

Offices of the Insurance Commissioner

Allan L. McVey
Insurance Commissioner

June 13, 2024

Attn:

West Virginia Code Chapter 33, Article 20, Section 19 requires the West Virginia Offices of the Insurance Commissioner to publish annually a list of current premium rates for minimum automobile liability insurance.

Please find attached the West Virginia Offices of the Insurance Commissioner's 2024 Automobile Survey. You may also find the Automobile Surveys on our website at www.wvinsurance.gov under the Resources and Reports Section. New surveys are posted on our website after the first quarter of every year.

Sincerely,

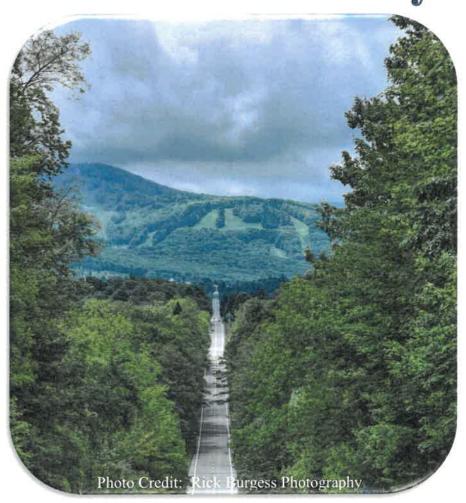
Allan L. McVey

CPCU, ARM, AAI, AAM, AIS

Insurance Commissioner



2024 West Virginia Automobile Survey



Allan L. McVey Insurance Commissioner May 2024

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Introduction and Rating Example Criteria

West Virginia Code Chapter 33, Article 20, Section 19 requires the Offices of the Insurance Commissioner (OIC) to publish an annual list of current premium rates for minimum limits on automobile liability insurance in West Virginia.

Section I of this report contains auto rates for writers of mandatory automobile coverage limits as set forth in W. Va. Code §17D-4-2. Only liability and uninsured motorist insurance premium data were collected because Code does not require comprehensive, collision, medical payments, underinsured motorist, or any other additional or special coverages. All rating examples are based on insurer rates effective as of January 1, 2024.

Comparing auto insurance rates is a complex undertaking. Rates vary due to many factors, including the driver's age, gender, financial strength, garaging location, type of vehicle and household demographics, and many other individual characteristics. The coverage limits used in the premium rate examples meet the minimum insurance requirements mandated in West Virginia Code §17D-4-2. The current West Virginia mandatory minimum limits are commonly referred to as 25/50/25; \$25,000 bodily injury liability per person, \$50,000 bodily injury liability per accident, and \$25,000 property damage liability per event. Similarly, 25/50/25 limits are mandatory for uninsured motorists' coverage.

All rates shown in this report were requested to be provided on an annual basis. The "preferred/standard" insurer premiums generally assume that the hypothetical drivers have not incurred any moving violations, license suspensions, or chargeable accidents during their experience rating period and that they have also maintained continuous auto insurance as is required by law. The "non-standard" insurer premiums generally apply to drivers who may have incidents on their driving records, or who have otherwise failed to maintain compulsory auto insurance as required by law. The written instructions provided to insurers participating in the survey are included as Exhibit 1 of this report.

Historically, the OIC provided a comparative analysis of several West Virginia cities and neighboring cities of surrounding states. The OIC attempted to provide technical analyses of the rate disparities observed in each border state. However, as insurer rate development has diversified by using highly complex rate and predictive modeling, telematics, and artificial intelligence, there is no credible methodology of determining premium differences among individuals and entire geographical regions. For these reasons, this report focuses on bringing auto insurance knowledge, awareness and information to West Virginia consumers.

For more information about compulsory automobile insurance, please contact our offices at:

West Virginia Offices of the Insurance Commissioner
Property and Casualty Division
Consumer Services Unit
900 Pennsylvania Avenue
P.O. Box 50540
Charleston, WV 25301
304-720-8580 or 1-888-TRY-WVIC
www.wvinsurance.gov/Consumer-Services-P-C

As has been done historically, ten hypothetical drivers were selected for rating examples. These vary only with respect to ages, gender, marital status, and annual mileage driven. The sample risks included in the survey are:



An 18-year-old single <u>male</u> who has two years of driving experience, is the principal operator of the vehicle, who regularly commutes to-and-from school, and averages driving about 10,000 miles per year.



An 18-year-old single <u>female</u> who has two years of driving experience, is the principal operator of the vehicle, who regularly commutes to-and-from school, and averages driving about 10,000 miles per year.



A 25-year-old single <u>male</u> who has nine years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 25-year-old single <u>female</u> who has nine years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 35-year-old married <u>male</u> who has nineteen years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 35-year-old married <u>female</u> who has nineteen years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 48-year-old married <u>male</u> who has thirty-two years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 48-year-old married female who has thirty-two years of driving experience, is the principal operator of the vehicle, who regularly commutes ten miles one-way to work, and averages driving about 20,000 miles per year.



A 62-year-old married <u>male</u> who has forty-six years of driving experience, is the principal operator of the vehicle, does not regularly commute (pleasure usage only), and averages driving about 12,000 miles per year.



A 62-year-old married female who has forty-six years of driving experience, is the principal operator of the vehicle, does not regularly commute (pleasure usage only), and averages driving about 12,000 miles per year.

The premiums for each example driver are provided for ten cities: Beckley, Bluefield, Charleston, Clarksburg, Huntington, Martinsburg, Morgantown, Parkersburg, Wheeling and Williamson. As it is now commonplace that insurance companies vary their premiums based upon the specific garaging zip code of a risk, and several of the cities included in the survey have multiple zip codes associated with them, specific zip codes have been selected to better ensure that intra-city rates being provided are based upon comparable criteria. For the survey, the following cities and zip codes were assigned for the purpose of responding to the survey:



While the selected example cities may not fit your situation, they do provide a relative guideline of regions within the state. It is important to understand that even if you reside within or nearby one of these cities, your automobile rates may be significantly different due to the multitude and variability of factors used in the rating process. Your exact rate would be based on each company's individual underwriting and rating rules, and because companies vary greatly in those criteria, it is always advisable to get quotes from several companies using the same coverage options and limits when shopping for insurance.

For the 2024 report, the sample rated vehicle was a 2022 Toyota Camry XLE: this is a change from last year's report when the survey was based on a 2018 Toyota Camry L.

Additional Information about the Sampled Companies

The companies which appear in this report were selected for inclusion in the survey because their calendar year 2023 market shares by written premium volume were among the top 50 active licensed insurers writing business in West Virginia **OR** the company was part of a group that was listed in the top 50 auto insurers by premium market share. Specifically, in 2023 there were a total of 128 licensed companies reporting activity in West Virginia (where activity is defined as either writing premiums, earning premiums, incurring losses or paying losses) in the private passenger automobile line of insurance business. Of these 128 insurers, 98 reported direct premiums written. For this survey, 44 companies provided standard sample premiums and three (3) companies provided non-standard sample premiums. The responding insurers comprise approximately 82% of the personal auto insurance premiums written in West Virginia during calendar year 2023.

The inclusion of an insurer's rates in this survey does not imply that the company is accepting new business at any given time. Generally, if a company is not writing new business in West Virginia, that company would not provide sample rates in this auto survey. It is notable that more than 20% of the total premium is reported by companies not accepting new business but continue to renew policies already in effect. One company that does not accept new business did provide sample rates so that premium is duplicated in both the responded premium percentage noted above and the no new business percentage of 20%.

The companies have been divided into categories labeled "Preferred/Standard Companies" and "Non-Standard Companies." Generally, the "Preferred/Standard Companies" write policies for drivers who have maintained continuous auto insurance coverage, whereas the "Non-Standard Companies" write policies for drivers who have one or more driving violation(s) or who have failed to maintain compulsory automobile insurance. Non-standard companies are those which are subject to the specific requirements of §33-6-31c and §114CSR37. The responding companies selected the rate category for which they were providing rate samples.

The survey was performed via an online survey portal: <u>WV Auto Rates Survey</u>. A company's submitted rates may not be representative of a similar risk because there is a myriad of specific components and factors involved in calculating a policyholder's final rate. Company rates are provided voluntarily, and this report is reliant on the insurer to provide accurate and consistent rates using the components and examples provided to them in the survey instructions.

As of the publication date of this report, the following companies have specific eligibility requirements:

• Insurance through a USAA insurance company is generally available only to U.S. military service persons who are currently serving, retired, or have an honorable discharge as well as adult children and former spouses of USAA members. USAA companies with these specific requirements for coverage include:

United Serv Automobile Assn USAA Cas Ins Co USAA Gen Ind Co Garrison Prop & Cas Ins Co • Eligibility for the following companies require AARP Membership:

Property & Cas Ins Co Of Hartford Trumbull Ins Co Twin City Fire Ins Co

• The following companies submitted rating examples using \$75,000 combined single limits rather than \$50,000/\$25,000 split limit:

Federal Ins Co Great Northern Ins Co Vigilant Ins Co



18 yr. Male, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$1,411	\$1,582	\$1,384	\$1,173	\$1,375
Allstate Prop & Cas Ins Co	\$2,000	\$1,950	\$2,050	\$1,802	\$2,102
American Natl Gen Ins Co	\$1,650	\$1,562	\$1,612	\$1,356	\$1,742
American Natl Prop & Cas Co	\$1,266	\$1,168	\$1,268	\$1,108	\$1,288
American Select Ins Co	\$1,719	\$1,482	\$1,677	\$1,467	\$1,833
Amica Mut Ins Co	\$6,003	\$6,003	\$6,214	\$5,541	\$5,896
Celina Mut Ins Co	\$1,266	\$1,359	\$1,426	\$1,012	\$1,219
CSAA Fire & Cas Ins Co	\$2,039	\$2,035	\$2,201	\$2,152	\$2,214
Encompass Home & Auto Ins Co	\$2,202	\$1,698	\$1,791	\$1,970	\$1,779
Erie Ins Prop & Cas Co	\$1,635	\$1,491	\$1,654	\$1,432	\$1,683
Farmers & Mechanics Fire & Cas Ins	\$1,984	\$1,808	\$1,771	\$1,380	\$1,947
Farmers Direct Prop & Cas Ins Co	\$2,057	\$2,057	\$2,421	\$2,132	\$2,341
Farmers Grp Prop & Cas Ins Co	\$1,148	\$1,148	\$1,148	\$1,148	\$1,148
Farmers Prop & Cas Ins Co	\$1,335	\$1,335	\$1,458	\$1,160	\$1,593
Federal Ins Co	\$960	\$960	\$1,044	\$801	\$904
Garrison Prop & Cas Ins Co	\$1,743	\$1,925	\$1,714	\$1,572	\$1,807
Geico Cas Co	\$2,664	\$2,664	\$2,840	\$2,306	\$2,679
GEICO Secure Ins Co	\$1,986	\$1,986	\$2,102	\$1,778	\$1,998
Great Northern Ins Co	\$960	\$960	\$1,044	\$801	\$904
Hartford Accident & Ind Co	\$1,830	\$2,057	\$1,776	\$1,675	\$1,902
Hartford Cas Ins Co	\$1,374	\$1,536	\$1,333	\$1,263	\$1,424
Horace Mann Ins Co	\$1,021	\$1,021	\$1,191	\$1,032	\$1,265
Horace Mann Prop & Cas Ins Co	\$2,238	\$2,238	\$2,908	\$2,559	\$3,063
Liberty Mut Ins Co	\$4,612	\$4,461	\$4,188	\$4,263	\$4,688
Liberty Mut Personal Ins Co	\$4,187	\$4,050	\$3,805	\$3,875	\$4,257
Mico Ins Co	\$2,286	\$2,874	\$2,831	\$2,547	\$3,108
National Gen Assur Co	\$3,800	\$3,734	\$3,954	\$3,304	\$3,748
Nationwide Ins Co Of Amer	\$1,849	\$1,965	\$2,662	\$2,142	\$2,665
Nationwide Prop & Cas Ins Co	\$1,326	\$1,408	\$1,909	\$1,543	\$1,900
Privilege Underwriters Recp Exch	\$743	\$835	\$731	\$623	\$728
Progressive Classic Ins Co	\$1,471	\$1,337	\$1,495	\$1,310	\$1,497
Progressive Max Ins Co	\$1,598	\$1,527	\$1,656	\$1,521	\$1,629
Root Ins Co	\$3,154	\$2,812	\$2,896	\$2,804	\$3,058
Safeco Ins Co Of Amer	\$2,349	\$2,349	\$2,224	\$1,811	\$2,250
State Farm Fire & Cas Co	\$2,859	\$2,448	\$2,524	\$2,476	\$2,620
State Farm Mut Auto Ins Co	\$2,158	\$1,844	\$1,902	\$1,866	\$1,975
Teachers Ins Co	\$2,754	\$2,754	\$3,430	\$2,872	\$3,468
The Cincinnati Cas Co	\$2,452	\$2,305	\$2,113	\$1,886	\$2,316
United Serv Automobile Assn	\$1,167	\$1,292	\$1,143	\$1,042	\$1,206
USAA Cas Ins Co	\$1,142	\$1,279	\$1,159	\$1,053	\$1,271
USAA Gen Ind Co	\$1,250	\$1,421	\$1,243	\$1,156	\$1,362
Vigilant Ins Co	\$960	\$960	\$1,044	\$801	\$904
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$4,791	\$4,480	\$4,992	\$4,003	\$5,052
Peak Prop & Cas Ins Corp	\$5,087	\$4,778	\$4,993	\$4,487	\$5,181
West Virginia Natl Auto Ins Co	\$6,139	\$5,761	\$8,456	\$5,619	\$7,935

18 yr. Male, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$1,116	\$1,196	\$1,404	\$1,212	\$1,717
Allstate Prop & Cas Ins Co	\$1,788	\$1,890	\$1,982	\$1,828	\$2,110
American Natl Gen Ins Co	\$1,336	\$1,512	\$1,492	\$1,424	\$1,858
American Natl Prop & Cas Co	\$1,078	\$1,140	\$1,194	\$1,096	\$1,434
American Select Ins Co	\$1,341	\$1,495	\$1,648	\$1,525	\$1,946
Amica Mut Ins Co	\$4,862	\$5,541	\$5,855	\$5,533	\$6,369
Celina Mut Ins Co	\$1,031	\$994	\$1,116	\$1,190	\$1,529
CSAA Fire & Cas Ins Co	\$1,767	\$1,911	\$1,972	\$2,060	\$2,367
Encompass Home & Auto Ins Co	\$1,534	\$1,623	\$1,847	\$1,942	\$2,219
Erie Ins Prop & Cas Co	\$1,220	\$1,457	\$1,459	\$1,410	\$1,590
Farmers & Mechanics Fire & Cas Ins	\$1,158	\$1,329	\$1,363	\$1,716	\$2,119
Farmers Direct Prop & Cas Ins Co	\$1,725	\$2,132	\$2,017	\$2,033	\$2,411
Farmers Grp Prop & Cas Ins Co	\$1,148	\$1,148	\$1,148	\$1,148	\$1,148
Farmers Prop & Cas Ins Co	\$1,454	\$1,160	\$1,363	\$1,110	\$1,995
Federal Ins Co	\$701	\$801	\$879	\$866	\$1,050
Garrison Prop & Cas Ins Co	\$1,508	\$1,355	\$1,772	\$1,753	\$1,951
Geico Cas Co	\$2,238	\$2,664	\$2,487	\$2,092	\$2,913
GEICO Secure Ins Co	\$1,736	\$1,996	\$1,882	\$1,643	\$2,118
Great Northern Ins Co	\$701	\$801	\$879	\$866	\$1,050
Hartford Accident & Ind Co	\$1,884	\$1,518	\$1,705	\$1,520	\$2,693
Hartford Cas Ins Co	\$1,412	\$1,148	\$1,283	\$1,150	\$1,991
Horace Mann Ins Co	\$832	\$1,032	\$989	\$1,023	\$986
Horace Mann Prop & Cas Ins Co	\$2,202	\$2,559	\$2,540	\$2,740	\$2,533
Liberty Mut Ins Co	\$4,439	\$4,329	\$4,726	\$4,295	\$5,094
Liberty Mut Personal Ins Co	\$4,032	\$3,932	\$4,290	\$3,901	\$4,622
Mico Ins Co	\$2,242	\$2,431	\$2,905	\$2,347	\$3,821
National Gen Assur Co	\$2,557	\$3,060	\$3,698	\$3,193	\$4,142
Nationwide Ins Co Of Amer	\$1,862	\$1,924	\$2,466	\$2,283	\$3,314
Nationwide Prop & Cas Ins Co	\$1,421	\$1,381	\$1,767	\$1,645	\$2,347
Privilege Underwriters Recp Exch	\$593	\$633	\$741	\$642	\$906
Progressive Classic Ins Co	\$1,526	\$1,361	\$1,287	\$1,217	\$1,732
Progressive Max Ins Co	\$1,664	\$1,544	\$1,471	\$1,409	\$1,860
Root Ins Co	\$2,612	\$2,790	\$2,806	\$2,674	\$3,492
Safeco Ins Co Of Amer	\$1,795	\$2,064	\$2,309	\$2,041	\$2,300
State Farm Fire & Cas Co	\$2,036	\$2,173	\$2,421	\$2,241	\$2,952
State Farm Mut Auto Ins Co	\$1,530	\$1,635	\$1,824	\$1,686	\$2,228
Teachers Ins Co	\$2,456	\$2,872	\$2,889	\$3,089	\$3,043
The Cincinnati Cas Co	\$2,038	\$1,937	\$2,264	\$1,871	\$2,147
United Serv Automobile Assn	\$965	\$906	\$1,081	\$1,172	\$1,303
USAA Cas Ins Co	\$980	\$917	\$1,098	\$1,181	\$1,320
USAA Gen Ind Co	\$1,043	\$966	\$1,207	\$1,304	\$1,392
Vigilant Ins Co	\$701	\$801	\$879	\$866	\$1,050
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$3,808	\$4,071	\$4,544	\$4,097	\$5,838
Peak Prop & Cas Ins Corp	\$4,169	\$4,654	\$4,713	\$4,125	\$5,142
West Virginia Natl Auto Ins Co	\$5,572	\$7,085	\$5,808	\$5,762	\$7,320

