

#### STATE OF WEST VIRGINIA



#### Offices of the Insurance Commissioner

JOE MANCHIN III

JANE L. CLINE
Insurance Commissioner

November 1, 2007

The Honorable Joe Manchin Governor of the State of West Virginia State Capitol Charleston, WV 25305

Dear Governor Manchin:

The Annual Report of the Insurance Commissioner of the State of West Virginia for the calendar year 2006 is hereby submitted in accordance with Chapter 33, Article 2, Section 15, of the Code of West Virginia.

The figures in this report reflect the financial condition and economic importance of the insurance industry in our State. The statistics in this report were compiled from the December 31, 2006 annual statements filed with this agency by the insurance companies licensed in this State.

Respectfully submitted,

Some & Chie

Jane L. Cline

**Insurance Commissioner** 

JLC/ew

#### TABLE OF CONTENTS

| SECTION 1 GENERAL:                                  |          |
|---|----------|
| Organizational Chart                                |          |
| WV Insurance Commissioners                          |          |
| Expenditure Schedules                               | 11       |
| Fees and Taxes Collected                            | 14       |
| CECTION 2 DIVISION DEPORTS.                         |          |
| SECTION 2 DIVISION REPORTS:                         | 1/       |
| Agents Licensing and Education Division.            |          |
| Consumer Advocacy Division                          |          |
| Consumer Service Division                           |          |
| Legal Division                                      |          |
| Office of Inspector General - Fraud Division        |          |
| Office of Judges Division                           |          |
| Rates and Forms Division                            |          |
| Receivership Division                               |          |
| Self Insurance Division                             |          |
| WV Health Insurance Plan - "AccessWV"               |          |
| Workers' Compensation Board of Review               |          |
| Workers Compensation Board of Review                | 111      |
| SECTION 3 SUMMARY OF BUSINESS IN WEST VIRGINIA:     |          |
| Life, Accident and Health, and Fraternal            | 115      |
| Property and Casualty Insurance                     |          |
|   |          |
| SECTION 4 MARKET SHARE REPORTS BY LINES OF BUSINESS | <b>:</b> |
| Life, Accident and Health, and Fraternal Insurance  |          |
| Annuities   |          |
| Collectively Renewable Accident and Health          |          |
| Credit Accident and Health                          |          |
| Credit Life   |          |
| Federal Employees Health Benefits Program Premium   |          |
| Fraternal Life Insurance                            |          |
| Group Accident and Health                           |          |
| Group Life  |          |
| Individual Accident and Health Type Policies        |          |
| Industrial Life                                     |          |
| Ordinary Life                                       | 153      |
| Property and Casualty Insurance                     | 1.60     |
| Aggregate Write-Ins                                 |          |
| Aircraft  |          |
| Allied Lines  |          |
| Boiler and Machinery                                |          |
| Burglary and Theft                                  | 174      |
| L OMMERCIAL AUTO                                    | 1.7.     |

#### TABLE OF CONTENTS

#### Property and Casualty Insurance Continued

| Commercial Multi-Peril (Liability)                   | 183 |
|--|-----|
| Commercial Multi-Peril (Non-Liability)               |     |
| Credit   |     |
| Earthquake   |     |
| Farmowners Multiple Peril                            |     |
| Federal Flood  |     |
| Fidelity   | 202 |
| Financial Guaranty                                   | 205 |
| Fire   |     |
| Homeowners Multi-Peril                               |     |
| Inland Marine  |     |
| Medical Malpractice                                  | 220 |
| Mortgage Guaranty                                    |     |
| Multiple Peril Crop                                  |     |
| Ocean Marine   |     |
| Other Liability                                      |     |
| Private Passenger Auto                               |     |
| Products Liability                                   | 238 |
| Property Totals                                      |     |
| Surety   |     |
| Workers Compensation                                 |     |
| Health Insurers                                      |     |
| Health Insurers Reporting Dental Only                | 262 |
| Health Insurers Reporting Disability Income          |     |
| Health Insurers Reporting Medicare Supplement        |     |
| Health Insurers Reporting Other                      |     |
| Health Insurers Reporting Stop Loss                  |     |
| Health Insurers Reporting Title XIX Medicaid         |     |
| Health Insurers Reporting Title XVIII Medicare       |     |
| Health Insurers Reporting Vision Only                |     |
|  |     |
| SECTION 5 LIFE AND HEALTH INSURANCE COMPANIES:       |     |
| Admitted Assets, Liabilities, Common Capital Stock,  |     |
| Preferred Capital Stock & Surplus                    |     |
| Domestic Life Insurers                               | 271 |
| Non-Domestic Life Insurers                           | 272 |
| Grand Totals For All Life Insurers                   | 285 |
|  |     |
| SECTION 6 PROPERTY AND CASUALTY INSURANCE COMPANIES: |     |
| Admitted Assets, Liabilities, Common Capital Stock,  |     |
| Preferred Capital Stock, and Capital & Surplus       |     |
| Domestic Property & Casualty Insurers                |     |
| Non-Domestic Property and Casualty Insurers          |     |
| Grand Totals For All Property & Casualty Insurers    | 308 |

#### TABLE OF CONTENTS

| SECTION 7 FRATERNAL BENEFIT SOCIETIES:                                  |     |
|---|-----|
| Admitted Assets, Liabilities, Reserved or Surplus Funds                 |     |
| Non-Domestic Fraternal Societies  | 310 |
| Grand Totals For All Fraternal Societies                                | 311 |
| SECTION 8 HEALTH COMPANIES:   |     |
| Admitted Assets, Liabilities, Net Worth, and                            |     |
| Direct Premiums Written   |     |
| Domestic Health Companies   | 313 |
| Non-Domestic Health Companies   |     |
| Grand Totals For All Health Companies                                   |     |
| SECTION 9 TITLE INSURANCE COMPANIES:                                    |     |
| Admitted Assets, Liabilities, Capital, Surplus as Regards to            |     |
| Policyholders, and Direct Premiums Written                              |     |
| Non-Domestic Title Insurers   | 317 |
| Grand Totals For All Title Insurers                                     |     |
| SECTION 10 RISK RETENTION GROUPS:                                       |     |
| Assets, Liabilities, Capital and Preferred Stock, and Capital & Surplus |     |
| Non-Domestic Risk Retention Groups                                      | 320 |
| Grand Totals For All Risk Retention Groups                              |     |
| Total Direct Premiums Written   |     |
| Grand Totals For All Risk Retention Groups                              |     |
| Grand Totals For Fin Risk Recention Groups                              |     |
| SECTION 11 RISK PURCHASING GROUPS:                                      |     |
| Risk Purchasing Groups Registered in West Virginia                      | 326 |
| SECTION 12 INFORMATIONAL LETTERS  | 346 |

#### **Executive Summary**

This report to the Governor of West Virginia provides detail about the structure and activities of the West Virginia Offices of the Insurance Commissioner (OIC) for the preceding year. The report is divided into three major parts. Each of these parts is detailed below.

The first part of the report discusses the history, organization, and tax revenues collected by the OIC. This discussion includes an organizational chart and a list of Insurance Commissioners over time, and identifies the revenues collected by this agency.

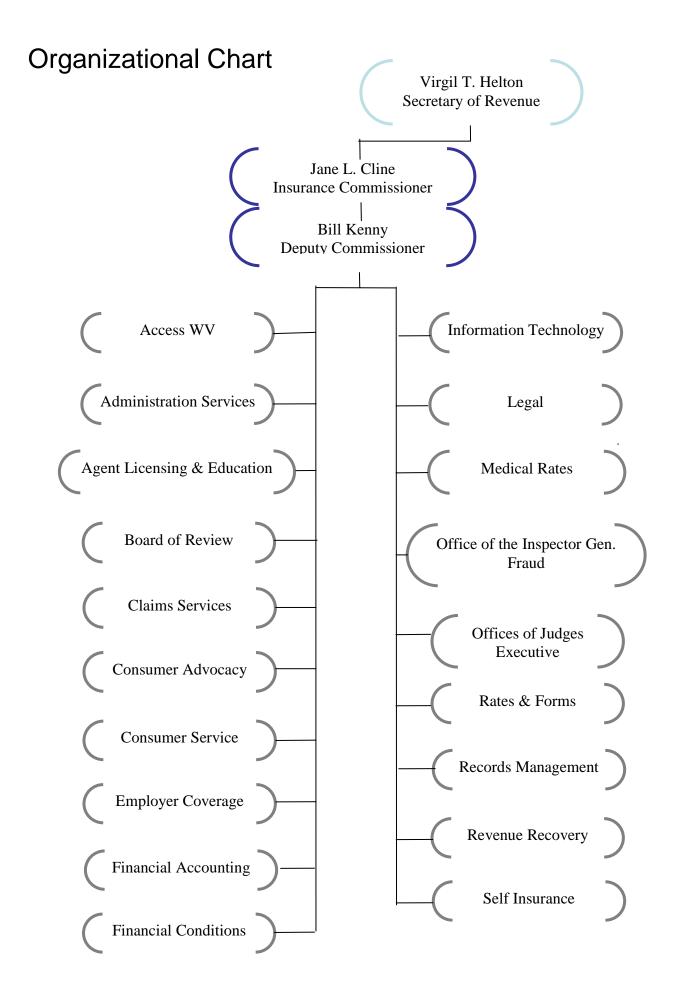
The second part of the report separates the functional divisions of the OIC, and each division's activities are enumerated. The Agents and Licensing Division reports data regarding educational attainment of the state's insurance agents, the number of appointments, and the number of surrendered licenses. The Consumer Advocacy Division details its activity, particularly as it relates to "certificate of need" applications for health care delivery resources. This part of the report also provides data about the OIC's consumer protection activities. The Financial Conditions unit is charged with the evaluation of company solvency. Its section provides details about new entrants into the West Virginia insurance market as well as identifying those companies that have left or changed names, tax collections and surcharge collections. The Fraud Unit educates consumers about the effects of insurance fraud and has begun the identification and investigation of fraudulent insurance arrangements. The Legal Division recaps all the bills passed by the West Virginia Legislature that affect insurance laws and regulations. The Rates and Forms Division provides company-by-company rate change applications and effective dates during 2006. The current status of companies under receivership is identified and the history of these companies' financial troubles is discussed and the dollar effect of receivership on West Virginia insurance consumers is estimated. Finally, we include a brief explanation of the movement of the West Virginia Workers' Compensation Commission from a state regulated monopoly to a mutual insurance company regulated by the Insurance Commissioner.

#### **Executive Summary**

The final part of the report provides detail about each line of insurance. Particular attention is given to the amount of earned premium and the percent of the market each company serves. This section separates the state's insurance market into Property and Casualty insurance companies and Life and Health insurance companies. After this distinction is made, the report identifies admitted assets, liabilities, stock holdings, and capital and surplus calculations for each company.

# SECTION 1 GENERAL

# ORGANIZATIONAL CHART WV INSURANCE COMMISSIONERS EXPENDITURE SCHEDULES FEES AND TAXES COLLECTED



#### WEST VIRGINIA INSURANCE COMMISSIONERS

| D. S. Butler       | July 1, 1947      | to April 30, 1948     |
|--------------------|-------------------|-----------------------|
| Robert A. Crichton | May 1, 1949       | to June 30, 1952      |
| Hugh N. Mills      | July 1, 1952      | to June 30, 1953      |
| Thomas J. Gillooly | July 1, 1953      | to September 30, 1956 |
| Louis Miller, Jr.  | October 1, 1956   | to June 30, 1957      |
| Harold E. Neely    | July 1, 1957      | to February 5, 1958   |
| C. Judson Pearson  | February 7, 1958  | to January 15, 1961   |
| Hugh N. Mills      | January 16, 1961  | to May 16, 1961       |
| Virginia Mae Brown | May 17, 1961      | to September 3, 1962  |
| Harlan Justice     | September 4, 1962 | to January 15, 1966   |
| Frank Montgomery   | January 16, 1966  | to September 30, 1968 |
| Robert J. Shipman  | October 1, 1968   | to January 30, 1969   |
| Samuel H. Weese    | January 31, 1969  | to January 16, 1975   |
| Donald W. Brown    | January 16, 1975  | to January 14, 1977   |
| Richard G. Shaw    | January 17, 1977  | to January 11, 1985   |
| Fred L. Wright     | February 21, 1985 | to June 30, 1988      |
| Hanley C. Clark    | July 1, 1988      | to January 17, 1989*  |
| Hanley C. Clark    | January 18, 1989  | to January 15, 2001   |
| Jane L. Cline      | January 15, 2001  | to Present            |

<sup>\*</sup>Hanley C. Clark served as Acting Insurance Commissioner during this interim period.

#### APPROPRIATED EXPENDITURE SCHEDULE EXAMINATION FUND FISCAL YEAR 2006 - 2007 JULY 1, 2006 - JUNE 30, 2007

#### **APPROPRIATED**

| Personal Services | 566,230 |
|-------------------|---------|
| Increment         | 3,500   |
| Employee Benefits | 154,536 |
| Current Expenses  | 487,242 |

\$1,211,508

#### **ACTUAL**

#### **EXPENDITURES**

| Personal Services | 205,164 |
|-------------------|---------|
| Increment         | 1,900   |
| Employee Benefits | 63,960  |
| Current Expenses  | 385,368 |
|                   |         |

TOTAL EXPENDITURES 656,392

### APPROPRIATION BALANCE

| Personal Services | 361,066 |
|-------------------|---------|
| Increment         | 1,600   |
| Employee Benefits | 90,576  |
| Current Expenses  | 101,874 |
| TOTAL FUNDS       |         |

REMAINING 555,116

\$1,211,508

### ASSESSMENT FEES COLLECTED

JULY 1, 2006 THROUGH JUNE 30, 2007 \$954,741

#### APPROPRIATED EXPENDITURE SCHEDULE

#### CONSUMER ADVOCATE FISCAL YEAR 2006 - 2007 JULY 1, 2006 - JUNE 30, 2007

#### **APPROPRIATED**

| Personal Services        | 459,528        |
|--------------------------|----------------|
| Increment                | 3,500          |
| <b>Employee Benefits</b> | 142,409        |
| Current Expenses         | <u>157,851</u> |

**\$763,288** 

#### <u>ACTUAL</u>

#### **EXPENDITURES**

| Personal Services | 242,635       |
|-------------------|---------------|
| Increment         | 2,900         |
| Employee Benefits | 76,560        |
| Current Expenses  | <u>51,487</u> |

TOTAL

EXPENDITURES 373,582

# APPROPRIATION BALANCE

| Personal Services        | 216,893 |
|--------------------------|---------|
| Increment                | 600     |
| <b>Employee Benefits</b> | 65,849  |
| Current Expenses         | 106,364 |
|                          |         |

TOTAL FUNDS

REMAINING 389,706

**\$763,288** 

#### APPROPRIATED EXPENDITURE SCHEDULE INSURANCE COMMISSION FISCAL YEAR 2006 - 2007 JULY 1, 2006 - JUNE 30, 2007

#### **APPROPRIATED**

| Personal Services        | 17,600,000 |
|--------------------------|------------|
| Increment                | 227,232    |
| <b>Employee Benefits</b> | 6,300,000  |
| Current Expenses         | 12,050,000 |

\$36,177,232

### ACTUAL EXPENDITURES

| Personal Services | 12,848,460 |
|-------------------|------------|
| Increment         | 96,178     |
| Employee Benefits | 4,343,952  |
| Current Expenses  | 10,043,234 |
|                   |            |

TOTAL

EXPENDITURES 27,331,824

# APPROPRIATION BALANCE

| Personal Services | 4,751,540 |
|-------------------|-----------|
| Increment         | 131,054   |
| Employee Benefits | 1,956,048 |
| Current Expenses  | 2,006,766 |
|                   |           |

TOTAL FUNDS

REMAINING 8,845,408

**\$36,177,232** 

FEES COLLECTED 7/1/06 THROUGH 6/30/07

\$43,060,639

#### FEES AND TAXES COLLECTED DURING THE LAST 5 FISCAL YEARS

|  | FY 2002-2003  | FY 2003-2004  | FY 2004-2005  | FY 2005-2006  | FY 2006-2007  |
|--|---------------|---------------|---------------|---------------|---------------|
| GENERAL REVENUE  |               |               |               |               |               |
| INSURER EXAMINATION  |               |               |               |               |               |
| ASSESSMENT FEE   | \$615,148     | \$489,689     | \$386,128     | \$699,308     | \$547,262     |
| PENALTY FEE  | \$174,851     | \$491,590     | \$304,217     | \$224,474     | \$54,820      |
| TOTAL FOR GENERAL REVENUE                                    | \$789,999     | \$981,279     | \$690,345     | \$923,782     | \$602,082     |
| SPECIAL REVENUE  |               |               |               |               |               |
| * INSURANCE TAX FUND<br>INSURER EXAMINATION                  | \$91,998,144  | \$94,634,762  | \$99,786,034  | \$95,655,187  | \$99,643,770  |
| ASSESSMENT FEES  | \$1,015,147   | \$825,783     | \$589,388     | \$1,266,167   | \$954,741     |
| ** FEES & CHARGES  | \$4,781,328   | \$7,414,101   | \$8,317,591   | \$23,012,358  | \$43,060,639  |
| FIRE MARSHAL   | \$1,294,227   | \$1,163,756   | \$1,378,591   | \$1,355,145   | \$1,395,282   |
| MUN. PENSION & PROTECTION<br>FUND<br>VOL. FIREMEN & TEACHERS | \$22,477,831  | \$24,077,758  | \$25,849,600  | \$25,605,338  | \$25,787,468  |
| RETIREMENT   | \$20,039,320  | \$19,828,358  | \$21,696,381  | \$19,293,814  | \$14,303,156  |
| TOTAL FOR SPECIAL REVENUE                                    | \$141,605,996 | \$147,944,518 | \$157,617,585 | \$166,188,009 | \$185,145,056 |
| GRAND TOTAL COLLECTED  | \$142,395,995 | \$148,925,797 | \$158,307,930 | \$167,111,791 | \$185,747,138 |

<sup>\*</sup> Revenue is net of Tobacco Settlement loan repayment, medical malpractice and Federal Flood transfer

<sup>\*\*</sup> FY 2005 - FY 2006, the Offices of the Insurance Commissioner integrated with the Workers' Compensation Division

# SECTION 2 DIVISION REPORTS

AGENTS LICENSING & EDUCATION
CONSUMER ADVOCACY
CONSUMER SERVICE
FINANCIAL CONDITIONS
LEGAL

OFFICE OF INSPECTOR GENERAL – FRAUD
OFFICE OF JUDGES
RATES AND FORMS
RECEIVERSHIP

SELF INSURANCE

WEST VIRGINIA HEALTH INSURANCE PLAN - "AccessWV"

WORKERS' COMPENSATION BOARD OF REVIEW

#### AGENTS LICENSING AND EDUCATION DIVISION

Agents Licensing & Education is responsible for processing and maintaining records on individual producers licensed to transact business in West Virginia. Licensees include residents who must complete educational and testing requirements to obtain a license. Residents of other states who have completed similar requirements in their states of domicile may apply to a West Virginia non-resident license by submitting the appropriate application and documentation for review. In addition to licensing of individual producers, the division oversees the licensing of Adjusters, Excess Lines Brokers and Business Entities (Agencies).

Producers must be appointed to represent each insurance company the producers are transacting business for in West Virginia. Insurance companies are responsible for submitting appointment information and fees to Agents Licensing & Education for processing.

Monies generated through licensing and appointment fees, duplicate license cards, letters of certification and letters of clearance are deposited into the Insurance Commission's Special Revenue account. Approximately 6.0 million dollars were collected in 2003 for this purpose.

Resident producers must periodically complete continuing education to maintain their licenses. The continuing education program is governed by a six-member board appointed by the Insurance Commissioner. The representatives (all of whom are WV resident insurance producers) of this Board represent various areas of the insurance industry as prescribed by law.

Administrative functions for the continuing education program are handled by Thomson Prometric, formerly Experior Assessments, LLC. Thomson Prometric reviews provider and course applications under guidelines established by the Board of Insurance Agent Education. Additionally, Thomson Prometric banks the continuing education credits to the producers' records and, at compliance time, provides the Insurance Commissioner with data on compliant and non-compliant producers.

The most recent reporting period for continuing education began June 1, 2003 and ended June 30, 2006; resulting in the Suspension for non-compliance of 1,272 resident producer licenses. The current reporting period began July 1, 2006 and will end June 30, 2008.

The following two pages contain statistics on the various aspects of Agents Licensing and Education.

#### **AGENTS LICENSING & EDUCATION**

#### **Licensing Activity**

#### **NEW LICENSES ISSUED**

|                                      | 2005   | 2006_  |
|--------------------------------------|--------|--------|
| Resident Agent                       | 1,343  | 1,366  |
| Non-Resident Agent                   | 12,175 | 12,750 |
| Surplus Lines                        | 172    | 212    |
| Adjuster                             | 892    | 1,119  |
| <b>Business Entities (Agencies)</b>  | 664    | 656    |
| TOTAL                                | 15,246 | 16,103 |
| Renewed Producer Licenses Issued     | 39,163 | 42,109 |
| Companies' Appointments of Agent     | 49,301 | 61,693 |
| Cancellation of Agents' Appointments | 38,648 | 4,164  |

#### **AGENTS LICENSING & EDUCATION**

#### **Licensing Examination Summary**

| Type of Exam        | 20       | 05       | 200      | 06       |
|---------------------|----------|----------|----------|----------|
|                     | # Tested | # Passed | # Tested | # Passed |
| LIFE                | 1,331    | 648      | 1,494    | 718      |
| ACCIDENT & SICKNESS | 1,057    | 734      | 1,190    | 795      |
| PROPERTY-CASUALTY   | 556      | 300      | 584      | 339      |
| ADJUSTER            | 356      | 227      | 458      | 257      |
| SURPLUS LINES       | 2        | 2        | 2        | 2        |

In 2006, the Office of the Consumer Advocate served the interests of the West Virginia insurance consumer and fulfilled the expanded duties conferred upon the Office in the tort reform measures passed in 2005 in Senate Bill 418. The bulk of the Consumer Advocate's resources were devoted to first and third party administrative hearings. The efforts of the Consumer Advocate in those administrative hearings yielded financial awards totaling \$14,263.92, as well as a number of important regulatory orders directly benefiting the consumer.

In addition to representing consumers in administrative hearings, the Consumer Advocate helped prevent the closure of Putnam General Hospital through intervention in the Putnam County Circuit Court. Ultimately, the matter was resolved without any interruption of services. Putnam General Hospital remains open today and continues to provide valuable services to the community.

Also in the health care arena, the Consumer Advocate reviewed 55 Certificate of Need Applications and 32 Rate Review Applications before the West Virginia Health Care Authority. Furthermore, the Consumer Advocate is currently investigating matters related to the cost of health insurance, including the practice of hospital discount rate contracts and other methods to foster competition among health insurance companies to facilitate a reduction in costs for consumers.

The Consumer Advocate attended state and national conferences including the National Association of Insurance Commissioners annual Commissioner's Forum as a way of networking and gathering information with other insurance consumer advocates.

Finally, the Consumer Advocate furthered one of its primary goals — consumer outreach and education — through presentations to the West Virginia Trial Lawyers Association, the Professional Independent Insurance Agents of West Virginia, the West Virginia Association of Insurance Companies, and the West Virginia American Association of Retired Persons.

#### I. Representing Consumers in First and Third Party Administrative Hearings

In 2006, the Consumer Advocate assisted insurance consumers in fourteen complaints before the West Virginia Insurance Commission. Nine of these complaints were third party complaints and the remaining five complaints were first party matters. First party complaints are complaints filed by a consumer against their own insurer, while third party complaints are complaints filed by a consumer against another person's insurer.

A total of \$14,263.92 was awarded in eight of the fourteen complaints, while the remaining hearings received regulatory enforcement orders. At the time of filing this report, two hearings are pending resolution.

The regulatory enforcement orders from the Insurance Commission included the withdrawal of approval of form filings denying consumers of their right to a jury trial; providing consumers with mental health benefits as required by West Virginia statutory law; enforcing filing requirements for association health plans; the enforcement of internal appeal and grievance procedures; and, coverage for improperly denied health benefits.

### 2006 THIRD PARTY COMPLAINTS REQUESTING REPRESENTATION BY THE CONSUMER ADVOCATE

| RESPONDENT                          | THIRD PARTY<br>COMPLAINTANT | RESOLUTION            |
|-------------------------------------|-----------------------------|-----------------------|
| State Auto National Ins.<br>Company | White, Ronald               | Settlement \$50.00    |
| GEICO                               | Atik, George                | Settlement \$3,000.00 |
| Harleysville Insurance<br>Company   | Miller, Andrew              | Settlement \$2,186.70 |
| USAA Casualty Ins. Co               | Burke, Susan                | Settlement \$833.46   |
| State Farm Mutual Auto Insurance    | McKown, Juliane             | Settlement \$250.00   |
| Confidential Information            | Confidential Information    | Settlement \$3,848.00 |
| Nationwide Assurance<br>Company     | Lilly, William              | Settlement \$804.12   |
| Allstate Insurance Company          | Asbury, Joe                 | Resolution pending    |
| Safeco Insurance Company            | Jarrell, Basil & Jennifer   | Settlement \$1,081.52 |

# 2006 FIRST PARTY COMPLAINTS REQUESTING REPRESENTATION BY THE CONSUMER ADVOCATE

| DATE FILED                               | FIRST PARTY<br>COMPLAINTANT | RESOLUTION             |
|--|-----------------------------|------------------------|
| Medical Savings Insurance                | Kessler, Melvin & Dolly     | Regulatory enforcement |
| Carelink Health Plans                    | Stenger, Christine          | Regulatory enforcement |
| Liberty Mutual Fire<br>Insurance Company | Gillman, Charles C.         | Resolution pending     |
| American Bankers Insurance of Florida    | Cremeans, Valerie           | Settlement \$2,210.12  |
| Golden Rule Insurance                    | Talkington, Mary & Daniel   | Regulatory enforcement |

#### II. Certificate of Need Review

The Office of the Consumer Advocate participated in the review of Certificate of Need (CON) applications before the Health Care Authority. All health care providers must obtain a CON from the West Virginia Health Care Authority to develop, add, or acquire new health care facilities and equipment. The Consumer Advocate reviews all CON applications and may intervene for the interests of West Virginia residents in the Health Care Authority's CON review process. The Consumer Advocate carefully reviewed and considered the following 55 CON applications:

#### **CERTIFICATE OF NEED - January 2006**

| FACILITY                                 | CON NO.                       | REQUEST   | CAPITOL<br>EXPENDITURE |
|--|-------------------------------|---|------------------------|
| Symphony<br>Diagnostic<br>Services No. 1 | 05-1/2/3/5/6/10/11-<br>8090-P | Mobile diagnostic services  | \$83,700.00            |
| United Hospital<br>Center                | 05-6-8208-P                   | Doctor's Quick Care<br>Diagnostic Services Project                                    | \$115,000.00           |
| Pearl Senior<br>Care                     | 05-3/6-8213-X                 | Change of Control of Beerly<br>Enterprises and Transfer of<br>Physical Assets Project | \$11,220,000.00        |
| Summersville<br>Memorial<br>Hospital     | 05-4-8195-Н                   | Renovation & Modernization  | \$8,089,486.00         |
| United Hospital<br>Center                | 06-6-8224-E                   | Electronic Health Record<br>System  | \$7,500,000.00         |

#### **CERTIFICATE OF NEED – February 2006**

| FACILITY                                    | CON NO.            | REQUEST                                       | CAPITOL<br>EXPENDITURE |
|---|--------------------|---|------------------------|
| War Memorial<br>Hospital Morgan<br>County   | 05-9-8207-P        | Ambulatory Care Facility                      | \$593,634.90           |
| New Hope<br>Foundation                      | 05-8-8182-<br>X/BH | Hampshire Co BH Facility                      | \$556,500.00           |
| CAMC  | 06-3-8244-E        | Fixed MRI unit                                | \$3,471,100.00         |
| Amedisys West<br>Virginia                   | 06-3/4-8239-A      | Acquisition of WV Home<br>Health Services     | \$3,717,220.00         |
| Glenmark<br>Associates & GMA<br>Partnership | 06-9-8234-A        | Acquisition of remaining 50% interest project | \$11,880,000.00        |
| St. Mary's Medical<br>Center                | 06-2-8253-E        | CyberKnife Services Project                   | \$4,720,000.00         |

#### **CERTIFICATE OF NEED – March 2006**

| FACILITY                      | CON NO.      | REQUEST   | CAPITOL<br>EXPENDITURE |
|-------------------------------|--------------|---|------------------------|
| WVU Hospitals                 | 06-9-8255-Н  | WVUH East Capital Projects                          | \$41,515,000.00        |
| WVU Hospitals                 | 06-9-8256-Н  | Cardiac Cath  | \$2,875,000.00         |
| Mainstream<br>Services        | 06-2-8272-BH | Day habilitation center                             | \$0.00                 |
| WVU Hospitals                 | 05-6-8205-X  | Purchase of 2 CT Scanners                           | \$2,700,000.00         |
| Cabell Huntington<br>Hospital | 06-2-8245-X  | Acquisition of Operations of Milton Family Practice | \$100,000.00           |
| WVU Hospitals                 | 06-9-8231-E  | Mobile PET/CT services                              | \$5,000.00             |

#### **CERTIFICATE OF NEED – April 2006**

| FACILITY                     | CON NO.        | REQUEST  | CAPITOL<br>EXPENDITURE |
|------------------------------|----------------|--|------------------------|
| GGNSC Equity<br>Holdings     | 06-3-8265-A    | Transfer to GGNSC  | \$2,760,000.00         |
| Fairmont General<br>Hospital | 06-6-8238-X    | Clinically Integrated Fitness<br>Center                  | \$8,814,440.00         |
| CAMC                         | 06-3-8273-Н    | Additional Cardiac Cath Lab -<br>Memorial                | \$2,924,625.00         |
| NMH Holdings                 | 06-WV-8266-X/A | Change in Financial Investor of National Mentor Holdings | \$28,722,000.00        |
| Kumar Dialysis               | 05-2-8183-R    | Mason Co. Dialysis Center                                | \$287,500.00           |

#### **CERTIFICATE OF NEED - May 2006**

| FACILITY  | CON NO.     | REQUEST   | CAPITOL<br>EXPENDITURE |
|---|-------------|---|------------------------|
| Morgantown<br>Physical Therapy<br>Associates                  | 06-6-8268-P | Cheat Lake outpatient physical therapy clinic     | \$79,924.00            |
| Application for exemption Morgan County War Memorial Hospital | 06-9-8309-X | Consolidate 3 hospital based home health agencies |                        |
| Camden Clark<br>Memorial Hospital                             | 05-5-8295-Н | 19 bed adult psychiatry Unit                      | \$2,400,000.00         |
| IntegriCare dba<br>Extend-A-Care                              | 06-1-8305-Y | Hospice services in McDowell Co.                  | \$6,000.00             |

#### OFFICE OF THE CONSUMER ADVOCATE

#### **CERTIFICATE OF NEED – June 2006**

| FACILITY                         | CON NO.     | REQUEST  | CAPITOL<br>EXPENDITURE |
|----------------------------------|-------------|--|------------------------|
| Cabell<br>Huntington<br>Hospital | 06-2-8306-E | Replacement & upgrade of clinical information system | \$12,900,000.00        |
| WVU Hospitals                    | 06-6-8304-Н | Expansion of neonatal intensive care unit            | \$3,000,000.00         |
| Cabell<br>Huntington<br>Hospital | 06-2-8290-X | Wound care / Hyperbaric Center                       | \$100,000.00           |
| Trinity Health Care Services     | 06-2-8302-A | Acquisition of Logan Park and Mingo Health Care      | \$9,800,000.00         |

#### **CERTIFICATE OF NEED - July 2006**

| FACILITY  | CON NO.              | REQUEST                                    | CAPITOL<br>EXPENDITURE |
|---|----------------------|--|------------------------|
| Winchester<br>Cardiology &<br>Internal Medicine | 06-9-8336-P          | Ambulatory Care Facility                   | \$314,000.00           |
| Justice Medical<br>Complex                      | 05-2-8159-X<br>(2nd) | Ambulatory Care Center                     | \$227,500.00           |
| Total Renal Care                                | 06-3-8342-R          | Development of 8 station dialysis facility | \$1,100,000.00         |
| Cabell<br>Huntington<br>Hospital                | 06-2-8329-X          | Relocation of Physician Office             | \$50,000.00            |
| Quad/Med  | 06-9-8344-P          | Ambulatory Care Facility                   | \$1,572,500.00         |
| Greater<br>Charleston<br>Dialysis               | 06-3-8334-R          | Dialysis facility in Boone Co.             | \$310,000.00           |

#### **CERTIFICATE OF NEED - August 2006**

| FACILITY                                     | CON NO.      | REQUEST                                      | CAPITOL<br>EXPENDITURE |
|--|--------------|--|------------------------|
| Valley Hospice                               | 05-10-8167-Y | Hospice house in Wheeling                    | \$3,000,000.00         |
| Bluefield<br>Radiation<br>Oncology Center    | 06-1-8365-E  | MRT Unit and Relocation of Freestanding Unit | \$3,780,000.00         |
| Community Hospice of America                 | 06-1-8376-A  | Acquisition by Wellspring Hospicecare        | \$500,000.00           |
| Stonewall<br>Jackson<br>Memorial<br>Hospital | 06-7-8372-A  | Acquisition of OB/GYN physician practice     | \$375,000.00           |
| CAMC / Teays<br>Valley Hospital              | 06-3-8371-A  | Acquisition of Putnam General<br>Hospital    | \$19,700,000.00        |
| Highland Health<br>Center                    | 06-3-8373-BH | Behavioral and mental health services        | \$25,000.00            |

#### **CERTIFICATE OF NEED - September 2006**

| FACILITY                           | CON NO.       | REQUEST  | CAPITOL<br>EXPENDITURE |
|------------------------------------|---------------|--|------------------------|
| Cabell<br>Huntington<br>Hospital   | 06-2-CHHI-DP  | Demonstration pilot project - cardiac cath           | \$500,000.00           |
| 1 Sutphin Drive<br>Associates      | 06-3/4-8377-A | Acquisition of Marmet & Hidden Valley Heath Centers  | \$23,650,000.00        |
| Thomas<br>Memorial<br>Hospital     | 06-3-8388-Н   | Replacement of hospital<br>Information System        | \$5,544,075.00         |
| Williamson<br>Memorial<br>Hospital | 06-2-8380-A   | Williamson Hospital Acquisition & Equip Purchase     | \$21,808,700.00        |
| CMO<br>Management                  | 06-4-8396-A   | Acquisition of Nicholas<br>County Health Care Center | \$4,050,000.00         |

#### **CERTIFICATE OF NEED - October 2006**

| FACILITY                         | CON NO.     | REQUEST                             | CAPITOL<br>EXPENDITURE |
|----------------------------------|-------------|-------------------------------------|------------------------|
| Thomas<br>Memorial               |             |                                     |                        |
| Hospital                         | 06-3-8400-A | Acquisition of St. Francis Hospital | \$40,000,000.00        |
| Signature<br>Hospital            | 06-5-8401-A | Acquisition of St. Josephs Hospital | \$68,800,000.00        |
| Camden Clark<br>Memorial         |             |                                     |                        |
| Hospital                         | 06-5-8417-E | Replacement linear accelerator      | \$3,700,000.00         |
| IntegriCare dba<br>Extend-A-Care | 06-1-8413-Y | Hospice service in Mercer Co.       | \$5,000.00             |
| IntegriCare dba<br>Extend-A-Care | 06-5-8415-Y | Hospice service in Wood County      | \$5,000.00             |

#### **CERTIFICATE OF NEED - November 2006**

| FACILITY                         | CON NO.       | REQUEST   | CAPITOL<br>EXPENDITURE |
|----------------------------------|---------------|---|------------------------|
| Citizens Care                    | 06-1-8277-BH  | Outpatient treatment of opiate addition         | \$600,000.00           |
| Cabell<br>Huntington<br>Hospital | 05-2-8190-E   | Acquisition and installation of radiology equip | \$2,746,000.00         |
| Gateway Health<br>Services       | 06-6-8395-X/A | Acquisition of Martinsburg & Inwood urgent care | \$10,000.00            |

#### III. Hospital Rate Review

The Office of the Consumer Advocate reviewed 32 hospital rate increase applications. The West Virginia Health Care Authority approves or disapproves hospital rates and budget adjustment applications. The Consumer Advocate reviews all rate filings and may intervene for the interests of West Virginia residents in the Health Care Authority's rate filing review. The Consumer Advocate reviewed the following rate increase applications:

#### **RATE INCREASE REQUESTS – MAY 2006**

| HOSPITAL                          | RATE REQUEST |
|-----------------------------------|--------------|
| Wetzel County Hospital            | 4.00%        |
| Bluefield Regional Medical Center | 5.00%        |
| Grant Memorial Hospital           | 4.75%        |
| Weirton Medical Center            | 7.00%        |
| Beckley ARH                       | 6.25%        |
| Camden-Clark Memorial Hospital    | 7.50%        |

#### **RATE INCREASE REQUESTS - JUNE 2006**

| HOSPITAL                    | RATE REQUEST |
|-----------------------------|--------------|
| Monongalia General Hospital | 5.25%        |
| St Luke's Hospital          | 3.75%        |

#### **RATE INCREASE REQUESTS - JULY 2006**

| HOSPITAL                            | RATE REQUEST |
|-------------------------------------|--------------|
| Cabell Huntington Hospital          | 4.75%        |
| St Josephs Hospital - Buckhannon    | 6.25%        |
| Thomas Memorial Hospital            | 4.75%        |
| St Mary's Medical Center            | 5.50%        |
| Stonewall Jackson Memorial Hospital | 7.50%        |

#### **RATE INCREASE REQUESTS - AUGUST 2006**

| HOSPITAL                   | RATE REQUEST |
|----------------------------|--------------|
| Pleasant Valley Hospital   | 5.25%        |
| Reynolds Memorial Hospital | 3.75%        |
| Wheeling Hospital          | 6.50%        |

#### RATE INCREASE REQUESTS – OCTOBER 2006

| HOSPITAL      | RATE REQUEST |
|---------------|--------------|
| WVU Hospitals | 5.50%        |

#### RATE INCREASE REQUESTS – NOVEMBER 2006

| HOSPITAL                          | RATE REQUEST |
|-----------------------------------|--------------|
| City Hospital                     | 5.00%        |
| Fairmont General Hospital         | 3.00%        |
| CAMC                              | 5.25%        |
| Davis Memorial Hospital           | 4.50%        |
| St Francis Hospital               | 3.50%        |
| Putnam General Hospital           | 2.75%        |
| Williamson Memorial Hospital      | 5.00%        |
| Eye and Ear Clinic                | 5.00%        |
| Greenbrier Valley Medical Center  | 6.50%        |
| Logan Regional Medical Center     | 4.00%        |
| Raleigh General Hospital          | 3.75%        |
| St Josephs Hospital - Parkersburg | 3.50%        |
| Ohio Valley Medical Center        | 4.50%        |
| Summersville Memorial Hospital    | 6.50%        |
| United Hospital Center            | 7.25%        |

#### IV. Other activities:

- A. Attended the Women's Health Policy Conference.
- B. Presented information to the West Virginia Trial Lawyers annual meeting, regarding Third Party Bad Faith Administrative Process.
- C. Speaker, Professional Independent Insurance Agents of West Virginia Annual Meeting.
- D. Attended monthly interagency health care meetings.
- E. Presented information to the West Virginia AARP as part of its "Scamjam" tour promoting consumer education and awareness to combat fraud.
- F. Attended the NAIC's Commissioner's Forum in Kansas City, Missouri.
- H. Intervened in the matter of *Save our Hospital Committee v. Teays Valley Health Services*, *et al.*, on behalf of the public's interest in keeping Putnam General Hospital open for business.

The Consumer Service Division is responsible for the review of facts surrounding complaints received against insurance companies and agents. It is the division's aim to evaluate the facts of each complaint received to ensure compliance with the West Virginia Insurance Laws and contract in question. We try to facilitate a fair resolution to each complaint and a better understanding among the parties of their rights and responsibilities.

The division also educates the public regarding insurance topics through presentations at schools and civic organizations. The division staff identifies problem areas and trends by collecting and collating information gathered from complaints. It performs research and surveys about areas that need special attention. The division is thus uniquely able to inform the Insurance Commissioner, lawmakers and other public policymakers about the impact decisions may have on individual insurance consumers.

#### ORGANIZATION AND ACTIVITIES

The Consumer Service Division comprises seven Insurance Complaint Specialists, three Insurance Complaint Specialist Supervisors who serve as liaison personnel between the insurance industry and insured citizens, four Clerical Staff, and a Director.

We receive consumer inquiries by mail, telephone, and walk-in visits from the public. A complaint file is set up for each written inquiry. A total of 2,429 written inquires were received by the division in 2006. In addition, we received 181 walk-in clients and 30,666 telephone calls of which the clerical staff handled 12,604. On average, the division handles 128 consumer inquiries per day. In 2006, complaint files were concluded in an average of 39 days.

The Consumer Service Division handled 310 third party liability complaints during 2006, 151 were not resolved during the cure period resulting in those files being referred to our Legal Division for a determination of merit.

Our division participated in the Insurance Commissioner's Public Outreach Initiative by attending 17 fairs, festivals, presentations and other events reaching more than 5,300 West Virginia consumers.

#### COMPLAINTS CALENDAR YEAR 2006

| Files Opened       |                             | . 2,429 |
|--------------------|-----------------------------|---------|
|                    | Life, Accident & Sickness   |         |
|                    | Property & Casualty         |         |
|                    | Workers' Compensation       |         |
| Telephone Activity | ,<br>                       | 30,666  |
|                    | Life, Accident & Sickness   |         |
|                    | Property & Casualty         |         |
|                    | Workers' Compensation 4,455 |         |
|                    | Clerical                    |         |
| Office Visits      |                             | 181     |
|                    | Life, Accident & Sickness   |         |
|                    | Property & Casualty         |         |
|                    | Workers' Compensation       |         |

# CONSUMER SERVICE COMPLAINTS CALENDAR YEAR 2006 PROPERTY & CASUALTY COMPANIES WITH TEN OR MORE COMPLAINTS

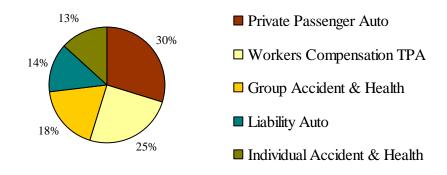
| COMPANY NAME  | # COMPLAINTS |
|---|--------------|
| Brickstreet Administrative Services                     | 403          |
| West Virginia Employers' Mutual Insurance Company       | 222          |
| Nationwide Mutual Insurance Company                     | 70           |
| State Farm Mutual Automobile Insurance Company          | 61           |
| Erie Insurance Property and Casualty Company            | 56           |
| Cambridge Integrated Services Group, Inc.               | 47           |
| Allstate Insurance Company                              | 43           |
| Hartford Insurance Company of the Midwest               | 32           |
| Nationwide Mutual Fire Insurance Company                | 32           |
| Shelby Casualty Insurance Company                       | 31           |
| State Farm Fire and Casualty Company                    | 30           |
| Westfield Insurance Company                             | 22           |
| Safeco Insurance Company of America                     | 18           |
| Farm Family Casualty Insurance Company                  | 17           |
| Nationwide Property and Casualty Insurance Company      | 16           |
| Geico Indemnity Company                                 | 15           |
| National Union Fire Insurance Company of Pittsburgh, PA | 15           |
| Dairyland Insurance Company                             | 13           |
| Progressive Classic Insurance Company                   | 13           |
| State Auto Property & Casualty Insurance Company        | 11           |
| American Home Assurance Company                         | 10           |

# CONSUMER SERVICE COMPLAINTS CALENDAR YEAR 2006 LIFE, ACCIDENT & SICKNESS COMPANIES, AND HEALTH MAINTENANCE ORGANIZATIONS WITH TEN OR MORE COMPLAINTS

| <u>COMPANY NAME</u>                                  | # COMPLAINTS |
|--|--------------|
| Highmark West Virginia, Inc.                         | 60           |
| Wells Fargo Third Party Administrators, Inc.         | 36           |
| Carelink Health Plans, Inc.                          | 29           |
| Humana Insurance Company                             | 29           |
| United Healthcare Insurance Company                  | 26           |
| Monumental Life Insurance Company                    | 25           |
| Bankers Life & Casualty Company                      | 19           |
| Conseco Health Insurance Company                     | 16           |
| American General Life and Accident Insurance Company | 15           |
| Optimum Choice, Inc.                                 | 14           |
| Prudential Insurance Company of America              | 14           |
| Western and Southern Life Insurance Company          | 14           |
| Mamsi Life and Health Insurance Company              | 13           |
| Metropolitan Life Insurance Company                  | 13           |
| Hartford Life & Accident Insurance Company           | 11           |
| PacifiCare Life and Health Insurance Company         | 11           |
| Connecticut General Life Insurance Company           | 10           |
| Coventry Health and Life Insurance Company           | 10           |

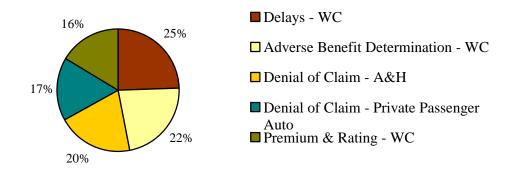
# CALENDAR YEAR 2006 TOP FIVE INSURANCE COVERAGE TYPES AND REASONS FOR COMPLAINTS

| COVERAGE TYPES               | # COMPLAINTS |
|------------------------------|--------------|
| PRIVATE PASSENGER AUTO       | 539          |
| WORKERS COMPENSATION TPA     | 456          |
| GROUP ACCIDENT & HEALTH      | 330          |
| LIABILITY AUTO               | 252          |
| INDIVIDUAL ACCIDENT & HEALTH | 240          |
|                              |              |



# CALENDAR YEAR 2006 TOP FIVE INSURANCE COVERAGE TYPE AND REASONS FOR COMPLAINTS

| COMPLAINT REASONS                      | # COMPLAINTS |
|--|--------------|
| DELAYS WC                              | 149          |
| ADVERSE BENEFIT DETERMINATION W C      | 137          |
| DENIAL OF CLAIM GROUP A &H             | 122          |
| DENIAL OF CLAIM PRIVATE PASSENGER AUTO | 102          |
| PREMIUM & RATING WC                    | 100          |



#### FINANCIAL CONDITIONS DIVISION

The primary responsibility of the Financial Conditions Division is to monitor the financial stability and solvency of insurance companies admitted to do business in West Virginia. This includes traditional Life & Health and Property & Casualty companies as well as health care corporations such as Blue Cross/Blue Shield Plans and Health Maintenance Organizations. The Financial Conditions Division is also responsible for monitoring Risk Retention Groups, Risk Purchasing Groups, Managing General Agents, Third Party Administrators, Reinsurance Intermediaries, and Surplus Lines Insurers registered to do business in the State of West Virginia.

Prior to being admitted, companies must file an application with the Offices of the Insurance Commissioner. The applications of these companies, either foreign or domestic, are reviewed by the Division to ensure that the appropriate statutes have been satisfied in regard to the companies' general corporate organization and financial strength. Recommendations are then made to the Commissioner or Deputy Commissioner as to the admissibility of these applicant companies.

Companies admitted by the Offices of the Insurance Commissioner are monitored by the Division to ensure that they maintain the financial stability and solvency necessary for the protection of West Virginia policyholders. Monitoring of the insurance industry is effectuated through complex financial examinations and analysis performed by in-house financial analysts and certified financial examiners in the field.

The Division is responsible for ensuring that insurance companies operating in this State report and pay the appropriate taxes levied by West Virginia statutes. This process involves the reconciliation of companies' quarterly reports and payments to their year-end tax returns. This function includes the tracking and collection of taxes generated by the excess lines market. Excess lines refer to business placed with companies that are not admitted in West Virginia.

This occurs when certain lines of insurance are not available with companies licensed in West Virginia. Coverage is written with these surplus lines insurers by licensed insurance agents that have obtained an excess lines broker's license from the Agents Licensing and Education Division. The surplus lines licensee must provide reports to the Financial Conditions Division on individual policies written and remit the appropriate tax payment as detailed by the West Virginia Code.

The tabular information contained in this Report is a condensed statement of the annual reports filed by insurers doing business in West Virginia, and an indication of their financial condition as compiled by the Financial Conditions Division.

#### **West Virginia Domestic Property Insurance Companies**

Edwin D. McCormick, President

Farmers & Mechanics Fire & Casualty Ins Co

PO Box 1917

Martinsburg, WV 25401

Phone: (304) 263-0809

Edwin D. McCormick, President

Farmers & Mechanics Mutual Ins. Co. of WV

PO Box 1917

Martinsburg, WV 25401

Phone: (304) 263-0809

Robert J. Kenney, President

First Surety Corporation

300 Summers Street, Suite 970

Charleston, WV 25301

Phone: (304) 343-8171

Edward R. Marks, Jr., President

Municipal Mutual Insurance Company

10th & Charles Street

Wellsburg, WV 26070

Phone: (304) 737-3371

Arthur L. Meadows, President

Pan Handle Farmers Mutual Ins. Co. of WV

R D #1 Box 166-A

Moundsville, WV 26041

Phone: (888) 844-2649

William L. Ditto, President

Peoples Mutual Fire Ins. Co. of WV

PO Box 618

Berkeley Springs, WV 25411

Phone: (304) 258-1466

J. Wilbur Larew, President

Farmers Home Fire Insurance Company

PO Drawer 589

Lewisburg, WV 24901

Phone: (304) 645-1975

Dave Corsini, President

Farmers' Mutual Insurance Company

20 Moran Circle, Rt 73 South

Fairmont, WV 26554

Phone: (304) 366-1850

Joseph C. Norton, President

**Inland Mutual Insurance Company** 

PO Box 2085

Huntington, WV 25701

Phone: (304) 529-2771

Clyde M. See, Jr., President

Mutual Protective Association of WV

PO Box 5

Baker, WV 26801

Phone: (304) 897-6566

Dale Nibert, President

Patrons Mutual Fire Insurance Company

PO Box 284

Pt. Pleasant, WV 25550

Phone: (304) 675-3100

L. F. Norton, Jr., President

Safe Insurance Company

PO Box 2085

Huntington, WV 25721

Phone: (304) 529-2771

#### West Virginia Domestic Property Insurance Companies Continued

George A. Cokeley, President W Va Insurance Company

Rt 16 N

Harrisville, WV 26362 Phone: (304) 643-2772

William W. Montgomery, President West Virginia Farmers Mutual Ins Assoc

1 Insurance Square Celina, OH 45822

Phone: (419) 586-5181

Phone: (304) 296-0507

James W. Buchanan Jr., President West Virginia National Auto Insurance Co 330 Scott Avenue Suite 2 Morgantown, WV 26507

Gregory Burton, President

West Virginia Employers' Mutual Ins

Co

DBA Brickstreet Mutual Insurance Co

4700 Maccorkle Avenue SE Charleston, WV 25304 Phone: (304) 926-5060

David L. Rader, President

West Virginia Mutual Insurance Co 500 Virginia Street, East, Suite 1200

Charleston, WV 25301 Phone: (304) 343-3000

#### **West Virginia Domestic Health Entities**

Cosby M. Davis III, President & CEO Carelink Health Plans, Inc. 500 Virginia Street East, Suite 400

Charleston, WV 25301 Phone: (304) 348-2900

Phillip D. Wright, President

Health Plan of the Upper Ohio Valley

52160 National Road E St. Clairsville, OH 43950 Phone: (740) 695-3585

Gary D. Radine, President

Delta Dental Plan of West Virginia

One Delta Drive

Mechanicsburg, PA 17055 Phone: (717) 766-8500

Gregory K. Smith, President Highmark West Virginia, Inc.

DBA Mountain State Blue Cross Blue

Shield

PO Box 1948

Parkersburg, WV 26101 Phone: (304) 424-7700

Phillip D. Wright, President **THP Insurance Company** 52160 National Road East St. Clairesville, OH 43950 9365

Phone: (740) 695-3585

John Monahan, Executive Director Unicare Health Plan of West Virginia,

Inc.

1 Wellpoint Way

Thousand Oaks, CA 91362 Phone: (818) 703-4000

# NUMBER OF INSURANCE COMPANIES BY TYPE AS OF DECEMBER 31, 2006

| All Companies                 |
|-------------------------------|
| Accredited Reinsurers         |
| Farmers Mutual 11             |
| Fraternal                     |
| НМО4                          |
| HMDI4                         |
| Life                          |
| Joint Underwriters4           |
| Property & Casualty           |
| Managing General Agents       |
| Rating Organizations          |
| Reciprocals11                 |
| Reinsurer Life                |
| Reinsurer Property & Casualty |
| Risk Purchasing Groups        |
| Risk Retention Groups         |
| Title                         |
| Surplus Lines                 |
| TPA (Home State)              |
| TPA (Non-Resident)            |
| TPA (Registered)              |

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Accredited Reinsurers**

Country Mutual Insurance Company

PO Box 2100

Bloomington, IL 61702 Date Licensed: 1/11/2006

Company Type: Accredited Reinsurer

Phone: 309-821-3000

Mapfre Re, Compania De Reaseguros, S.A.

575 Madison Ave New York, NY 10022 Date Licensed: 6/1/2006

Company Type: Accredited Reinsurer

Phone: 212-940-8800

Kentucky Farm Bureau Mutual Ins. Co.

PO Box 20700

Louisville, KY 40250 Date Licensed: 1/26/2006

Company Type: Accredited Reinsurer

Phone: 502-495-5000

Underwriters At Lloyd's London The Museum Office Building 25 West 53rd St 14th FL New York, NY 10019

Date Licensed: 5/16/2006

Company Type: Accredited Reinsurer

Phone: 212-382-4096

#### **Life Companies**

American Community Mutual Insurance Co.

39201 Seven Mile Rd Livonia, MI 48152

Date Licensed: 2/15/2006 Company Type: Life Phone: 734-591-9000

American Progressive Life And Health Insurance Company of New York 1001 Heathrow Park Lane Ste 5001

Lake Mary, FL 32746 Date Licensed: 8/1/2006 Company Type: Life Phone: 800-664-6494 American Labor Life Insurance Company

#8 Martieville Road Lancaster, PA 17603 Date Licensed: 11/1/2006 Company Type: Life Phone: 717-872-8576

American Public Life Insurance Company

PO Box 25523

Oklahoma City, OK 73125 Date Licensed: 6/5/2006 Company Type: Life Phone: 405-523-2000

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Life Companies Continued**

Bankers Reserve Life Insurance Co. Of

Wisconsin

7711 Carondelet Ave Ste 800

St. Louis, MO 63105
Date Licensed: 1/12/2006
Company Type: Life

Phone: 314-725-4477

Group Dental Service Of Maryland, Inc.

111 Rockville Pike #950 Rockville, MD 20850 Date Licensed: 6/1/2006 Company Type: Life Phone: 240-283-3510

Unity Financial Life Insurance Company

11311 Cornell Park Dr Ste 200

Cincinnati, OH 45242 Date Licensed: 2/2/2006 Company Type: Life Phone: 513-247-0711

WellCare Prescription Insurance, Inc. 8735 Henderson, Renaissance Two

Tampa, FL 33634

Date Licensed: 9/25/2006

Company Type: Property & Casualty

Phone: 813-290-6200

Cica Life Insurance Company Of America

PO Box 149151 Austin, TX 78714

Date Licensed: 3/14/2006 Company Type: Life Phone: 512-837-7100

Health Care Service Corporation, A Mutual

Legal Reserve Company 300 East Randolph Street Chicago, IL 60601 Date Licensed: 9/14/2006

Company Type: Life Phone: (312) 832-4516

UPMC Health Benefits, Inc. Two Chatham Center Ste 1100

112 Washington Place Pittsburgh, PA 15219 Date Licensed: 7/14/2006 Company Type: Life Phone: 412-454-5618

Zale Life Insurance Company PO Box 152762 Ms5a-9

Irving, TX 75015

Date Licensed: 2/23/2006 Company Type: Life Phone: 972-580-4080

#### **Health Company**

Vision Benefits Of America, Inc. 300 Weyman Plaza Ste 400

Pittsburgh, PA 15236 Date Licensed: 8/24/2006

Company Type: Property & Casualty

Phone: 412-881-4900

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Managing General Agents**

ASG Risk Management, Inc. Two Monument Square, Suite 520

Portland, ME 4101 Date Licensed: 1/6/2006

Company Type: Managing General Agent

Phone: 207-775-2332

John Deere Risk Protection, Inc.

6400 NW 86<sup>th</sup> Street Johnston, IA 50131 Date Licensed: 4/12/2006

Company Type: Managing General Agent

Phone: 800-404-9057

Volunteer Firemen's Insurance Services, Inc.

183 Leader Heights Road

York, PA 17402

Date Licensed: 7/1/2006

Company Type: Managing General Agent

Phone: 717-741-0911

Customized Services Administrators, Inc.

5454 Ruffin Road San Diego, CA 92123 Date Licensed: 7/1/2006

Company Type: Managing General Agent

Phone: 858-810-2000

Triangle Surety Agency

300 Summers Street, Suite 970

Charleston, WV 25301 Date Licensed: 4/12/2006

Company Type: Managing General Agent

Phone: 304-342-4989

#### **Property & Casualty**

21<sup>st</sup> Century Casualty Company 6301 Owensmouth Avenue Woodland Hills, CA 91367 Date Licensed: 12/19/2006

Company Type: Property & Casualty

Phone: 818-704-3700

American Hallmark Insurance Company Of

**Texas** 

777 Main St Ste 1000 Fort Worth, TX 76102 Date Licensed: 6/1/2006

Company Type: Property & Casualty

Phone: 800-866-0047

21<sup>st</sup> Century Insurance Company 6301 Owensmouth Avenue Woodland Hills, CA 91367 Date Licensed: 12/19/2006

Company Type: Property & Casualty

Phone: 817-704-3770

Ameriprise Insurance Company

3500 Packerland Dr De Pere, WI 54115 Date Licensed: 7/12/2006

Company Type: Property & Casualty

Phone: 920-330-5100

#### **Companies Licensed/Registered** January 1, 2006 to December 31, 2006

#### **Property & Casualty Continued**

AssuranceAmerica Insurance Company 5500 Interstate North Park, Ste 600

Atlanta, GA 30328 Date Licensed: 1/2/2006

Company Type: Property & Casualty

Phone: 770-952-0200

Catlin Insurance Company, Inc. 400 Poydras Street, Suite 2620 New Orleans, LA 70130

Date Licensed: 9/19/2006

Company Type: Property & Casualty

Phone: 504-304-2102

Esurance Property And Casualty Insurance Co.

650 Davis Street

San Francisco, CA 94111 Date Licensed: 2/22/2006

Company Type: Property & Casualty

Phone: 415-875-4500

Firemen's Insurance Co. Of Washington, D.C.

4820 Lake Brook Dr Ste 300 Glen Allen, VA 23060 Date Licensed: 10/12/2006

Company Type: Property & Casualty

Phone: 804-285-2700

**HSBC** Insurance Company Of Delaware 200 Somerset Corporate Blvd Ste 100

Bridgewater, NJ 8807 Date Licensed: 2/23/2006

Company Type: Property & Casualty

Phone: 800-627-7282

**Capitol Indemnity Corporation** 

Po Box 5900

Madison, WI 53705 Date Licensed: 1/31/2006

Company Type: Property & Casualty

Phone: 608-829-4200

**Esurance Insurance Company** 

650 Davis Street

San Francisco, CA 94111 Date Licensed: 2/17/2006

Company Type: Property & Casualty

Phone: 415-875-4500

Farmers And Mechanics Fire And Casualty

**Insurance Company** PO Box 1917

Martinsburg, WV 25401 Date Licensed: 7/24/2006

Company Type: Property & Casualty

Phone: 304-263-0809

Housing Authority Property Insurance, A

Mutual Company PO Box 189 Cheshire, CT 6410

Date Licensed: ½/2006

Company Type: Property & Casualty

Phone: 203-272-8220

Kansas Bankers Surety Company

PO Box 1654 Topeka, KS 66601

Date Licensed: 9/25/2006

Company Type: Property & Casualty

Phone: 785-228-0000

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Property & Casualty Continued**

National Security Fire & Casualty Company

661 East Davis St Elba, AL 36323

Date Licensed: 9/19/2006

Company Type: Property & Casualty

Phone: 800-239-2358

Plans' Liability Insurance Company

2 Mid America Plaza #200 Oakbrook Terrace, IL 60181 Date Licensed: 8/21/2006

Company Type: Property & Casualty

Phone: 630-472-7700

Sequoia Insurance Company

PO Box 1510

Monterey, CA 93942 Date Licensed: 8/2/2006

Company Type: Property & Casualty

Phone: 831-657-4525

Tower National Insurance Company

120 Broadway 14<sup>th</sup> Fl New York, NY 10271 Date Licensed: 8/22/2006

Company Type: Property & Casualty

Phone: 212-655-2000

Northland Casualty Company

PO Box 64816 St. Paul, MN 55164

Date Licensed: 8/2/2006

Company Type: Property & Casualty

Phone: 651-310-4100

**Procentury Insurance Company** 

PO Box 163340

Columbus, OH 43216 Date Licensed: 1/12/2006

Company Type: Property & Casualty

Phone: 614-895-2000

Tower Insurance Company Of New York

120 Broadway 14<sup>th</sup> Fl New York, NY 10271 Date Licensed: ½/2006

Company Type: Property & Casualty

Phone: 212-655-2000

Universal Underwriters Of Texas Insurance

Co.

7045 College Blvd

Overland Park, KS 66211 Date Licensed: 8/2/2006

Company Type: Property & Casualty

Phone: 800-821-7803

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### Risk Purchasing Groups

Agribusiness PG, Inc. S.H. Smith & Company 41 North Main St

West Hartford, CT 6107 Date Licensed: 1/3/2006

Company Type: Purchasing Group

Phone: 860-561-3600

Aon Realty Purchasing Group

C/O Beth Kravetz, Esq. 4323 Warren Street, NW Washington, DC 20016 Date Licensed: 11/21/2006

Company Type: Purchasing Group

Phone: 202-966-3934

Construction Professionals' RPG, Ltd.

Jorgensen & Company

1200 E Ridgewood Ave Parkview Plaza

Ridgewood, NJ 7450 Date Licensed: 6/16/2006

Company Type: Purchasing Group

Phone: 201-447-4400

**Entertainment Providers Purchasing Group** 

Beth Kravetz & Associates 4323 Warren St NW Washington, Dc 20016 Date Licensed: 7/20/2006

Company Type: Purchasing Group

Phone: 202-966-3934

American Specialty Sports & Entertainment

PG

C/O Beth Kravetz, Esq. 4323 Warren Street, NW Washington, DC 20016 Date Licensed: 11/28/2006

Company Type: Purchasing Group

Phone: 202-966-3934

**Association Of Professional Entertainers** 

Beth Kravetz & Associates 4323 Warren St NW Washington, DC 20016 Date Licensed: 5/16/2006

Company Type: Purchasing Group

Phone: 202-966-3934

Consumer Data Industry Association, Inc.

175 Water St 8<sup>th</sup> Fl New York, NY 10038 Date Licensed: 1/5/2006

Company Type: Purchasing Group

Phone: 212-458-3695

Healthcare Insurance Group 10900 NE 4<sup>th</sup> St Ste 1100 Bellevue, WA 98004 Date Licensed: 7/20/2006

Company Type: Purchasing Group

Phone: 425-450-1090

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### Risk Purchasing Groups Continued

Marquee Hospitality Group 10900 NE 4<sup>th</sup> St Ste 1100 Bellevue, WA 98004 Date Licensed: 9/26/2006

Company Type: Purchasing Group

Phone: 425-450-1090

National Horsemen's Benevolent And Protective Association RPG, Inc.

C/O Hitchcock & Cummings, LLP

757 3<sup>rd</sup> Avenue, 25<sup>th</sup> Floor New York, NY 10017 Date Licensed: 8/22/2006

Company Type: Purchasing Group

Phone: 212-688-3025

Nationwide Exclusive Agent RPG, LLC

Captive Insurance Services 209 Hawksbury Place O'Fallon, MO 63368 Date Licensed: 3/16/2006

Company Type: Purchasing Group

Phone: 636-329-8551

Physicians Purchasing Group, Inc.

820 Gessner, Ste 1000 Houston, TX 77024 Date Licensed: 9/27/2006

Company Type: Purchasing Group

Phone: 713-932-5342

Midwest Insurance Coalition Purchasing

Group

C/O Sonora Captive Management, LLC

14362 N. Frank Lloyd Wright Blvd., Ste 1000

Scottsdale, AZ 85260 Date Licensed: 4/11/2006

Company Type: Purchasing Group

Phone: 480-889-8960

National Restaurant Owners Pg, Inc.

20595 Lorain Rd

Fairview Park, OH 44126 Date Licensed: 10/18/2006

Company Type: Purchasing Group

Phone: 440-333-6300

New York Life Agents Purchasing Group

Beth Kravetz, Esq. 4323 Warren St NW Washington, DC 20016 Date Licensed: 7/19/2006

Company Type: Purchasing Group

Phone: 202-966-3934

Preferred Property Program, Inc.

960 Holmdel Rd Bldg 1 Holmdel, NJ 7733 Date Licensed: 8/9/2006

Company Type: Purchasing Group

Phone: 732-834-9800

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### Risk Purchasing Groups Continued

Terrace Insurance Group 10900 NE 4<sup>th</sup> St Ste 1100 Bellevue, WA 98004 Date Licensed: 9/27/2006

Company Type: Purchasing Group

Phone: 425-450-1090

United States Aircraft, Pilots & Mechanics Association, Inc. PO Box 469 Sandy, UT 84091

Date Licensed: 7/24/2006

Company Type: Purchasing Group

Phone: 800-279-1443

United Church Purchasing Group United Church Of Christ Insurance B 704 Quince Orchard Rd #300

Gaithersburg, MD 20878 Date Licensed: 9/12/2006

Company Type: Purchasing Group

Phone: 301-990-3500

#### **Risk Retention Groups**

American Builders Insurance Company RRG,

Inc.

Risk Services, LLC 1501 Wilson Blvd Ste 1110 Arlington, VA 22209 Date Licensed: 10/16/2006 Company Type: Risk Retention

Phone: 703-812-8425

2 0423

Care Risk Retention Group, Inc.

Risk Services, LLC

1501 Wilson Blvd Ste 1110 Arlington, VA 22209

Date Licensed: 10/24/2006 Company Type: Risk Retention

Phone: 703-812-8425

Atlas Risk Retention Group, Inc.

Risk Services, LLC

1501 Wilson Blvd Ste 1110

Arlington, VA 22209 Date Licensed: 1/11/2006

Company Type: Risk Retention

Phone: 703-812-8425

Elite Transportation Risk Retention Group,

Inc.

7975 N. Hayden Road

Suite B204

Scottsdale, AZ 85258

Date Licensed: 11/17/2006 Company Type: Risk Retention

Phone: (802) 371-2261

#### **Companies Licensed/Registered** January 1, 2006 to December 31, 2006

#### **Risk Retention Groups** *Continued*

Midwest Insurance Group, Inc., A RRG

C/O Sonora Captive Management, LLC

14362 N. Frank Lloyd Wright Blvd, Suite 1000

Scottsdale, AZ 85260 Date Licensed: 10/5/2006 Company Type: Risk Retention

Phone: 480-889-8960

National Medical Professional RRG, Inc.

7301 Rivers Ave Ste 230 North Charleston, SC 29406 Date Licensed: 8/7/2006 Company Type: Risk Retention

Phone: 843-576-5466

Oceanus Insurance Co., A Risk Retention

Group

1327 Ashley River Rd Bldg C Ste 200 Charleston, SC 29407

Date Licensed: 10/16/2006 Company Type: Risk Retention

Phone: 802-229-5042

Scaffold Industry Insurance Company RRG,

Inc.

5101 Wisconsin Ave NW Washington, Dc 20016 Date Licensed: 8/16/2006 Company Type: Risk Retention

Phone: 214-432-1272

Mountaineer Freedom, RRG, Inc.

76 St Paul St Ste 500 Burlington, VT 5401 Date Licensed: 10/12/2006 Company Type: Risk Retention

Phone: 802-652-1563

Nationweld Risk Retention Group, Inc.

Risk Services, LLC

1501 Wilson Blvd Ste 1110 Arlington, VA 22209 Date Licensed: 10/16/2006 Company Type: Risk Retention

Phone: 703-812-8425

Restoration Risk Retention Group, Inc.

Risk Services, LLC

1501 Wilson Blvd. Ste 1110 Arlington, VA 22209 Date Licensed: 10/16/2006 Company Type: Risk Retention

Phone: 703-812-8425

Spirit Mountain Insurance Company, RRG, Inc.

Risk Services, LLC

1501 Wilson Blvd Ste 1110 Arlington, VA 22209 Date Licensed: 1/12/2006

Company Type: Risk Retention

Phone: 703-812-8425

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Risk Retention Groups Continued**

Vehicular Service Insurance Company, RRG

PO Box 721198 Norman, OK 73070

Date Licensed: 10/16/2006 Company Type: Risk Retention

Phone: 405-321-1133

## **Surplus Lines**

Acceptance Indemnity Insurance Company American Modern Surplus Lines Insurance Co.

Catlin Insurance Company (UK) Ltd.

Gardere Wynne Sewell, LLP

600 Congress Ave Ste 3000

Company Type: Surplus Lines

Date Licensed: 8/18/2006

Phone: (512)-542-7077

Austin, TX 78701

P.O. Box 10800 PO Box 5323

702 Oberlin Road Cincinnati, OH 45201
Raleigh, NC 27605 Date Licensed: 8/15/2006

Date Licensed: 0/13/2006

Date Licensed: 12/16/2006

Company Type: Surplus Lines

Phone: 800-759-9008

Appalachian Insurance Company

Phone: 800-525-7486 Ext. 8176

PO Box 7500 Johnston, RI 2919

Date Licensed: 4/19/2006 Company Type: Surplus Lines

Phone: 401-275-3000

Chubb Custom Insurance Company Executive Risk Specialty Insurance Company

15 Mountain View Road 15 Mountain View Road

PO Box 1615
Warren, NJ 7061
PO Box 1615
Warren, NJ 7061

Date Licensed: 11/3/2006 Date Licensed: 12/1/2006 Company Type: Surplus Lines Company Type: Surplus Lines

Phone: (908) 903-2525 Phone: 980-903-2525

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

## **Surplus Lines Continued**

Gemini Insurance Company 475 Steamboat Rd, 1<sup>st</sup> Floor Greenwich, CT 6830 Date Licensed: 5/18/2006

Company Type: Surplus Lines

Phone: 800-866-2308

HCC Specialty Insurance Company 13403 Northwest Freeway

Houston, TX 77040 Date Licensed: 1/6/2006

Company Type: Surplus Lines Phone: 713-462-1000 Ext 2806

Underwriters At Lloyd's, London The Museum Office Building 25 West 53<sup>rd</sup> St 14<sup>th</sup> Fl New York, NY 10019

Date Licensed: 5/16/2006 Company Type: Surplus Lines

Phone: 212-382-4096

USF Insurance Company 30833 Northwestern Hwy Ste 220

Farmington Hills, MI 48334 Date Licensed: 7/19/2006 Company Type: Surplus Lines

Phone: 248-539-6006

General Security Indemnity Company Of

Arizona

One Seaport Plaza

199 Water Street, Suite 2100 New York, NY 10038 Date Licensed: 3/23/2006 Company Type: Surplus Lines

Phone: 212-884-9060

North Pointe Casualty Insurance Company

PO Box 2223

Southfield, MI 48037 Date Licensed: 1/6/2006

Company Type: Surplus Lines

Phone: 248-359-9949

**United Specialty Insurance Company** 

8200 Anderson Boulevard Fort Worth, TX 76120 Date Licensed: 12/15/2006 Company Type: Surplus Lines Phone: 817-265-2000 Ext 1472

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Third Party Administrators (Home State)**

Access Administrators, Inc. 2040 North Highway 360 Grand Prairie, TX 75050 Date Licensed: 6/22/2006

Company Type: Third Party Administrator

(Home State)

Phone: 972-522-2008

Chartered Marketing Services, Inc.

PO Box 890

Arlington Heights, IL 60004 Date Licensed: 4/6/2006

Company Type: Third Party Administrator

(Home State)

Phone: 847-797-8500

Delta Dental Of Rhode Island

10 Charles Street Providence, RI 2904 Date Licensed: 3/20/2006

Company Type: Third Party Administrator

(Home State)

Phone: 401-752-6000

Institution Solutions I, LLC

1750 North Collins Blvd., Suite 101

Richardson, TX 75080 Date Licensed: 3/28/2006

Company Type: Third Party Administrator

(Home State)

Phone: 972-231-9828

Businessplans, Inc. 432 East Pearl Street

Miamisburg, OH 45342 Date Licensed: 1/20/2006

Company Type: Third Party Administrator

(Home State)

Phone: 937-865-6501

Core V Solutions, Inc. 7400 Gaylord Parkway

Frisco, TX 75034

Date Licensed: 7/19/2006

Company Type: Third Party Administrator

(Home State)

Phone: 800-441-0380

Group Dental Service, Inc. 111 Rockville Pike, Suite 950

Rockville, MD 20850 Date Licensed: 7/26/2006

Company Type: Third Party Administrator

(Home State)

Phone: 240-283-3500

Medical Group Insurance Services, Inc.

1849 W North Temple Salt Lake City, UT 84116 Date Licensed: 2/1/2006

Company Type: Third Party Administrator

(Home State)

Phone: 801-990-2400

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### Third Party Administrators (Home State) Continued

Omega Administrators, Inc.

Webtpa Employer Services, LLC

9500 From out Player South, Std. 40

PO Box 15965 8500 Freeport Pkwy South, Ste 400

North Little Rock, AR 72231 Irving, TX 75063
Date Licensed: 5/8/2006 Date Licensed: 8/31/2006

Company Type: Third Party Administrator Company Type: Third Party Administrator

(Home State) (Home State)

Phone: 501-992-1616 Phone: 860-541-7764

Weyco, Inc. Wyssta Services, Inc.

2370 Science Parkway PO Box 85

Okemos, MI 48864 Stevens Point, WI 54481 Date Licensed: 8/31/2006 Date Licensed: 1/23/2006

Company Type: Third Party Administrator Company Type: Third Party Administrator

(Home State) (Home State)

Phone: 517-349-7010 Phone: 800-883-3920

#### **Third Party Administrators (Non-Resident)**

Avesis Third Party Administrators, Inc.

CHA Health, Inc.

10324 South Dolfield Road

PO Box 23468

Owings Mills, MD 21117 Lexington, KY 40523
Date Licensed: 3/30/2006 Date Licensed: 1/4/2006

Company Type: Third Party Administrator Company Type: Third Party Administrator

(Non-Resident) (Non-Resident)

Phone: 888-322-9799 Phone: 859-232-8686 Ext. 5613

Coventry Management Services, Inc. EDS Administrative Services, LLC

6705 Rockledge Drive, Suite 900 5400 Legacy Drive Bethesda, MD 20817 Plano, TX 75024

Date Licensed: 1/31/2006 Date Licensed: 5/8/2006

Company Type: Third Party Administrator Company Type: Third Party Administrator

(Non-Resident) (Non-Resident)

Phone: 301-581-0600 Phone: 972-605-6000

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### Third Party Administrators (Non-Resident) Continued

Employee Benefit Data Services Co Fiserv Health Plan Administrators, Inc.

1100 One Gateway Center PO Box 8076
420 Fort Duquesne Blvd Wausau, WI 54402

Pitteleonek PA 15222

Pittsburgh, PA 15222 Date Licensed: 10/24/2006
Date Licensed: 7/28/2006 Company Type: Third Party Administrator

Company Type: Third Party Administrator (Non-Resident)

(Non-Resident) Phone: 763-549-3301

Phone: 412-394-6300

Humana Health Plan, Inc.

500 West Main Street, RVS-02

Louisville, KY 40202

Date Licensed: 11/13/2006

Magnabenefits Solutions, Inc.
6140 28<sup>th</sup> Street SE, Suite 200

Grand Rapids, MI 49546

Date Licensed: 7/26/2006

Company Type: Third Party Administrator

Company Type: Third Party Administrator

(Non-Resident) (Non-Resident) Phone: 502-580-1000 Phone: 616-949-1199

Medimpact Healthcare Systems, Inc. Paylogix, LLC

10680 Treena Street 1025 Old Country Road, Suite 310 San Diego, CA 92131 Westbury, NY 11590 Date Licensed: 1/25/2006 Date Licensed: 6/27/2006

Company Type: Third Party Administrator Company Type: Third Party Administrator

(Non-Resident) (Non-Resident) Phone: 858-790-6508 Phone: 516-408-7100

RGA Technology Partners, Inc. World Access Service Corp. 1370 Timberlake Manor Parkway 2805 North Parham Road, Suite 100

Chesterfield, MO 63017 Richmond, VA 23294 Date Licensed: 2/23/2006 Date Licensed: 4/5/2006

Company Type: Third Party Administrator Company Type: Third Party Administrator

(Non-Resident) (Non-Resident)

Phone: 931-537-2696 Phone: 800-628-4908

#### <u>Companies Licensed/Registered</u> January 1, 2006 to December 31, 2006

#### **Third Party Administrators (Registered)**

ACMG Of Kentucky, Inc. 2570 Technical Drive

Miamisburg, OH 45342 Date Licensed: 10/19/2006

Company Type: Third Party Administrator

(Registered)

Phone: 800-848-2264

Healthnow Contractor Services, Inc.

1901 Main Street Buffalo, NY 14240 Date Licensed: 8/14/2006

Company Type: Third Party Administrator

(Registered)

Phone: 302-425-3303

Midwest Security Administrators, Inc.

2700 Midwest Drive Onalaska, WI 54650 Date Licensed: 5/11/2006

Company Type: Third Party Administrator

(Registered)

Phone: 608-783-8554

Allied Benefit Administrators, Inc.

PO Box 59

Huntington, WV 25706 Date Licensed: 3/20/2006

Company Type: Third Party Administrator

(Registered)

Phone: 304-529-2345

Houston TPA, Ltd.

100 Glenborough Drive, Suite 450

Houston, TX 77067 Date Licensed: 3/24/2006

Company Type: Third Party Administrator

(Registered)

Phone: 281-873-3237

#### **Title Companies**

Transunion National Title Insurance Company

PO Box 8627

Columbia, SC 29202 Date Licensed: 8/22/2006 Company Type: Title Phone: 803-799-4747

# Name Changes Completed January 1, 2006 To December 31, 2006

From: National Insurance Underwriters To: Direct National Insurance Company

Effective: 11/30/2005

From: GE Group Life Assurance Company From: National Grange Mutual Insurance Co

To: Genworth Life and Health Insurance Co

To: NGM Insurance Company

Effective: 3/24/2006 Effective: 1/1/2006

From: West Virginia Fire & Casualty Co From: Gerling Global Reinsurance Corp of

To: First Surety Corporation America

Effective: 1/18/2006 To: Global Reinsurance Corp of America

Effective: 11/15/2005

From: AXA Corporate Solutions Insurance Co

To: AXA Insurance Company

Effective: 12/31/2005

From: Travelers Life and Annuity Company To: MetLife Life and Annuity Company of

From: Mutual Protective Insurance Company

To: Medico Insurance Company

Effective: 1/1/2006

Connecticut

Effective: 5/1/2006

From: USAuto Insurance Company, Inc.

To: First Acceptance Insurance Company, Inc.

Effective: 2/1/2006

From: Travelers Insurance Company To: MetLife Insurance Company of

Connecticut

Effective: 5/1/2006

From: Phoenix National Insurance Company

To: Molina Healthcare Insurance Company

Effective: 1/13/2006

From: Progressive Halcyon Insurance Co To: Progressive Direct Insurance Company

Effective: 3/13/2006

From: American Founders Life Insurance Co

To: Sagicor Life Insurance Company

Effective: 3/9/2006

From: Highmark Life Insurance Company

To: HM Life Insurance Company

Effective: 4/1/2006

From: Merchants and Business Men's Mutual

**Insurance Company** 

To: Liberty Mutual Mid-Atlantic Insurance Co

Effective: 3/20/2006

From: Insurance Corporation of Hannover

To: Praetorian Insurance Company

Effective: 7/1/2006

## Name Changes Completed Continued January 1, 2006 To December 31, 2006

From: ACA Insurance Company

To: ACA Insurance Company dba AAA Fire &

Casualty Insurance Company

Effective: 9/5/2005

From: G.U.I.C. Insurance Company
To: American Modern Select Insurance

Company

Effective: 5/1/2006

From: International Business & Mercantile

From: Progressive Home Insurance Company

Reassurance Company

Effective: 5/19/2006

To: Old Republic General Insurance

To: Progressive Advanced Insurance

Corporation

Company

Effective: 6/15/2006

From: Educators Mutual Life Insurance

Company

To: Eastern Life and Health Insurance

Company

Effective: 6/22/2006

From: American Re-Insurance Company To: Munich Reinsurance America, Inc.

Effective: 9/5/2006

From: Allmerica Financial Life Insurance and

**Annuity Company** 

To: Commonwealth Annuity and Life

Insurance Company Effective: 9/1/2006

#### **Mergers Completed** January 1, 2006 To December 31, 2006

Non-Survivor: Mid-Atlantic Life Ins. Co.

Survivor: Unified Life Insurance company

Effective: 12/31/2006

Non-Survivor: The Manufacturers Life

Insurance Company of America

Survivor: John Hancock Life Insurance

Company (U.S.A.) Effective: 12/1/2005

Non-Survivor: Sea Insurance Co. of America

Survivor: Royal Indemnity Company

Effective: 12/31/2005

Non-Survivor: ING Insurance Co. of America Survivor: ING Life Insurance and Annuity Co.

Effective: 12/31/2005

Non-Survivor: Life Insurance Co. of Georgia Survivor: Jackson National Life Insurance Co.

Effective: 12/12/2005

Non-Survivor: Academy Life Insurance Co. Survivor: Life Investors Insurance Company of

America

Effective: 7/1/2006

Non-Survivor: Columbian Family Life Insurance Company - not licensed in WV

Survivor: Columbian Mutual Life Ins. Co.

Effective: 11/17/2005

Non-Survivor: Paragon Life Insurance Co. Survivor: Metropolitan Life Insurance Co.

Effective: 5/1/2006

# <u>Liquidations, Revocations, Suspension, and Withdrawals Completed</u> <u>January 1, 2006 to December 31, 2006</u>

Senior Citizens Mutual Insurance Company

Liquidation

Effective: 6/1/2006

Home Insurance Company Certificate of Authority Revoked

Effective: 1/10/06

Reciprocal Alliance Risk Retention Group

Certificate of Authority Revoked

Effective: 1/10/06

Doctors Insurance Reciprocal RRG Certificate of Authority Revoked

Effective: 1/10/06

Vesta Fire Insurance Corporation Certificate of Authority Revoked

Effective: 9/25/2006

Shelby Insurance Company (The) Certificate of Authority Revoked

Effective: 9/25/2006

Shelby Casualty Insurance Company Certificate of Authority Revoked

Effective: 9/25/2006

American Motorists Insurance Company Certificate of Authority Suspended - Active

Effective: 2/10/06

Capitol Life Insurance Company

Certificate of Authority Suspended - Active

Effective: 2/10/2006

Converium Reinsurance (North America), Inc. Certificate of Authority Suspended - Active

Effective: 1/27/2006

Gerling Global Reinsurance Corp. of America Certificate of Authority Suspended - Active

Effective: 3/23/06

Global Reinsurance Corporation (US Branch) Certificate of Authority Suspended - Active

Effective: 3/23/06

Highlands Insurance Company Certificate of Authority Suspended

Effective: 10/25/2005

Northwestern National Insurance Company

Certificate of Authority Suspended

Effective: 5/1/2006

Provident American Life & Health Ins. Co. Certificate of Authority Suspended - Active

Effective: 8/16/06

Republic Western Insurance Company Certificate of Authority Suspended - Active

Effective: 8/16/06

#### <u>Liquidations, Revocations, Suspension, And Withdrawals Continued</u> January 1, 2006 To December 31, 2006

American Physicians Assurance Corporation

Withdrawal of COA Effective: 3/31/2006

Medical Liability Mutual Insurance Company

Withdrawal of COA Effective: 8/1/2004

Republic Mutual Insurance Company

Withdrawal of COA Effective: 6/1/2006

Pacific Select Property Insurance Company

Withdrawal of COA Effective: 1/24/2006

USF&G Insurance Company of Mississippi

Withdrawal of COA Effective: 1/1/2006

Florists' Mutual Insurance Company

Withdrawal of COA Effective: 4/26/2006

Van-American Insurance Company

Withdrawal of COA Effective: 12/20/2005 PMA Capital Insurance Company

Withdrawal of COA Effective: 11/3/06

Acceptance Indemnity Insurance Company

Withdrawal of COA Effective: 12/15/2006

MIIX Insurance Company Withdrawal of COA

Effective: 8/21/2006

## WEST VIRGINIA ESSENTIAL PROPERTY INSURANCE ASSOCIATION THE FAIR PLAN

#### 430 WALNUT STREET PHILADELPHIA, PA 19106-3698 800-462-4972 215-629-8800

|           |             |             | DIRECT WRITTEN PREMIUMS |           |           |
|-----------|-------------|-------------|-------------------------|-----------|-----------|
| ADMITTED  | LIABILITIES | MEMBERS     | FIRE                    | ALLIED    | TOTAL     |
| ASSETS    | LIABILITIES | EQUITY      | FIKE                    | LINES     | IOTAL     |
| \$449,234 | \$684,612   | (\$235,378) | \$680,934               | \$113,906 | \$794,840 |

## SURPLUS LINES REPORT (UNAUDITED) CALENDAR YEAR 2006

Chapter 33, Article 12C of the West Virginia Code permits surplus lines licensees to procure insurance from an unlicensed company when it cannot, after diligent effort, be procured from any licensed company.

Following is a comparison of the 2003 through 2006 surplus lines statistics:

| CALENDAR            | 2003          | 2004          | 2005          | 2006          |  |
|---------------------|---------------|---------------|---------------|---------------|--|
| YEARS               | 2003          | 2004          | 2003          | 2000          |  |
| Number of Licensed  | 243           | 384           | 366           | 559           |  |
| Brokers             | kers 243      |               | 300           | 339           |  |
| Written Premiums –  | \$128,061,144 | \$128,356,483 | \$113,661,883 | \$136,719,891 |  |
| Net                 | \$120,001,144 | \$120,330,463 | \$113,001,003 | \$130,719,691 |  |
| Total Tax Liability | \$5,135,375   | \$5,219,050   | \$4,877,235   | \$5,527,154   |  |

## DOMESTIC INSURANCE COMPANY FINANCIAL EXAMINATIONS FILED JANUARY 1, 2006 TO DECEMBER 31, 2006

| COMPANY NAME                                    | PERIOD COVERED BY<br>EXAMINATION | DATE EXAMINATION<br>REPORT ADOPTED |  |
|---|----------------------------------|------------------------------------|--|
| Delta Dental of West<br>Virginia                | 01/01/1995 to 12/31/2004         | 08/14/2006                         |  |
| Farmers Mutual Insurance<br>Company             | 01/01/2002 to 12/31/2004         | 04/06/2006                         |  |
| Mutual Protective<br>Association of WV          | 01/01/2001 to 12/31/2005         | 12/04/2006                         |  |
| WV Farmers Mutual Fire<br>Insurance Association | 01/01/2000 to 12/31/2004         | 02/24/2006                         |  |
| WV Fire & Casualty<br>Company*                  | 01/01/2002 to 12/31/2004         | 02/27/2006                         |  |

<sup>\*</sup>WV Fire & Casualty was acquired in December, 2005 and the name was changed to First Surety Corporation in 2006.

Page 60

The Legal Division of the Offices of the West Virginia Insurance Commissioner (OIC) performs many functions including providing legal counsel to the Insurance Commissioner and other agency staff members, drafting and promulgating statutes, administrative rules and informational letters, investigating agents and companies pursuant to complaints of alleged fraud or other code/rule violations, responding to general legal questions and Freedom of Information Act requests, litigation, hearings and coordination of receivership activities.

As of January 1, 2006, a host of new regulatory duties were transferred to the OIC from the former Workers' Compensation Commission, and the Legal Division performs several functions relative to those duties including recovery of pre-December 1, 2005 workers' compensation premium taxes and fines, collection of fines assessed against uninsured employers and injunction cases filed against uninsured employers.

Some of the major activities of the Legal Division are discussed in more depth below.

#### **LEGISLATION**

The following is a brief synopsis of the significant legislation enacted during the 2006 regular session of the West Virginia Legislature. This information is not to be construed as inclusive of all legislation which may affect the insurance industry or insurance consumer, nor should it be construed as a comprehensive explanation of the bills addressed. Rather, the information provided is intended to highlight the bills significantly affecting the insurance community at large.

## Senate Bill 223 - Relating to examination of insurance and health care entities (effective June 9, 2006)

This bill increases -- from 10 to 30 days -- the period in which companies have to respond to the results of a financial or market conduct examination by the Insurance Commissioner. It also makes a minimum five-year examination cycle uniform for all insurance entities; the Commissioner may, however, examine more frequently as the situation demands.

#### Senate Bill 438 - Regulating Title Insurance Rates (effective June 9, 2006)

This bill removes the exemption of title insurance companies from the requirements of Article 20, Chapter 33 of the West Virginia Code and includes title insurance among the types of insurance for which rates are regulated.

# Senate Bill 454 - Removing Insurance Commissioner as health maintenance organizations' attorney for service of process purposes (effective May 25, 2006)

This bill removes a provision of the Insurance Code that made the Insurance Commissioner the agent of HMOs for service of process; the Secretary of State is now the agent under general corporation law.

## Senate Bills 467 & 468 - Amending group life and group health insurance requirements (both effective June 9, 2006)

These bills eliminate the minimum group participation rates (currently 75%) and reduce the minimum size (from 10 to 2) of employee groups for purposes of group life (S.B. 467) and group health (S.B. 468) insurance.

# Senate Bill 619 - Relating to Physicians' Mutual Insurance Company board member's term (effective June 5, 2006)

Current law (W. Va. Code §33-20F-5(d)) limits any member of the board of directors of the Physicians' Mutual Company to two consecutive terms of office, the bill removes that restriction.

## Senate Bill 630 - Relating to cancellation of combination insurance policies (effective June 5, 2006)

Prior to this amendment, the Code permitted cancellation of an auto (W. Va. Code §33-6A-1) or homeowner's (HO) policy (§§33-17A-4 & -5), but there was no provision covering "combination" policies that merge auto and HO coverage's in a single policy. The bill provides that, when a part of a combination auto/HO policy is cancelled, the company must offer the insured a new policy for the non-cancelled line. It also requires that, in order to avoid a gap in coverage, this new single-line policy must be effective as of the date of the cancellation of the combination policy and that the inception date of the new policy must relate back to when the combination policy was first issued.

# Senate Bill 635 - Requiring boards of education to maintain certain flood insurance (effective June 6,2006)

This bill requires county boards of education to maintain flood insurance on certain buildings and their contents.

## Senate Bill 754 - Clarifying risk categories covered by farmers' mutual insurance companies (effective June 9, 2006)

A farmers' mutual fire insurance company (FMIC) can sell only those property lines set forth in the Code; this bill expands the property risks so as to permit FMICs to write most of the risks included in standard HO policies, e.g. burglary and theft.

A FMIC may not offer liability coverage unless it applies for and receives a special license extension from the Insurance Commissioner. The bill clarifies that any such license extension is limited to whatever period the Commissioner sets; it also permits the Commissioner to extend the company's license to permit an FMIC to write liability coverage on vehicles "used to service the premises" as well as golf carts and vehicles used by persons with disabilities.

The bill also sets out a test to gauge whether an FMIC is fulfilling its role to serve underserved areas. Under this test, a farmers' mutual would have to demonstrate that a majority of its business meets one or more criteria, such as serving areas with a fire protection rating of five or higher.

Senate Bill 755 - Relating to Physicians' Mutual Insurance Company (effective June 9, 2006)

This bill permits individual underwriting of malpractice policies offered by the Physicians' Mutual Insurance Company and the nonrenewal of policies already in force.

House Bill 4021 - Relating to a pilot program authorizing participating health care clinics and private medical practitioners to provide primary and preventive health services for a prepaid fee (effective March 11,2006)

This bill comprises five major health care initiatives:

- (1) Establishes a three-year pilot program by which primary care clinics and physicians can obtain a license to sell prepaid memberships entitling subscribers access to preventative care services. The program is limited to eight clinics, each of which may operate at up to three sites. Applications are subject to approval by the Health Care Authority, and fees, forms and marketing materials are subject to review by the Insurance Commissioner.
- (2) Permits the sale of individual limited benefits health insurance policies that do not have to include many of the mandatory benefits now required by the Insurance Code. Only persons who have not had coverage for the previous year or who have lost coverage due to a "qualifying event" (e.g. loss of job) may purchase these plans.
- (3) Establishes an "Interagency Health Council" Health Care Authority, Insurance Commissioner, PEIA, DHHR and CHIPS to study and report on health care issues under benchmarks set by statute.
- (4) Mandates the expansion of the CHIPS program to cover, to the extent allowable by federal guidelines, children in families earning between 200% and 300% of the federal poverty limits.
- Mandates that, upon federal certification of its claim management system, DHHR ensure that this system provides: (i) Quarterly financial reports to LOCHHRA; (ii) a management reporting system by July 1, 2006 and (iii) specific utilization data by provider/eligibility-group/service by October 1, 2006.

## House Bill 4379 - Relating to insurance coverage for mammograms, pap smears and human papilloma virus (effective June 9, 2006)

This bill makes changes to the current statutory requirement that certain health insurance policies include mammogram tests and now mandates that such plans include coverage for a pap smear "either conventional or liquid-based cytology, whichever is medically appropriate in the opinion of the woman's physician, and an annual test for the human papilloma virus."

# House Bill 4383 - Continuing the pilot program offered through a Community Access Program to coordinate health care provider reimbursements indefinitely as determined by the Insurance Commissioner (effective June 7, 2006)

The Community Access Program was established by Congress to fund pilot programs aimed at providing greater access to health care. A state statute authorizing such programs (and exempting them from regulation by the Insurance Commissioner) provided for annual sunsetting of the programs, but for the last few years the programs have been extended by amendments to the statute. Although the federal grants have expired, one such program operating in Cabell county, the OUCH (Offering the Uninsured in Cabell County Health Care) program, has funds remaining. To obviate the need for OUCH to seek periodic statutory extension of its authority to continue its operations, the bill authorizes the Insurance Commissioner to extend OUCH's existence beyond the new statutory sunset date of June 30, 2007. The program must submit periodic reports to the Commissioner as well as to the legislative oversight committee.

## House Bill 4513 - Transferring authority to the Insurance Commissioner regarding employers in default to old workers' compensation fund (effective March 11, 2006)

This bill deals with employers in default to some of the funds established when Workers' Compensation was privatized. It permits the Insurance Commissioner to seek payment of the default amounts and permits the Commissioner to accept the filing of a bond so as to allow the company to operate while repaying the amounts owed. It also mandates issuance of an injunction against further operation of the business if the Insurance Commissioner can prove, by a preponderance of evidence that a default exists. It also permits the Commissioner to waive penalties and interest on amounts owed to the Old Fund.

#### House Bill 4679 - Relating to qualified chartable gift annuities (effective June 9, 2006)

Although charitable gift annuities are included within the definition of life insurance in Chapter 33 of the West Virginia Code and are therefore technically subject to regulation by the Insurance Commissioner, the Commissioner has historically not regulated them. In order to clarify the situation, the bill, which is based on a National Association of Insurance Commissioners' model law adopted by a majority of States, exempts most such annuities from regulation. In order to qualify for the exemption, the charity would have to meet several criteria. First, the issuer would have to meet the IRS definition of "a charitable organization" and the annuity itself would have to meet the IRS definition of a "qualified charitable gift annuity." In addition, the charity would have to have been in existence for three or more years

and have \$300,000 in unrestricted assets. Entities meeting these criteria would have to notify the Insurance Commissioner by the later of September 30, 2006, or the date on which it issues its first annuity after July 1, 2006. Such entities would also have to disclose in the annuity agreement that the annuity is not subject to the Insurance Commissioner's regulation. Failure to notify the Commissioner or to give the required notice to a donor would subject the charity to a fine of \$1000 per annuity. Entities and annuities that do not qualify for the exemption would be subject to full regulation as an insurer or, if not licensed to sell annuities, as an unauthorized insurer.

## House Bill 4847 - Relating to group limited health benefits insurance plans (effective June 9, 2006)

This bill, the counterpart to the portion of H.B. 4021 that authorized the sale of *individual* limited benefits health insurance plans, permits the sale of the *group* limited benefits health insurance policies to employers to cover temporary, part-time and seasonal workers who have not had coverage for the previous year. Like the individual limited benefits plans, such policies do not have to include many of the mandatory benefits required to be in most health insurance policies.

#### **RULES**

The following Title 85 workers' compensation related exempt legislative rules became effective during 2006:

## Title 85, Series 9 - Workers' Compensation Uninsured Employers' Fund (effective December 17, 2006)

The purpose of this rule is to establish a procedure and process to govern the administration of the Workers' Compensation Uninsured Employers' Fund which was created in Senate Bill 1004, First Special Session, 2005, and is to be administered by the Insurance Commissioner. The purpose of the Uninsured Employers' Fund is to pay the claims of employees who are injured while working for illegally operating uninsured West Virginia employers.

## Title 85, Series 12 - Compromise and Settlement of Workers' Compensation Issues (effective July 19, 2006)

This rule sets forth guidelines for the compromise and settlement of workers' compensation claims. The rule discusses the circumstances under which parties may enter into a settlement for a workers' compensation claim and the procedure to be used when entering into a settlement.

The following Title 85 workers' compensation related procedural rules became effective during 2006:

## Title 85, Series 13 - Procedural Rules for the Industrial Council (effective March 23, 2006)

This procedural rule sets forth the processes of the Industrial Council pursuant to which the time, place, and purpose of all regularly scheduled meetings and emergency meetings are made available, in advance, to the public and to the news media, pursuant to West Virginia Code Section 6-9A-1, et seq. The rule further sets forth general standards for conducting public hearings of the Industrial Council.

## Title 85, Series 13 - Procedural Rules for the Industrial Council (effective November 9, 2006)

This rule was amended to change the number of voting members of the Industrial Council that must be physically present at the public meeting in order to commence the meeting from three (3) voting members to at least two (2) voting members.

The following Title 114 insurance related legislative rules (authorized for promulgation by S.B. 357) became effective during 2006:

## Title 114, Series 2 - Licensing and Conduct of Individual Insurance Producers (effective May 1, 2006)

In the continuing effort to increase uniformity and reciprocity with regard to producer licensing, this rule amendment incorporates two licensing standards that were adopted by the National Association of Insurance Commissioners Producer Licensing Working Group in 2004: (1) Expansion of the professional designations that permit a person to escape the licensing examination requirements; and (2) adoption of the uniform definition of "limited lines license" for which no examination or continuing education is required in order to obtain or keep a license.

The amendment also addresses some of the agency's internal policies: (1) A longstanding agency practice requiring a new employee to surrender his or her producer license while employed by the Insurance Commissioner resulting in the employee having to retake the licensing examination upon leaving the agency job; the rule allows such a person to regain his or her license without re-examination if application for reinstatement is made within one year of leaving the state job; (2) current law (W. Va. Code §33-12-9(c)) permits an *individual* producer whose license has lapsed to renew without reapplication if he or she does so within a year of the lapse and pays an additional \$25 fee; the amendment establishes the same rule for lapsed *agency* licenses; and (3) federal criminal law (18 U.S.C. §1033) prohibits any person who has been convicted of a felony involving dishonesty or breach of trust from engaging in the business of insurance unless he or she receives the written consent of the Insurance Commissioner; the amendment establishes a procedure, including a \$100 fee, for applying for such consent.

## Title 114, Series 8 - Replacement of Life Insurance Policies and Annuity Contracts (effective July 1, 2006)

In 1998, the National Association of Insurance Commissioners (NAIC) amended its model law to include the replacement of annuities in addition to life insurance policies; the 1998 NAIC model law also amended other provisions, such as the record retention requirements. During the 2005 regular session, the Legislature mandated that the Insurance Commissioner adopt emergency and legislature rules based on the current NAIC model law that would replace the then-current statute. The new rule sets out what must be done when a producer is attempting to sell a life insurance policy or annuity contract to replace such a policy or contract already held by the consumer.

#### Title 114, Series 14 - Unfair Trade Practices (effective April 24, 2006)

This rule defines certain practices that constitute unfair methods of competition or unfair acts or practices, with particular emphasis on clarifying what constitutes an unfair claim settlement practice. The amendments to this series also establish certain minimum standards and methods of settlements for both first-party and third-party insurance claims.

## Title 114, Series 21 - West Virginia Essential Property Insurance Association (effective July 1, 2006)

W. Va. Code §33-20A-1 *et seq*. established the West Virginia Essential Insurance Association (the "Fair Plan") to offer homeowners' coverage to those who were unable to obtain it on the open market. Under rules promulgated in 1988, the Insurance Commissioner set coverage limits of \$100,000 for residences and \$300,000 for commercial property; these limits have remained unchanged for 18 years. The amendment to this rule increases these limits to \$200,000 for residential and \$500,000 for commercial property. The amendments to Series 21 also incorporate a 1989 amendment to the statute (W. Va. Code §33-20A-6(b)(15)) that exempts these policies from the valued policy law in W. Va. Code §33-17-9.

#### Title 114, Series 24 - Medicare Supplement Insurance (effective April 24, 2006)

The Medicare Modernization Act of 2003 (MMA) required the National Association of Insurance Commissioners to amend its model rules to provide for standardization of coverage among the various Medigap policies and to reflect the new coverage for prescription benefits. The federal government required the states to adopt these amendments by September 8, 2005, in order to avoid federal control of a non-complying state's Medicare program; to meet the deadline, the Insurance Commissioner issued the rule as an emergency rule. Among other things, the necessary changes required by MMA will remove prescription drug benefits from standard Medigap plans H, I, J and K with a high deductible and the pre-standardized Medigap policies with drug coverage.

#### Title 114, Series 74 - Nonrenewal of Property Insurance Policies (effective April 24, 2006)

Prior to the 2005 legislative session, property insurers could only nonrenew mature policies (older than four years) for reasons specified in the Code. Senate Bill 30 (2005) established an alternative method for the nonrenewal of homeowners' policies that mirrored the same concept enacted in 2004 for automobile policies. This new method allows a company to nonrenew any homeowner's policy (mature or immature) for reasons "consistent with a company's underwriting standards"; however, any company electing this alternative method is limited to the number of policies it may so nonrenew (1% statewide and 1% per county). Each company must elect a method and will be required to use that elected method for the next five years. The new rule tracks the statute and provides some general guidance for the nonrenewal notices, e.g., the notice must be "sufficiently clear to be understood by a reasonable person." It also requires that underwriting standards be filed and that the Insurance Commissioner review them to assure "consistency with generally accepted underwriting standards."

# Title 114, Series 75 - Private Passenger Automobile and Property Insurance – Biannual Rate Filings (effective April 24, 2006)

In 2005, the Legislature enacted Senate Bill 418 that required any company providing more than 5% of the homeowner or automobile policies statewide to make "biannual rate filings" with the Commissioner. The rule sets out how the Commissioner will determine which companies are subject to the filing requirement, sets deadlines for the filings, and provides penalties for failure to file (\$100 for every day the filing is late, which may be waived for excusable neglect).

The following Title 114 insurance related procedural rules became effective during 2006:

### Title 114, Series 76 - Rules of Practice and Procedure for Administrative Proceedings Brought by Third Party Claimants (effective April 27, 2006)

This rule clarifies the rules of practice and procedure after a third party insurance claimant files an administrative complaint with the Insurance Commissioner alleging an unfair claims settlement practice. The rule addresses the requirements of Senate Bill 418 (2005) concerning the third party administrative complaint process.

The following Title 114 insurance related emergency rules became effective during 2006:

## Title 114, Series 77 - Rate Filing Requirements for Title Insurance Companies (effective August 18, 2006)

S.B. 438, which was enacted during the 2006 regular legislative session, removed the exemption of title insurance companies from the requirements of Article 20, Chapter 33 of the

West Virginia Code. The purpose of this emergency rule is to set forth guidelines specific to title insurance companies that will be used in conjunction with those statutes and rules generally applicable to other insurance.

#### Title 114, Series 78 - Individual Limited Health Benefits Plans (effective August 18, 2006)

The purpose of this emergency rule is to establish requirements for information and data to be provided with the filing of rates and rate adjustments and forms for individual limited health benefit plans, to establish minimum benefits for such plans and to define eligibility for individuals to obtain coverage under the plans.

#### Title 114, Series 79 - Group Limited Health Benefits Plans (effective September 1, 2006)

The purpose of this emergency rule is to establish guidelines and procedures under which the Insurance Commissioner may approve group limited health benefit plans as authorized by H.B. 4847 (RS 2006) which are exempt from certain state mandated benefit requirements. The plans are available only to cover part-time, temporary or seasonal employees that are either ineligible for coverage under any of their employer's group health benefits plans or are employed by an employer that does not offer a group health benefits plan to any of its employees.

#### **ADMINISTRATIVE HEARINGS**

- Seven (7) hearings were held during 2006 involving complaints by insureds against insurers.
- Five (5) hearings were held during 2006 regarding insurance producer regulatory issues.

Eighteen (18) hearings were held during 2006 regarding company regulatory issues.

#### **HEARINGS - OTHER**

One hundred thirty-five (135) Circuit Court hearings were held as a result of injunctions filed by the OIC with regard to worker's compensation coverage related issues.

#### LITIGATION

The Insurance Commissioner was a party to or involved in the following civil actions in the year 2006:

Blue Cross and Blue Shield of West Virginia, Inc. was placed into liquidation on October 26, 1990. The litigation was still pending in 2006.

George Washington Life Insurance Company was placed under seizure order on September 5, 1990. The litigation was still pending in 2006.

<u>Charles Poff, Complainant/Appellee v. Fortis Benefits Insurance Company,</u> Respondent/Appellant, Civil Action No. 03-AA-72

John H. Skaggs v. West Virginia Insurance Commission, and Jane Cline, in her official capacity as Insurance Commissioner, Civil Action No. 05-C-570

<u>Ted White v. West Virginia Insurance Commission, Work 4 WV – Region 1, Inc., and Pinecrest Development Corporation, Civil Action No. 06-C-452</u>

Sherry Grubb v. Jane Cline, West Virginia Insurance Commissioner, in her official capacity, Civil Action No. 06-C-1512

Kathy Egnor v. Sherry Armstead, and Office of Insurance Commissioner, as Administrator of the Workers' Compensation "Old Fund", Civil Action No. 06-C-2639

Arlie C. Addington vs. Jane Cline, in her capacity as West Virginia Insurance Commissioner and Administrator of the Fund; and the West Virginia Insurance Commission, Civil Action No. 06-C-2367

Kesserman and Bowman, PLLC v. Jane L. Cline, Civil Action No. 05-C-1363

#### **DISCIPLINARY ACTIONS**

#### **Individual Insurance Producers**

During the year 2006, Seven Hundred Thirty-Five Dollars (\$735.00) in penalties was assessed as a result of disciplinary actions taken against individual insurance producers. Penalties were imposed for violation of W. Va. Code §\$33-12-24(b)(1), Providing incorrect, misleading, incomplete or materially untrue information in the license application; 33-12-24(b)(2), Violating insurance laws, or violating any regulation, subpoena or order of the insurance commissioner or of another state's insurance commissioner; and 33-12-34(a), Failure to timely report an administrative action taken in another state.

The licenses of four (4) individual insurance producers were revoked in 2006 for violation of W. Va. Code §§33-12-24(b)(1), Providing incorrect, misleading, incomplete or materially untrue information in the license application; 33-12-24(b)(2), Violating insurance laws, or violating any regulation, subpoena or order of the insurance commissioner or of another state's insurance commissioner; 33-12-24(b)(4), Improperly withholding, misappropriating or converting moneys or properties received in the course of doing insurance business; 33-12-24(b)(9), Using fraudulent, coercive, or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business in the State of West Virginia; and 33-12-34(a), Failure to timely report an administrative action taken in another state.

The licenses of three hundred fifty-two (352) individual insurance procedures were suspended in 2006 pursuant to W. Va. Code §33-12-8 for failure to meet their continuing education requirements.

#### **Insurers**

During 2006, One Thousand Five Hundred Dollars (\$1,500.00) in penalties was assessed as a result of disciplinary actions taken against insurers. Penalties were imposed for unfair acts under the provisions of W. Va. Code \$33-11-7 and violation of 114CSR14-6.7, Failure to provide written notice of a delay in processing of a claim.

The certificates of authority of seven (7) insurers were revoked in 2006 for the following:

Being in arrears to the state for fees, licenses, taxes, assessments, fines or penalties accrued on insurance previously transacted in this state (W. Va. Code §33-3-2(e)); Failure to meet the surplus licensing requirement of W. Va. Code §33-3-5b; No longer meeting the requirements for the license originally granted, because of deficiency of assets or otherwise (W. Va. Code §33-3-10); Being found by the Commissioner to be in an unsound condition or in such condition as to render its further transaction of insurance in West Virginia hazardous to its policyholders or to the people of West Virginia (W. Va. Code §33-3-11(a)(4); Failure to file with the Commissioner information verifying continued qualification as a risk retention group under State law (W. Va. Code §33-32-4(e)(4)); and Being found to be in hazardous financial condition within the meaning of W. Va. Code §33-34A-3.

The certificates of authority of four (4) insurers were suspended in 2006 for the following:

Being found by the Commissioner to be in unsound condition or such condition as to render its further transaction of insurance in West Virginia hazardous to its policyholders (W. Va. Code §33-3-11(a)(4); and No longer meeting the requirements of the license originally granted (W. Va. Code §33-3-10(b)).

Two (2) Orders were entered by the Insurance Commissioner restricting the licenses of insurers and prohibiting them and their agents from soliciting, writing or transacting new insurance coverage in the State of West Virginia for no longer meeting the requirements for the license originally granted (W. Va. Code §33-3-10).

In addition to the above, six (6) orders were entered during 2006 against insurers as a result of regulatory action.

#### **EMERGENCY ORDERS**

One (1) emergency order was issued by the Insurance Commissioner in 2006.

06-EO-01 - Entered on 9/8/06 - Due to severe wind, rain and hail storms in Kanawha & Putnam Counties and severe wind and rain resulting in flooding in Cabell & Wayne Counties on 8/30/06 the normal time frames for claim handling and settlement set forth in WV 114-14-5, 114-14-6.1, 6.5, 7.3.c & 7.5 are suspended in Cabell, Wayne, Kanawha & Putnam counties.

#### **REFERRALS**

Over one thousand eight hundred fifty-six (1,856) referrals were made to the Regulatory Compliance Unit of the Legal Division in 2006.

#### **INVESTIGATIONS**

A total of five hundred seventy-eight (578) investigations on all matters were opened by the Regulatory Compliance Unit of the Legal Division in 2006.

Eighty-eight (88) investigations were opened with regard to producer licensing issues.

Three hundred thirty-six (336) investigations were opened with regard to workers' compensation issues.

#### **POSTINGS**

Two hundred twenty-three (223) non-compliant employers were posted and/or handled by the Regulatory Compliance Unit of the Legal Division in 2006.

#### MARKET CONDUCT

Two (2) market conduct examinations were opened under W. Va. Code §33-2-9 in 2006.

