OF MORGAN COUNTY, INC.

AUDITED FINANCIAL STATEMENTS

September 30, 2011

Audited by

Williams & Associates, AC PO Box 2727 Elkins, West Virginia 26241

Two Locations to Serve You

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SENIOR LIFE SERVICES OF MORGAN COUNTY, INC. SEPTEMBER 30, 2011

TABLE OF CONTENTS

INDEPENDENT AUDITOR'S REPORT	<u>PAGE</u> 1
FINANCIAL STATEMENTS	
STATEMENT OF FINANCIAL POSITION	2
STATEMENT OF ACTIVITIES	ω
STATEMENT OF FUNCTIONAL EXPENSES	4
STATEMENT OF CASH FLOWS	Us.
NOTES TO FINANCIAL STATEMENTS	6-11
SUPPLEMENTAL INFORMATION	
INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION	12
SCHEDULE OF REVENUES	13
INTERNAL CONTROL AND COMPLIANCE REPORTS	
INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	14-15
SCHEDULE OF FINDINGS	16-17

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Independent Auditor's Report

Board of Directors
Senior Life Services of Morgan County, Inc.
Berkeley Springs, West Virginia

these financial statements based on our audit. Services of Morgan County, Inc.'s management. Our responsibility is to express an opinion on flows for the year then ended. These financial statements are the responsibility of Senior Life Morgan County, Inc., as of September 30, 2011, and the related statements of activities and cash We have audited the accompanying statement of financial position of Senior Life Services of

supporting the amounts and disclosures in the basic financial statements. An audit also includes as evaluating the overall financial statement presentation. We believe that our audit provides a assessing the accounting principles used and the significant estimates made by management, as well statements are free of material misstatement. An audit includes examining, on a test basis, evidence reasonable basis for our opinion. that we plan and perform the audit to obtain reasonable assurance about whether the financial States of America and the standards applicable to financial audits contained in Government We conducted our audit in accordance with auditing standards generally accepted in the United Auditing Standards issued by the Comptroller General of the United States. Those standards require

the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. financial position of Senior Life Services of Morgan County, Inc., as of September 30, 2011, and In our opinion, the financial statements referred to above present fairly, in all material respects, the

report is an integral part of an audit performed in accordance with Government Auditing testing, and not to provide an opinion on the control over financial reporting or compliance. of our testing of internal control over financial reporting and compliance and the results of that contracts, grant agreements, and other matters. The purpose of that report is to describe the scope Standards and should be considered in assessing the results of our audit. financial reporting and on our tests of its compliance with certain provisions of laws, regulations, 2012 on our consideration of Senior Life Services of Morgan County, Inc.'s internal control over In accordance with Government Auditing Standards, we have also issued our report dated June 4

Williams & Associates, AC June 4, 2012

Senior Life Services of Morgan County, Inc. STATEMENT OF FINANCIAL POSITION September 30, 2011

ASSETS

Senior Life Services of Morgan County, Inc. STATEMENT OF ACTIVITIES For the Year Ended September 30, 2011

NET ASSETS, 9/30/11	NET ASSETS, 10/01/10	CHANGE IN NET ASSETS	TOTAL OTHER INCOME & EXPENSES	OTHER INCOME & EXPENSES Gain on Sale of Fixed Assets	TOTAL EXPENSES	EXPENSES Program Services Management and General	TOTAL REVENUES & SUPPORT	Interest Income In-Kind Revenue Other	Project Income	Other	Federal State	REVENUES & SUPPORT Contributions Grants	
\$ 580,516	484,485	96,031	\$ 18,270	\$ 18,270	\$1,788,068	\$1,600,480 187,588	\$1,865,829	9,947 119,106	62,930	942	116,024 435,199	\$ 7,461	Unrestricted
\$ 22,840	22,840		€9		€	59	69					€ 5	Temporarily Restricted
\$ 603,356	507,325	96,031	\$ 18,270	\$ 18,270	\$1,788,068	\$1,600,480 187,588	\$1,865,829	671 9,947 119,106	62,930	942	116,024 435,199	\$ 7,461	TOTAL