18 yr. Female, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$1,115	\$1,251	\$1,095	\$929	\$1,087
Allstate Prop & Cas Ins Co	\$1,886	\$1,842	\$1,934	\$1,694	\$1,978
American Natl Gen Ins Co	\$1,526	\$1,446	\$1,492	\$1,254	\$1,612
American Natl Prop & Cas Co	\$1,170	\$1,080	\$1,172	\$1,024	\$1,192
American Select Ins Co	\$1,719	\$1,482	\$1,677	\$1,467	\$1,833
Amica Mut Ins Co	\$5,510	\$5,510	\$5,705	\$5,088	\$5,413
Celina Mut Ins Co	\$922	\$989	\$1,037	\$740	\$889
CSAA Fire & Cas Ins Co	\$2,080	\$2,077	\$2,248	\$2,201	\$2,262
Encompass Home & Auto Ins Co	\$2,202	\$1,698	\$1,791	\$1,970	\$1,779
Erie Ins Prop & Cas Co	\$1,405	\$1,282	\$1,422	\$1,232	\$1,447
Farmers & Mechanics Fire & Cas Ins	\$1,379	\$1,258	\$1,232	\$964	\$1,353
Farmers Direct Prop & Cas Ins Co	\$1,955	\$1,955	\$2,301	\$2,029	\$2,224
Farmers Grp Prop & Cas Ins Co	\$957	\$957	\$957	\$957	\$957
Farmers Prop & Cas Ins Co	\$1,271	\$1,271	\$1,390	\$1,108	\$1,514
Federal Ins Co	\$669	\$669	\$724	\$566	\$633
Garrison Prop & Cas Ins Co	\$1,624	\$1,791	\$1,595	\$1,464	\$1,682
Geico Cas Co	\$2,406	\$2,406	\$2,564	\$2,089	\$2,420
GEICO Secure Ins Co	\$2,076	\$2,076	\$2,200	\$1,849	\$2,089
Great Northern Ins Co	\$669	\$669	\$724	\$566	\$633
Hartford Accident & Ind Co	\$1,685	\$1,886	\$1,641	\$1,544	\$1,744
Hartford Cas Ins Co	\$1,233	\$1,376	\$1,197	\$1,136	\$1,279
Horace Mann Ins Co	\$1,012	\$1,012	\$1,180	\$1,022	\$1,252
Horace Mann Prop & Cas Ins Co	\$1,470	\$1,470	\$1,907	\$1,680	\$2,008
Liberty Mut Ins Co	\$4,293	\$4,164	\$3,909	\$3,984	\$4,370
Liberty Mut Personal Ins Co	\$3,899	\$3,783	\$3,553	\$3,620	\$3,970
Mico Ins Co	\$2,410	\$3,033	\$2,983	\$2,681	\$3,278
National Gen Assur Co	\$3,318	\$3,262	\$3,452	\$2,885	\$3,274
Nationwide Ins Co Of Amer	\$1,457	\$1,545	\$2,073	\$1,677	\$2,074
Nationwide Prop & Cas Ins Co	\$1,183	\$1,254	\$1,691	\$1,372	\$1,682
Privilege Underwriters Recp Exch	\$666	\$748	\$655	\$558	\$652
Progressive Classic Ins Co	\$1,307	\$1,188	\$1,329	\$1,168	\$1,330
Progressive Max Ins Co	\$1,493	\$1,428	\$1,545	\$1,426	\$1,521
Root Ins Co	\$3,034	\$2,704	\$2,784	\$2,694	\$2,938
Safeco Ins Co Of Amer	\$2,196	\$2,196	\$2,080	\$1,698	\$2,107
State Farm Fire & Cas Co	\$2,274	\$1,949	\$2,009	\$1,972	\$2,085
State Farm Mut Auto Ins Co	\$1,712	\$1,464	\$1,509	\$1,481	\$1,567
Teachers Ins Co	\$1,807	\$1,807	\$2,248	\$1,884	\$2,272
The Cincinnati Cas Co	\$2,262	\$2,125	\$1,949	\$1,738	\$2,136
United Serv Automobile Assn	\$1,113	\$1,232	\$1,091	\$995	\$1,150
USAA Cas Ins Co	\$1,096	\$1,227	\$1,112	\$1,010	\$1,219
USAA Gen Ind Co	\$1,165	\$1,323	\$1,158	\$1,077	\$1,269
Vigilant Ins Co	\$669	\$669	\$724	\$566	\$633
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$4,034	\$3,783	\$4,229	\$3,397	\$4,285
Peak Prop & Cas Ins Corp	\$4,754	\$4,471	\$4,664	\$4,185	\$4,844
West Virginia Natl Auto Ins Co	\$4,854	\$4,555	\$6,676	\$4,444	\$6,267

18 yr. Female, single, principal operator, no accidents or violations, Commutes to school, 10,000 miles annually.

Preferred/Standard Companies AIG Prop Cas Co	Martinsburg \$884	Morgantown \$947	Parkersburg \$1,111	Wheeling \$960	Williamson \$1,358
Allstate Prop & Cas Ins Co	\$1,678	\$1,774	\$1,868	\$1,720	\$1,996
American Natl Gen Ins Co	\$1,236	\$1,398	\$1,380	\$1,316	\$1,716
American Natl Prop & Cas Co	\$988	\$1,054	\$1,106	\$1,014	\$1,326
American Select Ins Co	\$1,341	\$1,495	\$1,648	\$1,525	\$1,946
Amica Mut Ins Co	\$4,466	\$5,088	\$5,375	\$5,081	\$5,846
Celina Mut Ins Co	\$753	\$727	\$814	\$868	\$1,110
CSAA Fire & Cas Ins Co	\$1,804	\$1,956	\$2,013	\$2,103	\$2,414
Encompass Home & Auto Ins Co	\$1,534	\$1,623	\$1,847	\$1,942	\$2,219
Erie Ins Prop & Cas Co	\$1,050	\$1,253	\$1,254	\$1,214	\$1,367
Farmers & Mechanics Fire & Cas Ins	\$811	\$929	\$952	\$1,195	\$1,471
Farmers Direct Prop & Cas Ins Co	\$1,643	\$2,029	\$1,918	\$1,931	\$2,287
Farmers Grp Prop & Cas Ins Co	\$957	\$957	\$957	\$957	\$957
Farmers Prop & Cas Ins Co	\$1,384	\$1,108	\$1,299	\$1,058	\$1,896
Federal Ins Co	\$545	\$566	\$616	\$608	\$728
Garrison Prop & Cas Ins Co	\$1,405	\$1,263	\$1,649	\$1,633	\$1,815
Geico Cas Co	\$2,028	\$2,408	\$2,249	\$1,898	\$2,624
GEICO Secure Ins Co	\$1,804	\$2,085	\$1,963	\$1,704	\$2,222
Great Northern Ins Co	\$545	\$566	\$616	\$608	\$728
Hartford Accident & Ind Co	\$1,733	\$1,406	\$1,573	\$1,400	\$2,457
Hartford Cas Ins Co	\$1,755	\$1,036	\$1,154	\$1,038	\$1,774
Horace Mann Ins Co	\$824	\$1,022	\$979	\$1,038	\$978
Horace Mann Prop & Cas Ins Co	\$1,447	\$1,680	\$1,667	\$1,798	\$1,662
	\$4,146	\$4,048	\$4,405	\$4,007	\$4,725
Liberty Mut Ins Co	\$3,768	\$3,679	\$3,999	\$3,643	\$4,723
Liberty Mut Personal Ins Co	\$2,361	\$2,560	\$3,999	\$2,473	\$4,036
Mico Ins Co			\$3,002	\$2,473	\$3,620
National Gen Assur Co	\$2,326	\$2,673	\$1,923	\$1,784	\$2,567
Nationwide Ins Co Of Amer	\$1,465	\$1,512	\$1,566	\$1,764	\$2,072
Nationwide Prop & Cas Ins Co	\$1,265 \$532	\$1,230 \$567	\$664	\$576	\$812
Privilege Underwriters Recp Exch	\$1,361			\$1,084	\$1,519
Progressive Classic Ins Co		\$1,214 \$1,447	\$1,146	\$1,322	\$1,718
Progressive Max Ins Co	\$1,557		\$1,378		
Root Ins Co	\$2,514	\$2,684	\$2,696	\$2,570	\$3,338 \$2,150
Safeco Ins Co Of Amer	\$1,680	\$1,935	\$2,159	\$1,915	
State Farm Fire & Cas Co	\$1,623	\$1,732	\$1,928	\$1,785	\$2,347
State Farm Mut Auto Ins Co	\$1,215	\$1,298	\$1,447	\$1,339	\$1,767 \$1,996
Teachers Ins Co	\$1,612	\$1,884	\$1,895	\$2,026 \$1,727	
The Cincinnati Cas Co	\$1,880	\$1,786	\$2,087		\$1,985
United Serv Automobile Assn	\$921	\$865	\$1,032	\$1,118	\$1,242
USAA Cas Ins Co	\$940	\$881	\$1,053	\$1,133	\$1,266
USAA Gen Ind Co	\$973	\$901	\$1,124	\$1,215	\$1,297
Vigilant Ins Co	\$545	\$566	\$616	\$608	\$728
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$3,232	\$3,443	\$3,846	\$3,468	\$4,914
Peak Prop & Cas Ins Corp	\$3,886	\$4,335	\$4,401	\$3,850	\$4,831
West Virginia Natl Auto Ins Co	\$4,407	\$5,597	\$4,593	\$4,556	\$5,783

25 yr. Male, single, principal operator, no accidents or violations, $$20,\!000$ miles annually.$

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$632	\$707	\$620	\$527	\$616
Allstate Prop & Cas Ins Co	\$842	\$828	\$862	\$765	\$840
American Natl Gen Ins Co	\$644	\$614	\$630	\$532	\$680
American Natl Prop & Cas Co	\$518	\$482	\$520	\$456	\$530
American Select Ins Co	\$587	\$509	\$569	\$499	\$625
Amica Mut Ins Co	\$1,993	\$1,993	\$2,060	\$1,844	\$1,959
Celina Mut Ins Co	\$613	\$656	\$687	\$495	\$591
CSAA Fire & Cas Ins Co	\$883	\$885	\$932	\$908	\$935
Encompass Home & Auto Ins Co	\$907	\$714	\$750	\$796	\$745
Erie Ins Prop & Cas Co	\$848	\$776	\$860	\$746	\$874
Farmers & Mechanics Fire & Cas Ins	\$791	\$724	\$709	\$561	\$777
Farmers Direct Prop & Cas Ins Co	\$804	\$804	\$943	\$833	\$913
Farmers Grp Prop & Cas Ins Co	\$702	\$702	\$702	\$702	\$702
Farmers Prop & Cas Ins Co	\$559	\$559	\$601	\$487	\$660
Federal Ins Co	\$459	\$459	\$493	\$396	\$437
Garrison Prop & Cas Ins Co	\$960	\$1,051	\$942	\$871	\$991
Geico Cas Co	\$1,259	\$1,259	\$1,325	\$1,106	\$1,261
GEICO Secure Ins Co	\$1,159	\$1,159	\$1,217	\$1,033	\$1,162
Great Northern Ins Co	\$459	\$459	\$493	\$396	\$437
Hartford Accident & Ind Co	\$867	\$955	\$845	\$804	\$895
Hartford Cas Ins Co	\$965	\$1,072	\$941	\$893	\$997
Horace Mann Ins Co	\$546	\$546	\$634	\$549	\$671
Horace Mann Prop & Cas Ins Co	\$773	\$773	\$998	\$881	\$1,050
Liberty Mut Ins Co	\$2,667	\$2,586	\$2,435	\$2,474	\$2,708
Liberty Mut Personal Ins Co	\$2,435	\$2,363	\$2,227	\$2,263	\$2,473
Mico Ins Co	\$1,679	\$2,100	\$2,075	\$1,868	\$2,275
National Gen Assur Co	\$1,043	\$1,026	\$1,087	\$910	\$1,032
Nationwide Ins Co Of Amer	\$746	\$785	\$1,006	\$836	\$1,006
Nationwide Prop & Cas Ins Co	\$650	\$683	\$877	\$732	\$873
Privilege Underwriters Recp Exch	\$378	\$424	\$372	\$318	\$370
Progressive Classic Ins Co	\$651	\$597	\$661	\$586	\$662
Progressive Max Ins Co	\$933	\$906	\$955	\$902	\$945
Root Ins Co	\$1,854	\$1,706	\$1,740	\$1,718	\$1,824
Safeco Ins Co Of Amer	\$772	\$772	\$736	\$619	\$746
State Farm Fire & Cas Co	\$1,068	\$921	\$948	\$931	\$982
State Farm Mut Auto Ins Co	\$788	\$676	\$696	\$684	\$723
Teachers Ins Co	\$933	\$933	\$1,157	\$972	\$1,169
The Cincinnati Cas Co	\$936	\$870	\$817	\$725	\$891
United Serv Automobile Assn	\$579	\$635	\$566	\$521	\$596
USAA Cas Ins Co	\$609	\$675	\$614	\$562	\$671
USAA Gen Ind Co	\$834	\$941	\$828	\$773	\$903
Vigilant Ins Co	\$459	\$459	\$493	\$396	\$437
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,855	\$2,686	\$3,013	\$2,426	\$3,067
Peak Prop & Cas Ins Corp	\$3,005	\$2,862	\$2,935	\$2,592	\$3,074
West Virginia Natl Auto Ins Co	\$2,151	\$2,028	\$2,958	\$1,993	\$2,779

