## **Upshur County Senior Citizens Opportunity Center, Inc.**

#### **Audited Financial Statements**

September 30, 2017 & September 30, 2016

Williams & Bright, A.C.
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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Upshur County Senior Citizens Opportunity Center, Inc. Buckhannon, WV 26201

#### Report on Financial Statements

We have audited the accompanying financial statements of the Upshur County Senior Citizens Opportunity Center, Inc. (a nonprofit organization), which comprise the comparative statement of financial position as of September 30, 2017 and 2016, and the related comparative statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Upshur County Senior Citizens Opportunity Center, Inc., as of September 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Supplemental and Other Information

The accompanying statement of activities by program and schedule of expenditures of federal (and state) awards are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated June 25, 2018, on our consideration of the Upshur County Senior Citizens Opportunity Center, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Upshur County Senior Citizens Opportunity Center, Inc.'s internal control over financial reporting and compliance.

Elkins, West Virginia

Williams & Bright A. C.

June 25, 2018

# Upshur County Senior Citizens Opportunity Center, Inc. COMPARATIVE STATEMENT OF FINANCIAL POSITION September 30, 2017 & 2016

|                                       | 2017         | 2016         |
|---------------------------------------|--------------|--------------|
| ASSETS                                |              |              |
| Current Assets                        |              |              |
| Cash & Equivalents                    | \$ 188,479   | \$ 153,691   |
| Investments                           | 180,739      | 173,830      |
| Accounts Receivable                   | 60,196       | 49,510       |
| Grants Receivable                     | 40,253       | 72,031       |
| Prepaid Expenses                      | 7,775        | 9,060        |
| Inventory                             | 3,853        | 3,853        |
| Total Current Assets                  | \$ 481,295   | \$ 461,975   |
| Property & Equipment, net             | 854,922      | 916,246      |
| TOTAL ASSETS                          | \$ 1,336,217 | \$ 1,378,221 |
| LIABILITIES & NET ASSETS Liabilities  |              |              |
| Current Liabilities                   |              |              |
| Accounts Payable                      | \$ 1,992     | \$ 11,040    |
| Payroll Tax Liabilities               | 12,197       | 4,531        |
| Employee Benefits Payable             | 4,737        | 5,694        |
| Accrued Wages                         | 26,829       | 38,156       |
| Deferred Compensation                 | 21,592       | 26,115       |
| Total Current Liabilities             | \$ 67,347    | \$ 85,536    |
| TOTAL LIABILITIES                     | 67,347       | 85,536       |
| Net Assets                            |              |              |
| Net Assets without Donor Restrictions | 1,268,870    | 1,292,685    |
| TOTAL NET ASSETS                      | 1,268,870    | 1,292,685    |
| TOTAL LIABILITIES & NET ASSETS        | \$ 1,336,217 | \$ 1,378,221 |

The accompanying notes are an integral part of these financial statements.

# Upshur County Senior Citizens Opportunity Center, Inc. COMPARATIVE STATEMENT OF ACTIVITIES For the Years Ended September 30, 2017 & 2016

|                                      | 2017         | 2016         |
|--------------------------------------|--------------|--------------|
| REVENUE AND SUPPORT                  |              |              |
| Public Support                       | \$ 5,852     | \$ 8,363     |
| Grant Revenues                       | 901,637      | 913,054      |
| Program Service Fees                 | 416,170      | 388,467      |
| Interest/Dividend Income             | 5,052        | 8,149        |
| Royalty Income                       | 95           | 935          |
| Project Income                       | 30,073       | 45,234       |
| Other                                | 10,987       | 16,770       |
| TOTAL REVENUE AND SUPPORT            | 1,369,866    | 1,380,972    |
| EXPENSES                             |              |              |
| Program Services                     | 1,322,296    | 1,330,861    |
| Management and General               | 80,340       | 85,161       |
| TOTAL EXPENSES                       | 1,402,636    | 1,416,022    |
| NET INCOME(LOSS)                     | (32,770)     | (35,050)     |
| Unrealized Gain(Loss) on Investments | 8,955        | 5,034        |
| CHANGE IN NET ASSETS                 | (23,815)     | (30,016)     |
| NET ASSETS, Beginning of Year        | 1,292,685    | 1,322,701    |
| NET ASSETS, End of Year              | \$ 1,268,870 | \$ 1,292,685 |