Senior Life Services of Morgan County, Inc. STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended September 30, 2011

	Program Services	Ma &	Management & General	Total
FUNCTIONAL EXPENSES				
Personnel Costs	\$1,349,307	↔	53,104	\$1,402,411
In-Kind Rent	9,947			9,947
Nutrition	54,501			54,501
Travel	78,215		1,347	79,562
Depreciation			42,645	42,645
Transportation	35,094			35,094
Communications/Utilities	29,514			29,514
Supplies	13,075			13,075
Insurance	15,752			15,752
Contract Services	5,983			5,983
Advertising	3,445		5,466	8,911
Repairs & Maintenance	1,084			1,084
Other	4,563		85,026	89,589
TOTAL EXPENSES	\$1,600,480	⇔	187,588	\$1,788,068

Senior Life Services of Morgan County, Inc. STATEMENT OF CASH FLOWS For the Year Ended September 30, 2011

CASH FLOWS FROM OPERATING ACTIVITIES

Note 1. Organization and Summary of Significant Accounting Policies

Organization

not be a self-sustaining entity. service provider reimbursements. Without the above funding sources, the Organization would counties; vehicle funding from the West Virginia Department of Transportation; and Medicaid U.S. Department of Agriculture; allocations from the United Way of Berkeley and Morgan Lottery Direct Services Allocations from the State of West Virginia; nutritional funding from the Organization relies on funding under Title III of the Older Americans Act of 1965, as amended; home living arrangements. The Organization was established on November 29, 1971. The Virginia. The primary objective of the Organization is to assist the elderly with independent, in-Senior Life Services of Morgan County, Inc provides escort, transportation, nutrition, in-home case management and referral services to elderly citizens of Morgan County,

from unrelated business activities. Revenue Code and is exempt from tederal and state income taxes, except on net income derived The Organization is a non-profit organization as described in Section 501(c)(3) of the

Basis of Accounting

Organization while expenses are recognized in the period the liability is incurred this method, support is recognized in the period in which it is earned or committed to the The accompanying financial statements are prepared on the accrual basis of accounting.

Basis of Presentation

for Not-For-Profit Organizations for the presentation of its financial statements. known as Statement of Financial Accounting Standards ("SFAS") No. 117, Financial Statements Standards Board The Organization prepares its financial statements in accordance with Financial Accounting Accounting Standards Codification ("FASB ASC") 958-210-45, formerly

are classified and reported as follows: on donor imposed restrictions. Accordingly, net assets of the Organization and changes therein Under these provisions, net assets and revenues, expenses, gains and losses are classified based

resources over which the Board of Directors has discretionary control. Unrestricted - Net assets that are not subject to donor-imposed stipulations. These are

assets and reported in the statement of activities as net assets released from restrictions a restriction expires, temporarily restricted net assets are reclassified to unrestricted net will be met, either by actions of the Organization and/or with the passage of time. Temporarily Restricted - Net assets subject to donor-imposed stipulations that may or

Note 1. Organization and Summary of Significant Accounting Policies (Continued)

September 30, 2011. permanently by the Organization. There were no permanently restricted net assets as of Permanently Restricted – Resources subject to a donor restriction that they be maintained

Public Support and Revenue

reported in the statement of activities as net assets released from restrictions is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and restrictions expire, that is, when a stipulated time restriction ends or the purpose of the restriction they are received with donor stipulations that limit the use of the donated assets. Grants and other contributions of cash and assets are reported as temporarily restricted support if

received, if subject to reasonable estimation. to be purchased if not provided by donation, are recorded at their fair values in the period specialized skills, are provided by individuals possessing those skills, and would typically need Contributions of donated services that create or enhance non-financial assets or that require