25 yr. Male, single, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$502	\$537	\$629	\$545	\$766
Allstate Prop & Cas Ins Co	\$760	\$790	\$818	\$784	\$882
American Natl Gen Ins Co	\$524	\$592	\$582	\$560	\$724
American Natl Prop & Cas Co	\$446	\$470	\$490	\$452	\$586
American Select Ins Co	\$458	\$509	\$559	\$518	\$662
Amica Mut Ins Co	\$1,628	\$1,844	\$1,945	\$1,842	\$2,110
Celina Mut Ins Co	\$504	\$486	\$542	\$577	\$735
CSAA Fire & Cas Ins Co	\$788	\$824	\$861	\$889	\$1,005
Encompass Home & Auto Ins Co	\$651	\$688	\$770	\$812	\$921
Erie Ins Prop & Cas Co	\$637	\$758	\$759	\$735	\$827
Farmers & Mechanics Fire & Cas Ins	\$476	\$542	\$555	\$689	\$842
Farmers Direct Prop & Cas Ins Co	\$678	\$833	\$786	\$794	\$941
Farmers Grp Prop & Cas Ins Co	\$702	\$702	\$702	\$702	\$702
Farmers Prop & Cas Ins Co	\$601	\$487	\$569	\$463	\$831
Federal Ins Co	\$383	\$396	\$427	\$422	\$496
Garrison Prop & Cas Ins Co	\$839	\$761	\$972	\$964	\$1,064
Geico Cas Co	\$1,073	\$1,253	\$1,181	\$1,018	\$1,373
GEICO Secure Ins Co	\$1,007	\$1,156	\$1,095	\$958	\$1,250
Great Northern Ins Co	\$383	\$396	\$427	\$422	\$496
Hartford Accident & Ind Co	\$889	\$742	\$816	\$744	\$1,209
Hartford Cas Ins Co	\$991	\$823	\$909	\$823	\$1,363
Horace Mann Ins Co	\$446	\$549	\$528	\$548	\$529
Horace Mann Prop & Cas Ins Co	\$761	\$881	\$874	\$942	\$872
Liberty Mut Ins Co	\$2,570	\$2,506	\$2,729	\$2,492	\$2,928
Liberty Mut Personal Ins Co	\$2,350	\$2,293	\$2,493	\$2,278	\$2,672
Mico Ins Co	\$1,651	\$1,791	\$2,127	\$1,725	\$2,781
National Gen Assur Co	\$764	\$845	\$1,011	\$945	\$1,141
Nationwide Ins Co Of Amer	\$745	\$765	\$942	\$882	\$1,215
Nationwide Prop & Cas Ins Co	\$683	\$668	\$821	\$772	\$1,048
Privilege Underwriters Recp Exch	\$303	\$323	\$377	\$328	\$459
Progressive Classic Ins Co	\$674	\$607	\$576	\$548	\$758
Progressive Max Ins Co	\$958	\$911	\$882	\$858	\$1,041
Root Ins Co	\$1,610	\$1,698	\$1,704	\$1,654	\$2,062
Safeco Ins Co Of Amer	\$609	\$695	\$760	\$689	\$758
State Farm Fire & Cas Co	\$774	\$823	\$911	\$847	\$1,101
State Farm Mut Auto Ins Co	\$564	\$601	\$669	\$619	\$813
Teachers Ins Co	\$834	\$972	\$978	\$1,044	\$1,029
The Cincinnati Cas Co	\$790	\$758	\$862	\$732	\$820
United Serv Automobile Assn	\$486	\$459	\$539	\$581	\$639
USAA Cas Ins Co	\$526	\$496	\$585	\$627	\$696
USAA Gen Ind Co	\$702	\$653	\$805	\$868	\$924
Vigilant Ins Co	\$383	\$396	\$427	\$422	\$496
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,311	\$2,447	\$2,733	\$2,474	\$3,469
Peak Prop & Cas Ins Corp	\$2,388	\$2,649	\$2,759	\$2,404	\$3,228
West Virginia Natl Auto Ins Co	\$1,981	\$2,500	\$2,054	\$2,034	\$2,562

25 yr. Female, single, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$548	\$613	\$538	\$457	\$534
Allstate Prop & Cas Ins Co	\$878	\$864	\$900	\$796	\$908
American Natl Gen Ins Co	\$676	\$642	\$660	\$558	\$712
American Natl Prop & Cas Co	\$544	\$504	\$546	\$476	\$554
American Select Ins Co	\$587	\$509	\$569	\$499	\$625
Amica Mut Ins Co	\$1,993	\$1,993	\$2,060	\$1,844	\$1,959
Celina Mut Ins Co	\$441	\$471	\$492	\$359	\$426
CSAA Fire & Cas Ins Co	\$909	\$910	\$961	\$935	\$964
Encompass Home & Auto Ins Co	\$907	\$714	\$750	\$796	\$745
Erie Ins Prop & Cas Co	\$931	\$851	\$942	\$817	\$959
Farmers & Mechanics Fire & Cas Ins	\$654	\$600	\$588	\$467	\$642
Farmers Direct Prop & Cas Ins Co	\$802	\$802	\$943	\$835	\$915
Farmers Grp Prop & Cas Ins Co	\$646	\$646	\$646	\$646	\$646
Farmers Prop & Cas Ins Co	\$557	\$557	\$603	\$491	\$656
Federal Ins Co	\$459	\$459	\$493	\$396	\$437
Garrison Prop & Cas Ins Co	\$922	\$1,009	\$904	\$836	\$951
Geico Cas Co	\$1,151	\$1,151	\$1,211	\$1,015	\$1,153
GEICO Secure Ins Co	\$1,236	\$1,236	\$1,299	\$1,097	\$1,239
Great Northern Ins Co	\$459	\$459	\$493	\$396	\$437
Hartford Accident & Ind Co	\$855	\$943	\$835	\$794	\$883
Hartford Cas Ins Co	\$883	\$975	\$861	\$818	\$911
Horace Mann Ins Co	\$541	\$541	\$628	\$544	\$664
Horace Mann Prop & Cas Ins Co	\$526	\$526	\$676	\$598	\$711
Liberty Mut Ins Co	\$2,492	\$2,424	\$2,284	\$2,323	\$2,533
Liberty Mut Personal Ins Co	\$2,280	\$2,218	\$2,090	\$2,126	\$2,316
Mico Ins Co	\$1,780	\$2,229	\$2,200	\$1,979	\$2,414
National Gen Assur Co	\$946	\$933	\$987	\$825	\$935
Nationwide Ins Co Of Amer	\$694	\$728	\$927	\$774	\$927
Nationwide Prop & Cas Ins Co	\$634	\$665	\$852	\$713	\$848
Privilege Underwriters Recp Exch	\$378	\$424	\$372	\$318	\$370
Progressive Classic Ins Co	\$621	\$570	\$630	\$559	\$631
Progressive Max Ins Co	\$953	\$924	\$975	\$920	\$965
Root Ins Co	\$1,870	\$1,718	\$1,748	\$1,722	\$1,834
Safeco Ins Co Of Amer	\$764	\$764	\$727	\$612	\$739
State Farm Fire & Cas Co	\$985	\$850	\$875	\$860	\$907
State Farm Mut Auto Ins Co	\$725	\$622	\$641	\$629	\$665
Teachers Ins Co	\$633	\$633	\$782	\$659	\$790
The Cincinnati Cas Co	\$881	\$818	\$769	\$682	\$839
United Serv Automobile Assn	\$554	\$607	\$542	\$499	\$570
USAA Cas Ins Co	\$585	\$648	\$590	\$541	\$645
USAA Gen Ind Co	\$801	\$903	\$794	\$742	\$867
Vigilant Ins Co	\$459	\$459	\$493	\$396	\$437
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,855	\$2,686	\$3,013	\$2,426	\$3,067
Peak Prop & Cas Ins Corp	\$2,874	\$2,738	\$2,807	\$2,477	\$2,940
West Virginia Natl Auto Ins Co	\$1,816	\$1,718	\$2,501	\$1,694	\$2,352

25 yr. Female, single, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$437	\$466	\$545	\$472	\$664
Allstate Prop & Cas Ins Co	\$790	\$822	\$854	\$816	\$920
American Natl Gen Ins Co	\$548	\$620	\$610	\$586	\$756
American Natl Prop & Cas Co	\$464	\$492	\$512	\$472	\$614
American Select Ins Co	\$458	\$509	\$559	\$518	\$662
Amica Mut Ins Co	\$1,628	\$1,844	\$1,945	\$1,842	\$2,110
Celina Mut Ins Co	\$364	\$352	\$392	\$417	\$526
CSAA Fire & Cas Ins Co	\$810	\$849	\$888	\$917	\$1,037
Encompass Home & Auto Ins Co	\$651	\$688	\$770	\$812	\$921
Erie Ins Prop & Cas Co	\$698	\$832	\$832	\$806	\$908
Farmers & Mechanics Fire & Cas Ins	\$397	\$451	\$462	\$570	\$696
Farmers Direct Prop & Cas Ins Co	\$680	\$835	\$792	\$798	\$929
Farmers Grp Prop & Cas Ins Co	\$646	\$646	\$646	\$646	\$646
Farmers Prop & Cas Ins Co	\$597	\$491	\$569	\$465	\$822
Federal Ins Co	\$383	\$396	\$427	\$422	\$496
Garrison Prop & Cas Ins Co	\$806	\$731	\$932	\$926	\$1,021
Geico Cas Co	\$987	\$1,146	\$1,082	\$937	\$1,251
GEICO Secure Ins Co	\$1,069	\$1,232	\$1,166	\$1,016	\$1,338
Great Northern Ins Co	\$383	\$396	\$427	\$422	\$496
Hartford Accident & Ind Co	\$877	\$734	\$808	\$734	\$1,191
Hartford Cas Ins Co	\$905	\$754	\$833	\$754	\$1,235
Horace Mann Ins Co	\$442	\$544	\$523	\$543	\$525
Horace Mann Prop & Cas Ins Co	\$518	\$598	\$593	\$638	\$525
Liberty Mut Ins Co	\$2,412	\$2,354	\$2,554	\$2,336	\$2,726
Liberty Mut Personal Ins Co	\$2,206	\$2,155	\$2,335	\$2,139	\$2,490
Mico Ins Co	\$1,750	\$1,899	\$2,258	\$1,829	\$2,953
National Gen Assur Co	\$694	\$767	\$916	\$856	\$1,038
Nationwide Ins Co Of Amer	\$691	\$710	\$869	\$815	\$1,115
Nationwide Prop & Cas Ins Co	\$666	\$651	\$798	\$751	\$1,017
Privilege Underwriters Recp Exch	\$303	\$323	\$377	\$328	\$459
Progressive Classic Ins Co	\$642	\$578	\$550	\$523	\$723
Progressive Max Ins Co	\$978	\$929	\$900	\$874	\$1,067
Root Ins Co	\$1,614	\$1,700	\$1,712	\$1,658	\$2,074
Safeco Ins Co Of Amer	\$601	\$688	\$753	\$684	\$752
State Farm Fire & Cas Co	\$715	\$760	\$841	\$782	\$1,015
State Farm Mut Auto Ins Co	\$519	\$554	\$615	\$570	\$748
Teachers Ins Co	\$567	\$659	\$662	\$707	\$696
The Cincinnati Cas Co	\$745	\$716	\$811	\$691	\$773
United Serv Automobile Assn	\$466	\$441	\$516	\$556	\$612
USAA Cas Ins Co	\$506	\$477	\$562	\$603	\$668
USAA Gen Ind Co	\$674	\$628	\$772	\$833	\$886
Vigilant Ins Co	\$383	\$396	\$427	\$422	\$496
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,311	\$2,447	\$2,733	\$2,474	\$3,469
Peak Prop & Cas Ins Corp	\$2,282	\$2,530	\$2,638	\$2,298	\$3,092
West Virginia Natl Auto Ins Co	\$1,685	\$2,122	\$1,744	\$1,724	\$2,166

35 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$442	\$494	\$434	\$370	\$431
Allstate Prop & Cas Ins Co	\$834	\$822	\$854	\$756	\$860
American Natl Gen Ins Co	\$498	\$498	\$512	\$434	\$550
American Natl Prop & Cas Co	\$422	\$394	\$422	\$372	\$430
American Select Ins Co	\$447	\$389	\$431	\$380	\$475
Amica Mut Ins Co	\$2,118	\$2,118	\$2,188	\$1,962	\$2,081
Celina Mut Ins Co	\$423	\$453	\$473	\$345	\$408
CSAA Fire & Cas Ins Co	\$972	\$974	\$1,030	\$1,002	\$1,034
Encompass Home & Auto Ins Co	\$707	\$563	\$589	\$622	\$585
Erie Ins Prop & Cas Co	\$622	\$570	\$629	\$547	\$640
Farmers & Mechanics Fire & Cas Ins	\$590	\$541	\$530	\$422	\$579
Farmers Direct Prop & Cas Ins Co	\$533	\$533	\$623	\$553	\$605
Farmers Grp Prop & Cas Ins Co	\$386	\$386	\$386	\$386	\$386
Farmers Prop & Cas Ins Co	\$386	\$386	\$414	\$340	\$446
Federal Ins Co	\$459	\$459	\$493	\$396	\$437
Garrison Prop & Cas Ins Co	\$713	\$778	\$705	\$655	\$736
Geico Cas Co	\$956	\$956	\$1,003	\$842	\$957
GEICO Secure Ins Co	\$1,064	\$1,064	\$1,117	\$942	\$1,066
Great Northern Ins Co	\$459	\$459	\$493	\$396	\$437
Hartford Accident & Ind Co	\$644	\$702	\$629	\$603	\$664
Hartford Cas Ins Co	\$704	\$772	\$686	\$656	\$726
Horace Mann Ins Co	\$314	\$314	\$361	\$315	\$381
Horace Mann Prop & Cas Ins Co	\$526	\$526	\$676	\$598	\$711
Liberty Mut Ins Co	\$2,161	\$2,103	\$1,982	\$2,013	\$2,194
Liberty Mut Personal Ins Co	\$1,980	\$1,931	\$1,821	\$1,850	\$2,009
Mico Ins Co	\$914	\$1,468	\$1,121	\$1,026	\$1,224
National Gen Assur Co	\$622	\$613	\$647	\$544	\$615
Nationwide Ins Co Of Amer	\$588	\$615	\$768	\$649	\$768
Nationwide Prop & Cas Ins Co	\$475	\$495	\$610	\$522	\$606
Privilege Underwriters Recp Exch	\$288	\$322	\$283	\$243	\$282
Progressive Classic Ins Co	\$540	\$498	\$547	\$486	\$548
Progressive Max Ins Co	\$807	\$788	\$824	\$785	\$816
Root Ins Co	\$1,852	\$1,706	\$1,738	\$1,722	\$1,826
Safeco Ins Co Of Amer	\$732	\$732	\$695	\$585	\$708
State Farm Fire & Cas Co	\$870	\$751	\$773	\$760	\$801
State Farm Mut Auto Ins Co	\$641	\$550	\$567	\$557	\$588
Teachers Ins Co	\$633	\$633	\$782	\$659	\$790
The Cincinnati Cas Co	\$626	\$577	\$553	\$491	\$601
United Serv Automobile Assn	\$449	\$490	\$440	\$407	\$462
USAA Cas Ins Co	\$463	\$511	\$468	\$431	\$508
USAA Gen Ind Co	\$613	\$686	\$611	\$574	\$663
Vigilant Ins Co	\$459	\$459	\$493	\$396	\$437
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,721	\$2,549	\$2,843	\$2,285	\$2,900
Peak Prop & Cas Ins Corp	\$1,904	\$1,818	\$1,858	\$1,636	\$1,950
West Virginia Natl Auto Ins Co	\$1,463	\$1,377	\$1,989	\$1,347	\$1,871