The OIC entered into fifteen (15) collaborative actions with other states in 2006 on issues of concern with multi-state insurers.

Twenty-two (22) companies were subject to analysis in 2006 concerning compliance with market conduct criteria and procedures.

The OIC received pertinent data on four hundred eighty-six (486) companies who filed market conduct annual statements per NAIC (National Association of Insurance Commissioners) guidelines.

#### OFFICE OF INSPECTOR GENERAL - FRAUD DIVISION

The Fraud Unit was created under legislation passed by the WV Legislature during its 2004 regular session. The Fraud Unit is responsible for facilitating a cooperative approach in the detection, investigation, and prosecution of insurance fraud, as well as making the public aware of insurance fraud and providing a way to report instances of suspected insurance fraud. Further, the Fraud Unit is to investigate persons suspected of engaging in insurance fraud and referring cases with merit to the appropriate authorities for criminal prosecution.

The Fraud Unit currently consists of twenty-five (25) allocated investigative positions and seventeen (17) allocated support and administrative positions. Field Investigators now occupy field offices in the following cities:

Beckley Charleston Fairmont Huntington Logan Martinsburg Parkersburg Wheeling

The geographic locations of these field offices allow investigators to respond quickly to reports of alleged insurance fraud. It also allows investigators to foster relationships with local law enforcement and prosecutors that the Fraud Unit relies on and works with to bring about successful prosecutions. Two WV State Troopers are now assigned to work full time with the Fraud Unit.

There are three ways in which the public and the insurance industry can report suspected insurance fraud to the Fraud Unit; by calling toll free at 1-800-779-6853; online reporting at <a href="https://www.wvinsurance.gov">www.wvinsurance.gov</a>; and by correspondence. The Fraud Unit's case management and reporting application has been recognized as one of the premier systems in the nation for its ability to manage cases, detect trends in fraud, and create investigative reports suitable for immediate presentation to prosecutors for review. It has also been designed to receive referrals directly from the online reporting function and is integrated with the National Association of Insurance Commissioners (NAIC) online reporting tool.

The Fraud Unit has been proactive in its approach to educate the public on what constitutes insurance fraud as well as the costs associated with insurance fraud. In 2006, the unit issued over thirty-eight (38) press releases detailing criminal indictments and or convictions associated with investigations that involved this office. A brochure explaining the types of fraud, what the penalties are and what happens when someone reports suspected fraud was developed and is given out at fairs and festivals across the state as well as distributed to each WV State Police Detachment. Additionally, representatives from the Unit appeared at various functions and events statewide taking the message to the general public that insurance fraud is not a victimless crime, but one that results in higher costs to everyone for goods and services.

#### OFFICE OF INSPECTOR GENERAL - FRAUD DIVISION

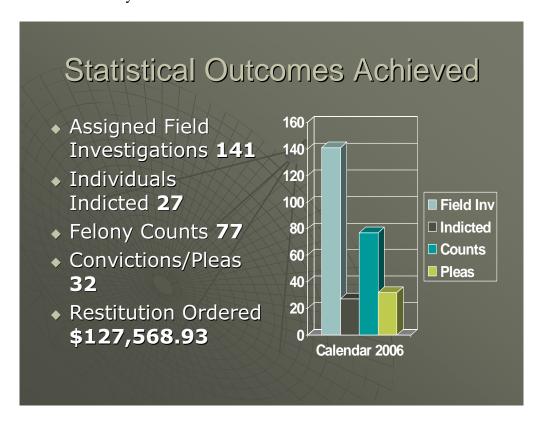
The Fraud Unit, in conjunction with the Coalition Against Insurance Fraud (CAIF), held a "Fraud Conference" this year in West Virginia with over forty-eight (48) participants attending. The Inspector General and Fraud Unit Director have also appeared together and separately on "Inside Insurance," a television show airing statewide on PBS, with each program airing twenty-two (22) times, for a total air time of over twenty (20) hours of programming dedicated to the issue of insurance fraud and how to report such to the OIC's Fraud Unit. In conjunction with the statewide appearances on "Inside Insurance," an educational video was filmed at a local college wherein students discussed their knowledge of acts of insurance fraud committed by acquaintances. This educational video is now used by CAIF at their conferences around the United States as a tool to inform the public about the prevalence of insurance fraud and how it affects them and what can be done to prevent it in the future. Also in 2006, a public awareness campaign was launched with radio spots statewide informing West Virginia state residents of what constitutes the crime of insurance fraud, how to detect it, and how to report it. The radio commercials ran on sixty-four (64) radio stations a total of seven hundred sixty-eight times (768). Further, numerous interviews have been done with various media outlets around the state concerning efforts to combat insurance fraud in the state. These types of interviews, along with quarterly newsletters being distributed to the public, as well as the insurance industry, enhance the visibility of the Fraud Unit in its goal to educate the public on what constitutes insurance fraud and what can be done to prevent it.

Statistics for activities conducted by the Fraud Unit during calendar year 2006 are depicted in the following chart:



#### OFFICE OF INSPECTOR GENERAL- FRAUD DIVISION

Successful investigations resulting in prosecutions were conducted in numerous counties through out the state. Prosecutions involved such activity as workers' compensation fraud; conventional insurance claimant fraud; staged motor vehicle crashes; fraudulent "slip, trip, and fall" claims against businesses; insurance fraud by means of arson; and embezzlement of policy holder premium funds by insurance industry personnel. Such successful prosecutions were the result of working in cooperation with local and state law enforcement agencies and locally elected prosecutors. As a result of thorough investigations and well prepared reports, credibility is being gained throughout the state with prosecutors and the law enforcement community. The following chart depicts statistical data relevant to investigations and prosecutions in calendar year 2006:



The report represents our performance for FY 2007, which ended June 30, 2007.

Fiscal Year 2007 was our first full fiscal year under the administrative umbrella of the Offices of the Insurance Commissioner. It was also our first full fiscal year in which we no longer shared access to the claim records and documents of the former Workers' Compensation Commission. After many years of sharing computer claim files with the Workers' Compensation Commission, the inability to access those old records created a significant change for the Office of Judges, and for the litigating parties, in how workers' compensation protests and appeals were presented and conducted.

As we reported last year, the dividing of technological resources and access caused us administrative problems and resulted in reduced rates of compliance. By the end of the previous fiscal year we had recovered performance efficiency and we predicted improvement in the near future. The statistics for the just completed fiscal year demonstrate the improvement that was predicted and also reflect the value of stability. Therefore, we report, with some justified pride, the achievements described below.

Final Decision Compliance" was an outstanding 98.5%, up from 97.3% the year before. The Rule requires that we issue a decision within ninety (90) days of assignment to an Administrative Law Judge. This achievement marks the fifth consecutive year with better than 97% compliance.

Also of note, 57.2% (up from 44.3%) of all decisions were issued within thirty (30) days of assignment to the judge. Furthermore, our average time from submission of the issue to decision is only thirty-three (33) days, down from forty (40) last year. No compliance standard is set by the Rule for either number, but we track those numbers as a measurement of our efficiency. After whether the party won or lost the case, how long it takes to resolve the issue is the next greatest concern to our customers. Although the parties themselves have a large say in how long it takes them to obtain and submit to us their evidence, once the case has been submitted any further delay is solely our responsibility.

#### Final Decision Timeliness Compliance

| • | FY 2001 - | 82.5% |
|---|-----------|-------|
| • | FY 2002 - | 93.2% |
| • | FY 2003 - | 97.4% |
| • | FY 2004 - | 97.3% |
| • | FY 2005 - | 98.8% |
| • | FY 2006 - | 97.3% |
| • | FY 2007 - | 98.5% |

We achieved a compliance level result of 95.9%, up from 91.6%, for timely resolution of pending motions. The Rule requires us to rule upon any motion within forty-five (45) days of receipt, but we must allow fifteen (15) days for a response before we can rule. Our performance rebounded from last year and represents the best achievement in the previous seven years.

#### Motion Resolution Compliance

| • | FY 2001 - | 60.53% |
|---|-----------|--------|
| • | FY 2002 - | 87.28% |
| • | FY 2003 - | 74.96% |
| • | FY 2004 - | 89.32% |
| • | FY 2005 - | 94.85% |
| • | FY 2006 - | 91.6%  |
| • | FY 2007 - | 95.9%  |

We achieved an overall time standard compliance of 90.1%, up from 86%. This measures our performance in meeting time limits set to resolve a protest from receipt of notice of protest until issuing of decision. This result also represents a seven year high. We have certainly achieved impressive results considering that our starting point in FY 2001 was an abysmal 21.9%.

#### **Overall Time Standard Compliance**

| • | FY 2001 - | 21.9%  |
|---|-----------|--------|
| • | FY 2002 - | 55.4%  |
| • | FY 2003 - | 66.6%  |
| • | FY 2004 - | 70.29% |
| • | FY 2005 - | 64.1%  |
| • | FY 2006 - | 85.98% |
| • | FY 2007 - | 90.1%  |

Hearings Scheduling Compliance increased to 89.1%, down very slightly from last year's 92.2%. The Rule requires us to schedule a hearing within sixty (60) days of receipt of any request for a hearing. We were required to change some of our hearing locations around the state during the past year. The problems of finding new, suitable, locations and negotiating terms have resulted in some delays. Nevertheless, this figure is just barely below our second best result in the last seven years.

#### **Hearing Scheduling Compliance**

- FY 2001 67.1%
- FY 2002 78.9%
- FY 2003 77.7%
- FY 2004 85.5%
- FY 2005 89.3%
- FY 2006 92.2%
- FY 2007 89.1%
- In addition to these Rule compliance results, we also report that we acknowledged 13,352 new protests. This number marks the third consecutive year of decline in the number of new protests and is considerably below our historic averages of 24,000 per year. Just as we commented last year, we are still not certain of the reasons for the sharp decline. Certainly the drop in the numbers of new workers' compensation claim filings is largely responsible. Other factors may include better claim management decisions by administrators. Another factor might be a degree of discouragement in the claimant community caused by recent code amendments and new regulations making benefits more difficult to obtain and appeals more difficult to win.

Regardless of the cause, we have made appropriate management decisions to reduce our workforce and re-prioritize our job duties.

#### Protests Acknowledged

- FY 2001 21,075
- FY 2002 22,663
- FY 2003 24,472
- FY 2004 29,551
- FY 2005 21,003
- FY 2006 15,492
- FY 2007 13,352
- Our Rule does not provide a standard for how long we should take to acknowledge a newly received protest. Nevertheless, our policy is to try to acknowledge all within thirty (30) days of receipt. For FY 2007, we acknowledged more than 96%, up from 94%, within thirty (30) days of receipt. We acknowledged 87%, up from 86%, within ten (10) days of receipt. Since we no longer have access to the claim administrator's claim file, we must depend upon the protesting party to supply us with a copy of the order which is being protested. Also, recent law changes require that the protesting party send copies of any protest to the claims administrator. Failure of the party to comply with these requirements results in delays delays beyond our control in acknowledging the protest.

In the past fiscal year, we resolved 14,586 pending protests. This represents a marked decline from the previous years. Naturally, the fewer cases we take in, the fewer we are able to resolve.

#### Protests Resolved

| • | FY 2001 - | 19,668 |
|---|-----------|--------|
| • | FY 2002 - | 21,565 |
| • | FY 2003 - | 23,933 |
| • | FY 2004 - | 26,106 |
| • | FY 2005 - | 26,228 |
| • | FY 2006 - | 22,162 |
| • | FY 2007 - | 14,586 |

- By the end of the fiscal year, we had reduced our pending case-load inventory to 7,325, down from 11,261 the previous year, representing a decrease of 35%. At the time of the creation of the Office of Judges in 1991, that inventory was estimated at approximately 30,000 pending issues. At the time that I was appointed in May 2001, the inventory was estimated to be nearly 20,000. Reducing inventory creates many obvious benefits, including:
  - Reduction of time case remains in litigation;
  - Ability to reduce staffing with resultant savings of administrative expenses for employers;
  - Ability to transfer positions to other sections of the Offices of the Insurance Commissioner;
  - Ability to give up office space to benefit other agencies (most recently: Banking Commission);
  - Ability to achieve better quality of work product;
  - Ability to perform other job duties for Insurance Commissioner
- Our statistical reports again reflect the benefits of our "Failure to Prosecute" rule that became effective July 1, 2002. Over the course of the year, we administratively dismissed 2,891 protests in which the protesting party offered no evidence, argument, or reason for the protest. Those cases can fairly be viewed as issues that the protesting party later decided not to pursue, yet failed to formally withdraw. Had these cases been assigned to Administrative Law Judges for a decision, we would have needed to employ eight (8) additional full-time administrative law judges. The process resulted in a direct savings of more than \$800,000 in salary, benefits and overhead. This process also allowed us to devote more time and attention to those issues that are truly important to our customers. Furthermore, the process also saved the non-protesting party the unnecessary legal expense of having to defend against a protest that is not actually being pursued.

We feel justified in commenting that our overall performance has measurably improved. Only one statistical report indicated a decline from the previous year; and that was a very slight decline. As always, we recognize the possibility for yet more improvement and

we have dedicated ourselves to improving our compliance and our overall efficiency. We are constantly studying and seeking improvements to our processes that will allow for a more efficient use of resources while providing better service to our customers.

S.B. 1004 gave the Insurance Commissioner authority to assign us additional duties and responsibilities. In addition to our statutory imposed duties, we have also served the Insurance Commissioner in the following ways:

- by serving as hearing examiners for appeals from the Insurance Commissioner's notices to employers who are in default in workers' compensation insurance;
- by serving as hearing examiners for "Article Two" disputes between employers and Insurance Commissioner;
- by serving as hearing examiners for "Third Party Bad Faith Insurance Practices" complaints filed with the Insurance Commissioner; and
- by providing scanning and indexing services for all Old Fund and all other documents for the Insurance Commissioner (a service formerly provided by BrickStreet).

I wish to note the above-listed achievements, and assumption of new duties, have occurred while, at the same time, we have continued to reduce the staffing and budget of this agency. I point out that we have been able to reduce the staffing of this agency from one hundred forty-seven (147) full time employees to one hundred and nine (109) by permanently giving up thirty-eight (38) positions during the last six (6) years. We have also reduced our overall operating budget during that same time span. It is not our policy or intent to save vacant positions. This policy and actions have resulted in significant administrative expense savings for the employer community of this state.

Turning aside from a review of the past year, we wish to report that we are planning and implementing ideas to improve the functioning of adjudication of cases in the future. Among the future projects currently planned are:

- Providing secure access to claim status via the Internet once the Insurance Commission's computer system allows.
- Conducting training and workshops about our policies and procedures, without charge, to the public at venues around the state.
- Appearing at seminars and workshops for attorneys and claims administrators to address various changes in the law.

In 2006, the Rates and Forms Division received and reviewed eight thousand two hundred and twenty six (8,226) rate, form and rule filings. Of the total number of filings received in 2006, four thousand seven hundred and seventy six (4,776) were submitted to the Rates and Forms Division via the System for Electronic Rate and Form Filing (SERFF). Calendar year 2006 was the fifth consecutive year that the SERFF method was available. There has been a steady increase in the use of SERFF reporting. During 2006, the Rates and Forms Division approved filings from the National Council on Compensation Insurance (NCCI) related to workers' compensation. These filings included the Basic Manual rules (classification), the dispute process and the first loss cost filing. In addition, filings were approved for BrickStreet Insurance, the exclusive provider of workers' compensation coverage until July 1, 2008, related to the loss cost multiplier and scheduled rating. This division was involved in the Interstate Insurance Product Regulation Compact during 2006. This compact, which to date, has been adopted by 30 Member States representing half of the premium volume nationwide, created the Interstate Insurance Product Regulation Commission (IIPRC) - a public entity treated as an instrumentality of the Compacting Member States. The IIPRC provides the States with a vehicle to (1) develop uniform national product standards that will afford a high level of protection to consumers of life insurance, annuities, disability income and long-term care insurance products; (2) establish a central point of filing for these insurance products; and (3) thoroughly review product filings and make regulatory decisions according to the uniform product standards.

#### 2006 TOTAL FILINGS

| Total filings                              | 8,226     |
|--|-----------|
| % P&C of total filings                     | 62%       |
| % L,A&H of total filings                   | 38%       |
| # of filings reviewed by <b>Actuary</b>    | 38        |
| # of filings Amended before approved       | 653       |
| # of filings ultimately <b>Disapproved</b> | 60        |
| # of filings ultimately Withdrawn          | 80        |
| Number of <b>policies impacted</b>         | 2,791,242 |
| Filing Fees                                | \$619,116 |
| Copying and Rating Org fees                | \$1,900   |

## 2006 FILINGS BY METHOD

|              | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |     |
|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Paper        | 333 | 259 | 399 | 316 | 280 | 336 | 254 | 278 | 268 | 290 | 234 | 203 |     |
| SERFF        | 304 | 329 | 393 | 336 | 441 | 343 | 442 | 478 | 404 | 448 | 350 | 508 |     |
| (% SERFF)    | 48% | 56% | 50% | 52% | 61% | 51% | 64% | 63% | 60% | 61% | 60% | 71% |     |
| (% by Month) | 8%  | 7%  | 10% | 8%  | 9%  | 8%  | 8%  | 9%  | 8%  | 9%  | 7%  | 9%  |     |
| Total        | 637 | 588 | 792 | 652 | 721 | 679 | 696 | 756 | 672 | 738 | 584 | 711 | 8,2 |

## 2006 FILINGS BY TYPE AND MONTH

|               | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Rate          | 94  | 72  | 96  | 74  | 92  | 74  | 71  | 75  | 86  | 89  | 83  | 67  | 973   |
| Rate & Rule   | 33  | 26  | 30  | 40  | 33  | 40  | 71  | 66  | 32  | 35  | 24  | 24  | 454   |
| Rate & Form   | 26  | 25  | 21  | 44  | 45  | 31  | 25  | 16  | 30  | 38  | 23  | 31  | 355   |
| Rate, Rule, & |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Form          | 25  | 54  | 73  | 57  | 28  | 30  | 32  | 21  | 35  | 43  | 34  | 39  | 471   |
| Form          | 369 | 325 | 440 | 348 | 402 | 420 | 366 | 414 | 381 | 415 | 344 | 396 | 4,620 |
| Form & Rule   | 36  | 40  | 49  | 24  | 60  | 17  | 58  | 80  | 17  | 39  | 36  | 51  | 507   |
| Rule          | 54  | 46  | 83  | 65  | 61  | 67  | 73  | 84  | 91  | 79  | 40  | 103 | 846   |
| Total         | 637 | 588 | 792 | 652 | 721 | 679 | 696 | 756 | 672 | 738 | 584 | 711 | 8,226 |

| 2006 Filings by Type | % by Type |
|----------------------|-----------|
| Rate                 | 12%       |
| Rate & Rule          | 6%        |
| Rate & Form          | 4%        |
| Rate, Rule, & Form   | 6%        |
| Form                 | 56%       |
| Form & Rule          | 6%        |
| Rule                 | 10%       |

## 2006 FILINGS BY PRODUCT COMMERCIAL PROPERTY & CASUALTY

|                             | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |       |
|-----------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Aircraft                    | 1   | 0   | 2   | 12  | 1   | 12  | 0   | 9   | 4   | 2   | 3   | 9   | 55    |
| Boiler & Machinery          | 1   | 1   | 2   | 6   | 6   | 20  | 2   | 3   | 7   | 3   | 0   | 8   | 59    |
| Businessowners              | 11  | 12  | 8   | 14  | 23  | 21  | 19  | 28  | 13  | 9   | 10  | 26  | 194   |
| Commercial                  |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Automobile                  | 54  | 62  | 84  | 49  | 57  | 39  | 72  | 102 | 43  | 53  | 20  | 52  | 687   |
| Commercial Crime & Fidelity | 12  | 23  | 8   | 17  | 42  | 20  | 17  | 9   | 9   | 17  | 5   | 15  | 194   |
| Commercial Inland<br>Marine | 5   | 31  | 38  | 23  | 17  | 23  | 14  | 16  | 35  | 14  | 23  | 27  | 266   |
| Commercial Liability        | 151 | 78  | 174 | 97  | 110 | 93  | 134 | 117 | 108 | 172 | 90  | 91  | 1,415 |
| Commercial Package          | 19  | 29  | 69  | 36  | 58  | 55  | 47  | 54  | 59  | 44  | 27  | 53  | 550   |
| Commercial Property         | 15  | 17  | 6   | 14  | 27  | 14  | 21  | 7   | 19  | 15  | 20  | 17  | 192   |
| Medical Malpractice         | 6   | 2   | 4   | 1   | 0   | 5   | 8   | 6   | 2   | 2   | 2   | 3   | 41    |
| Mortgage Guaranty           | 5   | 1   | 5   | 0   | 4   | 3   | 2   | 5   | 4   | 4   | 7   | 1   | 41    |
| Professional Liability      | 23  | 21  | 18  | 19  | 22  | 23  | 19  | 26  | 17  | 12  | 17  | 33  | 250   |
| Surety                      | 8   | 10  | 9   | 10  | 8   | 3   | 2   | 0   | 7   | 8   | 7   | 11  | 83    |
| Title                       | 0   | 7   | 1   | 0   | 2   | 4   | 6   | 14  | 6   | 3   | 0   | 4   | 47    |
| Workers'                    |     |     |     |     |     |     |     |     |     |     |     |     |       |
| Compensation                | 6   | 3   | 4   | 24  | 2   | 11  | 3   | 8   | 0   | 7   | 2   | 1   | 71    |
| Total                       | 317 | 297 | 432 | 322 | 379 | 346 | 366 | 404 | 333 | 365 | 233 | 351 | 4,145 |

## 2006 FILINGS BY PRODUCT COMMERCIAL PROPERTY & CASUALTY

| 2006 Filings by Product     | % by    |
|-----------------------------|---------|
|                             | Product |
| Aircraft                    | 1%      |
| Boiler & Machinery          | 1%      |
| Businessowners              | 5%      |
| Commercial Automobile       | 17%     |
| Commercial Crime & Fidelity | 5%      |
| Commercial Inland Marine    | 6%      |
| Commercial Liability        | 34%     |
| Commercial Package          | 13%     |
| Commercial Property         | 5%      |
| Medical Malpractice         | 1%      |
| Mortgage Guaranty           | 1%      |
| Professional Liability      | 6%      |
| Surety                      | 2%      |
| Title                       | 1%      |
| Workers' Compensation       | 2%      |

## 2006 FILINGS BY PRODUCT PERSONAL PROPERTY & CASUALTY

|                       | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |     |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Credit Property       | 3   | 0   | 0   | 16  | 7   | 0   | 0   | 1   | 1   | 2   | 2   | 0   | 32  |
| Dwelling              |     |     |     |     |     |     |     |     |     |     |     |     |     |
| Fire/Mobilehome       | 35  | 19  | 12  | 8   | 15  | 6   | 6   | 7   | 5   | 16  | 15  | 20  | 164 |
| Farmowners            | 0   | 2   | 4   | 6   | 5   | 3   | 6   | 3   | 2   | 5   | 5   | 11  | 52  |
| Homeowners            | 27  | 22  | 20  | 11  | 18  | 13  | 10  | 13  | 18  | 12  | 20  | 28  | 212 |
| Personal              |     |     |     |     |     |     |     |     |     |     |     |     |     |
| Automobile/Motorcycle | 7   | 12  | 21  | 26  | 17  | 31  | 26  | 36  | 14  | 31  | 24  | 29  | 274 |
| Personal Inland/Ocean |     |     |     |     |     |     |     |     |     |     |     |     |     |
| Marine                | 6   | 8   | 3   | 13  | 5   | 0   | 4   | 6   | 3   | 4   | 1   | 3   | 56  |
| Personal Liability    | 12  | 7   | 11  | 13  | 17  | 25  | 23  | 15  | 27  | 9   | 22  | 11  | 192 |
| Total                 | 90  | 70  | 71  | 93  | 84  | 78  | 75  | 81  | 70  | 79  | 89  | 102 | 982 |

| 2006 Filings by Product  | % by<br>Product |
|--------------------------|-----------------|
| Credit Property          | 3%              |
| Dwelling Fire/Mobilehome | 17%             |
| Farmowners               | 5%              |
| Homeowners               | 22%             |
| Personal                 |                 |
| Automobile/Motorcycle    | 28%             |
| Personal Inland/Ocean    |                 |
| Marine                   | 6%              |
| Personal Liability       | 20%             |

# 2006 FILINGS BY PRODUCT LIFE, ACCIDENT, & HEALTH

|                                | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |       |
|--------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| Annuity                        | 51  | 35  | 57  | 51  | 40  | 38  | 50  | 37  | 36  | 40  | 35  | 46  | 516   |
| CreditA&S                      | 0   | 1   | 0   | 1   | 0   | 2   | 1   | 0   | 0   | 1   | 0   | 0   | 6     |
| Credit Life                    | 0   | 4   | 0   | 0   | 0   | 1   | 0   | 0   | 0   | 1   | 0   | 0   | 6     |
| Dental and Vision              | 7   | 5   | 8   | 5   | 9   | 6   | 7   | 8   | 5   | 6   | 4   | 3   | 73    |
| Group Accident & Sickness      | 25  | 26  | 32  | 34  | 30  | 32  | 30  | 28  | 28  | 50  | 27  | 38  | 380   |
| Individual Accident & Sickness | 24  | 19  | 53  | 19  | 38  | 31  | 35  | 43  | 32  | 34  | 22  | 43  | 393   |
| Long Term Care                 | 13  | 31  | 27  | 17  | 24  | 17  | 19  | 20  | 24  | 28  | 18  | 12  | 250   |
| Medicare<br>Supplement         | 27  | 20  | 22  | 20  | 21  | 19  | 18  | 25  | 21  | 20  | 34  | 19  | 266   |
| Term Life                      | 29  | 17  | 19  | 13  | 21  | 31  | 22  | 20  | 26  | 40  | 28  | 22  | 288   |
| Universal Life                 | 9   | 8   | 10  | 15  | 11  | 17  | 14  | 12  | 12  | 10  | 14  | 6   | 138   |
| Variable Life                  | 12  | 3   | 7   | 10  | 11  | 2   | 5   | 4   | 7   | 8   | 9   | 4   | 82    |
| Whole Life                     | 33  | 52  | 54  | 52  | 53  | 59  | 54  | 74  | 78  | 56  | 71  | 65  | 701   |
| Total                          | 230 | 221 | 289 | 237 | 258 | 255 | 255 | 271 | 269 | 294 | 262 | 258 | 3,099 |

| 2006 Filings by Product   | % by<br>Product |
|---------------------------|-----------------|
| Annuity                   | 17%             |
| CreditA&S                 | 0%              |
| Credit Life               | 0%              |
| Dental and Vision         | 2%              |
|                           |                 |
| Group Accident & Sickness | 12%             |
| Individual Accident &     |                 |
| Sickness                  | 13%             |
| Long Term Care            | 8%              |
| Medicare Supplement       | 9%              |
| Term Life                 | 9%              |
| Universal Life            | 4%              |
| Variable Life             | 3%              |
| Whole Life                | 23%             |

# 2006 FILINGS BY PRODUCT LIFE, ACCIDENT, & HEALTH

| 2006 Filings by Product   | % by<br>Product |
|---------------------------|-----------------|
| Annuity                   | 17%             |
| CreditA&S                 | 0%              |
| Credit Life               | 0%              |
| Dental and Vision         | 2%              |
| Group Accident & Sickness | 12%             |
| Individual Accident &     |                 |
| Sickness                  | 13%             |
| Long Term Care            | 8%              |
| Medicare Supplement       | 9%              |
| Term Life                 | 9%              |
| Universal Life            | 4%              |
| Variable Life             | 3%              |
| Whole Life                | 23%             |

### PERCENTAGE BY ALL PRODUCTS

| 2006 Filings by Product        | Totals | % by Product |     |        |
|--------------------------------|--------|--------------|-----|--------|
|                                |        |              |     |        |
| Commercial Property & Casualty | 4,145  | 50%          | 62% | P&C    |
| Personal Property & Casualty   | 982    | 12%          |     |        |
| Life, Accident, & Health       | 3,099  | 38%          | 38% | L, A&H |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

**Private Passenger Auto** 

| Company                                       | Effective date  | %Requested  | % Granted  | <b>WV</b> #:   |
|---|---|---|--|--|
|   | 7/2/2007  | 2 5004  | 2 5004   | 70417004   |
|   | 1/2/2001  | -2.3070   | -2.3070  | 70417004   |
| *Bi-annual rate filing-no change<br>requested | 11/21/2006  | 0%*   | 0%   | 61108016 (S)   |
| *Bi-annual rate filing-no change              | 6/9/2006  | 00/ *   | 00/  | 60502021   |
| requestea                                     |   |   |  | 60502031   |
|   |   |   |  | 51107001   |
|   |   |   |  | 50504018   |
|   |   |   |  | 40806003   |
|   |   |   |  | 30130015   |
|   |   |   |  | 158814   |
|   |   |   |  | 70381  |
|   |   |   |  | 98100228   |
|   | 11/1/1997   | -0.10%  | -0.10%   | 97070057   |
| Company                                       | Effective date  | % Paguastad   | % Crantad  | WV #:  |
|   |   | -   |  | 70501025 (S)   |
| Nationwiae Mutuai Ins. Co.                    |   |   |  | 61011021 (S)   |
|   |   |   |  | 60525003 (S)   |
|   |   |   |  | 51116015 (S)   |
|   |   |   |  | 50519013 (S)   |
|   |   |   |  | 40915025 (S)   |
|   |   |   |  | 30410017   |
|   |   |   |  | 161342   |
|   |   |   |  | 152768   |
|   |   |   |  | 152768   |
|   |   |   |  | 30518  |
|   |   |   |  | 98040344   |
|   |   |   |  | 700 <del>1</del> 031 <del>1</del>  |
|   | State Farm Mutual Auto Ins. Co.  *Bi-annual rate filing-no change requested | State Farm Mutual Auto Ins.       7/2/2007         *Bi-annual rate filing-no change requested       11/21/2006         *Bi-annual rate filing-no change requested       6/8/2006         3/6/2006       7/8/2005         10/15/2004       5/15/2003         4/1/2002       11/15/2000         2/1/1999       11/11/1997    Company Effective date | State Farm Mutual Auto Ins.   Co.   7/2/2007   -2.50%     *Bi-annual rate filing-no change requested   11/21/2006   0%*     *Bi-annual rate filing-no change requested   6/8/2006   0%*     *3/6/2006   -1.30%   7/8/2005   -10.10%     10/15/2004   -0.10%   10/15/2004   -0.10%     5/15/2003   9.40%   4/1/2002   11.30%     11/15/2000   1.50%   2/1/1999   -5.20%     11/1/1997   -0.10%     Company   Effective date   %Requested     Nationwide Mutual Ins. Co.   8/17/2007   0.40%     2/17/2007   0.00%   8/18/2006   1.00%     2/17/2006   0.00%   8/11/2005   -5.70%     12/30/2004   0.00%   11/30/2003   7.30%     10/15/2002   8.40%   10/15/2001   8.30%     4/25/2001   8.30%   4/25/2001   8.30%     7/8/2000   5.00%   9/1/1998   -4.70% | State Farm Mutual Auto Ins.   Co.   7/2/2007   -2.50%   -2.50%       *Bi-annual rate filing-no change requested   11/21/2006   0%*   0%   0%       *Bi-annual rate filing-no change requested   6/8/2006   0%*   0%   0%       *Bi-annual rate filing-no change requested   6/8/2006   -1.30%   -1.30%   -1.30%       *7/8/2005   -10.10%   -10.10%   -10.10%       *10/15/2004   -0.10%   -0.10%   0.10%       *5/15/2003   9.40%   9.40%       *4/1/2002   11.30%   11.30%   11.30%       *11/15/2000   1.50%   1.50%       *2/17/1999   -5.20%   -5.20%       *2/17/1997   -0.10%   0.00%       *Nationwide Mutual Ins. Co.   8/17/2007   0.40%   0.40%       *2/17/2006   0.00%   0.00%       *8/18/2006   1.00%   1.00%       *2/17/2006   0.00%   0.00%       *8/11/2005   -5.70%   -5.70%       *2/17/2006   0.00%   0.00%       *3/11/2003   7.30%   7.30%       *3/10/15/2002   8.40%   8.40%       *1/15/2001   8.30%   8.30%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2000   5.00%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   3.80%       *4/25/2001   8.30%   4.470%   4.70%       *4/25/2001   8.30%   4.470%   4.70%       *4/25/2001   8.30%   4.470%   4.70% |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

**Private Passenger Auto** 

| Market Share as |   |                |            |           |                 |
|-----------------|---|----------------|------------|-----------|-----------------|
| of 2006         | Company                                       | Effective date | %Requested | % Granted | <b>WV</b> #:    |
|                 | Erie Ins. Property & Casualty                 |                |            |           |                 |
| 9.81%           | Co.   | 11/1/2007      | 0.20%      | 0.20%     | 70604005 (S)    |
|                 | *Bi-annual rate filing-no change<br>requested | 3/1/2007       | 0%*        | 0%        | 61207019 (S)    |
|                 | *Bi-annual rate filing-no change<br>requested | 10/1/2006      | 0%*        | 0%        | 60605000 (S)    |
|                 | *Bi-annual rate filing-no change              |                |            |           |                 |
|                 | requested                                     | 5/1/2006       | 0%*        | 0%        | 51220032 (S)    |
|                 |   | 1/1/2006       | -3.20%     | -3.20%    | 50916025 (S)    |
|                 |   | 11/1/2005      | -2.40%     | -2.60%    | 50627007 (S)    |
|                 |   | 8/1/2005       | -3.10%     | -3.10%    | 50512007 (S)    |
|                 | *introduced insurance scores                  |                |            |           |                 |
|                 | into rating                                   | 3/1/2005       | 0%*        | 0%*       | 41116023 (S)    |
|                 |   | 11/1/2004      | -0.01%     | -0.01%    | 40629029 (S)    |
|                 | *introduced insurance scores                  | 0/15/0004      | O O / viv  | 00/16     | 10.51.001.5 (0) |
|                 | into tiering                                  | 8/17/2004      | 0%*        | 0%*       | 40610016 (S)    |
|                 |   | 11/1/2003      | 8.90%      | 8.90%     | 30626021        |
|                 |   | 11/1/2002      | 9.90%      | 9.90%     | 163798          |
|                 |   | 11/1/2001      | 6.00%      | 6.00%     | 154878          |
|                 |   | 11/1/2000      | -0.85%     | -0.85%    | 60508           |
|                 |   | 10/1/1999      | -2.30%     | -2.30%    | 99030890        |
|                 |   | 8/19/1999      | -0.30%     | -0.30%    | 99060643        |
|                 |   | 11/1/1998      | -5.60%     | -5.60%    | 98050414        |
|                 |   | 10/1/1997      | 7.10%      | 7.10%     | 97040192        |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

**Private Passenger Auto** 

| Market Share as |  |                |                 |                |                 |
|-----------------|--|----------------|-----------------|----------------|-----------------|
| of 2006         | Company                                    | Effective date | %Requested      | % Granted      | <b>WV</b> #:    |
| 4.99%           | Allstate Ins. Co.                          | pending        | 0%*             | pending        | 70726014 (S)    |
|                 | *Bi-annual rate filing-no change requested | 7/18/2007      | 0%*             | 0%             | 70515026 (S)    |
|                 | *Bi-annual rate filing-no change requested | 12/29/2006     | 0%*             | 0%             | 61201007 (S)    |
|                 |  | n/a            | 4.50%           | 0%             | 60628022 (S)    |
|                 | *Bi-annual rate filing-no change requested | 6/29/2006      | 0%*             | 0%             | 60516004 (S)    |
|                 |  | 1/30/2006      | 1.40%           | 0.00%          | 51118026 (S)    |
|                 |  | 7/25/2005      | -4.20%          | -8.20%         | 50518008        |
|                 | *introduced tiering program                | 9/1/2003       | 0%*             | 0.00%          | 30508007        |
|                 |  | 3/3/2003       | 8.80%           | 8.80%          | 21219014        |
|                 |  | 4/25/2002      | 19.80%          | 13.50%         | 157710          |
|                 |  | 10/29/2001     | 10.00%          | 10.00%         | 1519991         |
|                 |  | 6/7/1999       | 14.00%          | 0.00%          | 1519991         |
|                 |  | 8/17/1998      | -0.03%          | -0.03%         | 98050338        |
|                 |  | 12/1/1997      | 1.50%           | 1.50%          | 97090193        |
| Market Share as |  |                |                 |                |                 |
| of 2006         | Company                                    | Effective date | %Requested      | % Granted      | <b>WV</b> #:    |
| 2.0.604         | Progressive Classic Insurance              | < 100 100 07   | <b>7. 7</b> 00/ | 5 500 <i>/</i> | 50.41.2022 (G)  |
| 2.96%           | Company                                    | 6/22/2007      | 5.50%           | 5.50%          | 70412022 (S)    |
|                 |  | 8/4/2006       | -5.30%          | -5.30%         | 60420020        |
|                 |  | 11/2/2005      | 0.00%           | 0.00%          | 50318014        |
|                 |  | 7/1/2005       | 0.00%           | -6.40%         | 50617001        |
|                 |  | 1/29/2004      | 2.10%           | 2.10%          | 31112014        |
|                 |  | 3/24/2003      | 4.50%           | 4.50%          | 21202000        |
|                 | (formerly Progressive Paloverde            | 1 /4/2002      | 11.600/         | 11 600/        | 157110          |
|                 | Ins. Co.)                                  | 1/4/2002       | 11.60%          | 11.60%         | 157110<br>90711 |
|                 |  | 12/12/2000     | 7.80%           | 7.80%          |                 |
|                 |  | 12/1/1999      | 3.50%           | 3.50%          | 99070341        |
|                 |  | 2/4/1999       | 0.00%           | 0.00%          | 98120016        |
|                 |  | 8/17/1998      | -2.30%          | -2.30%         | 98070280        |
|                 |  | 3/3/1998       | 0.80%           | 0.80%          | 98010037        |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

### Commercial Automobile

| Market Share as |  |                |            |           |              |
|-----------------|--|----------------|------------|-----------|--------------|
| of 2006         | Company  | Effective date | %Requested | % Granted | WV #:        |
|                 | Erie Insurance Property &                        |                |            |           |              |
| 9.18%           | Casualty Co                                      | 4/1/2007       | -2.90%     | -2.90%    | 61207023 (S) |
|                 |  | 3/1/2005       | 9.40%      | 9.40%     | 41028023 (S) |
|                 |  | 8/1/2003       | 9.70%      | 9.70%     | 30506011     |
|                 |  | 1/1/2002       | 7.30%      | 7.30%     | 156033       |
|                 |  | 5/1/2000       | 2.30%      | 2.30%     | 99120586     |
| Market Share as |  |                |            |           |              |
| of 2006         | Company  | Effective date | %Requested | % Granted | WV #:        |
| 7.51%           | Westfield Ins. Co.* *Utilizes ISO Loss Costs for | 3/30/2006      | 2.50%      | 2.50%     | 60313005 (S) |
|                 | Rates  | 9/2/2003       | 3.90%      | 3.90%     | 30702005     |
|                 |  | 8/30/1999      | -6.30%     | -6.30%    | 99070266     |
| Market Share as |  |                |            |           |              |
| of 2006         | Company  | Effective date | %Requested | % Granted | WV #:        |
|                 | State Farm Mutual Automobile                     |                |            |           |              |
| 5.76%           | Insurance Co                                     | 3/6/2006       | -0.30%     | -0.30%    | 51130024     |
|                 |  | 10/15/2004     | 7.10%      | 4.90%     | 40806002     |
|                 |  | 4/15/2003      | 9.20%      | 9.20%     | 30130023     |
|                 |  | 4/15/2002      | 6.90%      | 6.90%     | 158816       |
|                 |  | 11/15/2000     | -1.30%     | -1.30%    | 70383        |
| Market Share as |  |                |            |           |              |
| of 2006         | Company  | Effective date | %Requested | % Granted | WV #:        |
| 4.60%           | National Casualty Co.*                           | 10/6/2006      | -1.40%     | -1.40%    | 61002013 (S) |
|                 |  | 4/18/2005      | -20.00%    | -20.00%   | 50316022 (S) |
|                 |  | 12/6/2002      | 16.30%     | 16.30%    | 164273       |
|                 |  | 3/1/2002       | 14.30%     | 14.30%    | 159639       |
|                 |  | 6/15/2001      | 7.40%      | 7.40%     |              |
|                 | *Utilizes ISO Loss Costs for                     |                |            |           |              |
|                 | Rates  | 11/11/1999     | -0.90%     | -0.90%    |              |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

### Commercial Automobile

| Market Share as of 2006 | Company                         | Effective date | %Requested | % Granted | WV #:        |
|-------------------------|---------------------------------|----------------|------------|-----------|--------------|
|                         | Travelers Property Casualty Co. |                |            |           |              |
| 4.13%                   | of America                      | 11/1/2007      | 0.00%      | 0.00%     | 70305010     |
|                         |                                 | 2/1/2007       | 0.00%      | 0.00%     | 60907004 (S) |
|                         |                                 | 6/1/2005       | -5.00%     | -5.00%    | 41222001     |
|                         |                                 | 12/1/2003      | 7.60%      | 7.60%     | 30902009     |
|                         |                                 | 4/15/2002      | 2.80%      | 2.80%     | 160647       |
|                         |                                 | 12/13/2000     | 11.80%     | 11.80%    | 100360       |
|                         |                                 | 11/1/1999      | 9.90%      | 9.90%     | 99090205     |

### **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

#### Homeowners

| Market Share as |                                  |                |            |           |              |
|-----------------|----------------------------------|----------------|------------|-----------|--------------|
| of 2006         | Company                          | Effective date | %Requested | % Granted | WV #:        |
|                 | State Farm Fire and Casualty     |                |            |           |              |
| 26.43%          | Co.                              | 7/1/2007       | -7.20%     | -7.20%    | 70328021 (S) |
|                 |                                  | 5/1/2007       | -3.30%     | -3.30%    | 70126019 (S) |
|                 |                                  | 10/1/2006      | -5.00%     | -5.00%    | 60328010     |
|                 | *Bi-annual rate filing-no change |                |            |           |              |
|                 | requested                        | 3/1/2006       | 0%*        | 0.00%     | 51005005     |
|                 |                                  | 10/1/2004      | 0.50%      | 0.50%     | 40623046     |
|                 |                                  | 10/1/2003      | 13.70%     | 13.70%    | 30606014     |
|                 |                                  | 10/1/2002      | 27.50%     | 27.50%    | 161944       |
|                 |                                  | 4/1/2002       | 10.00%     | 10.00%    | 156870       |
|                 |                                  | n/a            | 2.00%      | 0.00%     | 155000       |
|                 |                                  | n/a            | ?          | 0.00%     | 99080488     |
|                 |                                  | 9/1/1998       | 3.60%      | 3.60%     | 98040335     |
|                 |                                  | n/a            | 0.40%      | 0.00%     | 98010238     |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

| Homeowners      |                                  | 3/15/1997      | 8.90%      | 8.90%     | 97010090                        |
|-----------------|----------------------------------|----------------|------------|-----------|---------------------------------|
| Market Share as |                                  |                |            |           |                                 |
| of 2006         | Company                          | Effective date | %Requested | % Granted | <b>WV</b> #:                    |
| 14.89%          | Nationwide Mutual Fire Ins. Co.  | 7/1/2007       | 0%*        | 0.00%     | 70403030 (S)                    |
|                 | *Bi-annual rate filing-no change |                |            |           |                                 |
|                 | requested                        | 1/13/2007      | -0.20%     | -0.20%    | 60731004 (S)                    |
|                 |                                  | 6/3/2006       | 0.00%      | 0.00%     | 51219008 (S)                    |
|                 |                                  | 8/6/2005       | 1.10%      | -2.34%    | 50210002 (S)                    |
|                 |                                  | 7/20/2004      | 4.90%      | 4.90%     | 40316026 (S)                    |
|                 |                                  | 7/20/2003      | 13.20%     | 13.20%    | 30122025                        |
|                 |                                  | 7/20/2002      | 20.20%     | 19.90%    | 159804                          |
|                 |                                  | 10/4/2001      | 18.10%     | 0.00%     | 156621                          |
|                 |                                  | 6/29/2001      | 13.80%     | 9.90%     | 151224                          |
|                 |                                  | 5/26/2000      | 9.90%      | 9.90%     | 99120520                        |
|                 |                                  | 4/8/1998       | 3.40%      | 3.40%     | 97120132                        |
| Market Share as |                                  |                |            |           |                                 |
| of 2006         | Company                          | Effective date | %Requested | % Granted | WV #:                           |
| 11 500          | Erie Ins. Property & Casualty    | = 11 1000F     | 4.100/     | 4.100/    | <b>5</b> 0.4020.45 ( <b>5</b> ) |
| 11.56%          | Co.                              | 7/1/2007       | -4.10%     | -4.10%    | 70403046 (S)                    |
|                 |                                  | 1/1/2007       | -3.30%     | -3.30%    | 61003024 (S)                    |
|                 | *Bi-annual rate filing-no change |                |            |           |                                 |
|                 | requested                        | 7/1/2006       | 0%*        | 0%*       | 60330024 (S)                    |
|                 |                                  | 3/1/2006       | -0.10%     | -0.10%    | 51116022 (S)                    |
|                 |                                  | 1/1/2006       | -14.50%    | -14.50%   | 51007015 (S)                    |
|                 |                                  | 5/1/2005       | -4.00%     | -4.00%    | 50210012 (S)                    |
|                 |                                  | 3/1/2005       | -1.30%     | -1.30%    | 41108015 (S)                    |
|                 | *introduced insurance scores     |                |            |           |                                 |
|                 | into tiering                     | 8/17/2004      | 0%*        | 0%*       | 40603036 (S)                    |
|                 |                                  | 4/1/2004       | 32.80%     | 32.80%    | 31210007 (S)                    |
|                 |                                  | 1/1/2004       | 5.70%      | 5.70%     | 30915009 (S)                    |
|                 | Continued on Next Page           | 4/1/2003       | 20.80%     | 20.80%    | 21212012 (S)                    |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

#### Homeowners

| Market Share as<br>of 2006 | Company                                       | Effective date | %Requested | % Granted | WV #:        |
|----------------------------|---|----------------|------------|-----------|--------------|
|                            | Erie Ins. Property & Casualty                 |                |            |           |              |
|                            | Co. Continued.                                | 4/1/2002       | 5.80%      | 5.80%     | 158704       |
|                            |   | 4/1/2001       | 4.40%      | 4.40%     | 150342       |
|                            |   | 4/1/2000       | 0.30%      | 0.30%     | 99120382     |
|                            |   | 3/1/1999       | 5.60%      | 5.60%     | 98110356     |
|                            |   | 3/1/1998       | 6.80%      | 6.80%     | 97110212     |
|                            |   | 3/1/1997       | 5.50%      | 5.50%     | 97050317     |
| Market Share as of 2006    | Company                                       | Effective date | %Requested | % Granted | WV #:        |
| 5.90%                      | Allstate Ins. Co.                             | pending        | 0%*        | pending   | 70725009 (S) |
|                            | *Bi-annual rate filing-no change<br>requested | pending        | 0%*        | pending   | 70202014 (S) |
|                            | *Bi-annual rate filing-no change<br>requested | 11/6/2006      | 0%*        | 0%*       | 60803017 (S) |
|                            | *Bi-annual rate filing-no change<br>requested | 7/3/2006       | 0%*        | 0.00%     | 60202011 (S) |
|                            | *Bi-annual rate filing-no change<br>requested | 11/1/2005      | 0%*        | 0.00%     | 51017005 (S) |
|                            | *09/01/03 filing introduced                   |                |            |           |              |
|                            | tiering program                               | 9/1/2003       | 0%*        | 0.00%     | 30509013     |
|                            |   | 3/10/2003      | 16.70%     | 11.60%    | 21227001     |
|                            |   | 2/25/2002      | 42.70%     | 21.30%    | 157559       |
|                            |   | 7/31/2000      | 9.00%      | 9.00%     | 20478        |
|                            |   | 9/28/1998      | 2.00%      | 2.00%     | 98040411     |
|                            |   | 6/23/1997      | 4.00%      | 4.00%     | 97030819     |
| Market Share as of 2006    | Company                                       | Effective date | %Requested | % Granted | WV #:        |
|                            | Nationwide Property & Casualty                |                | •          |           |              |
| 4.51%                      | Insurance Company                             | 7/1/2007       | 0.00%      | 0.00%     | 70403030 (S) |
|                            | <u>-</u> -                                    | 1/13/2007      | -0.20%     | -0.20%    | 60731004 (S) |
|                            |   | 6/3/2006       | 0.00%      | 0.00%     | 51219008 (S) |
|                            |   | 8/6/2005       | 1.10%      | -2.34%    | 50210002 (S) |
|                            | *initial program filing                       | 7/20/2004      | 0%*        | 0%*       | 40406025 (S) |

## Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business

#### Businessowners

| Market Share as         |   |                |              |           |              |
|-------------------------|---|----------------|--------------|-----------|--------------|
| of 2006                 | Company                                 | Effective date | %Requested   | % Granted | WV #:        |
|                         | Erie Ins. Property & Casualty           |                |              |           |              |
| 13.01%                  | Co                                      | pending        | -0.10%       | pending   | 70817010 (S) |
|                         | (Ultraflex Program)                     | 12/1/2007      | 0.10%        | 0.10%     | 70712017 (S) |
|                         |   | 4/1/2007       | -1.80%       | -1.80%    | 61222012 (S) |
|                         |   | 4/1/2006       | 0.90%        | 0.90%     | 51215008 (S) |
|                         |   | 3/1/2005       | 5.60%        | 5.60%     | 41014014 (S) |
|                         |   | 1/1/2005       | 0.20%        | 0.20%     | 40817004 (S) |
|                         |   | 1/1/2004       | 12.00%       | 12.00%    | 30728026     |
|                         |   | 3/1/2003       | 14.10%       | 14.10%    | 21107030     |
|                         |   | 10/1/2001      | 7.50%        | 7.50%     | 154461       |
|                         |   | 8/27/2001      | 0.00%        | 0.00%     | 156035       |
|                         |   | 8/1/2000       | 4.80%        | 4.80%     | 40327        |
|                         |   | 6/1/2000       | 0.10%        | 0.10%     | 99120007     |
| Market Share as         |   |                |              |           |              |
| of 2006                 | Company                                 | Effective date | %Requested   | % Granted | WV #:        |
| 12.27%                  | Westfield Ins. Co.*                     | 4/28/2007      | 2.60%        | 2.60%     | 70404016 (S) |
|                         |   | 7/28/2005      | 5.00%        | 5.00%     | 50520000 (S) |
|                         |   | 4/15/2004      | 9.50%        | 9.50%     | 31222036     |
|                         | *Utilizes ISO Loss Costs for            |                |              |           |              |
|                         | Rates.                                  | 8/26/2002      | 12.90%       | 12.90%    | 163471       |
| Market Share as of 2006 | Commons                                 | Effective date | 0/Degreested | % Granted | WV #:        |
|                         | Company  Endown Law Co. (Charle Course) |                | %Requested   |           |              |
| 7.53%                   | Federal Ins. Co. (Chubb Group)          | 2/1/2008       | 0.20%        | 0.20%     | 70522007     |
|                         | (Customarq series)                      | 5/1/2006       | 0.20%        | 0.20%     | 51101004     |
|                         |   | 1/1/2006       | -0.01%       | -0.01%    | 50815010     |
|                         |   | 7/1/2005       | 12.30%       | 12.30%    | 50124015     |
|                         |   | 2/1/2004       | 0.00%        | 0.00%     | 30828005     |
|                         |   | 6/1/2002       | 15.00%       | 15.00%    | 160384       |
|                         |   | 1/1/2001       | 0.00%        | 0.00%     | 100498       |
|                         |   | 11/1/1999      | 0.00%        | 0.00%     | 99070624     |

## Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business

#### Businessowners

| Market Share as |  |                |            |           |              |
|-----------------|--|----------------|------------|-----------|--------------|
| of 2006         | Company  | Effective date | %Requested | % Granted | <b>WV</b> #: |
| 6.61%           | Cincinnati Ins. Co.                                      | 7/1/2007       | -0.10%     | -0.10%    | 61227013 (S) |
|                 | (Businessowner program)                                  | 11/1/2006      | -0.06%     | -0.06%    | 60425009 (S) |
|                 |  | 7/1/2006       | 3.05%      | 3.05%     | 60125014 (S) |
|                 |  | 7/1/2004       | 0.30%      | 0.30%     | 40120016     |
|                 |  | 11/1/2003      | 9.15%      | 9.15%     | 30516014     |
| Market Share as |  |                |            |           |              |
| of 2006         | Company  | Effective date | %Requested | % Granted | <b>WV</b> #: |
| 5.67%           | Nationwide Mutual Ins. Co.*                              | pending        | -1.90%     | pending   | 70628025 (S) |
|                 | (Business Provider Program) *Utilizes ISO Loss Costs for | 6/15/2007      | 0.00%      | 0.00%     | 70312013 (S) |
|                 | Rates  | 10/1/2006      | -0.80%     | -0.80%    | 60511025 (S) |
|                 |  | 12/1/2005      | -0.10%     | -0.10%    | 50809023 (S) |
|                 |  | 11/15/2005     | 1.80%      | 1.80%     | 50726012 (S) |
|                 |  | 9/1/2005       | 0.00%      | 0.00%     | 50317015 (S) |
|                 |  | 6/1/2004       | 1.30%      | 1.20%     | 31223019     |
|                 |  | 2/1/2003       | 5.80%      | 5.80%     | 163357       |
|                 |  | 10/1/2002      | 9.00%      | 9.00%     | 162075       |
|                 |  | 2/1/2002       | 7.00%      | 7.00%     | 153992       |
|                 |  | 2/1/2000       | 4.00%      | 4.00%     | 99070602     |

### Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business

**Medical Malpractice (Physicians & Surgeons)** 

| Market Share as | <u></u>                     |                |                |                |              |
|-----------------|-----------------------------|----------------|----------------|----------------|--------------|
| of 2006         | Company                     | Effective date | %Requested     | % Granted      | <b>WV</b> #: |
| 73.71%          | West Virginia Mutual Ins Co | 1/1/2007       | -15.00%        | -15.00%        | 60915016     |
|                 | *formerly W.V. Physicians   |                |                |                |              |
|                 | Mutual Ins. Co.             | 1/1/2006       | -5.00%         | -5.00%         | 50826007     |
|                 |                             | 1/1/2005       | 10.20%         | 10.20%         | 41006013     |
|                 |                             | 7/1/2004       | initial filing | initial filing | 40331017     |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

**Medical Malpractice (Physicians & Surgeons)** 

| Market Share as            |   |                |                |                |              |
|----------------------------|---|----------------|----------------|----------------|--------------|
| of 2006                    | Company   | Effective date | %Requested     | % Granted      | <b>WV</b> #: |
| 9.84%                      | Woodbrook Cas Ins Inc<br>*formerly Medical Assurance of                   | pending        | -10.70%        | pending        | 70810017 (S) |
|                            | WV, Inc.  | 10/20/2006     | -2.80%         | -2.80%         | 60711005     |
|                            |   | 10/20/2005     | -1.10%         | -1.10%         | 50718024     |
|                            |   | 10/20/2004     | 18.50%         | 14.50%         | 40721020     |
|                            |   | 10/3/2003      | 17.30%         | 13.00%         | 30623002     |
|                            |   | 7/1/2002       | 23.00%         | 16.00%         | 161405       |
|                            |   | 9/14/2001      | 30.00%         | 18.00%         | 155255       |
|                            |   | 8/1/2000       | 35.00%         | 35.00%         | 50507        |
| Market Share as<br>of 2006 | Company   | Effective date | %Requested     | % Granted      | WV #:        |
| 5.26%                      | Health Care Indemnity Inc.  | 1/5/2007       | 0%*            | 0.00%          | 61103006     |
| 3.2070                     | *Annual rate filing-no change   | 1/3/2007       | 070            | 0.0070         | 01103000     |
|                            | requested   | 1/1/2006       | -11.60%        | -11.60%        | 51006015     |
|                            |   | 1/1/2005       | -1.90%         | -1.90%         | 41020017     |
|                            |   | 1/1/2004       | 6.70%          | 6.70%          | 31010020     |
|                            |   | 6/17/2003      | initial filing | initial filing | 30325009     |
| Market Share as            |   |                |                |                |              |
| of 2006                    | Company   | Effective date | %Requested     | % Granted      | WV #:        |
| 3.25%                      | National Fire Insurance Company of Hartford *Annual rate filing-no change | 7/11/2007      | 0%*            | 0.00%          | 70705016 (S) |
|                            | requested   | 8/1/2006       | 0.00%          | 0.00%          | 60712001 (S) |
|                            | HCA program   | 8/12/2005      | 0.00%          | 0.00%          | 50713006     |
|                            | . 0   | 7/2/2004       | 0.00%          | 0.00%          | 40610009     |
|                            |   | 5/17/2003      | initial filing | initial filing | 30428006     |
| Market Share as            |   |                |                |                |              |
| of 2006                    | Company   | Effective date | %Requested     | % Granted      | WV #:        |
| 1 420/                     | American Casualty Company of  | 9/1/2007       | 2 970/         | 2 970/         | 70425011 (2) |
| 1.42%                      | Reading, PA   | 8/1/2007       | 2.87%          | 2.87%          | 70425011 (S) |
|                            | *Nurse Programs   | 5/1/2006       | 3.00%          | 3.00%          | 60210003 (S) |
|                            |   | 12/16/2005     | 6.20%          | 6.20%          | 50831026 (S) |
|                            |   | 8/13/2004      | 26.80%         | 26.80%         | 40525004     |
|                            |   | n/a            | 83.40%         | 0.00%          | 30819021     |
|                            |   | 12/1/2002      | 4.20%          | 4.20%          | 20923013     |
|                            |   | 6/21/2002      | 12.50%         | 12.50%         | 161467       |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

### Individual Health Products

| Market Share as         |   | Effective         |             |            |                |
|-------------------------|---|-------------------|-------------|------------|----------------|
| of 2006                 | Company   | Date              | %Requested  | % Granted  | WV #:          |
|                         | Mountain State Blue Cross &                       |                   |             |            |                |
| 80.22%                  | Blue Shield                                       | 10/1/2005         | 11.45%      | 11.45%     |                |
|                         |   | 10/1/2004         | 10.38%      | 10.38%     |                |
|                         |   | 10/1/2003         | 8.19%       | 8.19%      |                |
|                         |   | 10/1/2002         | 10.25%      | 10.25%     |                |
|                         |   | 10/1/2001         | 14.75%      | 14.75%     |                |
|                         |   | 10/1/2000         | 12.70%      | 12.70%     |                |
|                         |   | 10/1/1999         | 5.00%       | 5.00%      |                |
|                         |   | 10/1/1998         | 7.10%       | 7.10%      |                |
| Market Share as         |   | <b>Effective</b>  |             |            |                |
| of 2006                 | Company   | Date              | %Requested  | % Granted  | WV #:          |
| 7.50%                   | Time Insurance Company *formerly Fortis Insurance | 3/2/2006          | 18.00%      | 18.00%     |                |
|                         | Company   | 6/23/2005         | 16.00%      | 16.00%     |                |
|                         |   | 6/23/2004         | 0.00%       | 0.00%      |                |
|                         |   | 6/23/2003         | 0.00%       | 0.00%      |                |
|                         |   | 6/23/2002         | 0.00%       | 0.00%      |                |
| Market Share as         |   | Effective         |             |            |                |
| of 2006                 | Company   | Date              | %Requested  | % Granted  | WV #:          |
| 3.20%                   | Continental General Insurance                     | 4/1/2006          | 25.00%      | 25.00%     |                |
| 3.20%                   | Company   | 10/1/2005         |             |            |                |
|                         |   |                   | 20.00%      | 20.00%     |                |
|                         |   | 2/1/2005          | 11.00%      | 11.00%     |                |
|                         |   | 8/1/2004          | 17.00%      | 17.00%     |                |
|                         |   | 1/1/2004          | 22.00%      | 22.00%     |                |
|                         |   | 6/1/2003          | 22.00%      | 22.00%     |                |
| Mr. 1. 4.Cl             |   | 10/1/2002         | 40.00%      | 40.00%     |                |
| Market Share as of 2006 | Company   | Effective<br>Date | %Requested  | % Granted  | WV #:          |
| 01 <b>2</b> 000         | Company<br>Health Plan of Upper Ohio              | Date              | /orcquesteu | /0 Granicu | <b>∀∀ ∀</b> π; |
| 2.69%                   | Valley  | 1/19/2006         | 14.60%      | 14.60%     |                |
|                         | -   | 1/1/2005          | 11.60%      | 11.60%     |                |
|                         |   | 1/1/2004          | -5.50%      | -5.50%     |                |
|                         |   | 1/1/2003          | 10.20%      | 10.20%     |                |
|                         |   | 1/1/2002          | 23.10%      | 23.10%     |                |
|                         |   | 1/1/2001          | 17.90%      | 17.90%     |                |
|                         |   | 1/1/2000          | 4.80%       | 4.80%      |                |
|                         |   | 1/1/1999          | 20.30%      | 20.30%     |                |
|                         |   | 1/1/1998          | 3.80%       | 3.80%      |                |

## **Approved Rate Change History of Top 5 Carriers in the Market for selected lines of business**

#### **Individual Health**

#### **Products**

| Market Share as |                           | <b>Effective</b> |            |           |          |
|-----------------|---------------------------|------------------|------------|-----------|----------|
| of 2006         | Company                   | Date             | %Requested | % Granted | WV #:    |
|                 | John Alden Life Insurance |                  |            |           |          |
| 1.68%           | Company                   | 9/1/2006         | 20.00%     | 20.00%    | 60516020 |
|                 |                           | 3/30/2006        | 14.00%     | 14.00%    | 60113008 |
|                 |                           | 7/1/2005         | 21.00%     | 21.00%    | 50208022 |

#### **RECEIVERSHIP DIVISION**

During 2006, the Receivership Division was involved in the administration of two domestic liquidation proceedings; one estate was closed during the year and one estate remains open. The administration of the estates is performed pursuant to West Virginia Code §33-10-1 et seq. or 33-24-14 et seq.

#### BLUE CROSS BLUE SHIELD OF WEST VIRGINIA, INC.

On October 26, 1990, the Insurance Commissioner of the State of West Virginia, was appointed Receiver of Blue Cross Blue Shield of West Virginia, Inc. (BCBSWV), and was directed to liquidate and wind-up the affairs of BCBSWV by an Order of Liquidation entered in the Circuit Court of Kanawha County, West Virginia.

The Receivership Court entered an "Order Authorizing and Approving Assumption of Certain Liabilities in Exchange for Sale of Certain Assets" on November 26, 1990. This Order authorized Mountain State Blue Cross and Blue Shield, Inc. (MSBCBS) to assume the liability for any claims incurring on or after October 12, 1990 on the BCBSWV health insurance policies in return for various consideration from BCBSWV, and as contemplated by a project agreement entered into in October 1990. Mutual Management Company, Inc. (MMC), an affiliate of MSBCBS, was to purchase the home office building, furniture and equipment at a specified amount of \$7,000,000, and provide certain administrative services to the Receiver.

The Receivership Court entered an order on April 2, 1991, to approve the "Application of Receiver to Approve Plan of Liquidation." The Plan of Liquidation set Monday, July 8, 1991 as the final date for filing claims in the liquidation proceedings. A total of 21,446 Proofs of Claim were returned before the deadline.

Under an Order issued by the Receivership Court in 1991, the Deputy Receiver was named Liquidator of the estate and was delegated responsibility to evaluate and, where appropriate, bring any causes of action for recovery to the estate, its subscribers and creditors. The Deputy Receiver/Liquidator has previously brought and pursued asset recovery actions against the Blue Cross Blue Shield Association, the directors and officers of BCBSWV, Shearson Lehman Hutton Inc., United Mine Workers of America (UMWA) and others. An action was also filed against MSBCBS and Mutual Management Company, Inc. to compel performance under the agreement mentioned above. Through these efforts and other recoveries to the estate, at December 31, 1999, the Receiver held \$13,495,812.12 of cash balances, all of which had been recovered since the company had been placed into liquidation.

The Receiver's Provisional Plan of Distribution was filed with the Receivership Court on June 16, 1992. Notices of Determination indicating the Receiver's recommendation as to the amount and/or classification of each claim filed in the estate were mailed to claimants on June 22, 1992. Claims that had been classified by the Receiver as Class III or higher were advised of the recommended approved amount of their claim. Claims that were classified below Class III (Class IV through Class VI) were advised of the recommended classification code for their claim, but were not necessarily, in all cases, advised of the recommended amount. The procedure for filing objections is outlined in West Virginia Code §33-24-25, the Plan of Liquidation and the Provisional Plan of Distribution. On March 9, 1996, West Virginia Code §33-24-27 was amended to change the policyholder creditor class from Class III to Class II.

#### **RECEIVERSHIP DIVISION**

In 1992, after the final date established by the Receivership Court for the filing of claims, the United States of America filed an objection with the Receivership Court, claiming that all debts owed to federal government agencies should have a "super priority" over all other claimants in the receivership proceeding, whether or not the United States of America had filed a Proof of Claim. On December 4, 1998, the West Virginia Supreme Court upheld the decision of the Receivership Court and the Receiver's position on the classification of these claims, and remanded issues involving the amount of certain government agency claims.

During 1999, the United States of America obtained an extension of time from the United States Supreme Court in order to consider filing a write of certiorari to appeal that West Virginia Supreme Court decision.

After obtaining this extension of time, the United States Department of Justice made a decision not to file an appeal. During 2000, the claims of the United States of America were all settled as to amount and creditor class.

On June 16, 1993, the Receivership Court adopted Rules of Procedure before Referee for the resolution of disputed claims. A total of sixty-seven (67) objection hearings were held before the Court appointed Referee, and two hundred twenty-four (224) additional objections were resolved by agreement between the claimant and the Receiver.

In addition to the objection of the United States of America, other objection hearings involving significant amounts to the estate were held on the claims of Blue Cross of Western Pennsylvania, Pennsylvania Blue Shield and the UMWA. In January 1997, the Receivership Court adopted the recommendation of the Referee as to the claims of Blue Cross of Western Pennsylvania and Pennsylvania Blue Shield. On December 4, 1998, the West Virginia Supreme Court issued its opinion affirming in part, reversing in part and remanding the case to the Receivership Court. During 2000, the remanded claims of Blue Cross of Western Pennsylvania and Pennsylvania Blue Shield against the estate and the Receiver's claim against Blue Cross of Western Pennsylvania were settled. The estate received \$452,500 and the claimants received approved general creditor claims against the estate.

The Receiver petitioned for and made a 50% distribution to all subscriber and health care provider Class II claims in a partial distribution. A total of \$10,661,374.08 was distributed to Class II claimants on October 27, 2000.

There remain several claims where hearings have been held and the Referee's decision is pending. The UMWA claim, and those of the Receiver claiming a voidable preference as to the UMWA were fully briefed and in October 2003, the Referee issued his recommendations on the UMWA claim and the Receiver's preference action against the UMWA. The Receiver and the UMWA filed exceptions to the Referee's recommendations. On May 10, 2005, the Receivership Court adopted the recommendation of the Referee and final orders were entered. On August 17, 2005, UMWA notified their intent to appeal this Receivership Court Order to the West Virginia

Supreme Court of Appeals. After briefing the UMWA Appeal was argued on September 6, 2006, before the WV Supreme Court of Appeals.

#### **RECEIVERSHIP DIVISION**

On October 6, 2006, after consideration of the arguments of the parties and a careful review of the briefs and record, the Supreme Court reversed the Circuit Courts Order and remanded the case for entry of an order granting the UMWA's Motion for Summary Judgment.

This delinquency proceeding is being prosecuted under the case heading <u>State of West Virginia ex rel. Jane L. Cline v. Blue Cross Blue Shield</u>, Civil Action Number 90-C-3825 in the Circuit Court of Kanawha County, West Virginia. Reports on significant activity relating to the liquidation are filed with the Receivership Court on a periodic basis as necessary.

#### **SELF-INSURANCE DIVISION**

The Workers' Compensation Self-Insurance Unit is responsible for regulating the one hundred twenty-one (121) employers in West Virginia that have been approved to self-insure their workers' compensation coverage. 2006 was an exceptional year for self-insurance with the addition of (fourteen) 14 new employers. Furthermore, for the first time in the history of West Virginia workers' compensation, all active self-insured employers are fully secured with regards to claims with dates of injury prior to July 1, 2004.

Self-insured employers in West Virginia self-administer their claims. Ordinarily, the employer hires a third party administrator (TPA) to mange and process claims, although a small number of employers truly self-administer through an internal claim management department or a subsidiary company. Self-administration provides the self-insured employer with a greater degree of control over the claim management process than participation in guaranty cost or deductible programs.

Regulation of self-insurance focuses on several different areas: maintenance of the risk pools, annual financial condition reviews, claim monitoring and the resolution of claimant and provider complaints.

W. Va. Code St. R. §85-19-1 et seq. establishes two risk pools in which the self-insured employers participate: the Security pool that covers claims with dates of injury prior to July 1, 2004 (the date self-administration began) and the Guaranty pool that covers claims with dates of injury on or after July 1, 2004. Active and inactive self-insured employers participate in the pools dependant upon each employer's exposure base since self-insured employers are joint and severely liable for defaults of other self-insured employers. The purpose of the risk pools is to provide the means to pay claims for defaulted self-insured employers without placing the burden on the taxpayers of West Virginia.

Annual financial condition reviews require the employer to submit three (3) years of audited financial statements which are then analyzed to determine if the employer's financial state has changed over the past year. W. Va. Code St. R. §85-18-1 et seq. identifies the benchmarks against which the financial statements are measured and defines deteriorating financial condition. Employers who do not pass the annual review and are deemed to be in a deteriorating financial condition are required to provide additional security to cover the claims that would be paid out of the Guaranty pool in the case of a default.

Claim monitoring concentrates on ensuring that claimants are paid correctly and promptly. Claim monitoring audits are often completed at the TPA's place of business, although desk audits are also performed when the number of claims to be reviewed is small. The audit findings are communicated to the employer and TPA via a detailed letter and the employer is then required to provide proof that the issues have been resolved. The most common errors are late notification to the OIC of a claim's existence and incorrect temporary total disability calculations.

The resolution of claimant and provider complaints provides a more informal approach to dispute resolution than the legal appeal process. Inquiries by claimants, providers and government officials are researched and responded to, generally within (24) hours, and have resulted in a minimal number of instances where the employer is deemed to be out of compliance with claim processing guidelines.

AccessWV, the state's high risk insurance pool, guarantees that all West Virginians who qualify can purchase health insurance through the Plan, regardless of their current and past health circumstances. Coverage through AccessWV is also available to persons with portability rights through the federal Health Insurance Accountability and Portability Act (HIPAA) and to persons eligible for the Health Coverage Tax Credit (HCTC). The program is authorized by the "Model Health Plan for Uninsurable Individuals Act", which is Article 48 of Chapter 33 of the West Virginia Code. The program operates through the Offices of the Insurance Commissioner.

AccessWV is governed by a six member Board of Directors appointed by the Governor. The Insurance Commissioner is an *ex officio* member of the Board and the Chair. An Executive Director oversees the day-to-day operations of the Plan, provides policy direction and ongoing program development, and works closely with the Plan Administrator, the Public Employees Insurance Agency (PEIA), and its subcontractors. PEIA provides administrative services including eligibility determination, premium billing, customer service and medical and pharmaceutical claims processing.

AccessWV was launched in July 2005 and completed its first full year of operation in December 2006.

#### **Program Fundamentals**

#### **Eligibility for Coverage**

To qualify for AccessWV coverage, an applicant must document eligibility under one or more of the following criteria:

- Applicant has portability rights through the Federal Health Insurance Portability and Accountability Act (HIPAA); or
- Applicant is eligible for the Health Coverage Tax Credit (HCTC) Program; or
- Applicant was rejected for health insurance during the last six months by a carrier selling health insurance in West Virginia; or
- Applicant was offered coverage during the last six months by a carrier doing business in West Virginia, but the quoted rate was higher than AccessWV for substantially similar coverage, or there was a restrictive waiver that excluded coverage for a medical condition; or
- Applicant has one or more of the presumptive health conditions identified by the Board of Directors as qualifying a person for coverage in the high risk plan, regardless of whether an application was made to another carrier.

An applicant must be a resident of West Virginia for at least thirty (30) days, except in the case of the HIPAA and HCTC, eligibles for whom there are no minimum residency requirements. Dependents of persons eligible for AccessWV coverage are also eligible.

The following persons are not eligible for coverage through AccessWV:

- Those eligible to receive employment-related group insurance coverage through their own employment, that of a spouse or a parent;
- Those eligible for medical coverage under a federal or state program including Medicare, Medicaid and the West Virginia Children's Health Insurance Program; and
- Residents of a public institution (i.e., federal or state correctional facility or a Veteran's home) unless there is HIPAA eligibility.

#### **Coverage Plans**

AccessWV offers three plans—A, B and C. All plans cover the same broad array of services, but differ in their premiums, deductibles and out-of-pocket maximums. Annual medical deductibles range from \$400 to \$2,000 for individual coverage and \$800 to \$4,000 for family coverage for in-network services. The medical deductibles double for out-of-network services. A separate deductible, ranging from \$200 to \$1,000 for individual coverage and \$400 to \$2,000 for family coverage, applies to prescription drugs. The annual medical benefit maximum is \$200,000 for all plans and the annual pharmacy benefit maximum is \$25,000. A combined lifetime maximum of \$1,000,000 for medical and pharmaceutical benefits applies to all plans.

Covered services include hospital, physician services, outpatient services, home care, prescription drugs, maternity, rehabilitation, outpatient therapies and other medical services. The benefit package incorporates cost containment measures including precertification of inpatient admissions and specified outpatient services, medical case management, disease management, and pharmacy benefit management, including prior authorization, quantity limits and step therapy.

#### **Premiums**

The enabling legislation provides that AccessWV premiums be set at 125-150 percent of the standard risk rate as determined by considering the premium rates charged by other insurers offering coverage in the individual market in West Virginia. Premium levels are set by the Board of Directors. As of December 2006, premiums were set at approximately 140 percent of the standard risk rate. Premiums vary based on geographic region, age band, gender and tier (single or family).

#### **Enrollment Procedures**

Interested persons may call toll free 1-866-445-8491 to request application materials. Materials may also be downloaded from the website at <a href="www.accesswv.org">www.accesswv.org</a>. Requests for information are fulfilled by the AccessWV Program Office. The completed application and first month's premium are returned to the Plan Administrator. The Plan Administrator determines eligibility and answers eligibility and benefit questions.

#### **Highlights of 2006**

#### 2006 Enrollment

*Enrollment Growth.* AccessWV continued to grow steadily throughout 2006. The plan began January 2006 with 123 policyholders and ended the year with 298, an increase of 142 percent. Total membership, including dependents of policyholders, went from 129 to 345. See below for monthly breakdown.

**Monthly Enrollment during 2006** 

|            | Jan | Feb | Mar | Apr | May | June | July | Aug | Sept | Oct | Nov | Dec |
|------------|-----|-----|-----|-----|-----|------|------|-----|------|-----|-----|-----|
| # Policies | 123 | 145 | 162 | 175 | 193 | 211  | 217  | 228 | 252  | 256 | 280 | 298 |
| # Members  | 129 | 151 | 171 | 191 | 207 | 234  | 248  | 258 | 285  | 289 | 323 | 345 |

Lapsed Coverage. During 2006, 83 policyholders ended their coverage in AccessWV. Cancellations were either at the member's request or for nonpayment of premiums. Some members who request cancellation provide a reason for this, while others do not. Reasons for ending coverage include eligibility for Medicare, Medicaid or employer-sponsored group coverage.

**Plans.** AccessWV continues to offer the three products—Plans A, B, and C—that has been offered since inception. As of December, 43 percent of the policyholders were enrolled in Plan C, the option with the highest deductibles and the lowest premiums.

*County.* As of December 2006, membership was distributed through 49 of West Virginia's 55 counties. Berkeley, Kanawha, Monongalia and Wood counties each had 20 or more policyholders. There were no policyholders in Brooke, Calhoun, Clay, Gilmer, McDowell, and Wetzel counties.

Gender. Females accounted for 59 percent of the total membership, and males 41 percent.

Age. More than half of the policyholders (53 percent) were age 50+.

*Tier.* The majority of policies (93 percent) were for individuals with 7 percent of policies for families. The 20 family policies represent a total of 67 members.

*Eligibility Category.* Approximately one-third of the policyholders (36 percent) as of December were federally qualified eligible individuals through HIPAA. Almost two-thirds of the enrollees (63 percent) had not been able to purchase coverage in the regular market or affirmed they had a qualifying health condition. Two HCTC eligible persons were enrolled.

#### **Major Activities in 2006**

During this first full year of Plan operations, the focus was on strengthening the infrastructure needed to support all aspects of the new organization to ensure smooth operations, financial soundness and legislative compliance.

Highlights of Plan activities during the year include:

- Premiums and product design for Plan Year 2007 beginning July 1
- Annual Residency Survey and Open Enrollment period
- Appointment of two new Board members; reappointment of two members
- Negotiation of Memo of Understanding with Plan Administrator for Plan Year 2007
- Revision and Expansion of the Plan's Operational Protocols
- Revision of the Enrollment Application and development of related material
- Grant management for the CMS seed money award
- Outreach activities to promote AccessWV to the target population
- Fulfillment of requests for application kits
- Analysis of Plan data and preparation of related reports
- Participation in the Full Program Evaluation conducted by the Legislative Auditor's Office
- Financial Audit of Fiscal Year 2006
- Analysis of financing options and preparation of Report to the Legislature

#### **Program Promotion and Related**

AccessWV continued to follow its strategy of working through stakeholders to reach the target population. Stakeholders include insurance agents, carriers, providers, disease organizations and other service entities that have contact with subgroups of potential members. Public appearances by the Executive Director, the Insurance Commissioner and staff from the Offices of the Insurance Commissioner contributed to this effort. In addition, mail campaigns to pharmacies, senior centers (for early retirees), physicians, and others were carried out. Mountain State Blue Cross and Blue Shield provides a brochure and contact information to all persons who are denied coverage for medical reasons or who receive medically underwritten quotes for portability coverage. Persons referred by Mountain State constitute the majority of those calling the AccessWV office to request application materials.

The outreach subcommittee of the Board meets as needed to discuss program promotion, and outreach strategies are frequently discussed at full Board meetings. Since June, the Executive Director has reported the outreach activities to the Board in a bimonthly report. AccessWV participated fully in meetings held for HCTC eligible workers affected by a plant closing in Charleston.

### WEST VIRGINIA HEALTH INSURANCE PLAN "AccessWV"

AccessWV maintains a toll-free number (1-866-445-8491) as well as a local number (304-558-8264) to receive calls from prospective applicants. During 2006, AccessWV fulfilled more than 600 requests for information. Some callers decline information if they determine that the premiums would not be affordable. In such situations, AccessWV staff attempt to refer the caller to safety net providers or other organizations that might be of assistance.

After Mountain State Blue Cross Blue Shield, insurance agents are the second most important source of referrals for those calling the AccessWV Office. Stakeholder groups targeted in mass mailings (physicians, senior centers, etc.) also provide referrals to the AccessWV phone line. The majority of applicants download the materials directly from the program website at <a href="https://www.accesswv.org">www.accesswv.org</a>.

#### Audited Financial Results: Fiscal Year 2006

AccessWV was included as an enterprise fund in the financial audit of the Offices of the Insurance Commissioner for State Fiscal Year 2006 ending June 30, 2006. No issues were identified for AccessWV. Total net assets were reported as \$3.584 million. The audit was done by Suttle and Stalnaker, PLLC of Charleston.

#### Financial Results: Calendar Year 2006

Unaudited financial results for Calendar Year 2006 were reported in the 2006 Annual Report to the Governor and are reported here. An audit of State Fiscal Year 2007 for the period ending June 30, 2007 will be undertaken during 2007.

AccessWV ended 2006 with a period surplus of \$1,780,384 and carry-over funds of \$5,794,177. The projected operational loss for the calendar year (premiums minus expenses) was \$153,921.

Accrued revenues for 2006 were calculated at \$3,340,791. These revenues came from hospital assessments, premiums and interest. The "Uninsurable Individuals Act" provided for hospital assessments as the interim source of financing for the high risk pool. This financing source was continued in 2006 and provided \$1,763,598 to support the pool. Premiums contributed \$1,406,486 to income and interest earnings came to \$170,707.

No new federal funding was awarded in 2006. AccessWV continued to spend down the funds from the \$1 million federal seed grant awarded in 2004 under a "no cost" extension. All grant funds were spent by the end of the year.

The Plan incurred an estimated \$1,560,407 in expenses for medical claims, pharmacy claims and administration during 2006. Incurred medical claims came to \$1,067,195; prescription claims to \$173,984, and administrative costs to \$319,227.

### WEST VIRGINIA HEALTH INSURANCE PLAN "AccessWV"

The 2006 administrative expense ratio (administrative expenses divided by premiums) was 23 percent. This expense ratio is expected to decrease as enrollment grows and fixed costs are spread over a larger enrollment base.

The projected policy loss ratio (incurred claims divided by premiums) for 2006 was 88 percent. This policy loss ratio was favorable owing mainly to the fact that in the early months of the year a large proportion of the members were meeting a six-month waiting period for pre-existing conditions and claims pay-out was depressed. The policy loss ratio is expected to increase as the proportion of members meeting a waiting period declines.

#### WORKERS' COMPENSATION BOARD OF REVIEW

Since the inception of the Workers' Compensation Board of Review on February 1, 2004, the Board has worked with a backlog of cases. The Workers' Compensation Appeal Board, our predecessor, did a good job of completing their work and left only 64 cases when the Appeal Board ceased to exist on January 31, 2004.

At that time, appeals from the Workers' Compensation Office of Judges were filed with us at the rate of 591 per month. We began our work on February 1, 2004, by deciding 300 cases per month. This seemed like a lot of work, but we soon realized we had to increase our caseload or our numbers would become staggering. Within a couple of months, we increased our monthly disposition of cases to approximately 425 decisions. As filings continued to exceed case dispositions, even with these numbers, we were backlogging cases every month.

We soon became aware we had two choices: either work continuously with a backlog or again increase our number of dispositions. We consciously chose to work harder by increasing the number of cases we handled each month, with a goal to completely clear up the backlog and decide cases as they mature on our docket. We finally reached our goal.

In 2004, we averaged 591 new case filings with 406 dispositions per month. New case filings dropped slightly in 2005 to 577 per month, with dispositions increasing to 507 per month. We began to gain on the backlog in 2006 when the average number of filings decreased to 487 per month, and we increased dispositions to 595 per month; this equals 7,140 orders for the year.

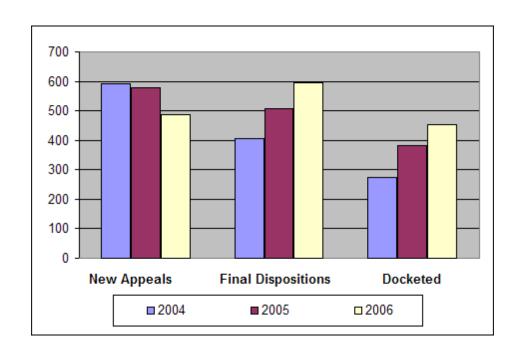
Make no mistake; reaching this goal has been an arduous task. The Board of Review has completed this vast amount of work with the assistance of two staff attorneys, two paralegals, five support staff and twelve contract attorneys. As members of the Board, W. Jack Stevens and Jim Gray, along with our former colleague, Robert Wolpert, and I wish to express our appreciation to each of these people.

You will find enclosed graphs which illuminate the Board of Review's monthly average of new case filings and case dispositions for 2004, 2005, 2006 and 2007, along with a three-year analysis. Please take time to review the charts as they illustrate the increase in volume of work load for each of these years.

By timely completing the appeal process, we trust we have fulfilled our obligation to the citizens of West Virginia.

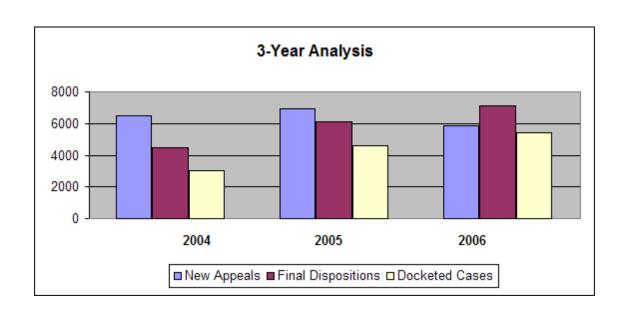
#### WORKERS' COMPENSATION BOARD OF REVIEW

|                           | 2006 | 2005 | 2004 |
|---------------------------|------|------|------|
| New Appeals               | 487  | 577  | 591  |
| <b>Final Dispositions</b> | 595  | 507  | 406  |
| Docketed                  | 454  | 383  | 275  |



#### WORKERS' COMPENSATION BOARD OF REVIEW

| February<br>2004 | 2005  | 2006  | %<br>Increase<br>2004/2005 | %<br>Increase<br>2005/2006 | %<br>3-Year<br>Increase |                           |
|------------------|-------|-------|----------------------------|----------------------------|-------------------------|---------------------------|
| 6,505            | 6,928 | 5,839 | 7%                         | -16%                       | -10%                    | New Appeals               |
| 4,466            | 6,086 | 7,139 | 36%                        | 17%                        | 60%                     | <b>Final Dispositions</b> |
| 3,020            | 4,596 | 5,442 | 52%                        | 18%                        | 80%                     | <b>Docketed Appeals</b>   |



# SECTION 3 SUMMARY OF BUSINESS IN WEST VIRGINIA

# LIFE ACCIDENT AND HEALTH FRATERNAL PROPERTY AND CASUALTY

#### 2006 Summary of West Virginia Operations of Licensed Insurers by Lines of Business Life, Annuity, Accident and Health and Fraternal Insurance

| <u>LIFE</u>                                 | <b>Premiums Written</b>     | <b>Benefits Paid</b>     |            |
|---|-----------------------------|--------------------------|------------|
| Ordinary Life                               | \$385,428,168               | \$875,578,502            |            |
| Credit Life                                 | \$11,557,504                | \$6,382,124              |            |
| Group Life                                  | \$137,124,249               | \$596,342,878            |            |
| Industrial Life                             | \$224,640                   | \$3,705,687              |            |
| Fraternal Life Insurance                    | \$9,199,403                 | \$10,184,524             |            |
| <b>Total Life Insurance</b>                 | \$543,533,964               | \$1,492,193,715          |            |
| ANNUITIES                                   | <b>Considerations</b>       | <b>Benefits Paid</b>     |            |
| Life Annuities                              | \$958,267,339               | \$386,955,001            |            |
| Fraternal Annuities                         | \$8,264,131                 | \$7,143,544              |            |
| <b>Total Annuities</b>                      | \$966,531,470               | \$394,098,545            |            |
| ACCIDENT & HEALTH INSURANCE                 |                             |                          | Loss Ratio |
| Life  | Premiums Earned             | <b>Benefits Incurred</b> | Exc. LAE   |
| Individual A & H Type Policies              | \$254,001,031               | \$176,186,622            | 69%        |
| Group A & H                                 | \$351,257,971               | \$320,420,664            | 91%        |
| Federal Employees Health Benefits           | \$3,097,158                 | \$1,527,833              | 49%        |
| Credit A & H, (Group and Ind.)              | \$9,373,059                 | \$5,660,483              | 60%        |
| Collectively Renewable A & H                | \$690,577                   | \$302,781                | 44%        |
| <b>Total Life A &amp; H Insurance</b>       | \$618,419,796               | \$504,098,383            | 82%        |
| Fraternal                                   |                             |                          |            |
| Individual A & H Type Policies              | \$2,465,241                 | \$1,887,609              | 77%        |
| Collectively Renewable A & H                | \$0                         | \$0                      | 0%         |
| Total Fraternal A & H Insurance             | \$2,465,241                 | \$1,887,609              | 77%        |
| Property                                    |                             |                          |            |
| Individual A & H Type Policies              | \$8,083,098                 | \$5,806,521              | 72%        |
| Group A & H                                 | \$10,416,458                | \$5,476,863              | 53%        |
| Federal Employees Health Benefits           | \$0                         | \$0                      | 0%         |
| Credit A & H, (Group and Ind.)              | \$2,944,956                 | \$203,534                | 7%         |
| Collectively Renewable A & H                | \$536                       | (\$15)                   | -3%        |
| Total Property A & H Insurance              | \$21,445,048                | \$11,486,903             | 54%        |
| Hospital, Medical, and Dental Corp. (HM     | ( <b>DI</b> ) \$656,957,412 | \$582,036,531            | 89%        |
| Health Maintenance Org. (HMO)               | \$479,120,637               | \$410,641,764            | 86%        |
| Limited Health Service Org.                 | \$889,920                   | \$718,895                | 81%        |
| Life Org. Reporting on Health Blank         | \$259,601,191               | \$206,624,362            | 80%        |
| Property Org. Reporting on Health Blank     |                             | \$1,715,083              | 70%        |
| Total Accident & Health                     | \$2,041,361,438             | \$1,719,209,530          | 84%        |
|   | . , , ,                     | ¥±,, ±,,=0,,000          | 31/0       |
| Total Life, Annuity, Accident & Health, and |                             | Φ2 (ΩΕ FΩ1 FΩΩ           |            |
| Fraternal Insurance                         | \$3,551,426,872             | \$3,605,501,790          |            |

## 2006 Summary of West Virginia Operations of Licensed Insurers by Lines of Business

#### **Property Insurance**

|   |                        |                          | Loss Ratio |
|---|------------------------|--------------------------|------------|
|   | <b>Premiums Earned</b> | <b>Benefits Incurred</b> | Exc. LAE   |
| Fire                                      | \$45,510,696           | \$18,419,712             | 40%        |
| Allied Lines                              | \$26,564,671           | \$6,309,879              | 24%        |
| Ocean Marine                              | \$2,909,192            | \$1,229,262              | 42%        |
| Inland Marine                             | \$47,945,676           | \$18,592,491             | 39%        |
| <b>Total Fire &amp; Allied Lines</b>      | \$122,930,235          | \$44,551,344             | 36%        |
| Multiple Peril Crop                       | \$10,746,870           | \$8,014,277              | 75%        |
| Farmowners Multiple Peril                 | \$9,928,788            | \$3,304,548              | 33%        |
| Homeowners Multiple Peril                 | \$300,927,048          | \$123,336,788            | 41%        |
| Commercial Multiple Peril (Non-Liability) | \$92,991,410           | \$38,392,214             | 41%        |
| Commercial Multiple Peril (Liability)     | \$67,414,053           | \$52,266,601             | 78%        |
| Mortgage Guaranty                         | \$16,001,306           | \$7,151,264              | 45%        |
| Total Multiple Peril                      | \$498,009,475          | \$232,465,692            | 47%        |
| Private Passenger Auto NoFault            | \$438                  | \$651,001                | 148630%    |
| Private Passenger Auto Other Liability    | \$641,686,901          | \$395,679,259            | 62%        |
| Commercial Auto Nofault                   | \$32,582               | \$22,298                 | 68%        |
| Commercial Auto Other Liability           | \$129,342,352          | \$78,697,218             | 61%        |
| Private Passenger Physical Damage         | \$405,828,968          | \$178,237,303            | 44%        |
| Commercial Auto Physical Damage           | \$45,506,241           | \$18,377,094             | 40%        |
| Total Automobile                          | \$1,222,397,482        | \$671,664,173            | 55%        |
| Financial Guaranty                        | \$4,431,975            | (\$18,340)               | 0%         |
| Medical Malpractice                       | \$77,969,121           | \$12,256,501             | 16%        |
| Earthquake                                | \$1,283,524            | (\$40,414)               | -3%        |
| Workers' Compensation                     | \$772,002,224          | \$604,856,512            | 78%        |
| Other Liability                           | \$151,548,314          | \$126,161,136            | 83%        |
| Products Liability                        | \$8,428,960            | (\$11,938,823)           | -142%      |
| Aircraft (All Perils)                     | \$4,389,954            | \$264,804                | 6%         |
| Fidelity                                  | \$4,070,194            | \$720,217                | 18%        |
| Surety                                    | \$31,897,429           | \$5,537,944              | 17%        |
| Federal Flood                             | \$9,447,315            | \$1,758,174              | 19%        |
| Burglary and Theft                        | \$457,658              | \$71,034                 | 16%        |
| Boiler and Machinery                      | \$5,563,642            | \$630,562                | 11%        |
| Credit                                    | \$1,495,781            | \$974,329                | 65%        |
| Aggregate Write-ins                       | \$7,507,020            | \$3,995,954              | 53%        |
| Title                                     | \$24,310,063           | \$649,887                | 3%         |
| <b>Total Other Lines</b>                  | \$1,104,803,174        | \$745,879,477            | 68%        |
| Total Property & Title                    | \$2,948,140,366        | \$1,694,560,686          | 51%        |
| Report Total All Lines                    | \$6,499,567,238        | \$5,300,062,476          | 82%        |

## SECTION 4 MARKET SHARE REPORTS BY LINE OF BUSINESS

# LIFE ACCIDENT AND HEALTH FRATERNAL PROPERTY AND CASUALTY

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 1    | Teachers Ins & Ann Assoc Of Amer   | 7.84%                | \$75,809,050                 |
| 2    | New York Life Ins & Annuity Corp   | 5.38%                | \$52,033,338                 |
| 3    | AXA Equitable Life Ins Co          | 5.09%                | \$49,168,984                 |
| 4    | RiverSource Life Ins Co            | 4.64%                | \$44,820,456                 |
| 5    | Variable Annuity Life Ins Co       | 4.38%                | \$42,378,793                 |
| 6    | Lincoln Natl Life Ins Co           | 4.07%                | \$39,378,624                 |
| 7    | Allianz Life Ins Co Of North Amer  | 3.84%                | \$37,160,258                 |
| 8    | ING USA Annuity and Life Ins Co    | 3.51%                | \$33,890,456                 |
| 9    | Prudential Ins Co Of Amer          | 3.15%                | \$30,417,956                 |
| 10   | Northwestern Mut Life Ins Co       | 2.99%                | \$28,872,385                 |
| 11   | Allstate Life Ins Co               | 2.67%                | \$25,851,139                 |
| 12   | American Skandia Life Assur Corp   | 2.55%                | \$24,647,990                 |
| 13   | Ing Life Ins & Annuity Co          | 2.43%                | \$23,467,959                 |
| 14   | Jefferson Pilot Life Ins Co        | 2.42%                | \$23,431,282                 |
| 15   | MetLife Investors Ins Co           | 2.39%                | \$23,067,703                 |
| 16   | Pruco Life Ins Co                  | 2.26%                | \$21,823,512                 |
| 17   | Jackson Natl Life Ins Co           | 2.13%                | \$20,624,039                 |
| 18   | Sun Life Assur Co Of Canada US     | 2.12%                | \$20,487,166                 |
| 19   | AIG SunAmerica Life Assur Co       | 2.02%                | \$19,502,431                 |
| 20   | MetLife Investors USA Ins Co       | 1.98%                | \$19,166,757                 |
| 21   | Metropolitan Life Ins Co           | 1.71%                | \$16,530,152                 |
| 22   | Chase Ins Life and Annuity Co      | 1.69%                | \$16,345,994                 |
| 23   | New England Life Ins Co            | 1.56%                | \$15,122,151                 |
| 24   | Western Southern Life Assur Co     | 1.33%                | \$12,827,873                 |
| 25   | Ohio Natl Life Ins Co              | 1.23%                | \$11,906,498                 |
| 26   | Security Benefit Life Ins Co       | 1.16%                | \$11,243,808                 |
| 27   | Lincoln Benefit Life Co            | 1.12%                | \$10,780,432                 |
| 28   | AIG Annuity Ins Co                 | 1.09%                | \$10,566,367                 |
| 29   | Bankers Life & Cas Co              | 1.09%                | \$10,486,883                 |
| 30   | Fidelity & Guaranty Life Ins Co    | 0.97%                | \$9,414,897                  |
| 31   | Genworth Life Ins Co               | 0.96%                | \$9,288,490                  |
| 32   | Equitrust Life Ins Co              | 0.94%                | \$9,119,647                  |
| 33   | American Equity Invest Life Ins Co | 0.83%                | \$8,064,141                  |
| 34   | Great West Life & Annuity Ins Co   | 0.80%                | \$7,767,854                  |
| 35   | State Farm Life Ins Co             | 0.77%                | \$7,426,356                  |
| 36   | Midland Natl Life Ins Co           | 0.76%                | \$7,305,952                  |
| 37   | Integrity Life Ins Co              | 0.64%                | \$6,170,694                  |
| 38   | PHL Variable Ins Co                | 0.62%                | \$6,001,961                  |
| 39   | Transamerica Life Ins Co           | 0.58%                | \$5,621,674                  |
| 40   | Massachusetts Mut Life Ins Co      | 0.55%                | \$5,342,208                  |
| 41   | Horace Mann Life Ins Co            | 0.52%                | \$5,054,940                  |
| 42   | Great American Life Ins Co         | 0.52%                | \$4,995,930                  |
| 43   | Reliastar Life Ins Co              | 0.51%                | \$4,920,330                  |
| 44   | American Investors Life Ins Co     | 0.48%                | \$4,636,321                  |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 45   | Erie Family Life Ins Co             | 0.48%                | \$4,622,555                  |
| 46   | Principal Life Ins Co               | 0.46%                | \$4,405,836                  |
| 47   | Cuna Mut Ins Society                | 0.46%                | \$4,403,579                  |
| 48   | MetLife Ins Co of CT                | 0.44%                | \$4,284,986                  |
| 49   | United American Ins Co              | 0.42%                | \$4,071,306                  |
| 50   | American United Life Ins Co         | 0.39%                | \$3,730,845                  |
| 51   | Peoples Benefit Life Ins Co         | 0.35%                | \$3,366,333                  |
| 52   | Thrivent Financial For Lutherans    | 0.33%                | \$3,194,374                  |
| 53   | Liberty Life Ins Co                 | 0.33%                | \$3,184,074                  |
| 54   | American Gen Life Ins Co            | 0.33%                | \$3,163,974                  |
| 55   | MetLife Life & Annuity Co of CT     | 0.31%                | \$2,968,950                  |
| 56   | Cuna Mut Life Ins Co                | 0.30%                | \$2,947,072                  |
| 57   | Washington Natl Ins Co              | 0.30%                | \$2,915,438                  |
| 58   | American Natl Ins Co                | 0.27%                | \$2,595,819                  |
| 59   | Modern Woodmen Of Amer              | 0.25%                | \$2,379,585                  |
| 60   | American Gen Life & Acc Ins Co      | 0.24%                | \$2,367,844                  |
| 61   | Woodmen World Life Ins Soc          | 0.24%                | \$2,362,388                  |
| 62   | Americo Financial Life Annuity Ins  | 0.23%                | \$2,251,514                  |
| 63   | Fidelity Investments Life Ins Co    | 0.21%                | \$2,055,827                  |
| 64   | Amerus Life Ins Co                  | 0.20%                | \$1,956,370                  |
| 65   | CM Life Ins Co                      | 0.19%                | \$1,850,969                  |
| 66   | Guardian Ins & Annuity Co Inc       | 0.18%                | \$1,778,681                  |
| 67   | Protective Life Ins Co              | 0.18%                | \$1,710,231                  |
| 68   | Merrill Lynch Life Ins Co           | 0.17%                | \$1,676,851                  |
| 69   | United Of Omaha Life Ins Co         | 0.17%                | \$1,674,174                  |
| 70   | Genworth Life & Annuity Ins Co      | 0.16%                | \$1,577,132                  |
| 71   | Union Central Life Ins Co           | 0.11%                | \$1,101,755                  |
| 72   | TIAA Cref Life Ins Co               | 0.10%                | \$943,387                    |
| 73   | USAA Life Ins Co                    | 0.10%                | \$936,790                    |
| 74   | Life Ins Co Of The Southwest        | 0.09%                | \$913,559                    |
| 75   | Sentry Life Ins Co                  | 0.09%                | \$837,958                    |
| 76   | Farm Family Life Ins Co             | 0.08%                | \$809,534                    |
| 77   | Hartford Life & Annuity Ins Co      | 0.08%                | \$777,691                    |
| 78   | National Western Life Ins Co        | 0.08%                | \$736,575                    |
| 79   | Western Reserve Life Assur Co of OH | 0.06%                | \$589,376                    |
| 80   | North American Co Life & Hlth Ins   | 0.06%                | \$578,415                    |
| 81   | Fort Dearborn Life Ins Co           | 0.05%                | \$531,280                    |
| 82   | Continental General Ins Co          | 0.05%                | \$518,282                    |
| 83   | Cincinnati Life Ins Co              | 0.05%                | \$494,540                    |
| 84   | Nationwide Life Ins Co              | 0.05%                | \$475,278                    |
| 85   | Minnesota Life Ins Co               | 0.05%                | \$456,976                    |
| 86   | Penn Mut Life Ins Co                | 0.05%                | \$440,302                    |
| 87   | Motorists Life Ins Co               | 0.04%                | \$432,476                    |
| 88   | Transamerica Financial Life Ins Co  | 0.04%                | \$430,719                    |

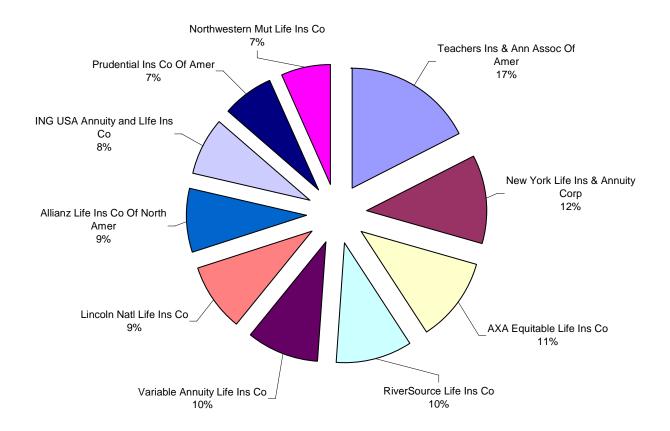
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 89   | Union Security Ins Co               | 0.04%                | \$417,288                    |
| 90   | First Colony Life Ins Co            | 0.04%                | \$414,836                    |
| 91   | Golden Rule Ins Co                  | 0.04%                | \$388,374                    |
| 92   | Beneficial Life Ins Co              | 0.04%                | \$361,143                    |
| 93   | Reliance Standard Life Ins Co       | 0.03%                | \$301,205                    |
| 94   | Church Life Ins Corp                | 0.03%                | \$291,130                    |
| 95   | Transamerica Occidental Life Ins Co | 0.03%                | \$279,300                    |
| 96   | Aviva Life Ins Co                   | 0.03%                | \$278,436                    |
| 97   | Symetra Life Ins Co                 | 0.03%                | \$272,497                    |
| 98   | Hartford Life Ins Co                | 0.03%                | \$267,842                    |
| 99   | National Life Ins Co                | 0.03%                | \$264,562                    |
| 100  | Ameritas Life Ins Corp              | 0.03%                | \$264,284                    |
| 101  | Shenandoah Life Ins Co              | 0.03%                | \$256,866                    |
| 102  | Jefferson Natl Life Ins Co          | 0.03%                | \$250,600                    |
| 103  | Mony Life Ins Co Of Amer            | 0.03%                | \$248,465                    |
| 104  | Illinois Mut Life Ins Co            | 0.03%                | \$247,957                    |
| 105  | Security Mut Life Ins Co Of NY      | 0.02%                | \$210,672                    |
| 106  | Presidential Life Ins Co            | 0.02%                | \$205,031                    |
| 107  | Lafayette Life Ins Co               | 0.02%                | \$195,325                    |
| 108  | John Hancock Life Ins Co            | 0.02%                | \$188,977                    |
| 109  | Kansas City Life Ins Co             | 0.02%                | \$168,842                    |
| 110  | Standard Ins Co                     | 0.02%                | \$162,961                    |
| 111  | Conseco Ins Co                      | 0.02%                | \$159,298                    |
| 112  | Pacific Life Ins Co                 | 0.02%                | \$149,105                    |
| 113  | Physicians Life Ins Co              | 0.01%                | \$142,896                    |
| 114  | Degree Of Honor Protective Assn     | 0.01%                | \$95,111                     |
| 115  | New York Life Ins Co                | 0.01%                | \$89,453                     |
| 116  | Liberty Bankers Life Ins Co         | 0.01%                | \$87,555                     |
| 117  | Commonwealth Ann & Life Ins Co      | 0.01%                | \$86,227                     |
| 118  | Guardian Life Ins Co Of Amer        | 0.01%                | \$85,889                     |
| 119  | Jefferson Pilot Financial Ins Co    | 0.01%                | \$85,229                     |
| 120  | Life Investors Ins Co Of Amer       | 0.01%                | \$85,155                     |
| 121  | Assurity Life Ins Co                | 0.01%                | \$83,940                     |
| 122  | ISDA fraternal Assoc                | 0.01%                | \$82,413                     |
| 123  | West Coast Life Ins Co              | 0.01%                | \$82,000                     |
| 124  | American Fidelity Assur Co          | 0.01%                | \$81,914                     |
| 125  | Croatian Fraternal Union Of Amer    | 0.01%                | \$78,484                     |
| 126  | Ameritas Variable Life Ins Co       | 0.01%                | \$67,614                     |
| 127  | First Investors Life Ins Co         | 0.01%                | \$61,123                     |
| 128  | Kemper Investors Life Ins Co        | 0.01%                | \$55,694                     |
| 129  | Mayflower Natl Life Ins Co          | 0.00%                | \$48,280                     |
| 130  | Monumental Life Ins Co              | 0.00%                | \$46,848                     |
| 131  | Homesteaders Life Co                | 0.00%                | \$42,091                     |
| 132  | Sunamerica Life Ins Co              | 0.00%                | \$26,000                     |

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 133  | National Guardian Life Ins Co      | 0.00%                | \$25,399                     |
| 134  | AIG Life Ins Co                    | 0.00%                | \$24,883                     |
| 135  | Federated Life Ins Co              | 0.00%                | \$23,440                     |
| 136  | Madison Natl Life Ins Co Inc       | 0.00%                | \$21,813                     |
| 137  | National Slovak Society Of The Usa | 0.00%                | \$21,245                     |
| 138  | Standard Life & Accident Ins Co    | 0.00%                | \$20,250                     |
| 139  | Reassure America Life Ins Co       | 0.00%                | \$19,695                     |
| 140  | Harleysville Life Ins Co           | 0.00%                | \$18,402                     |
| 141  | American Maturity Life Ins Co      | 0.00%                | \$18,285                     |
| 142  | William Penn Assn                  | 0.00%                | \$18,260                     |
| 143  | Investors Heritage Life Ins Co     | 0.00%                | \$16,789                     |
| 144  | Standard Life Ins Co Of IN         | 0.00%                | \$14,500                     |
| 145  | Western Catholic Union             | 0.00%                | \$14,369                     |
| 146  | Primerica Life Ins Co              | 0.00%                | \$14,286                     |
| 147  | Amica Life Ins Co                  | 0.00%                | \$13,957                     |
| 148  | American Heritage Life Ins Co      | 0.00%                | \$13,502                     |
| 149  | United Teacher Assoc Ins Co        | 0.00%                | \$13,276                     |
| 150  | Annuity Investors Life Ins Co      | 0.00%                | \$12,943                     |
| 151  | United Investors Life Ins Co       | 0.00%                | \$12,033                     |
| 152  | Thrivent Life Ins Co               | 0.00%                | \$11,594                     |
| 153  | MML Bay State Life Ins Co          | 0.00%                | \$11,000                     |
| 154  | Lincoln Heritage Life Ins Co       | 0.00%                | \$10,877                     |
| 155  | Polish Natl Alliance Us Of Na      | 0.00%                | \$8,650                      |
| 156  | Columbus Life Ins Co               | 0.00%                | \$8,500                      |
| 157  | Nationwide Life Ins Co of Amer     | 0.00%                | \$7,777                      |
| 158  | Baltimore Life Ins Co              | 0.00%                | \$7,520                      |
| 159  | Ohio State Life Ins Co             | 0.00%                | \$7,256                      |
| 160  | Colorado Bankers Life Ins Co       | 0.00%                | \$6,642                      |
| 161  | Time Ins Co                        | 0.00%                | \$6,056                      |
| 162  | Federal Home Life Ins Co           | 0.00%                | \$4,806                      |
| 163  | Liberty Life Assur Co Of Boston    | 0.00%                | \$4,700                      |
| 164  | American Fraternal Union           | 0.00%                | \$4,543                      |
| 165  | Farmers & Traders Life Ins Co      | 0.00%                | \$4,250                      |
| 166  | Columbia Universal Life Ins Co     | 0.00%                | \$4,162                      |
| 167  | Valley Forge Life Ins Co           | 0.00%                | \$4,030                      |
| 168  | Country Investors Life Assur Co    | 0.00%                | \$4,000                      |
| 169  | MTL Ins Co                         | 0.00%                | \$3,868                      |
| 170  | Humanadental Ins Co                | 0.00%                | \$3,660                      |
| 171  | Trustmark Ins Co                   | 0.00%                | \$3,485                      |
| 172  | United Fidelity Life Ins Co        | 0.00%                | \$3,373                      |
| 173  | Mid West Natl Life Ins Co Of TN    | 0.00%                | \$3,280                      |
| 174  | Central Reserve Life Ins Co        | 0.00%                | \$3,032                      |
| 175  | Universal Guaranty Life Ins Co     | 0.00%                | \$2,754                      |
| 176  | United Natl Life Ins Co Of Amer    | 0.00%                | \$2,675                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 177  | Bankers Fidelity Life Ins Co         | 0.00%                | \$2,621                      |
| 178  | Fidelity Security Life Ins Co        | 0.00%                | \$2,545                      |
| 179  | Phoenix Life Ins Co                  | 0.00%                | \$2,435                      |
| 180  | Woman's Life Ins Society             | 0.00%                | \$2,400                      |
| 181  | Federal Life Ins Co                  | 0.00%                | \$2,208                      |
| 182  | Indianapolis Life Ins Co             | 0.00%                | \$1,965                      |
| 183  | Metropolitan Tower Life Ins Co       | 0.00%                | \$1,800                      |
| 184  | Ohio Natl Life Assur Corp            | 0.00%                | \$1,796                      |
| 185  | American Amicable Life Ins Co Of TX  | 0.00%                | \$1,750                      |
| 186  | Chesapeake Life Ins Co               | 0.00%                | \$1,675                      |
| 187  | Western & Southern Life Ins Co       | 0.00%                | \$1,600                      |
| 188  | Unity Mut Life Ins Co                | 0.00%                | \$1,200                      |
| 189  | Slovene Natl Benefit Society         | 0.00%                | \$1,200                      |
| 190  | American Bankers Life Assur Co Of FL | 0.00%                | \$1,191                      |
| 191  | American Memorial Life Ins Co        | 0.00%                | \$1,065                      |
| 192  | Charter Natl Life Ins Co             | 0.00%                | \$1,050                      |
| 193  | CICA Life Ins Co of Amer             | 0.00%                | \$1,040                      |
| 194  | Combined Ins Co Of Amer              | 0.00%                | \$950                        |
| 195  | Guarantee Trust Life Ins Co          | 0.00%                | \$883                        |
| 196  | American Capitol Ins Co              | 0.00%                | \$800                        |
| 197  | Great Southern Life Ins Co           | 0.00%                | \$688                        |
| 198  | Independent Order Of Foresters Us Br | 0.00%                | \$600                        |
| 199  | United States Life Ins Co In NYC     | 0.00%                | \$463                        |
| 200  | Central United Life Ins Co           | 0.00%                | \$377                        |
| 201  | Royal Neighbors Of Amer              | 0.00%                | \$360                        |
| 202  | Mega Life & Health Ins Co The        | 0.00%                | \$300                        |
| 203  | American Income Life Ins Co          | 0.00%                | \$300                        |
| 204  | American Pioneer Life Ins Co         | 0.00%                | \$300                        |
| 205  | American Fidelity Life Ins Co        | 0.00%                | \$276                        |
| 206  | General American Life Ins Co         | 0.00%                | \$248                        |
| 207  | Union Fidelity Life Ins Co           | 0.00%                | \$183                        |
| 208  | Conseco Senior Health Ins Co         | 0.00%                | \$175                        |
| 209  | Serb Natl Federation                 | 0.00%                | \$99                         |
| 210  | Investors Life Ins Co North Amer     | 0.00%                | \$92                         |
| 211  | Greek Catholic Union Of The USA      | 0.00%                | \$50                         |
| 212  | Banner Life Ins Co                   | 0.00%                | (\$227)                      |
| 213  | Aetna Life Ins Co                    | 0.00%                | (\$10,367)                   |
| 214  | Farmers New World Life Ins Co        | -0.02%               | (\$176,781)                  |

| Total for Top 10 Insurers    | 44.90%  | \$433,930,300 |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 55.10%  | \$532,601,170 |
| Total for All Insurers       | 100.00% | \$966,531,470 |