Use of Estimates

and expenditures during the report period. Accordingly, actual results could differ from those assets and liabilities at the date of the financial statements and the reported amounts of revenues assumptions that affect reported amounts of assets and liabilities and disclosure of contingent accepted The preparation of financial statements in conformity with accounting principles generally the United States of America requires management to make

Cash and Cash Equivalents

unrestricted investments with an initial maturity of six months or less to be cash equivalents For the purpose of the Statement of Cash Flows, the Organization considers all highly liquid

All of the Organization's cash balances are maintained in accounts insured by the FDIC

Accounts and Grants Receivable

accounts. The allowance for doubtful accounts was \$2333 as of September 30, 2011. The allowance is based on prior years' experience and management's analysis of the uncollected The Organization uses the allowance method to determine the uncollectible accounts receivable. Receivables include amounts due under service provider arrangements and reimbursable grants.

Inventory

Organization's financial statements. donation. inventories, such as office supplies, utilized in operations as expended at the time of purchase or The Organization considers inventories, These amounts are considered immaterial and, therefore, do not appear in the such as raw food, fruit, frozen meals, and other

Note 1. (Organization and Summary of Significant Accounting Policies (Continued)

Property and Equipment

assets, gifts of long lived assets are reported as unrestricted support. the useful life of donated assets. In the absence of donor-imposed restrictions on the use of the receipt. Certain donated services are capitalized as improvements when those services enhance the value of the assets. It is not the Organization's policy to imply time restrictions expiring over capitalized at cost. Donated assets are capitalized at the estimated fair market value at time of Purchases of property and equipment having an estimated useful life of more than one year are

in service after July 1, 2008 are depreciated using the straight-line method based upon the using the accelerated method based upon the estimated useful lives of the assets. Assets placed estimated useful lives of the assets: Depreciation is calculated on property and equipment placed in service prior to July 1, 2008.

Retirement Benefits

for the year ended September 30, 2011. dollar-for-dollar up to 5% of the employee's earnings. The employer's contribution was \$9478 contributions of each employee who participates are matched by employer contributions that are contract. Employee contributions are voluntary and are made on a "pre-tax" basis. electing to participate. The plan is funded through the purchase of a group insurance annuity The Organization provides a tax-sheltered annuity retirement plan to full-time employees

Compensated Absences

Financial Position line item "accrued compensation." accounting principles. The Organization reports accrued leave expenses in accordance with U.S. generally accepted The amount has been determined and included in the Statement of

Contributed Facilities

\$9947 for the year ended September 30, 2011. amount is used as the local match for the Organization's various programs. In-kind rent was accompanying statements at their estimated fair market value with an off-setting expense. Morgan County Commission. The Organization has a ten year written lease for the donated use of a building owned by the Donated facilities are reflected as "in-kind rent" in the

Donated Services

amounts have been recognized in the Statement of Activities because the criteria for recognition The Organization receives a significant amount of donated services from unpaid volunteers. No Contributions Received and Contributions Made, have not been satisfied FASB ASC 958-605-25-16, formerly known as SFAS No. 116, Accounting for

Note 1. Organization and Summary of Significant Accounting Policies (Continued)

Functional Allocation of Expenses

programs as supporting services benefited basis in the statement of activities. The costs of providing various programs and activities have been summarized on a functional Accordingly, certain costs have been allocated among the

Risk Management

Organization participates in various insurance programs to mitigate this risk. destruction of assets, errors and omissions, injuries to employees, and natural disasters. The Organization is exposed to various risks of loss related to torts, theft, or damage to and

Advertising

Advertising costs are expensed as incurred and totaled \$8911 for the year ended September 30,

Subsequent Events

disclosure in these financial statements independent accountants' report, which is the date of release, for items requiring adjustment or Management has reviewed events subsequent to the balance sheet date through the date of the

