

**Joe Manchin III**  
Governor



# West Virginia Health Care Authority

West Virginia Department of Health and Human Resources

## 2009 ANNUAL REPORT

**Patsy A. Hardy, FACHE, MSN, MBA**

SECRETARY

Department of Health and Human Services

**Sonia D. Chambers, Chair**

**Sam G. Kapourales**

**Marilyn G. White**

BOARD MEMBERS



**Reporting Period FY 2008**

## Elective Delivery Quality Collaborative Achieves Goal

Nine months is the magic time--for the healthiest start in life for West Virginia's babies and for the **Elective Delivery Quality Collaborative** to reduce the number of medically unnecessary preterm deliveries. Such pre-term births are not supported by the American College of Obstetrics and Gynecology.

"West Virginia, like the rest of the country, is seeing a rise in the numbers of babies that are delivered at less than 39 weeks without documented medical risk factors for the mother or for the baby," explained Sonia Chambers. "These births can put both mothers and babies at increased risk on many levels. We set out to change this trend in West Virginia."



The Collaborative partnered with fifteen hospitals which represent 70 percent of the births in the state. Using a proven methodology developed by the Institute for Healthcare Improvement, the Collaborative:

- **Used evidence-based change packages that facilitated easy to implement opportunities for improvement;**
- **Structured monthly reporting on a common core set of measures;**
- **Provided technical assistance from expert faculty and subject matter sources;**
- **Incorporated Web-based technology for communication and shared learning; and**
- **Offered teleconference and in-person learning options to accelerate learning and the adoption of change.**

"To date, the goal of reducing preterm elective births that was achieved by the Collaborative appears to be holding," continued Chambers. "Through the dedication and hard work of all our partners, we are improving the health of mothers and babies as well as reducing costs."



The rate of elective pre-term deliveries, performed without documented medical necessity, decreased from more than 21 percent of total births in January 2009 to 8.5 percent in August 2009.

Reduction rate pertains to the fifteen participating West Virginia hospitals.

### Collaborative Partners

Bluefield Regional Medical Center  
Cabell Huntington Hospital  
Camden-Clark Memorial Hospital  
Charleston Area Medical Center  
Greenbrier Valley Medical Center  
Monongalia General Hospital  
Ohio Valley Medical Center  
Princeton Community Hospital  
Raleigh General Hospital

Reynolds Memorial Hospital  
St. Joseph's Hospital of Buckhannon  
St. Mary's Medical Center  
Thomas Memorial Hospital  
Weirton Medical Center  
West Virginia University Hospital  
March of Dimes West Virginia Chapter  
West Virginia Health Improvement Institute  
West Virginia Perinatal Partnership

## Table of Contents

<b>Financial Highlights</b> .....	<b>1</b>
<b>Overview of Key Indicators</b> .....	<b>3</b>
Facilities Reporting	
Revenue Tracking FY 2006-2008	
Excess Revenue Over Expenses (EROE)	
Utilization	
<b>Hospital Section</b> .....	<b>13</b>
Includes all summary, hospital abbreviations, tables and map information	
<b>Nursing Homes Section</b> .....	<b>53</b>
Includes all summary, tables and map information	
<b>Home Health Agencies Section</b> .....	<b>71</b>
Includes all summary, tables and map information	
<b>Hospice Agencies Section</b> .....	<b>81</b>
Includes all summary, tables and map information	
<b>Behavioral Health Centers Section</b> .....	<b>87</b>
Includes all summary, tables and map information	
<b>Ambulatory Surgical Care Centers Section</b> .....	<b>97</b>
Includes all summary, tables and map information	
<b>Renal Dialysis Centers</b> .....	<b>103</b>
Includes all summary, tables and map information	
<b>Glossary</b> .....	<b>108</b>



# FINANCIAL HIGHLIGHTS

## Hospitals

Overall, the profitability of West Virginia hospitals decreased in FY 2008. Profits of \$85.5 million or 1.9% of net patient revenue (NPR) were reported, down from \$185.5 million (4.4% of NPR) in FY 2007.

Global economic conditions in 2008 significantly impacted certain hospitals with large financial investments, especially investments such as derivative agreements. Additionally, accounting standards are in a transitional period which is affecting the recording of market fluctuations on investment instruments. Therefore, gains and losses as presented by the statement of operations may no longer reflect the basic operations of the entity during times of dramatic market changes.

The West Virginia Health Care Authority has determined that its purpose should be to emphasize the operations of the entity over financial market fluctuations. As such, the profits and losses presented within this report are exclusive of these market changes except where they are specifically addressed.

### Acute Care Hospitals

The total profit margin for the 34 general acute care hospitals decreased by almost 3%, with profits of \$67.4 million (1.7% of

NPR), down from \$171.3 million (4.5% of NPR) in the prior year.

### Critical Access Hospitals (CAH)

As a group, the profitability for CAHs decreased after four straight years of improvement. The aggregate profit was \$789,000 (0.3% of NPR, down from \$5.8 million (2.3% of NPR) in FY 2007. In FY 2006, profit was \$4.3 million (1.8% of NPR).

### Long-term Acute Care Hospitals (LTCH)

The two facilities in FY 2008 reported a profit of \$2.6 million (9.5% of NPR), an increase over the FY 2007 profit of \$1.5 million (5.9% of NPR).

### Psychiatric Hospitals

The psychiatric hospitals had an aggregate loss of \$3.0 million (9.9% of NPR), with the two state psychiatric hospitals losing \$4.0 million combined and the two private hospitals earning profits of \$1.0 million. The prior year's overall loss was \$8.3 million (35.8% of NPR).

### Rehabilitation Hospitals

The five rehabilitation hospitals reported aggregate profits of \$17.8 million (19.3% of NPR). In FY 2007, aggregate profits were \$19.8 million (22.1% of NPR).

## Other Facilities

### Nursing Homes

The overall profit margin for the state's 106 nursing homes increased by 0.9%. Aggregate profits of \$53.9 million (7.4% of NPR) were reported, an increase over the \$44.8 million (6.5% of NPR) reported in FY 2007.

The increase in profits for the nursing homes in FY 2008 is entirely due to the sale of two nursing homes, which recorded combined gains on sale of assets of \$14.8 million. Without these sales aggregate profits fell by \$6.2 million.

Aggregate NPR increased \$45.5 million in FY 2008; expenses increased \$51.5 million.

### Home Health

Overall, home health agencies reported total losses of \$579,000 on \$99.7 million total revenue; 32 of the 63 agencies were profitable.

Five home health agencies were acquired during FY 2008, down from 11 acquired in FY 2007.

### Hospice

Hospice profits for the 21 agencies were \$449,000, compared to \$8.3 million in FY 2007.

Total revenue increased by \$9.5 million; while expenses increased by \$16.3 million.

### Behavioral Health Facilities

Ninety behavioral health providers reported aggregate profits of \$14.9 million, 2.7% of total revenue; 49 of 90 facilities were profitable.

### Methadone Treatment Facilities

The aggregate profit for the eight facilities was \$6.6 million, 32.8% of total revenue.

A ninth treatment facility opened at the end of FY 2008.

### Renal Dialysis Centers

Twenty-three renal dialysis centers reported an aggregate profit of \$21.4 million, 26.2% of total revenue.

A twenty-fourth dialysis center opened late in FY 2008.

### Ambulatory Surgical Centers (ASC)

Eleven reporting certified ASCs had an aggregate profit of \$5.7 million, 22.4% of total revenue.

## OVERVIEW OF KEY INDICATORS

The West Virginia Health Care Authority (Authority) collects and disseminates financial data on health care facilities, including hospitals, nursing homes, home health agencies, hospice agencies, behavioral health centers, renal dialysis centers and ambulatory surgical centers. The reporting period is the facility fiscal year which ended during the calendar year. Therefore, the data are reflective of a time span rather than of one point in time. The data are presented here as reported by the

facilities. While the manner and type of information submitted varies with the type of facility, efforts have been made to produce reasonable comparisons. Where the number of facilities has changed since the previous year, a “same-facilities” comparison is often used.

This report includes information related to 389 health care providers operating in West Virginia in FY 2008.

<b>Number of Facilities or Agencies Operating</b>			
<b>Type of Facility or Agency</b>	<b>FY 2006</b>	<b>FY 2007</b>	<b>FY 2008</b>
<b>Hospitals</b>	<b>66</b>	<b>64</b>	<b>63</b>
General Acute	35	35	34
Critical Access	19	18	18
Long-term Acute	2	2	2
Psychiatric	4	4	4
Rehabilitation	6	5	5
<b>Nursing Homes</b>	<b>106</b>	<b>106</b>	<b>106</b>
<b>Home Health Agencies</b>	<b>72</b>	<b>66</b>	<b>65</b>
<b>Hospice Agencies</b>	<b>19</b>	<b>19</b>	<b>21</b>
<b>Behavioral Health</b>	<b>82</b>	<b>98</b>	<b>99</b>
Behavioral Health Centers	61	77	77
Comprehensive Centers	13	13	13
Methadone Treatment	8	8	9
<b>Renal Dialysis Centers</b>	<b>NR</b>	<b>NR</b>	<b>24</b>
<b>Ambulatory Surgery Centers</b>	<b>11</b>	<b>11</b>	<b>11</b>
<b>Total</b>	<b>356</b>	<b>364</b>	<b>389</b>

## Total Revenue

The facilities included in this report had aggregate revenue of \$6.2 billion from patient services along with other operating and non-operating revenue. This is the first year renal dialysis centers have been included in the annual report. Total revenue for the dialysis centers equaled \$82.0 million. Excluding the renal dialysis revenue, there was an increase in total

revenue of \$244 million (4.1%) over FY 2007.

General acute care hospitals accounted for \$109 million (44.8%) of the growth in revenue. Nursing homes and behavioral health centers provided another \$61.1 million (25%) and \$25.4 million (10.4%), respectively, of the total increase in revenue.

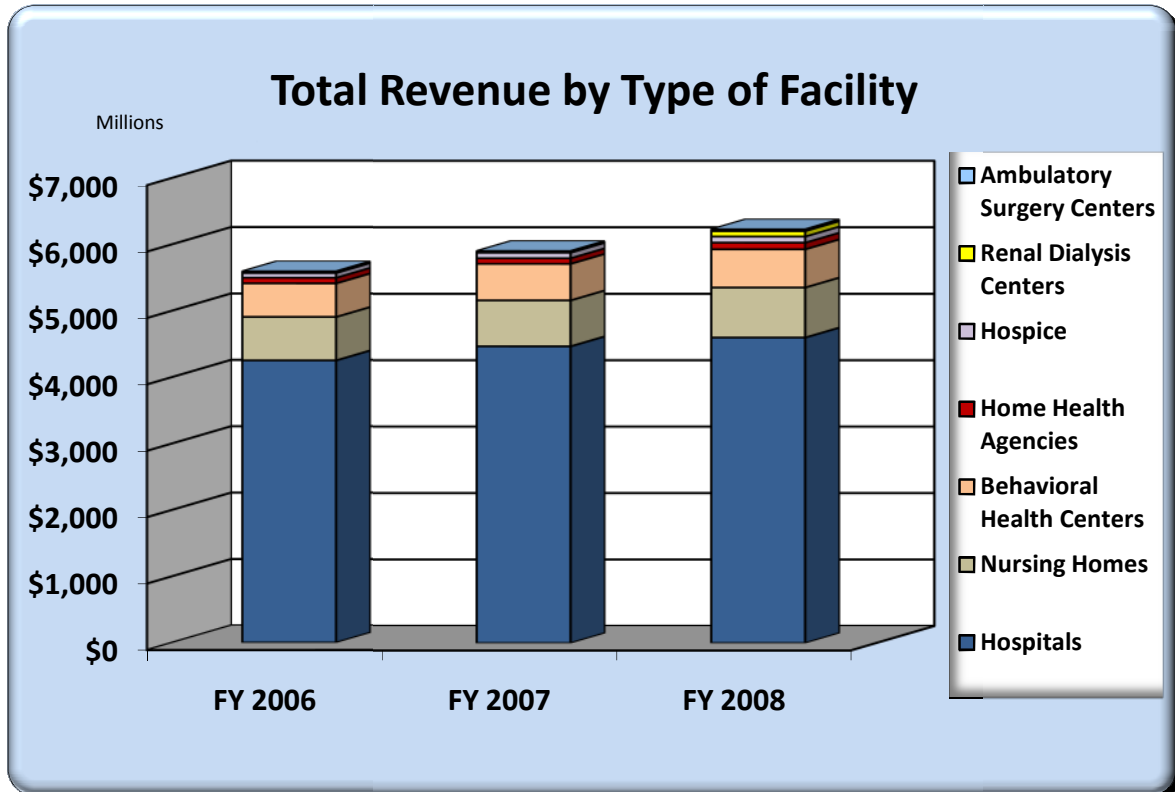
Type of Facility or Agency	Total Revenue (in thousands)		
	FY 2006	FY 2007	FY 2008
<b>Hospitals</b>	<b>\$4,250,825</b>	<b>\$4,467,256</b>	<b>\$4,599,494</b>
General Acute	3,761,709	4,009,155	4,118,532
Critical Access	256,600	262,560	273,275
Long-term Acute	26,669	25,759	27,495
Psychiatric	82,815	78,341	88,041
Rehabilitation	123,032	91,441	92,151
<b>Nursing Homes</b>	<b>654,568</b>	<b>691,684</b>	<b>752,823</b>
<b>Behavioral Health Centers</b>	<b>505,500</b>	<b>550,046</b>	<b>575,467</b>
Behavioral Health	325,353	359,448	375,516
Comprehensive Centers*	159,417	170,045	179,662
Methadone Treatment	20,731	20,552	20,288
<b>Home Health Agencies</b>	<b>84,458</b>	<b>84,139</b>	<b>99,674</b>
<b>Hospices</b>	<b>72,181</b>	<b>83,792</b>	<b>92,238</b>
<b>Renal Dialysis Centers</b>	<b>NR</b>	<b>NR</b>	<b>82,018</b>
<b>Ambulatory Surgery Centers</b>	<b>23,925</b>	<b>23,992</b>	<b>25,550</b>
<b>Total</b>	<b>\$5,591,457</b>	<b>\$5,900,909</b>	<b>\$6,227,264</b>

NR: Not Reported



The percentage of total revenue contributed by each facility type is as follows:

- Hospitals – 73.9%
- Nursing Homes – 12.1%
- Behavioral Health Centers – 9.2%
- Home Health Agencies – 1.6%
- Hospices – 1.5%
- Renal Dialysis Centers – 1.3%
- Ambulatory Surgery Centers – 0.4%



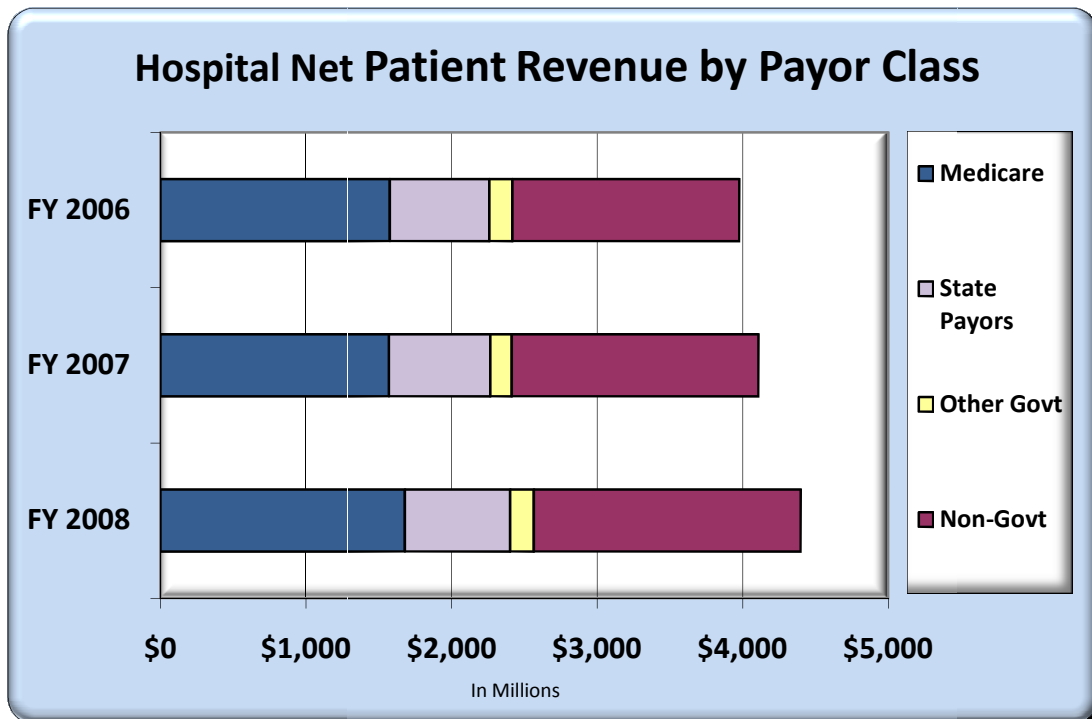
## Net Patient Revenue

Net patient revenue (NPR), the amount received for patient services, is also reported by payor categories for hospitals and nursing homes.

For hospitals in FY 2008, nongovernmental payors (commercial, Blue Cross Blue Shield, Carelink, unions, ERISAs, self-pay) provided the largest amount of revenue of \$1.8

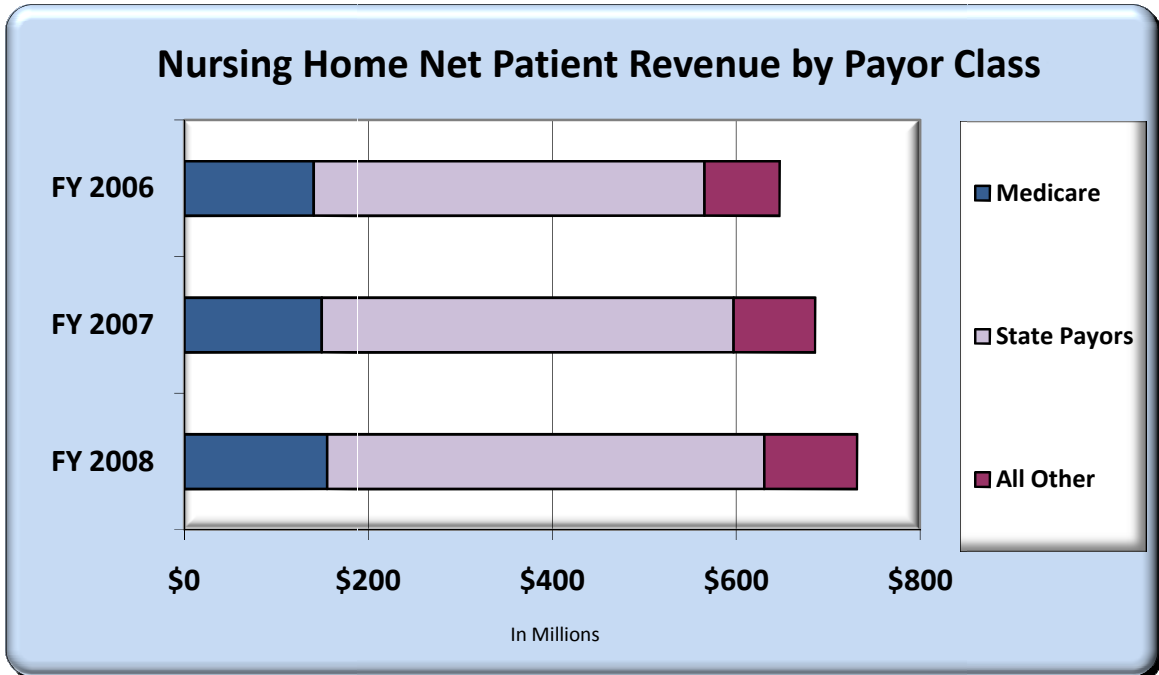
billion, closely followed by Medicare of \$1.7 billion. State payors (Medicaid, PEIA) and other governmental payors (VA, Worker’s Comp, etc.) combined provided revenue of \$887 million.

Total net patient revenue for all payors equaled \$4.4 billion, an increase of 5.5% over the prior year.



For nursing homes, Medicare and Medicaid revenue equaled \$155 million and \$475 million, respectively. Revenue from other

payors combined was \$101 million. Total net patient revenue was \$731 million, an increase of 6.6% over FY 2007.



## Excess Revenue (Deficit) Over Expenses (EROE)

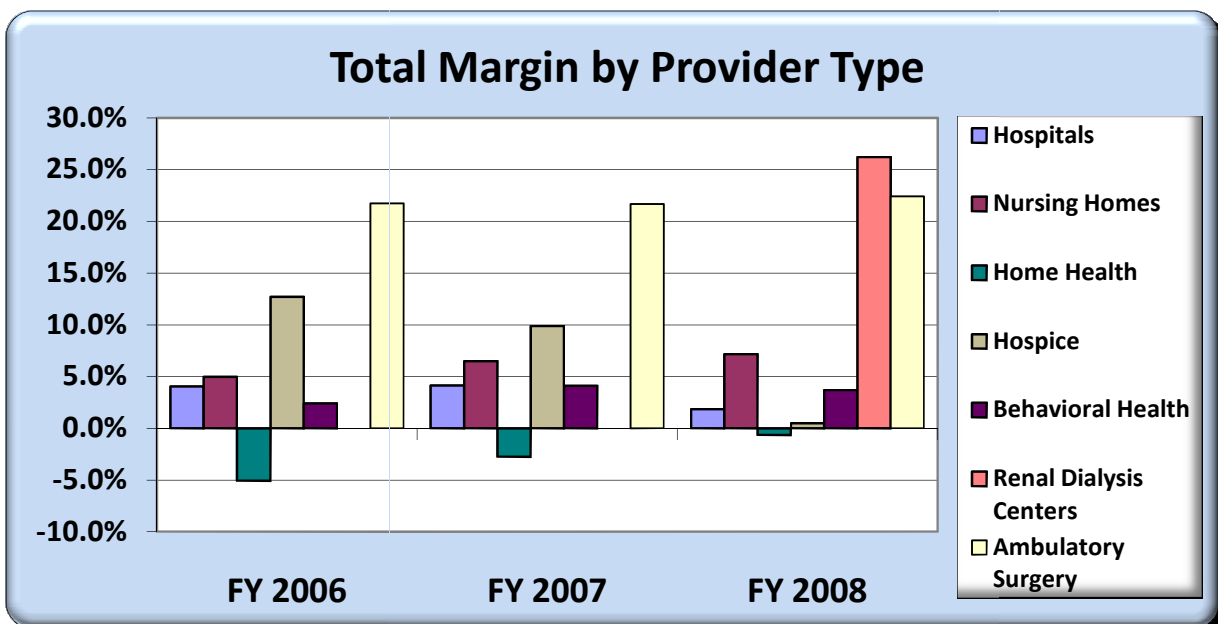
Aggregate profits for all facilities were \$167 million (excluding renal dialysis centers), down 36.8% from FY 2007. The term profit (loss) is used here interchangeably with excess (deficit) of revenue before taxes and extraordinary items (EROE), and is applied to all facilities, including not-for-profits. Hospitals, behavioral health centers, and hospice agencies had decreased profits.

Nursing homes and ambulatory surgery centers experienced increased profits, while home health agencies had a reduction in losses.

Together, hospitals and nursing homes accounted for 85.9% of the total revenue and 74.2% of the total profit.

Type of Provider	EROE			Margin		
	FY 2006	FY 2007	FY 2008	FY 2006	FY 2007	FY 2008
Hospitals*	\$172,503	\$184,548	\$85,561	4.1%	4.1%	1.9%
Nursing Homes	32,575	44,848	53,875	5.0%	6.5%	7.2%
Behavioral Health	11,986	22,763	21,555	2.4%	4.1%	3.7%
Home Health	(4,281)	(2,322)	(639)	-5.1%	-2.8%	-0.6%
Hospice	9,133	8,333	449	12.7%	9.9%	0.5%
Renal Dialysis Centers	NR	NR	21,448	NR	NR	26.2%
Ambulatory Surgery	5,200	5,200	5,733	21.7%	21.7%	22.4%
<b>Total</b>	<b>\$227,116</b>	<b>\$263,370</b>	<b>\$187,982</b>	<b>4.1%</b>	<b>4.5%</b>	<b>3.0%</b>

\*Hospital profits have been adjusted to remove the impact of certain investment losses related to market fluctuations in FY 2008.



## Utilization

Hospital inpatient utilization showed little fluctuation for several years, but over the past three years total inpatient discharges have decreased by 12,079 (4.1%). In FY 2008 the decrease continued with 5,856 (2.0%) fewer discharges than in FY 2007. In FY 2007 discharges decreased by 1,151 (0.4%) and in FY 2006 there was a decrease of 5,072 (1.7%).

The three-year decline in Medicare discharges of 8,202 (5.6%) accounts for 68% of the total decline. Nongovernmental discharges decreased by 2,056 (2.8%) over the same period accounting for 17% of the decline.

While the exact cause of the decline cannot be determined, a few factors that may have impacted this include:

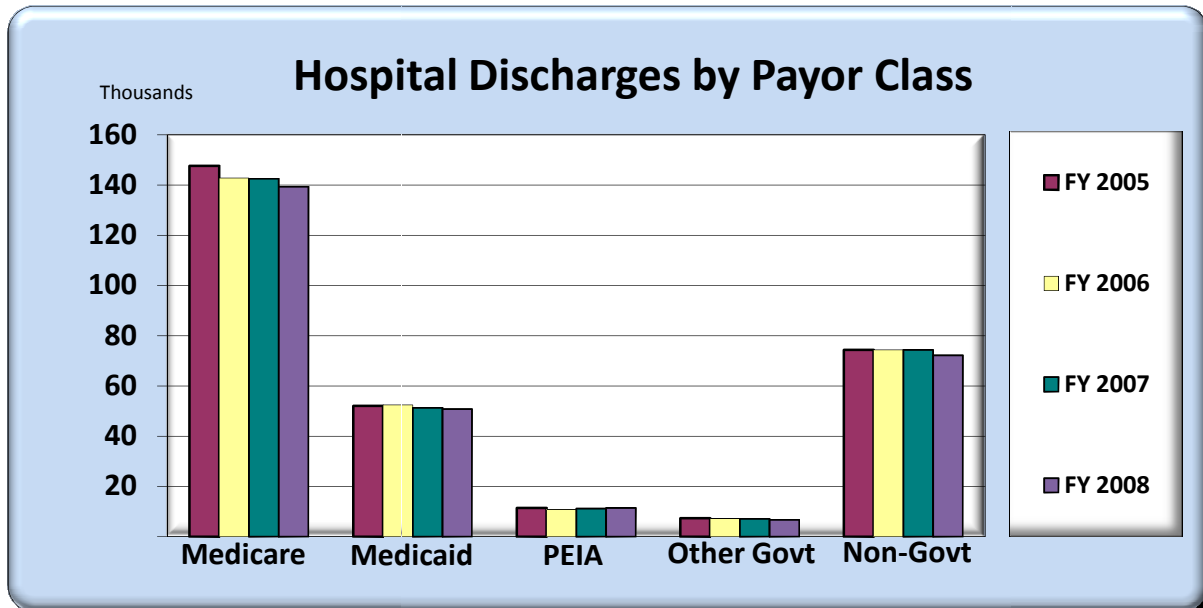
- a decrease in the number of cardiac related discharges;
- continued growth in outpatient treatments; and,
- a drop in the number of hospitals from 66 in FY 2005 to 63 in FY 2008.

However, it is impossible to say whether those patients that would have been admitted to a closed hospital were seen in another hospital within the state or whether they were treated in an outpatient setting instead.

Hospital Discharges by Payor Class						
Payor	Medicare	Medicaid	PEIA	Other Govt	Non-Govt	Total
FY 2005	147,624	52,125	11,493	7,470	74,381	293,093
FY 2006	142,895	52,484	10,847	7,305	74,490	288,021
FY 2007	142,561	51,410	11,257	7,158	74,484	286,870
FY 2008	139,422	50,916	11,533	6,818	72,325	281,014
% Change FYs 05-08	-5.6%	-2.3%	0.3%	-8.7%	-2.8%	-4.1%
% Change FYs 06-08	-2.4%	-3.0%	6.3%	-6.7%	-2.9%	-2.4%
% Change FYs 07-08	-2.2%	-1.0%	2.5%	-4.7%	-2.9%	-2.0%
FY 2008 Payor Mix	49.6%	18.1%	4.1%	2.4%	25.7%	100.0%

Discharges covered by nongovernmental payors accounted for 25.7% of total discharges, and approximately 30% of inpatient revenue. Medicare was the largest payor, with 49.6% of the discharges, and 48% of the inpatient revenue. The remaining

24.7% of discharges were covered by Medicaid, PEIA and other governmental payors, and generated 22% of inpatient revenue.

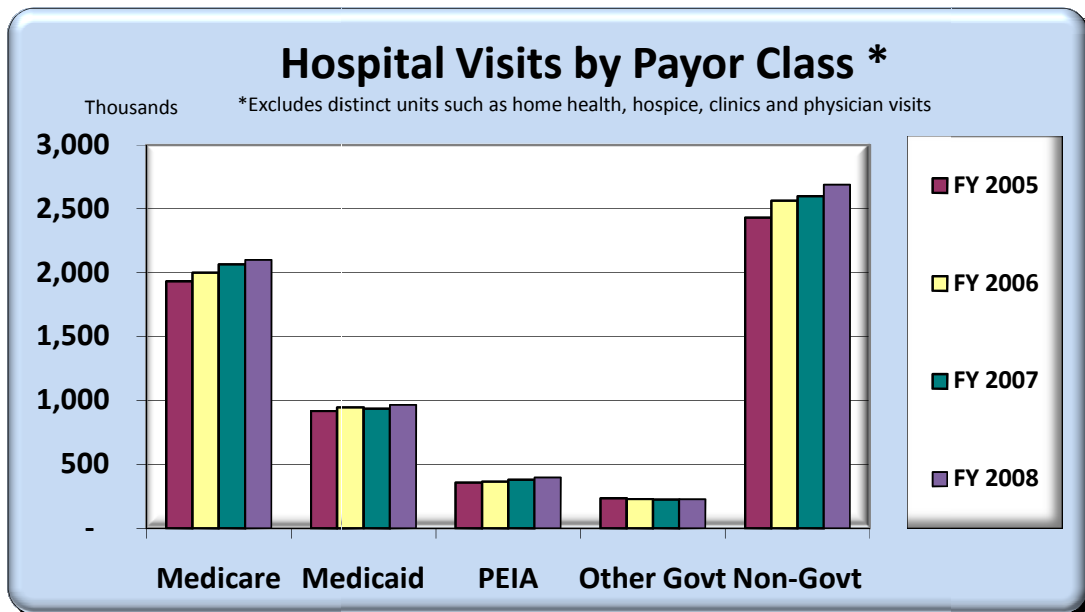


Utilization of hospital outpatient services continues to grow, although inpatient revenues remain the larger portion of total revenue. There were nearly 6.4 million outpatient visits in FY 2008, an increase of 176,000 (2.8%). Over three years, outpatient visits have risen by 506,000 (8.6%).

The payor mix is substantially different for outpatient services compared to inpatient services. Whereas Medicare dominates the inpatient utilization, the nongovernmental payor class is the largest category with 42.2% of visits, followed by Medicare with 32.9%, and Medicaid with 15.1%.

Hospital Outpatient Visits by Payor Class *						
Payor	Medicare	Medicaid	PEIA	Other Govt	Non-Govt	Total
FY 2005	1,932,907	919,380	357,004	234,165	2,431,778	5,875,233
FY 2006	2,000,676	946,531	366,233	229,453	2,562,881	6,105,774
FY 2007	2,065,012	934,860	381,149	225,706	2,599,097	6,205,824
FY 2008	2,099,490	965,842	398,486	227,840	2,689,833	6,381,491
% Change FYs 05-08	8.6%	5.1%	11.6%	-2.7%	10.6%	8.6%
% Change FYs 06-08	4.9%	2.0%	8.8%	-0.7%	5.0%	4.5%
% Change FYs 07-08	1.7%	3.3%	4.5%	0.9%	3.5%	2.8%
FY 2008 Payor Mix	32.9%	15.1%	6.2%	3.6%	42.2%	100.0%

\*Excludes distinct units such as home health, hospice, clinics and physician visits

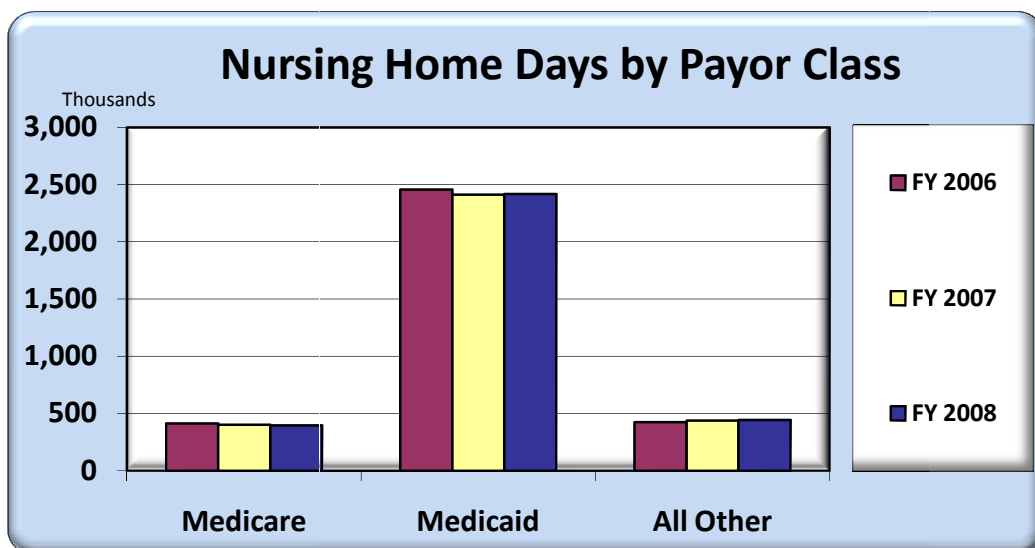


Nursing home utilization remains stable with a slight increase of 0.2% in total patient days between FY 2007 and FY 2008. There were 10,068 licensed nursing home beds reported statewide for FY 2008. Total patient days of 3.3 million equaled an occupancy rate of 88.7%.

Governmental programs pay for the vast majority of nursing home services; Medicare and Medicaid provide 86.4% of

patient days. Medicaid, with 2.4 million inpatient days (74.1%), is by far the largest payor; Medicare days equal 398,000 (12.2%). Medicare covers only skilled nursing services.

Nursing homes may offer some outpatient services, such as physical therapy to discharged patients, but the level of utilization has been minimal.







## Hospital Section Table of Contents

Narrative Summary .....	15
List of WV Hospitals with Report Abbreviations .....	25
Map of WV Hospitals .....	27

### Tables

Table 1	Comparison of Average Rate Increases Requested and Granted .....	28
Table 2	Nongovernment Inpatient Rates Allowed .....	29
Table 3	Nongovernment Inpatient Rates Allowed by Case Mix .....	30
Table 4	Nongovernment Outpatient Rates Allowed .....	31
Table 5	Peer Groups for Benchmarking .....	32
Table 6	FY 2006-08 Composite Balance Sheet .....	33
Table 7	FY 2008 Statement of Operations .....	34
Table 8	FY 2008 Gross Patient Revenue and Uncompensated Care .....	36
Table 9	FY 2008 Income from Patient Services by Payor .....	38
Table 10	FY 2006-08 Comparison of Total Wages and Benefits .....	40
Table 11	FY 2006-08 Comparison of FTEs and Total Wages and Salaries .....	40
Table 12	FY 2008 All Payor Inpatient Utilization Data Excluding Nursery .....	42
Table 13	FY 2008 Selected Outpatient Utilization Data .....	44
Table 14	Inpatient Discharges Top 10 DRGs by Number and Percent .....	46
Table 14a	Inpatient Discharges Top 10 MSDRGs by Number and Percent .....	46
Table 15	Inpatient Discharges Top 10 DRGs by Percent of Charges .....	47
Table 15a	Inpatient Discharges Top 10 MSDRGs by Percent of Charges .....	47
Table 16	Inpatient Discharges Top 10 DRGs by Number and Percent of Patient Days ..	48
Table 16a	Inpatient Discharges Top 10 MSDRGs by Number and Percent of Patient Days	48
Table 17	Inpatient Discharges MDCs in 2006-08 in Descending Order of Number and Percent .....	49
Table 18	Inpatient Discharges MDCs in 2006-08 in Descending Order of Total Charges .....	50
Table 19	Inpatient Discharges MDCs in 2006-08 in Descending Order of Patient Day ...	51



## HOSPITALS

The FY 2008 economic status of West Virginia's hospitals is presented according to their respective service type, which includes:

- general acute care hospitals – 34 facilities
- critical access hospitals – 18 facilities
- long-term acute care hospitals – 2 facilities
- psychiatric hospitals – 4 facilities
- rehabilitation hospitals – 5 facilities.

The mix of services provided by each hospital grouping varies to the extent that each one should be presented independently of the others. The data tables that follow the narrative section begin with general acute care hospital statistics and then move into numbers for all facility types.

As a group, West Virginia's 63 hospitals reported a decrease in profitability in FY 2008. Profit (loss) is used here to mean excess (deficit) of revenue over expenses (EROE) prior to:

- taxes,
- any extraordinary gains or losses, and
- certain changes in market values of investments.

EROE is used for not-for-profit as well as for-profit hospitals.

- Total profit for FY 2008 was \$85.6 million, or 1.9% of net patient revenue (NPR).
- This was a reversal of a two-year upswing in profits in FYs 2007 and 2006.
- The profit in FY 2007 was \$190.1 million (4.6% of NPR) and \$177.6 million (4.5% of NPR) in FY 2006.

Detailed information on aggregate and individual hospital income as well as utilization is shown in Tables 6-19.

---

### ***Special Items of Note for FY 2008***

*The problems in the financial markets during FY 2008 have significantly affected multiple hospitals within the state. The condition of the financial markets, plus ongoing changes in accounting standards, necessitated a modification in reporting investment income and losses in the Uniform Financial Report (UFR), which is the hospital data source for this report. This change in reporting, while applicable to all hospitals, is occurring only with those larger*

*hospitals, or members of hospital systems, that have derivative agreements and/or have adopted Statement of Financial Accounting Standard (SFAS) 159.*

*The impact of extreme market fluctuations that can occur with derivative investment instruments and certain accounting standards should not be included in those areas of the UFR that are utilized by the Health Care Authority in its rate setting and reporting functions. The impact of these changes is now included only within the profit or loss, after tax and after extraordinary items. The profits and losses displayed in the WVHCA FY 2008 annual report tables are pre-tax and pre-extraordinary items; as such, changes in the market value of derivatives and other investments related to the adoption of SFAS 159 are not included within the FY 2008 tables.*

*Only the FY 2008 data has been adjusted. The impact to FY 2007 data from these factors, however, is negligible. The market fluctuations as related to specific hospitals are discussed below.*

*During FY 2008 Richwood Area Community Hospital closed. Because of the closure of Guyan Valley and WV Rehabilitation Center (in FY 2006), St. Luke's (in FY 2007), and Richwood, same-facilities comparisons are made in total and for those categories when comparing data with prior years. Unless otherwise indicated, this narrative uses the same-facilities comparisons.*

---

## **General Acute Care Hospitals**

These hospitals primarily provide short-stay medical-surgical services, although they may include units providing a wide range of other services. There were 34 general acute care hospitals in FY 2008.

Financial items of note regarding the general acute care hospitals included:

- Profits from acute care hospitals were down \$103.9 million, decreasing from \$171.3 million (4.5% of NPR) in FY 2007 to \$67.4 million (1.7% of NPR) in FY 2008.
- Reduced profitability in FY 2008 resulted from an \$80.0 million decrease in other revenue and an increase in the loss on patient services of \$23.9 million.
- Sixty percent (\$62.5 million) of the decrease in other revenue came from three hospitals: WVU and Monongalia General had decreases in investment income of \$35.4 million, and \$10.5 million, respectively; and Cabell Huntington had a decrease in net assets released from restrictions of \$13.0 million.
- Twenty-three of the 34 acute care hospitals reported a profit for FY 2008. Gains ranged from Wetzel County's \$23,000 (0.10% of NPR) to Greenbrier Valley's \$18.7 million (28.8% of NPR).