#### **Annuities**

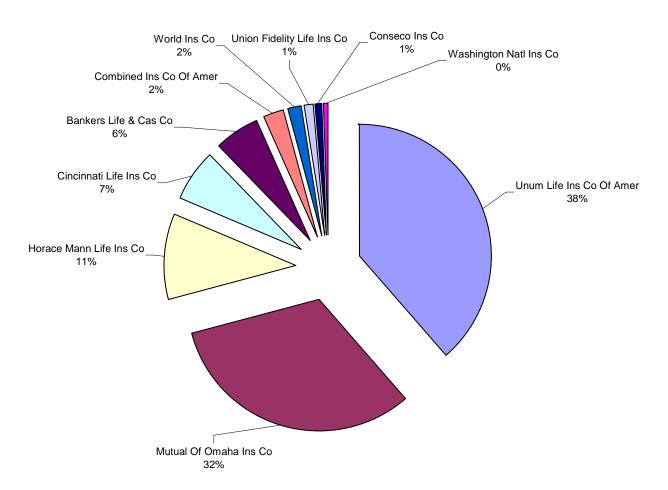


#### 2006 West Virginia Market Share Report Collectively Renewable A & H

| Rank | Company Name                    | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|---------------------------------|----------------------|------------------------------|
| 1    | Unum Life Ins Co Of Amer        | 38.17%               | \$263,826                    |
| 2    | Mutual Of Omaha Ins Co          | 31.96%               | \$220,895                    |
| 3    | Horace Mann Life Ins Co         | 10.41%               | \$71,953                     |
| 4    | Cincinnati Life Ins Co          | 6.45%                | \$44,570                     |
| 5    | Bankers Life & Cas Co           | 5.54%                | \$38,273                     |
| 6    | Combined Ins Co Of Amer         | 2.41%                | \$16,690                     |
| 7    | World Ins Co                    | 1.60%                | \$11,040                     |
| 8    | Union Fidelity Life Ins Co      | 1.07%                | \$7,389                      |
| 9    | Conseco Ins Co                  | 0.95%                | \$6,538                      |
| 10   | Washington Natl Ins Co          | 0.44%                | \$3,073                      |
| 11   | Perico Life Ins Co              | 0.18%                | \$1,222                      |
| 12   | Primerica Life Ins Co           | 0.11%                | \$767                        |
| 13   | National Benefit Life Ins Co    | 0.10%                | \$722                        |
| 14   | MetLife Ins Co of CT            | 0.10%                | \$718                        |
| 15   | New Era Life Ins Co             | 0.08%                | \$549                        |
| 16   | Standard Life & Accident Ins Co | 0.07%                | \$458                        |
| 17   | Government Employees Ins Co     | 0.06%                | \$433                        |
| 18   | Jefferson Pilot Life Ins Co     | 0.06%                | \$432                        |
| 19   | American Pioneer Life Ins Co    | 0.06%                | \$393                        |
| 20   | Trustmark Ins Co                | 0.04%                | \$309                        |
| 21   | American Natl Ins Co            | 0.04%                | \$263                        |
| 22   | EMC Natl Life Co                | 0.03%                | \$183                        |
| 23   | Monumental Life Ins Co          | 0.03%                | \$173                        |
| 24   | National Cas Co                 | 0.01%                | \$103                        |
| 25   | Commercial Travelers Mut Ins Co | 0.01%                | \$88                         |
| 26   | Loyal American Life Ins Co      | 0.01%                | \$46                         |
| 27   | American Gen Life & Acc Ins Co  | 0.00%                | \$7                          |

| Total for Top 10 Insurers    | 99.01%  | \$684,247 |
|------------------------------|---------|-----------|
| Total for All Other Insurers | 0.99%   | \$6,866   |
| Total for All Insurers       | 100.00% | \$691,113 |

#### Collectively Renewable A & H

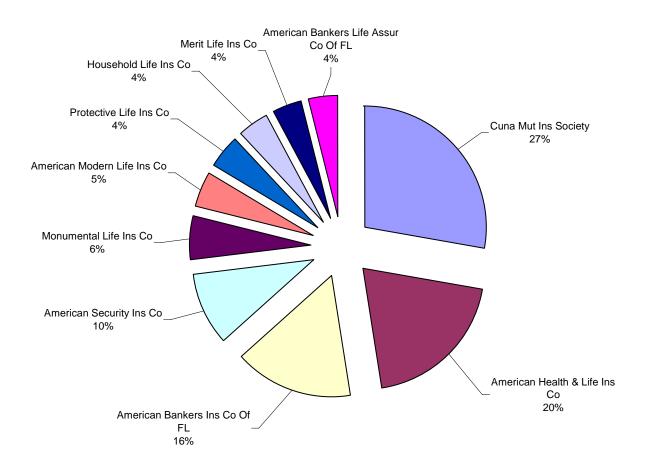


#### 2006 West Virginia Market Share Report Credit A & H

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 1    | Cuna Mut Ins Society                 | 24.17%               | \$2,977,825                  |
| 2    | American Health & Life Ins Co        | 17.21%               | \$2,119,795                  |
| 3    | American Bankers Ins Co Of FL        | 13.84%               | \$1,705,225                  |
| 4    | American Security Ins Co             | 8.34%                | \$1,027,642                  |
| 5    | Monumental Life Ins Co               | 5.07%                | \$625,084                    |
| 6    | American Modern Life Ins Co          | 4.29%                | \$528,220                    |
| 7    | Protective Life Ins Co               | 3.85%                | \$474,558                    |
| 8    | Household Life Ins Co                | 3.64%                | \$448,208                    |
| 9    | Merit Life Ins Co                    | 3.40%                | \$419,353                    |
| 10   | American Bankers Life Assur Co Of FL | 3.32%                | \$408,973                    |
| 11   | American United Life Ins Co          | 2.96%                | \$364,879                    |
| 12   | American Gen Assur Co                | 1.87%                | \$230,015                    |
| 13   | XL Life Ins and Annuity Co           | 1.77%                | \$218,628                    |
| 14   | American Republic Ins Co             | 0.87%                | \$106,732                    |
| 15   | Stonebridge Life Ins Co              | 0.68%                | \$83,907                     |
| 16   | Centurion Life Ins Co                | 0.63%                | \$76,995                     |
| 17   | Central States Ind Co Of Omaha       | 0.56%                | \$68,634                     |
| 18   | Standard Guaranty Ins Co             | 0.55%                | \$67,503                     |
| 19   | State Farm Mut Auto Ins Co           | 0.54%                | \$65,989                     |
| 20   | United States Life Ins Co In NYC     | 0.53%                | \$65,553                     |
| 21   | Oxford Life Ins Co                   | 0.41%                | \$51,023                     |
| 22   | Individual Assur Co Life Hlth & Acc  | 0.31%                | \$38,661                     |
| 23   | American Heritage Life Ins Co        | 0.25%                | \$31,253                     |
| 24   | Balboa Life Ins Co                   | 0.17%                | \$21,549                     |
| 25   | Triangle Life Ins Co                 | 0.17%                | \$21,471                     |
| 26   | JMIC Life Ins Co                     | 0.16%                | \$19,550                     |
| 27   | Madison Natl Life Ins Co Inc         | 0.14%                | \$17,376                     |
| 28   | Bankers Life Ins Co                  | 0.10%                | \$12,239                     |
| 29   | American Reliable Ins Co             | 0.08%                | \$9,499                      |
| 30   | Parker Centennial Assur Co           | 0.06%                | \$7,955                      |
| 31   | Old Republic Life Ins Co             | 0.04%                | \$4,638                      |
| 32   | Life Investors Ins Co Of Amer        | 0.04%                | \$4,587                      |
| 33   | Central States H & L Co Of Omaha     | 0.02%                | \$2,791                      |
| 34   | Renaissance L & H Ins Co of Amer     | 0.01%                | \$1,451                      |
| 35   | AIG Premier Ins Co                   | 0.00%                | \$464                        |
| 36   | Life Of The South Ins Co             | 0.00%                | (\$278)                      |
| 37   | Universal Underwriters Life Ins Co   | -0.08%               | (\$9,932)                    |

| Total for Top 10 Insurers    | 87.15%  | \$10,734,883 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 12.85%  | \$1,583,132  |
| Total for All Insurers       | 100.00% | \$12,318,015 |

#### Credit A & H

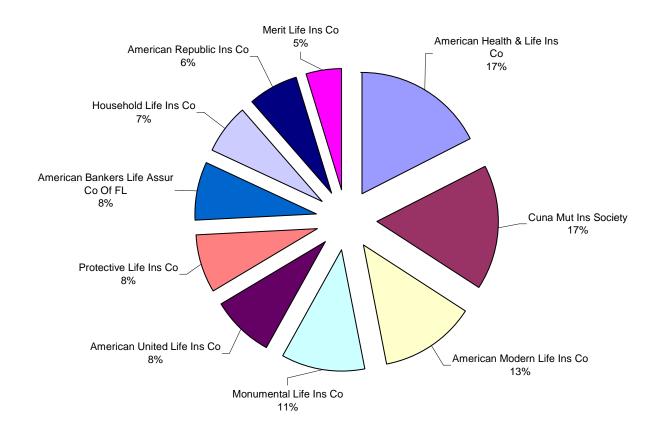


#### 2006 West Virginia Market Share Report Credit Life

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 1    | American Health & Life Ins Co        | 16.05%               | \$1,854,501                  |
| 2    | Cuna Mut Ins Society                 | 15.40%               | \$1,779,929                  |
| 3    | American Modern Life Ins Co          | 11.64%               | \$1,345,648                  |
| 4    | Monumental Life Ins Co               | 10.40%               | \$1,202,554                  |
| 5    | American United Life Ins Co          | 7.58%                | \$876,374                    |
| 6    | Protective Life Ins Co               | 7.14%                | \$825,102                    |
| 7    | American Bankers Life Assur Co Of FL | 7.11%                | \$821,851                    |
| 8    | Household Life Ins Co                | 6.33%                | \$731,918                    |
| 9    | American Republic Ins Co             | 5.93%                | \$685,469                    |
| 10   | Merit Life Ins Co                    | 4.45%                | \$513,949                    |
| 11   | Central States H & L Co Of Omaha     | 2.94%                | \$339,965                    |
| 12   | Madison Natl Life Ins Co Inc         | 2.03%                | \$234,382                    |
| 13   | American Gen Assur Co                | 1.26%                | \$145,609                    |
| 14   | Stonebridge Life Ins Co              | 0.54%                | \$61,973                     |
| 15   | Minnesota Life Ins Co                | 0.52%                | \$60,528                     |
| 16   | Individual Assur Co Life Hlth & Acc  | 0.33%                | \$38,294                     |
| 17   | Triangle Life Ins Co                 | 0.22%                | \$24,869                     |
| 18   | American Natl Ins Co                 | 0.18%                | \$20,357                     |
| 19   | Centurion Life Ins Co                | 0.14%                | \$16,442                     |
| 20   | American Heritage Life Ins Co        | 0.10%                | \$11,273                     |
| 21   | Balboa Life Ins Co                   | 0.09%                | \$10,846                     |
| 22   | Renaissance L & H Ins Co of Amer     | 0.09%                | \$10,132                     |
| 23   | Life Investors Ins Co Of Amer        | 0.03%                | \$3,775                      |
| 24   | Union Fidelity Life Ins Co           | 0.00%                | \$300                        |
| 25   | Delaware American Life Ins Co        | 0.00%                | \$90                         |
| 26   | Life Of The South Ins Co             | -0.01%               | (\$638)                      |
| 27   | Investors Heritage Life Ins Co       | -0.01%               | (\$658)                      |
| 28   | Oxford Life Ins Co                   | -0.01%               | (\$658)                      |
| 29   | Old Republic Life Ins Co             | -0.01%               | (\$1,036)                    |
| 30   | JMIC Life Ins Co                     | -0.01%               | (\$1,287)                    |
| 31   | Baltimore Life Ins Co                | -0.01%               | (\$1,592)                    |
| 32   | Universal Underwriters Life Ins Co   | -0.02%               | (\$1,798)                    |
| 33   | Parker Centennial Assur Co           | -0.02%               | (\$2,187)                    |
| 34   | Bankers Life Ins Co                  | -0.07%               | (\$7,868)                    |
| 35   | United States Life Ins Co In NYC     | -0.15%               | (\$16,895)                   |
| 36   | XL Life Ins and Annuity Co           | -0.21%               | (\$24,009)                   |

| Total for Top 10 Insurers    | 92.04%  | \$10,637,295 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 7.96%   | \$920,209    |
| Total for All Insurers       | 100.00% | \$11,557,504 |

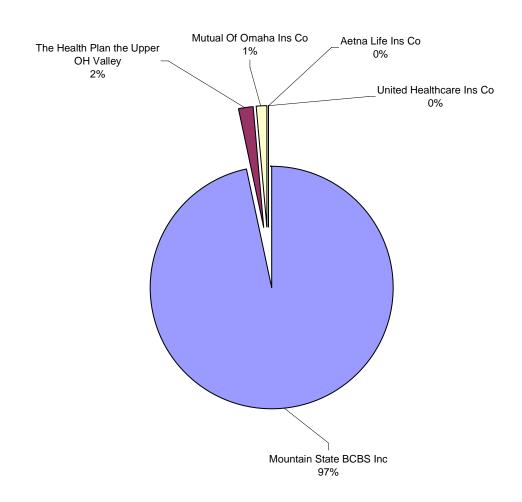
#### **Credit Life**



#### 2006 West Virginia Market Share Report Federal Employees Health Benefits Program Premium

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Mountain State BCBS Inc             | 96.79%               | \$210,586,743                |
| 2    | The Health Plan the Upper OH Valley | 1.78%                | \$3,880,056                  |
| 3    | Mutual Of Omaha Ins Co              | 1.33%                | \$2,901,007                  |
| 4    | Aetna Life Ins Co                   | 0.07%                | \$155,639                    |
| 5    | United Healthcare Ins Co            | 0.02%                | \$40,512                     |
|      | Total for Top 10 Insurers           | 100.00%              | \$217,563,957                |
|      | Total for All Other Insurers        |                      |                              |
|      | Total for All Insurers              | 100.00%              | \$217,563,957                |

#### Federal Employees Health Benefits Program Premium

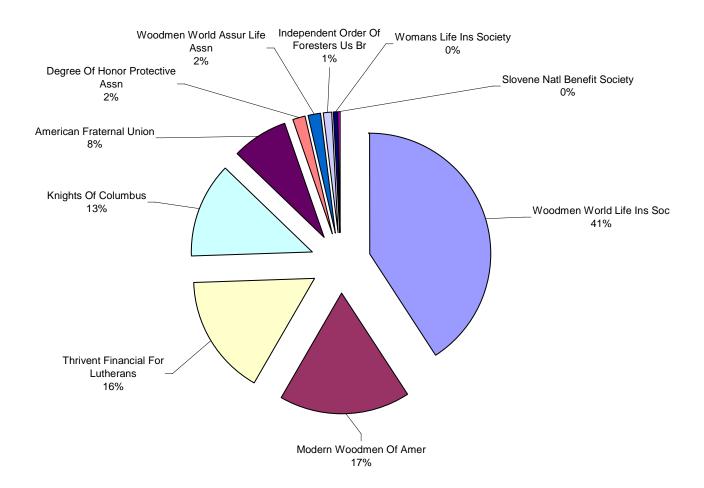


#### 2006 West Virginia Market Share Report Fraternal Life Insurance

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 1    | Woodmen World Life Ins Soc           | 40.15%               | \$3,693,804                  |
| 2    | Modern Woodmen Of Amer               | 17.19%               | \$1,581,111                  |
| 3    | Thrivent Financial For Lutherans     | 15.87%               | \$1,460,403                  |
| 4    | Knights Of Columbus                  | 12.65%               | \$1,163,378                  |
| 5    | American Fraternal Union             | 7.40%                | \$681,024                    |
| 6    | Degree Of Honor Protective Assn      | 1.64%                | \$151,139                    |
| 7    | Woodmen World Assur Life Assn        | 1.58%                | \$145,184                    |
| 8    | Independent Order Of Foresters Us Br | 1.15%                | \$106,236                    |
| 9    | Woman's Life Ins Society             | 0.47%                | \$43,039                     |
| 10   | Slovene Natl Benefit Society         | 0.38%                | \$34,987                     |
| 11   | Royal Neighbors Of Amer              | 0.35%                | \$32,604                     |
| 12   | Croatian Fraternal Union Of Amer     | 0.27%                | \$25,178                     |
| 13   | William Penn Assn                    | 0.24%                | \$21,872                     |
| 14   | Western Catholic Union               | 0.13%                | \$11,729                     |
| 15   | National Slovak Society Of The Usa   | 0.12%                | \$10,777                     |
| 16   | ISDA fraternal Assoc                 | 0.10%                | \$8,881                      |
| 17   | Greek Catholic Union Of The USA      | 0.07%                | \$5,997                      |
| 18   | Polish Natl Alliance Us Of Na        | 0.06%                | \$5,675                      |
| 19   | First Cath Slovak Union Of US & CN   | 0.05%                | \$4,657                      |
| 20   | Loyal Christian Benefit Assn         | 0.05%                | \$4,285                      |
| 21   | Order United Commrl Trav Of Amer     | 0.03%                | \$3,117                      |
| 22   | Serb Natl Federation                 | 0.02%                | \$2,213                      |
| 23   | First Cath Slovak Ladies Assn USA    | 0.01%                | \$1,308                      |
| 24   | Polish Roman Catholic Union Of Amer  | 0.01%                | \$805                        |
|      |                                      |                      |                              |

| Total for Top 10 Insurers    | 98.49%  | \$9,060,305 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 1.51%   | \$139,098   |
| Total for All Insurers       | 100.00% | \$9,199,403 |

#### **Fraternal Life Insurance**



| Rank | Company Name                          | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|---------------------------------------|----------------------|------------------------------|
| 1    | Mountain State BCBS Inc               | 32.80%               | \$331,065,704                |
| 2    | United Healthcare Ins Co              | 12.23%               | \$123,425,544                |
| 3    | The Health Plan the Upper OH Valley   | 8.53%                | \$86,066,493                 |
| 4    | Carelink Health Plans Inc             | 8.48%                | \$85,608,704                 |
| 5    | Coventry Health & Life Ins Co         | 8.19%                | \$82,683,849                 |
| 6    | Mamsi Life And Health Ins Co          | 3.50%                | \$35,289,968                 |
| 7    | Optimum Choice Inc                    | 1.77%                | \$17,835,151                 |
| 8    | Hartford Life & Accident Ins Co       | 1.51%                | \$15,248,283                 |
| 9    | Guardian Life Ins Co Of Amer          | 1.30%                | \$13,087,735                 |
| 10   | Principal Life Ins Co                 | 1.18%                | \$11,910,686                 |
| 11   | Metropolitan Life Ins Co              | 1.16%                | \$11,737,847                 |
| 12   | Connecticut General Life Ins Co       | 1.03%                | \$10,371,209                 |
| 13   | Mega Life & Health Ins Co The         | 0.85%                | \$8,626,925                  |
| 14   | Golden Rule Ins Co                    | 0.83%                | \$8,424,234                  |
| 15   | American Medical Security Life Ins Co | 0.79%                | \$7,956,730                  |
| 16   | Consumers Life Ins Co                 | 0.79%                | \$7,949,652                  |
| 17   | Aetna Life Ins Co                     | 0.76%                | \$7,650,708                  |
| 18   | Union Security Ins Co                 | 0.74%                | \$7,474,866                  |
| 19   | Great West Life & Annuity Ins Co      | 0.73%                | \$7,383,001                  |
| 20   | Unum Life Ins Co Of Amer              | 0.71%                | \$7,124,889                  |
| 21   | Central Reserve Life Ins Co           | 0.70%                | \$7,015,810                  |
| 22   | THP Ins Co                            | 0.65%                | \$6,588,557                  |
| 23   | Medical Benefits Mut Life Ins Co      | 0.60%                | \$6,045,285                  |
| 24   | Standard Ins Co                       | 0.49%                | \$4,990,974                  |
| 25   | Conseco Health Ins Co                 | 0.44%                | \$4,477,775                  |
| 26   | John Alden Life Ins Co                | 0.44%                | \$4,454,393                  |
| 27   | Life Investors Ins Co Of Amer         | 0.43%                | \$4,374,334                  |
| 28   | Delta Dental Ins Co                   | 0.38%                | \$3,824,078                  |
| 29   | Hartford Life Ins Co                  | 0.33%                | \$3,289,588                  |
| 30   | Time Ins Co                           | 0.32%                | \$3,209,817                  |
| 31   | First Health Life & Health Ins Co     | 0.31%                | \$3,175,231                  |
| 32   | State Farm Mut Auto Ins Co            | 0.28%                | \$2,858,810                  |
| 33   | Prudential Ins Co Of Amer             | 0.27%                | \$2,735,678                  |
| 34   | HCC Life Ins Co                       | 0.27%                | \$2,706,946                  |
| 35   | Medical Savings Ins Co                | 0.25%                | \$2,537,697                  |
| 36   | Ace American Ins Co                   | 0.24%                | \$2,409,113                  |
| 37   | Unicare Life & Health Ins Co          | 0.22%                | \$2,241,233                  |
| 38   | Ameritas Life Ins Corp                | 0.22%                | \$2,210,164                  |
| 39   | Companion Life Ins Co                 | 0.18%                | \$1,771,293                  |
| 40   | Fort Dearborn Life Ins Co             | 0.18%                | \$1,766,752                  |
| 41   | American Family Life Asr Co Columbus  | 0.17%                | \$1,712,805                  |
| 42   | Reliastar Life Ins Co                 | 0.16%                | \$1,601,847                  |
| 43   | Genworth Life & Health Ins Co         | 0.16%                | \$1,579,937                  |
| 44   | United Teacher Assoc Ins Co           | 0.15%                | \$1,539,583                  |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 45   | Jefferson Pilot Financial Ins Co     | 0.15%                | \$1,503,364                  |
| 46   | Mutual Of Omaha Ins Co               | 0.15%                | \$1,498,750                  |
| 47   | Bankers Life & Cas Co                | 0.14%                | \$1,430,417                  |
| 48   | Standard Security Life Ins Co Of NY  | 0.13%                | \$1,338,541                  |
| 49   | United States Life Ins Co In NYC     | 0.13%                | \$1,270,211                  |
| 50   | Cuna Mut Ins Society                 | 0.13%                | \$1,266,185                  |
| 51   | Northwestern Mut Life Ins Co         | 0.12%                | \$1,233,678                  |
| 52   | Gerber Life Ins Co                   | 0.12%                | \$1,222,095                  |
| 53   | US Branch SunLife Assur Co Of Canada | 0.12%                | \$1,218,119                  |
| 54   | Continental Cas Co                   | 0.12%                | \$1,201,163                  |
| 55   | New York Life Ins Co                 | 0.12%                | \$1,199,309                  |
| 56   | Life Ins Co Of North Amer            | 0.11%                | \$1,118,297                  |
| 57   | World Ins Co                         | 0.11%                | \$1,102,236                  |
| 58   | Monumental Life Ins Co               | 0.11%                | \$1,062,628                  |
| 59   | American Fidelity Assur Co           | 0.10%                | \$1,035,818                  |
| 60   | Provident Life & Accident Ins Co     | 0.10%                | \$1,004,709                  |
| 61   | Stonebridge Life Ins Co              | 0.10%                | \$961,111                    |
| 62   | Fidelity Security Life Ins Co        | 0.09%                | \$923,756                    |
| 63   | New England Life Ins Co              | 0.09%                | \$862,528                    |
| 64   | United American Ins Co               | 0.09%                | \$858,689                    |
| 65   | AIG Life Ins Co                      | 0.08%                | \$816,512                    |
| 66   | Federated Mut Ins Co                 | 0.08%                | \$802,488                    |
| 67   | Reliance Standard Life Ins Co        | 0.07%                | \$745,145                    |
| 68   | National Union Fire Ins Co Of Pitts  | 0.07%                | \$737,080                    |
| 69   | United Of Omaha Life Ins Co          | 0.07%                | \$666,289                    |
| 70   | United States Fire Ins Co            | 0.06%                | \$654,777                    |
| 71   | Nationwide Life Ins Co               | 0.06%                | \$608,974                    |
| 72   | Transamerica Life Ins Co             | 0.06%                | \$592,516                    |
| 73   | Humanadental Ins Co                  | 0.06%                | \$583,465                    |
| 74   | Peoples Benefit Life Ins Co          | 0.06%                | \$558,359                    |
| 75   | Boston Mut Life Ins Co               | 0.05%                | \$537,213                    |
| 76   | Pacific Life & Annuity Co            | 0.05%                | \$534,235                    |
| 77   | Celtic Ins Co                        | 0.05%                | \$513,033                    |
| 78   | Delos Ins Co                         | 0.05%                | \$489,587                    |
| 79   | American United Life Ins Co          | 0.05%                | \$488,004                    |
| 80   | Symetra Life Ins Co                  | 0.04%                | \$443,659                    |
| 81   | National Health Ins Co               | 0.04%                | \$413,401                    |
| 82   | HM Life Ins Co                       | 0.04%                | \$365,518                    |
| 83   | Eastern Life & Hlth Ins Co           | 0.03%                | \$336,292                    |
| 84   | Genworth Life Ins Co                 | 0.03%                | \$326,984                    |
| 85   | Shenandoah Life Ins Co               | 0.03%                | \$318,820                    |
| 86   | Alta Health & Life Ins Co            | 0.03%                | \$317,415                    |
| 87   | John Hancock Life Ins Co             | 0.03%                | \$316,297                    |
| 88   | Minnesota Life Ins Co                | 0.03%                | \$311,389                    |

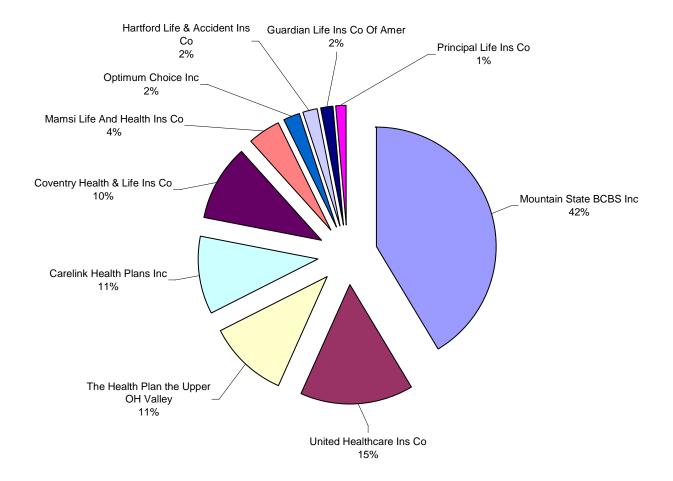
| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 89   | Amex Assur Co                        | 0.03%                | \$306,936                    |
| 90   | Trustmark Ins Co                     | 0.03%                | \$306,283                    |
| 91   | Unimerica Ins Co                     | 0.03%                | \$303,611                    |
| 92   | Allstate Life Ins Co                 | 0.03%                | \$269,321                    |
| 93   | Empire Fire & Marine Ins Co          | 0.03%                | \$267,453                    |
| 94   | Perico Life Ins Co                   | 0.03%                | \$262,728                    |
| 95   | Union Fidelity Life Ins Co           | 0.03%                | \$258,666                    |
| 96   | American Bankers Life Assur Co Of FL | 0.02%                | \$240,523                    |
| 97   | Pacific Life Ins Co                  | 0.02%                | \$224,517                    |
| 98   | Commercial Travelers Mut Ins Co      | 0.02%                | \$203,784                    |
| 99   | National Guardian Life Ins Co        | 0.02%                | \$200,073                    |
| 100  | Continental Assur Co                 | 0.02%                | \$196,280                    |
| 101  | Household Life Ins Co                | 0.02%                | \$189,026                    |
| 102  | American Natl Life Ins Co Of TX      | 0.02%                | \$173,101                    |
| 103  | Paul Revere Life Ins Co              | 0.02%                | \$169,300                    |
| 104  | Colonial Life & Accident Ins Co      | 0.01%                | \$148,190                    |
| 105  | Arch Ins Co                          | 0.01%                | \$146,973                    |
| 106  | Securian Life Ins Co                 | 0.01%                | \$146,089                    |
| 107  | American Income Life Ins Co          | 0.01%                | \$131,815                    |
| 108  | Madison Natl Life Ins Co Inc         | 0.01%                | \$128,332                    |
| 109  | BCS Ins Co                           | 0.01%                | \$122,044                    |
| 110  | American Heritage Life Ins Co        | 0.01%                | \$121,924                    |
| 111  | Pan American Life Ins Co             | 0.01%                | \$118,421                    |
| 112  | Brokers Natl Life Assur Co           | 0.01%                | \$117,839                    |
| 113  | Central Benefits Natl Life Ins Co    | 0.01%                | \$115,171                    |
| 114  | Freedom Life Ins Co Of Amer          | 0.01%                | \$109,115                    |
| 115  | Columbian Life Ins Co                | 0.01%                | \$108,715                    |
| 116  | Liberty Life Ins Co                  | 0.01%                | \$108,219                    |
| 117  | Washington Natl Ins Co               | 0.01%                | \$107,840                    |
| 118  | US Bus of the Canada Life Assur Co   | 0.01%                | \$98,286                     |
| 119  | Union Labor Life Ins Co              | 0.01%                | \$97,963                     |
| 120  | Mid West Natl Life Ins Co Of TN      | 0.01%                | \$93,266                     |
| 121  | Security Life Ins Co Of Amer         | 0.01%                | \$88,674                     |
| 122  | AAA Life Ins Co                      | 0.01%                | \$85,493                     |
| 123  | Horace Mann Life Ins Co              | 0.01%                | \$85,131                     |
| 124  | Combined Ins Co Of Amer              | 0.01%                | \$83,411                     |
| 125  | American Public Life Ins Co          | 0.01%                | \$83,006                     |
| 126  | Zurich American Ins Co               | 0.01%                | \$76,953                     |
| 127  | Federal Ins Co                       | 0.01%                | \$75,621<br>\$74.566         |
| 128  | Sentry Life Ins Co                   | 0.01%                | \$74,566                     |
| 129  | Fairmont Specialty Ins Co            | 0.01%                | \$68,750<br>\$66,257         |
| 130  | Pennsylvania Life Ins Co             | 0.01%                | \$66,357<br>\$62,285         |
| 131  | Continental American Ins Co          | 0.01%                | \$62,385<br>\$61,333         |
| 132  | QBE Ins Corp                         | 0.01%                | \$61,222                     |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 133  | American Natl Ins Co                 | 0.01%                | \$56,109                     |
| 134  | Reliastar Life Ins Co Of NY          | 0.01%                | \$55,922                     |
| 135  | American Bankers Ins Co Of FL        | 0.01%                | \$53,258                     |
| 136  | Compbenefits Ins Co                  | 0.01%                | \$53,095                     |
| 137  | Lafayette Life Ins Co                | 0.00%                | \$41,596                     |
| 138  | American Gen Assur Co                | 0.00%                | \$37,743                     |
| 139  | American Republic Ins Co             | 0.00%                | \$36,167                     |
| 140  | Mutual Of Amer Life Ins Co           | 0.00%                | \$35,948                     |
| 141  | Kanawha Ins Co                       | 0.00%                | \$31,114                     |
| 142  | Humana Ins Co                        | 0.00%                | \$30,998                     |
| 143  | Philadelphia American Life Ins Co    | 0.00%                | \$30,030                     |
| 144  | Harleysville Life Ins Co             | 0.00%                | \$28,530                     |
| 145  | Central United Life Ins Co           | 0.00%                | \$28,407                     |
| 146  | American Health & Life Ins Co        | 0.00%                | \$26,859                     |
| 147  | Security Financial Life Ins Co       | 0.00%                | \$26,235                     |
| 148  | Guarantee Trust Life Ins Co          | 0.00%                | \$24,494                     |
| 149  | Veterans Life Ins Co                 | 0.00%                | \$23,986                     |
| 150  | American Sentinel Ins Co             | 0.00%                | \$22,355                     |
| 151  | Oxford Life Ins Co                   | 0.00%                | \$22,258                     |
| 152  | Continental Life Ins Co Brentwood    | 0.00%                | \$20,782                     |
| 153  | Platte River Ins Co.                 | 0.00%                | \$20,319                     |
| 154  | Physicians Mut Ins Co                | 0.00%                | \$18,956                     |
| 155  | Jefferson Pilot Life Ins Co          | 0.00%                | \$18,125                     |
| 156  | Baltimore Life Ins Co                | 0.00%                | \$18,035                     |
| 157  | National Cas Co                      | 0.00%                | \$16,442                     |
| 158  | AIG Premier Ins Co                   | 0.00%                | \$16,104                     |
| 159  | Illinois Mut Life Ins Co             | 0.00%                | \$15,420                     |
| 160  | Chesapeake Life Ins Co               | 0.00%                | \$13,917                     |
| 161  | Conseco Senior Health Ins Co         | 0.00%                | \$13,140                     |
| 162  | Genworth Life & Annuity Ins Co       | 0.00%                | \$12,220                     |
| 163  | Allianz Life Ins Co Of North Amer    | 0.00%                | \$11,608                     |
| 164  | Government Personnel Mut Life Ins Co | 0.00%                | \$11,433                     |
| 165  | Conseco Ins Co                       | 0.00%                | \$11,391                     |
| 166  | Central States H & L Co Of Omaha     | 0.00%                | \$10,720                     |
| 167  | Loyal American Life Ins Co           | 0.00%                | \$10,611                     |
| 168  | Medamerica Ins Co                    | 0.00%                | \$8,609                      |
| 169  | Trustmark Life Ins Co                | 0.00%                | \$8,571                      |
| 170  | Reassure America Life Ins Co         | 0.00%                | \$8,454                      |
| 171  | RiverSource Life Ins Co              | 0.00%                | \$7,839                      |
| 172  | Mony Life Ins Co                     | 0.00%                | \$7,656                      |
| 173  | Colorado Bankers Life Ins Co         | 0.00%                | \$6,802                      |
| 174  | Nationwide Life Ins Co of Amer       | 0.00%                | \$6,485                      |
| 175  | Continental General Ins Co           | 0.00%                | \$5,931                      |
| 176  | Balboa Life Ins Co                   | 0.00%                | \$4,949                      |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 177  | National Benefit Life Ins Co        | 0.00%                | \$4,144                      |
| 178  | Sentry Ins A Mut Co                 | 0.00%                | \$3,975                      |
| 179  | Liberty Life Assur Co Of Boston     | 0.00%                | \$3,898                      |
| 180  | Jefferson Natl Life Ins Co          | 0.00%                | \$3,380                      |
| 181  | Sears Life Ins Co                   | 0.00%                | \$3,278                      |
| 182  | American Gen Life & Acc Ins Co      | 0.00%                | \$3,135                      |
| 183  | Kansas City Life Ins Co             | 0.00%                | \$2,912                      |
| 184  | Fairmont Premier Ins Co             | 0.00%                | \$2,710                      |
| 185  | Transamerica Occidental Life Ins Co | 0.00%                | \$2,428                      |
| 186  | Great West Life Assur Co            | 0.00%                | \$2,359                      |
| 187  | Globe Life & Accident Ins Co        | 0.00%                | \$2,179                      |
| 188  | American Medical & Life Ins Co      | 0.00%                | \$2,020                      |
| 189  | MetLife Ins Co of CT                | 0.00%                | \$1,803                      |
| 190  | Hartford Fire In Co                 | 0.00%                | \$1,658                      |
| 191  | Federal Home Life Ins Co            | 0.00%                | \$1,270                      |
| 192  | Colonial Penn Life Ins Co           | 0.00%                | \$1,234                      |
| 193  | Security Mut Life Ins Co Of NY      | 0.00%                | \$1,000                      |
| 194  | Renaissance L & H Ins Co of Amer    | 0.00%                | \$642                        |
| 195  | American Pioneer Life Ins Co        | 0.00%                | \$618                        |
| 196  | Nationwide Mut Ins Co               | 0.00%                | \$617                        |
| 197  | Government Employees Ins Co         | 0.00%                | \$561                        |
| 198  | American Underwriters Life Ins Co   | 0.00%                | \$516                        |
| 199  | Protective Life Ins Co              | 0.00%                | \$510                        |
| 200  | Capitol Ind Corp                    | 0.00%                | \$458                        |
| 201  | BCS Life Ins Co                     | 0.00%                | \$458                        |
| 202  | Provident Amer Life & Hlth Ins Co   | 0.00%                | \$455                        |
| 203  | Transamerica Financial Life Ins Co  | 0.00%                | \$371                        |
| 204  | Great Southern Life Ins Co          | 0.00%                | \$215                        |
| 205  | Teachers Protective Mut Life Ins Co | 0.00%                | \$180                        |
| 206  | Wilton Reassurance Life Co of NY    | 0.00%                | \$169                        |
| 207  | Independence Amer Ins Co            | 0.00%                | \$165                        |
| 208  | Old Republic Life Ins Co            | 0.00%                | \$120                        |
| 209  | Standard Life & Accident Ins Co     | 0.00%                | \$117                        |
| 210  | American Gen Life Ins Co            | 0.00%                | \$108                        |
| 211  | Central States Ind Co Of Omaha      | 0.00%                | \$67                         |
| 212  | Liberty Natl Life Ins Co            | 0.00%                | \$52                         |
| 213  | USAA Life Ins Co                    | 0.00%                | \$41                         |
| 214  | Stonebridge Casualty Ins Co         | 0.00%                | \$1                          |
| 215  | Avemco Ins Co                       | 0.00%                | (\$1,202)                    |

| Total for Top 10 Insurers    | 79.48%  | \$802,222,117   |
|------------------------------|---------|-----------------|
| Total for All Other Insurers | 20.52%  | \$207,128,435   |
| Total for All Insurers       | 100.00% | \$1,009,350,552 |

#### Group A & H



| Rank     | Company Name  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|---|----------------------|------------------------------|
| 1        | Prudential Ins Co Of Amer                                   | 10.80%               | \$14,815,892                 |
| 2        | Provident Life & Accident Ins Co                            | 10.75%               | \$14,739,384                 |
| 3        | Metropolitan Life Ins Co                                    | 9.95%                | \$13,647,920                 |
| 4        | Minnesota Life Ins Co                                       | 8.99%                | \$12,329,388                 |
| 5        | Hartford Life Ins Co  | 8.79%                | \$12,052,956                 |
| 6        | New York Life Ins Co  | 5.71%                | \$7,826,847                  |
| 7        | Homesteaders Life Co  | 4.69%                | \$6,426,199                  |
| 8        | Forethought Life Ins Co                                     | 3.80%                | \$5,214,128                  |
| 9        | Hartford Life & Accident Ins Co                             | 3.04%                | \$4,171,339                  |
| 10       | Fort Dearborn Life Ins Co                                   | 2.33%                | \$3,190,108                  |
| 11       | Unum Life Ins Co Of Amer                                    | 2.10%                | \$2,876,748                  |
| 12       | Reliastar Life Ins Co                                       | 1.95%                | \$2,667,808                  |
| 13       | Cuna Mut Ins Society  | 1.92%                | \$2,629,227                  |
| 14       | Globe Life & Accident Ins Co                                | 1.78%                | \$2,438,593                  |
| 15       | US Branch SunLife Assur Co Of Canada                        | 1.57%                | \$2,153,651                  |
| 16       | Union Security Ins Co                                       | 1.48%                | \$2,024,972                  |
| 17       | Sun Life Assur Co Of Canada US                              | 1.46%                | \$2,003,842                  |
| 18       | National Guardian Life Ins Co                               | 1.29%                | \$1,766,653                  |
| 19       | Guardian Life Ins Co Of Amer                                | 1.11%                | \$1,517,859                  |
| 20       | Standard Ins Co   | 1.05%                | \$1,439,844                  |
| 21       | Jefferson Pilot Financial Ins Co                            | 0.96%                | \$1,318,173                  |
| 22       | Monumental Life Ins Co                                      | 0.82%                | \$1,126,509                  |
| 23       | Stonebridge Life Ins Co                                     | 0.75%                | \$1,032,354                  |
| 24<br>25 | Principal Life Ins Co                                       | 0.69%                | \$950,102<br>\$842,744       |
| 25<br>26 | Connecticut General Life Ins Co<br>American Gen Life Ins Co | 0.61%                | \$842,744                    |
| 26<br>27 | Unicare Life & Health Ins Co                                | 0.57%<br>0.51%       | \$783,434<br>\$604,560       |
| 28       | American Memorial Life Ins Co                               | 0.31%                | \$694,560<br>\$658,340       |
| 28<br>29 | United Of Omaha Life Ins Co                                 | 0.47%                | \$646,541                    |
| 30       | United States Life Ins Co In NYC                            | 0.47%                | \$631,953                    |
| 31       | Boston Mut Life Ins Co                                      | 0.45%                | \$618,627                    |
| 32       | HM Life Ins Co  | 0.43%                | \$595,065                    |
| 33       | Genworth Life & Health Ins Co                               | 0.41%                | \$557,954                    |
| 34       | Aetna Life Ins Co   | 0.39%                | \$528,987                    |
| 35       | Reliance Standard Life Ins Co                               | 0.35%                | \$474,902                    |
| 36       | Great West Life & Annuity Ins Co                            | 0.34%                | \$461,817                    |
| 37       | Life Ins Co Of North Amer                                   | 0.32%                | \$444,563                    |
| 38       | Household Life Ins Co                                       | 0.30%                | \$406,849                    |
| 39       | Mamsi Life And Health Ins Co                                | 0.26%                | \$358,087                    |
| 40       | American Gen Assur Co                                       | 0.25%                | \$344,683                    |
| 41       | American United Life Ins Co                                 | 0.25%                | \$339,670                    |
| 42       | 5 Star Life Ins Co  | 0.23%                | \$318,639                    |
| 43       | Companion Life Ins Co                                       | 0.22%                | \$302,851                    |
| 44       | Union Fidelity Life Ins Co                                  | 0.22%                | \$300,299                    |

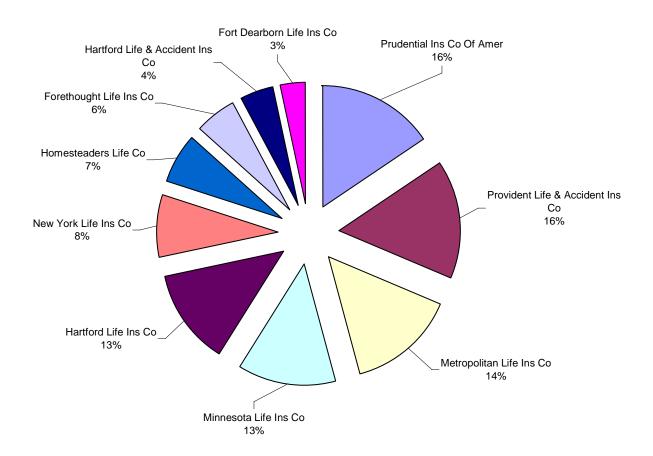
| Rank | Company Name                          | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|---------------------------------------|----------------------|------------------------------|
| 45   | AAA Life Ins Co                       | 0.21%                | \$284,271                    |
| 46   | Liberty Life Ins Co                   | 0.21%                | \$281,884                    |
| 47   | Universal Guaranty Life Ins Co        | 0.19%                | \$262,554                    |
| 48   | Great Western Ins Co                  | 0.17%                | \$234,550                    |
| 49   | Continental Assur Co                  | 0.16%                | \$222,781                    |
| 50   | Life Investors Ins Co Of Amer         | 0.16%                | \$222,005                    |
| 51   | Union Labor Life Ins Co               | 0.15%                | \$206,927                    |
| 52   | Peoples Benefit Life Ins Co           | 0.15%                | \$201,852                    |
| 53   | Shenandoah Life Ins Co                | 0.13%                | \$180,908                    |
| 54   | Ing Life Ins & Annuity Co             | 0.11%                | \$147,544                    |
| 55   | Citizens Security Life Ins Co         | 0.11%                | \$145,062                    |
| 56   | Transamerica Life Ins Co              | 0.10%                | \$141,908                    |
| 57   | American Medical Security Life Ins Co | 0.10%                | \$140,984                    |
| 58   | American Bankers Life Assur Co Of FL  | 0.10%                | \$139,427                    |
| 59   | Allstate Life Ins Co                  | 0.10%                | \$139,221                    |
| 60   | Veterans Life Ins Co                  | 0.10%                | \$137,962                    |
| 61   | American Equity Invest Life Ins Co    | 0.10%                | \$136,562                    |
| 62   | Gerber Life Ins Co                    | 0.10%                | \$134,172                    |
| 63   | Transamerica Occidental Life Ins Co   | 0.09%                | \$123,089                    |
| 64   | Reassure America Life Ins Co          | 0.09%                | \$122,022                    |
| 65   | Erie Family Life Ins Co               | 0.08%                | \$116,001                    |
| 66   | Government Personnel Mut Life Ins Co  | 0.08%                | \$114,470                    |
| 67   | John Alden Life Ins Co                | 0.08%                | \$109,274                    |
| 68   | United Healthcare Ins Co              | 0.08%                | \$107,966                    |
| 69   | Settlers Life Ins Co                  | 0.08%                | \$105,198                    |
| 70   | Eastern Life & Hlth Ins Co            | 0.08%                | \$102,981                    |
| 71   | Fidelity Security Life Ins Co         | 0.08%                | \$102,924                    |
| 72   | State Farm Life Ins Co                | 0.07%                | \$101,428                    |
| 73   | American Family Life Asr Co Columbus  | 0.07%                | \$97,244                     |
| 74   | Lafayette Life Ins Co                 | 0.07%                | \$92,960                     |
| 75   | Liberty Life Assur Co Of Boston       | 0.07%                | \$89,284                     |
| 76   | Medical Benefits Mut Life Ins Co      | 0.06%                | \$88,023                     |
| 77   | Central Reserve Life Ins Co           | 0.06%                | \$86,488                     |
| 78   | Sears Life Ins Co                     | 0.06%                | \$83,253                     |
| 79   | Combined Ins Co Of Amer               | 0.06%                | \$81,772                     |
| 80   | Kansas City Life Ins Co               | 0.05%                | \$70,877                     |
| 81   | Investors Heritage Life Ins Co        | 0.05%                | \$70,300                     |
| 82   | Symetra Life Ins Co                   | 0.05%                | \$63,297                     |
| 83   | Massachusetts Mut Life Ins Co         | 0.04%                | \$60,833                     |
| 84   | Humana Ins Co                         | 0.04%                | \$56,503                     |
| 85   | Church Life Ins Corp                  | 0.04%                | \$55,960                     |
| 86   | Mony Life Ins Co Of Amer              | 0.04%                | \$55,587                     |
| 87   | Aviva Life Ins Co                     | 0.04%                | \$48,543                     |
| 88   | Trustmark Ins Co                      | 0.03%                | \$47,008                     |

| Rank       | Company Name                                     | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|--|----------------------|------------------------------|
| 89         | Colonial Penn Life Ins Co                        | 0.03%                | \$46,458                     |
| 90         | AIG Life Ins Co                                  | 0.03%                | \$42,362                     |
| 91         | Paul Revere Life Ins Co                          | 0.03%                | \$37,711                     |
| 92         | First Health Life & Health Ins Co                | 0.03%                | \$37,125                     |
| 93         | American Intl Life Assr Co NY                    | 0.03%                | \$34,839                     |
| 94         | Mutual Of Amer Life Ins Co                       | 0.03%                | \$34,554                     |
| 95         | American Income Life Ins Co                      | 0.03%                | \$34,295                     |
| 96         | Kanawha Ins Co                                   | 0.02%                | \$30,889                     |
| 97         | HCC Life Ins Co                                  | 0.02%                | \$28,151                     |
| 98         | Conseco Ins Co                                   | 0.02%                | \$24,521                     |
| 99         | Harleysville Life Ins Co                         | 0.02%                | \$22,420                     |
| 100        | Mega Life & Health Ins Co The                    | 0.02%                | \$21,270                     |
| 101        | Nationwide Life Ins Co of Amer                   | 0.02%                | \$20,820                     |
| 102        | Unity Financial Life Ins Co                      | 0.01%                | \$20,543                     |
| 103        | Alta Health & Life Ins Co                        | 0.01%                | \$19,297                     |
| 104        | North American Co Life & Hlth Ins                | 0.01%                | \$18,511                     |
| 105        | American Amicable Life Ins Co Of TX              | 0.01%                | \$18,363                     |
| 106        | Allianz Life Ins Co Of North Amer                | 0.01%                | \$18,295                     |
| 107        | Baltimore Life Ins Co                            | 0.01%                | \$18,274                     |
| 108        | Pacific Life & Annuity Co                        | 0.01%                | \$18,125                     |
| 109        | Colonial Life & Accident Ins Co                  | 0.01%                | \$17,202                     |
| 110        | Individual Assur Co Life Hlth & Acc              | 0.01%                | \$16,118                     |
| 111        | Federated Life Ins Co                            | 0.01%                | \$15,974                     |
| 112        | Time Ins Co                                      | 0.01%                | \$15,075                     |
| 113        | Columbian Life Ins Co                            | 0.01%                | \$14,623                     |
| 114        | Pan American Life Ins Co                         | 0.01%                | \$14,121                     |
| 115        | Americo Financial Life Annuity Ins               | 0.01%                | \$13,913                     |
| 116        | Golden Rule Ins Co                               | 0.01%                | \$13,805                     |
| 117        | American Gen Life & Acc Ins Co                   | 0.01%                | \$13,550                     |
| 118        | Protective Life Ins Co                           | 0.01%                | \$12,226                     |
| 119        | New England Life Ins Co                          | 0.01%                | \$10,720                     |
| 120        | Trustmark Life Ins Co                            | 0.01%                | \$9,979                      |
| 121        | Guardian Ins & Annuity Co Inc                    | 0.01%                | \$9,616                      |
| 122        | Merit Life Ins Co                                | 0.01%                | \$9,492                      |
| 123        | United Investors Life Ins Co                     | 0.01%                | \$9,166                      |
| 124<br>125 | Phoenix Life Ins Co                              | 0.01%                | \$8,214                      |
| 123        | Valley Forge Life Ins Co<br>American Natl Ins Co | 0.01%                | \$8,206<br>\$7,215           |
| 126        | Reliastar Life Ins Co Of NY                      | 0.01%<br>0.00%       | \$7,215<br>\$6,562           |
| 127        | Oxford Life Ins Co                               |                      | \$6,563<br>\$4,886           |
| 128        | Balboa Life Ins Co                               | 0.00%<br>0.00%       | \$4,717                      |
| 130        | Central Benefits Natl Life Ins Co                | 0.00%                | \$4,717<br>\$4,236           |
| 130        | Nationwide Life Ins Co                           | 0.00%                | \$4,236<br>\$4,110           |
| 131        | Perico Life Ins Co                               | 0.00%                | \$3,498                      |
| 132        | I CHOO LHC HIS CO                                | 0.0070               | φ3, <del>4</del> 70          |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 133  | American Heritage Life Ins Co       | 0.00%                | \$3,143                      |
| 134  | United Ins Co Of Amer               | 0.00%                | \$2,983                      |
| 135  | VantisLife Ins Co                   | 0.00%                | \$2,786                      |
| 136  | Horace Mann Life Ins Co             | 0.00%                | \$2,662                      |
| 137  | National Benefit Life Ins Co        | 0.00%                | \$2,504                      |
| 138  | Medical Savings Ins Co              | 0.00%                | \$2,418                      |
| 139  | Provident Amer Life & Hlth Ins Co   | 0.00%                | \$2,292                      |
| 140  | Monitor Life Ins Co Of NY           | 0.00%                | \$2,159                      |
| 141  | Madison Natl Life Ins Co Inc        | 0.00%                | \$1,753                      |
| 142  | Members Life Ins Co                 | 0.00%                | \$1,748                      |
| 143  | Loyal American Life Ins Co          | 0.00%                | \$1,667                      |
| 144  | United Family Life Ins Co           | 0.00%                | \$1,556                      |
| 145  | Aurora Natl Life Assur Co           | 0.00%                | \$1,406                      |
| 146  | National Health Ins Co              | 0.00%                | \$1,343                      |
| 147  | Mony Life Ins Co                    | 0.00%                | \$1,322                      |
| 148  | John Hancock Life Ins Co            | 0.00%                | \$1,259                      |
| 149  | Sentry Life Ins Co                  | 0.00%                | \$1,191                      |
| 150  | Hartford Life & Annuity Ins Co      | 0.00%                | \$1,178                      |
| 151  | Pioneer American Ins Co             | 0.00%                | \$1,164                      |
| 152  | Investors Consolidated Ins Co       | 0.00%                | \$959                        |
| 153  | BCS Life Ins Co                     | 0.00%                | \$793                        |
| 154  | Penn Ins & Annuity Co               | 0.00%                | \$784                        |
| 155  | Sagicor Life Ins Co                 | 0.00%                | \$728                        |
| 156  | Continental General Ins Co          | 0.00%                | \$711                        |
| 157  | American Fidelity Assur Co          | 0.00%                | \$671                        |
| 158  | Liberty Natl Life Ins Co            | 0.00%                | \$662                        |
| 159  | First Penn Pacific Life Ins Co      | 0.00%                | \$570                        |
| 160  | Washington Natl Ins Co              | 0.00%                | \$438                        |
| 161  | American Natl Life Ins Co Of TX     | 0.00%                | \$432                        |
| 162  | Manhattan Life Ins Co               | 0.00%                | \$426                        |
| 163  | Mid West Natl Life Ins Co Of TN     | 0.00%                | \$381                        |
| 164  | Standard Security Life Ins Co Of NY | 0.00%                | \$380                        |
| 165  | Lincoln Benefit Life Co             | 0.00%                | \$210                        |
| 166  | Amica Life Ins Co                   | 0.00%                | \$187                        |
| 167  | Life Ins Co Of The Southwest        | 0.00%                | \$145                        |
| 168  | Celtic Ins Co                       | 0.00%                | \$128                        |
| 169  | Unimerica Ins Co                    | 0.00%                | \$96                         |
| 170  | US Bus of Crown Life Ins Co         | 0.00%                | \$57                         |
| 171  | Central States H & L Co Of Omaha    | 0.00%                | \$18                         |
| 172  | Security Financial Life Ins Co      | 0.00%                | \$11                         |
| 173  | Pioneer Security Life Ins Co        | 0.00%                | \$5                          |
| 174  | Transamerica Financial Life Ins Co  | 0.00%                | (\$45)                       |

| Total for Top 10 Insurers    | 68.85%  | \$94,414,161  |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 31.15%  | \$42,710,088  |
| Total for All Insurers       | 100.00% | \$137,124,249 |

#### **Group Life**



#### 2006 West Virginia Market Share Report Individual A & H Type Policies

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 1    | Humana Ins Co                        | 21.25%               | \$70,183,493                 |
| 2    | Mountain State BCBS Inc              | 19.56%               | \$64,605,227                 |
| 3    | American Family Life Asr Co Columbus | 5.83%                | \$19,244,482                 |
| 4    | Pennsylvania Life Ins Co             | 3.60%                | \$11,897,949                 |
| 5    | Combined Ins Co Of Amer              | 3.54%                | \$11,699,994                 |
| 6    | Bankers Life & Cas Co                | 3.48%                | \$11,504,468                 |
| 7    | United American Ins Co               | 3.06%                | \$10,118,836                 |
| 8    | Aetna Life Ins Co                    | 2.49%                | \$8,233,313                  |
| 9    | Mutual Of Omaha Ins Co               | 2.45%                | \$8,080,251                  |
| 10   | Pacificare Life & Health Ins Co      | 2.35%                | \$7,763,445                  |
| 11   | State Farm Mut Auto Ins Co           | 2.21%                | \$7,308,773                  |
| 12   | Genworth Life Ins Co                 | 2.18%                | \$7,182,801                  |
| 13   | Conseco Health Ins Co                | 1.92%                | \$6,355,601                  |
| 14   | First Health Life & Health Ins Co    | 1.63%                | \$5,369,718                  |
| 15   | Continental General Ins Co           | 1.54%                | \$5,099,727                  |
| 16   | Northwestern Mut Life Ins Co         | 1.30%                | \$4,287,302                  |
| 17   | Unicare Life & Health Ins Co         | 1.25%                | \$4,125,974                  |
| 18   | American Network Ins Co              | 1.21%                | \$4,004,220                  |
| 19   | Bankers Fidelity Life Ins Co         | 1.09%                | \$3,606,256                  |
| 20   | Provident Life & Accident Ins Co     | 0.87%                | \$2,871,150                  |
| 21   | Colonial Life & Accident Ins Co      | 0.85%                | \$2,790,947                  |
| 22   | United World Life Ins Co             | 0.80%                | \$2,635,178                  |
| 23   | United Teacher Assoc Ins Co          | 0.65%                | \$2,155,725                  |
| 24   | Time Ins Co                          | 0.62%                | \$2,055,625                  |
| 25   | Metropolitan Life Ins Co             | 0.58%                | \$1,918,040                  |
| 26   | Physicians Mut Ins Co                | 0.54%                | \$1,774,025                  |
| 27   | Western & Southern Life Ins Co       | 0.54%                | \$1,768,961                  |
| 28   | Royal Neighbors Of Amer              | 0.53%                | \$1,740,943                  |
| 29   | American Gen Life & Acc Ins Co       | 0.51%                | \$1,669,149                  |
| 30   | Massachusetts Mut Life Ins Co        | 0.49%                | \$1,612,635                  |
| 31   | RiverSource Life Ins Co              | 0.48%                | \$1,594,983                  |
| 32   | Monumental Life Ins Co               | 0.46%                | \$1,521,673                  |
| 33   | Constitution Life Ins Co             | 0.43%                | \$1,419,995                  |
| 34   | Northwestern Long Term Care Ins Co   | 0.42%                | \$1,379,429                  |
| 35   | Paul Revere Life Ins Co              | 0.38%                | \$1,251,822                  |
| 36   | American Heritage Life Ins Co        | 0.35%                | \$1,158,942                  |
| 37   | American Progressive L&H Ins Of NY   | 0.35%                | \$1,144,772                  |
| 38   | Unum Life Ins Co Of Amer             | 0.34%                | \$1,138,022                  |
| 39   | John Hancock Life Ins Co             | 0.34%                | \$1,124,512                  |
| 40   | Nationwide Life Ins Co               | 0.33%                | \$1,102,743                  |
| 41   | The Health Plan the Upper OH Valley  | 0.32%                | \$1,057,517                  |
| 42   | American Income Life Ins Co          | 0.31%                | \$1,020,815                  |
| 43   | Standard Life & Accident Ins Co      | 0.30%                | \$976,290                    |
| 44   | New York Life Ins Co                 | 0.30%                | \$975,858                    |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 45   | Conseco Senior Health Ins Co        | 0.29%                | \$941,965                    |
| 46   | John Alden Life Ins Co              | 0.28%                | \$925,202                    |
| 47   | Prudential Ins Co Of Amer           | 0.21%                | \$702,207                    |
| 48   | Loyal American Life Ins Co          | 0.20%                | \$648,488                    |
| 49   | American Fidelity Assur Co          | 0.18%                | \$594,484                    |
| 50   | Professional Ins Co                 | 0.17%                | \$566,776                    |
| 51   | Golden Rule Ins Co                  | 0.17%                | \$564,589                    |
| 52   | AXA Equitable Life Ins Co           | 0.17%                | \$559,094                    |
| 53   | Washington Natl Ins Co              | 0.16%                | \$535,034                    |
| 54   | Assurity Life Ins Co                | 0.15%                | \$488,388                    |
| 55   | Berkshire Life Ins Co of Amer       | 0.15%                | \$484,434                    |
| 56   | Sears Life Ins Co                   | 0.14%                | \$478,819                    |
| 57   | Thrivent Financial For Lutherans    | 0.14%                | \$475,160                    |
| 58   | American Republic Ins Co            | 0.14%                | \$446,767                    |
| 59   | Markel Ins Co                       | 0.13%                | \$423,949                    |
| 60   | Protective Life Ins Co              | 0.13%                | \$417,596                    |
| 61   | Reassure America Life Ins Co        | 0.12%                | \$409,426                    |
| 62   | Allianz Life Ins Co Of North Amer   | 0.10%                | \$342,307                    |
| 63   | Principal Life Ins Co               | 0.10%                | \$335,216                    |
| 64   | Metlife Ins Co of CT                | 0.10%                | \$323,665                    |
| 65   | Teachers Ins & Ann Assoc Of Amer    | 0.09%                | \$290,447                    |
| 66   | Guardian Life Ins Co Of Amer        | 0.09%                | \$289,307                    |
| 67   | Ohio Natl Life Assur Corp           | 0.09%                | \$282,643                    |
| 68   | Liberty Life Ins Co                 | 0.08%                | \$266,913                    |
| 69   | USAA Life Ins Co                    | 0.07%                | \$231,569                    |
| 70   | Genworth Life & Annuity Ins Co      | 0.07%                | \$229,919                    |
| 71   | Life Investors Ins Co Of Amer       | 0.07%                | \$215,185                    |
| 72   | Provident Amer Life & Hlth Ins Co   | 0.06%                | \$213,109                    |
| 73   | Ohio Natl Life Ins Co               | 0.06%                | \$205,901                    |
| 74   | Continental Life Ins Co Brentwood   | 0.06%                | \$186,462                    |
| 75   | Mony Life Ins Co                    | 0.06%                | \$181,990                    |
| 76   | Kanawha Ins Co                      | 0.05%                | \$177,346                    |
| 77   | Marquette Natl Life Ins Co          | 0.05%                | \$177,238                    |
| 78   | Trustmark Ins Co                    | 0.05%                | \$168,406                    |
| 79   | Union Bankers Ins Co                | 0.05%                | \$163,350                    |
| 80   | Stonebridge Life Ins Co             | 0.05%                | \$163,230                    |
| 81   | American Gen Life Ins Co            | 0.05%                | \$160,153                    |
| 82   | TIAA Cref Life Ins Co               | 0.05%                | \$155,288                    |
| 83   | Lincoln Heritage Life Ins Co        | 0.05%                | \$149,958                    |
| 84   | Lincoln Benefit Life Co             | 0.04%                | \$146,535                    |
| 85   | Woodmen World Life Ins Soc          | 0.04%                | \$146,479                    |
| 86   | Globe Life & Accident Ins Co        | 0.04%                | \$145,980                    |
| 87   | Family Heritage Life Ins Co Of Amer | 0.04%                | \$137,105                    |
| 88   | Central United Life Ins Co          | 0.04%                | \$135,271                    |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 89   | Farm Family Life Ins Co             | 0.04%                | \$134,090                    |
| 90   | Lincoln Natl Life Ins Co            | 0.04%                | \$130,862                    |
| 91   | Freedom Life Ins Co Of Amer         | 0.04%                | \$130,784                    |
| 92   | Union Security Ins Co               | 0.04%                | \$126,967                    |
| 93   | American Natl Ins Co                | 0.04%                | \$124,909                    |
| 94   | Fairmont Specialty Ins Co           | 0.04%                | \$123,625                    |
| 95   | United Natl Life Ins Co Of Amer     | 0.04%                | \$122,189                    |
| 96   | Transamerica Occidental Life Ins Co | 0.04%                | \$121,234                    |
| 97   | Minnesota Life Ins Co               | 0.04%                | \$115,639                    |
| 98   | Conseco Ins Co                      | 0.03%                | \$115,325                    |
| 99   | Central Reserve Life Ins Co         | 0.03%                | \$104,798                    |
| 100  | Merit Life Ins Co                   | 0.03%                | \$101,953                    |
| 101  | Order United Commrl Trav Of Amer    | 0.03%                | \$93,787                     |
| 102  | World Ins Co                        | 0.03%                | \$89,850                     |
| 103  | Colonial Penn Life Ins Co           | 0.03%                | \$86,725                     |
| 104  | National Life Ins Co                | 0.03%                | \$85,120                     |
| 105  | Centre Life Ins Co                  | 0.03%                | \$84,848                     |
| 106  | Federated Life Ins Co               | 0.02%                | \$81,600                     |
| 107  | Monarch Life Ins Co                 | 0.02%                | \$79,443                     |
| 108  | Standard Ins Co                     | 0.02%                | \$79,206                     |
| 109  | Union Central Life Ins Co           | 0.02%                | \$75,570                     |
| 110  | Cincinnati Life Ins Co              | 0.02%                | \$73,134                     |
| 111  | Union Fidelity Life Ins Co          | 0.02%                | \$73,093                     |
| 112  | Reliastar Life Ins Co Of NY         | 0.02%                | \$71,220                     |
| 113  | Celtic Ins Co                       | 0.02%                | \$69,504                     |
| 114  | AF&L Ins Co                         | 0.02%                | \$68,690                     |
| 115  | Illinois Mut Life Ins Co            | 0.02%                | \$67,739                     |
| 116  | Great American Life Ins Co          | 0.02%                | \$66,360                     |
| 117  | Central States H & L Co Of Omaha    | 0.02%                | \$65,922                     |
| 118  | Transamerica Life Ins Co            | 0.02%                | \$64,743                     |
| 119  | United Ins Co Of Amer               | 0.02%                | \$57,532                     |
| 120  | American Pioneer Life Ins Co        | 0.02%                | \$57,382                     |
| 121  | Peoples Benefit Life Ins Co         | 0.02%                | \$55,351                     |
| 122  | Jefferson Pilot Life Ins Co         | 0.02%                | \$55,047                     |
| 123  | Guarantee Trust Life Ins Co         | 0.02%                | \$54,302                     |
| 124  | Medico Ins Co                       | 0.02%                | \$51,690                     |
| 125  | Pan American Life Ins Co            | 0.02%                | \$50,914                     |
| 126  | National Union Fire Ins Co Of Pitts | 0.02%                | \$50,244                     |
| 127  | State Life Ins Co                   | 0.02%                | \$50,076                     |
| 128  | EMC Natl Life Co                    | 0.02%                | \$49,623                     |
| 129  | Gerber Life Ins Co                  | 0.01%                | \$46,777                     |
| 130  | National Guardian Life Ins Co       | 0.01%                | \$44,159                     |
| 131  | AIG Life Ins Co                     | 0.01%                | \$40,417                     |
| 132  | Continental Cas Co                  | 0.01%                | \$38,372                     |

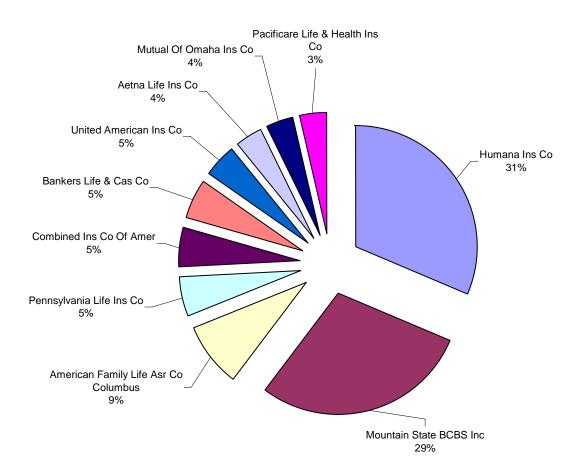
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 133  | American Bankers Ins Co Of FL       | 0.01%                | \$37,633                     |
| 134  | Medamerica Ins Co                   | 0.01%                | \$37,325                     |
| 135  | Country Life Ins Co                 | 0.01%                | \$31,703                     |
| 136  | Lafayette Life Ins Co               | 0.01%                | \$30,428                     |
| 137  | US Bus of Crown Life Ins Co         | 0.01%                | \$29,466                     |
| 138  | Health Care Svc Corp A Mut Leg Res  | 0.01%                | \$28,488                     |
| 139  | Federal Home Life Ins Co            | 0.01%                | \$27,052                     |
| 140  | Medico Life Ins Co                  | 0.01%                | \$27,040                     |
| 141  | General American Life Ins Co        | 0.01%                | \$26,928                     |
| 142  | New Era Life Ins Co                 | 0.01%                | \$24,255                     |
| 143  | Erie Family Life Ins Co             | 0.01%                | \$24,062                     |
| 144  | Central Benefits Natl Life Ins Co   | 0.01%                | \$23,471                     |
| 145  | Oxford Life Ins Co                  | 0.01%                | \$23,078                     |
| 146  | Central States Ind Co Of Omaha      | 0.01%                | \$22,763                     |
| 147  | New England Life Ins Co             | 0.01%                | \$22,143                     |
| 148  | American Natl Life Ins Co Of TX     | 0.01%                | \$21,395                     |
| 149  | Jefferson Pilot Financial Ins Co    | 0.01%                | \$18,976                     |
| 150  | Symetra Life Ins Co                 | 0.01%                | \$18,590                     |
| 151  | Universal Guaranty Life Ins Co      | 0.01%                | \$17,897                     |
| 152  | Republic Western Ins Co             | 0.01%                | \$17,789                     |
| 153  | Equitable Life & Cas Ins Co         | 0.01%                | \$17,436                     |
| 154  | Valley Forge Life Ins Co            | 0.01%                | \$17,145                     |
| 155  | Old Republic Ins Co                 | 0.00%                | \$15,674                     |
| 156  | Jackson Natl Life Ins Co            | 0.00%                | \$15,347                     |
| 157  | Connecticut General Life Ins Co     | 0.00%                | \$14,684                     |
| 158  | Penn Mut Life Ins Co                | 0.00%                | \$13,322                     |
| 159  | Cuna Mut Life Ins Co                | 0.00%                | \$12,227                     |
| 160  | Liberty Natl Life Ins Co            | 0.00%                | \$11,476                     |
| 161  | Arch Ins Co                         | 0.00%                | \$11,462                     |
| 162  | Citizens Security Life Ins Co       | 0.00%                | \$11,418                     |
| 163  | HCC Life Ins Co                     | 0.00%                | \$10,912                     |
| 164  | Kansas City Life Ins Co             | 0.00%                | \$10,854                     |
| 165  | Philadelphia American Life Ins Co   | 0.00%                | \$10,735                     |
| 166  | Chesapeake Life Ins Co              | 0.00%                | \$10,269                     |
| 167  | National Teachers Assoc Life Ins Co | 0.00%                | \$8,817                      |
| 168  | American Public Life Ins Co         | 0.00%                | \$8,170                      |
| 169  | Commercial Guaranty Cas Ins Co      | 0.00%                | \$7,823                      |
| 170  | Fairmont Premier Ins Co             | 0.00%                | \$7,439                      |
| 171  | Great West Life Assur Co            | 0.00%                | \$7,253                      |
| 172  | Modern Woodmen Of Amer              | 0.00%                | \$7,221                      |
| 173  | Hartford Life & Annuity Ins Co      | 0.00%                | \$7,012                      |
| 174  | Jefferson Natl Life Ins Co          | 0.00%                | \$6,983                      |
| 175  | Veterans Life Ins Co                | 0.00%                | \$6,969                      |
| 176  | Indianapolis Life Ins Co            | 0.00%                | \$5,801                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 177  | AIG Premier Ins Co                   | 0.00%                | \$5,756                      |
| 178  | Shenandoah Life Ins Co               | 0.00%                | \$5,724                      |
| 179  | Commonwealth Ann & Life Ins Co       | 0.00%                | \$5,149                      |
| 180  | Physicians Life Ins Co               | 0.00%                | \$5,022                      |
| 181  | Old American Ins Co                  | 0.00%                | \$4,865                      |
| 182  | Mega Life & Health Ins Co The        | 0.00%                | \$4,574                      |
| 183  | American Bankers Life Assur Co Of FL | 0.00%                | \$4,501                      |
| 184  | Christian Fidelity Life Ins Co       | 0.00%                | \$4,077                      |
| 185  | Genesis Ins Co                       | 0.00%                | \$3,973                      |
| 186  | US Bus of the Canada Life Assur Co   | 0.00%                | \$3,798                      |
| 187  | Transamerica Financial Life Ins Co   | 0.00%                | \$3,688                      |
| 188  | Union Labor Life Ins Co              | 0.00%                | \$3,637                      |
| 189  | Colorado Bankers Life Ins Co         | 0.00%                | \$3,169                      |
| 190  | Reliastar Life Ins Co                | 0.00%                | \$3,152                      |
| 191  | American States Ins Co               | 0.00%                | \$3,143                      |
| 192  | Liberty Mut Ins Co                   | 0.00%                | \$3,012                      |
| 193  | National States Ins Co               | 0.00%                | \$3,002                      |
| 194  | First Colony Life Ins Co             | 0.00%                | \$2,982                      |
| 195  | Baltimore Life Ins Co                | 0.00%                | \$2,969                      |
| 196  | Starmount Life Ins Co                | 0.00%                | \$2,921                      |
| 197  | American United Life Ins Co          | 0.00%                | \$2,881                      |
| 198  | Idealife Ins Co                      | 0.00%                | \$2,635                      |
| 199  | American Ins Co Of TX                | 0.00%                | \$2,633                      |
| 200  | World Corp Ins Co                    | 0.00%                | \$2,488                      |
| 201  | American Comm Mut Ins Co             | 0.00%                | \$2,438                      |
| 202  | Sagicor Life Ins Co                  | 0.00%                | \$2,235                      |
| 203  | United Of Omaha Life Ins Co          | 0.00%                | \$2,182                      |
| 204  | Security Life Of Denver Ins Co       | 0.00%                | \$2,087                      |
| 205  | Allstate Life Ins Co                 | 0.00%                | \$1,977                      |
| 206  | Phoenix Life Ins Co                  | 0.00%                | \$1,721                      |
| 207  | Life Ins Co Of North Amer            | 0.00%                | \$1,717                      |
| 208  | MTL Ins Co                           | 0.00%                | \$1,647                      |
| 209  | Commercial Travelers Mut Ins Co      | 0.00%                | \$1,587                      |
| 210  | Horace Mann Life Ins Co              | 0.00%                | \$1,523                      |
| 211  | Columbus Life Ins Co                 | 0.00%                | \$1,515                      |
| 212  | Teachers Protective Mut Life Ins Co  | 0.00%                | \$1,404                      |
| 213  | American Home Assur Co               | 0.00%                | \$1,382                      |
| 214  | Primerica Life Ins Co                | 0.00%                | \$1,318                      |
| 215  | AAA Life Ins Co                      | 0.00%                | \$1,249                      |
| 216  | National Safety Life Ins Co          | 0.00%                | \$1,166                      |
| 217  | Reliance Standard Life Ins Co        | 0.00%                | \$1,151                      |
| 218  | Companion Life Ins Co                | 0.00%                | \$1,124                      |
| 219  | Croatian Fraternal Union Of Amer     | 0.00%                | \$1,074                      |
| 220  | Investors Heritage Life Ins Co       | 0.00%                | \$1,058                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 221  | American Capitol Ins Co              | 0.00%                | \$931                        |
| 222  | First Allmerica Fin Life Ins Co      | 0.00%                | \$860                        |
| 223  | John Hancock Life Ins Co (USA)       | 0.00%                | \$490                        |
| 224  | Nationwide Life Ins Co of Amer       | 0.00%                | \$394                        |
| 225  | American Sentinel Ins Co             | 0.00%                | \$334                        |
| 226  | Columbia Universal Life Ins Co       | 0.00%                | \$320                        |
| 227  | Farmers New World Life Ins Co        | 0.00%                | \$304                        |
| 228  | Brokers Natl Life Assur Co           | 0.00%                | \$297                        |
| 229  | United States Life Ins Co In NYC     | 0.00%                | \$296                        |
| 230  | State Automobile Mut Ins Co          | 0.00%                | \$283                        |
| 231  | ING USA Annuity and Life Ins Co      | 0.00%                | \$239                        |
| 232  | Independent Order Of Foresters Us Br | 0.00%                | \$224                        |
| 233  | First Investors Life Ins Co          | 0.00%                | \$223                        |
| 234  | Great Southern Life Ins Co           | 0.00%                | \$208                        |
| 235  | William Penn Assn                    | 0.00%                | \$181                        |
| 236  | Slovene Natl Benefit Society         | 0.00%                | \$172                        |
| 237  | Liberty Life Assur Co Of Boston      | 0.00%                | \$163                        |
| 238  | Federal Ins Co                       | 0.00%                | \$152                        |
| 239  | Acacia Life Ins Co                   | 0.00%                | \$135                        |
| 240  | Government Employees Ins Co          | 0.00%                | \$133                        |
| 241  | Investors Consolidated Ins Co        | 0.00%                | \$121                        |
| 242  | Unity Mut Life Ins Co                | 0.00%                | \$120                        |
| 243  | Banner Life Ins Co                   | 0.00%                | \$113                        |
| 244  | Central Security Life Ins Co         | 0.00%                | \$83                         |
| 245  | Central Natl Ins Co Of Omaha         | 0.00%                | \$79                         |
| 246  | Federal Life Ins Co                  | 0.00%                | \$69                         |
| 247  | Security Life Ins Co Of Amer         | 0.00%                | \$63                         |
| 248  | United Family Life Ins Co            | 0.00%                | \$62                         |
| 249  | Jefferson Pilot Lifeamerica Ins Co   | 0.00%                | \$57                         |
| 250  | Reliable Life Ins Co                 | 0.00%                | \$56                         |
| 251  | Investors Life Ins Co North Amer     | 0.00%                | \$53                         |
| 252  | Life Ins Co Of The Southwest         | 0.00%                | \$52                         |
| 253  | Conseco Life Ins Co                  | 0.00%                | \$46                         |
| 254  | United Liberty Life Ins Co           | 0.00%                | \$1                          |
| 255  | National Cas Co                      | 0.00%                | (\$695)                      |

| Total for Top 10 Insurers    | 67.63%  | \$223,331,458 |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 32.37%  | \$106,909,144 |
| Total for All Insurers       | 100.00% | \$330,240,602 |

#### **Individual A & H Type Policies**

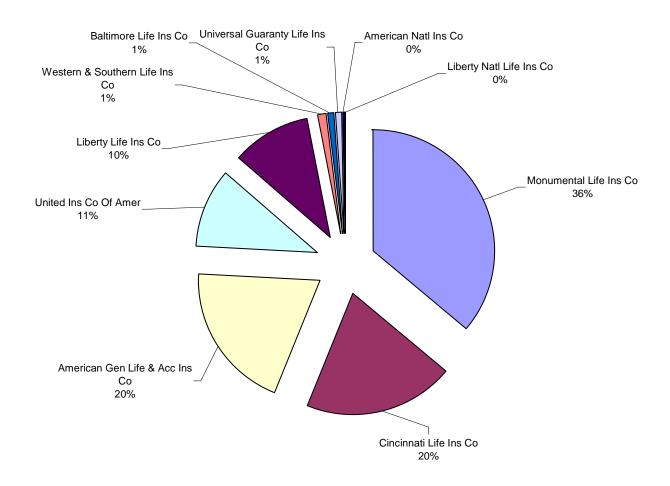


### 2006 West Virginia Market Share Report Industrial Life

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 1    | Monumental Life Ins Co         | 36.06%               | \$81,016                     |
| 2    | Cincinnati Life Ins Co         | 20.12%               | \$45,204                     |
| 3    | American Gen Life & Acc Ins Co | 19.57%               | \$43,953                     |
| 4    | United Ins Co Of Amer          | 10.54%               | \$23,679                     |
| 5    | Liberty Life Ins Co            | 10.44%               | \$23,445                     |
| 6    | Western & Southern Life Ins Co | 1.12%                | \$2,525                      |
| 7    | Baltimore Life Ins Co          | 0.85%                | \$1,916                      |
| 8    | Universal Guaranty Life Ins Co | 0.82%                | \$1,834                      |
| 9    | American Natl Ins Co           | 0.26%                | \$576                        |
| 10   | Liberty Natl Life Ins Co       | 0.12%                | \$262                        |
| 11   | Unity Mut Life Ins Co          | 0.05%                | \$109                        |
| 12   | Jackson Natl Life Ins Co       | 0.03%                | \$58                         |
| 13   | Union Security Ins Co          | 0.02%                | \$35                         |
| 14   | Citizens Security Life Ins Co  | 0.02%                | \$34                         |
| 15   | American Capitol Ins Co        | 0.00%                | (\$6)                        |

| Total for Top 10 Insurers    | 99.90%  | \$224,410 |
|------------------------------|---------|-----------|
| Total for All Other Insurers | 0.10%   | \$230     |
| Total for All Insurers       | 100.00% | \$224,640 |

#### **Industrial Life**



| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Northwestern Mut Life Ins Co        | 9.97%                | \$38,440,158                 |
| 2    | State Farm Life Ins Co              | 5.93%                | \$22,854,700                 |
| 3    | Monumental Life Ins Co              | 5.14%                | \$19,824,560                 |
| 4    | Prudential Ins Co Of Amer           | 3.85%                | \$14,819,909                 |
| 5    | Metropolitan Life Ins Co            | 3.29%                | \$12,697,091                 |
| 6    | American Gen Life & Acc Ins Co      | 3.27%                | \$12,613,537                 |
| 7    | New York Life Ins Co                | 2.80%                | \$10,786,191                 |
| 8    | AXA Equitable Life Ins Co           | 2.59%                | \$9,980,051                  |
| 9    | Massachusetts Mut Life Ins Co       | 2.57%                | \$9,888,350                  |
| 10   | Nationwide Life Ins Co              | 2.30%                | \$8,883,934                  |
| 11   | Hartford Life & Annuity Ins Co      | 1.79%                | \$6,880,597                  |
| 12   | John Hancock Life Ins Co (USA)      | 1.56%                | \$6,007,686                  |
| 13   | Guardian Life Ins Co Of Amer        | 1.45%                | \$5,589,747                  |
| 14   | United Of Omaha Life Ins Co         | 1.43%                | \$5,500,731                  |
| 15   | American Gen Life Ins Co            | 1.38%                | \$5,333,719                  |
| 16   | Western & Southern Life Ins Co      | 1.33%                | \$5,116,802                  |
| 17   | Jefferson Pilot Life Ins Co         | 1.21%                | \$4,678,585                  |
| 18   | Pruco Life Ins Co                   | 1.20%                | \$4,638,950                  |
| 19   | Primerica Life Ins Co               | 1.18%                | \$4,551,791                  |
| 20   | Allstate Life Ins Co                | 1.16%                | \$4,461,546                  |
| 21   | Hartford Life Ins Co                | 1.12%                | \$4,303,185                  |
| 22   | Erie Family Life Ins Co             | 1.09%                | \$4,189,026                  |
| 23   | New England Life Ins Co             | 1.02%                | \$3,947,579                  |
| 24   | American Income Life Ins Co         | 0.99%                | \$3,825,619                  |
| 25   | New York Life Ins & Annuity Corp    | 0.98%                | \$3,771,425                  |
| 26   | First Colony Life Ins Co            | 0.96%                | \$3,683,299                  |
| 27   | Globe Life & Accident Ins Co        | 0.93%                | \$3,595,343                  |
| 28   | Western Southern Life Assur Co      | 0.82%                | \$3,168,020                  |
| 29   | RiverSource Life Ins Co             | 0.77%                | \$2,985,839                  |
| 30   | Farm Family Life Ins Co             | 0.75%                | \$2,874,007                  |
| 31   | Combined Ins Co Of Amer             | 0.73%                | \$2,802,287                  |
| 32   | Lincoln Natl Life Ins Co            | 0.72%                | \$2,789,359                  |
| 33   | Transamerica Occidental Life Ins Co | 0.70%                | \$2,707,664                  |
| 34   | Bankers Life & Cas Co               | 0.64%                | \$2,450,396                  |
| 35   | Midland Natl Life Ins Co            | 0.61%                | \$2,347,128                  |
| 36   | Lincoln Benefit Life Co             | 0.61%                | \$2,344,762                  |
| 37   | Valley Forge Life Ins Co            | 0.58%                | \$2,241,450                  |
| 38   | Chase Ins Life and Annuity Co       | 0.58%                | \$2,237,521                  |
| 39   | Horace Mann Life Ins Co             | 0.56%                | \$2,166,717                  |
| 40   | General American Life Ins Co        | 0.56%                | \$2,157,774                  |
| 41   | Pacific Life Ins Co                 | 0.55%                | \$2,109,011                  |
| 42   | Jefferson Pilot Financial Ins Co    | 0.54%                | \$2,073,574                  |
| 43   | Reliastar Life Ins Co               | 0.54%                | \$2,066,269                  |
| 44   | Physicians Life Ins Co              | 0.53%                | \$2,044,390                  |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 45   | Empire General Life Assur Corp       | 0.53%                | \$2,026,746                  |
| 46   | John Hancock Life Ins Co             | 0.52%                | \$2,009,296                  |
| 47   | Liberty Life Ins Co                  | 0.52%                | \$1,987,640                  |
| 48   | Principal Life Ins Co                | 0.51%                | \$1,967,785                  |
| 49   | Protective Life Ins Co               | 0.50%                | \$1,943,828                  |
| 50   | Metlife Life & Annuity Co of CT      | 0.49%                | \$1,883,630                  |
| 51   | Teachers Ins & Ann Assoc Of Amer     | 0.48%                | \$1,865,410                  |
| 52   | Genworth Life & Annuity Ins Co       | 0.48%                | \$1,835,220                  |
| 53   | MetLife Investors USA Ins Co         | 0.45%                | \$1,750,705                  |
| 54   | Cincinnati Life Ins Co               | 0.45%                | \$1,750,446                  |
| 55   | Boston Mut Life Ins Co               | 0.45%                | \$1,730,209                  |
| 56   | US Branch SunLife Assur Co Of Canada | 0.41%                | \$1,598,488                  |
| 57   | Nationwide Life And Annuity Ins Co   | 0.41%                | \$1,580,799                  |
| 58   | Motorists Life Ins Co                | 0.40%                | \$1,543,953                  |
| 59   | Gerber Life Ins Co                   | 0.38%                | \$1,478,306                  |
| 60   | Provident Life & Accident Ins Co     | 0.38%                | \$1,465,321                  |
| 61   | United American Ins Co               | 0.38%                | \$1,452,939                  |
| 62   | West Coast Life Ins Co               | 0.37%                | \$1,442,365                  |
| 63   | Shenandoah Life Ins Co               | 0.37%                | \$1,421,063                  |
| 64   | USAA Life Ins Co                     | 0.35%                | \$1,344,549                  |
| 65   | Old American Ins Co                  | 0.35%                | \$1,340,369                  |
| 66   | North American Co Life & Hlth Ins    | 0.34%                | \$1,329,474                  |
| 67   | AIG Life Ins Co                      | 0.34%                | \$1,311,389                  |
| 68   | John Hancock Variable Life Ins Co    | 0.34%                | \$1,305,793                  |
| 69   | Security Life Of Denver Ins Co       | 0.34%                | \$1,298,423                  |
| 70   | Universal Guaranty Life Ins Co       | 0.33%                | \$1,270,858                  |
| 71   | Ohio Natl Life Assur Corp            | 0.32%                | \$1,221,427                  |
| 72   | Lafayette Life Ins Co                | 0.31%                | \$1,184,824                  |
| 73   | Colonial Penn Life Ins Co            | 0.30%                | \$1,171,812                  |
| 74   | Banner Life Ins Co                   | 0.30%                | \$1,158,007                  |
| 75   | Union Security Ins Co                | 0.30%                | \$1,152,212                  |
| 76   | Minnesota Life Ins Co                | 0.30%                | \$1,147,086                  |
| 77   | Phoenix Life Ins Co                  | 0.30%                | \$1,146,762                  |
| 78   | Aviva Life Ins Co                    | 0.29%                | \$1,102,607                  |
| 79   | Reassure America Life Ins Co         | 0.28%                | \$1,066,178                  |
| 80   | Mony Life Ins Co                     | 0.27%                | \$1,046,612                  |
| 81   | Lincoln Heritage Life Ins Co         | 0.27%                | \$1,044,670                  |
| 82   | CM Life Ins Co                       | 0.27%                | \$1,031,048                  |
| 83   | Penn Mut Life Ins Co                 | 0.27%                | \$1,024,771                  |
| 84   | Sun Life Assur Co Of Canada US       | 0.26%                | \$1,005,029                  |
| 85   | American Family Life Asr Co Columbus | 0.25%                | \$965,602                    |
| 86   | Metropolitan Tower Life Ins Co       | 0.25%                | \$957,068                    |
| 87   | Fidelity & Guaranty Life Ins Co      | 0.24%                | \$916,252                    |
| 88   | Colonial Life & Accident Ins Co      | 0.24%                | \$907,070                    |

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 89   | First Investors Life Ins Co       | 0.23%                | \$900,594                    |
| 90   | Indianapolis Life Ins Co          | 0.23%                | \$889,954                    |
| 91   | Standard Life & Accident Ins Co   | 0.23%                | \$876,531                    |
| 92   | Chase Ins Life Co                 | 0.23%                | \$874,368                    |
| 93   | American Natl Ins Co              | 0.22%                | \$863,442                    |
| 94   | Kansas City Life Ins Co           | 0.22%                | \$862,122                    |
| 95   | US Financial Life Ins Co          | 0.22%                | \$856,008                    |
| 96   | United Natl Life Ins Co Of Amer   | 0.19%                | \$748,664                    |
| 97   | PHL Variable Ins Co               | 0.19%                | \$742,774                    |
| 98   | Time Ins Co                       | 0.19%                | \$720,810                    |
| 99   | Transamerica Life Ins Co          | 0.18%                | \$706,406                    |
| 100  | National Guardian Life Ins Co     | 0.18%                | \$703,896                    |
| 101  | Conseco Life Ins Co               | 0.18%                | \$686,620                    |
| 102  | Union Central Life Ins Co         | 0.18%                | \$685,478                    |
| 103  | Jackson Natl Life Ins Co          | 0.18%                | \$682,923                    |
| 104  | Golden Rule Ins Co                | 0.17%                | \$670,928                    |
| 105  | Connecticut General Life Ins Co   | 0.17%                | \$656,359                    |
| 106  | Metlife Ins Co of CT              | 0.17%                | \$646,763                    |
| 107  | National Life Ins Co              | 0.16%                | \$626,389                    |
| 108  | Amerus Life Ins Co                | 0.16%                | \$617,320                    |
| 109  | Settlers Life Ins Co              | 0.16%                | \$615,990                    |
| 110  | Allianz Life Ins Co Of North Amer | 0.16%                | \$612,966                    |
| 111  | Mony Life Ins Co Of Amer          | 0.16%                | \$604,394                    |
| 112  | Genworth Life Ins Co              | 0.15%                | \$595,531                    |
| 113  | Mayflower Natl Life Ins Co        | 0.15%                | \$564,622                    |
| 114  | Ohio Natl Life Ins Co             | 0.14%                | \$525,170                    |
| 115  | Great West Life & Annuity Ins Co  | 0.13%                | \$503,487                    |
| 116  | Ohio State Life Ins Co            | 0.13%                | \$501,083                    |
| 117  | Symetra Life Ins Co               | 0.13%                | \$498,621                    |
| 118  | Peoples Benefit Life Ins Co       | 0.13%                | \$497,110                    |
| 119  | Washington Natl Ins Co            | 0.12%                | \$479,303                    |
| 120  | Mid Atlantic Life Ins Co          | 0.12%                | \$459,618                    |
| 121  | US Bus of Crown Life Ins Co       | 0.12%                | \$455,937                    |
| 122  | Security Mut Life Ins Co Of NY    | 0.12%                | \$453,427                    |
| 123  | MML Bay State Life Ins Co         | 0.12%                | \$447,745                    |
| 124  | American Heritage Life Ins Co     | 0.11%                | \$436,443                    |
| 125  | Columbian Life Ins Co             | 0.11%                | \$435,294                    |
| 126  | Bankers Fidelity Life Ins Co      | 0.11%                | \$431,398                    |
| 127  | Ing Life Ins & Annuity Co         | 0.11%                | \$416,140                    |
| 128  | Assurity Life Ins Co              | 0.11%                | \$411,479                    |
| 129  | Hartford Life & Accident Ins Co   | 0.10%                | \$389,743                    |
| 130  | United Ins Co Of Amer             | 0.10%                | \$376,376                    |
| 131  | Life Investors Ins Co Of Amer     | 0.09%                | \$351,959                    |
| 132  | Merit Life Ins Co                 | 0.09%                | \$346,649                    |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 133  | Stonebridge Life Ins Co             | 0.09%                | \$338,020                    |
| 134  | Western Reserve Life Assur Co of OH | 0.09%                | \$337,044                    |
| 135  | Nationwide Life Ins Co of Amer      | 0.09%                | \$336,201                    |
| 136  | American United Life Ins Co         | 0.09%                | \$334,687                    |
| 137  | Baltimore Life Ins Co               | 0.09%                | \$328,534                    |
| 138  | Continental General Ins Co          | 0.08%                | \$321,456                    |
| 139  | First Penn Pacific Life Ins Co      | 0.08%                | \$316,232                    |
| 140  | Americo Financial Life Annuity Ins  | 0.08%                | \$308,815                    |
| 141  | Chesapeake Life Ins Co              | 0.08%                | \$306,433                    |
| 142  | Guarantee Trust Life Ins Co         | 0.08%                | \$306,230                    |
| 143  | Federated Life Ins Co               | 0.08%                | \$305,547                    |
| 144  | Liberty Life Assur Co Of Boston     | 0.08%                | \$300,608                    |
| 145  | AXA Life & Annuity Co               | 0.08%                | \$296,256                    |
| 146  | Garden State Life Ins Co            | 0.08%                | \$296,015                    |
| 147  | Investors Heritage Life Ins Co      | 0.07%                | \$274,376                    |
| 148  | Reliastar Life Ins Co Of NY         | 0.07%                | \$271,495                    |
| 149  | Veterans Life Ins Co                | 0.07%                | \$262,575                    |
| 150  | Aetna Life Ins Co                   | 0.07%                | \$251,358                    |
| 151  | Liberty Natl Life Ins Co            | 0.06%                | \$248,752                    |
| 152  | National States Ins Co              | 0.06%                | \$232,374                    |
| 153  | Cuna Mut Ins Society                | 0.06%                | \$226,645                    |
| 154  | Loyal American Life Ins Co          | 0.06%                | \$226,564                    |
| 155  | American Amicable Life Ins Co Of TX | 0.06%                | \$214,622                    |
| 156  | Great Southern Life Ins Co          | 0.06%                | \$212,395                    |
| 157  | Investors Life Ins Co North Amer    | 0.06%                | \$212,032                    |
| 158  | Trustmark Ins Co                    | 0.05%                | \$209,606                    |
| 159  | Sears Life Ins Co                   | 0.05%                | \$198,749                    |
| 160  | Pan American Assur Co               | 0.05%                | \$198,523                    |
| 161  | Security Life Ins Co Of Amer        | 0.05%                | \$195,955                    |
| 162  | Farmers & Traders Life Ins Co       | 0.05%                | \$192,013                    |
| 163  | Texas Life Ins Co                   | 0.05%                | \$191,706                    |
| 164  | United Investors Life Ins Co        | 0.05%                | \$190,028                    |
| 165  | Acacia Life Ins Co                  | 0.05%                | \$187,007                    |
| 166  | American Fidelity Assur Co          | 0.05%                | \$179,193                    |
| 167  | Great American Life Ins Co          | 0.05%                | \$176,164                    |
| 168  | Columbus Life Ins Co                | 0.05%                | \$174,577                    |
| 169  | State Life Ins Co                   | 0.04%                | \$169,729                    |
| 170  | NYLife Ins Co Of AZ                 | 0.04%                | \$156,379                    |
| 171  | United Teacher Assoc Ins Co         | 0.04%                | \$151,406                    |
| 172  | Ameritas Life Ins Corp              | 0.03%                | \$132,380                    |
| 173  | Fidelity Life Assn                  | 0.03%                | \$128,559                    |
| 174  | Ameritas Variable Life Ins Co       | 0.03%                | \$128,080                    |
| 175  | Farmers New World Life Ins Co       | 0.03%                | \$125,315                    |
| 176  | Jefferson Natl Life Ins Co          | 0.03%                | \$124,589                    |

| Rank       | Company Name   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|--|----------------------|------------------------------|
| 177        | AAA Life Ins Co  | 0.03%                | \$119,632                    |
| 178        | Union Fidelity Life Ins Co                               | 0.03%                | \$118,664                    |
| 179        | National Western Life Ins Co                             | 0.03%                | \$115,454                    |
| 180        | Starmount Life Ins Co                                    | 0.03%                | \$115,286                    |
| 181        | Philadelphia-United Life Ins Co                          | 0.03%                | \$113,896                    |
| 182        | Manhattan Natl Life Ins Co                               | 0.03%                | \$112,773                    |
| 183        | Security Benefit Life Ins Co                             | 0.03%                | \$112,530                    |
| 184        | US Bus of the Canada Life Assur Co                       | 0.03%                | \$111,284                    |
| 185        | MTL Ins Co   | 0.03%                | \$110,423                    |
| 186        | Cuna Mut Life Ins Co                                     | 0.03%                | \$106,473                    |
| 187        | Conseco Senior Health Ins Co                             | 0.03%                | \$105,688                    |
| 188        | Country Life Ins Co                                      | 0.03%                | \$101,948                    |
| 189        | Surety Life Ins Co                                       | 0.02%                | \$96,111                     |
| 190        | Commonwealth Ann & Life Ins Co                           | 0.02%                | \$94,945                     |
| 191        | Merrill Lynch Life Ins Co                                | 0.02%                | \$92,757                     |
| 192        | Universal Underwriters Life Ins Co                       | 0.02%                | \$91,809                     |
| 193        | Constitution Life Ins Co                                 | 0.02%                | \$90,239                     |
| 194        | Union Bankers Ins Co                                     | 0.02%                | \$79,193                     |
| 195        | United States Life Ins Co In NYC                         | 0.02%                | \$73,876                     |
| 196        | Phoenix Life & Annuity Co                                | 0.02%                | \$70,254                     |
| 197        | National Benefit Life Ins Co                             | 0.02%                | \$70,150                     |
| 198<br>199 | American Fidelity Life Ins Co                            | 0.02%                | \$67,693                     |
| 200        | Illinois Mut Life Ins Co                                 | 0.02%                | \$66,435                     |
| 201        | Harleysville Life Ins Co<br>AIG SunAmerica Life Assur Co | 0.02%<br>0.02%       | \$65,566<br>\$63,997         |
| 202        | ING USA Annuity and Life Ins Co                          | 0.02%                | \$61,709                     |
| 202        | TIAA Cref Life Ins Co                                    | 0.02%                | \$59,940                     |
| 203        | Columbia Universal Life Ins Co                           | 0.02%                | \$59,431                     |
| 205        | State Mut Ins Co   | 0.02%                | \$59,164                     |
| 206        | Trans World Assur Co                                     | 0.02%                | \$59,104                     |
| 207        | Keystone State Life Ins Co                               | 0.01%                | \$57,678                     |
| 208        | Penn Ins & Annuity Co                                    | 0.01%                | \$57,603                     |
| 209        | Presidential Life Ins Co                                 | 0.01%                | \$56,678                     |
| 210        | Amica Life Ins Co  | 0.01%                | \$55,643                     |
| 211        | Mega Life & Health Ins Co The                            | 0.01%                | \$54,055                     |
| 212        | Wilton Reassurance Life Co of NY                         | 0.01%                | \$53,535                     |
| 213        | American Capitol Ins Co                                  | 0.01%                | \$53,469                     |
| 214        | Standard Life Ins Co Of IN                               | 0.01%                | \$52,148                     |
| 215        | Conseco Ins Co   | 0.01%                | \$51,642                     |
| 216        | Conseco Health Ins Co                                    | 0.01%                | \$49,010                     |
| 217        | Unum Life Ins Co Of Amer                                 | 0.01%                | \$48,760                     |
| 218        | Manhattan Life Ins Co                                    | 0.01%                | \$48,654                     |
| 219        | World Ins Co   | 0.01%                | \$48,498                     |
| 220        | Government Personnel Mut Life Ins Co                     | 0.01%                | \$47,558                     |

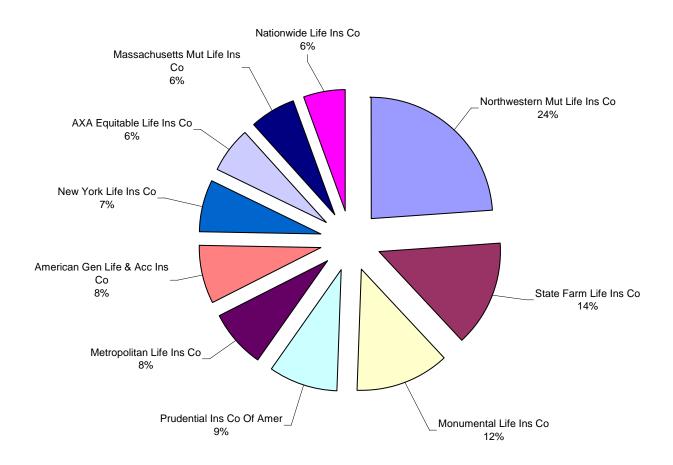
| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 221  | Paul Revere Variable Annuity Ins Co  | 0.01%                | \$47,391                     |
| 222  | Security Financial Life Ins Co       | 0.01%                | \$47,197                     |
| 223  | Life Ins Co Of The Southwest         | 0.01%                | \$46,639                     |
| 224  | 5 Star Life Ins Co                   | 0.01%                | \$44,023                     |
| 225  | Continental Assur Co                 | 0.01%                | \$43,073                     |
| 226  | United Home Life Ins Co              | 0.01%                | \$43,052                     |
| 227  | Federal Home Life Ins Co             | 0.01%                | \$42,752                     |
| 228  | Unity Mut Life Ins Co                | 0.01%                | \$42,322                     |
| 229  | American Memorial Life Ins Co        | 0.01%                | \$42,127                     |
| 230  | Mid West Natl Life Ins Co Of TN      | 0.01%                | \$40,705                     |
| 231  | Forethought Life Ins Co              | 0.01%                | \$39,670                     |
| 232  | Madison Natl Life Ins Co Inc         | 0.01%                | \$38,681                     |
| 233  | Occidental Life Ins Co Of NC         | 0.01%                | \$38,002                     |
| 234  | Old Republic Life Ins Co             | 0.01%                | \$37,348                     |
| 235  | Kanawha Ins Co                       | 0.01%                | \$36,358                     |
| 236  | Reliance Standard Life Ins Co        | 0.01%                | \$36,279                     |
| 237  | Continental Life Ins Co Brentwood    | 0.01%                | \$35,918                     |
| 238  | The Savings Bank Life Ins Co Of MA   | 0.01%                | \$35,782                     |
| 239  | United Fidelity Life Ins Co          | 0.01%                | \$34,895                     |
| 240  | American Bankers Life Assur Co Of FL | 0.01%                | \$31,078                     |
| 241  | Fidelity Investments Life Ins Co     | 0.01%                | \$30,464                     |
| 242  | Citizens Security Life Ins Co        | 0.01%                | \$29,262                     |
| 243  | Homesteaders Life Co                 | 0.01%                | \$29,203                     |
| 244  | Fort Dearborn Life Ins Co            | 0.01%                | \$29,165                     |
| 245  | Colorado Bankers Life Ins Co         | 0.01%                | \$27,896                     |
| 246  | Sentry Life Ins Co                   | 0.01%                | \$26,644                     |
| 247  | Bankers Life Ins Co                  | 0.01%                | \$26,390                     |
| 248  | Midwestern United Life Ins Co        | 0.01%                | \$25,853                     |
| 249  | Pan American Life Ins Co             | 0.01%                | \$25,640                     |
| 250  | United World Life Ins Co             | 0.01%                | \$25,511                     |
| 251  | Paul Revere Life Ins Co              | 0.01%                | \$25,058                     |
| 252  | First Allmerica Fin Life Ins Co      | 0.01%                | \$24,346                     |
| 253  | Standard Ins Co                      | 0.01%                | \$23,500                     |
| 254  | Unity Financial Life Ins Co          | 0.01%                | \$23,057                     |
| 255  | Pennsylvania Life Ins Co             | 0.01%                | \$22,583                     |
| 256  | Life Ins Co Of North Amer            | 0.01%                | \$21,850                     |
| 257  | Pioneer Security Life Ins Co         | 0.01%                | \$20,736                     |
| 258  | Idealife Ins Co                      | 0.01%                | \$20,370                     |
| 259  | American Republic Ins Co             | 0.01%                | \$19,909                     |
| 260  | Monarch Life Ins Co                  | 0.01%                | \$19,827                     |
| 261  | American Natl Life Ins Co Of TX      | 0.00%                | \$18,852                     |
| 262  | EMC Natl Life Co                     | 0.00%                | \$17,747                     |
| 263  | Beneficial Life Ins Co               | 0.00%                | \$17,482                     |
| 264  | Thrivent Life Ins Co                 | 0.00%                | \$17,289                     |

| Rank       | Company Name  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|---|----------------------|------------------------------|
| 265        | Mutual Of Amer Life Ins Co                          | 0.00%                | \$17,210                     |
| 266        | Humanadental Ins Co                                 | 0.00%                | \$14,483                     |
| 267        | Aurora Natl Life Assur Co                           | 0.00%                | \$13,579                     |
| 268        | Integrity Life Ins Co                               | 0.00%                | \$12,928                     |
| 269        | Great West Life Assur Co                            | 0.00%                | \$12,529                     |
| 270        | Central United Life Ins Co                          | 0.00%                | \$12,246                     |
| 271        | Columbian Mut Life Ins Co                           | 0.00%                | \$11,055                     |
| 272        | American Equity Invest Life Ins Co                  | 0.00%                | \$11,053                     |
| 273        | Central Reserve Life Ins Co                         | 0.00%                | \$11,006                     |
| 274        | John Alden Life Ins Co                              | 0.00%                | \$10,575                     |
| 275        | American Pioneer Life Ins Co                        | 0.00%                | \$10,527                     |
| 276        | Pioneer American Ins Co                             | 0.00%                | \$10,386                     |
| 277        | Federal Life Ins Co                                 | 0.00%                | \$9,786                      |
| 278        | Transamerica Financial Life Ins Co                  | 0.00%                | \$9,300                      |
| 279        | Sunset Life Ins Co Of Amer                          | 0.00%                | \$9,251                      |
| 280        | American Intl Life Assr Co NY                       | 0.00%                | \$8,273                      |
| 281        | Guardian Ins & Annuity Co Inc                       | 0.00%                | \$7,696                      |
| 282        | Union Labor Life Ins Co                             | 0.00%                | \$7,034                      |
| 283        | Delaware American Life Ins Co                       | 0.00%                | \$6,281                      |
| 284        | Church Life Ins Corp                                | 0.00%                | \$6,268                      |
| 285        | Nationwide Life & Ann Co of Amer                    | 0.00%                | \$5,922                      |
| 286        | Oxford Life Ins Co                                  | 0.00%                | \$5,174                      |
| 287        | HM Life Ins Co                                      | 0.00%                | \$4,997                      |
| 288        | Family Life Ins Co                                  | 0.00%                | \$4,754                      |
| 289        | United Family Life Ins Co                           | 0.00%                | \$4,743<br>\$4,424           |
| 290<br>291 | Medico Life Ins Co<br>American Health & Life Ins Co | 0.00%<br>0.00%       | \$4,434<br>\$4,268           |
| 291<br>292 | Alta Health & Life Ins Co                           | 0.00%                | \$4,368<br>\$4,241           |
| 293        | Molina Healthcare Ins Co                            | 0.00%                | \$4,241<br>\$4,233           |
| 293<br>294 | Central States H & L Co Of Omaha                    | 0.00%                |                              |
| 295        | VantisLife Ins Co                                   | 0.00%                | \$4,189<br>\$4,129           |
| 296        | Sagicor Life Ins Co                                 | 0.00%                | \$4,039                      |
| 290<br>297 | Kemper Investors Life Ins Co                        | 0.00%                | \$3,373                      |
| 298        | Balboa Life Ins Co                                  | 0.00%                | \$3,373<br>\$3,185           |
| 299        | Pacific Life & Annuity Co                           | 0.00%                | \$3,166                      |
| 300        | AIG Annuity Ins Co                                  | 0.00%                | \$3,159                      |
| 301        | Fidelity Security Life Ins Co                       | 0.00%                | \$3,029                      |
| 302        | Professional Ins Co                                 | 0.00%                | \$2,923                      |
| 303        | MetLife Investors Ins Co                            | 0.00%                | \$2,750                      |
| 304        | Country Investors Life Assur Co                     | 0.00%                | \$2,734                      |
| 305        | Compbenefits Ins Co                                 | 0.00%                | \$2,659                      |
| 306        | Jefferson Pilot Lifeamerica Ins Co                  | 0.00%                | \$2,494                      |
| 307        | Central Security Life Ins Co                        | 0.00%                | \$2,360                      |
| 308        | Sunamerica Life Ins Co                              | 0.00%                | \$2,232                      |
|            |   |                      |                              |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 309  | CICA Life Ins Co of Amer             | 0.00%                | \$2,159                      |
| 310  | National Teachers Assoc Life Ins Co  | 0.00%                | \$2,143                      |
| 311  | American Progressive L&H Ins Of NY   | 0.00%                | \$2,106                      |
| 312  | Provident Amer Life & Hlth Ins Co    | 0.00%                | \$1,937                      |
| 313  | Liberty Bankers Life Ins Co          | 0.00%                | \$1,874                      |
| 314  | Equitable Life & Cas Ins Co          | 0.00%                | \$1,815                      |
| 315  | Annuity & Life Reassur Amer Inc      | 0.00%                | \$1,813                      |
| 316  | Americom Life & Annuity Ins Co       | 0.00%                | \$1,690                      |
| 317  | Berkshire Life Ins Co of Amer        | 0.00%                | \$1,684                      |
| 318  | HCC Life Ins Co                      | 0.00%                | \$1,540                      |
| 319  | Freedom Life Ins Co Of Amer          | 0.00%                | \$1,480                      |
| 320  | Pharmacists Life Ins Co              | 0.00%                | \$1,089                      |
| 321  | Securian Life Ins Co                 | 0.00%                | \$1,051                      |
| 322  | Industrial Alliance Pacific Life Ins | 0.00%                | \$967                        |
| 323  | American Investors Life Ins Co       | 0.00%                | \$938                        |
| 324  | Ullico Life Ins Co                   | 0.00%                | \$900                        |
| 325  | Reliable Life Ins Co                 | 0.00%                | \$852                        |
| 326  | Celtic Ins Co                        | 0.00%                | \$831                        |
| 327  | Investors Consolidated Ins Co        | 0.00%                | \$812                        |
| 328  | Household Life Ins Co                | 0.00%                | \$763                        |
| 329  | Monitor Life Ins Co Of NY            | 0.00%                | \$739                        |
| 330  | Scor Life Ins Co                     | 0.00%                | \$734                        |
| 331  | Teachers Protective Mut Life Ins Co  | 0.00%                | \$661                        |
| 332  | Anthem Life Ins Co                   | 0.00%                | \$616                        |
| 333  | Pioneer Mut Life Ins Co              | 0.00%                | \$590                        |
| 334  | Members Life Ins Co                  | 0.00%                | \$567                        |
| 335  | Employees Life Co Mut                | 0.00%                | \$524                        |
| 336  | Mutual Service Life Ins Co           | 0.00%                | \$456                        |
| 337  | United Liberty Life Ins Co           | 0.00%                | \$455                        |
| 338  | Companion Life Ins Co                | 0.00%                | \$454                        |
| 339  | Symetra Natl Life Ins Co             | 0.00%                | \$293                        |
| 340  | First Health Life & Health Ins Co    | 0.00%                | \$288                        |
| 341  | Christian Fidelity Life Ins Co       | 0.00%                | \$264                        |
| 342  | Unicare Life & Health Ins Co         | 0.00%                | \$194                        |
| 343  | Unified Life Ins Co                  | 0.00%                | \$124                        |
| 344  | Standard Security Life Ins Co Of NY  | 0.00%                | \$121                        |
| 345  | Individual Assur Co Life Hlth & Acc  | 0.00%                | \$77                         |
| 346  | American Public Life Ins Co          | 0.00%                | \$60                         |
| 347  | New Era Life Ins Co                  | 0.00%                | \$60                         |
| 348  | Marquette Natl Life Ins Co           | 0.00%                | \$35                         |

| Total for Top 10 Insurers    | 41.72%  | \$160,788,481 |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 58.28%  | \$224,639,687 |
| Total for All Insurers       | 100.00% | \$385,428,168 |