Note 2. Significant Grant Funding and Programs

programs in which the Organization participates are detailed below: senior centers. planning, act as advocates on behalf of the region's elderly, and monitors and assists the local West Virginia. BOSS, through the use of area agencies on aging, provides short and long range The WV Bureau of Senior Services (BOSS) administers the Older Americans Act for the State of The Older Americans Act provides various programs to assist seniors, the significant Funds are allocated to the area agencies on aging by a federally mandated

Title III-B

received \$45,849 for the fiscal year ended September 30, 2011 under this program education, transportation, and various other services to assist older individuals. The Organization This program provides grants to states for supportive services for seniors to include health,

Title III-C (Congregate and Home-Delivered Meals)

received \$126,699 for this program for the fiscal year ended September 30, 2011. access to nutrition and other disease prevention and health promotion services. The Organization to promote socialization of older individuals and to promote health and well-being by providing The purposes of this part are to provide nutrition services to reduce hunger and food insecurity,

Note 2. Significant Grant Funding and Programs (Continue)

participates are detailed below: behalf of the State of West Virginia. In addition to the Older Americans Act, BOSS also administers other programs and grants on The significant programs in which the Organization

Legislative Initiative for the Elderly (LIFE)

for this program ends June 30. For the fiscal year ended September 30, 2011, the Organization received \$176,044 the Older Americans Act. This program and the other State programs run on a fiscal year which provider receives funds that are to be used to enhance and expand the services provided under these funds are modeled after those provided by the Older Americans Act. Each county aging This program is funded by the State Legislature through lottery funds. The services provided by

Medicaid Waiver

the year ended September 30, 2011. comprehensive medical assessment and their services cannot exceed the average cost of nursing members. To be eligible, the individual must be eighteen years of age or older, be a resident of West Virginia, require the same level of care provided by a nursing facility as determined by a The Medicaid Aged and Disabled Waiver program provides in-home health care for eligible The Organization received \$1,113,549 for services provided to eligible members for

Note 3. Endowment

Endowment Held by Community Foundation in the Statement of Financial Position Organization has contributed \$7,500 to this fund as of September 30, 2011, which is reported as investment income from the fund until such time as the Board designates otherwise. distributions have been made from the fund and the Board of Directors has elected to reinvest all be made annually and at least \$5,000 must remain in the fund after such excess distribution. No make an excess distribution from the fund provided that only one such excess distribution may Foundation, upon written request of the Organization's Board of Directors, may, at its discretion, be made annually to the Organization. In the event the Organization has an emergency need, the Distributions from the fund are determined under the spending policy of the Foundation and can income over a reasonable period of time, as determined by the Foundation's Board of Directors replace any trustee, custodian or agent for failure to produce a reasonable rate of return of net funds; (b) to replace any trustee, custodian or agent for breach of fiduciary duty; and (c) to variance power over the fund (a) to modify any restriction or condition on the distribution of be dedicated to the payment of grants from time to time. The Community Foundation maintains Foundation. The fund is intended to be a perpetual endowment for charitable purposes and shall endowment fund established in 2009 and held by the Eastern West Virginia Community The Organization is the beneficiary of the Senior Life Services of Morgan County, Inc.,

Note 3. Endowment (Continue)

was \$9,384. year ended September 30, 2011. The cumulative balance in this account at September 30, 2011 net of investment expenses and administrative fees. The net investment income was \$179 for the The investment income, including gains and losses, are reported in the Statement of Activities

Note 4. Property and Equipment

Property and Equipment consisted of the following on September 30, 2011:

Property and Equipment, net	Accumulated Depreciation	Subtotal	Vehicles	Equipment	Furniture & Fixtures	Leasehold Improvements
\$223,778	(414,387)	\$638,165	267,600	138,822	17,947	\$213,796