- Losses from the 11 remaining hospitals ranged from City Hospital's \$31,000 loss (0.03% of NPR) to Cabell Huntington's loss of \$9.2 million (3.3% of NPR).
- Twenty-three hospitals reported a decrease in their profit/loss picture from FY 2007.
- In FY 2008 four hospitals had margins (profit as a percent of NPR) of 10% or higher. In FY 2007, six hospitals had margins greater than 10%.
- The hospitals with margins greater than 10% in FY 2008 were, in descending order, Charleston Surgical Hospital (32.7%), Greenbrier Valley (28.8%), Raleigh General (12.7%), and Logan Regional (10.0%).
- One hospital (Princeton Memorial) had a margin between 5% and 10%, down from seven hospitals in FY 2007.

The state's largest hospital, Charleston Area Medical Center (CAMC), had a margin of 1.7%. CAMC recorded a \$26 million litigation judgment within its operating expenses for FY 2007, thereby reducing its profit by that amount. During FY 2008, the \$26 million award was reduced. The reduction of the judgment was recorded within the hospital's statement of operations by a decrease in its operating expenses of \$14.3 million. Without this reduction in expenses the hospital's reported profit of \$11.1 million would have resulted in a loss of \$3.2 million for FY 2008.

As discussed in the preceding *Special Items of Note* section, FY 2008 saw significant changes in market forces and new investment instruments that impacted global, national and local enterprises. Changes in accounting standards recently implemented compound the changes in economic forces causing certain market value fluctuations to be included within hospital's statements of operations. These circumstances resulted in significant decreases in profitability of several hospitals in West Virginia that extend beyond the normal profit and losses of standard operations. For example, ten hospitals reported combined losses of \$191.5 million due to market fluctuations of derivative agreements and the adoption of SFAS 159. The Authority requested that this be reported separately so it was not included in the discussion above.

The top three losses from market fluctuations of derivatives and/or the impact of adopting SFAS 159 are:

- WVU Hospitals showing a \$81.3 million loss;
- CAMC showing a \$65.8 million loss; and,
- United Hospital showing a \$32.3 million loss.

These three hospitals account for 93.5% of the market losses reported.

Market losses, such as these, may be reversed with positive economic circumstances and result in significant up-swings in profits. It is the Authority's position that profits and losses from operations should not be obscured by market variations. If these losses were included, the aggregate profit of \$67.4 million for general acute care hospitals would be reduced to a loss of \$124 million.

### **Patient Services**

An important element of the financial status of hospitals is income on patient services.

- Overall, hospitals experienced losses on patient services.
- For FY 2008 aggregate losses of \$70.9 million (1.8% of NPR) were reported compared to \$47.0 million (1.2% of NPR) in FY 2007.
- Twenty-five hospitals reported losses on patient services ranging from \$225,000 (1.0% on NPR) at Wetzel County to \$23.1 million (3.6% of NPR) at CAMC.

A review of the losses on patient services as a percentage of net patient revenue (NPR) reveals:

- Welch Community reported the largest loss on patient services of 154.1% of NPR (\$15.6 million). This decrease, however, reflects a change in reporting subsidies for the state hospitals within other revenue instead of net patient revenue.
- Beckley ARH had the next largest loss of 13.8% of NPR (\$8.3 million).

A review of hospitals with positive incomes on patient services reveals:

- Nine hospitals reported profits on patient services ranging from \$375,000 (1.2% of NPR) at Williamson to \$18.5 million (28.5% of NPR) at Greenbrier Valley.
- For-profit hospitals reported the top four margins on patient care: Greenbrier Valley (28.5%), Charleston Surgical (24.2%), Raleigh General (12.2%) and Logan Regional (9.2%).
- There were four not-for-profit hospitals with positive margins ranging from 0.4% (Wheeling) to 4.5% (Princeton).

Uncompensated care, which reduces net patient revenue, increased from 6.4% of gross patient revenue (GPR) in FY 2007 to 6.5% of GPR in FY 2008. Uncompensated care as a percentage of gross patient revenue has risen slowly (1.0%) over the last six years.

### **Other Revenues**

Other revenues provide a secondary role to patient revenues, but are nevertheless an important component of a hospital's financial status and are often the only source of a positive margin. Other revenues consist of other non-patient operating revenue and non-operating revenues. Key items include:

- The increase in losses on patient services was compounded by a decrease in other revenue of \$80.0 million.
- Twenty-four of the 34 hospitals reported decreases in other revenue with 11 hospitals experiencing decreases greater than \$1 million.
- WVU had the largest decrease of \$37.1 million followed by Cabell Huntington with a \$14.0 million decrease. These decreases were almost entirely due to decreases in investment income and net assets released from restrictions.
- Ten hospitals reported increases in other revenues. There were twelve such hospitals in FY 2007
- Fourteen hospitals, with losses on patient services, reported profits solely because of other revenues. In FY 2007, there were 13 hospitals where this occurred.

### **Operating Expense**

A final component impacting the hospitals' financial picture is operating expense:

- Overall, acute care expenses equaled \$4.1 billion in FY 2008, an increase of 6.0% over FY 2007.
- Expenses increased from FY 2006 to FY 2007 by 5.7%. For FYs 2004, 2005, and 2006 expenses increased 8.0%, 4.6% and 5.7%, respectively.
- For acute care hospitals, employee compensation and benefits increased 3.4% from FY 2007. This is the largest component of total operating expenses (48.8%).

## Critical Access Hospitals

Critical Access is a Medicare designation for reimbursing small community hospitals for the provision of limited acute care services in combination with swing-bed and skilled nursing care. In FY 2008, 17 of the 18 operating critical access hospitals reported, and the financial performance results were mixed. Richwood Community Medical Center, which closed in June 2008, did not submit Uniform Financial Reports for FYs 2008 and 2007.

Financial items of note regarding the critical access hospitals included:

- Total profit for FY 2008 was \$789,000 (0.3% of NPR) down from \$5.8 million (2.3% of NPR) in FY 2007 and \$4.3 million (1.8% of NPR) in FY 2006.
- The \$5 million decrease in profits can be traced to a decrease in other revenue of \$2.4 million and a deepening loss from patient services of \$2.7 million.
- Nine critical access hospitals reported profits in FY 2008, down from 11 in FY 2007 and 12 in FY 2006.
- Operating expense increases of \$15.8 million (6.1%) outpaced the \$13.1 million increase (5.2%) in net patient revenue, which resulted in a larger loss on patient services.
- Inpatient utilization grew by 3.9%, as measured by total discharges, accompanying the increased net patient revenue.
- An increase of \$10.4 million (7.3%) in total salaries and benefits combined for all facilities.

Key items related to specific hospitals included:

- Montgomery, Morgan County War, and Sistersville General each reported a reduction in income from patient services of over \$1 million.
- Jefferson Memorial, which is part of the West Virginia University Health System, reported a decrease of \$1.7 million in other revenue, which accounts for 71.5% of the \$2.4 million decrease in other revenue.
- Two hospitals earned more than \$1 million in FY 2008. Plateau Medical and Preston Memorial reported profits of \$2.4 million (9.9% of NPR) and \$1.3 million (7.1% of NPR), respectively.
- Eight hospitals reported losses ranging from \$1.1 million (Summers ARH) to \$12,000 (Broaddus).



- Five hospitals reported income from patient services, ranging from Potomac Valley's \$200,000 (1.3% of NPR) to Plateau Medical's \$2.3 million (9.6% of NPR).
- Losses on patient services ranged from Morgan County War Memorial's \$2,000 (0.01% of NPR) to Minnie Hamilton's \$1.8 million (14.3% of NPR).

As demonstrated by a return to the FY 2005 aggregate profit level of less than \$1 million, challenges remain for critical access hospitals despite higher Medicare reimbursements. These facilities experience the same pressures as general acute care facilities to address manpower shortages while maintaining cost controls.

### **Long-term Acute Care Hospitals**

Long-term Acute Care Hospitals (LTCH) are generally defined as hospitals with an average Medicare inpatient length of stay greater than 25 days. These facilities provide extended care including comprehensive rehabilitation, respiratory therapy, head trauma treatment, and pain management.

Two LTCHs operated in West Virginia in FY 2008. Both facilities are for-profit and privately owned. Select Specialty began providing services during 2001. Originally located within CAMC, Select Specialty moved to St. Francis Hospital during FY 2007. Cornerstone Hospital of Huntington opened in March 2005 and is located within St. Mary's Hospital.

Items of note regarding the financial status of long-term acute care hospitals included:

- Total profit for FY 2008 was \$2.6 million (9.5% of NPR) up from \$1.5 million (5.9% of NPR) in FY 2007. For FY 2006 total profit was \$3.3 million (12.4% of NPR).
- For FY 2008 Cornerstone reported a profit of \$2.9 million (20.9% of NPR). Income from patient services provided 98.9% of Cornerstone's total profits.
- In FY 2007 Cornerstone had a profit of \$1.2 million (10.4% of NPR).
- In FY 2008 Cornerstone's discharges increased 2.7% (8 discharges).
- Select Specialty reported a loss of \$362,000 (2.7% of NPR) with a loss from patient services of \$585,000.
- In FY 2007 Select Specialty reported a profit of \$252,000 (1.9% of NPR). The decrease in profits accompanies a decrease in net patient revenue of 1.6% (\$212,000), and a decrease in discharges of 19.9% (79 discharges).

- Select Specialty also experienced significant swings in profitability in prior years which was attributed, in part, to fluctuating levels of management fees charged by the parent corporation.

## Psychiatric Hospitals

Two private (Highland and River Park) and two state (Mildred M. Bateman and Sharpe) hospitals operate as free-standing psychiatric hospitals in West Virginia. While both the private and state hospitals treat psychiatric patients, they operate very differently. For the most part, private hospitals admit voluntary patients, while state-operated hospitals generally do not. Aggregate losses for the psychiatric facilities as a sector equaled \$3.0 million. There are 485 licensed psychiatric beds in West Virginia, which are almost equally divided between private and state hospitals.

Financial items related to the private psychiatric hospitals included:

- Aggregate profits for FY 2008 of \$1.0 million, which is a decrease from \$1.3 million in the prior year.
- An increase in operating expenses of \$665,000 was matched with an increase in NPR of \$740,000.
- A decrease in other revenue of \$347,000.
- River Park, reported a gain of \$658,000 (3.7% of NPR) down from \$1.0 million (5.9% of NPR) in the prior year, and Highland reported a profit of \$357,000 (3.8% of NPR) up from \$247,000 (2.8% of NPR).
- Only River Park, a for-profit facility has consistently reported profits on patient services for the last seven fiscal years.
- Highland's occupancy rate (44.0%) was the lowest of all four psychiatric hospitals. River Park reported an occupancy rate of 63.8%.

Financial items related to the state psychiatric hospitals included:

- Combined losses of \$4.0 million were reported for FY 2008.
- The loss incurred in FY 2008 was an improvement from the prior year's loss of \$9.6 million, but still below the FY 2006 loss of \$2.5 million.

- Net patient revenue increases of \$6.5 million outpaced increases in operating expense of \$3.7 million.
- Other operating revenue increased by \$2.8 million.
- Mildred Bateman, one of the two state hospitals, reported a loss of \$2.4 million. Sharpe, the other state facility, reported a loss of \$1.6 million.
- Combined deficits of \$61.2 million for patient services were reported. These operating losses were reduced substantially because of state apportionments. The state hospitals operate at full capacity with extremely high levels of uncompensated care.

### **Rehabilitation Hospitals**

In FY 2008 five rehabilitation hospitals operated in West Virginia. All five hospitals are for-profit facilities and four are owned and operated by Health South, Inc. The remaining facility, Peterson Rehabilitation and Geriatric Center, is owned and operated by Guardian Eldercare.

Items of note regarding the financial status of the rehabilitation hospitals included:

- For FY 2008 the rehabilitation hospitals reported an overall profit of \$17.8 million (19.3% of NPR), which is a decrease in profit of \$2.0 million from FY 2007.
- The rehabilitation hospitals' 19.3% profit margin is the highest of all of the hospital categories.
- Income from patient services accounts for 98.2% of the rehabilitation hospitals' profit levels.
- Other revenue for FY 2008 was \$325,000, a decrease of 82.6% from the prior year.



## List of WV Hospitals and Abbreviations\*

\*Abbreviated Names Used in Hospital Tables

Hospital Name	Hospital Abbreviation
---------------	-----------------------

### General Acute

Beckley Appalachian Regional Hospital	Beckley ARH
Bluefield Regional Medical Center	Bluefield Regional
Cabell Huntington Hospital	Cabell Huntington
CAMC Teays Valley Hospital	CAMC Teays Valley
Camden-Clark Memorial Hospital	Camden-Clark
Charleston Area Medical Center	CAMC
Charleston Surgical Hospital	Charleston Surgical
City Hospital	City Hospital
Davis Memorial Hospital	Davis Memorial
Fairmont General Hospital	Fairmont General
Grant Memorial Hospital	Grant Memorial
Greenbrier Valley Medical Center	Greenbrier Valley
Jackson General Hospital	Jackson General
Logan Regional Medical Center	Logan Regional
Monongalia General Hospital	Monongalia General
Ohio Valley Medical Center	Ohio Valley
Pleasant Valley Hospital	Pleasant Valley
Princeton Community Hospital	Princeton
Raleigh General Hospital	Raleigh General
Reynolds Memorial Hospital	Reynolds Memorial
St. Francis Hospital	St Francis
St. Joseph's Hospital of Buckhannon	St Joseph's (B)
St. Joseph's Hospital of Parkersburg	St Joseph's (P)
St. Mary's Medical Center	St Mary's
Stonewall Jackson Memorial Hospital	Stonewall Jackson
Summersville Memorial Hospital	Summersville
Thomas Memorial Hospital	Thomas Memorial
United Hospital Center	United Hospital
Weirton Medical Center	Weirton Medical
Welch Community Hospital	Welch Community
West Virginia University Hospitals	WVU Hospitals
Wetzel County Hospital	Wetzel County
Wheeling Hospital	Wheeling
Williamson Memorial Hospital	Williamson

(Continued on Next Page)

## List of WV Hospitals and Abbreviations\*

\*Abbreviated Names Used in Hospital Tables

Hospital Name	Hospital Abbreviation
---------------	-----------------------

### Critical Access

Boone Memorial Hospital	Boone Memorial
Braxton County Memorial Hospital	Braxton County
Broadus Hospital Association	Broadus
Grafton City Hospital	Grafton City
Hampshire Memorial Hospital	Hampshire
Jefferson Memorial Hospital	Jefferson
Minnie Hamilton Health Care Center	Minnie Hamilton
Montgomery General Hospital	Montgomery
Morgan County War Memorial Hospital	Morgan County War
Plateau Medical Center	Plateau Medical
Pocahontas Memorial Hospital	Pocahontas
Potomac Valley Hospital	Potomac Valley
Preston Memorial Hospital	Preston Memorial
Richwood Area Community Hospital	Richwood Area
Roane General Hospital	Roane General
Sistersville General Hospital	Sistersville General
Summers County - ARH	Summers ARH
Webster County Memorial Hospital	Webster County

### Long Term Acute Care

Cornerstone Hospital of Huntington	Cornerstone
Select Specialty Hospital	Select Specialty

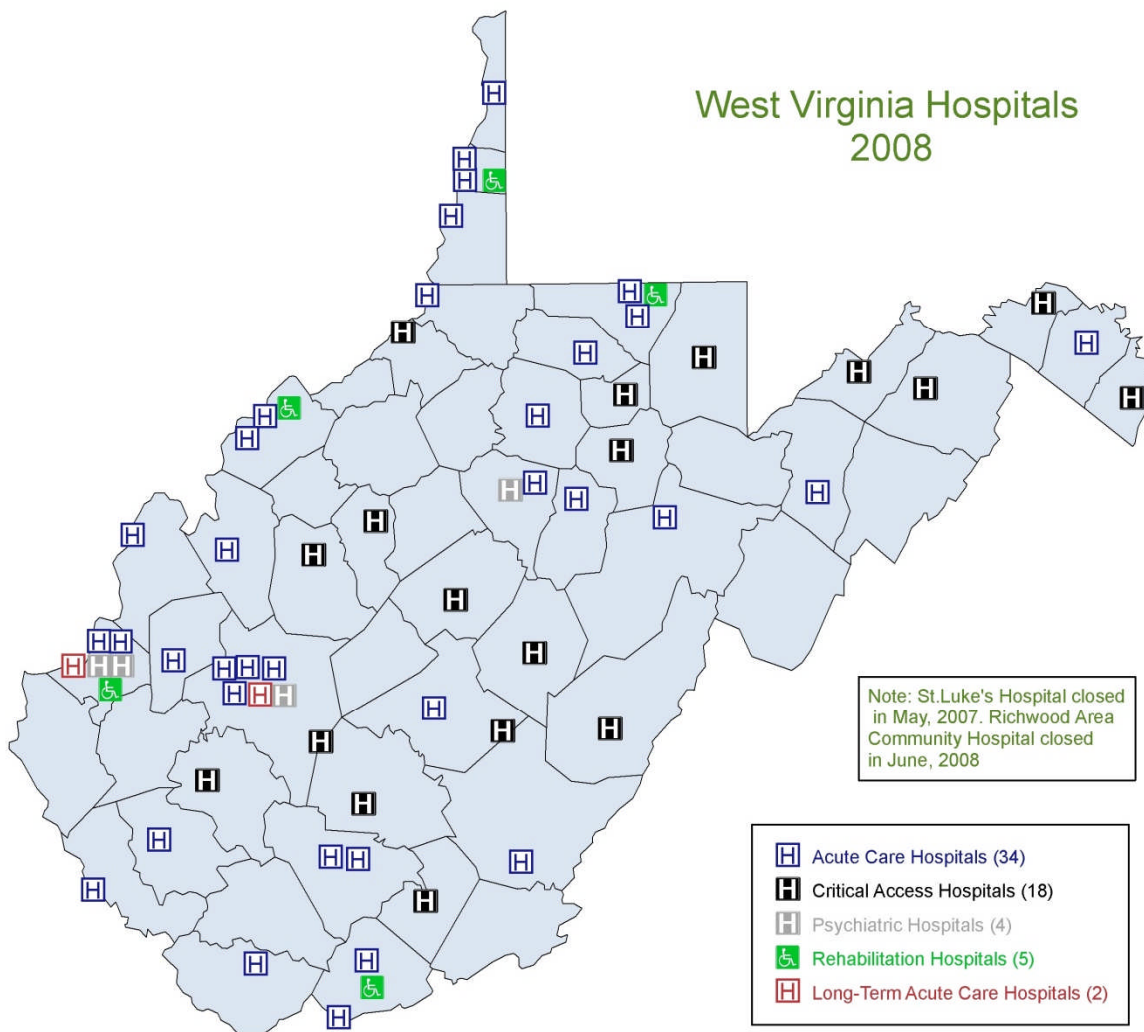
### Psychiatric Hospitals

Highland Hospital	Highland
Mildred Mitchell - Bateman Hospital	Mildred M Bateman
River Park Hospital	River Park
Sharpe Hospital	Sharpe

### Rehabilitation Hospitals

Huntington Rehabilitation Hospital	Huntington Rehab
MountainView Regional Hospital	Mountainview
Peterson Rehab and Geriatric Center	Peterson Rehab
Southern Hills Regional Hospital	Southern Hills
Western Hills Regional Hospital	Western Hills

## West Virginia Hospitals 2008



**Table 1**  
**West Virginia General Acute Care Hospitals**  
**Comparison of FY 2008 Average Rate Increases**  
**Requested and Granted**

<b>Type of Application Filed for FY 2008</b>	<b>Number of Applications Processed</b>	<b>Type of Service</b>	<b>Average Percent Requested</b>	<b>Average Percent Granted</b>
Standard	5	Inpatient	7.17	6.46
		Outpatient	7.58	6.76
Benchmarking	26	Inpatient	4.72	2.83
		Outpatient	4.65	4.07
Re-established	1			

Note: A hospital files a standard application to request a rate increase based on its internal data; it files under benchmarking for a rate increase determined by comparing its costs and charges to others in its peer group.



**Table 2**  
**West Virginia General Acute Care Hospitals**  
**FY 2008 Nongovernment Inpatient Rates Allowed**  
(In Descending Order of Rates)

<b>Type of Application</b>	<b>Hospital</b>	<b>Rate Allowed Per Discharge</b>
Benchmarking	WVU Hospitals	\$28,289.01
Benchmarking	CAMC	21,204.05
Standard	Cabell Huntington	20,745.74
Benchmarking	St Mary's	18,492.43
Benchmarking	St Joseph's (P)	18,004.03
Benchmarking	St Francis	16,480.18
Standard	Monongalia General	15,693.49
Benchmarking	Ohio Valley General	14,718.99
Benchmarking	Raleigh General	13,258.59
Benchmarking	Wheeling	13,140.12
Benchmarking	Logan Regional	12,344.65
Benchmarking	Thomas Memorial	11,637.16
Benchmarking	CAMC Teays Valley	11,175.36
Benchmarking	Bluefield Regional	10,858.37
Benchmarking	Camden-Clark	10,815.09
Standard	Reynolds Memorial	10,585.12
Benchmarking	Davis Memorial	10,579.50
Benchmarking	Fairmont General	10,329.20
Benchmarking	City Hospital	10,175.80
Benchmarking	United Hospital	10,143.04
Benchmarking	Princeton	10,097.49
Benchmarking	Greenbrier Valley	9,889.55
Re-established	Wetzel County	9,805.36
Standard	Weirton Medical	9,413.58
Benchmarking	Charleston Surgical	8,893.99
Benchmarking	Beckley ARH	8,763.78
Benchmarking	Williamson	8,643.84
Benchmarking	Grant Memorial	8,269.01
Benchmarking	St Joseph's (B)	8,229.15
Benchmarking	Stonewall Jackson	6,695.69
Benchmarking	Summersville	6,429.79
Standard	Pleasant Valley	6,246.87
	<b>Average Rate</b>	<b>\$12,189.00</b>

Note: A hospital files a standard application to request a rate increase based on its internal data; it files under benchmarking for a rate increase determined by comparing its costs and charges to others in its peer group.

**Table 3**  
**West Virginia General Acute Care Hospitals**  
**FY 2008 Nongovernment Inpatient Allowed Rates**  
**(In Descending Order of Rates)**  
**(Adjusted by Case-Mix Index)**

<b>Hospital</b>	<b>Case-Mix Adjusted Rate</b>
Cabell Huntington	\$17,124.01
WVU Hospitals	16,865.80
CAMC	13,062.31
St. Joseph's (P)	12,694.09
Ohio Valley General	12,507.64
Raleigh General	12,107.20
Logan Regional	11,192.90
St. Mary's	11,183.81
St. Francis	11,020.58
Davis Memorial	10,450.95
Monongalia General	10,415.80
Bluefield Regional	10,195.65
Reynolds Memorial	10,181.92
St. Joseph's (B)	10,163.21
Camden-Clark	9,889.44
Wetzel County	9,830.92
Grant Memorial	9,753.49
Wheeling	9,744.97
Thomas Memorial	9,507.48
Fairmont General	9,482.42
Greenbrier Valley	9,324.49
City Hospital	8,968.62
Williamson	8,778.15
Charleston Surgical	8,528.95
United Hospital	8,500.70
Princeton	8,350.55
Weirton Medical	8,335.03
CAMC Teays Valley	8,137.00
Beckley ARH	7,693.60
Stonewall Jackson	7,231.55
Pleasant Valley	6,699.06
Summersville	6,678.22

Note: The CMS case weights for each diagnosis related group (DRG) were applied to the FY 2008 inpatient discharge data submitted by each hospital. All-payor data were used to provide more robust statistics. The resulting case-mix index (CMI) was used to adjust the allowed charges.

**Table 4**  
 West Virginia General Acute Care Hospitals  
 FY 2008 Nongovernment Outpatient Rates Allowed  
 (In Descending Order of Rates)

Type of Application	Hospital	Rate Allowed per Visit
Benchmarking	Charleston Surgical	\$1,992.90
Benchmarking	St Francis	1,111.35
Benchmarking	Greenbrier Valley	893.89
Benchmarking	St Mary's	882.17
Benchmarking	Raleigh General	854.03
Standard	Monongalia General	824.34
Benchmarking	Davis Memorial	786.78
Benchmarking	Williamson	744.08
Benchmarking	CAMC	729.27
Benchmarking	Bluefield Regional	723.23
Benchmarking	Beckley ARH	718.06
Benchmarking	Thomas Memorial	685.94
Benchmarking	Princeton	683.14
Benchmarking	CAMC Teays Valley	674.46
Standard	Cabell Huntington	631.76
Benchmarking	Logan Regional	629.07
Benchmarking	Fairmont General	625.60
Benchmarking	Summersville	588.19
Benchmarking	Camden-Clark	582.44
Benchmarking	City Hospital	546.98
Benchmarking	Grant Memorial	523.99
Benchmarking	St Joseph's (B)	505.64
Benchmarking	Wheeling	499.38
Standard	Reynolds Memorial	497.13
Benchmarking	WVU Hospitals	494.92
Benchmarking	St Joseph's (P)	489.63
Benchmarking	Ohio Valley General	471.32
Re-established	Wetzel County	465.97
Standard	Pleasant Valley	459.34
Standard	Weirton Medical	458.09
Benchmarking	United Hospital	450.93
Benchmarking	Stonewall Jackson	413.74
	<b>Average Rate</b>	<b>\$676.18</b>

Note: A hospital files a standard application to request a rate increase based on its internal data; it files under benchmarking for a rate increase determined by comparing its costs and charges to others in its peer group.

**Table 5**  
**WEST VIRGINIA HEALTH CARE AUTHORITY**  
**PEER GROUPS FOR BENCHMARKING\***

Acute Care Hospitals Only

Hospital Name	Fiscal Year End	All Payor Adjusted** Charge per Discharge	Percent from Median	Percent Qualification Based on Charges	All Payor Adjusted** Cost per Discharge	Percent from Median	Percent Qualification Based on Cost	Maximum Percent Rate Increase
---------------	-----------------	---	---------------------	--	---	---------------------	-------------------------------------	-------------------------------

**Case Mix >1.300 or Level I or II Trauma - Outlier Threshold \$66,000**

Wheeling Hospital	9/30	\$8,515.85	-28.24%	7.5%	\$4,525.54	-19.56%	7.5%	7.50%
WVU Hospitals	12/31	\$10,878.50	-8.32%	6.0%	\$5,269.99	-6.33%	6.0%	6.00%
St. Mary's	9/30	\$10,653.45	-10.22%	6.5%	\$5,521.53	-1.86%	5.0%	5.75%
Ohio Valley	12/31	\$13,130.62	10.65%	3.5%	\$4,543.60	-19.24%	7.5%	5.50%
Monongalia General	6/30	\$10,471.43	-11.76%	6.5%	\$6,131.52	8.98%	4.0%	5.25%
Cabell Huntington	9/30	\$11,913.19	0.39%	5.0%	\$5,681.31	0.98%	5.0%	5.00%
CAMC	12/31	\$11,866.35	0.00%	5.0%	\$5,626.08	0.00%	5.0%	5.00%
St. Joseph's (P)	12/31	\$12,083.31	1.83%	5.0%	\$6,381.59	13.43%	3.0%	4.00%
St. Francis	9/30	\$12,253.53	3.26%	4.5%	\$6,586.18	17.07%	2.5%	3.50%

**MEDIAN**

**\$11,866.35**

**\$5,626.08**

**Case Mix of 1.050- 1.300 - Outlier Threshold \$55,000**

United Hospital	12/31	\$8,455.08	-21.04%	7.5%	\$4,655.37	-15.37%	7.5%	7.50%
Beckley ARH	6/30	\$9,277.99	-13.35%	7.0%	\$4,519.23	-17.84%	7.5%	7.25%
Weirton Medical	6/30	\$9,024.57	-15.72%	7.5%	\$5,293.92	-3.76%	5.5%	6.50%
Greenbrier Valley	12/31	\$9,050.90	-15.47%	7.5%	\$5,500.59	0.00%	5.0%	6.25%
Bluefield Regional	6/30	\$10,707.81	0.00%	5.0%	\$4,975.12	-9.55%	6.5%	5.75%
City Hospital	12/31	\$9,075.27	-15.25%	7.5%	\$5,862.91	6.59%	4.0%	5.75%
Princeton	6/30	\$11,063.96	3.33%	4.5%	\$5,110.40	-7.09%	6.0%	5.25%
Reynolds Memorial	9/30	\$10,386.55	-3.00%	5.5%	\$5,620.54	2.18%	4.5%	5.00%
Camden-Clark	6/30	\$11,495.21	7.35%	4.0%	\$5,266.73	-4.25%	5.5%	4.75%
Thomas Memorial	9/30	\$12,128.92	13.27%	3.0%	\$5,502.15	0.03%	5.0%	4.00%
Fairmont General	12/31	\$11,925.13	11.37%	3.5%	\$5,872.43	6.76%	4.0%	3.75%
Raleigh General	12/31	\$12,950.00	20.94%	2.5%	\$5,549.46	0.89%	5.0%	3.75%
CAMC Teays Valley	12/31	\$10,974.44	2.49%	4.5%	\$8,326.20	51.37%	2.5%	3.50%

**MEDIAN**

**\$10,707.81**

**\$5,500.59**

**Case Mix <1.050 - Outlier Threshold \$28,600**

Stonewall Jackson	9/30	\$9,066.70	-8.02%	6.0%	\$3,888.01	-15.50%	7.5%	6.75%
Jackson General	9/30	\$8,352.93	-15.26%	7.5%	\$4,383.23	-4.74%	5.5%	6.50%
Summersville	12/31	\$8,071.92	-18.11%	7.5%	\$4,809.50	4.52%	4.5%	6.00%
Pleasant Valley	9/30	\$9,984.64	1.29%	5.0%	\$4,059.70	-11.77%	6.5%	5.75%
Charleston Surgical	12/31	\$6,535.02	-33.70%	7.5%	\$6,018.54	30.80%	2.5%	5.00%
Williamson Memorial	12/31	\$10,749.86	9.06%	3.5%	\$4,262.32	-7.37%	6.0%	4.75%
Wetzel County	6/30	\$10,718.03	8.73%	4.0%	\$4,601.40	0.00%	5.0%	4.50%
St. Joseph's (B)	9/30	\$9,857.10	0.00%	5.0%	\$5,114.99	11.16%	3.5%	4.25%
Davis Memorial	12/31	\$9,733.66	-1.25%	5.0%	\$5,429.89	18.01%	2.5%	3.75%
Logan Regional	12/31	\$13,837.80	40.38%	2.5%	\$4,516.17	-1.85%	5.0%	3.75%
Grant Memorial	6/30	\$10,645.09	7.99%	4.0%	\$5,199.65	13.00%	3.0%	3.50%

**MEDIAN**

**\$9,857.10**

**\$4,601.40**

\*To file a rate application based on the benchmarking methodology, a hospital must use this ranking to determine the increase it may request. The maximum rate is determined by averaging the percentages calculated from the charge and cost determinations. Only hospitals with fiscal years ending on 12/31/09, 6/30/2010, and 9/30/2010 used this ranking.

\*\*Adjusted by the hospital's FY 2007 all payor case mix index.

**Table 6**  
**West Virginia Hospitals - All Facilities**  
**FY 2006 - FY 2008 Composite Balance Sheet**  
(Dollars in Thousands)

Category	2006*	2007*	2008	2007-2008 Net Change	2007-2008 Percent Change	2006-2008 Net Change	2006-2008 Percent Change
Cash	\$ 162,431	\$ 163,771	\$ 277,195	\$ 113,424	69.3%	\$ 114,763	70.7%
Net Patient Receivables	648,787	674,124	757,632	83,508	12.4%	108,844	16.8%
Other Receivables	82,037	84,867	73,708	(11,158)	-13.1%	(8,329)	-10.2%
Inventory	83,536	86,134	97,147	11,012	12.8%	13,611	16.3%
Prepaid Expense	55,529	54,770	45,873	(8,897)	-16.2%	(9,655)	-17.4%
Other Current Assets	58,147	60,322	71,031	10,710	17.8%	12,884	22.2%
<b>Total Current Assets</b>	<b>1,090,467</b>	<b>1,123,988</b>	<b>1,322,587</b>	<b>198,599</b>	<b>17.7%</b>	<b>232,119</b>	<b>21.3%</b>
Other Assets	1,759,715	1,723,240	1,591,496	(131,743)	-7.6%	(168,219)	-9.6%
Property, Plant, and Equipment	3,926,413	4,265,834	4,676,334	410,500	9.6%	749,921	19.1%
(Accumulated Depreciation)	(2,315,357)	(2,434,364)	(2,598,054)	(163,690)	6.7%	(282,696)	12.2%
Net Property, Plant, and Equipment	1,611,055	1,831,470	2,078,280	246,810	13.5%	467,225	29.0%
<b>Total Assets</b>	<b>4,461,237</b>	<b>4,678,698</b>	<b>4,992,363</b>	<b>313,665</b>	<b>6.7%</b>	<b>531,126</b>	<b>11.9%</b>
Accounts Payable	258,146	310,490	419,035	108,545	35.0%	160,888	62.3%
Current Maturity of Long Term Debt	54,167	101,305	64,374	(36,930)	-36.5%	10,207	18.8%
Other Current Liabilities	268,618	320,491	287,251	(33,240)	-10.4%	18,633	6.9%
<b>Total Current Liabilities</b>	<b>580,932</b>	<b>732,285</b>	<b>770,660</b>	<b>38,374</b>	<b>5.2%</b>	<b>189,728</b>	<b>32.7%</b>
Long Term Debt	1,517,784	1,549,106	1,879,665	330,559	21.3%	361,881	23.8%
Capital Lease Obligations	5,657	6,585	5,414	(1,171)	-17.8%	(243)	-4.3%
Other Liabilities	204,898	220,228	353,996	133,768	60.7%	149,098	72.8%
<b>Total Liabilities</b>	<b>2,309,271</b>	<b>2,508,204</b>	<b>3,009,735</b>	<b>501,530</b>	<b>20.0%</b>	<b>700,464</b>	<b>30.3%</b>
<b>Total Equity or Fund Balance</b>	<b>2,151,967</b>	<b>2,170,494</b>	<b>1,982,629</b>	<b>(187,865)</b>	<b>-8.7%</b>	<b>(169,338)</b>	<b>-7.9%</b>
<b>Total Liabilities and Fund Balance</b>	<b>\$ 4,461,237</b>	<b>\$ 4,678,698</b>	<b>\$ 4,992,363</b>	<b>\$ 313,665</b>	<b>6.7%</b>	<b>\$ 531,126</b>	<b>11.9%</b>

\* Prior years have been revised.