# Upshur County Senior Citizens Opportunity Center, Inc. COMPARATIVE STATEMENT OF CASH FLOWS For the YearS Ended September 30, 2017 & 2016

|   | <br>2017       | 2016       |
|---|----------------|------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                      |                |            |
| Change in Net Assets                                      | \$<br>(23,815) | (30,016)   |
| Adjustments to reconcile change in net assets to net cash |                |            |
| provided by (used in) operating activities:               |                |            |
| Depreciation  | 63,537         | 65,617     |
| (Increase)Decrease in Accounts Receivable                 | (10,686)       | (15,441)   |
| (Increase)Decrease in Grants Receivable                   | 31,778         | (23,825)   |
| (Increase)Decrease in Prepaid Expenses                    | 1,285          | 581        |
| (Increase)Decrease in Inventory                           | -              | (946)      |
| Increase(Decrease) in Accounts Payable                    | (9,048)        | 4,092      |
| Increase(Decrease) in Payroll Tax Liabilities             | 7,666          | (634)      |
| Increase(Decrease) in Employee Benefits Payable           | (957)          | 167        |
| Increase(Decrease) in Accrued Wages                       | (11,327)       | (6,118)    |
| Increase(Decrease) in Deferred Compensation               | (4,523)        | 2,224      |
| NET CASH PROVIDED BY(USED IN) OPERATING ACTIVITIES        | 43,910         | (4,299)    |
| CASH FLOWS FROM FINANCING ACTIVITIES                      |                |            |
| (Increase)Decrease in Investments                         | <br>(6,909)    | (6,791)    |
| NET CASH PROVIDED BY(USED IN) FINANCING ACTIVITIES        | <br>(6,909)    | (6,791)    |
| CASH FLOWS FROM INVESTING ACTIVITIES                      |                |            |
| Purchases of Fixed Assets                                 | (2,213)        | (4,291)    |
| 1 dichases of 1 fixed Assets                              | <br>(2,213)    | (4,271)    |
| NET CASH PROVIDED BY(USED IN) FINANCING ACTIVITIES        | (2,213)        | (4,291)    |
| INCREASE(DECREASE) IN CASH & EQUIVALENTS                  | 34,788         | (15,381)   |
| CASH & EQUIVALENTS, Beginning of Year                     | 153,691        | 169,072    |
|   |                |            |
| CASH & EQUIVALENTS, End of Year                           | \$<br>188,479  | \$ 153,691 |

The accompanying notes are an integral part of these financial statements.

#### Note 1. Summary of Significant Accounting Policies

Upshur County Senior Citizens Opportunity Center, Inc. is a nonprofit organization whose purpose is to improve the quality of life for senior citizens in Upshur County, West Virginia. The purpose of the Organization is to enhance the quality of life for older persons and to help them to remain independent and active.

This summary of significant accounting policies of Upshur County Senior Citizens Opportunity Center, Inc., is presented to assist in understanding the Organization's financial statements. The financial statements and notes are the representation of management, who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### Basis of Accounting

The financial statements of Upshur County Senior Citizens Opportunity Center, Inc., have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

#### Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification 958-205, formerly Statements of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under ASC 958-205, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions (both temporary and permanent).

#### Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management must make estimates based on future events that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities as of the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash and cash equivalents.

#### Note 1. Summary of Significant Accounting Policies (continued)

#### Accounts and Grants Receivable

Accounts receivable represent amounts owed the Organization for services provided to clients of the Organization under contracts with the West Virginia Department of Health and Human Resources – Medicaid Waiver and Community Care Programs. In addition, the Organization uses the allowance method for accounting for bad debts whereby an allowance for doubtful accounts is established based on the realization of the accounts receivable at year end. As of September 30, 2017 and 2016, all accounts receivable are deemed collectible.