Note 5. Lease Agreement

six, rent shall be \$280 per month. In years seven through ten, the amount of rent is negotiable, 30, 2011 was \$3360. The future required minimum lease payments are as follows: but cannot be increased by more than 1% per year. Rent expense for the year ended September which constituted payment in full for the first two years of occupancy. In years three through Health Organization to assist with the construction of the new building as part of the agreement, years. The service location opened in April 2005. The Organization provided \$125,000 to the approximately 3,500 square feet of the ground floor of the health care facility for at least 10 to house a Paw Paw, WV service location. This agreement states that the Organization will lease The Organization entered into an agreement with Mountaineer Community Health Organization

Total	2016	2015	2014	2013	Year Ended September 30, 2012
₩					⇔ ,
16,800	3,360	3,360	3,360	3,360	3,360

SUPPLEMENTAL INFORMATION

Villiams ssociates,

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Independent Auditor's Report on Supplementary Information

Senior Life Services of Morgan County, Inc. Berkeley Springs, West Virginia **Board of Directors**

our opinion, is fairly stated in all material respects in relation to the basic financial statements subjected to the auditing procedures applied in the audits of the basic financial statements and, in analysis and is not a required part of the basic financial statements. Such information has been statements taken as a whole. taken as a whole. Our audits were conducted for the purpose of forming an opinion on the basic financial The schedule of revenues is presented for purposes of additional

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Williams & Associates, A.C. June 4, 2012

Senior Life Services of Morgan County, Inc. SCHEDULE OF REVENUES For the Year Ended September 30, 2011

			-	<u>c</u>		÷.						
	III-B	Co	ngregate	Home- Delivered	III-D	III-E	SHIP	Elder Abuse	LIFE	In-Home Care	Other Programs	TOTALS
GRANT REVENUES Federal State through AAA Other State	\$ 25,663 20,186	\$	35,743 13,083	\$ 46,136 31,737	\$ 1 ,077	\$ 6,897	8,525	\$ 508	176,044		185,624	\$ 116,024 249,575 185,624
Local Total Grant Revenues	45,849		48,826	77,873	1,077	6,897	8,525	508	176,044		942 186,566	942 552,165
OTHER REVENUES							•					
Contributions Program Service Fees Project Income Interest Income		\$	124 8,473	6,211						1,113,549	\$ 7,337 48,246	\$ 7,461 1,113,549 62,930
In-Kind Rent Other Total Other Revenues	· <u>-</u>		8,597	6,211						4.442.540	671 9,947 119,106	671 9,947 119,106
Total Other Revendes			0,087	0,211			<u> </u>	-		1,113,549	185,307	1,313,664
TOTAL REVENUES	\$ 45,849	\$	57,423	\$ 84,084	\$ 1,077	\$ 6,897	\$ 8,525	\$ 508	\$ 176,044	\$1,113,549	\$ 371,873	\$ 1,865,829

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STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL AUDITING STANDARDS: WITH FINDINGS

Board of Directors Senior Life Services of Morgan County, Inc. Berkeley Springs, West Virginia

by the Comptroller General of the United States the standards applicable to financial audits contained in Government Auditing Standards, issued as of and for the year ended September 30, 2011, and have issued our report thereon dated June 4, 2012. We conducted our audit in accordance with generally accepted auditing standards and We have audited the basic financial statements of Senior Life Services of Morgan County, Inc

Internal Control over Financial Reporting

express an opinion on the effectiveness of the entity's internal control over financial reporting of expressing an opinion on the internal control over financial reporting. Accordingly, we do not the purpose of expressing our opinion on the basic financial statements, but not for the purpose Inc.'s internal control over financial reporting in order to determine our auditing procedures for In planning and performing our audit, we considered Senior Life Services of Morgan County,

internal control that might be significant deficiencies or material weaknesses. However, as described in the preceding paragraph and would not necessarily identify all deficiencies in that we consider to be significant deficiencies discussed below, we identified certain deficiencies in internal control over financial reporting Our consideration of the internal control over financial reporting was for the limited purpose