**Table 7**  
 West Virginia Hospitals - All Facilities  
 FY 2008 Statement of Operations  
 With Type of Ownership as Not-for-Profit (NFP), For-Profit (FP), or State (ST)  
 (Dollars in Thousands)

Hospital Name	2008 Type	Total Gross Patient Revenue	Total Net Patient Revenue (NPR)	Total Operating Expenses*	Total Income From Patient Services	Margin on Patient Services	Total Other Revenue	EROE Pre-tax, Extraord. Item, and Market Fluctuations**	EROE Pre-tax Percent of NPR
<b>General Acute Care Hospitals</b>									
Beckley ARH	NFP	\$148,387	\$60,648	\$68,995	(\$8,346)	-13.8	\$782	(\$7,564)	-12.5
Bluefield Regional	NFP	192,682	79,136	80,998	(1,862)	-2.4	2,375	512	0.6
Cabell Huntington	NFP	642,515	282,184	291,061	(8,876)	-3.1	(337)	(9,213)	-3.3
CAMC	NFP	1,426,075	634,103	657,231	(23,128)	-3.6	34,220	11,093	1.7
CAMC Teays Valley	NFP	109,145	43,457	45,303	(1,846)	-4.2	613	(1,233)	-2.8
Camden-Clark	NFP	334,171	143,163	153,357	(10,194)	-7.1	11,409	1,216	0.8
Charleston Surgical	FP	18,261	9,264	7,022	2,242	24.2	783	3,025	32.7
City Hospital	NFP	191,197	99,322	100,882	(1,560)	-1.6	1,529	(31)	0.0
Davis Memorial	NFP	162,539	74,432	76,967	(2,535)	-3.4	2,970	435	0.6
Fairmont General	NFP	184,978	77,796	78,553	(757)	-1.0	1,559	802	1.0
Grant Memorial	NFP	57,440	25,165	28,029	(2,864)	-11.4	937	(1,927)	-7.7
Greenbrier Valley	FP	144,108	65,019	46,476	18,542	28.5	197	18,739	28.8
Jackson General	NFP	53,339	23,111	23,622	(511)	-2.2	564	53	0.2
Logan Regional	FP	239,911	84,908	77,060	7,848	9.2	609	8,457	10.0
Monongalia General	NFP	321,864	155,536	151,282	4,254	2.7	1,981	6,235	4.0
Ohio Valley	NFP	226,527	86,376	91,233	(4,857)	-5.6	3,643	(1,214)	-1.4
Pleasant Valley	NFP	143,278	63,952	66,360	(2,408)	-3.8	2,721	314	0.5
Princeton	NFP	241,552	104,078	99,416	4,662	4.5	4,798	9,459	9.1
Raleigh General	FP	347,302	134,885	118,468	16,417	12.2	667	17,084	12.7
Reynolds Memorial	NFP	75,648	33,854	35,698	(1,844)	-5.4	2,528	684	2.0
St Francis	NFP	214,952	86,194	89,203	(3,008)	-3.5	1,383	(1,626)	-1.9
St Joseph's (B)	NFP	64,733	28,188	29,654	(1,465)	-5.2	1,194	(271)	-1.0
St Joseph's (P)	FP	220,860	98,335	106,434	(8,098)	-8.2	1,555	(6,544)	-6.7
St Mary's	NFP	596,154	281,015	281,565	(550)	-0.2	9,886	9,336	3.3
Stonewall Jackson	NFP	67,202	33,600	34,404	(804)	-2.4	2,035	1,232	3.7
Summersville	NFP	82,772	38,763	39,803	(1,040)	-2.7	1,316	276	0.7
Thomas Memorial	NFP	331,064	144,898	144,906	(8)	0.0	3,443	3,435	2.4
United Hospital	NFP	360,448	173,016	171,163	1,853	1.1	5,021	6,873	4.0
Weirton Medical	NFP	193,108	86,769	89,357	(2,588)	-3.0	4,108	1,519	1.8
Welch Community	ST	26,057	10,130	25,736	(15,606)	-154.1	11,810	(3,797)	-37.5
Wetzel County	NFP	51,950	21,790	22,015	(225)	-1.0	248	23	0.1
Wheeling	NFP	394,293	187,469	186,689	780	0.4	5,266	6,046	3.2
Williamson	FP	78,401	31,276	30,901	375	1.2	156	531	1.7
WVU Hospitals	NFP	974,905	478,351	501,250	(22,899)	-4.8	16,380	(6,519)	-1.4
<b>Total For Profit (6)</b>		<b>\$1,048,844</b>	<b>\$423,687</b>	<b>\$386,361</b>	<b>\$37,326</b>	<b>8.8</b>	<b>\$3,966</b>	<b>\$41,292</b>	<b>9.7</b>
<b>Total State Government (1)</b>		<b>\$26,057</b>	<b>\$10,130</b>	<b>\$25,736</b>	<b>(\$15,606)</b>	<b>-154.1</b>	<b>\$11,810</b>	<b>(\$3,797)</b>	<b>-37.5</b>
<b>Total Not-For-Profit (27)</b>		<b>\$7,842,918</b>	<b>\$3,546,367</b>	<b>\$3,638,995</b>	<b>(\$92,628)</b>	<b>-2.6</b>	<b>\$122,572</b>	<b>\$29,944</b>	<b>0.8</b>
<b>Total General Acute FY 2008 (34)</b>		<b>\$8,917,819</b>	<b>\$3,980,184</b>	<b>\$4,051,092</b>	<b>(\$70,908)</b>	<b>-1.8</b>	<b>\$138,348</b>	<b>\$67,440</b>	<b>1.7</b>
<b>Total Same Hospitals FY 2007</b>		<b>\$8,139,444</b>	<b>\$3,775,839</b>	<b>\$3,822,846</b>	<b>(\$47,007)</b>	<b>-1.2</b>	<b>\$218,324</b>	<b>\$171,317</b>	<b>4.5</b>
<b>Percent Change from FY 2007</b>		<b>9.6</b>	<b>5.4</b>	<b>6.0</b>			<b>-36.6</b>		

**Critical Access Hospitals**

Boone Memorial	NFP	\$34,245	\$14,795	\$15,724	(\$929)	-6.3	\$396	(\$533)	-3.6
Braxton County	NFP	25,253	14,421	14,572	(151)	-1.0	327	175	1.2
Broaddus	NFP	18,223	12,237	12,665	(428)	-3.5	416	(12)	-0.1
Grafton City	NFP	27,170	15,918	16,998	(1,080)	-6.8	260	(820)	-5.2
Hampshire	FP	16,160	10,842	10,537	305	2.8	76	380	3.5
Jefferson	NFP	60,891	36,046	36,770	(724)	-2.0	556	(168)	-0.5

Minnie Hamilton	NFP	16,679	12,595	14,395	(1,800)	-14.3	1,876	76	0.6
Montgomery	NFP	38,456	18,317	19,320	(1,003)	-5.5	185	(818)	-4.5
Morgan County War	NFP	21,972	16,079	16,080	(2)	0.0	53	51	0.3
Plateau Medical	FP	64,618	24,305	21,963	2,342	9.6	62	2,403	9.9
Pocahontas	NFP	14,182	8,517	9,355	(838)	-9.8	204	(634)	-7.4
Potomac Valley	FP	24,830	15,013	14,813	200	1.3	(104)	96	0.6
Preston Memorial	NFP	28,686	17,707	16,974	733	4.1	530	1,263	7.1
Richwood Area***	NFP	NR	NR	NR	NR		NR	NR	
Roane General	NFP	34,373	19,936	20,242	(306)	-1.5	885	579	2.9
Sistersville General	NFP	11,430	7,605	8,786	(1,182)	-15.5	295	(887)	-11.7
Summers ARH	NFP	29,751	13,903	15,305	(1,402)	-10.1	352	(1,050)	-7.6
Webster County	NFP	15,555	8,512	7,984	528	6.2	159	687	8.1
<b>Total For Profit (3)</b>		<b>\$105,608</b>	<b>\$50,161</b>	<b>\$47,314</b>	<b>\$2,847</b>	<b>5.7</b>	<b>\$34</b>	<b>\$2,880</b>	<b>5.7</b>
<b>Total Not-For-Profit (15)</b>		<b>\$376,866</b>	<b>\$216,589</b>	<b>\$225,172</b>	<b>(\$8,583)</b>	<b>-4.0</b>	<b>\$6,492</b>	<b>(\$2,091)</b>	<b>-1.0</b>
<b>Total Critical Access Hospitals 2008 (18)</b>		<b>\$482,473</b>	<b>\$266,749</b>	<b>\$272,486</b>	<b>(\$5,737)</b>	<b>-2.2</b>	<b>\$6,526</b>	<b>\$789</b>	<b>0.3</b>
<b>Total Critical Access Hospitals 2007</b>		<b>\$440,676</b>	<b>\$253,683</b>	<b>\$256,725</b>	<b>(\$3,042)</b>	<b>-1.2</b>	<b>\$8,876</b>	<b>\$5,835</b>	<b>2.3</b>
<b>Percent Change from FY 2007</b>		<b>9.5</b>	<b>5.2</b>	<b>6.1</b>			<b>-26.5</b>		

#### Long Term Acute Care (LTCH)

Cornerstone	FP	\$32,038	\$14,051	\$11,147	\$2,904	20.7	\$33	\$2,937	20.9
Select Specialty	FP	31,803	13,188	13,773	(585)	-4.4	223	(362)	-2.7
<b>Total LTCH Hospital FY 2008 (2)</b>		<b>\$63,842</b>	<b>\$27,239</b>	<b>\$24,920</b>	<b>\$2,319</b>	<b>8.5</b>	<b>\$256</b>	<b>\$2,575</b>	<b>9.5</b>
<b>Total LTCH Hospital FY 2007</b>		<b>\$57,176</b>	<b>\$25,407</b>	<b>\$24,259</b>	<b>\$1,148</b>	<b>4.5</b>	<b>\$352</b>	<b>\$1,500</b>	<b>5.9</b>
<b>Percent Change from FY 2007</b>		<b>11.7</b>	<b>7.2</b>	<b>2.7</b>			<b>-27.2</b>		

#### Psychiatric Hospitals

Highland	NFP	\$16,302	\$9,513	\$9,543	(\$30)	-0.3	\$387	\$357	3.8
Mildred M Bateman	ST	28,302	3,202	28,747	(25,545)	-797.8	23,112	(2,433)	-76.0
River Park	FP	28,438	17,632	17,028	604	3.4	54	658	3.7
Sharpe	ST	43,310	98	35,721	(35,624)	-36495.5	34,043	(1,580)	-1619.1
<b>Total Private (2)</b>		<b>\$44,740</b>	<b>\$27,145</b>	<b>\$26,571</b>	<b>\$574</b>	<b>2.1</b>	<b>\$441</b>	<b>\$1,015</b>	<b>3.7</b>
<b>Total State Government (2)</b>		<b>\$71,612</b>	<b>\$3,300</b>	<b>\$64,468</b>	<b>(\$61,169)</b>	<b>-1853.8</b>	<b>\$57,155</b>	<b>(\$4,014)</b>	<b>-121.6</b>
<b>Total Psychiatric FY 2008 (4)</b>		<b>\$116,352</b>	<b>\$30,445</b>	<b>\$91,040</b>	<b>(\$60,595)</b>	<b>-199.0</b>	<b>\$57,596</b>	<b>(\$2,999)</b>	<b>-9.9</b>
<b>Total Psychiatric FY 2007</b>		<b>\$136,153</b>	<b>\$23,185</b>	<b>\$86,637</b>	<b>(\$63,452)</b>	<b>-273.7</b>	<b>\$55,156</b>	<b>(\$8,297)</b>	<b>-35.8</b>
<b>Percent Change from FY 2007</b>		<b>-14.5</b>	<b>31.3</b>	<b>5.1</b>			<b>4.4</b>		

#### Rehabilitation Hospitals

Huntington Rehab	FP	\$25,727	\$16,030	\$11,468	\$4,562	28.5	(\$177)	\$4,385	27.4
Mountainview	FP	50,511	27,049	25,127	1,922	7.1	573	2,494	9.2
Peterson Rehab	FP	17,366	17,017	16,380	636	3.7	3	639	3.8
Southern Hills	FP	21,813	16,084	10,385	5,699	35.4	(148)	5,551	34.5
Western Hills	FP	24,090	15,647	11,034	4,613	29.5	75	4,688	30.0
<b>Total Rehabilitation FY 2008 (5)</b>		<b>\$139,506</b>	<b>\$91,826</b>	<b>\$74,395</b>	<b>\$17,431</b>	<b>19.0</b>	<b>\$325</b>	<b>\$17,757</b>	<b>19.3</b>
<b>Total Rehabilitation FY 2007</b>		<b>\$136,707</b>	<b>\$89,568</b>	<b>\$71,654</b>	<b>\$17,914</b>	<b>20.0</b>	<b>\$1,872</b>	<b>\$19,786</b>	<b>22.1</b>
<b>Percent Change from FY 2007</b>		<b>2.0</b>	<b>2.5</b>	<b>3.8</b>			<b>-82.6</b>		

<b>2008 Total All Hospitals (63)</b>		<b>\$9,719,993</b>	<b>\$4,396,443</b>	<b>\$4,513,932</b>	<b>(\$117,490)</b>	<b>-2.7</b>	<b>\$203,051</b>	<b>\$85,561</b>	<b>1.9</b>
--------------------------------------	--	--------------------	--------------------	--------------------	--------------------	-------------	------------------	-----------------	------------

<b>2008-2007 Percent Change</b>		<b>9.1</b>	<b>5.5</b>	<b>5.9</b>			<b>-28.6</b>		<b>-2.6</b>
<b>2007 Total Same Hospitals****</b>		<b>\$8,910,156</b>	<b>\$4,167,683</b>	<b>\$4,262,121</b>	<b>(\$94,438)</b>	<b>-2.3</b>	<b>\$284,580</b>	<b>\$190,142</b>	<b>4.6</b>
<b>2007-2006 Percent Change</b>		<b>8.4</b>	<b>5.6</b>	<b>5.8</b>			<b>8.5</b>		<b>0.1</b>
<b>2006 Total Same Hospitals****</b>		<b>\$8,221,809</b>	<b>\$3,944,947</b>	<b>\$4,029,631</b>	<b>(\$84,685)</b>	<b>-2.1</b>	<b>\$262,270</b>	<b>\$177,586</b>	<b>4.5</b>

Source: WVHCA Uniform Financial Report (UFR) of Hospitals FY 2008

NR: Not Reported; FP: For-profit; NFP: Not-for-profit; ST: State owned

EROE: Excess (Deficit) of Revenue Over Expenses (excludes certain market fluctuations of investments)

\*Total Operating Expenses from UFR Worksheet 9-16A, Line 6E

\*\* The impact of market fluctuations due to changes in derivative agreements and/or the adoption of SFAS 159 are not included.

\*\*\*Richwood did not submit a UFR for 2007 or 2008. The hospital closed in June 2008.

\*\*\*\*Due to hospital closures, data for Guyan Valley, Richwood, St. Luke's and WV Rehab was removed from the prior years.



**Table 8**  
**West Virginia Hospitals - All Facilities**  
**FY 2008 Gross Patient Revenue (GPR) and Uncompensated Care**  
(Dollars in Thousands)

Hospital	Type	Gross Patient Revenue	Contractual Allowances	Uncompensated Care					
				In Dollars			As Percent of GPR		
				Bad Debt	Charity	Total	Bad Debt	Charity	Total
<b>General Acute Care Hospitals</b>									
Beckley ARH	NFP	\$148,387	\$74,205	\$11,834	\$1,700	\$13,534	8.0	1.1	9.1
Bluefield Regional	NFP	192,682	100,489	10,032	3,025	13,057	5.2	1.6	6.8
Cabell Huntington	NFP	642,515	314,625	25,758	19,948	45,705	4.0	3.1	7.1
CAMC	NFP	1,426,075	694,101	52,165	45,706	97,871	3.7	3.2	6.9
CAMC Teays Valley	NFP	109,145	55,705	5,860	4,123	9,983	5.4	3.8	9.1
Camden-Clark	NFP	334,171	169,794	13,025	8,189	21,214	3.9	2.5	6.3
Charleston Surgical	FP	18,261	8,634	326	37	363	1.8	0.2	2.0
City Hospital	NFP	191,197	75,750	11,789	4,336	16,125	6.2	2.3	8.4
Davis Memorial	NFP	162,539	75,074	6,853	6,181	13,034	4.2	3.8	8.0
Fairmont General	NFP	184,978	91,713	12,668	2,801	15,469	6.8	1.5	8.4
Grant Memorial	NFP	57,440	27,467	3,104	1,704	4,809	5.4	3.0	8.4
Greenbrier Valley	FP	144,108	71,198	7,107	785	7,892	4.9	0.5	5.5
Jackson General	NFP	53,339	26,441	2,801	985	3,786	5.3	1.8	7.1
Logan Regional	FP	239,911	142,690	10,267	2,047	12,314	4.3	0.9	5.1
Monongalia General	NFP	321,864	150,205	12,397	3,725	16,122	3.9	1.2	5.0
Ohio Valley	NFP	226,527	127,209	10,066	2,876	12,942	4.4	1.3	5.7
Pleasant Valley	NFP	143,278	70,322	8,354	649	9,004	5.8	0.5	6.3
Princeton	NFP	241,552	124,998	5,429	7,047	12,476	2.2	2.9	5.2
Raleigh General	FP	347,302	195,039	12,071	5,307	17,378	3.5	1.5	5.0
Reynolds Memorial	NFP	75,648	37,019	3,165	1,610	4,775	4.2	2.1	6.3
St Francis	NFP	214,952	118,536	8,195	2,026	10,221	3.8	0.9	4.8
St Joseph's (B)	NFP	64,733	29,082	2,909	4,553	7,462	4.5	7.0	11.5
St Joseph's (P)	FP	220,860	112,706	6,266	3,552	9,818	2.8	1.6	4.4
St Mary's	NFP	596,154	277,174	29,665	8,300	37,965	5.0	1.4	6.4
Stonewall Jackson	NFP	67,202	29,910	2,542	1,150	3,692	3.8	1.7	5.5
Summersville	NFP	82,772	39,007	4,357	644	5,002	5.3	0.8	6.0
Thomas Memorial	NFP	331,064	165,091	17,754	3,321	21,075	5.4	1.0	6.4
United Hospital	NFP	360,448	159,131	17,461	10,841	28,302	4.8	3.0	7.9
Weirton Medical	NFP	193,108	92,819	11,975	1,545	13,520	6.2	0.8	7.0
Welch Community	ST	26,057	11,091	3,282	1,554	4,836	12.6	6.0	18.6
Wetzel County	NFP	51,950	26,561	2,478	1,121	3,599	4.8	2.2	6.9
Wheeling	NFP	394,293	191,168	8,420	7,236	15,656	2.1	1.8	4.0
Williamson	FP	78,401	39,980	3,735	3,410	7,145	4.8	4.3	9.1
WVU Hospitals	NFP	974,905	436,892	30,115	29,547	59,662	3.1	3.0	6.1
<b>Subtotal For-Profit</b>		<b>\$1,048,844</b>	<b>\$570,248</b>	<b>\$39,772</b>	<b>\$15,137</b>	<b>\$54,909</b>	<b>3.8</b>	<b>1.4</b>	<b>5.2</b>
<b>Subtotal State Government</b>		<b>\$26,057</b>	<b>\$11,091</b>	<b>\$3,282</b>	<b>\$1,554</b>	<b>\$4,836</b>	<b>12.6</b>	<b>6.0</b>	<b>18.6</b>
<b>Subtotal Not-For-Profit</b>		<b>\$7,842,918</b>	<b>\$3,780,489</b>	<b>\$331,174</b>	<b>\$184,888</b>	<b>\$516,062</b>	<b>4.2</b>	<b>2.4</b>	<b>6.6</b>
<b>Total General Acute</b>		<b>\$8,917,819</b>	<b>\$4,361,828</b>	<b>\$374,228</b>	<b>\$201,579</b>	<b>\$575,807</b>	<b>4.2</b>	<b>2.3</b>	<b>6.5</b>
<b>Critical Access Hospitals</b>									
Boone Memorial	NFP	\$34,245	\$15,194	\$4,062	\$193	\$4,255	11.9	0.6	12.4
Braxton County	NFP	25,253	8,249	2,459	124	2,583	9.7	0.5	10.2
Broadus	NFP	18,223	4,559	961	467	1,428	5.3	2.6	7.8



Grafton City	NFP	27,170	8,205	1,883	1,164	3,047	6.9	4.3	11.2
Hampshire	FP	16,160	3,575	1,652	92	1,744	10.2	0.6	10.8
Jefferson	NFP	60,891	16,827	5,883	2,135	8,017	9.7	3.5	13.2
Minnie Hamilton	NFP	16,679	1,999	1,492	593	2,085	8.9	3.6	12.5
Montgomery	NFP	38,456	17,151	2,861	126	2,987	7.4	0.3	7.8
Morgan County War	NFP	21,972	4,476	1,310	107	1,417	6.0	0.5	6.4
Plateau Medical	FP	64,618	36,677	3,523	112	3,635	5.5	0.2	5.6
Pocahontas	NFP	14,182	3,992	1,365	308	1,673	9.6	2.2	11.8
Potomac Valley	FP	24,830	7,558	1,541	718	2,259	6.2	2.9	9.1
Preston Memorial	NFP	28,686	8,631	1,952	395	2,347	6.8	1.4	8.2
Richwood Area*	NFP	NR	NR	NR	NR	NR			
Roane General	NFP	34,373	12,312	1,715	410	2,125	5.0	1.2	6.2
Sistersville General	NFP	11,430	2,835	752	238	990	6.6	2.1	8.7
Summers ARH	NFP	29,751	14,077	1,444	328	1,772	4.9	1.1	6.0
Webster County	NFP	15,555	6,008	860	174	1,034	5.5	1.1	6.7
<b>Subtotal For-Profit</b>		<b>\$105,608</b>	<b>\$47,810</b>	<b>\$6,715</b>	<b>\$922</b>	<b>\$7,637</b>	<b>6.4</b>	<b>0.9</b>	<b>7.2</b>
<b>Subtotal Not-For-Profit</b>		<b>\$376,866</b>	<b>\$124,515</b>	<b>\$28,999</b>	<b>\$6,762</b>	<b>\$35,761</b>	<b>7.7</b>	<b>1.8</b>	<b>9.5</b>
<b>Total Critical Access</b>		<b>\$482,473</b>	<b>\$172,326</b>	<b>\$35,714</b>	<b>\$7,684</b>	<b>\$43,398</b>	<b>7.4</b>	<b>1.6</b>	<b>9.0</b>

#### Long Term Acute Care Hospitals (LTCH)

Cornerstone	FP	\$32,038	\$17,536	\$452		\$452	1.4	0.0	1.4
Select Specialty	FP	31,803	18,326	290		290	0.9	0.0	0.9
<b>Subtotal For-Profit</b>		<b>\$63,842</b>	<b>\$35,861</b>	<b>\$742</b>		<b>\$742</b>	<b>1.2</b>	<b>0.0</b>	<b>1.2</b>
<b>Total LTCH</b>		<b>\$63,842</b>	<b>\$35,861</b>	<b>\$742</b>		<b>\$742</b>	<b>1.2</b>	<b>0.0</b>	<b>1.2</b>

#### Psychiatric Hospitals

Highland	NFP	\$16,302	\$6,526	\$263		\$263	1.6	0.0	1.6
Mildred M Bateman	ST	28,302	12,430	1,366	\$11,304	12,670	4.8	39.9	44.8
River Park	FP	28,438	10,593	47	166	213	0.2	0.6	0.7
Sharpe	ST	43,310	6,782	2,567	33,863	36,431	5.9	78.2	84.1
<b>Subtotal Private</b>		<b>\$44,740</b>	<b>\$17,119</b>	<b>\$309</b>	<b>\$166</b>	<b>\$475</b>	<b>0.7</b>	<b>0.4</b>	<b>1.1</b>
<b>Subtotal State Government</b>		<b>\$71,612</b>	<b>\$19,213</b>	<b>\$3,933</b>	<b>\$45,167</b>	<b>\$49,100</b>	<b>5.5</b>	<b>63.1</b>	<b>68.6</b>
<b>Total Psychiatric Hospitals</b>		<b>\$116,352</b>	<b>\$36,332</b>	<b>\$4,243</b>	<b>\$45,333</b>	<b>\$49,576</b>	<b>3.6</b>	<b>39.0</b>	<b>42.6</b>

#### Rehabilitation Hospitals

Huntington Rehab	FP	\$25,727	\$9,334	\$363		\$363	1.4	0.0	1.4
Mountainview	FP	50,511	22,726	736		736	1.5	0.0	1.5
Peterson Rehab	FP	17,366	39	311		311	1.8	0.0	1.8
Southern Hills	FP	21,813	5,365	364		364	1.7	0.0	1.7
Western Hills	FP	24,090	8,238	205		205	0.9	0.0	0.9
<b>Subtotal For Profit</b>		<b>\$139,506</b>	<b>\$45,702</b>	<b>\$1,979</b>		<b>\$1,979</b>	<b>1.4</b>	<b>0.0</b>	<b>1.4</b>
<b>Total Rehabilitation Hospitals</b>		<b>\$139,506</b>	<b>\$45,702</b>	<b>\$1,979</b>		<b>\$1,979</b>	<b>1.4</b>	<b>0.0</b>	<b>1.4</b>

<b>2008 Total All Hospitals</b>		<b>\$9,719,993</b>	<b>\$4,652,048</b>	<b>\$416,905</b>	<b>\$254,597</b>	<b>\$671,502</b>	<b>4.3</b>	<b>2.6</b>	<b>6.9</b>
---------------------------------	--	--------------------	--------------------	------------------	------------------	------------------	------------	------------	------------

<b>2008-2007 Percent Change</b>		<b>9.1</b>	<b>13.3</b>	<b>6.9</b>	<b>2.7</b>	<b>5.3</b>			
<b>2007 Total Same Hospitals**</b>		<b>\$8,910,156</b>	<b>\$4,104,526</b>	<b>\$389,995</b>	<b>\$247,952</b>	<b>\$637,947</b>	<b>4.4</b>	<b>2.8</b>	<b>7.2</b>
<b>2007-2006 Percent Change</b>		<b>8.4</b>	<b>10.9</b>	<b>13.6</b>	<b>7.1</b>	<b>11.0</b>			
<b>2006 Total Same Hospitals**</b>		<b>\$8,221,809</b>	<b>\$3,702,072</b>	<b>\$343,273</b>	<b>\$231,515</b>	<b>\$574,787</b>	<b>4.2</b>	<b>2.8</b>	<b>7.0</b>

Source: WVHCA Uniform Financial Report of Hospitals FY 2008

NR: Not Reported; FP: For-profit; NFP: Not-for-profit; ST: State owned

\*Richwood did not submit a UFR for 2007 or 2008. The hospital closed in June 2008.

\*\*Due to hospital closures, data for Guyan Valley, Richwood, St. Luke's and WV Rehab was removed from the prior years.



Plateau Medical	FP	28,587	9,022	9,778	(757)	14,269	4,342	4,589	(247)	2,245	1,145	749	396	19,516	9,797	6,847	2,949
Pocahontas	NFP	6,339	4,121	4,442	(320)	1,597	1,029	989	41	106	86	68	18	6,140	3,281	3,857	(576)
Potomac Valley	FP	12,190	7,194	7,733	(539)	3,954	2,702	2,185	517	568	387	305	81	8,117	4,730	4,590	140
Preston Memorial	NFP	11,938	7,221	6,701	521	7,236	5,358	5,120	238	931	419	428	(9)	8,581	4,709	4,726	(17)
Richwood Area*	NFP	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
Roane General	NFP	13,847	6,494	7,224	(730)	11,193	6,421	7,292	(872)	504	494	290	204	8,830	6,528	5,436	1,091
Sistersville General	NFP	4,220	3,080	3,497	(416)	2,134	1,515	1,736	(221)	186	1	124	(123)	4,890	3,008	3,430	(422)
Summers ARH	NFP	18,449	8,300	10,450	(2,150)	6,182	2,774	2,664	110	661	595	298	297	4,459	2,234	1,893	341
Webster County	NFP	7,621	3,396	3,486	(90)	4,246	2,656	2,333	323	318	286	203	83	3,370	2,174	1,962	212
<b>Total For Profit</b>		<b>\$46,979</b>	<b>\$20,328</b>	<b>\$21,753</b>	<b>(\$1,425)</b>	<b>\$22,208</b>	<b>\$10,665</b>	<b>\$9,839</b>	<b>\$826</b>	<b>\$3,051</b>	<b>\$1,654</b>	<b>\$1,170</b>	<b>\$483</b>	<b>\$33,370</b>	<b>\$17,514</b>	<b>\$14,552</b>	<b>\$2,961</b>
<b>Total Not-For-Profit</b>		<b>\$157,033</b>	<b>\$87,624</b>	<b>\$94,847</b>	<b>(\$7,222)</b>	<b>\$87,696</b>	<b>\$56,488</b>	<b>\$55,936</b>	<b>\$552</b>	<b>\$9,539</b>	<b>\$6,246</b>	<b>\$5,087</b>	<b>\$1,159</b>	<b>\$122,598</b>	<b>\$66,231</b>	<b>\$69,302</b>	<b>(\$3,072)</b>
<b>Total Critical Access</b>		<b>\$204,012</b>	<b>\$107,952</b>	<b>\$116,600</b>	<b>(\$8,647)</b>	<b>\$109,904</b>	<b>\$67,153</b>	<b>\$65,775</b>	<b>\$1,378</b>	<b>\$12,590</b>	<b>\$7,900</b>	<b>\$6,257</b>	<b>\$1,643</b>	<b>\$155,968</b>	<b>\$83,744</b>	<b>\$83,855</b>	<b>(\$110)</b>

**Long Term Acute Care Hospitals (LTCH)**

Cornerstone	FP	\$22,888	\$10,676	\$7,963	\$2,713	\$753	\$58	\$262	(\$204)	\$115	\$74	\$40	\$34	\$8,282	\$3,243	\$2,881	\$362
Select Specialty	FP	28,362	11,170	10,012	1,158					311	228	200	28	3,130	1,789	3,561	(1,772)
<b>Total For Profit</b>		<b>\$51,250</b>	<b>\$21,847</b>	<b>\$17,975</b>	<b>\$3,872</b>	<b>\$753</b>	<b>\$58</b>	<b>\$262</b>	<b>(\$204)</b>	<b>\$426</b>	<b>\$302</b>	<b>\$241</b>	<b>\$61</b>	<b>\$11,412</b>	<b>\$5,032</b>	<b>\$6,442</b>	<b>(\$1,410)</b>
<b>Total LTCH Hospitals</b>		<b>\$51,250</b>	<b>\$21,847</b>	<b>\$17,975</b>	<b>\$3,872</b>	<b>\$753</b>	<b>\$58</b>	<b>\$262</b>	<b>(\$204)</b>	<b>\$426</b>	<b>\$302</b>	<b>\$241</b>	<b>\$61</b>	<b>\$11,412</b>	<b>\$5,032</b>	<b>\$6,442</b>	<b>(\$1,410)</b>

**Psychiatric Hospitals**

Highland	NFP	\$3,612	\$1,677	\$2,059	(\$383)	\$6,236	\$3,914	\$3,881	\$33	\$3,178	\$2,094	\$394	\$1,700	\$3,275	\$1,827	\$3,208	(\$1,381)
Mildred M Bateman	ST	5,982	2,039	5,630	(3,591)	9,157	722	8,568	(7,845)					13,163	440	14,549	(14,109)
River Park	FP	5,617	3,421	2,641	780	16,584	9,362	10,857	(1,495)	99	58	49	9	6,138	4,791	3,481	1,310
Sharpe	ST	7,280	4,917	5,634	(716)	7,940	3,931	6,145	(2,214)	233	89	181	(91)	27,857	(8,840)	23,762	(32,602)
<b>Total Private</b>		<b>\$9,229</b>	<b>\$5,097</b>	<b>\$4,700</b>	<b>\$397</b>	<b>\$22,821</b>	<b>\$13,276</b>	<b>\$14,739</b>	<b>(\$1,463)</b>	<b>\$3,278</b>	<b>\$2,153</b>	<b>\$443</b>	<b>\$1,710</b>	<b>\$9,413</b>	<b>\$6,619</b>	<b>\$6,689</b>	<b>(\$70)</b>
<b>Total State Government</b>		<b>\$13,262</b>	<b>\$6,957</b>	<b>\$11,264</b>	<b>(\$4,307)</b>	<b>\$17,097</b>	<b>\$4,653</b>	<b>\$14,712</b>	<b>(\$10,059)</b>	<b>\$233</b>	<b>\$89</b>	<b>\$181</b>	<b>(\$91)</b>	<b>\$41,019</b>	<b>(\$8,400)</b>	<b>\$38,312</b>	<b>(\$46,712)</b>
<b>Total Psychiatric Hospitals</b>		<b>\$22,491</b>	<b>\$12,054</b>	<b>\$15,964</b>	<b>(\$3,910)</b>	<b>\$39,918</b>	<b>\$17,930</b>	<b>\$29,451</b>	<b>(\$11,522)</b>	<b>\$3,511</b>	<b>\$2,242</b>	<b>\$624</b>	<b>\$1,618</b>	<b>\$50,432</b>	<b>(\$1,781)</b>	<b>\$45,001</b>	<b>(\$46,782)</b>

**Rehabilitation Hospitals**

Huntington Rehab	FP	\$16,267	\$10,363	\$7,251	\$3,112	\$398	\$130	\$178	(\$48)	\$168	\$74	\$75	(\$1)	\$8,894	\$5,463	\$3,964	\$1,498
Mountainview	FP	29,792	15,790	14,820	970	1,486	477	739	(263)	1,307	742	650	92	17,926	10,039	8,917	1,122
Peterson Rehab	FP	5,861	4,911	5,356	(445)	5,174	7,117	5,156	1,961	16	16	12	3	6,316	4,973	5,856	(883)
Southern Hills	FP	16,445	12,371	7,829	4,541	209	119	99	19	295	223	140	83	4,865	3,371	2,316	1,055
Western Hills	FP	17,520	11,561	8,025	3,536	253	44	116	(71)	290	128	133	(5)	6,026	3,913	2,760	1,152
<b>Total for Profit</b>		<b>\$85,886</b>	<b>\$54,997</b>	<b>\$43,282</b>	<b>\$11,714</b>	<b>\$7,520</b>	<b>\$7,887</b>	<b>\$6,288</b>	<b>\$1,599</b>	<b>\$2,075</b>	<b>\$1,184</b>	<b>\$1,010</b>	<b>\$174</b>	<b>\$44,026</b>	<b>\$27,759</b>	<b>\$23,814</b>	<b>\$3,944</b>
<b>Total Rehabilitation Hospitals</b>		<b>\$85,886</b>	<b>\$54,997</b>	<b>\$43,282</b>	<b>\$11,714</b>	<b>\$7,520</b>	<b>\$7,887</b>	<b>\$6,288</b>	<b>\$1,599</b>	<b>\$2,075</b>	<b>\$1,184</b>	<b>\$1,010</b>	<b>\$174</b>	<b>\$44,026</b>	<b>\$27,759</b>	<b>\$23,814</b>	<b>\$3,944</b>

<b>2008 Total All Hospitals</b>		<b>\$4,328,762</b>	<b>\$1,678,951</b>	<b>\$2,013,725</b>	<b>(\$334,774)</b>	<b>\$2,117,778</b>	<b>\$722,499</b>	<b>\$1,027,370</b>	<b>(\$304,871)</b>	<b>\$304,918</b>	<b>\$163,942</b>	<b>\$133,237</b>	<b>\$30,705</b>	<b>\$2,968,535</b>	<b>\$1,831,051</b>	<b>\$1,339,601</b>	<b>\$491,450</b>
---------------------------------	--	--------------------	--------------------	--------------------	--------------------	--------------------	------------------	--------------------	--------------------	------------------	------------------	------------------	-----------------	--------------------	--------------------	--------------------	------------------

<b>2008-2007 Percent Change</b>		<b>9.3</b>	<b>4.4</b>	<b>5.4</b>		<b>12.7</b>	<b>3.0</b>	<b>9.8</b>		<b>8.2</b>	<b>9.7</b>	<b>3.2</b>		<b>6.5</b>	<b>7.1</b>	<b>4.1</b>	
<b>2007 Total Same Hospitals**</b>		<b>\$3,961,971</b>	<b>\$1,607,523</b>	<b>\$1,910,090</b>	<b>(\$302,567)</b>	<b>\$1,879,620</b>	<b>\$701,142</b>	<b>\$935,994</b>	<b>(\$234,852)</b>	<b>\$281,809</b>	<b>\$149,395</b>	<b>\$129,125</b>	<b>\$20,270</b>	<b>\$2,786,755</b>	<b>\$1,709,623</b>	<b>\$1,286,912</b>	<b>\$422,712</b>
<b>2007-2006 Percent Change</b>		<b>7.2</b>	<b>3.0</b>	<b>4.5</b>		<b>8.8</b>	<b>3.2</b>	<b>6.7</b>		<b>2.7</b>	<b>-3.5</b>	<b>1.8</b>		<b>10.5</b>	<b>10.3</b>	<b>7.5</b>	
<b>2006 Total Same Hospitals**</b>		<b>\$3,697,259</b>	<b>\$1,560,715</b>	<b>\$1,828,494</b>	<b>(\$267,779)</b>	<b>\$1,728,321</b>	<b>\$679,490</b>	<b>\$877,124</b>	<b>(\$197,634)</b>	<b>\$274,505</b>	<b>\$154,800</b>	<b>\$126,862</b>	<b>\$27,938</b>	<b>\$2,521,725</b>	<b>\$1,549,942</b>	<b>\$1,197,151</b>	<b>\$352,791</b>
<b>2006-2005 Percent Change</b>		<b>7.1</b>	<b>6.1</b>	<b>3.0</b>		<b>6.5</b>	<b>4.1</b>	<b>4.0</b>		<b>3.9</b>	<b>9.1</b>	<b>-0.1</b>		<b>9.9</b>	<b>5.6</b>	<b>5.8</b>	
<b>2005 Total All Hospitals**</b>		<b>\$3,453,288</b>	<b>\$1,471,541</b>	<b>\$1,774,673</b>	<b>(\$303,132)</b>	<b>\$1,623,378</b>	<b>\$652,897</b>	<b>\$843,778</b>	<b>(\$190,881)</b>	<b>\$264,105</b>	<b>\$141,947</b>	<b>\$126,967</b>	<b>\$14,981</b>	<b>\$2,295,256</b>	<b>\$1,468,207</b>	<b>\$1,131,592</b>	<b>\$336,615</b>
<b>Payor Mix FY 2008</b>		<b>44.5%</b>				<b>21.8%</b>				<b>3.1%</b>				<b>30.5%</b>			
<b>Payor Mix FY 2007</b>		<b>44.5%</b>				<b>21.1%</b>				<b>3.2%</b>				<b>31.3%</b>			

Source: WVHCA Uniform Financial Report of Hospitals FY 2008

NA: Not Applicable; NR: Not Reported; FP: For-profit; NFP: Not-for-profit; ST: State owned

\*Richwood did not submit a UFR for 2007 or 2008. The hospital closed in June 2008.

\*\*Due to hospital closures, data for Guyan Valley, Richwood, St. Luke's and WV Rehab was removed from the prior years.

**Table 10**  
**West Virginia Hospitals - All Facilities**  
**FY 2006 - FY 2008 Comparison of Total Wages and Benefits**  
(Dollars in Thousands)

Employee Classification	FY 2006 Total Wages and Benefits	FY 2007 Total Wages and Benefits	FY 2008 Total Wages and Benefits	2007-2008 Percent Increase Total Wages & Benefits	2006-2008 Percent Increase Total Wages & Benefits	FY 2006 Total FTEs	FY 2007 Total FTEs	FY 2008 Total FTEs	2007-2008 Percent Change Total FTEs	2006-2008 Percent Change Total FTEs
Management Supervision	\$253,170	\$256,553	\$270,590	5.5	6.9	2,885	2,848	2,871	0.8	-0.5
Technicians and Specialists	460,315	481,311	506,254	5.2	10.0	7,960	8,107	8,339	2.9	4.8
Registered Nurses	605,550	631,158	676,395	7.2	11.7	8,835	8,982	9,225	2.7	4.4
Licensed Vocational Practical Nurses	78,190	76,680	78,418	2.3	0.3	1,836	1,780	1,763	-1.0	-4.0
Aides, Orderlies, Attendants	120,335	122,909	131,614	7.1	9.4	4,023	3,997	4,108	2.8	2.1
Physicians	140,307	137,867	144,306	4.7	2.8	436	426	440	3.2	0.8
Interns, Residents & Fellows	29,572	31,741	33,745	6.3	14.1	519	548	558	1.9	7.5
Non-Physician Medical Practitioners	29,416	38,605	38,915	0.8	32.3	289	368	364	-1.1	25.8
Environmental, Hotel and Food Service	122,075	123,177	125,819	2.1	3.1	4,200	4,164	4,106	-1.4	-2.2
Clerical and Other Administrative	201,298	200,738	207,485	3.4	3.1	5,962	5,837	5,856	0.3	-1.8
Other Employee Classification	14,517	14,021	19,732	40.7	35.9	441	424	518	22.2	17.6
<b>TOTAL</b>	<b>\$2,054,745</b>	<b>\$2,114,760</b>	<b>\$2,233,271</b>	<b>5.6</b>	<b>8.7</b>	<b>37,387</b>	<b>37,480</b>	<b>38,149</b>	<b>1.8</b>	<b>2.0</b>
<b>Percent Change From Prior Year</b>	<b>4.5</b>	<b>2.9</b>	<b>5.6</b>			<b>1.2</b>	<b>0.2</b>	<b>1.8</b>		

FTE: Full-Time Equivalent

**Table 11**  
**West Virginia Hospitals - All Facilities**  
**FY 2006 - FY 2008 Comparison of Full-Time Equivalents (FTEs) and Total Wages and Salaries**

Hospitals	FY 2006			FY 2007			FY 2008			FY 2006-7	FY 2007-8	FY 2006-8	
	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE				
<b>General Acute Care Hospitals</b>													
Beckley ARH	NFP	556	\$33,087,152	\$59,491	550	\$33,811,188	\$61,441	595	\$34,050,097	\$57,214	3.3	-6.9	-3.8
Bluefield Regional	NFP	683	37,716,103	55,249	689	36,305,224	52,680	743	40,499,179	54,480	-4.6	3.4	-1.4
Cabell Huntington	NFP	1,682	123,452,724	73,415	1,830	140,528,714	76,808	1,918	149,801,434	78,088	4.6	1.7	6.4
CAMC	NFP	4,778	283,563,581	59,344	4,872	285,924,231	58,690	5,113	326,456,939	63,843	-1.1	8.8	7.6
CAMC Teays Valley	NFP	242	12,869,947	53,179	297	17,037,956	57,374	323	20,184,878	62,453	7.9	8.9	17.4
Camden-Clark	NFP	1,301	68,585,602	52,730	1,284	67,171,698	52,316	1,418	71,222,905	50,225	-0.8	-4.0	-4.8
Charleston Surgical	FP	44	2,128,453	48,111	53	2,846,383	53,949	52	3,051,775	59,219	12.1	9.8	23.1
City Hospital	NFP	896	51,279,592	57,206	902	54,689,573	60,631	861	54,010,005	62,741	6.0	3.5	9.7
Davis Memorial	NFP	642	41,405,117	64,476	654	40,609,240	62,113	660	40,574,757	61,503	-3.7	-1.0	-4.6
Fairmont General	NFP	589	34,140,543	57,973	600	35,066,925	58,431	620	38,691,947	62,455	0.8	6.9	7.7
Grant Memorial	NFP	293	13,420,701	45,749	307	12,608,768	41,055	298	13,458,996	45,130	-10.3	9.9	-1.4
Greenbrier Valley	FP	389	22,190,154	56,798	405	23,249,521	57,402	380	21,415,515	56,337	0.7	-1.9	-1.1
Jackson General	NFP	280	16,032,897	57,357	257	14,844,884	57,834	256	15,300,411	59,805	0.8	3.4	4.3
Logan Regional	FP	547	32,858,847	60,087	587	35,100,333	59,753	590	35,581,182	60,319	-0.6	0.9	0.4
Monongalia General	NFP	974	60,433,632	62,027	1,026	72,081,103	70,224	1,041	67,547,595	64,890	13.2	-7.6	4.6
Ohio Valley	NFP	784	41,131,093	52,444	809	43,345,367	53,550	846	46,272,510	54,703	2.1	2.2	4.3
Pleasant Valley	NFP	671	40,553,929	60,478	697	40,931,385	58,719	685	42,222,875	61,599	-2.9	4.9	1.9
Princeton	NFP	866	43,672,730	50,458	905	46,026,131	50,841	940	47,677,442	50,716	0.8	-0.2	0.5
Raleigh General	FP	936	46,894,593	50,117	955	51,732,715	54,180	930	50,311,579	54,113	8.1	-0.1	8.0
Reynolds Memorial	NFP	386	19,548,610	50,644	378	19,030,918	50,316	381	20,893,911	54,820	-0.6	9.0	8.2
St Francis*	NFP	653	33,468,279	51,237	613	33,344,144	54,422	618	35,427,337	57,303	6.2	5.3	11.8
St Joseph's (B)	NFP	312	15,821,568	50,743	361	18,110,636	50,196	329	17,371,590	52,863	-1.1	5.3	4.2
St Joseph's (P)	FP	758	36,615,969	48,300	464	23,094,815	49,747	677	37,788,011	55,789	3.0	12.1	15.5
St Luke's**	NFP	254	14,387,514	56,608	210	11,890,627	56,671	0	0	0	0.1	-100.0	-100.0
St Mary's	NFP	1,951	123,660,857	63,374	1,978	128,692,307	65,062	2,058	136,764,064	66,471	2.7	2.2	4.9
Stonewall Jackson	NFP	349	15,606,051	44,729	375	17,605,035	46,947	394	19,422,757	49,248	5.0	4.9	10.1
Summersville	NFP	385	21,198,935	55,059	412	22,055,252	53,562	426	24,593,681	57,756	-2.7	7.8	4.9
Thomas Memorial	NFP	1,122	59,744,092	53,248	1,120	65,368,786	58,357	1,127	68,119,778	60,458	9.6	3.6	13.5
United Hospital	NFP	1,414	87,388,776	61,816	1,427	90,830,965	63,634	1,450	94,976,293	65,523	2.9	3.0	6.0
Weirton Medical	NFP	1,118	47,706,003	42,662	1,146	49,227,735	42,948	941	51,501,955	54,742	0.7	27.5	28.3
Welch Community	ST	317	12,449,642	39,299	294	12,030,411	40,962	320	13,381,509	41,811	4.2	2.1	6.4
Wetzel County	NFP	278	14,902,422	53,695	250	12,346,317	49,312	242	12,064,316	49,926	-8.2	1.2	-7.0
Wheeling	NFP	1,667	94,826,406	56,891	1,567	91,179,441	58,180	1,586	90,477,792	57,041	2.3	-2.0	0.3
Williamson	FP	291	16,868,365	57,987	307	17,451,119	56,804	298	17,769,192	59,653	-2.0	5.0	2.9
WVU Hospitals	NFP	3,642	193,947,002	53,248	3,769	209,741,585	55,649	3,903	219,853,805	56,337	4.5	1.2	5.8
<b>Total For Profit</b>		<b>2,965</b>	<b>\$157,556,381</b>	<b>\$53,134</b>	<b>2,772</b>	<b>\$153,474,885</b>	<b>\$55,376</b>	<b>2,927</b>	<b>\$165,917,254</b>	<b>\$56,695</b>	<b>4.2</b>	<b>2.4</b>	<b>6.7</b>
<b>Total State Government</b>		<b>317</b>	<b>\$12,449,642</b>	<b>\$39,299</b>	<b>294</b>	<b>\$12,030,411</b>	<b>\$40,962</b>	<b>320</b>	<b>\$13,381,509</b>	<b>\$41,811</b>	<b>4.2</b>	<b>2.1</b>	<b>6.4</b>
<b>Total Not-For-Profit</b>		<b>28,767</b>	<b>\$1,643,551,858</b>	<b>\$57,132</b>	<b>29,286</b>	<b>\$1,710,406,133</b>	<b>\$58,403</b>	<b>29,771</b>	<b>\$1,799,439,250</b>	<b>\$60,442</b>	<b>2.2</b>	<b>3.5</b>	<b>5.8</b>
<b>Total General Acute</b>		<b>32,049</b>	<b>\$1,813,557,881</b>	<b>\$56,586</b>	<b>32,352</b>	<b>\$1,875,911,430</b>	<b>\$57,985</b>	<b>33,018</b>	<b>\$1,978,738,013</b>	<b>\$59,930</b>	<b>2.5</b>	<b>3.4</b>	<b>5.9</b>