Contributions/grants are recognized when the donor/grantor makes a promise to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor/grantor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor/grantor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. The Organization uses the allowance method to determine collectability of grants receivable. As of September 30, 2017 and 2016, all grants receivable are deemed collectible.

#### Property and Equipment

The Organization is currently capitalizing all equipment purchases at cost and all donated equipment at fair market value and is depreciating these costs using the straight-line method over the asset's estimated useful life. The Organization capitalizes purchases in the amount of \$500 that have an estimated life of more than one year.

#### Investments

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or broker price quotations. For all other financial instruments, the Organization determines fair values using other valuation techniques.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, uncertainty of market factors, pricing assumptions and other risks affecting the specific instruments.

The Organization measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

#### Note 1. Summary of Significant Accounting Policies (continued)

Investments (continued)

Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments but for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The Organization reports investments in marketable securities with readily determinable fair values at their fair values in the statement of financial position. Unrealized gains and losses are included in the changes in net assets.

#### Inventory

Inventory consists primarily of raw food, disposables, and supplies purchased under the Title III-C grant and are recorded at the lower of cost or market on a first in-first out (FIFO) basis.

#### Income Taxes

The Organization is exempt from income taxes under the provisions of Internal Revenue Code Section 501(c)(3). The last three years' returns remain open to audit.

#### Grant Monies

Grant monies are received in three ways:

- 1 On a cost reimbursement basis for which the Organization requests reimbursement for monies already spent. This is utilized for the LIFE program grant.
- 2 -On an as needed basis in which the Organization requests monies that it feels it will need in the immediate future; this is utilized for Title III-B, Title III-E, and Title III-D/MM grants. Upon completion of a grant year any unexpended money has to be approved for carryover to the next year, but if approval is denied, the money has to be reimbursed to the grantor.
- 3 –Title III-C grant funds are received on a meal reimbursement basis but not to exceed the total grant award. Upon completion of the grant year, any unexpended monies are restricted for future Title III-C program operating expenses.

#### Note 1. Summary of Significant Accounting Policies (continued)

Operating expenditures made against federal and state grants are subject to audit by the Grantor agency. These agencies may subsequently make adjustments to the grant as originally awarded due to their audit findings.

#### Advertising

Advertising costs are expensed as incurred. Advertising costs for the year ended September 30, 2017 were \$0 and September 30, 2016 were \$324.

#### Note 2. Receivables

Grants receivable consisted of the following at September 30:

|                         | <br>2017     | 2016 |        |  |
|-------------------------|--------------|------|--------|--|
| COACT                   | \$<br>0      | \$   | 28,084 |  |
| LIFE                    | 16,504       |      | 14,057 |  |
| FAIR/Lighthouse         | 14,764       |      | 13,239 |  |
| Title III               | <br>8,985    |      | 16,651 |  |
| Total Grants Receivable | \$<br>40,253 | \$   | 72,031 |  |

Accounts receivable consisted of the following at September 30:

|                           |    | 2017   | 2016 |        |  |
|---------------------------|----|--------|------|--------|--|
| WV DHHR                   | \$ | 23,660 | \$   | 26,561 |  |
| VA Program                |    | 14,208 |      | 7,472  |  |
| Others                    | -  | 22,328 |      | 15,477 |  |
| Total Accounts Receivable | \$ | 60,196 | \$   | 49,510 |  |

#### Note 3. Investments

Investments are stated at fair value and consist of U.S. Government Agency Obligations and U.S. Treasury Bills. The cost and estimated market value of investment securities at September 30 are as follows:

| 2017                 | Original<br><u>Cost</u> | Gross Unrealized Gain(Loss) | Estimated<br>Market<br><u>Value</u> |
|----------------------|-------------------------|-----------------------------|-------------------------------------|
| Ameriprise Financial | \$ 166,750              | \$ 13,989                   | \$ 180,739                          |
| 2016                 |                         |                             |                                     |
| Ameriprise Financial | \$ 178,864              | (\$ 5,034)                  | \$ 173,830                          |