### **Ordinary Life**

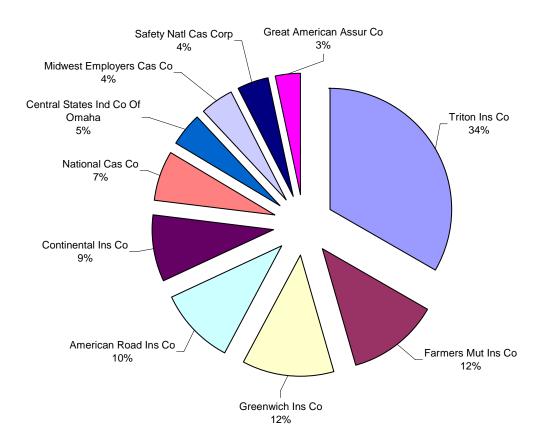


### 2006 West Virginia Market Share Report Aggregate Write-ins

| Rank | Company Name                    | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|---------------------------------|----------------------|------------------------------|
| 1    | Triton Ins Co                   | 27.30%               | \$2,049,349                  |
| 2    | Farmers Mut Ins Co              | 9.93%                | \$745,705                    |
| 3    | Greenwich Ins Co                | 9.92%                | \$744,545                    |
| 4    | American Road Ins Co            | 8.37%                | \$628,607                    |
| 5    | Continental Ins Co              | 7.28%                | \$546,217                    |
| 6    | National Cas Co                 | 5.42%                | \$406,595                    |
| 7    | Central States Ind Co Of Omaha  | 3.78%                | \$284,014                    |
| 8    | Midwest Employers Cas Co        | 3.67%                | \$275,398                    |
| 9    | Safety Natl Cas Corp            | 3.23%                | \$242,706                    |
| 10   | Great American Assur Co         | 2.82%                | \$211,659                    |
| 11   | American Bankers Ins Co Of FL   | 2.69%                | \$202,148                    |
| 12   | Great American Ins Co           | 2.04%                | \$153,479                    |
| 13   | Stonebridge Casualty Ins Co     | 1.83%                | \$137,087                    |
| 14   | Heritage Ind Co                 | 1.76%                | \$132,404                    |
| 15   | Farmers Mech Mut Fire Ins Of WV | 1.16%                | \$87,070                     |
| 16   | Municipal Mut Ins Co            | 1.14%                | \$85,736                     |
| 17   | Ohio Ind Co                     | 1.07%                | \$80,584                     |
| 18   | Universal Underwriters Ins Co   | 1.04%                | \$77,995                     |
| 19   | Yosemite Ins Co                 | 1.00%                | \$74,735                     |
| 20   | Great American Alliance Ins Co  | 0.95%                | \$71,120                     |
| 21   | Balboa Ins Co                   | 0.72%                | \$54,154                     |
| 22   | American General Ind Co         | 0.65%                | \$49,165                     |
| 23   | Lyndon Property Ins Co          | 0.45%                | \$33,570                     |
| 24   | MIC Prop & Cas Ins Corp         | 0.34%                | \$25,510                     |
| 25   | Voyager Property & Cas Ins Co   | 0.27%                | \$20,056                     |
| 26   | FFG Ins Co                      | 0.22%                | \$16,523                     |
| 27   | American Reliable Ins Co        | 0.21%                | \$16,052                     |
| 28   | Fireman's Fund Ins Co           | 0.18%                | \$13,143                     |
| 29   | AIG Premier Ins Co              | 0.16%                | \$12,373                     |
| 30   | Virginia Surety Co Inc          | 0.15%                | \$11,180                     |
| 31   | CIM Ins Corp                    | 0.10%                | \$7,218                      |
| 32   | United Fncl Cas Co              | 0.06%                | \$4,506                      |
| 33   | American Security Ins Co        | 0.02%                | \$1,759                      |
| 34   | Employers Reins Corp            | 0.01%                | \$891                        |
| 35   | Allstate Ins Co                 | 0.01%                | \$808                        |
| 36   | Gray Ins Co                     | 0.01%                | \$796                        |
| 37   | Old United Cas Co               | 0.01%                | \$785                        |
| 38   | Harleysville Mut Ins Co         | 0.01%                | \$675                        |
| 39   | Old Republic Ins Co             | 0.01%                | \$514                        |
| 40   | Old Republic Security Assur Co  | 0.00%                | \$189                        |

| Total for Top 10 Insurers    | 81.72%  | \$6,134,795 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 18.28%  | \$1,372,225 |
| Total for All Insurers       | 100.00% | \$7,507,020 |

#### **Aggregate Write-ins**

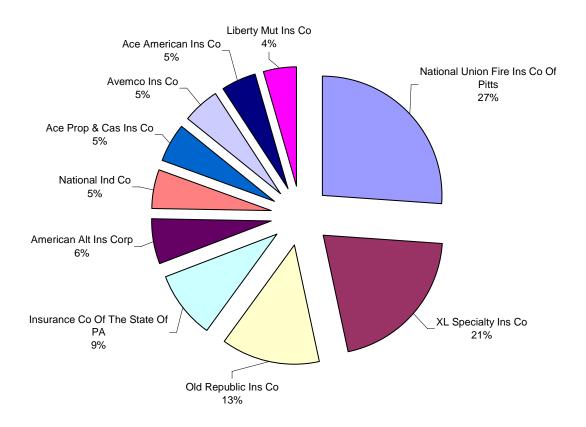


### 2006 West Virginia Market Share Report Aircraft

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | National Union Fire Ins Co Of Pitts | 22.31%               | \$979,547                    |
| 2    | XL Specialty Ins Co                 | 17.44%               | \$765,752                    |
| 3    | Old Republic Ins Co                 | 11.37%               | \$499,090                    |
| 4    | Insurance Co Of The State Of PA     | 7.85%                | \$344,745                    |
| 5    | American Alt Ins Corp               | 5.17%                | \$226,999                    |
| 6    | National Ind Co                     | 4.61%                | \$202,533                    |
| 7    | Ace Prop & Cas Ins Co               | 4.36%                | \$191,346                    |
| 8    | Avemco Ins Co                       | 4.28%                | \$188,109                    |
| 9    | Ace American Ins Co                 | 4.07%                | \$178,629                    |
| 10   | Liberty Mut Ins Co                  | 3.75%                | \$164,498                    |
| 11   | American Natl Prop & Cas Co         | 2.89%                | \$126,856                    |
| 12   | Zurich American Ins Co              | 2.89%                | \$126,707                    |
| 13   | General Rein Corp                   | 1.87%                | \$82,252                     |
| 14   | National Liab & Fire Ins Co         | 1.87%                | \$82,249                     |
| 15   | Hartford Fire In Co                 | 1.31%                | \$57,379                     |
| 16   | Westchester Fire Ins Co             | 1.30%                | \$57,281                     |
| 17   | Tokio Marine & Nichido Fire Ins Co  | 0.95%                | \$41,845                     |
| 18   | Mitsui Sumitomo Ins Co of Amer      | 0.72%                | \$31,539                     |
| 19   | Phoenix Ind Ins Co                  | 0.44%                | \$19,463                     |
| 20   | Clarendon Natl Ins Co               | 0.35%                | \$15,192                     |
| 21   | US Specialty Ins Co                 | 0.17%                | \$7,546                      |
| 22   | Converium Ins North Amer Inc        | 0.01%                | \$273                        |
| 23   | Allstate Ins Co                     | 0.00%                | \$100                        |
| 24   | Praetorian Ins Co                   | 0.00%                | \$54                         |
| 25   | Illinois Natl Ins Co                | 0.00%                | (\$30)                       |

| Total for Top 10 Insurers    | 85.22%  | \$3,741,248 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 14.78%  | \$648,706   |
| Total for All Insurers       | 100.00% | \$4,389,954 |

#### Aircraft



| Rank     | Company Name  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|---|----------------------|------------------------------|
| 1        | Factory Mut Ins Co                                    | 18.75%               | \$4,982,022                  |
| 2        | Farm Family Cas Ins Co                                | 8.96%                | \$2,380,980                  |
| 3        | American Modern Home Ins Co                           | 4.79%                | \$1,271,488                  |
| 4        | St Paul Fire & Marine Ins Co                          | 4.56%                | \$1,210,383                  |
| 5        | State Auto Prop & Cas Ins Co                          | 4.13%                | \$1,097,678                  |
| 6        | Westfield Ins Co                                      | 3.64%                | \$967,264                    |
| 7        | Great American Assur Co                               | 3.22%                | \$856,060                    |
| 8        | Farmers Mech Mut Fire Ins Of WV                       | 3.03%                | \$805,554                    |
| 9        | W Va Ins Co   | 2.73%                | \$724,530                    |
| 10       | Westchester Fire Ins Co                               | 2.64%                | \$700,618                    |
| 11       | Nationwide Mut Fire Ins Co                            | 2.45%                | \$651,398                    |
| 12       | Continental Cas Co                                    | 2.35%                | \$624,289                    |
| 13       | Cincinnati Ins Co                                     | 2.21%                | \$587,694                    |
| 14       | American Guarantee & Liability Ins                    | 2.06%                | \$548,485                    |
| 15       | General Ins Co Of Amer                                | 2.01%                | \$534,446                    |
| 16       | Ace Prop & Cas Ins Co                                 | 1.96%                | \$519,940                    |
| 17       | American Security Ins Co                              | 1.91%                | \$507,431                    |
| 18       | RSUI Ind Co   | 1.78%                | \$472,627                    |
| 19       | Allianz Global Risks US Ins Co                        | 1.64%                | \$434,859                    |
| 20       | State Automobile Mut Ins Co                           | 1.55%                | \$412,856                    |
| 21       | Travelers Ind Co                                      | 1.46%                | \$388,888                    |
| 22       | Erie Ins Prop & Cas Co                                | 1.41%                | \$374,010                    |
| 23       | Travelers Property Cas Co Of Amer                     | 1.20%                | \$317,485                    |
| 24       | AXIS Reins Co   | 1.18%                | \$312,684                    |
| 25       | Westport Ins Corp                                     | 1.05%                | \$278,694                    |
| 26       | Balboa Ins Co   | 0.98%                | \$261,528                    |
| 27       | Safe Ins Co   | 0.95%                | \$251,919                    |
| 28       | Liberty Mut Fire Ins Co                               | 0.91%                | \$242,931                    |
| 29       | Municipal Mut Ins Co                                  | 0.80%                | \$213,456                    |
| 30<br>31 | Farmers Mut Ins Co                                    | 0.76%                | \$202,363                    |
|          | St Paul Mercury Ins Co XL Ins Amer Inc                | 0.72%                | \$190,696<br>\$170,652       |
| 32<br>33 | All his Amer mc Allstate Ins Co                       | 0.64%<br>0.57%       | \$170,653<br>\$151,165       |
| 33<br>34 |   | 0.57%                | \$151,165<br>\$139,691       |
| 35<br>35 | American Natl Prop & Cas Co United States Fire Ins Co | 0.52%                | \$138,681<br>\$135,328       |
| 36       | Pan Handle Farmers Mut Ins Co Of WV                   |                      |                              |
| 37       | Sentry Select Ins Co                                  | 0.49%<br>0.44%       | \$129,377<br>\$116,757       |
| 38       | West Virginia Farmers Mut Ins Assoc                   | 0.41%                | \$110,757                    |
| 39       | Scottsdale Ind Co                                     | 0.41%                | \$10,660                     |
| 40       | Empire Fire & Marine Ins Co                           | 0.40%                | \$107,135                    |
| 41       | Pennsylvania Lumbermen's Mut Ins                      | 0.40%                | \$106,130                    |
| 42       | Universal Underwriters Ins Co                         | 0.39%                | \$103,591                    |
| 43       | USAA  | 0.38%                | \$100,092                    |
| 44       | Safeco Ins Co Of Amer                                 | 0.32%                | \$84,494                     |

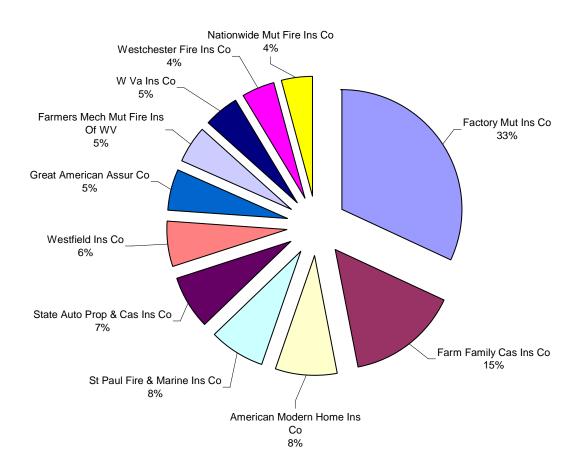
| Rank             | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------------|------------------------------------|----------------------|------------------------------|
| 45               | Affiliated Fm Ins Co               | 0.31%                | \$82,063                     |
| 46               | Tokio Marine & Nichido Fire Ins Co | 0.30%                | \$79,289                     |
| 47               | Travelers Ind Co Of CT             | 0.30%                | \$78,702                     |
| 48               | Motorists Mut Ins Co               | 0.27%                | \$72,057                     |
| 49               | Ohio Farmers Ins Co                | 0.25%                | \$65,309                     |
| 50               | Discover Prop & Cas Ins Co         | 0.23%                | \$60,071                     |
| 51               | Zurich American Ins Co             | 0.22%                | \$58,751                     |
| 52               | Seneca Ins Co Inc                  | 0.21%                | \$56,199                     |
| 53               | Lumbermen's Underwriting Alliance  | 0.20%                | \$54,034                     |
| 54               | Federated Mut Ins Co               | 0.20%                | \$52,423                     |
| 55               | Property & Cas Ins Co Of Hartford  | 0.19%                | \$50,776                     |
| 56               | Arch Ins Co                        | 0.19%                | \$49,593                     |
| 57               | Independent Mut Fire Ins Co        | 0.18%                | \$47,800                     |
| 58               | Northland Ins Co                   | 0.18%                | \$47,023                     |
| 59               | Greenwich Ins Co                   | 0.17%                | \$44,635                     |
| 60               | St Paul Protective Ins Co          | 0.17%                | \$44,398                     |
| 61               | North American Specialty Ins Co    | 0.16%                | \$43,385                     |
| 62               | American States Ins Co             | 0.15%                | \$39,817                     |
| 63               | US Fidelity & Guaranty Co          | 0.15%                | \$38,901                     |
| 64               | USAA Cas Ins Co                    | 0.14%                | \$36,592                     |
| 65               | Harco Natl Ins Co                  | 0.13%                | \$33,726                     |
| 66               | Automobile Ins Co Of Hartford CT   | 0.10%                | \$26,423                     |
| 67               | Selective Ins Co Of Amer           | 0.10%                | \$26,345                     |
| 68               | American Economy Ins Co            | 0.09%                | \$25,204                     |
| 69               | Alea North America Ins Co          | 0.09%                | \$24,867                     |
| 70               | Travelers Ind Co Of Amer           | 0.09%                | \$23,617                     |
| 71               | United Cas Ins Co Of Amer          | 0.09%                | \$23,029                     |
| 72               | Lititz Mut Ins Co                  | 0.08%                | \$22,319                     |
| 73               | American Reliable Ins Co           | 0.08%                | \$22,150                     |
| 74               | Horace Mann Ins Co                 | 0.08%                | \$20,802                     |
| 75<br>76         | Hartford Ins Co Of The Midwest     | 0.07%                | \$19,797                     |
| 76<br>77         | American Family Home Ins Co        | 0.07%                | \$17,834                     |
| 77<br><b>7</b> 0 | Nationwide Agribusiness Ins Co     | 0.06%                | \$17,159                     |
| 78               | Fidelity & Guaranty Ins Co         | 0.06%                | \$15,968                     |
| 79               | Hartford Underwriters Ins Co       | 0.06%                | \$15,039                     |
| 80               | Markel Ins Co                      | 0.05%                | \$14,159                     |
| 81               | North Pointe Ins Co                | 0.05%                | \$13,844                     |
| 82               | Charter Oak Fire Ins Co            | 0.05%                | \$12,984                     |
| 83               | Nationwide Mut Ins Co              | 0.05%                | \$12,938                     |
| 84               | Liberty Ins Corp                   | 0.04%                | \$11,901                     |
| 85               | Ohio Cas Ins Co                    | 0.04%                | \$10,895                     |
| 86               | Praetorian Ins Co                  | 0.04%                | \$10,411                     |
| 87               | Hartford Fire In Co                | 0.03%                | \$8,536                      |
| 88               | First Natl Ins Co Of Amer          | 0.03%                | \$8,039                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 89   | State Natl Ins Co Inc                | 0.03%                | \$8,000                      |
| 90   | MutualAid Exchange                   | 0.03%                | \$7,565                      |
| 91   | Federated Service Ins Co             | 0.03%                | \$7,234                      |
| 92   | Employers Ins of Wausau              | 0.03%                | \$7,194                      |
| 93   | American Modern Select Ins Co        | 0.03%                | \$6,900                      |
| 94   | Verlan Fire Ins Co MD                | 0.02%                | \$6,592                      |
| 95   | Guideone Specialty Mut Ins Co        | 0.02%                | \$6,246                      |
| 96   | Fidelity & Guaranty Ins Underwriters | 0.02%                | \$6,198                      |
| 97   | Atlantic Specialty Ins Co            | 0.02%                | \$6,015                      |
| 98   | Maryland Cas Co                      | 0.02%                | \$5,789                      |
| 99   | Hartford Cas Ins Co                  | 0.02%                | \$5,042                      |
| 100  | Fidelity Natl Ins Co                 | 0.02%                | \$4,780                      |
| 101  | Amica Mut Ins Co                     | 0.02%                | \$4,596                      |
| 102  | Federated Rural Electric Ins Exch    | 0.02%                | \$4,514                      |
| 103  | SUA Ins Co                           | 0.01%                | \$3,598                      |
| 104  | Employers Mut Cas Co                 | 0.01%                | \$3,289                      |
| 105  | Harleysville Mut Ins Co              | 0.01%                | \$2,939                      |
| 106  | Transguard Ins Co Of Amer Inc        | 0.01%                | \$2,885                      |
| 107  | Federal Ins Co                       | 0.01%                | \$2,832                      |
| 108  | Church Mut Ins Co                    | 0.01%                | \$2,783                      |
| 109  | Armed Forces Ins Exchange            | 0.01%                | \$2,758                      |
| 110  | St Paul Guardian Ins Co              | 0.01%                | \$2,388                      |
| 111  | Bituminous Cas Corp                  | 0.01%                | \$2,231                      |
| 112  | Colonial American Cas & Surety Co    | 0.01%                | \$2,100                      |
| 113  | Fidelity & Deposit Co Of MD          | 0.01%                | \$1,883                      |
| 114  | Amerisure Mut Ins Co                 | 0.01%                | \$1,837                      |
| 115  | West American Ins Co                 | 0.01%                | \$1,795                      |
| 116  | National Farmers Union Prop & Cas    | 0.01%                | \$1,597                      |
| 117  | Great American Ins Co of NY          | 0.00%                | \$1,224                      |
| 118  | DaimlerChrysler Ins Co               | 0.00%                | \$1,202                      |
| 119  | Phoenix Ins Co                       | 0.00%                | \$1,095                      |
| 120  | Star Ins Co                          | 0.00%                | \$1,065                      |
| 121  | Sentry Ins A Mut Co                  | 0.00%                | \$1,034                      |
| 122  | Firemans Fund Ins Co                 | 0.00%                | \$1,014                      |
| 123  | Diamond State Ins Co                 | 0.00%                | \$889                        |
| 124  | American Fire & Cas Co               | 0.00%                | \$885                        |
| 125  | Regis Ins Co                         | 0.00%                | \$730                        |
| 126  | American Ins Co                      | 0.00%                | \$715                        |
| 127  | Assurance Co Of Amer                 | 0.00%                | \$663                        |
| 128  | Standard Guaranty Ins Co             | 0.00%                | \$625                        |
| 129  | American Agri Business Ins Co        | 0.00%                | \$555                        |
| 130  | Westfield Natl Ins Co                | 0.00%                | \$510                        |
| 131  | Garrison Property and Cas Ins Co     | 0.00%                | \$456                        |
| 132  | Granite State Ins Co                 | 0.00%                | \$437                        |

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 133  | T.H.E. Ins Co                  | 0.00%                | \$384                        |
| 134  | Great American Ins Co          | 0.00%                | \$292                        |
| 135  | Vigilant Ins Co                | 0.00%                | \$268                        |
| 136  | RLI Ins Co                     | 0.00%                | \$256                        |
| 137  | OneBeacon America Ins Co       | 0.00%                | \$228                        |
| 138  | New Hampshire Ins Co           | 0.00%                | \$206                        |
| 139  | Farmland Mut Ins Co            | 0.00%                | \$169                        |
| 140  | Electric Ins Co                | 0.00%                | \$169                        |
| 141  | Nationwide Prop & Cas Ins Co   | 0.00%                | \$156                        |
| 142  | Wausau Business Ins Co         | 0.00%                | \$137                        |
| 143  | American Cas Co Of Reading PA  | 0.00%                | \$124                        |
| 144  | Encompass Ind Co               | 0.00%                | \$119                        |
| 145  | American Bankers Ins Co Of FL  | 0.00%                | \$114                        |
| 146  | USAA General Ind Co            | 0.00%                | \$110                        |
| 147  | Utica Mut Ins Co               | 0.00%                | \$101                        |
| 148  | Hanover Ins Co                 | 0.00%                | \$95                         |
| 149  | Brotherhood Mut Ins Co         | 0.00%                | \$89                         |
| 150  | Great Northern Ins Co          | 0.00%                | \$83                         |
| 151  | Liberty Mut Ins Co             | 0.00%                | \$82                         |
| 152  | Sentinel Ins Co Ltd            | 0.00%                | \$67                         |
| 153  | Valley Forge Ins Co            | 0.00%                | \$57                         |
| 154  | Wausau Underwriters Ins Co     | 0.00%                | \$48                         |
| 155  | Sompo Japan Ins Co of Amer     | 0.00%                | \$35                         |
| 156  | Northern Ins Co Of NY          | 0.00%                | \$28                         |
| 157  | Mitsui Sumitomo Ins Co of Amer | 0.00%                | \$26                         |
| 158  | QBE Ins Corp                   | 0.00%                | \$18                         |
| 159  | Clarendon Natl Ins Co          | 0.00%                | \$7                          |
| 160  | Stonington Ins Co              | -0.01%               | (\$1,642)                    |

| Total for Top 10 Insurers    | 56.45%  | \$14,996,577 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 43.55%  | \$11,568,094 |
| Total for All Insurers       | 100.00% | \$26,564,671 |

#### **Allied Lines**



## 2006 West Virginia Market Share Report Boiler And Machinery

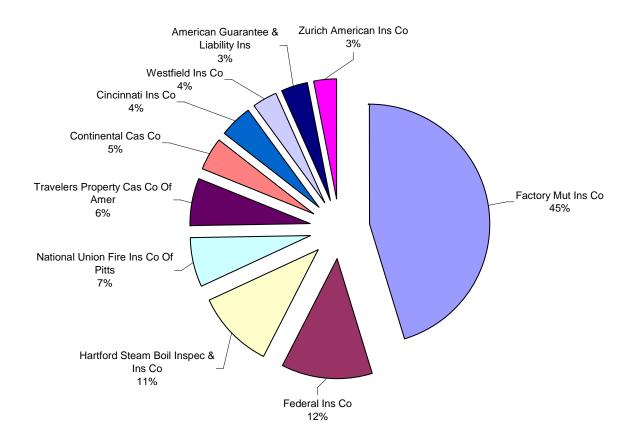
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Factory Mut Ins Co                  | 33.70%               | \$1,874,680                  |
| 2    | Federal Ins Co                      | 9.01%                | \$501,257                    |
| 3    | Hartford Steam Boil Inspec & Ins Co | 7.86%                | \$437,420                    |
| 4    | National Union Fire Ins Co Of Pitts | 5.11%                | \$284,147                    |
| 5    | Travelers Property Cas Co Of Amer   | 4.58%                | \$254,614                    |
| 6    | Continental Cas Co                  | 3.47%                | \$192,789                    |
| 7    | Cincinnati Ins Co                   | 3.18%                | \$176,673                    |
| 8    | Westfield Ins Co                    | 2.62%                | \$146,022                    |
| 9    | American Guarantee & Liability Ins  | 2.57%                | \$143,197                    |
| 10   | Zurich American Ins Co              | 2.31%                | \$128,466                    |
| 11   | XL Ins Amer Inc                     | 1.95%                | \$108,662                    |
| 12   | Nationwide Mut Ins Co               | 1.90%                | \$105,502                    |
| 13   | Birmingham Fire Ins Co Of PA        | 1.85%                | \$103,146                    |
| 14   | St Paul Fire & Marine Ins Co        | 1.63%                | \$90,813                     |
| 15   | Motorists Mut Ins Co                | 1.27%                | \$70,610                     |
| 16   | Nationwide Prop & Cas Ins Co        | 1.25%                | \$69,330                     |
| 17   | AXIS Reins Co                       | 1.23%                | \$68,362                     |
| 18   | Brotherhood Mut Ins Co              | 1.19%                | \$65,960                     |
| 19   | Allianz Global Risks US Ins Co      | 0.99%                | \$55,023                     |
| 20   | Travelers Ind Co                    | 0.88%                | \$48,805                     |
| 21   | Federated Mut Ins Co                | 0.82%                | \$45,556                     |
| 22   | Universal Underwriters Ins Co       | 0.74%                | \$41,271                     |
| 23   | Travelers Ind Co Of CT              | 0.72%                | \$40,176                     |
| 24   | Westport Ins Corp                   | 0.69%                | \$38,518                     |
| 25   | Lumbermens Underwriting Alliance    | 0.62%                | \$34,583                     |
| 26   | Affiliated Fm Ins Co                | 0.57%                | \$31,892                     |
| 27   | Phoenix Ins Co                      | 0.57%                | \$31,643                     |
| 28   | Pennsylvania Lumbermens Mut Ins     | 0.53%                | \$29,314                     |
| 29   | Vigilant Ins Co                     | 0.53%                | \$29,266                     |
| 30   | State Automobile Mut Ins Co         | 0.52%                | \$28,734                     |
| 31   | State Auto Prop & Cas Ins Co        | 0.52%                | \$28,699                     |
| 32   | Great Northern Ins Co               | 0.47%                | \$25,927                     |
| 33   | St Paul Mercury Ins Co              | 0.45%                | \$24,794                     |
| 34   | Granite State Ins Co                | 0.40%                | \$22,508                     |
| 35   | Arch Ins Co                         | 0.39%                | \$21,571                     |
| 36   | US Fidelity & Guaranty Co           | 0.34%                | \$18,752                     |
| 37   | Allstate Ins Co                     | 0.27%                | \$14,886                     |
| 38   | Scottsdale Ind Co                   | 0.26%                | \$14,308                     |
| 39   | Nationwide Mut Fire Ins Co          | 0.25%                | \$14,185                     |
| 40   | Hartford Fire In Co                 | 0.23%                | \$12,641                     |
| 41   | Great American Ins Co of NY         | 0.18%                | \$10,152                     |
| 42   | Tokio Marine & Nichido Fire Ins Co  | 0.17%                | \$9,320                      |
| 43   | Nationwide Agribusiness Ins Co      | 0.14%                | \$7,858                      |
| 44   | Praetorian Ins Co                   | 0.12%                | \$6,595                      |

## 2006 West Virginia Market Share Report Boiler And Machinery

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 45   | New Hampshire Ins Co                 | 0.08%                | \$4,370                      |
| 46   | Travelers Ind Co Of Amer             | 0.08%                | \$4,241                      |
| 47   | St Paul Protective Ins Co            | 0.07%                | \$3,901                      |
| 48   | Pacific Ind Co                       | 0.07%                | \$3,823                      |
| 49   | American Economy Ins Co              | 0.06%                | \$3,574                      |
| 50   | Fidelity & Guaranty Ins Co           | 0.06%                | \$3,262                      |
| 51   | Discover Prop & Cas Ins Co           | 0.05%                | \$2,989                      |
| 52   | Regis Ins Co                         | 0.05%                | \$2,849                      |
| 53   | Ace American Ins Co                  | 0.04%                | \$2,387                      |
| 54   | Genesis Ins Co                       | 0.04%                | \$2,100                      |
| 55   | American States Ins Co               | 0.04%                | \$2,035                      |
| 56   | General Ins Co Of Amer               | 0.03%                | \$1,944                      |
| 57   | Fidelity & Guaranty Ins Underwriters | 0.03%                | \$1,483                      |
| 58   | American Home Assur Co               | 0.03%                | \$1,469                      |
| 59   | Verlan Fire Ins Co MD                | 0.03%                | \$1,425                      |
| 60   | Charter Oak Fire Ins Co              | 0.03%                | \$1,408                      |
| 61   | Fidelity & Deposit Co Of MD          | 0.02%                | \$1,166                      |
| 62   | Federated Service Ins Co             | 0.02%                | \$1,085                      |
| 63   | North Pointe Ins Co                  | 0.02%                | \$1,065                      |
| 64   | Great American Alliance Ins Co       | 0.02%                | \$1,046                      |
| 65   | Illinois Natl Ins Co                 | 0.02%                | \$1,036                      |
| 66   | Stonington Ins Co                    | 0.02%                | \$933                        |
| 67   | Florists Mut Ins Co                  | 0.02%                | \$909                        |
| 68   | Ohio Cas Ins Co                      | 0.01%                | \$833                        |
| 69   | Atlantic Specialty Ins Co            | 0.01%                | \$824                        |
| 70   | Property & Cas Ins Co Of Hartford    | 0.01%                | \$787                        |
| 71   | Employers Mut Cas Co                 | 0.01%                | \$434                        |
| 72   | Ace Prop & Cas Ins Co                | 0.01%                | \$379                        |
| 73   | Greenwich Ins Co                     | 0.01%                | \$335                        |
| 74   | First Natl Ins Co Of Amer            | 0.01%                | \$311                        |
| 75   | St Paul Guardian Ins Co              | 0.00%                | \$248                        |
| 76   | Hartford Ins Co Of The Midwest       | 0.00%                | \$229                        |
| 77   | Twin City Fire Ins Co                | 0.00%                | \$222                        |
| 78   | DaimlerChrysler Ins Co               | 0.00%                | \$96                         |
| 79   | Seneca Ins Co Inc                    | 0.00%                | \$1                          |
| 80   | Great American Ins Co                | 0.00%                | (\$184)                      |

| Total for Top 10 Insurers    | 74.40%  | \$4,139,265 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 25.60%  | \$1,424,377 |
| Total for All Insurers       | 100.00% | \$5,563,642 |

#### **Boiler And Machinery**



# 2006 West Virginia Market Share Report Burglary And Theft

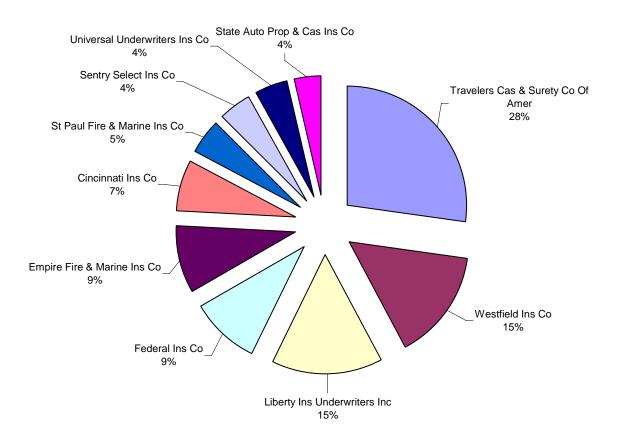
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Travelers Cas & Surety Co Of Amer   | 22.62%               | \$103,525                    |
| 2    | Westfield Ins Co                    | 12.67%               | \$58,001                     |
| 3    | Liberty Ins Underwriters Inc        | 12.52%               | \$57,282                     |
| 4    | Federal Ins Co                      | 7.79%                | \$35,653                     |
| 5    | Empire Fire & Marine Ins Co         | 7.71%                | \$35,277                     |
| 6    | Cincinnati Ins Co                   | 5.79%                | \$26,515                     |
| 7    | St Paul Fire & Marine Ins Co        | 3.88%                | \$17,740                     |
| 8    | Sentry Select Ins Co                | 3.74%                | \$17,138                     |
| 9    | Universal Underwriters Ins Co       | 3.72%                | \$17,039                     |
| 10   | State Auto Prop & Cas Ins Co        | 3.01%                | \$13,777                     |
| 11   | State Automobile Mut Ins Co         | 2.62%                | \$12,013                     |
| 12   | Hartford Fire In Co                 | 1.68%                | \$7,667                      |
| 13   | Motorists Mut Ins Co                | 1.57%                | \$7,197                      |
| 14   | Federated Mut Ins Co                | 1.25%                | \$5,710                      |
| 15   | Harco Natl Ins Co                   | 1.05%                | \$4,797                      |
| 16   | Executive Risk Ind Inc              | 0.82%                | \$3,739                      |
| 17   | Southern States Ins Exch            | 0.56%                | \$2,572                      |
| 18   | Zurich American Ins Co              | 0.52%                | \$2,396                      |
| 19   | Twin City Fire Ins Co               | 0.47%                | \$2,168                      |
| 20   | Allstate Ins Co                     | 0.41%                | \$1,895                      |
| 21   | Independent Mut Fire Ins Co         | 0.37%                | \$1,686                      |
| 22   | Erie Ins Prop & Cas Co              | 0.35%                | \$1,581                      |
| 23   | Fidelity & Deposit Co Of MD         | 0.34%                | \$1,573                      |
| 24   | Great American Assur Co             | 0.34%                | \$1,537                      |
| 25   | National Union Fire Ins Co Of Pitts | 0.31%                | \$1,431                      |
| 26   | St Paul Mercury Ins Co              | 0.29%                | \$1,330                      |
| 27   | Farmington Cas Co                   | 0.26%                | \$1,200                      |
| 28   | American Hardware Mut Ins Co        | 0.26%                | \$1,199                      |
| 29   | Praetorian Ins Co                   | 0.25%                | \$1,140                      |
| 30   | Nationwide Mut Fire Ins Co          | 0.24%                | \$1,097                      |
| 31   | XL Ins Amer Inc                     | 0.23%                | \$1,041                      |
| 32   | American States Ins Co              | 0.22%                | \$990                        |
| 33   | Harleysville Mut Ins Co             | 0.22%                | \$987                        |
| 34   | Continental Cas Co                  | 0.20%                | \$919                        |
| 35   | Scottsdale Ind Co                   | 0.20%                | \$905                        |
| 36   | Greenwich Ins Co                    | 0.16%                | \$746                        |
| 37   | Westport Ins Corp                   | 0.15%                | \$670                        |
| 38   | American Economy Ins Co             | 0.12%                | \$559                        |
| 39   | Discover Prop & Cas Ins Co          | 0.10%                | \$455                        |
| 40   | Federated Service Ins Co            | 0.09%                | \$425                        |
| 41   | General Ins Co Of Amer              | 0.08%                | \$366                        |
| 42   | Selective Ins Co Of Amer            | 0.08%                | \$362                        |
| 43   | Ohio Farmers Ins Co                 | 0.07%                | \$316                        |
| 44   | Safeco Ins Co Of Amer               | 0.07%                | \$305                        |

## 2006 West Virginia Market Share Report Burglary And Theft

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 45   | Travelers Ind Co Of Amer           | 0.06%                | \$280                        |
| 46   | Federated Rural Electric Ins Exch  | 0.06%                | \$270                        |
| 47   | Liberty Mut Ins Co                 | 0.05%                | \$240                        |
| 48   | Great American Ins Co of NY        | 0.05%                | \$216                        |
| 49   | Travelers Cas & Surety Co          | 0.05%                | \$210                        |
| 50   | Pennsylvania Lumbermens Mut Ins    | 0.04%                | \$182                        |
| 51   | Great American Ins Co              | 0.04%                | \$178                        |
| 52   | Charter Oak Fire Ins Co            | 0.03%                | \$158                        |
| 53   | Nationwide Mut Ins Co              | 0.03%                | \$122                        |
| 54   | Regent Ins Co                      | 0.02%                | \$111                        |
| 55   | Ohio Cas Ins Co                    | 0.02%                | \$102                        |
| 56   | Great Northern Ins Co              | 0.02%                | \$100                        |
| 57   | Employers Mut Cas Co               | 0.02%                | \$100                        |
| 58   | Tokio Marine & Nichido Fire Ins Co | 0.02%                | \$95                         |
| 59   | Vigilant Ins Co                    | 0.02%                | \$77                         |
| 60   | Philadelphia Ind Ins Co            | 0.02%                | \$76                         |
| 61   | Church Mut Ins Co                  | 0.01%                | \$63                         |
| 62   | Travelers Ind Co Of CT             | 0.01%                | \$56                         |
| 63   | Travelers Property Cas Co Of Amer  | 0.01%                | \$53                         |
| 64   | Travelers Ind Co                   | 0.01%                | \$43                         |
| 65   | Sentry Ins A Mut Co                | 0.00%                | \$10                         |
| 66   | RLI Ins Co                         | 0.00%                | \$9                          |
| 67   | American Automobile Ins Co         | 0.00%                | (\$1)                        |
| 68   | Stonington Ins Co                  | 0.00%                | (\$1)                        |
| 69   | Arch Ins Co                        | 0.00%                | (\$12)                       |

| Total for Top 10 Insurers    | 83.46%  | \$381,947 |
|------------------------------|---------|-----------|
| Total for All Other Insurers | 16.54%  | \$75,711  |
| Total for All Insurers       | 100.00% | \$457,658 |

#### **Burglary And Theft**



| Rank     | Company Name   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|--|----------------------|------------------------------|
| 1        | Erie Ins Prop & Cas Co                               | 9.14%                | \$15,981,095                 |
| 2        | Westfield Ins Co                                     | 7.41%                | \$12,966,896                 |
| 3        | State Farm Mut Auto Ins Co                           | 5.63%                | \$9,848,654                  |
| 4        | National Union Fire Ins Co Of Pitts                  | 5.62%                | \$9,824,877                  |
| 5        | National Liab & Fire Ins Co                          | 4.23%                | \$7,399,180                  |
| 6        | Travelers Property Cas Co Of Amer                    | 4.09%                | \$7,160,019                  |
| 7        | National Cas Co                                      | 3.95%                | \$6,909,637                  |
| 8        | Cincinnati Ins Co                                    | 3.57%                | \$6,244,647                  |
| 9        | Nationwide Mut Ins Co                                | 2.54%                | \$4,436,638                  |
| 10       | Northland Ins Co                                     | 2.45%                | \$4,289,366                  |
| 11       | Empire Fire & Marine Ins Co                          | 2.31%                | \$4,036,848                  |
| 12       | Canal Ins Co   | 2.25%                | \$3,931,018                  |
| 13       | St Paul Fire & Marine Ins Co                         | 2.17%                | \$3,789,964                  |
| 14       | Federal Ins Co                                       | 2.15%                | \$3,762,757                  |
| 15       | State Auto Prop & Cas Ins Co                         | 2.06%                | \$3,609,401                  |
| 16       | Sentry Select Ins Co                                 | 1.73%                | \$3,027,437                  |
| 17       | American Alt Ins Corp                                | 1.48%                | \$2,581,478                  |
| 18       | Lincoln General Ins Co                               | 1.43%                | \$2,497,980                  |
| 19       | Motorists Mut Ins Co                                 | 1.40%                | \$2,443,676                  |
| 20       | Greenwich Ins Co                                     | 1.35%                | \$2,367,894                  |
| 21       | Farm Family Cas Ins Co                               | 1.34%                | \$2,342,664                  |
| 22       | Zurich American Ins Co                               | 1.21%                | \$2,108,648                  |
| 23       | Commerce Protective Ins Co                           | 1.15%                | \$2,019,541                  |
| 24<br>25 | Nationwide Mut Fire Ins Co<br>American Home Assur Co | 1.13%                | \$1,978,448<br>\$1,622,254   |
| 25<br>26 | Continental Cas Co                                   | 0.93%<br>0.93%       | \$1,623,354                  |
| 20<br>27 | State Automobile Mut Ins Co                          | 0.93%                | \$1,623,000<br>\$1,435,321   |
| 28       | Ace American Ins Co                                  | 0.82%                | \$1,258,873                  |
| 29       | Travelers Ind Co Of CT                               | 0.72%                | \$1,256,840                  |
| 30       | Charter Oak Fire Ins Co                              | 0.72%                | \$1,236,507                  |
| 31       | Allstate Ind Co                                      | 0.69%                | \$1,215,025                  |
| 32       | Scottsdale Ind Co                                    | 0.68%                | \$1,183,275                  |
| 33       | Westport Ins Corp                                    | 0.62%                | \$1,088,309                  |
| 34       | Allstate Ins Co                                      | 0.61%                | \$1,066,270                  |
| 35       | Hartford Underwriters Ins Co                         | 0.60%                | \$1,055,762                  |
| 36       | New Hampshire Ins Co                                 | 0.60%                | \$1,049,289                  |
| 37       | United Fncl Cas Co                                   | 0.59%                | \$1,039,242                  |
| 38       | American States Ins Co                               | 0.58%                | \$1,010,957                  |
| 39       | Federated Mut Ins Co                                 | 0.56%                | \$983,939                    |
| 40       | Universal Underwriters Ins Co                        | 0.56%                | \$983,411                    |
| 41       | Redland Ins Co                                       | 0.56%                | \$982,647                    |
| 42       | Stratford Ins Co                                     | 0.56%                | \$972,619                    |
| 43       | Travelers Ind Co Of Amer                             | 0.56%                | \$971,041                    |
| 44       | Liberty Mut Fire Ins Co                              | 0.54%                | \$947,048                    |

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 45   | General Ins Co Of Amer         | 0.52%                | \$908,063                    |
| 46   | Liberty Mut Ins Co             | 0.48%                | \$847,428                    |
| 47   | Stonington Ins Co              | 0.48%                | \$836,104                    |
| 48   | Clarendon Natl Ins Co          | 0.48%                | \$832,294                    |
| 49   | State Farm Fire And Cas Co     | 0.47%                | \$829,056                    |
| 50   | Argonaut-Midwest Ins Co        | 0.46%                | \$809,126                    |
| 51   | National Interstate Ins Co     | 0.40%                | \$702,506                    |
| 52   | Interstate Ind Co              | 0.39%                | \$686,304                    |
| 53   | Arch Ins Co                    | 0.36%                | \$628,663                    |
| 54   | American Economy Ins Co        | 0.35%                | \$616,772                    |
| 55   | Cumis Ins Society Inc          | 0.35%                | \$615,646                    |
| 56   | Hartford Fire In Co            | 0.34%                | \$597,150                    |
| 57   | Maryland Cas Co                | 0.31%                | \$538,688                    |
| 58   | Granite State Ins Co           | 0.30%                | \$532,539                    |
| 59   | Nationwide Prop & Cas Ins Co   | 0.30%                | \$529,835                    |
| 60   | Occidental Fire & Cas Co Of NC | 0.30%                | \$521,592                    |
| 61   | Phoenix Ins Co                 | 0.29%                | \$512,680                    |
| 62   | Church Mut Ins Co              | 0.29%                | \$503,768                    |
| 63   | Great American Assur Co        | 0.28%                | \$481,835                    |
| 64   | Old Republic Ins Co            | 0.27%                | \$477,990                    |
| 65   | Markel Ins Co                  | 0.26%                | \$455,411                    |
| 66   | Carolina Cas Ins Co            | 0.26%                | \$452,521                    |
| 67   | Argonaut Great Central Ins Co  | 0.26%                | \$451,172                    |
| 68   | Ohio Cas Ins Co                | 0.26%                | \$446,531                    |
| 69   | National Ind Co                | 0.24%                | \$424,582                    |
| 70   | Lancer Ins Co                  | 0.24%                | \$421,514                    |
| 71   | Wausau Underwriters Ins Co     | 0.24%                | \$414,907                    |
| 72   | Bituminous Cas Corp            | 0.24%                | \$412,002                    |
| 73   | DaimlerChrysler Ins Co         | 0.23%                | \$404,137                    |
| 74   | Motors Ins Corp                | 0.22%                | \$393,139                    |
| 75   | Discover Prop & Cas Ins Co     | 0.22%                | \$380,034                    |
| 76   | SUA Ins Co                     | 0.21%                | \$367,592                    |
| 77   | Nationwide Agribusiness Ins Co | 0.19%                | \$338,252                    |
| 78   | United States Fire Ins Co      | 0.19%                | \$331,557                    |
| 79   | Harco Natl Ins Co              | 0.19%                | \$326,496                    |
| 80   | Transcontinental Ins Co        | 0.18%                | \$318,838                    |
| 81   | Alea North America Ins Co      | 0.18%                | \$306,063                    |
| 82   | US Fidelity & Guaranty Co      | 0.17%                | \$292,291                    |
| 83   | American Cas Co Of Reading PA  | 0.15%                | \$267,257                    |
| 84   | Transportation Ins Co          | 0.15%                | \$256,197                    |
| 85   | Balboa Ins Co                  | 0.14%                | \$244,597                    |
| 86   | Intrepid Ins Co                | 0.13%                | \$231,842                    |
| 87   | First Natl Ins Co Of Amer      | 0.13%                | \$219,538                    |
| 88   | Brotherhood Mut Ins Co         | 0.13%                | \$218,605                    |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 89   | American Guarantee & Liability Ins   | 0.12%                | \$213,081                    |
| 90   | Twin City Fire Ins Co                | 0.12%                | \$208,823                    |
| 91   | Commerce & Industry Ins Co           | 0.12%                | \$206,140                    |
| 92   | National Specialty Ins Co            | 0.11%                | \$200,227                    |
| 93   | Pennsylvania Lumbermens Mut Ins      | 0.11%                | \$192,625                    |
| 94   | Transguard Ins Co Of Amer Inc        | 0.11%                | \$188,422                    |
| 95   | Illinois Natl Ins Co                 | 0.11%                | \$186,636                    |
| 96   | Great American Ins Co                | 0.10%                | \$179,671                    |
| 97   | Crum & Forster Ind Co                | 0.09%                | \$162,537                    |
| 98   | West American Ins Co                 | 0.09%                | \$152,445                    |
| 99   | St Paul Mercury Ins Co               | 0.08%                | \$146,414                    |
| 100  | Tokio Marine & Nichido Fire Ins Co   | 0.08%                | \$142,395                    |
| 101  | MIC Prop & Cas Ins Corp              | 0.08%                | \$142,123                    |
| 102  | First Guard Ins Co                   | 0.07%                | \$130,042                    |
| 103  | Ace Prop & Cas Ins Co                | 0.07%                | \$125,861                    |
| 104  | Great Northern Ins Co                | 0.07%                | \$118,136                    |
| 105  | Star Ins Co                          | 0.06%                | \$112,588                    |
| 106  | Vanliner Ins Co                      | 0.06%                | \$111,196                    |
| 107  | Southern States Ins Exch             | 0.06%                | \$109,848                    |
| 108  | Gateway Ins Co                       | 0.06%                | \$108,876                    |
| 109  | North Pointe Ins Co                  | 0.06%                | \$106,140                    |
| 110  | Sentry Ins A Mut Co                  | 0.06%                | \$105,205                    |
| 111  | Guideone Specialty Mut Ins Co        | 0.06%                | \$103,448                    |
| 112  | Westchester Fire Ins Co              | 0.06%                | \$99,067                     |
| 113  | Electric Ins Co                      | 0.06%                | \$97,671                     |
| 114  | Starnet Ins Co                       | 0.05%                | \$89,085                     |
| 115  | Hartford Cas Ins Co                  | 0.05%                | \$88,393                     |
| 116  | Yosemite Ins Co                      | 0.05%                | \$87,871                     |
| 117  | American Fire & Cas Co               | 0.05%                | \$80,748                     |
| 118  | Employers Ins of Wausau              | 0.05%                | \$80,227                     |
| 119  | Valley Forge Ins Co                  | 0.05%                | \$79,483                     |
| 120  | Federated Service Ins Co             | 0.04%                | \$71,076                     |
| 121  | Harleysville Mut Ins Co              | 0.04%                | \$70,993                     |
| 122  | American Automobile Ins Co           | 0.04%                | \$70,898                     |
| 123  | Hanover Ins Co                       | 0.04%                | \$66,304                     |
| 124  | Great West Cas Co                    | 0.04%                | \$64,212                     |
| 125  | General Cas Co Of WI                 | 0.04%                | \$63,052                     |
| 126  | Wausau Business Ins Co               | 0.03%                | \$60,901                     |
| 127  | American Zurich Ins Co               | 0.03%                | \$58,708                     |
| 128  | Assurance Co Of Amer                 | 0.03%                | \$56,152                     |
| 129  | Pennsylvania Manufacturers Asn Ins C | 0.03%                | \$55,695                     |
| 130  | Celina Mut Ins Co                    | 0.03%                | \$49,808                     |
| 131  | American Modern Home Ins Co          | 0.03%                | \$49,744                     |
| 132  | Fidelity & Deposit Co Of MD          | 0.03%                | \$47,989                     |

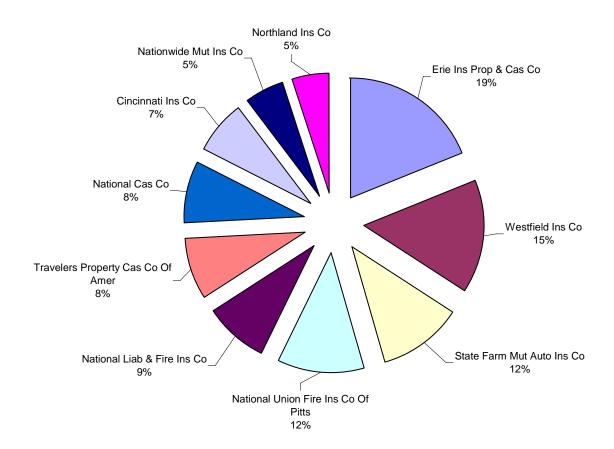
| Rank       | Company Name                                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|--|----------------------|------------------------------|
| 133        | Virginia Surety Co Inc                             | 0.03%                | \$46,449                     |
| 134        | Fidelity & Guaranty Ins Underwriters               | 0.03%                | \$44,151                     |
| 135        | Employers Mut Cas Co                               | 0.02%                | \$43,263                     |
| 136        | First Liberty Ins Corp                             | 0.02%                | \$37,745                     |
| 137        | Great American Ins Co of NY                        | 0.02%                | \$36,022                     |
| 138        | Insurance Co Of The State Of PA                    | 0.02%                | \$35,954                     |
| 139        | American Hardware Mut Ins Co                       | 0.02%                | \$33,935                     |
| 140        | Property & Cas Ins Co Of Hartford                  | 0.02%                | \$33,135                     |
| 141        | T.H.E. Ins Co                                      | 0.02%                | \$31,914                     |
| 142        | Travelers Cas & Surety Co                          | 0.02%                | \$31,270                     |
| 143        | Hudson Ins Co                                      | 0.02%                | \$31,202                     |
| 144        | Hartford Ins Co Of The Midwest                     | 0.02%                | \$30,918                     |
| 145        | Massachusetts Bay Ins Co                           | 0.02%                | \$29,476                     |
| 146        | Fidelity & Guaranty Ins Co                         | 0.01%                | \$25,500                     |
| 147        | Selective Ins Co Of Amer                           | 0.01%                | \$24,251                     |
| 148        | Pennsylvania Ntl Mut Cas Ins Co                    | 0.01%                | \$22,959                     |
| 149        | LM Ins Corp  | 0.01%                | \$20,928                     |
| 150        | Praetorian Ins Co                                  | 0.01%                | \$20,907                     |
| 151        | St Paul Protective Ins Co                          | 0.01%                | \$18,923                     |
| 152        | Employers Fire Ins Co                              | 0.01%                | \$17,587                     |
| 153        | Northern Ins Co Of NY                              | 0.01%                | \$17,154                     |
| 154        | American Southern Ins Co                           | 0.01%                | \$17,001                     |
| 155        | Wesco Ins Co                                       | 0.01%                | \$16,759                     |
| 156        | Amerisure Mut Ins Co                               | 0.01%                | \$15,164                     |
| 157        | Atlantic Specialty Ins Co                          | 0.01%                | \$14,905                     |
| 158        | Utica Mut Ins Co                                   | 0.01%                | \$14,743                     |
| 159        | Sompo Japan Ins Co of Amer                         | 0.01%                | \$14,422                     |
| 160        | National Fire Ins Co Of Hartford                   | 0.01%                | \$12,755                     |
| 161        | Indemnity Ins Co Of North Amer                     | 0.01%                | \$12,262                     |
| 162        | OneBeacon America Ins Co                           | 0.01%                | \$11,968                     |
| 163        | Federated Rural Electric Ins Exch                  | 0.01%                | \$11,654                     |
| 164        | Mitsui Sumitomo Ins USA Inc<br>Farmland Mut Ins Co | 0.01%                | \$9,871                      |
| 165        |  | 0.01%                | \$9,539<br>\$6,042           |
| 166        | Pharmacists Mut Ins Co                             | 0.00%<br>0.00%       | \$6,942<br>\$6,025           |
| 167        | Mitsui Sumitomo Ins Co of Amer                     |                      | \$6,925<br>\$6,128           |
| 168<br>169 | Commercial Guaranty Cas Ins Co                     | 0.00%<br>0.00%       | \$6,128<br>\$5,124           |
| 170        | Fairmont Specialty Ins Co Firemans Fund Ins Co     | 0.00%                | \$5,184<br>\$3,928           |
| 170        | RLI Ins Co   | 0.00%                | \$3,528<br>\$3,531           |
| 171        | Insurance Co Of North Amer                         | 0.00%                | \$3,331<br>\$2,791           |
| 173        | Rockwood Cas Ins Co                                | 0.00%                | \$2,791                      |
| 173        | Security Ins Co Of Hartford                        | 0.00%                | \$2,340<br>\$2,340           |
| 175        | Capital City Ins Co Inc                            | 0.00%                | \$2,340                      |
| 176        | Hartford Accid & Ind Co                            | 0.00%                | \$2,101                      |
| 170        | That do to the Co                                  | 0.0070               | Ψ2,101                       |

## 2006 West Virginia Market Share Report Commercial Auto

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 177  | National Surety Corp              | 0.00%                | \$1,752                      |
| 178  | Inland Mut Ins Co                 | 0.00%                | \$1,630                      |
| 179  | American Motorists Ins Co         | 0.00%                | \$1,542                      |
| 180  | American Intl South Ins Co        | 0.00%                | \$1,358                      |
| 181  | Argonaut Ins Co                   | 0.00%                | \$1,088                      |
| 182  | Florists Mut Ins Co               | 0.00%                | \$947                        |
| 183  | Ace Fire Underwriters Ins Co      | 0.00%                | \$807                        |
| 184  | North River Ins Co                | 0.00%                | \$564                        |
| 185  | Ohio Farmers Ins Co               | 0.00%                | \$523                        |
| 186  | Pacific Ind Co                    | 0.00%                | \$428                        |
| 187  | Philadelphia Ind Ins Co           | 0.00%                | \$233                        |
| 188  | Government Employees Ins Co       | 0.00%                | \$225                        |
| 189  | Pacific Employers Ins Co          | 0.00%                | \$206                        |
| 190  | St Paul Guardian Ins Co           | 0.00%                | \$149                        |
| 191  | Genesis Ins Co                    | 0.00%                | \$68                         |
| 192  | Encompass Ind Co                  | 0.00%                | \$27                         |
| 193  | Valiant Ins Co                    | 0.00%                | \$23                         |
| 194  | American Manufacturers Mut Ins Co | 0.00%                | \$21                         |
| 195  | Safeco Ins Co Of Amer             | 0.00%                | \$2                          |
| 196  | Delos Ins Co                      | 0.00%                | (\$389)                      |
| 197  | Lumbermens Mut Cas Co             | 0.00%                | (\$623)                      |
| 198  | American Ins Co                   | 0.00%                | (\$3,826)                    |
| 199  | State Natl Ins Co Inc             | 0.00%                | (\$6,551)                    |
| 200  | Liberty Ins Corp                  | -0.01%               | (\$9,431)                    |
| 201  | Royal Ind Co                      | -0.06%               | (\$101,191)                  |
| 202  | Travelers Ind Co                  | -0.41%               | (\$713,239)                  |

| Total for Top 10 Insurers    | 48.64%  | \$85,061,009  |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 51.36%  | \$89,820,166  |
| Total for All Insurers       | 100.00% | \$174,881,175 |

#### **Commercial Auto**



| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 1    | Westfield Ins Co                  | 15.42%               | \$10,395,443                 |
| 2    | Erie Ins Prop & Cas Co            | 11.85%               | \$7,990,597                  |
| 3    | Federal Ins Co                    | 7.44%                | \$5,017,023                  |
| 4    | Nationwide Mut Ins Co             | 6.50%                | \$4,378,790                  |
| 5    | Cincinnati Ins Co                 | 6.30%                | \$4,247,873                  |
| 6    | Travelers Property Cas Co Of Amer | 5.65%                | \$3,807,055                  |
| 7    | Philadelphia Ind Ins Co           | 3.32%                | \$2,237,775                  |
| 8    | State Auto Prop & Cas Ins Co      | 2.72%                | \$1,835,249                  |
| 9    | Nationwide Mut Fire Ins Co        | 2.64%                | \$1,781,184                  |
| 10   | State Farm Fire And Cas Co        | 2.42%                | \$1,629,503                  |
| 11   | Charter Oak Fire Ins Co           | 2.17%                | \$1,460,682                  |
| 12   | Church Mut Ins Co                 | 1.83%                | \$1,233,181                  |
| 13   | Travelers Ind Co Of Amer          | 1.70%                | \$1,143,496                  |
| 14   | American Alt Ins Corp             | 1.67%                | \$1,125,480                  |
| 15   | Travelers Ind Co Of CT            | 1.66%                | \$1,119,429                  |
| 16   | Nationwide Prop & Cas Ins Co      | 1.55%                | \$1,045,897                  |
| 17   | Argonaut Great Central Ins Co     | 1.01%                | \$682,781                    |
| 18   | Farmers Mech Mut Fire Ins Of WV   | 0.98%                | \$663,368                    |
| 19   | Zurich American Ins Co            | 0.96%                | \$648,852                    |
| 20   | Travelers Ind Co                  | 0.96%                | \$645,753                    |
| 21   | Hartford Fire In Co               | 0.95%                | \$638,275                    |
| 22   | State Automobile Mut Ins Co       | 0.92%                | \$617,510                    |
| 23   | Farm Family Cas Ins Co            | 0.89%                | \$601,429                    |
| 24   | Clarendon Natl Ins Co             | 0.88%                | \$595,701                    |
| 25   | Allstate Ins Co                   | 0.88%                | \$592,785                    |
| 26   | Hartford Cas Ins Co               | 0.82%                | \$554,738                    |
| 27   | Arch Ins Co                       | 0.74%                | \$499,468                    |
| 28   | Bituminous Cas Corp               | 0.73%                | \$491,974                    |
| 29   | American States Ins Co            | 0.71%                | \$478,378                    |
| 30   | Granite State Ins Co              | 0.67%                | \$453,089                    |
| 31   | American Economy Ins Co           | 0.67%                | \$451,011                    |
| 32   | Farmers Mut Ins Co                | 0.53%                | \$355,442                    |
| 33   | Guideone Mut Ins Co               | 0.51%                | \$343,244                    |
| 34   | Brotherhood Mut Ins Co            | 0.50%                | \$337,856                    |
| 35   | American Fire & Cas Co            | 0.42%                | \$282,191                    |
| 36   | Markel Ins Co                     | 0.41%                | \$277,663                    |
| 37   | Guideone Specialty Mut Ins Co     | 0.41%                | \$277,498                    |
| 38   | Stonington Ins Co                 | 0.40%                | \$271,654                    |
| 39   | Twin City Fire Ins Co             | 0.36%                | \$244,379                    |
| 40   | Harleysville Mut Ins Co           | 0.36%                | \$241,990                    |
| 41   | Motorists Mut Ins Co              | 0.34%                | \$229,161                    |
| 42   | Great Northern Ins Co             | 0.33%                | \$220,206                    |
| 43   | National Surety Corp              | 0.31%                | \$209,059                    |
| 44   | West American Ins Co              | 0.29%                | \$198,151                    |

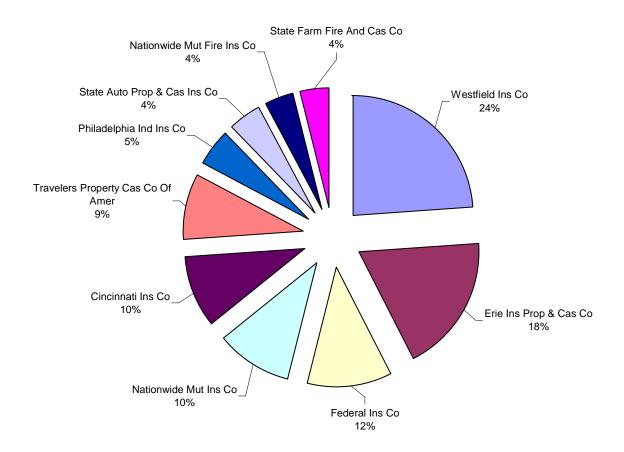
| Rank     | Company Name                              | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|---|----------------------|------------------------------|
| 45       | Ohio Cas Ins Co                           | 0.29%                | \$198,063                    |
| 46       | Continental Cas Co                        | 0.27%                | \$179,563                    |
| 47       | Employers Ins of Wausau                   | 0.26%                | \$178,356                    |
| 48       | Wausau Underwriters Ins Co                | 0.26%                | \$174,506                    |
| 49       | Fidelity & Deposit Co Of MD               | 0.24%                | \$161,107                    |
| 50       | Valley Forge Ins Co                       | 0.24%                | \$159,742                    |
| 51       | Hartford Ins Co Of The Midwest            | 0.23%                | \$158,019                    |
| 52       | First Natl Ins Co Of Amer                 | 0.23%                | \$152,448                    |
| 53       | Transportation Ins Co                     | 0.22%                | \$146,291                    |
| 54       | American Ins Co                           | 0.22%                | \$146,067                    |
| 55       | Starnet Ins Co                            | 0.20%                | \$137,764                    |
| 56       | US Fidelity & Guaranty Co                 | 0.20%                | \$136,258                    |
| 57       | Pacific Ind Co                            | 0.20%                | \$134,126                    |
| 58       | Liberty Ins Corp                          | 0.20%                | \$132,109                    |
| 59       | General Ins Co Of Amer                    | 0.19%                | \$128,702                    |
| 60<br>61 | Praetorian Ins Co<br>Firemans Fund Ins Co | 0.19%<br>0.16%       | \$127,492<br>\$107,038       |
| 62       | Cumis Ins Society Inc                     | 0.15%                | \$107,038                    |
| 63       | Alea North America Ins Co                 | 0.15%                | \$102,888                    |
| 64       | Federated Mut Ins Co                      | 0.15%                | \$102,730                    |
| 65       | Great American Assur Co                   | 0.14%                | \$93,835                     |
| 66       | American Cas Co Of Reading PA             | 0.14%                | \$93,312                     |
| 67       | Wausau Business Ins Co                    | 0.13%                | \$90,198                     |
| 68       | Transcontinental Ins Co                   | 0.12%                | \$84,158                     |
| 69       | Redland Ins Co                            | 0.12%                | \$80,927                     |
| 70       | National Fire Ins Co Of Hartford          | 0.12%                | \$79,628                     |
| 71       | Vigilant Ins Co                           | 0.11%                | \$76,904                     |
| 72       | Liberty Mut Fire Ins Co                   | 0.11%                | \$72,724                     |
| 73       | T.H.E. Ins Co                             | 0.11%                | \$72,405                     |
| 74       | American Automobile Ins Co                | 0.11%                | \$72,036                     |
| 75       | Colonial American Cas & Surety Co         | 0.10%                | \$64,048                     |
| 76       | Maryland Cas Co                           | 0.09%                | \$62,516                     |
| 77       | Illinois Natl Ins Co                      | 0.09%                | \$60,719                     |
| 78       | Tokio Marine & Nichido Fire Ins Co        | 0.09%                | \$59,575                     |
| 79       | Property & Cas Ins Co Of Hartford         | 0.08%                | \$56,001                     |
| 80       | American Zurich Ins Co                    | 0.08%                | \$54,720                     |
| 81       | New Hampshire Ins Co                      | 0.08%                | \$53,920                     |
| 82       | Phoenix Ins Co                            | 0.08%                | \$52,744                     |
| 83       | Lititz Mut Ins Co                         | 0.07%                | \$46,717                     |
| 84       | Safeco Ins Co Of Amer                     | 0.07%                | \$44,859                     |
| 85       | Hanover Ins Co                            | 0.07%                | \$43,970<br>\$43,501         |
| 86       | Hartford Underwriters Ins Co              | 0.06%                | \$43,501<br>\$20,778         |
| 87       | Ace American Ins Co                       | 0.06%                | \$39,778<br>\$39,405         |
| 88       | Regis Ins Co                              | 0.06%                | \$38,405                     |

| Rank       | Company Name                            | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|---|----------------------|------------------------------|
| 89         | Southern States Ins Exch                | 0.06%                | \$37,962                     |
| 90         | Liberty Mut Ins Co                      | 0.05%                | \$34,261                     |
| 91         | OneBeacon America Ins Co                | 0.05%                | \$31,833                     |
| 92         | Seneca Ins Co Inc                       | 0.04%                | \$27,780                     |
| 93         | Star Ins Co                             | 0.03%                | \$22,589                     |
| 94         | Ace Prop & Cas Ins Co                   | 0.03%                | \$21,391                     |
| 95         | Discover Prop & Cas Ins Co              | 0.03%                | \$17,489                     |
| 96         | Diamond State Ins Co                    | 0.03%                | \$17,388                     |
| 97         | Great Midwest Ins Co                    | 0.02%                | \$16,140                     |
| 98         | National Cas Co                         | 0.02%                | \$16,033                     |
| 99         | Amerisure Mut Ins Co                    | 0.02%                | \$15,736                     |
| 100        | QBE Ins Corp                            | 0.02%                | \$15,398                     |
| 101        | Northland Ins Co                        | 0.02%                | \$15,189<br>\$14,776         |
| 102<br>103 | Jewelers Mut Ins Co<br>Utica Mut Ins Co | 0.02%                | \$14,776                     |
| 103        | General Cas Co Of WI                    | 0.02%<br>0.02%       | \$14,689<br>\$14,092         |
| 104        | Mitsui Sumitomo Ins USA Inc             | 0.02%                | \$12,965                     |
| 106        | Regent Ins Co                           | 0.02%                | \$12,903<br>\$11,227         |
| 107        | Pharmacists Mut Ins Co                  | 0.02%                | \$10,778                     |
| 108        | Empire Fire & Marine Ins Co             | 0.01%                | \$9,763                      |
| 109        | Fidelity & Guaranty Ins Co              | 0.01%                | \$9,152                      |
| 110        | Markel American Ins Co                  | 0.01%                | \$8,861                      |
| 111        | Mitsui Sumitomo Ins Co of Amer          | 0.01%                | \$8,333                      |
| 112        | Assurance Co Of Amer                    | 0.01%                | \$8,084                      |
| 113        | Florists Mut Ins Co                     | 0.01%                | \$7,383                      |
| 114        | Associated Ind Corp                     | 0.01%                | \$6,706                      |
| 115        | Fidelity & Guaranty Ins Underwriters    | 0.01%                | \$6,365                      |
| 116        | St Paul Fire & Marine Ins Co            | 0.01%                | \$5,729                      |
| 117        | Nationwide Agribusiness Ins Co          | 0.01%                | \$5,503                      |
| 118        | Fairmont Specialty Ins Co               | 0.01%                | \$5,416                      |
| 119        | Great American Ins Co                   | 0.01%                | \$4,284                      |
| 120        | Atlantic Specialty Ins Co               | 0.01%                | \$3,952                      |
| 121        | Pennsylvania Manufacturers Asn Ins C    | 0.01%                | \$3,748                      |
| 122        | Scottsdale Ind Co                       | 0.00%                | \$2,674                      |
| 123        | RLI Ins Co                              | 0.00%                | \$2,626                      |
| 124        | Hartford Accid & Ind Co                 | 0.00%                | \$2,610                      |
| 125        | Greenwich Ins Co                        | 0.00%                | \$2,567                      |
| 126        | MutualAid Exchange                      | 0.00%                | \$2,119                      |
| 127        | Employers Fire Ins Co                   | 0.00%                | \$1,157                      |
| 128<br>129 | Church Ins Co<br>Allstate Ind Co        | 0.00%<br>0.00%       | \$1,136<br>\$523             |
| 130        | Encompass Ins Co Of America             | 0.00%                | \$523<br>\$510               |
| 131        | Indiana Lumbermens Mut Ins Co           | 0.00%                | \$315                        |
| 131        | Encompass Ind Co                        | 0.00%                | \$313<br>\$211               |
| 134        | Encompass ind Co                        | 0.0070               | ΨΔ11                         |

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 133  | Massachusetts Bay Ins Co           | 0.00%                | \$156                        |
| 134  | Great American Ins Co of NY        | 0.00%                | \$139                        |
| 135  | American Select Ins Co             | 0.00%                | \$89                         |
| 136  | Sompo Japan Ins Co of Amer         | 0.00%                | \$58                         |
| 137  | Sentry Ins A Mut Co                | 0.00%                | \$42                         |
| 138  | Valiant Ins Co                     | 0.00%                | (\$40)                       |
| 139  | OneBeacon Ins Co                   | 0.00%                | (\$69)                       |
| 140  | Northern Ins Co Of NY              | 0.00%                | (\$95)                       |
| 141  | Zurich American Ins Co Of IL       | 0.00%                | (\$95)                       |
| 142  | American Guarantee & Liability Ins | 0.00%                | (\$543)                      |
| 143  | State Natl Ins Co Inc              | -0.03%               | (\$20,231)                   |

| Total for Top 10 Insurers    | 64.26%  | \$43,320,492 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 35.74%  | \$24,093,561 |
| Total for All Insurers       | 100.00% | \$67,414,053 |

#### **Commercial Multi-Peril (Liability)**



| Rank     | Company Name  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|---|----------------------|------------------------------|
| 1        | Erie Ins Prop & Cas Co                                  | 14.86%               | \$13,821,642                 |
| 2        | Westfield Ins Co  | 10.25%               | \$9,527,101                  |
| 3        | Federal Ins Co  | 7.22%                | \$6,714,906                  |
| 4        | Cincinnati Ins Co                                       | 6.01%                | \$5,588,224                  |
| 5        | Nationwide Mut Ins Co                                   | 4.94%                | \$4,598,233                  |
| 6        | Travelers Property Cas Co Of Amer                       | 4.48%                | \$4,170,553                  |
| 7        | State Farm Fire And Cas Co                              | 3.92%                | \$3,641,421                  |
| 8        | Ace American Ins Co                                     | 3.24%                | \$3,013,101                  |
| 9        | Church Mut Ins Co                                       | 2.74%                | \$2,550,865                  |
| 10       | Hartford Cas Ins Co                                     | 2.18%                | \$2,025,302                  |
| 11       | Travelers Ind Co Of Amer                                | 2.02%                | \$1,879,231                  |
| 12       | Travelers Ind Co Of CT                                  | 2.01%                | \$1,865,010                  |
| 13       | State Auto Prop & Cas Ins Co                            | 1.97%                | \$1,830,664                  |
| 14<br>15 | Charter Oak Fire Ins Co                                 | 1.87%                | \$1,741,068                  |
| 15<br>16 | Maryland Cas Co<br>Nationwide Mut Fire Ins Co           | 1.50%<br>1.41%       | \$1,391,995                  |
| 17       | Nationwide Mut Fire his Co Nationwide Prop & Cas Ins Co | 1.36%                | \$1,313,081<br>\$1,261,625   |
| 18       | Farmers Mech Mut Fire Ins Of WV                         | 1.32%                | \$1,231,969                  |
| 19       | Motorists Mut Ins Co                                    | 1.32%                | \$1,231,691                  |
| 20       | Allstate Ins Co   | 1.32%                | \$1,225,424                  |
| 21       | Travelers Ind Co  | 1.24%                | \$1,154,353                  |
| 22       | American Alt Ins Corp                                   | 1.15%                | \$1,072,130                  |
| 23       | Hartford Fire In Co                                     | 1.11%                | \$1,032,427                  |
| 24       | Brotherhood Mut Ins Co                                  | 1.10%                | \$1,020,759                  |
| 25       | Farm Family Cas Ins Co                                  | 1.06%                | \$981,733                    |
| 26       | Argonaut Great Central Ins Co                           | 0.92%                | \$855,775                    |
| 27       | Philadelphia Ind Ins Co                                 | 0.89%                | \$827,641                    |
| 28       | American Economy Ins Co                                 | 0.83%                | \$775,053                    |
| 29       | Continental Cas Co                                      | 0.72%                | \$671,409                    |
| 30       | State Automobile Mut Ins Co                             | 0.66%                | \$616,986                    |
| 31       | Farmers Mut Ins Co                                      | 0.56%                | \$521,111                    |
| 32       | American States Ins Co                                  | 0.56%                | \$520,146                    |
| 33       | Granite State Ins Co                                    | 0.55%                | \$512,302                    |
| 34       | Empire Fire & Marine Ins Co                             | 0.53%                | \$491,083                    |
| 35       | Vigilant Ins Co   | 0.52%                | \$484,150                    |
| 36       | Great Northern Ins Co                                   | 0.50%                | \$460,800                    |
| 37       | Sompo Japan Ins Co of Amer                              | 0.47%                | \$438,018                    |
| 38       | National Fire Ins Co Of Hartford                        | 0.44%                | \$410,032                    |
| 39       | Praetorian Ins Co                                       | 0.43%                | \$400,432                    |
| 40       | Federated Mut Ins Co                                    | 0.42%                | \$392,577<br>\$375,523       |
| 41<br>42 | Guideone Mut Ins Co<br>Arch Ins Co                      | 0.40%<br>0.37%       | \$375,523<br>\$344,664       |
| 42       | Cumis Ins Society Inc                                   | 0.37%                | \$344,664<br>\$311,449       |
| 43<br>44 | US Fidelity & Guaranty Co                               | 0.32%                | \$302,106                    |
| 44       | OS Fluciny & Quaranty CO                                | 0.3270               | \$302,100                    |

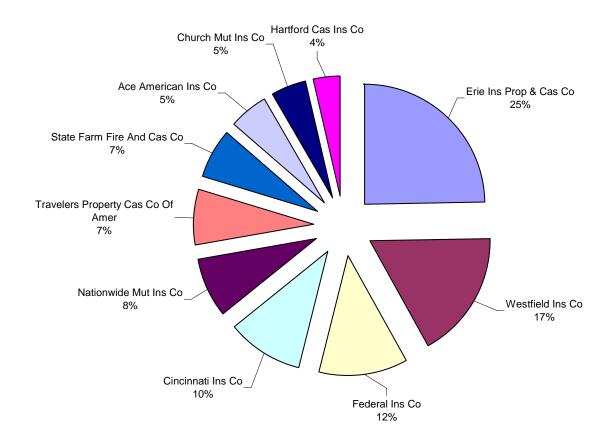
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 45   | Fidelity & Deposit Co Of MD         | 0.30%                | \$282,780                    |
| 46   | National Surety Corp                | 0.27%                | \$252,375                    |
| 47   | American Fire & Cas Co              | 0.26%                | \$245,087                    |
| 48   | Hartford Steam Boil Inspec & Ins Co | 0.25%                | \$228,280                    |
| 49   | Westport Ins Corp                   | 0.24%                | \$224,648                    |
| 50   | Southern States Ins Exch            | 0.23%                | \$216,785                    |
| 51   | Markel Ins Co                       | 0.23%                | \$210,839                    |
| 52   | Liberty Mut Fire Ins Co             | 0.23%                | \$209,557                    |
| 53   | West American Ins Co                | 0.22%                | \$205,077                    |
| 54   | Liberty Mut Ins Co                  | 0.22%                | \$201,610                    |
| 55   | Stonington Ins Co                   | 0.21%                | \$196,295                    |
| 56   | Assurance Co Of Amer                | 0.20%                | \$186,540                    |
| 57   | Commonwealth Ins Co Of Amer         | 0.20%                | \$184,512                    |
| 58   | Valley Forge Ins Co                 | 0.20%                | \$182,123                    |
| 59   | Harleysville Mut Ins Co             | 0.19%                | \$173,165                    |
| 60   | Wausau Underwriters Ins Co          | 0.19%                | \$173,085                    |
| 61   | Ohio Cas Ins Co                     | 0.18%                | \$167,004                    |
| 62   | Mitsui Sumitomo Ins Co of Amer      | 0.18%                | \$166,672                    |
| 63   | Hartford Ins Co Of The Midwest      | 0.18%                | \$163,777                    |
| 64   | Firemans Fund Ins Co                | 0.16%                | \$144,679                    |
| 65   | Guideone Specialty Mut Ins Co       | 0.15%                | \$143,256                    |
| 66   | Employers Ins of Wausau             | 0.14%                | \$131,064                    |
| 67   | Transportation Ins Co               | 0.14%                | \$127,009                    |
| 68   | First Natl Ins Co Of Amer           | 0.13%                | \$125,001                    |
| 69   | Great American Ins Co of NY         | 0.13%                | \$118,222                    |
| 70   | Liberty Ins Corp                    | 0.13%                | \$117,847                    |
| 71   | Star Ins Co                         | 0.12%                | \$114,883                    |
| 72   | St Paul Fire & Marine Ins Co        | 0.11%                | \$103,190                    |
| 73   | American Cas Co Of Reading PA       | 0.11%                | \$102,215                    |
| 74   | American Ins Co                     | 0.10%                | \$93,510                     |
| 75   | National Cas Co                     | 0.10%                | \$93,491                     |
| 76   | American Automobile Ins Co          | 0.10%                | \$92,950                     |
| 77   | Liberty Ins Underwriters Inc        | 0.10%                | \$89,271                     |
| 78   | New Hampshire Ins Co                | 0.10%                | \$88,394                     |
| 79   | Northland Ins Co                    | 0.09%                | \$87,828                     |
| 80   | Twin City Fire Ins Co               | 0.09%                | \$85,807                     |
| 81   | Alea North America Ins Co           | 0.09%                | \$83,830                     |
| 82   | General Ins Co Of Amer              | 0.09%                | \$80,974                     |
| 83   | Lititz Mut Ins Co                   | 0.09%                | \$80,700                     |
| 84   | Colonial American Cas & Surety Co   | 0.08%                | \$78,276                     |
| 85   | Property & Cas Ins Co Of Hartford   | 0.08%                | \$76,096                     |
| 86   | Safeco Ins Co Of Amer               | 0.08%                | \$72,945                     |
| 87   | Markel American Ins Co              | 0.08%                | \$72,932                     |
| 88   | Great American Assur Co             | 0.08%                | \$70,555                     |

| Rank       | Company Name  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|---|----------------------|------------------------------|
| 89         | Zurich American Ins Co                                  | 0.07%                | \$61,811                     |
| 90         | Wausau Business Ins Co                                  | 0.06%                | \$57,292                     |
| 91         | Phoenix Ins Co  | 0.06%                | \$52,318                     |
| 92         | Great American Ins Co                                   | 0.05%                | \$46,506                     |
| 93         | Transcontinental Ins Co                                 | 0.05%                | \$44,946                     |
| 94         | Hanover Ins Co  | 0.05%                | \$41,979                     |
| 95         | Atlantic Specialty Ins Co                               | 0.04%                | \$40,793                     |
| 96         | Diamond State Ins Co                                    | 0.04%                | \$39,964                     |
| 97         | Seneca Ins Co Inc                                       | 0.04%                | \$39,529                     |
| 98         | Florists Mut Ins Co                                     | 0.04%                | \$36,191                     |
| 99         | St Paul Mercury Ins Co                                  | 0.04%                | \$33,564                     |
| 100        | Regis Ins Co  | 0.03%                | \$30,570                     |
| 101        | Illinois Natl Ins Co                                    | 0.03%                | \$30,412                     |
| 102        | General Cas Co Of WI Tokio Marine & Nichido Fire Ins Co | 0.03%                | \$30,026                     |
| 103        |   | 0.03%                | \$29,574                     |
| 104<br>105 | American Hardware Mut Ins Co<br>Northern Ins Co Of NY   | 0.03%<br>0.03%       | \$29,447<br>\$29,435         |
| 105        | Hartford Underwriters Ins Co                            | 0.03%                | \$28,333                     |
| 107        | National Union Fire Ins Co Of Pitts                     | 0.03%                | \$27,611                     |
| 108        | Fidelity & Guaranty Ins Co                              | 0.03%                | \$26,024                     |
| 109        | Jewelers Mut Ins Co                                     | 0.03%                | \$24,311                     |
| 110        | Utica Mut Ins Co  | 0.02%                | \$21,259                     |
| 111        | Discover Prop & Cas Ins Co                              | 0.02%                | \$20,358                     |
| 112        | Great American Alliance Ins Co                          | 0.02%                | \$18,395                     |
| 113        | National Ind Co   | 0.02%                | \$16,978                     |
| 114        | Fidelity & Guaranty Ins Underwriters                    | 0.02%                | \$16,024                     |
| 115        | Amerisure Mut Ins Co                                    | 0.01%                | \$12,942                     |
| 116        | Ace Prop & Cas Ins Co                                   | 0.01%                | \$12,124                     |
| 117        | American Home Assur Co                                  | 0.01%                | \$11,681                     |
| 118        | Starnet Ins Co  | 0.01%                | \$10,920                     |
| 119        | Bituminous Cas Corp                                     | 0.01%                | \$10,894                     |
| 120        | Greenwich Ins Co  | 0.01%                | \$10,686                     |
| 121        | Mitsui Sumitomo Ins USA Inc                             | 0.01%                | \$9,555                      |
| 122        | Hartford Accid & Ind Co                                 | 0.01%                | \$8,623                      |
| 123        | Scottsdale Ind Co                                       | 0.01%                | \$8,568                      |
| 124        | Pharmacists Mut Ins Co                                  | 0.01%                | \$8,461                      |
| 125        | Pan Handle Farmers Mut Ins Co Of WV                     | 0.01%                | \$8,010                      |
| 126        | Associated Ind Corp                                     | 0.01%                | \$7,777                      |
| 127        | Great Midwest Ins Co                                    | 0.01%                | \$7,037                      |
| 128        | St Paul Protective Ins Co                               | 0.01%                | \$6,328                      |
| 129        | MutualAid Exchange                                      | 0.01%                | \$6,117                      |
| 130        | Hudson Ins Co<br>OneBeacon America Ins Co               | 0.01%                | \$5,896<br>\$4,225           |
| 131        |   | 0.00%                | \$4,335<br>\$4,076           |
| 132        | Regent Ins Co   | 0.00%                | \$4,076                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 133  | RLI Ins Co                           | 0.00%                | \$3,630                      |
| 134  | T.H.E. Ins Co                        | 0.00%                | \$3,619                      |
| 135  | Fairmont Specialty Ins Co            | 0.00%                | \$3,472                      |
| 136  | Church Ins Co                        | 0.00%                | \$3,300                      |
| 137  | Encompass Ins Co Of America          | 0.00%                | \$2,039                      |
| 138  | Massachusetts Bay Ins Co             | 0.00%                | \$1,891                      |
| 139  | Affiliated Fm Ins Co                 | 0.00%                | \$1,816                      |
| 140  | Employers Fire Ins Co                | 0.00%                | \$1,600                      |
| 141  | Pacific Ind Co                       | 0.00%                | \$1,571                      |
| 142  | Indiana Lumbermens Mut Ins Co        | 0.00%                | \$1,536                      |
| 143  | State Natl Ins Co Inc                | 0.00%                | \$973                        |
| 144  | Encompass Ind Co                     | 0.00%                | \$845                        |
| 145  | American Select Ins Co               | 0.00%                | \$545                        |
| 146  | Balboa Ins Co                        | 0.00%                | \$496                        |
| 147  | Federated Service Ins Co             | 0.00%                | \$408                        |
| 148  | Lincoln General Ins Co               | 0.00%                | \$261                        |
| 149  | Sentry Ins A Mut Co                  | 0.00%                | \$248                        |
| 150  | American Zurich Ins Co               | 0.00%                | \$201                        |
| 151  | Pennsylvania Manufacturers Asn Ins C | 0.00%                | \$49                         |
| 152  | Insurance Co Of The West             | 0.00%                | \$35                         |
| 153  | Nationwide Agribusiness Ins Co       | 0.00%                | \$15                         |
| 154  | Zurich American Ins Co Of IL         | 0.00%                | (\$10)                       |
| 155  | QBE Ins Corp                         | -0.01%               | (\$5,711)                    |

| Total for Top 10 Insurers    | 59.85%  | \$55,651,348 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 40.15%  | \$37,340,062 |
| Total for All Insurers       | 100.00% | \$92,991,410 |

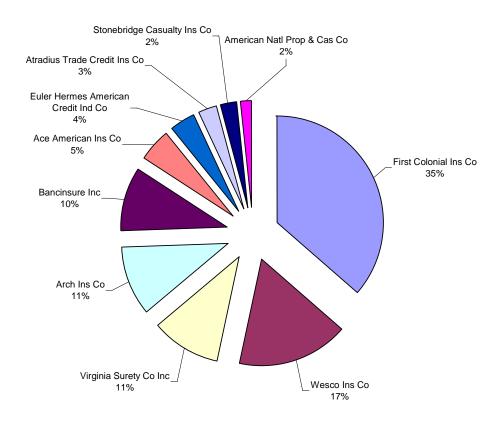
#### **Commercial Multi-Peril (Non-Liability)**



| Company Name                        | Percent Of<br>Market   | Direct<br>Premiums<br>Earned   |
|-------------------------------------|--|--|
| First Colonial Ins Co               | 36.29%   | \$542,821  |
| Wesco Ins Co                        | 16.77%   | \$250,849  |
| Virginia Surety Co Inc              | 10.64%   | \$159,157  |
| Arch Ins Co                         | 10.63%   | \$158,953  |
| Bancinsure Inc                      | 9.74%  | \$145,645  |
| Ace American Ins Co                 | 4.88%  | \$73,046   |
| Euler Hermes American Credit Ind Co | 3.91%  | \$58,421   |
| Atradius Trade Credit Ins Co        | 2.74%  | \$41,000   |
| Stonebridge Casualty Ins Co         | 2.39%  | \$35,766   |
| American Natl Prop & Cas Co         | 1.75%  | \$26,191   |
| Continental Cas Co                  | 0.22%  | \$3,297  |
| Insurance Co Of North Amer          | 0.09%  | \$1,337  |
| Commercial Guaranty Cas Ins Co      | 0.00%  | \$1  |
| Northbrook Ind Co                   | -0.05%   | (\$703)  |
|                                     | First Colonial Ins Co Wesco Ins Co Virginia Surety Co Inc Arch Ins Co Bancinsure Inc Ace American Ins Co Euler Hermes American Credit Ind Co Atradius Trade Credit Ins Co Stonebridge Casualty Ins Co American Natl Prop & Cas Co Continental Cas Co Insurance Co Of North Amer Commercial Guaranty Cas Ins Co | Company Name         Market           First Colonial Ins Co         36.29%           Wesco Ins Co         16.77%           Virginia Surety Co Inc         10.64%           Arch Ins Co         10.63%           Bancinsure Inc         9.74%           Ace American Ins Co         4.88%           Euler Hermes American Credit Ind Co         3.91%           Atradius Trade Credit Ins Co         2.74%           Stonebridge Casualty Ins Co         2.39%           American Natl Prop & Cas Co         1.75%           Continental Cas Co         0.22%           Insurance Co Of North Amer         0.09%           Commercial Guaranty Cas Ins Co         0.00% |

| Total for Top 10 Insurers    | 99.74%  | \$1,491,849 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 0.26%   | \$3,932     |
| Total for All Insurers       | 100.00% | \$1,495,781 |

## Credit



# 2006 West Virginia Market Share Report Earthquake

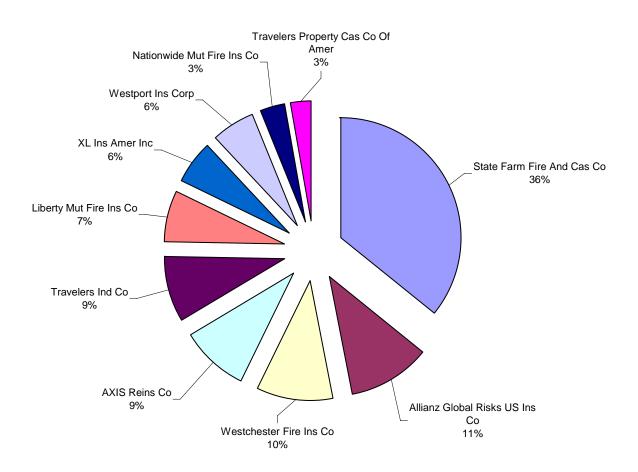
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | State Farm Fire And Cas Co          | 29.16%               | \$374,306                    |
| 2    | Allianz Global Risks US Ins Co      | 9.10%                | \$116,861                    |
| 3    | Westchester Fire Ins Co             | 8.45%                | \$108,407                    |
| 4    | AXIS Reins Co                       | 7.39%                | \$94,820                     |
| 5    | Travelers Ind Co                    | 7.29%                | \$93,590                     |
| 6    | Liberty Mut Fire Ins Co             | 5.64%                | \$72,435                     |
| 7    | XL Ins Amer Inc                     | 4.77%                | \$61,285                     |
| 8    | Westport Ins Corp                   | 4.73%                | \$60,712                     |
| 9    | Nationwide Mut Fire Ins Co          | 2.68%                | \$34,446                     |
| 10   | Travelers Property Cas Co Of Amer   | 2.32%                | \$29,756                     |
| 11   | USAA                                | 1.98%                | \$25,354                     |
| 12   | American Guarantee & Liability Ins  | 1.84%                | \$23,608                     |
| 13   | Arch Ins Co                         | 1.72%                | \$22,052                     |
| 14   | Westfield Ins Co                    | 1.26%                | \$16,176                     |
| 15   | Encompass Ins Co Of America         | 1.21%                | \$15,557                     |
| 16   | State Auto Prop & Cas Ins Co        | 1.01%                | \$13,014                     |
| 17   | Motorists Mut Ins Co                | 0.98%                | \$12,542                     |
| 18   | Lumbermens Underwriting Alliance    | 0.85%                | \$10,933                     |
| 19   | Employers Ins of Wausau             | 0.84%                | \$10,728                     |
| 20   | Allstate Ins Co                     | 0.70%                | \$9,002                      |
| 21   | Zurich American Ins Co              | 0.50%                | \$6,438                      |
| 22   | State Automobile Mut Ins Co         | 0.49%                | \$6,322                      |
| 23   | USAA Cas Ins Co                     | 0.47%                | \$5,990                      |
| 24   | Cincinnati Ins Co                   | 0.37%                | \$4,718                      |
| 25   | Fidelity & Deposit Co Of MD         | 0.36%                | \$4,599                      |
| 26   | Scottsdale Ind Co                   | 0.36%                | \$4,591                      |
| 27   | Nationwide Prop & Cas Ins Co        | 0.36%                | \$4,566                      |
| 28   | United States Fire Ins Co           | 0.34%                | \$4,380                      |
| 29   | Vigilant Ins Co                     | 0.31%                | \$4,014                      |
| 30   | Maryland Cas Co                     | 0.25%                | \$3,237                      |
| 31   | Encompass Ind Co                    | 0.25%                | \$3,224                      |
| 32   | Harleysville Mut Ins Co             | 0.17%                | \$2,183                      |
| 33   | Federal Ins Co                      | 0.16%                | \$2,071                      |
| 34   | Amica Mut Ins Co                    | 0.15%                | \$1,980                      |
| 35   | Great Northern Ins Co               | 0.15%                | \$1,936                      |
| 36   | Property & Cas Ins Co Of Hartford   | 0.14%                | \$1,794                      |
| 37   | Hartford Ins Co Of The Midwest      | 0.14%                | \$1,754                      |
| 38   | US Fidelity & Guaranty Co           | 0.13%                | \$1,710                      |
| 39   | West Virginia Farmers Mut Ins Assoc | 0.10%                | \$1,265                      |
| 40   | Economy Premier Assur Co            | 0.09%                | \$1,216                      |
| 41   | Assurance Co Of Amer                | 0.08%                | \$1,038                      |
| 42   | Ace American Ins Co                 | 0.08%                | \$998                        |
| 43   | Standard Fire Ins Co                | 0.07%                | \$918                        |
| 44   | Ohio Farmers Ins Co                 | 0.07%                | \$842                        |

## 2006 West Virginia Market Share Report Earthquake

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 45   | Metropolitan Property & Cas Ins Co | 0.06%                | \$826                        |
| 46   | Wausau Business Ins Co             | 0.05%                | \$665                        |
| 47   | Federated Service Ins Co           | 0.05%                | \$658                        |
| 48   | Teachers Ins Co                    | 0.05%                | \$580                        |
| 49   | Horace Mann Ins Co                 | 0.03%                | \$442                        |
| 50   | Granite State Ins Co               | 0.03%                | \$349                        |
| 51   | Liberty Ins Corp                   | 0.03%                | \$342                        |
| 52   | Ace Fire Underwriters Ins Co       | 0.03%                | \$335                        |
| 53   | Nationwide Agribusiness Ins Co     | 0.02%                | \$273                        |
| 54   | Atlantic Specialty Ins Co          | 0.02%                | \$267                        |
| 55   | American Intl Ins Co               | 0.02%                | \$249                        |
| 56   | Insurance Co Of The West           | 0.01%                | \$185                        |
| 57   | Charter Oak Fire Ins Co            | 0.01%                | \$160                        |
| 58   | Discover Prop & Cas Ins Co         | 0.01%                | \$147                        |
| 59   | Federated Mut Ins Co               | 0.01%                | \$109                        |
| 60   | Sentry Select Ins Co               | 0.01%                | \$107                        |
| 61   | Lititz Mut Ins Co                  | 0.01%                | \$97                         |
| 62   | Wausau Underwriters Ins Co         | 0.01%                | \$90                         |
| 63   | American Home Assur Co             | 0.01%                | \$74                         |
| 64   | Automobile Ins Co Of Hartford CT   | 0.00%                | \$54                         |
| 65   | Allstate Ind Co                    | 0.00%                | \$43                         |
| 66   | Sompo Japan Ins Co of Amer         | 0.00%                | \$35                         |
| 67   | Hartford Underwriters Ins Co       | 0.00%                | \$27                         |
| 68   | Sentinel Ins Co Ltd                | 0.00%                | \$20                         |
| 69   | New Hampshire Ins Co               | 0.00%                | \$11                         |
| 70   | Garrison Property and Cas Ins Co   | 0.00%                | \$7                          |
| 71   | Clarendon Natl Ins Co              | 0.00%                | \$4                          |

| Total for Top 10 Insurers    | 81.54%  | \$1,046,618 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 18.46%  | \$236,906   |
| Total for All Insurers       | 100.00% | \$1,283,524 |

## Earthquake

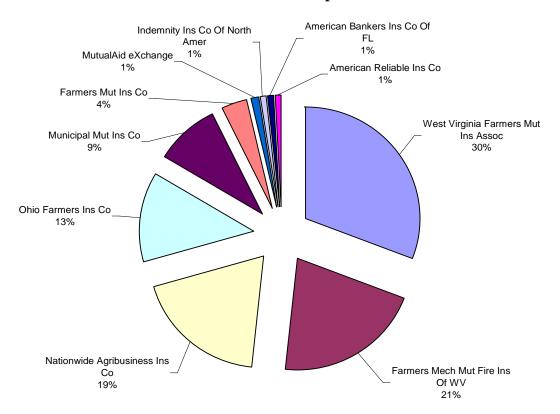


# 2006 West Virginia Market Share Report Farmowners Multiple Peril

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | West Virginia Farmers Mut Ins Assoc | 30.45%               | \$3,023,591                  |
| 2    | Farmers Mech Mut Fire Ins Of WV     | 20.58%               | \$2,043,594                  |
| 3    | Nationwide Agribusiness Ins Co      | 18.77%               | \$1,863,215                  |
| 4    | Ohio Farmers Ins Co                 | 12.90%               | \$1,280,826                  |
| 5    | Municipal Mut Ins Co                | 9.04%                | \$897,472                    |
| 6    | Farmers Mut Ins Co                  | 3.65%                | \$362,075                    |
| 7    | MutualAid Exchange                  | 1.00%                | \$98,949                     |
| 8    | Indemnity Ins Co Of North Amer      | 0.92%                | \$90,870                     |
| 9    | American Bankers Ins Co Of FL       | 0.88%                | \$87,021                     |
| 10   | American Reliable Ins Co            | 0.79%                | \$78,466                     |
| 11   | Markel Ins Co                       | 0.28%                | \$27,718                     |
| 12   | Diamond State Ins Co                | 0.20%                | \$19,773                     |
| 13   | American States Ins Co              | 0.19%                | \$18,714                     |
| 14   | Travelers Ind Co Of CT              | 0.14%                | \$13,551                     |
| 15   | Travelers Ind Co                    | 0.10%                | \$10,347                     |
| 16   | Travelers Ind Co Of Amer            | 0.07%                | \$6,940                      |
| 17   | Charter Oak Fire Ins Co             | 0.05%                | \$4,821                      |
| 18   | Great American Ins Co               | 0.01%                | \$797                        |
| 19   | Great American Assur Co             | 0.00%                | \$48                         |

| Total for Top 10 Insurers    | 98.97%  | \$9,826,079 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 1.03%   | \$102,709   |
| Total for All Insurers       | 100.00% | \$9,928,788 |

## **Farmowners Multiple Peril**

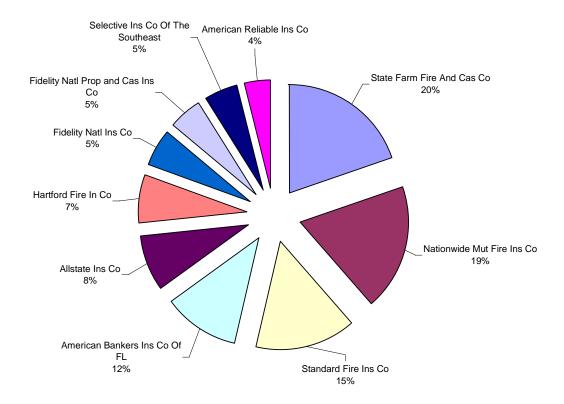


### 2006 West Virginia Market Share Report Federal Flood

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 1    | State Farm Fire And Cas Co        | 18.29%               | \$1,728,326                  |
| 2    | Nationwide Mut Fire Ins Co        | 17.38%               | \$1,641,862                  |
| 3    | Standard Fire Ins Co              | 13.75%               | \$1,299,418                  |
| 4    | American Bankers Ins Co Of FL     | 10.71%               | \$1,012,217                  |
| 5    | Allstate Ins Co                   | 7.61%                | \$719,325                    |
| 6    | Hartford Fire In Co               | 6.78%                | \$640,689                    |
| 7    | Fidelity Natl Ins Co              | 4.95%                | \$467,230                    |
| 8    | Fidelity Natl Prop and Cas Ins Co | 4.85%                | \$458,072                    |
| 9    | Selective Ins Co Of The Southeast | 4.43%                | \$418,589                    |
| 10   | American Reliable Ins Co          | 3.67%                | \$346,498                    |
| 11   | Philadelphia Ind Ins Co           | 2.29%                | \$216,379                    |
| 12   | Liberty Mut Fire Ins Co           | 1.73%                | \$163,805                    |
| 13   | USAA General Ind Co               | 1.15%                | \$108,186                    |
| 14   | American Natl Prop & Cas Co       | 1.00%                | \$94,493                     |
| 15   | Harleysville Mut Ins Co           | 0.84%                | \$79,483                     |
| 16   | Foremost Ins Co                   | 0.16%                | \$14,752                     |
| 17   | American Commerce Ins Co          | 0.15%                | \$14,554                     |
| 18   | Audubon Ins Co                    | 0.11%                | \$10,164                     |
| 19   | New Hampshire Ins Co              | 0.08%                | \$8,003                      |
| 20   | National Interstate Ins Co        | 0.02%                | \$2,022                      |
| 21   | First American Prop & Cas Ins Co  | 0.02%                | \$1,676                      |
| 22   | NGM Ins Co                        | 0.01%                | \$589                        |
| 23   | Granite State Ins Co              | 0.00%                | \$349                        |
| 24   | AIG Natl Ins Co Inc               | 0.00%                | \$336                        |
| 25   | American Home Assur Co            | 0.00%                | \$298                        |

| Total for Top 10 Insurers    | 92.43%  | \$8,732,226 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 7.57%   | \$715,089   |
| Total for All Insurers       | 100.00% | \$9,447,315 |

#### **Federal Flood**

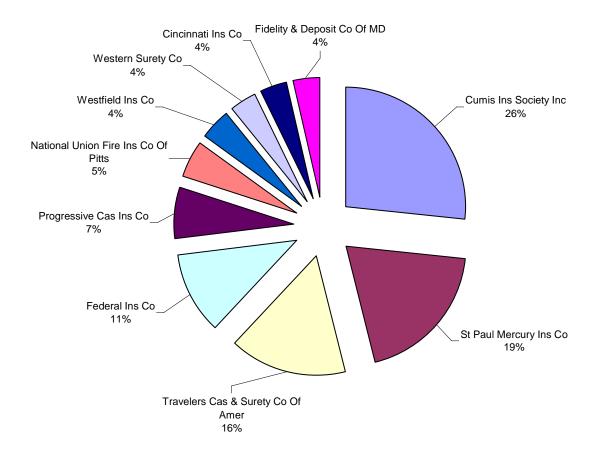


| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Cumis Ins Society Inc               | 20.52%               | \$835,001                    |
| 2    | St Paul Mercury Ins Co              | 14.79%               | \$602,148                    |
| 3    | Travelers Cas & Surety Co Of Amer   | 12.18%               | \$495,869                    |
| 4    | Federal Ins Co                      | 8.33%                | \$339,014                    |
| 5    | Progressive Cas Ins Co              | 5.49%                | \$223,383                    |
| 6    | National Union Fire Ins Co Of Pitts | 3.82%                | \$155,412                    |
| 7    | Westfield Ins Co                    | 3.15%                | \$128,387                    |
| 8    | Western Surety Co                   | 2.83%                | \$115,361                    |
| 9    | Cincinnati Ins Co                   | 2.74%                | \$111,701                    |
| 10   | Fidelity & Deposit Co Of MD         | 2.68%                | \$109,093                    |
| 11   | Zurich American Ins Co              | 2.67%                | \$108,820                    |
| 12   | Ohio Farmers Ins Co                 | 2.15%                | \$87,609                     |
| 13   | Quanta Ind Co                       | 2.06%                | \$83,770                     |
| 14   | Hartford Fire In Co                 | 1.94%                | \$78,972                     |
| 15   | United States Fire Ins Co           | 1.77%                | \$72,000                     |
| 16   | St Paul Fire & Marine Ins Co        | 1.62%                | \$65,737                     |
| 17   | Great American Ins Co               | 1.47%                | \$59,738                     |
| 18   | State Auto Prop & Cas Ins Co        | 1.31%                | \$53,160                     |
| 19   | Colonial American Cas & Surety Co   | 1.05%                | \$42,935                     |
| 20   | Sentry Select Ins Co                | 0.95%                | \$38,563                     |
| 21   | Executive Risk Ind Inc              | 0.89%                | \$36,154                     |
| 22   | Old Republic Surety Co              | 0.85%                | \$34,706                     |
| 23   | State Automobile Mut Ins Co         | 0.66%                | \$26,777                     |
| 24   | Universal Underwriters Ins Co       | 0.53%                | \$21,738                     |
| 25   | Federated Mut Ins Co                | 0.52%                | \$21,270                     |
| 26   | Erie Ins Prop & Cas Co              | 0.51%                | \$20,879                     |
| 27   | US Fidelity & Guaranty Co           | 0.46%                | \$18,699                     |
| 28   | Continental Cas Co                  | 0.32%                | \$12,893                     |
| 29   | Motorists Mut Ins Co                | 0.30%                | \$12,351                     |
| 30   | Liberty Mut Ins Co                  | 0.27%                | \$11,171                     |
| 31   | State Farm Fire And Cas Co          | 0.25%                | \$9,978                      |
| 32   | RLI Ins Co                          | 0.22%                | \$8,771                      |
| 33   | Continental Ins Co                  | 0.18%                | \$7,262                      |
| 34   | Twin City Fire Ins Co               | 0.17%                | \$6,806                      |
| 35   | Nationwide Mut Ins Co               | 0.15%                | \$6,073                      |
| 36   | Travelers Ind Co                    | 0.14%                | \$5,847                      |
| 37   | St Paul Guardian Ins Co             | 0.12%                | \$4,811                      |
| 38   | Colonial Surety Co                  | 0.09%                | \$3,727                      |
| 39   | Federated Service Ins Co            | 0.08%                | \$3,426                      |
| 40   | Charter Oak Fire Ins Co             | 0.08%                | \$3,371                      |
| 41   | American States Ins Co              | 0.08%                | \$3,323                      |
| 42   | Travelers Cas & Surety Co           | 0.07%                | \$2,818                      |
| 43   | Travelers Property Cas Co Of Amer   | 0.06%                | \$2,444                      |
| 44   | Scottsdale Ind Co                   | 0.06%                | \$2,355                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 45   | Great Northern Ins Co                | 0.06%                | \$2,340                      |
| 46   | Greenwich Ins Co                     | 0.06%                | \$2,277                      |
| 47   | BCS Ins Co                           | 0.05%                | \$2,153                      |
| 48   | General Ins Co Of Amer               | 0.05%                | \$2,133                      |
| 49   | Nationwide Mut Fire Ins Co           | 0.05%                | \$1,929                      |
| 50   | Stonington Ins Co                    | 0.05%                | \$1,888                      |
| 51   | Discover Prop & Cas Ins Co           | 0.04%                | \$1,501                      |
| 52   | American Economy Ins Co              | 0.03%                | \$1,380                      |
| 53   | Travelers Ind Co Of Amer             | 0.03%                | \$1,200                      |
| 54   | Selective Ins Co Of Amer             | 0.03%                | \$1,113                      |
| 55   | Ohio Cas Ins Co                      | 0.02%                | \$961                        |
| 56   | Travelers Ind Co Of CT               | 0.02%                | \$885                        |
| 57   | Federated Rural Electric Ins Exch    | 0.02%                | \$810                        |
| 58   | Allstate Ins Co                      | 0.02%                | \$772                        |
| 59   | Lincoln General Ins Co               | 0.02%                | \$655                        |
| 60   | General Cas Co Of WI                 | 0.02%                | \$652                        |
| 61   | Pennsylvania Ntl Mut Cas Ins Co      | 0.01%                | \$465                        |
| 62   | Regent Ins Co                        | 0.01%                | \$395                        |
| 63   | Nationwide Prop & Cas Ins Co         | 0.01%                | \$311                        |
| 64   | Westport Ins Corp                    | 0.01%                | \$284                        |
| 65   | Fidelity & Guaranty Ins Co           | 0.01%                | \$247                        |
| 66   | Platte River Ins Co.                 | 0.01%                | \$226                        |
| 67   | Pennsylvania Lumbermens Mut Ins      | 0.00%                | \$188                        |
| 68   | Fidelity & Guaranty Ins Underwriters | 0.00%                | \$132                        |
| 69   | First Natl Ins Co Of Amer            | 0.00%                | \$126                        |
| 70   | Arch Ins Co                          | 0.00%                | \$82                         |
| 71   | Old Republic Ins Co                  | 0.00%                | \$43                         |
| 72   | Guarantee Co Of North America USA    | 0.00%                | \$33                         |
| 73   | American Motorists Ins Co            | 0.00%                | \$29                         |
| 74   | Philadelphia Ind Ins Co              | 0.00%                | \$19                         |
| 75   | Vigilant Ins Co                      | 0.00%                | (\$176)                      |
| 76   | Liberty Ins Underwriters Inc         | -1.21%               | (\$49,182)                   |

| Total for Top 10 Insurers    | 76.54%  | \$3,115,369 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 23.46%  | \$954,825   |
| Total for All Insurers       | 100.00% | \$4,070,194 |

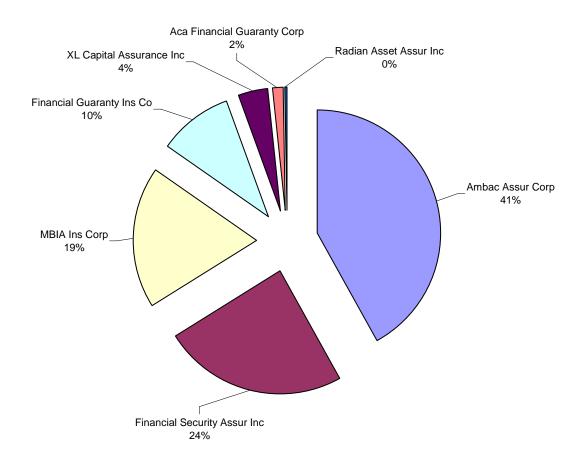
#### **Fidelity**



## 2006 West Virginia Market Share Report Financial Guaranty

| Rank | Company Name                 | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------|----------------------|------------------------------|
| 1    | Ambac Assur Corp             | 41.97%               | \$1,860,311                  |
| 2    | Financial Security Assur Inc | 24.08%               | \$1,067,045                  |
| 3    | MBIA Ins Corp                | 18.58%               | \$823,312                    |
| 4    | Financial Guaranty Ins Co    | 9.71%                | \$430,523                    |
| 5    | XL Capital Assurance Inc     | 3.89%                | \$172,259                    |
| 6    | Aca Financial Guaranty Corp  | 1.56%                | \$69,001                     |
| 7    | Radian Asset Assur Inc       | 0.21%                | \$9,524                      |
|      | Total for Top 10 Insurers    | 100.00%              | \$4,431,975                  |
|      | Total for All Other Insurers |                      |                              |
|      | Total for All Insurers       | 100.00%              | \$4,431,975                  |