 $35~\rm{yr}$. Male, married, principal operator, no accidents or violations, $20,\!000$ miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$353	\$377	\$440	\$382	\$535
Allstate Prop & Cas Ins Co	\$752	\$780	\$810	\$776	\$874
American Natl Gen Ins Co	\$426	\$482	\$474	\$454	\$584
American Natl Prop & Cas Co	\$362	\$382	\$398	\$368	\$478
American Select Ins Co	\$349	\$387	\$425	\$394	\$503
Amica Mut Ins Co	\$1,732	\$1,962	\$2,067	\$1,959	\$2,241
Celina Mut Ins Co	\$350	\$339	\$377	\$400	\$504
CSAA Fire & Cas Ins Co	\$862	\$9,907	\$948	\$979	\$1,110
Encompass Home & Auto Ins Co	\$513	\$546	\$603	\$635	\$716
Erie Ins Prop & Cas Co	\$468	\$556	\$556	\$540	\$608
Farmers & Mechanics Fire & Cas Ins	\$361	\$408	\$417	\$516	\$626
Farmers Direct Prop & Cas Ins Co	\$452	\$553	\$525	\$527	\$613
Farmers Grp Prop & Cas Ins Co	\$386	\$386	\$386	\$386	\$386
Farmers Prop & Cas Ins Co	\$406	\$340	\$394	\$320	\$563
Federal Ins Co	\$383	\$396	\$427	\$422	\$496
Garrison Prop & Cas Ins Co	\$632	\$578	\$725	\$717	\$787
Geico Cas Co	\$818	\$949	\$898	\$778	\$1,045
GEICO Secure Ins Co	\$917	\$1,059	\$1,002	\$872	\$1,155
Great Northern Ins Co	\$383	\$396	\$427	\$422	\$496
Hartford Accident & Ind Co	\$660	\$563	\$611	\$563	\$867
Hartford Cas Ins Co	\$720	\$609	\$666	\$611	\$961
Horace Mann Ins Co	\$259	\$315	\$303	\$314	\$304
Horace Mann Prop & Cas Ins Co	\$518	\$598	\$593	\$638	\$525
Liberty Mut Ins Co	\$2,088	\$2,039	\$2,212	\$2,027	\$2,361
Liberty Mut Personal Ins Co	\$1,915	\$1,870	\$2,027	\$1,859	\$2,160
Mico Ins Co	\$903	\$1,262	\$1,148	\$942	\$1,478
National Gen Assur Co	\$457	\$508	\$600	\$563	\$681
Nationwide Ins Co Of Amer	\$585	\$599	\$723	\$681	\$914
Nationwide Prop & Cas Ins Co	\$492	\$483	\$575	\$546	\$712
Privilege Underwriters Recp Exch	\$232	\$247	\$287	\$250	\$349
Progressive Classic Ins Co	\$555	\$502	\$481	\$458	\$636
Progressive Max Ins Co	\$827	\$792	\$771	\$754	\$880
Root Ins Co	\$1,608	\$1,700	\$1,702	\$1,656	\$2,052
Safeco Ins Co Of Amer	\$573	\$658	\$722	\$657	\$724
State Farm Fire & Cas Co	\$633	\$672	\$744	\$692	\$896
State Farm Mut Auto Ins Co	\$460	\$490	\$545	\$505	\$661
Teachers Ins Co	\$567	\$659	\$662	\$707	\$696
The Cincinnati Cas Co	\$536	\$520	\$577	\$502	\$548
United Serv Automobile Assn	\$381	\$362	\$420	\$451	\$493
USAA Cas Ins Co	\$405	\$383	\$447	\$476	\$525
USAA Gen Ind Co	\$524	\$490	\$596	\$637	\$675
Vigilant Ins Co	\$383	\$396	\$427	\$422	\$496
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,176	\$2,312	\$2,578	\$2,345	\$3,301
Peak Prop & Cas Ins Corp	\$1,505	\$1,667	\$1,746	\$1,520	\$2,068
West Virginia Natl Auto Ins Co	\$1,338	\$1,680	\$1,389	\$1,379	\$1,731

35 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$442	\$494	\$434	\$370	\$431
Allstate Prop & Cas Ins Co	\$880	\$866	\$902	\$796	\$910
American Natl Gen Ins Co	\$508	\$486	\$498	\$422	\$538
American Natl Prop & Cas Co	\$412	\$382	\$414	\$360	\$420
American Select Ins Co	\$447	\$389	\$431	\$380	\$475
Amica Mut Ins Co	\$2,118	\$2,118	\$2,188	\$1,962	\$2,081
Celina Mut Ins Co	\$423	\$453	\$473	\$345	\$408
CSAA Fire & Cas Ins Co	\$897	\$899	\$948	\$922	\$950
Encompass Home & Auto Ins Co	\$707	\$563	\$589	\$622	\$585
Erie Ins Prop & Cas Co	\$642	\$588	\$651	\$564	\$662
Farmers & Mechanics Fire & Cas Ins	\$590	\$541	\$530	\$422	\$579
Farmers Direct Prop & Cas Ins Co	\$452	\$452	\$527	\$469	\$513
Farmers Grp Prop & Cas Ins Co	\$342	\$342	\$342	\$342	\$342
Farmers Prop & Cas Ins Co	\$334	\$334	\$356	\$294	\$384
Federal Ins Co	\$459	\$459	\$493	\$396	\$437
Garrison Prop & Cas Ins Co	\$719	\$784	\$710	\$660	\$742
Geico Cas Co	\$881	\$881	\$923	\$779	\$882
GEICO Secure Ins Co	\$983	\$983	\$1,032	\$875	\$986
Great Northern Ins Co	\$459	\$459	\$493	\$396	\$437
Hartford Accident & Ind Co	\$652	\$710	\$635	\$609	\$670
Hartford Cas Ins Co	\$690	\$756	\$672	\$644	\$712
Horace Mann Ins Co	\$311	\$311	\$358	\$312	\$377
Horace Mann Prop & Cas Ins Co	\$526	\$526	\$676	\$598	\$711
Liberty Mut Ins Co	\$1,961	\$1,911	\$1,804	\$1,830	\$1,990
Liberty Mut Personal Ins Co	\$1,800	\$1,757	\$1,660	\$1,685	\$1,827
Mico Ins Co	\$912	\$1,547	\$1,119	\$1,024	\$1,222
National Gen Assur Co	\$758	\$748	\$791	\$662	\$750
Nationwide Ins Co Of Amer	\$588	\$615	\$768	\$649	\$768
Nationwide Prop & Cas Ins Co	\$456	\$475	\$581	\$499	\$578
Privilege Underwriters Recp Exch	\$287	\$321	\$283	\$242	\$281
Progressive Classic Ins Co	\$551	\$508	\$559	\$497	\$560
Progressive Max Ins Co	\$863	\$841	\$881	\$835	\$873
Root Ins Co	\$1,786	\$1,636	\$1,670	\$1,646	\$1,750
Safeco Ins Co Of Amer	\$672	\$672	\$640	\$542	\$651
State Farm Fire & Cas Co	\$870	\$751	\$773	\$760	\$801
State Farm Mut Auto Ins Co	\$641	\$550	\$567	\$557	\$588
Teachers Ins Co	\$633	\$633	\$782	\$659	\$790
The Cincinnati Cas Co	\$626	\$577	\$553	\$491	\$601
United Serv Automobile Assn	\$460	\$502	\$451	\$417	\$473
USAA Cas Ins Co	\$472	\$521	\$477	\$439	\$518
USAA Gen Ind Co	\$620	\$696	\$619	\$580	\$670
Vigilant Ins Co	\$459	\$459	\$493	\$396	\$437
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,782	\$2,611	\$2,920	\$2,349	\$2,975
Peak Prop & Cas Ins Corp	\$1,910	\$1,824	\$1,864	\$1,642	\$1,956
West Virginia Natl Auto Ins Co	\$1,469	\$1,382	\$1,994	\$1,348	\$1,875
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35 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$353	\$377	\$440	\$382	\$535
Allstate Prop & Cas Ins Co	\$792	\$824	\$856	\$816	\$924
American Natl Gen Ins Co	\$416	\$468	\$462	\$444	\$570
American Natl Prop & Cas Co	\$354	\$374	\$388	\$360	\$464
American Select Ins Co	\$349	\$387	\$425	\$394	\$503
Amica Mut Ins Co	\$1,732	\$1,962	\$2,067	\$1,959	\$2,241
Celina Mut Ins Co	\$350	\$339	\$377	\$400	\$504
CSAA Fire & Cas Ins Co	\$799	\$839	\$875	\$904	\$1,019
Encompass Home & Auto Ins Co	\$513	\$546	\$603	\$635	\$716
Erie Ins Prop & Cas Co	\$484	\$575	\$574	\$558	\$627
Farmers & Mechanics Fire & Cas Ins	\$361	\$408	\$417	\$516	\$626
Farmers Direct Prop & Cas Ins Co	\$384	\$469	\$450	\$450	\$519
Farmers Grp Prop & Cas Ins Co	\$342	\$342	\$342	\$342	\$342
Farmers Prop & Cas Ins Co	\$350	\$294	\$340	\$276	\$485
Federal Ins Co	\$383	\$396	\$427	\$422	\$496
Garrison Prop & Cas Ins Co	\$637	\$582	\$731	\$723	\$793
Geico Cas Co	\$758	\$875	\$829	\$722	\$960
GEICO Secure Ins Co	\$852	\$980	\$929	\$812	\$1,064
Great Northern Ins Co	\$383	\$396	\$427	\$422	\$496
Hartford Accident & Ind Co	\$666	\$567	\$617	\$569	\$877
Hartford Cas Ins Co	\$706	\$597	\$652	\$599	\$941
Horace Mann Ins Co	\$256	\$312	\$300	\$312	\$302
Horace Mann Prop & Cas Ins Co	\$518	\$598	\$593	\$638	\$525
Liberty Mut Ins Co	\$1,898	\$1,857	\$2,008	\$1,843	\$2,135
Liberty Mut Personal Ins Co	\$1,746	\$1,706	\$1,843	\$1,694	\$1,959
Mico Ins Co	\$901	\$1,334	\$1,145	\$939	\$1,474
National Gen Assur Co	\$558	\$618	\$732	\$686	\$832
Nationwide Ins Co Of Amer	\$585	\$599	\$723	\$681	\$914
Nationwide Prop & Cas Ins Co	\$471	\$463	\$549	\$522	\$675
Privilege Underwriters Recp Exch	\$231	\$246	\$286	\$250	\$348
Progressive Classic Ins Co	\$567	\$513	\$490	\$467	\$646
Progressive Max Ins Co	\$882	\$843	\$820	\$800	\$959
Root Ins Co	\$1,544	\$1,630	\$1,628	\$1,584	\$1,964
Safeco Ins Co Of Amer	\$530	\$608	\$664	\$606	\$665
State Farm Fire & Cas Co	\$633	\$672	\$744	\$692	\$896
State Farm Mut Auto Ins Co	\$460	\$490	\$545	\$505	\$661
Teachers Ins Co	\$567	\$659	\$662	\$707	\$696
The Cincinnati Cas Co	\$536	\$520	\$577	\$502	\$548
United Serv Automobile Assn	\$390	\$370	\$430	\$461	\$505
USAA Cas Ins Co	\$412	\$390	\$455	\$486	\$536
USAA Gen Ind Co	\$530	\$496	\$602	\$645	\$683
Vigilant Ins Co	\$383	\$396	\$427	\$422	\$496
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,238	\$2,373	\$2,649	\$2,403	\$3,377
Peak Prop & Cas Ins Corp	\$1,511	\$1,673	\$1,751	\$1,525	\$2,072
West Virginia Natl Auto Ins Co	\$1,338	\$1,681	\$1,392	\$1,381	\$1,737

48 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$400	\$447	\$393	\$335	\$391
Allstate Prop & Cas Ins Co	\$834	\$822	\$854	\$756	\$860
American Natl Gen Ins Co	\$496	\$474	\$486	\$412	\$524
American Natl Prop & Cas Co	\$402	\$372	\$402	\$352	\$408
American Select Ins Co	\$414	\$359	\$398	\$351	\$440
Amica Mut Ins Co	\$1,997	\$1,997	\$2,063	\$1,850	\$1,963
Celina Mut Ins Co	\$406	\$434	\$453	\$331	\$392
CSAA Fire & Cas Ins Co	\$928	\$930	\$985	\$956	\$988
Encompass Home & Auto Ins Co	\$707	\$563	\$589	\$622	\$585
Erie Ins Prop & Cas Co	\$601	\$551	\$609	\$528	\$619
Farmers & Mechanics Fire & Cas Ins	\$543	\$499	\$490	\$391	\$534
Farmers Direct Prop & Cas Ins Co	\$513	\$513	\$601	\$533	\$583
Farmers Grp Prop & Cas Ins Co	\$328	\$328	\$328	\$328	\$328
Farmers Prop & Cas Ins Co	\$372	\$372	\$400	\$330	\$432
Federal Ins Co	\$459	\$459	\$493	\$396	\$437
Garrison Prop & Cas Ins Co	\$676	\$736	\$665	\$619	\$697
Geico Cas Co	\$957	\$957	\$1,003	\$842	\$958
GEICO Secure Ins Co	\$989	\$989	\$1,040	\$866	\$991
Great Northern Ins Co	\$459	\$459	\$493	\$396	\$437
Hartford Accident & Ind Co	\$644	\$702	\$627	\$601	\$662
Hartford Cas Ins Co	\$609	\$664	\$595	\$571	\$627
Horace Mann Ins Co	\$325	\$325	\$376	\$326	\$395
Horace Mann Prop & Cas Ins Co	\$526	\$526	\$676	\$598	\$711
Liberty Mut Ins Co	\$2,340	\$2,270	\$2,136	\$2,168	\$2,371
Liberty Mut Personal Ins Co	\$2,144	\$2,081	\$1,958	\$1,987	\$2,171
Mico Ins Co	\$753	\$923	\$921	\$848	\$1,003
National Gen Assur Co	\$656	\$647	\$685	\$575	\$650
Nationwide Ins Co Of Amer	\$588	\$615	\$768	\$649	\$768
Nationwide Prop & Cas Ins Co	\$478	\$498	\$614	\$525	\$611
Privilege Underwriters Recp Exch	\$266	\$298	\$262	\$225	\$261
Progressive Classic Ins Co	\$485	\$448	\$491	\$438	\$492
Progressive Max Ins Co	\$788	\$770	\$803	\$769	\$796
Root Ins Co	\$1,840	\$1,690	\$1,724	\$1,704	\$1,808
Safeco Ins Co Of Amer	\$734	\$734	\$694	\$584	\$709
State Farm Fire & Cas Co	\$877	\$757	\$779	\$765	\$807
State Farm Mut Auto Ins Co	\$646	\$555	\$572	\$561	\$593
Teachers Ins Co	\$633	\$633	\$782	\$659	\$790
The Cincinnati Cas Co	\$562	\$513	\$494	\$437	\$541
United Serv Automobile Assn	\$435	\$474	\$426	\$395	\$447
USAA Cas Ins Co	\$445	\$490	\$449	\$414	\$487
USAA Gen Ind Co	\$505	\$566	\$502	\$472	\$545
Vigilant Ins Co	\$459	\$459	\$493	\$396	\$437
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$2,721	\$2,549	\$2,843	\$2,285	\$2,900
Peak Prop & Cas Ins Corp	\$1,806	\$1,726	\$1,762	\$1,550	\$1,850
West Virginia Natl Auto Ins Co	\$1,328	\$1,251	\$1,801	\$1,222	\$1,695

48 yr. Male, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$320	\$342	\$398	\$346	\$484
Allstate Prop & Cas Ins Co	\$752	\$780	\$810	\$776	\$874
American Natl Gen Ins Co	\$404	\$456	\$448	\$434	\$556
American Natl Prop & Cas Co	\$344	\$364	\$378	\$352	\$454
American Select Ins Co	\$322	\$357	\$392	\$364	\$465
Amica Mut Ins Co	\$1,635	\$1,850	\$1,950	\$1,848	\$2,113
Celina Mut Ins Co	\$337	\$326	\$362	\$384	\$484
CSAA Fire & Cas Ins Co	\$818	\$862	\$903	\$936	\$1,066
Encompass Home & Auto Ins Co	\$513	\$546	\$603	\$635	\$716
Erie Ins Prop & Cas Co	\$453	\$538	\$538	\$522	\$587
Farmers & Mechanics Fire & Cas Ins	\$334	\$378	\$387	\$475	\$577
Farmers Direct Prop & Cas Ins Co	\$436	\$533	\$507	\$511	\$593
Farmers Grp Prop & Cas Ins Co	\$328	\$328	\$328	\$328	\$328
Farmers Prop & Cas Ins Co	\$394	\$330	\$380	\$308	\$547
Federal Ins Co	\$383	\$396	\$427	\$422	\$496
Garrison Prop & Cas Ins Co	\$598	\$548	\$685	\$679	\$744
Geico Cas Co	\$818	\$949	\$899	\$779	\$1,049
GEICO Secure Ins Co	\$841	\$983	\$927	\$797	\$1,083
Great Northern Ins Co	\$383	\$396	\$427	\$422	\$496
Hartford Accident & Ind Co	\$658	\$563	\$609	\$563	\$865
Hartford Cas Ins Co	\$621	\$535	\$577	\$535	\$814
Horace Mann Ins Co	\$267	\$326	\$314	\$328	\$319
Horace Mann Prop & Cas Ins Co	\$518	\$598	\$593	\$638	\$525
Liberty Mut Ins Co	\$2,252	\$2,191	\$2,392	\$2,185	\$2,574
Liberty Mut Personal Ins Co	\$2,061	\$2,008	\$2,189	\$2,001	\$2,353
Mico Ins Co	\$745	\$808	\$941	\$776	\$1,203
National Gen Assur Co	\$484	\$536	\$633	\$595	\$722
Nationwide Ins Co Of Amer	\$585	\$599	\$723	\$681	\$914
Nationwide Prop & Cas Ins Co	\$495	\$486	\$579	\$549	\$717
Privilege Underwriters Recp Exch	\$215	\$229	\$266	\$232	\$323
Progressive Classic Ins Co	\$497	\$451	\$433	\$412	\$571
Progressive Max Ins Co	\$805	\$774	\$755	\$739	\$858
Root Ins Co	\$1,590	\$1,684	\$1,686	\$1,636	\$2,042
Safeco Ins Co Of Amer	\$570	\$658	\$724	\$660	\$729
State Farm Fire & Cas Co	\$638	\$677	\$749	\$697	\$904
State Farm Mut Auto Ins Co	\$464	\$494	\$549	\$509	\$667
Teachers Ins Co	\$567	\$659	\$662	\$707	\$696
The Cincinnati Cas Co	\$478	\$467	\$517	\$444	\$485
United Serv Automobile Assn	\$370	\$351	\$407	\$436	\$477
USAA Cas Ins Co	\$389	\$368	\$429	\$458	\$504
USAA Gen Ind Co	\$431	\$404	\$489	\$524	\$556
Vigilant Ins Co	\$383	\$396	\$427	\$422	\$496
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,167	\$2,312	\$2,578	\$2,345	\$3,301
Peak Prop & Cas Ins Corp	\$1,425	\$1,578	\$1,655	\$1,441	\$1,966
West Virginia Natl Auto Ins Co	\$1,212	\$1,522	\$1,261	\$1,250	\$1,569