#### Note 4. Property and Equipment

Property and equipment consisted of the following at September 30:

|                               | _  | 2017      | 2016 |           |  |
|-------------------------------|----|-----------|------|-----------|--|
| Land                          | \$ | 250,470   | \$   | 250.470   |  |
| Buildings                     |    | 829,360   |      | 829,360   |  |
| Improvements                  |    | 422,344   |      | 422,344   |  |
| Vehicles                      |    | 41,303    |      | 65,003    |  |
| Office Furniture & Equipment  |    | 239,888   |      | 271,487   |  |
| Total Fixed Assets            |    | 1,783,365 |      | 1,838,664 |  |
| Less accumulated depreciation | 2  | (928,443) |      | (922,418) |  |
| Net property and equipment    | \$ | 854,922   | \$   | 916,246   |  |

#### Note 7. Support Concentration

Upshur County Senior Citizens Opportunity Center, Inc., receives approximately and 66% of its support from government grants and 21% of its support from the West Virginia Department of Health and Human Services for providing services under the Medicaid Waiver and Community Care programs. Any significant reduction in the level of support from these sources could have a material effect on the Organization's programs and activities.

#### Note 8. Subsequent Events

Management has evaluated subsequent events through the date of issuance of the audit report and determined that no other disclosures were necessary.

#### Note 9. Split-Interest Agreement (Trust)

The Organization is also the beneficiary of a perpetual trust created on October 6, 1994 by Lowe Bartlett Armstrong and held by JPMorgan Chase Bank, NA. The Organization has the irrevocable right to receive the income earned on the trust assets in perpetuity, but never receives the assets held in trust. The funds held in trust remain the property of the trust therefore they are not reflected on the Statement of Financial Position.

#### Note 10. Concentration of Credit Risk

Cash consists of interest and non interest-bearing checking and savings accounts on deposit in institutions insured by the Federal Deposit Insurance Corporation (FDIC). Deposit accounts, at times, may exceed federally insured limits. The organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk. As of the years ended September 30, 2017 and 2016, all deposits were fully insured by the FDIC.

#### Note 11. Donated Services

The organization has a number of volunteers who have donated time and services in carrying out its programs and activities. These donated services are not reflected in the financial statements since they do not meet the criteria for recognition as contributed services as defined by FASB ASC 958-605 Not-for-Profit Entities: Recognition Principles.

## Upshur County Senior Citizens Opportunity Center, Inc. STATEMENT OF ACTIVITIES BY PROGRAM For the Year Ended September 30, 2017

| P | ro | GI | 201 | ms   |
|---|----|----|-----|------|
|   | LU |    | 441 | TALO |