## **Financial Guaranty**



| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | W Va Ins Co                         | 8.12%                | \$3,697,526                  |
| 2    | Farm Family Cas Ins Co              | 7.93%                | \$3,610,427                  |
| 3    | Farmers Mech Mut Fire Ins Of WV     | 6.86%                | \$3,123,722                  |
| 4    | Municipal Mut Ins Co                | 4.87%                | \$2,215,963                  |
| 5    | American Modern Home Ins Co         | 4.44%                | \$2,020,978                  |
| 6    | State Auto Prop & Cas Ins Co        | 4.39%                | \$1,995,804                  |
| 7    | Dorinco Rein Co                     | 4.37%                | \$1,991,063                  |
| 8    | Nationwide Mut Fire Ins Co          | 4.05%                | \$1,841,160                  |
| 9    | Factory Mut Ins Co                  | 3.56%                | \$1,620,152                  |
| 10   | American Security Ins Co            | 2.88%                | \$1,308,632                  |
| 11   | Westfield Ins Co                    | 2.70%                | \$1,230,726                  |
| 12   | Cincinnati Ins Co                   | 2.67%                | \$1,217,285                  |
| 13   | Erie Ins Prop & Cas Co              | 2.65%                | \$1,206,036                  |
| 14   | Safe Ins Co                         | 2.37%                | \$1,079,263                  |
| 15   | Westchester Fire Ins Co             | 2.34%                | \$1,064,510                  |
| 16   | RSUI Ind Co                         | 2.12%                | \$963,729                    |
| 17   | Farmers Mut Ins Co                  | 1.99%                | \$904,011                    |
| 18   | Liberty Mut Fire Ins Co             | 1.78%                | \$810,400                    |
| 19   | State Automobile Mut Ins Co         | 1.46%                | \$664,997                    |
| 20   | American Guarantee & Liability Ins  | 1.42%                | \$647,761                    |
| 21   | Travelers Property Cas Co Of Amer   | 1.41%                | \$643,338                    |
| 22   | Travelers Ind Co                    | 1.41%                | \$640,740                    |
| 23   | West Virginia Farmers Mut Ins Assoc | 1.33%                | \$605,281                    |
| 24   | Westport Ins Corp                   | 1.30%                | \$589,498                    |
| 25   | Allianz Global Risks US Ins Co      | 1.13%                | \$515,371                    |
| 26   | Gerling Amer Ins Co                 | 1.07%                | \$488,445                    |
| 27   | Pennsylvania Lumbermens Mut Ins     | 1.00%                | \$453,284                    |
| 28   | Birmingham Fire Ins Co Of PA        | 0.98%                | \$447,450                    |
| 29   | St Paul Fire & Marine Ins Co        | 0.93%                | \$424,212                    |
| 30   | Pan Handle Farmers Mut Ins Co Of WV | 0.91%                | \$416,391                    |
| 31   | Balboa Ins Co                       | 0.88%                | \$402,373                    |
| 32   | Encompass Ins Co Of America         | 0.85%                | \$384,751                    |
| 33   | Allstate Ins Co                     | 0.81%                | \$367,559                    |
| 34   | Arch Ins Co                         | 0.78%                | \$357,118                    |
| 35   | Lumbermens Underwriting Alliance    | 0.66%                | \$298,345                    |
| 36   | AXIS Reins Co                       | 0.59%                | \$268,593                    |
| 37   | Sentry Select Ins Co                | 0.56%                | \$253,634                    |
| 38   | USAA                                | 0.53%                | \$243,155                    |
| 39   | Empire Fire & Marine Ins Co         | 0.52%                | \$238,563                    |
| 40   | XL Ins Amer Inc                     | 0.51%                | \$232,909                    |
| 41   | Universal Underwriters Ins Co       | 0.47%                | \$214,445                    |
| 42   | Safeco Ins Co Of Amer               | 0.44%                | \$200,951<br>\$100,733       |
| 43   | Ohio Farmers Ins Co                 | 0.44%                | \$199,723                    |
| 44   | United States Fire Ins Co           | 0.43%                | \$194,309                    |

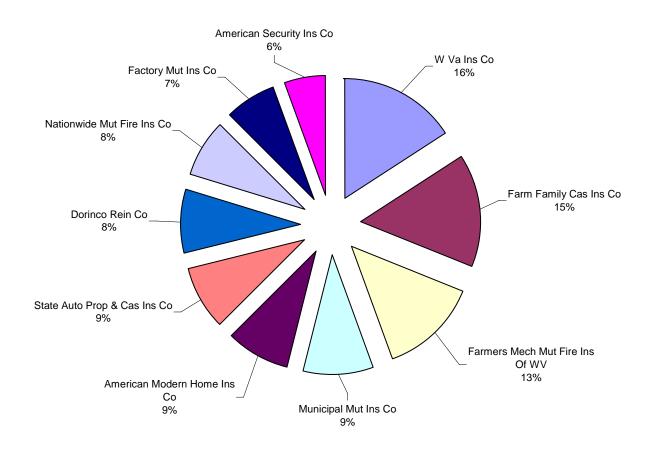
| Rank     | Company Name  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|---|----------------------|------------------------------|
| 45       | St Paul Mercury Ins Co                                    | 0.37%                | \$169,245                    |
| 46       | Federated Mut Ins Co                                      | 0.35%                | \$158,659                    |
| 47       | Affiliated Fm Ins Co                                      | 0.35%                | \$158,073                    |
| 48       | Travelers Ind Co Of CT                                    | 0.33%                | \$150,539                    |
| 49       | Independent Mut Fire Ins Co                               | 0.32%                | \$143,402                    |
| 50       | American Reliable Ins Co                                  | 0.30%                | \$138,803                    |
| 51       | Motorists Mut Ins Co                                      | 0.30%                | \$137,851                    |
| 52       | Zurich American Ins Co                                    | 0.27%                | \$122,543                    |
| 53       | Discover Prop & Cas Ins Co                                | 0.23%                | \$105,020                    |
| 54       | Tokio Marine & Nichido Fire Ins Co                        | 0.20%                | \$89,493                     |
| 55       | Greenwich Ins Co  | 0.18%                | \$83,941                     |
| 56       | Encompass Ind Co  | 0.18%                | \$83,507                     |
| 57       | USAA Cas Ins Co   | 0.18%                | \$80,575                     |
| 58       | Charter Oak Fire Ins Co                                   | 0.17%                | \$79,125                     |
| 59       | US Fidelity & Guaranty Co                                 | 0.17%                | \$76,746                     |
| 60       | Hartford Fire In Co                                       | 0.17%                | \$76,407                     |
| 61       | Travelers Ind Co Of Amer                                  | 0.17%                | \$75,207                     |
| 62       | Seneca Ins Co Inc   | 0.16%                | \$72,203                     |
| 63       | American States Ins Co                                    | 0.15%                | \$68,843                     |
| 64       | United Cas Ins Co Of Amer                                 | 0.15%                | \$68,441                     |
| 65       | Horace Mann Ins Co  | 0.15%                | \$68,212                     |
| 66       | American Economy Ins Co                                   | 0.12%                | \$56,324                     |
| 67       | Quadrant Ind Co   | 0.12%                | \$53,164                     |
| 68       | Lititz Mut Ins Co   | 0.11%                | \$50,420                     |
| 69<br>70 | Employers Ins of Wausau                                   | 0.10%                | \$47,117                     |
| 70       | Harco Natl Ins Co   | 0.10%                | \$46,261                     |
| 71       | State Natl Ins Co Inc                                     | 0.10%                | \$44,674                     |
| 72<br>73 | American Home Assur Co                                    | 0.10%                | \$44,640                     |
| 73       | Selective Ins Co Of Amer                                  | 0.10%                | \$44,480                     |
| 74<br>75 | St Paul Protective Ins Co                                 | 0.09%                | \$42,428<br>\$41,020         |
|          | AXA Ins Co Automobile Ins Co Of Hartford CT               | 0.09%                | \$41,029                     |
| 76<br>77 | Hartford Underwriters Ins Co                              | 0.09%<br>0.07%       | \$38,985                     |
| 78       |   | 0.07%                | \$31,113<br>\$30,111         |
| 78<br>79 | Pennsylvania Ntl Mut Cas Ins Co<br>General Ins Co Of Amer | 0.07%                |                              |
| 80       | American Alt Ins Corp                                     | 0.06%                | \$29,775<br>\$28,850         |
| 81       | American Family Home Ins Co                               | 0.06%                | \$28,850<br>\$26,751         |
| 82       | Verlan Fire Ins Co MD                                     | 0.06%                | \$26,683                     |
| 83       | Nationwide Mut Ins Co                                     | 0.06%                | \$26,325                     |
| 84       | Fidelity & Guaranty Ins Co                                | 0.05%                | \$20,323<br>\$22,255         |
| 85       | MutualAid Exchange  | 0.03%                | \$22,233<br>\$20,355         |
| 86       | Federal Ins Co  | 0.04%                | \$20,333<br>\$16,995         |
| 87       | Genesis Ins Co  | 0.04%                | \$16,681                     |
| 88       | First Natl Ins Co Of Amer                                 | 0.04%                | \$13,789                     |
| 00       | I not rout ino Co Of Amoi                                 | 0.0370               | Ψ13,767                      |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 89   | Praetorian Ins Co                    | 0.03%                | \$13,284                     |
| 90   | Fidelity & Guaranty Ins Underwriters | 0.03%                | \$12,021                     |
| 91   | Ohio Cas Ins Co                      | 0.03%                | \$11,602                     |
| 92   | Federated Service Ins Co             | 0.03%                | \$11,558                     |
| 93   | American Modern Select Ins Co        | 0.02%                | \$10,851                     |
| 94   | Amica Mut Ins Co                     | 0.02%                | \$9,182                      |
| 95   | Granite State Ins Co                 | 0.02%                | \$8,573                      |
| 96   | Liberty Ins Corp                     | 0.02%                | \$8,559                      |
| 97   | Markel Ins Co                        | 0.02%                | \$8,074                      |
| 98   | Employers Mut Cas Co                 | 0.02%                | \$7,911                      |
| 99   | Northland Ins Co                     | 0.02%                | \$7,810                      |
| 100  | SUA Ins Co                           | 0.02%                | \$7,722                      |
| 101  | Atlantic Specialty Ins Co            | 0.01%                | \$6,803                      |
| 102  | Aegis Security Ins Co                | 0.01%                | \$6,091                      |
| 103  | Armed Forces Ins Exchange            | 0.01%                | \$6,079                      |
| 104  | Bituminous Cas Corp                  | 0.01%                | \$5,578                      |
| 105  | Amerisure Mut Ins Co                 | 0.01%                | \$5,392                      |
| 106  | Transguard Ins Co Of Amer Inc        | 0.01%                | \$5,225                      |
| 107  | Harleysville Mut Ins Co              | 0.01%                | \$5,056                      |
| 108  | Fidelity & Deposit Co Of MD          | 0.01%                | \$4,552                      |
| 109  | Regis Ins Co                         | 0.01%                | \$4,227                      |
| 110  | Sompo Japan Ins Co of Amer           | 0.01%                | \$3,934                      |
| 111  | Church Mut Ins Co                    | 0.01%                | \$3,861                      |
| 112  | New Hampshire Ins Co                 | 0.01%                | \$3,081                      |
| 113  | St Paul Guardian Ins Co              | 0.01%                | \$2,959                      |
| 114  | Yosemite Ins Co                      | 0.01%                | \$2,771                      |
| 115  | Standard Guaranty Ins Co             | 0.01%                | \$2,557                      |
| 116  | Federated Rural Electric Ins Exch    | 0.01%                | \$2,491                      |
| 117  | Guideone Specialty Mut Ins Co        | 0.01%                | \$2,295                      |
| 118  | Phoenix Ins Co                       | 0.00%                | \$2,201                      |
| 119  | West American Ins Co                 | 0.00%                | \$2,195                      |
| 120  | Garrison Property and Cas Ins Co     | 0.00%                | \$2,172                      |
| 121  | Sentry Ins A Mut Co                  | 0.00%                | \$2,056                      |
| 122  | Star Ins Co                          | 0.00%                | \$1,916                      |
| 123  | Vigilant Ins Co                      | 0.00%                | \$1,623                      |
| 124  | Diamond State Ins Co                 | 0.00%                | \$1,598                      |
| 125  | National Farmers Union Prop & Cas    | 0.00%                | \$1,597                      |
| 126  | American Ins Co                      | 0.00%                | \$1,594                      |
| 127  | T.H.E. Ins Co                        | 0.00%                | \$978                        |
| 128  | Westfield Natl Ins Co                | 0.00%                | \$937                        |
| 129  | DaimlerChrysler Ins Co               | 0.00%                | \$713                        |
| 130  | United States Liability Ins Co       | 0.00%                | \$588                        |
| 131  | Nationwide Prop & Cas Ins Co         | 0.00%                | \$574                        |
| 132  | Electric Ins Co                      | 0.00%                | \$566                        |

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 133  | Great Northern Ins Co          | 0.00%                | \$522                        |
| 134  | OneBeacon America Ins Co       | 0.00%                | \$501                        |
| 135  | Brotherhood Mut Ins Co         | 0.00%                | \$396                        |
| 136  | Great American Ins Co          | 0.00%                | \$299                        |
| 137  | Farmland Mut Ins Co            | 0.00%                | \$290                        |
| 138  | Chubb Natl Ins Co              | 0.00%                | \$244                        |
| 139  | RLI Ins Co                     | 0.00%                | \$235                        |
| 140  | USAA General Ind Co            | 0.00%                | \$187                        |
| 141  | Clarendon Natl Ins Co          | 0.00%                | \$181                        |
| 142  | Utica Mut Ins Co               | 0.00%                | \$174                        |
| 143  | Hanover Ins Co                 | 0.00%                | \$164                        |
| 144  | American Cas Co Of Reading PA  | 0.00%                | \$119                        |
| 145  | Insurance Co Of The West       | 0.00%                | \$80                         |
| 146  | Mitsui Sumitomo Ins Co of Amer | 0.00%                | \$72                         |
| 147  | Valley Forge Ins Co            | 0.00%                | \$68                         |
| 148  | National Surety Corp           | 0.00%                | \$29                         |
| 149  | Employers Fire Ins Co          | 0.00%                | \$20                         |
| 150  | Hartford Ins Co Of The Midwest | 0.00%                | \$1                          |
| 151  | Maryland Cas Co                | 0.00%                | (\$4)                        |
| 152  | Stonington Ins Co              | -0.01%               | (\$4,912)                    |

| Total for Top 10 Insurers    | 51.47%  | \$23,425,427 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 48.53%  | \$22,085,269 |
| Total for All Insurers       | 100.00% | \$45,510,696 |

#### Fire



# 2006 West Virginia Market Share Report Homeowners Multiple Peril

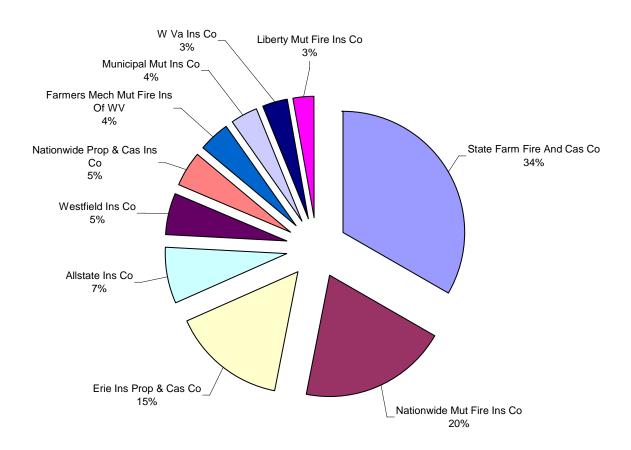
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | State Farm Fire And Cas Co          | 26.35%               | \$79,295,796                 |
| 2    | Nationwide Mut Fire Ins Co          | 15.71%               | \$47,287,063                 |
| 3    | Erie Ins Prop & Cas Co              | 12.22%               | \$36,766,206                 |
| 4    | Allstate Ins Co                     | 5.94%                | \$17,876,835                 |
| 5    | Westfield Ins Co                    | 4.31%                | \$12,959,275                 |
| 6    | Nationwide Prop & Cas Ins Co        | 3.80%                | \$11,428,735                 |
| 7    | Farmers Mech Mut Fire Ins Of WV     | 3.25%                | \$9,774,288                  |
| 8    | Municipal Mut Ins Co                | 2.89%                | \$8,690,818                  |
| 9    | W Va Ins Co                         | 2.73%                | \$8,212,639                  |
| 10   | Liberty Mut Fire Ins Co             | 2.19%                | \$6,577,193                  |
| 11   | Encompass Ins Co Of America         | 2.16%                | \$6,506,350                  |
| 12   | Foremost Ins Co                     | 1.58%                | \$4,759,417                  |
| 13   | State Auto Prop & Cas Ins Co        | 1.39%                | \$4,176,090                  |
| 14   | Encompass Ind Co                    | 1.30%                | \$3,901,618                  |
| 15   | USAA                                | 1.27%                | \$3,829,218                  |
| 16   | Safeco Ins Co Of Amer               | 1.22%                | \$3,678,370                  |
| 17   | Motorists Mut Ins Co                | 1.06%                | \$3,201,028                  |
| 18   | American Natl Prop & Cas Co         | 0.84%                | \$2,522,168                  |
| 19   | Farm Family Cas Ins Co              | 0.80%                | \$2,400,359                  |
| 20   | Property & Cas Ins Co Of Hartford   | 0.79%                | \$2,365,292                  |
| 21   | Farmers Mut Ins Co                  | 0.69%                | \$2,061,386                  |
| 22   | Safe Ins Co                         | 0.63%                | \$1,890,247                  |
| 23   | USAA Cas Ins Co                     | 0.60%                | \$1,809,707                  |
| 24   | Pan Handle Farmers Mut Ins Co Of WV | 0.57%                | \$1,708,736                  |
| 25   | Metropolitan Property & Cas Ins Co  | 0.43%                | \$1,302,697                  |
| 26   | Hartford Ins Co Of The Midwest      | 0.42%                | \$1,274,975                  |
| 27   | Horace Mann Ins Co                  | 0.40%                | \$1,204,888                  |
| 28   | Foremost Property & Cas Ins Co      | 0.40%                | \$1,195,431                  |
| 29   | Teachers Ins Co                     | 0.38%                | \$1,147,573                  |
| 30   | Lititz Mut Ins Co                   | 0.38%                | \$1,144,809                  |
| 31   | Allstate Ind Co                     | 0.37%                | \$1,120,520                  |
| 32   | Standard Fire Ins Co                | 0.37%                | \$1,110,872                  |
| 33   | American Bankers Ins Co Of FL       | 0.32%                | \$973,908                    |
| 34   | Cincinnati Ins Co                   | 0.31%                | \$919,365                    |
| 35   | Aegis Security Ins Co               | 0.23%                | \$689,321                    |
| 36   | Vigilant Ins Co                     | 0.22%                | \$665,471                    |
| 37   | Economy Premier Assur Co            | 0.21%                | \$624,046                    |
| 38   | Federal Ins Co                      | 0.19%                | \$572,817                    |
| 39   | American Reliable Ins Co            | 0.19%                | \$571,213                    |
| 40   | Amica Mut Ins Co                    | 0.18%                | \$554,347                    |
| 41   | Homesite Ins Co Of The Midwest      | 0.16%                | \$486,571                    |
| 42   | Empire Fire & Marine Ins Co         | 0.08%                | \$247,507                    |
| 43   | American Natl General Ins Co        | 0.06%                | \$188,126                    |
| 44   | American Security Ins Co            | 0.06%                | \$187,095                    |

# 2006 West Virginia Market Share Report Homeowners Multiple Peril

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 45   | American Intl Ins Co              | 0.05%                | \$160,887                    |
| 46   | Armed Forces Ins Exchange         | 0.05%                | \$156,516                    |
| 47   | Balboa Ins Co                     | 0.04%                | \$114,167                    |
| 48   | Fidelity Natl Ins Co              | 0.04%                | \$110,259                    |
| 49   | Travelers Ind Co Of Amer          | 0.03%                | \$87,259                     |
| 50   | MutualAid Exchange                | 0.02%                | \$74,956                     |
| 51   | Standard Guaranty Ins Co          | 0.02%                | \$72,165                     |
| 52   | Great Northern Ins Co             | 0.02%                | \$64,061                     |
| 53   | Church Mut Ins Co                 | 0.02%                | \$61,110                     |
| 54   | American Ins Co                   | 0.02%                | \$45,356                     |
| 55   | Fidelity & Deposit Co Of MD       | 0.01%                | \$42,944                     |
| 56   | American Family Home Ins Co       | 0.01%                | \$32,721                     |
| 57   | Electric Ins Co                   | 0.01%                | \$25,373                     |
| 58   | Sentinel Ins Co Ltd               | 0.01%                | \$17,614                     |
| 59   | California Cas Ind Exch           | 0.00%                | \$13,489                     |
| 60   | Sentry Ins A Mut Co               | 0.00%                | \$10,033                     |
| 61   | Hartford Fire In Co               | 0.00%                | \$7,034                      |
| 62   | Automobile Ins Co Of Hartford CT  | 0.00%                | \$7,026                      |
| 63   | Merastar Ins Co                   | 0.00%                | \$6,952                      |
| 64   | Garrison Property and Cas Ins Co  | 0.00%                | \$3,070                      |
| 65   | Hartford Underwriters Ins Co      | 0.00%                | \$1,937                      |
| 66   | USAA General Ind Co               | 0.00%                | \$1,018                      |
| 67   | NGM Ins Co                        | 0.00%                | \$569                        |
| 68   | Firemans Fund Ins Co              | 0.00%                | \$329                        |
| 69   | Centennial Ins Co                 | 0.00%                | \$271                        |
| 70   | American Motorists Ins Co         | 0.00%                | \$155                        |
| 71   | Erie Ins Exch                     | 0.00%                | \$85                         |
| 72   | American Modern Home Ins Co       | 0.00%                | \$6                          |
| 73   | American Commerce Ins Co          | 0.00%                | (\$41)                       |
| 74   | Continental Ins Co                | 0.00%                | (\$378)                      |
| 75   | Harleysville Mut Ins Co           | 0.00%                | (\$510)                      |
| 76   | Zurich American Ins Co            | 0.00%                | (\$1,456)                    |
| 77   | Ohio Farmers Ins Co               | 0.00%                | (\$1,605)                    |
| 78   | LM Property and Casualty Ins. Co. | 0.00%                | (\$1,734)                    |
| 79   | Nationwide Mut Ins Co             | -0.01%               | (\$44,976)                   |

| Total for Top 10 Insurers    | 79.38%  | \$238,868,848 |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 20.62%  | \$62,058,200  |
| Total for All Insurers       | 100.00% | \$300,927,048 |

## **Homeowners Multiple Peril**



### 2006 West Virginia Market Share Report Inland Marine

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Voyager Property & Cas Ins Co       | 17.64%               | \$8,459,434                  |
| 2    | Westfield Ins Co                    | 8.76%                | \$4,201,197                  |
| 3    | Travelers Property Cas Co Of Amer   | 6.69%                | \$3,206,933                  |
| 4    | Continental Cas Co                  | 6.25%                | \$2,995,596                  |
| 5    | State Farm Fire And Cas Co          | 4.86%                | \$2,328,189                  |
| 6    | National Union Fire Ins Co Of Pitts | 3.76%                | \$1,804,811                  |
| 7    | Factory Mut Ins Co                  | 3.76%                | \$1,803,285                  |
| 8    | Sentry Select Ins Co                | 2.49%                | \$1,193,494                  |
| 9    | Zurich American Ins Co              | 2.41%                | \$1,153,692                  |
| 10   | Praetorian Ins Co                   | 2.28%                | \$1,093,991                  |
| 11   | Farm Family Cas Ins Co              | 2.27%                | \$1,090,067                  |
| 12   | Arch Ins Co                         | 2.16%                | \$1,037,784                  |
| 13   | Firemans Fund Ins Co                | 2.13%                | \$1,023,403                  |
| 14   | American Modern Home Ins Co         | 2.11%                | \$1,012,268                  |
| 15   | Erie Ins Prop & Cas Co              | 1.93%                | \$926,505                    |
| 16   | Nationwide Mut Fire Ins Co          | 1.72%                | \$823,137                    |
| 17   | Assurance Co Of Amer                | 1.30%                | \$622,753                    |
| 18   | Stonebridge Casualty Ins Co         | 1.28%                | \$615,002                    |
| 19   | Federal Ins Co                      | 1.27%                | \$607,856                    |
| 20   | Greenwich Ins Co                    | 1.24%                | \$596,868                    |
| 21   | St Paul Fire & Marine Ins Co        | 1.08%                | \$517,331                    |
| 22   | State Auto Prop & Cas Ins Co        | 1.04%                | \$497,849                    |
| 23   | Cincinnati Ins Co                   | 0.98%                | \$470,114                    |
| 24   | Allstate Ins Co                     | 0.96%                | \$458,430                    |
| 25   | Great American Ins Co of NY         | 0.90%                | \$432,494                    |
| 26   | Encompass Ind Co                    | 0.89%                | \$425,113                    |
| 27   | Canal Ins Co                        | 0.82%                | \$391,550                    |
| 28   | Motorists Mut Ins Co                | 0.80%                | \$383,096                    |
| 29   | Hartford Fire In Co                 | 0.77%                | \$368,224                    |
| 30   | Northland Ins Co                    | 0.70%                | \$335,272                    |
| 31   | Encompass Ins Co Of America         | 0.69%                | \$332,483                    |
| 32   | Progressive Classic Ins Co          | 0.51%                | \$246,813                    |
| 33   | RLI Ins Co                          | 0.50%                | \$238,026                    |
| 34   | BCS Ins Co                          | 0.41%                | \$195,487                    |
| 35   | American Bankers Ins Co Of FL       | 0.40%                | \$189,419                    |
| 36   | Amex Assur Co                       | 0.39%                | \$186,071                    |
| 37   | Great American Assur Co             | 0.38%                | \$183,770                    |
| 38   | Safeco Ins Co Of Amer               | 0.37%                | \$178,095                    |
| 39   | Caterpillar Ins Co                  | 0.37%                | \$176,156                    |
| 40   | State Automobile Mut Ins Co         | 0.36%                | \$174,496                    |
| 41   | Great American Ins Co               | 0.36%                | \$171,090                    |
| 42   | American Reliable Ins Co            | 0.33%                | \$159,074                    |
| 43   | Nationwide Prop & Cas Ins Co        | 0.33%                | \$158,535                    |
| 44   | Foremost Ins Co                     | 0.32%                | \$154,285                    |

### 2006 West Virginia Market Share Report Inland Marine

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 45   | Wesco Ins Co                        | 0.32%                | \$153,196                    |
| 46   | Ace American Ins Co                 | 0.31%                | \$149,187                    |
| 47   | Travelers Ind Co                    | 0.29%                | \$138,725                    |
| 48   | State Natl Ins Co Inc               | 0.29%                | \$138,724                    |
| 49   | Empire Fire & Marine Ins Co         | 0.26%                | \$126,740                    |
| 50   | Westport Ins Corp                   | 0.26%                | \$126,047                    |
| 51   | Jewelers Mut Ins Co                 | 0.25%                | \$121,111                    |
| 52   | Vigilant Ins Co                     | 0.25%                | \$117,795                    |
| 53   | Diamond State Ins Co                | 0.23%                | \$108,720                    |
| 54   | Balboa Ins Co                       | 0.22%                | \$103,299                    |
| 55   | USAA                                | 0.19%                | \$91,984                     |
| 56   | Continental Ins Co                  | 0.18%                | \$88,126                     |
| 57   | Liberty Mut Fire Ins Co             | 0.18%                | \$88,047                     |
| 58   | American States Ins Co              | 0.17%                | \$79,722                     |
| 59   | Ace Fire Underwriters Ins Co        | 0.16%                | \$77,784                     |
| 60   | Ohio Farmers Ins Co                 | 0.15%                | \$74,292                     |
| 61   | Affiliated Fm Ins Co                | 0.15%                | \$70,765                     |
| 62   | Hanover Ins Co                      | 0.14%                | \$67,946                     |
| 63   | Westchester Fire Ins Co             | 0.13%                | \$64,010                     |
| 64   | Redland Ins Co                      | 0.13%                | \$63,534                     |
| 65   | AXIS Reins Co                       | 0.13%                | \$61,346                     |
| 66   | Lincoln General Ins Co              | 0.13%                | \$60,536                     |
| 67   | Travelers Ind Co Of Amer            | 0.12%                | \$59,475                     |
| 68   | Markel American Ins Co              | 0.12%                | \$59,084                     |
| 69   | Lumbermens Underwriting Alliance    | 0.12%                | \$58,813                     |
| 70   | Bituminous Cas Corp                 | 0.12%                | \$58,449                     |
| 71   | Republic Western Ins Co             | 0.12%                | \$58,077                     |
| 72   | RSUI Ind Co                         | 0.11%                | \$53,912                     |
| 73   | Ohio Cas Ins Co                     | 0.11%                | \$53,499                     |
| 74   | Pennsylvania Lumbermens Mut Ins     | 0.11%                | \$50,834                     |
| 75   | National Liab & Fire Ins Co         | 0.10%                | \$49,294                     |
| 76   | Nationwide Mut Ins Co               | 0.10%                | \$49,168                     |
| 77   | Travelers Ind Co Of CT              | 0.10%                | \$48,896                     |
| 78   | Star Ins Co                         | 0.10%                | \$48,578                     |
| 79   | American Alt Ins Corp               | 0.10%                | \$48,533                     |
| 80   | Triton Ins Co                       | 0.10%                | \$47,608                     |
| 81   | National Interstate Ins Co          | 0.10%                | \$47,136                     |
| 82   | National Ind Co                     | 0.10%                | \$47,124                     |
| 83   | Lyndon Property Ins Co              | 0.10%                | \$47,019                     |
| 84   | Transguard Ins Co Of Amer Inc       | 0.09%                | \$43,748                     |
| 85   | SUA Ins Co                          | 0.09%                | \$41,982                     |
| 86   | Starnet Ins Co                      | 0.09%                | \$41,891                     |
| 87   | West Virginia Farmers Mut Ins Assoc | 0.08%                | \$39,952                     |
| 88   | American Live Stock Ins Co          | 0.08%                | \$38,816                     |

### 2006 West Virginia Market Share Report Inland Marine

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 89   | Liberty Mut Ins Co                 | 0.08%                | \$38,034                     |
| 90   | St Paul Mercury Ins Co             | 0.08%                | \$36,814                     |
| 91   | Universal Underwriters Ins Co      | 0.08%                | \$36,713                     |
| 92   | USAA Cas Ins Co                    | 0.08%                | \$36,452                     |
| 93   | National Cas Co                    | 0.07%                | \$35,928                     |
| 94   | Granite State Ins Co               | 0.07%                | \$35,556                     |
| 95   | North American Specialty Ins Co    | 0.07%                | \$32,285                     |
| 96   | Occidental Fire & Cas Co Of NC     | 0.07%                | \$32,159                     |
| 97   | American Natl Prop & Cas Co        | 0.06%                | \$29,241                     |
| 98   | Allianz Global Risks US Ins Co     | 0.06%                | \$27,814                     |
| 99   | Markel Ins Co                      | 0.06%                | \$27,199                     |
| 100  | American Road Ins Co               | 0.06%                | \$26,930                     |
| 101  | Tokio Marine & Nichido Fire Ins Co | 0.05%                | \$26,112                     |
| 102  | XL Specialty Ins Co                | 0.05%                | \$26,028                     |
| 103  | Old Republic Ins Co                | 0.05%                | \$23,399                     |
| 104  | Carolina Cas Ins Co                | 0.04%                | \$19,612                     |
| 105  | Federated Mut Ins Co               | 0.04%                | \$18,846                     |
| 106  | Economy Premier Assur Co           | 0.04%                | \$17,913                     |
| 107  | Stratford Ins Co                   | 0.04%                | \$17,838                     |
| 108  | New Hampshire Ins Co               | 0.04%                | \$17,457                     |
| 109  | Maryland Cas Co                    | 0.04%                | \$16,915                     |
| 110  | Century Surety Co                  | 0.03%                | \$16,764                     |
| 111  | Property & Cas Ins Co Of Hartford  | 0.03%                | \$16,617                     |
| 112  | Great West Cas Co                  | 0.03%                | \$16,311                     |
| 113  | Gerling Amer Ins Co                | 0.03%                | \$15,788                     |
| 114  | US Fidelity & Guaranty Co          | 0.03%                | \$15,296                     |
| 115  | Federated Service Ins Co           | 0.03%                | \$15,190                     |
| 116  | Teachers Ins Co                    | 0.03%                | \$14,269                     |
| 117  | American Zurich Ins Co             | 0.03%                | \$13,852                     |
| 118  | Armed Forces Ins Exchange          | 0.03%                | \$13,811                     |
| 119  | Ohio Ind Co                        | 0.03%                | \$13,684                     |
| 120  | Horace Mann Ins Co                 | 0.03%                | \$13,655                     |
| 121  | American Home Assur Co             | 0.03%                | \$13,521                     |
| 122  | Harco Natl Ins Co                  | 0.03%                | \$13,404                     |
| 123  | Phoenix Ins Co                     | 0.03%                | \$13,210                     |
| 124  | Pennsylvania Ntl Mut Cas Ins Co    | 0.03%                | \$12,645                     |
| 125  | Lititz Mut Ins Co                  | 0.03%                | \$12,512                     |
| 126  | American Intl Ins Co               | 0.03%                | \$12,166                     |
| 127  | Commerce Protective Ins Co         | 0.02%                | \$11,873                     |
| 128  | Metropolitan Property & Cas Ins Co | 0.02%                | \$11,587                     |
| 129  | Great Northern Ins Co              | 0.02%                | \$11,475                     |
| 130  | Scottsdale Ind Co                  | 0.02%                | \$11,086                     |
| 131  | American Economy Ins Co            | 0.02%                | \$9,816                      |
| 132  | Hartford Ins Co Of The Midwest     | 0.02%                | \$8,968                      |

#### 2006 West Virginia Market Share Report Inland Marine

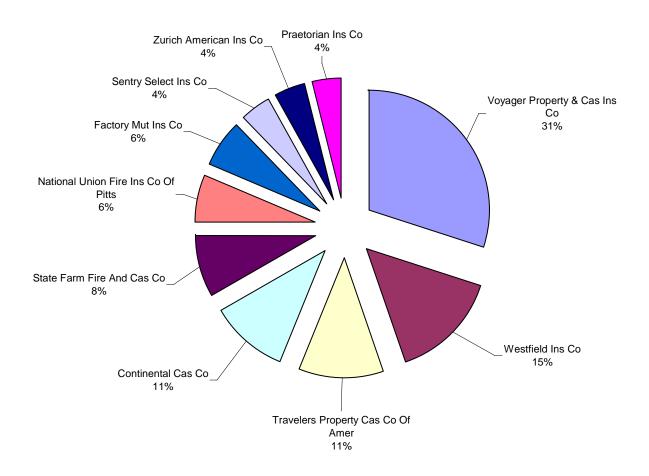
| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 133  | Hartford Cas Ins Co                  | 0.02%                | \$8,617                      |
| 134  | Pacific Specialty Ins Co             | 0.02%                | \$8,354                      |
| 135  | Vanliner Ins Co                      | 0.02%                | \$8,192                      |
| 136  | Charter Oak Fire Ins Co              | 0.02%                | \$7,435                      |
| 137  | Philadelphia Ind Ins Co              | 0.02%                | \$7,422                      |
| 138  | AXA Art Ins Corp                     | 0.01%                | \$7,103                      |
| 139  | National Specialty Ins Co            | 0.01%                | \$6,868                      |
| 140  | General Cas Co Of WI                 | 0.01%                | \$6,666                      |
| 141  | OneBeacon America Ins Co             | 0.01%                | \$6,375                      |
| 142  | Standard Fire Ins Co                 | 0.01%                | \$6,162                      |
| 143  | Nationwide Agribusiness Ins Co       | 0.01%                | \$5,874                      |
| 144  | Amica Mut Ins Co                     | 0.01%                | \$5,539                      |
| 145  | Northern Assur Co Of Amer            | 0.01%                | \$5,485                      |
| 146  | Hartford Steam Boil Inspec & Ins Co  | 0.01%                | \$4,871                      |
| 147  | Fidelity & Deposit Co Of MD          | 0.01%                | \$4,471                      |
| 148  | American Hardware Mut Ins Co         | 0.01%                | \$4,128                      |
| 149  | Discover Prop & Cas Ins Co           | 0.01%                | \$3,992                      |
| 150  | Commonwealth Ins Co Of Amer          | 0.01%                | \$3,960                      |
| 151  | Commerce & Industry Ins Co           | 0.01%                | \$3,925                      |
| 152  | General Ins Co Of Amer               | 0.01%                | \$3,735                      |
| 153  | American Ins Co                      | 0.01%                | \$3,633                      |
| 154  | American Cas Co Of Reading PA        | 0.01%                | \$3,372                      |
| 155  | Cumis Ins Society Inc                | 0.01%                | \$3,257                      |
| 156  | Great American Alliance Ins Co       | 0.01%                | \$2,940                      |
| 157  | Fidelity & Guaranty Ins Underwriters | 0.01%                | \$2,614                      |
| 158  | Allstate Ind Co                      | 0.01%                | \$2,562                      |
| 159  | St Paul Guardian Ins Co              | 0.01%                | \$2,512                      |
| 160  | St Paul Protective Ins Co            | 0.01%                | \$2,398                      |
| 161  | Harleysville Mut Ins Co              | 0.00%                | \$2,344                      |
| 162  | Fidelity & Guaranty Ins Co           | 0.00%                | \$2,275                      |
| 163  | AIG Premier Ins Co                   | 0.00%                | \$2,157                      |
| 164  | T.H.E. Ins Co                        | 0.00%                | \$2,138                      |
| 165  | First Natl Ins Co Of Amer            | 0.00%                | \$2,121                      |
| 166  | OneBeacon Ins Co                     | 0.00%                | \$2,059                      |
| 167  | Northern Ins Co Of NY                | 0.00%                | \$2,006                      |
| 168  | American Family Home Ins Co          | 0.00%                | \$1,981                      |
| 169  | American General Ind Co              | 0.00%                | \$1,977                      |
| 170  | Fairmont Specialty Ins Co            | 0.00%                | \$1,975                      |
| 171  | National Fire Ins Co Of Hartford     | 0.00%                | \$1,805                      |
| 172  | North River Ins Co                   | 0.00%                | \$1,719                      |
| 173  | XL Ins Amer Inc                      | 0.00%                | \$1,438                      |
| 174  | Colonial American Cas & Surety Co    | 0.00%                | \$1,318                      |
| 175  | Indiana Lumbermens Mut Ins Co        | 0.00%                | \$1,246                      |
| 176  | United Fncl Cas Co                   | 0.00%                | \$1,070                      |

#### 2006 West Virginia Market Share Report Inland Marine

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 177  | Clarendon Natl Ins Co             | 0.00%                | \$945                        |
| 178  | Stonington Ins Co                 | 0.00%                | \$736                        |
| 179  | American Automobile Ins Co        | 0.00%                | \$686                        |
| 180  | DaimlerChrysler Ins Co            | 0.00%                | \$604                        |
| 181  | Central States Ind Co Of Omaha    | 0.00%                | \$580                        |
| 182  | Sentry Ins A Mut Co               | 0.00%                | \$561                        |
| 183  | Virginia Surety Co Inc            | 0.00%                | \$540                        |
| 184  | Employers Fire Ins Co             | 0.00%                | \$515                        |
| 185  | Federated Rural Electric Ins Exch | 0.00%                | \$487                        |
| 186  | Southern States Ins Exch          | 0.00%                | \$459                        |
| 187  | Safe Ins Co                       | 0.00%                | \$363                        |
| 188  | Garrison Property and Cas Ins Co  | 0.00%                | \$340                        |
| 189  | Electric Ins Co                   | 0.00%                | \$329                        |
| 190  | MutualAid Exchange                | 0.00%                | \$290                        |
| 191  | Illinois Natl Ins Co              | 0.00%                | \$271                        |
| 192  | Church Mut Ins Co                 | 0.00%                | \$261                        |
| 193  | Employers Mut Cas Co              | 0.00%                | \$252                        |
| 194  | American Security Ins Co          | 0.00%                | \$236                        |
| 195  | Continental Western Ins Co        | 0.00%                | \$220                        |
| 196  | American Select Ins Co            | 0.00%                | \$207                        |
| 197  | Progressive Paloverde Ins Co      | 0.00%                | \$158                        |
| 198  | Courtesy Ins Co                   | 0.00%                | \$125                        |
| 199  | Mitsui Sumitomo Ins Co of Amer    | 0.00%                | \$111                        |
| 200  | Sentinel Ins Co Ltd               | 0.00%                | \$109                        |
| 201  | Pharmacists Mut Ins Co            | 0.00%                | \$104                        |
| 202  | USAA General Ind Co               | 0.00%                | \$47                         |
| 203  | Transportation Ins Co             | 0.00%                | \$47                         |
| 204  | Automobile Ins Co Of Hartford CT  | 0.00%                | \$26                         |
| 205  | Inland Mut Ins Co                 | 0.00%                | \$11                         |
| 206  | Progressive Direct Ins Co         | 0.00%                | \$4                          |
| 207  | Fidelity Natl Ins Co              | 0.00%                | \$4                          |
| 208  | Twin City Fire Ins Co             | 0.00%                | (\$172)                      |
| 209  | QBE Ins Corp                      | -0.01%               | (\$5,678)                    |

| Total for Top 10 Insurers    | 58.90%  | \$28,240,622 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 41.10%  | \$19,705,054 |
| Total for All Insurers       | 100.00% | \$47,945,676 |

#### **Inland Marine**

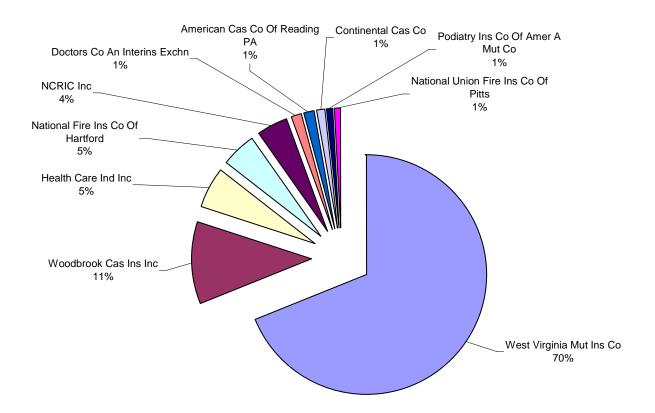


## 2006 West Virginia Market Share Report Medical Malpractice

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | West Virginia Mut Ins Co            | 67.32%               | \$52,490,641                 |
| 2    | Woodbrook Cas Ins Inc               | 10.98%               | \$8,560,748                  |
| 3    | Health Care Ind Inc                 | 5.27%                | \$4,111,077                  |
| 4    | National Fire Ins Co Of Hartford    | 4.68%                | \$3,647,699                  |
| 5    | NCRIC Inc                           | 4.17%                | \$3,251,968                  |
| 6    | Doctors Co An Interins Exchn        | 1.35%                | \$1,053,033                  |
| 7    | American Cas Co Of Reading PA       | 1.35%                | \$1,048,954                  |
| 8    | Continental Cas Co                  | 0.92%                | \$718,539                    |
| 9    | Podiatry Ins Co Of Amer A Mut Co    | 0.92%                | \$715,194                    |
| 10   | National Union Fire Ins Co Of Pitts | 0.81%                | \$635,009                    |
| 11   | Cincinnati Ins Co                   | 0.51%                | \$395,923                    |
| 12   | NCMIC Ins Co                        | 0.42%                | \$330,239                    |
| 13   | Mountaineer Freedom RRG Inc         | 0.39%                | \$302,957                    |
| 14   | Professionals Advocate Ins Co       | 0.33%                | \$258,046                    |
| 15   | Chicago Ins Co                      | 0.33%                | \$256,156                    |
| 16   | Church Mut Ins Co                   | 0.11%                | \$87,497                     |
| 17   | Ace American Ins Co                 | 0.11%                | \$86,862                     |
| 18   | American Alt Ins Corp               | 0.09%                | \$71,628                     |
| 19   | Granite State Ins Co                | 0.05%                | \$37,828                     |
| 20   | Darwin Natl Assur Co                | 0.05%                | \$37,746                     |
| 21   | American Ins Co                     | 0.04%                | \$29,439                     |
| 22   | Medical Protective Co               | 0.03%                | \$25,843                     |
| 23   | State Farm Fire And Cas Co          | 0.03%                | \$21,663                     |
| 24   | Care RRG Inc                        | 0.01%                | \$8,683                      |
| 25   | Pharmacists Mut Ins Co              | 0.01%                | \$8,655                      |
| 26   | Westport Ins Corp                   | 0.01%                | \$5,103                      |
| 27   | Nationwide Mut Ins Co               | 0.01%                | \$4,155                      |
| 28   | Fortress Ins Co                     | 0.00%                | \$2,977                      |
| 29   | Firemans Fund Ins Co                | 0.00%                | \$2,837                      |
| 30   | American Home Assur Co              | 0.00%                | \$1,680                      |
| 31   | National Surety Corp                | 0.00%                | \$1,208                      |
| 32   | Nationwide Mut Fire Ins Co          | 0.00%                | \$997                        |
| 33   | Executive Risk Ind Inc              | -0.31%               | (\$241,863)                  |

| Total for Top 10 Insurers    | 97.77%  | \$76,232,862 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 2.23%   | \$1,736,259  |
| Total for All Insurers       | 100.00% | \$77,969,121 |

#### **Medical Malpractice**

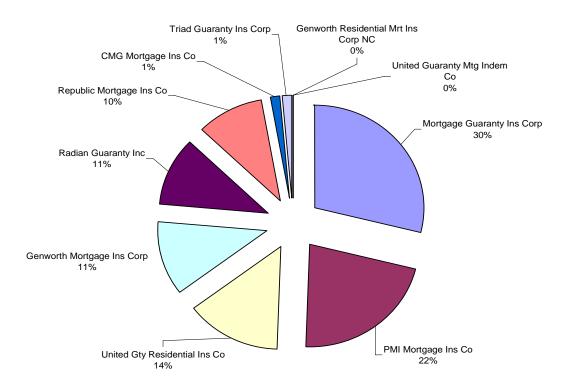


#### 2006 West Virginia Market Share Report Mortgage Guaranty

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 1    | Mortgage Guaranty Ins Corp           | 28.90%               | \$4,623,702                  |
| 2    | PMI Mortgage Ins Co                  | 21.58%               | \$3,453,285                  |
| 3    | United Gty Residential Ins Co        | 14.30%               | \$2,287,593                  |
| 4    | Genworth Mortgage Ins Corp           | 11.47%               | \$1,835,240                  |
| 5    | Radian Guaranty Inc                  | 10.96%               | \$1,754,054                  |
| 6    | Republic Mortgage Ins Co             | 10.01%               | \$1,601,937                  |
| 7    | CMG Mortgage Ins Co                  | 1.42%                | \$226,426                    |
| 8    | Triad Guaranty Ins Corp              | 1.21%                | \$194,390                    |
| 9    | Genworth Residential Mrt Ins Corp NC | 0.12%                | \$19,250                     |
| 10   | United Guaranty Mtg Indem Co         | 0.02%                | \$2,929                      |
| 11   | MGIC Ind Corp                        | 0.01%                | \$1,901                      |
| 12   | United Gty Residential Ins Co Of NC  | 0.00%                | \$245                        |
| 13   | CMG Mortgage Assur Co                | 0.00%                | \$224                        |
| 14   | Verex Assure Inc                     | 0.00%                | \$92                         |
| 15   | Genworth Mortgage Ins Corp Of NC     | 0.00%                | \$38                         |

| Total for Top 10 Insurers    | 99.98%  | \$15,998,806 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 0.02%   | \$2,500      |
| Total for All Insurers       | 100.00% | \$16,001,306 |

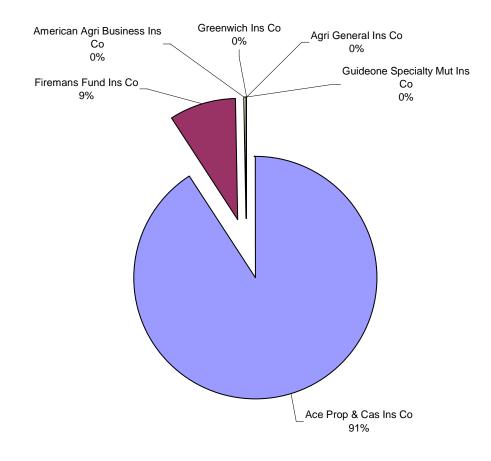
#### **Mortgage Guaranty**



#### 2006 West Virginia Market Share Report Multiple Peril Crop

| Rank | Company Name                  | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------|----------------------|------------------------------|
| 1    | Ace Prop & Cas Ins Co         | 90.96%               | \$9,775,118                  |
| 2    | Firemans Fund Ins Co          | 8.83%                | \$948,531                    |
| 3    | American Agri Business Ins Co | 0.22%                | \$23,451                     |
| 4    | Agri General Ins Co           | 0.00%                | \$17                         |
| 5    | Greenwich Ins Co              | 0.00%                | (\$15)                       |
| 6    | Guideone Specialty Mut Ins Co | 0.00%                | (\$232)                      |
|      | Total for Top 10 Insurers     | 100.00%              | \$10,746,870                 |
|      | Total for All Other Insurers  |                      |                              |
|      | Total for All Insurers        | 100.00%              | \$10,746,870                 |

# **Multiple Peril Crop**



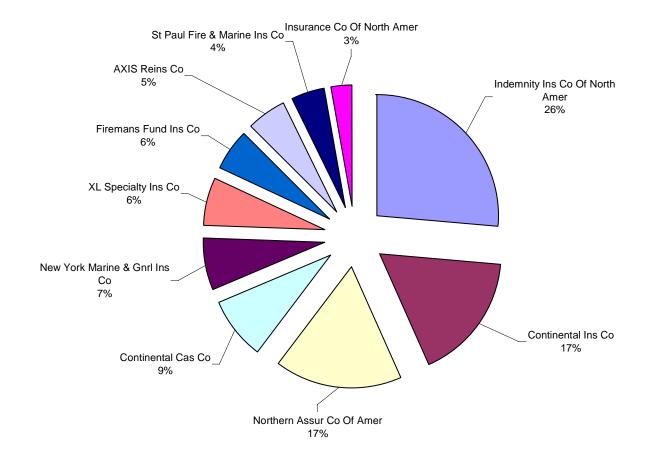
#### 2006 West Virginia Market Share Report Ocean Marine

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 1    | Indemnity Ins Co Of North Amer     | 21.59%               | \$628,205                    |
| 2    | Continental Ins Co                 | 13.87%               | \$403,491                    |
| 3    | Northern Assur Co Of Amer          | 13.80%               | \$401,592                    |
| 4    | Continental Cas Co                 | 7.03%                | \$204,445                    |
| 5    | New York Marine & Gnrl Ins Co      | 5.61%                | \$163,285                    |
| 6    | XL Specialty Ins Co                | 5.24%                | \$152,326                    |
| 7    | Firemans Fund Ins Co               | 4.59%                | \$133,625                    |
| 8    | AXIS Reins Co                      | 4.26%                | \$124,051                    |
| 9    | St Paul Fire & Marine Ins Co       | 3.54%                | \$102,956                    |
| 10   | Insurance Co Of North Amer         | 2.36%                | \$68,588                     |
| 11   | Nipponkoa Ins Co Ltd U.S. Branch   | 2.28%                | \$66,432                     |
| 12   | American Home Assur Co             | 1.96%                | \$56,986                     |
| 13   | Ace American Ins Co                | 1.89%                | \$54,904                     |
| 14   | Navigators Ins Co                  | 1.80%                | \$52,490                     |
| 15   | Federal Ins Co                     | 1.52%                | \$44,160                     |
| 16   | New Hampshire Ins Co               | 1.36%                | \$39,582                     |
| 17   | Foremost Ins Co                    | 1.01%                | \$29,279                     |
| 18   | American Modern Home Ins Co        | 0.78%                | \$22,645                     |
| 19   | Markel American Ins Co             | 0.77%                | \$22,420                     |
| 20   | USAA                               | 0.56%                | \$16,198                     |
| 21   | State Auto Prop & Cas Ins Co       | 0.54%                | \$15,811                     |
| 22   | Liberty Mut Fire Ins Co            | 0.41%                | \$11,794                     |
| 23   | OneBeacon America Ins Co           | 0.30%                | \$8,617                      |
| 24   | Motorists Mut Ins Co               | 0.29%                | \$8,465                      |
| 25   | Hartford Fire In Co                | 0.27%                | \$7,967                      |
| 26   | USAA Cas Ins Co                    | 0.24%                | \$6,946                      |
| 27   | National Cas Co                    | 0.23%                | \$6,650                      |
| 28   | Northern Ins Co Of NY              | 0.22%                | \$6,357                      |
| 29   | Property & Cas Ins Co Of Hartford  | 0.22%                | \$6,282                      |
| 30   | American Family Home Ins Co        | 0.16%                | \$4,761                      |
| 31   | Standard Fire Ins Co               | 0.16%                | \$4,539                      |
| 32   | Quadrant Ind Co                    | 0.15%                | \$4,364                      |
| 33   | Old United Cas Co                  | 0.14%                | \$4,184                      |
| 34   | Travelers Prop Cas Ins Co          | 0.12%                | \$3,608                      |
| 35   | Automobile Ins Co Of Hartford CT   | 0.10%                | \$2,992                      |
| 36   | Amica Mut Ins Co                   | 0.10%                | \$2,921                      |
| 37   | Tokio Marine & Nichido Fire Ins Co | 0.10%                | \$2,874                      |
| 38   | Vigilant Ins Co                    | 0.09%                | \$2,720                      |
| 39   | RLI Ins Co                         | 0.09%                | \$2,706                      |
| 40   | Hartford Ins Co Of The Midwest     | 0.07%                | \$1,936                      |
| 41   | Westport Ins Corp                  | 0.07%                | \$1,920                      |
| 42   | American Bankers Ins Co Of FL      | 0.04%                | \$1,212                      |
| 43   | National Interstate Ins Co         | 0.03%                | \$825                        |
| 44   | Travelers Ind Co Of Amer           | 0.02%                | \$509                        |

#### 2006 West Virginia Market Share Report Ocean Marine

| Rank | Company Name                 | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------|----------------------|------------------------------|
| 45   | Ace Fire Underwriters Ins Co | 0.01%                | \$422                        |
| 46   | Electric Ins Co              | 0.01%                | \$150                        |
|      | Total for Top 10 Insurers    | 81.90%               | \$2,382,564                  |
|      | Total for All Other Insurers | 18.10%               | \$526,628                    |
|      | Total for All Insurers       | 100.00%              | \$2,909,192                  |

#### **Ocean Marine**



| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | National Union Fire Ins Co Of Pitts | 22.73%               | \$34,444,038                 |
| 2    | St Paul Fire & Marine Ins Co        | 6.81%                | \$10,323,657                 |
| 3    | Travelers Ind Co Of Amer            | 4.32%                | \$6,545,064                  |
| 4    | Federal Ins Co                      | 3.36%                | \$5,091,219                  |
| 5    | Westfield Ins Co                    | 3.34%                | \$5,058,980                  |
| 6    | Cincinnati Ins Co                   | 2.84%                | \$4,303,280                  |
| 7    | Greenwich Ins Co                    | 2.55%                | \$3,858,829                  |
| 8    | Travelers Property Cas Co Of Amer   | 2.05%                | \$3,104,428                  |
| 9    | Erie Ins Prop & Cas Co              | 2.02%                | \$3,067,650                  |
| 10   | Zurich American Ins Co              | 1.99%                | \$3,009,132                  |
| 11   | Ace American Ins Co                 | 1.81%                | \$2,737,615                  |
| 12   | State Farm Fire And Cas Co          | 1.73%                | \$2,620,987                  |
| 13   | Liberty Ins Underwriters Inc        | 1.71%                | \$2,595,538                  |
| 14   | General Star Natl Ins Co            | 1.69%                | \$2,565,116                  |
| 15   | American Guarantee & Liability Ins  | 1.64%                | \$2,488,821                  |
| 16   | Travelers Ind Co                    | 1.58%                | \$2,390,365                  |
| 17   | State Auto Prop & Cas Ins Co        | 1.56%                | \$2,370,434                  |
| 18   | American Home Assur Co              | 1.55%                | \$2,355,178                  |
| 19   | Continental Cas Co                  | 1.50%                | \$2,269,453                  |
| 20   | American Security Ins Co            | 1.28%                | \$1,935,690                  |
| 21   | Nationwide Mut Ins Co               | 1.23%                | \$1,871,211                  |
| 22   | Farm Family Cas Ins Co              | 1.12%                | \$1,696,270                  |
| 23   | Scottsdale Ind Co                   | 1.02%                | \$1,550,555                  |
| 24   | St Paul Mercury Ins Co              | 1.00%                | \$1,521,839                  |
| 25   | Travelers Cas & Surety Co Of Amer   | 0.96%                | \$1,459,542                  |
| 26   | Transportation Ins Co               | 0.93%                | \$1,415,017                  |
| 27   | State Automobile Mut Ins Co         | 0.89%                | \$1,351,161                  |
| 28   | Westport Ins Corp                   | 0.85%                | \$1,291,073                  |
| 29   | Motorists Mut Ins Co                | 0.85%                | \$1,281,410                  |
| 30   | Executive Risk Ind Inc              | 0.79%                | \$1,195,359                  |
| 31   | Federated Mut Ins Co                | 0.67%                | \$1,020,181                  |
| 32   | Empire Fire & Marine Ins Co         | 0.60%                | \$908,867                    |
| 33   | Westchester Fire Ins Co             | 0.60%                | \$901,922                    |
| 34   | National Cas Co                     | 0.57%                | \$869,901                    |
| 35   | Discover Prop & Cas Ins Co          | 0.57%                | \$865,774                    |
| 36   | Sentry Select Ins Co                | 0.57%                | \$860,371                    |
| 37   | Farmers Mech Mut Fire Ins Of WV     | 0.54%                | \$815,421                    |
| 38   | Fairmont Specialty Ins Co           | 0.53%                | \$808,331                    |
| 39   | Universal Underwriters Ins Co       | 0.53%                | \$803,702                    |
| 40   | Lancer Ins Co                       | 0.52%                | \$783,371                    |
| 41   | Twin City Fire Ins Co               | 0.51%                | \$771,532                    |
| 42   | Clarendon Natl Ins Co               | 0.50%                | \$751,261                    |
| 43   | Ohio Cas Ins Co                     | 0.48%                | \$732,379                    |
| 44   | Liberty Mut Fire Ins Co             | 0.47%                | \$704,874                    |

| Rank     | Company Name                            | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|---|----------------------|------------------------------|
| 45       | Liberty Mut Ins Co                      | 0.46%                | \$693,087                    |
| 46       | Old Republic Ins Co                     | 0.46%                | \$692,701                    |
| 47       | Arch Ins Co                             | 0.42%                | \$638,048                    |
| 48       | Caterpillar Ins Co                      | 0.40%                | \$609,741                    |
| 49       | North River Ins Co                      | 0.40%                | \$599,747                    |
| 50       | American Ins Co                         | 0.39%                | \$593,099                    |
| 51       | Philadelphia Ind Ins Co                 | 0.38%                | \$576,227                    |
| 52       | American Alt Ins Corp                   | 0.38%                | \$571,897                    |
| 53       | US Specialty Ins Co                     | 0.37%                | \$557,404                    |
| 54       | Argonaut Great Central Ins Co           | 0.33%                | \$497,283                    |
| 55       | American States Ins Co                  | 0.31%                | \$466,053                    |
| 56       | RLI Ins Co                              | 0.30%                | \$459,742                    |
| 57       | Markel American Ins Co                  | 0.29%                | \$441,958                    |
| 58       | Progressive Cas Ins Co                  | 0.27%                | \$414,931                    |
| 59       | Hartford Cas Ins Co                     | 0.26%                | \$393,358                    |
| 60       | Cumis Ins Society Inc                   | 0.26%                | \$389,720                    |
| 61       | Bituminous Cas Corp                     | 0.26%                | \$389,417                    |
| 62       | United States Liability Ins Co          | 0.26%                | \$387,216                    |
| 63       | Great American Ins Co                   | 0.25%                | \$381,364                    |
| 64       | RSUI Ind Co                             | 0.23%                | \$347,089                    |
| 65       | American Modern Home Ins Co             | 0.22%                | \$327,698                    |
| 66       | BCS Ins Co                              | 0.22%                | \$326,005                    |
| 67       | Beazley Ins Co Inc                      | 0.21%                | \$317,209                    |
| 68       | Markel Ins Co                           | 0.20%                | \$295,526                    |
| 69<br>70 | Commerce & Industry Ins Co              | 0.19%                | \$290,044                    |
| 70       | Nationwide Mut Fire Ins Co              | 0.19%                | \$287,804                    |
| 71<br>72 | T.H.E. Ins Co                           | 0.19%                | \$284,634                    |
| 72<br>73 | American Automobile Ins Co              | 0.18%                | \$266,617                    |
| 73       | Allstate Ins Co                         | 0.17%                | \$254,616                    |
| 74<br>75 | State Natl Ins Co Inc                   | 0.16%                | \$237,297                    |
| 73<br>76 | Guideone Mut Ins Co<br>Benchmark Ins Co | 0.15%                | \$227,283                    |
| 76<br>77 | Firemans Fund Ins Co                    | 0.14%<br>0.14%       | \$218,917                    |
| 78       | Travelers Ind Co Of CT                  | 0.14%                | \$218,528                    |
| 78<br>79 | National Liab & Fire Ins Co             | 0.13%                | \$200,062<br>\$185,871       |
| 80       | Insurance Co Of The State Of PA         | 0.12%                | \$183,809                    |
| 81       | AXIS Reins Co                           | 0.12%                | \$182,652                    |
| 82       | American Natl Prop & Cas Co             | 0.12%                | \$178,238                    |
| 83       | Liberty Ins Corp                        | 0.12%                | \$172,679                    |
| 84       | Safeco Ins Co Of Amer                   | 0.11%                | \$165,489                    |
| 85       | Safe Ins Co                             | 0.11%                | \$164,715                    |
| 86       | XL Ins Amer Inc                         | 0.11%                | \$163,893                    |
| 87       | Wausau Underwriters Ins Co              | 0.11%                | \$161,962                    |
| 88       | Fidelity & Deposit Co Of MD             | 0.11%                | \$161,411                    |
| 00       | raciny a Deposit Co or MD               | 0.11/0               | Ψ101, τ11                    |

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 89   | Church Mut Ins Co                  | 0.11%                | \$160,989                    |
| 90   | Campmed Cas & Ind Co Inc MD        | 0.11%                | \$160,352                    |
| 91   | USAA                               | 0.10%                | \$158,948                    |
| 92   | US Fidelity & Guaranty Co          | 0.10%                | \$158,606                    |
| 93   | Great American Alliance Ins Co     | 0.10%                | \$155,330                    |
| 94   | Great American Assur Co            | 0.10%                | \$155,313                    |
| 95   | Camico Mut Ins Co                  | 0.10%                | \$155,159                    |
| 96   | Encompass Ins Co Of America        | 0.10%                | \$151,171                    |
| 97   | Pennsylvania Ntl Mut Cas Ins Co    | 0.10%                | \$150,655                    |
| 98   | Hartford Fire In Co                | 0.10%                | \$149,574                    |
| 99   | Midwest Ins Group Inc RRG          | 0.10%                | \$144,502                    |
| 100  | Colonial American Cas & Surety Co  | 0.09%                | \$139,368                    |
| 101  | Transcontinental Ins Co            | 0.08%                | \$127,045                    |
| 102  | Pennsylvania Lumbermens Mut Ins    | 0.08%                | \$125,428                    |
| 103  | Hudson Ins Co                      | 0.08%                | \$120,601                    |
| 104  | Progressive Classic Ins Co         | 0.08%                | \$114,362                    |
| 105  | Capital City Ins Co Inc            | 0.08%                | \$113,871                    |
| 106  | Northland Ins Co                   | 0.07%                | \$112,171                    |
| 107  | Wausau Business Ins Co             | 0.07%                | \$109,685                    |
| 108  | Tokio Marine & Nichido Fire Ins Co | 0.07%                | \$109,396                    |
| 109  | Redland Ins Co                     | 0.07%                | \$109,190                    |
| 110  | National Fire Ins Co Of Hartford   | 0.07%                | \$108,152                    |
| 111  | Everest Natl Ins Co                | 0.07%                | \$104,848                    |
| 112  | Charter Oak Fire Ins Co            | 0.07%                | \$101,772                    |
| 113  | Ohio Farmers Ins Co                | 0.07%                | \$101,175                    |
| 114  | Mitsui Sumitomo Ins Co of Amer     | 0.06%                | \$93,996                     |
| 115  | Trumbull Ins Co                    | 0.06%                | \$92,216                     |
| 116  | Nationwide Agribusiness Ins Co     | 0.06%                | \$92,142                     |
| 117  | Harco Natl Ins Co                  | 0.06%                | \$86,066                     |
| 118  | Fidelity & Guaranty Ins Co         | 0.06%                | \$84,162                     |
| 119  | National Specialty Ins Co          | 0.05%                | \$79,791                     |
| 120  | Horace Mann Ins Co                 | 0.05%                | \$77,498                     |
| 121  | Toyota Motor Ins Co                | 0.05%                | \$76,107                     |
| 122  | Diamond State Ins Co               | 0.05%                | \$73,323                     |
| 123  | Valley Forge Ins Co                | 0.05%                | \$72,863                     |
| 124  | Crum & Forster Ind Co              | 0.05%                | \$72,157                     |
| 125  | Darwin Natl Assur Co               | 0.05%                | \$72,043                     |
| 126  | St Paul Protective Ins Co          | 0.05%                | \$70,705                     |
| 127  | Amex Assur Co                      | 0.05%                | \$69,726                     |
| 128  | New York Marine & Gnrl Ins Co      | 0.04%                | \$66,006                     |
| 129  | Illinois Natl Ins Co               | 0.04%                | \$65,590                     |
| 130  | Southern States Ins Exch           | 0.04%                | \$63,841                     |
| 131  | Lincoln General Ins Co             | 0.04%                | \$62,094                     |
| 132  | Vanliner Ins Co                    | 0.04%                | \$61,740                     |

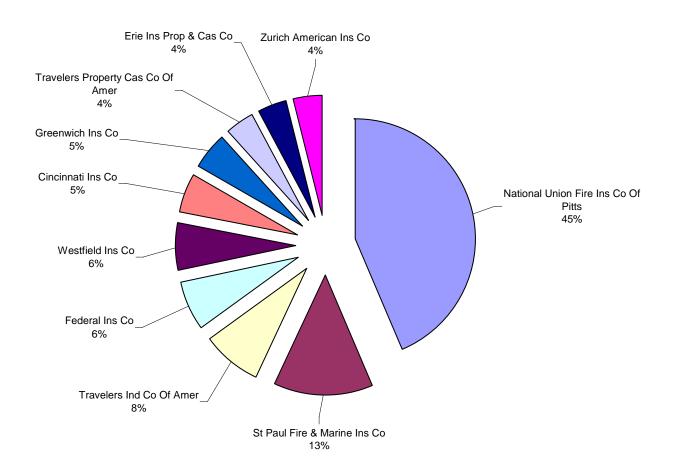
| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 133  | Farmers Mut Ins Co                   | 0.04%                | \$61,609                     |
| 134  | Encompass Ind Co                     | 0.04%                | \$59,846                     |
| 135  | Nationwide Prop & Cas Ins Co         | 0.04%                | \$58,405                     |
| 136  | General Ins Co Of Amer               | 0.04%                | \$57,996                     |
| 137  | Federated Service Ins Co             | 0.04%                | \$57,636                     |
| 138  | New Hampshire Ins Co                 | 0.04%                | \$54,736                     |
| 139  | American Family Home Ins Co          | 0.04%                | \$53,129                     |
| 140  | XL Specialty Ins Co                  | 0.03%                | \$51,969                     |
| 141  | United States Fire Ins Co            | 0.03%                | \$51,109                     |
| 142  | Harleysville Mut Ins Co              | 0.03%                | \$51,011                     |
| 143  | Genesis Ins Co                       | 0.03%                | \$48,818                     |
| 144  | Carolina Cas Ins Co                  | 0.03%                | \$48,428                     |
| 145  | Brotherhood Mut Ins Co               | 0.03%                | \$48,348                     |
| 146  | Restoration RRG Inc                  | 0.03%                | \$48,286                     |
| 147  | Athena Assur Co                      | 0.03%                | \$47,854                     |
| 148  | Ullico Cas Co                        | 0.03%                | \$45,962                     |
| 149  | Rockwood Cas Ins Co                  | 0.03%                | \$45,242                     |
| 150  | Hartford Ins Co Of The Midwest       | 0.03%                | \$44,955                     |
| 151  | Granite State Ins Co                 | 0.03%                | \$43,749                     |
| 152  | Amerisure Mut Ins Co                 | 0.03%                | \$43,430                     |
| 153  | American Intl South Ins Co           | 0.03%                | \$42,759                     |
| 154  | First Natl Ins Co Of Amer            | 0.03%                | \$40,396                     |
| 155  | Pan Handle Farmers Mut Ins Co Of WV  | 0.03%                | \$39,367                     |
| 156  | Vigilant Ins Co                      | 0.03%                | \$38,421                     |
| 157  | Government Employees Ins Co          | 0.03%                | \$38,101                     |
| 158  | Aetna Ins Co of CT                   | 0.02%                | \$37,722                     |
| 159  | Utica Mut Ins Co                     | 0.02%                | \$37,187                     |
| 160  | West Virginia Farmers Mut Ins Assoc  | 0.02%                | \$36,072                     |
| 161  | American Bankers Ins Co Of FL        | 0.02%                | \$33,892                     |
| 162  | First Colonial Ins Co                | 0.02%                | \$33,333                     |
| 163  | Lititz Mut Ins Co                    | 0.02%                | \$32,804                     |
| 164  | Celina Mut Ins Co                    | 0.02%                | \$31,559                     |
| 165  | Travelers Cas & Surety Co            | 0.02%                | \$31,527                     |
| 166  | American Motorists Ins Co            | 0.02%                | \$28,945                     |
| 167  | National Ind Co                      | 0.02%                | \$28,093                     |
| 168  | Mitsui Sumitomo Ins USA Inc          | 0.02%                | \$27,361                     |
| 169  | Federated Rural Electric Ins Exch    | 0.02%                | \$27,144                     |
| 170  | Fidelity & Guaranty Ins Underwriters | 0.02%                | \$26,637                     |
| 171  | American Economy Ins Co              | 0.02%                | \$25,576                     |
| 172  | American Hardware Mut Ins Co         | 0.02%                | \$24,533                     |
| 173  | Amica Mut Ins Co                     | 0.02%                | \$24,194                     |
| 174  | Avemco Ins Co                        | 0.02%                | \$23,140                     |
| 175  | Foremost Ins Co                      | 0.02%                | \$23,108                     |
| 176  | Selective Ins Co Of Amer             | 0.01%                | \$22,505                     |

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 177  | Star Ins Co                        | 0.01%                | \$22,398                     |
| 178  | American Intl Ins Co               | 0.01%                | \$22,066                     |
| 179  | Great Northern Ins Co              | 0.01%                | \$21,866                     |
| 180  | Farmington Cas Co                  | 0.01%                | \$20,309                     |
| 181  | Sentry Ins A Mut Co                | 0.01%                | \$19,975                     |
| 182  | Phoenix Ins Co                     | 0.01%                | \$19,914                     |
| 183  | Electric Ins Co                    | 0.01%                | \$19,892                     |
| 184  | Employers Mut Cas Co               | 0.01%                | \$19,609                     |
| 185  | SUA Ins Co                         | 0.01%                | \$18,433                     |
| 186  | USAA Cas Ins Co                    | 0.01%                | \$17,859                     |
| 187  | Chicago Ins Co                     | 0.01%                | \$16,497                     |
| 188  | Security Ins Co Of Hartford        | 0.01%                | \$16,049                     |
| 189  | Great American Ins Co of NY        | 0.01%                | \$15,791                     |
| 190  | Spirit Mountain Ins Co RRG Inc     | 0.01%                | \$15,425                     |
| 191  | Gerling Amer Ins Co                | 0.01%                | \$14,636                     |
| 192  | Atlantic Specialty Ins Co          | 0.01%                | \$13,511                     |
| 193  | Metropolitan Property & Cas Ins Co | 0.01%                | \$13,304                     |
| 194  | General Cas Co Of WI               | 0.01%                | \$13,129                     |
| 195  | Hanover Ins Co                     | 0.01%                | \$12,390                     |
| 196  | Atlas RRG Inc                      | 0.01%                | \$12,312                     |
| 197  | Western Surety Co                  | 0.01%                | \$11,079                     |
| 198  | Birmingham Fire Ins Co Of PA       | 0.01%                | \$11,043                     |
| 199  | Virginia Surety Co Inc             | 0.01%                | \$10,817                     |
| 200  | Praetorian Ins Co                  | 0.01%                | \$10,594                     |
| 201  | Property & Cas Ins Co Of Hartford  | 0.01%                | \$9,600                      |
| 202  | American Zurich Ins Co             | 0.01%                | \$9,571                      |
| 203  | Mountaineer Freedom RRG Inc        | 0.01%                | \$9,370                      |
| 204  | Pacific Ind Co                     | 0.01%                | \$8,925                      |
| 205  | Century Surety Co                  | 0.01%                | \$8,696                      |
| 206  | Automobile Ins Co Of Hartford CT   | 0.01%                | \$8,550                      |
| 207  | Transguard Ins Co Of Amer Inc      | 0.01%                | \$8,360                      |
| 208  | Armed Forces Ins Exchange          | 0.01%                | \$8,059                      |
| 209  | Farmland Mut Ins Co                | 0.01%                | \$7,878                      |
| 210  | Alea North America Ins Co          | 0.01%                | \$7,757                      |
| 211  | Stonington Ins Co                  | 0.00%                | \$6,900                      |
| 212  | Regis Ins Co                       | 0.00%                | \$6,852                      |
| 213  | Seneca Ins Co Inc                  | 0.00%                | \$6,418                      |
| 214  | National Surety Corp               | 0.00%                | \$6,375                      |
| 215  | American Fire & Cas Co             | 0.00%                | \$6,301                      |
| 216  | Continental Ins Co                 | 0.00%                | \$5,962                      |
| 217  | United Natl Specialty Ins Co       | 0.00%                | \$5,824                      |
| 218  | QBE Ins Corp                       | 0.00%                | \$5,810                      |
| 219  | West American Ins Co               | 0.00%                | \$5,511                      |
| 220  | St Paul Guardian Ins Co            | 0.00%                | \$5,394                      |

| Rank | Company Name                     | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|----------------------------------|----------------------|------------------------------|
| 221  | North Pointe Ins Co              | 0.00%                | \$5,185                      |
| 222  | National Interstate Ins Co       | 0.00%                | \$4,950                      |
| 223  | Allstate Ind Co                  | 0.00%                | \$4,764                      |
| 224  | Employers Reins Corp             | 0.00%                | \$4,202                      |
| 225  | Inland Mut Ins Co                | 0.00%                | \$4,145                      |
| 226  | Platte River Ins Co.             | 0.00%                | \$3,958                      |
| 227  | Wesco Ins Co                     | 0.00%                | \$3,944                      |
| 228  | Florists Mut Ins Co              | 0.00%                | \$3,658                      |
| 229  | Pharmacists Mut Ins Co           | 0.00%                | \$3,583                      |
| 230  | Navigators Ins Co                | 0.00%                | \$3,540                      |
| 231  | Hartford Underwriters Ins Co     | 0.00%                | \$3,447                      |
| 232  | Progressive Paloverde Ins Co     | 0.00%                | \$2,869                      |
| 233  | National American Ins Co         | 0.00%                | \$2,561                      |
| 234  | Indemnity Ins Co Of North Amer   | 0.00%                | \$2,428                      |
| 235  | Argonaut Ins Co                  | 0.00%                | \$2,248                      |
| 236  | Nationweld RRG Inc               | 0.00%                | \$2,096                      |
| 237  | Foremost Signature Ins Co        | 0.00%                | \$1,991                      |
| 238  | Lyndon Property Ins Co           | 0.00%                | \$1,570                      |
| 239  | MutualAid Exchange               | 0.00%                | \$1,220                      |
| 240  | American Modern Select Ins Co    | 0.00%                | \$1,210                      |
| 241  | Occidental Fire & Cas Co Of NC   | 0.00%                | \$1,200                      |
| 242  | Podiatry Ins Co Of Amer A Mut Co | 0.00%                | \$1,107                      |
| 243  | American Southern Ins Co         | 0.00%                | \$1,103                      |
| 244  | American Reliable Ins Co         | 0.00%                | \$947                        |
| 245  | Insurance Co Of North Amer       | 0.00%                | \$527                        |
| 246  | Guideone Specialty Mut Ins Co    | 0.00%                | \$450                        |
| 247  | AIG Premier Ins Co               | 0.00%                | \$417                        |
| 248  | Continental Western Ins Co       | 0.00%                | \$412                        |
| 249  | DaimlerChrysler Ins Co           | 0.00%                | \$354                        |
| 250  | AIG Centennial Ins Co            | 0.00%                | \$317                        |
| 251  | United Fncl Cas Co               | 0.00%                | \$237                        |
| 252  | American Select Ins Co           | 0.00%                | \$178                        |
| 253  | Fidelity Natl Ins Co             | 0.00%                | \$145                        |
| 254  | Starnet Ins Co                   | 0.00%                | \$105                        |
| 255  | Professionals Advocate Ins Co    | 0.00%                | \$105                        |
| 256  | Garrison Property and Cas Ins Co | 0.00%                | \$56                         |
| 257  | OneBeacon America Ins Co         | 0.00%                | \$27                         |
| 258  | Northern Ins Co Of NY            | 0.00%                | \$23                         |
| 259  | Vehicular Service Ins Co RRG     | 0.00%                | \$15                         |
| 260  | Associated Ind Corp              | 0.00%                | \$4                          |
| 261  | Progressive Direct Ins Co        | 0.00%                | \$2                          |
| 262  | LM Ins Corp                      | 0.00%                | (\$1)                        |
| 263  | Pacific Employers Ins Co         | 0.00%                | (\$40)                       |
| 264  | Lumbermens Mut Cas Co            | 0.00%                | (\$1,077)                    |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 265  | Pennsylvania Manufacturers Asn Ins C | 0.00%                | (\$1,398)                    |
| 266  | Zurich American Ins Co Of IL         | 0.00%                | (\$1,871)                    |
| 267  | Hartford Accid & Ind Co              | 0.00%                | (\$3,299)                    |
| 268  | Ace Prop & Cas Ins Co                | 0.00%                | (\$4,478)                    |
| 269  | American Cas Co Of Reading PA        | -0.01%               | (\$10,608)                   |
| 270  | Standard Fire Ins Co                 | -0.02%               | (\$28,452)                   |
| 271  | Employers Ins of Wausau              | -0.30%               | (\$455,235)                  |
|      | Total for Top 10 Insurers            | 52.00%               | \$78,806,277                 |
|      | Total for All Other Insurers         | 48.00%               | \$72,742,037                 |
|      | Total for All Insurers               | 100.00%              | \$151,548,314                |

#### Other Liability



## 2006 West Virginia Market Share Report Private Passenger Auto

| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 1    | State Farm Mut Auto Ins Co         | 26.37%               | \$276,231,401                |
| 2    | Nationwide Mut Ins Co              | 16.38%               | \$171,610,931                |
| 3    | Erie Ins Prop & Cas Co             | 10.01%               | \$104,855,579                |
| 4    | Allstate Ins Co                    | 5.09%                | \$53,331,786                 |
| 5    | Progressive Classic Ins Co         | 2.97%                | \$31,067,759                 |
| 6    | Hartford Ins Co Of The Midwest     | 2.82%                | \$29,552,027                 |
| 7    | Westfield Ins Co                   | 2.51%                | \$26,326,562                 |
| 8    | Nationwide Mut Fire Ins Co         | 2.51%                | \$26,293,143                 |
| 9    | Nationwide Prop & Cas Ins Co       | 2.06%                | \$21,584,815                 |
| 10   | Liberty Mut Fire Ins Co            | 1.79%                | \$18,769,691                 |
| 11   | Safeco Ins Co Of Amer              | 1.51%                | \$15,861,558                 |
| 12   | Dairyland Ins Co                   | 1.49%                | \$15,585,942                 |
| 13   | Property & Cas Ins Co Of Hartford  | 1.34%                | \$14,081,534                 |
| 14   | Geico Ind Co                       | 1.29%                | \$13,541,843                 |
| 15   | Geico General Ins Co               | 1.27%                | \$13,267,182                 |
| 16   | Encompass Ins Co Of America        | 1.26%                | \$13,191,665                 |
| 17   | USAA                               | 1.26%                | \$13,161,848                 |
| 18   | State Farm Fire And Cas Co         | 1.23%                | \$12,886,718                 |
| 19   | Encompass Ind Co                   | 1.19%                | \$12,450,335                 |
| 20   | State Auto Prop & Cas Ins Co       | 1.19%                | \$12,429,171                 |
| 21   | Nationwide Assur Co                | 0.95%                | \$9,979,522                  |
| 22   | American Home Assur Co             | 0.94%                | \$9,841,389                  |
| 23   | Peak Prop & Cas Ins Corp           | 0.87%                | \$9,071,057                  |
| 24   | Government Employees Ins Co        | 0.75%                | \$7,845,650                  |
| 25   | American Natl Prop & Cas Co        | 0.68%                | \$7,113,701                  |
| 26   | USAA Cas Ins Co                    | 0.66%                | \$6,949,087                  |
| 27   | Motorists Mut Ins Co               | 0.60%                | \$6,246,094                  |
| 28   | West Virginia Natl Auto Ins Co     | 0.57%                | \$6,004,326                  |
| 29   | Progressive Max Ins Co             | 0.55%                | \$5,809,925                  |
| 30   | Teachers Ins Co                    | 0.55%                | \$5,808,635                  |
| 31   | First Natl Ins Co Of Amer          | 0.55%                | \$5,714,116                  |
| 32   | Metropolitan Drt Prop & Cas Ins Co | 0.51%                | \$5,345,207                  |
| 33   | American Select Ins Co             | 0.48%                | \$4,986,910                  |
| 34   | National General Assur Co          | 0.48%                | \$4,982,775                  |
| 35   | Farm Family Cas Ins Co             | 0.46%                | \$4,839,867                  |
| 36   | American Intl South Ins Co         | 0.41%                | \$4,336,817                  |
| 37   | General Ins Co Of Amer             | 0.34%                | \$3,532,278                  |
| 38   | State Auto Natl Ins Co             | 0.30%                | \$3,126,736                  |
| 39   | Horace Mann Prop & Cas Ins Co      | 0.27%                | \$2,805,292                  |
| 40   | Allstate Ind Co                    | 0.24%                | \$2,481,248                  |
| 41   | Security Ins Co Of Hartford        | 0.23%                | \$2,401,993                  |
| 42   | Birmingham Fire Ins Co Of PA       | 0.23%                | \$2,367,664                  |
| 43   | Horace Mann Ins Co                 | 0.22%                | \$2,287,152                  |
| 44   | Metropolitan Property & Cas Ins Co | 0.19%                | \$1,988,956                  |

## 2006 West Virginia Market Share Report Private Passenger Auto

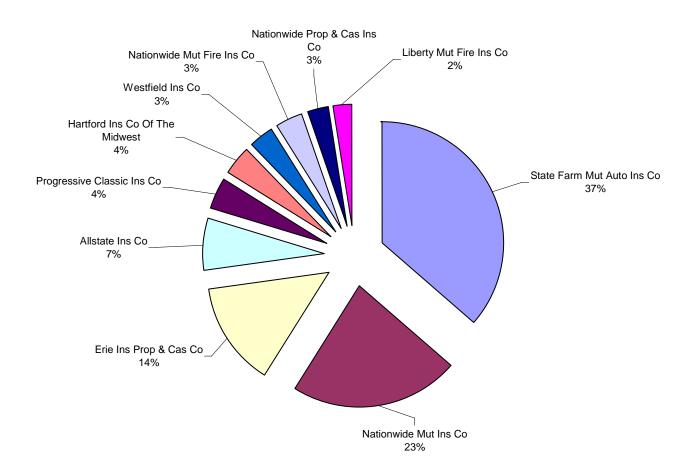
| Rank     | Company Name                           | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|--|----------------------|------------------------------|
| 45       | American Bankers Ins Co Of FL          | 0.19%                | \$1,964,811                  |
| 46       | Allstate Prop & Cas Ins Co             | 0.17%                | \$1,754,148                  |
| 47       | Liberty Ins Corp                       | 0.14%                | \$1,489,913                  |
| 48       | AIU Ins Co                             | 0.14%                | \$1,471,788                  |
| 49       | Amica Mut Ins Co                       | 0.14%                | \$1,455,833                  |
| 50       | American Intl Pacific Ins              | 0.13%                | \$1,411,830                  |
| 51       | American Modern Home Ins Co            | 0.12%                | \$1,278,855                  |
| 52       | Foremost Ins Co                        | 0.12%                | \$1,237,680                  |
| 53       | Metropolitan Cas Ins Co                | 0.10%                | \$1,068,073                  |
| 54       | Farmers & Mechanics Fire & Cas Ins I   | 0.10%                | \$1,066,923                  |
| 55       | National Union Fire Ins Co Of Pitts    | 0.09%                | \$992,432                    |
| 56       | Economy Premier Assur Co               | 0.09%                | \$907,179                    |
| 57       | USAA General Ind Co                    | 0.07%                | \$727,297                    |
| 58       | Peninsula Ins Co                       | 0.07%                | \$715,378                    |
| 59       | American Family Home Ins Co            | 0.07%                | \$699,386                    |
| 60       | American Commerce Ins Co               | 0.07%                | \$691,321                    |
| 61       | Celina Mut Ins Co                      | 0.06%                | \$654,236                    |
| 62       | Sentinel Ins Co Ltd                    | 0.05%                | \$571,862                    |
| 63       | Phoenix Ins Co                         | 0.05%                | \$508,107                    |
| 64       | American Natl General Ins Co           | 0.04%                | \$455,763                    |
| 65       | National General Ins Co                | 0.04%                | \$427,225                    |
| 66       | American Reliable Ins Co               | 0.04%                | \$386,749                    |
| 67       | American Intl Ins Co                   | 0.03%                | \$337,640                    |
| 68<br>69 | Royal Ind Co<br>Markel American Ins Co | 0.03%<br>0.03%       | \$321,111                    |
| 70       | Federal Ins Co                         | 0.03%                | \$302,101<br>\$270,128       |
| 70<br>71 | Response Worldwide Ins Co              | 0.02%                | \$270,128                    |
| 72       | California Cas Ind Exch                | 0.02%                | \$233,333<br>\$221,478       |
| 73       | Progressive Paloverde Ins Co           | 0.02%                | \$221,478<br>\$209,457       |
| 73<br>74 | Mico Ins Co                            | 0.02%                | \$190,291                    |
| 75       | Travelers Ind Co                       | 0.02%                | \$186,054                    |
| 76       | First Liberty Ins Corp                 | 0.02%                | \$160,483                    |
| 70<br>77 | Merastar Ins Co                        | 0.01%                | \$149,649                    |
| 78       | Travelers Ind Co Of Amer               | 0.01%                | \$136,463                    |
| 79       | Electric Ins Co                        | 0.01%                | \$132,242                    |
| 80       | Vigilant Ins Co                        | 0.01%                | \$114,907                    |
| 81       | OneBeacon Ins Co                       | 0.01%                | \$93,758                     |
| 82       | Sentry Ins A Mut Co                    | 0.01%                | \$88,542                     |
| 83       | Ohio Farmers Ins Co                    | 0.01%                | \$70,966                     |
| 84       | Autoone Ins Co                         | 0.01%                | \$68,076                     |
| 85       | Garrison Property and Cas Ins Co       | 0.00%                | \$50,739                     |
| 86       | AIG Centennial Ins Co                  | 0.00%                | \$48,507                     |
| 87       | Infinity Ins Co                        | 0.00%                | \$43,653                     |
| 88       | Great American Ins Co of NY            | 0.00%                | \$39,837                     |

# 2006 West Virginia Market Share Report Private Passenger Auto

| Foremost Signature Ins Co Deerbrook Ins Co NGM Ins Co Great Northern Ins Co | 0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00% | \$35,932<br>\$33,909<br>\$31,253<br>\$10,408<br>\$8,854 |
|---|---|---|
| 91 NGM Ins Co   | 0.00%<br>0.00%<br>0.00%                   | \$31,253<br>\$10,408                                    |
|   | 0.00%<br>0.00%                            | \$10,408  |
| 92 Great Northern Ins Co  | 0.00%                                     |   |
| J2 Great Northern his co  |   | \$2 <i>251</i>  |
| 93 Hartford Underwriters Ins Co   | 0.000/                                    | ψ0,03 <del>4</del>                                      |
| 94 Harleysville Mut Ins Co  | 0.00%                                     | \$7,873   |
| 95 Philadelphia Ind Ins Co  | 0.00%                                     | \$7,105   |
| 96 Hartford Cas Ins Co  | 0.00%                                     | \$4,670   |
| 97 Ohio Cas Ins Co  | 0.00%                                     | \$4,281   |
| 98 Republic Mut Ins Co  | 0.00%                                     | \$3,574   |
| 99 Tokio Marine & Nichido Fire Ins Co                                       | 0.00%                                     | \$2,469   |
| 100 Aegis Security Ins Co   | 0.00%                                     | \$2,357   |
| 101 Audubon Ins Co  | 0.00%                                     | \$2,294   |
| 102 American Ins Co   | 0.00%                                     | \$2,041   |
| 103 Clarendon Natl Ins Co   | 0.00%                                     | \$1,350   |
| 104 Pacific Specialty Ins Co  | 0.00%                                     | \$1,179   |
| 105 Universal Ins Co  | 0.00%                                     | \$1,129   |
| 106 Ace American Ins Co   | 0.00%                                     | \$1,084   |
| 107 American Security Ins Co  | 0.00%                                     | \$1,001   |
| 108 Great American Spirit Ins Co  | 0.00%                                     | \$485   |
| 109 Virginia Surety Co Inc  | 0.00%                                     | \$427   |
| Pennsylvania Ntl Mut Cas Ins Co   | 0.00%                                     | \$372   |
| 111 Lincoln General Ins Co  | 0.00%                                     | \$368   |
| 112 Cincinnati Ins Co   | 0.00%                                     | \$309   |
| 113 Great American Ins Co   | 0.00%                                     | \$240   |
| Progressive Direct Ins Co   | 0.00%                                     | \$96  |
| 115 Lyndon Property Ins Co  | 0.00%                                     | \$15  |
| 116 Commerce & Industry Ins Co  | 0.00%                                     | (\$1)   |
| Granite State Ins Co  | 0.00%                                     | (\$1)   |
| 118 Charter Oak Fire Ins Co   | 0.00%                                     | (\$537)   |
| 119 Twin City Fire Ins Co   | 0.00%                                     | (\$4,320)   |

| Total for Top 10 Insurers    | 72.52%  | \$759,623,694   |
|------------------------------|---------|-----------------|
| Total for All Other Insurers | 27.48%  | \$287,892,613   |
| Total for All Insurers       | 100.00% | \$1,047,516,307 |

#### **Private Passenger Auto**



## 2006 West Virginia Market Share Report Products Liability

| Rank | Company Name                               | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--|----------------------|------------------------------|
| 1    | Zurich American Ins Co                     | 17.87%               | \$1,506,208                  |
| 2    | American Guarantee & Liability Ins         | 6.88%                | \$579,663                    |
| 3    | Nationwide Mut Ins Co                      | 6.77%                | \$570,923                    |
| 4    | Electric Ins Co                            | 6.21%                | \$523,771                    |
| 5    | State Auto Prop & Cas Ins Co               | 5.56%                | \$469,019                    |
| 6    | Cincinnati Ins Co                          | 4.84%                | \$407,602                    |
| 7    | St Paul Fire & Marine Ins Co               | 3.84%                | \$323,951                    |
| 8    | Wausau Underwriters Ins Co                 | 3.76%                | \$317,128                    |
| 9    | Sentry Select Ins Co                       | 2.93%                | \$247,245                    |
| 10   | Ace American Ins Co                        | 2.54%                | \$214,241                    |
| 11   | Federated Mut Ins Co                       | 2.41%                | \$202,908                    |
| 12   | Liberty Mut Fire Ins Co                    | 2.27%                | \$191,587                    |
| 13   | Empire Fire & Marine Ins Co                | 2.02%                | \$170,220                    |
| 14   | American Ins Co                            | 1.93%                | \$162,981                    |
| 15   | State Automobile Mut Ins Co                | 1.59%                | \$134,437                    |
| 16   | Universal Underwriters Ins Co              | 1.48%                | \$124,974                    |
| 17   | North River Ins Co                         | 1.47%                | \$124,059                    |
| 18   | Twin City Fire Ins Co                      | 1.47%                | \$123,594                    |
| 19   | Nationwide Mut Fire Ins Co                 | 1.36%                | \$114,810                    |
| 20   | Liberty Mut Ins Co                         | 1.34%                | \$112,583                    |
| 21   | Travelers Property Cas Co Of Amer          | 1.31%                | \$110,625                    |
| 22   | Erie Ins Prop & Cas Co                     | 1.30%                | \$109,654                    |
| 23   | Medmarc Cas Ins Co                         | 1.22%                | \$103,091                    |
| 24   | Federal Ins Co                             | 1.20%                | \$101,130                    |
| 25   | National Liab & Fire Ins Co                | 1.16%                | \$97,419                     |
| 26   | Greenwich Ins Co                           | 0.95%                | \$79,883                     |
| 27   | Old Republic Ins Co                        | 0.91%                | \$77,052                     |
| 28   | Pennsylvania Lumbermens Mut Ins            | 0.87%                | \$73,272                     |
| 29   | Travelers Ind Co Of Amer                   | 0.85%                | \$71,906                     |
| 30   | Motorists Mut Ins Co                       | 0.84%                | \$71,027                     |
| 31   | Valley Forge Ins Co                        | 0.78%                | \$65,737                     |
| 32   | Nationwide Prop & Cas Ins Co               | 0.70%                | \$59,026                     |
| 33   | Arch Ins Co                                | 0.54%                | \$45,192                     |
| 34   | Southern States Ins Exch                   | 0.51%                | \$43,170                     |
| 35   | Westfield Ins Co                           | 0.50%                | \$42,078                     |
| 36   | Hartford Fire In Co                        | 0.48%                | \$40,540                     |
| 37   | Markel Ins Co                              | 0.36%                | \$30,512                     |
| 38   | Gerling Amer Ins Co                        | 0.36%                | \$30,042                     |
| 39   | US Fidelity & Guaranty Co                  | 0.35%                | \$29,605                     |
| 40   | Farm Family Cas Ins Co                     | 0.35%                | \$29,536<br>\$20,407         |
| 41   | Hartford Cas Ins Co                        | 0.35%                | \$29,497<br>\$27,045         |
| 42   | Transcontinental Ins Co                    | 0.33%                | \$27,945<br>\$27,470         |
| 43   | Employers Ins of Wausau<br>Ohio Cas Ins Co | 0.33%                | \$27,470<br>\$27,277         |
| 44   | Omo Cas ins Co                             | 0.32%                | \$27,277                     |

## 2006 West Virginia Market Share Report Products Liability

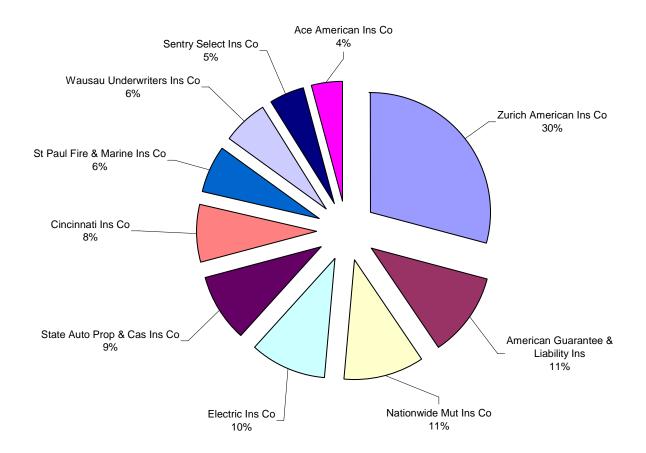
| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 45   | St Paul Mercury Ins Co               | 0.31%                | \$25,857                     |
| 46   | Granite State Ins Co                 | 0.31%                | \$25,772                     |
| 47   | Wausau Business Ins Co               | 0.28%                | \$23,672                     |
| 48   | American Home Assur Co               | 0.26%                | \$22,317                     |
| 49   | Star Ins Co                          | 0.25%                | \$20,739                     |
| 50   | Travelers Ind Co Of CT               | 0.22%                | \$18,469                     |
| 51   | Transportation Ins Co                | 0.20%                | \$16,927                     |
| 52   | Harleysville Mut Ins Co              | 0.20%                | \$16,448                     |
| 53   | Allstate Ins Co                      | 0.19%                | \$15,663                     |
| 54   | Liberty Ins Corp                     | 0.18%                | \$15,270                     |
| 55   | Campmed Cas & Ind Co Inc MD          | 0.18%                | \$15,098                     |
| 56   | National Ind Co                      | 0.18%                | \$15,092                     |
| 57   | Great Northern Ins Co                | 0.18%                | \$14,913                     |
| 58   | Travelers Ind Co                     | 0.17%                | \$14,374                     |
| 59   | Northland Ins Co                     | 0.17%                | \$14,263                     |
| 60   | Pennsylvania Ntl Mut Cas Ins Co      | 0.13%                | \$10,751                     |
| 61   | Federated Service Ins Co             | 0.10%                | \$8,151                      |
| 62   | National Union Fire Ins Co Of Pitts  | 0.09%                | \$7,993                      |
| 63   | Continental Cas Co                   | 0.09%                | \$7,701                      |
| 64   | Charter Oak Fire Ins Co              | 0.08%                | \$7,114                      |
| 65   | Ace Prop & Cas Ins Co                | 0.08%                | \$6,932                      |
| 66   | Mitsui Sumitomo Ins Co of Amer       | 0.08%                | \$6,588                      |
| 67   | National Fire Ins Co Of Hartford     | 0.07%                | \$6,313                      |
| 68   | Nationwide Agribusiness Ins Co       | 0.07%                | \$5,830                      |
| 69   | Amerisure Mut Ins Co                 | 0.07%                | \$5,789                      |
| 70   | Zurich American Ins Co Of IL         | 0.06%                | \$5,477                      |
| 71   | Virginia Surety Co Inc               | 0.06%                | \$5,064                      |
| 72   | Atlantic Specialty Ins Co            | 0.06%                | \$4,684                      |
| 73   | Westport Ins Corp                    | 0.05%                | \$4,350                      |
| 74   | American Fire & Cas Co               | 0.05%                | \$3,898                      |
| 75   | American Economy Ins Co              | 0.04%                | \$3,459                      |
| 76   | American States Ins Co               | 0.04%                | \$3,261                      |
| 77   | Fidelity & Guaranty Ins Underwriters | 0.04%                | \$3,169                      |
| 78   | American Hardware Mut Ins Co         | 0.03%                | \$2,866                      |
| 79   | Tokio Marine & Nichido Fire Ins Co   | 0.03%                | \$2,847                      |
| 80   | National Surety Corp                 | 0.03%                | \$2,640                      |
| 81   | West American Ins Co                 | 0.03%                | \$2,261                      |
| 82   | Lititz Mut Ins Co                    | 0.03%                | \$2,130                      |
| 83   | Fidelity & Guaranty Ins Co           | 0.02%                | \$1,936                      |
| 84   | Crum & Forster Ind Co                | 0.02%                | \$1,881                      |
| 85   | Utica Mut Ins Co                     | 0.02%                | \$1,831                      |
| 86   | Employers Mut Cas Co                 | 0.02%                | \$1,637                      |
| 87   | Bituminous Cas Corp                  | 0.02%                | \$1,448                      |
| 88   | Continental Ins Co                   | 0.02%                | \$1,380                      |
|      |                                      |                      | , ,                          |

# 2006 West Virginia Market Share Report Products Liability

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 89   | RLI Ins Co                     | 0.01%                | \$1,183                      |
| 90   | First Natl Ins Co Of Amer      | 0.01%                | \$1,107                      |
| 91   | Commerce & Industry Ins Co     | 0.01%                | \$960                        |
| 92   | Hartford Ins Co Of The Midwest | 0.01%                | \$820                        |
| 93   | Selective Ins Co Of Amer       | 0.01%                | \$781                        |
| 94   | Sentry Ins A Mut Co            | 0.01%                | \$639                        |
| 95   | St Paul Guardian Ins Co        | 0.01%                | \$566                        |
| 96   | Diamond State Ins Co           | 0.01%                | \$478                        |
| 97   | Lumbermens Mut Cas Co          | 0.01%                | \$452                        |
| 98   | Wesco Ins Co                   | 0.01%                | \$436                        |
| 99   | General Ins Co Of Amer         | 0.00%                | \$416                        |
| 100  | Phoenix Ins Co                 | 0.00%                | \$358                        |
| 101  | Firemans Fund Ins Co           | 0.00%                | \$318                        |
| 102  | New Hampshire Ins Co           | 0.00%                | \$310                        |
| 103  | Continental Western Ins Co     | 0.00%                | \$246                        |
| 104  | American Intl South Ins Co     | 0.00%                | \$199                        |
| 105  | Hanover Ins Co                 | 0.00%                | \$193                        |
| 106  | Great American Ins Co of NY    | 0.00%                | \$192                        |
| 107  | Genesis Ins Co                 | 0.00%                | \$118                        |
| 108  | American Cas Co Of Reading PA  | 0.00%                | \$114                        |
| 109  | Discover Prop & Cas Ins Co     | 0.00%                | \$111                        |
| 110  | Vigilant Ins Co                | 0.00%                | \$56                         |
| 111  | Farmland Mut Ins Co            | 0.00%                | \$55                         |
| 112  | Ohio Farmers Ins Co            | 0.00%                | \$50                         |
| 113  | Illinois Natl Ins Co           | 0.00%                | \$26                         |
| 114  | Alea North America Ins Co      | 0.00%                | \$18                         |
| 115  | Pacific Employers Ins Co       | 0.00%                | \$1                          |
| 116  | American Zurich Ins Co         | 0.00%                | (\$73)                       |
| 117  | Praetorian Ins Co              | -0.01%               | (\$818)                      |
| 118  | XL Ins Amer Inc                | -0.35%               | (\$29,197)                   |

| Total for Top 10 Insurers    | 61.21%  | \$5,159,751 |
|------------------------------|---------|-------------|
| Total for All Other Insurers | 38.79%  | \$3,269,209 |
| Total for All Insurers       | 100.00% | \$8,428,960 |