48 yr. Female, married, principal operator, no accidents or violations, $20,\!000$ miles annually.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$400	\$447	\$393	\$335	\$391
Allstate Prop & Cas Ins Co	\$880	\$866	\$902	\$796	\$910
American Natl Gen Ins Co	\$496	\$474	\$486	\$412	\$524
American Natl Prop & Cas Co	\$402	\$372	\$402	\$352	\$408
American Select Ins Co	\$414	\$359	\$398	\$351	\$440
Amica Mut Ins Co	\$1,997	\$1,997	\$2,063	\$1,850	\$1,963
Celina Mut Ins Co	\$406	\$434	\$453	\$331	\$392
CSAA Fire & Cas Ins Co	\$846	\$847	\$895	\$870	\$898
Encompass Home & Auto Ins Co	\$707	\$563	\$589	\$622	\$585
Erie Ins Prop & Cas Co	\$607	\$558	\$616	\$535	\$626
Farmers & Mechanics Fire & Cas Ins	\$543	\$499	\$490	\$391	\$534
Farmers Direct Prop & Cas Ins Co	\$432	\$432	\$507	\$452	\$495
Farmers Grp Prop & Cas Ins Co	\$288	\$288	\$288	\$288	\$288
Farmers Prop & Cas Ins Co	\$324	\$324	\$344	\$286	\$372
Federal Ins Co	\$459	\$459	\$493	\$396	\$437
Garrison Prop & Cas Ins Co	\$687	\$748	\$676	\$629	\$708
Geico Cas Co	\$864	\$864	\$904	\$763	\$864
GEICO Secure Ins Co	\$880	\$880	\$925	\$775	\$882
Great Northern Ins Co	\$459	\$459	\$493	\$396	\$437
Hartford Accident & Ind Co	\$652	\$712	\$637	\$609	\$672
Hartford Cas Ins Co	\$603	\$658	\$589	\$565	\$621
Horace Mann Ins Co	\$323	\$323	\$373	\$323	\$392
Horace Mann Prop & Cas Ins Co	\$526	\$526	\$676	\$598	\$711
Liberty Mut Ins Co	\$2,097	\$2,042	\$1,923	\$1,952	\$2,126
Liberty Mut Personal Ins Co	\$1,923	\$1,873	\$1,766	\$1,791	\$1,951
Mico Ins Co	\$724	\$887	\$885	\$817	\$964
National Gen Assur Co	\$807	\$795	\$842	\$703	\$799
Nationwide Ins Co Of Amer	\$551	\$575	\$712	\$604	\$711
Nationwide Prop & Cas Ins Co	\$448	\$466	\$568	\$489	\$566
Privilege Underwriters Recp Exch	\$266	\$298	\$262	\$225	\$261
Progressive Classic Ins Co	\$502	\$462	\$508	\$452	\$509
Progressive Max Ins Co	\$815	\$795	\$832	\$793	\$824
Root Ins Co	\$1,794	\$1,642	\$1,678	\$1,650	\$1,760
Safeco Ins Co Of Amer	\$679	\$679	\$643	\$544	\$657
State Farm Fire & Cas Co	\$877	\$757	\$779	\$765	\$807
State Farm Mut Auto Ins Co	\$646	\$555	\$572	\$561	\$593
Teachers Ins Co	\$633	\$633	\$782	\$659	\$790
The Cincinnati Cas Co	\$562	\$513	\$494	\$437	\$541
United Serv Automobile Assn	\$449	\$490	\$440	\$407	\$462
USAA Cas Ins Co	\$456	\$503	\$460	\$424	\$500
USAA Gen Ind Co	\$514	\$576	\$511	\$479	\$554
Vigilant Ins Co	\$459	\$459	\$493	\$396	\$437
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$272	\$2,549	\$2,843	\$2,285	\$2,900
Peak Prop & Cas Ins Corp	\$1,798	\$1,719	\$1,755	\$1,543	\$1,842
West Virginia Natl Auto Ins Co	\$1,400	\$1,320	\$1,902	\$1,289	\$1,790

48 yr. Female, married, principal operator, no accidents or violations, 20,000 miles annually.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$320	\$342	\$398	\$346	\$484
Allstate Prop & Cas Ins Co	\$792	\$824	\$856	\$816	\$924
American Natl Gen Ins Co	\$404	\$456	\$448	\$434	\$556
American Natl Prop & Cas Co	\$344	\$364	\$378	\$352	\$454
American Select Ins Co	\$322	\$357	\$392	\$364	\$465
Amica Mut Ins Co	\$1,635	\$1,850	\$1,950	\$1,848	\$2,113
Celina Mut Ins Co	\$337	\$326	\$362	\$384	\$484
CSAA Fire & Cas Ins Co	\$751	\$789	\$825	\$853	\$966
Encompass Home & Auto Ins Co	\$513	\$546	\$603	\$635	\$716
Erie Ins Prop & Cas Co	\$458	\$545	\$545	\$528	\$594
Farmers & Mechanics Fire & Cas Ins	\$334	\$378	\$387	\$475	\$577
Farmers Direct Prop & Cas Ins Co	\$370	\$452	\$432	\$430	\$497
Farmers Grp Prop & Cas Ins Co	\$288	\$288	\$288	\$288	\$288
Farmers Prop & Cas Ins Co	\$338	\$286	\$330	\$265	\$469
Federal Ins Co	\$383	\$396	\$427	\$422	\$496
Garrison Prop & Cas Ins Co	\$608	\$556	\$696	\$690	\$756
Geico Cas Co	\$743	\$857	\$813	\$709	\$943
GEICO Secure Ins Co	\$754	\$875	\$827	\$716	\$960
Great Northern Ins Co	\$383	\$396	\$427	\$422	\$496
Hartford Accident & Ind Co	\$668	\$567	\$617	\$571	\$879
Hartford Cas Ins Co	\$617	\$529	\$573	\$531	\$806
Horace Mann Ins Co	\$265	\$323	\$312	\$326	\$316
Horace Mann Prop & Cas Ins Co	\$518	\$598	\$593	\$638	\$525
Liberty Mut Ins Co	\$2,024	\$1,974	\$2,146	\$1,967	\$2,296
Liberty Mut Personal Ins Co	\$1,859	\$1,812	\$1,968	\$1,803	\$2,101
Mico Ins Co	\$718	\$778	\$905	\$746	\$1,155
National Gen Assur Co	\$591	\$656	\$779	\$730	\$887
Nationwide Ins Co Of Amer	\$546	\$559	\$671	\$633	\$843
Nationwide Prop & Cas Ins Co	\$463	\$454	\$538	\$511	\$660
Privilege Underwriters Recp Exch	\$215	\$229	\$266	\$232	\$323
Progressive Classic Ins Co	\$514	\$467	\$446	\$426	\$590
Progressive Max Ins Co	\$834	\$800	\$779	\$760	\$890
Root Ins Co	\$1,546	\$1,634	\$1,634	\$1,586	\$1,984
Safeco Ins Co Of Amer	\$530	\$611	\$670	\$613	\$675
State Farm Fire & Cas Co	\$638	\$677	\$749	\$697	\$904
State Farm Mut Auto Ins Co	\$464	\$494	\$549	\$509	\$667
Teachers Ins Co	\$567	\$659	\$662	\$707	\$696
The Cincinnati Cas Co	\$478	\$4 67	\$517	\$444	\$485
United Serv Automobile Assn	\$381	\$362	\$420	\$451	\$493
USAA Cas Ins Co	\$398	\$377	\$439	\$469	\$517
USAA Gen Ind Co	\$438	\$410	\$498	\$533	\$565
Vigilant Ins Co	\$383	\$396	\$427	\$422	\$496
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,167	\$2,312	\$2,578	\$2,345	\$3,301
Peak Prop & Cas Ins Corp	\$1,419	\$1,571	\$1,648	\$1,434	\$1,960
West Virginia Natl Auto Ins Co	\$1,280	\$1,607	\$1,330	\$1,319	\$1,656

62 yr. Male, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$358	\$400	\$351	\$300	\$349
Allstate Prop & Cas Ins Co	\$860	\$848	\$882	\$780	\$890
American Natl Gen Ins Co	\$470	\$450	\$462	\$390	\$496
American Natl Prop & Cas Co	\$382	\$354	\$382	\$334	\$388
American Select Ins Co	\$450	\$391	\$435	\$382	\$478
Amica Mut Ins Co	\$1,997	\$1,997	\$2,063	\$1,850	\$1,963
Celina Mut Ins Co	\$355	\$379	\$395	\$290	\$343
CSAA Fire & Cas Ins Co	\$820	\$822	\$873	\$847	\$876
Encompass Home & Auto Ins Co	\$700	\$554	\$580	\$613	\$578
Erie Ins Prop & Cas Co	\$560	\$514	\$567	\$493	\$576
Farmers & Mechanics Fire & Cas Ins	\$512	\$470	\$461	\$369	\$503
Farmers Direct Prop & Cas Ins Co	\$493	\$493	\$575	\$511	\$559
Farmers Grp Prop & Cas Ins Co	\$308	\$308	\$308	\$308	\$308
Farmers Prop & Cas Ins Co	\$354	\$354	\$378	\$312	\$408
Federal Ins Co	\$427	\$427	\$457	\$369	\$407
Garrison Prop & Cas Ins Co	\$668	\$727	\$658	\$612	\$689
Geico Cas Co	\$898	\$898	\$944	\$782	\$899
GEICO Secure Ins Co	\$1,361	\$1,361	\$1,427	\$1,207	\$1,364
Great Northern Ins Co	\$427	\$427	\$457	\$369	\$407
Hartford Accident & Ind Co	\$652	\$710	\$635	\$609	\$670
Hartford Cas Ins Co	\$585	\$635	\$573	\$549	\$601
Hartford Ins Co Of The Southeast	\$654	\$632	\$652	\$622	\$668
Horace Mann Ins Co	\$371	\$371	\$429	\$375	\$455
Horace Mann Prop & Cas Ins Co	\$391	\$391	\$500	\$443	\$525
Liberty Mut Ins Co	\$2,290	\$2,215	\$2,085	\$2,115	\$2,315
Liberty Mut Personal Ins Co	\$2,094	\$2,031	\$1,912	\$1,939	\$2,120
Mico Ins Co	\$1,083	\$1,020	\$1,017	\$935	\$1,110
National Gen Assur Co	\$662	\$654	\$692	\$579	\$656
Nationwide Ins Co Of Amer	\$555	\$579	\$718	\$609	\$717
Nationwide Prop & Cas Ins Co	\$478	\$498	\$614	\$525	\$611
Privilege Underwriters Recp Exch	\$231	\$259	\$227	\$195	\$226
Progressive Classic Ins Co	\$402	\$370	\$408	\$364	\$409
Progressive Max Ins Co	\$733	\$718	\$747	\$717	\$740
Root Ins Co	\$1,838	\$1,682	\$1,718	\$1,694	\$1,804
Safeco Ins Co Of Amer	\$693	\$693	\$655	\$553	\$669
State Farm Fire & Cas Co	\$835	\$722	\$743	\$730	\$769
State Farm Mut Auto Ins Co	\$615	\$528	\$544	\$534	\$564
Teachers Ins Co	\$469	\$469	\$577	\$488	\$583
The Cincinnati Cas Co	\$588	\$537	\$516	\$457	\$565
Twin City Fire Ins Co	\$601	\$652	\$587	\$565	\$617
United Serv Automobile Assn	\$461	\$503	\$452	\$418	\$474
USAA Cas Ins Co	\$470	\$518	\$474	\$437	\$515
USAA Gen Ind Co	\$518	\$580	\$516	\$484	\$559
Vigilant Ins Co	\$427	\$427	\$457	\$369	\$407
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$3,190	\$2,976	\$3,303	\$2,649	\$3,364
Peak Prop & Cas Ins Corp	\$1,817	\$1,736	\$1,773	\$1,651	\$1,861
West Virginia Natl Auto Ins Co	\$1,295	\$1,220	\$1,755	\$1,192	\$1,652

62 yr. Male, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$286	\$305	\$356	\$309	\$432
Allstate Prop & Cas Ins Co	\$774	\$804	\$838	\$800	\$904
American Natl Gen Ins Co	\$384	\$434	\$426	\$410	\$526
American Natl Prop & Cas Co	\$328	\$346	\$360	\$332	\$428
American Select Ins Co	\$351	\$389	\$427	\$397	\$506
Amica Mut Ins Co	\$1,635	\$1,850	\$1,950	\$1,848	\$2,113
Celina Mut Ins Co	\$295	\$286	\$317	\$335	\$421
CSAA Fire & Cas Ins Co	\$720	\$761	\$797	\$829	\$947
Encompass Home & Auto Ins Co	\$504	\$531	\$595	\$630	\$713
Erie Ins Prop & Cas Co	\$422	\$502	\$501	\$486	\$547
Farmers & Mechanics Fire & Cas Ins	\$317	\$357	\$365	\$448	\$543
Farmers Direct Prop & Cas Ins Co	\$416	\$511	\$487	\$487	\$567
Farmers Grp Prop & Cas Ins Co	\$308	\$308	\$308	\$308	\$308
Farmers Prop & Cas Ins Co	\$372	\$312	\$360	\$294	\$517
Federal Ins Co	\$358	\$369	\$398	\$393	\$460
Garrison Prop & Cas Ins Co	\$591	\$541	\$677	\$671	\$735
Geico Cas Co	\$759	\$890	\$840	\$720	\$990
GEICO Secure Ins Co	\$1,177	\$1,354	\$1,284	\$1,121	\$1,477
Great Northern Ins Co	\$358	\$369	\$398	\$393	\$460
Hartford Accident & Ind Co	\$666	\$569	\$617	\$569	\$877
Hartford Cas Ins Co	\$595	\$515	\$557	\$515	\$778
Hartford Ins Co Of The Southeast	\$604	\$634	\$630	\$618	\$690
Horace Mann Ins Co	\$307	\$375	\$361	\$372	\$359
Horace Mann Prop & Cas Ins Co	\$385	\$443	\$440	\$473	\$439
Liberty Mut Ins Co	\$2,195	\$2,133	\$2,339	\$2,134	\$2,525
Liberty Mut Personal Ins Co	\$2,012	\$1,954	\$2,140	\$1,957	\$2,309
Mico Ins Co	\$822	\$893	\$1,040	\$856	\$1,332
National Gen Assur Co	\$489	\$540	\$640	\$601	\$727
Nationwide Ins Co Of Amer	\$550	\$563	\$676	\$638	\$850
Nationwide Prop & Cas Ins Co	\$495	\$486	\$579	\$549	\$717
Privilege Underwriters Recp Exch	\$186	\$198	\$230	\$201	\$280
Progressive Classic Ins Co	\$415	\$377	\$359	\$343	\$463
Progressive Max Ins Co	\$751	\$723	\$705	\$691	\$788
Root Ins Co	\$1,584	\$1,674	\$1,678	\$1,626	\$2,036
Safeco Ins Co Of Amer	\$539	\$622	\$684	\$624	\$689
State Farm Fire & Cas Co	\$608	\$646	\$715	\$665	\$861
State Farm Mut Auto Ins Co	\$442	\$470	\$522	\$485	\$634
Teachers Ins Co	\$421	\$488	\$490	\$523	\$515
The Cincinnati Cas Co	\$500	\$487	\$541	\$464	\$506
Twin City Fire Ins Co	\$611	\$529	\$573	\$529	\$800
United Serv Automobile Assn	\$391	\$371	\$431	\$462	\$507
USAA Cas Ins Co	\$410	\$388	\$453	\$483	\$533
USAA Gen Ind Co	\$442	\$414	\$502	\$538	\$570
Vigilant Ins Co	\$358	\$369	\$398	\$393	\$460
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,521	\$2,692	\$3,000	\$2,728	\$3,871
Peak Prop & Cas Ins Corp	\$1,436	\$1,590	\$1,666	\$1,450	\$1,974
West Virginia Natl Auto Ins Co	\$1,181	\$1,483	\$1,229	\$1,220	\$1,530