|                                      | rrograms |         |       |          |          |        |            |            |         |           |          |           |
|--------------------------------------|----------|---------|-------|----------|----------|--------|------------|------------|---------|-----------|----------|-----------|
|                                      | III-B    | III-C   | III-E | LIFE     | COACT    | FAIR   | Lighthouse | Waiver/COC | OTHER   | Subtotal  | Admin    | TOTAL     |
| Grant Revenues                       |          |         |       |          |          |        |            |            |         |           |          |           |
| Federal                              | 32,609   |         | 3,430 |          | 48,500   |        |            |            |         | 84,539    |          | 84,539    |
| Nutrition                            |          | 110,277 |       |          |          |        |            |            |         | 110,277   |          | 110,277   |
| LIFE                                 | 4,960    | 14,581  |       | 148,671  |          | 2,701  | 5,998      |            | 18,627  | 195,538   |          | 195,538   |
| State & Other                        | 22,611   |         |       |          | 326,000  | 29,719 | 132,953    |            |         | 511,283   |          | 511,283   |
| Other Revenues                       |          |         |       |          |          |        |            |            |         |           |          |           |
| Program Service Fees                 | 1,153    |         | 382   |          |          | 9,351  | 17,511     | 287,328    | 100,445 | 416,170   |          | 416,170   |
| Project Income                       |          | 25,577  |       |          |          |        |            |            | 4,496   | 30,073    |          | 30,073    |
| Donations                            |          | 2,100   |       |          |          |        |            |            |         | 2,100     | 3,752    | 5,852     |
| Interest/Dividends                   |          |         |       |          |          |        |            |            |         | -         | 5,052    | 5,052     |
| Royalty Income                       |          |         |       |          |          |        |            |            |         | -         | 95       | 95        |
| Other Income                         |          | 10,987  |       |          |          |        |            |            |         | 10,987    |          | 10,987    |
| Total Revenues                       | 61,333   | 163,522 | 3,812 | 148,671  | 374,500  | 41,771 | 156,462    | 287,328    | 123,568 | 1,360,967 | 8,899    | 1,369,866 |
| Expenses                             |          |         |       |          |          |        |            |            |         |           |          |           |
| Personnel                            | 30,049   | 84,629  | 2,027 | 106,997  | 125,241  | 33,141 | 117,605    | 243,979    | 68,074  | 811,742   |          | 811,742   |
| Taxes/Benefits                       | 3,910    | 7,661   | 179   | 28,385   | 28,894   | 3,036  | 13,548     | 52,450     | 6,256   | 144,319   | 13,585   | 157,904   |
| Contractual                          | 25,667   |         |       | 833      |          |        |            |            |         | 26,500    |          | 26,500    |
| Advertisement                        |          |         |       |          |          |        |            |            |         |           | -        |           |
| Depreciation                         |          |         |       |          |          |        |            |            |         | 1981      | 63,537   | 63,537    |
| Disposables                          | 7        | 5,564   |       |          |          |        |            |            |         | 5,571     |          | 5,571     |
| Repairs & Maintenance                |          | 1,553   |       | 1,014    | 57       |        |            |            |         | 2,624     | 232      | 2,856     |
| Office Supplies/Postage              | 30       | 10      |       | 3,157    | 1,160    |        | 263        | 821        | 15      | 5,456     | 284      | 5,740     |
| Professional Fees                    |          |         |       | 4,475    |          |        |            |            |         | 4,475     |          | 4,475     |
| Raw Food                             |          | 39,381  |       |          |          |        |            |            |         | 39,381    |          | 39,381    |
| Training/Travel/Meetings             | 294      | 1,345   | 30    | 1,242    | 5,249    | 538    | 4,282      | 7,702      | 1,105   | 21,787    | 29       | 21,816    |
| Utilities/Communications             |          | 13,417  |       | 6,963    | 4,790    |        |            |            |         | 25,170    | 2,129    | 27,299    |
| Insurance                            |          |         |       | 14,148   |          |        |            |            |         | 14,148    |          | 14,148    |
| Other                                | 1,000    | 350     |       | 11,158   | 207,921  |        |            | 22         | 672     | 221,123   | 544      | 221,667   |
| Indirect                             | 2,746    | 7,735   | 185   | 9,778    | 17,600   | 3,029  | 10,749     | 22,297     | 6,221   | 80,340    | (80,340) | -         |
| Total Expenses                       | 63,703   | 161,645 | 2,421 | 188,150  | 390,912  | 39,744 | 146,447    | 327,271    | 82,343  | 1,402,636 | -        | 1,402,636 |
| Net Income(Loss)                     | (2,370)  | 1,877   | 1,391 | (39,479) | (16,412) | 2,027  | 10,015     | (39,943)   | 41,225  | (41,669)  | 8,899    | (32,770)  |
| Unrealized Gain(Loss) on Investments |          |         |       |          |          |        |            |            |         | -         | 8,955    | 8,955     |
| Gain(Loss) on Disposal of Assets     |          |         |       |          |          |        |            |            |         | -         |          | -         |
| Change in Net Assets                 | (2,370)  | 1,877   | 1,391 | (39,479) | (16,412) | 2,027  | 10,015     | (39,943)   | 41,225  | (41,669)  | 17,854   | (23,815)  |
| 277                                  |          |         |       |          |          |        |            |            |         |           |          |           |

The accompanying notes are an integral part of these financial statements.