*(continues on next page)*

**Table 11**  
**West Virginia Hospitals - All Facilities**  
**FY 2006 - FY 2008 Comparison of Full-Time Equivalents (FTEs) and Total Wages and Salaries**

Hospitals		FY 2006			FY 2007			FY 2008			FY 2006-7	FY 2007-8	FY 2006-8
		Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Percent Change in Average Salary & Benefits		
<b>Critical Access Hospitals</b>													
Boone Memorial	NFP	154	\$6,602,057	\$42,804	157	\$6,878,467	\$43,918	162	\$7,435,526	\$45,987	2.6	4.7	7.4
Braxton County	NFP	142	6,720,920	47,214	151	7,092,170	47,012	151	7,862,128	51,960	-0.4	10.5	10.1
Broaddus	NFP	159	6,091,369	38,371	152	5,339,305	35,229	153	6,059,061	39,590	-8.2	12.4	3.2
Grafton City	NFP	242	10,637,875	43,995	236	10,701,335	45,383	233	10,929,461	46,962	3.2	3.5	6.7
Hampshire	FP	121	4,224,590	35,030	113	3,919,994	34,752	113	4,805,574	42,612	-0.8	22.6	21.6
Jefferson	NFP	311	18,896,141	60,759	311	20,338,150	65,475	291	19,317,340	66,415	7.8	1.4	9.3
Minnie Hamilton	NFP	190	8,191,925	43,038	203	8,957,132	44,020	216	10,088,409	46,785	2.3	6.3	8.7
Montgomery	NFP	190	11,590,290	61,011	197	12,279,183	62,489	202	12,464,088	61,765	2.4	-1.2	1.2
Morgan County War	NFP	122	6,448,245	52,742	134	7,184,584	53,596	139	8,470,555	61,027	1.6	13.9	15.7
Plateau Medical	FP	163	8,215,367	50,364	180	9,293,099	51,746	190	10,346,396	54,349	2.7	5.0	7.9
Pocahontas	NFP	89	3,804,961	42,767	101	4,608,665	45,644	105	5,126,716	48,645	6.7	6.6	13.7
Potomac Valley	FP	183	7,251,177	39,732	178	7,425,993	41,649	178	7,513,137	42,161	4.8	1.2	6.1
Preston Memorial	NFP	190	8,830,967	46,503	195	8,932,546	45,829	199	9,933,411	49,886	-1.4	8.9	7.3
Richwood Area***	NFP	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
Roane General	NFP	255	12,452,006	48,895	244	12,282,680	50,259	264	12,488,313	47,236	2.8	-6.0	-3.4
Sistersville General	NFP	102	4,367,959	42,823	127	5,113,715	40,393	124	5,928,334	47,925	-5.7	18.6	11.9
Summers ARH	NFP	130	7,202,577	55,234	125	7,038,038	56,304	146	8,660,323	59,150	1.9	5.1	7.1
Webster County	NFP	124	4,775,206	38,578	121	4,957,837	41,076	104	5,341,832	51,520	6.5	25.4	33.5
<b>Total For Profit</b>		<b>466</b>	<b>\$19,691,134</b>	<b>\$42,236</b>	<b>471</b>	<b>\$20,639,086</b>	<b>\$43,849</b>	<b>481</b>	<b>\$22,665,107</b>	<b>\$47,087</b>	<b>3.8</b>	<b>7.4</b>	<b>11.5</b>
<b>Total Not-For-Profit</b>		<b>2,400</b>	<b>\$116,612,498</b>	<b>\$48,580</b>	<b>2,452</b>	<b>\$121,703,807</b>	<b>\$49,633</b>	<b>2,489</b>	<b>\$130,105,497</b>	<b>\$52,282</b>	<b>2.2</b>	<b>5.3</b>	<b>7.6</b>
<b>Total Critical Access Hospitals</b>		<b>2,867</b>	<b>\$136,303,632</b>	<b>\$47,548</b>	<b>2,923</b>	<b>\$142,342,893</b>	<b>\$48,702</b>	<b>2,970</b>	<b>\$152,770,604</b>	<b>\$51,440</b>	<b>2.4</b>	<b>5.6</b>	<b>8.2</b>
<b>Long Term Acute Care Hospitals (LTCH)</b>													
Cornerstone****	FP	60	\$3,574,803	\$59,256	64	\$3,890,746	\$60,669	53	\$3,514,499	\$66,482	2.4	9.6	12.2
Select Specialty	FP	90	5,634,560	62,816	87	5,635,859	65,154	83	5,646,237	68,439	3.7	5.0	9.0
<b>Subtotal For Profit</b>		<b>150</b>	<b>\$9,209,363</b>	<b>\$61,384</b>	<b>151</b>	<b>\$9,526,605</b>	<b>\$63,245</b>	<b>135</b>	<b>\$9,160,736</b>	<b>\$67,675</b>	<b>3.0</b>	<b>7.0</b>	<b>10.2</b>
<b>Total LTCH</b>		<b>150</b>	<b>\$9,209,363</b>	<b>\$61,384</b>	<b>151</b>	<b>\$9,526,605</b>	<b>\$63,245</b>	<b>135</b>	<b>\$9,160,736</b>	<b>\$67,675</b>	<b>3.0</b>	<b>7.0</b>	<b>10.2</b>
<b>Psychiatric Hospitals</b>													
Highland	NFP	155	\$6,450,850	\$41,618	153	\$6,208,937	\$40,597	158	\$6,734,777	\$42,631	-2.5	5.0	2.4
Mildred M Bateman	ST	366	14,708,984	40,137	361	14,647,487	40,548	356	16,399,426	46,044	1.0	13.6	14.7
River Park	FP	263	10,528,232	40,092	254	11,012,377	43,341	253	11,073,046	43,799	8.1	1.1	9.2
Sharpe	ST	431	17,203,253	39,876	449	17,615,428	39,222	455	19,334,099	42,535	-1.6	8.4	6.7
<b>Subtotal Private</b>		<b>418</b>	<b>\$16,979,082</b>	<b>\$40,659</b>	<b>407</b>	<b>\$17,221,314</b>	<b>\$42,310</b>	<b>411</b>	<b>\$17,807,823</b>	<b>\$43,350</b>	<b>4.1</b>	<b>2.5</b>	<b>6.6</b>
<b>Subtotal State Government</b>		<b>798</b>	<b>\$31,912,237</b>	<b>\$39,996</b>	<b>810</b>	<b>\$32,262,915</b>	<b>\$39,813</b>	<b>811</b>	<b>\$35,733,525</b>	<b>\$44,077</b>	<b>-0.5</b>	<b>10.7</b>	<b>10.2</b>
<b>Total Psychiatric Hospitals</b>		<b>1,215</b>	<b>\$48,891,319</b>	<b>\$40,224</b>	<b>1,217</b>	<b>\$49,484,229</b>	<b>\$40,648</b>	<b>1,222</b>	<b>\$53,541,347</b>	<b>\$43,832</b>	<b>1.1</b>	<b>7.8</b>	<b>9.0</b>
<b>Rehabilitation Hospitals</b>													
Huntington Rehab	FP	123	\$5,206,009	\$42,257	130	\$5,969,144	\$45,814	131	\$6,822,439	\$52,203	8.4	13.9	23.5
Mountainview	FP	295	13,170,311	44,595	282	13,317,758	47,163	269	13,357,738	49,578	5.8	5.1	11.2
Peterson Rehab	FP	154	6,044,030	39,138	156	6,402,319	41,146	153	6,540,765	42,890	5.1	4.2	9.6
Southern Hills	FP	140	5,602,646	40,048	132	5,436,892	41,314	113	5,626,500	49,805	3.2	20.6	24.4
Western Hills	FP	135	6,012,709	44,539	138	6,368,321	46,165	139	6,713,284	48,300	3.7	4.6	8.4
<b>Subtotal For Profit</b>		<b>848</b>	<b>\$36,035,705</b>	<b>\$42,502</b>	<b>838</b>	<b>\$37,494,434</b>	<b>\$44,753</b>	<b>805</b>	<b>\$39,060,726</b>	<b>\$48,548</b>	<b>5.3</b>	<b>8.5</b>	<b>14.2</b>
<b>Total Rehabilitation Hospitals</b>		<b>848</b>	<b>\$36,035,705</b>	<b>\$42,502</b>	<b>838</b>	<b>\$37,494,434</b>	<b>\$44,753</b>	<b>805</b>	<b>\$39,060,726</b>	<b>\$48,548</b>	<b>5.3</b>	<b>8.5</b>	<b>14.2</b>
<b>Total Salaries &amp; Benefits</b>		<b>37,129</b>	<b>\$2,043,997,901</b>	<b>\$55,051</b>	<b>37,480</b>	<b>\$2,114,759,590</b>	<b>\$56,423</b>	<b>38,149</b>	<b>\$2,233,271,427</b>	<b>\$58,541</b>	<b>2.5</b>	<b>3.8</b>	<b>6.3</b>
<b>Percent Change from Prior Year</b>		<b>1.5</b>	<b>4.7</b>	<b>3.2</b>	<b>0.9</b>	<b>3.5</b>	<b>2.5</b>	<b>1.8</b>	<b>5.6</b>	<b>3.8</b>			
<b>Total Expense from Table 7</b>			<b>\$4,056,487,714</b>			<b>\$4,282,706,348</b>			<b>\$4,513,932,391</b>				
<b>Percent of Total Operating Exp.</b>			<b>50.4</b>			<b>49.4</b>			<b>49.5</b>				

Source: WVHCA Uniform Financial Report of Hospitals FY 2008

NR: Not Reported; FP: For-profit; NFP: Not-for-profit; ST: State owned

\*St. Francis was purchased by Thomas Memorial Hospital on January 1, 2007 from LifePoint Hospitals, Inc, and became a not-for-profit entity. The hospital's FYE was changed to 9/30/07.

For 2007, 3 months of data comes from its operations under the ownership of LifePoint.

\*\*St. Luke's Hospital closed May 1, 2007; data for 2007 are for ten months.

\*\*\*Richwood did not submit a UFR for 2007 or 2008. The hospital closed in June 2008.

**Table 12**  
West Virginia Hospitals - All Facilities  
FY 2008 All Payor Inpatient Utilization Data, Excluding Nursery

Hospital	Inpatient Days						Inpatient Discharges						Licensed Beds	Percent Occupancy	Average Length of Stay (Days)	
	Medicare	Medicaid	PEIA	Other Govt.	Non-Govt.	Total	Medicare	Medicaid	PEIA	Other Govt.	Non-Govt.	Total				
<b>General Acute Care Hospitals</b>																
Beckley ARH	24,126	11,733	1,689	2,266	5,527	45,341	3,513	1,748	325	329	1,208	7,123	173	71.8	6.4	
Bluefield Regional	19,740	4,383	413	704	4,017	29,257	3,476	1,353	136	163	1,318	6,446	240	33.4	4.5	
Cabell Huntington	23,189	24,021	2,020	1,751	18,484	69,465	3,722	4,380	621	323	4,320	13,366	322	59.1	5.2	
CAMC	97,316	38,243	9,394	5,967	39,976	190,896	15,243	6,948	2,150	1,023	9,164	34,528	838	62.4	5.5	
CAMC Teays Valley	10,087	1,141	458	290	2,162	14,138	1,536	176	109	59	579	2,459	68	57.0	5.7	
Camden-Clark	41,540	7,624	1,483	341	10,556	61,544	6,006	1,924	378	99	2,755	11,162	273	61.8	5.5	
Charleston Surgical	2	1	1	0	2	6	1	1	1	0	1	4	35	0.0	1.5	
City Hospital	18,821	5,440	697	457	8,926	34,341	2,998	1,422	185	123	2,329	7,057	260	36.2	4.9	
Davis Memorial	12,241	2,693	775	287	2,756	18,752	2,814	794	252	69	941	4,870	90	57.1	3.9	
Fairmont General	19,716	4,785	838	458	6,110	31,907	3,366	927	214	100	1,464	6,071	207	42.2	5.3	
Grant Memorial	7,144	874	244	261	1,435	9,958	1,123	307	75	38	410	1,953	61	44.7	5.1	
Greenbrier Valley	11,983	2,263	641	556	2,394	17,837	2,589	787	206	143	837	4,562	122	40.1	3.9	
Jackson General	5,449	667	237	42	896	7,291	1,319	231	79	10	398	2,037	46	43.4	3.6	
Logan Regional	20,265	6,640	661	1,678	3,358	32,602	3,303	1,683	135	306	1,006	6,433	140	63.8	5.1	
Monongalia General	24,518	2,389	2,414	801	8,741	38,863	5,221	723	745	177	2,762	9,628	199	53.5	4.0	
Ohio Valley	17,044	10,358	253	347	9,480	37,482	3,041	1,466	72	75	2,306	6,960	453	22.7	5.4	
Pleasant Valley	14,793	27,321	360	177	6,859	49,510	2,549	1,032	123	66	932	4,702	201	67.5	10.5	
Princeton	22,869	7,374	1,234	2,082	6,067	39,626	3,888	1,734	386	341	1,700	8,049	188	57.7	4.9	
Raleigh General	32,479	9,147	1,710	3,219	7,925	54,480	5,830	2,552	493	571	2,459	11,905	300	49.8	4.6	
Reynolds Memorial	14,507	1,126	173	97	2,309	18,212	2,116	304	48	19	545	3,032	127	39.3	6.0	
St Francis	15,746	1,928	741	290	2,603	21,308	2,887	390	199	73	743	4,292	123	47.5	5.0	
St Joseph's (B)	1,540	5,842	186	52	1,996	9,616	533	307	81	28	407	1,356	95	27.7	7.1	
St Joseph's (P)	20,629	2,954	691	269	5,665	30,208	3,998	729	185	93	1,666	6,671	325	25.5	4.5	
St Mary's	56,067	15,859	3,179	1,683	18,678	95,466	8,864	2,331	603	418	3,836	16,052	393	66.6	5.9	
Stonewall Jackson	8,154	1,841	508	504	1,425	12,432	1,666	833	204	130	620	3,453	70	48.7	3.6	
Summersville	7,646	17,070	223	281	3,513	28,733	1,115	267	75	72	368	1,897	105	75.0	15.1	
Thomas Memorial	38,516	6,801	2,185	451	9,232	57,185	5,740	1,610	522	106	2,563	10,541	255	61.4	5.4	
United Hospital	48,507	10,741	2,766	1,124	11,047	74,185	6,993	2,126	682	226	2,975	13,002	375	54.2	5.7	
Weirton Medical	24,989	5,300	479	113	12,072	42,953	3,879	1,200	110	41	2,667	7,897	238	49.4	5.4	
Welch Community	2,271	18,973	177	23	1,292	22,736	320	193	34	4	278	829	124	50.2	27.4	
Wetzel County	5,316	467	76	60	1,321	7,240	935	150	23	20	326	1,454	68	29.2	5.0	
Wheeling	36,321	3,657	729	386	12,691	53,784	6,678	1,124	226	104	3,420	11,552	277	53.2	4.7	
Williamson	6,177	2,315	236	515	1,541	10,784	1,287	708	67	105	562	2,729	76	38.9	4.0	
WVU Hospitals	51,947	47,193	6,618	4,924	33,022	143,704	7,731	5,569	1,389	939	7,491	23,119	531	74.1	6.2	
<b>Total For Profit (6)</b>	<b>91,535</b>	<b>23,320</b>	<b>3,940</b>	<b>6,237</b>	<b>20,885</b>	<b>145,917</b>	<b>17,008</b>	<b>6,460</b>	<b>1,087</b>	<b>1,218</b>	<b>6,531</b>	<b>32,304</b>	<b>998</b>	<b>40.1</b>	<b>4.5</b>	
<b>Total State Government (1)</b>	<b>2,271</b>	<b>18,973</b>	<b>177</b>	<b>23</b>	<b>1,292</b>	<b>22,736</b>	<b>320</b>	<b>193</b>	<b>34</b>	<b>4</b>	<b>278</b>	<b>829</b>	<b>124</b>	<b>50.2</b>	<b>27.4</b>	
<b>Total Not-For-Profit (27)</b>	<b>667,849</b>	<b>266,871</b>	<b>40,372</b>	<b>26,196</b>	<b>241,901</b>	<b>1,243,189</b>	<b>108,952</b>	<b>41,376</b>	<b>10,012</b>	<b>5,171</b>	<b>58,547</b>	<b>224,058</b>	<b>6,276</b>	<b>54.3</b>	<b>5.5</b>	
<b>Total General Acute FY 2008 (34)</b>	<b>761,655</b>	<b>309,164</b>	<b>44,489</b>	<b>32,456</b>	<b>264,078</b>	<b>1,411,842</b>	<b>126,280</b>	<b>48,029</b>	<b>11,133</b>	<b>6,393</b>	<b>65,356</b>	<b>257,191</b>	<b>7,398</b>	<b>52.3</b>	<b>5.5</b>	
<b>Total Same Hospitals FY 2007</b>	<b>756,816</b>	<b>298,318</b>	<b>42,795</b>	<b>33,491</b>	<b>264,089</b>	<b>1,395,509</b>	<b>127,968</b>	<b>48,161</b>	<b>10,848</b>	<b>6,672</b>	<b>68,039</b>	<b>261,688</b>	<b>7,482</b>	<b>51.1</b>	<b>5.3</b>	
<b>Percent Change from FY 2007</b>	<b>0.6</b>	<b>3.6</b>	<b>4.0</b>	<b>-3.1</b>	<b>0.0</b>	<b>1.2</b>	<b>-1.3</b>	<b>-0.3</b>	<b>2.6</b>	<b>-4.2</b>	<b>-3.9</b>	<b>-1.7</b>	<b>-1.1</b>			
<b>Critical Access Hospitals</b>																
Boone Memorial	2,485	202	38	0	993	3,718	493	67	16	0	259	835	25	40.7	4.5	
Braxton County	1,314	191	37	25	544	2,111	295	60	16	5	179	555	25	23.1	3.8	
Broadbudd	4,156	16,328	20	11	3,153	23,668	266	64	4	4	60	398	72	90.1	59.5	
Grafton City	5,231	18,159	48	163	5,568	29,169	567	272	9	5	119	972	101	79.1	30.0	
Hampshire	1,961	9,168	0	0	1,195	12,324	297	31	0	0	356	684	44	76.7	18.0	
Jefferson	5,200	851	324	53	1,928	8,356	935	347	52	20	620	1,974	45	50.9	4.2	



Minnie Hamilton	1,741	8,029	46	0	638	10,454	236	36	14	0	80	366	42	68.2	28.6
Montgomery	4,625	7,833	35	14	2,022	14,529	675	59	15	6	254	1,009	69	57.7	14.4
Morgan County War	2,338	4,546	0	7	1,519	8,410	438	37	0	4	239	718	41	56.2	11.7
Plateau Medical	3,982	728	167	132	1,298	6,307	1,041	200	57	41	410	1,749	25	69.1	3.6
Pocahontas	2,432	74	21	2	1,417	3,946	357	23	10	1	149	540	25	43.2	7.3
Potomac Valley	2,686	196	67	54	587	3,590	719	73	29	21	239	1,081	25	39.3	3.3
Preston Memorial	2,155	459	89	9	407	3,119	451	215	38	3	188	895	25	34.2	3.5
Richwood Area*	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR		
Roane General	1,627	10,551	69	37	2,148	14,432	373	69	21	8	294	765	60	65.9	18.9
Sistersville General	537	17	6	0	409	969	117	7	3	0	92	219	12	22.1	4.4
Summers ARH	12,000	498	49	50	157	12,754	800	53	20	12	53	938	61	57.3	13.6
Webster County	932	92	26	10	188	1,248	187	29	11	1	58	286	15	22.8	4.4
<b>Total For Profit (3)</b>	<b>8,629</b>	<b>10,092</b>	<b>234</b>	<b>186</b>	<b>3,080</b>	<b>22,221</b>	<b>2,057</b>	<b>304</b>	<b>86</b>	<b>62</b>	<b>1,005</b>	<b>3,514</b>	<b>94</b>	<b>64.8</b>	<b>6.3</b>
<b>Total Not-For-Profit (15)</b>	<b>46,773</b>	<b>67,830</b>	<b>808</b>	<b>381</b>	<b>21,091</b>	<b>136,883</b>	<b>6,190</b>	<b>1,338</b>	<b>229</b>	<b>69</b>	<b>2,644</b>	<b>10,470</b>	<b>618</b>	<b>60.7</b>	<b>13.1</b>
<b>Total Critical Access FY 2008 (18)</b>	<b>55,402</b>	<b>77,922</b>	<b>1,042</b>	<b>567</b>	<b>24,171</b>	<b>159,104</b>	<b>8,247</b>	<b>1,642</b>	<b>315</b>	<b>131</b>	<b>3,649</b>	<b>13,984</b>	<b>712</b>	<b>61.2</b>	<b>11.4</b>
<b>Total Critical Access FY 2007</b>	<b>49,917</b>	<b>88,503</b>	<b>879</b>	<b>968</b>	<b>20,484</b>	<b>160,751</b>	<b>8,503</b>	<b>1,819</b>	<b>263</b>	<b>160</b>	<b>2,717</b>	<b>13,462</b>	<b>712</b>	<b>61.9</b>	<b>11.9</b>
<b>Percent Change from FY 2007</b>	<b>11.0</b>	<b>-12.0</b>	<b>18.5</b>	<b>-41.4</b>	<b>18.0</b>	<b>-1.0</b>	<b>-3.0</b>	<b>-9.7</b>	<b>19.8</b>	<b>-18.1</b>	<b>34.3</b>	<b>3.9</b>	<b>0.0</b>		

**Long Term Acute Care Hospitals (LTCH)**

Cornerstone	5,925	228	0	0	2,131	8,284	208	8	0	0	85	301	28	81.1	27.5
Select Specialty	7,990	0	0	130	815	8,935	287	0	0	7	24	318	32	76.5	28.1
<b>Total LTCH FY 2008</b>	<b>13,915</b>	<b>228</b>	<b>0</b>	<b>130</b>	<b>2,946</b>	<b>17,219</b>	<b>495</b>	<b>8</b>	<b>0</b>	<b>7</b>	<b>109</b>	<b>619</b>	<b>60</b>	<b>78.6</b>	<b>27.8</b>
<b>Total LTCH FY 2007</b>	<b>12,857</b>	<b>276</b>	<b>0</b>	<b>272</b>	<b>4,331</b>	<b>17,736</b>	<b>513</b>	<b>8</b>	<b>0</b>	<b>6</b>	<b>163</b>	<b>690</b>	<b>60</b>	<b>81.0</b>	<b>25.7</b>
<b>Percent Change from FY 2007</b>	<b>8.2</b>	<b>-17.4</b>		<b>-52.2</b>	<b>-32.0</b>	<b>-2.9</b>	<b>-3.5</b>	<b>0.0</b>			<b>16.7</b>	<b>-33.1</b>	<b>-10.3</b>	<b>0.0</b>	

**Psychiatric Hospitals**

Highland	2,119	5,215	321	2,900	2,303	12,858	158	414	40	230	212	1,054	80	44.0	12.2
Mildred M Bateman	6,743	10,275	78	0	19,893	36,989	183	165	4	0	286	638	90	112.6	58.0
River Park	4,544	26,780	378	96	6,614	38,412	287	393	40	9	490	1,219	165	63.8	31.5
Sharpe	8,949	9,721	40	287	39,098	58,095	149	162	1	6	649	967	150	106.1	60.1
<b>Total Private (2)</b>	<b>6,663</b>	<b>31,995</b>	<b>699</b>	<b>2,996</b>	<b>8,917</b>	<b>51,270</b>	<b>445</b>	<b>807</b>	<b>80</b>	<b>239</b>	<b>702</b>	<b>2,273</b>	<b>245</b>	<b>57.3</b>	<b>22.6</b>
<b>Total State Government (2)</b>	<b>15,692</b>	<b>19,996</b>	<b>118</b>	<b>287</b>	<b>58,991</b>	<b>95,084</b>	<b>332</b>	<b>327</b>	<b>5</b>	<b>6</b>	<b>935</b>	<b>1,605</b>	<b>240</b>	<b>108.5</b>	<b>59.2</b>
<b>Total Psychiatric FY 2008 (4)</b>	<b>22,355</b>	<b>51,991</b>	<b>817</b>	<b>3,283</b>	<b>67,908</b>	<b>146,354</b>	<b>777</b>	<b>1,134</b>	<b>85</b>	<b>245</b>	<b>1,637</b>	<b>3,878</b>	<b>485</b>	<b>82.7</b>	<b>37.7</b>
<b>Total Psychiatric FY 2007 (4)</b>	<b>18,468</b>	<b>37,642</b>	<b>1,216</b>	<b>2,123</b>	<b>83,814</b>	<b>143,263</b>	<b>1,111</b>	<b>1,204</b>	<b>132</b>	<b>203</b>	<b>2,114</b>	<b>4,764</b>	<b>485</b>	<b>80.9</b>	<b>30.1</b>
<b>Percent Change from FY 2007</b>	<b>21.0</b>	<b>38.1</b>	<b>-32.8</b>	<b>54.6</b>	<b>-19.0</b>	<b>2.2</b>	<b>-30.1</b>	<b>-5.8</b>	<b>-35.6</b>	<b>20.7</b>	<b>-22.6</b>	<b>-18.6</b>	<b>0.0</b>		

**Rehabilitation Hospitals**

Huntington Rehab	9,706	205	0	90	5,220	15,221	699	10	0	8	351	1,068	52	80.2	14.3
Mountainview	16,824	669	0	595	9,206	27,294	993	30	0	20	477	1,520	96	77.9	18.0
Peterson Rehab	9,321	30,010	0	0	15,653	54,984	321	60	0	0	286	667	172	87.6	82.4
Southern Hills	9,510	37	0	61	2,559	12,167	751	2	0	9	243	1,005	60	55.6	12.1
Western Hills	10,957	13	0	69	2,912	13,951	859	1	0	5	217	1,082	40	95.6	12.9
<b>Total Rehabilitation FY 2008 (5)</b>	<b>56,318</b>	<b>30,934</b>	<b>0</b>	<b>815</b>	<b>35,550</b>	<b>123,617</b>	<b>3,623</b>	<b>103</b>	<b>0</b>	<b>42</b>	<b>1,574</b>	<b>5,342</b>	<b>420</b>	<b>80.6</b>	<b>23.1</b>
<b>Total Rehabilitation FY 2007</b>	<b>59,859</b>	<b>32,235</b>	<b>0</b>	<b>860</b>	<b>29,082</b>	<b>122,036</b>	<b>3,819</b>	<b>90</b>	<b>0</b>	<b>46</b>	<b>1,241</b>	<b>5,196</b>	<b>420</b>	<b>79.6</b>	<b>23.5</b>
<b>Percent Change from FY 2007</b>	<b>-5.9</b>	<b>-4.0</b>		<b>-5.2</b>	<b>22.2</b>	<b>1.3</b>	<b>-5.1</b>	<b>14.4</b>			<b>-8.7</b>	<b>26.8</b>	<b>2.8</b>	<b>0.0</b>	

<b>2008 Total Hospitals (63)</b>	<b>909,645</b>	<b>470,239</b>	<b>46,348</b>	<b>37,251</b>	<b>394,653</b>	<b>1,858,136</b>	<b>139,422</b>	<b>50,916</b>	<b>11,533</b>	<b>6,818</b>	<b>72,325</b>	<b>281,014</b>	<b>9,075</b>	<b>56.1</b>	<b>6.6</b>
----------------------------------	----------------	----------------	---------------	---------------	----------------	------------------	----------------	---------------	---------------	--------------	---------------	----------------	--------------	-------------	------------

<b>2007 Total Same Hospitals**</b>	<b>897,917</b>	<b>456,974</b>	<b>44,890</b>	<b>37,714</b>	<b>401,800</b>	<b>1,839,295</b>	<b>141,914</b>	<b>51,282</b>	<b>11,243</b>	<b>7,087</b>	<b>74,274</b>	<b>285,800</b>	<b>9,159</b>	<b>55.0</b>	<b>6.4</b>
<b>2008-2007 Percent Change</b>	<b>1.3</b>	<b>2.9</b>	<b>3.2</b>	<b>-1.2</b>	<b>-1.8</b>	<b>1.0</b>	<b>-1.8</b>	<b>-0.7</b>	<b>2.6</b>	<b>-3.8</b>	<b>-2.6</b>	<b>-1.7</b>	<b>-0.9</b>		
<b>2006 Total Same Hospitals**</b>	<b>894,291</b>	<b>444,612</b>	<b>42,282</b>	<b>37,419</b>	<b>387,504</b>	<b>1,806,108</b>	<b>141,348</b>	<b>52,224</b>	<b>10,804</b>	<b>7,180</b>	<b>74,016</b>	<b>285,572</b>	<b>9,304</b>	<b>53.2</b>	<b>6.3</b>
<b>2007-2006 Percent Change</b>	<b>0.4</b>	<b>2.8</b>	<b>6.2</b>	<b>0.8</b>	<b>3.7</b>	<b>1.8</b>	<b>0.4</b>	<b>-1.8</b>	<b>4.1</b>	<b>-1.3</b>	<b>0.3</b>	<b>0.1</b>	<b>-1.6</b>		

Source: WVHCA Uniform Financial Report of Hospitals FY 2007

NR: Not Reported

\*Richwood did not submit a UFR for 2007 or 2008. The hospital closed in June 2008.

\*\*Due to hospital closures, data for Guyan Valley, Richwood, St. Luke's and WV Rehab was removed from the prior years.

**Table 13**  
West Virginia Hospitals - All Facilities  
FY 2008 Selected Outpatient Utilization Data

Hospital		2008 Outpatient Visits	Percent Change from Prior Year	2008 Emergency Department Visits	Percent Change from Prior Year	2008 Ambulatory Surgeries	Percent Change from Prior Year	2008 Observation Visits	Percent Change from Prior Year	2008 Home Health Visits	Percent Change from Prior Year	2008 Hospice Visits	Percent Change from Prior Year
<b>General Acute Care Hospitals</b>													
Beckley ARH	NFP	60,553	8.3	23,666	17.5	4,064	-11.8	1,767	-10.4	NA		NA	
Bluefield Regional	NFP	66,723	-15.2	36,700	12.0	4,826	-25.1	881	-48.4	NA		NA	
Cabell Huntington	NFP	342,371	16.2	52,708	1.2	13,427	4.8	5,510	4.6	20,100	-1.6	NA	
CAMC	NFP	512,176	0.3	82,067	4.5	23,784	0.0	12,797	8.5	NA		NA	
CAMC Teays Valley	NFP	65,669	11.4	16,793	2.5	1,805	8.5	612	68.6	NA		NA	
Camden-Clark*	NFP	190,186	9.6	35,559	-5.0	18,569	-11.9	6,520	-14.1	0	-100.0	0	-100.0
Charleston Surgical	FP	2,806	-3.2	NA	NA	4,310	20.5	NA	NA	NA		NA	
City Hospital	NFP	131,517	0.6	39,412	4.1	5,892	-0.3	1,753	18.7	NA		NA	
Davis Memorial	NFP	88,302	-0.5	25,369	-10.3	6,301	-5.6	2,014	8.6	7,618	11.2	NA	
Fairmont General	NFP	107,706	2.8	35,522	9.0	3,272	-7.4	1,998	15.4	11,589	4.5	NA	
Grant Memorial	NFP	42,181	16.9	12,165	-19.1	826	4.8	252	-8.7	3,179	-25.3	2,147	34.8
Greenbrier Valley	FP	56,670	10.4	27,560	2.0	5,391	-3.1	1,763	-17.6	NA		NA	
Jackson General	NFP	33,133	3.7	10,949	7.4	105	101.9	0	NA	NA		NA	
Logan Regional	FP	90,710	6.1	42,702	-3.5	4,968	4.2	1,223	11.4	NA		NA	
Monongalia General	NFP	83,264	11.1	22,639	3.0	9,695	8.0	3,624	10.3	NA		12,649	0.4
Ohio Valley	NFP	125,524	-4.6	26,656	2.8	2,681	-1.5	2,297	-10.8	NA		NA	
Pleasant Valley	NFP	109,261	11.2	17,145	2.3	2,041	13.1	1,261	1.9	21,982	-24.6	2,377	24.9
Princeton*	NFP	106,651	13.1	50,120	6.7	17,596	-6.8	3,538	-3.3	0	-100.0	NA	
Raleigh General	FP	77,587	-1.6	62,520	13.9	8,507	0.5	7,443	-1.9	NA		NA	
Reynolds Memorial	NFP	59,758	-2.6	13,218	-1.6	1,715	17.6	1,189	-5.1	8,409	11.7	NA	
St Francis	NFP	83,930	3.1	16,828	3.9	16,666	14.3	2,334	64.5	NA		NA	
St Joseph's (B)	NFP	60,256	-8.5	19,044	25.8	2,175	-11.3	1,247	-12.3	5,265	-1.2	1,802	-6.8
St Joseph's (P)	FP	110,959	8.6	37,148	12.0	3,934	-26.9	3,296	-15.2	NA		NA	
St Mary's*	NFP	182,257	2.8	72,669	21.4	10,925	11.3	5,182	8.8	3,017	-82.5	NA	
Stonewall Jackson	NFP	55,524	4.8	12,301	-0.8	1,682	27.0	0	NA	5,753	-3.7	NA	
Summersville	NFP	50,374	6.1	26,021	0.5	3,206	-1.1	344	5.8	NA		NA	
Thomas Memorial	NFP	126,727	4.1	35,081	0.4	15,773	4.4	5,524	-16.8	14,026	-11.7	NA	
United Hospital	NFP	314,478	1.1	39,486	-0.7	9,886	3.4	2,570	16.1	17,275	-3.7	17,407	-1.0
Weirton Medical	NFP	156,247	-8.9	41,550	9.0	4,527	-3.0	0	NA	9,452	6.6	NA	
Welch Community	ST	32,642	27.7	9,059	-6.7	157	-3.7	376	-30.6	NA		NA	
Wetzel County*	NFP	57,628	4.8	10,887	1.2	1,342	-5.2	660	-4.8	0	-100.0	NA	
Wheeling	NFP	294,591	1.3	39,017	4.1	0	NA	3,202	-12.4	15,194	1.5	NA	
Williamson	FP	31,200	-10.7	20,050	-0.2	1,282	-4.8	1,220	-23.6	NA		NA	
WVU Hospitals	NFP	483,900	6.2	27,483	-5.3	9,751	-10.6	5,324	-7.0	NA		NA	
<b>Total For-Profit</b>		<b>369,932</b>	<b>4.0</b>	<b>189,980</b>	<b>5.9</b>	<b>28,392</b>	<b>-2.4</b>	<b>14,945</b>	<b>-8.4</b>	<b>0</b>		<b>0</b>	
<b>Total State Government</b>		<b>32,642</b>	<b>27.7</b>	<b>9,059</b>	<b>-6.7</b>	<b>157</b>	<b>-3.7</b>	<b>376</b>	<b>-30.6</b>	<b>0</b>		<b>0</b>	
<b>Total Not-For-Profit</b>		<b>3,990,887</b>	<b>3.5</b>	<b>841,055</b>	<b>4.4</b>	<b>192,532</b>	<b>-0.9</b>	<b>72,400</b>	<b>-0.7</b>	<b>142,859</b>	<b>-23.4</b>	<b>36,382</b>	<b>-13.4</b>
<b>Total General Acute</b>		<b>4,393,461</b>	<b>3.7</b>	<b>1,040,094</b>	<b>4.5</b>	<b>221,081</b>	<b>-1.1</b>	<b>87,721</b>	<b>-2.3</b>	<b>142,859</b>	<b>-23.4</b>	<b>36,382</b>	<b>-13.4</b>
<b>Critical Access Hospitals</b>													
Boone Memorial*	NFP	24,703	0.3	14,561	18.6	541	13.9	282	145.2	0	-100.0	NA	
Braxton County	NFP	21,474	13.3	11,471	-3.2	NA	NA	729	17.2	4,125	-4.0	NA	
Broadbudd	NFP	17,030	6.2	8,235	1.7	NA	NA	201	NA	NA		NA	
Grafton City	NFP	15,487	-1.3	6,448	0.4	354	-22.7	365	28.1	NA		NA	
Hampshire**	FP	12,472	4.1	6,612	7.7	209	-27.4	180	-24.7	0	-100.0	NA	
Jefferson	NFP	41,803	-2.4	18,902	5.5	2,615	NA	847	9.7	8,600	-3.4	NA	
Minnie Hamilton	NFP	17,556	4.8	1,593	-4.1	NA	NA	445	-6.5	NA		NA	
Montgomery	NFP	25,393	3.2	8,909	6.5	1,017	-5.5	0	NA	NA		NA	



Morgan County War**	NFP	24,317	151.1	5,742	8.0	158	-38.5	189	10.5	0	-100.0	NA	
Plateau Medical	FP	11,733	7.0	11,008	1.8	1,030	27.0	1,088	11.8	NA		NA	
Pocahontas	NFP	5,881	8.6	3,961	-0.4	NA		0		2,428	2.6	NA	
Potomac Valley**	FP	26,820	1.1	12,647	1.6	1,313	-2.3	161	34.2	0	-100.0	3,565	64.8
Preston Memorial	NFP	39,037	0.6	9,464	6.9	490	-19.9	501	-2.5	5,306	-18.0	NA	
Richwood Area***	NFP	0		NR		NR		0		NR		NR	
Roane General*	NFP	23,725	3.5	8,116	-1.5	471	-17.8	791	-3.9	0	-100.0	NA	
Sistersville General	NFP	16,708	30.1	4,302	-42.0	NA		189	38.0	NA		2,996	36.7
Summers ARH	NFP	19,046	0.5	6,089	1.4	356	-22.9	444	31.0	NA		NA	
Webster County	NFP	7,217	-24.6	7,056	-17	NA		349	76.3	NA		NA	
<b>Total For-Profit</b>		<b>51,025</b>	<b>3.1</b>	<b>30,267</b>	<b>2.9</b>	<b>2,552</b>	<b>4.5</b>	<b>1,429</b>	<b>7.3</b>	<b>0</b>	<b>-100.0</b>	<b>3,565</b>	<b>64.8</b>
<b>Total Not-For-Profit</b>		<b>299,377</b>	<b>7.8</b>	<b>114,849</b>	<b>0.0</b>	<b>6,002</b>	<b>53.4</b>	<b>5,332</b>	<b>19.8</b>	<b>20,459</b>	<b>-22.0</b>	<b>2,996</b>	<b>36.7</b>
<b>Total Critical Access</b>		<b>350,402</b>	<b>7.1</b>	<b>145,116</b>	<b>0.6</b>	<b>8,554</b>	<b>34.6</b>	<b>6,761</b>	<b>16.9</b>	<b>20,459</b>	<b>-30.1</b>	<b>6,561</b>	<b>50.7</b>

**Long Term Acute Care (LTCH)**

Cornerstone	FP	NA		NA		NA		NA		NA		NA	
Select Specialty	FP	NA		NA		NA		NA		NA		NA	
<b>Total LTCHs</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>	

**Psychiatric Hospitals**

Highland	NFP	0		NA		NA		NA		NA		NA	
Mildred M Bateman	ST	0		NA		NA		NA		NA		NA	
River Park	FP	0		NA		NA		NA		NA		NA	
Sharpe	ST	0		NA		NA		NA		NA		NA	
<b>Total Private</b>		<b>0</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>	
<b>Total State Government</b>		<b>0</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>	
<b>Total Psychiatric Hospitals</b>		<b>0</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>	

**Rehabilitation Hospitals**

Huntington Rehab	FP	2,136	-43.8	NA		NA		NA		NA		NA	
Mountainview	FP	6,710	15.6	NA		NA		NA		NA		NA	
Peterson Rehab	FP	1,705	-8.4	NA		NA		NA		NA		NA	
Southern Hills	FP	4,631	-19.2	NA		NA		NA		NA		NA	
Western Hills	FP	18,511	-2.2	NA		NA		NA		NA		NA	
<b>Total Rehabilitation Hospitals</b>		<b>33,693</b>	<b>-6.7</b>	<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>		<b>NA</b>	

<b>2008 Total Hospitals</b>		<b>4,777,556</b>	<b>3.9</b>	<b>1,185,210</b>	<b>4.0</b>	<b>229,635</b>	<b>-0.1</b>	<b>94,482</b>	<b>-1.1</b>	<b>163,318</b>	<b>-24.3</b>	<b>42,943</b>	<b>-7.4</b>
<b>2007 Total Same Hospitals****</b>		<b>4,600,422</b>	<b>2.4</b>	<b>1,139,400</b>	<b>2.9</b>	<b>229,893</b>	<b>-2.4</b>	<b>95,543</b>	<b>-3.4</b>	<b>215,855</b>	<b>-8.2</b>	<b>46,354</b>	<b>-4.8</b>
<b>2006 Total Same Hospitals****</b>		<b>4,493,426</b>		<b>1,107,411</b>		<b>235,521</b>		<b>98,924</b>		<b>235,159</b>		<b>48,694</b>	

Source: WVHCA Uniform Financial Report of Hospitals FY 2008

NA: Not Applicable; NR: Not Reported; FP: For-profit; NFP: Not-for-profit; ST: State owned

\* LHC Group purchased the home health services from Boone Memorial, Camden-Clark, Princeton, Roane General, St. Mary's, and Wetzel County hospitals in FY 2007.