#### **Products Liability**



| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Brickstreet Mut Ins Co              | 25.99%               | \$765,349,055                |
| 2    | State Farm Mut Auto Ins Co          | 10.06%               | \$296,313,628                |
| 3    | Nationwide Mut Ins Co               | 6.37%                | \$187,705,635                |
| 4    | Erie Ins Prop & Cas Co              | 6.30%                | \$185,513,605                |
| 5    | State Farm Fire And Cas Co          | 3.58%                | \$105,418,743                |
| 6    | Westfield Ins Co                    | 2.88%                | \$84,872,159                 |
| 7    | Nationwide Mut Fire Ins Co          | 2.86%                | \$84,088,803                 |
| 8    | Allstate Ins Co                     | 2.58%                | \$76,087,322                 |
| 9    | West Virginia Mut Ins Co            | 1.78%                | \$52,490,641                 |
| 10   | National Union Fire Ins Co Of Pitts | 1.76%                | \$51,848,927                 |
| 11   | Nationwide Prop & Cas Ins Co        | 1.23%                | \$36,204,077                 |
| 12   | Progressive Classic Ins Co          | 1.07%                | \$31,428,934                 |
| 13   | Hartford Ins Co Of The Midwest      | 1.06%                | \$31,261,663                 |
| 14   | State Auto Prop & Cas Ins Co        | 1.03%                | \$30,435,820                 |
| 15   | Liberty Mut Fire Ins Co             | 0.98%                | \$28,757,161                 |
| 16   | Cincinnati Ins Co                   | 0.85%                | \$24,947,929                 |
| 17   | Federal Ins Co                      | 0.84%                | \$24,714,912                 |
| 18   | Travelers Property Cas Co Of Amer   | 0.77%                | \$22,807,302                 |
| 19   | Safeco Ins Co Of Amer               | 0.71%                | \$20,960,190                 |
| 20   | Encompass Ins Co Of America         | 0.70%                | \$20,584,526                 |
| 21   | Farm Family Cas Ins Co              | 0.68%                | \$19,973,333                 |
| 22   | Farmers Mech Mut Fire Ins Of WV     | 0.63%                | \$18,544,986                 |
| 23   | St Paul Fire & Marine Ins Co        | 0.62%                | \$18,362,010                 |
| 24   | USAA                                | 0.60%                | \$17,626,797                 |
| 25   | Encompass Ind Co                    | 0.57%                | \$16,924,845                 |
| 26   | Property & Cas Ins Co Of Hartford   | 0.57%                | \$16,698,077                 |
| 27   | Dairyland Ins Co                    | 0.53%                | \$15,585,942                 |
| 28   | Motorists Mut Ins Co                | 0.52%                | \$15,408,256                 |
| 29   | American Home Assur Co              | 0.52%                | \$15,251,570                 |
| 30   | Geico Ind Co                        | 0.46%                | \$13,541,843                 |
| 31   | Geico General Ins Co                | 0.45%                | \$13,267,182                 |
| 32   | W Va Ins Co                         | 0.43%                | \$12,634,695                 |
| 33   | Municipal Mut Ins Co                | 0.41%                | \$12,103,445                 |
| 34   | Travelers Cas & Surety Co Of Amer   | 0.40%                | \$11,783,095                 |
| 35   | Travelers Ind Co Of Amer            | 0.37%                | \$11,005,931                 |
| 36   | Continental Cas Co                  | 0.37%                | \$10,842,956                 |
| 37   | Ace Prop & Cas Ins Co               | 0.36%                | \$10,648,637                 |
| 38   | Ace American Ins Co                 | 0.35%                | \$10,358,720                 |
| 39   | Factory Mut Ins Co                  | 0.35%                | \$10,280,139                 |
| 40   | American Natl Prop & Cas Co         | 0.35%                | \$10,229,569                 |
| 41   | Nationwide Assur Co                 | 0.34%                | \$9,979,522                  |
| 42   | Zurich American Ins Co              | 0.32%                | \$9,373,165                  |
| 43   | Peak Prop & Cas Ins Corp            | 0.31%                | \$9,071,057                  |
| 44   | USAA Cas Ins Co                     | 0.30%                | \$8,943,209                  |

| Rank     | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|----------|-------------------------------------|----------------------|------------------------------|
| 45       | Woodbrook Cas Ins Inc               | 0.29%                | \$8,560,748                  |
| 46       | Voyager Property & Cas Ins Co       | 0.29%                | \$8,479,490                  |
| 47       | National Cas Co                     | 0.28%                | \$8,354,086                  |
| 48       | Government Employees Ins Co         | 0.27%                | \$7,885,102                  |
| 49       | Greenwich Ins Co                    | 0.27%                | \$7,824,938                  |
| 50       | National Liab & Fire Ins Co         | 0.27%                | \$7,814,013                  |
| 51       | Teachers Ins Co                     | 0.24%                | \$6,971,057                  |
| 52       | Empire Fire & Marine Ins Co         | 0.23%                | \$6,639,461                  |
| 53       | First Natl Ins Co Of Amer           | 0.22%                | \$6,477,992                  |
| 54       | American Bankers Ins Co Of FL       | 0.21%                | \$6,264,217                  |
| 55       | Foremost Ins Co                     | 0.21%                | \$6,218,521                  |
| 56       | West Virginia Natl Auto Ins Co      | 0.20%                | \$6,004,326                  |
| 57       | American Modern Home Ins Co         | 0.20%                | \$5,983,682                  |
| 58       | Sentry Select Ins Co                | 0.20%                | \$5,829,380                  |
| 59       | Progressive Max Ins Co              | 0.20%                | \$5,809,925                  |
| 60       | American Alt Ins Corp               | 0.19%                | \$5,727,047                  |
| 61       | State Automobile Mut Ins Co         | 0.19%                | \$5,535,780                  |
| 62       | Metropolitan Drt Prop & Cas Ins Co  | 0.18%                | \$5,345,207                  |
| 63       | General Ins Co Of Amer              | 0.18%                | \$5,291,841                  |
| 64       | Farmers Mut Ins Co                  | 0.18%                | \$5,213,702                  |
| 65       | Travelers Ind Co                    | 0.17%                | \$5,026,929                  |
| 66       | American Select Ins Co              | 0.17%                | \$4,987,929                  |
| 67       | National General Assur Co           | 0.17%                | \$4,982,775                  |
| 68       | American Security Ins Co            | 0.17%                | \$4,969,486                  |
| 69       | Northland Ins Co                    | 0.17%                | \$4,908,924                  |
| 70       | Allstate Ind Co                     | 0.16%                | \$4,824,685                  |
| 71       | Travelers Ind Co Of CT              | 0.16%                | \$4,792,615                  |
| 72       | American Guarantee & Liability Ins  | 0.16%                | \$4,669,519                  |
| 73       | Charter Oak Fire Ins Co             | 0.16%                | \$4,656,068                  |
| 74       | Mortgage Guaranty Ins Corp          | 0.16%                | \$4,623,702                  |
| 75<br>76 | Church Mut Ins Co                   | 0.16%                | \$4,604,378                  |
| 76       | National Fire Ins Co Of Hartford    | 0.15%                | \$4,485,628                  |
| 77       | American Intl South Ins Co          | 0.15%                | \$4,381,134                  |
| 78       | Hartford Fire In Co                 | 0.15%                | \$4,354,900                  |
| 79       | Canal Ins Co                        | 0.15%                | \$4,322,568                  |
| 80       | Ohio Farmers Ins Co                 | 0.15%                | \$4,288,092                  |
| 81       | Health Care Ind Inc                 | 0.14%                | \$4,111,077                  |
| 82       | Arch Ins Co                         | 0.14%                | \$4,069,194                  |
| 83       | Philadelphia Ind Ins Co             | 0.13%                | \$3,872,878                  |
| 84       | Federated Mut Ins Co                | 0.13%                | \$3,839,522                  |
| 85       | West Virginia Farmers Mut Ins Assoc | 0.13%                | \$3,816,221                  |
| 86       | Westport Ins Corp                   | 0.13%                | \$3,709,826                  |
| 87       | Horace Mann Ins Co                  | 0.12%                | \$3,672,649                  |
| 88       | Liberty Mut Ins Co                  | 0.12%                | \$3,537,343                  |

| Rank   | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|--------|-------------------------------------|----------------------|------------------------------|
| <br>89 | PMI Mortgage Ins Co                 | 0.12%                | \$3,453,285                  |
| 90     | Safe Ins Co                         | 0.11%                | \$3,386,507                  |
| 91     | Metropolitan Property & Cas Ins Co  | 0.11%                | \$3,317,370                  |
| 92     | Westchester Fire Ins Co             | 0.11%                | \$3,306,248                  |
| 93     | NCRIC Inc                           | 0.11%                | \$3,251,968                  |
| 94     | Hartford Cas Ins Co                 | 0.11%                | \$3,146,401                  |
| 95     | State Auto Natl Ins Co              | 0.11%                | \$3,126,735                  |
| 96     | Birmingham Fire Ins Co Of PA        | 0.10%                | \$2,929,424                  |
| 97     | Scottsdale Ind Co                   | 0.10%                | \$2,887,960                  |
| 98     | Horace Mann Prop & Cas Ins Co       | 0.10%                | \$2,805,292                  |
| 99     | St Paul Mercury Ins Co              | 0.09%                | \$2,758,013                  |
| 100    | Lincoln General Ins Co              | 0.09%                | \$2,736,140                  |
| 101    | American States Ins Co              | 0.09%                | \$2,710,443                  |
| 102    | Liberty Ins Corp                    | 0.09%                | \$2,696,432                  |
| 103    | Liberty Ins Underwriters Inc        | 0.09%                | \$2,692,908                  |
| 104    | Firemans Fund Ins Co                | 0.09%                | \$2,597,980                  |
| 105    | General Star Natl Ins Co            | 0.09%                | \$2,565,116                  |
| 106    | Argonaut Great Central Ins Co       | 0.08%                | \$2,487,011                  |
| 107    | Universal Underwriters Ins Co       | 0.08%                | \$2,426,821                  |
| 108    | Security Ins Co Of Hartford         | 0.08%                | \$2,420,382                  |
| 109    | Standard Fire Ins Co                | 0.08%                | \$2,393,456                  |
| 110    | Nationwide Agribusiness Ins Co      | 0.08%                | \$2,336,169                  |
| 111    | Pan Handle Farmers Mut Ins Co Of WV | 0.08%                | \$2,301,881                  |
| 112    | United Gty Residential Ins Co       | 0.08%                | \$2,287,593                  |
| 113    | Cumis Ins Society Inc               | 0.08%                | \$2,260,558                  |
| 114    | Fidelity & Deposit Co Of MD         | 0.08%                | \$2,215,291                  |
| 115    | Clarendon Natl Ins Co               | 0.07%                | \$2,196,935                  |
| 116    | Triton Ins Co                       | 0.07%                | \$2,096,957                  |
| 117    | Amica Mut Ins Co                    | 0.07%                | \$2,058,592                  |
| 118    | Great American Assur Co             | 0.07%                | \$2,054,613                  |
| 119    | Commerce Protective Ins Co          | 0.07%                | \$2,031,414                  |
| 120    | Maryland Cas Co                     | 0.07%                | \$2,019,135                  |
| 121    | Old Republic Ins Co                 | 0.07%                | \$2,012,678                  |
| 122    | Dorinco Rein Co                     | 0.07%                | \$1,991,063                  |
| 123    | American Economy Ins Co             | 0.07%                | \$1,968,727                  |
| 124    | Transportation Ins Co               | 0.07%                | \$1,962,081                  |
| 125    | Ambac Assur Corp                    | 0.06%                | \$1,860,311                  |
| 126    | RSUI Ind Co                         | 0.06%                | \$1,837,357                  |
| 127    | Genworth Mortgage Ins Corp          | 0.06%                | \$1,835,240                  |
| 128    | Ohio Cas Ins Co                     | 0.06%                | \$1,817,596                  |
| 129    | American Cas Co Of Reading PA       | 0.06%                | \$1,781,111                  |
| 130    | Markel Ins Co                       | 0.06%                | \$1,771,050                  |
| 131    | Allstate Prop & Cas Ins Co          | 0.06%                | \$1,754,148                  |
| 132    | Radian Guaranty Inc                 | 0.06%                | \$1,754,054                  |
|        |                                     |                      |                              |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 133  | American Reliable Ins Co             | 0.06%                | \$1,729,451                  |
| 134  | Brotherhood Mut Ins Co               | 0.06%                | \$1,692,013                  |
| 135  | Praetorian Ins Co                    | 0.06%                | \$1,684,082                  |
| 136  | Granite State Ins Co                 | 0.06%                | \$1,673,076                  |
| 137  | Republic Mortgage Ins Co             | 0.05%                | \$1,601,937                  |
| 138  | Vigilant Ins Co                      | 0.05%                | \$1,597,414                  |
| 139  | Economy Premier Assur Co             | 0.05%                | \$1,550,354                  |
| 140  | United States Fire Ins Co            | 0.05%                | \$1,506,438                  |
| 141  | Twin City Fire Ins Co                | 0.05%                | \$1,479,993                  |
| 142  | AIU Ins Co                           | 0.05%                | \$1,471,789                  |
| 143  | Discover Prop & Cas Ins Co           | 0.05%                | \$1,457,945                  |
| 144  | American Intl Pacific Ins            | 0.05%                | \$1,411,830                  |
| 145  | Great American Ins Co                | 0.05%                | \$1,409,505                  |
| 146  | Lititz Mut Ins Co                    | 0.05%                | \$1,392,508                  |
| 147  | Bituminous Cas Corp                  | 0.05%                | \$1,371,992                  |
| 148  | Western Surety Co                    | 0.05%                | \$1,369,029                  |
| 149  | New Hampshire Ins Co                 | 0.05%                | \$1,325,928                  |
| 150  | US Fidelity & Guaranty Co            | 0.04%                | \$1,323,476                  |
| 151  | Stonington Ins Co                    | 0.04%                | \$1,307,954                  |
| 152  | Wausau Underwriters Ins Co           | 0.04%                | \$1,252,127                  |
| 153  | Redland Ins Co                       | 0.04%                | \$1,236,299                  |
| 154  | RLI Ins Co                           | 0.04%                | \$1,233,507                  |
| 155  | Lexon Ins Co                         | 0.04%                | \$1,227,143                  |
| 156  | Lancer Ins Co                        | 0.04%                | \$1,204,886                  |
| 157  | Foremost Property & Cas Ins Co       | 0.04%                | \$1,195,431                  |
| 158  | Phoenix Ins Co                       | 0.04%                | \$1,194,270                  |
| 159  | Hartford Underwriters Ins Co         | 0.04%                | \$1,189,890                  |
| 160  | Balboa Ins Co                        | 0.04%                | \$1,180,614                  |
| 161  | Lyndon Property Ins Co               | 0.04%                | \$1,161,675                  |
| 162  | Allianz Global Risks US Ins Co       | 0.04%                | \$1,149,928                  |
| 163  | AXIS Reins Co                        | 0.04%                | \$1,112,508                  |
| 164  | American Ins Co                      | 0.04%                | \$1,097,489                  |
| 165  | XL Specialty Ins Co                  | 0.04%                | \$1,093,988                  |
| 166  | Metropolitan Cas Ins Co              | 0.04%                | \$1,068,073                  |
| 167  | Financial Security Assur Inc         | 0.04%                | \$1,067,045                  |
| 168  | Farmers & Mechanics Fire & Cas Ins I | 0.04%                | \$1,066,923                  |
| 169  | Continental Ins Co                   | 0.04%                | \$1,056,103                  |
| 170  | Doctors Co An Interins Exchn         | 0.04%                | \$1,053,033                  |
| 171  | United Fncl Cas Co                   | 0.04%                | \$1,045,055                  |
| 172  | Pennsylvania Lumbermens Mut Ins      | 0.04%                | \$1,031,257                  |
| 173  | Fairmont Specialty Ins Co            | 0.03%                | \$1,017,185                  |
| 174  | Executive Risk Ind Inc               | 0.03%                | \$993,389                    |
| 175  | Stratford Ins Co                     | 0.03%                | \$990,457                    |
| 176  | Great Northern Ins Co                | 0.03%                | \$959,124                    |

| Rank       | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|--------------------------------------|----------------------|------------------------------|
| 177        | Guideone Mut Ins Co                  | 0.03%                | \$946,050                    |
| 178        | Markel American Ins Co               | 0.03%                | \$907,356                    |
| 179        | Assurance Co Of Amer                 | 0.03%                | \$875,230                    |
| 180        | USAA General Ind Co                  | 0.03%                | \$836,845                    |
| 181        | American Family Home Ins Co          | 0.03%                | \$836,563                    |
| 182        | MBIA Ins Corp                        | 0.03%                | \$823,312                    |
| 183        | Argonaut-Midwest Ins Co              | 0.03%                | \$809,878                    |
| 184        | Electric Ins Co                      | 0.03%                | \$803,418                    |
| 185        | Stonebridge Casualty Ins Co          | 0.03%                | \$787,856                    |
| 186        | Indemnity Ins Co Of North Amer       | 0.03%                | \$786,898                    |
| 187        | Caterpillar Ins Co                   | 0.03%                | \$785,897                    |
| 188        | National Interstate Ins Co           | 0.03%                | \$757,439                    |
| 189        | Quanta Ind Co                        | 0.03%                | \$742,391                    |
| 190        | Celina Mut Ins Co                    | 0.02%                | \$735,603                    |
| 191        | National Ind Co                      | 0.02%                | \$734,402                    |
| 192        | North River Ins Co                   | 0.02%                | \$732,399                    |
| 193        | Podiatry Ins Co Of Amer A Mut Co     | 0.02%                | \$716,301                    |
| 194        | Peninsula Ins Co                     | 0.02%                | \$715,378                    |
| 195        | XL Ins Amer Inc                      | 0.02%                | \$710,685                    |
| 196        | American Commerce Ins Co             | 0.02%                | \$705,834                    |
| 197        | Aegis Security Ins Co                | 0.02%                | \$705,508                    |
| 198        | Insurance Co Of The State Of PA      | 0.02%                | \$699,621                    |
| 199        | United States Surety Co              | 0.02%                | \$699,402                    |
| 200        | Accredited Surety & Cas Co Inc       | 0.02%                | \$688,208                    |
| 201        | Interstate Ind Co                    | 0.02%                | \$686,304                    |
| 202        | Hartford Steam Boil Inspec & Ins Co  | 0.02%                | \$670,571                    |
| 203        | American Fire & Cas Co               | 0.02%                | \$666,715                    |
| 204        | American Road Ins Co                 | 0.02%                | \$655,537                    |
| 205        | Great American Ins Co of NY          | 0.02%                | \$654,352                    |
| 206        | Harleysville Mut Ins Co              | 0.02%                | \$651,877                    |
| 207        | BCS Ins Co                           | 0.02%                | \$645,689                    |
| 208        | American Natl General Ins Co         | 0.02%                | \$643,889                    |
| 209        | Progressive Cas Ins Co               | 0.02%                | \$643,251                    |
| 210        | Transcontinental Ins Co              | 0.02%                | \$603,134                    |
| 211        | Tokio Marine & Nichido Fire Ins Co   | 0.02%                | \$595,382                    |
| 212        | Sentinel Ins Co Ltd                  | 0.02%                | \$589,672<br>\$582,418       |
| 213        | Fidelity Natl Ins Co                 | 0.02%                | \$582,418<br>\$576,154       |
| 214        | First Colonial Ins Co                | 0.02%                | \$576,154                    |
| 215        | West American Ins Co                 | 0.02%                | \$569,699<br>\$564,050       |
| 216        | US Specialty Ins Co<br>Amex Assur Co | 0.02%                | \$564,950<br>\$562,732       |
| 217<br>218 | Amex Assur Co<br>Valley Forge Ins Co | 0.02%<br>0.02%       | \$562,732<br>\$560,073       |
| 218        | Occidental Fire & Cas Co Of NC       | 0.02%                | \$560,073<br>\$554,951       |
| 220        | Gerling Amer Ins Co                  | 0.02%                | \$534,931<br>\$548,911       |
| 220        | Gerning Amer his Co                  | 0.02%                | \$340,911                    |

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 221  | American Intl Ins Co              | 0.02%                | \$533,008                    |
| 222  | Guideone Specialty Mut Ins Co     | 0.02%                | \$532,961                    |
| 223  | Alea North America Ins Co         | 0.02%                | \$525,867                    |
| 224  | Carolina Cas Ins Co               | 0.02%                | \$523,652                    |
| 225  | Commerce & Industry Ins Co        | 0.02%                | \$522,759                    |
| 226  | Harco Natl Ins Co                 | 0.02%                | \$512,342                    |
| 227  | American Automobile Ins Co        | 0.02%                | \$505,317                    |
| 228  | Bond Safeguard Ins Co             | 0.02%                | \$502,756                    |
| 229  | Delos Ins Co                      | 0.02%                | \$489,198                    |
| 230  | Homesite Ins Co Of The Midwest    | 0.02%                | \$486,571                    |
| 231  | National Surety Corp              | 0.02%                | \$477,772                    |
| 232  | Southern States Ins Exch          | 0.02%                | \$474,886                    |
| 233  | Mitsui Sumitomo Ins Co of Amer    | 0.02%                | \$459,281                    |
| 234  | Fidelity Natl Prop and Cas Ins Co | 0.02%                | \$458,135                    |
| 235  | Lumbermens Underwriting Alliance  | 0.02%                | \$457,809                    |
| 236  | Sompo Japan Ins Co of Amer        | 0.02%                | \$456,502                    |
| 237  | SUA Ins Co                        | 0.01%                | \$439,326                    |
| 238  | Financial Guaranty Ins Co         | 0.01%                | \$430,523                    |
| 239  | National General Ins Co           | 0.01%                | \$427,225                    |
| 240  | Wesco Ins Co                      | 0.01%                | \$425,184                    |
| 241  | Selective Ins Co Of The Southeast | 0.01%                | \$418,589                    |
| 242  | DaimlerChrysler Ins Co            | 0.01%                | \$407,876                    |
| 243  | Northern Assur Co Of Amer         | 0.01%                | \$407,077                    |
| 244  | State Natl Ins Co Inc             | 0.01%                | \$402,887                    |
| 245  | T.H.E. Ins Co                     | 0.01%                | \$396,326                    |
| 246  | Motors Ins Corp                   | 0.01%                | \$393,139                    |
| 247  | United States Liability Ins Co    | 0.01%                | \$387,804                    |
| 248  | Central States Ind Co Of Omaha    | 0.01%                | \$376,058                    |
| 249  | Star Ins Co                       | 0.01%                | \$344,757                    |
| 250  | Affiliated Fm Ins Co              | 0.01%                | \$344,609                    |
| 251  | Wausau Business Ins Co            | 0.01%                | \$344,479                    |
| 252  | Illinois Natl Ins Co              | 0.01%                | \$341,133                    |
| 253  | NCMIC Ins Co                      | 0.01%                | \$330,239                    |
| 254  | Colonial American Cas & Surety Co | 0.01%                | \$328,045                    |
| 255  | Beazley Ins Co Inc                | 0.01%                | \$317,209                    |
| 256  | Mountaineer Freedom RRG Inc       | 0.01%                | \$312,327                    |
| 257  | Old Republic Surety Co            | 0.01%                | \$294,446                    |
| 258  | Safety Natl Cas Corp              | 0.01%                | \$293,645                    |
| 259  | New York Marine & Gnrl Ins Co     | 0.01%                | \$293,574                    |
| 260  | National Specialty Ins Co         | 0.01%                | \$286,886                    |
| 261  | Pennsylvania Ntl Mut Cas Ins Co   | 0.01%                | \$282,097                    |
| 262  | American Southern Ins Co          | 0.01%                | \$281,671                    |
| 263  | Starnet Ins Co                    | 0.01%                | \$279,765                    |
| 264  | Hanover Ins Co                    | 0.01%                | \$276,168                    |

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 265  | Midwest Employers Cas Co       | 0.01%                | \$275,398                    |
| 266  | Chicago Ins Co                 | 0.01%                | \$272,653                    |
| 267  | International Fidelity Ins Co  | 0.01%                | \$266,108                    |
| 268  | Diamond State Ins Co           | 0.01%                | \$262,133                    |
| 269  | Professionals Advocate Ins Co  | 0.01%                | \$258,151                    |
| 270  | Fidelity & Guaranty Ins Co     | 0.01%                | \$251,431                    |
| 271  | Great American Alliance Ins Co | 0.01%                | \$248,830                    |
| 272  | Transguard Ins Co Of Amer Inc  | 0.01%                | \$248,642                    |
| 273  | American Zurich Ins Co         | 0.01%                | \$240,198                    |
| 274  | First Surety Corp              | 0.01%                | \$238,547                    |
| 275  | Crum & Forster Ind Co          | 0.01%                | \$237,331                    |
| 276  | Response Worldwide Ins Co      | 0.01%                | \$235,333                    |
| 277  | California Cas Ind Exch        | 0.01%                | \$234,967                    |
| 278  | Virginia Surety Co Inc         | 0.01%                | \$233,634                    |
| 279  | Sentry Ins A Mut Co            | 0.01%                | \$232,083                    |
| 280  | Intrepid Ins Co                | 0.01%                | \$231,842                    |
| 281  | CMG Mortgage Ins Co            | 0.01%                | \$226,426                    |
| 282  | Seneca Ins Co Inc              | 0.01%                | \$226,031                    |
| 283  | Royal Ind Co                   | 0.01%                | \$219,976                    |
| 284  | Benchmark Ins Co               | 0.01%                | \$218,917                    |
| 285  | Colonial Surety Co             | 0.01%                | \$216,785                    |
| 286  | Progressive Paloverde Ins Co   | 0.01%                | \$212,484                    |
| 287  | MutualAid Exchange             | 0.01%                | \$211,571                    |
| 288  | Avemco Ins Co                  | 0.01%                | \$210,047                    |
| 289  | Seaboard Surety Co             | 0.01%                | \$206,689                    |
| 290  | First Liberty Ins Corp         | 0.01%                | \$201,558                    |
| 291  | Travelers Cas & Surety Co      | 0.01%                | \$199,262                    |
| 292  | Platte River Ins Co.           | 0.01%                | \$199,240                    |
| 293  | Triad Guaranty Ins Corp        | 0.01%                | \$194,390                    |
| 294  | Independent Mut Fire Ins Co    | 0.01%                | \$192,888                    |
| 295  | Mico Ins Co                    | 0.01%                | \$190,290                    |
| 296  | St Paul Protective Ins Co      | 0.01%                | \$189,080                    |
| 297  | Commonwealth Ins Co Of Amer    | 0.01%                | \$188,472                    |
| 298  | Armed Forces Ins Exchange      | 0.01%                | \$187,223                    |
| 299  | Century Surety Co              | 0.01%                | \$184,563                    |
| 300  | Vanliner Ins Co                | 0.01%                | \$181,128                    |
| 301  | Federated Service Ins Co       | 0.01%                | \$176,847                    |
| 302  | Campmed Cas & Ind Co Inc MD    | 0.01%                | \$175,450                    |
| 303  | XL Capital Assurance Inc       | 0.01%                | \$172,259                    |
| 304  | MIC Prop & Cas Ins Corp        | 0.01%                | \$167,633                    |
| 305  | Yosemite Ins Co                | 0.01%                | \$165,377                    |
| 306  | Jewelers Mut Ins Co            | 0.01%                | \$160,198                    |
| 307  | American Contractors Ind Co    | 0.01%                | \$158,956                    |
| 308  | Hudson Ins Co                  | 0.01%                | \$157,699                    |

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 309  | North American Specialty Ins Co      | 0.01%                | \$157,418                    |
| 310  | Merastar Ins Co                      | 0.01%                | \$156,601                    |
| 311  | Camico Mut Ins Co                    | 0.01%                | \$155,159                    |
| 312  | Pacific Ind Co                       | 0.01%                | \$154,916                    |
| 313  | Bancinsure Inc                       | 0.00%                | \$145,645                    |
| 314  | Midwest Ins Group Inc RRG            | 0.00%                | \$144,502                    |
| 315  | Standard Guaranty Ins Co             | 0.00%                | \$142,850                    |
| 316  | Utica Mut Ins Co                     | 0.00%                | \$138,064                    |
| 317  | Heritage Ind Co                      | 0.00%                | \$132,404                    |
| 318  | Selective Ins Co Of Amer             | 0.00%                | \$130,591                    |
| 319  | First Guard Ins Co                   | 0.00%                | \$130,042                    |
| 320  | General Cas Co Of WI                 | 0.00%                | \$127,807                    |
| 321  | North Pointe Ins Co                  | 0.00%                | \$126,234                    |
| 322  | Companion Prop & Cas Ins Co          | 0.00%                | \$124,722                    |
| 323  | Fidelity & Guaranty Ins Underwriters | 0.00%                | \$118,794                    |
| 324  | Capital City Ins Co Inc              | 0.00%                | \$116,189                    |
| 325  | First Sealord Surety Inc             | 0.00%                | \$112,464                    |
| 326  | Darwin Natl Assur Co                 | 0.00%                | \$109,789                    |
| 327  | Gateway Ins Co                       | 0.00%                | \$108,876                    |
| 328  | Everest Natl Ins Co                  | 0.00%                | \$107,741                    |
| 329  | Medmarc Cas Ins Co                   | 0.00%                | \$103,091                    |
| 330  | Amerisure Mut Ins Co                 | 0.00%                | \$101,954                    |
| 331  | OneBeacon Ins Co                     | 0.00%                | \$100,817                    |
| 332  | Pennsylvania Manufacturers Asn Ins C | 0.00%                | \$98,287                     |
| 333  | Ohio Ind Co                          | 0.00%                | \$98,085                     |
| 334  | American Hardware Mut Ins Co         | 0.00%                | \$96,107                     |
| 335  | Merchants Bonding Co (Mutual)        | 0.00%                | \$93,327                     |
| 336  | Developers Surety And Ind Co         | 0.00%                | \$92,865                     |
| 337  | Trumbull Ins Co                      | 0.00%                | \$92,216                     |
| 338  | Atlantic Specialty Ins Co            | 0.00%                | \$91,754                     |
| 339  | United Cas Ins Co Of Amer            | 0.00%                | \$91,470                     |
| 340  | Automobile Ins Co Of Hartford CT     | 0.00%                | \$84,056                     |
| 341  | Employers Mut Cas Co                 | 0.00%                | \$83,953                     |
| 342  | Regis Ins Co                         | 0.00%                | \$83,633                     |
| 343  | General Rein Corp                    | 0.00%                | \$82,252                     |
| 344  | Ace Fire Underwriters Ins Co         | 0.00%                | \$81,586                     |
| 345  | Great West Cas Co                    | 0.00%                | \$80,523                     |
| 346  | Insurance Co Of North Amer           | 0.00%                | \$76,642                     |
| 347  | Toyota Motor Ins Co                  | 0.00%                | \$76,107                     |
| 348  | Republic Western Ins Co              | 0.00%                | \$75,884                     |
| 349  | Acstar Ins Co                        | 0.00%                | \$73,632                     |
| 350  | Genesis Ins Co                       | 0.00%                | \$71,758                     |
| 351  | QBE Ins Corp                         | 0.00%                | \$71,059                     |
| 352  | Aca Financial Guaranty Corp          | 0.00%                | \$69,001                     |

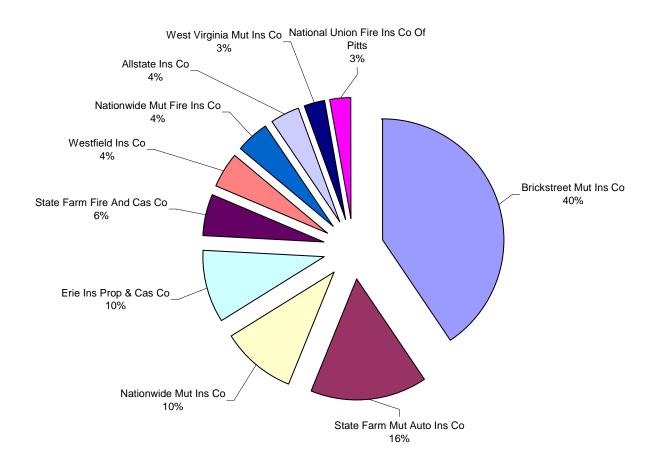
| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 353  | Autoone Ins Co                      | 0.00%                | \$68,076                     |
| 354  | Nipponkoa Ins Co Ltd U.S. Branch    | 0.00%                | \$66,432                     |
| 355  | OneBeacon America Ins Co            | 0.00%                | \$63,910                     |
| 356  | Allegheny Cas Co                    | 0.00%                | \$63,616                     |
| 357  | Mitsui Sumitomo Ins USA Inc         | 0.00%                | \$59,905                     |
| 358  | Euler Hermes American Credit Ind Co | 0.00%                | \$58,421                     |
| 359  | Quadrant Ind Co                     | 0.00%                | \$57,528                     |
| 360  | Garrison Property and Cas Ins Co    | 0.00%                | \$56,839                     |
| 361  | Navigators Ins Co                   | 0.00%                | \$56,656                     |
| 362  | Northern Ins Co Of NY               | 0.00%                | \$54,909                     |
| 363  | American General Ind Co             | 0.00%                | \$51,141                     |
| 364  | Florists Mut Ins Co                 | 0.00%                | \$49,088                     |
| 365  | AIG Centennial Ins Co               | 0.00%                | \$48,824                     |
| 366  | Restoration RRG Inc                 | 0.00%                | \$48,286                     |
| 367  | Rockwood Cas Ins Co                 | 0.00%                | \$48,200                     |
| 368  | Athena Assur Co                     | 0.00%                | \$47,854                     |
| 369  | NGM Ins Co                          | 0.00%                | \$47,638                     |
| 370  | Federated Rural Electric Ins Exch   | 0.00%                | \$47,370                     |
| 371  | Ullico Cas Co                       | 0.00%                | \$45,962                     |
| 372  | Infinity Ins Co                     | 0.00%                | \$43,653                     |
| 373  | AXA Îns Co                          | 0.00%                | \$41,029                     |
| 374  | Atradius Trade Credit Ins Co        | 0.00%                | \$41,000                     |
| 375  | Lexington Natl Ins Corp             | 0.00%                | \$40,935                     |
| 376  | American Live Stock Ins Co          | 0.00%                | \$38,816                     |
| 377  | Pharmacists Mut Ins Co              | 0.00%                | \$38,523                     |
| 378  | Foremost Signature Ins Co           | 0.00%                | \$37,923                     |
| 379  | Aetna Ins Co of CT                  | 0.00%                | \$37,722                     |
| 380  | Contractors Bonding & Ins Co        | 0.00%                | \$37,638                     |
| 381  | AIG Premier Ins Co                  | 0.00%                | \$37,271                     |
| 382  | Verlan Fire Ins Co MD               | 0.00%                | \$34,700                     |
| 383  | American Motorists Ins Co           | 0.00%                | \$34,668                     |
| 384  | Hartford Accid & Ind Co             | 0.00%                | \$34,121                     |
| 385  | Deerbrook Ins Co                    | 0.00%                | \$33,909                     |
| 386  | Massachusetts Bay Ins Co            | 0.00%                | \$31,523                     |
| 387  | Farmington Cas Co                   | 0.00%                | \$27,074                     |
| 388  | Guarantee Co Of North America USA   | 0.00%                | \$26,135                     |
| 389  | Medical Protective Co               | 0.00%                | \$25,843                     |
| 390  | American Agri Business Ins Co       | 0.00%                | \$24,006                     |
| 391  | Great Midwest Ins Co                | 0.00%                | \$23,177                     |
| 392  | American Sentinel Ins Co            | 0.00%                | \$22,689                     |
| 393  | LM Ins Corp                         | 0.00%                | \$22,389                     |
| 394  | Employers Fire Ins Co               | 0.00%                | \$20,628                     |
| 395  | Employers Ins of Wausau             | 0.00%                | \$20,564                     |
| 396  | St Paul Guardian Ins Co             | 0.00%                | \$20,044                     |

| Rank       | Company Name                                     | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------|--|----------------------|------------------------------|
| 397        | Phoenix Ind Ins Co                               | 0.00%                | \$19,463                     |
| 398        | Genworth Residential Mrt Ins Corp NC             | 0.00%                | \$19,250                     |
| 399        | American Modern Select Ins Co                    | 0.00%                | \$18,961                     |
| 400        | Farmland Mut Ins Co                              | 0.00%                | \$17,931                     |
| 401        | Associated Ind Corp                              | 0.00%                | \$17,391                     |
| 402        | FFG Ins Co                                       | 0.00%                | \$16,523                     |
| 403        | Regent Ins Co                                    | 0.00%                | \$16,177                     |
| 404        | Argonaut Ins Co                                  | 0.00%                | \$15,597                     |
| 405        | Spirit Mountain Ins Co RRG Inc                   | 0.00%                | \$15,425                     |
| 406        | Commercial Guaranty Cas Ins Co                   | 0.00%                | \$13,952                     |
| 407        | American Safety Cas Ins Co                       | 0.00%                | \$12,543                     |
| 408        | Audubon Ins Co                                   | 0.00%                | \$12,458                     |
| 409        | Washington Intl Ins Co                           | 0.00%                | \$12,318                     |
| 410        | Atlas RRG Inc                                    | 0.00%                | \$12,312                     |
| 411        | Radian Asset Assur Inc                           | 0.00%                | \$10,295                     |
| 412<br>413 | Fairmont Premier Ins Co Pacific Specialty Ins Co | 0.00%<br>0.00%       | \$10,150<br>\$9,532          |
| 414        | Zurich American Ins Co Of IL                     | 0.00%                | \$9,332<br>\$8,924           |
| 415        | Care RRG Inc                                     | 0.00%                | \$8,683                      |
| 416        | CIM Ins Corp                                     | 0.00%                | \$7,218                      |
| 417        | AXA Art Ins Corp                                 | 0.00%                | \$7,103                      |
| 418        | Old Republic General Ins Corp                    | 0.00%                | \$6,060                      |
| 419        | United Natl Specialty Ins Co                     | 0.00%                | \$5,824                      |
| 420        | Inland Mut Ins Co                                | 0.00%                | \$5,786                      |
| 421        | Protective Ins Co                                | 0.00%                | \$5,577                      |
| 422        | Employers Reins Corp                             | 0.00%                | \$5,093                      |
| 423        | Old United Cas Co                                | 0.00%                | \$4,969                      |
| 424        | Oriska Ins Co                                    | 0.00%                | \$4,944                      |
| 425        | Church Ins Co                                    | 0.00%                | \$4,436                      |
| 426        | Travelers Prop Cas Ins Co                        | 0.00%                | \$3,608                      |
| 427        | Republic Mut Ins Co                              | 0.00%                | \$3,574                      |
| 428        | Manufacturers Alliance Ins Co                    | 0.00%                | \$3,222                      |
| 429        | National Farmers Union Prop & Cas                | 0.00%                | \$3,194                      |
| 430        | Indiana Lumbermens Mut Ins Co                    | 0.00%                | \$3,097                      |
| 431        | Cumberland Cas & Surety Co                       | 0.00%                | \$3,000                      |
| 432        | Fortress Ins Co                                  | 0.00%                | \$2,977                      |
| 433        | United Guaranty Mtg Indem Co                     | 0.00%                | \$2,929                      |
| 434        | National American Ins Co                         | 0.00%                | \$2,561                      |
| 435        | Universal Fire and Cas Ins Co                    | 0.00%                | \$2,148                      |
| 436        | Nationweld RRG Inc                               | 0.00%                | \$2,096                      |
| 437        | MGIC Ind Corp Insurance Co Of The West           | 0.00%                | \$1,901<br>\$1,852           |
| 438<br>439 | Chubb Ind Ins Co                                 | 0.00%<br>0.00%       | \$1,852<br>\$1,753           |
|            |  | 0.00%                | \$1,753<br>\$1,676           |
| 440        | First American Prop & Cas Ins Co                 | 0.00%                | \$1,070                      |

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 441  | United Fire & Cas Co                | 0.00%                | \$1,592                      |
| 442  | Westfield Natl Ins Co               | 0.00%                | \$1,447                      |
| 443  | Berkley Regional Ins Co             | 0.00%                | \$1,189                      |
| 444  | Universal Ins Co                    | 0.00%                | \$1,129                      |
| 445  | Pacific Employers Ins Co            | 0.00%                | \$947                        |
| 446  | Continental Western Ins Co          | 0.00%                | \$878                        |
| 447  | Gray Ins Co                         | 0.00%                | \$796                        |
| 448  | Pennsylvania Manufacturers Ind Co   | 0.00%                | \$712                        |
| 449  | Great American Spirit Ins Co        | 0.00%                | \$485                        |
| 450  | Capitol Ind Corp                    | 0.00%                | \$458                        |
| 451  | AIG Natl Ins Co Inc                 | 0.00%                | \$336                        |
| 452  | Converium Ins North Amer Inc        | 0.00%                | \$273                        |
| 453  | Centennial Ins Co                   | 0.00%                | \$271                        |
| 454  | United Gty Residential Ins Co Of NC | 0.00%                | \$245                        |
| 455  | Chubb Natl Ins Co                   | 0.00%                | \$244                        |
| 456  | CMG Mortgage Assur Co               | 0.00%                | \$224                        |
| 457  | Old Republic Security Assur Co      | 0.00%                | \$189                        |
| 458  | Peerless Ins Co                     | 0.00%                | \$184                        |
| 459  | Independence Amer Ins Co            | 0.00%                | \$165                        |
| 460  | American Manufacturers Mut Ins Co   | 0.00%                | \$143                        |
| 461  | Courtesy Ins Co                     | 0.00%                | \$125                        |
| 462  | Progressive Direct Ins Co           | 0.00%                | \$102                        |
| 463  | Verex Assure Inc                    | 0.00%                | \$92                         |
| 464  | Erie Ins Exch                       | 0.00%                | \$85                         |
| 465  | Central Natl Ins Co Of Omaha        | 0.00%                | \$79                         |
| 466  | Pennsylvania General Ins Co         | 0.00%                | \$52                         |
| 467  | Genworth Mortgage Ins Corp Of NC    | 0.00%                | \$38                         |
| 468  | Agri General Ins Co                 | 0.00%                | \$17                         |
| 469  | Vehicular Service Ins Co RRG        | 0.00%                | \$15                         |
| 470  | Cherokee Ins Co                     | 0.00%                | \$1                          |
| 471  | Valiant Ins Co                      | 0.00%                | (\$17)                       |
| 472  | Bankers Standard Ins Co             | 0.00%                | (\$105)                      |
| 473  | The Bar Plan Mut Ins Co             | 0.00%                | (\$131)                      |
| 474  | Northbrook Ind Co                   | 0.00%                | (\$703)                      |
| 475  | Atlantic Mut Ins Co                 | 0.00%                | (\$1,439)                    |
| 476  | LM Property and Casualty Ins. Co.   | 0.00%                | (\$1,734)                    |
| 477  | Lumbermens Mut Cas Co               | 0.00%                | (\$1,934)                    |
| 478  | Frontier Ins Co                     | 0.00%                | (\$55,536)                   |

| Total for Top 10 Insurers    | 64.16%  | \$1,889,688,518 |
|------------------------------|---------|-----------------|
| Total for All Other Insurers | 35.84%  | \$1,055,586,845 |
| Total for All Insurers       | 100.00% | \$2,945,275,363 |

## **Property Totals**



## 2006 West Virginia Market Share Report Surety

| Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-----------------------------------|----------------------|------------------------------|
| 1    | Travelers Cas & Surety Co Of Amer | 30.49%               | \$9,724,159                  |
| 2    | Ohio Farmers Ins Co               | 7.55%                | \$2,408,066                  |
| 3    | Liberty Mut Ins Co                | 4.35%                | \$1,387,847                  |
| 4    | Fidelity & Deposit Co Of MD       | 4.35%                | \$1,386,232                  |
| 5    | St Paul Fire & Marine Ins Co      | 4.23%                | \$1,348,963                  |
| 6    | Western Surety Co                 | 3.90%                | \$1,242,589                  |
| 7    | Lexon Ins Co                      | 3.85%                | \$1,227,143                  |
| 8    | Lyndon Property Ins Co            | 3.38%                | \$1,079,501                  |
| 9    | Federal Ins Co                    | 3.17%                | \$1,011,925                  |
| 10   | United States Surety Co           | 2.19%                | \$699,402                    |
| 11   | Accredited Surety & Cas Co Inc    | 2.16%                | \$688,208                    |
| 12   | Safeco Ins Co Of Amer             | 2.11%                | \$673,122                    |
| 13   | Quanta Ind Co                     | 2.06%                | \$658,621                    |
| 14   | Hartford Fire In Co               | 1.64%                | \$523,063                    |
| 15   | RLI Ins Co                        | 1.61%                | \$512,792                    |
| 16   | Bond Safeguard Ins Co             | 1.58%                | \$502,756                    |
| 17   | Great American Ins Co             | 1.29%                | \$411,750                    |
| 18   | Erie Ins Prop & Cas Co            | 1.23%                | \$392,174                    |
| 19   | Westchester Fire Ins Co           | 0.97%                | \$310,433                    |
| 20   | American Cas Co Of Reading PA     | 0.87%                | \$275,942                    |
| 21   | International Fidelity Ins Co     | 0.83%                | \$266,108                    |
| 22   | American Southern Ins Co          | 0.83%                | \$263,567                    |
| 23   | Old Republic Surety Co            | 0.81%                | \$259,740                    |
| 24   | Cincinnati Ins Co                 | 0.77%                | \$246,005                    |
| 25   | US Fidelity & Guaranty Co         | 0.76%                | \$241,299                    |
| 26   | First Surety Corp                 | 0.75%                | \$238,547                    |
| 27   | National Fire Ins Co Of Hartford  | 0.69%                | \$219,025                    |
| 28   | Colonial Surety Co                | 0.67%                | \$213,058                    |
| 29   | Seaboard Surety Co                | 0.65%                | \$206,689                    |
| 30   | First Natl Ins Co Of Amer         | 0.63%                | \$200,999                    |
| 31   | Platte River Ins Co.              | 0.55%                | \$174,737                    |
| 32   | Century Surety Co                 | 0.50%                | \$159,103                    |
| 33   | American Contractors Ind Co       | 0.50%                | \$158,956                    |
| 34   | Ohio Cas Ins Co                   | 0.48%                | \$151,546                    |
| 35   | Westfield Ins Co                  | 0.43%                | \$136,665                    |
| 36   | Travelers Cas & Surety Co         | 0.42%                | \$133,436                    |
| 37   | Companion Prop & Cas Ins Co       | 0.39%                | \$124,722                    |
| 38   | Lincoln General Ins Co            | 0.36%                | \$114,245                    |
| 39   | First Sealord Surety Inc          | 0.35%                | \$112,464                    |
| 40   | Arch Ins Co                       | 0.34%                | \$107,583                    |
| 41   | American Home Assur Co            | 0.32%                | \$102,827                    |
| 42   | Continental Cas Co                | 0.31%                | \$97,921                     |
| 43   | Insurance Co Of The State Of PA   | 0.30%                | \$96,817                     |
| 44   | Merchants Bonding Co (Mutual)     | 0.29%                | \$93,327                     |

## 2006 West Virginia Market Share Report Surety

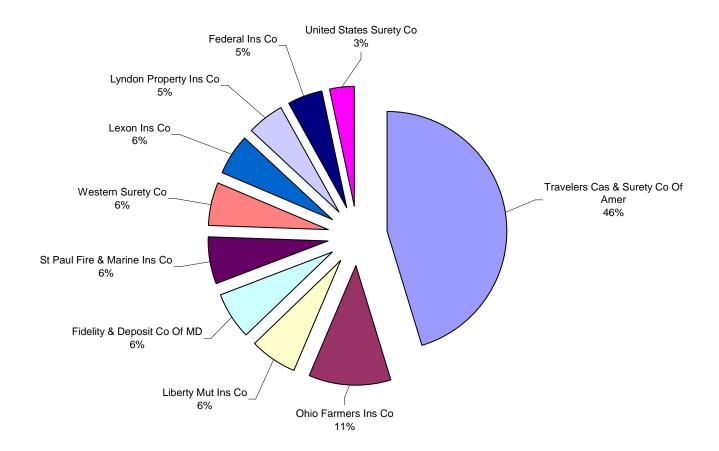
| Rank             | Company Name                                 | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------------------|--|----------------------|------------------------------|
| 45               | Developers Surety And Ind Co                 | 0.29%                | \$92,865                     |
| 46               | XL Specialty Ins Co                          | 0.28%                | \$90,662                     |
| 47               | North American Specialty Ins Co              | 0.26%                | \$81,748                     |
| 48               | Acstar Ins Co                                | 0.23%                | \$73,632                     |
| 49               | New York Marine & Gnrl Ins Co                | 0.20%                | \$64,283                     |
| 50               | Allegheny Cas Co                             | 0.20%                | \$63,616                     |
| 51               | Pennsylvania Ntl Mut Cas Ins Co              | 0.17%                | \$54,138                     |
| 52               | State Automobile Mut Ins Co                  | 0.17%                | \$53,887                     |
| 53               | State Farm Fire And Cas Co                   | 0.17%                | \$52,799                     |
| 54               | Fidelity & Guaranty Ins Co                   | 0.16%                | \$52,271                     |
| 55<br>5.5        | Safety Natl Cas Corp                         | 0.16%                | \$50,939                     |
| 56               | Utica Mut Ins Co                             | 0.15%                | \$48,080                     |
| 57               | Hanover Ins Co                               | 0.14%                | \$43,127                     |
| 58<br>59         | Lexington Natl Ins Corp                      | 0.13%<br>0.12%       | \$40,935                     |
| 60               | Vigilant Ins Co Contractors Bonding & Ins Co | 0.12%                | \$38,463<br>\$37,638         |
| 61               | American Fire & Cas Co                       | 0.12%                | \$36,181                     |
| 62               | Federated Mut Ins Co                         | 0.11%                | \$32,126                     |
| 63               | Greenwich Ins Co                             | 0.10%                | \$31,745                     |
| 64               | Guarantee Co Of North America USA            | 0.08%                | \$26,102                     |
| 65               | Hartford Accid & Ind Co                      | 0.08%                | \$24,758                     |
| 66               | Seneca Ins Co Inc                            | 0.07%                | \$23,901                     |
| 67               | American Guarantee & Liability Ins           | 0.07%                | \$23,450                     |
| 68               | Travelers Ind Co                             | 0.07%                | \$22,448                     |
| 69               | Hartford Cas Ins Co                          | 0.06%                | \$18,252                     |
| 70               | NGM Ins Co                                   | 0.05%                | \$15,227                     |
| 71               | American States Ins Co                       | 0.05%                | \$15,063                     |
| 72               | National Union Fire Ins Co Of Pitts          | 0.04%                | \$14,228                     |
| 73               | American Safety Cas Ins Co                   | 0.04%                | \$12,543                     |
| 74               | Washington Intl Ins Co                       | 0.04%                | \$12,318                     |
| 75               | General Ins Co Of Amer                       | 0.03%                | \$11,014                     |
| 76               | Selective Ins Co Of Amer                     | 0.03%                | \$10,754                     |
| 77<br><b>7</b> 0 | Old Republic Ins Co                          | 0.03%                | \$9,138                      |
| 78<br>70         | Aegis Security Ins Co                        | 0.02%                | \$7,739                      |
| 79               | Employers Mut Cas Co                         | 0.02%                | \$7,061                      |
| 80               | Sentry Select Ins Co                         | 0.02%                | \$5,703                      |
| 81               | Protective Ins Co                            | 0.02%                | \$5,577                      |
| 82               | Farmington Cas Co<br>OneBeacon Ins Co        | 0.02%                | \$5,565<br>\$5,060           |
| 83<br>84         | Oriska Ins Co                                | 0.02%<br>0.02%       | \$5,069<br>\$4,944           |
| 85               | Progressive Cas Ins Co                       | 0.02%                | \$4,944<br>\$4,937           |
| 86               | Continental Ins Co                           | 0.02%                | \$4,957<br>\$4,055           |
| 87               | Ohio Ind Co                                  | 0.01%                | \$3,817                      |
| 88               | American Bankers Ins Co Of FL                | 0.01%                | \$3,359                      |
| 00               | 1 morioun bunkers into CO Of 1 D             | 0.0170               | Ψ5,557                       |

## 2006 West Virginia Market Share Report Surety

| R | Rank | Company Name                      | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|---|------|-----------------------------------|----------------------|------------------------------|
|   | 89   | American Motorists Ins Co         | 0.01%                | \$3,300                      |
|   | 90   | United States Fire Ins Co         | 0.01%                | \$3,209                      |
|   | 91   | Insurance Co Of North Amer        | 0.01%                | \$3,194                      |
|   | 92   | Carolina Cas Ins Co               | 0.01%                | \$3,091                      |
|   | 93   | Cumberland Cas & Surety Co        | 0.01%                | \$3,000                      |
|   | 94   | Universal Fire and Cas Ins Co     | 0.01%                | \$2,148                      |
|   | 95   | Universal Underwriters Ins Co     | 0.01%                | \$1,943                      |
|   | 96   | Indemnity Ins Co Of North Amer    | 0.01%                | \$1,683                      |
|   | 97   | United Fire & Cas Co              | 0.00%                | \$1,592                      |
|   | 98   | Harco Natl Ins Co                 | 0.00%                | \$1,591                      |
|   | 99   | Insurance Co Of The West          | 0.00%                | \$1,552                      |
|   | 100  | American Ins Co                   | 0.00%                | \$1,544                      |
|   | 101  | Cumis Ins Society Inc             | 0.00%                | \$1,418                      |
|   | 102  | Berkley Regional Ins Co           | 0.00%                | \$1,189                      |
|   | 103  | Lumbermens Underwriting Alliance  | 0.00%                | \$1,101                      |
|   | 104  | Radian Asset Assur Inc            | 0.00%                | \$771                        |
|   | 105  | DaimlerChrysler Ins Co            | 0.00%                | \$770                        |
|   | 106  | Navigators Ins Co                 | 0.00%                | \$626                        |
|   | 107  | Rockwood Cas Ins Co               | 0.00%                | \$562                        |
|   | 108  | St Paul Guardian Ins Co           | 0.00%                | \$531                        |
|   | 109  | Fairmont Specialty Ins Co         | 0.00%                | \$431                        |
|   | 110  | T.H.E. Ins Co                     | 0.00%                | \$254                        |
|   | 111  | Southern States Ins Exch          | 0.00%                | \$250                        |
|   | 112  | Employers Ins of Wausau           | 0.00%                | \$240                        |
|   | 113  | Atlantic Mut Ins Co               | 0.00%                | \$200                        |
|   | 114  | West American Ins Co              | 0.00%                | \$200                        |
|   | 115  | Peerless Ins Co                   | 0.00%                | \$184                        |
|   | 116  | Pacific Employers Ins Co          | 0.00%                | \$85                         |
|   | 117  | LM Ins Corp                       | 0.00%                | \$68                         |
|   | 118  | Fidelity Natl Prop and Cas Ins Co | 0.00%                | \$63                         |
|   | 119  | Great American Ins Co of NY       | 0.00%                | \$63                         |
|   | 120  | Royal Ind Co                      | 0.00%                | \$56                         |
|   | 121  | Pennsylvania General Ins Co       | 0.00%                | \$52                         |
|   | 122  | American Alt Ins Corp             | 0.00%                | \$51                         |
|   | 123  | OneBeacon America Ins Co          | 0.00%                | \$26                         |
|   | 124  | Republic Western Ins Co           | 0.00%                | \$19                         |
|   | 125  | Empire Fire & Marine Ins Co       | 0.00%                | \$6                          |
|   | 126  | Cherokee Ins Co                   | 0.00%                | \$1                          |
|   | 127  | The Bar Plan Mut Ins Co           | 0.00%                | (\$131)                      |
|   | 128  | Lumbermens Mut Cas Co             | 0.00%                | (\$1,159)                    |
|   | 129  | Harleysville Mut Ins Co           | -0.01%               | (\$3,040)                    |
|   | 130  | Frontier Ins Co                   | -0.17%               | (\$55,536)                   |
|   |      |                                   |                      |                              |

| Total for Top 10 Insurers    | 67.45%  | \$21,515,827 |
|------------------------------|---------|--------------|
| Total for All Other Insurers | 32.55%  | \$10,381,602 |
| Total for All Insurers       | 100.00% | \$31,897,429 |

## **Surety**



## 2006 West Virginia Market Share Report Workers Compensation

| Rank | Company Name                         | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------------|----------------------|------------------------------|
| 1    | Brickstreet Mut Ins Co               | 99.14%               | \$765,349,055                |
| 2    | National Union Fire Ins Co Of Pitts  | 0.24%                | \$1,890,068                  |
| 3    | American Home Assur Co               | 0.15%                | \$1,174,774                  |
| 4    | Liberty Ins Corp                     | 0.10%                | \$757,243                    |
| 5    | Westfield Ins Co                     | 0.09%                | \$711,386                    |
| 6    | Federal Ins Co                       | 0.07%                | \$547,396                    |
| 7    | Zurich American Ins Co               | 0.03%                | \$255,204                    |
| 8    | Old Republic Ins Co                  | 0.03%                | \$217,077                    |
| 9    | Mitsui Sumitomo Ins Co of Amer       | 0.02%                | \$145,019                    |
| 10   | Ace American Ins Co                  | 0.02%                | \$138,902                    |
| 11   | Hartford Fire In Co                  | 0.01%                | \$106,697                    |
| 12   | American Zurich Ins Co               | 0.01%                | \$103,217                    |
| 13   | Nationwide Mut Ins Co                | 0.01%                | \$78,985                     |
| 14   | Sentry Select Ins Co                 | 0.01%                | \$68,932                     |
| 15   | United States Fire Ins Co            | 0.01%                | \$59,769                     |
| 16   | Indemnity Ins Co Of North Amer       | 0.01%                | \$51,450                     |
| 17   | Liberty Mut Ins Co                   | 0.01%                | \$43,490                     |
| 18   | Twin City Fire Ins Co                | 0.01%                | \$41,154                     |
| 19   | Pennsylvania Manufacturers Asn Ins C | 0.01%                | \$40,193                     |
| 20   | Insurance Co Of The State Of PA      | 0.00%                | \$38,296                     |
| 21   | St Paul Fire & Marine Ins Co         | 0.00%                | \$37,383                     |
| 22   | Vigilant Ins Co                      | 0.00%                | \$23,455                     |
| 23   | Nationwide Mut Fire Ins Co           | 0.00%                | \$23,059                     |
| 24   | Commerce & Industry Ins Co           | 0.00%                | \$21,690                     |
| 25   | American Ins Co                      | 0.00%                | \$21,336                     |
| 26   | Hartford Cas Ins Co                  | 0.00%                | \$18,532                     |
| 27   | Ohio Cas Ins Co                      | 0.00%                | \$12,623                     |
| 28   | Argonaut Ins Co                      | 0.00%                | \$12,261                     |
| 29   | American Fire & Cas Co               | 0.00%                | \$11,424                     |
| 30   | Wausau Underwriters Ins Co           | 0.00%                | \$10,401                     |
| 31   | Fidelity & Guaranty Ins Co           | 0.00%                | \$8,380                      |
| 32   | XL Specialty Ins Co                  | 0.00%                | \$7,251                      |
| 33   | New Hampshire Ins Co                 | 0.00%                | \$6,570                      |
| 34   | Great Northern Ins Co                | 0.00%                | \$6,351                      |
| 35   | North River Ins Co                   | 0.00%                | \$6,310                      |
| 36   | Old Republic General Ins Corp        | 0.00%                | \$6,060                      |
| 37   | Pacific Ind Co                       | 0.00%                | \$6,043                      |
| 38   | Fidelity & Deposit Co Of MD          | 0.00%                | \$5,488                      |
| 39   | Zurich American Ins Co Of IL         | 0.00%                | \$5,423                      |
| 40   | St Paul Mercury Ins Co               | 0.00%                | \$5,311                      |
| 41   | National Surety Corp                 | 0.00%                | \$4,334                      |
| 42   | Hartford Ins Co Of The Midwest       | 0.00%                | \$3,487                      |
| 43   | First Liberty Ins Corp               | 0.00%                | \$3,330                      |
| 44   | Electric Ins Co                      | 0.00%                | \$3,256                      |

## 2006 West Virginia Market Share Report Workers Compensation

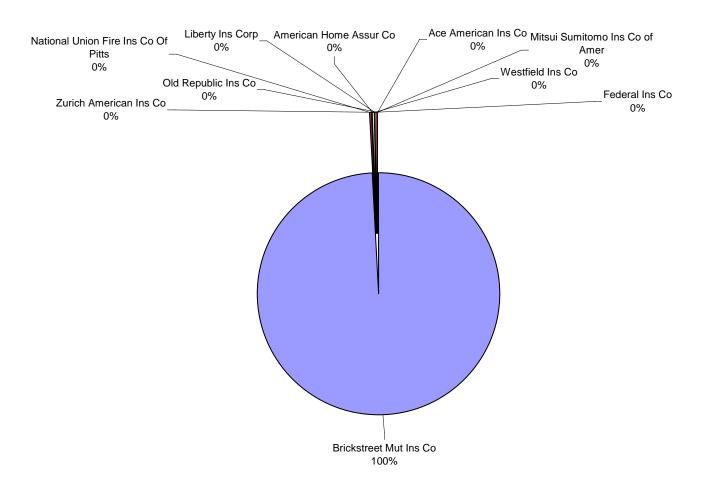
| Rank | Company Name                       | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------------|----------------------|------------------------------|
| 45   | Manufacturers Alliance Ins Co      | 0.00%                | \$3,222                      |
| 46   | Associated Ind Corp                | 0.00%                | \$2,904                      |
| 47   | Everest Natl Ins Co                | 0.00%                | \$2,893                      |
| 48   | Nationwide Prop & Cas Ins Co       | 0.00%                | \$2,267                      |
| 49   | Ace Fire Underwriters Ins Co       | 0.00%                | \$2,238                      |
| 50   | American Automobile Ins Co         | 0.00%                | \$2,131                      |
| 51   | West American Ins Co               | 0.00%                | \$2,064                      |
| 52   | American Guarantee & Liability Ins | 0.00%                | \$1,997                      |
| 53   | Wausau Business Ins Co             | 0.00%                | \$1,929                      |
| 54   | Hartford Underwriters Ins Co       | 0.00%                | \$1,877                      |
| 55   | Chubb Ind Ins Co                   | 0.00%                | \$1,753                      |
| 56   | Amerisure Mut Ins Co               | 0.00%                | \$1,665                      |
| 57   | Continental Cas Co                 | 0.00%                | \$1,607                      |
| 58   | LM Ins Corp                        | 0.00%                | \$1,394                      |
| 59   | Crum & Forster Ind Co              | 0.00%                | \$756                        |
| 60   | Argonaut-Midwest Ins Co            | 0.00%                | \$752                        |
| 61   | Pennsylvania Manufacturers Ind Co  | 0.00%                | \$712                        |
| 62   | American Motorists Ins Co          | 0.00%                | \$697                        |
| 63   | Pacific Employers Ins Co           | 0.00%                | \$695                        |
| 64   | Firemans Fund Ins Co               | 0.00%                | \$607                        |
| 65   | Transportation Ins Co              | 0.00%                | \$593                        |
| 66   | St Paul Guardian Ins Co            | 0.00%                | \$486                        |
| 67   | Lumbermens Mut Cas Co              | 0.00%                | \$473                        |
| 68   | Alea North America Ins Co          | 0.00%                | \$444                        |
| 69   | Employers Mut Cas Co               | 0.00%                | \$397                        |
| 70   | Regent Ins Co                      | 0.00%                | \$368                        |
| 71   | American Cas Co Of Reading PA      | 0.00%                | \$310                        |
| 72   | Harleysville Mut Ins Co            | 0.00%                | \$280                        |
| 73   | National Fire Ins Co Of Hartford   | 0.00%                | \$219                        |
| 74   | Insurance Co Of North Amer         | 0.00%                | \$205                        |
| 75   | Transcontinental Ins Co            | 0.00%                | \$202                        |
| 76   | General Cas Co Of WI               | 0.00%                | \$190                        |
| 77   | Property & Cas Ins Co Of Hartford  | 0.00%                | \$163                        |
| 78   | Mitsui Sumitomo Ins USA Inc        | 0.00%                | \$153                        |
| 79   | American Manufacturers Mut Ins Co  | 0.00%                | \$122                        |
| 80   | Birmingham Fire Ins Co Of PA       | 0.00%                | \$121                        |
| 81   | Tokio Marine & Nichido Fire Ins Co | 0.00%                | \$98                         |
| 82   | Nationwide Agribusiness Ins Co     | 0.00%                | \$48                         |
| 83   | Granite State Ins Co               | 0.00%                | \$26                         |
| 84   | Ace Prop & Cas Ins Co              | 0.00%                | \$24                         |
| 85   | Discover Prop & Cas Ins Co         | 0.00%                | \$3                          |
| 86   | Travelers Property Cas Co Of Amer  | 0.00%                | (\$1)                        |
| 87   | Continental Ins Co                 | 0.00%                | (\$12)                       |
| 88   | Bankers Standard Ins Co            | 0.00%                | (\$105)                      |

## 2006 West Virginia Market Share Report Workers Compensation

| Rank | Company Name              | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|---------------------------|----------------------|------------------------------|
| 89   | Travelers Ind Co          | 0.00%                | (\$165)                      |
| 90   | Sentry Ins A Mut Co       | 0.00%                | (\$238)                      |
| 91   | Employers Fire Ins Co     | 0.00%                | (\$251)                      |
| 92   | Hartford Accid & Ind Co   | 0.00%                | (\$672)                      |
| 93   | Atlantic Mut Ins Co       | 0.00%                | (\$1,639)                    |
| 94   | Illinois Natl Ins Co      | 0.00%                | (\$3,527)                    |
| 95   | Employers Ins of Wausau   | 0.00%                | (\$6,597)                    |
| 96   | US Fidelity & Guaranty Co | 0.00%                | (\$6,794)                    |
| 97   | Liberty Mut Fire Ins Co   | -0.01%               | (\$104,925)                  |

| Total for Top 10 Insurers    | 99.89%  | \$771,186,124 |
|------------------------------|---------|---------------|
| Total for All Other Insurers | 0.11%   | \$816,100     |
| Total for All Insurers       | 100.00% | \$772,002,224 |

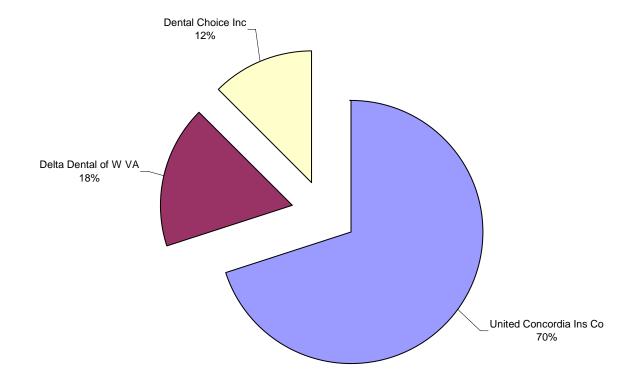
## **Workers Compensation**



## **2006** West Virginia Market Share Report Health Insurers Reporting Dental Only

| Rank | Company Name                 | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------|----------------------|------------------------------|
| 1    | United Concordia Ins Co      | 70.05%               | \$5,020,388                  |
| 2    | Delta Dental of W VA         | 17.53%               | \$1,256,331                  |
| 3    | Dental Choice Inc            | 12.42%               | \$889,920                    |
|      | Total for Top 10 Insurers    | 100.00%              | \$7,166,639                  |
|      | Total for All Other Insurers |                      |                              |
|      | Total for All Insurers       | 100.00%              | \$7,166,639                  |

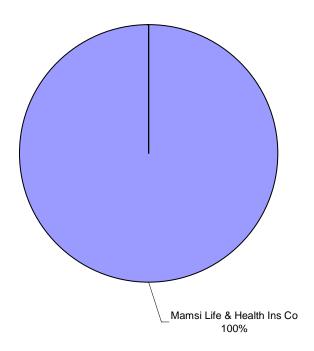
## **Health Insurers Reporting Dental Only**



## 2006 West Virginia Market Share Report Health Insurers Reporting Disability Income

| Rank | Company Name   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--|----------------------|------------------------------|
| 1    | Mamsi Life And Health Ins Co                           | 100.00%              | \$64,747                     |
|      | Total for Top 10 Insurers Total for All Other Insurers | 100.00%              | \$64,747                     |
|      | Total for All Insurers                                 | 100.00%              | \$64,747                     |

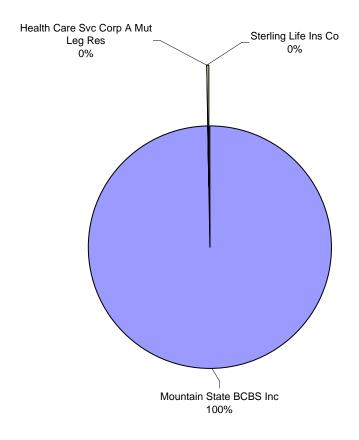
## **Health Insurers Reporting Disability Income**



## 2006 West Virginia Market Share Report Health Insurers Reporting Medicare Supplement

| Rank | Company Name                 | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|------------------------------|----------------------|------------------------------|
| 1    | Mountain State BCBS Inc      | 99.62%               | \$33,545,904                 |
| 2    | Sterling Life Ins Co         | 0.23%                | \$78,712                     |
| 3    | <u> </u>                     | 0.14%                | \$48,012                     |
|      | Total for Top 10 Insurers    | 100.00%              | \$33,672,628                 |
|      | Total for All Other Insurers |                      |                              |
|      | Total for All Insurers       | 100.00%              | \$33,672,628                 |

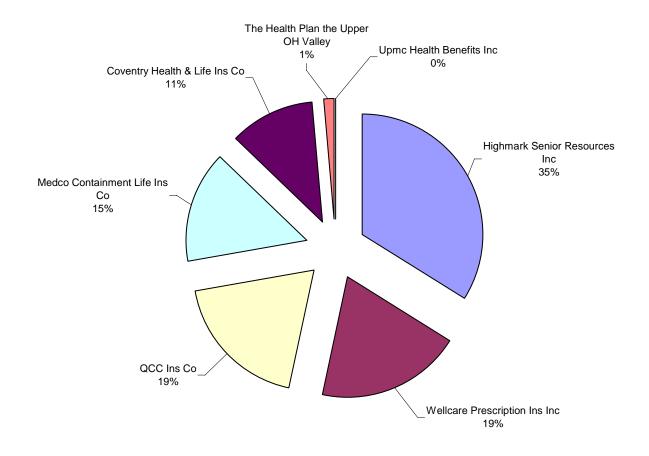
### **Health Insurers Reporting Medicare Supplement**



## **2006** West Virginia Market Share Report Health Insurers Reporting Other

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Highmark Senior Resources Inc       | 33.94%               | \$13,639,677                 |
| 2    | Wellcare Prescription Ins Inc       | 19.42%               | \$7,802,351                  |
| 3    | QCC Ins Co                          | 18.74%               | \$7,529,466                  |
| 4    | Medco Containment Life Ins Co       | 15.12%               | \$6,077,360                  |
| 5    | Coventry Health & Life Ins Co       | 11.39%               | \$4,577,157                  |
| 6    | The Health Plan the Upper OH Valley | 1.39%                | \$560,011                    |
| 7    | Upmc Health Benefits Inc            | 0.00%                | \$441                        |
|      | Total for Top 10 Insurers           | 100.00%              | \$40,186,463                 |
|      | Total for All Other Insurers        |                      |                              |
|      | Total for All Insurers              | 100.00%              | \$40,186,463                 |

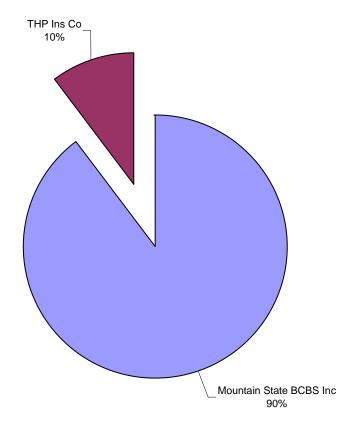
## **Health Insurers Reporting Other**



## **2006** West Virginia Market Share Report Health Insurers Reporting Stop Loss

| Rank | Company Name   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--|----------------------|------------------------------|
| 1 2  | Mountain State BCBS Inc<br>THP Ins Co                  | 89.75%<br>10.25%     | \$15,337,633<br>\$1,751,007  |
|      | Total for Top 10 Insurers Total for All Other Insurers | 100.00%              | \$17,088,640                 |
|      | Total for All Insurers                                 | 100.00%              | \$17,088,640                 |

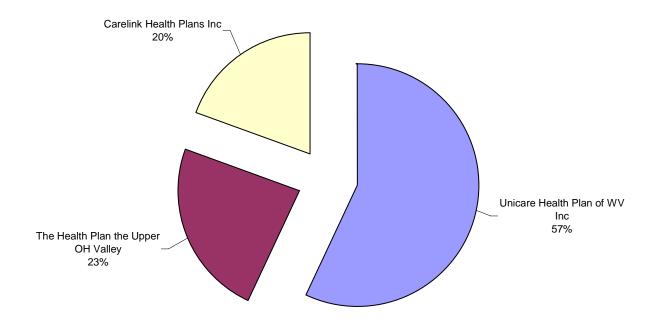
## **Health Insurers Reporting Stop Loss**



## 2006 West Virginia Market Share Report Health Insurers Reporting Title XIX Medicaid

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Unicare Health Plan of WV Inc       | 57.07%               | \$137,911,250                |
| 2    | The Health Plan the Upper OH Valley | 23.38%               | \$56,494,475                 |
| 3    | Carelink Health Plans Inc           | 19.55%               | \$47,253,995                 |
|      | Total for Top 10 Insurers           | 100.00%              | \$241,659,720                |
|      | Total for All Other Insurers        |                      |                              |
|      | Total for All Insurers              | 100.00%              | \$241,659,720                |

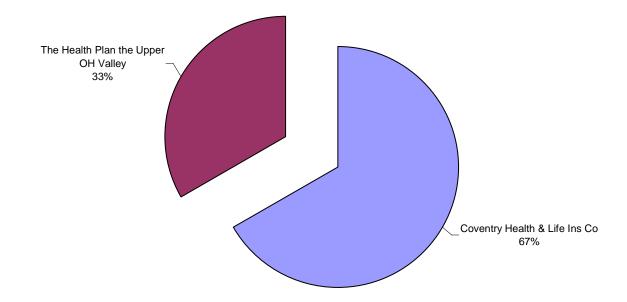
## **Health Insurers Reporting Title XIX Medicaid**



## 2006 West Virginia Market Share Report Health Insurers Reporting Title XVIII Medicare

| Rank | Company Name                        | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|-------------------------------------|----------------------|------------------------------|
| 1    | Coventry Health & Life Ins Co       | 66.31%               | \$85,099,196                 |
| 2    | The Health Plan the Upper OH Valley | 33.08%               | \$42,452,985                 |
| 3    | Sterling Life Ins Co                | 0.61%                | \$784,559                    |
|      | Total for Top 10 Insurers           | 100.00%              | \$128,336,740                |
|      | Total for All Other Insurers        |                      |                              |
|      | Total for All Insurers              | 100.00%              | \$128,336,740                |

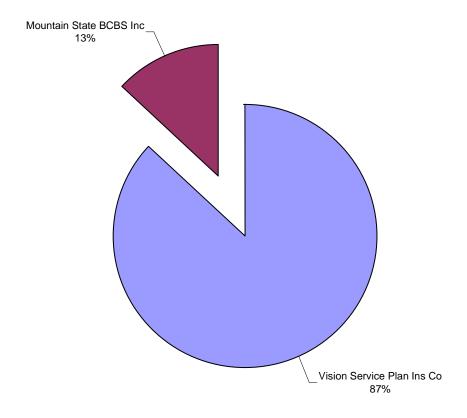
## **Health Insurers Reporting Title XVIII Medicare**



## **2006** West Virginia Market Share Report Health Insurers Reporting Vision Only

| Rank | Company Name                   | Percent Of<br>Market | Direct<br>Premiums<br>Earned |
|------|--------------------------------|----------------------|------------------------------|
| 1    | Vision Service Plan Ins Co     | 81.47%               | \$2,461,752                  |
| 2    | Mountain State BCBS Inc        | 12.18%               | \$368,120                    |
| 3    | Vision Benefits of America Inc | 6.35%                | \$191,750                    |
|      | Total for Top 10 Insurers      | 100.00%              | \$3,021,622                  |
|      | Total for All Other Insurers   |                      |                              |
|      | Total for All Insurers         | 100.00%              | \$3,021,622                  |

## **Health Insurers Reporting Vision Only**



## SECTION 5 LIFE & HEALTH INSURANCE COMPANIES

## ADMITTED ASSETS LIABILITIES COMMON CAPITAL STOCK PREFERED CAPITAL STOCK AND SURPLUS

| NAIC  |                                 | State of | Admitted  |             | Common    | Preferred<br>Capital |           |
|-------|---------------------------------|----------|-----------|-------------|-----------|----------------------|-----------|
| CODE  | Company Name                    | DOM      | Assets    | Liabilities | Capital   | Stock                | Surplus   |
| 11962 | Mid Atlantic Life Ins Co        | WV       | 2,974,012 | 756,347     | 1,000,000 | 0                    | 1,217,665 |
|       | Totals Domestic Life Insurer(s) |          | 2,974,012 | 756,347     | 1,000,000 | 0                    | 1,217,665 |

| NAIC  |                                      | State of | Admitted       |                | Common     | Preferred<br>Capital |               |
|-------|--------------------------------------|----------|----------------|----------------|------------|----------------------|---------------|
| CODE  | Company Name                         | DOM      | Assets         | Liabilities    | Capital    | Stock                | Surplus       |
| 77879 | 5 Star Life Ins Co                   | LA       | 154,752,419    | 103,905,917    | 2,500,050  | 0                    | 48,346,452    |
| 71854 | AAA Life Ins Co                      | MI       | 284,692,427    | 228,867,808    | 2,500,000  | 0                    | 53,324,619    |
| 60038 | Acacia Life Ins Co                   | DC       | 1,651,393,151  | 1,353,271,275  | 3,000,000  | 20,000,000           | 275,121,876   |
| 60348 | Ace Life Ins Co                      | CT       | 17,717,581     | 1,791,969      | 2,500,000  | 0                    | 13,425,612    |
| 80055 | Advanta Life Ins Co                  | AZ       | 8,555,845      | 1,014,414      | 2,500,000  | 0                    | 5,041,431     |
| 78700 | Aetna Health & Life Ins Co           | CT       | 1,533,829,559  | 1,352,926,012  | 2,500,000  | 0                    | 178,403,547   |
| 60054 | Aetna Life Ins Co                    | CT       | 32,339,161,928 | 29,301,959,777 | 62,765,560 | 0                    | 2,974,436,591 |
| 35963 | AF&L Ins Co                          | PA       | 154,594,206    | 151,138,497    | 3,750,000  | 0                    | -294,290      |
| 60232 | AGL Life Assur Co                    | PA       | 4,101,159,547  | 4,089,730,961  | 2,774,999  | 0                    | 8,653,587     |
| 70432 | AIG Annuity Ins Co                   | TX       | 53,107,957,389 | 48,896,036,294 | 2,500,000  | 0                    | 4,209,421,095 |
| 66842 | AIG Life Ins Co                      | DE       | 11,146,805,056 | 10,576,816,810 | 4,883,515  | 0                    | 565,104,731   |
| 60941 | AIG SunAmerica Life Assur Co         | AZ       | 32,726,521,863 | 31,937,667,781 | 3,511,000  | 0                    | 785,343,082   |
| 82406 | All Savers Ins Co                    | IN       | 4,143,522      | 323,728        | 2,000,000  | 0                    | 1,819,794     |
| 90611 | Allianz Life Ins Co Of North Amer    | MN       | 62,860,993,015 | 60,413,127,551 | 20,000,000 | 18,903,484           | 2,408,961,980 |
| 70866 | Allstate Assur Co                    | IL       | 11,206,653     | 2,867,330      | 3,000,000  | 0                    | 5,339,322     |
| 60186 | Allstate Life Ins Co                 | IL       | 79,028,221,719 | 75,667,190,378 | 5,402,600  | 11,308,250           | 3,344,320,487 |
| 67369 | Alta Health & Life Ins Co            | IN       | 156,549,571    | 97,428,935     | 2,520,000  | 0                    | 56,600,636    |
| 68594 | American Amicable Life Ins Co Of TX  | TX       | 307,761,204    | 260,682,780    | 3,158,420  | 0                    | 43,920,004    |
| 60275 | American Bankers Life Assur Co Of FL | FL       | 776,638,879    | 670,905,446    | 4,472,341  | 0                    | 101,261,092   |
| 60291 | American Capitol Ins Co              | TX       | 71,922,526     | 62,979,740     | 2,500,000  | 0                    | 6,442,786     |
| 60305 | American Comm Mut Ins Co             | MI       | 178,469,867    | 71,591,082     | 0          | 0                    | 106,878,785   |
| 94439 | American Creditors Life Ins Co       | DE       | 16,459,615     | 4,213,746      | 1,774,000  | 168,000              | 10,303,869    |
| 92738 | American Equity Invest Life Ins Co   | IA       | 11,471,358,118 | 10,478,880,614 | 2,500,000  | 0                    | 989,977,504   |
| 60380 | American Family Life Asr Co Columbus | NE       | 50,298,815,355 | 46,112,516,890 | 3,879,605  | 0                    | 4,182,418,860 |
| 60410 | American Fidelity Assur Co           | OK       | 2,959,824,615  | 2,759,377,166  | 2,500,000  | 0                    | 197,947,449   |
| 60429 | American Fidelity Life Ins Co        | FL       | 474,966,844    | 397,419,368    | 2,500,000  | 0                    | 75,047,476    |
| 69337 | American Financial Security Life     | MO       | 2,635,166      | 75,623         | 1,300,000  | 0                    | 1,259,543     |
| 68373 | American Gen Assur Co                | IL       | 1,510,699,467  | 1,230,234,347  | 2,500,000  | 0                    | 277,965,120   |
| 66672 | American Gen Life & Acc Ins Co       | TN       | 8,936,854,521  | 8,436,369,923  | 75,603,885 | 0                    | 424,880,713   |
| 60488 | American Gen Life Ins Co             | TX       | 34,024,822,954 | 28,577,295,069 | 6,000,000  | 850,000              | 5,440,677,885 |
| 60518 | American Health & Life Ins Co        | TX       | 1,609,844,342  | 729,720,499    | 3,000,000  | 0                    | 877,123,843   |
| 60534 | American Heritage Life Ins Co        | FL       | 1,326,649,820  | 1,115,550,711  | 3,311,316  | 0                    | 207,787,792   |
| 60577 | American Income Life Ins Co          | IN       | 1,542,400,340  | 1,349,072,876  | 11,680,107 | 0                    | 181,647,357   |
| 81949 | American Ins Co Of TX                | TX       | 4,818,453      | 2,767,020      | 700,000    | 0                    | 1,351,433     |
| 60607 | American Intl Life Assr Co NY        | NY       | 7,820,788,161  | 7,214,662,349  | 3,225,000  | 0                    | 602,900,812   |
| 60631 | American Investors Life Ins Co       | KS       | 8,829,218,073  | 8,406,302,099  | 2,500,581  | 0                    | 420,415,392   |
| 89427 | American Labor Life Ins Co           | AZ       | 4,237,579      | 1,472,478      | 1,100,000  | 0                    | 1,665,101     |
| 81213 | American Maturity Life Ins Co        | CT       | 67,110,363     | 27,352,329     | 2,500,000  | 0                    | 37,258,034    |

| NAIC  |                                       | State of | Admitted        |                 | Common     | Preferred<br>Capital |               |
|-------|---------------------------------------|----------|-----------------|-----------------|------------|----------------------|---------------|
| CODE  | Company Name                          | DOM      | Assets          | Liabilities     | Capital    | Stock                | Surplus       |
| 81418 | American Medical & Life Ins Co        | NY       | 13,649,199      | 5,921,850       | 2,000,000  | 0                    | 5,727,349     |
| 97179 | American Medical Security Life Ins Co | WI       | 406,874,690     | 148,031,883     | 6,000,000  | 0                    | 252,842,807   |
| 67989 | American Memorial Life Ins Co         | SD       | 1,549,858,200   | 1,467,789,596   | 2,500,000  | 0                    | 79,568,604    |
| 65811 | American Modern Life Ins Co           | OH       | 58,061,045      | 36,908,049      | 2,500,000  | 0                    | 18,652,996    |
| 60739 | American Natl Ins Co                  | TX       | 13,239,606,798  | 11,131,497,316  | 30,832,449 | 0                    | 2,077,277,033 |
| 71773 | American Natl Life Ins Co Of TX       | TX       | 145,558,128     | 102,558,255     | 3,000,000  | 0                    | 39,999,873    |
| 81078 | American Network Ins Co               | PA       | 114,419,877     | 95,154,732      | 2,502,500  | 0                    | 16,762,645    |
| 91785 | American Phoenix Life & Reassur Co    | CT       | 70,652,464      | 17,261,142      | 5,000,000  | 0                    | 48,391,322    |
| 60763 | American Pioneer Life Ins Co          | FL       | 177,522,216     | 146,059,169     | 2,517,055  | 0                    | 28,945,992    |
| 80624 | American Progressive L&H Ins Of NY    | NY       | 259,057,364     | 224,549,646     | 2,500,050  | 0                    | 32,007,668    |
| 60801 | American Public Life Ins Co           | OK       | 72,347,582      | 56,986,563      | 2,642,200  | 0                    | 12,718,819    |
| 67679 | American Republic Corp Ins Co         | NE       | 8,584,711       | 312,858         | 1,500,000  | 0                    | 6,771,853     |
| 60836 | American Republic Ins Co              | IA       | 495,478,875     | 291,751,185     | 5,000,000  | 0                    | 198,727,690   |
| 86630 | American Skandia Life Assur Corp      | CT       | 36,963,081,395  | 36,635,853,985  | 2,500,000  | 0                    | 324,727,410   |
| 84697 | American Specialty Hlth Ins Co        | IL       | 7,847,838       | 1,025,802       | 3,000,000  | 0                    | 3,822,036     |
| 92649 | American Underwriters Life Ins Co     | AZ       | 65,295,721      | 53,392,629      | 1,011,669  | 0                    | 10,891,426    |
| 60895 | American United Life Ins Co           | IN       | 12,879,129,074  | 12,218,608,059  | 5,000,000  | 0                    | 655,521,015   |
| 61999 | Americo Financial Life Annuity Ins    | TX       | 3,575,247,882   | 3,358,663,938   | 2,638,308  | 0                    | 213,945,636   |
| 94471 | Americom Life & Annuity Ins Co        | TX       | 492,222,727     | 474,429,544     | 2,500,000  | 0                    | 15,293,183    |
| 61301 | Ameritas Life Ins Corp                | NE       | 3,566,686,289   | 2,752,450,180   | 2,500,000  | 0                    | 811,736,108   |
| 97977 | Ameritas Variable Life Ins Co         | NE       | 2,563,260,897   | 2,421,521,291   | 4,000,000  | 0                    | 137,739,606   |
| 61689 | Amerus Life Ins Co                    | IA       | 9,669,901,946   | 9,161,782,990   | 10,000,000 | 0                    | 498,118,956   |
| 72222 | Amica Life Ins Co                     | RI       | 891,439,131     | 743,989,080     | 5,000,000  | 0                    | 142,450,051   |
| 62421 | Annuity & Life Reassur Amer Inc       | CT       | 12,326,880      | 665,325         | 2,500,004  | 0                    | 9,161,550     |
| 93661 | Annuity Investors Life Ins Co         | OH       | 1,601,778,377   | 1,536,345,335   | 2,500,000  | 0                    | 62,933,042    |
| 61069 | Anthem Life Ins Co                    | IN       | 258,082,868     | 200,310,257     | 3,267,547  | 0                    | 54,505,064    |
| 71439 | Assurity Life Ins Co                  | NE       | 1,327,594,289   | 1,191,431,482   | 2,500,000  | 0                    | 133,662,804   |
| 61182 | Aurora Natl Life Assur Co             | CA       | 3,292,062,376   | 3,006,514,703   | 3,000,000  | 0                    | 282,547,673   |
| 62898 | Aviva Life Ins Co                     | DE       | 6,656,753,040   | 6,238,048,514   | 2,834,900  | 0                    | 415,869,626   |
| 68365 | AXA Corp Solutions Life Reins Co      | DE       | 770,302,822     | 294,787,449     | 3,269,000  | 0                    | 472,246,373   |
| 62944 | AXA Equitable Life Ins Co             | NY       | 131,779,702,127 | 125,282,089,097 | 2,500,000  | 0                    | 6,495,113,031 |
| 62880 | AXA Life & Annuity Co                 | CO       | 541,688,094     | 444,069,272     | 2,500,000  | 0                    | 95,118,822    |
| 68160 | Balboa Life Ins Co                    | CA       | 38,916,509      | 16,526,014      | 2,500,000  | 0                    | 19,890,495    |
| 61212 | Baltimore Life Ins Co                 | MD       | 801,539,802     | 737,409,278     | 2,500,000  | 0                    | 61,630,523    |
| 61239 | Bankers Fidelity Life Ins Co          | GA       | 115,187,349     | 80,720,781      | 2,500,000  | 0                    | 31,966,568    |
| 61263 | Bankers Life & Cas Co                 | IL       | 9,887,303,830   | 9,257,070,645   | 10,000,000 | 0                    | 620,233,185   |
| 81043 | Bankers Life Ins Co                   | FL       | 150,470,724     | 142,432,289     | 3,000,000  | 0                    | 5,038,436     |
| 71013 | Bankers Reserve Life Ins Co Of WI     | WI       | 80,582,313      | 42,787,377      | 1,200,000  | 0                    | 36,594,936    |

| NAIC  |                                   | State of | Admitted      |               | Common     | Preferred<br>Capital |             |
|-------|-----------------------------------|----------|---------------|---------------|------------|----------------------|-------------|
|       | Company Name                      | DOM      | Assets        | Liabilities   | Capital    | Stock                | Surplus     |
| 94250 | Banner Life Ins Co                | MD       | 1,226,386,041 | 1,043,189,907 | 2,500,000  | 47,000,000           | 133,696,134 |
| 80985 | BCS Life Ins Co                   | IL       | 170,400,730   | 94,015,729    | 2,500,000  | 0                    | 73,885,000  |
| 61395 | Beneficial Life Ins Co            | UT       | 3,678,738,286 | 3,399,645,797 | 2,500,000  | 0                    | 276,592,489 |
| 62345 | Berkshire Hathaway Life Ins Co NE | NE       | 3,757,507,411 | 2,895,523,176 | 3,000,000  | 0                    | 858,984,235 |
| 71714 | Berkshire Life Ins Co of Amer     | MA       | 2,139,102,208 | 1,793,725,858 | 3,198,000  | 0                    | 342,178,350 |
| 61476 | Boston Mut Life Ins Co            | MA       | 841,513,744   | 752,103,172   | 0          | 0                    | 89,410,572  |
| 74900 | Brokers Natl Life Assur Co        | AR       | 23,701,084    | 10,478,040    | 2,500,000  | 0                    | 10,723,044  |
| 81000 | Cambridge Life Ins Co             | MO       | 25,274,396    | 17,728,009    | 2,004,000  | 0                    | 5,542,387   |
| 81060 | Canada Life Ins Co Of Amer        | MI       | 2,183,221,239 | 2,002,417,856 | 5,000,000  | 0                    | 175,803,383 |
| 61581 | Capitol Life Ins Co               | TX       | 236,156,406   | 231,200,624   | 3,080,000  | 0                    | 1,875,782   |
| 80799 | Celtic Ins Co                     | IL       | 103,982,279   | 55,774,954    | 2,500,000  | 0                    | 45,707,325  |
| 63541 | Central Benefits Natl Life Ins Co | ОН       | 9,452,121     | 896,653       | 3,000,000  | 0                    | 5,555,468   |
| 61727 | Central Reserve Life Ins Co       | ОН       | 38,702,517    | 13,733,937    | 2,500,000  | 0                    | 22,468,580  |
| 61735 | Central Security Life Ins Co      | TX       | 85,124,959    | 77,558,543    | 2,000,000  | 0                    | 5,566,419   |
| 61751 | Central States H & L Co Of Omaha  | NE       | 278,123,210   | 183,889,829   | 0          | 0                    | 94,233,381  |
| 61883 | Central United Life Ins Co        | AR       | 350,237,790   | 317,958,886   | 2,500,000  | 200,000              | 29,578,904  |
| 80896 | Centre Life Ins Co                | MA       | 1,672,561,959 | 1,597,436,986 | 2,500,000  | 0                    | 72,624,972  |
| 62383 | Centurion Life Ins Co             | MO       | 1,045,257,139 | 129,581,992   | 2,500,000  | 0                    | 913,175,147 |
| 61808 | Charter Natl Life Ins Co          | IL       | 269,819,315   | 260,489,526   | 3,410,000  | 0                    | 5,919,789   |
| 63207 | Chase Ins Life and Annuity Co     | IL       | 5,990,058,256 | 5,747,755,235 | 2,727,020  | 0                    | 239,576,001 |
| 70661 | Chase Ins Life Co                 | IL       | 329,920,908   | 270,564,233   | 2,660,000  | 0                    | 56,696,675  |
| 61824 | Cherokee Natl Life Ins Co         | GA       | 36,189,271    | 25,619,187    | 1,500,000  | 0                    | 9,070,084   |
| 61832 | Chesapeake Life Ins Co            | OK       | 99,501,298    | 54,680,368    | 2,668,000  | 0                    | 42,152,930  |
| 61859 | Christian Fidelity Life Ins Co    | TX       | 77,488,036    | 56,447,778    | 2,520,000  | 0                    | 18,520,258  |
| 61875 | Church Life Ins Corp              | NY       | 199,385,311   | 164,423,737   | 6,000,000  | 0                    | 28,961,574  |
| 71463 | CICA Life Ins Co of Amer          | CO       | 341,923,423   | 299,074,402   | 3,150,000  | 0                    | 39,699,021  |
| 76236 | Cincinnati Life Ins Co            | ОН       | 2,521,354,119 | 2,042,592,907 | 3,000,000  | 0                    | 475,761,209 |
| 61921 | Citizens Security Life Ins Co     | KY       | 109,896,092   | 98,599,318    | 1,500,724  | 2,725,000            | 7,071,050   |
| 93432 | CM Life Ins Co                    | CT       | 9,123,635,604 | 8,620,653,044 | 2,500,000  | 0                    | 500,482,560 |
| 62049 | Colonial Life & Accident Ins Co   | SC       | 1,773,900,271 | 1,403,449,139 | 15,076,209 | 0                    | 355,374,922 |
| 62065 | Colonial Penn Life Ins Co         | PA       | 716,714,203   | 672,246,082   | 2,500,000  | 0                    | 41,968,121  |
| 84786 | Colorado Bankers Life Ins Co      | CO       | 132,203,894   | 113,709,539   | 2,500,000  | 0                    | 15,994,356  |
| 77720 | Columbia Universal Life Ins Co    | TX       | 9,080,525     | 195,711       | 2,500,000  | 0                    | 6,384,814   |
| 76023 | Columbian Life Ins Co             | IL       | 239,025,617   | 224,159,850   | 2,512,125  | 0                    | 12,353,642  |
| 62103 | Columbian Mut Life Ins Co         | NY       | 385,179,937   | 341,960,657   | 0          | 0                    | 43,219,280  |
| 99937 | Columbus Life Ins Co              | ОН       | 2,550,329,926 | 2,297,091,072 | 10,000,000 | 0                    | 243,238,855 |
| 62146 | Combined Ins Co Of Amer           | IL       | 2,878,446,370 | 2,069,192,939 | 28,338,567 | 0                    | 780,914,864 |
| 81426 | Commercial Travelers Mut Ins Co   | NY       | 35,551,054    | 23,634,198    | 0          | 0                    | 11,916,856  |

| NAIC  |                                     | State of | Admitted       |                | Common     | Preferred<br>Capital |               |
|-------|-------------------------------------|----------|----------------|----------------|------------|----------------------|---------------|
| CODE  | Company Name                        | DOM      | Assets         | Liabilities    | Capital    | Stock                | Surplus       |
| 84824 | Commonwealth Ann & Life Ins Co      | MA       | 10,556,864,114 | 10,187,927,155 | 2,526,000  | 0                    | 366,410,960   |
| 77828 | Companion Life Ins Co               | SC       | 95,849,600     | 41,486,805     | 2,500,000  | 0                    | 51,862,795    |
| 60984 | Compbenefits Ins Co                 | TX       | 43,055,550     | 14,291,118     | 2,004,000  | 0                    | 26,760,432    |
| 73504 | Congress Life Ins Co                | AZ       | 6,315,309      | 3,161          | 2,500,000  | 0                    | 3,812,148     |
| 62308 | Connecticut General Life Ins Co     | CT       | 17,765,388,250 | 15,775,226,278 | 29,891,610 | 0                    | 1,960,270,362 |
| 78174 | Conseco Health Ins Co               | AZ       | 2,187,859,114  | 2,082,708,062  | 2,500,000  | 0                    | 102,651,052   |
| 60682 | Conseco Ins Co                      | IL       | 4,011,740,186  | 3,697,664,236  | 3,000,000  | 0                    | 311,075,950   |
| 65900 | Conseco Life Ins Co                 | IN       | 3,983,168,849  | 3,822,276,339  | 4,178,222  | 0                    | 156,714,288   |
| 76325 | Conseco Senior Health Ins Co        | PA       | 3,201,500,332  | 3,084,123,676  | 2,500,005  | 5,000,000            | 109,876,652   |
| 62359 | Constitution Life Ins Co            | TX       | 87,464,472     | 72,902,035     | 2,500,020  | 0                    | 12,062,417    |
| 62375 | Consumers Life Ins Co               | OH       | 22,306,959     | 14,277,908     | 1,600,000  | 0                    | 6,429,051     |
| 71730 | Continental American Ins Co         | SC       | 86,233,973     | 63,541,026     | 2,500,000  | 300,000              | 19,892,947    |
| 62413 | Continental Assur Co                | IL       | 4,481,613,662  | 3,794,974,111  | 21,830,865 | 0                    | 664,808,686   |
| 71404 | Continental General Ins Co          | NE       | 308,445,953    | 244,867,589    | 4,196,559  | 0                    | 59,381,805    |
| 68500 | Continental Life Ins Co Brentwood   | TN       | 147,696,583    | 93,515,697     | 1,500,177  | 0                    | 52,680,709    |
| 94218 | Country Investors Life Assur Co     | IL       | 158,041,222    | 24,265,708     | 3,000,000  | 0                    | 130,775,514   |
| 62553 | Country Life Ins Co                 | IL       | 6,771,138,272  | 5,824,462,562  | 4,500,000  | 0                    | 942,175,711   |
| 82880 | CSI Life Ins Co                     | NE       | 19,171,411     | 4,926,213      | 3,000,000  | 0                    | 11,245,198    |
| 62626 | Cuna Mut Ins Society                | WI       | 3,393,362,314  | 2,603,250,652  | 0          | 0                    | 790,111,662   |
| 65749 | Cuna Mut Life Ins Co                | IA       | 8,188,092,089  | 7,912,916,198  | 0          | 0                    | 275,175,891   |
| 62634 | Delaware American Life Ins Co       | DE       | 80,450,166     | 54,637,777     | 2,500,000  | 0                    | 23,312,389    |
| 81396 | Delta Dental Ins Co                 | DE       | 111,377,345    | 66,624,561     | 1,646,579  | 10,500,000           | 32,606,205    |
| 73474 | Dentegra Ins Co                     | DE       | 28,491,252     | 14,969,154     | 2,600,000  | 0                    | 10,922,098    |
| 97705 | Direct General Life Ins Co          | SC       | 19,947,571     | 9,926,066      | 2,500,000  | 0                    | 7,521,504     |
| 62804 | Eastern Life & Hlth Ins Co          | PA       | 85,698,045     | 25,454,312     | 1,500,000  | 0                    | 58,743,733    |
| 62928 | EMC Natl Life Co                    | IA       | 679,905,064    | 627,943,884    | 11,666,700 | 0                    | 40,294,478    |
| 88595 | Emphesys Ins Co                     | TX       | 4,531,711      | 706,059        | 2,613,450  | 0                    | 1,212,202     |
| 94285 | Empire General Life Assur Corp      | TN       | 362,008,286    | 300,883,638    | 2,500,000  | 0                    | 58,624,648    |
| 84174 | Employees Life Co Mut               | IL       | 271,203,882    | 250,268,749    | 0          | 0                    | 20,935,133    |
| 68276 | Employers Reassur Corp              | KS       | 7,644,238,062  | 7,223,123,232  | 2,550,000  | 0                    | 418,564,829   |
| 64149 | EPIC Life Ins Co                    | WI       | 40,375,112     | 18,065,371     | 2,000,000  | 0                    | 20,309,741    |
| 62952 | Equitable Life & Cas Ins Co         | UT       | 190,574,063    | 153,359,955    | 2,500,000  | 0                    | 34,714,108    |
| 62510 | Equitrust Life Ins Co               | IA       | 5,477,321,444  | 5,149,361,109  | 3,000,000  | 0                    | 324,960,335   |
| 70769 | Erie Family Life Ins Co             | PA       | 1,558,305,871  | 1,390,238,489  | 3,780,400  | 0                    | 164,286,982   |
| 77968 | Family Heritage Life Ins Co Of Amer | OH       | 216,363,753    | 191,980,295    | 2,556,000  | 0                    | 21,827,458    |
| 63053 | Family Life Ins Co                  | TX       | 119,119,671    | 101,247,464    | 5,000,000  | 0                    | 12,872,207    |
| 74004 | Family Service Life Ins Co          | TX       | 579,530,680    | 489,097,131    | 2,500,000  | 0                    | 87,933,548    |
| 63126 | Farm Family Life Ins Co             | NY       | 1,016,436,649  | 890,687,262    | 3,000,550  | 0                    | 122,748,837   |

| NAIC  |                                      | State of | Admitted       |                | Common      | Preferred<br>Capital |               |
|-------|--------------------------------------|----------|----------------|----------------|-------------|----------------------|---------------|
| CODE  | Company Name                         | DOM      | Assets         | Liabilities    | Capital     | Stock                | Surplus       |
| 63193 | Farmers & Traders Life Ins Co        | NY       | 473,361,408    | 441,531,306    | 0           | 0                    | 31,830,102    |
| 63177 | Farmers New World Life Ins Co        | WA       | 6,966,390,093  | 6,297,838,287  | 6,599,833   | 0                    | 661,951,973   |
| 67695 | Federal Home Life Ins Co             | VA       | 1,228,865,738  | 492,908,147    | 21,982,100  | 0                    | 713,975,491   |
| 63223 | Federal Life Ins Co                  | IL       | 238,478,748    | 203,279,765    | 0           | 0                    | 35,198,983    |
| 63258 | Federated Life Ins Co                | MN       | 868,677,994    | 663,460,880    | 4,000,000   | 0                    | 201,217,113   |
| 63274 | Fidelity & Guaranty Life Ins Co      | MD       | 19,015,444,198 | 18,385,873,450 | 3,000,000   | 0                    | 626,570,748   |
| 93696 | Fidelity Investments Life Ins Co     | UT       | 13,590,036,749 | 12,985,539,475 | 3,000,000   | 0                    | 601,497,274   |
| 63290 | Fidelity Life Assn                   | IL       | 553,160,770    | 274,103,482    | 0           | 0                    | 279,057,288   |
| 92908 | Fidelity Life Ins Co                 | PA       | 9,290,975      | 105,927        | 3,000,000   | 0                    | 6,185,048     |
| 71870 | Fidelity Security Life Ins Co        | MO       | 480,230,608    | 411,434,068    | 2,500,000   | 3,000,000            | 63,296,540    |
| 78093 | Financial Assur Life Ins Co          | TX       | 8,878,518      | 1,143,308      | 1,500,000   | 0                    | 6,235,210     |
| 69140 | First Allmerica Fin Life Ins Co      | MA       | 2,375,919,685  | 2,224,088,501  | 5,000,010   | 0                    | 146,831,174   |
| 63401 | First Colony Life Ins Co             | VA       | 9,578,813,910  | 9,022,302,910  | 4,000,000   | 0                    | 552,511,000   |
| 90328 | First Health Life & Health Ins Co    | TX       | 350,106,342    | 307,025,723    | 2,500,000   | 0                    | 40,580,619    |
| 63495 | First Investors Life Ins Co          | NY       | 1,339,037,855  | 1,236,233,879  | 2,538,162   | 0                    | 100,265,814   |
| 67652 | First Penn Pacific Life Ins Co       | IN       | 1,898,175,433  | 1,622,966,575  | 2,500,000   | 0                    | 272,708,858   |
| 79677 | Forethought Life Assur Co            | IN       | 3,029,212,870  | 2,902,633,271  | 2,600,000   | 0                    | 123,979,599   |
| 91642 | Forethought Life Ins Co              | IN       | 462,268,473    | 352,540,008    | 2,500,000   | 0                    | 107,228,465   |
| 71129 | Fort Dearborn Life Ins Co            | IL       | 2,105,495,206  | 1,662,133,926  | 5,004,000   | 0                    | 438,357,280   |
| 62324 | Freedom Life Ins Co Of Amer          | TX       | 35,221,920     | 25,165,441     | 1,761,816   | 0                    | 8,294,663     |
| 99775 | Funeral Directors Life Ins Co        | TX       | 453,382,597    | 407,953,844    | 2,500,000   | 0                    | 42,928,754    |
| 63657 | Garden State Life Ins Co             | TX       | 90,660,732     | 72,160,441     | 2,500,000   | 0                    | 16,000,291    |
| 63665 | General American Life Ins Co         | MO       | 14,482,980,324 | 12,341,304,980 | 3,000,000   | 0                    | 2,138,675,344 |
| 93521 | General Fidelity Life Ins Co         | SC       | 251,963,974    | 106,267,562    | 5,000,000   | 0                    | 140,696,412   |
| 86258 | General Re Life Corp                 | CT       | 2,382,835,074  | 1,990,444,032  | 3,750,000   | 249,000,000          | 139,641,042   |
| 65536 | Genworth Life & Annuity Ins Co       | VA       | 18,729,318,177 | 18,141,539,841 | 25,651,000  | 110,000,000          | 452,127,335   |
| 80926 | Genworth Life & Health Ins Co        | CT       | 868,136,992    | 614,011,063    | 3,000,000   | 0                    | 251,125,929   |
| 70025 | Genworth Life Ins Co                 | DE       | 34,770,582,027 | 31,773,651,854 | 4,561,258   | 300,000              | 2,992,068,915 |
| 70939 | Gerber Life Ins Co                   | NY       | 1,242,846,712  | 1,052,078,786  | 148,500,000 | 0                    | 42,267,926    |
| 91472 | Globe Life & Accident Ins Co         | DE       | 2,403,843,248  | 2,065,735,603  | 6,027,899   | 300,000              | 331,779,746   |
| 62286 | Golden Rule Ins Co                   | IN       | 596,607,461    | 304,872,958    | 3,262,704   | 0                    | 288,471,799   |
| 63967 | Government Personnel Mut Life Ins Co | TX       | 775,380,172    | 690,857,382    | 0           | 0                    | 84,522,790    |
| 62200 | Great American Life Assur Co         | OH       | 22,188,650     | 13,863,823     | 2,500,000   | 0                    | 5,824,827     |
| 63312 | Great American Life Ins Co           | OH       | 8,703,723,928  | 8,059,907,979  | 2,512,500   | 0                    | 641,303,449   |
| 90212 | Great Southern Life Ins Co           | TX       | 303,635,839    | 273,638,583    | 2,500,000   | 0                    | 27,497,256    |
| 68322 | Great West Life & Annuity Ins Co     | CO       | 37,320,218,977 | 35,457,881,082 | 7,032,000   | 0                    | 1,855,305,895 |
| 80705 | Great West Life Assur Co             | MI       | 145,948,718    | 110,965,760    | 0           | 0                    | 34,982,958    |
| 71480 | Great Western Ins Co                 | UT       | 433,846,865    | 395,933,531    | 2,500,000   | 0                    | 35,413,334    |

| NAIC  |                                      | State of | Admitted        |                 | Common     | Preferred<br>Capital |               |
|-------|--------------------------------------|----------|-----------------|-----------------|------------|----------------------|---------------|
| CODE  | Company Name                         | DOM      | Assets          | Liabilities     | Capital    | Stock                | Surplus       |
| 64211 | Guarantee Trust Life Ins Co          | IL       | 193,584,128     | 158,083,316     | 0          | 0                    | 35,500,813    |
| 78778 | Guardian Ins & Annuity Co Inc        | DE       | 10,291,227,382  | 10,062,647,967  | 2,500,000  | 0                    | 226,079,415   |
| 64246 | Guardian Life Ins Co Of Amer         | NY       | 26,706,999,118  | 23,216,791,649  | 0          | 0                    | 3,490,207,469 |
| 64327 | Harleysville Life Ins Co             | PA       | 372,676,660     | 349,021,476     | 1,530,000  | 0                    | 22,125,184    |
| 70815 | Hartford Life & Accident Ins Co      | CT       | 12,966,229,749  | 8,233,237,257   | 2,500,000  | 0                    | 4,730,492,492 |
| 71153 | Hartford Life & Annuity Ins Co       | CT       | 83,086,138,310  | 81,418,459,482  | 2,500,000  | 0                    | 1,665,178,828 |
| 88072 | Hartford Life Ins Co                 | CT       | 146,277,717,289 | 143,002,145,578 | 5,690,000  | 0                    | 3,269,881,711 |
| 92711 | HCC Life Ins Co                      | IN       | 549,103,758     | 280,326,712     | 2,500,000  | 0                    | 266,277,046   |
| 66141 | Health Net Life Ins Co               | CA       | 400,410,984     | 196,911,260     | 2,500,000  | 0                    | 200,999,724   |
| 78972 | Healthy Alliance Life Ins Co         | MO       | 529,918,359     | 307,119,959     | 2,500,000  | 0                    | 220,298,400   |
| 64394 | Heritage Life Ins Co                 | AZ       | 95,825,881      | 47,118,219      | 2,500,000  | 0                    | 46,207,662    |
| 71768 | HM Health Insurance Company          | PA       | 12,616,819      | 2,156,927       | 2,500,000  | 0                    | 7,959,892     |
| 93440 | HM Life Ins Co                       | PA       | 284,766,826     | 146,092,551     | 3,000,000  | 0                    | 135,674,274   |
| 64505 | Homesteaders Life Co                 | IA       | 1,337,913,641   | 1,270,135,433   | 0          | 0                    | 67,778,209    |
| 64513 | Horace Mann Life Ins Co              | IL       | 5,102,515,194   | 4,851,284,409   | 2,500,000  | 0                    | 248,730,785   |
| 93777 | Household Life Ins Co                | MI       | 1,043,802,238   | 534,721,357     | 2,500,000  | 0                    | 506,580,881   |
| 73288 | Humana Ins Co                        | WI       | 3,250,206,661   | 2,075,625,920   | 8,833,336  | 0                    | 1,165,747,405 |
| 70580 | Humanadental Ins Co                  | WI       | 90,382,454      | 26,482,664      | 2,600,000  | 0                    | 61,299,790    |
| 97764 | Idealife Ins Co                      | CT       | 20,105,690      | 7,361,089       | 2,500,000  | 0                    | 10,244,601    |
| 64580 | Illinois Mut Life Ins Co             | IL       | 1,234,962,062   | 1,087,724,035   | 0          | 0                    | 147,238,027   |
| 64602 | Independence Life & Annuity Co       | RI       | 171,919,732     | 120,661,804     | 2,541,722  | 0                    | 48,716,206    |
| 64645 | Indianapolis Life Ins Co             | IN       | 3,485,020,582   | 3,288,756,319   | 9,300,000  | 0                    | 186,964,263   |
| 81779 | Individual Assur Co Life Hlth & Acc  | MO       | 44,983,125      | 33,673,166      | 2,500,000  | 0                    | 8,809,959     |
| 84514 | Industrial Alliance Pacific Life Ins | WA       | 343,701,710     | 320,155,035     | 0          | 0                    | 23,546,681    |
| 86509 | Ing Life Ins & Annuity Co            | CT       | 63,590,646,950  | 62,155,790,252  | 2,750,000  | 0                    | 1,432,106,698 |
| 80942 | ING USA Annuity and Life Ins Co      | IA       | 61,524,347,886  | 59,863,600,579  | 2,500,000  | 0                    | 1,658,247,307 |
| 74780 | Integrity Life Ins Co                | ОН       | 4,648,997,281   | 4,310,624,307   | 3,000,000  | 0                    | 335,372,974   |
| 85189 | Investors Consolidated Ins Co        | NH       | 15,367,006      | 9,259,959       | 2,500,000  | 0                    | 3,607,047     |
| 64890 | Investors Guaranty Life Ins Co       | CA       | 7,824,692       | 192,468         | 2,500,002  | 0                    | 5,132,222     |
| 64904 | Investors Heritage Life Ins Co       | KY       | 336,726,971     | 318,247,862     | 1,500,000  | 0                    | 16,979,108    |
| 64939 | Investors Ins Corp                   | DE       | 248,015,862     | 225,694,241     | 2,550,000  | 0                    | 19,771,621    |
| 63487 | Investors Life Ins Co North Amer     | TX       | 988,927,675     | 945,513,353     | 2,550,000  | 0                    | 40,864,322    |
| 65056 | Jackson Natl Life Ins Co             | MI       | 66,835,657,480  | 63,158,760,994  | 13,800,000 | 0                    | 3,663,096,486 |
| 64017 | Jefferson Natl Life Ins Co           | TX       | 1,675,872,493   | 1,634,807,849   | 5,009,112  | 0                    | 36,055,532    |
| 70254 | Jefferson Pilot Financial Ins Co     | NE       | 12,689,403,147  | 11,617,850,926  | 3,000,000  | 0                    | 1,068,552,221 |
| 67865 | Jefferson Pilot Life Ins Co          | NC       | 17,744,020,413  | 16,971,152,705  | 5,000,000  | 0                    | 767,867,708   |
| 62057 | Jefferson Pilot Lifeamerica Ins Co   | NJ       | 1,416,096,857   | 1,347,270,535   | 2,640,000  | 0                    | 66,186,322    |
| 94072 | Jefferson Standard Life Ins Co       | NC       | 9,457,543       | 666,301         | 1,500,000  | 0                    | 7,291,242     |

| NAIC  |                                   | State of | Admitted        |                 | Common     | Preferred<br>Capital |               |
|-------|-----------------------------------|----------|-----------------|-----------------|------------|----------------------|---------------|
| CODE  | Company Name                      | DOM      | Assets          | Liabilities     | Capital    | Stock                | Surplus       |
| 89958 | JMIC Life Ins Co                  | FL       | 239,019,154     | 158,514,609     | 2,500,000  | 0                    | 78,004,545    |
| 65080 | John Alden Life Ins Co            | WI       | 540,572,637     | 437,971,370     | 2,600,000  | 0                    | 100,001,266   |
| 65099 | John Hancock Life Ins Co          | MA       | 71,776,172,713  | 68,183,900,359  | 10,000,000 | 0                    | 3,582,272,354 |
| 65838 | John Hancock Life Ins Co (USA)    | MI       | 108,335,351,818 | 106,908,885,203 | 4,728,935  | 100,000              | 1,421,637,680 |
| 90204 | John Hancock Variable Life Ins Co | MA       | 15,050,988,875  | 14,374,507,435  | 2,500,000  | 0                    | 673,981,440   |
| 65110 | Kanawha Ins Co                    | SC       | 608,840,427     | 536,556,652     | 4,624,469  | 0                    | 67,659,306    |
| 65129 | Kansas City Life Ins Co           | MO       | 3,314,089,339   | 2,942,323,165   | 23,120,850 | 0                    | 348,645,324   |
| 90557 | Kemper Investors Life Ins Co      | IL       | 16,589,795,875  | 16,367,339,203  | 2,500,000  | 0                    | 219,956,672   |
| 90344 | Keystone State Life Ins Co        | PA       | 55,824,918      | 39,048,820      | 2,500,135  | 0                    | 14,275,963    |
| 65242 | Lafayette Life Ins Co             | IN       | 1,806,949,888   | 1,689,526,526   | 2,500,000  | 0                    | 114,923,362   |
| 68543 | Liberty Bankers Life Ins Co       | OK       | 419,468,329     | 387,988,670     | 2,500,000  | 0                    | 28,979,659    |
| 65315 | Liberty Life Assur Co Of Boston   | MA       | 10,457,191,093  | 10,007,868,435  | 2,500,000  | 0                    | 446,822,658   |
| 61492 | Liberty Life Ins Co               | SC       | 3,770,945,564   | 3,502,441,939   | 9,920,000  | 0                    | 258,583,625   |
| 65331 | Liberty Natl Life Ins Co          | AL       | 4,926,694,788   | 4,248,907,370   | 41,060,708 | 1,330,000            | 635,396,710   |
| 66753 | Liberty Union Life Assur Co       | MI       | 11,068,192      | 6,766,976       | 1,045,000  | 0                    | 3,256,216     |
| 65498 | Life Ins Co Of North Amer         | PA       | 5,776,606,869   | 5,161,124,439   | 2,500,000  | 0                    | 612,982,430   |
| 65528 | Life Ins Co Of The Southwest      | TX       | 5,352,826,044   | 5,059,922,425   | 3,000,000  | 0                    | 289,903,618   |
| 64130 | Life Investors Ins Co Of Amer     | IA       | 10,306,216,547  | 9,672,324,738   | 1,685,910  | 1,250,000            | 630,955,899   |
| 97691 | Life Of The South Ins Co          | GA       | 53,190,560      | 35,988,140      | 2,500,000  | 0                    | 14,702,420    |
| 65595 | Lincoln Benefit Life Co           | NE       | 3,448,631,175   | 3,174,219,510   | 2,500,000  | 0                    | 271,911,664   |
| 65927 | Lincoln Heritage Life Ins Co      | IL       | 549,255,803     | 459,917,613     | 2,500,000  | 0                    | 86,838,190    |
| 69833 | Lincoln Memorial Life Ins Co      | TX       | 132,400,483     | 120,269,707     | 2,500,000  | 0                    | 9,630,776     |
| 65676 | Lincoln Natl Life Ins Co          | IN       | 106,799,101,564 | 103,763,759,803 | 25,000,000 | 0                    | 3,010,341,761 |
| 76694 | London Life Reins Co              | PA       | 1,558,651,245   | 1,487,271,333   | 14,000,000 | 0                    | 57,379,912    |
| 65722 | Loyal American Life Ins Co        | ОН       | 434,856,076     | 389,501,878     | 5,640,000  | 0                    | 39,714,198    |
| 65781 | Madison Natl Life Ins Co Inc      | WI       | 755,051,104     | 628,636,764     | 3,600,000  | 0                    | 122,814,340   |
| 65870 | Manhattan Life Ins Co             | NY       | 362,538,757     | 327,773,222     | 6,683,248  | 0                    | 28,082,288    |
| 67083 | Manhattan Natl Life Ins Co        | IL       | 254,980,275     | 222,784,181     | 2,500,000  | 0                    | 29,696,094    |
| 93610 | Manulife Ins Co                   | DE       | 545,707,687     | 427,065,935     | 4,000,000  | 0                    | 114,641,752   |
| 71072 | Marquette Natl Life Ins Co        | TX       | 17,657,673      | 11,833,222      | 2,500,000  | 0                    | 3,324,451     |
| 65935 | Massachusetts Mut Life Ins Co     | MA       | 109,220,586,803 | 102,193,744,751 | 0          | 0                    | 7,026,842,052 |
| 87750 | Mayflower Natl Life Ins Co        | IN       | 347,639,121     | 291,439,896     | 2,500,000  | 0                    | 53,699,225    |
| 69515 | Medamerica Ins Co                 | PA       | 367,739,816     | 334,548,402     | 4,963,032  | 0                    | 28,228,384    |
| 74322 | Medical Benefits Mut Life Ins Co  | ОН       | 18,903,742      | 6,227,513       | 0          | 0                    | 12,676,229    |
| 31119 | Medico Ins Co                     | NE       | 308,119,162     | 276,878,010     | 5,000,000  | 0                    | 26,241,153    |
| 71471 | Medico Life Ins Co                | NE       | 135,876,336     | 117,453,443     | 2,500,000  | 0                    | 15,922,893    |
| 97055 | Mega Life & Health Ins Co The     | OK       | 1,112,324,672   | 750,132,259     | 2,500,000  | 0                    | 359,692,413   |
| 86126 | Members Life Ins Co               | WI       | 780,096,605     | 750,585,928     | 5,000,000  | 0                    | 24,510,677    |