## Upshur County Senior Citizens Opportunity Center, Inc. STATEMENT OF ACTIVITIES BY PROGRAM For the Year Ended September 30, 2016

**Programs** III-B III-C III-E LIFE COACT **FAIR** Lighthouse Waiver/COC OTHER Subtotal Admin TOTAL **Grant Revenues** 48,500 95,563 Federal 46.055 1,008 95,563 140,597 140,597 140,597 Nutrition LIFE 11,868 150,313 2,281 28,028 192,490 192,490 State & Other 23,581 250,000 39,621 169,180 2.022 484,404 484,404 Other Revenues 19,273 388,467 Program Service Fees 304,679 64.515 388,467 Project Income 29,216 109 3,603 12,335 45,263 45,234 **Donations** 300 300 8,063 8,363 Interest/Dividends 8,149 8,149 935 Royalty Income 935 Other Income 13,742 2,461 16,203 567 16,770 298,500 153,916 54,237 304,679 97,326 17,714 **Total Revenues** 69,636 195,423 1,117 188,453 1,363,287 1,380,972 Expenses Personnel 45.115 107,074 1.540 100,927 115,803 37,393 126,998 283,957 46,054 864,861 864,861 5,576 28,295 44,775 Taxes/Benefits 12,167 130 38,598 3,410 16,464 4,261 153,676 3,616 157,292 Contractual 18,458 8,042 26,500 26,500 324 324 Advertisement Depreciation 65,617 65,617 6,708 14 6,722 6,722 Disposables 879 Repairs & Maintenance 323 455 464 370 2,491 4,459 6.950 299 Office Supplies/Postage 2,785 194 8,287 148 4,861 2,843 11,130 Professional Fees 4,490 4,490 4,490 Raw Food 58,018 58,018 58,018 Training/Travel/Meetings 328 16 2,725 5,458 426 4,475 11,335 1,753 26,516 1.024 27,540 Utilities/Communications 9,885 4.682 75 13,845 28,487 4.436 32,923 16,873 26 16,899 16,899 Insurance Other 1,699 9,950 2,376 117,085 2,205 599 133,914 2,842 136,756 9.871 9,305 Indirect 4,159 142 16,103 3,447 11,708 26,179 4,247 85,161 (85,161)218,088 1,828 188,672 300,978 44,676 159,645 368,750 57,579 **Total Expenses** 75,806 1,416,022 1,416,022 Net Income(Loss) (6,170)(22,665)(711)(34,756)(2,478)9,561 28,808 (64,071)39,747 (52,735)17,714 (35,050)Unrealized Gain(Loss) on Investments 5,034 5,034 Gain(Loss) on Disposal of Assets

The accompanying notes are an integral part of these financial statements.

(2,478)

9,561

28,808

(64,071) 39,747

22,748

(52,735)

(30,016)

(34,756)

Change in Net Assets

(6.170)

(22.665)

(711)

## Upshur County Senior Citizens Opportunity Center, Inc. SCHEDULE OF EXPENDITURES OF FEDERAL & STATE AWARDS For the Year Ended September 30, 2017

| Federal Grantor/Pass-Through Grantor/Program or Cluster Title Pass-Through Programs from Upper Potomac A  | rea Agency on Aging:  | Federal<br>CFDA<br>Number                    |      | Federal<br>penditures  |
|---|---|--|------|--|
| 1 ass-1 mough 1 tograms from Opper 1 otomac A   | rea Agency on Aging.  |  |      |  |
| U.S. Department of Health & Human Services:<br>Administration for Community Living<br>Special Programs for the Aging Title III Part A<br>Administration |   | 93.044                                       | \$   | 48,500   |
| Administration for Community Living<br>Special Programs for the Aging Title III Part B<br>Grants for Supportive Services and Senior Cen                 |   | 93.044                                       | \$   | 32,609   |
| Administration for Community Living<br>Special Programs for the Aging Title III Part E<br>National Family Caregiver Support                             |   | 93.052                                       | \$   | 3,430  |
| Administration for Community Living<br>Special Programs for the Aging Title III Part C<br>Nutrition Services  |   | 93.045                                       | _\$_ | 110,277  |
| Total Expenditures of Federal Awards  |   |  | \$   | 194,816  |
| STATE:  |   |  |      |  |
| LIFE LIFE Lighthouse Lighthouse FAIR FAIR IIIB COACT  Total Expenditures of State Awards  | 7/1/16-6/30/17<br>7/1/17-6/30/18<br>7/1/16-6/30/17<br>7/1/17-6/30/18<br>7/1/16-6/30/17<br>7/1/17-6/30/18<br>10/1/16-9/30/17 | 2017<br>2018<br>2017<br>2018<br>2017<br>2018 | \$   | 142,359<br>53,179<br>100,328<br>32,625<br>21,742<br>7,977<br>22,611<br>326,000 |
| TOTAL EXPENDITURES OF FEDERAL &   | STATE AWARDS  |  | \$   | 901,637  |
|   |   |  |      |  |