\*\* Northern West Virginia Home Health purchased and consolidated the home health services from Hampshire Memorial, Morgan County War, and Potomac Valley in FY2007.

\*\*\*Richwood did not submit a UFR for 2008. The hospital closed in June 2008.

\*\*Due to hospital closures, data for Guyan Valley, Richwood, St. Luke's and WV Rehab was removed from the prior years.

**Table 14**  
 West Virginia Hospital Acute Inpatient Discharges\*  
 Top 10 Diagnosis-Related Groups (DRGs) 2006 and nine months of 2007\*\*  
 Ranked by Number and Percent of Discharges

DRG	Description	Discharges			Percent			Average Charge		
		2006	2007**	2008	2006	2007	2008	2006	2007**	2008
391	Normal Newborn	13,806	10,787		4.8	5.1		\$1,179	\$1,365	
373	Vaginal Delivery w/o Complicating Diagnoses	10,818	8,331		3.8	3.9		4,452	5,466	
430	Psychoses	9,726	7,493		3.4	3.5		9,057	9,765	
88	Chronic Obstructive Pulmonary Disease	10,158	7,367		3.6	3.4		9,425	10,669	
127	Heart Failure & Shock	9,487	6,586		3.3	3.1		10,910	12,410	
89	Simple Pneumonia & Pleurisy Age >17 w CC	8,860	6,206		3.1	2.9		11,286	12,624	
544	Major Joint Replacement Or Reattachment Of Lower Extremity	5,255	4,171		1.8	2.0		26,602	28,322	
143	Chest Pain	5,270	3,993		1.8	1.9		7,620	8,620	
371	Cesarean Section w/o CC	5,079	3,975		1.8	1.9		7,599	8,634	
182	Esophagitis, Gastroent & Misc Digest Disorders Age >17 w CC	6,169	3,953		2.2	1.9		8,911	10,249	
	<b>Subtotal</b>	<b>84,628</b>	<b>62,862</b>		<b>29.6</b>	<b>29.4</b>		<b>\$8,570</b>	<b>\$9,536</b>	
	<b>Percent Change of Average Charge from Prior Year</b>								<b>11.3%</b>	
	<b>Total All other DRGs</b>	<b>201,054</b>	<b>150,727</b>		<b>70.4</b>	<b>70.6</b>		<b>\$16,542</b>	<b>\$18,219</b>	
	<b>Percent Change of Average Charge from Prior Year</b>								<b>10.1%</b>	
	<b>Total</b>	<b>285,682</b>	<b>213,589</b>		<b>100.0</b>	<b>100.0</b>		<b>\$14,180</b>	<b>\$15,663</b>	
	<b>Percent Change of Average Charge from Prior Year</b>								<b>10.5%</b>	

**Table 14a**  
 West Virginia Hospital Acute Inpatient Discharges\*  
 Top 10 Diagnosis-Related Groups (MSDRGs\*\*\*) October-December, 2007\*\* & 2008  
 Ranked by Number and Percent of Discharges

MSDRG	Description	Discharges			Percent			Average Charge		
		2006	2007**	2008	2006	2007**	2008	2006	2007**	2008
795	Normal newborn		3,072	14,160		4.7	5.1		\$1,352	\$1,466
775	Vaginal delivery w/o complicating diagnoses		2,585	10,973		3.9	4.0		5,847	5,375
885	Psychoses		2,372	9,774		3.6	3.5		10,847	10,405
392	Esophagitis, gastroent & misc digest disorders w/o MCC		1,639	6,585		2.5	2.4		8,913	8,414
470	Major joint replacement or reattachment of lower extremity w/o MCC		1,216	5,310		1.9	1.9		29,055	29,359
192	Chronic obstructive pulmonary disease w/o CC/MCC		1,103	5,133		7.0	1.9		8,445	8,543
194	Simple pneumonia & pleurisy w CC		1,198	5,043		7.0	1.8		11,492	11,485
766	Cesarean section w/o CC/MCC		1,228	4,789		1.9	1.7		9,015	8,096
313	Chest pain		1,015	4,114		1.5	1.5		9,209	8,536
690	Cellulitis w/o MCC		907	3,991		1.5	1.4		8,950	8,350
	<b>Subtotal</b>		<b>16,335</b>	<b>69,872</b>		<b>24.9</b>	<b>25.2</b>		<b>\$8,929.67</b>	<b>\$8,611.95</b>
	<b>Percent Change of Average Charge from Prior Year</b>									<b>-3.6%</b>
	<b>All other MSDRGs</b>		<b>49,386</b>	<b>207,290</b>		<b>75.1</b>	<b>74.8</b>		<b>\$18,899.38</b>	<b>\$19,149.78</b>
	<b>Percent Change of Average Charge from Prior Year</b>									<b>1.3%</b>
	<b>Total</b>		<b>65,721</b>	<b>277,162</b>		<b>100.0</b>	<b>100.0</b>		<b>\$16,415.03</b>	<b>\$16,493.21</b>
	<b>Percent Change of Average Charge from Prior Year</b>									<b>0.5%</b>

Source: Uniform Billing discharge data reported by hospitals.

\*Acute Discharges as defined by Provider number

\*\* Effective October 1, 2007, HCA adopted grouper version 25 Medicare Severity Diagnostic Related Groups (MSDRGs). This classification system results in greater definition and patient severity of illness reporting.

Due to the significant change, we have elected to present data as of 10/01/07 and after on a separate table.

\*\*\*Medicare Severity Diagnosis Related Groups effective 10/01/2007

**Table 15**  
 West Virginia Hospital Acute Inpatient Discharges\*  
 Top 10 Diagnosis-Related Groups (DRGs) 2006 and nine months of 2007\*\*  
 Ranked by Percent of Charges  
 (Dollars in Thousands)

DRG	Description	Total Charges			Percent			Discharges		
		2006	2007**	2008	2006	2007**	2008	2006	2007**	2008
544	Major Joint Replacement Or Reattachment Of Lower Extremity	\$139,794	\$118,130		3.5	3.5		5,255	4,171	
127	Heart Failure & Shock	103,502	81,735		2.6	2.4		9,487	6,586	
88	Chronic Obstructive Pulmonary Disease	95,737	78,597		2.4	2.3		10,158	7,367	
89	Simple Pneumonia & Pleurisy Age >17 w CC	99,994	78,342		2.5	2.3		8,860	6,206	
430	Psychoses	88,085	73,165		2.2	2.2		9,726	7,493	
541	Ecmo Or Trach w Mv 96+Hrs Or Pdx Exc Face, Mouth & Neck w Maj O.R.	82,118	64,583		2.0	1.9		369	312	
558	Major Joint Replacement Or Reattachment Of Lower Extremity	82,775	56,855		2.0	1.7		3,140	2,024	
565	Respiratory System Diagnosis With Ventilator Support 96+ Hours	17,236	53,964		0.4	1.6		225	711	
576	Septicemia W/O Mv96+ Hours Age >17 ****	16,381	52,814		0.4	1.6		970	2,765	
557	Percutaneous Cardiovascular Proc W Drug-Eluting Stent w Major Cv Dx	80,862	52,653		2.0	1.6		2,438	1,464	
	<b>Subtotal</b>	<b>\$806,484</b>	<b>\$710,838</b>		<b>19.9</b>	<b>21.2</b>		<b>50,628</b>	<b>39,099</b>	
	<b>All Other DRGs</b>	<b>\$3,244,621</b>	<b>\$2,634,691</b>		<b>80.1</b>	<b>78.8</b>		<b>235,054</b>	<b>174,490</b>	
	<b>Total</b>	<b>\$4,051,106</b>	<b>\$3,345,528</b>		<b>100.0</b>	<b>100.0</b>		<b>285,682</b>	<b>213,589</b>	

**Table 15a**  
 West Virginia Hospital Acute Inpatient Discharges\*  
 Top 10 Diagnosis-Related Groups (MSDRGs\*\*\*) October-December, 2007\*\* & 2008  
 Ranked by Percent of Charges  
 (Dollars in Thousands)

MSDRG	Description	Total Charges			Percent			Discharges		
		2006	2007**	2008	2006	2007**	2008	2006	2007**	2008
470	Major joint replacement or reattachment of lower extremity w/o MCC		\$35,331	\$155,895		3.3	3.4		1,216	5,310
247	Perc cardiovasc proc w drug-eluting stent w/o MCC		23,365	107,144		2.2	2.3		789	3,514
885	Psychoses		25,728	101,698		2.4	2.2		2,372	9,774
3	ECMO or trach w MV 96+hrs or PDX exc face, mouth & neck w/maj O.R.		17,643	80,895		1.6	1.8		93	372
871	Septicemia w/o MV 96+ hours w MCC		14,369	72,310		1.3	1.6		659	3,044
207	Respiratory System diagnosis w/ventilator support 96+hours		10,349	62,646		1.0	1.4		158	917
775	Vaginal delivery w/o complicating diagnoses		15,116	58,985		1.4	1.3		2,585	10,973
234	Coronary bypass w cardiac cath w/o MCC		15,188	58,755		1.4	1.3		236	888
194	Simple pneumonia & pleurisy w/CC		13,767	57,919		1.3	1.3		1,198	5,043
790	Extreme immaturity or respiratory distress syndrome, neonate		15,734	56,277		1.5	1.2		179	669
	<b>Subtotal</b>		<b>\$186,590</b>	<b>\$812,524</b>		<b>17.3</b>	<b>17.8</b>		<b>9,485</b>	<b>40,504</b>
	<b>All Other MSDRGs</b>		<b>\$892,222</b>	<b>\$3,758,768</b>		<b>82.7</b>	<b>82.2</b>		<b>56,236</b>	<b>236,658</b>
	<b>Total</b>		<b>\$1,078,812</b>	<b>\$4,571,292</b>		<b>100.0</b>	<b>100.0</b>		<b>65,721</b>	<b>277,162</b>

Source: Uniform Billing discharge data reported by hospitals.

\*Acute Discharges as defined by Provider number

\*\* Effective October 1, 2007, HCA adopted grouper version 25 Medicare Severity Diagnostic Related Groups (MSDRGs). This classification system results in greater definition and patient severity of illness reporting.

Due to the significant change, we have elected to present data as of 10/01/07 and after on a separate table.

\*\*\*Medicare Severity Diagnosis Related Groups effective 10/01/2007

\*\*\*\*DRG 576 effective 10/01/2006

**Table 16**  
 West Virginia Hospital Acute Inpatient Discharges\*  
 Top 10 Diagnosis-Related Groups (DRGs) 2006 and nine months of 2007\*\*\*  
 Ranked by Number and Percent of Patient Days

DRG	Description	Patient Days			Percent			Discharges			Average Length of Stay		
		2006	2007**	2008	2006	2007**	2008	2006	2007**	2008	2006	2007**	2008
430	Psychoses	76,308	57,156		5.7	5.7		9,726	7,493		7.8	7.6	
127	Heart Failure & Shock	48,822	34,327		3.6	3.4		9,487	6,586		5.1	5.2	
88	Chronic Obstructive Pulmonary Disease	46,239	34,030		3.4	3.4		10,158	7,367		4.6	4.6	
89	Simple Pneumonia & Pleurisy Age >17 w CC	47,300	33,187		3.5	3.3		8,860	6,206		5.3	5.3	
391	Normal Newborn	28,586	22,207		2.1	2.2		13,806	10,787		2.1	2.1	
576	Septicemia w/o Mv96+ Hours Age >17****	6,319	18,947		0.5	1.9		970	2,765		6.5	6.9	
373	Vaginal delivery w/o complicating diagnoses	24,054	18,823		1.8	1.9		10,818	8,331		2.2	2.3	
544	Major Joint Replacement or Reattachment of Lower Extremity	21,711	16,842		1.6	1.7		5,255	4,171		4.1	4.0	
316	Renal Failure	20,458	15,949		1.5	1.6		3,425	2,723		6.0	5.9	
182	Esophagitis, Gastroent & Misc Digest Disorders Age >17 w CC	23,925	14,979		1.8	1.5		6,169	3,953		3.9	3.8	
	<b>Subtotal</b>	<b>343,722</b>	<b>266,447</b>		<b>25.5</b>	<b>26.4</b>		<b>78,674</b>	<b>60,382</b>		<b>4.4</b>	<b>4.4</b>	
	<b>All other DRGs</b>	<b>1,001,576</b>	<b>741,718</b>		<b>74.5</b>	<b>73.6</b>		<b>207,008</b>	<b>153,207</b>		<b>4.8</b>	<b>4.8</b>	
	<b>Total</b>	<b>1,345,298</b>	<b>1,008,165</b>		<b>100.0</b>	<b>100.0</b>		<b>285,682</b>	<b>213,589</b>		<b>4.7</b>	<b>4.7</b>	

**Table 16a**  
 West Virginia Hospital Acute Inpatient Discharges\*  
 Top 10 Diagnosis-Related Groups (MSDRGs\*\*\*\*) October-December, 2007\*\* & 2008  
 Ranked by Number and Percent of Patient Days

MSDRG	Description	Patient Days			Percent			Discharges			Average Length of Stay		
		2006	2007**	2008	2006	2007**	2008	2006	2007**	2008	2006	2007**	2008
885	Psychoses		18,433	84,052		5.9	6.2		2,372	9,774		7.8	8.6
795	Normal newborn		6,266	29,276		2.0	2.2		3,072	14,160		2.0	2.1
775	Vaginal delivery w/o complicating diagnoses		5,836	25,136		1.9	1.9		2,585	10,973		2.3	2.3
194	Simple pneumonia & pleurisy w CC		5,717	24,297		1.8	1.8		1,198	5,043		4.8	4.8
871	Septicemia or severe sepsis w/o Mech Vent 96+ hours w/MCC		4,848	23,164		1.5	1.7		659	3,044		7.4	7.6
392	Esophagitis, gastroent & mis digest disorders w/o MCC		4,752	20,598		1.5	1.5		1,639	6,585		2.9	3.1
470	Major joint replacement or reattachment of lower extremity w/o MCC		4,502	19,656		1.4	1.5		1,216	5,310		3.7	3.7
192	Chronic obstructive pulmonary disease w/o CC/MCC		4,144	19,617		1.3	1.5		1,103	5,133		3.8	3.8
291	Heart failure & shock w/MCC		4,466	18,308		1.4	1.4		651	2,661		6.9	6.9
190	Chronic obstructive pulmonary disease w/MCC		3,205	17,593		1.0	1.3		535	2,891		6.0	6.1
	<b>Subtotal</b>		<b>62,169</b>	<b>281,697</b>		<b>19.8</b>	<b>20.9</b>		<b>15,030</b>	<b>65,574</b>		<b>4.1</b>	<b>4.3</b>
	<b>All other MSDRGs</b>		<b>252,255</b>	<b>1,066,654</b>		<b>80.2</b>	<b>79.1</b>		<b>50,691</b>	<b>211,588</b>		<b>5.0</b>	<b>5.0</b>
	<b>Total</b>		<b>314,424</b>	<b>1,348,351</b>		<b>100.0</b>	<b>100.0</b>		<b>65,721</b>	<b>277,162</b>		<b>4.8</b>	<b>4.9</b>

Source: Uniform Billing discharge data reported by hospitals.

\*Acute Discharges as defined by Provider number

\*\* Effective October 1, 2007, HCA adopted grouper version 25 Medicare Severity Diagnostic Related Groups (MSDRGs). This classification system results in greater definition and patient severity of illness reporting.

Due to the significant change, we have elected to present data as of 10/01/07 and after on a separate table.

\*\*\*Medicare Severity Diagnosis Related Groups effective 10/01/2007

\*\*\*\*DRG 576 effective 10/01/2006

**Table 17**  
**West Virginia Hospital Inpatient Acute Discharges\***  
**Major Diagnostic Categories (MDCs) in 2006-2008\*\***  
**Ranked in Descending Order of Number and Percent of Discharges**

MDC	Description	Discharges			Percent			Average Charge		
		2006	2007	2008	2006	2007	2008	2006	2007	2008
5	Diseases & Disorders of the Circulatory System	53,168	50,110	47,221	18.6	18.0	17.0	\$19,174	\$21,236	\$22,303
4	Diseases & Disorders of the Respiratory System	39,734	36,519	39,809	13.9	13.1	14.4	14,616	15,892	16,469
6	Diseases & Disorders of the Digestive System	27,029	25,462	24,392	9.5	9.1	8.8	14,196	15,975	16,985
14	Pregnancy, Childbirth & the Puerperium	24,064	24,456	23,722	8.4	8.8	8.6	5,937	7,034	6,929
15	Newborns & Other Neonates With Condn Orig in Perinatal Period	20,579	20,410	21,040	7.2	7.3	7.6	5,860	6,472	6,283
8	Diseases & Disorders of the Musculoskeletal System & Conn Tissue	20,585	20,750	20,846	7.2	7.4	7.5	21,801	23,950	25,868
1	Diseases & Disorders of the Nervous System	16,645	16,285	16,068	5.8	5.8	5.8	16,481	18,626	19,927
11	Diseases & Disorders of the Kidney & Urinary Tract	13,020	12,950	13,140	4.6	4.6	4.7	12,692	14,039	14,231
19	Mental Disorders & Disorders	13,003	13,456	13,135	4.6	4.8	4.7	9,147	10,108	10,469
10	Endocrine, Nutritional & Metabolic Diseases & Disorders	9,168	9,260	8,882	3.2	3.3	3.2	10,463	11,749	12,375
7	Diseases & Disorders of the Hepatobiliary System & Pancreas	8,333	8,294	8,084	2.9	3.0	2.9	16,019	17,225	18,374
18	Infectious & Parasitic Diseases, Systemic or Unspecified Sites	6,694	6,896	7,427	2.3	2.5	2.7	19,301	23,902	25,296
9	Diseases & Disorders of the Skin, Subcutaneous Tissue & Breast	6,740	7,031	7,118	2.4	2.5	2.6	9,891	10,948	11,392
13	Diseases & Disorders of the Female Reproductive System	7,223	6,859	6,138	2.5	2.5	2.2	11,216	12,820	13,321
21	Injuries, Poisonings & Toxic Effects of Drugs	4,281	4,188	4,164	1.5	1.5	1.5	11,434	13,597	14,748
16	Diseases & Disorders of Blood, Blood Forming Organs, Immunolog Disord	3,114	3,385	3,572	1.1	1.2	1.3	13,847	17,066	17,759
3	Diseases & Disorders of the Ear, Nose, Mouth & Throat	2,925	2,936	2,913	1.0	1.1	1.1	10,802	11,374	13,088
20	Alcohol/Drug Use & Alcohol/Drug Induced Organic Mental Disorders	2,668	2,589	2,516	0.9	0.9	0.9	7,788	8,730	8,032
17	Myeloproliferative Diseases & Disorders, Poorly Differentiated Neoplasm	2,382	2,128	2,337	0.8	0.8	0.8	22,187	25,632	26,580
23	Factors Influencing Hlth Stat & Othr Contacts with Hlth Servcs	1,192	1,861	1,688	0.4	0.7	0.6	12,719	12,581	12,600
12	Diseases And Disorders of the Male Reproductive System	1,552	1,508	1,385	0.5	0.5	0.5	11,437	12,954	13,767
24	Multiple Significant Trauma	781	837	855	0.3	0.3	0.3	50,067	52,988	64,408
2	Diseases and Disorders of the Eye	424	388	378	0.1	0.1	0.1	10,480	12,591	11,055
22	Burns	248	269	217	0.1	0.1	0.1	52,705	41,212	49,794
25	Human Immunodeficiency Virus Infections	126	111	107	0.0	0.0	0.0	26,667	27,301	25,782
0	DRGs without an Assigned MDC	4	5	8	0.0	0.0	0.0	3,612	4,539	7,171
	<b>Total</b>	<b>285,682</b>	<b>278,943</b>	<b>277,162</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>\$14,180</b>	<b>\$15,725</b>	<b>\$16,493</b>

Source: Uniform Billing discharge data reported by hospitals.

\*Acute Discharges as defined by Provider number

\*\*MDC statistics are reported on a calendar-year basis and will not match utilization reported by fiscal year.

**Table 18**  
 West Virginia Hospital Inpatient Acute Discharges\*  
 Major Diagnostic Categories (MDCs) in 2006-2008\*\*  
 Ranked in Descending Order of Total Charges  
 (Dollars in Thousands)

MDC	Description	Charges			Percent of Charges			Discharges		
		2006	2007	2008	2006	2007	2008	2006	2007	2008
5	Diseases & Disorders of the Circulatory System	\$1,019,454	\$1,064,138	\$1,053,179	24.9	24.3	23.0	53,168	50,110	47,221
4	Diseases & Disorders of the Respiratory System	580,746	580,347	655,626	14.2	13.2	14.3	39,734	36,519	39,809
8	Diseases & Disorders of the Musculoskeletal System & Conn Tissue	448,769	496,963	539,239	11.0	11.3	11.8	20,585	20,750	20,846
6	Diseases & Disorders of the Digestive System	383,693	406,764	414,299	9.4	9.3	9.1	27,029	25,462	24,392
1	Diseases & Disorders of the Nervous System	274,319	303,320	320,192	6.7	6.9	7.0	16,645	16,285	16,068
18	Infectious & Parasitic Diseases, Systemic or Unspecified Sites	129,200	164,827	187,872	3.2	3.8	4.1	6,694	6,896	7,427
11	Diseases & Disorders of the Kidney & Urinary Tract	165,250	181,807	187,001	4.0	4.1	4.1	13,020	12,950	13,140
14	Pregnancy, Childbirth, the Puerperium	142,859	172,021	164,376	3.5	3.9	3.6	24,064	24,456	23,722
7	Diseases & Disorders of the Hepatobiliary System & Pancreas	133,490	142,866	148,537	3.3	3.3	3.2	8,333	8,294	8,084
19	Mental Diseases & Disorders	118,938	136,013	137,514	2.9	3.1	3.0	13,003	13,456	13,135
15	Newborns & Other Neonates with Condt'n Orig in Perinatal Period	120,597	132,092	132,191	2.9	3.0	2.9	20,579	20,410	21,040
10	Endocrine, Nutritional & Metabolic Diseases & Disorders	95,921	108,795	109,911	2.3	2.5	2.4	9,168	9,260	8,882
13	Diseases & Disorders of the Female Reproductive System	81,013	87,935	81,762	2.0	2.0	1.8	7,223	6,859	6,138
9	Diseases & Disorders of the Skin, Subcutaneous Tissue & Breast	66,665	76,973	81,091	1.6	1.8	1.8	6,740	7,031	7,118
16	Diseases & Disorders of Blood, Blood Forming Organs, Immunolog Disord	43,118	57,767	63,434	1.1	1.3	1.4	3,114	3,385	3,572
17	Myeloproliferative Diseases & disorders, Poorly Differentiated Neoplasm	82,850	54,544	62,117	2.0	1.2	1.4	2,382	2,128	2,337
21	Injuries, Poisonings & Toxic Effects of Drugs	48,947	56,942	61,412	1.2	1.3	1.3	4,281	4,188	4,164
24	Multiple Significant Trauma	39,102	44,351	55,068	1.0	1.0	1.2	781	837	855
3	Diseases & Disorders of the Ear, Nose, Mouth & Throat	39,102	33,393	38,125	1.0	0.8	0.8	781	2,936	2,913
23	Factors Influencing Hlth Stat & Othr Contacts with Hlth Servcs	15,162	23,414	21,269	0.4	0.5	0.5	1,192	1,861	1,688
20	Alcohol/Drug Use & Alcohol/Drug Induced Organic Mental Disorders	20,777	22,603	20,209	0.5	0.5	0.4	2,668	2,589	2,516
12	Diseases & Disorders of the Male Reproductive System	17,751	19,534	19,608	0.4	0.4	0.4	1,552	1,508	1,385
22	Burns	13,071	11,086	10,805	0.3	0.3	0.2	248	269	217
2	Diseases & Disorders of the Eye	4,443	4,885	4,179	0.1	0.1	0.1	424	388	378
25	Human Immunodeficiency Virus Infections	3,360	3,030	2,759	0.1	0.1	0.1	126	111	107
0	DRGs without an Assigned MDC	14	23	57	0.0	0.0	0.0	4	5	8
	<b>Total</b>	<b>\$4,088,611</b>	<b>\$4,386,435</b>	<b>\$4,571,292</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>283,538</b>	<b>278,943</b>	<b>277,162</b>

Source: Uniform Billing discharge data reported by hospitals.

\*Acute Discharges as defined by Provider number

\*\*MDC statistics are reported on a calendar-year basis and will not match utilization reported by fiscal year.

**Table 19**  
**West Virginia Hospital Inpatient Acute Discharges\***  
**Major Diagnostic Categories (MDCs) in 2006-2008\*\***  
**Ranked in Descending Order of Patient Days**

MDC	Description	Inpatient Days			Percent			Discharges			Average Length of Stay		
		2006	2007	2008	2006	2007	2008	2006	2007	2008	2006	2007	2008
4	Diseases & Disorders of the Respiratory System	228,213	224,285	229,065	17.0	17.1	17.0	53,168	50,110	39,809	4.3	4.5	5.8
5	Diseases & Disorders of the Circulatory System	235,233	205,599	216,522	17.5	15.7	16.1	39,734	36,519	47,221	5.9	5.6	4.6
6	Diseases & Disorders of the Digestive System	130,996	124,715	123,394	9.7	9.5	9.2	27,029	25,462	24,392	4.8	4.9	5.1
19	Mental Diseases & Disorders	104,667	106,229	115,484	7.8	8.1	8.6	13,003	13,456	13,135	8.0	7.9	8.8
8	Diseases & Disorders of the Musculoskeletal System & Conn Tissue	91,045	88,588	90,878	6.8	6.8	6.7	20,585	20,750	20,846	4.4	4.3	4.4
1	Diseases & Disorders of the Nervous System	82,072	78,892	81,941	6.1	6.0	6.1	16,645	16,285	16,068	4.9	4.8	5.1
15	Newborn & Other Neonates with Condn Orig in Perinatal Period	74,533	75,239	74,288	5.5	5.7	5.5	20,579	20,410	21,040	3.6	3.7	3.5
11	Diseases & Disorders of the Kidney & Urinary Tract	63,996	63,289	65,525	4.8	4.8	4.9	13,020	12,950	13,140	4.9	4.9	5.0
14	Pregnancy, Childbirth & the Puerperium	63,061	65,488	63,851	4.7	5.0	4.7	24,064	24,456	23,722	2.6	2.7	2.7
18	Infectious & Parasitic Diseases, Systemic or Unspecified Sites	46,628	51,664	56,037	3.5	3.9	4.2	6,694	6,896	7,427	7.0	7.5	7.5
7	Diseases & Disorders of the Hepatobiliary System & Pancreas	42,405	41,964	42,311	3.2	3.2	3.1	8,333	8,294	8,084	5.1	5.1	5.2
10	Endocrine, Nutritional & Metabolic Diseases & Disorders	36,053	36,433	35,162	2.7	2.8	2.6	9,168	9,260	8,882	3.9	3.9	4.0
9	Diseases & Disorders of the Skin, Subcutaneous Tissue and Breast	31,683	31,732	32,632	2.4	2.4	2.4	6,740	7,031	7,118	4.7	4.5	4.6
21	Injuries, Poisonings & Toxic Effects of Drugs	15,148	15,883	16,871	1.1	1.2	1.3	4,281	4,188	4,164	3.5	3.8	4.1
16	Diseases & Disorders of Blood, Blood Forming Organs, Immunolog Disord	13,834	15,200	16,301	1.0	1.2	1.2	3,114	3,385	3,572	4.4	4.5	4.6
17	Myeloproliferative Diseases & Disorders, Poorly Differentiated Neoplasm	14,789	14,342	15,892	1.1	1.1	1.2	2,382	2,128	2,337	6.2	6.7	6.8
13	Diseases & Disorders of the Female Reproductive System	18,210	17,370	15,571	1.4	1.3	1.2	7,223	6,859	6,138	2.5	2.5	2.5
23	Factors Influencing Hlth Stat & Othr Contacts w/ Hlth Services	10,491	14,086	15,280	0.8	1.1	1.1	1,192	1,861	1,688	8.8	7.6	9.1
20	Alcohol/Drug Use & Alcohol/Drug Induced organic Mental Disorders	15,979	14,720	14,644	1.2	1.1	1.1	2,668	2,589	2,516	6.0	5.7	5.8
3	Diseases & Disorders of the Ear, Nose, Mouth & Throat	9,490	9,176	10,351	0.7	0.7	0.8	2,925	2,936	2,913	3.2	3.1	3.6
24	Multiple Significant Trauma	6,338	7,302	7,923	0.5	0.6	0.6	781	837	855	8.1	8.7	9.3
12	Diseases & Disorders of the Male Reproductive System	5,329	4,590	4,488	0.4	0.4	0.3	1,552	1,508	1,385	3.4	3.0	3.2
22	Burns	2,521	2,047	1,846	0.2	0.2	0.1	248	269	217	10.2	7.6	8.5
2	Diseases & Disorders of the Eye	1,386	1,355	1,161	0.1	0.1	0.1	424	388	378	3.3	3.5	3.1
25	Human Immunodeficiency Virus Infections	1,190	949	883	0.1	0.1	0.1	126	111	107	9.4	8.5	8.3
0	DRGs without an Assigned MDC	8	10	50	0.0	0.0	0.0	4	5	8	2.0	2.0	6.3
	<b>Total</b>	<b>1,345,298</b>	<b>1,311,147</b>	<b>1,348,351</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>285,682</b>	<b>278,943</b>	<b>277,162</b>	<b>4.7</b>	<b>4.7</b>	<b>4.9</b>

Source: Uniform Billing discharge data reported by hospitals.

Note: Long-term care discharges are excluded.

\*Acute Discharges as defined by Provider number

\*\*MDC statistics are reported on a calendar-year basis and will not match utilization reported by fiscal year.





## Nursing Home Section Table of Contents

Narrative Summary .....	55
Map of WV Nursing Homes .....	58

### Tables

Table 20	FY 2006-08 Income and Expense by Facility .....	59
Table 21	FY 2008 Medicare and Medicaid Revenue and Expenses by Facility .....	62
Table 22	FY 2008 Income and Expense by Facility .....	65
Table 23	FY 2006-08 Patient Days by Facility .....	68



## NURSING HOMES

The FY 2008 Annual Report of Nursing Homes included information from each of the 106 long-term care facilities that operated in the state. The data are provided as reported by the facilities. The largest ownership type, with 85 providers (80.2%), is the for-profit category. Seventy-six facilities are corporations and nine facilities are partnerships. The top four corporate entities that owned or operated nursing homes were:

- Genesis Health Care Corporation (25);
- Integrated Commercial Enterprises (11);
- The Carlyle Group (7); and,
- Sun Health Group (7).

The second largest ownership category included ten not-for-profit corporations. Other ownership categories included three church related providers, two other not-for-profit entities and four state operated nursing homes: Hopemont, John Manchin Sr. Center, Lakin, and Pinecrest Hospital.

Three facilities were sold during the year:

- Morris Memorial Nursing Home was acquired by Diversicare in February 27, 2008. The facility subsequently closed on December 23, 2008.
- Wishing Well Health Care Center and Wishing Well Manor were purchased by Genesis Health Care Corporation on December 31, 2008.

Aggregate utilization of 3.3 million days was reported for FY 2008, and has remained steady around that level since the late 1990s. Medicare and Medicaid accounted for 12.2% and 74.1%, respectively of total days. There were 10,068 licensed nursing home beds in FY 2008.

Financial items of note regarding the nursing homes included:

- Total profits were \$53.9 million (7.4% of NPR), an increase of \$9.0 million over FY 2007.

- Other operating revenue equaled \$21.6 million, an increase of \$15.7 million. This is a reversal from FY 2007 where other operating revenue declined by \$1.5 million.
- The largest component of other operating revenue comes from the sale of two nursing homes. Wishing Well Health Care Center and Wishing Well Manor reported gains on sale of assets, of \$5.5 million and \$9.3 million, respectively.
- Excluding the gains on sale of assets, aggregate profits for FY 2008 fell by \$6.2 million to \$38.7 million.
- Wishing Well Manor experienced the largest EROE, \$10.0 million in FY 2008 compared to \$843,000 in FY 2007. Other operating revenue of \$9.5 million accounted for 95% of the profit.
- Wishing Well Health Care Center recorded the second largest EROE, \$6.1 million. Other operating revenue of \$5.7 million accounted for 92.2% of the profit.
- Excluding the gains on sale of assets, the largest EROE is \$2.3 million, recorded by Sunbridge Pine Lodge & Rehabilitation Center. In FY 2007, the profit for Sunbridge Pine Lodge was \$1.4 million.
- Pinecrest Hospital, one of the state operated facilities, has reported the largest loss for the third consecutive year (approximately \$4.3 million each year).
- Woodlands Retirement Community reported the second largest negative EROE (\$1.7 million). Woodlands also reported similar losses in FYs 2006 and 2007.
- One of the three other state operated facilities, Lakin, reported a positive EROE for the third consecutive year while the remaining two facilities continued to report losses for FY 2008.
- Profitable facilities declined from 88 in FY 2007 to 80 in FY 2008.
- Seventy-two facilities (67.9%) experienced positive EROEs for the last three years while 13 (12.3%) facilities reported losses all three years.

Other elements of the financial situation in FY 2008 included:

- Operating expense increases exceeded net patient revenue increases by \$6.1 million. This was a reversal from FY 2007 when net patient revenue outpaced an increase in operating expense by \$13.5 million.

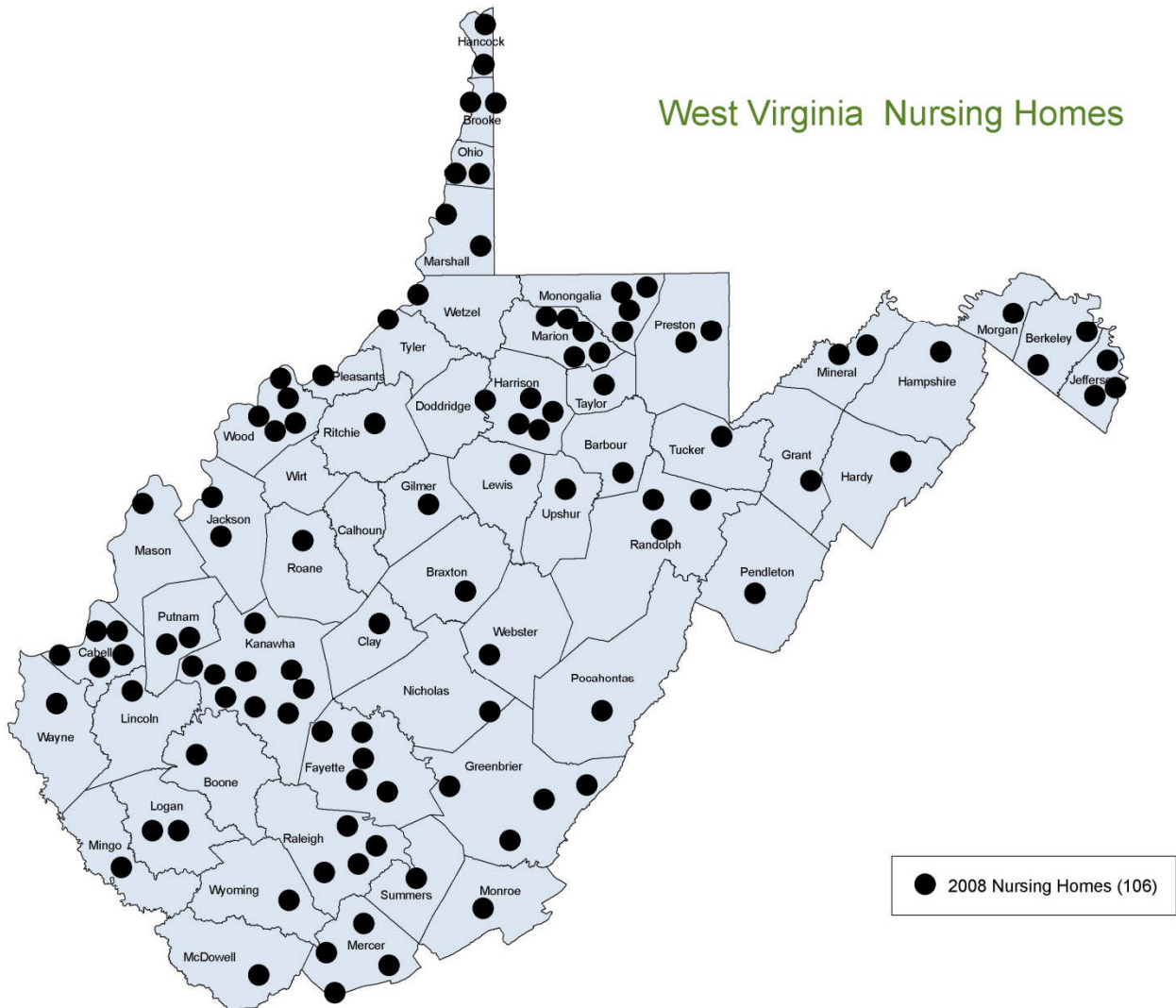
- Income from patient services was \$34.5 million down from \$40.6 million in the prior year.
- Medicaid expenses of \$34.4 million (8.0%) accounted for 66.8% of the total increase in operating expense in FY 2008.