62 yr. Female, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
AIG Prop Cas Co	\$358	\$400	\$351	\$300	\$349
Allstate Prop & Cas Ins Co	\$858	\$846	\$880	\$778	\$886
American Natl Gen Ins Co	\$544	\$518	\$532	\$452	\$574
American Natl Prop & Cas Co	\$440	\$408	\$42	\$386	\$448
American Select Ins Co	\$450	\$391	\$435	\$382	\$478
Amica Mut Ins Co	\$1,997	\$1,997	\$2,063	\$1,850	\$1,963
Celina Mut Ins Co	\$355	\$379	\$395	\$290	\$343
CSAA Fire & Cas Ins Co	\$743	\$744	\$788	\$765	\$790
Encompass Home & Auto Ins Co	\$700	\$554	\$580	\$613	\$578
Erie Ins Prop & Cas Co	\$602	\$552	\$611	\$530	\$621
Farmers & Mechanics Fire & Cas Ins	\$512	\$470	\$461	\$369	\$503
Farmers Direct Prop & Cas Ins Co	\$428	\$428	\$501	\$444	\$485
Farmers Grp Prop & Cas Ins Co	\$261	\$261	\$261	\$261	\$261
Farmers Prop & Cas Ins Co	\$314	\$314	\$334	\$276	\$360
Federal Ins Co	\$427	\$427	\$457	\$369	\$407
Garrison Prop & Cas Ins Co	\$670	\$730	\$661	\$614	\$691
Geico Cas Co	\$767	\$767	\$805	\$673	\$768
GEICO Secure Ins Co	\$1,175	\$1,175	\$1,229	\$1,052	\$1,178
Great Northern Ins Co	\$427	\$427	\$457	\$369	\$407
Hartford Accident & Ind Co	\$658	\$718	\$644	\$617	\$678
Hartford Cas Ins Co	\$585	\$637	\$573	\$551	\$601
Hartford Ins Co Of The Southeast	\$602	\$584	\$600	\$576	\$616
Horace Mann Ins Co	\$368	\$368	\$425	\$372	\$450
Horace Mann Prop & Cas Ins Co	\$391	\$391	\$500	\$443	\$525
Liberty Mut Ins Co	\$1,974	\$1,916	\$1,805	\$1,828	\$1,996
Liberty Mut Personal Ins Co	\$1,812	\$1,760	\$1,661	\$1,682	\$1,833
Mico Ins Co	\$1,044	\$919	\$919	\$847	\$1,001
National Gen Assur Co	\$685	\$675	\$714	\$599	\$678
Nationwide Ins Co Of Amer	\$540	\$563	\$695	\$591	\$694
Nationwide Prop & Cas Ins Co	\$440	\$457	\$556	\$480	\$553
Privilege Underwriters Recp Exch	\$225	\$252	\$221	\$190	\$220
Progressive Classic Ins Co	\$392	\$361	\$397	\$355	\$398
Progressive Max Ins Co	\$747	\$729	\$761	\$730	\$754
Root Ins Co	\$1,674	\$1,538	\$1,566	\$1,542	\$1,644
Safeco Ins Co Of Amer	\$625	\$625	\$591	\$502	\$605
State Farm Fire & Cas Co	\$835	\$722	\$743	\$730	\$769
State Farm Mut Auto Ins Co	\$615	\$528	\$544	\$534	\$564
Teachers Ins Co	\$469	\$469	\$577	\$488	\$583
The Cincinnati Cas Co	\$588	\$537	\$516	\$457	\$565
Twin City Fire Ins Co	\$607	\$660	\$593	\$569	\$623
United Serv Automobile Assn	\$461	\$503	\$452	\$418	\$474
USAA Cas Ins Co	\$470	\$518	\$474	\$437	\$515
USAA Gen Ind Co	\$519	\$583	\$518	\$486	\$561
Vigilant Ins Co	\$427	\$427	\$457	\$369	\$407
Non-Standard Companies	Beckley	Bluefield	Charleston	Clarksburg	Huntington
Allstate Ind Co	\$3,190	\$2,976	\$3,303	\$2,649	\$3,364
Peak Prop & Cas Ins Corp	\$1,784	\$1,707	\$1,741	\$1,529	\$1,828
West Virginia Natl Auto Ins Co	\$1,216	\$1,150	\$1,656	\$1,130	\$1,559
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62 yr. Female, married, principal operator, no accidents or violations, 12,000 miles annually, Pleasure usage.

Preferred/Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
AIG Prop Cas Co	\$286	\$305	\$356	\$309	\$432
Allstate Prop & Cas Ins Co	\$772	\$804	\$834	\$798	\$902
American Natl Gen Ins Co	\$444	\$500	\$494	\$474	\$610
American Natl Prop & Cas Co	\$376	\$398	\$414	\$384	\$498
American Select Ins Co	\$351	\$389	\$427	\$397	\$506
Amica Mut Ins Co	\$1,635	\$1,850	\$1,950	\$1,848	\$2,113
Celina Mut Ins Co	\$295	\$286	\$317	\$335	\$421
CSAA Fire & Cas Ins Co	\$656	\$692	\$722	\$750	\$852
Encompass Home & Auto Ins Co	\$504	\$531	\$595	\$630	\$713
Erie Ins Prop & Cas Co	\$454	\$540	\$539	\$524	\$589
Farmers & Mechanics Fire & Cas Ins	\$317	\$357	\$365	\$448	\$543
Farmers Direct Prop & Cas Ins Co	\$362	\$444	\$424	\$422	\$491
Farmers Grp Prop & Cas Ins Co	\$261	\$261	\$261	\$261	\$261
Farmers Prop & Cas Ins Co	\$328	\$276	\$320	\$259	\$454
Federal Ins Co	\$358	\$369	\$398	\$393	\$460
Garrison Prop & Cas Ins Co	\$593	\$543	\$680	\$674	\$738
Geico Cas Co	\$654	\$761	\$720	\$621	\$841
GEICO Secure Ins Co	\$1,027	\$1,171	\$1,113	\$981	\$1,267
Great Northern Ins Co	\$358	\$369	\$398	\$393	\$460
Hartford Accident & Ind Co	\$674	\$575	\$625	\$575	\$889
Hartford Cas Ins Co	\$597	\$515	\$557	\$517	\$778
Hartford Ins Co Of The Southeast	\$564	\$588	\$582	\$572	\$630
Horace Mann Ins Co	\$304	\$372	\$357	\$369	\$356
Horace Mann Prop & Cas Ins Co	\$385	\$443	\$440	\$473	\$439
Liberty Mut Ins Co	\$1,897	\$1,847	\$2,016	\$1,844	\$2,168
Liberty Mut Personal Ins Co	\$1,744	\$1,697	\$1,851	\$1,696	\$1,987
Mico Ins Co	\$745	\$809	\$939	\$774	\$1,197
National Gen Assur Co	\$505	\$559	\$663	\$621	\$751
Nationwide Ins Co Of Amer	\$535	\$547	\$656	\$619	\$821
Nationwide Prop & Cas Ins Co	\$454	\$446	\$526	\$501	\$644
Privilege Underwriters Recp Exch	\$181	\$193	\$224	\$196	\$272
Progressive Classic Ins Co	\$404	\$366	\$349	\$334	\$452
Progressive Max Ins Co	\$764	\$736	\$716	\$702	\$803
Root Ins Co	\$1,448	\$1,524	\$1,534	\$1,488	\$1,854
Safeco Ins Co Of Amer	\$489	\$563	\$617	\$565	\$622
State Farm Fire & Cas Co	\$608	\$646	\$715	\$665	\$861
State Farm Mut Auto Ins Co	\$442	\$470	\$522	\$485	\$634
Teachers Ins Co	\$421	\$488	\$490	\$523	\$515
The Cincinnati Cas Co	\$500	\$487	\$541	\$464	\$506
Twin City Fire Ins Co	\$619	\$533	\$577	\$535	\$810
United Serv Automobile Assn	\$391	\$371	\$431	\$462	\$507
USAA Cas Ins Co	\$410	\$388	\$453	\$483	\$533
USAA Gen Ind Co	\$444	\$416	\$504	\$540	\$572
Vigilant Ins Co	\$358	\$369	\$398	\$393	\$460
Non-Standard Companies	Martinsburg	Morgantown	Parkersburg	Wheeling	Williamson
Allstate Ind Co	\$2,521	\$2,692	\$3,000	\$2,728	\$3,871
Peak Prop & Cas Ins Corp	\$1,405	\$1,555	\$1,634	\$1,422	\$1,952
West Virginia Natl Auto Ins Co	\$1,123	\$1,407	\$1,163	\$1,152	\$1,441
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Section 1: Discussion

This report provides current auto rates throughout West Virginia. Rates are influenced by many cost factors. Included in these factors are historical and trended loss exposures, medical costs, accident frequency and severity, pricing competition, and many, many other factors. Below we discuss two factors that impact auto insurance rates: auto insurance company market shares and regional rate variances within the state.

Market Share

A total of 98 licensed insurance companies reported personal auto insurance direct written premiums in West Virginia for the calendar year 2023. However, the personal automobile insurance market is characterized by only a few dominant companies which account for a large part of automobile insurance premiums.

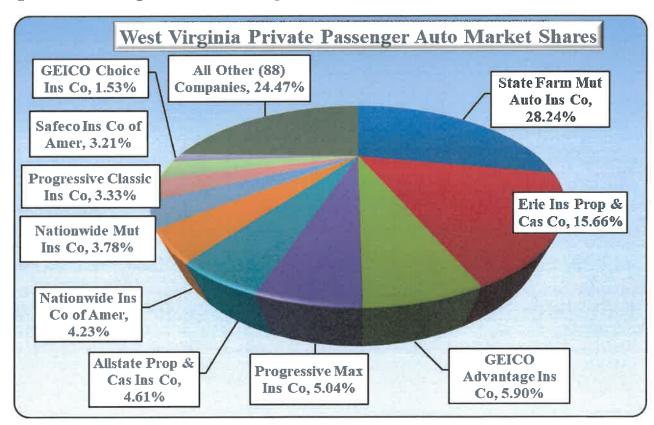


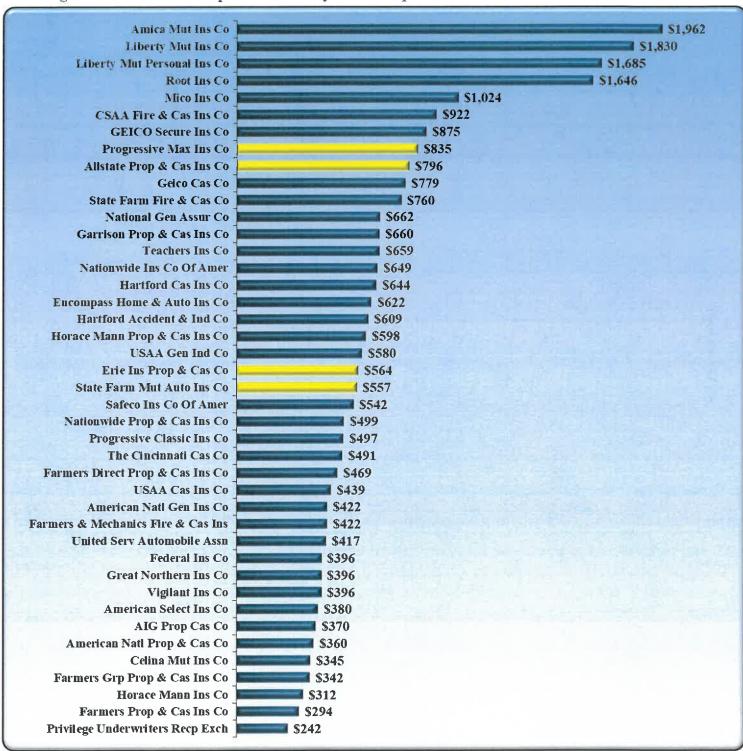
Figure 1: West Virginia Private Passenger Auto Market Share, 2023

Source: National Association of Insurance Commissioners Market Share Reports for PPA physical damage and liability; based on direct premiums written for CY2023 and excludes <=\$0 direct written premium reports.

Figure 1 shows that the dominant market share company, State Farm Mutual Automobile Insurance Company, has a premium market share of 28.24%. The second insurer, Erie Insurance Property and Casualty Company, writes 15.66% of the market, and GEICO Advantage Insurance Company is third with 5.90%.

It may be assumed that the top five companies, who write over one-half (59.45%) of the total auto premium market share, may be able to control market conditions and rates to the detriment of all other competitors. However, when the companies are ranked by reported rates, the relationship between auto rates and market dominance is less clear. This is shown graphically in Figure 2 below.

Figure 2: Standard Companies Sorted by Rate Sample



Source: 2024 Auto Survey; 35-year-old married female residing in Clarksburg; standard rates only. GEICO Advantage Ins. does not accept new business and is not included in the rate survey.

Figure 2 suggests that the premium market share leaders are neither systematically more expensive nor cheaper than the smaller insurers, as the leading companies are generally towards the middle to top of the pricing continuum. The average premium for the graphed example is \$665 so the top 2 companies are below the average with the 4th and 5th companies above the average. Alternatively, it is also established that a great deal of variation in auto insurance rates exist in the marketplace and, therefore, consumers are advised to obtain premium quotes from several insurance companies before purchasing coverage.

Regional Differences in Auto Rates

Fairly significant regional differences exist in auto insurance premiums within the state. Differences in auto insurance rates among geographical areas can be attributed to many factors: differences in urban or rural exposures, varying exposure to weather, theft and crime rates, loss experience and many other factors. Because of the complicated nature of insurance underwriting, it is difficult to pinpoint the strongest explanatory variable in the list of pricing factors. The following table attempts to identify the regional differences.

Table 1: Rate Comparison by West Virginia City

Metropolitan Area	Average Annual Rate	Comparison to Statewide Average
Statewide Average	\$703	
Martinsburg	\$631	(10.3%)
Morgantown	\$655	(6.8%)
Clarksburg	\$663	(5.6%)
Wheeling	\$668	(5.0%)
Parkersburg	\$700	(0.5%)
Bluefield	\$712	1.3%
Beckley	\$720	2.3%
Charleston	\$728	3.5%
Huntington	\$744	5.8%
Williamson	\$810	15.2%

Source: 2024 Auto Survey; 48-year-old married male; all cities; standard rates only.

Table 1 shows averaged rates for all cities from all standard companies responding to the survey for a typical 48-year-old married male driver. In this example, rates are the highest in the Williamson area; approximately 28.4% higher than rates in the Martinsburg area for a similar risk. Moreover, Williamson's rates are 15.2% or \$107 higher than the statewide average rate, whereas Martinsburg's rates are 10.3% or \$72 lower than the statewide average. The best explanation for this large rate disparity is that losses have generally and historically tended to be higher in the Williamson area as opposed to those in the other comparison cities. Based on demographics, the higher premium rates apply in southern West Virginia cities while the lower rates apply to central or northern West Virginia cities. These regional premium differences have been consistent over the past several years.