The accompanying notes are an integral part of this schedule.

Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements performed in Accordance with Government Auditing Standards

To the Board of Directors of Upshur County Senior Citizens Opportunity Center, Inc.

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Upshur County Senior Citizens Opportunity Center, Inc (a nonprofit organization), which comprise the comparative statement of financial position as of September 30, 2017 and 2016, the related comparative statements of activities and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated June 25, 2018.

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Upshur County Senior Citizens Opportunity Center, Inc's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Upshur County Senior Citizens Opportunity Center, Inc's internal control. Accordingly, we do not express an opinion on the effectiveness of Upshur County Senior Citizens Opportunity Center, Inc's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we identified a deficiency in internal control that we consider to be a significant deficiency, noted as 2017-1 in the management letter on page 17-18. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Upshur County Senior Citizens Opportunity Center, Inc's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing on internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Elkins, West Virginia

Williams & Bright A. C.

June 25, 2018



#### MANAGEMENT LETTER

To the Board of Directors Upshur County Senior Citizens Opportunity Center, Inc. Buckhannon, West Virginia

Our audit on the financial statements of Upshur County Senior Citizens Opportunity Center, Inc., for the years ended September 30, 2017 and 2016, highlighted areas where we would like to make recommendations which would improve the internal control, accounting procedures, and internal financial information of the Organization. Since our audit was not designed to include a complete review of all systems, procedures and controls, the following comments and recommendations should not be considered to be all inclusive of the areas where improvements may be necessary.

#### SIGNIFICANT DEFICIENCIES

#### 2017-1 LACK OF SEGREGATION OF DUTIES

**Criteria**: Internal control should be implemented to the degree possible to assign to different individuals the responsibility for approving, executing and recording transactions and custody of the resulting asset arising from the transaction.

**Condition**: The same employee is responsible for recording accounts receivable, reconciling the bank statements and posting journal entries.

Cause: The organization has limited staff and responsibilities for approving, executing, and recording transactions and custody of the resulting assets arising from financial transactions are not assigned to different individuals because the organization does not employ enough administrative staff members to make the necessary segregation possible.

**Effect**: More than a remote likelihood exists that a material misstatement of the financial statements will not be prevented or detected by the organization's internal controls.

**Recommendation**: We recommend responsibilities of approval, execution, recording and custody should be distributed among employees, management and the board of directors to the degree possible. However, we recognize that full and complete segregation of duties is not economically feasible.

**Response**: We concur with the finding and recommendation.

#### 2017-2 REVENUE RECOGNITION

Criteria: Accounting standards require revenue to be recognized in the period in which it is earned.

**Condition**: Revenue is currently being recognized at the time funds are deposited.

Cause: Improper revenue recognition.

**Effect**: The financial statements could be materially misstated.

**Recommendation**: We recommend recognition of revenues when billings occur monthly.

Response: We concur with the finding and recommendation.

After you have had the opportunity to review these comments and recommendations, we would be pleased to discuss those points that you desire. We would like to thank your staff for their assistance in performing the audit and the Board of Directors for the opportunity to serve Upshur County Senior Citizens Opportunity Center, Inc.

Williams & Bright A. C. Elkins, West Virginia

June 25, 2018