A review of Medicare and Medicaid services shows:

- In FY 2008 services were provided to Medicare patients by 96 facilities with 85 (88.5%) reporting profits. Income from patient services for Medicare was \$30.5 million. In FY 2007, eighty-nine reported profits.
- In FY 2008 Medicaid services were provided by 104 facilities. Sixty-one (63.5%) reported profits on those services, 11 fewer than in FY 2007. Income from patient services was \$8.8 million.
- As a percent of net patient revenue, the margins for Medicare and Medicaid were 19.6% and 1.9%, respectively.

Detailed information for aggregate and individual data for nursing homes is shown in Tables 20 - 23.

## West Virginia Nursing Homes



**Table 20**  
**West Virginia Nursing Homes**  
**FY 2006-2008 Income and Expense by Facility**  
(Dollars in Thousands)

Nursing Facility	Net Patient Revenue			Operating Expenses			Income from Patient Services			Other Revenue*			EROE** or Net Income		
	2006	2007	2008	2006	2007	2008	2006	2007	2008	2006	2007	2008	2006	2007	2008
Ansted Center	\$4,702	\$5,053	\$5,316	\$4,144	\$4,486	\$4,922	\$559	\$567	\$393	\$73	\$40	\$76	\$632	\$ 607	\$ 469
Arbors at Fairmont	7,444	8,126	8,473	9,356	6,850	7,094	(1,912)	1,276	1,379		4	61	(1,912)	1,280	1,440
Barbour County Good Samaritan Center	3,250	3,516	3,594	3,265	3,262	3,494	(14)	254	100	267	295	~	253	548	100
Berkeley Springs Rehab and Nursing	6,688	7,364	7,763	7,088	7,364	8,063	(401)	1	(300)	35	94	31	(366)	95	(268)
Bishop Joseph H. Hodges Continuous Care	7,109	7,258	7,325	7,123	7,443	7,547	(13)	(186)	(223)	56	65	51	43	(120)	(172)
Boone Health Care Center	5,312	5,755	6,174	4,955	5,169	5,457	357	586	718	8	14	14	365	600	732
Braxton Health Care Center	4,179	4,614	5,063	3,664	4,011	4,212	514	603	852	10	21	19	524	623	871
Brier	6,046	6,452	7,359	5,847	6,395	7,144	200	58	216	16	17		148	75	216
Brightwood Center	9,820	10,661	10,776	8,983	9,467	9,904	837	1,194	872	136	141	120	972	1,335	992
Cameron Nursing & Rehabilitation Center	4,354	5,160	5,038	3,941	4,306	4,487	413	854	551	35	37	29	448	891	581
Canterbury Center	5,038	5,200	5,783	4,523	4,877	5,393	516	322	389	117	59	84	633	381	474
Care Haven Center	5,517	5,768	6,149	5,126	5,457	5,942	390	311	207	158	78	93	549	389	300
CareHaven of Pleasants****	3,398	2,175	5,115	3,163	2,015	4,347	235	160	767	48	8	1	283	168	768
Cedar Ridge Center	8,342	9,305	9,882	7,452	8,048	9,097	890	1,256	785	154	133	164	1,044	1,390	948
Clarksburg Nursing & Rehabilitation Center	6,958	7,404	7,709	6,460	6,613	6,935	498	791	774	35	44	36	534	835	810
Cortland Acres Nursing Home	6,492	6,696	7,422	6,317	6,265	6,723	175	431	699	134	202	167	309	633	866
Crestview Manor Nursing & Rehabilitation	4,567	4,717	4,820	4,620	4,364	5,822	(53)	353	(1,002)	55	71	52	2	424	(951)
Dawnview Center	5,563	5,872	6,143	4,151	4,333	4,987	1,412	1,540	1,156	78	43	73	1,491	1,583	1,228
E. A. Hawse Nursing & Rehabilitation Center	4,109	4,486	4,861	3,898	4,315	4,786	211	171	76	28	31	53	238	201	128
Eagle Pointe	11,379	11,342	11,109	10,338	10,437	10,266	1,041	905	843	23	22	18	1,064	927	861
Eldercare of West Virginia	7,026	7,517	7,945	6,883	7,348	7,434	143	169	511	28	39	16	171	208	527
Elkins Regional Convalescent Center	7,328	7,715	7,627	7,196	7,244	7,949	132	470	(323)	68	134	75	200	604	(247)
Fairhaven Rest Home	1,427	1,580	1,679	1,428	1,550	1,688	(1)	29	(8)				(1)	29	(297)
Fayette Nursing & Rehabilitation Center	4,628	5,342	5,666	4,251	4,487	4,864	377	856	802	38	49	20	415	905	822
GlenWood Park	6,472	6,768	7,328	6,579	6,807	7,151	(107)	(39)	177	265	184	106	157	145	284
Golden Living Center Glasgow	7,337	7,297	8,289	6,731	7,044	7,983	606	254	305	18	(23)	16	625	231	321
Golden Living Center Morgantown	7,539	8,136	9,582	6,196	6,958	7,858	1,343	1,178	1,723	33	80	15	1,376	1,258	1,739
Golden Living Center Riverside	8,025	8,090	8,653	6,311	6,984	7,654	1,714	1,106	999	(12)	(180)	43	1,702	926	1,042
Good Shepherd Nursing Home	10,927	11,478	11,875	10,594	11,153	11,313	333	325	563	390	(790)	214	723	(465)	777
Grant County Nursing Home	7,120	7,474	7,626	7,344	7,412	8,093	(224)	62	(467)	167	240	104	(57)	302	(363)
Greenbrier Manor	5,555	5,951	6,115	5,053	5,134	5,513	502	817	601	105	156	168	607	973	770
Hampshire Health Care Center	4,910	5,235	5,624	4,251	4,423	4,758	659	812	866	20	120	105	679	932	971
Heartland of Beckley***	9,215	10,592	12,056	9,032	10,385	11,944	183	208	112	8	8	7	120	137	71
Heartland of Charleston***	12,198	11,507	12,786	11,941	11,269	12,529	257	237	256	5	4	4	164	153	156
Heartland of Clarksburg***	6,931	7,898	8,979	6,801	7,751	8,851	130	146	128	18	16	16	92	103	86
Heartland of Keyser***	8,894	8,675	9,809	8,709	8,495	9,558	185	179	251	4	5	3	118	117	152
Heartland of Martinsburg***	8,910	9,324	9,911	8,736	9,150	9,481	174	174	430	17	18	16	119	122	268
Heartland of Preston County***	7,876	8,280	8,698	7,721	8,130	8,468	155	150	230	11	16	12	104	106	145
Heartland of Rainelle***	4,205	4,497	5,078	4,120	4,409	4,932	86	89	146	5	3	3	56	59	89
Heritage Center	8,789	13,245	13,695	9,165	12,062	13,418	(376)	1,184	277	171	207	274	(205)	1,390	551
Heritage, Inc.	3,036	3,091	2,954	2,787	3,184	3,121	249	(93)	(167)	12	86	160	261	(7)	(7)
Hidden Valley Health Care Center****	5,978	5,965	7,455	5,301	4,635	6,435	677	1,331	1,021	17	73	227	695	1,404	1,248
Hilltop Center	9,570	9,623	10,071	8,011	8,500	9,468	1,559	1,123	603	181	114	105	1,740	1,237	707
Holbrook Nursing Home	7,569	7,624	7,605	6,886	6,917	7,143	683	706	461	(223)	(193)	(273)	169	166	(18)

**Table 20**  
**West Virginia Nursing Homes**  
**FY 2006-2008 Income and Expense by Facility**  
(Dollars in Thousands)

Nursing Facility	Net Patient Revenue			Operating Expenses			Income from Patient Services			Other Revenue*			EROE** or Net Income		
	2006	2007	2008	2006	2007	2008	2006	2007	2008	2006	2007	2008	2006	2007	2008
Hopemont Hospital	8,019	7,522	7,345	8,082	8,229	8,266	(63)	(707)	(922)	37	39	40	(26)	(668)	(882)
Huntington Health & Rehabilitation Center	13,156	13,549	14,377	12,264	12,714	13,163	893	835	1,214			~	893	939	1,214
John Manchin Sr. Health Care Center	2,212	2,364	2,364	3,564	3,359	3,359	(1,352)	(995)	(995)	1,014	786	786	(338)	(209)	(209)
Lakin Hospital	7,817	7,860	8,057	7,686	7,624	7,877	131	235	180	5	6	5	136	241	185
Laurel Nursing & Rehab Center	3,612	3,937	4,199	3,284	3,341	3,551	328	596	648	1	4	(5)	329	600	643
Lincoln Nursing & Rehabilitation Center	4,429	4,494	4,961	3,922	4,055	4,534	507	439	427	21	31	16	528	470	443
Logan Center	5,115	5,451	5,604	4,501	4,833	5,425	614	618	179	98	65	90	712	683	269
Madison Center	4,673	5,425	5,845	4,203	4,625	5,230	469	800	615	27	25	57	496	825	673
Maples Nursing Home	4,853	4,701	5,114	4,586	4,923	4,939	267	(222)	175	(4)	5	21	263	(217)	196
Mapleshire Nursing & Rehabilitation Center****	6,396	6,146	6,762	6,870	6,597	6,892	(474)	(451)	(130)	42	40		(431)	(411)	(130)
Marmet Health Care Center****	6,942	6,983	8,728	5,843	5,300	7,277	1,099	1,683	1,451	6	(33)	66	1,105	1,650	1,517
McDowell Nursing & Rehabilitation Center	7,578	7,832	8,553	7,245	7,729	8,139	333	102	414	116	31	24	449	133	438
Meadowbrook Acres	3,906	3,939	4,070	3,614	3,579	3,889	292	360	181	7	8	5	49	367	186
Meadowview Manor Health Care Center	4,062	4,240	4,745	3,671	3,783	3,894	390	457	851	(94)	(119)	(78)	186	401	773
Mercer Nursing & Rehab Center	4,475	4,264	4,061	4,967	5,022	5,016	(492)	(758)	(954)	45	12	33	(447)	(745)	(921)
Miletree Center	4,701	5,390	5,636	4,934	5,766	5,892	(234)	(375)	(256)	87	77	61	(146)	(299)	(195)
Montgomery General Elderly Care	3,519	3,987	4,284	3,465	3,539	3,764	53	448	519	5	14	16	58	463	535
Morris Memorial Nursing Home****	1,375	842	689	1,621	1,439	1,180	(245)	(597)	(491)				(245)	(597)	(491)
Mound View Health Care	8,416	8,378	8,668	8,591	8,122	8,320	(176)	256	348	175	68	29	~	325	377
Nella's	4,564	4,701	4,902	4,314	4,537	4,557	250	164	345	(18)	10	30	232	174	375
Nella's Nursing Home	4,112	4,305	4,314	3,986	4,199	4,267	125	106	47	(41)	(61)	(53)	84	45	(6)
New Martinsville Health Care Center	8,092	8,264	8,351	7,622	7,394	7,575	470	870	776	27	14	15	497	884	791
Nicholas County Nursing & Rehabilitation Center***	4,512	5,218	6,816	4,485	5,314	6,293	26	(97)	523	27	37	8	53	(60)	531
Oak Ridge Center (Capital Center)	6,668	7,727	7,660	5,507	6,412	7,257	1,162	1,316	403	107	61	77	1,269	1,376	481
Ohio Valley Health Care	5,339	5,387	5,393	4,944	4,904	4,877	395	483	517	58	49	46	450	341	347
Pendleton Manor***	5,762	6,142	6,069	5,206	5,897	6,011	556	245	58	148	313	75	704	558	132
Pine View Continuous Care Center	3,030	3,823	4,187	3,280	3,409	3,819	(251)	415	367	26	21	32	(225)	436	400
Pincrest Hospital	6,424	5,795	6,015	10,804	10,135	10,371	(4,380)	(4,340)	(4,356)	41	75	91	(4,339)	(4,265)	(4,265)
Pocahontas Center	4,598	5,134	5,337	4,884	5,398	5,686	(286)	(264)	(349)	155	58	115	(131)	(206)	(234)
Princeton Health Care Center	6,318	6,667	6,845	5,255	6,085	6,364	1,064	583	481	13	15	10	1,077	597	491
Raleigh Center	5,931	6,345	6,867	4,840	5,420	6,283	1,091	924	584	99	61	106	1,190	985	690
Ravenswood Center	4,941	5,578	5,722	4,490	4,952	5,595	450	626	127	99	29	62	550	654	189
Rosewood Center	5,297	5,749	5,924	4,545	4,831	5,463	752	919	461	71	48	78	823	967	540
Shenandoah Health Village Center	6,421	6,917	7,198	5,658	5,881	6,572	763	1,036	627	136	95	141	898	1,131	768
Sistersville Center	4,883	5,315	5,159	5,086	5,642	5,486	(203)	(327)	(327)	100	47	50	(103)	(280)	(277)
Springfield Center	3,617	4,040	3,957	3,573	3,818	4,154	43	222	(197)	39	15	13	82	238	(184)
St. Barbara's Memorial Nursing Home	2,808	3,022	3,196	2,777	2,974	3,104	31	48	92	393	342	510	424	390	602
Stone Pear Pavilion	3,935	4,059	4,601	3,843	3,980	4,436	92	79	165	20	4	(4)	112	83	162
Summers Nursing & Rehabilitation Center	4,725	6,635	8,176	6,280	7,654	8,219	(1,555)	(1,019)	(43)	31	19	29	(1,524)	(999)	(14)
SunBridge Care & Rehabilitation for Dunbar	9,119	9,257	9,487	8,153	8,193	8,331	966	1,065	1,156	15	15	23	981	1,080	1,179
SunBridge Care & Rehabilitation for Glenville	4,101	4,348	4,514	3,812	3,749	3,564	288	599	950	16	15	18	304	614	968
SunBridge Care & Rehabilitation for Parkersburg	4,815	5,175	5,462	3,889	4,339	4,496	926	836	966	12	11	13	938	847	979
SunBridge Care & Rehabilitation for Putnam	8,211	8,920	9,875	7,456	7,706	8,036	755	1,214	1,839	34	27	30	789	1,240	1,869
SunBridge Care & Rehabilitation for Salem	6,584	6,945	6,589	6,111	6,352	6,249	473	593	339	15	35	50	487	629	389



SunBridge Pine Lodge Care & Rehabilitation	8,671	9,395	10,440	7,789	7,997	8,178	882	1,398	2,262	28	25	26	909	1,423	2,289
Sundale Nursing Home	6,573	6,897	6,883	6,847	7,212	7,140	(274)	(315)	(257)	135	60	31	(139)	(255)	(225)
Teays Valley Center	9,841	9,926	10,984	8,938	9,155	10,387	903	771	597	209	123	128	1,112	894	725
Trinity Health Services Logan	6,640	8,071	8,356	6,378	7,776	8,398	261	294	(42)	12	3	5	273	297	(37)
Trinity Health Services Mingo	4,539	5,396	4,470	5,006	5,756	5,801	(467)	(360)	(1,331)	4	5	5	(463)	(355)	(1,327)
Valley Center	9,540	11,273	12,238	9,154	10,534	11,822	387	739	416	178	210	219	565	948	635
Valley Haven Geriatric Center	4,002	4,487	4,111	3,819	4,260	4,352	183	228	(241)	20	11	20	164	148	(221)
Wayne Nursing & Rehabilitation Center	4,775	5,178	5,383	4,151	4,377	4,554	623	801	829	20	26	21	643	828	850
Webster Nursing & Rehabilitation Center	4,419	4,517	4,874	4,010	4,068	4,400	409	450	475	35	30	55	444	480	530
Weirton Geriatric Center	9,546	9,461	9,773	8,802	8,769	9,238	743	692	535	282	325	312	1,026	1,017	847
White Sulphur Springs Center	5,028	5,800	5,973	4,846	5,387	6,122	182	413	(149)	64	40	90	247	452	(59)
Willow Tree Manor****	3,820	2,469	6,053	5,415	1,941	5,262	(1,595)	528	791	8	(61)	39	(1,587)	467	830
Willows Center	7,673	8,121	8,568	6,478	6,886	7,636	1,195	1,236	932	83	119	117	1,277	1,355	1,049
Wishing Well Health Center***	7,577	8,231	8,650	7,214	7,783	8,173	363	448	477	241	688	5,655	604	1,135	6,132
Wishing Well Manor***	8,129	8,717	8,714	7,145	7,954	8,218	984	763	497	53	81	9,543	1,036	843	10,039
Woodlands Retirement Community*****	2,513	2,759	2,748	4,015	4,413	4,439	(1,502)	(1,654)	(1,691)				(1,502)	(1,654)	(1,691)
Worthington Manor	7,495	7,707	8,224	5,775	5,945	6,078	1,720	1,762	2,146	54	75	38	1,038	1,075	1,278
Wyoming Nursing & Rehabilitation Center	4,526	4,704	5,091	4,093	4,279	4,590	433	425	501	21	18	20	453	443	521
<b>Total</b>	<b>\$647,099</b>	<b>\$685,710</b>	<b>\$731,190</b>	<b>\$620,031</b>	<b>\$645,155</b>	<b>\$696,687</b>	<b>\$27,067</b>	<b>\$40,555</b>	<b>\$34,503</b>	<b>\$7,469</b>	<b>\$5,975</b>	<b>\$21,634</b>	<b>\$32,575</b>	<b>\$44,848</b>	<b>\$53,875</b>
<b>Dollar Change from Prior Year</b>		<b>\$38,611</b>	<b>\$45,480</b>		<b>\$25,124</b>	<b>\$51,532</b>		<b>\$13,487</b>	<b>(\$6,052)</b>		<b>(\$1,494)</b>	<b>\$15,659</b>		<b>\$12,273</b>	<b>\$9,027</b>
<b>Margin</b>													<b>5.0%</b>	<b>6.5%</b>	<b>7.4%</b>

Source: Annual WVHCA Survey of Nursing Homes

\*Other Revenue includes Other Operating Revenue and Non-Operating Revenue

\*\*EROE: Excess (Deficit) of Revenue Over Expense or Profit (Loss) after Tax

**Ownership and Name Changes:**

\*\*\*Heartland facilities (HCR Manor Care) were purchased by Carlyle Group on December 21, 2007.

\*\*\*Nicholas County Nursing & Rehabilitation Center (formerly known as Nicholas County Health Care Center) was purchased by CMO Management, LLC on January 1, 2007.

\*\*\*Pendleton Manor (formerly known as Pendleton Nursing Home) changed its name January 1, 2008.

\*\*\*Wishing Well Health Care Center: Non Operating Revenue Includes \$5.5 million for Gain on Asset Sale to Genesis as of December 31, 2008.

\*\*\*Wishing Well Manor: Non Operating Revenue includes \$9.3 million for Gain on Asset Sale to Genesis as of December 31, 2008.

**Ownership and Name Changes, Closures, and Facilities reporting less than 12 months of data:**

\*\*\*\*CareHaven of Pleasants was purchased by Pleasants-Carehaven Operating LLC, on July 1, 2007. Six months of data are reported (7/01/07 - 12/31/07).

\*\*\*\*Hidden Valley Health Care Center and Marmet Health Care Center were purchased by Genesis on December 1, 2006. Ten months of data reported are reported (12/01/06 - 9/30/07).

\*\*\*\*Mapleshire Nursing & Rehabilitation Center (formerly known as MonPointe Continuing Care Center) was purchased on February 1, 2008 by Morgantown SNF Acquisition LLC. The fiscal year changed from 6/30 to 12/31. Eleven months of data are reported (02/01/08 - 12/31/08)

\*\*\*\*Morris Memorial Nursing Home was acquired by Diversicare Rose Terrace LLC February 27, 2008. The facility subsequently closed December 23, 2008.

\*\*\*\*Willow Tree Manor (formerly known as Blue Ridge Nursing & Rehabilitation Center) was purchased by Blue Ridge Nursing, LLC, in August 2007. Five months of data are reported (08/01/07 - 12/31/07).

\*\*\*\*\*Woodlands Retirement Community has six nursing home beds. Financial figures reported are for the entire facility.

Facilities that include significant personal care services are Woodlands Retirement Community; Wishing Well Manor; Glenwood Park; Maples Nursing Home; and Moundview Health Care Center.

~ Value is too small to register

**Table 21**  
**West Virginia Nursing Homes**  
**FY 2008 Medicare and Medicaid Revenue and Expenses by Facility**  
(Dollars in Thousands)

Nursing Facility	2008 Medicare			2008 Medicaid			Medicare Margin		Medicaid Margin	
	Net Patient Revenue	Expenses	Income from Patient Services	Net Patient Revenue	Expenses	Income from Patient Services	Gain	Loss	Gain	Loss
Ansted Center	\$ 1,332	\$ 1,257	\$ 75	\$ 3,370	\$ 3,072	\$ 298	5.6%		8.8%	
Arbors at Fairmont	2,756	1,769	988	4,558	4,127	432	35.8%		9.5%	
Barbour County Good Samaritan Center	786	592	194	2,525	2,472	53	24.7%		2.1%	
Berkeley Springs Rehab and Nursing	1,412	738	674	5,258	6,065	(808)	47.7%			-15.4%
Bishop Joseph H. Hodges Continuous Care	810	656	154	4,263	4,693	(431)	19.0%			-10.1%
Boone Health Care Center	1,248	916	331	4,677	4,251	426	26.6%		9.1%	
Braxton Health Care Center	1,086	718	368	3,431	3,010	422	33.9%		12.3%	
Brier	2,121	1,642	479	4,535	4,651	(116)	22.6%			-2.6%
Brightwood Center	2,117	1,886	231	7,521	6,896	625	10.9%		8.3%	
Cameron Nursing & Rehabilitation Center	783	503	280	3,641	3,470	171	35.8%		4.7%	
Canterbury Center	1,455	1,104	351	3,319	3,263	56	24.1%		1.7%	
Care Haven Center	1,215	1,169	46	4,024	3,866	158	3.8%		3.9%	
CareHaven of Pleasants***	1,427	1,148	280	3,230	2,783	447	19.6%		13.8%	
Cedar Ridge Center	2,417	2,320	97	6,517	5,933	585	4.0%		9.0%	
Clarksburg Nursing & Rehabilitation Center	1,496	1,043	454	5,402	5,190	212	30.3%		3.9%	
Cortland Acres Nursing Home	997	591	405	4,740	4,551	189	40.7%		4.0%	
Crestview Manor Nursing & Rehabilitation	1,269	1,151	118	2,730	3,684	(954)	9.3%			-34.9%
Dawnview Center	1,504	1,259	245	4,072	3,268	804	16.3%		19.7%	
E. A. Hawse Nursing & Rehabilitation Center	1,015	812	203	3,029	3,168	(139)	20.0%			-4.6%
Eagle Pointe	2,390	2,287	102	8,291	7,532	760	4.3%		9.2%	
Eldercare of West Virginia	1,603	1,332	271	5,889	5,606	284	16.9%		4.8%	
Elkins Regional Convalescent Center	922	836	86	5,289	5,741	(451)	9.3%			-8.5%
Fairhaven Rest Home				1,590	1,600	(10)				-0.6%
Fayette Nursing & Rehabilitation Center	1,421	909	512	3,866	3,615	252	36.0%		6.5%	
GlenWood Park	1,654	1,067	587	3,399	3,295	104	35.5%		3.1%	
Golden Living Center Glasgow	1,580	1,466	115	5,976	5,683	293	7.2%		4.9%	
Golden Living Center Morgantown	2,649	2,315	334	5,953	4,594	1,358	12.6%		22.8%	
Golden Living Center Riverside	1,926	1,767	159	5,601	4,742	859	8.2%		15.3%	
Good Shepherd Nursing Home	354	389	(35)	7,309	6,764	545		-9.9%	7.5%	
Grant County Nursing Home	763	790	(27)	5,697	5,801	(104)		-3.5%		-1.8%
Greenbrier Manor	1,141	903	237	4,336	3,960	376	20.8%		8.7%	
Hampshire Health Care Center	1,053	864	189	3,737	2,954	783	18.0%		20.9%	
Heartland of Beckley**	4,676	3,670	1,006	6,013	6,196	(183)	21.5%			-3.0%
Heartland of Charleston**	2,795	2,251	544	7,674	7,792	(118)	19.5%			-1.5%
Heartland of Clarksburg**	2,306	1,860	446	5,387	5,393	(6)	19.3%			-0.1%
Heartland of Keyser**	2,784	2,054	730	5,877	6,008	(131)	26.2%			-2.2%
Heartland of Martinsburg**	3,210	2,012	1,197	5,153	5,390	(238)	37.3%			-4.6%
Heartland of Preston County**	2,071	1,570	501	5,252	5,426	(174)	24.2%			-3.3%
Heartland of Rainelle**	1,435	1,285	150	2,897	2,921	(25)	10.5%			-0.9%
Heritage Center	3,064	2,898	165	9,026	9,045	(19)	5.4%			-0.2%
Heritage, Inc.				1,805	1,957	(152)				-8.4%
Hidden Valley Health Care Center***	1,793	1,595	198	4,626	3,867	758	11.0%		16.4%	
Hilltop Center	2,624	2,485	138	6,400	6,056	344	5.3%		5.4%	
Holbrook Nursing Home	1,701	663	1,038	5,667	5,965	(298)	61.0%			-5.3%

Hopemont Hospital				7,338	8,258	(921)				-12.5%
Huntington Health & Rehabilitation Center	4,032	2,660	1,373	7,853	7,677	176	34.0%		2.2%	
John Manchin Sr. Health Care Center				2,074	3,201	(1,128)				-54.4%
Lakin Hospital				8,057	7,877	180				
Laurel Nursing & Rehab Center	862	607	255	3,027	2,708	319	29.6%		10.5%	
Lincoln Nursing & Rehabilitation Center	877	610	267	3,559	3,476	83	30.5%		2.3%	
Logan Center	1,257	1,302	(45)	4,058	3,855	203		-3.5%	5.0%	
Madison Center	1,793	1,554	239	2,620	2,336	284	13.3%		10.8%	
Maples Nursing Home	1,167	697	470	3,203	3,468	(265)	40.3%			-8.3%
Mapleshire Nursing & Rehabilitation Center***	1,776	1,506	271	4,174	4,462	(288)	15.2%			-6.9%
Marmet Health Care Center***	2,306	1,926	381	4,501	3,760	740	16.5%		16.4%	
McDowell Nursing & Rehabilitation Center	1,797	1,419	378	6,366	6,324	41	21.0%		0.6%	
Meadowbrook Acres	587	460	127	2,423	2,587	(164)	21.6%			-6.8%
Meadowview Manor Health Care Center	915	462	453	2,516	2,298	218	49.5%		8.7%	
Mercer Nursing & Rehabilitation Center	1,053	926	127	2,894	3,909	(1,015)	12.1%			-35.1%
Miletree Center	1,013	1,033	(19)	3,910	4,088	(178)		-1.9%		-4.6%
Montgomery General Elderly Care	838	526	312	3,165	2,930	235	37.3%		7.4%	
Morris Memorial Nursing Home* ***										
Mound View Health Care	1,422	1,049	373	5,492	5,752	(260)	26.3%			-4.7%
Nella's				4,513	4,213	301			6.7%	
Nella's Nursing Home				4,093	4,015	78			1.9%	
New Martinsville Health Care Center	1,720	1,592	128	5,381	4,583	798	7.4%		14.8%	
Nicholas County Nursing & Rehabilitation Center**	1,554	892	662	4,556	4,759	(202)	42.6%			-4.4%
Oak Ridge Center (Capital Center)	3,190	2,987	203	2,850	2,687	163	6.4%		5.7%	
Ohio Valley Health Care	1,239	649	591	3,798	3,772	26	47.7%		0.7%	
Pendleton Manor**	967	550	417	4,368	4,690	(321)	43.1%			-7.4%
Pine View Continuous Care Center	922	453	468	2,585	2,661	(76)	50.8%			-2.9%
Pinecrest Hospital				5,991	10,341	(4,350)				-72.6%
Pocahontas Center	639	984	(345)	3,915	4,024	(110)		-53.9%		-2.8%
Princeton Health Care Center	770	949	(179)	4,799	4,304	495		-23.2%	10.3%	
Raleigh Center	2,878	2,671	208	3,251	2,952	299	7.2%		9.2%	
Ravenswood Center	2,008	1,678	330	2,907	3,250	(343)	16.4%			-11.8%
Rosewood Center	1,284	1,153	132	4,076	3,790	286	10.2%		7.0%	
Shenandoah Health Village Center	1,927	1,418	509	3,504	2,250	1,254	26.4%		35.8%	
Sistersville Center	633	631	2	3,997	4,335	(338)	0.3%			-8.5%
Springfield Center	414	473	(60)	3,195	3,203	(7)		-14.4%		-0.2%
St. Barbara's Memorial Nursing Home	294	129	165	2,068	1,840	228	56.0%		11.0%	
Stone Pear Pavilion	1,110	620	490	2,980	3,004	(24)	44.2%			-0.8%
Summers Nursing & Rehabilitation Center	1,747	1,325	423	5,965	6,476	(511)	24.2%			-8.6%
SunBridge Care & Rehabilitation for Dunbar	2,544	2,229	315	5,800	4,964	836	12.4%		14.4%	
SunBridge Care & Rehabilitation for Glenville	779	616	163	3,222	2,567	655	20.9%		20.3%	
SunBridge Care & Rehabilitation for Parkersburg	1,668	1,310	357	3,283	2,779	504	21.4%		15.4%	
SunBridge Care & Rehabilitation for Putnam	3,144	2,743	402	5,177	4,071	1,106	12.8%		21.4%	
SunBridge Care & Rehabilitation for Salem	1,335	1,355	(19)	4,358	4,052	306		-1.4%	7.0%	

**Table 21**  
**West Virginia Nursing Homes**  
**FY 2008 Medicare and Medicaid Revenue and Expenses by Facility**  
(Dollars in Thousands)

Nursing Facility	2008 Medicare			2008 Medicaid			Medicare Margin		Medicaid Margin	
	Net Patient Revenue	Expenses	Income from Patient Services	Net Patient Revenue	Expenses	Income from Patient Services	Gain	Loss	Gain	Loss
SunBridge Pine Lodge Care & Rehabilitation	3,450	2,816	634	5,566	4,231	1,335	18.4%		24.0%	
Sundale Nursing Home	758	774	(16)	4,106	4,305	(199)		-2.1%		-4.8%
Teays Valley Center	2,675	2,461	214	6,702	6,406	296	8.0%		4.4%	
Trinity Health Services Logan	1,609	1,475	134	6,397	6,456	(58)	8.3%			-0.9%
Trinity Health Services Mingo	778	821	(43)	3,691	4,919	(1,228)		-5.6%		-33.3%
Valley Center	4,011	3,651	360	5,899	6,089	(190)	9.0%			-3.2%
Valley Haven Geriatric Center	391	162	229	2,910	3,340	(430)	58.5%			-14.8%
Wayne Nursing & Rehabilitation Center	1,159	722	437	3,750	3,444	307	37.7%		8.2%	
Webster Nursing & Rehabilitation Center	1,030	766	264	3,728	3,539	190	25.6%		5.1%	
Weirton Geriatric Center	463	254	210	8,750	8,444	306	45.3%		3.5%	
White Sulphur Springs Center	1,354	1,417	(64)	3,872	3,955	(83)		-4.7%		-2.1%
Willow Tree Manor***	1,087	588	499	4,312	4,121	191	45.9%		4.4%	
Willows Center	1,822	1,644	178	5,622	5,034	587	9.8%		10.4%	
Wishing Well Health Center**	1,869	1,486	383	5,111	4,873	239	20.5%		4.7%	
Wishing Well Manor**	2,124	1,069	1,056	4,093	4,413	(320)	49.7%			-7.8%
Woodlands Retirement Community*										
Worthington Manor	2,230	1,306	924	4,997	3,947	1,049	41.4%		21.0%	
Wyoming Nursing & Rehabilitation Center	1,010	825	185	3,880	3,578	301	18.3%		7.8%	
<b>Total</b>	<b>\$155,444</b>	<b>\$124,922</b>	<b>\$30,523</b>	<b>\$474,797</b>	<b>\$465,958</b>	<b>\$8,840</b>	<b>19.6%</b>		<b>1.9%</b>	

Source: Annual WVHCA Survey of Nursing Homes

\*Does not participate in either Medicare or Medicaid

**Ownership and Name Changes:**

\*\*Heartland facilities (HCR Manor Care) were purchased by Carlyle Group on December 21, 2007.

\*\*Nicholas County Nursing & Rehabilitation Center (formerly known as Nicholas County Health Care Center) was purchased by CMO Management, LLC on January 1, 2007.

\*\*Pendleton Manor (formerly known as Pendleton Nursing Home) changed its name January 1, 2008.

\*\*Wishing Well Health Care Center was purchased by Genesis on December 31, 2008.

\*\*Wishing Well Manor was purchased by Genesis on December 31, 2008.

**Ownership and Name Changes, Closures, and Facilities reporting less than 12 months of data:**

\*\*\*CareHaven of Pleasants was purchased by Pleasants-Carehaven Operating LLC, on July 1, 2007. Six months of data are reported (7/01/07 - 12/31/07).

\*\*\*Hidden Valley Health Care Center and Marmet Health Care Center were purchased by Genesis on December 1, 2006. Ten months of data reported are reported (12/01/06 - 9/30/07).

\*\*\*Mapleshire Nursing & Rehabilitation Center (formerly known as MonPointe Continuing Care Center) was purchased February 1, 2008 by Morgantown SNF Acquisition LLC. The fiscal year changed from 6/30 to 12/31.

Eleven months of data are reported (02/01/08 - 12/31/08). The new owner's data are reported because it best represents the operations of the new entity. In the one month's data from MonPointe there is a \$1.25 million Forgiveness of Mon Health Systems Debt (confirmed in the internal financial statements), which if combined with Mapleshire to present 12 months of data, would overstate the new operator's net income by about \$995,000.

\*\*\*Morris Memorial Nursing Home purchased by Diversicare Rose Terrace LLC February 27, 2008. Subsequently, the facility closed December 23, 2008.

\*\*\*Willow Tree Manor (formerly known as Blue Ridge Nursing & Rehabilitation Center) was purchased by Blue Ridge Nursing, LLC, in August 2007. Five months of data are reported (08/01/07 - 12/31/07).

Facilities that include significant personal care services are Woodlands Retirement Community; Glenwood Park; Maples Nursing Home and Wishing Well Manor.