| NAIC  |                                     | State of | Admitted        |                 | Common     | Preferred<br>Capital |               |
|-------|-------------------------------------|----------|-----------------|-----------------|------------|----------------------|---------------|
|       | Company Name                        | DOM      | Assets          | Liabilities     | Capital    | Stock                | Surplus       |
| 65951 | Merit Life Ins Co                   | IN       | 1,042,442,825   | 380,135,924     | 2,500,000  | 0                    | 659,806,901   |
| 79022 | Merrill Lynch Life Ins Co           | AR       | 14,297,372,147  | 13,879,272,479  | 2,500,000  | 0                    | 415,599,668   |
| 87726 | Metlife Ins Co of CT                | CT       | 66,375,626,759  | 62,285,937,825  | 86,488,292 | 0                    | 4,003,200,642 |
| 93513 | MetLife Investors Ins Co            | MO       | 11,341,828,955  | 11,057,867,450  | 5,798,892  | 0                    | 278,162,613   |
| 61050 | MetLife Investors USA Ins Co        | DE       | 24,029,259,139  | 23,454,210,358  | 2,300,000  | 200,000              | 572,548,781   |
| 80950 | Metlife Life & Annuity Co of CT     | CT       | 19,454,674,070  | 18,714,603,501  | 3,000,000  | 0                    | 737,070,569   |
| 65978 | Metropolitan Life Ins Co            | NY       | 280,557,488,204 | 271,359,949,377 | 4,944,667  | 0                    | 9,192,594,160 |
| 97136 | Metropolitan Tower Life Ins Co      | DE       | 7,261,999,014   | 6,219,166,236   | 2,500,000  | 0                    | 1,040,332,778 |
| 66087 | Mid West Natl Life Ins Co Of TN     | TX       | 409,610,244     | 267,299,088     | 2,500,000  | 0                    | 139,811,156   |
| 66044 | Midland Natl Life Ins Co            | IA       | 21,661,560,459  | 20,641,557,843  | 2,549,439  | 0                    | 1,017,453,176 |
| 66109 | Midwestern United Life Ins Co       | IN       | 251,988,728     | 157,284,653     | 2,500,000  | 0                    | 92,204,075    |
| 66168 | Minnesota Life Ins Co               | MN       | 22,151,123,999  | 20,440,240,211  | 5,000,000  | 0                    | 1,705,883,788 |
| 70416 | MML Bay State Life Ins Co           | CT       | 4,549,928,237   | 4,338,348,552   | 2,500,200  | 0                    | 209,079,485   |
| 69647 | Molina Healthcare Ins Co            | OH       | 8,569,505       | 547,729         | 2,727,274  | 0                    | 5,294,502     |
| 66265 | Monarch Life Ins Co                 | MA       | 968,404,458     | 957,132,744     | 6,007,730  | 0                    | 5,263,984     |
| 81442 | Monitor Life Ins Co Of NY           | NY       | 9,467,991       | 3,781,562       | 1,000,000  | 0                    | 4,686,430     |
| 66281 | Monumental Life Ins Co              | MD       | 19,898,104,945  | 19,022,125,261  | 7,685,250  | 0                    | 868,294,434   |
| 66370 | Mony Life Ins Co                    | NY       | 10,270,270,039  | 9,200,722,642   | 2,500,000  | 0                    | 1,067,047,397 |
| 78077 | Mony Life Ins Co Of Amer            | AZ       | 6,004,780,385   | 5,723,528,695   | 2,500,000  | 0                    | 278,751,690   |
| 66311 | Motorists Life Ins Co               | OH       | 322,527,469     | 272,583,932     | 1,200,000  | 0                    | 48,743,538    |
| 66427 | MTL Ins Co                          | IL       | 1,256,787,813   | 1,150,057,601   | 2,500,000  | 0                    | 104,230,212   |
| 66346 | Munich American Reassur Co          | GA       | 4,527,185,285   | 3,982,911,779   | 6,000,000  | 0                    | 538,273,506   |
| 88668 | Mutual Of Amer Life Ins Co          | NY       | 12,437,899,386  | 11,625,961,132  | 0          | 0                    | 811,938,254   |
| 71412 | Mutual Of Omaha Ins Co              | NE       | 4,752,902,232   | 2,611,995,602   | 0          | 0                    | 2,140,906,630 |
| 66419 | Mutual Service Life Ins Co          | MN       | 346,065,269     | 290,086,471     | 2,000,000  | 0                    | 53,978,798    |
| 61409 | National Benefit Life Ins Co        | NY       | 834,142,451     | 504,623,753     | 2,500,000  | 0                    | 327,018,698   |
| 66583 | National Guardian Life Ins Co       | WI       | 1,393,703,565   | 1,236,299,010   | 0          | 0                    | 157,404,554   |
| 82538 | National Health Ins Co              | TX       | 34,908,997      | 26,885,889      | 4,677,963  | 2,300,000            | 1,045,145     |
| 66680 | National Life Ins Co                | VT       | 8,164,720,977   | 7,456,731,849   | 2,500,000  | 0                    | 705,489,127   |
| 75744 | National Safety Life Ins Co         | PA       | 5,169,106       | 2,600,466       | 1,500,000  | 0                    | 1,068,639     |
| 60593 | National States Ins Co              | MO       | 77,990,450      | 62,261,148      | 7,000,000  | 0                    | 8,729,303     |
| 87963 | National Teachers Assoc Life Ins Co | TX       | 166,316,328     | 141,920,588     | 2,500,000  | 0                    | 21,895,740    |
| 66850 | National Western Life Ins Co        | CO       | 5,962,809,887   | 5,289,548,165   | 3,620,824  | 0                    | 669,640,898   |
| 70750 | Nationwide Life & Ann Co of Amer    | DE       | 909,864,018     | 835,802,043     | 2,500,000  | 0                    | 71,561,975    |
| 92657 | Nationwide Life And Annuity Ins Co  | OH       | 6,481,679,102   | 6,323,083,179   | 2,640,000  | 0                    | 155,955,923   |
| 66869 | Nationwide Life Ins Co              | OH       | 97,060,333,421  | 94,378,026,232  | 3,814,779  | 0                    | 2,678,492,410 |
| 68225 | Nationwide Life Ins Co of Amer      | PA       | 6,648,451,780   | 5,994,170,689   | 10,000,000 | 0                    | 644,281,091   |
| 91626 | New England Life Ins Co             | MA       | 12,015,453,145  | 11,580,640,674  | 2,500,000  | 0                    | 432,312,471   |

| NAIC  |                                     | State of | Admitted        |                 | Common     | Preferred<br>Capital |                |
|-------|-------------------------------------|----------|-----------------|-----------------|------------|----------------------|----------------|
| CODE  | Company Name                        | DOM      | Assets          | Liabilities     | Capital    | Stock                | Surplus        |
| 78743 | New Era Life Ins Co                 | TX       | 265,488,873     | 225,819,113     | 2,500,000  | 0                    | 37,169,760     |
| 91596 | New York Life Ins & Annuity Corp    | DE       | 66,967,144,959  | 64,643,277,207  | 25,000,000 | 0                    | 2,298,867,752  |
| 66915 | New York Life Ins Co                | NY       | 113,703,802,057 | 102,403,529,292 | 0          | 0                    | 11,300,272,765 |
| 81264 | Nippon Life Ins Co Of Amer          | IA       | 168,670,554     | 51,959,989      | 3,600,000  | 0                    | 113,110,565    |
| 66974 | North American Co Life & Hlth Ins   | IL       | 5,451,981,239   | 5,052,321,968   | 2,500,000  | 0                    | 397,159,271    |
| 69000 | Northwestern Long Term Care Ins Co  | WI       | 217,060,584     | 158,753,649     | 2,500,000  | 0                    | 55,806,935     |
| 67091 | Northwestern Mut Life Ins Co        | WI       | 144,961,941,781 | 133,277,565,922 | 0          | 0                    | 11,684,375,859 |
| 63444 | Nutmeg Life Ins Co                  | IA       | 9,849,228       | 17,541          | 2,500,000  | 0                    | 7,331,687      |
| 81353 | NYLife Ins Co Of AZ                 | AZ       | 155,488,504     | 124,192,368     | 2,500,000  | 0                    | 28,796,136     |
| 67148 | Occidental Life Ins Co Of NC        | TX       | 250,053,607     | 226,309,866     | 2,500,000  | 0                    | 21,243,741     |
| 89206 | Ohio Natl Life Assur Corp           | OH       | 2,475,117,413   | 2,305,702,597   | 9,600,005  | 0                    | 159,814,811    |
| 67172 | Ohio Natl Life Ins Co               | OH       | 11,246,637,680  | 10,455,333,732  | 10,000,000 | 0                    | 781,303,948    |
| 67180 | Ohio State Life Ins Co              | TX       | 9,492,975       | 2,611,827       | 2,500,000  | 0                    | 4,381,148      |
| 67199 | Old American Ins Co                 | MO       | 243,671,534     | 219,941,878     | 3,036,850  | 963,150              | 19,729,658     |
| 67261 | Old Republic Life Ins Co            | IL       | 149,306,142     | 114,831,833     | 2,500,000  | 0                    | 31,974,309     |
| 76007 | Old United Life Ins Co              | AZ       | 68,792,892      | 34,246,617      | 2,500,000  | 0                    | 32,046,275     |
| 76112 | Oxford Life Ins Co                  | AZ       | 576,319,819     | 463,321,545     | 2,500,000  | 0                    | 110,498,274    |
| 97268 | Pacific Life & Annuity Co           | AZ       | 1,851,759,296   | 1,487,226,803   | 2,900,000  | 0                    | 361,632,494    |
| 67466 | Pacific Life Ins Co                 | NE       | 86,141,888,885  | 82,923,958,898  | 30,000,000 | 0                    | 3,187,929,988  |
| 70785 | Pacificare Life & Health Ins Co     | IN       | 1,077,260,604   | 742,986,823     | 3,000,000  | 0                    | 331,273,792    |
| 93459 | Pan American Assur Co               | LA       | 24,113,104      | 8,623,437       | 2,500,000  | 0                    | 12,989,667     |
| 67539 | Pan American Life Ins Co            | LA       | 1,673,576,823   | 1,384,556,715   | 0          | 0                    | 289,020,109    |
| 60003 | Park Avenue Life Ins Co             | DE       | 444,535,795     | 292,364,697     | 2,500,000  | 0                    | 149,671,097    |
| 71099 | Parker Centennial Assur Co          | WI       | 54,379,830      | 15,752,611      | 2,500,000  | 0                    | 36,127,217     |
| 67598 | Paul Revere Life Ins Co             | MA       | 5,286,377,997   | 4,251,768,900   | 9,800,000  | 0                    | 1,024,809,097  |
| 67601 | Paul Revere Variable Annuity Ins Co | MA       | 145,719,933     | 36,239,965      | 2,500,000  | 0                    | 106,979,968    |
| 67636 | Peninsular Life Ins Co              | FL       | 6,004,042       | 117,142         | 2,719,348  | 0                    | 3,167,552      |
| 93262 | Penn Ins & Annuity Co               | DE       | 1,142,981,987   | 1,036,530,810   | 2,500,000  | 0                    | 103,951,177    |
| 67644 | Penn Mut Life Ins Co                | PA       | 9,972,863,314   | 8,677,221,652   | 0          | 0                    | 1,295,641,662  |
| 67660 | Pennsylvania Life Ins Co            | PA       | 964,047,044     | 851,637,295     | 4,594,600  | 0                    | 107,815,149    |
| 66605 | Peoples Benefit Life Ins Co         | IA       | 15,496,598,790  | 14,663,394,987  | 12,595,000 | 25,190,000           | 795,418,803    |
| 85561 | Perico Life Ins Co                  | DE       | 45,424,885      | 17,880,768      | 2,500,000  | 0                    | 25,044,117     |
| 90247 | Pharmacists Life Ins Co             | IA       | 35,549,219      | 28,554,695      | 2,500,000  | 0                    | 4,494,524      |
| 67784 | Philadelphia American Life Ins Co   | TX       | 159,970,421     | 143,506,998     | 3,000,000  | 0                    | 13,463,423     |
| 67792 | Philadelphia-United Life Ins Co     | PA       | 43,118,503      | 34,584,249      | 1,105,313  | 0                    | 7,428,941      |
| 93548 | PHL Variable Ins Co                 | CT       | 5,133,820,079   | 4,913,477,854   | 2,500,000  | 0                    | 217,842,225    |
| 93734 | Phoenix Life & Annuity Co           | CT       | 60,119,378      | 42,521,405      | 2,500,000  | 0                    | 15,097,973     |
| 67814 | Phoenix Life Ins Co                 | NY       | 16,753,006,363  | 15,820,557,219  | 10,000,000 | 0                    | 922,449,144    |

| NAIC  |  | State of | Admitted        |                 | Common     | Preferred<br>Capital |               |
|-------|--|----------|-----------------|-----------------|------------|----------------------|---------------|
| CODE  | Company Name                           | DOM      | Assets          | Liabilities     | Capital    | Stock                | Surplus       |
| 72125 | Physicians Life Ins Co                 | NE       | 1,333,763,356   | 1,252,815,634   | 2,505,000  | 0                    | 78,442,722    |
| 80578 | Physicians Mut Ins Co                  | NE       | 1,301,478,635   | 549,525,322     | 0          | 0                    | 751,953,313   |
| 67873 | Pioneer American Ins Co                | TX       | 43,816,335      | 33,316,843      | 2,500,000  | 0                    | 7,999,492     |
| 67911 | Pioneer Mut Life Ins Co                | ND       | 467,337,354     | 434,722,873     | 3,000,000  | 0                    | 29,614,481    |
| 67946 | Pioneer Security Life Ins Co           | TX       | 78,905,527      | 19,159,534      | 2,500,000  | 0                    | 57,245,993    |
| 68039 | Presidential Life Ins Co               | NY       | 4,277,307,476   | 3,947,203,464   | 2,500,875  | 0                    | 327,603,137   |
| 65919 | Primerica Life Ins Co                  | MA       | 5,549,726,496   | 3,884,658,212   | 2,500,000  | 0                    | 1,662,568,284 |
| 71161 | Principal Hlth Ins Co                  | IA       | 11,313,276      | 176,842         | 2,500,000  | 0                    | 8,636,434     |
| 61271 | Principal Life Ins Co                  | IA       | 125,532,324,846 | 121,933,701,318 | 2,500,000  | 0                    | 3,596,123,528 |
| 68047 | Professional Ins Co                    | TX       | 76,631,857      | 57,439,924      | 2,500,000  | 0                    | 16,691,934    |
| 68136 | Protective Life Ins Co                 | TN       | 19,047,009,656  | 17,658,584,480  | 5,000,000  | 0                    | 1,383,425,175 |
| 67903 | Provident Amer Life & Hlth Ins Co      | OH       | 8,990,896       | 2,439,730       | 2,500,000  | 0                    | 4,051,166     |
| 68195 | Provident Life & Accident Ins Co       | TN       | 7,872,145,652   | 6,750,381,249   | 43,501,205 | 0                    | 1,078,263,198 |
| 79227 | Pruco Life Ins Co                      | AZ       | 25,360,117,797  | 24,339,815,486  | 2,500,000  | 0                    | 1,017,802,311 |
| 68241 | Prudential Ins Co Of Amer              | NJ       | 245,816,674,570 | 239,844,165,485 | 2,500,000  | 0                    | 5,970,009,085 |
| 93629 | Prudential Retirement Ins & Annuity Co | CT       | 59,441,285,976  | 58,399,815,470  | 2,500,000  | 0                    | 1,038,970,506 |
| 65765 | Reassure America Life Ins Co           | IL       | 11,440,522,179  | 11,102,288,927  | 2,500,000  | 0                    | 335,733,252   |
| 68357 | Reliable Life Ins Co                   | MO       | 713,744,292     | 657,813,217     | 4,000,000  | 0                    | 51,931,075    |
| 72613 | Reliance Life Ins Co                   | DE       | 8,847,100       | 37,231          | 2,500,000  | 0                    | 6,309,869     |
| 68381 | Reliance Standard Life Ins Co          | IL       | 2,939,388,901   | 2,523,136,035   | 6,003,113  | 30,000,000           | 380,249,753   |
| 67105 | Reliastar Life Ins Co                  | MN       | 22,050,607,611  | 19,727,148,282  | 2,500,000  | 100,000              | 2,320,859,329 |
| 61360 | Reliastar Life Ins Co Of NY            | NY       | 2,999,326,251   | 2,721,114,704   | 2,755,726  | 0                    | 275,455,821   |
| 61700 | Renaissance L & H Ins Co of Amer       | DE       | 14,042,803      | 3,803,769       | 2,500,000  | 0                    | 7,739,034     |
| 61506 | Resource Life Ins Co                   | IL       | 125,311,705     | 94,965,658      | 2,500,000  | 0                    | 27,846,047    |
| 92673 | Revios Reins Canada Ltd                | CA       | 37,878,650      | 17,878,650      | 0          | 0                    | 20,000,000    |
| 87017 | Revios Reins US Inc                    | CA       | 361,700,201     | 309,080,703     | 5,002,500  | 0                    | 47,616,998    |
| 93572 | RGA Reins Co                           | MO       | 11,061,594,533  | 10,010,748,526  | 2,500,000  | 0                    | 1,048,346,007 |
| 65005 | RiverSource Life Ins Co                | MN       | 74,682,920,418  | 71,424,862,770  | 3,000,000  | 0                    | 3,255,057,648 |
| 60183 | S USA Life Ins Co Inc                  | AZ       | 17,399,297      | 3,623,317       | 3,511,000  | 0                    | 10,264,980    |
| 60445 | Sagicor Life Ins Co                    | TX       | 479,441,089     | 445,534,902     | 2,500,000  | 0                    | 31,406,187    |
| 68446 | Scor Life Ins Co                       | TX       | 52,264,131      | 15,735,485      | 2,792,306  | 0                    | 33,736,340    |
| 64688 | SCOR Life US Re Ins Co                 | TX       | 1,958,736,415   | 1,832,405,138   | 2,677,500  | 0                    | 123,653,776   |
| 69914 | Sears Life Ins Co                      | TX       | 75,742,846      | 21,591,969      | 2,500,000  | 0                    | 51,650,877    |
| 93742 | Securian Life Ins Co                   | MN       | 122,363,603     | 5,928,849       | 2,500,000  | 0                    | 113,934,754   |
| 68675 | Security Benefit Life Ins Co           | KS       | 12,169,856,810  | 11,595,137,844  | 7,000,130  | 0                    | 567,718,836   |
| 68764 | Security Financial Life Ins Co         | NE       | 831,397,404     | 739,782,555     | 5,000,000  | 0                    | 86,614,849    |
| 68721 | Security Life Ins Co Of Amer           | MN       | 79,092,842      | 64,235,225      | 2,500,000  | 0                    | 12,357,618    |
| 68713 | Security Life Of Denver Ins Co         | CO       | 23,761,828,797  | 22,166,484,495  | 2,880,000  | 0                    | 1,592,464,302 |

| NAIC  |                                     | State of | Admitted        |                 | Common      | Preferred<br>Capital |                |
|-------|-------------------------------------|----------|-----------------|-----------------|-------------|----------------------|----------------|
| CODE  | Company Name                        | DOM      | Assets          | Liabilities     | Capital     | Stock                | Surplus        |
| 68772 | Security Mut Life Ins Co Of NY      | NY       | 2,041,281,483   | 1,934,453,086   | 0           | 0                    | 106,828,397    |
| 68810 | Sentry Life Ins Co                  | WI       | 3,096,614,850   | 2,846,793,768   | 3,161,780   | 0                    | 246,659,306    |
| 97241 | Settlers Life Ins Co                | WI       | 373,479,054     | 326,481,484     | 30,835,800  | 0                    | 16,161,772     |
| 68845 | Shenandoah Life Ins Co              | VA       | 1,583,908,602   | 1,463,048,012   | 0           | 0                    | 120,860,590    |
| 71420 | Sierra Health & Life Ins Co Inc     | CA       | 152,841,259     | 89,088,814      | 3,600,000   | 0                    | 60,152,445     |
| 69019 | Standard Ins Co                     | OR       | 12,148,124,273  | 11,211,376,810  | 423,838,694 | 0                    | 512,908,769    |
| 86355 | Standard Life & Accident Ins Co     | OK       | 528,742,530     | 317,174,457     | 3,000,000   | 0                    | 208,568,073    |
| 69051 | Standard Life Ins Co Of IN          | IN       | 1,643,066,036   | 1,550,600,327   | 2,853,534   | 0                    | 89,612,175     |
| 69078 | Standard Security Life Ins Co Of NY | NY       | 344,282,872     | 236,364,785     | 2,586,845   | 0                    | 105,331,242    |
| 68985 | Starmount Life Ins Co               | LA       | 20,571,216      | 10,751,821      | 3,000,000   | 0                    | 6,819,395      |
| 94498 | State Farm Annuity & Life Ins Co    | IL       | 8,106,986       | 57,854          | 2,500,000   | 0                    | 5,549,132      |
| 69108 | State Farm Life Ins Co              | IL       | 42,209,001,818  | 37,147,123,798  | 3,000,000   | 0                    | 5,058,878,020  |
| 69116 | State Life Ins Co                   | IN       | 2,386,102,556   | 2,254,451,822   | 3,000,000   | 0                    | 128,650,734    |
| 69132 | State Mut Ins Co                    | GA       | 370,548,472     | 341,473,073     | 0           | 0                    | 29,075,399     |
| 65021 | Stonebridge Life Ins Co             | VT       | 1,885,014,104   | 1,759,024,460   | 2,500,000   | 0                    | 123,489,644    |
| 79065 | Sun Life Assur Co Of Canada US      | DE       | 42,552,001,902  | 41,125,527,907  | 6,437,000   | 0                    | 1,420,036,995  |
| 69256 | Sunamerica Life Ins Co              | AZ       | 46,889,646,418  | 42,427,077,950  | 5,636,400   | 0                    | 4,456,932,068  |
| 69272 | Sunset Life Ins Co Of Amer          | MO       | 456,697,001     | 418,938,826     | 5,320,000   | 0                    | 32,438,177     |
| 69310 | Surety Life Ins Co                  | NE       | 13,326,012      | 1,088,102       | 2,500,000   | 0                    | 9,737,910      |
| 82627 | Swiss Re Life & Health Amer Inc     | CT       | 11,973,008,192  | 9,832,945,746   | 4,000,000   | 0                    | 2,136,062,446  |
| 68608 | Symetra Life Ins Co                 | WA       | 18,364,578,031  | 17,098,356,071  | 5,000,000   | 0                    | 1,261,221,960  |
| 90581 | Symetra Natl Life Ins Co            | WA       | 16,175,307      | 5,952,739       | 2,500,000   | 0                    | 7,722,568      |
| 69345 | Teachers Ins & Ann Assoc Of Amer    | NY       | 183,697,731,614 | 168,415,566,624 | 2,500,000   | 0                    | 15,279,664,990 |
| 69353 | Teachers Protective Mut Life Ins Co | PA       | 54,099,169      | 46,776,834      | 0           | 0                    | 7,322,335      |
| 69604 | Templeton Funds Annuity Co          | MN       | 21,544,764      | 10,264,146      | 2,500,000   | 0                    | 8,780,617      |
| 69396 | Texas Life Ins Co                   | TX       | 1,910,465,484   | 1,870,769,400   | 3,177,360   | 0                    | 36,518,724     |
| 70435 | The Savings Bank Life Ins Co Of MA  | MA       | 1,934,276,549   | 1,738,880,188   | 2,700,708   | 0                    | 192,695,653    |
| 97721 | Thrivent Life Ins Co                | MN       | 3,731,230,823   | 3,563,693,972   | 5,000,000   | 0                    | 162,536,851    |
| 60142 | TIAA Cref Life Ins Co               | NY       | 3,208,373,412   | 2,867,820,497   | 2,500,000   | 0                    | 338,052,915    |
| 69477 | Time Ins Co                         | WI       | 820,779,019     | 582,215,630     | 2,500,000   | 0                    | 236,063,390    |
| 69566 | Trans World Assur Co                | CA       | 323,901,093     | 257,307,918     | 2,500,002   | 0                    | 64,093,173     |
| 70688 | Transamerica Financial Life Ins Co  | NY       | 16,802,679,275  | 15,914,602,280  | 2,058,250   | 441,750              | 885,576,995    |
| 86231 | Transamerica Life Ins Co            | IA       | 73,929,534,848  | 71,886,756,678  | 3,169,550   | 1,302,550            | 2,038,306,070  |
| 67121 | Transamerica Occidental Life Ins Co | IA       | 30,344,061,307  | 27,451,913,244  | 13,801,463  | 13,793,325           | 2,864,553,275  |
| 93270 | Triangle Life Ins Co                | NC       | 4,558,323       | 934,197         | 1,200,000   | 0                    | 2,424,126      |
| 61425 | Trustmark Ins Co                    | IL       | 1,282,004,018   | 1,042,196,456   | 2,500,000   | 0                    | 237,307,562    |
| 62863 | Trustmark Life Ins Co               | IL       | 564,631,467     | 424,185,468     | 2,500,000   | 0                    | 137,945,999    |
| 67423 | UBS Life Ins Co USA                 | CA       | 45,535,384      | 12,039,005      | 2,500,000   | 0                    | 30,996,379     |

| NAIC  |                                      | State of | Admitted       |                | Common     | Preferred<br>Capital |               |
|-------|--------------------------------------|----------|----------------|----------------|------------|----------------------|---------------|
| CODE  | Company Name                         | DOM      | Assets         | Liabilities    | Capital    | Stock                | Surplus       |
| 86371 | Ullico Life Ins Co                   | TX       | 12,957,847     | 3,036,683      | 5,682,300  | 0                    | 4,238,864     |
| 80314 | Unicare Life & Health Ins Co         | IN       | 1,491,396,476  | 1,213,294,784  | 3,000,000  | 0                    | 275,101,692   |
| 11121 | Unified Life Ins Co                  | TX       | 75,284,816     | 63,689,905     | 1,750,000  | 750,000              | 9,094,911     |
| 91529 | Unimerica Ins Co                     | WI       | 94,297,787     | 56,131,327     | 2,600,000  | 0                    | 35,566,460    |
| 69701 | Union Bankers Ins Co                 | TX       | 99,578,413     | 86,507,136     | 2,668,002  | 0                    | 10,403,277    |
| 80837 | Union Central Life Ins Co            | OH       | 7,093,697,509  | 6,766,614,335  | 2,500,000  | 0                    | 324,583,174   |
| 62596 | Union Fidelity Life Ins Co           | IL       | 18,253,645,474 | 17,480,849,856 | 2,903,775  | 0                    | 769,891,844   |
| 69744 | Union Labor Life Ins Co              | MD       | 3,496,021,007  | 3,356,664,699  | 3,578,700  | 0                    | 135,777,608   |
| 70408 | Union Security Ins Co                | IA       | 7,494,681,143  | 6,979,575,808  | 5,000,000  | 0                    | 510,105,335   |
| 92916 | United American Ins Co               | DE       | 1,192,630,072  | 1,014,458,383  | 3,000,000  | 0                    | 175,171,689   |
| 65269 | United Benefit Life Ins Co           | OH       | 3,177,016      | 116,328        | 2,500,000  | 0                    | 560,688       |
| 91693 | United Family Life Ins Co            | GA       | 84,423,450     | 58,882,372     | 2,840,000  | 0                    | 22,701,078    |
| 87645 | United Fidelity Life Ins Co          | TX       | 611,953,803    | 399,413,952    | 4,000,000  | 0                    | 208,539,851   |
| 79413 | United Healthcare Ins Co             | CT       | 10,260,186,346 | 7,795,920,740  | 3,000,000  | 0                    | 2,461,265,606 |
| 69922 | United Home Life Ins Co              | IN       | 48,849,582     | 38,884,560     | 2,503,247  | 0                    | 7,461,775     |
| 69930 | United Ins Co Of Amer                | IL       | 2,032,677,846  | 1,823,873,595  | 10,152,088 | 0                    | 198,652,163   |
| 94099 | United Investors Life Ins Co         | MO       | 3,046,829,441  | 2,660,095,592  | 3,000,000  | 0                    | 383,733,849   |
| 82694 | United Liberty Life Ins Co           | KY       | 28,166,100     | 25,884,626     | 1,000,000  | 0                    | 1,281,474     |
| 92703 | United Natl Life Ins Co Of Amer      | IL       | 7,374,444      | 4,521,307      | 1,000,000  | 0                    | 1,853,136     |
| 69868 | United Of Omaha Life Ins Co          | NE       | 12,866,252,859 | 11,646,350,802 | 9,000,000  | 0                    | 1,210,902,057 |
| 70106 | United States Life Ins Co In NYC     | NY       | 4,251,949,618  | 3,861,887,560  | 3,961,316  | 0                    | 386,100,742   |
| 63479 | United Teacher Assoc Ins Co          | TX       | 488,096,307    | 417,912,246    | 2,500,005  | 0                    | 67,684,056    |
| 72850 | United World Life Ins Co             | NE       | 79,650,354     | 59,660,998     | 2,530,000  | 0                    | 17,459,356    |
| 63819 | Unity Financial Life Ins Co          | PA       | 45,709,487     | 39,671,294     | 2,524,502  | 0                    | 3,513,691     |
| 70114 | Unity Mut Life Ins Co                | NY       | 333,443,629    | 316,392,696    | 0          | 0                    | 17,050,933    |
| 70130 | Universal Guaranty Life Ins Co       | OH       | 262,745,027    | 231,535,093    | 2,000,000  | 0                    | 29,209,934    |
| 70173 | Universal Underwriters Life Ins Co   | KS       | 387,156,602    | 344,726,123    | 2,500,000  | 0                    | 39,930,479    |
| 62235 | Unum Life Ins Co Of Amer             | ME       | 16,025,916,619 | 14,445,772,556 | 5,000,000  | 0                    | 1,575,144,063 |
| 80802 | US Branch SunLife Assur Co Of Canada | MI       | 13,566,226,303 | 13,105,372,423 | 0          | 0                    | 460,853,880   |
| 80675 | US Bus of Crown Life Ins Co          | MI       | 375,017,886    | 325,122,571    | 0          | 0                    | 49,895,315    |
| 80659 | US Bus of the Canada Life Assur Co   | MI       | 1,672,487,593  | 1,532,646,738  | 0          | 0                    | 139,840,855   |
| 84530 | US Financial Life Ins Co             | OH       | 503,890,389    | 464,088,722    | 4,050,000  | 0                    | 35,751,668    |
| 69663 | USAA Life Ins Co                     | TX       | 10,177,338,295 | 9,252,025,699  | 2,500,000  | 80,000,000           | 842,812,596   |
| 94358 | USAble Life                          | AR       | 204,996,793    | 107,271,972    | 2,500,000  | 0                    | 95,224,821    |
| 70211 | Valley Forge Life Ins Co             | IN       | 4,464,294,037  | 4,003,091,443  | 2,500,000  | 0                    | 458,702,593   |
| 68632 | VantisLife Ins Co                    | CT       | 684,449,028    | 617,580,814    | 2,500,100  | 0                    | 64,368,114    |
| 70238 | Variable Annuity Life Ins Co         | TX       | 61,980,055,161 | 58,851,281,983 | 3,575,000  | 0                    | 3,125,198,178 |
| 81027 | Veterans Life Ins Co                 | IL       | 291,075,389    | 236,810,831    | 2,504,000  | 0                    | 51,760,558    |

| NAIC<br>CODE | Company Name                        | State of DOM | Admitted<br>Assets | Liabilities       | Common<br>Capital | Preferred<br>Capital<br>Stock | Surplus         |
|--------------|-------------------------------------|--------------|--------------------|-------------------|-------------------|-------------------------------|-----------------|
| 70319        | Washington Natl Ins Co              | IL           | 2,609,704,584      | 2,023,937,819     | 25,036,850        | 0                             | 560,729,915     |
| 64467        | Wellcare Hlth Ins of IL Inc         | IL           | 5,766,367          | 126,848           | 2,500,000         | 0                             | 3,139,519       |
| 83607        | Wellmark Comm Ins Inc               | IA           | 21,167,595         | 4,324,278         | 2,750,000         | 0                             | 14,093,317      |
| 70335        | West Coast Life Ins Co              | NE           | 3,004,311,465      | 2,666,318,009     | 5,000,000         | 0                             | 332,993,455     |
| 70483        | Western & Southern Life Ins Co      | OH           | 9,097,602,226      | 5,582,590,221     | 1,000,000         | 0                             | 3,514,012,006   |
| 91413        | Western Reserve Life Assur Co of OH | OH           | 11,528,514,436     | 11,061,416,832    | 2,500,000         | 0                             | 464,597,604     |
| 92622        | Western Southern Life Assur Co      | OH           | 8,732,436,173      | 8,101,016,504     | 2,500,000         | 0                             | 628,919,669     |
| 66133        | Wilton Reassurance Company          | MN           | 333,669,817        | 131,292,958       | 2,500,000         | 0                             | 199,876,859     |
| 60704        | Wilton Reassurance Life Co of NY    | NY           | 1,208,438,021      | 1,124,405,757     | 2,502,500         | 0                             | 81,529,785      |
| 79987        | World Corp Ins Co                   | NE           | 23,694,539         | 1,355,432         | 5,446,696         | 0                             | 16,892,411      |
| 70629        | World Ins Co                        | NE           | 228,911,193        | 120,568,744       | 2,500,000         | 0                             | 105,842,449     |
| 88080        | XL Life Ins and Annuity Co          | IL           | 810,809,518        | 718,484,274       | 5,000,000         | 0                             | 87,325,244      |
| 80586        | XL Re Life Amer Inc                 | DE           | 58,955,541         | 3,762,508         | 2,500,000         | 0                             | 52,693,033      |
| 71323        | Zale Life Ins Co                    | AZ           | 12,345,273         | 2,756,582         | 2,500,000         | 0                             | 7,088,691       |
|              | Totals Non-Domestic Life Insurer(s) |              | 4,549,639,667,968  | 4,273,570,661,134 | 2,617,236,432     | 637,275,509                   | 272,814,494,932 |

| Totals for Domestic Life Insurers     | 1   | 2,974,012         | 756,347           | 1,000,000     | 0           | 1,217,665       |
|---------------------------------------|-----|-------------------|-------------------|---------------|-------------|-----------------|
| Totals for Non-Domestic Life Insurers | 470 | 4,549,639,667,968 | 4,273,570,661,134 | 2,617,236,432 | 637,275,509 | 272,814,494,932 |
| Grand Totals for All Life Insurers    | 471 | 4,549,642,641,980 | 4,273,571,417,481 | 2,618,236,432 | 637,275,509 | 272,815,712,597 |

## SECTION 6 PROPERTY & CASUALTY INSURANCE COMPANIES

# ADMITTED ASSETS LIABILITIES COMMON CAPITAL STOCK PREFERRED CAPITAL STOCK CAPITAL AND SURPLUS

## Admitted Assets, Liabilities, Common Capital Stock, Preferred Capital Stock, and Capital & Surplus for 2006 Domestic Property and Casualty Insurers

| NAIC<br>CODE | Company Name   | State of DOM | Admitted<br>Assets | Liabilities | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--|--------------|--------------------|-------------|----------------------------|-------------------------------|---------------------------|
| 12372        | Brickstreet Mut Ins Co                                 | WV           | 985,610,327        | 717,503,969 | 0                          | 0                             | 268,106,358               |
| 12611        | Farmers & Mechanics Fire & Cas Ins I                   | WV           | 3,585,352          | 1,216,291   | 1,000,000                  | 0                             | 2,369,061                 |
| 15342        | Farmers Home Fire Insurance Company                    | WV           | 4,097,919          | 20,272      | 0                          | 0                             | 4,077,648                 |
| 36315        | Farmers Mech Mut Fire Ins Of WV                        | WV           | 31,763,066         | 14,553,848  | 0                          | 0                             | 17,209,218                |
| 40070        | Farmers Mut Ins Co                                     | WV           | 7,579,134          | 3,601,021   | 0                          | 0                             | 3,978,113                 |
| 38504        | First Surety Corp                                      | WV           | 3,862,544          | 292,565     | 1,000,000                  | 0                             | 3,569,979                 |
| 14281        | Inland Mut Ins Co                                      | WV           | 5,782,442          | 552,197     | 0                          | 0                             | 5,230,245                 |
| 12779        | Mountaineer Freedom RRG Inc                            | WV           | 12,337,197         | 10,151,754  | 0                          | 0                             | 2,185,443                 |
| 14656        | Municipal Mut Ins Co                                   | WV           | 22,799,929         | 8,542,605   | 0                          | 0                             | 14,257,324                |
| 11057        | Mutual Protective Association of WV                    | WV           | 1,451,018          | 135,694     | 0                          | 0                             | 1,315,324                 |
| 10904        | Pan Handle Farmers Mut Ins Co Of WV                    | WV           | 3,384,976          | 1,655,186   | 0                          | 0                             | 1,729,790                 |
| 11056        | Patrons Mutual Fire Insurance Company                  | WV           | 602,101            | 466         | 0                          | 0                             | 601,635                   |
| 11055        | Peoples Mutual Fire Insurance Company                  | WV           | 899,412            | 147,893     | 0                          | 0                             | 751,518                   |
| 15415        | Safe Ins Co  | WV           | 5,875,339          | 2,285,590   | 0                          | 0                             | 3,589,748                 |
| 15431        | West Virginia Farmers Mut Ins Assoc                    | WV           | 4,160,667          | 1,074,678   | 0                          | 0                             | 3,085,989                 |
| 11972        | West Virginia Mut Ins Co                               | WV           | 155,367,608        | 87,439,627  | 0                          | 0                             | 67,927,981                |
| 10911        | West Virginia Natl Auto Ins Co                         | WV           | 9,096,565          | 4,439,691   | 1,001,000                  | 0                             | 4,656,874                 |
| 11003        | W Va Ins Co  | WV           | 31,322,866         | 9,130,043   | 0                          | 0                             | 22,192,823                |
|              | <b>Totals Domestic Property &amp; Casualty Insurer</b> | r(s)         | 1,289,578,462      | 862,743,390 | 3,001,000                  | 0                             | 426,835,071               |

## Admitted Assets, Liabilities, Common Capital Stock, Preferred Capital Stock, and Capital & Surplus for 2006 Non-Domestic Property and Casualty Insurers

| NAIC  |                                    | State of | Admitted       |                | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|------------------------------------|----------|----------------|----------------|-------------------|----------------------|----------------|
| CODE  | Company Name                       | DOM      | Assets         | Liabilities    | Stock             | Stock                | Surplus        |
| 36404 | 21st Century Cas Co                | CA       | 11,104,051     | 284,541        | 3,300,000         | 0                    | 10,819,510     |
| 12963 | 21st Century Ins Co                | CA       | 1,625,097,104  | 868,336,683    | 3,000,000         | 0                    | 756,760,421    |
| 22896 | Aca Financial Guaranty Corp        | MD       | 640,900,479    | 367,256,722    | 15,000,000        | 0                    | 273,643,757    |
| 10921 | ACA Ins Co                         | AK       | 37,072,359     | 22,195,486     | 3,415,965         | 0                    | 14,876,873     |
| 10349 | Acceptance Cas Ins Co              | NE       | 50,557,825     | 18,895,322     | 3,000,000         | 0                    | 31,662,503     |
| 26379 | Accredited Surety & Cas Co Inc     | FL       | 33,338,824     | 11,946,477     | 3,060,000         | 0                    | 21,392,347     |
| 22667 | Ace American Ins Co                | PA       | 7,309,316,755  | 5,621,249,819  | 5,000,000         | 0                    | 1,688,066,936  |
| 20702 | Ace Fire Underwriters Ins Co       | PA       | 79,778,334     | 24,128,017     | 4,250,000         | 0                    | 55,650,317     |
| 10030 | Ace Ind Ins Co                     | PA       | 30,328,422     | 17,648,231     | 3,500,000         | 0                    | 12,680,191     |
| 20699 | Ace Prop & Cas Ins Co              | PA       | 5,925,245,954  | 4,395,818,119  | 10,000,000        | 0                    | 1,529,427,835  |
| 19984 | ACIG Ins Co                        | IL       | 266,760,699    | 193,261,252    | 4,000,000         | 0                    | 73,499,432     |
| 22950 | Acstar Ins Co                      | IL       | 94,885,793     | 63,206,101     | 3,500,000         | 0                    | 31,679,692     |
| 14184 | Acuity A Mut Ins Co                | WI       | 1,706,368,621  | 1,072,989,343  | 0                 | 0                    | 633,379,278    |
| 44318 | Admiral Ind Co                     | DE       | 61,159,326     | 32,254,107     | 3,506,250         | 0                    | 28,905,219     |
| 33987 | Advanta Ins Co                     | AZ       | 15,315,125     | 455,377        | 5,000,000         | 0                    | 14,859,748     |
| 40517 | Advantage Workers Comp Ins Co      | IN       | 77,879,370     | 38,692,978     | 3,000,000         | 0                    | 39,186,392     |
| 33898 | Aegis Security Ins Co              | PA       | 75,909,981     | 39,619,942     | 3,000,000         | 0                    | 36,290,039     |
| 36153 | Aetna Ins Co of CT                 | CT       | 27,207,744     | 2,204,197      | 3,000,000         | 0                    | 25,003,547     |
| 10014 | Affiliated Fm Ins Co               | RI       | 1,275,125,439  | 703,133,042    | 4,000,000         | 7,250,000            | 571,992,397    |
| 42609 | Affirmative Ins Co                 | IL       | 367,208,671    | 233,799,724    | 2,500,000         | 0                    | 133,408,947    |
| 42757 | Agri General Ins Co                | IA       | 431,259,132    | 97,331,678     | 16,837,870        | 0                    | 333,927,454    |
| 34789 | AIG Centennial Ins Co              | PA       | 614,108,527    | 293,235,609    | 4,200,000         | 0                    | 320,872,918    |
| 36587 | AIG Natl Ins Co Inc                | NY       | 55,727,337     | 38,151,075     | 6,000,000         | 0                    | 17,576,262     |
| 20796 | AIG Premier Ins Co                 | PA       | 360,431,755    | 210,922,662    | 4,200,000         | 0                    | 149,509,093    |
| 19399 | AIU Ins Co                         | NY       | 3,268,183,694  | 2,045,754,753  | 8,000,000         | 0                    | 1,222,428,941  |
| 10957 | Alamance Ins Co                    | IL       | 374,918,864    | 158,400,069    | 3,500,000         | 0                    | 216,518,795    |
| 24899 | Alea North America Ins Co          | NY       | 579,221,103    | 400,150,545    | 8,425,518         | 0                    | 179,070,558    |
| 13285 | Allegheny Cas Co                   | PA       | 21,794,269     | 6,761,589      | 1,500,000         | 3,200,000            | 15,032,680     |
| 20273 | Alliance Assur Co Of Amer          | NY       | 6,905,290      | 0              | 3,000,000         | 0                    | 6,905,290      |
| 10023 | Alliance Of Nonprofits For Ins RRG | VT       | 29,921,859     | 17,067,966     | 0                 | 0                    | 12,853,893     |
| 35300 | Allianz Global Risks US Ins Co     | CA       | 4,713,840,624  | 1,082,322,217  | 10,000,000        | 191,489              | 3,631,518,407  |
| 41840 | Allmerica Financial Benefit Ins Co | MI       | 15,112,277     | 12,354         | 4,200,000         | 0                    | 15,099,923     |
| 10212 | Allmerica Fncl Alliance Ins Co     | NH       | 14,513,430     | 13,354         | 5,000,000         | 0                    | 14,500,076     |
| 29688 | Allstate Fire and Cas Ins Co       | IL       | 16,143,378     | 237,606        | 7,000,000         | 0                    | 15,905,772     |
| 19240 | Allstate Ind Co                    | IL       | 138,344,895    | 6,814,598      | 4,200,000         | 0                    | 131,530,297    |
| 19232 | Allstate Ins Co                    | IL       | 47,679,723,129 | 28,550,562,952 | 4,200,000         | 0                    | 19,129,160,177 |
| 17230 | Allstate Prop & Cas Ins Co         | IL       | 80,184,344     | 1,089,105      | 4,200,000         | 0                    | 79,095,239     |
| 18708 | Ambac Assur Corp                   | WI       | 10,014,555,633 | 6,317,679,209  | 82,000,000        | 0                    | 3,696,876,424  |

| NAIC  |                                    | State of | Admitted       |                | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|------------------------------------|----------|----------------|----------------|-------------------|----------------------|----------------|
| CODE  | Company Name                       | DOM      | Assets         | Liabilities    | Stock             | Stock                | Surplus        |
| 25402 | Amcomp Assur Corp                  | FL       | 248,049,992    | 163,233,247    | 1,800,000         | 0                    | 84,816,745     |
| 12548 | American Agri Business Ins Co      | TX       | 226,557,124    | 220,123,962    | 2,000,000         | 0                    | 6,433,162      |
| 19720 | American Alt Ins Corp              | DE       | 458,302,732    | 318,837,248    | 5,120,000         | 0                    | 139,465,484    |
| 21849 | American Automobile Ins Co         | MO       | 402,789,826    | 240,866,865    | 3,500,000         | 0                    | 161,922,961    |
| 10111 | American Bankers Ins Co Of FL      | FL       | 1,240,094,177  | 903,693,146    | 5,083,164         | 0                    | 336,401,031    |
| 12631 | American Builders Ins Co RRG Inc   | MT       | 1,191,783      | 254,395        | 1,000,000         | 0                    | 937,388        |
| 20427 | American Cas Co Of Reading PA      | PA       | 114,347,913    | 17,451         | 4,200,000         | 0                    | 114,330,461    |
| 10391 | American Centennial Ins Co         | DE       | 39,432,625     | 13,194,200     | 6,000,000         | 0                    | 26,238,425     |
| 37915 | American Central Ins Co            | MO       | 38,928,983     | 176,949        | 2,500,000         | 0                    | 38,752,034     |
| 10807 | American Century Cas Co            | TX       | 104,956,619    | 67,813,287     | 5,150,000         | 0                    | 37,143,332     |
| 19941 | American Commerce Ins Co           | OH       | 343,937,928    | 212,411,128    | 3,226,140         | 0                    | 131,526,800    |
| 10216 | American Contractors Ind Co        | CA       | 227,295,252    | 176,387,303    | 2,100,000         | 0                    | 50,907,949     |
| 19690 | American Economy Ins Co            | IN       | 1,634,750,860  | 1,105,961,426  | 5,000,000         | 0                    | 528,789,434    |
| 37990 | American Empire Ins Co             | OH       | 65,530,908     | 31,030,262     | 3,100,000         | 0                    | 34,500,646     |
| 20613 | American Employers Ins Co          | MA       | 35,375,438     | 165,348        | 4,500,000         | 0                    | 35,210,090     |
| 10819 | American Equity Specialty Ins Co   | CA       | 46,746,594     | 24,438,037     | 3,500,000         | 0                    | 22,308,557     |
| 23450 | American Family Home Ins Co        | FL       | 429,360,825    | 292,061,562    | 4,200,000         | 0                    | 137,299,264    |
| 24066 | American Fire & Cas Co             | OH       | 38,961,733     | 1,138,819      | 3,374,043         | 0                    | 37,822,913     |
| 24376 | American General Ind Co            | IL       | 74,470,562     | 35,830,623     | 3,000,000         | 0                    | 38,639,939     |
| 31208 | American General Property Ins Co   | TN       | 65,270,522     | 13,798,810     | 17,574,100        | 0                    | 51,471,712     |
| 26247 | American Guarantee & Liability Ins | NY       | 259,667,514    | 113,695,494    | 5,000,027         | 0                    | 145,972,021    |
| 43494 | American Hallmark Ins Co Of TX     | TX       | 201,805,307    | 128,043,177    | 4,000,000         | 0                    | 73,762,130     |
| 13331 | American Hardware Mut Ins Co       | OH       | 319,832,901    | 200,705,138    | 0                 | 0                    | 119,127,764    |
| 39152 | American Healthcare Ind Co         | DE       | 98,509,583     | 59,006,165     | 5,000,000         | 0                    | 39,503,418     |
| 19380 | American Home Assur Co             | NY       | 28,409,595,587 | 22,197,742,541 | 25,425,810        | 0                    | 6,211,853,046  |
| 21857 | American Ins Co                    | NE       | 1,566,036,408  | 1,001,469,985  | 10,501,770        | 0                    | 564,566,423    |
| 32220 | American Intl Ins Co               | NY       | 1,175,349,277  | 817,257,943    | 5,000,000         | 0                    | 358,091,334    |
| 23795 | American Intl Pacific Ins          | CO       | 32,724,035     | 1,114,602      | 3,000,000         | 0                    | 31,609,433     |
| 40258 | American Intl South Ins Co         | PA       | 35,527,654     | 220,756        | 3,000,000         | 0                    | 35,306,898     |
| 10200 | American Live Stock Ins Co         | IL       | 68,483,057     | 14,645,004     | 2,500,000         | 0                    | 53,838,053     |
| 30562 | American Manufacturers Mut Ins Co  | IL       | 10,558,305     | 75,229         | 0                 | 0                    | 10,483,076     |
| 15911 | American Mining Ins Co Inc         | AL       | 103,176,822    | 73,466,955     | 600,000           | 1,150,000            | 29,709,867     |
| 23469 | American Modern Home Ins Co        | OH       | 824,293,912    | 551,059,565    | 5,000,000         | 0                    | 273,234,347    |
| 38652 | American Modern Select Ins Co      | OH       | 63,512,602     | 43,480,855     | 3,000,000         | 0                    | 20,031,747     |
| 22918 | American Motorists Ins Co          | IL       | 26,900,732     | 1,054,655      | 6,449,529         | 0                    | 25,846,077     |
| 39942 | American Natl General Ins Co       | MO       | 100,633,356    | 36,654,149     | 2,500,000         | 0                    | 63,979,207     |
| 28401 | American Natl Prop & Cas Co        | MO       | 1,128,700,205  | 685,995,608    | 4,200,000         | 0                    | 442,704,597    |
| 33006 | American Physicians Assur Corp     | MI       | 892,836,929    | 658,903,096    | 2,500,000         | 0                    | 233,933,833    |

| NAIC<br>CODE | Company Name                     | State of DOM | Admitted<br>Assets | Liabilities   | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|----------------------------------|--------------|--------------------|---------------|----------------------------|-------------------------------|---------------------------|
| CODE         | Company Ivanic                   | DOM          | Assets             | Liabilities   | Stock                      | Stock                         | Surpius                   |
| 19615        | American Reliable Ins Co         | AZ           | 365,749,355        | 278,187,227   | 4,200,000                  | 0                             | 87,562,128                |
| 19631        | American Road Ins Co             | MI           | 719,002,703        | 319,480,750   | 3,000,000                  | 0                             | 399,521,953               |
| 39969        | American Safety Cas Ins Co       | DE           | 157,884,369        | 87,400,099    | 3,500,000                  | 0                             | 70,484,270                |
| 42978        | American Security Ins Co         | DE           | 1,085,100,574      | 653,621,645   | 5,052,500                  | 0                             | 431,478,929               |
| 19992        | American Select Ins Co           | OH           | 161,035,658        | 104,046,567   | 2,500,000                  | 0                             | 56,989,091                |
| 17965        | American Sentinel Ins Co         | PA           | 21,660,376         | 11,341,946    | 3,000,000                  | 0                             | 10,318,430                |
| 42897        | American Service Ins Co Inc      | IL           | 91,112,494         | 54,857,631    | 3,000,004                  | 0                             | 36,254,863                |
| 10235        | American Southern Ins Co         | KS           | 104,526,001        | 69,588,154    | 3,000,000                  | 0                             | 34,937,846                |
| 19704        | American States Ins Co           | IN           | 2,337,821,031      | 1,567,111,446 | 5,000,000                  | 0                             | 770,709,585               |
| 37214        | American States Preferred Ins Co | IN           | 238,059,026        | 158,716,072   | 5,000,000                  | 0                             | 79,342,954                |
| 31380        | American Surety Co               | IN           | 13,804,652         | 2,481,066     | 2,000,000                  | 0                             | 11,323,586                |
| 40142        | American Zurich Ins Co           | IL           | 221,187,781        | 12,328,016    | 5,000,000                  | 0                             | 208,859,765               |
| 30872        | Amerin Guaranty Corp             | IL           | 233,913,432        | 31,779,221    | 5,307,456                  | 0                             | 202,134,211               |
| 12504        | Ameriprise Ins Co                | WI           | 47,156,189         | -14,761       | 8,000,000                  | 0                             | 47,170,950                |
| 23396        | Amerisure Mut Ins Co             | MI           | 1,632,574,355      | 1,086,687,214 | 0                          | 0                             | 545,887,141               |
| 27928        | Amex Assur Co                    | IL           | 142,582,687        | 24,747,363    | 4,597,875                  | 0                             | 117,835,324               |
| 19976        | Amica Mut Ins Co                 | RI           | 3,890,071,095      | 1,799,575,410 | 0                          | 0                             | 2,090,495,685             |
| 10984        | Ansur America Ins                | MI           | 24,892,066         | 15,899,687    | 5,000,000                  | 0                             | 8,992,379                 |
| 11150        | Arch Ins Co                      | MO           | 1,187,699,401      | 668,775,498   | 5,000,000                  | 0                             | 518,923,903               |
| 10348        | Arch Reins Co                    | NE           | 1,076,174,896      | 384,458,340   | 5,000,000                  | 0                             | 691,716,556               |
| 19860        | Argonaut Great Central Ins Co    | IL           | 313,141,457        | 221,348,029   | 4,318,130                  | 0                             | 91,793,428                |
| 19801        | Argonaut Ins Co                  | IL           | 1,280,263,409      | 814,446,996   | 4,500,000                  | 0                             | 465,816,413               |
| 19828        | Argonaut-Midwest Ins Co          | IL           | 105,946,962        | 61,181,475    | 3,750,000                  | 0                             | 44,765,487                |
| 41459        | Armed Forces Ins Exchange        | KS           | 148,272,466        | 78,672,676    | 0                          | 0                             | 69,599,790                |
| 21865        | Associated Ind Corp              | CA           | 169,314,247        | 103,882,994   | 3,500,000                  | 0                             | 65,431,253                |
| 11240        | Association Ins Co               | GA           | 75,083,434         | 55,535,701    | 1,800,000                  | 0                             | 19,547,733                |
| 19305        | Assurance Co Of Amer             | NY           | 56,771,478         | 36,196,870    | 5,000,000                  | 0                             | 20,574,608                |
| 11558        | AssuranceAmerica Ins Co          | SC           | 43,950,559         | 34,197,054    | 1,500,000                  | 0                             | 9,753,505                 |
| 30180        | Assured Guaranty Corp            | MD           | 1,248,270,663      | 962,316,898   | 15,000,480                 | 0                             | 285,953,765               |
| 41769        | Athena Assur Co                  | MN           | 190,457,055        | 136,499,731   | 3,500,000                  | 0                             | 53,957,324                |
| 20931        | Atlanta Intl Ins Co              | NY           | 49,509,594         | 33,644,756    | 2,560,932                  | 0                             | 15,864,838                |
| 22209        | Atlantic Ins Co                  | TX           | 34,226,683         | 775,784       | 3,000,000                  | 0                             | 33,450,899                |
| 19895        | Atlantic Mut Ins Co              | NY           | 584,544,133        | 462,960,126   | 0                          | 0                             | 121,584,007               |
| 27154        | Atlantic Specialty Ins Co        | NY           | 66,652,323         | 18,495,766    | 9,000,000                  | 0                             | 48,156,557                |
| 11064        | Atlas RRG Inc                    | DC           | 1,352,647          | 470,019       | 250,000                    | 0                             | 882,628                   |
| 25422        | Atradius Trade Credit Ins Co     | MD           | 89,864,921         | 47,050,331    | 6,000,000                  | 0                             | 42,814,590                |
| 19933        | Audubon Ins Co                   | LA           | 86,879,726         | 52,054,282    | 2,000,000                  | 0                             | 34,825,444                |
| 19062        | Automobile Ins Co Of Hartford CT | CT           | 928,690,153        | 644,837,952   | 6,000,000                  | 0                             | 283,852,201               |
| 17002        | Tatomoche in co of flattora e i  | 21           | 720,070,133        | 011,007,702   | 0,000,000                  | 3                             | 203,032,201               |

| NAIC  |                                 | State of | Admitted      |               | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|---------------------------------|----------|---------------|---------------|-------------------|----------------------|----------------|
| CODE  | Company Name                    | DOM      | Assets        | Liabilities   | Stock             | Stock                | Surplus        |
| 34460 | Autoone Ins Co                  | NY       | 75,904,056    | 30,566,786    | 3,000,000         | 0                    | 45,337,270     |
| 10367 | Avemco Ins Co                   | MD       | 122,331,917   | 56,523,718    | 3,003,000         | 0                    | 65,808,199     |
| 29530 | AXA Art Ins Corp                | NY       | 66,870,651    | 32,326,867    | 3,000,000         | 0                    | 34,543,784     |
| 33022 | AXA Ins Co                      | NY       | 170,142,379   | 78,580,079    | 5,000,000         | 0                    | 91,562,300     |
| 11835 | AXA Re Amer Ins Co              | DE       | 56,757,572    | 6,821,556     | 3,000,000         | 0                    | 49,936,016     |
| 16187 | AXA Re Prop & Cas Ins Co        | DE       | 59,613,289    | 33,272,507    | 4,046,965         | 0                    | 26,340,782     |
| 37273 | Axis Ins Co                     | IL       | 107,198,813   | 298,893       | 4,968,600         | 0                    | 106,899,920    |
| 20370 | AXIS Reins Co                   | NY       | 1,831,970,659 | 1,281,077,712 | 5,000,000         | 0                    | 550,892,947    |
| 24813 | Balboa Ins Co                   | CA       | 1,533,166,926 | 877,126,701   | 4,250,000         | 0                    | 656,040,225    |
| 18538 | Bancinsure Inc                  | OK       | 102,442,150   | 60,994,466    | 3,500,000         | 0                    | 41,447,684     |
| 33162 | Bankers Ins Co                  | FL       | 110,779,062   | 67,140,854    | 4,500,000         | 0                    | 43,638,209     |
| 18279 | Bankers Standard Ins Co         | PA       | 271,851,923   | 185,467,056   | 3,500,000         | 0                    | 86,384,867     |
| 38245 | BCS Ins Co                      | OH       | 227,983,948   | 91,316,010    | 3,000,000         | 0                    | 136,667,938    |
| 37540 | Beazley Ins Co Inc              | CT       | 78,181,323    | 18,031,891    | 4,200,000         | 0                    | 60,149,432     |
| 41394 | Benchmark Ins Co                | KS       | 113,533,453   | 76,518,599    | 5,005,000         | 0                    | 37,014,854     |
| 32603 | Berkley Ins Co                  | DE       | 6,796,348,696 | 4,617,626,251 | 4,300,000         | 10,000               | 2,178,722,445  |
| 29580 | Berkley Regional Ins Co         | DE       | 2,402,315,783 | 1,737,349,593 | 4,000,000         | 0                    | 664,966,190    |
| 19402 | Birmingham Fire Ins Co Of PA    | PA       | 4,146,017,133 | 2,812,055,608 | 5,000,000         | 0                    | 1,333,961,525  |
| 20095 | Bituminous Cas Corp             | IL       | 759,269,836   | 497,890,988   | 8,000,000         | 0                    | 261,378,848    |
| 20109 | Bituminous Fire & Marine Ins Co | IL       | 492,386,961   | 378,934,324   | 5,000,000         | 0                    | 113,452,637    |
| 27081 | Bond Safeguard Ins Co           | IL       | 37,178,127    | 20,214,305    | 2,000,000         | 0                    | 16,963,822     |
| 19658 | Bristol West Ins Co             | OH       | 118,905,827   | 82,173,123    | 3,000,000         | 0                    | 36,732,704     |
| 13528 | Brotherhood Mut Ins Co          | IN       | 293,366,803   | 173,870,608   | 0                 | 0                    | 119,496,194    |
| 20117 | California Cas Ind Exch         | CA       | 534,544,900   | 228,816,693   | 0                 | 0                    | 305,728,207    |
| 21946 | Camden Fire Ins Assoc           | NJ       | 78,972,108    | 5,317,551     | 4,200,000         | 0                    | 73,654,557     |
| 36340 | Camico Mut Ins Co               | CA       | 157,959,811   | 107,784,042   | 0                 | 0                    | 50,175,769     |
| 12260 | Campmed Cas & Ind Co Inc MD     | MD       | 31,321,821    | 22,255,717    | 1,500,000         | 0                    | 9,066,104      |
| 10464 | Canal Ins Co                    | SC       | 1,324,256,744 | 738,476,056   | 15,000,000        | 0                    | 585,780,688    |
| 30589 | Capital City Ins Co Inc         | SC       | 139,255,429   | 102,662,591   | 3,324,000         | 0                    | 36,592,838     |
| 20877 | Capital Markets Assr Corp       | NY       | 87,717,512    | 1,352,525     | 17,460,000        | 0                    | 86,364,987     |
| 10472 | Capitol Ind Corp                | WI       | 445,537,797   | 264,229,666   | 4,201,416         | 0                    | 181,308,131    |
| 11825 | Care RRG Inc                    | DC       | 33,873,967    | 30,253,253    | 1,000,000         | 0                    | 3,620,714      |
| 10510 | Carolina Cas Ins Co             | FL       | 881,704,551   | 620,977,507   | 3,686,551         | 0                    | 260,727,044    |
| 26697 | Casualty Underwriters Ins Co    | UT       | 4,544,321     | 847,988       | 1,000,000         | 0                    | 3,696,333      |
| 11255 | Caterpillar Ins Co              | MO       | 154,633,905   | 120,000,571   | 3,500,000         | 0                    | 34,633,334     |
| 19518 | Catlin Ins Co                   | TX       | 101,022,050   | 2,822,919     | 4,000,000         | 0                    | 98,199,131     |
| 20176 | Celina Mut Ins Co               | ОН       | 48,498,092    | 30,909,034    | 0                 | 0                    | 17,589,058     |
| 10891 | CEM Ins Co                      | IL       | 3,558,156     | 978,995       | 1,000,000         | 0                    | 2,579,161      |

| NAIC<br>CODE | Company Name   | State of DOM | Admitted<br>Assets | Liabilities   | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--|--------------|--------------------|---------------|----------------------------|-------------------------------|---------------------------|
| 19909        | Centennial Ins Co                                    | NY           | 227,431,064        | 157,961,637   | 7,980,000                  | 0                             | 69,469,427                |
| 20249        | Central Natl Ins Co Of Omaha                         | NE<br>NE     | 35,867,641         | 25,190,627    | 2,500,000                  | 0                             | 10,677,014                |
| 34274        | Central States Ind Co Of Omaha                       | NE<br>NE     | 260,853,018        | 53,342,757    | 2,600,000                  | 0                             | 207.510.261               |
| 34649        | Central States and Co Of Officialia<br>Centre Ins Co | DE           | 554,529,190        | 419,940,093   | 5,000,002                  | 0                             | 134,589,097               |
| 42765        | Centurion Cas Co                                     | IA           | 321,991,551        | 19,195,327    | 2,600,000                  | 0                             | 302,796,224               |
| 20710        | Century Ind Co                                       | PA           | 882,569,407        | 857,569,407   | 4,250,000                  | 0                             | 25,000,000                |
| 36951        | Century Surety Co                                    | OH           | 498,988,843        | 361,474,218   | 3,000,000                  | ő                             | 137,514,625               |
| 25615        | Charter Oak Fire Ins Co                              | CT           | 805,685,829        | 606,716,939   | 4,200,000                  | 0                             | 198,968,889               |
| 10642        | Cherokee Ins Co                                      | MI           | 224,683,563        | 146,460,606   | 3,000,000                  | 0                             | 78,222,957                |
| 22810        | Chicago Ins Co                                       | IL           | 272,636,728        | 152,702,820   | 3,600,000                  | ő                             | 119,933,908               |
| 12777        | Chubb Ind Ins Co                                     | NY           | 212,135,299        | 158,209,288   | 3,500,000                  | 0                             | 53,926,011                |
| 10052        | Chubb Natl Ins Co                                    | IN           | 177,177,805        | 123,435,298   | 4,500,000                  | 0                             | 53,742,507                |
| 10669        | Church Ins Co  | NY           | 57,658,410         | 38,230,770    | 15,000,000                 | ő                             | 19,427,640                |
| 18767        | Church Mut Ins Co                                    | WI           | 1,066,334,980      | 737,781,334   | 0                          | 0                             | 328,553,646               |
| 25771        | CIFG Assurance NA Inc                                | NY           | 191,381,402        | 87,561,335    | 19,700,000                 | 0                             | 103,820,067               |
| 22004        | CIM Ins Corp   | MI           | 20,999,696         | 6,500,807     | 2,500,000                  | ő                             | 14,498,889                |
| 28665        | Cincinnati Cas Co                                    | ОН           | 349,578,661        | 68,115,634    | 3,750,000                  | 0                             | 281,463,027               |
| 10677        | Cincinnati Ins Co                                    | OH           | 10,917,879,475     | 6,167,674,403 | 3,586,355                  | Ö                             | 4,750,205,072             |
| 20532        | Clarendon Natl Ins Co                                | NJ           | 1,430,872,998      | 934,847,596   | 4,800,000                  | 0                             | 496,025,403               |
| 25070        | Clearwater Ins Co                                    | DE           | 1,308,348,733      | 647,951,974   | 7,500,000                  | 0                             | 660,396,759               |
| 10019        | Clearwater Select Ins Co                             | DE           | 108,851,522        | 27,566,566    | 5,000,000                  | 0                             | 81,284,956                |
| 29114        | CMG Mortgage Assur Co                                | WI           | 9,307,681          | 1,262,853     | 2,000,000                  | 0                             | 8,044,828                 |
| 40266        | CMG Mortgage Ins Co                                  | WI           | 323,103,861        | 219,404,481   | 2,750,000                  | 0                             | 103,699,380               |
| 30112        | CNL Ins Amer Inc                                     | GA           | 26,826,564         | 7,708,086     | 2,219,424                  | 0                             | 19,118,478                |
| 31887        | Coface North Amer Ins Co                             | MA           | 60,133,726         | 36,659,708    | 2,600,000                  | 0                             | 23,474,018                |
| 34347        | Colonial American Cas & Surety Co                    | MD           | 31,934,629         | 8,695,538     | 5,000,000                  | 0                             | 23,239,091                |
| 10758        | Colonial Surety Co                                   | PA           | 22,131,781         | 13,401,417    | 3,000,000                  | 0                             | 8,730,361                 |
| 40371        | Columbia Mut Ins Co                                  | MO           | 325,472,942        | 158,531,534   | 0                          | 0                             | 166,941,408               |
| 19410        | Commerce & Industry Ins Co                           | NY           | 7,355,794,061      | 5,547,094,927 | 5,022,500                  | 0                             | 1,808,699,134             |
| 43958        | Commerce Protective Ins Co                           | PA           | 6,150,592          | 3,785,764     | 1,200,000                  | 0                             | 2,364,828                 |
| 21296        | Commercial Guaranty Cas Ins Co                       | IN           | 139,355,403        | 21,164,753    | 9,000,000                  | 0                             | 118,190,651               |
| 18732        | Commercial Loan Ins Corp                             | WI           | 10,919,819         | 502,612       | 2,000,000                  | 0                             | 10,417,207                |
| 10220        | Commonwealth Ins Co Of Amer                          | WA           | 51,506,904         | 29,288,614    | 3,000,000                  | 0                             | 22,218,290                |
| 10794        | Companion Commercial Ins Co                          | SC           | 10,832,005         | 2,648,130     | 3,000,000                  | 0                             | 8,183,875                 |
| 12157        | Companion Prop & Cas Ins Co                          | SC           | 384,592,992        | 272,151,542   | 4,200,000                  | 0                             | 112,441,450               |
| 21989        | Compass Ins Co                                       | NY           | 13,255,898         | 1,986,488     | 1,253,480                  | 0                             | 11,269,410                |
| 24961        | Connie Lee Ins Co                                    | WI           | 160,946,897        | 22,329,716    | 15,000,000                 | 0                             | 138,617,181               |
| 32190        | Constitution Ins Co                                  | NY           | 46,777,773         | 8,124,815     | 4,200,000                  | 0                             | 38,652,958                |

| NAIC  | Constant November 1            | State of DOM | Admitted       | Liabilities    | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|--------------------------------|--------------|----------------|----------------|-------------------|----------------------|----------------|
| CODE  | Company Name                   | DOM          | Assets         | Liabilities    | Stock             | Stock                | Surplus        |
| 20443 | Continental Cas Co             | IL           | 38,198,350,519 | 30,258,931,766 | 39,282,790        | 0                    | 7,939,418,752  |
| 28258 | Continental Ind Co             | IA           | 24,792,481     | 11,764,391     | 4,000,002         | 0                    | 13,028,091     |
| 35289 | Continental Ins Co             | PA           | 4,057,425,582  | 2,132,067,669  | 53,566,360        | 0                    | 1,925,357,913  |
| 10804 | Continental Western Ins Co     | IA           | 264,743,868    | 182,277,516    | 3,000,000         | 0                    | 82,466,352     |
| 37206 | Contractors Bonding & Ins Co   | WA           | 190,670,367    | 118,144,439    | 2,500,000         | 0                    | 72,525,928     |
| 22730 | Converium Ins North Amer Inc   | NJ           | 73,248,379     | 9,099,730      | 5,000,000         | 0                    | 64,148,649     |
| 39136 | Converium Reins North Amer Inc | CT           | 1,450,361,071  | 1,072,862,429  | 3,500,000         | 0                    | 377,498,642    |
| 21318 | Coregis Ins Co                 | IN           | 388,095,420    | 155,037,416    | 4,230,000         | 0                    | 233,058,004    |
| 26492 | Courtesy Ins Co                | FL           | 373,185,884    | 262,002,898    | 3,000,000         | 0                    | 111,182,987    |
| 31348 | Crum & Forster Ind Co          | DE           | 36,132,032     | 24,625,657     | 3,500,000         | 0                    | 11,506,375     |
| 24660 | Cumberland Cas & Surety Co     | FL           | 6,911,798      | 10,927,462     | 2,000,000         | 0                    | -4,015,664     |
| 10847 | Cumis Ins Society Inc          | WI           | 1,172,959,823  | 712,067,910    | 5,831,488         | 0                    | 460,891,913    |
| 10499 | DaimlerChrysler Ins Co         | MI           | 347,816,886    | 163,171,447    | 5,000,000         | 0                    | 184,645,439    |
| 21164 | Dairyland Ins Co               | WI           | 1,238,205,402  | 818,308,439    | 4,012,000         | 0                    | 419,896,963    |
| 16624 | Darwin Natl Assur Co           | DE           | 442,010,386    | 258,089,125    | 3,500,000         | 0                    | 183,921,261    |
| 16705 | Dealers Assur Co               | ОН           | 52,185,600     | 26,573,500     | 3,029,000         | 0                    | 25,612,100     |
| 37907 | Deerbrook Ins Co               | IL           | 35,063,935     | 204,493        | 4,375,000         | 0                    | 34,859,442     |
| 37184 | Deerfield Ins Co               | IL           | 85,753,188     | 43,634,241     | 3,500,000         | 0                    | 42,118,947     |
| 35408 | Delos Ins Co                   | DE           | 370,444,382    | 166,600,510    | 4,200,000         | 0                    | 203,843,872    |
| 40975 | Dentists Ins Co                | CA           | 225,320,515    | 90,407,010     | 5,000,000         | 0                    | 134,913,505    |
| 12718 | Developers Surety And Ind Co   | IA           | 117,721,937    | 64,601,271     | 2,500,000         | 0                    | 53,120,666     |
| 42048 | Diamond State Ins Co           | IN           | 170,527,895    | 57,533,946     | 5,000,000         | 0                    | 112,993,949    |
| 23736 | Direct Natl Ins Co             | AR           | 11,577,496     | 5,366,294      | 2,500,000         | 0                    | 6,211,202      |
| 36463 | Discover Prop & Cas Ins Co     | IL           | 108,639,935    | 68,061,723     | 6,300,000         | 0                    | 40,578,212     |
| 34495 | Doctors Co An Interins Exchn   | CA           | 1,939,549,138  | 1,283,589,638  | 0                 | 0                    | 655,959,500    |
| 33499 | Dorinco Rein Co                | MI           | 1,910,651,347  | 1,345,115,351  | 5,000,000         | 0                    | 565,535,996    |
| 22926 | Economy Fire & Cas Co          | IL           | 344,937,873    | 13,870,258     | 3,000,000         | 0                    | 331,067,614    |
| 38067 | Economy Preferred Ins Co       | IL           | 7,982,724      | 25,473         | 3,000,000         | 0                    | 7,957,251      |
| 40649 | Economy Premier Assur Co       | IL           | 33,100,245     | 75,710         | 3,000,000         | 0                    | 33,024,537     |
| 21261 | Electric Ins Co                | MA           | 1,200,095,381  | 868,295,545    | 3,500,000         | 0                    | 331,799,834    |
| 10125 | Elite Transportation RRG Inc   | AZ           | 5,432,759      | 3,924,177      | 1,152             | 0                    | 1,508,582      |
| 21326 | Empire Fire & Marine Ins Co    | NE           | 252,469,400    | 121,429,070    | 4,000,000         | 0                    | 131,040,331    |
| 20648 | Employers Fire Ins Co          | MA           | 107,472,222    | 46,198,139     | 4,500,000         | 0                    | 61,274,083     |
| 21458 | Employers Ins of Wausau        | WI           | 5,295,626,509  | 4,087,255,690  | 5,000,000         | 0                    | 1,208,370,819  |
| 21415 | Employers Mut Cas Co           | IA           | 1,976,772,516  | 1,185,686,301  | 0                 | 0                    | 791,086,215    |
| 39845 | Employers Reins Corp           | MO           | 15,488,044,200 | 11,881,740,663 | 6,345,000         | 27,500,000           | 3,606,303,537  |
| 15130 | Encompass Ind Co               | IL           | 24,406,647     | 4,150,182      | 3,021,700         | 0                    | 20,256,465     |
| 10358 | Encompass Ins Co               | IL           | 26,238,484     | 13,539,674     | 5,000,000         | 0                    | 12,698,811     |

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities    | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--------------------------------------|--------------|--------------------|----------------|----------------------------|-------------------------------|---------------------------|
| 10071        | Encompass Ins Co Of America          | IL           | 23,227,413         | 1,070,267      | 10,000,000                 | 0                             | 22,157,146                |
| 10641        | Endurance Amer Ins Co                | DE           | 141,560,101        | 1,701,331      | 6,000,000                  | 0                             | 139,858,770               |
| 11551        | Endurance Reins Corp of Amer         | NY           | 1,572,805,557      | 1,001,452,349  | 5,000,000                  | 0                             | 571,353,208               |
| 26263        | Erie Ins Co                          | PA           | 602,935,224        | 416,651,090    | 2,350,000                  | 0                             | 186,284,134               |
| 26271        | Erie Ins Exch                        | PA           | 9,516,144,257      | 5,429,048,578  | 0                          | 0                             | 4,087,095,680             |
| 26830        | Erie Ins Prop & Cas Co               | PA           | 61,496,781         | 52,232,997     | 2,350,000                  | 0                             | 9,263,784                 |
| 25712        | Esurance Ins Co                      | WI           | 328,929,140        | 260,120,018    | 3,000,000                  | 500,000                       | 68,809,121                |
| 30210        | Esurance Prop and Cas Ins Co         | CA           | 71,689,146         | 56,930,765     | 2,600,000                  | 0                             | 14,758,381                |
| 20516        | Euler Hermes American Credit Ind Co  | MD           | 325,368,561        | 165,265,205    | 2,500,000                  | 0                             | 160,103,356               |
| 10120        | Everest Natl Ins Co                  | DE           | 574,664,698        | 409,707,001    | 5,000,000                  | 0                             | 164,957,698               |
| 26921        | Everest Reins Co                     | DE           | 9,731,935,336      | 7,027,814,464  | 10,000,000                 | 0                             | 2,704,120,872             |
| 13722        | Excess Rein Co                       | DE           | 37,095,861         | 10,558,597     | 3,732,920                  | 0                             | 26,537,264                |
| 35181        | Executive Risk Ind Inc               | DE           | 2,633,694,022      | 1,823,547,765  | 5,000,000                  | 0                             | 810,146,257               |
| 21482        | Factory Mut Ins Co                   | RI           | 9,152,614,118      | 4,135,909,170  | 0                          | 0                             | 5,016,704,948             |
| 44784        | Fairfield Ins Co                     | CT           | 27,878,289         | 8,160,749      | 5,000,000                  | 0                             | 19,717,540                |
| 18864        | Fairmont Ins Co                      | CA           | 54,439,553         | 33,594,855     | 8,340,000                  | 0                             | 20,844,698                |
| 25518        | Fairmont Premier Ins Co              | CA           | 185,587,832        | 46,179,258     | 3,808,000                  | 0                             | 139,408,574               |
| 24384        | Fairmont Specialty Ins Co            | DE           | 236,977,919        | 139,375,873    | 3,100,000                  | 0                             | 97,602,046                |
| 13803        | Farm Family Cas Ins Co               | NY           | 913,167,593        | 669,998,361    | 3,606,205                  | 0                             | 243,169,232               |
| 41483        | Farmington Cas Co                    | CT           | 941,936,097        | 701,222,079    | 6,000,000                  | 0                             | 240,714,018               |
| 13838        | Farmland Mut Ins Co                  | IA           | 332,320,535        | 191,404,989    | 0                          | 0                             | 140,915,546               |
| 20281        | Federal Ins Co                       | IN           | 28,363,071,383     | 17,086,324,021 | 20,980,068                 | 0                             | 11,276,747,362            |
| 13935        | Federated Mut Ins Co                 | MN           | 3,722,360,925      | 2,131,456,727  | 0                          | 0                             | 1,590,904,198             |
| 11118        | Federated Rural Electric Ins Exch    | KS           | 279,457,700        | 194,226,071    | 0                          | 0                             | 85,231,629                |
| 28304        | Federated Service Ins Co             | MN           | 339,482,510        | 232,858,438    | 3,000,000                  | 0                             | 106,624,072               |
| 43460        | FFG Ins Co                           | TX           | 283,549,831        | 236,203,467    | 2,500,000                  | 0                             | 47,346,364                |
| 39306        | Fidelity & Deposit Co Of MD          | MD           | 263,243,635        | 68,487,376     | 5,000,000                  | 0                             | 194,756,260               |
| 35386        | Fidelity & Guaranty Ins Co           | IA           | 18,717,718         | -859,793       | 5,000,000                  | 0                             | 19,577,511                |
| 25879        | Fidelity & Guaranty Ins Underwriters | WI           | 31,793,092         | 395,655        | 5,000,000                  | 0                             | 31,397,437                |
| 25180        | Fidelity Natl Ins Co                 | CA           | 284,729,734        | 164,923,001    | 3,250,000                  | 0                             | 119,806,733               |
| 16578        | Fidelity Natl Prop and Cas Ins Co    | NY           | 94,202,664         | 32,406,128     | 3,465,564                  | 0                             | 61,796,536                |
| 35009        | Financial Cas & Surety Inc           | TX           | 9,719,587          | 1,877,428      | 2,600,000                  | 0                             | 7,842,159                 |
| 12815        | Financial Guaranty Ins Co            | NY           | 3,894,109,763      | 2,763,330,350  | 15,000,000                 | 0                             | 1,130,779,413             |
| 18287        | Financial Security Assur Inc         | NY           | 3,953,513,669      | 2,387,278,743  | 15,000,000                 | 0                             | 1,566,234,926             |
| 21873        | Firemans Fund Ins Co                 | CA           | 10,066,490,771     | 7,033,859,818  | 4,200,000                  | 0                             | 3,032,630,953             |
| 21784        | Firemens Ins Co Of Washington DC     | DE           | 120,601,351        | 86,927,499     | 3,500,000                  | 0                             | 33,673,852                |
| 10336        | First Acceptance Ins Co Inc          | TX           | 221,132,773        | 126,430,453    | 3,000,000                  | 0                             | 94,702,320                |
| 37710        | First American Prop & Cas Ins Co     | CA           | 85,044,464         | 38,157,389     | 5,000,000                  | 0                             | 46,887,075                |

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities   | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--------------------------------------|--------------|--------------------|---------------|----------------------------|-------------------------------|---------------------------|
| 29980        | First Colonial Ins Co                | FL           | 350,517,409        | 243,452,845   | 2,500,000                  | 0                             | 107,064,563               |
| 11177        | First Financial Ins Co               | IL           | 510,365,766        | 258,463,357   | 2,500,000                  | 0                             | 251,902,409               |
| 10676        | First Guard Ins Co                   | AZ           | 9,110,396          | 662,618       | 1,500,000                  | 0                             | 8,447,778                 |
| 33588        | First Liberty Ins Corp               | IA           | 45,620,600         | 24,607,092    | 3,600,000                  | 0                             | 21,013,508                |
| 24724        | First Natl Ins Co Of Amer            | WA           | 253,514,190        | 175,928,221   | 5,000,000                  | 0                             | 77,585,969                |
| 33383        | First Professionals Ins Co           | FL           | 753,144,928        | 552,700,447   | 5,000,000                  | 0                             | 200,444,482               |
| 28519        | First Sealord Surety Inc             | PA           | 11,635,813         | 1,358,727     | 2,022,300                  | 0                             | 10,277,086                |
| 13978        | Florists Mut Ins Co                  | IL           | 168,995,892        | 117,857,842   | 0                          | 0                             | 51,138,050                |
| 11185        | Foremost Ins Co                      | MI           | 1,812,960,024      | 1,225,971,133 | 4,800,000                  | 0                             | 586,988,891               |
| 11800        | Foremost Property & Cas Ins Co       | MI           | 39,348,050         | 24,435,451    | 3,525,000                  | ő                             | 14,912,599                |
| 41513        | Foremost Signature Ins Co            | MI           | 57,727,120         | 40,486,641    | 3,600,000                  | 0                             | 17,240,479                |
| 10801        | Fortress Ins Co                      | IL           | 39,660,339         | 24,243,251    | 6,546,430                  | 0                             | 15,417,088                |
| 10985        | Fortuity Ins Co                      | MI           | 12,661,816         | 75,993        | 5,000,000                  | 0                             | 12,585,823                |
| 14249        | Founders Ins Co                      | IL           | 182,021,719        | 117,929,248   | 5,000,000                  | 0                             | 64,092,470                |
| 13986        | Frankenmuth Mut Ins Co               | MI           | 868,005,743        | 546,260,299   | 0                          | 0                             | 321,745,444               |
| 34266        | Frontier Ins Co                      | NY           | 153,474,491        | 252,518,723   | 5,000,000                  | ő                             | -99,044,232               |
| 21253        | Garrison Property and Cas Ins Co     | TX           | 33,535,393         | 22,116,558    | 3,500,000                  | 0                             | 11,418,835                |
| 28339        | Gateway Ins Co                       | MO           | 38,455,679         | 23,378,617    | 3,815,000                  | 0                             | 15,077,062                |
| 22969        | Ge Reins Corp                        | IL           | 3,175,224,263      | 2,328,152,132 | 5,000,000                  | 0                             | 847,072,131               |
| 35882        | Geico General Ins Co                 | MD           | 151,061,741        | 80,362,396    | 3,080,000                  | 0                             | 70,699,344                |
| 22055        | Geico Ind Co                         | MD           | 4,288,406,091      | 2,463,985,229 | 3,000,000                  | 0                             | 1,824,420,862             |
| 24414        | General Cas Co Of WI                 | WI           | 1,512,185,615      | 770,772,029   | 3,000,000                  | 0                             | 741,413,586               |
| 30007        | General Fidelity Ins Co              | SC           | 598,641,278        | 195,595,177   | 2,500,000                  | 0                             | 403,046,101               |
| 24732        | General Ins Co Of Amer               | WA           | 2,702,742,949      | 1,826,146,338 | 5,000,000                  | 0                             | 876,596,611               |
| 22039        | General Rein Corp                    | DE           | 15,457,707,255     | 6,765,528,794 | 11,000,000                 | 0                             | 8,692,178,461             |
| 39322        | General Security Natl Ins Co         | NY           | 404,843,468        | 336,843,108   | 5,000,000                  | 0                             | 68,000,360                |
| 11967        | General Star Natl Ins Co             | OH           | 518,758,131        | 316,606,367   | 4,000,000                  | 0                             | 202,151,764               |
| 11231        | Generali Us Branch                   | NY           | 73,399,364         | 38,460,986    | 0                          | 0                             | 34,938,380                |
| 38962        | Genesis Ins Co                       | CT           | 219,773,948        | 116,068,140   | 3,500,000                  | 0                             | 103,705,808               |
| 41432        | Genworth Home Equity Ins Corp        | NC           | 6,138,637          | 274,393       | 2,000,000                  | 0                             | 5,864,244                 |
| 38458        | Genworth Mortgage Ins Corp           | NC           | 2,790,366,705      | 2,545,615,943 | 2,500,000                  | 0                             | 244,750,762               |
| 16675        | Genworth Mortgage Ins Corp Of NC     | NC           | 189,614,401        | 158,967,870   | 2,000,000                  | 0                             | 30,646,531                |
| 29823        | Genworth Residential Mrt Ins Corp NC | NC           | 61,952,428         | 52,694,885    | 3,000,000                  | 0                             | 9,257,543                 |
| 10799        | Geovera Ins Co                       | MD           | 113,060,005        | 65,599,489    | 5,000,000                  | 0                             | 47,460,516                |
| 41343        | Gerling Amer Ins Co                  | NY           | 134,741,309        | 45,513,613    | 5,000,000                  | 0                             | 89,227,696                |
| 11282        | Germantown Ins Co                    | PA           | 60,238,942         | 34,341,770    | 3,600,000                  | 0                             | 25,897,172                |
| 21032        | Global Reins Corp Of America         | NY           | 650,500,795        | 534,417,005   | 4,200,000                  | 0                             | 116,083,790               |
| 11266        | Global Reins Corp US Branch          | NY           | 274,728,571        | 232,799,624   | 0                          | 0                             | 41,928,947                |

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities    | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--------------------------------------|--------------|--------------------|----------------|----------------------------|-------------------------------|---------------------------|
| CODE         | Company Nume                         | DOM          | rissees            | Diamines       | Stock                      | Stock                         | Surprus                   |
| 11054        | GMAC Direct Ins Co                   | MO           | 8,873,677          | 118,864        | 4,000,000                  | 0                             | 8,754,813                 |
| 11044        | GMAC Ins Co Online Inc               | MO           | 11,867,090         | 776,431        | 4,000,000                  | 0                             | 11,090,659                |
| 22063        | Government Employees Ins Co          | MD           | 12,268,573,470     | 7,561,882,044  | 33,436,758                 | 0                             | 4,706,691,426             |
| 43265        | Gramercy Ins Co                      | TX           | 40,251,666         | 26,030,818     | 3,750,000                  | 0                             | 14,220,848                |
| 23809        | Granite State Ins Co                 | PA           | 42,526,702         | 10,354,660     | 5,000,000                  | 0                             | 32,172,042                |
| 36307        | Gray Ins Co                          | LA           | 315,622,094        | 219,077,483    | 5,000,000                  | 0                             | 96,544,612                |
| 26832        | Great American Alliance Ins Co       | OH           | 25,791,230         | 18,435         | 3,501,000                  | 0                             | 25,772,795                |
| 26344        | Great American Assur Co              | OH           | 15,999,743         | 6,348          | 3,510,000                  | 0                             | 15,993,395                |
| 16691        | Great American Ins Co                | OH           | 5,461,795,679      | 3,859,159,520  | 15,440,600                 | 0                             | 1,602,636,159             |
| 22136        | Great American Ins Co of NY          | NY           | 55,324,688         | 319,762        | 3,800,000                  | 0                             | 55,004,926                |
| 31135        | Great American Security Ins Co       | OH           | 16,580,425         | 25,933         | 3,504,000                  | 0                             | 16,554,492                |
| 33723        | Great American Spirit Ins Co         | IN           | 18,155,473         | 16,828         | 3,504,000                  | 0                             | 18,138,645                |
| 25224        | Great Divide Ins Co                  | ND           | 131,640,294        | 68,882,706     | 6,000,000                  | 0                             | 62,757,588                |
| 18694        | Great Midwest Ins Co                 | MI           | 28,313,420         | 14,772,261     | 3,050,000                  | 0                             | 13,541,159                |
| 20303        | Great Northern Ins Co                | MN           | 1,508,865,573      | 1,157,592,205  | 4,166,675                  | 0                             | 351,273,368               |
| 11371        | Great West Cas Co                    | NE           | 1,564,427,492      | 1,125,091,276  | 2,000,000                  | 0                             | 439,336,216               |
| 22187        | Greater NY Mut Ins Co                | NY           | 769,355,163        | 477,211,271    | 0                          | 0                             | 292,143,892               |
| 22322        | Greenwich Ins Co                     | DE           | 785,875,859        | 430,292,764    | 3,558,100                  | 0                             | 355,583,095               |
| 36650        | Guarantee Co Of North America USA    | MI           | 64,990,130         | 10,366,170     | 4,000,000                  | 0                             | 54,623,960                |
| 11398        | Guarantee Ins Co                     | FL           | 74,834,226         | 65,078,496     | 3,600,120                  | 0                             | 9,755,730                 |
| 15032        | Guideone Mut Ins Co                  | IA           | 950,709,904        | 652,356,461    | 0                          | 0                             | 298,353,443               |
| 14559        | Guideone Specialty Mut Ins Co        | IA           | 215,737,166        | 161,237,879    | 0                          | 0                             | 54,499,287                |
| 36064        | Hanover Amer Ins Co                  | NH           | 14,887,148         | 13,591         | 5,000,000                  | 0                             | 14,873,557                |
| 22292        | Hanover Ins Co                       | NH           | 4,027,098,266      | 2,563,464,936  | 5,000,000                  | 0                             | 1,463,633,330             |
| 26433        | Harco Natl Ins Co                    | IL           | 464,599,972        | 272,802,192    | 3,500,004                  | 0                             | 191,797,780               |
| 14141        | Harford Mut Ins Co                   | MD           | 269,511,830        | 161,188,215    | 0                          | 0                             | 108,323,615               |
| 23582        | Harleysville Ins Co                  | PA           | 105,397,994        | 75,034,855     | 2,612,500                  | 0                             | 30,363,139                |
| 14168        | Harleysville Mut Ins Co              | PA           | 1,506,301,850      | 839,836,108    | 0                          | 0                             | 666,465,742               |
| 35696        | Harleysville Preferred Ins Co        | PA           | 670,562,890        | 486,383,875    | 4,230,000                  | 0                             | 184,179,015               |
| 22357        | Hartford Accid & Ind Co              | CT           | 11,193,585,525     | 7,415,598,044  | 40,000,000                 | 0                             | 3,777,987,481             |
| 29424        | Hartford Cas Ins Co                  | IN           | 2,115,393,752      | 1,210,198,672  | 4,800,000                  | 0                             | 905,195,080               |
| 19682        | Hartford Fire In Co                  | CT           | 24,589,860,907     | 11,568,997,535 | 55,320,000                 | 0                             | 13,020,863,372            |
| 37478        | Hartford Ins Co Of The Midwest       | IN           | 297,358,935        | 107,429,107    | 4,200,000                  | 0                             | 189,929,828               |
| 11452        | Hartford Steam Boil Inspec & Ins Co  | CT           | 1,203,282,364      | 585,694,828    | 10,000,000                 | 0                             | 617,587,536               |
| 29890        | Hartford Steam Boil Inspec Ins Co CT | CT           | 87,367,271         | 46,769,234     | 3,000,000                  | 0                             | 40,598,037                |
| 30104        | Hartford Underwriters Ins Co         | CT           | 1,506,231,742      | 859,597,558    | 6,504,000                  | 0                             | 646,634,183               |
| 31550        | Haulers Ins Co Inc                   | TN           | 46,325,662         | 20,054,947     | 2,170,000                  | 0                             | 26,270,715                |
| 36781        | HCC Ins Co                           | IN           | 32,272,816         | 5,018,540      | 2,660,000                  | 0                             | 27,254,276                |

| NAIC  |                                 | State of | Admitted      |               | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|---------------------------------|----------|---------------|---------------|-------------------|----------------------|----------------|
| CODE  | Company Name                    | DOM      | Assets        | Liabilities   | Stock             | Stock                | Surplus        |
| 35904 | Health Care Ind Inc             | CO       | 2,174,905,701 | 1,652,979,156 | 1,000,500         | 250,000              | 521,926,545    |
| 32077 | Heritage Casualty Ins Co        | IL       | 112,693,722   | 61,728,104    | 3,000,000         | 0                    | 50,965,618     |
| 39527 | Heritage Ind Co                 | CA       | 198,384,540   | 95,331,680    | 3,025,000         | 0                    | 103,052,860    |
| 35599 | Highmark Cas Ins Co             | PA       | 191,448,564   | 116,230,001   | 2,500,000         | 0                    | 75,218,563     |
| 17221 | Homesite Ins Co                 | CT       | 90,271,594    | 47,677,731    | 4,540,000         | 0                    | 42,593,863     |
| 13927 | Homesite Ins Co Of The Midwest  | ND       | 107,653,094   | 61,256,653    | 3,010,000         | 0                    | 46,396,441     |
| 22578 | Horace Mann Ins Co              | IL       | 413,335,551   | 259,318,940   | 3,582,010         | 0                    | 154,016,611    |
| 22756 | Horace Mann Prop & Cas Ins Co   | CA       | 126,078,572   | 71,849,125    | 3,000,000         | 0                    | 54,229,447     |
| 10069 | Housing Authority Prop A Mut Co | VT       | 138,790,525   | 71,383,958    | 0                 | 0                    | 67,406,567     |
| 38849 | Houston General Ins Co          | TX       | 43,767,551    | 22,992,415    | 10,000,000        | 0                    | 20,775,136     |
| 28657 | HSBC Ins Co of DE               | DE       | 480,437,008   | 128,917,682   | 4,200,000         | 0                    | 351,519,326    |
| 25054 | Hudson Ins Co                   | DE       | 371,337,988   | 255,921,807   | 7,500,000         | 0                    | 115,416,181    |
| 40223 | ICM Ins Co                      | NY       | 10,782,873    | 2,289,138     | 5,000,000         | 0                    | 8,493,736      |
| 29068 | IDS Prop Cas Ins Co             | WI       | 1,091,657,301 | 568,719,859   | 5,000,000         | 0                    | 522,937,442    |
| 23817 | Illinois Natl Ins Co            | IL       | 55,270,711    | 382,635       | 5,000,000         | 0                    | 54,888,076     |
| 11487 | Imperial Cas & Ind Co           | OK       | 23,333,420    | 12,468,912    | 3,000,000         | 0                    | 10,864,508     |
| 43575 | Indemnity Ins Co Of North Amer  | PA       | 325,950,819   | 232,029,326   | 4,501,500         | 0                    | 93,921,493     |
| 26581 | Independence Amer Ins Co        | DE       | 62,840,390    | 22,062,630    | 3,000,000         | 0                    | 40,777,760     |
| 29831 | Independent Mut Fire Ins Co     | IL       | 30,325,883    | 4,530,998     | 0                 | 0                    | 25,794,885     |
| 14265 | Indiana Lumbermens Mut Ins Co   | IN       | 123,270,828   | 81,046,721    | 0                 | 0                    | 42,224,108     |
| 22268 | Infinity Ins Co                 | IN       | 1,596,370,374 | 1,103,514,087 | 2,500,000         | 0                    | 492,856,287    |
| 38806 | Insura Prop & Cas Ins Co        | IL       | 41,217,740    | 16,645,384    | 2,500,000         | 0                    | 24,572,355     |
| 22713 | Insurance Co Of North Amer      | PA       | 628,630,387   | 453,657,133   | 11,357,109        | 0                    | 174,973,254    |
| 19429 | Insurance Co Of The State Of PA | PA       | 4,343,795,678 | 2,822,005,326 | 5,005,500         | 0                    | 1,521,790,352  |
| 27847 | Insurance Co Of The West        | CA       | 845,856,930   | 392,553,343   | 4,200,000         | 0                    | 453,303,587    |
| 18341 | Insurance Corp Of NY            | NY       | 101,000,702   | 190,386,290   | 3,900,000         | 0                    | -89,385,588    |
| 22772 | Integon Ind Corp                | NC       | 82,732,207    | 38,177,610    | 3,000,000         | 0                    | 44,554,597     |
| 29742 | Integon Natl Ins Co             | NC       | 217,436,016   | 134,535,606   | 3,500,000         | 0                    | 82,900,410     |
| 11592 | International Fidelity Ins Co   | NJ       | 149,565,807   | 76,318,974    | 1,500,000         | 0                    | 73,246,833     |
| 22837 | Interstate Ind Co               | IL       | 139,782,790   | 73,830,849    | 2,500,000         | 0                    | 65,951,941     |
| 10749 | Intrepid Ins Co                 | MI       | 38,781,020    | 16,835,929    | 10,000,000        | 0                    | 21,945,091     |
| 11630 | Jefferson Ins Co                | NY       | 130,081,302   | 30,687,094    | 10,453,700        | 0                    | 99,394,208     |
| 14354 | Jewelers Mut Ins Co             | WI       | 184,417,398   | 77,015,359    | 0                 | 0                    | 107,402,040    |
| 15962 | Kansas Bankers Surety Co        | KS       | 158,570,744   | 29,306,101    | 10,000,000        | 0                    | 129,264,643    |
| 27138 | Kemper Cas Ins Co               | IL       | 45,404,475    | 16,908,360    | 3,500,000         | 0                    | 28,496,115     |
| 26077 | Lancer Ins Co                   | IL       | 549,173,453   | 452,195,594   | 3,100,000         | 0                    | 96,977,859     |
| 35246 | Laurier Ind Co                  | WI       | 25,567,078    | 9,658,336     | 3,420,000         | 0                    | 15,908,742     |
| 37940 | Lexington Natl Ins Corp         | MD       | 38,369,882    | 28,313,128    | 2,000,400         | 0                    | 10,056,754     |

| NAIC  | Company Name                       | State of DOM | Admitted<br>Assets | Liabilities    | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|-------|------------------------------------|--------------|--------------------|----------------|----------------------------|-------------------------------|---------------------------|
| CODE  | Company Name                       | DOM          | Assets             | Liabilities    | Stock                      | Stock                         | Surprus                   |
| 13307 | Lexon Ins Co                       | TX           | 69,490,278         | 32,180,586     | 4,213,226                  | 0                             | 37,309,693                |
| 42404 | Liberty Ins Corp                   | IL           | 1,850,482,043      | 1,520,802,632  | 3,500,000                  | 0                             | 329,679,411               |
| 19917 | Liberty Ins Underwriters Inc       | NY           | 117,980,703        | 41,888,695     | 3,500,000                  | 0                             | 76,092,008                |
| 23035 | Liberty Mut Fire Ins Co            | WI           | 3,420,760,390      | 2,507,229,875  | 10,000,000                 | 0                             | 913,530,515               |
| 23043 | Liberty Mut Ins Co                 | MA           | 29,920,012,089     | 19,967,883,060 | 10,000,000                 | 0                             | 9,952,129,029             |
| 14486 | Liberty Mut Mid Atlantic Ins Co    | PA           | 14,245,708         | 839,181        | 0                          | 0                             | 13,406,527                |
| 33855 | Lincoln General Ins Co             | PA           | 466,101,357        | 332,900,727    | 4,200,000                  | 0                             | 133,200,630               |
| 14400 | Lititz Mut Ins Co                  | PA           | 251,029,930        | 96,736,877     | 0                          | 0                             | 154,293,053               |
| 36447 | LM General Ins Co                  | DE           | 15,508,853         | 10,107,503     | 3,500,000                  | 0                             | 5,401,350                 |
| 33600 | LM Ins Corp                        | IA           | 67,188,909         | 48,207,641     | 3,600,000                  | 0                             | 18,981,268                |
| 36439 | LM Personal Ins Co                 | DE           | 10,692,208         | 4,897,776      | 3,500,000                  | 0                             | 5,794,432                 |
| 32352 | LM Property and Casualty Ins. Co.  | IN           | 355,438,618        | 197,963,976    | 4,400,000                  | 0                             | 157,474,642               |
| 14435 | Lumber Mut Ins Co                  | MA           | 45,827,270         | 41,219,502     | 0                          | 0                             | 4,607,775                 |
| 22977 | Lumbermens Mut Cas Co              | IL           | 2,136,458,926      | 1,962,866,314  | 0                          | 0                             | 173,592,612               |
| 23108 | Lumbermens Underwriting Alliance   | MO           | 362,917,259        | 262,336,999    | 0                          | 0                             | 100,580,260               |
| 35769 | Lyndon Property Ins Co             | MO           | 434,618,512        | 309,492,598    | 4,000,000                  | 0                             | 125,125,914               |
| 10051 | Lyndon Southern Ins Co             | LA           | 11,092,921         | 4,530,094      | 3,000,000                  | 0                             | 6,562,827                 |
| 42617 | MAG Mut Ins Co                     | GA           | 1,082,913,736      | 831,771,112    | 0                          | 0                             | 251,142,624               |
| 36897 | Manufacturers Alliance Ins Co      | PA           | 191,523,095        | 132,688,031    | 5,970,000                  | 0                             | 58,835,064                |
| 28932 | Markel American Ins Co             | VA           | 403,368,773        | 294,657,697    | 5,000,100                  | 0                             | 108,711,076               |
| 38970 | Markel Ins Co                      | IL           | 614,720,963        | 484,535,540    | 4,200,000                  | 0                             | 130,185,423               |
| 19356 | Maryland Cas Co                    | MD           | 514,130,378        | 109,272,613    | 4,717,500                  | 0                             | 404,857,765               |
| 22306 | Massachusetts Bay Ins Co           | NH           | 21,909,304         | 7,071          | 5,000,000                  | 0                             | 21,902,233                |
| 12041 | MBIA Ins Corp                      | NY           | 10,952,319,309     | 6,871,687,447  | 15,000,000                 | 0                             | 4,080,631,862             |
| 23825 | MBIA Ins Corp Of IL                | IL           | 181,949,050        | 1,658,308      | 5,000,000                  | 0                             | 180,290,742               |
| 33391 | Medical Assur Co Inc               | AL           | 1,720,534,720      | 1,291,399,227  | 8,846,429                  | 0                             | 429,135,493               |
| 11843 | Medical Protective Co              | IN           | 1,703,798,855      | 1,057,913,866  | 4,800,000                  | 0                             | 645,884,989               |
| 22241 | Medmarc Cas Ins Co                 | VT           | 112,696,469        | 70,862,487     | 3,000,000                  | 0                             | 41,833,982                |
| 33650 | Mendota Ins Co                     | MN           | 105,229,030        | 59,492,735     | 3,000,000                  | 0                             | 45,736,295                |
| 31968 | Merastar Ins Co                    | IN           | 83,733,234         | 59,513,062     | 3,000,000                  | 0                             | 24,220,172                |
| 14494 | Merchants Bonding Co (Mutual)      | IA           | 67,067,914         | 20,787,337     | 0                          | 0                             | 46,280,577                |
| 40169 | Metropolitan Cas Ins Co            | RI           | 46,364,205         | 1,088,036      | 3,000,000                  | 0                             | 45,276,170                |
| 25321 | Metropolitan Drt Prop & Cas Ins Co | RI           | 24,141,446         | 469,918        | 3,000,000                  | 0                             | 23,671,529                |
| 39950 | Metropolitan General Ins Co        | RI           | 29,659,767         | 821,261        | 3,000,000                  | 0                             | 28,838,506                |
| 34339 | Metropolitan Grp Prop & Cas Ins Co | RI           | 381,523,803        | 121,951,187    | 3,000,000                  | 0                             | 259,572,608               |
| 26298 | Metropolitan Property & Cas Ins Co | RI           | 5,305,099,235      | 3,454,517,473  | 3,000,000                  | 315,000,000                   | 1,850,581,761             |
| 40150 | MGA Ins Co Inc                     | TX           | 120,365,499        | 99,297,465     | 6,000,000                  | 0                             | 21,068,034                |
| 22594 | MGIC Assur Corp General Account    | WI           | 9,118,032          | 19,291         | 3,500,000                  | 0                             | 9,098,741                 |

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities    | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--------------------------------------|--------------|--------------------|----------------|----------------------------|-------------------------------|---------------------------|
| 18740        | MGIC Ind Corp                        | WI           | 22,752,780         | 472,604        | 3,588,000                  | 0                             | 22,280,176                |
| 38660        | MIC General Ins Corp                 | MI           | 54,813,102         | 40,958,169     | 5,000,000                  | 0                             | 13,854,932                |
| 38601        | MIC Prop & Cas Ins Corp              | MI           | 166,717,693        | 116,725,942    | 5,000,000                  | 0                             | 49,991,752                |
| 40932        | Mico Ins Co                          | OH           | 28,766,120         | 9,423,375      | 2,252,000                  | 0                             | 19,342,745                |
| 23507        | Mid American Fire & Cas Co           | OH           | 10,469,707         | 3,427,170      | 2,500,000                  | 0                             | 7,042,537                 |
| 14532        | Middlesex Mut Assur Co               | CT           | 267,574,871        | 201,266,451    | 0                          | 0                             | 66,308,420                |
| 20451        | Midstates Rein Corp                  | IL           | 153,160,496        | 87,834,110     | 800,000                    | 200,000                       | 65,326,387                |
| 23612        | Midwest Employers Cas Co             | DE           | 298,751,782        | 177,854,816    | 3,531,000                  | 0                             | 120,896,965               |
| 11999        | Midwest Ins Group Inc RRG            | AZ           | 9,266,918          | 7,684,889      | 1,000                      | 0                             | 1,582,029                 |
| 23515        | Midwestern Ind Co                    | OH           | 21,925,207         | 6,936,416      | 3,500,000                  | 0                             | 14,988,791                |
| 41653        | Milbank Ins Co                       | SD           | 441,018,675        | 275,669,973    | 2,500,000                  | 0                             | 165,348,702               |
| 14575        | Millers Capital Ins Co               | PA           | 110,829,434        | 68,818,349     | 5,000,000                  | 0                             | 42,011,085                |
| 42234        | Minnesota Lawyers Mut Ins Co         | MN           | 96,544,970         | 43,338,495     | 0                          | 0                             | 53,206,473                |
| 20362        | Mitsui Sumitomo Ins Co of Amer       | NY           | 670,201,634        | 480,152,059    | 5,000,000                  | 0                             | 190,049,576               |
| 22551        | Mitsui Sumitomo Ins USA Inc          | NY           | 100,552,976        | 53,097,775     | 5,000,000                  | 0                             | 47,455,201                |
| 14613        | Montgomery Mut Ins Co                | MD           | 56,701,853         | 16,873,404     | 0                          | 0                             | 39,828,449                |
| 29858        | Mortgage Guaranty Ins Corp           | WI           | 7,364,303,289      | 5,814,624,431  | 5,000,000                  | 0                             | 1,549,678,858             |
| 14621        | Motorists Mut Ins Co                 | OH           | 1,183,005,353      | 683,090,946    | 0                          | 0                             | 499,914,407               |
| 22012        | Motors Ins Corp                      | MI           | 7,770,566,346      | 4,958,412,121  | 5,000,000                  | 0                             | 2,812,154,226             |
| 10227        | Munich Reins Amer Inc                | DE           | 17,207,194,585     | 13,433,287,204 | 8,235,771                  | 0                             | 3,773,907,382             |
| 11878        | MutualAid Exchange                   | KS           | 30,841,999         | 11,447,688     | 0                          | 0                             | 19,394,311                |
| 30945        | National Alliance Ins Co             | MO           | 20,959,198         | 2,426          | 3,000,000                  | 0                             | 20,956,772                |
| 23663        | National American Ins Co             | OK           | 142,375,926        | 90,713,041     | 5,000,000                  | 0                             | 51,662,885                |
| 11991        | National Cas Co                      | WI           | 156,736,229        | 56,441,011     | 5,000,000                  | 0                             | 100,295,218               |
| 10243        | National Continental Ins Co          | NY           | 125,830,786        | 84,445,434     | 6,429,106                  | 0                             | 41,385,352                |
| 16217        | National Farmers Union Prop & Cas    | CO           | 272,939,419        | 156,760,125    | 4,200,000                  | 0                             | 116,179,294               |
| 20478        | National Fire Ins Co Of Hartford     | IL           | 210,224,252        | 33,165,744     | 5,000,000                  | 0                             | 177,058,508               |
| 42447        | National General Assur Co            | MO           | 43,992,913         | 24,460,993     | 2,500,000                  | 0                             | 19,531,920                |
| 23728        | National General Ins Co              | MO           | 99,603,805         | 60,757,520     | 2,000,000                  | 2,500,000                     | 38,846,284                |
| 20087        | National Ind Co                      | NE           | 67,168,015,588     | 31,605,446,680 | 5,500,000                  | 0                             | 35,562,568,908            |
| 27944        | National Ins Assn                    | IN           | 10,876,044         | 522,386        | 0                          | 0                             | 10,353,658                |
| 32620        | National Interstate Ins Co           | OH           | 631,479,415        | 483,213,605    | 3,000,000                  | 0                             | 148,265,810               |
| 20052        | National Liab & Fire Ins Co          | CT           | 1,155,384,109      | 658,684,849    | 5,000,000                  | 0                             | 496,699,260               |
| 12529        | National Medical Professional RRG In | SC           | 2,299,884          | 15,982         | 500,000                    | 0                             | 2,283,903                 |
| 34835        | National Reins Corp                  | DE           | 849,770,747        | 179,029,496    | 5,000,000                  | 0                             | 670,741,251               |
| 12114        | National Security Fire & Cas Co      | AL           | 64,017,730         | 31,434,299     | 1,500,000                  | 0                             | 32,583,431                |
| 22608        | National Specialty Ins Co            | TX           | 26,650,676         | 15,927,269     | 3,500,000                  | 0                             | 10,723,407                |
| 21881        | National Surety Corp                 | IL           | 553,480,285        | 363,788,571    | 3,500,077                  | 0                             | 189,691,714               |

| NAIC  | C                                   | State of DOM | Admitted       | Liabilities    | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|-------------------------------------|--------------|----------------|----------------|-------------------|----------------------|----------------|
| CODE  | Company Name                        | DOM          | Assets         | Liabilities    | Stock             | Stock                | Surplus        |
| 32298 | National Union Fire Ins Co Of LA    | LA           | 9,246,735      | 2,928,676      | 1,500,000         | 0                    | 6,318,059      |
| 19445 | National Union Fire Ins Co Of Pitts | PA           | 31,667,494,265 | 21,247,282,764 | 4,478,750         | 0                    | 10,420,211,501 |
| 12579 | Nationweld RRG Inc                  | DC           | 1,387,142      | 378,613        | 1,043,474         | 0                    | 1,008,529      |
| 26093 | Nationwide Affinity Co of Amer      | OH           | 47,237,820     | 33,376,481     | 5,000,000         | 0                    | 13,861,339     |
| 28223 | Nationwide Agribusiness Ins Co      | IA           | 93,871,638     | 41,713,997     | 2,849,976         | 400,000              | 52,157,641     |
| 10723 | Nationwide Assur Co                 | WI           | 86,035,353     | 14,854,315     | 3,500,000         | 0                    | 71,181,038     |
| 25453 | Nationwide Ins Co Of Amer           | WI           | 114,976,241    | 33,423,000     | 3,375,000         | 0                    | 81,553,241     |
| 23779 | Nationwide Mut Fire Ins Co          | OH           | 4,219,131,799  | 2,306,661,456  | 0                 | 0                    | 1,912,470,343  |
| 23787 | Nationwide Mut Ins Co               | OH           | 28,374,752,730 | 17,568,790,436 | 0                 | 0                    | 10,805,962,295 |
| 37877 | Nationwide Prop & Cas Ins Co        | OH           | 94,600,776     | 67,083,697     | 3,000,000         | 0                    | 27,517,079     |
| 42307 | Navigators Ins Co                   | NY           | 1,361,848,572  | 837,660,585    | 5,000,000         | 0                    | 524,187,987    |
| 15865 | NCMIC Ins Co                        | IA           | 486,729,957    | 338,488,718    | 2,000,000         | 0                    | 148,241,239    |
| 41149 | NCRIC Inc                           | DC           | 261,196,420    | 201,738,601    | 1,000,000         | 0                    | 59,457,819     |
| 21830 | New England Ins Co                  | CT           | 293,231,895    | 19,922,216     | 7,200,000         | 0                    | 273,309,678    |
| 23833 | New Hampshire Ind Co Inc            | PA           | 300,538,800    | 194,645,998    | 3,000,000         | 0                    | 105,892,802    |
| 23841 | New Hampshire Ins Co                | PA           | 4,001,180,436  | 2,971,893,484  | 5,325,065         | 0                    | 1,029,286,952  |
| 12130 | New South Ins Co                    | NC           | 63,874,345     | 32,886,655     | 3,000,000         | 0                    | 30,987,690     |
| 16608 | New York Marine & Gnrl Ins Co       | NY           | 590,818,619    | 409,695,095    | 8,827,889         | 0                    | 181,123,524    |
| 14788 | NGM Ins Co                          | FL           | 1,008,556,621  | 448,246,610    | 5,250,000         | 0                    | 560,310,011    |
| 27073 | Nipponkoa Ins Co Ltd U.S. Branch    | NY           | 220,186,151    | 162,343,813    | 0                 | 0                    | 57,842,339     |
| 29700 | North American Elite Ins Co         | NH           | 38,669,167     | 4,824,693      | 3,500,000         | 0                    | 33,844,474     |
| 29874 | North American Specialty Ins Co     | NH           | 447,501,879    | 234,808,995    | 4,800,000         | 0                    | 212,692,884    |
| 27740 | North Pointe Ins Co                 | MI           | 113,654,679    | 63,813,276     | 3,500,000         | 0                    | 49,841,403     |
| 21105 | North River Ins Co                  | NJ           | 956,398,628    | 546,456,402    | 4,200,000         | 0                    | 409,942,226    |
| 22047 | North Star Rein Corp                | DE           | 21,574,735     | 3,338,753      | 4,000,000         | 500,000              | 18,235,982     |
| 36455 | Northbrook Ind Co                   | IL           | 37,974,299     | 3,267,323      | 4,200,000         | 0                    | 34,706,976     |
| 38369 | Northern Assur Co Of Amer           | MA           | 355,882,652    | 163,931,912    | 4,500,000         | 0                    | 191,950,740    |
| 19372 | Northern Ins Co Of NY               | NY           | 52,853,804     | 21,977,654     | 9,762,500         | 0                    | 30,876,150     |
| 24031 | Northland Cas Co                    | MN           | 104,248,043    | 72,524,085     | 3,000,000         | 0                    | 31,723,958     |
| 24015 | Northland Ins Co                    | MN           | 1,227,413,998  | 660,084,674    | 3,500,000         | 0                    | 567,329,324    |
| 23914 | Northwestern Natl Ins Co Milwaukee  | WI           | 79,712,678     | 130,490,628    | 4,010,000         | 5,000,000            | -50,777,951    |
| 42552 | Nova Cas Co                         | NY           | 127,007,736    | 73,648,884     | 4,200,000         | 0                    | 53,358,852     |
| 23248 | Occidental Fire & Cas Co Of NC      | NC           | 357,432,913    | 211,799,494    | 2,600,000         | 5,000,000            | 145,633,419    |
| 12189 | Oceanus Ins Co A RRG                | SC           | 15,320,303     | 10,172,490     | 2,737,768         | 0                    | 5,147,812      |
| 23680 | Odyssey America Reins Co            | CT           | 6,392,402,375  | 3,890,820,489  | 6,982,500         | 0                    | 2,501,581,886  |
| 35602 | Ohic Ins Co                         | OH           | 286,936,900    | 187,657,629    | 3,591,990         | 0                    | 99,279,271     |
| 24074 | Ohio Cas Ins Co                     | OH           | 4,349,775,979  | 3,267,058,181  | 4,500,000         | 0                    | 1,082,717,796  |
| 24104 | Ohio Farmers Ins Co                 | ОН           | 1,482,973,663  | 315,271,236    | 0                 | 0                    | 1,167,702,427  |