of control deficiencies, that adversely affects the entity's ability to initiate, record, process, or misstatements on a timely basis. A significant deficiency is a control deficiency, or combination or employees, in the normal course of performing their assigned functions, to prevent or detect that there is more than a remote likelihood that a misstatement of the entity's financial statements report financial data reliably in accordance with generally accepted accounting principles such A control deficiency exists when the design or operation of a control does not allow management

reporting responses as item 2010-1 to be a significant deficiency in internal control over financial control. We consider the deficiency described in the accompanying schedule of findings and that is more than inconsequential will not be prevented or detected by the entity's internal

control. that is more than inconsequential will not be prevented or detected by the entity's internal results in more than a remote likelihood that a material misstatement of the financial statements A material weakness is a significant deficiency, or combination of significant deficiencies, that

disclose all significant deficiencies that are also considered to be material weaknesses. However, described in the first paragraph of this section and would not necessarily identify all deficiencies we believe that none of the significant deficiencies described above is a material weakness. in internal control that might be significant deficiencies and, accordingly, would not necessarily Our consideration of the internal control over financial reporting was for the limited purpose

Compliance and Other Matters

required to be reported under Government Auditing Standards. provisions was not an objective of our audit and, accordingly, we do not express such an opinion noncompliance with which could have a direct and material effect on the determination o financial statement amounts. However, providing an opinion on compliance compliance with certain provisions of laws, regulations, contracts, and grant agreements The results of our tests disclosed no instances of noncompliance or other matters that are Inc.'s financial statements are free of material misstatement, we performed tests of its As part of obtaining reasonable assurance about whether Senior Life Services of Morgan County

Life Services of Morgan County, Inc.'s response and, accordingly, we express no opinion on it. are described in the accompanying schedule of findings and responses. We did not audit Senior Senior Life Services of Morgan County, Inc.'s responses to the findings identified in our audit

the entity, and the WV Bureau of Senior Services and is not intended to be and should not be used by anyone other than these specified parties This report is intended for the information of management, the Board of Directors, others within

Williams & Associates, A.C.

Senior Life Services of Morgan County, Inc. SCHEDULE OF FINDINGS For the Year Ended September 30, 2011

SIGNIFICANT DEFICIENCIES

2011-1 LACK OF SEGREGATION OF DUTIES

the resulting asset arising from the transaction. individuals the responsibility for approving, executing and recording transactions and custody of Criteria: Internal control should be implemented to the degree possible to assign to different

the bank statements and for posting journal entries Condition: Financial coordinator is responsible for recording accounts receivable, reconciling

administrative staff members to make the necessary segregation possible not assigned to different individuals because the organization does not employ enough recording transactions and custody of the resulting assets arising from financial transactions are Cause: The organization has limited staff and responsibilities for approving, executing, and

statements will not be prevented or detected by the organization's internal controls Effect: More than a remote likelihood exists that a material misstatement of the financial

degree possible. However, we recognize that full and complete segregation of duties is not economically feasible custody should be distributed among employees, management and the board of directors to the Recommendation: We recommend responsibilities of approval, execution, recording and

Response: We concur with the finding and recommendation.

2011-2 LACK OF QUALIFIED ACCOUNTING PERSONNEL

Criteria: Management is responsible for compiling the financial statements

statements in accordance with generally accepted accounting principles Condition: The organization does not have a staff member qualified to prepare financial

in accordance with generally accepted accounting principles. procedure was not followed. The financial statements provided to the auditor were not prepared review the accounting records and perform year end closing functions. For this fiscal year, that Cause: In the prior year, the organization contracted with a Certified Public Accountant to

Senior Life Services of Morgan County, Inc. SCHEDULE OF FINDINGS For the Year Ended September 30, 2011

accordance with generally accepted accounting principles. Effect: More than a remote likelihood exists that the financial statements will not be prepared in

consultation throughout the year on accounting-related matters. Accountant to review the accounting records and provide closing entries as needed, as well as for Recommendations: We recommend that the organization contract with a Certified Public