**Table 22**  
**West Virginia Nursing Homes**  
**FY 2008 Income and Expense by Facility**  
(Dollars in Thousands)

Nursing Facility	Bad Debt	Charity	Net Patient Revenue (NPR)	Operating Expenses	Income from Patient Services	Other Operating Revenue	Non-Operating Revenue	Extraordinary Item	Tax	Net Profit	Margin on NPR
Ansted Center	\$ 29		\$ 5,316	\$ 4,922	\$ 393	\$ 74	\$ 2			\$ 469	8.8%
Arbors at Fairmont	98		8,473	7,094	1,379	61				1,440	17.0%
Barbour County Good Samaritan Center	36	4	3,594	3,494	100	21	(22)			100	2.8%
Berkeley Springs Rehab and Nursing	23		7,763	8,063	(300)	31				(268)	-3.5%
Bishop Joseph H. Hodges Continuous Care	169	33	7,325	7,547	(223)	21	29			(172)	-2.3%
Boone Health Care Center	75		6,174	5,457	718	14				732	11.8%
Braxton Health Care Center	161		5,063	4,212	852		19			871	17.2%
Brier	128		7,359	7,144	216					216	2.9%
Brightwood Center	105		10,776	9,904	872	120				992	9.2%
Cameron Nursing & Rehabilitation Center	15		5,038	4,487	551	24	5			581	11.5%
Canterbury Center	21		5,783	5,393	389	81	3			474	8.2%
Care Haven Center	3		6,149	5,942	207	81	12			300	4.9%
CareHaven of Pleasants**	3		5,115	4,347	767		1			768	15.0%
Cedar Ridge Center	50		9,882	9,097	785	154	10			948	9.6%
Clarksburg Nursing & Rehabilitation Center	41		7,709	6,935	774	32	4			810	10.5%
Cortland Acres Nursing Home	1	19	7,422	6,723	699	152	15			866	11.7%
Crestview Manor Nursing & Rehabilitation			4,820	5,822	(1,002)	52				(951)	-19.7%
Dawnview Center	5		6,143	4,987	1,156	72	1			1,228	20.0%
E. A. Hawse Nursing & Rehabilitation Center	60		4,861	4,786	76	48	5			128	2.6%
Eagle Pointe	97		11,109	10,266	843	18				861	7.8%
Eldercare of West Virginia	13		7,945	7,434	511	16				527	6.6%
Elkins Regional Convalescent Center	396		7,627	7,949	(323)	75				(247)	-3.2%
Fairhaven Rest Home	2		1,679	1,688	(8)			(289)		(297)	-17.7%
Fayette Nursing & Rehabilitation Center	(4)		5,666	4,864	802	16	4			822	14.5%
GlenWood Park			7,328	7,151	177	38	68			284	3.9%
Golden Living Center Glasgow	95		8,289	7,983	305	16				321	3.9%
Golden Living Center Morgantown	30		9,582	7,858	1,723	15				1,739	18.1%
Golden Living Center Riverside	69		8,653	7,654	999	43				1,042	12.0%
Good Shepherd Nursing Home	38	29	11,875	11,313	563	151	63			777	6.5%
Grant County Nursing Home			7,626	8,093	(467)	90	13			(363)	-4.8%
Greenbrier Manor	43		6,115	5,513	601	43	126			770	12.6%
Hampshire Health Care Center	18		5,624	4,758	866	79	26			971	17.3%
Heartland of Beckley*	193		12,056	11,944	112	7			48	71	0.6%
Heartland of Charleston*	209		12,786	12,529	256	4			104	156	1.2%
Heartland of Clarksburg*	401		8,979	8,851	128	16			57	86	1.0%
Heartland of Keyser*	129		9,809	9,558	251	3			102	152	1.6%
Heartland of Martinsburg*	191		9,911	9,481	430	16			178	268	2.7%
Heartland of Preston County*	33		8,698	8,468	230	12			97	145	1.7%
Heartland of Rainelle*	(34)		5,078	4,932	146	3			59	89	1.8%
Heritage Center	269		13,695	13,418	277	257	17			551	4.0%
Heritage, Inc.	5		2,954	3,121	(167)	48	113			(7)	-0.2%
Hidden Valley Health Care Center**	11		7,455	6,435	1,021	214	13			1,248	16.7%
Hilltop Center	126		10,071	9,468	603	96	9			707	7.0%
Holbrook Nursing Home	182		7,605	7,143	461	35	(309)		206	(18)	-0.2%

**Table 22**  
**West Virginia Nursing Homes**  
**FY 2008 Income and Expense by Facility**  
(Dollars in Thousands)

Nursing Facility	Bad Debt	Charity	Net Patient Revenue (NPR)	Operating Expenses	Income from Patient Services	Other Operating Revenue	Non-Operating Revenue	Extraordinary Item	Tax	Net Profit	Margin on NPR
Hopemont Hospital			7,345	8,266	(922)	40				(882)	-12.0%
Huntington Health & Rehabilitation Center	342		14,377	13,163	1,214					1,214	8.4%
John Manchin Sr. Health Care Center	37	119	2,364	3,359	(995)	782	4			(209)	-8.8%
Lakin Hospital			8,057	7,877	180	5				185	2.3%
Laurel Nursing & Rehab Center	24		4,199	3,551	648	(5)				643	15.3%
Lincoln Nursing & Rehabilitation Center	35		4,961	4,534	427	13	3			443	8.9%
Logan Center	40		5,604	5,425	179	90	1			269	4.8%
Madison Center	12		5,845	5,230	615	53	4			673	11.5%
Maples Nursing Home	(10)		5,114	4,939	175	21				196	3.8%
Mapleshire Nursing & Rehabilitation Center**	14		6,762	6,892	(130)					(130)	-1.9%
Marmet Health Care Center**	47		8,728	7,277	1,451	61	5			1,517	17.4%
McDowell Nursing & Rehabilitation Center	206		8,553	8,139	414	19	5			438	5.1%
Meadowbrook Acres	55		4,070	3,889	181		5			186	4.6%
Meadowview Manor Health Care Center			4,745	3,894	851	15	(92)			773	16.3%
Mercer Nursing & Rehabilitation Center	138		4,061	5,016	(954)	31	2			(921)	-22.7%
Miletree Center	18		5,636	5,892	(256)	60	1			(195)	-3.5%
Montgomery General Elderly Care			4,284	3,764	519	16				535	12.5%
Morris Memorial Nursing Home**			689	1,180	(491)					(491)	-71.3%
Mound View Health Care	52		8,668	8,320	348		29			377	4.4%
Nella's			4,902	4,557	345		30			375	7.7%
Nella's Nursing Home			4,314	4,267	47		(53)			(6)	-0.1%
New Martinsville Health Care Center	21		8,351	7,575	776	15				791	9.5%
Nicholas County Nursing & Rehabilitation Center*	174		6,816	6,293	523		8			531	7.8%
Oak Ridge Center (Capital Center)	114		7,660	7,257	403	77				481	6.3%
Ohio Valley Health Care	38		5,393	4,877	517	46			216	347	6.4%
Pendleton Manor*	8	24	6,069	6,011	58	29	45			132	2.2%
Pine View Continuous Care Center	20		4,187	3,819	367	14	19			400	9.5%
Pinecrest Hospital			6,015	10,371	(4,356)		91			(4,265)	-70.9%
Pocahontas Center	(9)		5,337	5,686	(349)	112	3			(234)	-4.4%
Princeton Health Care Center	459		6,845	6,364	481	10				491	7.2%
Raleigh Center	22		6,867	6,283	584	102	3			690	10.0%
Ravenswood Center	64		5,722	5,595	127	59	3			189	3.3%
Rosewood Center	2		5,924	5,463	461	74	4			540	9.1%
Shenandoah Health Village Center	20		7,198	6,572	627	136	5			768	10.7%
Sistersville Center	18		5,159	5,486	(327)	45	5			(277)	-5.4%
Springfield Center	140		3,957	4,154	(197)	13				(184)	-4.6%
St. Barbara's Memorial Nursing Home			3,196	3,104	92	17	493			602	18.8%
Stone Pear Pavilion			4,601	4,436	165	1	(5)			162	3.5%
Summers Nursing & Rehabilitation Center	44		8,176	8,219	(43)	27	2			(14)	-0.2%
SunBridge Care & Rehabilitation for Dunbar	92		9,487	8,331	1,156	23				1,179	12.4%
SunBridge Care & Rehabilitation for Glenville	15		4,514	3,564	950	18				968	21.4%
SunBridge Care & Rehabilitation for Parkersburg	19		5,462	4,496	966	13				979	17.9%
SunBridge Care & Rehabilitation for Putnam	38		9,875	8,036	1,839	30				1,869	18.9%
SunBridge Care & Rehabilitation for Salem	22		6,589	6,249	339	50				389	5.9%

SunBridge Pine Lodge Care & Rehabilitation	6		10,440	8,178	2,262	26				2,289	21.9%	
Sundale Nursing Home	116		6,883	7,140	(257)	37	(6)		1	(225)		-3.3%
Teays Valley Center	42		10,984	10,387	597	118	10			725	6.6%	
Trinity Health Services Logan			8,356	8,398	(42)			5		(37)		-0.4%
Trinity Health Services Mingo			4,470	5,801	(1,331)		5			(1,327)		-29.7%
Valley Center	118		12,238	11,822	416	216	2			635	5.2%	
Valley Haven Geriatric Center	23		4,111	4,352	(241)	20				(221)		-5.4%
Wayne Nursing & Rehabilitation Center	38		5,383	4,554	829	17	4			850	15.8%	
Webster Nursing & Rehabilitation Center	60		4,874	4,400	475	51	5			530	10.9%	
Weirton Geriatric Center	24		9,773	9,238	535		312			847	8.7%	
White Sulphur Springs Center	21		5,973	6,122	(149)	90				(59)		-1.0%
Willow Tree Manor**	137		6,053	5,262	791	38	1			830	13.7%	
Willows Center	12		8,568	7,636	932	105	12			1,049	12.2%	
Wishing Well Health Center*	60		8,650	8,173	477	139	5,516			6,132	70.9%	
Wishing Well Manor*	82		8,714	8,218	497	73	9,470			10,039	115.2%	
Woodlands Retirement Community***			2,748	4,439	(1,691)					(1,691)		-61.5%
Worthington Manor	8		8,224	6,078	2,146	3	36		906	1,278	15.5%	
Wyoming Nursing & Rehabilitation Center	68		5,091	4,590	501	18				521	10.2%	
<b>Total</b>	<b>\$6,678</b>	<b>\$228</b>	<b>\$731,190</b>	<b>\$696,687</b>	<b>\$34,503</b>	<b>\$5,414</b>	<b>\$16,220</b>	<b>(\$288)</b>	<b>\$1,973</b>	<b>\$53,875</b>	<b>7.4%</b>	

Source: Annual WVHCA Survey of Nursing Homes

**Ownership and Name Changes:**

\*Heartland facilities (HCR Manor Care) were purchased by Carlyle Group on December 21, 2007.

\*Nicholas County Nursing & Rehabilitation Center (formerly known as Nicholas County Health Care Center) was purchased by CMO Management, LLC on January 1, 2007.

\*Pendleton Manor (formerly known as Pendleton Nursing Home) changed its name January 1, 2008.

\*Wishing Well Health Care Center: Non Operating Revenue Includes \$5.5 million for Gain on Asset Sale to Genesis on December 31, 2008.

\*Wishing Well Manor: Non Operating Revenue includes \$9.3 million for Gain on Asset Sale to Genesis on December 31, 2008.

**Ownership and Name Changes, Closures, and Facilities reporting less than 12 months of data:**

\*\*CareHaven of Pleasants was purchased by Pleasants-Carehaven Operating LLC, on July 1, 2007. Six months of data are reported (7/01/07 - 12/31/07).

\*\*Hidden Valley Health Care Center and Marmet Health Care Center were purchased by Genesis on December 1, 2006. Ten months of data reported are reported (12/01/06 - 9/30/07).

\*\*Mapleshire Nursing & Rehabilitation Center (formerly known as MonPointe Continuing Care Center) was purchased February 1, 2008 by Morgantown SNF Acquisition LLC. The fiscal year changed from 6/30 to 12/31.

Eleven months of data are reported (02/01/08 - 12/31/08)

\*\*Morris Memorial Nursing Home was acquired by Diversicare Rose Terrace LLC February 27, 2008. The facility subsequently closed December 23, 2008.

\*\*Willow Tree Manor (formerly known as Blue Ridge Nursing & Rehabilitation Center) was purchased by Blue Ridge Nursing, LLC, in August 2007. Five months of data are reported (08/01/07 - 12/31/07).

\*\*\*Woodlands Retirement Community has six nursing home beds. Financial figures reported are for the entire facility.

Facilities that include significant personal care services are Woodlands Retirement Community; Wishing Well Manor; Glenwood Park; Maples Nursing Home; and Moundview Health Care Center.

- Value is too small to register



**Table 23**  
**West Virginia Nursing Homes**  
**FY 2006 - FY 2008 Patient Days by Facility**

Nursing Facility	Total Patient Days			Total Medicare Days			Total Medicaid Days			Licensed Beds
	2006	2007	2008	2006	2007	2008	2006	2007	2008	
Ansted Center	20,413	20,428	20,823	3,376	3,702	3,386	14,814	14,413	14,960	60
Arbors at Fairmont	42,357	41,830	42,562	7,041	7,444	7,185	29,476	26,738	27,907	120
Barbour County Good Samaritan Center	18,308	18,902	18,262	2,704	2,159	2,208	12,231	12,792	14,774	60
Berkeley Springs Rehab and Nursing	33,401	34,917	35,079	4,272	3,614	2,798	24,442	26,677	26,772	120
Bishop Joseph H. Hodges Continuous Care Center	44,314	39,044	38,525	8,352	4,113	3,159	24,179	23,788	24,279	120
Boone Health Care Center	31,785	32,155	31,589	3,068	2,885	3,239	27,393	28,333	26,804	90
Braxton Health Care Center	21,965	21,567	21,523	2,539	2,824	2,593	16,771	15,315	16,308	65
Brier	31,970	31,704	31,631	4,091	5,057	4,697	23,315	22,504	22,769	90
Brightwood Center	44,396	43,977	42,406	8,205	6,382	4,929	32,525	33,557	33,540	128
Cameron Nursing & Rehabilitation Center	19,798	21,404	20,460	3,036	2,475	1,400	15,272	16,912	16,815	60
Canterbury Center	21,956	21,543	21,509	2,902	2,827	2,979	14,860	14,364	14,378	62
Care Haven Center	23,347	23,835	23,452	4,178	3,760	3,056	15,955	15,173	16,699	68
CareHaven of Pleasants***	23,201	11,219	23,159	0	619	3,664	19,454	9,215	16,955	68
Cedar Ridge Center	41,236	41,572	41,078	4,813	6,217	6,157	33,583	32,616	31,668	120
Clarksburg Nursing & Rehabilitation Center	33,718	34,618	34,822	5,150	4,928	3,935	23,995	25,219	27,371	98
Cortland Acres Nursing Home	32,692	31,634	33,216	2,186	2,488	2,239	26,548	22,965	23,917	94
Crestview Manor Nursing & Rehabilitation	25,585	25,301	24,093	2,728	3,543	3,737	18,064	17,534	16,369	72
Dawnview Center	23,578	23,519	23,262	3,325	2,915	3,718	17,161	18,614	17,363	66
E. A. Hawse Nursing & Rehabilitation Center	19,937	20,290	19,905	2,889	2,986	2,752	14,194	14,260	13,761	60
Eagle Pointe	59,007	57,108	54,042	6,582	7,656	7,297	47,364	46,099	44,273	164
Eldercare of West Virginia	42,498	42,847	41,065	4,780	3,257	4,748	36,868	38,314	34,725	120
Elkins Regional Convalescent Center	38,608	38,566	38,001	3,567	2,826	2,744	27,897	28,562	28,990	111
Fairhaven Rest Home	14,693	14,728	13,573	0	0	0	13,595	14,158	12,867	41
Fayette Nursing & Rehabilitation Center	20,453	20,321	21,107	3,091	2,690	2,828	15,738	16,403	16,836	60
GlenWood Park	23,687	23,033	23,035	4,097	4,415	4,366	17,622	16,870	15,929	67
Golden Living Center Glasgow	35,681	27,221	35,344	3,638	3,322	3,758	31,466	22,664	28,292	108
Golden Living Center Morgantown	34,422	34,545	32,880	3,086	4,393	4,816	24,885	23,599	23,983	100
Golden Living Center Riverside	34,219	33,469	32,670	3,155	3,738	4,075	27,918	25,548	24,382	102
Good Shepherd Nursing Home	69,663	69,322	68,734	1,068	965	1,228	42,757	42,971	42,048	192
Grant County Nursing Home	39,325	39,100	39,073	2,366	2,840	2,250	32,164	31,262	31,044	110
Greenbrier Manor	33,187	33,382	33,545	2,742	2,768	3,393	22,750	25,513	26,177	100
Hampshire Health Care Center	21,989	21,565	21,788	3,897	3,274	2,366	15,162	14,922	15,022	62
Heartland of Beckley**	48,487	52,949	54,696	14,205	11,814	13,690	30,724	33,607	34,287	201
Heartland of Charleston**	61,775	56,899	59,981	12,178	7,917	8,042	39,393	39,906	42,738	184
Heartland of Clarksburg**	36,198	37,407	37,105	5,692	5,635	6,300	27,890	27,561	26,585	120
Heartland of Keyser**	41,386	42,384	42,818	8,167	7,161	7,014	28,728	28,721	31,081	122
Heartland of Martinsburg**	40,955	42,788	42,426	10,190	9,250	7,461	24,549	26,191	27,679	120
Heartland of Preston County**	42,405	42,384	41,167	5,354	5,333	5,276	33,168	31,799	29,905	120
Heartland of Rainelle**	20,935	21,209	20,978	4,656	4,151	3,756	15,077	15,183	14,439	60
Heritage Center	43,869	55,700	55,519	7,191	11,378	7,591	32,354	38,200	42,986	160
Heritage, Inc.	17,644	18,185	18,117	0	0	0	10,978	11,670	11,358	51
Hidden Valley Health Care Center***	27,975	23,184	25,156	4,620	4,298	3,669	19,316	15,232	17,803	80
Hilltop Center	41,325	40,717	40,453	9,120	8,159	6,416	28,632	28,598	30,197	120
Holbrook Nursing Home	42,743	42,167	40,173	3,390	3,403	1,674	37,203	36,593	35,450	120



Hopemont Hospital	35,287	34,985	32,643	0	0	0	35,030	34,955	32,612	98
Huntington Health & Rehabilitation Center	65,882	66,430	64,935	10,621	10,879	10,846	46,519	45,110	43,323	186
John Manchin Sr. Health Care Center	14,763	14,667	14,784	0	0	0	14,123	13,974	14,090	41
Lakin Hospital	38,069	38,948	39,471	0	0	0	37,863	38,755	39,471	114
Laurel Nursing & Rehab Center	21,114	20,789	20,739	2,510	2,394	2,054	17,089	17,218	17,461	60
Lincoln Nursing & Rehabilitation Center	21,247	21,278	21,634	1,742	1,650	1,974	19,314	18,776	17,539	60
Logan Center	23,148	23,311	23,060	3,100	3,173	3,240	18,888	18,600	18,639	66
Madison Center	20,934	20,553	20,564	5,368	4,981	4,142	10,324	9,022	10,974	62
Maples Nursing Home	20,932	20,843	20,545	3,664	2,921	2,783	15,158	15,728	15,147	60
Mapleshire Nursing & Rehabilitation Center***	37,819	34,801	29,574	4,268	3,277	4,073	23,540	22,584	21,125	120
Marmet Health Care Center***	31,316	26,548	30,394	5,726	5,905	4,714	15,080	13,418	18,774	90
McDowell Nursing & Rehabilitation Center	38,523	37,579	39,141	6,232	4,889	5,589	29,280	29,479	31,670	120
Meadowbrook Acres	21,472	21,388	21,189	2,467	2,395	2,514	12,968	13,595	14,128	60
Meadowview Manor Health Care Center	21,304	20,798	21,376	2,343	2,222	2,078	14,691	13,101	13,092	60
Mercer Nursing & Rehabilitation Center	22,500	19,543	18,699	4,163	2,848	2,745	17,761	16,176	15,282	90
Miletree Center	21,670	21,700	21,039	2,816	1,951	2,338	16,474	17,482	16,081	62
Montgomery General Elderly Care	20,272	20,358	19,594	1,234	2,029	1,794	16,923	16,571	16,128	60
Morris Memorial Nursing Home* ***	13,441	9,104	3,829	0	0	0	0	0	0	185
Mound View Health Care	43,202	42,426	41,773	5,236	4,546	5,199	30,197	31,335	29,762	129
Nella's	35,740	35,688	35,419	0	0	0	32,685	32,585	32,745	102
Nella's Nursing Home	28,370	26,295	27,817	0	0	0	25,063	23,327	26,175	84
New Martinsville Health Care Center	40,937	39,942	37,608	5,560	4,488	4,488	29,594	29,859	25,787	120
Nicholas County Nursing & Rehabilitation Center**	31,475	32,804	36,795	0	2,097	4,212	29,212	27,352	28,706	120
Oak Ridge Center (Capital Center)	25,174	25,410	24,461	6,573	8,099	7,300	13,923	11,922	11,524	73
Ohio Valley Health Care	22,939	23,548	22,698	2,732	2,056	2,754	18,865	18,931	17,796	66
Pendleton Manor**	31,943	31,740	31,189	2,114	2,362	2,329	27,259	25,810	25,200	91
Pine View Continuous Care Center	17,419	17,900	19,168	2,103	2,227	1,946	13,092	13,203	13,614	56
Pinecrest Hospital	41,399	37,276	30,552	0	0	0	40,003	37,201	30,464	199
Pocahontas Center	22,606	23,533	24,200	2,818	3,127	3,806	16,951	17,543	17,663	68
Princeton Health Care Center	42,409	41,412	39,386	160	3,835	5,104	38,183	31,224	27,245	120
Raleigh Center	24,224	23,892	23,566	5,878	6,076	6,930	16,884	15,240	14,103	68
Ravenswood Center	20,297	21,264	20,508	4,020	4,696	3,880	13,881	13,788	13,751	62
Rosewood Center	23,765	23,854	23,273	2,371	2,383	2,822	18,750	19,524	18,308	69
Shenandoah Health Village Center	26,577	27,082	28,093	4,717	4,978	4,141	15,618	15,377	10,558	78
Sistersville Center	23,094	23,646	23,200	2,474	1,892	1,575	19,707	21,007	19,693	68
Springfield Center	20,656	20,139	18,585	1,765	1,529	1,687	17,096	16,505	14,706	60
St. Barbara's Memorial Nursing Home	20,102	20,540	20,637	196	609	888	13,109	13,196	12,652	57
Stone Pear Pavilion	21,549	21,426	20,531	1,870	1,669	2,796	17,522	16,440	14,018	60
Summers Nursing & Rehabilitation Center	22,627	32,390	36,548	2,716	4,015	4,421	18,363	25,514	30,315	120
SunBridge Care & Rehabilitation for Dunbar	42,914	42,331	41,772	10,088	7,643	7,046	29,381	30,803	28,556	120
SunBridge Care & Rehabilitation for Glenville	22,954	23,172	22,594	2,938	2,070	2,099	17,904	17,905	17,954	65
SunBridge Care & Rehabilitation for Parkersburg	23,577	23,533	23,259	3,525	3,673	4,010	17,181	17,437	16,875	66
SunBridge Care & Rehabilitation for Putnam	41,572	41,867	42,147	7,557	7,675	9,033	29,113	28,826	26,590	120
SunBridge Care & Rehabilitation for Salem	32,671	31,953	32,338	5,301	3,974	4,191	23,675	24,044	23,681	112

**Table 23**  
West Virginia Nursing Homes  
FY 2006 - FY 2008 Patient Days by Facility

Nursing Facility	Total Patient Days			Total Medicare Days			Total Medicaid Days			Licensed Beds
	2006	2007	2008	2006	2007	2008	2006	2007	2008	
SunBridge Pine Lodge Care & Rehabilitation	41,777	41,530	41,000	9,372	9,482	8,805	28,823	27,185	26,308	120
Sundale Nursing Home	36,271	36,030	34,236	2,916	2,828	2,536	25,322	23,859	21,781	115
Teays Valley Center	43,051	42,427	43,567	9,049	7,128	6,371	30,357	31,439	31,047	124
Trinity Health Services Logan	39,335	41,665	41,547	3,260	4,364	4,826	32,761	34,683	34,243	120
Trinity Health Services Mingo	27,111	27,613	26,251	3,005	2,992	2,769	22,925	24,249	23,192	100
Valley Center	45,166	45,546	45,349	8,706	12,158	9,593	30,134	28,525	28,534	130
Valley Haven Geriatric Center	21,079	20,079	18,921	1,324	1,993	702	18,169	17,545	14,524	60
Wayne Nursing & Rehabilitation Center	21,162	21,155	21,190	2,478	2,214	2,639	15,971	16,183	16,802	60
Webster Nursing & Rehabilitation Center	19,910	20,369	21,411	3,043	2,251	2,886	16,066	17,266	18,083	60
Weirton Geriatric Center	49,007	49,239	49,706	878	1,155	1,253	45,457	44,705	45,527	137
White Sulphur Springs Center	23,051	23,970	23,373	3,296	3,911	4,043	17,636	17,022	16,576	68
Willow Tree Manor***	24,784	11,198	29,569	1,943	925	2,352	20,166	9,178	24,007	104
Willows Center	34,644	34,461	34,271	6,604	6,636	5,105	25,366	24,547	25,332	97
Wishing Well Health Center**	41,866	41,479	40,062	3,785	4,272	4,272	28,671	27,279	26,451	119
Wishing Well Manor**	38,313	40,351	38,365	4,387	5,084	6,053	23,817	24,903	24,491	120
Woodlands Retirement Community*	1,042	1,124	1,211	0	0	0	0	0	0	6
Worthington Manor	37,443	36,954	37,109	4,721	4,641	4,639	24,234	24,523	26,768	105
Wyoming Nursing & Rehabilitation Center	20,750	20,619	21,251	3,232	3,282	2,942	16,689	17,102	17,507	60
<b>Total</b>	<b>3,292,733</b>	<b>3,255,134</b>	<b>3,260,518</b>	<b>412,652</b>	<b>404,130</b>	<b>397,916</b>	<b>2,455,230</b>	<b>2,411,770</b>	<b>2,417,635</b>	<b>1,705</b>
<b>Change from prior year</b>		<b>-1.1%</b>	<b>0.2%</b>		<b>-2.1%</b>	<b>-1.5%</b>		<b>-1.8%</b>	<b>0.2%</b>	

Source: Annual WVHCA Survey of Nursing Homes

\*Does not participate in Medicare or Medicaid

**Ownership and Name Changes:**

\*\*Heartland facilities (HCR Manor Care) were purchased by Carlyle Group on December 21, 2007.

\*\*Nicholas County Nursing & Rehabilitation Center (formerly known as Nicholas County Health Care Center) was purchased by CMO Management, LLC on January 1, 2007.

\*\*Pendleton Manor (formerly known as Pendleton Nursing Home) changed its name January 1, 2008.

\*\*Wishing Well Health Care Center was purchased by Genesis on December 31, 2008.

\*\*Wishing Well Manor was purchased by Genesis on December 31, 2008.

**Ownership and Name Changes, Closures, and Facilities reporting less than 12 months of data:**

\*\*\*CareHaven of Pleasants was purchased by Pleasants-Carehaven Operating LLC, on July 1, 2007. Six months of data are reported (7/01/07 - 12/31/07).

\*\*\*Hidden Valley Health Care Center and Marmet Health Care Center were purchased by Genesis on December 1, 2006. Ten months of data reported are reported (12/01/06 - 9/30/07).

\*\*\*Mapleshire Nursing & Rehabilitation Center (formerly known as MonPointe Continuing Care Center) was purchased February 1, 2008 by Morgantown SNF Acquisition LLC. The fiscal year changed from 6/30 to 12/31.

Eleven months of data are reported (02/01/08 - 12/31/08). The new owner's data are reported because it best represents the operations of the new entity. In the one month's data from MonPointe there is a \$1.25 million Forgiveness of Mon Health Systems Debt (confirmed in the internal financial statements), which if combined with Mapleshire to present 12 months of data, would overstate the new operator's net income by about \$995,000.

\*\*\*Morris Memorial Nursing Home purchased by Diversicare Rose Terrace LLC February 27, 2008. Subsequently, the facility closed December 23, 2008.

\*\*\*Willow Tree Manor (formerly known as Blue Ridge Nursing & Rehabilitation Center) was purchased by Blue Ridge Nursing, LLC, in August 2007. Five months of data are reported (08/01/07 - 12/31/07).

Facilities that include significant personal care services are Woodlands Retirement Community; Glenwood Park; Maples Nursing Home and Wishing Well Manor.

## Home Health Section Table of Contents

Narrative Summary . . . . .	73
Map of WV Home Health Agencies . . . . .	76

### Table

Table 24 FY 2006-08 Revenue and Expense by Facility . . . . .	77
---	----



## HOME HEALTH

The FY 2008 Survey of Home Health agencies was completed by 63 of 65 home health agencies that serve West Virginia residents, including those facilities based in Kentucky, Maryland and Ohio. The data are provided as reported by the facilities.

- Overall, home health agencies reported losses of \$579,000, 0.6% of \$99.7 million in total revenue.
- Thirty-two of the 63 agencies were profitable.
- FY 2008 is the sixth consecutive year for aggregate losses.

Losses in previous years included:

- FY 2007- \$2.3 million (2.8% of total revenue);
- FY 2006 - \$4.3 million (5.1% of total revenue);
- FY 2005 - \$919,000 (1.1% of total revenue); and
- FY 2004 - \$1.5 million (1.7% of total revenue).

Analysis of home health agencies by type of ownership shows mixed results. The agencies are subdivided by the following ownership categories:

- County-owned, proprietary and not-for-profit.
- Hospital-based agencies are discussed separately from other agencies, as the structure is significantly different and they historically experience the greatest losses.

There were a few ownership changes during FY 2008:

- LHC Group acquired Care Partners and Mountaineer Home Health; and,
- Amedisys purchased Tender Loving Care Home Health.

These three agencies remain in the proprietary category after the change in ownership. The LHC Group, a publicly traded company, acquired Grant Memorial Hospital Home

Health Services, a not-for-profit hospital-based home health agency, and Jackson County Home Health Service, a county-owned agency. As a result of acquisition, these agencies will move from classification as a not-for-profit to proprietary.

### **County-owned**

Financial items of note regarding county-owned agencies included:

- Two of the nine county-owned agencies were profitable, with an aggregate gain of \$225,000 for FY 2008.
- The remaining seven agencies lost money totaling \$875,000.
- An aggregate loss of \$650,000 (16.3% of \$4.0 million in total revenue).
- Prior year losses of \$366,000 in FY 2007; \$1.3 million in FY 2006; and, \$226,000 in FY 2005.

### **Proprietary**

Financial items related to the proprietary agencies included:

- Total profit of \$6.3 million (9.8% of total revenue) an increase over the FY 2007 profit of \$3.5 million (8% of total revenue).
- Twenty of the 28 proprietary agencies reported profits.
- Prior year results showed profits of \$3.5 million in FY 2007, \$5.1 million in FY 2006, and \$5.4 million in FY 2005.

### **Not-for-profit**

Information regarding the not-for-profit home health agencies revealed:

- Six agencies were operating in FY 2008.
- Three agencies reported combined losses of \$237,000 with total revenue of \$4.1 million.
- Three agencies were profitable, with a combined EROE of \$412,000, 9.6% of \$4.3 million in total revenue.
- Aggregate earnings were \$175,000 on total revenue of \$8.3 million.

## **Not-for-profit Hospital-based**

Items of note regarding the not-for-profit hospital-based agencies showed:

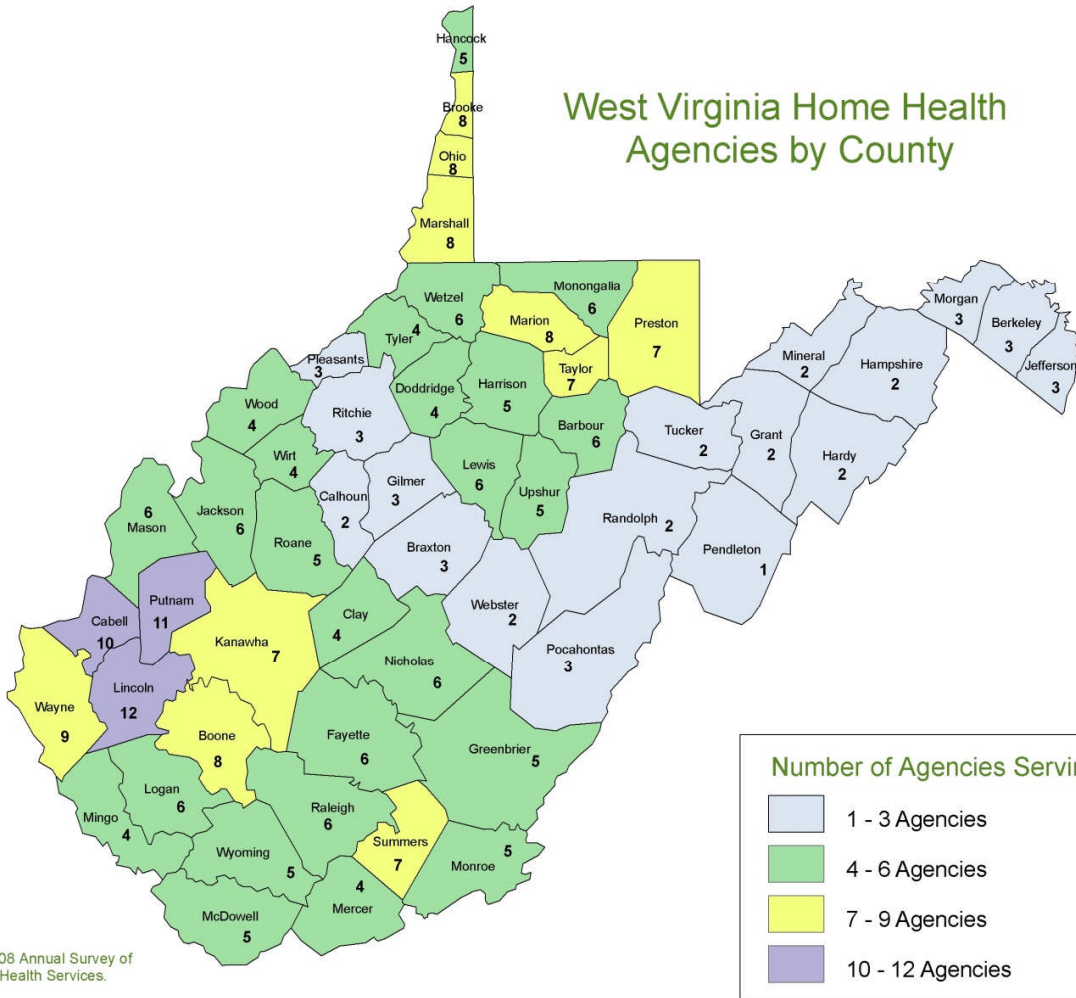
- Continued losses in FY 2008 totaled \$6.8 million.
- Prior years' losses were \$6.5 million in FY 2007; \$8.5 million in FY 2006; and, \$5.5 million in FY 2005.
- The number of agencies having losses in FY 2008 outnumbered profitable agencies 13 to 6.
- Of the six profitable hospital-based agencies, three are based in non-West Virginia hospitals (Kentucky, Maryland and Ohio).
- Beckley ARH Home Health shifted from a not-for-profit, hospital-based agency to a freestanding, not-for-profit.

## **Proprietary Hospital-based**

Three Rivers Home Care is the only proprietary hospital-based agency still operating in West Virginia. Owned by Three Rivers Medical Center in Louisa, Kentucky, the home health agency reported a profit for FY 2008 of \$342,000 (70% of total revenue).

Table 24 provides detail on home health activities.

## West Virginia Home Health Agencies by County



Source: 2008 Annual Survey of Home Health Services.



**Table 24**  
**Home Health Agencies Operating in West Virginia**  
**FY 2006 - 2008 Revenue and Expenses**  
(Dollars in Thousands)

Home Health Provider	Revenue			Expenses			EROE			Total Margin 2008
	2006	2007	2008	2006	2007	2008	2006	2007	2008	
<b>County Facilities</b>										
Barbour County Home Health Agency	\$321	\$293	\$248	\$333	\$384	\$335	(\$12)	(\$91)	(\$86)	-34.8
Doddridge County Home Health Agency	174	145	137	189	157	160	(15)	(12)	(23)	-16.5
Grafton-Taylor County Health Department	332	323	341	543	452	476	(211)	(129)	(135)	-39.4
Harrison-Clarksburg Home Health Agency*	6	closed	closed	145	closed	closed	(139)	closed	closed	
Jackson County Home Health Service**	1,046	1,269	1,068	1,002	958	863	44	310	205	19.2
Kanawha-Charleston Health Department	762	749	568	1,175	940	1,002	(413)	(190)	(434)	-76.3
Marion County Health Department*	274	closed	closed	301	closed	closed	(27)	closed	closed	
Monongalia County Home Care Services	430	590	474	428	470	454	2	121	20	4.1
Nicholas-Webster Home Health Services	761	546	631	873	781	650	(112)	(235)	(18)	-2.9
Wayne County Home Health Agency	147	149	128	245	202	235	(98)	(53)	(108)	-84.5
Wetzel -Tyler Home Health Agency	71	386	393	438	473	465	(367)	(87)	(71)	-18.1
<b>Total County Facilities</b>	<b>\$4,324</b>	<b>\$4,451</b>	<b>\$3,989</b>	<b>\$5,670</b>	<b>\$4,817</b>	<b>\$4,639</b>	<b>(\$1,346)</b>	<b>(\$366)</b>	<b>(\$650)</b>	<b>-16.3</b>
<b>Proprietary</b>										
Access Home Health (Bluefield)**	\$865	NA	NA	\$259	NA	NA	\$605	NA	NA	
Access Home Health (Dunbar)**	813	NA	NA	244	NA	NA	569	NA	NA	
Alternative Home Health	1,774	1,675	1,638	1,655	1,646	1,643	119	29	(5)	-0.3
Boone Memorial HomeCare**	NA	113	770	NA	156	831	NA	(43)	(62)	-8.0
Care Partners**	4,853	4,747	4,991	4,738	4,876	5,237	115	(129)	(246)	-4.9
Carriage Inn	77	126	152	61	135	149	17	(8)	3	2.1
Covenant Home Health Care Service	130	458	788	288	481	832	(159)	(23)	(43)	-5.5
Elite Health Care	2,478	1,639	NR	2,535	1,888	NR	(57)	(249)	NR	
Extend-A-Care / Integricare (Beckley)**	4,771	NR	5,763	3,887	NR	5,138	884	NR	625	10.8
Gentiva (Beckley)***	1,107	1,612	3,160	977	1,433	2,587	130	178	573	18.1
Gentiva (Charleston)***	2,354	3,797	4,621	1,594	2,702	3,358	760	1,094	1,263	27.3
Gentiva (Huntington)***	2,654	2,650	2,603	1,949	1,940	2,055	706	710	548	21.0
Gentiva (Parkersburg)***	991	682	957	862	673	812	129	9	145	15.2
Home Care Plus	4,253	4,300	3,785	3,739	3,949	3,772	514	352	13	0.3
Housecalls Home Health**	NA	2,989	3,339		2,962	3,312	NA	27	26	0.8
Interim HealthCare of Pittsburgh	340	1,023	1,083	231	661	456	110	362	627	57.9
Intrepid USA Healthcare Services	751	976	920	803	835	864	(52)	142	57	6.1
Medi-Home Health Agency - OH	729	969	934	821	796	824	(92)	173	109	11.7
Medi-Home Health Agency - WV	310	596	945	385	563	888	(76)	33	57	6.0
Mountaineer HomeCare, LLC	NA	NA	100	NA	NA	170	NA	NA	(70)	-70.0
Mountaineer Home Health / Special Touch Nursing Services**	114	219	NR	61	293	NR	53	(74)	NR	
Mountaineer Home Nursing	1,050	1,193	1,351	1,459	1,108	1,243	(409)	86	108	8.0
Northern West Virginia Home Health**	NA	1,264	1,555	NA	1,736	1,893	NA	(472)	(338)	-21.7
Nursing Care Home Health**	2,677	2,350	2,465	2,820	2,112	2,151	(143)	237	314	12.7
Ohio Valley Home Health*	NR	228	closed	NR		closed	NR	228	closed	
PCH Home Health**	NA	916	2,104	NA	956	2,103	NA	(40)	1	0.1
PRO Nursing & Health Services	911	864	954	847	758	773	64	106	181	19.0
Roane HomeCare**	NA	571	1,255	NA	606	1,123	NA	(35)	132	10.5
Servcare / Integricare (Parkersburg)**	2,244	NR	2,523	1,625	NR	1,808	620	NR	715	28.3
St. Mary's Home Health Services**	NA	28	2,817	NA	147	3,280	NA	(119)	(464)	-16.5
Tender Loving Care Home Health Services / Staff Builders**	3,010	2,916	3,203	2,687	2,673	3,116	322	243	86	2.7
West Virginia Home Health Services	2,332	5,305	8,236	1,982	4,486	6,207	350	819	2,029	24.6
Wetzel County HomeCare**	NA	326	800	NA	437	871	NA	(111)	(71)	-8.9
<b>Total Proprietary</b>	<b>\$41,590</b>	<b>\$44,532</b>	<b>\$63,809</b>	<b>\$36,511</b>	<b>\$41,008</b>	<b>\$57,494</b>	<b>\$5,079</b>	<b>\$3,524</b>	<b>\$6,315</b>	<b>9.9</b>

**Table 24**  
Home Health Agencies Operating in West Virginia  
FY 2006 - 2008 Revenue and Expenses  
(Dollars in Thousands)

Home Health Provider	Revenue			Expenses			EROE			Total Margin
	2006	2007	2008	2006	2007	2008	2006	2007	2008	2008
<b>Proprietary Hospital-Based</b>										
Hampshire Memorial Hospital Home Health**	\$547	NA	NA	\$795	NA	NA	(\$248)	NA	NA	
Potomac Valley Hospital Home Health**	498	NA	NA	659	NA	NA	(161)	NA	NA	
Three Rivers Home Care (Three Rivers Medical Center - KY)	256	350	489	119	283	147	137	67	342	70.0
<b>Total Proprietary Hospital-Based</b>	<b>\$1,301</b>	<b>\$350</b>	<b>\$489</b>	<b>\$1,573</b>	<b>\$283</b>	<b>\$147</b>	<b>(\$272)</b>	<b>\$67</b>	<b>\$342</b>	<b>70.0</b>
<b>Non-Profit Hospital-Based</b>										
Boone Memorial Hospital Home Care Services**	\$106	\$79	NA	\$422	\$342	NA	(\$317)	(\$263)	NA	
Braxton Co. Memorial Hospital Therapeutic Levels of Care	458	404	449	755	938	662	(297)	(534)	(213)	-47.4
Cabell Huntington Hospital Home Health	1,545	2,867	2,941	3,081	3,295	3,617	(1,536)	(429)	(676)	-23.0
Davis HomeCare	1,294	1,265	1,407	2,721	2,559	2,656	(1,427)	(1,293)	(1,249)	-88.7
East Ohio HomeCare	453	460	298	295	301	236	158	159	61	20.6
Fairmont General Hospital Home Health	979	963	1,067	1,345	1,504	1,763	(365)	(541)	(696)	-65.3
Grant Memorial Hospital Home Health Services**	533	160	203	786	769	714	(253)	(609)	(511)	-252.0
Home Nursing Service & Hospice (Marietta Memorial Hosp.)*	52	closed	closed	95	closed	closed	(43)	closed	closed	
Housecalls of Camden Clark Memorial Hospital**	822	NA	NA	2,723	NA	NA	(1,901)	NA	NA	
Jefferson Memorial Home Care	950	1,366	672	1,392	1,758	1,614	(442)	(392)	(942)	-140.3
King's Daughters Medical Center Home Health (KY)*	5	closed	closed	6	closed	closed	~	closed	closed	
Manchester Memorial Hospital Home Health (KY)	4,026	4,386	4,631	3,214	3,586	4,502	811	800	130	2.8
Memorial Hospital Home Health (Western Maryland Health System)	263	361	392	207	292	313	56	69	79	20.1
Morgan County War Memorial Home Health**	511	NA	NA	430	NA	NA	81	NA	NA	
Pleasant Valley Hospital Home Health	2,210	2,105	1,618	3,070	2,638	2,121	(859)	(533)	(502)	-31.0
Pocahontas Memorial Hospital Home Health Services	340	227	133	492	462	480	(153)	(235)	(347)	-260.8
Preston Memorial Home Health	689	752	750	447	480	413	242	272	337	44.9
Princeton Community Hospital Home Health**	1,238	NA	NA	963	NA	NA	274	NA	NA	
Reynolds Home Care	1,064	1,065	1,061	1,140	1,139	1,226	(77)	(74)	(165)	-15.5
Roane General Hospital Home Health**	235	NR	NA	398	NR	NA	(163)	NR	NA	
St. Joseph's Hospital Home Health (Buckhannon)	702	632	701	1,152	1,000	1,112	(450)	(368)	(411)	-58.6
St. Mary's Medical Center Home Health**	1,177	978	NA	3,242	3,301	NA	(2,065)	(2,324)	NA	
Stonewall Jackson Home Care	187	778	752	627	560	633	(440)	218	119	15.8
Thomas Memorial Hospital Home Health Services	769	801	807	2,405	2,376	2,128	(1,636)	(1,576)	(1,320)	-163.5
United Hospital Center	1,870	2,384	2,714	1,303	1,412	2,025	566	973	689	25.4
VNA of Medical Park (Wheeling Hospital)	1,950	1,786	1,880	1,049	1,535	2,166	901	251	(286)	-15.2
Weirton Medical Center Home Health	1,255	1,002	573	1,092	809	1,430	164	193	(857)	-149.4
Wetzel County Homecare**	765	501	NA	936	777	NA	(171)	(275)	NA	
Williamson ARH (KY)*	2,629	closed	closed	1,744	closed	closed	885	closed	closed	
<b>Total Not-for-Profit Hospital-Based</b>	<b>\$29,077</b>	<b>\$25,320</b>	<b>\$23,050</b>	<b>\$37,532</b>	<b>\$31,833</b>	<b>\$29,810</b>	<b>(\$8,454)</b>	<b>(\$6,513)</b>	<b>(\$6,760)</b>	<b>-29.3</b>

**Non-Profit Facilities**

Beckley ARH Home Health	\$4,073	\$5,140	\$3,307	\$3,188	\$4,165	\$3,254	\$885	\$976	\$53	1.6
Dignity Home Health	NA	116	615	NA	NA	295	NA	116	320	52.0
MVA Home Health Services	220	322	374	347	419	376	(127)	(96)	(2)	-0.6
Ohio Valley Home Health Services	281	294	353	271	271	314	11	23	39	11.0
Panhandle Home Health	3,321	3,343	3,458	3,412	3,404	3,662	(91)	(61)	(204)	-5.9
Pendleton Home Health Services	271	270	231	236	262	262	35	8	(31)	-13.6
<b>Total Not-for-Profit Facilities</b>	<b>\$8,166</b>	<b>\$9,486</b>	<b>\$8,338</b>	<b>\$7,454</b>	<b>\$8,520</b>	<b>\$8,163</b>	<b>\$712</b>	<b>\$966</b>	<b>\$175</b>	<b>2.1</b>

<b>Total County Facilities</b>	<b>4,324</b>	<b>4,451</b>	<b>3,989</b>	<b>5,670</b>	<b>4,817</b>	<b>4,639</b>	<b>(1,346)</b>	<b>(366)</b>	<b>(650)</b>
<b>Total Margin</b>							<b>-31.1%</b>	<b>-8.2%</b>	<b>-16.3%</b>
<b>Total Proprietary Facilities (excluding Hospital-Based)</b>	<b>41,590</b>	<b>44,532</b>	<b>63,809</b>	<b>36,511</b>	<b>41,008</b>	<b>57,494</b>	<b>5,079</b>	<b>3,524</b>	<b>6,315</b>
<b>Total Margin</b>							<b>12.2%</b>	<b>7.9%</b>	<b>9.9%</b>
<b>Total Proprietary Hospital-Based Facilities</b>	<b>1,301</b>	<b>350</b>	<b>489</b>	<b>1,573</b>	<b>283</b>	<b>147</b>	<b>(272)</b>	<b>67</b>	<b>342</b>
<b>Total Margin</b>							<b>-20.9%</b>	<b>19.1%</b>	<b>70.0%</b>
<b>Total Not-for-Profit Hospital-Based Facilities</b>	<b>29,077</b>	<b>25,320</b>	<b>23,050</b>	<b>37,532</b>	<b>31,833</b>	<b>29,810</b>	<b>(8,454)</b>	<b>(6,513)</b>	<b>(6,760)</b>
<b>Total Margin</b>							<b>-29.1%</b>	<b>-25.7%</b>	<b>-29.3%</b>
<b>Total Not-for-Profit Facilities</b>	<b>8,166</b>	<b>9,486</b>	<b>8,338</b>	<b>7,454</b>	<b>8,520</b>	<b>8,163</b>	<b>712</b>	<b>966</b>	<b>175</b>
<b>Total Margin</b>							<b>8.7%</b>	<b>10.2%</b>	<b>2.1%</b>
<b>Total All Facilities</b>	<b>84,458</b>	<b>84,139</b>	<b>99,674</b>	<b>88,740</b>	<b>86,461</b>	<b>100,253</b>	<b>(4,281)</b>	<b>(2,322)</b>	<b>(579)</b>
<b>Total Margin</b>							<b>-5.1%</b>	<b>-2.8%</b>	<b>-0.6%</b>

Source: Annual WVHCA HHA Surveys and Hospital Uniform Financial Reports

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes

NR: Not Reported

N/A: Not Applicable

**Closures:**

\* Ohio Valley Home Health closed in FY 2008

\* Home Nursing Service & Hospice (Marietta Memorial Hospital) closed in FY 2008. No data was provided for FY 2007 or FY 2008

\* Harrison-Clarksburg Home Health Agency, Marion County Health Department Home Health and King's Daughters Medical Center Home Health closed in FY 2006.