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities   | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--------------------------------------|--------------|--------------------|---------------|----------------------------|-------------------------------|---------------------------|
| 26565        | Ohio Ind Co                          | ОН           | 100,617,027        | 60,158,295    | 2,500,497                  | 0                             | 40,458,732                |
| 24082        | Ohio Security Ins Co                 | OH           | 13,908,967         | 00,138,293    | 3,500,430                  | 0                             | 13,908,967                |
| 17558        | Old Guard Ins Co                     | OH           | 286,873,287        | 186,747,165   | 2,500,000                  | 0                             | 100,126,122               |
| 24139        | Old Republic General Ins Corp        | IL           | 853,771,882        | 583,808,332   | 4,200,000                  | 0                             | 269,963,550               |
| 24139        | Old Republic Ins Co                  | PA           | 2,266,579,625      | 1,422,441,018 | 3,800,004                  | 0                             | 844,138,607               |
| 35424        | Old Republic Security Assur Co       | AZ           | 112,687,796        | 93,385,334    | 2,600,000                  | 0                             | 19,302,462                |
| 40444        | Old Republic Surety Co               | WI           | 96,686,493         | 53,892,627    | 2,900,000                  | 0                             | 42,793,866                |
| 37060        | Old United Cas Co                    | KS           | 353,425,161        | 236,591,003   | 3,000,000                  | 0                             | 116,834,158               |
| 34940        | Omni Ind Co                          | IL           | 49,651,420         | 23,805,414    | 3,000,000                  | 0                             | 25,846,006                |
| 39098        | Omni Ins Co                          | IL<br>IL     | 191,225,267        | 134,454,308   | 3,000,000                  | 0                             | 56,770,959                |
| 20621        | OneBeacon America Ins Co             | MA           | 1,056,962,287      | 536,071,704   | 6,000,000                  | 0                             | 520,890,583               |
| 21970        | OneBeacon Ins Co                     | PA           | 3,758,323,295      | 2,064,200,561 | 4,200,000                  | 0                             | 1,694,122,734             |
| 30175        | Oriska Ins Co                        | NY           | 20,526,103         | 17,391,077    | 1,500,000                  | 0                             | 3,135,026                 |
| 22748        |                                      | PA           | 2,247,176,691      | 1,674,198,333 | 6,000,000                  | 0                             | 572,978,358               |
|              | Pacific Employers Ins Co             | WI           |                    |               |                            |                               |                           |
| 20346        | Pacific Ind Co                       |              | 5,465,092,945      | 3,857,031,380 | 5,535,000                  | 0                             | 1,608,061,565             |
| 37850        | Pacific Specialty Ins Co             | CA           | 244,141,408        | 118,000,358   | 3,500,000                  | 0                             | 126,141,050               |
| 10006        | Partnerre Ins Co Of NY               | NY           | 111,899,765        | 14,772,378    | 6,000,000                  | 0                             | 97,127,387                |
| 22250        | Pathfinder Ins Co                    | CO           | 10,817,458         | 3,378,647     | 2,500,000                  | 0                             | 7,438,811                 |
| 25755        | Peachtree Cas Ins Co                 | FL           | 12,372,927         | 5,859,831     | 2,200,000                  | 0                             | 6,513,096                 |
| 18139        | Peak Prop & Cas Ins Corp             | WI           | 34,944,967         | 23,092,574    | 3,000,000                  | 0                             | 11,852,394                |
| 18333        | Peerless Ind Ins Co                  | IL           | 246,151,279        | 78,031,214    | 3,500,000                  | 0                             | 168,120,065               |
| 24198        | Peerless Ins Co                      | NH           | 5,707,896,863      | 4,488,676,760 | 8,848,635                  | 0                             | 1,219,220,103             |
| 14958        | Peninsula Ins Co                     | MD           | 65,459,387         | 32,151,686    | 2,500,000                  | 0                             | 33,307,701                |
| 14982        | Penn Millers Ins Co                  | PA           | 170,299,489        | 119,774,731   | 5,000,000                  | 0                             | 50,524,757                |
| 21962        | Pennsylvania General Ins Co          | PA           | 550,337,899        | 326,643,153   | 4,200,000                  | 0                             | 223,694,746               |
| 14974        | Pennsylvania Lumbermens Mut Ins      | PA           | 295,879,314        | 188,294,672   | 0                          | 0                             | 107,584,642               |
| 12262        | Pennsylvania Manufacturers Asn Ins C | PA           | 630,776,801        | 434,056,931   | 6,116,300                  | 0                             | 196,719,870               |
| 41424        | Pennsylvania Manufacturers Ind Co    | PA           | 197,518,376        | 131,827,998   | 4,600,000                  | 0                             | 65,690,378                |
| 14990        | Pennsylvania Ntl Mut Cas Ins Co      | PA           | 993,209,891        | 594,269,688   | 0                          | 0                             | 398,940,203               |
| 37648        | Permanent General Assur Corp         | TN           | 198,768,991        | 120,075,519   | 5,000,000                  | 0                             | 78,693,472                |
| 13714        | Pharmacists Mut Ins Co               | IA           | 183,415,907        | 118,990,685   | 0                          | 0                             | 64,425,222                |
| 18058        | Philadelphia Ind Ins Co              | PA           | 2,674,048,760      | 1,783,838,194 | 3,600,000                  | 0                             | 890,210,566               |
| 12319        | Philadelphia Rein Corp               | PA           | 178,170,909        | 74,761,089    | 3,000,000                  | 0                             | 103,409,820               |
| 17337        | Philanthropic Mut Fire Ins Co        | PA           | 3,236,357          | 418,791       | 0                          | 0                             | 2,817,566                 |
| 34037        | Phoenix Ind Ins Co                   | AZ           | 109,220,378        | 71,072,988    | 3,000,000                  | 0                             | 38,147,390                |
| 25623        | Phoenix Ins Co                       | CT           | 3,510,131,710      | 2,359,634,916 | 10,000,000                 | 0                             | 1,150,496,794             |
| 26794        | Plans Liability Ins Co               | OH           | 88,703,901         | 38,972,112    | 2,942,436                  | 0                             | 49,731,789                |
| 10357        | Platinum Underwriters Reins Co.      | MD           | 1,519,674,695      | 988,853,066   | 5,000,000                  | 0                             | 530,821,629               |

| NAIC  |                                     | State of | Admitted      |               | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|-------------------------------------|----------|---------------|---------------|-------------------|----------------------|----------------|
| CODE  | Company Name                        | DOM      | Assets        | Liabilities   | Stock             | Stock                | Surplus        |
| 18619 | Platte River Ins Co.                | NE       | 117,333,177   | 81,052,133    | 4,800,000         | 0                    | 36,281,044     |
| 39675 | PMA Capital Ins Co                  | PA       | 430,647,217   | 309,081,152   | 5,000,000         | 0                    | 121,566,065    |
| 27251 | PMI Mortgage Ins Co                 | AZ       | 3,487,286,008 | 2,968,951,702 | 2,000,000         | 0                    | 518,334,306    |
| 14460 | Podiatry Ins Co Of Amer A Mut Co    | IL       | 231,845,803   | 159,228,922   | 0                 | 0                    | 72,616,881     |
| 37257 | Praetorian Ins Co                   | IL       | 1,739,204,022 | 1,340,488,814 | 5,000,000         | 0                    | 398,715,209    |
| 36234 | Preferred Professional Ins Co       | NE       | 274,720,874   | 188,776,262   | 5,714,948         | 0                    | 85,944,611     |
| 42226 | Princeton Ins Co                    | NJ       | 1,007,679,300 | 785,417,406   | 4,200,000         | 0                    | 222,261,894    |
| 37095 | Private Residential Mortgage Ins Co | NC       | 16,304,910    | 6,591,076     | 2,500,000         | 0                    | 9,713,834      |
| 21903 | Procentury Ins Co                   | TX       | 40,821,101    | 25,208,162    | 3,601,000         | 0                    | 15,612,939     |
| 11127 | Professional Solutions Ins Co       | IA       | 13,899,132    | 5,535,591     | 3,000,000         | 0                    | 8,363,541      |
| 29017 | Professionals Advocate Ins Co       | MD       | 95,031,228    | 59,938,568    | 4,379,000         | 0                    | 35,092,660     |
| 11851 | Progressive Advanced Ins Co         | OH       | 136,173,708   | 91,588,499    | 3,000,000         | 0                    | 44,585,209     |
| 24260 | Progressive Cas Ins Co              | OH       | 5,588,119,908 | 3,995,419,282 | 3,000,000         | 0                    | 1,592,700,626  |
| 44288 | Progressive Choice Ins Co           | OH       | 141,362,648   | 97,304,980    | 2,650,000         | 0                    | 44,057,668     |
| 42994 | Progressive Classic Ins Co          | WI       | 402,730,524   | 316,172,966   | 3,008,000         | 0                    | 86,557,558     |
| 16322 | Progressive Direct Ins Co           | OH       | 2,708,050,979 | 1,807,891,183 | 3,000,480         | 0                    | 900,159,796    |
| 24279 | Progressive Max Ins Co              | OH       | 222,484,362   | 156,064,806   | 3,604,824         | 0                    | 66,419,556     |
| 38628 | Progressive Northern Ins Co         | WI       | 1,269,437,962 | 911,857,994   | 3,008,000         | 0                    | 357,579,968    |
| 42919 | Progressive Northwestern Ins Co     | OH       | 1,206,911,185 | 847,643,103   | 3,000,025         | 0                    | 359,268,082    |
| 44695 | Progressive Paloverde Ins Co        | IN       | 40,808,673    | 31,736,986    | 1,500,000         | 0                    | 9,071,687      |
| 37834 | Progressive Preferred Ins Co        | OH       | 617,790,363   | 446,269,656   | 3,003,300         | 0                    | 171,520,707    |
| 32786 | Progressive Specialty Ins Co        | OH       | 1,120,562,502 | 501,030,447   | 3,500,000         | 0                    | 619,532,055    |
| 38954 | Pronational Ins Co                  | MI       | 1,117,186,170 | 885,471,877   | 3,188,145         | 0                    | 231,714,293    |
| 34690 | Property & Cas Ins Co Of Hartford   | IN       | 200,095,124   | 107,565,034   | 4,200,000         | 0                    | 92,530,090     |
| 12416 | Protective Ins Co                   | IN       | 595,991,207   | 253,300,239   | 7,650,000         | 0                    | 342,690,968    |
| 24295 | Providence Washington Ins Co        | RI       | 191,536,831   | 159,959,013   | 5,021,200         | 0                    | 31,577,818     |
| 15059 | Public Service Mut Ins Co           | NY       | 680,073,415   | 429,261,479   | 0                 | 0                    | 250,811,936    |
| 29807 | PXRE Reins Co                       | CT       | 295,917,606   | 157,943,251   | 5,000,000         | 0                    | 137,974,355    |
| 39217 | QBE Ins Corp                        | PA       | 478,982,515   | 341,588,368   | 4,387,500         | 500,000              | 137,394,147    |
| 10219 | QBE Reins Corp                      | PA       | 1,171,664,694 | 626,081,501   | 30,000,000        | 0                    | 545,583,193    |
| 10829 | Quadrant Ind Co                     | CT       | 21,567,212    | 507,485       | 5,000,000         | 0                    | 21,059,727     |
| 23752 | Quanta Ind Co                       | CO       | 263,139,353   | 174,667,219   | 4,200,000         | 0                    | 88,472,132     |
| 22705 | R&Q Reins Co                        | PA       | 348,776,358   | 320,455,430   | 8,500,000         | 0                    | 28,320,928     |
| 36250 | Radian Asset Assur Inc              | NY       | 2,258,169,748 | 1,256,914,024 | 15,000,000        | 0                    | 1,001,255,724  |
| 33790 | Radian Guaranty Inc                 | PA       | 3,952,496,966 | 3,456,051,842 | 2,000,000         | 0                    | 496,445,124    |
| 38512 | Rampart Ins Co                      | NY       | 92,897,705    | 63,559,884    | 5,000,000         | 0                    | 29,337,821     |
| 37303 | Redland Ins Co                      | NJ       | 149,539,054   | 111,475,954   | 3,500,000         | 0                    | 38,063,100     |
| 24449 | Regent Ins Co                       | WI       | 277,903,345   | 193,510,891   | 3,000,000         | 0                    | 84,392,454     |

| NAIC<br>CODE | Company Name                      | State of DOM | Admitted<br>Assets | Liabilities   | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|-----------------------------------|--------------|--------------------|---------------|----------------------------|-------------------------------|---------------------------|
| 37052        | Regis Ins Co                      | PA           | 19,472,033         | 11,461,017    | 2,000,000                  | 0                             | 8,011,016                 |
| 22179        | Republic Ind Co Of Amer           | CA           | 893,445,866        | 572,615,946   | 3,500,000                  | ő                             | 320,829,920               |
| 43753        | Republic Ind Co of CA             | CA           | 38,431,160         | 17,848,913    | 3,525,000                  | 0                             | 20,582,247                |
| 38318        | Republic Ins Co                   | TX           | 81,923,996         | 65,439,295    | 5,000,000                  | Ö                             | 16,484,701                |
| 28452        | Republic Mortgage Ins Co          | NC           | 1,588,450,346      | 1,472,751,450 | 2,000,000                  | 0                             | 115,698,896               |
| 32174        | Republic Mortgage Ins Co Of FL    | FL           | 41,353,691         | 29,073,168    | 2,533,346                  | 0                             | 12,280,523                |
| 31275        | Republic Mortgage Ins Of NC       | NC           | 525,255,752        | 421,989,379   | 2,500,000                  | 0                             | 103,266,373               |
| 20192        | Republic Mut Ins Co               | OH           | 15,604,449         | 9,672,542     | 0                          | 0                             | 5,931,906                 |
| 31089        | Republic Western Ins Co           | AZ           | 259,080,514        | 157,844,081   | 3,300,000                  | 0                             | 101,236,433               |
| 10287        | Residential Guaranty Co           | AZ           | 513,563,890        | 422,152,228   | 2,500,000                  | 0                             | 91,411,662                |
| 43044        | Response Ins Co                   | DE           | 99,532,646         | 28,072,142    | 5,000,000                  | 0                             | 71,460,504                |
| 26050        | Response Worldwide Ins Co         | CT           | 66,507,708         | 43,049,943    | 15,000,000                 | 0                             | 23,457,765                |
| 12209        | Restoration RRG Inc               | AZ           | 11,714,943         | 6,521,981     | 259,000                    | 0                             | 5,192,962                 |
| 36684        | Riverport Ins Co                  | MN           | 71,078,997         | 39,925,506    | 3,000,000                  | 0                             | 31,153,492                |
| 28860        | RLI Ind Co                        | IL           | 41,723,923         | 6,326,622     | 4,200,000                  | 0                             | 35,397,301                |
| 13056        | RLI Ins Co                        | IL           | 1,366,310,095      | 619,404,680   | 10,000,375                 | 0                             | 746,905,415               |
| 35505        | Rockwood Cas Ins Co               | PA           | 257,165,903        | 167,111,411   | 3,845,000                  | 0                             | 90,054,491                |
| 24678        | Royal Ind Co                      | DE           | 3,246,553,338      | 2,670,951,560 | 5,000,000                  | 0                             | 575,601,778               |
| 22314        | RSUI Ind Co                       | NH           | 2,257,889,695      | 1,337,250,735 | 4,800,000                  | 0                             | 920,638,960               |
| 39039        | Rural Community Ins Co            | MN           | 2,658,693,154      | 2,384,867,437 | 3,000,000                  | 0                             | 273,825,717               |
| 23132        | RVI Natl Ins Co                   | CT           | 15,412,344         | 531,784       | 2,772,000                  | 0                             | 14,880,560                |
| 24740        | Safeco Ins Co Of Amer             | WA           | 4,522,038,349      | 3,366,636,926 | 5,000,000                  | 0                             | 1,155,401,423             |
| 11215        | Safeco Ins Co Of IN               | IN           | 18,751,168         | 6,616,676     | 3,300,000                  | 0                             | 12,134,492                |
| 24759        | Safeco Natl Ins Co                | MO           | 252,767,361        | 159,979,141   | 2,500,000                  | 0                             | 92,788,220                |
| 11123        | Safety First Ins Co               | IL           | 15,353,397         | 3,442,068     | 3,000,000                  | 0                             | 11,911,329                |
| 15105        | Safety Natl Cas Corp              | MO           | 1,522,910,476      | 1,106,884,224 | 5,000,000                  | 25,000,000                    | 416,026,252               |
| 12521        | Safeway Ins Co                    | IL           | 370,949,235        | 113,959,898   | 1,500,000                  | 0                             | 256,989,337               |
| 40460        | Sagamore Ins Co                   | IN           | 166,683,330        | 66,214,945    | 7,500,000                  | 0                             | 100,468,385               |
| 30058        | Scor Reins Co                     | NY           | 1,329,137,817      | 864,521,398   | 5,000,000                  | 0                             | 464,616,419               |
| 15580        | Scottsdale Ind Co                 | ОН           | 24,050,965         | 7,231,660     | 3,000,000                  | 0                             | 16,819,305                |
| 22535        | Seaboard Surety Co                | NY           | 140,626,596        | 11,731,406    | 5,000,000                  | 0                             | 128,895,190               |
| 10054        | Securian Cas Co                   | MN           | 50,114,806         | 3,618,457     | 3,000,000                  | 0                             | 46,496,349                |
| 24902        | Security Ins Co Of Hartford       | DE           | 1,172,728,866      | 980,928,999   | 8,263,260                  | 0                             | 191,799,867               |
| 22233        | Select Ins Co                     | TX           | 62,417,383         | 1,251,732     | 2,500,000                  | 0                             | 61,165,651                |
| 12572        | Selective Ins Co Of Amer          | NJ           | 2,133,191,319      | 1,598,871,230 | 4,400,000                  | 0                             | 534,320,089               |
| 19259        | Selective Ins Co Of SC            | SC           | 383,856,957        | 292,926,097   | 5,000,000                  | 0                             | 90,930,860                |
| 39926        | Selective Ins Co Of The Southeast | NC           | 307,503,679        | 233,139,440   | 3,650,000                  | 0                             | 74,364,239                |
| 10936        | Seneca Ins Co Inc                 | NY           | 307,231,311        | 191,193,904   | 4,800,000                  | 0                             | 116,037,407               |

| NAIC<br>CODE | Company Name                     | State of DOM | Admitted<br>Assets | Liabilities    | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|----------------------------------|--------------|--------------------|----------------|----------------------------|-------------------------------|---------------------------|
| 11000        | Sentinel Ins Co Ltd              | СТ           | 379,208,466        | 64,539,412     | 4,200,000                  | 0                             | 314,669,054               |
| 28460        | Sentry Cas Co                    | WI           | 51,428,930         | 75,991         | 4,700,000                  | 0                             | 51,352,937                |
| 24988        | Sentry Ins A Mut Co              | WI           | 5,280,674,980      | 2,486,897,811  | 0                          | 0                             | 2,793,777,148             |
| 21180        | Sentry Select Ins Co             | WI           | 631,343,106        | 436,696,824    | 5,000,000                  | 0                             | 194,646,282               |
| 22985        | Sequoia Ins Co                   | CA           | 177,755,736        | 111,844,898    | 3,000,000                  | 0                             | 65,910,838                |
| 36560        | Service Ins Co                   | FL           | 23,152,361         | 13,133,119     | 3,000,000                  | 0                             | 10,019,241                |
| 11126        | Sompo Japan Ins Co of Amer       | NY           | 534,129,051        | 328,017,180    | 12,057,800                 | 0                             | 206,111,871               |
| 19216        | Southern Ins Co                  | TX           | 8,519,478          | 624,416        | 2,050,000                  | 0                             | 7,895,062                 |
| 22861        | Southern Pilot Ins Co            | WI           | 40,910,157         | 1,902          | 2,000,000                  | 60,000                        | 40,908,255                |
| 15709        | Southern States Ins Exch         | VA           | 34,403,439         | 19,862,439     | 0                          | 0                             | 14,541,000                |
| 10754        | Spirit Mountain Ins Co RRG Inc   | DC           | 3,598,165          | 2,519,524      | 500,000                    | 0                             | 1,078,641                 |
| 24767        | St Paul Fire & Marine Ins Co     | MN           | 20,171,993,801     | 13,152,114,948 | 20,000,000                 | 0                             | 7,019,878,853             |
| 24775        | St Paul Guardian Ins Co          | MN           | 14,779,131         | 127,684        | 4,200,000                  | 0                             | 14,651,448                |
| 41750        | St Paul Medical Liability Ins Co | MN           | 190,380,929        | 136,684,450    | 3,500,000                  | 0                             | 53,696,479                |
| 24791        | St Paul Mercury Ins Co           | MN           | 25,568,452         | -443,706       | 4,230,000                  | 0                             | 26,012,157                |
| 19224        | St Paul Protective Ins Co        | IL           | 504,764,671        | 273,347,553    | 4,200,000                  | 0                             | 231,417,117               |
| 19070        | Standard Fire Ins Co             | CT           | 3,599,560,790      | 2,323,342,559  | 5,000,000                  | 0                             | 1,276,218,231             |
| 42986        | Standard Guaranty Ins Co         | DE           | 141,972,910        | 102,312,063    | 3,547,500                  | 0                             | 39,660,847                |
| 18023        | Star Ins Co                      | MI           | 468,216,067        | 303,108,714    | 5,040,000                  | 0                             | 165,107,354               |
| 40045        | Starnet Ins Co                   | DE           | 157,047,893        | 54,432,373     | 6,000,000                  | 0                             | 102,615,520               |
| 19530        | State Auto Natl Ins Co           | OH           | 105,351,376        | 37,725,172     | 2,400,000                  | 0                             | 67,626,204                |
| 25127        | State Auto Prop & Cas Ins Co     | IA           | 1,555,269,249      | 976,365,633    | 3,173,260                  | 0                             | 578,903,616               |
| 25135        | State Automobile Mut Ins Co      | ОН           | 1,941,501,162      | 612,578,187    | 0                          | 0                             | 1,328,922,975             |
| 25143        | State Farm Fire And Cas Co       | IL           | 24,413,590,236     | 15,465,481,326 | 10,000,000                 | 0                             | 8,948,108,911             |
| 25151        | State Farm General Ins Co        | IL           | 4,192,497,656      | 2,341,786,332  | 10,000,000                 | 0                             | 1,850,711,324             |
| 25178        | State Farm Mut Auto Ins Co       | IL           | 98,348,108,897     | 40,313,841,036 | 0                          | 0                             | 58,034,267,860            |
| 12831        | State Natl Ins Co Inc            | TX           | 176,295,019        | 83,711,261     | 3,500,000                  | 0                             | 92,583,758                |
| 23647        | Stockbridge Ins Co               | MN           | 79,860,248         | 40,400,514     | 5,000,000                  | 0                             | 39,459,735                |
| 10952        | Stonebridge Casualty Ins Co      | OH           | 292,597,667        | 189,283,426    | 8,724,386                  | 0                             | 103,314,241               |
| 10340        | Stonington Ins Co                | TX           | 355,546,154        | 261,758,971    | 3,500,000                  | 0                             | 93,787,183                |
| 40436        | Stratford Ins Co                 | NH           | 173,871,607        | 122,129,329    | 3,000,000                  | 0                             | 51,742,278                |
| 40134        | SUA Ins Co                       | IL           | 245,754,129        | 168,446,381    | 4,200,000                  | 0                             | 77,307,748                |
| 10909        | Sun Surety Ins Co                | SD           | 10,301,120         | 5,118,006      | 2,500,000                  | 0                             | 5,183,114                 |
| 24047        | Surety Bonding Co Of Amer        | SD           | 8,686,189          | 1,786,782      | 1,500,000                  | 0                             | 6,899,407                 |
| 25364        | Swiss Rein America Corp          | NY           | 11,369,549,606     | 8,354,790,210  | 6,002,850                  | 0                             | 3,014,759,396             |
| 12866        | T.H.E. Ins Co                    | LA           | 167,968,883        | 117,921,598    | 4,501,020                  | 0                             | 50,047,285                |
| 22683        | Teachers Ins Co                  | IL           | 302,137,693        | 192,402,141    | 3,000,000                  | 0                             | 109,735,552               |
| 29513        | The Bar Plan Mut Ins Co          | MO           | 59,297,676         | 39,697,365     | 0                          | 0                             | 19,600,311                |

| NAIC  |                                      | State of | Admitted       |                | Common<br>Capital | Preferred<br>Capital | Capital<br>and |
|-------|--------------------------------------|----------|----------------|----------------|-------------------|----------------------|----------------|
| CODE  | Company Name                         | DOM      | Assets         | Liabilities    | Stock             | Stock                | Surplus        |
| 23280 | The Cincinnati Indemnity Co          | ОН       | 74,495,278     | 12,569,976     | 3,600,000         | 0                    | 61,925,302     |
| 25496 | TIG Ind Co                           | CA       | 26,868,015     | 2,057,316      | 3,290,000         | 0                    | 24,810,699     |
| 25534 | TIG Ins Co                           | CA       | 2,191,152,602  | 1,507,776,422  | 4,329,920         | 0                    | 683,376,180    |
| 13242 | Titan Ind Co                         | TX       | 148,045,471    | 55,018,158     | 4,319,951         | 0                    | 93,027,313     |
| 32301 | TNUS Ins Co                          | NY       | 112,908,268    | 70,478,794     | 5,000,000         | 0                    | 42,429,474     |
| 12904 | Tokio Marine & Nichido Fire Ins Co   | NY       | 1,585,465,065  | 1,125,826,328  | 0                 | 0                    | 459,638,737    |
| 44300 | Tower Ins Co Of NY                   | NY       | 638,621,602    | 437,971,379    | 3,705,000         | 0                    | 200,650,223    |
| 43702 | Tower National Ins Co                | MA       | 21,311,238     | 11,597,145     | 3,995,000         | 0                    | 9,714,093      |
| 37621 | Toyota Motor Ins Co                  | IA       | 166,791,693    | 116,878,911    | 3,000,000         | 0                    | 49,912,782     |
| 41238 | Trans Pacific Ins Co                 | NY       | 58,357,951     | 13,976,626     | 5,000,000         | 0                    | 44,381,325     |
| 19453 | Transatlantic Rein Co                | NY       | 10,161,483,247 | 7,102,000,289  | 6,041,655         | 0                    | 3,059,482,958  |
| 20486 | Transcontinental Ins Co              | NY       | 99,217,823     | 202,856        | 4,200,000         | 0                    | 99,014,967     |
| 28886 | Transguard Ins Co Of Amer Inc        | IL       | 220,822,444    | 146,311,886    | 5,000,000         | 0                    | 74,510,558     |
| 33014 | Transport Ins Co                     | OH       | 47,490,107     | 29,842,761     | 3,525,000         | 0                    | 17,647,346     |
| 20494 | Transportation Ins Co                | IL       | 88,273,001     | 317,928        | 4,200,000         | 0                    | 87,955,073     |
| 28188 | Travco Ins Co                        | CT       | 191,082,262    | 127,363,853    | 6,000,000         | 0                    | 63,718,409     |
| 19038 | Travelers Cas & Surety Co            | CT       | 14,358,336,770 | 9,900,242,744  | 25,000,000        | 0                    | 4,458,094,025  |
| 31194 | Travelers Cas & Surety Co Of Amer    | CT       | 3,291,414,536  | 2,163,513,785  | 6,000,000         | 0                    | 1,127,900,751  |
| 36170 | Travelers Cas Co Of CT               | CT       | 305,129,610    | 223,043,291    | 6,000,000         | 0                    | 82,086,319     |
| 19046 | Travelers Cas Ins Co Of Amer         | CT       | 1,750,762,269  | 1,302,925,597  | 6,000,000         | 0                    | 447,836,672    |
| 40282 | Travelers Commercial Cas Co          | CT       | 309,549,983    | 228,668,731    | 4,500,000         | 0                    | 80,881,252     |
| 36137 | Travelers Commercial Ins Co          | CT       | 303,657,361    | 223,215,265    | 6,000,000         | 0                    | 80,442,096     |
| 27998 | Travelers Home & Marine Ins Co       | CT       | 190,558,007    | 127,243,759    | 5,000,000         | 0                    | 63,314,248     |
| 25658 | Travelers Ind Co                     | CT       | 19,419,086,591 | 12,017,570,231 | 10,000,000        | 0                    | 7,401,516,361  |
| 25666 | Travelers Ind Co Of Amer             | CT       | 494,404,429    | 362,926,487    | 5,250,000         | 0                    | 131,477,942    |
| 25682 | Travelers Ind Co Of CT               | CT       | 949,212,297    | 644,759,036    | 5,000,000         | 0                    | 304,453,261    |
| 36161 | Travelers Prop Cas Ins Co            | CT       | 201,153,646    | 140,551,080    | 3,000,000         | 0                    | 60,602,566     |
| 25674 | Travelers Property Cas Co Of Amer    | CT       | 256,735,805    | 167,052,878    | 5,040,000         | 0                    | 89,682,927     |
| 34894 | Trenwick Amer Reins Corp             | CT       | 221,839,597    | 181,339,994    | 25,000,000        | 0                    | 40,499,603     |
| 24350 | Triad Guaranty Ins Corp              | IL.      | 794,359,344    | 625,920,456    | 3,500,000         | 0                    | 168,438,888    |
| 41211 | Triton Ins Co                        | TX       | 715,673,522    | 268,925,095    | 3,400,000         | 0                    | 446,748,427    |
| 41106 | Triumphe Cas Co                      | PA       | 15,024,728     | 1,353,972      | 3,000,000         | 0                    | 13,670,756     |
| 21709 | Truck Ins Exch                       | CA       | 1,641,531,367  | 1,170,372,731  | 0                 | 0                    | 471,158,636    |
| 27120 | Trumbull Ins Co                      | CT       | 427,851,128    | 107,511,119    | 4,000,000         | 0                    | 320,340,009    |
| 33421 | Trygg-Hansa Ins Co Ltd Us Branch     | NY       | 5,856,626      | 410,417        | 4,000,000         | 0                    | 5,446,209      |
| 29459 | Twin City Fire Ins Co                | IN       | 615,891,197    | 322,198,624    | 4,200,000         | 0                    | 293,692,573    |
| 37893 | Ullico Cas Co                        | DE       | 142,250,940    | 75,354,481     | 5,000,000         | 0                    | 66,896,459     |
| 41050 | Underwriter For The Professions Ins  | CO       | 236,198,579    | 146,077,847    | 7,500,000         | 0                    | 90,120,732     |
| 41050 | Chactwitter For The Frotessions alls | CO       | 230,170,379    | 140,077,047    | 7,500,000         | U                    | 90,120,732     |

| NAIC<br>CODE | Company Name                        | State of DOM | Admitted<br>Assets | Liabilities   | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|-------------------------------------|--------------|--------------------|---------------|----------------------------|-------------------------------|---------------------------|
| 25747        | Unigard Ins Co                      | WA           | 691,060,050        | 465,795,015   | 3,000,000                  | 0                             | 225,265,035               |
| 11142        | United Cas Ins Co Of Amer           | IL           | 19,712,766         | 6,113,197     | 1,800,000                  | 0                             | 13,599,570                |
| 13021        | United Fire & Cas Co                | IA           | 1,213,874,484      | 637,891,920   | 92,163,246                 | 0                             | 575,982,564               |
| 11770        | United Fncl Cas Co                  | ОН           | 1,609,180,752      | 1,182,809,329 | 3,008,000                  | 0                             | 426,371,423               |
| 15873        | United Gty Residential Ins Co       | NC           | 1,903,313,089      | 1,770,278,211 | 5,997,300                  | 0                             | 133,034,878               |
| 16667        | United Gty Residential Ins Co Of NC | NC           | 371,198,568        | 305,352,317   | 2,000,000                  | 0                             | 65,846,251                |
| 26999        | United Guaranty Mtg Indem Co        | NC           | 163,962,029        | 151,345,570   | 2,000,000                  | 0                             | 12,616,459                |
| 11445        | United Natl Cas Ins Co              | IN           | 36,717,209         | 12,639,299    | 5,000,000                  | 0                             | 24,077,910                |
| 41335        | United Natl Specialty Ins Co        | WI           | 84,018,882         | 27,325,171    | 4,200,000                  | 0                             | 56,693,712                |
| 21113        | United States Fire Ins Co           | DE           | 3,328,674,930      | 2,354,769,514 | 4,586,262                  | 0                             | 973,905,416               |
| 25895        | United States Liability Ins Co      | PA           | 832,170,067        | 352,817,209   | 3,100,000                  | 0                             | 479,352,856               |
| 10656        | United States Surety Co             | MD           | 49,279,201         | 19,272,972    | 2,100,000                  | 0                             | 30,006,229                |
| 16063        | Unitrin Auto & Home Ins Co          | NY           | 156,000,117        | 130,311,637   | 5,000,000                  | 0                             | 25,688,480                |
| 25909        | Unitrin Preferred Ins Co            | NY           | 50,324,192         | 35,887,848    | 5,000,000                  | 0                             | 14,436,345                |
| 42862        | Universal Cas Co                    | IL           | 89,586,423         | 57,634,626    | 4,000,000                  | 0                             | 31,951,797                |
| 32867        | Universal Fire and Cas Ins Co       | IN           | 6,913,254          | 1,348,233     | 2,000,000                  | 250,000                       | 5,565,021                 |
| 32972        | Universal Ins Co                    | NC           | 21,342,138         | 11,794,397    | 1,800,000                  | 0                             | 9,547,741                 |
| 13200        | Universal Surety Of Amer            | TX           | 23,403,361         | 11,720,554    | 4,200,000                  | 0                             | 11,682,807                |
| 41181        | Universal Underwriters Ins Co       | KS           | 681,557,264        | 149,961,391   | 14,960,700                 | 0                             | 531,595,873               |
| 40843        | Universal Underwriters Of TX Ins    | TX           | 109,329,717        | 94,323,821    | 4,500,000                  | 0                             | 15,005,896                |
| 25887        | US Fidelity & Guaranty Co           | MD           | 4,390,091,740      | 2,158,185,287 | 35,214,075                 | 0                             | 2,231,906,453             |
| 29599        | US Specialty Ins Co                 | TX           | 786,650,462        | 588,128,952   | 4,000,000                  | 0                             | 198,521,510               |
| 25941        | USAA                                | TX           | 16,868,906,203     | 5,175,998,479 | 0                          | 0                             | 11,692,907,724            |
| 25968        | USAA Cas Ins Co                     | TX           | 5,724,190,749      | 3,228,532,559 | 4,500,000                  | 0                             | 2,495,658,189             |
| 18600        | USAA General Ind Co                 | TX           | 343,470,773        | 180,357,813   | 4,500,000                  | 0                             | 163,112,960               |
| 25976        | Utica Mut Ins Co                    | NY           | 2,141,896,215      | 1,449,906,500 | 0                          | 0                             | 691,989,715               |
| 26611        | Valiant Ins Co                      | IA           | 21,890,636         | 5,434,489     | 5,000,000                  | 0                             | 16,456,147                |
| 20508        | Valley Forge Ins Co                 | PA           | 55,922,000         | 14,211        | 4,200,000                  | 0                             | 55,907,789                |
| 21172        | Vanliner Ins Co                     | MO           | 439,095,092        | 326,356,530   | 3,000,000                  | 0                             | 112,738,562               |
| 11063        | Vehicular Service Ins Co RRG        | OK           | 1,667,596          | 29,735        | 500,000                    | 0                             | 1,637,861                 |
| 18759        | Verex Assure Inc                    | WI           | 26,101,445         | 16,480,041    | 3,425,000                  | 0                             | 9,621,404                 |
| 10815        | Verlan Fire Ins Co MD               | MD           | 27,812,854         | 10,856,847    | 2,604,800                  | 395,200                       | 16,956,007                |
| 42889        | Victoria Fire & Cas Co              | OH           | 142,478,504        | 97,455,310    | 2,500,000                  | 0                             | 45,023,194                |
| 20397        | Vigilant Ins Co                     | NY           | 382,130,596        | 243,773,045   | 4,500,000                  | 0                             | 138,357,551               |
| 40827        | Virginia Surety Co Inc              | IL           | 1,162,968,174      | 907,240,552   | 5,000,000                  | 0                             | 255,727,624               |
| 35971        | Voyager Property & Cas Ins Co       | SC           | 79,323,816         | 51,272,934    | 5,195,640                  | 0                             | 28,050,882                |
| 26085        | Warner Ins Co                       | CT           | 31,616,305         | 9,434,995     | 2,000,000                  | 0                             | 22,181,310                |
| 32778        | Washington Intl Ins Co              | AZ           | 117,503,062        | 68,041,123    | 4,200,000                  | 0                             | 49,461,939                |
|              |                                     |              |                    |               |                            |                               |                           |

| NAIC<br>CODE | Company Name                           | State of DOM   | Admitted<br>Assets | Liabilities     | Common<br>Capital<br>Stock | Preferred<br>Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--|----------------|--------------------|-----------------|----------------------------|-------------------------------|---------------------------|
| 26069        | Wausau Business Ins Co                 | WI             | 165,353,821        | 118,073,760     | 10,900,000                 | 0                             | 47,280,061                |
| 26042        | Wausau Underwriters Ins Co             | WI             | 215,128,601        | 129,101,231     | 4,500,000                  | 0                             | 86,027,370                |
| 25011        | Wesco Ins Co                           | DE             | 38,534,489         | 12,553,208      | 2,500,000                  | 0                             | 25,981,281                |
| 44393        | West American Ins Co                   | IN             | 264,562,056        | 48,539,983      | 3,100,000                  | 0                             | 216,022,073               |
| 21121        | Westchester Fire Ins Co                | NY             | 2,297,673,069      | 1,639,895,506   | 4,503,671                  | 0                             | 657,777,563               |
| 30830        | Western Diversified Cas Ins Co         | NE             | 10,679,495         | 64,883          | 5,000,000                  | 0                             | 10,614,612                |
| 27502        | Western General Ins Co CA              |                | 80,495,745         | 51,533,423      | 3,105,000                  | 4,640,000                     | 28,962,322                |
| 13188        | Western Surety Co                      | SD             | 959,642,190        | 610,627,018     | 4,000,000                  | 0                             | 349,015,172               |
| 37770        | Western United Ins Co                  | CA             | 97,466,927         | 35,683,469      | 3,000,000                  | 0                             | 61,783,458                |
| 24112        | Westfield Ins Co                       | OH             | 2,074,939,328      | 1,391,808,496   | 8,220,000                  | 0                             | 683,130,832               |
| 24120        | Westfield Natl Ins Co                  | OH             | 435,945,516        | 271,431,498     | 2,500,000                  | 0                             | 164,514,018               |
| 34207        | Westport Ins Corp                      | MO             | 1,002,226,296      | 718,445,743     | 5,000,000                  | 0                             | 283,780,553               |
| 25780        | Williamsburg Natl Ins Co               | CA             | 81,810,289         | 62,831,345      | 2,600,000                  | 0                             | 18,978,944                |
| 23272        | Woodbrook Cas Ins Inc                  | AL             | 33,730,864         | 21,071,275      | 1,000,000                  | 0                             | 12,659,589                |
| 31232        | Work First Cas Co                      | DE             | 14,378,333         | 4,214,197       | 2,600,000                  | 0                             | 10,164,136                |
| 40193        | X L Ins Co Of NY                       | NY             | 148,849,557        | 93,300,635      | 6,000,000                  | 0                             | 55,548,922                |
| 20311        | XL Capital Assurance Inc               | NY             | 429,072,978        | 222,060,220     | 15,000,000                 | 0                             | 207,012,758               |
| 24554        | XL Ins Amer Inc                        | DE             | 542,656,747        | 339,929,183     | 5,000,000                  | 0                             | 202,727,564               |
| 20583        | XL Reins America Inc                   | NY             | 4,939,769,901      | 2,806,163,942   | 5,000,000                  | 0                             | 2,133,605,959             |
| 37885        | XL Specialty Ins Co                    | DE             | 432,856,446        | 271,257,841     | 5,812,500                  | 0                             | 161,598,605               |
| 24325        | York Ins Co                            | RI             | 25,367,298         | 22,253,424      | 3,100,000                  | 0                             | 3,113,874                 |
| 26220        | Yosemite Ins Co                        | IN             | 514,049,658        | 90,983,382      | 5,000,000                  | 0                             | 423,066,276               |
| 30325        | Zale Ind Co                            | TX             | 13,939,132         | 4,203,601       | 3,000,000                  | 0                             | 9,735,531                 |
| 16535        | Zurich American Ins Co                 | NY             | 31,513,418,125     | 25,476,622,353  | 5,000,000                  | 0                             | 6,036,795,772             |
| 27855        | Zurich American Ins Co Of IL           | IL             | 69,909,303         | 10,767,611      | 5,000,000                  | 0                             | 59,141,691                |
|              | Totals Non-Domestic Property and Casua | lty Insurer(s) | 1,180,022,155,358  | 727,897,670,408 | 3,504,020,673              | 399,496,689                   | 452,124,484,913           |

| Totals for Domestic Property Insurers             | 18  | 1,289,578,462     | 862,743,390     | 3,001,000     | 0           | 426,835,071     |
|---|-----|-------------------|-----------------|---------------|-------------|-----------------|
| Totals for Non-Domestic Property Insurers         | 747 | 1,180,022,155,358 | 727,897,670,408 | 0             | 399,496,689 | 452,124,484,913 |
| Grand Totals for All Property & Casualty Insurers | 765 | 1,181,311,733,820 | 728,760,413,798 | 3,507,021,673 | 399,496,689 | 452,551,319,984 |

### SECTION 7 FRATERNAL BENEFIT SOCIETIES

## ADMITTED ASSETS LIABILITIES RESERVED OR SURPLUS FUNDS

#### Admitted Assets, Liabilities, Reserved or Surplus Funds for 2006 Non-Domestic Fraternal Insurers

| NAIC<br>CODE | Company Name                             | State of DOM | Admitted<br>Assets | Liabilities    | Surplus       |
|--------------|--|--------------|--------------------|----------------|---------------|
| 56200        | American Fraternal Union                 | MN           | 23,320,344         | 22,256,305     | 1,064,039     |
| 56634        | Croatian Fraternal Union Of Amer         | PA           | 299,049,999        | 282,577,068    | 16,472,931    |
| 57088        | Degree Of Honor Protective Assn          | MN           | 171,506,607        | 166,148,951    | 5,357,656     |
| 56332        | First Cath Slovak Ladies Assn USA        | OH           | 514,143,518        | 423,478,748    | 90,664,769    |
| 56340        | First Cath Slovak Union Of US & CN       | OH           | 197,310,824        | 185,755,230    | 11,555,594    |
| 56693        | Greek Catholic Union Of The USA          | PA           | 574,567,465        | 545,509,232    | 29,058,233    |
| 56553        | Hungarian Reformed Federation Amer       | DC           | 22,141,973         | 16,508,487     | 5,633,486     |
| 58068        | Independent Order Of Foresters Us Br     | NY           | 2,826,257,659      | 2,476,523,370  | 349,734,289   |
| 56707        | ISDA fraternal Assoc                     | PA           | 39,551,448         | 35,057,531     | 4,493,917     |
| 58033        | Knights Of Columbus                      | CT           | 12,986,336,963     | 11,303,519,233 | 1,682,817,730 |
| 56758        | Loyal Christian Benefit Assn             | PA           | 148,784,521        | 143,180,685    | 5,603,836     |
| 57541        | Modern Woodmen Of Amer                   | IL           | 7,928,882,269      | 6,865,536,907  | 1,063,345,361 |
| 56782        | National Slovak Society Of The Usa       | PA           | 216,562,122        | 210,606,573    | 5,955,549     |
| 56383        | Order United Commrl Trav Of Amer         | OH           | 15,069,883         | 12,478,533     | 2,591,350     |
| 57622        | Polish Natl Alliance Us Of Na            | IL           | 422,140,512        | 388,039,696    | 34,100,819    |
| 57630        | Polish Roman Catholic Union Of Amer      | IL           | 152,388,140        | 138,136,416    | 14,251,724    |
| 57649        | Polish Womens Alliance Of Amer           | IL           | 53,100,274         | 50,513,017     | 2,587,257     |
| 57657        | Royal Neighbors Of Amer                  | IL           | 647,990,165        | 436,842,360    | 211,147,805   |
| 56936        | Serb Natl Federation                     | PA           | 28,477,195         | 27,631,666     | 845,529       |
| 57673        | Slovene Natl Benefit Society             | PA           | 152,798,425        | 143,420,586    | 9,377,839     |
| 56014        | Thrivent Financial For Lutherans         | WI           | 52,538,896,550     | 48,422,047,119 | 4,116,849,431 |
| 56006        | Travelers Protective Assn Of Amer        | MO           | 11,212,832         | 1,650,883      | 9,561,949     |
| 57711        | Western Catholic Union                   | IL           | 176,629,036        | 173,534,033    | 3,095,003     |
| 57010        | William Penn Assn                        | PA           | 192,030,743        | 165,701,191    | 26,329,552    |
| 56170        | Womans Life Ins Society                  | MI           | 183,100,768        | 151,529,400    | 31,571,368    |
| 56499        | Woodmen World Assur Life Assn            | CO           | 57,612,251         | 50,547,000     | 7,065,251     |
| 57320        | Woodmen World Life Ins Soc               | NE           | 7,465,154,497      | 6,589,628,046  | 875,526,451   |
|              | Totals Non-Domestic Fraternal Insurer(s) |              | 88,045,016,983     | 79,428,358,266 | 8,616,658,718 |

#### Admitted Assets, Liabilities, Reserved or Surplus Funds for 2006 Grand Totals For All Fraternal Insurers

| Totals for Domestic Fraternal Insurers     | 0  | 0              | 0              | 0             |
|--|----|----------------|----------------|---------------|
| Totals for Non-Domestic Fraternal Insurers | 27 | 88,045,016,983 | 79,428,358,266 | 8,616,658,718 |
|  |    |                |                |               |
| Grand Totals for All Fraternal Insurers    | 27 | 88,045,016,983 | 79,428,358,266 | 8,616,658,718 |
|  |    |                |                |               |

### SECTION 8 HEALTH COMPANIES

## ADMITTED ASSETS LIABILITIES NET WORTH DIRECT PREMIUMS WRITTEN

#### Admitted Assets, Liabilities, Net Worth, and Direct Premiums Written for 2006 Domestic Health Insurers

| NAIC<br>CODE | Company Name                        | Bus.<br>Type[1] | State of<br>DOM | Admitted<br>Assets | Liabilities | Net<br>Worth | Direct Premiums Written |
|--------------|-------------------------------------|-----------------|-----------------|--------------------|-------------|--------------|-------------------------|
| 95408        | Carelink Health Plans Inc           | НМО             | WV              | 44,890,575         | 22,236,475  | 22,654,100   | 132,862,699             |
| 12329        | Delta Dental of W VA                | HMDI            | WV              | 3,324,428          | 1,066,125   | 2,258,303    | 1,286,071               |
| 54828        | Mountain State BCBS Inc             | HMDI            | WV              | 247,604,222        | 125,593,488 | 122,010,734  | 654,480,663             |
| 95677        | The Health Plan the Upper OH Valley | HMO             | WV              | 182,886,921        | 63,970,903  | 118,916,019  | 191,336,109             |
| 60016        | THP Ins Co                          | Life            | WV              | 18,845,778         | 7,386,339   | 11,459,439   | 8,661,138               |
| 11810        | Unicare Health Plan of WV Inc       | НМО             | WV              | 50,277,247         | 27,015,565  | 23,261,682   | 137,911,250             |
|              | Totals Domestic Health Insurer(s)   |                 |                 | 547,829,171        | 247,268,895 | 300,560,277  | 1,126,537,930           |

#### **End Notes:**

[1] HMDI = Hospital, Medical and Dental Service or Indemnity Corporation, HMO = Health Maintenance Corporation, LHSO = Limit Health Services Organizations, Life = Life, Accident and Health, P&C = Property and Casualty

#### Admitted Assets, Liabilities, Net Worth, and Direct Premiums Written for 2006 Non-Domestic Health Insurers

| NAIC<br>CODE | Company Name                          | Bus.<br>Type[1] | State of DOM | Admitted<br>Assets | Liabilities   | Net<br>Worth  | Direct<br><b>Premiums</b><br><b>Written</b> |
|--------------|---------------------------------------|-----------------|--------------|--------------------|---------------|---------------|---|
| 12358        | Avalon Ins Co                         | Life            | PA           | 13,030,907         | 10,686,615    | 2,344,292     | 0   |
| 72052        | Corporate Health Ins Co               | Life            | PA           | 84,281,876         | 56,412,867    | 27,869,009    | 0   |
| 81973        | Coventry Health & Life Ins Co         | Life            | DE           | 397,429,195        | 281,041,419   | 116,387,777   | 172,360,202                                 |
| 48127        | Dental Choice Inc                     | LHSO            | KY           | 6,034,896          | 996,212       | 5,038,684     | 889,920                                     |
| 95846        | Group Dental Service Of MD Inc        | HMDI            | MD           | 5,862,419          | 2,391,128     | 3,471,292     | 0   |
| 78611        | HCSC Ins Services Co                  | Life            | IL           | 122,795,458        | 45,383,729    | 77,411,729    | 0   |
| 70670        | Health Care Svc Corp A Mut Leg Res    | Life            | IL           | 9,162,656,517      | 3,899,906,013 | 5,262,750,504 | 76,500                                      |
| 10131        | Highmark Senior Resources Inc         | Life            | PA           | 43,151,957         | 27,550,155    | 15,601,802    | 13,639,677                                  |
| 63533        | Imerica Life and Health Ins Co        | Life            | AR           | 4,007,768          | 388,380       | 3,619,388     | 0   |
| 97292        | Magellan Life Ins Co                  | Life            | DE           | 5,096,404          | 715,505       | 4,380,899     | 0   |
| 60321        | Mamsi Life And Health Ins Co          | Life            | MD           | 174,185,822        | 77,089,028    | 97,096,794    | 35,339,609                                  |
| 63762        | Medco Containment Life Ins Co         | Life            | PA           | 191,763,842        | 147,611,054   | 44,152,788    | 6,077,360                                   |
| 74217        | Medical Savings Ins Co                | Life            | IN           | 51,756,942         | 45,955,382    | 5,801,560     | 2,533,021                                   |
| 85286        | OneNation Ins Co                      | Life            | IN           | 91,463,860         | 879,682       | 90,584,177    | 0   |
| 96940        | Optimum Choice Inc                    | HMO             | MD           | 268,388,410        | 142,263,857   | 126,124,553   | 17,820,287                                  |
| 93688        | QCC Ins Co                            | Life            | PA           | 1,541,112,905      | 905,775,223   | 635,337,682   | 7,419,189                                   |
| 94587        | Renaissance Life & Health Ins Co      | Life            | IN           | 6,436,600          | 347,915       | 6,088,685     | 0   |
| 77399        | Sterling Life Ins Co                  | Life            | IL           | 204,136,706        | 101,984,680   | 102,152,026   | 863,859                                     |
| 85766        | United Concordia Ins Co               | Life            | AZ           | 65,836,742         | 25,012,594    | 40,824,148    | 5,020,388                                   |
| 11018        | Upmc Health Benefits Inc              | P&C             | PA           | 7,341,933          | 396,658       | 6,945,275     | 441   |
| 53953        | Vision Benefits of America Inc        | HMDI            | PA           | 31,283,680         | 7,964,516     | 23,319,164    | 191,750                                     |
| 39616        | Vision Service Plan Ins Co            | P&C             | CT           | 340,046,415        | 50,831,998    | 289,214,417   | 2,461,752                                   |
| 10155        | Wellcare Prescription Ins Inc         | Life            | FL           | 377,258,561        | 276,217,838   | 101,040,723   | 7,833,825                                   |
| 61705        | WellChoice Ins of NJ Inc              | Life            | NJ           | 18,610,922         | 2,040,005     | 16,570,917    | 0   |
|              | Totals Non-Domestic Health Insurer(s) |                 |              | 13,213,970,737     | 6,109,842,453 | 7,104,128,285 | 272,527,780                                 |

#### **End Notes:**

[1] HMDI = Hospital, Medical and Dental Service or Indemnity Corporation, HMO = Health Maintenance Corporation, LHSO = Limit Health Services Organizations, Life = Life, Accident and Health, P&C = Property and Casualty

#### Admitted Assets, Liabilities, Net Worth, and Direct Premiums Written for 2006 Grand Totals For All Health Insurers

| Totals for Domestic Health Insurers     | 6  | 547,829,171    | 247,268,895   | 300,560,277   | 1,126,537,930 |
|---|----|----------------|---------------|---------------|---------------|
| Totals for Non-Domestic Health Insurers | 24 | 13,213,970,737 | 6,109,842,453 | 7,104,128,285 | 272,527,780   |
| Grand Totals for All Health Insurers    | 30 | 13,761,799,908 | 6,357,111,348 | 7,404,688,562 | 1,399,065,710 |

#### **End Notes:**

### SECTION 9 TITLE INSURANCE COMPANIES

# ADMITTED ASSETS LIABILITIES CAPITAL SURPLUS AS REGARDS TO POLICYHOLDERS DIRECT PREMIUMS WRITTEN

#### Admitted Assets, Liabilities, Capital, Surplus as Regards to Policyholders, and Direct Premiums Written for 2006 Non-Domestic Title Insurers

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities   | Capital     | Surplus as<br>Regards to<br>Policyholders | Direct<br>Premiums<br>Written |
|--------------|--------------------------------------|--------------|--------------------|---------------|-------------|---|-------------------------------|
| 51411        | American Guaranty Title Ins Co       | OK           | 12,893,157         | 2,680,904     | 2,000,000   | 10,212,253                                | 0                             |
| 51152        | Atlantic Title Ins Co                | SC           | 15,084,853         | 4,596,832     | 1,500,000   | 10,488,021                                | 0                             |
| 50636        | Censtar Title Ins Co                 | TX           | 26,435,586         | 2,898,000     | 6,000,000   | 23,537,586                                | 9,437                         |
| 50229        | Chicago Title Ins Co                 | MO           | 1,678,679,969      | 1,249,212,602 | 2,000,000   | 429,467,367                               | 2,631,686                     |
| 50026        | Commerce Title Ins Co                | CA           | 21,658,879         | 13,092,795    | 1,500,000   | 8,566,084                                 | 0                             |
| 50083        | Commonwealth Land Title Ins Co       | NE           | 779,883,887        | 466,110,078   | 1,649,306   | 313,773,809                               | 1,246,143                     |
| 51586        | Fidelity Natl Title Ins Co           | CA           | 901,185,805        | 627,196,193   | 35,826,800  | 273,989,612                               | 1,405,069                     |
| 50814        | First American Title Ins Co          | CA           | 2,092,698,004      | 1,338,986,373 | 200,000,000 | 753,711,631                               | 5,833,828                     |
| 50369        | Investors Title Ins Co               | NC           | 109,083,311        | 54,432,256    | 2,000,000   | 54,651,055                                | 1,996,498                     |
| 50024        | Lawyers Title Ins Corp               | NE           | 695,922,438        | 477,921,207   | 5,311,685   | 218,001,231                               | 2,963,061                     |
| 51101        | Nations Title Ins Of NY Inc          | NY           | 22,678,361         | 10,895,382    | 1,268,162   | 11,782,979                                | 0                             |
| 50377        | Northeast Investors Title Ins Co     | SC           | 5,921,031          | 615,411       | 1,000,000   | 5,305,620                                 | 1,546                         |
| 51330        | Ohio Bar Title Ins Co                | OH           | 26,074,257         | 17,881,596    | 1,000,000   | 8,192,661                                 | 0                             |
| 50520        | Old Republic Natl Title Ins Co       | MN           | 498,358,717        | 379,164,834   | 1,526,434   | 119,193,883                               | 2,119,460                     |
| 50784        | Security Title Guarantee Corp Bltmre | MD           | 15,450,112         | 10,961,667    | 1,507,693   | 4,488,445                                 | 463,639                       |
| 50857        | Security Union Title Ins Co          | CA           | 107,157,480        | 40,354,212    | 30,250,000  | 66,803,268                                | 720                           |
| 50792        | Southern Title Ins Corp              | VA           | 21,172,735         | 12,511,970    | 1,001,123   | 8,660,765                                 | 116,664                       |
| 50121        | Stewart Title Guaranty Co            | TX           | 1,039,874,920      | 531,366,222   | 8,500,000   | 508,508,698                               | 5,241,752                     |
| 50067        | Ticor Title Ins Co                   | CA           | 258,183,631        | 205,285,113   | 30,000,000  | 52,898,518                                | 99,289                        |
| 51535        | Ticor Title Ins Co of FL             | FL           | 119,638,355        | 89,780,366    | 2,000,000   | 29,857,989                                | 75,528                        |
| 50012        | Transnation Title Ins Co             | NE           | 175,500,578        | 112,664,160   | 10,000,000  | 62,836,418                                | 28,637                        |
| 51624        | United General Title Ins Co          | CO           | 90,533,195         | 66,605,340    | 2,010,000   | 23,927,855                                | 77,106                        |
|              | Totals Non-Domestic Title Insurer(s) |              | 8,714,069,261      | 5,715,213,513 | 347,851,203 | 2,998,855,748                             | 24,310,063                    |

#### Admitted Assets, Liabilities, Capital, Surplus as Regards to Policyholders, and Direct Premiums Written for 2006 Grand Totals For All Title Insurers

| Totals for Domestic Title Insurers     | 0  | 0             | 0             | 0           | 0             | 0          |
|--|----|---------------|---------------|-------------|---------------|------------|
| Totals for Non-Domestic Title Insurers | 22 | 8,714,069,261 | 5,715,213,513 | 347,851,203 | 2,998,855,748 | 24,310,063 |
|  |    |               |               |             |               |            |
| Grand Totals for All Title Insurers    | 22 | 8,714,069,261 | 5,715,213,513 | 347,851,203 | 2,998,855,748 | 24,310,063 |

#### SECTION 10 RISK RETENTION GROUPS

# ASSETS LIABILITIES CAPITAL AND PREFERRED STOCK CAPITAL AND SURPLUS TOTAL DIRECT PREMIUMS WRITTEN

#### Admitted Assets, Liabilities, Capital and Preferred Stock, and Capital and Surplus for 2006 Non-Domestic Risk Retention Groups

| NAIC<br>CODE | Company Name                         | State of DOM | Admitted<br>Assets | Liabilities | Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|--------------------------------------|--------------|--------------------|-------------|------------------|---------------------------|
| 28380        | Agri Ins Exch Rrg                    | IN           | 10,135,456         | 974,781     | 0                | 9,160,675                 |
| 10232        | American Assoc Of Orthodontists RRG  | VT           | 20,941,480         | 16,688,733  | 985,420          | 4,252,747                 |
| 12300        | American Contractors Ins Co RRG      | TX           | 5,648,762          | 471,318     | 1,000,000        | 5,177,444                 |
| 10903        | American Excess Ins Exchange RRG     | VT           | 323,178,679        | 206,354,556 | 0                | 116,824,123               |
| 25448        | American Safety RRG Inc              | VT           | 17,611,587         | 12,436,386  | 0                | 5,175,200                 |
| 44148        | Architects & Engineers Ins Co RRG    | DE           | 19,415,924         | 11,281,329  | 323,544          | 8,134,595                 |
| 22670        | Attorneys Ins Mut RRG Inc            | HI           | 26,666,593         | 20,567,696  | 0                | 6,098,897                 |
| 10639        | Attorneys Liab Assur Society Inc RRG | VT           | 143,894,554        | 108,792,597 | 1,000,000        | 35,101,957                |
| 32450        | Attorneys Liab Protection Soc RRG    | MT           | 82,894,047         | 56,761,186  | 500,000          | 26,132,861                |
| 11033        | Automotive Underwriters Ins Co A RRG | NV           | 21,323,110         | 17,264,369  | 7,652            | 4,058,741                 |
| 10174        | Bar Vermont Risk Retention Grp Inc   | VT           | 18,583,452         | 7,427,473   | 200,000          | 11,155,979                |
| 44504        | California Healthcare Ins Co Inc RRG | HI           | 81,955,102         | 59,568,987  | 2,102,926        | 22,386,115                |
| 10808        | Cassatt RRG Inc                      | VT           | 7,555,392          | 2,785,323   | 200,000          | 4,770,070                 |
| 43770        | Clinic Mut Ins Co RRG                | HI           | 4,262,717          | 283,747     | 0                | 3,978,970                 |
| 44598        | College Liability Ins Co A Recip RRG | HI           | 11,578,214         | 3,993,854   | 0                | 7,584,360                 |
| 10803        | Columbia Natl RRG Inc                | VT           | 3,507,379          | 1,307,469   | 206,000          | 2,199,910                 |
| 13893        | Community Blood Cntr Exch RRG        | IN           | 17,145,580         | 10,289,365  | 0                | 6,856,215                 |
| 10075        | Consumer Specialties Ins Co RRG      | VT           | 7,061,012          | 3,131,101   | 48,789           | 3,929,911                 |
| 10341        | Controlled Risk Ins Co Of VT RRG     | VT           | 42,250,059         | 21,397,183  | 200,000          | 20,852,876                |
| 10164        | Cpa Mut Ins Co Of Amer RRG           | VT           | 24,724,159         | 14,685,900  | 0                | 10,038,259                |
| 10115        | Eastern Dentists Ins Co RRG          | VT           | 31,029,157         | 24,138,165  | 0                | 6,890,992                 |
| 38466        | Evergreen USA RRG Inc                | VT           | 12,039,580         | 8,409,013   | 0                | 3,630,567                 |
| 10102        | Financial Institutions Reserve RRG   | VT           | 36,945,923         | 33,500      | 90,020           | 36,912,423                |
| 10842        | Franklin Cas Ins Co RRG              | VT           | 28,611,590         | 27,144,835  | 500,000          | 1,466,755                 |
| 10163        | General Eastern Ski Ins RRG Inc      | VT           | 4,932,385          | 1,099,411   | 401,951          | 3,832,974                 |
| 10991        | Global Intl Ins Co Inc A RRG         | DC           | 14,016,134         | 95,528      | 12,761           | 13,920,606                |
| 10080        | Health Providers Ins Reciprocal RRG  | HI           | 63,863,274         | 23,070,864  | 0                | 40,792,410                |
| 26797        | Housing Authority RRG Inc            | VT           | 239,948,709        | 173,915,389 | 0                | 66,033,320                |
| 41246        | How Ins Co A RRG                     | VA           | 129,149,908        | 102,124,395 | 1,000,000        | 27,025,513                |
| 10697        | MCIC VT Inc RRG                      | VT           | 34,797,435         | 24,581,448  | 200,000          | 10,215,987                |
| 26257        | Medamerica Mut RRG Inc               | HI           | 30,890,249         | 19,823,726  | 0                | 11,066,523                |
| 44237        | Mental Health RRG                    | VT           | 14,350,180         | 8,391,023   | 200,029          | 5,959,157                 |
| 10083        | National Catholic RRG                | VT           | 71,128,534         | 32,832,527  | 299,962          | 38,296,006                |
| 36072        | National Guardian RRG Inc            | HI           | 15,279,893         | 12,168,219  | 600,000          | 3,111,674                 |
| 44016        | National Home Ins Co RRG             | CO           | 70,886,417         | 55,723,278  | 412,891          | 15,163,139                |
| 10234        | National Srvc Contract Ins Co RRG    | DC           | 19,369,015         | 6,079,288   | 30,113           | 13,289,727                |
| 10967        | Newport Mut Ins RRG Inc              | HI           | 1,806,803          | 963,043     | 0                | 843,760                   |
| 44121        | Oms Natl Ins Co Rrg                  | IL           | 240,205,630        | 170,887,395 | 7,580            | 69,318,234                |

#### Admitted Assets, Liabilities, Capital and Preferred Stock, and Capital and Surplus for 2006 Non-Domestic Risk Retention Groups

| NAIC<br>CODE | Company Name                              | State of DOM | Admitted<br>Assets | Liabilities   | Capital<br>Stock | Capital<br>and<br>Surplus |
|--------------|---|--------------|--------------------|---------------|------------------|---------------------------|
| 10353        | Ooida RRG Inc                             | VT           | 62,104,102         | 51,421,708    | 200,000          | 10,682,394                |
| 44105        | Ophthalmic Mut Ins Co RRG                 | VT           | 169,833,662        | 106,513,129   | 0                | 63,320,533                |
| 10171        | Ordinary Mut RRG Corp                     | VT           | 42,519,064         | 25,671,324    | 0                | 16,847,740                |
| 44130        | Paratransit RRG Grp Ins Co                | TN           | 20,102,654         | 13,177,996    | 0                | 6,924,658                 |
| 10934        | Physicians Reimbursement RRG              | VT           | 22,666,794         | 14,582,692    | 1,200,000        | 8,084,102                 |
| 11513        | Physicians Specialty Ltd RRG              | SC           | 12,306,799         | 6,939,048     | 0                | 5,367,751                 |
| 44083        | Preferred Physicians Medical RRG          | MO           | 135,383,925        | 96,028,961    | 800,000          | 39,354,964                |
| 10101        | Premier Ins Exchange RRG                  | VT           | 29,227,462         | 11,481,564    | 0                | 17,745,898                |
| 10840        | Professional Medical Ins RRG Inc          | HI           | 349,685            | 24,400        | 50               | 325,285                   |
| 10691        | Residential Ins Co Inc A RRG              | HI           | 3,470,783          | 1,650,750     | 5,003            | 1,820,033                 |
| 44075        | States Self-Insurers RRG                  | VT           | 20,238,723         | 12,907,941    | 1,507,968        | 7,330,782                 |
| 10476        | STICO Mut Ins Co RRG                      | VT           | 18,803,418         | 8,528,417     | 0                | 10,275,001                |
| 10113        | Terra Ins Co RRG                          | VT           | 31,051,534         | 10,982,382    | 132,509          | 20,069,152                |
| 10084        | Title Industry Assur Co RRG               | VT           | 8,867,657          | 5,298,285     | 136,438          | 3,569,372                 |
| 10020        | United Educators Ins RRG Inc              | VT           | 461,725,414        | 304,360,848   | 0                | 157,364,566               |
| 10712        | United Home Ins Co A RRG                  | VT           | 10,622,263         | 7,999,761     | 249,254          | 2,622,502                 |
| 10976        | Virginia Hlth Systems Alliance RRG        | VT           | 75,001,337         | 40,647,387    | 0                | 34,353,950                |
| 40940        | Western Pacific Mut Ins Co RRG            | CO           | 133,187,917        | 60,836,685    | 0                | 72,351,232                |
|              | Totals Non-Domestic Risk Retention Group( | (s)          | 3,207,047,267      | 2,046,997,678 | 14,760,860       | 1,160,049,587             |

#### Admitted Assets, Liabilities, Capital and Preferred Stock, and Capital and Surplus for 2006 Grand Totals For All Risk Retention Groups

| Totals for Domestic Risk Retention Group      | 0  | 0             | 0             | 0            | 0             |
|---|----|---------------|---------------|--------------|---------------|
| Totals for Non-Domestic Risk Retention Groups | 56 | 3,207,047,267 | 2,046,997,678 | 0            | 1,160,049,587 |
| Grand Totals for All Risk Retention Groups    | 56 | 3.207.047.267 | 2.046.997.678 | 14.760,860   | 1.160.049.587 |
|   |    | -,,           | =,0.0,22.,000 | - 1,1 00,000 | -,,,          |

#### Total Direct Written Premiums for 2006 Non-Domestic Risk Retention Groups

| NAIC<br>CODE | Company Name                               | State of DOM | Medical<br>Malpractice | Other<br>Liability | Products<br>Liability | Commerical<br>Auto No-Fault | Other<br>Commercial<br>Auto | Commerical<br>Multiple Peril<br>(Liability<br>Portion) | Company<br>Total for<br>All Lines |
|--------------|--|--------------|------------------------|--------------------|-----------------------|-----------------------------|-----------------------------|--|-----------------------------------|
| 10232        | American Assoc Of Orthodontists RRG        | VT           | 7,844                  | 0                  | 0                     | 0                           | 0                           | 0  | 7,844                             |
| 12300        | American Contractors Ins Co RRG            | TX           | 0                      | 700                | 0                     | 0                           | 0                           | 0  | 700                               |
| 10903        | American Excess Ins Exchange RRG           | VT           | 330,650                | 58,350             | 0                     | 0                           | 0                           | 0  | 389,000                           |
| 25448        | American Safety RRG Inc                    | VT           | 0                      | 106,803            | 0                     | 0                           | 0                           | 0  | 106,803                           |
| 44148        | Architects & Engineers Ins Co RRG          | DE           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 10639        | Attorneys Liab Assur Society Inc RRG       | VT           | 0                      | 1,663,376          | 0                     | 0                           | 0                           | 0  | 1,663,376                         |
| 32450        | Attorneys Liab Protection Soc RRG          | MT           | 0                      | 3,764,825          | 0                     | 0                           | 0                           | 0  | 3,764,825                         |
| 10075        | Consumer Specialties Ins Co RRG            | VT           | 0                      | 32,168             | 0                     | 0                           | 0                           | 0  | 32,168                            |
| 10164        | Cpa Mut Ins Co Of Amer RRG                 | VT           | 0                      | 22,531             | 0                     | 0                           | 0                           | 0  | 22,531                            |
| 38466        | Evergreen USA RRG Inc                      | VT           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 10102        | Financial Institutions Reserve RRG         | VT           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 10991        | Global Intl Ins Co Inc A RRG               | DC           | 0                      | 11,746             | 0                     | 0                           | 0                           | 0  | 11,746                            |
| 26797        | Housing Authority RRG Inc                  | VT           | 0                      | 39,747             | 0                     | 0                           | 310                         | 0  | 40,057                            |
| 44237        | Mental Health RRG                          | VT           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 36072        | National Guardian RRG Inc                  | HI           | 485,399                | 0                  | 0                     | 0                           | 0                           | 0  | 485,399                           |
| 44016        | National Home Ins Co RRG                   | CO           | 0                      | 24,252             | 0                     | 0                           | 0                           | 0  | 24,252                            |
| 10234        | National Srvc Contract Ins Co RRG          | DC           | 0                      | 2,207              | 0                     | 0                           | 0                           | 0  | 2,207                             |
| 10967        | Newport Mut Ins RRG Inc                    | HI           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 44121        | Oms Natl Ins Co Rrg                        | IL           | 182,119                | 0                  | 0                     | 0                           | 0                           | 0  | 182,119                           |
| 10353        | Ooida RRG Inc                              | VT           | 0                      | 2,639              | 0                     | 0                           | 332,524                     | 0  | 335,163                           |
| 44105        | Ophthalmic Mut Ins Co RRG                  | VT           | 1,307,634              | 3,925              | 0                     | 0                           | 0                           | 0  | 1,311,559                         |
| 44130        | Paratransit RRG Grp Ins Co                 | TN           | 0                      | 0                  | 0                     | 0                           | 55,904                      | 0  | 55,904                            |
| 11513        | Physicians Specialty Ltd RRG               | SC           | 1,212,662              | 0                  | 0                     | 0                           | 0                           | 0  | 1,212,662                         |
| 44083        | Preferred Physicians Medical RRG           | MO           | 412,803                | 0                  | 0                     | 0                           | 0                           | 0  | 412,803                           |
| 10101        | Premier Ins Exchange RRG                   | VT           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 10691        | Residential Ins Co Inc A RRG               | HI           | 0                      | 0                  | 0                     | 0                           | 0                           | 0  | 0                                 |
| 10476        | STICO Mut Ins Co RRG                       | VT           | 0                      | 6,096              | 7,811                 | 0                           | 0                           | 0  | 13,907                            |
| 10113        | Terra Ins Co RRG                           | VT           | 0                      | 9,185              | 0                     | 0                           | 0                           | 0  | 9,185                             |
| 10020        | United Educators Ins RRG Inc               | VT           | 0                      | 226,512            | 0                     | 0                           | 0                           | 0  | 226,512                           |
| 40940        | Western Pacific Mut Ins Co RRG             | CO           | 0                      | 22,277             | 0                     | 0                           | 0                           | 0  | 22,277                            |
|              | Totals Non-Domestic Risk Retention Group(s | )            | 3,939,111              | 5,997,339          | 7,811                 | 0                           | 388,738                     | 0  | 10,332,999                        |

#### Total Direct Written Premiums for 2006 Grand Totals For All Risk Retention Groups

| Totals for Domestic Risk Retention Group      | 0  | 0         | 0         | 0     | 0 | 0       | 0 | 0          |
|---|----|-----------|-----------|-------|---|---------|---|------------|
| Totals for Non-Domestic Risk Retention Groups | 30 | 3,939,111 | 5,997,339 | 0     | 0 | 388,738 | 0 | 10,332,999 |
|   |    |           |           |       |   |         |   |            |
| Grand Totals for All Risk Retention Groups    | 30 | 3,939,111 | 5,997,339 | 7,811 | 0 | 388,738 | 0 | 10,332,999 |

# SECTION 11 RISK PURCHASING GROUPS

# RISK PURCHASING GROUPS REGISTERED IN WEST VIRGINIA

A.A.L.D., Inc.

Re/Max Risk Purchasing Group, Inc.

Fred Young PO Box 3907

Englewood CO 80155-3907

Phone: 303-770-5531

Accountants Insurance Purchasing Group Association

C/O Ct Corp System 28 South La Salle St., Chicago IL 60604-Phone: 312-267-8534

Ada Risk Purchasing Group, Inc. (American Dental

Association)

211 East Chicago Ave Chicago IL 60611-Phone: 515-365-4100

Aegis Service Contract Liabilty Purchasing Group, Inc.

6010 Atlantic Blvd Norcross GA 30071-Phone: 800-672-3447

Agents Professional Liability Service Organization

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Akc Pg, Inc.

C/O Smith & Newman, Llp 850 Third Avenue, 18th Floor

New York NY 10022-Phone: 212-486-3056 Aca International

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Actuaries & Pension Administrators Purchasing Group

Cal-Surance Associates

PO Box 7048

Orange CA 92863-7048 Phone: 714-939-0800

Advocacy Protection Plus Purchasing Group

Association

25 Chestnut Street, Suite 105 Haddonfield NJ 08033-Phone: 856-216-0220

Affordable Housing Purchasing Group, Inc. Affordable Housing Purchasing Group

119 Summit Avenue Summit NJ 07901-

Phone: 908-273-6105 X232

Agribusiness Pg, Inc. S.H. Smith & Company

41 North Main St

West Hartford CT 06107-Phone: 860-561-3600

All American Purchasing Group, Inc 10210 N Central Expy Ste 500

Dallas TX 75231-

Phone: 800-232-5830

Allied Health Purchasing Group Association 25 Chestnut Street, Suite 105

Haddonfield NJ 08033-Phone: 856-216-0220

American Association Of Advertising Agencies, Inc.

Captive Insurance Services, Inc.

209 Hawksbury Place O'Fallon MO 63368-Phone: 636-329-8551

American Contractors Risk Purchasing Group, Inc.

12222 Merit Dr Ste 1660

Dallas TX 75251-Phone: 972-702-9004

American Federation Of Daily-Care Services, Inc.

Po Box 440544

Kennesaw GA 30144-Phone: 1-800-476-4940

American Massage Council

1851 E. First Street

Suite 1160

Santa Ana CA 92705-Phone: 800-500-3930

American Pest Control Purchasing Group, Inc.

Wilson, Wheeler & Schmidt

Po Box 1793

Orlando FL 32802-1793

Phone:

American Acupuncture Council Rpg

1851 E First St Ste 1160 Santa Ana CA 92705-

Phone: 800-838-0383

American Bankers Association Purchasing Group

Progressive Casualty Ins. Co.

5920 Landerbrook Dr

Mayfield Heights OH 44124-

Phone: 800-274-5222

American Dietetic Association Risk Purchasing Group

25 Chestnut Street, Suite 105 Haddonfield NJ 08033-

Phone: 856-216-0220

American Health Care Professions Purchasing Group

Association C/O Doak Foster

425 W Capitol Avenue, Ste. 1800 Little Rock AR 72201-3525

Phone: 847-803-3100

American Medical Professional Alliance, Inc.

C/O Hitchcock & Cummings, Llp 757 Third Avenue, 25th Floor

New York NY 10017-Phone: 212-688-3025

American Psychotherapist Professional Liability

**Insurance Program** 

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-96-3934

American Retail Traders, Inc. 28100 Bouquet Canyon Road, Suite 206 1/2

Santa Clarita CA 91350-Phone: 661-297-7216

American Society Of Accountants, Inc.

9201 Forrest Hill Avenue

Ste 200

Richmond VA 23235-Phone: 804-327-1774

American Specialty Sports & Entertainment Pg

C/O Beth Kravetz, Esq. 4323 Warren Street, NW Washington DC 20016-Phone: 202-966-3934

Ammia, Inc.

401 E Jackson St Ste 1700

Tampa FL 33602-Phone: 800-527-4953

Aon Realty Purchasing Group

C/O Beth Kravetz, Esq. 4323 Warren Street, Nw Washington DC 20016-Phone: 202-966-3934

Appraisers' Liability Insurance Trust Purchasing Group

Liability Insurance Administrators

PO Box 1319

Santa Barbara CA 93102-1319

Phone: 800-334-0652

American Safety Purchasing Group, Inc. 100 Galleria Parkway, Se, Suite 700

Atlanta GA 30339-Phone: 800-388-3647

American Society Of Health System Pharmacists Rpg

C/O Doak Foster

425 W. Capitol Avenue, Ste. 1800 Little Rock AR 72201-3525

Phone: 847-803-3100

American Tax Preparers Purchasing Group

Captive Insuranse Services, Inc

209 Hawksbury Place O'fallon MO 63368-Phone: 636-329-8551

Ana/Sna Purchasing Group Association

C/O Doak Foster

425 W Capitol Avenue, Ste. 1800

Little Rock AR 72201-3525

Phone: 847-803-3100

Apga Insurance Group, Inc. 201 Massachusetts Ave Ne

Ste C-4

Washington DC 20002-Phone: 202-464-2742

Arrowhead Public Risk Purchasing Group

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Asha Purchasing Group Association 25 Chestnut Street, Suite 105

Haddonfield NJ 08033-

Phone: 856-216-0220

Association Of Professional Entertainers

Beth Kravetz & Associates 4323 Warren St Nw

Washington DC 20016-2437

Phone: 202-966-3934

Assoc. of Responsible Tanning Salon Operators, Inc.

3300 Central Avenue, Suite 1520

Phoenix AZ 85012-Phone: 800-844-2101

Associations And Professionals General Liability PG

C/O Doak Foster

425 W Capitol Avenue, Ste. 1800 Little Rock AR 72201-3525

Phone: 847-803-3100

Athletic Alliance Risk Pg

Sports, Leisure & Entertainment Rpg

PO Box 2338

Fort Wayne IN 46801-2338

Phone: 260-459-5824

Automotive Insurance Purchasing Group, Inc.

PO Box 130745

Dallas TX 75313-0745 Phone: 214-969-6200 Associated Aviation Professionals, Inc.

Po Box 526397

Salt Lake City UT 84152-6397

Phone: 801-156-6028

Association Of Public And Private Educators

Po Box 418131

Kansas City MO 64141-9131

Phone: 816-756-1060

Association Resource Group PG

C/O Hugh Alexander, Alexander Law Firm, P.C.

216 16th Street, Suite 1300

Denver CO 80202-Phone: 303-614-6961

Associations Purchasing Group 25 Chestnut Street, Suite 105

Haddonfield NJ 08033-Phone: 856-216-0220

Auto's For Hire Risk Purchasing Group, Inc.

32107 W Lindero Cyn Ste 126 Westlake Village CA 91361-

Phone: 800-345-7810

Avma/Professional Liability Insurance Trust PG

PO Box 74221 Chicago IL 60090-

Phone: 312-922-5000

Behavioral Health Purchasing Group, Inc.

67 East Main Street Bay Shore NY 11706-

Phone: 631-666-1588

Bestguard Group, Llc (The) Chubb Licensing Services, Inc.

PO Box 1615

Warren NJ 07061-1615 Phone: 908-903-2367

Bis Enterprises, Inc.

Dba Association Of Fitness Professionals

Baldinger Insurance Service Inc

22 Village Sq

New Hope PA 18938-1060

Phone: 215-862-4500

Brownguard Association Of Delaware, Inc. Rpg

21 Maple Ave Cn9175 Bay Shore NY 11706-9175

Phone: 516-666-5050

Bsa Local Council Purchasing Group Association, Inc.

333 West Wacker Drive

Suite 300

Chicago IL 60606-

Phone: 312-251-1000

Business Services, Professional Purchasing Group, Inc.

Po Box 7001

Royersford PA 19468-9040

Phone: 800-227-9040

Buttine Underwriters Purchasing Group Llc

125 Park Avenue

3rd Floor

New York NY 10017-5613

Phone: 860-541-7709

Camp Operators Safety Association, Inc.

45 Crossways Park Drive Woodbury NY 11797-Phone: 212-699-4513

Chemical Professionals Purchasing Group

C/O Beth Kravetz 4323 Warren St NW Washington DC 20016-

Phone: 202-966-3934

Chiropractic Benefit Services, Inc.

Low & Childers, PC 2999 N. 44th St., Ste 250 Phoenix AZ 85018-Phone: 602-266-1166

Christmas Tree Liability Purchasing Group

1220 SW Morrison

Suite 400

Portland OR 97205-Phone: 503-226-1422 Clearwater Transportation Insurance Program

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Combined Real Estate Purchasing Enterprise, Inc.

C/O Hitchcock & Cummings, LLP 757 Third Avenue, 25th Floor

New York NY 10017-Phone: 212-688-3025

Community And Medical Transportation PG

Beth Kravetz & Assoc 4323 Warren St NW Washington DC 20016-Phone: 202-966-3934

Compliance Protection Purchasing Group Association

118 S Clinton St Ste 760 Chicago IL 60661-

Phone: 312-258-3050

Consultants, Sales Representatives & Administrators

PG –

Ins. Prof. Prog.

Cal-Surance Companies

PO Box 7048

Orange CA 92863-7048

Phone: 714-939-7490

Court Reporters Purchasing Group Association

25 Chestnut Street, Suite 105

Haddonfield NJ 08033-Phone: 856-216-0220

Dental Professionals Purchasing Group

Captive Insurance Services, Inc.

209 Hawksbury Place O'Fallon MO 63368-

Phone: 636-329-8551

Commercial For Hire Transportation Purchasing Group

3250 Interstate Drive Richfield OH 44286-

Phone: 330-659-8900

Community Associations PG, Inc.

Old Forge Centre 20595 Lorain Road

Fairview Park OH 44126-

Phone: 800-545-1538

Construction Professionals' Risk Purchasing Group, Ltd.

Jorgensen & Company

1200 E Ridgewood Ave Parkview Plaza

Ridgewood NJ 07450-Phone: 201-447-4400

Consumer Data Industry Association, Inc.

175 Water St 8th Fl New York NY 10038-

Phone: 212-458-3695

**Custom Realty Purchasing Group Association** 

Mandell Menkes & Surdyk LLC 333 W Wacker Dr Ste 300

Chicago IL 60606-Phone: 312-251-1000

Design Professionals Association Rpg, Inc.

2301 W 22nd St Ste 208 Oak Brook IL 60523-

Phone: 630-468-6043

Design Professionals Risk Control Group 30 Ragsdale Drive, Suite 201 Monterey CA 93940-

Phone: 800-227-4284

Distinguished Properties Associates, Inc.

3H Corporate Services, LLC 81 Columbia Heights Ste 22 Brooklyn NY 11201-

Phone: 718-522-3724

DME/OP Purchasing Group, Inc. 6405 Metcalf Ave Ste 400 Shawnee Mission KS 66202-

Phone: 800-362-3363

Educational Institutions Pg, Inc.

Ningret Management Co Llc PO Box 270049

West Hartford CT 06127-0049

Phone: 860-561-0325

Educators Protection Group 25 Chestnut Street, Suite 105

Haddonfield NJ 08033-

Phone: 856-216-0220

Entertainment Providers Purchasing Group

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-Phone: 202-966-3934 Washington DC 20116-2437 Phone: 202-966-3934

Designpro Purchasing Group

Beth Kravetz & Associates

4323 Warren St NW

Distinguished Properties Umbrella Managers, Inc.

3H Corporate Services, LLC 81 Columbia Heights Ste 22

Brooklyn NY 11201-Phone: 718-522-3724

Dri Purchasing Group, Inc. C/O Westmont Associates, Inc. 25 Chestnut Street, Ste 105 Haddonfield NJ 08033-

Phone: 856-216-0220

Educator's Purchasing Group 8144 Walnut Hill Lane #400

Dallas TX 75231-Phone: 703-723-9795

**Educators Purchasing Group Association** 

55 E Monroe St Ste 3300

Chicago IL 60603-Phone: 312-346-6400

Entertainment Services, Inc.

PO Box 2946

Shawnee Mission KS 66201-1346

Phone: 913-432-4400

Environmental Professionals Insurance Trust Liability Insurance Administrators

PO Box 1319

Santa Barbara CA 93102-1319

Phone: 800-334-0652

Exhibitors Insurance Purchasing Group, Inc.

71 Stoner Drive

West Hartford CT 06107-Phone: 860-214-0002

Family Entertainment Centers Safety Association, Inc.

45 Crossways Park Drive

PO Box 9017

Woodbury NY 11797-Phone: 516-487-0300

First American Equipment Dealer Purchase Group

3100 Broadway

Kansas City MO 64111-

Phone:

Five Star Agents, Inc. Purchasing Group

118 S. Clinton St. Ste 450

Chicago Il 60661-Phone: 312-879-7136

Florence Risk Purchasing Group, Inc. Commercial Insurance Alternatives

Commercial misurance Anternatives

PO Box 988

St. Helena Ca 94574-Phone: 707-963-2400 Ers Risk Purchasing Group Association, Inc.

333 W. Wacker

Ste 300

Chicago IL 60606-Phone: 312-251-1000

F.P. Purchasing Group

1357 E. Lassen Avenue Ste 100

Chico CA 95973-Phone: 856-216-0220

Financial Sales Professionals Purchasing Group

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Fitness And Wellness Purchasing Group

380 Stevens Avenue First Floor, Room 206 Solana Beach CA 92705-

Phone: 800-395-8075

Fleet & Equipment Rental Rpg

PO Box 53310

Irvine CA 92619-3310 Phone: 949-790-9200

Franchised Restaurants Risk Purchasing Group, Inc.

11100 Bren Road West Minnetonka MN 55343-

Phone: 952-653-1000

Gallagher Steel Courier Risk Purchasing Group

35 Waterview Boulevard Parsippany NyY 07054-Phone: 973-939-3624

Global Anesthesiologists Specialty Services Rpg

Prof Benefit Specialists Inc

PO Box 43788

Louisville KY 40253-0788

Phone: 800-216-1056

Great American Cities Purchasing Group, Inc.

20595 Lorain Road

Fairview Park OH 44126-Phone: 440-333-6300

Filone. 440-333-0300

Habitat For Humanity Purchasing Group, Inc.

121 Habitat Street Americus GA 31709-

Phone: 229-924-6935 X 2128

Health Care Professions Purchasing Group Association

C/O Doak Foster

425 W Capitol Avenue, Ste. 1800

Little Rock AR 72201-3525

Phone: 847-803-3100

Healthcare Insurance Group 10900 NE 4th St Ste 1100

Bellevue WA 98004-

Phone: 425-450-1090

Garage Services & Equipment Dealers Liability Assoc.

Of America, Inc. PO Box 469 Sandy UT 84070-

Phone: 800-433-6162

Glynn General Purchasing Group, Inc.

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 404-879-2170

Guardian Professional Liability Risk Purchasing Group

4001 Miller Road

Wilmington DE 19802-Phone: 302-765-6000

Health Care Professional Program 110 Westwood Place Ste 100

Brentwood TN 37027-

Phone: 615-371-8776

Health Care Purchasing Group, Inc.

9821 Katy Freeway Ste 700

Houston TX 77024-Phone: 713-935-8804

Healthcare Professionals Rpg, Inc. Contemporary Insurance Services

11301 Amherst Ave Ste 202 Silver Spring MD 20902-

Phone: 301-933-3373

Healthcare Providers Service Organization Pg

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Horsemen Of North America Safety Control PG

PO Box 223

Paynesville Mn 56362-Phone: 800-328-8894

Ig, Inc. **DBA** Rsig

Beth Kravetz & Associates

4323 Warren St Nw

Washington Dc 20016-2437

Phone: 202-966-3934

Inflatable Industry Purchasing Group, Inc.

C/O Hitchcock & Cummings, LLP

757 3rd Avenue, 25th Floor

New York NY 10017-

Phone: 212-688-3025

International Hole-In-One Association

Hole-In-One International, Odds On Promotions

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

IRF Construction Group, Inc.

40 Fulton St

New York NY 10038-

Phone: 212-608-9400

Healthcare Purchasing Group Association

25 Chestnut Street, Suite 105

Haddonfield NJ 08033-

Phone: 856-216-0220

**Hudson Media Protection Purchasing Group** 

Dba Hud-Media

C/O Beth Kravetz, Esq.

4323 Warren Street, NW

Washington DC 20016-

Phone: 202-966-3934

Independent Garage And Towing Contractors Services,

Inc.

Main Seneca Bldg

237 Main St Ste 820

Buffalo NY 14203-

Phone: 716-856-6600

Integrated Risk Facilities, Inc., A RPG

Preferred Concepts, LLC

40 Fulton St

New York NY 10038-

Phone: 212-608-9400

International Special Events & Recreation Assoc., Inc.

PO Box 469

Sandy UT 84070-

Phone: 801-304-5566

IRF Hospitality Group, Inc.

40 Fulton St

New York NY 10038-

Phone: 212-608-9400

IRF Manufacturing Group, Inc.

40 Fulton St

New York NY 10038-Phone: 212-608-9400

IRF Restaurant Group, Inc.

40 Fulton St

New York NY 10038-Phone: 212-608-9400

IRF Service Group, Inc.

40 Fulton St

New York NY 10038-Phone: 212-608-9400

Jamisonpro Allied Health Purchasing Group

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

KIS PG. Inc.

C/O Smith & Associates, LLP 850 Third Avenue, 18th Floor

New York NY 10022-Phone: 212-355-5575

Legal Professionals Risk Purchasing Group

41 West Street, 5th Floor Boston MA 02111-

Phone: 617-695-4501

IRF Real Estate Operations Group, Inc.

40 Fulton St

New York NY 10038-Phone: 212-608-9400

IRF Retail Group

40 Fulton St

New York NY 10038-Phone: 212-608-9400

IRF Wholesale Group, Inc.

40 Fulton St

New York NY 10038-Phone: 212-608-9400

Jamisonpro Purchasing Group, Ltd.

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Lawyer's Protector Plan Purchasing Group

Beth Kravetz

4323 Warren St NW Washington DC 20016-

Phone: 202-966-3934

Little League Baseball Risk Purchasing Group, Inc.

433 Market Street

PO Box 7

Williamsport PA 17703-

Phone: 570-326-6555

Long-Term Care Facilities Insurance Purchasing Group

Beth Kravetz & Assoc 4323 Warren St NW

Washington DC 20016-2437

Phone: 414-554-9400

Magaw Health Care Professionals Purchasing Group

John Fetcho

222 S. Prospect Ave Park Ridge IL 60068-Phone: 847-692-7050

Mai Managed Care Organization Purchasing Group

PO Box 590009

Birmingham AL 35209-Phone: 800-282-6242

Managed Care Insurance Purchasing Group

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

Medical Professionals Program

110 Westwood Place Brentwood TN 37027-Phone: 800-251-5727

Member Insurance Purchasing Group

4209 W Shamrock Ln Mchenry IL 60050-8271 Phone: 800-323-0131 Ltc Risk Purchasing Group

826 Westpoint Parkway, Suite 1250 Westlake OH 44145-

Phone: 440-617-0333

Mai Hospital & Medical Facilities Purchasing Group

PO Box 590009

Birmingham AL 35209-Phone: 800-282-6242

Mai Physicians & Surgeons Purchasing Group

PO Box 590009

Birmingham AL 35209-Phone: 800-282-6242

Marquee Hospitality Group 10900 NE 4th St Ste 1100 Bellevue WA 98004-

Phone: 425-450-1090

Medical Related Professional Services Purchasing

Group Association

25 Chestnut Street, Suite 105 Haddonfield NJ 08033-Phone: 856-216-0220

Mid America Association Of Physicians Surgeons Rpg

502 Evergreen Place Ct Louisville KY 40223-

Phone: 502-244-1056

Midwest Insurance Coalition Purchasing Group C/O Sonora Captive Management, LLC 14362 N. Frank Lloyd Wright Boulevard, Suite 1000

Scottsdale AZ 85260-Phone: 480-889-8960

Motors Insurance Purchasing Group, Inc.

**GMAC** Insurance

300 Galleria Office Ctr Ste 200

Southfield MI 48034-Phone: 248-263-6900

Nasw Purchasing Group, Inc. 750 First St NW Ste 700 Washington DC 20002-

Phone: 202-336-8202

National Association Of Independent Healthcare

**Professionals** 

4835 East Cactus Road, Suite 440

Scottsdale AZ 85254-Phone: 602-230-8200

National Association Of Insurance & Financial

Advisors

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

National Chiropractic Council 1851 E First St Ste 1160

Santa Ana CA 92705-

Phone: 800-622-6869

Midwestern Association Of Obstetricians &

Gynecologists, RPG 502 Evergreen Place Ct Louisville KY 40223-Phone: 502-244-1056

Namic Purchasing Group, Inc.

3601 Vincennes Road

PO Box 68700

Indianapolis IN 46268-

Phone: 317-875-5250

National Association Of Broadcasters

Captive Insurance Services, Inc.

209 Hawksbury Place O'Fallon MO 63368-

Phone: 636-329-8551

National Association Of Independent Life Brokerage

Agencies

Cal-Surance Associates Inc

PO Box 7048

Orange CA 92863-7048

Phone: 714-939-0800

National Association Of Residential Real Estate

Professionals, Inc. Of Ga

PO Box 1439 304 Mlk Jr. Dr

Fort Valley GA 31030-

Phone: 800-922-5536

National Dental Student Risk Purchasing Group

3101 W. M L King Jr Blvd. #400

Tampa FL 33607-

Phone: 813-222-4153

National Franchise Cleaners RPG, Inc.

Stanley Mcdonald Agency of IL

2018 State Rd

La Crosse WI 54601-

Phone: 608-788-6160

National Horsemen's Benevolent And Protective

Association Rpg, Inc.

C/O Hitchcock & Cummings, LLP

757 3rd Avenue, 25th Floor New York NY 10017-

Phone: 212-688-3025

National Legal Aid And Defender Association

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

National Newspaper Association Purchasing Group

Mandell Menkes & Surdyk LLC

333 W Wacker Dr Ste 300

Chicago IL 60606-Phone: 800-638-8791

National Professional Purchasing Group

333 W Wacker Dr Ste 300

Chicago IL 60606-

Phone: 312-251-1000

National PG For Pest Control Operators, Inc.

Citrus Center

PO Drawer 1793

Orlando FL 32802-1793

Phone: 407-422-5700

National Health Club Purchasing Group

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

National Lawyers Risk Management Assoc. Inc., RPG

PO Box 85122

Richmond VA 23261-

Phone: 804-327-1817

National Merchants Risk Purchasing Group

233 E. High Street

Moorpark CA 93021-

Phone: 805-553-0505 Ext 304

National Nurses Purchasing Group Association (The)

25 Chestnut Street, Suite 105

Haddonfield NJ 08033-

Phone: 856-216-0220

National Professional PGA, Inc. Mandell Menkes & Surdyk LLC

333 W Wacker Dr Ste 300

Chicago IL 60606-

Phone: 312-280-5566

National Restaurant Owners PG, Inc.

20595 Lorain Rd

Fairview Park OH 44126-

Phone: 440-333-6300

National School Leaders Risk Purchasing Group

PO Box 418131

Kansas City MO 64141-9131

Phone: 816-756-1060

Nationwide Exclusive Agent RPG, LLC

Captive Insurance Services 209 Hawksbury Place

O'fallon MO 63368-

Phone: 636-329-8551

NCMIC Diversified Health Risk Purchasing Group

NCMIC Group, Inc.

PO Box 9118

Des Moines IA 50306-9118

Phone: 800-247-8043

New York Life Agents Purchasing Group

Beth Kravetz, Esq.

4323 Warren St NW

Washington DC 20016-

Phone: 202-966-3934

Nightingale Risk Purchasing Group, Inc.

Commercial Insurance Alternatives

PO Box 988

St. Helena CA 94574-

Phone: 800-788-8100

North America Chemical Users & Applicators

Association Inc.

PO Box 469

Sandy UT 84070-

Phone: 801-304-5596

National Society Of Dental Practitioners

The Redwoods Group

210 University Dr 9th Fl

Coral Springs FL 33071-

Phone: 800-237-9429

Nemic Alternative Health Risk Purchasing Group

NCMIC Group Inc

PO Box 9118

Des Moines IA 50306-9690

Phone: 800-247-8043

Needcoverage.Com, Inc. A RPG

1981 Marcus Avenue

Lake Success NY 11042-

Phone: 516-488-4747

NHO Risk Purchasing Group, Inc.

183 Leader Heights Road

York PA 17402-

Phone: 800-653-5097

Non-Profit Service Organization

Beth Kravetz & Associates

4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

North American Retail RPG, Inc.

Arizona Central Insurance Agency

6700 N Oracle Rd Ste 323 Tucson AZ 85704-7739

DI 520 742 0200

Phone: 520-742-9200

Outdoor & Recreational Insurance Program

4323 Warren Street, NW

Washington DC 20016-2437

Phone: 202-966-3934

Paramount Real Estate Group, Inc. 4 Research Drive, Suite 402, #122

Shelton CT 06484-Phone: 1-888-223-3996

Pets Best Insurance PG, Inc.

8722 South 300 West Sandy UT 84070-

Phone: 877-738-7237 Ext. 510

Physicians Purchasing Group, Inc.

820 Gessner, Ste 1000 Houston TX 77024-Phone: 713-932-5342

Preferred Dental Assoc. Of America PG, Inc.

One Hollow Lane Ste 204 Lake Success NY 11042-Phone: 516-365-5630

Premier Attorneys Purchasing Group, Inc.

520 US Highway 22 PO Box 6920

Bridgewater NJ 08807-0920

Phone: 732-634-0088

Owner-Operators Independent Drivers Association RPG

PO Box 1000

Grain Valley MO 64029-

Phone: 800-444-5791

Petroleum Marketers Purchasing Group, Inc.

Ninigret Management Co LLC

PO Box 270049

West Hartford Ct 06127-0049

Phone: 800-356-0168

Physicians Excess Liab. Coop. Assur. Network Risk

Purchasing Group Aka Pelican

502 Evergreen Place Ct Louisville Ky 40223-

Phone: 502-244-1056

Pizza Delivery Industry Association, Inc.

1650 W Virginia #200 Mckinney TX 75069-Phone: 800-473-8697

Preferred Property Program, Inc.

960 Holmdel Rd Bldg 1 Holmdel NJ 07733-Phone: 732-834-9800

Premier Hotel Insurance Group 10900 NE 4th St Ste 1100

Bellevue WA 98004-Phone: 425-450-1090

Professional Advisers Purchasing Group, Inc.

1200 East Ridgewood Avenue

Ridgewood NJ 07450-Phone: 201-447-4400

Professional Association Consultants, Inc.

235 Everett PO Box 2507

East Peoria IL 61611-

Phone:

Professional Counselors Purchasing Group, Inc.

95 Broadway

Amityville NY 11701-Phone: 516-691-6400

Professional Design Purchasing Group Association

25 Chestnut Street, Suite 105 Haddonfield NJ 08033-

Phone: 856-216-0220

Professional Independent Insurance Agents Of WV

P.O. Box 1226

Charleston WV 25324-1226

Phone: 304-342-2440

Professional Nursing Organizations PG Association

C/O Doak Foster 425 W Capitol Avenue Little Rock AR 72201-3525

Phone: 847-803-3100

Professional Warranty Purchasing Group

Captive Insurance Services, Inc.

209 Hawksbury Place O'Fallon MO 63368-

Phone: 636-329-8551

Property Managers Risk Purchasing Group, Inc.

Program Managers Inc 611 Access Rd Ste A Stratford CT 06497-7455 Phone: 203-377-6012

Prosecure Lawyers Purchasing Group

C/O Beth Kravetz, Esq. 4323 Warren Street, NW Washington DC 20016-2437

Phone: 202-966-3934

Protector Purchasing Group, Inc.

40 Fulton St

New York NY 10038-Phone: 212-608-9400

Psychiatrists' Purchasing Group, Inc.

C/O Hitchcock & Cummings, Llp 757 3rd Avenue, 25th Floor

New York NY 10017-

Phone: 212-688-3025

Psychologists Purchasing Group Association

25 Chestnut Street

Suite 105

Haddonfield NJ 08033-Phone: 856-216-0220

Public Broadcasters Purchasing Group Captive Insurance Services, Inc. 209 Hawksbury Place

O'Fallon Mo 63368-Phone: 636-329-8551

Real Estate Professionals RPG Association 1200 E. Glen Ave

Peoria Heights IL 61616-5348

Phone: 309-688-5444

Realtors Insurance Purchasing Group Association

C/O Ct Corp System 208 South La Salle St. Chicago IL 60604-Phone: 312-267-8534

S.E.C.U.R.E. Association, Inc.

PO Box 6589

Wyomissing PA 19610-Phone: 610-670-6820

Securities Dealers Risk Purchasing Group, Inc.

Seabury & Smith

1255 23rd St NW Ste 300 Washington DC 20037-Phone: 301-590-6525

Security Investigative Risk Purchasing Group, L.L.C.

The Mechanic Group

PO Box 1646

Pearl River NY 10965-Phone: 845-735-0700 Real Estate Agents Alliance Purchasing Group

Cres Insurance Services, LLC

PO Box 500810

San Diego CA 92150-Phone: 800-880-2747

Real Estate Sales Professional Program

dba Calsurance Associates Cal-Surance Companies

PO Box 7048

Orange CA 92863-7048 Phone: 714-939-0800

Resort Hotel Purchasing Group 161A John Jefferson Road

Williamsburg VA 23185-

Phone: 757-220-7193

Schneider Group, Inc.

Protek Risk Purchasing Group

PO Box 42040

Tucson AZ 85733--2040

Phone: 520-670-1111

Security Alarm & Monitoring Association, Inc.

125 D Wappo Creek Drive Charleston SC 29412-Phone: 000-000-0000

Select Auto Dealer Purchasing Group, Llc

100 Moores Grove Rd

PO Box 650

Winterville GA 30683-0650

Phone: 706-742-5008

Select Hotel Insurance Group 10900 NE 4th St Ste 1100 Bellevue WA 98009-

Phone: 425-450-1090

**Showstoppers Purchasing Group** 

C/O Beth Kravetz, Esq. 4323 Warren Street, NW Washington DC 20016-

Phone: 202-966-3934

Social Service Pg, Inc.

C/O Smith & Newman, LLP 850 Third Avenue, 18th Floor

New York NY 10022-Phone: 212-486-3056

Special Markets Purchasing Group, Inc.

2615 Post Road

Stevens Point WI 54481-

Phone: 715-344-2281 Ext 27

Sports And Recreation Providers Association

Beth Kravetz & Associates

4323 Warren St NW Washington DC 20016-2437

Phone: 202-966-3934

Steelhead Insurance Purchasing Group, Inc.

3100 Monticello Suite 400

Dallas TX 75205-Phone: 214-360-3642 Short-Term Special Events, Inc. Purchasing Group

10451 Gulf Blvd.

Treasure Island FL 33706-

Phone: 727-367-6900

Sigma Purchasing Group Association

333 W Wacker Dr Ste 300

Chicago IL 60606-Phone: 312-251-1000

Southwest Real Estate Purchasing Group, Inc.

1835 S. Extension Road Mesa AZ 85210-5942 Phone: 480-730-2710

Sports & Fitness Insurance PG Association, Inc.

PO Box 1967

Madison Ms 39130-1967 Phone: 800-844-0536

Sports And Special Event Risk Purchasing Group, Inc.

8002 Discovery Dr Suite 415

Richmond VA 23229-Phone: 804-754-7610

T.V. And Radio Purchasing Group, Inc.

Mandell Menkes & Surdyk LLC 333 W Wacker Dr Ste 300

Chicago IL 60606-

Phone: 800-638-8791

Terrace Insurance Group 10900 Ne 4th St Ste 1100 Bellevue WA 98004-

Phone: 425-450-1090

Transworld Building Trades & Contractors Liability

Association Inc. PO Box 469 Sandy UT 84070-Phone: 801-304-5596

Trust For Insuring Educators Purchasing Group Trust

PO Box 418131

Kansas City MO 64141-9131

Phone: 816-756-1060

United Professional Liability Purchasing Group, Inc.

PO Box 1809

Rockport TX 78382-1809

Phone: 512-790-9043

United States Aircraft, Pilots & Mechanics Assoc., Inc.

PO Box 469

Sandy UT 84091-0469 Phone: 800-279-1443

Volunteers Insurance Service Association, Inc.

Cima Companies Inc 216 S Peyton St

Alexandria VA 22314-2892

Phone: 703-739-9300

Title Agents Of America Purchasing Group

Beth Kravetz & Associates 4323 Warren St NW

Washington DC 20016-2437

Phone: 202-966-3934

**Truckers Purchasing Group** 

6303 75th St PO Box 489

Kenosha WI 53141-0489

Phone: 414-697-9600

United Church Purchasing Group United Church Of Christ Insurance B

704 Quince Orchard Rd #300 Gaithersburg MD 20878-Phone: 301-990-3500

United Risk Purchasing Group, Inc.

7439 E Elbow Bend Rd

PO Box 5910

Carefree AZ 85377-Phone: 602-595-2800

United States Contractors Association, Inc.

2899 Elmwood Dr Smyrna GA 30080-Phone: 770-436-7575

Worldwide Outfitters & Guides Association, Inc.

PO Box 469

Sandy UT 84070-

Phone: 801-304-5500

## SECTION 12 INFORMATIONAL LETTERS

CLICK ON ADDRESS BELOW
TO ACCESS
INFORMATIONAL LETTERS
WWW.WVINSURANCE.GOV