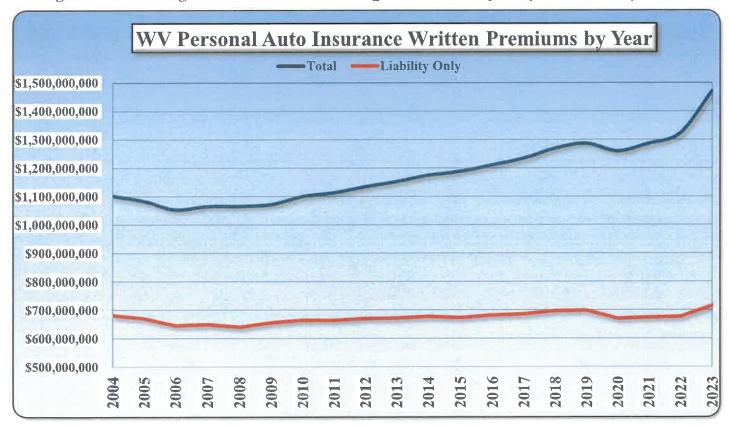
Section II: Market Summary

As noted in the Discussion portion of Section I, a small number of companies write a significant share of the personal auto insurance market in West Virginia. The table below includes a ten (10) year historical compilation that includes the number of carriers that are writing approximately 80% of the West Virginia automobile insurance market.

Number of Companies totaling 80% of WV Market Share		
2014 18		
2015	18	
2016	17	
2017	16	
2018	16	
2019	16	
2020	15	
2021	15	
2022	14	
2023	14	

The aggregate changes in auto insurance premiums written in West Virginia over the last 20 years are demonstrated in the graph below.

Figure 1: West Virginia Total Private Passenger and Liability Only Premiums by Year



There was a significant increase in private passenger auto premiums for calendar year 2023. The increase was nearly \$147,000,000 or 11.1%. In another notable change from past analysis, 2023 was the first year since the OIC began capturing private passenger auto premium data where the liability premium is less than half of the overall premium which indicates physical damage losses are currently the main driver of the rate increases experienced by drivers. Physical damage coverage includes collision and comprehensive coverage but does not cover medical bills, damage to someone else's property or vehicle and legal expenses. Claim frequency and severity peaked in 2022 with some companies reporting all-time highs. New vehicle prices have risen over 20% since 2019, leading to an increase in the cost of parts. Additionally, newer cars contain more technology, such as sensors and control modules built into bumpers and exterior panels, which makes a simple fender bender a potential several-thousand-dollar repair. All those issues plus labor costs have risen, natural disasters and weather catastrophes occur more frequently, repair costs are rising relative to the overall rate of inflation and the popularity of electric vehicles that require expensive parts and specialized training for repairs all lead to substantial payouts from insurance companies that must be passed on to policyholders as rate increases.

Since premium and rates are generally based on loss experience, we need to review the loss ratios to see the loss trending over the years. The graph below shows the 20-year historical loss ratio by year for West Virginia experience. The loss ratio analysis shows that liability and total loss ratios have traditionally been volatile. Loss ratios have increased at a rate that has not been documented since the OIC began premium analysis in 1984. Loss ratios peaked in 2022 and only slightly decreased in 2023. The overall ratio decreased 5.6% while the liability increased a moderate 1.2%.

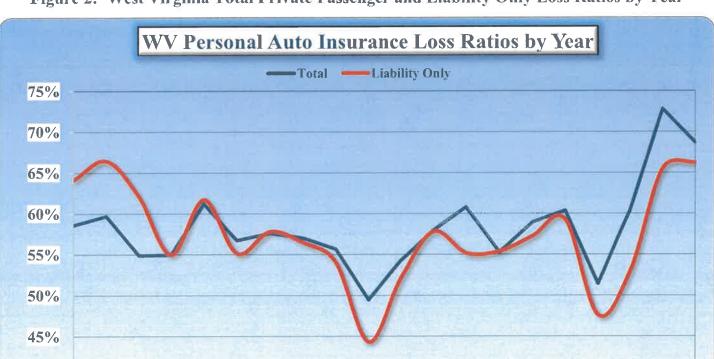


Figure 2: West Virginia Total Private Passenger and Liability Only Loss Ratios by Year

2013

2012

2011

2010

2019

40%

Section III: Consumer Guide to Automobile Insurance in West Virginia

The OIC is responsible for regulating insurance carriers in the insurance marketplace as well as protecting consumers by ensuring that insurance companies and insurance producers comply with state laws in all aspects of purchasing and maintaining an insurance policy. OIC regulation includes ensuring insurance company rates are not excessive, inadequate or unfairly discriminatory as well as investigating and resolving consumer complaints and questions regarding insurers doing business in West Virginia.

This section of the report will act as a consumer guide to understanding your automobile policy, shopping for insurance coverage and resolving any questions or concerns that may arise throughout the insurance process.

The Offices of the Insurance Commissioner are available to assist you with any questions or help that you may need to secure automobile insurance. Please contact our Property and Casualty Consumer Services Division by calling 888-879-9842 or 304-720-8580; you may also email our helpful staff at OICConsumerServicesPC@wv.gov. The OIC website includes auto insurance information to aid consumers throughout the auto insurance process.

HOW TO SHOP FOR AUTOMOBILE INSURANCE

As shown in Section I, rates for similar risks and characteristics can vary widely among insurers. To ensure you find the best coverage for your needs at an affordable premium, the OIC provides suggestions and shopping advice to aid you in your insurance search.

Comparison shopping for your auto coverage is the key to getting the most out of your dollar. Just as you would compare prices for a new television or automobile purchase, insurance and insurers should also be researched and compared. There are 95 auto insurers currently reporting premium for West Virginia auto policies so there are plenty of insurers offering coverages to suit your insurance needs.

When you apply for auto insurance with an insurer, they will evaluate you based on individual risk characteristics such as your driving record, geographic areas (counties and zip codes), gender, age, marital status, prior coverage, annual mileage driven, credit history and the vehicle you will be insuring.



The best time to shop for insurance is BEFORE purchasing a vehicle.



This report will provide some basic insurance tips to ensure consumers are aware of the options and the process of securing automobile insurance in West Virginia.

- Know your insurance costs upfront. Insurance plays an important role in the total cost of owning and operating a vehicle. Make, model, engine size, safety features, car modifications, etc. all affect insurance premiums. Before buying or trading in your current vehicle, you should determine the insurance costs of the new vehicle and factor that expense into your buying decision.
- Know what coverage and limits you are buying. West Virginia minimum limits are 25/50/25 for both your coverage and uninsured motorists' coverage. This graphic may help consumers when determining coverage needs:



When determining your limits, consider current prices of vehicles, repair costs and medical costs. If you were in an accident, would \$25,000 likely replace your vehicle? Would \$50,000 cover the costs of all medical expenses if there were multiple injuries? Would \$25,000 replace the OTHER driver's vehicle or property? If those limits are not enough to cover the cost of an accident, you are liable for the difference in costs. You may decide that higher coverage limits such as 100/300/100 are more suitable for your coverage needs or even consider buying a personal umbrella policy that offers protection in the event you are sued.

- Check your credit report. While a West Virginia insurer cannot use your credit history to determine if they will insure you, cancel or non-renew your policy; an insurer can use your credit history in the determination of a credit-based insurance score. While insurance scores and credit scores are not the same, there are obvious similarities in both scores. An insurance score is used by insurers to determine whether you are more or less likely to have insurance claims in the near future that will result in a loss for the insurer, which may affect your premium quote.
- Comparison shop. Comparison shopping means to get premium quotes from multiple companies. To begin this process, you should:
 - ✓ Visit a reputable agent that can help you find insurance providers that offer the coverages and limits you need. If you don't know where to start, ask family and friends for recommendations on insurance companies and agents. The internet also provides a variety of insurance information including insurer websites and non-affiliated quoting vendors to provide insurance quotes on-line but beware of any quotes that seem "too good to be true"!
 - ✓ Ask for premium quotes. Be sure that any quotes you receive have the same information and coverages to ensure you're getting a fair and accurate comparison. The information you should provide to your agent for premium quotes include make, model and year of the vehicle you're insuring, the deductible amount and coverage limits, average annual miles driven, your address with zip code, your driving record and any other drivers of the vehicle and their relationship to you.
 - ✓ Once you receive all quotes, review them carefully and verify each quote is based on accurate information and includes the correct limits and other relevant information.
 - ✓ You can decide to purchase from one of the quoted insurers or continue the comparison shopping with another agent or insurance company.
- Other Considerations. Once you have selected a company to purchase, you can ask the agent about deductible options, any applicable discounts that may be offered such as telematics, multivehicle, multi-line, etc., installment plans, and premium financing options.
- Discounts. Many insurers offer discounts. You should ask your insurance company or agent about available discounts before purchasing or renewing your auto insurance policy. Not all insurers offer the same discounts or the same discount percentages, but the most common discounts include:
 - ✓ Good driving record including no traffic accidents or moving violations that have occurred in the last 3 to 5 years.
 - ✓ Safety devices that limit or reduce bodily injury or property damage such as anti-lock or automatic emergency brakes, air bags, blind spot monitoring, crash detection, lane departure warning, anti-theft devices such as car alarms, etc.
 - ✓ Multiple policies or multiple lines of insurance Insurers cannot require you to purchase additional auto policies or other lines of insurance policies such as homeowners, but they may offer a discount for multiple vehicle policies or bundled policies for both your auto and home.

- ✓ For teenage drivers good student or driver education credits may be available.
- ✓ Renewal discounts for maintaining continuous coverage with the insurers for a specified number of years.
- Optional Coverages. The following are optional coverages you may consider adding to your auto policy:
 - ✓ Medical Payments Coverage: Medical payments insurance provides coverage for medical expenses arising out of an auto accident, regardless of fault.
 - ✓ Towing and Labor: Towing and Labor insurance provides coverage for towing and labor expenses if your insured vehicle breaks down and cannot be driven until repaired.
 - ✓ Rental Reimbursement: Rental reimbursement insurance provides coverage for your costs of renting a vehicle used as a substitute for your damaged insured vehicle. Coverage is usually provided on a fixed rate basis per day, regardless of the actual daily cost of the rental and up to a maximum number of days.
- Now that you have a better understanding of the insurance available to you and have chosen a company or agent to purchase your insurance policy, you are ready to secure the coverage and hit the road!

REMEMBER if you are replacing a current, in-force policy, wait until after your new coverage is in place before you cancel your old policy. You don't want to leave any gaps in your coverage!

Frequently Asked Questions — General

- Q. Is an insurance company obligated to issue an automobile insurance policy to me?
- A. No. Automobile insurance companies operating in West Virginia are not required to issue policies to all applicants. Each company has its own underwriting requirements and may decline to issue a policy if the applicant does not meet the company's criteria.
- O. How much will my insurance cost?
- A. Prices vary widely. The type of automobile you drive, your driving record, your age, your gender, where you live, how much you drive, and even your credit usage history may affect the cost. Also, you may qualify for various discounts.
- Q. What is an insurance score and does it affect my premium?
- A. An insurance score is a score calculated from information on your credit report. Insurance scores are not the same as a credit score. An insurance score predicts the likelihood of you becoming involved in a future accident or insurance claim. The score includes a multitude of data analytic factors. Favorable factors from your credit report that may lower premium includes long-established credit history; multiple open accounts in good standing; no late payments or past due accounts; and low use of available credit. Insurance premiums are directly affected by insurance scoring. Higher insurance scores may lower premium while lower scores can increase premium.
- Q. Will my rates go up or will I lose my insurance if I am involved in an accident or get a ticket?
- A. The answer depends upon whether the accident or ticket is your first or one of many, and whether you were determined to be at fault for the accident. Multiple accidents or moving violations within a specified time are grounds for an insurance company to either cancel or non-renew your automobile insurance policy. Short of actual cancellation or non-renewal, tickets for moving violations and at-fault accidents are often factored into the premium you will pay for your automobile insurance. If you are involved in an accident and it is determined that someone else was at-fault, then there will generally not be an increase in your premium due to the accident. Additionally, failing to maintain continuous auto insurance coverage is generally viewed by auto insurers as a negative indicator of your specific exposure to future loss. Talk to your agent to become familiar with what your specific insurance company does.

Frequently Asked Questions — General (Continued)

- Q. How can I obtain insurance if I have been rejected by several companies?
- A. If all attempts fail and you are unable to obtain automobile insurance, any licensed agent may obtain insurance for you through the West Virginia Assigned Risk Plan ("AIPSO" or the Auto Insurance Plan Services Office). AIPSO should be a last resort because the premium is generally substantially higher than that of any of the voluntary insurance companies. AIPSO is designed to provide a means by which risks that in good faith are entitled to automobile liability insurance but are unable to secure it in the voluntary market, may be assigned to an authorized insurance company. Comprehensive and collision coverage are available, subject to a deductible, but cannot be purchased separately from the liability insurance. Non-owned vehicles in which you have an insurable interest as well as commercial vehicles may also be insured with AIPSO.
- Q. Do I have a grace period for the payment of my automobile insurance premium?
- A. No. There is no grace period in an automobile insurance policy, therefore it is imperative that the insurance company receive the premium on or before the date it is due. If time is short, you may want to contact your agent to make arrangements for the payment of your premium at the agency. You may also have an option to submit the payment electronically.
- Q. If I call an agent for a quote of auto insurance premiums and later decide to apply for a policy based on the rate that was quoted, is the company bound to provide coverage using that rate?
- A. No. The quote is merely a tentative offer of insurance coverage using an expected premium based upon the information that you had provided to them. The insurance company will determine the final premium if it later elects to issue the policy.
- Q. Will the insurance company settle my claim based on the lowest repair estimate I submit?
- A. Perhaps. If a company feels the repair estimates submitted are too high, they have the right to check elsewhere. However, if they direct an insured to a specific shop, they are giving an implied warranty on that shop's workmanship and must stand behind the work.
- Q. Under the terms of the collision coverage in my automobile policy, do I have the right to make the decision as to whether repair, replace or receive cash for my wrecked automobile?
- A. No. That is one of the rights given to the company under your policy.

Frequently Asked Questions — General (Continued)

- Q. I recently had an accident in my five-year-old automobile and the company wants to repair it by using after-market crash parts (i.e. parts not manufactured by the original manufacturer). Can they do this?
- A. Insurance companies may not require the use of after market crash parts on motor vehicles requiring repair in the current year of their manufacture or the two following years. For further information about this issue, contact the West Virginia Offices of the Insurance Commissioner's Property and Casualty Consumer Services Division at 1-888-TRY-WVIC.
- Q. My insurance carrier asked me to participate in a telematics program. What is this program and how may it affect my premium?
- A. Telematics, also called black box insurance, is a car insurance program where a small box is fitted to your car. The black box measures various aspects of how, when and where you drive. The box has built in elements such as a GPS system, accelerometer or motion sensor, SIM card and analytical software. These elements provide the carrier with specialized information related to your individual driving habits. Carriers are offering premium discounts to participate in these programs. Presently, policyholders are not surcharged based on the information captured by telematics.
- Q. What is a pay per mile insurance program?
- A. Most insurance policies are priced on an estimated annual mileage amount. A pay per mile program is based on actual miles driven. This is an optional program designed for people who do not drive as often or as many miles, such as telecommuters or senior citizens. Not all insurers are offering this program as a way to save premium based on actual driving miles so you may inquire with your insurer to see if they offer this type of program and the particulars of their program. An insurer will review your typical annual mileage driven and advise if this program would result in a premium savings for you. You will be required to allow the insurer to track your mileage; this will be done by placing a device in your vehicle. Insurer programs may differ among companies so please ensure you understand the requirements and expectations of any program you agree to via policy contract.

Frequently Asked Questions — Teenage Drivers

In every country in the world where cars are a common mode of transportation, teenagers are disproportionately involved in motor vehicle crashes. Newer approaches, such as graduated licensing systems, have been enacted in some states to try to reduce teenage crashes and the deaths and injuries they cause.

- Q. Why are insurance premium rates for teenagers so high?
- A. Teenage drivers have very high rates of both fatal and nonfatal crashes compared with drivers of other ages. Mile for mile, teenagers are involved in three times as many fatal crashes as all other drivers.
- Q. How serious are teenage motor vehicle crashes?
- A. The Centers for Disease Control and Prevention states "Motor vehicle crashes are the leading cause of death for U.S. teens. About 2,800 teens in the United States ages 13–19 were killed and about 227,000 were injured in motor vehicle crashes in 2020. That means that every day, about eight teens died due to motor vehicle crashes, and hundreds more were injured. Motor vehicle crash deaths among teens 13–19 years of age resulted in about \$40.7 billion in medical costs and cost estimates for lives lost in 2020."
- Q. How do crashes involving teenagers differ from those of other drivers?
- A. Teenagers not only have higher crash rates than other age groups but their crashes are different. Analysis of fatal crash data indicate that teenage drivers are: more likely to be at-fault in their crashes; their crashes often involve speeding; they are often single vehicle crashes; their crashes are often at night and involve the use of smaller and older cars compared to adults.
- Q. How do teenage crash rates compare with rates among elderly drivers?
- A. Although elderly drivers' mileage-based crash rates are as high as teenagers', older drivers have lower insurance rates. The fact that relatively few elderly drivers are involved in crashes, despite their high crash risk, is because elderly people with licenses drive fewer miles on average than do younger drivers.
- Q. Can I be added to my parents' automobile insurance policy?
- A. If you reside in your parents' household and operate a motor vehicle listed on your parents' policy, then you may be added to your parents' policy; however, depending upon the age and the driving record of the newly added operator, the cost of the policy may increase.

Glossary of Automobile Terms

<u>Agent</u>: An insurance salesperson. a) An independent agent does not work for any insurance company and sells the policies of more than one insurer; b) an exclusive agent sells the policies of only one insurance company.

<u>Arson</u>: The willful and malicious burning of, or attempt to burn, any structure or other property, often with criminal or fraudulent intent.

<u>Automobile Insurance Plan</u>: A state supervised insurance plan for people who cannot find automobile insurance (this may also be referred to as the Assigned Risk Plan). Each driver in the plan is assigned to an insurance company. The cost of this insurance is higher than in the regular market.

<u>Automobile Physical Damage Insurance</u>: Coverage to pay for damage to or loss or policyholder's automobile resulting from collision, fire, theft or other perils.

<u>Binder</u>: A temporary written or oral insurance contract which is effective until it is replaced by a regular policy.

<u>Catastrophe</u>: In insurance, a term applied to an incident or series of related incidents causing insured property losses totaling more than \$5 million.

<u>Claim</u>: A person's request for payment by an insurer for a loss covered under a policy. Your claims to your company are "first-party claim." Claims made by one person against another person's company are known as "third-party claims."

<u>Claimant</u>: A person who files a claim with an insurance company.

<u>Collision Coverage</u>: Optional insurance which pays for damage to your automobile caused by collision with another automobile or object, or by rolling the car over. Frequently required if you have a car loan.

<u>Comprehensive Coverage</u>: Optional insurance which pays for damage to your automobile caused by things other than collision or rolling the car over such as fire, theft, vandalism, flood or hail. This is frequently required if you have an automobile loan.

<u>Compulsory Insurance</u>: Any form of insurance which is required by law.

<u>Conditions</u>: Part of an insurance policy which states your obligations and those of your insurance company for the policy to be in effect.

<u>Coverage</u>: The scope of protection provided under a contract of insurance; any of several risks covered by a policy.

Deductible: The amount which you agree to pay, per claim or per accident. This is subtracted from the total amount paid by your insurer. If the claim is \$500 and your deductible is \$100, you pay \$100, and your insurance company will pay \$400. The higher the deductible, the lower your premium will be for the policy.

Exclusions: Provisions that explicitly limit the coverage provided by a policy.

<u>Insurance</u>: A system under which individuals, businesses and other organizations or entities, in exchange for a payment of a sum of money (a premium), are guaranteed compensation for losses resulting from certain perils under specified conditions.

<u>Insurance Company</u>: A company which, in exchange for a fee (known as premium), agrees to pay legitimate claims that may arise under your policy.

<u>Insurance Department</u>: Enforces rules for the insurance business in each state. Source of information about all types of insurance; also handles consumer inquiries and complaints.

Insured: Person or organization covered by an insurance policy.

<u>Insurer</u>: The provider of insurance, such as an insurance company or other organization.

<u>Liability Coverage</u>: Insurance which pays the losses of other people, which you caused unintentionally or through negligence.

Liability Limits: The largest amount of money an insurer will pay in case of a covered loss.

Loss: The basis on which an insurance claim is submitted and/or paid.

<u>Medical Payments Coverage</u>: A form of insurance that pays for medical and funeral expenses regardless of liability.

Negligence: Failure to exercise a generally acceptable level of care and caution.

Policy: A contract of insurance.

Policyholder: The person who buys insurance.

Policy Period: The amount of time an insurance contract (policy) is in effect.

Premium: The amount you pay for insurance coverage.

<u>Pro Rata Cancellation</u>: Cancellation of the policy by the insurance company. All unearned premium is returned to the insured.

Proof of Loss: Documents that you give to the insurer to support your request for payment of losses. The company uses these documents to determine whether and how much it will pay. (Ex.: Police report and written repair estimates from automobile body shops.)

<u>Provisions</u>: A list of actions a policyholder must take in order to make an insurance claim. Included in the provisions can be additional specifications of the insurer's responsibility to the insured.

Rate: The pricing factor upon which the insurance buyer's premium is based.

Risk: The chance of loss.

Short Rate Cancellation: Cancellation of an insurance policy by the insured. Return premium is calculated on a short rate basis, meaning the insurance company keeps a portion of the unearned premium to cover expenses.

Substandard: A greater than normal risk to an insurer.

Surcharge: An additional charge allowed when a company pays a claim on your behalf.

<u>Underinsured Motorist Coverage</u>: A form of insurance which provides coverage when the liability coverage of the at-fault party is inadequate to cover the amount of damages or injuries.

<u>Underwriting</u>: The process of selecting risks for insurance and determining in what amounts and in what terms the insurance company will accept the risk.

<u>Uninsured Motorist Coverage</u>: A form of insurance which covers the policyholder and family members if injured by a motorist who carries no liability insurance, assuming the other driver is at fault, or if injured by a hit and run motorist.

Conclusion

This report provides a comparison of basic auto insurance rates for West Virginians. It has emphasized that a significant variation in auto rates can be observed from company to company even for substantially similar risks. For this reason, it is important for a consumer to obtain quotes from several companies before securing auto insurance. A consumer should be aware that West Virginia law (W. Va. Code §33-6A-4) affords a policyholder some protection against non-renewal if a policy remains in effect for two consecutive years with the same insurance company. Most non-renewals are made on a policy specific basis and this report cannot contemplate all scenarios involved in an insurance company's underwriting process or decision to renew or non-renew any policy.

What does the future hold for auto rates? A recent MarketWatch article¹ states the following factors have historically and will continue to adversely affect auto rates: record inflation rates, increasing car repair costs, recovering supply chains, higher health care costs and climate change (weather catastrophes). Insurance companies are facing the hardest market in decades with unpredictable payouts for losses and repairs.

It is helpful to be reminded of how we can keep auto insurance rates from increasing:

- Drive carefully. This includes always wearing seatbelts, avoiding distractions while driving like talking on cell phones or texting, obeying the rules of the road, taking a defensive driving course and properly maintaining vehicles.
- Take advantage of insurance options such as maximizing your discounts (accident free, good student, etc.), considering telematics, bundling your auto insurance with other coverages like homeowners or life coverage and exploring payment options with your insurer.
- Lastly, as we've seen in the report, it is important to get quotes from several insurers as rates may vary dramatically from one insurer to another.

Although accidents and auto damage will never be completely eliminated, taking some prudent steps will help to mitigate future increases in auto insurance rates and help you to save money!

https://www.marketwatch.com/guides/insurance-services/will-car-insurance-rates-go-down-in-2024/



STATE OF WEST VIRGINIA Offices of the Insurance Commissioner

Allan L. McVey
Insurance Commissioner

Exhibit 1

To: Top 50 Premium Market Share Groups Writing Automobile Insurance in West Virginia

Date: March 11, 2024

RE: West Virginia Code §33-20-19; Annual Automobile Survey

West Virginia Code Chapter 33, Article 20, Section 19 requires the Insurance Commissioner to publish annually a list of current premium rates for West Virginia minimum automobile liability insurance limits.

In order to comply with this statute, we are requesting your cooperation in completing this survey. Please provide the requested information located here: <u>West Virginia Auto Rates Survey</u>.

<u>Each writing company listed in the original request email should complete the survey separately</u>. If you are not currently writing any personal automobile insurance business or have any restrictions or limitations on new business, please indicate the same in the comment section of the form and submit for response.

We are requesting your response on or before April 19, 2024.

West Virginia no longer requires an insurer response for out-of-state rates of bordering cities. With intricate rate models and a multitude of specific individual factors, comparing rates has become more cumbersome and is no longer relevant to the consumer and reader of this report. Please see the attached memorandum for detailed instructions on completing and submitting the requested information.

Please contact Juanita Wimmer at <u>Juanita.D.Wimmer@wv.gov</u> or 304-414-8491 with any questions or inquiries. Thank you for your cooperation and assistance in this rate survey.

Sincerely,

Allan L. McVey

CPCU, ARM, AAI, AAM, AIS

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Insurance Commissioner

MEMORANDUM

To: Top 50 Premium Market Share Groups Writing Automobile Insurance in West Virginia

From: Allan L. McVey; West Virginia Insurance Commissioner

Date: March 11, 2024

The purpose of this survey is to compare rates between auto writers for the basic mandatory coverage limits as set forth in WV Code §17D-4-2. As the Code does not mandate comprehensive, collision, medical payments, or underinsured motorist coverage, please do not include these coverages when rating the examples. Once compiled, the survey will be provided to all public libraries and county sheriffs' offices within our State in addition to being made publicly available on the OIC website.

INSTRUCTIONS TO INSURER

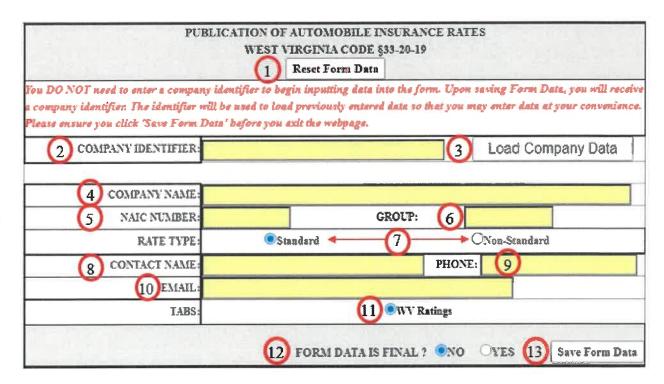
- 1) Each writing company within your group should complete all requested information with a separate submission for each company.
- 2) We realize that not all criteria used in our examples will correspond to your rating plans. You will have to use some judgment to determine the appropriate rate. Our objective is to obtain base premium comparisons for similar coverage from all companies which vary only by the age and marital status of the operator and by garaging location.
- 3) For companies with multiple tiers or programs in their personal automobile portfolios, please use the rates in the tier or program currently having the most business in our state if the example permits.
- 4) Please round the premiums to the nearest whole dollar. Do not include the West Virginia Fire and Casualty surcharge in rates and do not consider as part of a bundled premium package.
- 5) No surcharges or discounts should be assumed unless such is a prerequisite to providing any rate. Discounts would include multi-line, accident free or any other bundled rate. If any surcharges or discounts are necessary, the response should contain information in the comments indicating the types and amounts of each.
- 6) If the year, make and model of the vehicle are instrumental in determining your liability rates, please utilize a 2022 Toyota Camry XLE, 4 cylinders, with VIN: 4T1F11AK1NU012618.

- 7) Other key assumptions: Operator has no incidents, accidents or violations in the experience period. The sample operator is the only operator or the principal operator. The sample vehicle is the only vehicle. The operator's insurance score would result in the operator being classified similarly to most insureds in your program in West Virginia, i.e., an average score relative to your entire book of business.
- 8) Note that each sample city includes specific zip codes for rating. If the zip code shown for a city is not contemplated by your rating plan, please use another zip code for that same city.

INSTRUCTIONS FOR USING THE SURVEY FORM

The survey is located at this link: http://www.wvinsurance.gov/AutoRates Survey.aspx

The survey is set up similar to an Excel spreadsheet. A detailed description of each portion of the survey is included below.



- 1) This button will clear all data you have entered into the form.
- This will be a unique company identifier sent to you via email ONLY AFTER YOU SAVE FORM DATA. This allows the contact to work gradually through the form, entering in data at their convenience, and then retrieving all entered data with a company identifier received via email only when Save Form Data is clicked. This email will be sent to the Contact Email entered into Part 8 of this section. Please note that you will receive an email each time the Save Form Data is clicked but the company identifier will be the same each time.

- When you enter the company identifier you received via email into the input box, and the LOAD COMPANY DATA button is clicked, any data already inputted and previously saved will be pre-filled and the contact may continue where they left off.
- The insurance company (insurer/carrier) name submitting the rating examples.
- The insurance company's NAIC company number.
- The insurance company's NAIC group number.
- Please state whether the rating examples you are entering are standard or non-standard rates.
- The name of the person within your company that we would contact for follow-up questions.
- The telephone number of the person within your company that we would contact for follow-up questions.
- The email address of the person within your company that we would contact for followup questions. Please note this will be the email address that the company identifier will be sent to when Save Form Data is clicked.
- The WV Ratings tab includes five (5) age examples each having a male and female annual premium requirement for 10 different West Virginia cities.
- You may continue to work on the survey by choosing NO and saving form data. However, once you have verified all rating information has been entered and is ready for final submission, please choose YES and then click save form data. This gives us your final approval and we know your submission is ready for processing and review.
- The Save Form Data is used to save, and later retrieve using the company identifier, any information you enter into the survey form. It is also used to submit your final data when used in conjunction with the Form Data is Final? option.

The table below displays rate form requirements:

		THE TE	RA	TING EXAMP	LES - WV Rati	ngs				
			Ple	ase use rates as	of January 01, 2	024				
AGE		18	25		36		48		62	
SEX	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
MARITAL STATUS	Single		Stagle		Married		Married		Married	
YEARS DRIVING EXP.	2		9		19		32		46	
CAR USAGE	10,000 Miles Annually		20,000 Miles Annually		20,000 Miles Annually		20,000 Miles Annually		12,900 Miles Annually	
CAR USAGE	Commutes To School		Work 16 Miles (One Way)		Work 10 Miles (One Way)		Work 10 Miles (One Way)		Pleasure	
BI	\$25,000/\$50,000		\$25,000/\$50,000		\$25,000/\$50,000		\$25,600/\$50,000		\$25,000/\$50,000	
PD	\$25,000		\$25,000		\$25,000		\$25,000		\$25,000	
UM-BI/PD	\$25,000/\$50	,000/\$25,000	\$25,000/\$50	,000/\$25,000	\$25,900/\$50,000/\$25,000		\$25,000/\$50,000/\$25,000		\$25,000/\$50,000/\$25,000	
CITY	ANNUAL PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	ANNUAL PREMIUM AMOUNT	ANNUAL FREMIUM AMOUNT
BECKLEY,WV - (25801)										
BLUEFIELD ,WV - (24701)										
CHARLESTON, WV - (25303)										
CLARKSBURG ,WV - (26301)										
HUNTINGTON, WV - (25701)										
MARTINSBURG ,WV - (25401)										
MORGANTOWN ,WV - (26505)										
PARKERSBURG ,WV - (26101)										
WHEELING ,WV - (26003)										
WILLIAMSON ,WV - (25661)										

Enter comments about "WV Ratings"										

PLEASE NOTE: The annual premium boxes allow for integer inputs. However, if your company does not quote a premium for a specific example, you may enter either N/A (not applicable) or N/E (not eligible). No other text will be accepted in the data boxes.

A comment section has been provided for you to explain any N/As or to provide additional notes, comments or assumptions used in the premium ratings.