\* Williamson ARH (KY) closed in FY 2006.

**Ownership Changes:**

\*\* Amedisys purchased Tender Loving Care Home Health in FY 2008.

\*\* LHC Group purchased Care Partners, Grant Memorial Hospital Home Health, Jackson County Home Health Service and, Mountaineer Home Health (four months of data reported 9/1/08-12/31/08) in FY 2008.

\*\* Amedisys purchased Extend-A-Care and Servcare in FY 2007. Integricare did not report FY 2007 data for Extend-A-Care or Servcare.

\*\* Gentiva purchased both Access locations in FY 2006 and consolidated them into its operations during FY 2007.

\*\* Harden Healthcare purchased Nursing Care Home Health in FY 2007.

\*\* LHC Group purchased Boone Memorial Hospital Home Care Services, Housecalls of Camden Clark Memorial Hospital, Princeton Community Hospital Home Health, Roane General Hospital Home Health (8 months of data are reported 5/31/07-12/31/07), St. Mary's Medical Center Home Health, and Wetzel County Homecare in FY 2007.

\*\* Northern West Virginia Home Health consolidated Hampshire Memorial Hospital Home Health, Morgan County War Memorial Home Health and Potomac Valley Hospital Home Health in FY 2007.

\*\* Special Touch Nursing was sold to Mountaineer Home Health during FY 2007 which was later purchased by LHC Group in FY 2008.

\*\*\* Data for the Gentiva agencies were taken from the Medicare Cost Report.

- Value is too small to register.



## Hospice Section Table of Contents

Narrative Summary . . . . .	83
Map of WV Hospice Agency Locations. . . . .	84
Map of WV Hospices by County . . . . .	85

### Table

Table 25 FY 2008 Income and Expense by Facility . . . . .	86
---	----



## HOSPICE

The Health Care Authority collected data from 21 West Virginia hospice organizations using the Annual Hospice Survey.

Information submitted for FY 2008 provided the following:

- Net patient revenue was \$88.3 million, an increase of \$9.5 million (12.0%) from the previous year.
- Total hospice profit was \$449,000, or 0.5% of net patient revenue (NPR), a decrease from \$8.3 million, (10.6% of NPR), in FY 2007.
- Expenses increased \$16.3 million (21.6%) from \$75.5 million in FY 2007 to \$91.8 million in FY 2008.
- Income from patient services shifted from a \$3.4 million gain in FY 2007 to a \$3.5 million loss.
- Other and non-operating revenues were \$3.9 million, down from \$4.9 million in FY 2007. Non-operating revenues include contributions from fundraising campaigns and other donations.
- The number of patients served increased by 3.1% and total patient days increased by 9.9%.
- FY 2008 is the second year of declining profits for the West Virginia hospice market. The decrease in profits from FY 2007 to FY 2008 was \$7.9 million; the decrease in profits from FY 2006 to FY 2007 was \$799,000.
- Of the 21 agencies reporting, 13 reported losses in income from patient services. Of those agencies reporting a loss from patient services, two had positive EROEs as a result of other and non-operating revenue.
- Thirteen agencies were free-standing, seven were hospital-based, and one was based in a home health agency.
- Three hospital-based agencies, six free-standing agencies, and the home-health based agency reported profits.

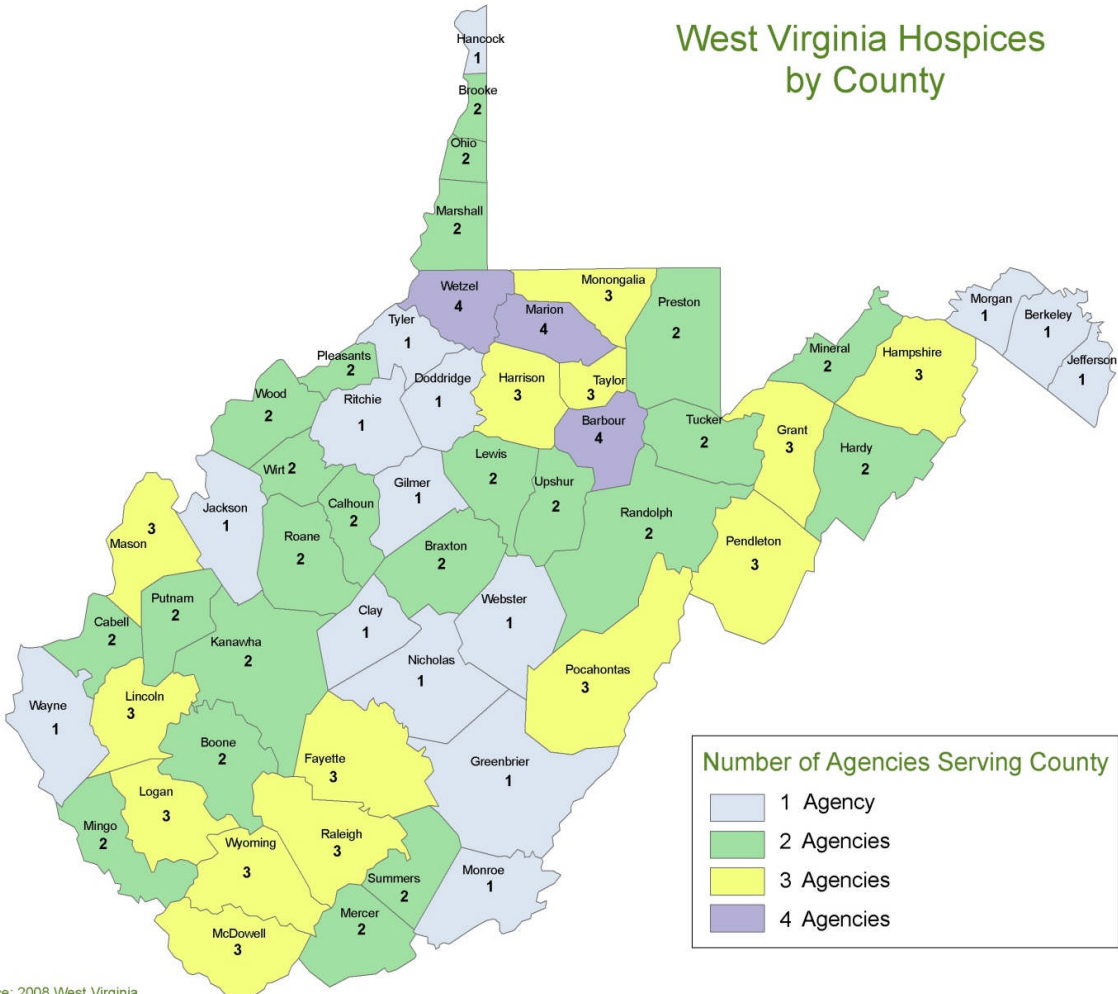
Table 25 presents hospice data for FY 2008.

## West Virginia Hospice Agency Locations





# West Virginia Hospices by County



Source: 2008 West Virginia Hospice Survey

**Table 25**  
**West Virginia Hospice Agencies**  
**FY 2008 Income and Expense by Facility**  
(Dollars in Thousands)

Hospice Agencies	Net Patient Revenue (NPR)	Operating Expenses	Income from Patient Services	Other Revenue*	EROE or Net Income	EROE Pre-tax Percent of NPR
<b>Free-standing</b>						
Amedisys - Bluefield **	\$253	\$591	(\$337)	\$15	(\$322)	-127.3
Amedisys - Parkersburg **	223	629	(406)	18	(388)	-174.2
Community Hospices of America	2,993	2,497	496	0	496	16.6
Dignity Hospice	2,032	2,646	(614)	169	(444)	-21.9
Hospice Care Corporation	17,527	17,945	(418)	848	430	2.5
Hospice of Huntington	9,954	10,907	(953)	735	(218)	-2.2
Hospice of Southern West Virginia	3,453	4,068	(615)	718	102	3.0
Hospice of the Panhandle	13,426	13,299	126	454	580	4.3
Housecalls Hospice	1,234	1,255	(21)	(1)	(22)	-1.8
Kanawha Hospice Care	17,019	16,897	122	842	964	5.7
Mountain Hospice	4,756	5,293	(537)	0	(537)	-11.3
MVA Hospice of Marion County**	3	31	(28)	0	(28)	-849.7
Valley Hospice	7,449	7,406	43	73	116	1.6
<b>Total Free-standing</b>	<b>\$80,322</b>	<b>\$83,463</b>	<b>(\$3,142)</b>	<b>\$3,870</b>	<b>\$729</b>	<b>0.9</b>
<b>Hospital-based</b>						
Grant Memorial Hospital Hospice **	\$318	\$181	\$137	\$0	\$137	43.2
Hospice of Potomac Valley Hospital	485	677	(192)	0	(192)	-39.6
Journey: Hospice	463	526	(64)	0	(64)	-13.8
Morgantown Hospice	1,588	1,993	(405)	0	(405)	-25.5
Pleasant Valley Hospital Hospice	585	530	55	0	55	9.4
St. Joseph's Hospice - Buckhannon	365	274	91	0	91	25.0
United Hospital Center	2,074	2,529	(455)	46	(409)	-19.7
<b>Total Hospital-based</b>	<b>\$5,877</b>	<b>\$6,710</b>	<b>(\$833)</b>	<b>\$46</b>	<b>(\$787)</b>	<b>-13.4</b>
<b>Home Health-based</b>						
Tender Loving Care Homecare & Hospice**	\$2,124	\$1,616	\$508	\$0	\$508	23.9
<b>Total Home Health-based</b>	<b>\$2,124</b>	<b>\$1,616</b>	<b>\$508</b>	<b>\$0</b>	<b>\$508</b>	<b>23.9</b>
<b>2008 Totals</b>	<b>\$88,322</b>	<b>\$91,790</b>	<b>(\$3,467)</b>	<b>\$3,916</b>	<b>\$449</b>	<b>0.5</b>
<b>2007 Totals</b>	<b>\$78,852</b>	<b>\$75,459</b>	<b>\$3,393</b>	<b>\$4,940</b>	<b>\$8,333</b>	<b>10.6</b>
<b>Dollar Change from Prior Year</b>	<b>\$9,470</b>	<b>\$16,331</b>	<b>(\$6,860)</b>	<b>(\$1,024)</b>	<b>(\$7,885)</b>	
<b>Percent Change from Prior Year</b>	<b>12.0</b>	<b>21.6</b>		<b>-20.7</b>		

Source: 2008 Annual WVHCA Hospice Survey.

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Tax.

\* Other operating and non-operating revenues may include contributions.

\*\* LHC Group purchased Grant Memorial Hospital Hospice in FY 2008.

\*\* Amedisys purchased Tender Loving Care Homecare and Hospice in FY 2008.

\*\* Amedisys purchased Integricare, Inc., which included hospice operations in Bluefield and Parkersburg.

\*\* MVA Hospice closed in March 2008; less than two months of data is reported.

~ Value is too small to register in thousands.

## Behavioral Health Facilities Section Table of Contents

Narrative Summary . . . . .	89
Map of WV Behavioral Health Facilities . . . . .	92

### Table

Table 26 FY 2006-08 Revenue and Expense by Facility . . . . .	93
---	----



## BEHAVIORAL HEALTH

Ninety-nine behavioral health providers operated in the state in FY 2008, an increase of one over 2007. For this reporting period, the data are categorized and discussed in three sections.

- Comprehensive Behavioral Health Centers;
- Other Behavioral Health Providers; and
- Methadone Treatment Centers.

Changes in behavioral health providers continued in FY 2008. Two new facilities (Tri-County Behavioral Health and Valley Alliance Treatment Services) began providing services during the year. Three facilities (Aldredge Wilderness Journey, Martin Behavioral Health, and Evergreen Behavioral Health) closed during the year, and one provider (Family Service – Upper Ohio Valley) ceased behavioral health services, opting for providing other social and health services not requiring a behavioral health license.

Two providers experienced operational and name changes during the year.

- The Greenbrier Academy for Girls, formerly known as The Greenbrier Academy was purchased by Relational Management Services in March 2008.
- West Virginia Youth Advocate Program merged with and is now known as The National Youth Advocate Program.

### Comprehensive Behavioral Health Centers

These providers offered a full array of services including crisis services; linkages with inpatient and residential treatment facilities; diagnostic and assessment services; provision of support services and treatment services. Thirteen regional comprehensive behavioral health centers operated in FY 2008.

The financial information related to these providers showed:

- A combined profit of \$2.8 million (1.6% of total revenue), an increase of \$323,000 from the prior year.
- Pretera Center and United Summit Center comprised 89.5% of the total profit.
- For the second straight year, Valley HealthCare Systems recorded the largest loss of \$867,000 (6.2% of total revenue). The effect of adoption of SFAS 158

(accounting for pensions) was responsible for the major portion of the \$860,000 loss for FY 2007. For FY 2008, the loss was mainly attributed to an increase in total expenses of \$1.5 million due to increased salaries, wages, benefits, contract labor and professional fee expenses.

- Nine facilities reported profits in FY 2008, one more than was reported for FY 2007. Seven providers indicated profits for the last three consecutive years, two reported losses during two of the last three years and two reported losses for all three years.

### **Other Behavioral Health Providers**

Seventy-seven behavioral health providers offered specialized services in FY 2008. These specialized services included residential treatment, waiver, case management, and counseling, or combinations of services.

The financial condition of these service providers included:

- Aggregate profits of \$12.1 million (3.2% of total revenue), a decrease of \$2.1 million from the prior year.
- Total expense growth of 5.3% outpaced total revenue growth of 4.5%.
- Five providers accounted for 86.7% of the total expense increase of \$18.1 million: Green Acres Regional Center; Coordinating Council for Independent Living; REM Community Options; Starlight Behavioral Health, and VOCA Corporation of America. A review of the financial statements indicates higher program services costs was the major factor for the increase in total expenses.
- The top four profitable centers that earned more than one million dollars were: Coordinating Council for Independent Living; Mid Valley Health Care; RSCR of West Virginia and VOCA Corporation of America.
- Alldredge Wilderness Journey reported the largest loss of \$2.7 million (103% of total revenue). A goodwill impairment loss of \$1.9 million was responsible for the majority of the deficit.
- Forty facilities reported profits for FY 2008, a decrease of twelve from FY 2007.
- Twenty-one providers recorded profits for the last three consecutive years. Fourteen facilities reported losses for two of the last three years and eight reported losses for all three years.

## **Methadone Treatment Centers**

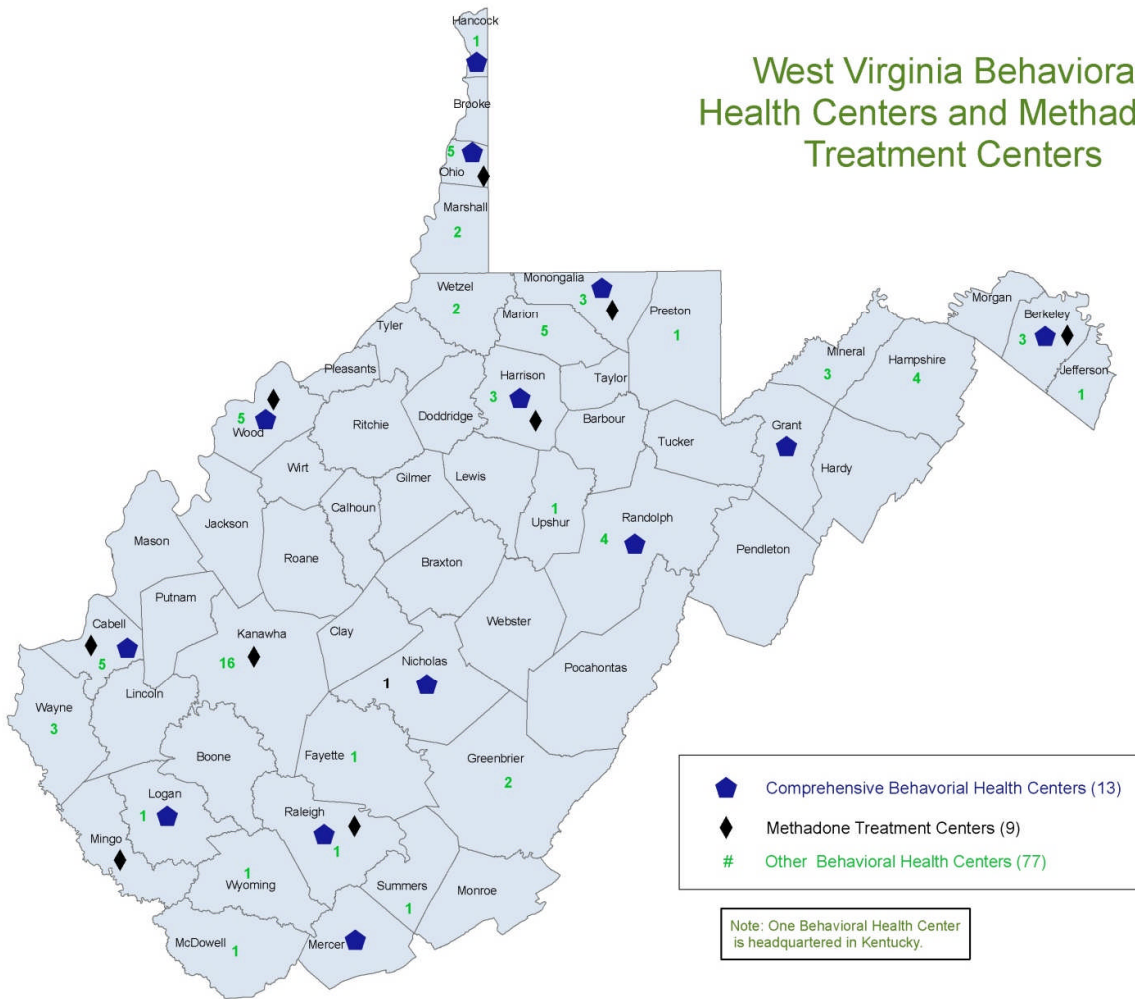
Previously, eight licensed methadone treatment centers operated in the state. One additional facility, Valley Alliance Treatment Services, began providing services in December 2008.

Financial items of note for the treatments centers revealed:

- Aggregate profit for FY 2008 was \$6.6 million (32.8% of total revenue of \$20.3 million), an increase of \$548,000 from the prior year. Total profit for FY 2007 was \$6.1 million (29.7% of total revenue of \$20.6 million).
- Total revenues decreased by \$264,000, while total expenses showed a greater decline of \$812,000 from FY 2007. As reflected in the financial statements, the majority of the decrease was attributed to the decline in support services expenses which fell from \$5.2 million in 2007 to \$4.4 million in FY 2008 (14.6%).
- The top three profitable methadone centers that earned more than one million dollars included Huntington Treatment Center, Beckley Treatment Center, and Williamson Treatment Center.

Detailed information for aggregate and individual data for the behavioral health facilities is shown in Table 26.

## West Virginia Behavioral Health Centers and Methadone Treatment Centers





**Table 26**  
**West Virginia Behavioral Health Facilities**  
**FY 2006-2008 Revenue and Expense**  
(Dollars in Thousands)

Behavioral Health Provider	Total Revenue			Total Expenses			EROE or Change in Unrestricted Net Assets			Total Margin	Total Margin
	2006	2007	2008	2006	2007	2008	2006	2007	2008	2007	2008
<b>Comprehensive Behavioral Health Centers</b>											
Appalachian Community Health Center	4,442	4,368	4,539	\$ 4,701	\$ 4,978	\$ 4,860	(\$ 260)	(\$ 610)	(\$ 321)	-14.0%	-7.1%
EastRidge Health Systems	7,755	7,265	8,113	7,357	7,339	7,915	399	(73)	198	-1.0%	2.4%
FMRS Health Systems	9,570	10,908	10,915	9,535	10,258	10,689	36	650	226	6.0%	2.1%
HealthWays	8,754	8,971	9,496	8,376	8,666	9,123	378	305	374	3.4%	3.9%
Logan-Mingo Area Mental Health	6,941	6,788	6,402	7,356	6,815	6,692	(415)	(26)	(289)	-0.4%	-4.5%
Northwood Health Systems	23,005	23,661	24,460	22,766	23,107	24,019	240	554	441	2.3%	1.8%
Potomac Highlands Guild	5,012	5,281	5,613	4,937	5,217	5,414	75	64	199	1.2%	3.5%
Prestera Center for Mental Health Services	29,531	32,123	35,820	29,775	31,097	33,972	(243)	1,026	1,848	3.2%	5.2%
Seneca Health Services	15,084	17,060	17,659	14,863	16,760	17,313	221	300	346	1.8%	2.0%
Southern Highlands Community Mental Health Center	9,682	10,155	10,415	9,581	10,313	10,663	102	(158)	(247)	-1.6%	-2.4%
United Summit Center	14,430	16,118	17,306	14,222	15,288	16,637	209	830	669	5.2%	3.9%
Valley HealthCare System	12,258	12,913	13,877	12,047	13,772	14,744	211	(860)	(867)	-6.7%	-6.2%
Westbrook Health Services	12,951	14,434	15,047	12,950	13,947	14,812	~	487	234	3.4%	1.6%
<b>Total Comprehensives</b>	<b>\$ 159,417</b>	<b>\$ 170,045</b>	<b>\$ 179,662</b>	<b>\$ 158,465</b>	<b>\$ 167,557</b>	<b>\$ 176,852</b>	<b>\$ 952</b>	<b>\$ 2,488</b>	<b>\$ 2,811</b>	<b>1.46%</b>	<b>1.56%</b>
<b>Other Behavioral Health Providers</b>											
Allredge Wilderness Journey**	\$ 869	\$ 3,862	\$2,595	1,268	7,120	5,268	(\$ 400)	(\$ 3,258)	(\$ 2,672)	-84.3%	-103.0%
ARC of Harrison County	3,119	3,036	3,100	3,482	2,986	3,075	(363)	50	25	1.6%	0.8%
ARC of Three Rivers	7,438	8,698	9,262	7,264	8,553	9,420	174	145	(158)	1.7%	-1.7%
Autism Services Center	11,355	12,251	12,713	11,363	11,939	12,442	(7)	312	271	2.5%	2.1%
Behavioral Health Solutions	148	130	187	64	55	71	84	75	117	57.9%	62.3%
Betsy Broh House	44	43	43	39	37	47	5	6	(5)	13.7%	-10.9%
Board of Child Care	4,384	4,356	4,607	6,144	5,713	5,961	(1,760)	(1,357)	(1,354)	-31.1%	-29.4%
Braley & Thompson	12,446	4,513	3,061	11,418	4,966	3,599	1,028	(453)	(538)	-10.0%	-17.6%
B-U Group Home	1,755	1,724	1,772	1,789	1,773	1,796	(33)	(50)	(24)	-2.9%	-1.3%
Burlington United Methodist Family Services	9,600	8,450	9,662	7,980	7,576	8,933	1,620	874	730	10.3%	7.6%
Charles W. Cammack Children's Center	2,329	2,301	2,209	2,012	2,177	2,330	317	123	(121)	5.4%	-5.5%
Children's Home of Wheeling	4,385	5,382	2,901	4,670	3,760	2,937	(285)	1,622	(36)	30.1%	-1.2%
Children's Home Society of West Virginia	11,724	12,522	11,850	11,303	11,867	11,871	421	655	(21)	5.2%	-0.2%
Community Services	2,440	2,903	2,935	2,389	2,940	2,953	52	(37)	(17)	-1.3%	-0.6%
Coordinating Council for Independent Living	16,238	19,572	22,113	16,066	18,990	20,959	171	582	1,154	3.0%	5.2%
Council of the Southern Mountains	NA	62	482	NA	58	471	NA	4	11	7.1%	2.3%
Crittenton Services	3,610	4,237	4,447	3,686	4,251	4,182	(76)	(14)	265	-0.3%	6.0%
Daily Companions	758	1,104	999	788	1,113	1,081	(30)	(9)	(82)	-0.8%	-8.2%
Damous Psychological Services	623	791	788	635	787	783	(11)	4	5	0.6%	0.6%
Davis-Stuart	4,416	5,310	4,741	4,451	4,656	4,658	(34)	654	83	12.3%	1.7%
Daymark	1,531	1,445	1,552	1,582	1,519	1,656	(51)	(75)	(104)	-5.2%	-6.7%
Deaf Education and Advocacy Focus of West Virginia**	NR	closed	closed	NR	closed	closed	NR	closed	closed		
Developmental Center & Workshop	1,003	1,037	987	943	904	878	60	133	110	12.8%	11.1%
Elkins Family Counseling Center	361	428	350	383	420	368	(23)	8	(19)	1.9%	-5.4%
Elkins Mountain School	6,004	5,743	5,699	5,903	5,640	5,741	101	103	(41)	1.8%	-0.7%
Evergreen Behavioral Health Center**	403	514	closed	396	551	closed	7	(37)	closed	-7.2%	
Family Connections	733	741	736	741	736	754	(8)	5	(18)	0.7%	-2.4%
Family Counseling Connection	766	821	834	745	780	765	22	41	69	5.0%	8.3%
Family Options Providers	NA	1,572	1,399		1,486	1,411		86	(12)	5.5%	-0.9%
Family Preservation Services of West Virginia	1,117	1,196	1,547	1,181	1,116	988	(65)	80	559	6.7%	36.1%

**Table 26**  
**West Virginia Behavioral Health Facilities**  
**FY 2006-2008 Revenue and Expense**  
(Dollars in Thousands)

Behavioral Health Provider	Total Revenue			Total Expenses			EROE or Change in Unrestricted Net Assets			Total Margin	Total Margin
	2006	2007	2008	2006	2007	2008	2006	2007	2008	2007	2008
Family Service of Marion and Harrison Counties	836	873	992	891	882	980	(56)	(8)	12	-0.9%	1.2%
Family Service-Upper Ohio Valley**	2,174	2,262	NA	2,090	2,120	NA	84	143	NA	6.3%	
Genesis Youth Crisis Center	1,790	1,799	1,846	1,765	1,775	1,878	26	25	(33)	1.4%	-1.8%
Global Access	0	84	92		66	47		18	44	21.1%	48.4%
Golden Girl	1,577	1,570	1,791	1,596	1,610	1,590	(19)	(40)	201	-2.6%	11.2%
Green Acres Regional Center	5,717	4,642	4,526	5,547	4,679	5,718	170	(37)	(1,192)	-0.8%	-26.3%
Greenbrier Academy for Girls***	NA	94	989	NA	101	1,004	NA	(7)	(15)	-7.7%	-1.5%
Hampshire County Special Services Center	644	669	709	621	631	672	23	38	37	5.6%	5.2%
Highland Health Center	NA	568	1,185	NA	598	872	NA	(30)	313	-5.2%	26.4%
Home Base	NR	1,833	2,315	NR	1,767	2,352	NR	66	(37)	3.6%	-1.6%
Horizons Center for Independent Living	205	281	410	155	197	275	51	84	135	30.0%	33.0%
Integrated Resources	3,522	3,634	3,980	3,523	3,721	4,057	(1)	(87)	(77)	-2.4%	-1.9%
Kanawha Valley Center	11,111	11,299	11,679	10,994	10,902	10,867	117	396	812	3.5%	6.9%
Kanawha Valley Senior Services	872	849	988	689	371	320	184	478	668	56.3%	67.6%
Mainstream Services	479	796	1,231	466	715	1,218	13	81	13	10.2%	1.1%
Martin Behavioral Health**	NA	NR	closed	NA	NR	closed	NA	NR	closed		
Mid Valley Health Care	NA	438	4,642	NA	176	2,489	NA	262	2,153	59.9%	46.4%
Monongalia County Youth Services Center	686	681	745	670	686	722	16	(4)	22	-0.6%	3.0%
National Youth Advocate Program, Inc.***	3,071	2,716	2,625	3,390	2,950	2,558	(320)	(234)	67	-8.6%	2.6%
Necco	564	639	780	640	823	913	(75)	(185)	(132)	-28.9%	-17.0%
New Hope Residential Services	760	904	959	759	886	920	1	18	39	2.0%	4.1%
New River Ranch	1,016	1,240	1,190	1,044	1,140	1,277	(27)	100	(87)	8.0%	-7.3%
Olympic Center - Preston	1,922	2,509	1,843	1,480	1,851	1,874	443	658	(32)	26.2%	-1.7%
Open Doors for the Developmentally Challenged	3,782	4,141	4,038	3,764	4,021	4,129	18	120	(92)	2.9%	-2.3%
PACE Training and Evaluation Center	3,918	4,857	3,926	3,995	3,892	3,938	(77)	965	(11)	19.9%	-0.3%
Potomac Center	6,813	7,099	6,786	6,800	7,163	7,503	13	(64)	(717)	-0.9%	-10.6%
Pressley Ridge Schools	16,275	15,896	16,030	15,681	15,771	16,042	595	126	(12)	0.8%	-0.1%
Process Strategies	7,579	9,607	10,029	7,461	9,237	9,633	118	371	395	3.9%	3.9%
Psychological Assessment and Intervention Services	9,206	8,343	8,111	9,315	8,335	7,999	(108)	8	112	0.1%	1.4%
REM Community Options	36,154	46,637	51,634	41,197	47,050	52,911	(5,043)	(413)	(1,277)	-0.9%	-2.5%
REM West Virginia	7,963	8,847	8,994	6,650	7,779	8,167	1,313	1,068	827	12.1%	9.2%
RSCR, West Virginia	32,187	37,129	39,773	30,135	33,491	34,945	2,052	3,638	4,828	9.8%	12.1%
Russell Nesbitt Services	4,455	4,299	4,013	4,332	3,970	4,182	122	329	(169)	7.6%	-4.2%
So Others Might Eat (Exodus and Maya Angelou Houses)	1,253	1,278	1,273	1,253	1,278	1,273				0.0%	0.0%
Solutions Positive Behavior Strategies	NA	96	266	NA	102	269	NA	(6)	(4)	-6.4%	-1.4%
St. John's Home for Children	714	753	792	629	672	735	84	81	56	10.7%	7.1%
Starlight Behavioral Health	207	1,820	3,959	270	1,678	3,684	(63)	142	274	7.8%	6.9%
Stepping Stone	505	545	587	540	553	547	(35)	(8)	40	-1.4%	6.9%
Stepping Stones	1,051	1,159	1,418	1,106	1,093	1,236	(55)	65	183	5.6%	12.9%
Stepping Stones Cottages	1,660	2,066	2,174	1,444	1,697	1,855	216	368	319	17.8%	14.7%

Stonebrook	1,989	2,288	2,404	1,963	2,085	2,309	26	203	95	8.9%	3.9%
Sycamore Run	248	421	643	240	343	632	8	78	11	18.5%	1.8%
Tri-County Behavioral Health*	NA	NA		NA	NA	2	NA	NA	(2)		
Try-Again Homes	1,737	1,988	2,037	1,741	1,938	1,910	(4)	50	127	2.5%	6.2%
VOCA Corporation of West Virginia	29,753	33,560	38,048	25,949	28,686	32,096	3,804	4,874	5,953	14.5%	15.6%
Worthington Center	2,437	1,936	NR	2,169	2,256	NR	268	(320)	NR	-16.5%	
Youth Academy	1,720	1,931	1,944	1,646	1,689	1,937	74	242	6	12.5%	0.3%
Youth Health Service	2,369	2,372	2,030	2,272	2,251	2,109	96	121	(78)	5.1%	-3.9%
Youth Services System	4,829	5,259	5,521	4,479	5,130	5,377	350	129	144	2.4%	2.6%
<b>Total Others</b>	<b>\$ 325,353</b>	<b>\$ 359,448</b>	<b>\$ 375,516</b>	<b>\$ 320,036</b>	<b>\$ 345,274</b>	<b>\$ 363,420</b>	<b>\$ 5,317</b>	<b>\$ 14,175</b>	<b>\$ 12,096</b>	<b>3.9%</b>	<b>3.2%</b>
<b>Total Comprehensives and Other</b>	<b>\$ 484,769</b>	<b>\$ 529,493</b>	<b>\$ 555,178</b>	<b>\$ 478,501</b>	<b>\$ 512,831</b>	<b>\$ 540,272</b>	<b>\$ 6,268</b>	<b>\$ 16,662</b>	<b>\$ 14,907</b>	<b>3.1%</b>	<b>2.7%</b>

#### Methadone Treatment Centers

Beckley Treatment Center	\$3,467	\$3,635	\$3,876	\$2,388	\$2,396	\$2,342	\$1,079	\$1,239	\$1,533	34.1%	39.6%
Charleston Treatment Center	3,818	3,453	3,074	2,751	2,515	2,081	1,067	938	993	27.2%	32.3%
Clarksburg Treatment Center	1,376	1,273	1,495	1,192	1,066	1,138	184	207	357	16.3%	23.9%
Huntington Treatment Center	5,140	5,065	4,575	3,430	3,226	2,722	1,710	1,839	1,854	36.3%	40.5%
Martinsburg Institute	1,249	1,357	1,399	908	975	1,072	342	383	327	28.2%	23.3%
Parkersburg Treatment Center	1,067	1,131	1,098	928	936	1,010	139	195	88	17.2%	8.0%
Valley Alliance Treatment Services*	NA	NA	NR	NA	NA	NR	NA	NA	NR		
Wheeling Treatment Center	1,000	1,129	1,199	953	1,026	1,003	47	103	196	9.1%	16.3%
Williamson Treatment Center	3,614	3,509	3,572	2,464	2,312	2,271	1,150	1,197	1,301	34.1%	36.4%
<b>Total</b>	<b>\$20,731</b>	<b>\$20,552</b>	<b>\$20,288</b>	<b>\$15,014</b>	<b>\$14,452</b>	<b>\$13,640</b>	<b>\$5,718</b>	<b>\$6,101</b>	<b>\$6,648</b>	<b>29.7%</b>	<b>32.8%</b>
<b>Grand Total All Providers</b>	<b>\$505,500</b>	<b>\$550,046</b>	<b>\$575,467</b>	<b>\$493,515</b>	<b>\$527,283</b>	<b>\$553,912</b>	<b>\$11,986</b>	<b>\$22,763</b>	<b>\$21,555</b>	<b>4.1%</b>	<b>3.7%</b>

Source: Data from financial statements submitted by facilities.

EROE: Excess (Deficit) Revenue Over Expenses

NA: Not Applicable

NR: Not Reported

Note: Unrealized gains and/or losses on investments are excluded from data.

Restatements are included in FY 2006 and FY 2007 totals.

#### Facilities added as providers:

\*Tri-County Behavioral Health began providing services in October 2008. Only expenses were reported for this time period.

\*Valley Alliance Treatment Services started providing services in December 2008.

#### Facilities closed or ceased provision of behavioral health services:

\*\*Alldredge Wilderness Journey closed in December 2008.

\*\*Family Service - Upper Ohio Valley ceased providing behavioral health services in February 2008.

\*\*Evergreen Behavioral Health closed in November 2008

\*\*Martin Behavioral Health closed in August 2008.

\*\*Deaf Education and Advocacy Focus of West Virginia closed in FY 2007.

#### Acquisitions and Name Changes:

\*\*\*Greenbrier Academy for Girls formerly known as The Greenbrier Academy was acquired by Relational Management Services, LLC in March 2008.

\*\*\*National Youth Advocate Program formerly known as West Virginia Youth Advocate Program merged with the National Program on January 1, 2007.

~ The value is too small to register in thousands.



## Ambulatory Surgery Centers Section Table of Contents

Narrative Summary .....	99
Map of WV Ambulatory Surgery Centers .....	100

### Tables

Table 27	FY 2006-08 Revenue and Expense by Facility .....	101
Table 28	FY 2008 Utilization by To Three Primary Procedures with Total Cases Performed .....	102



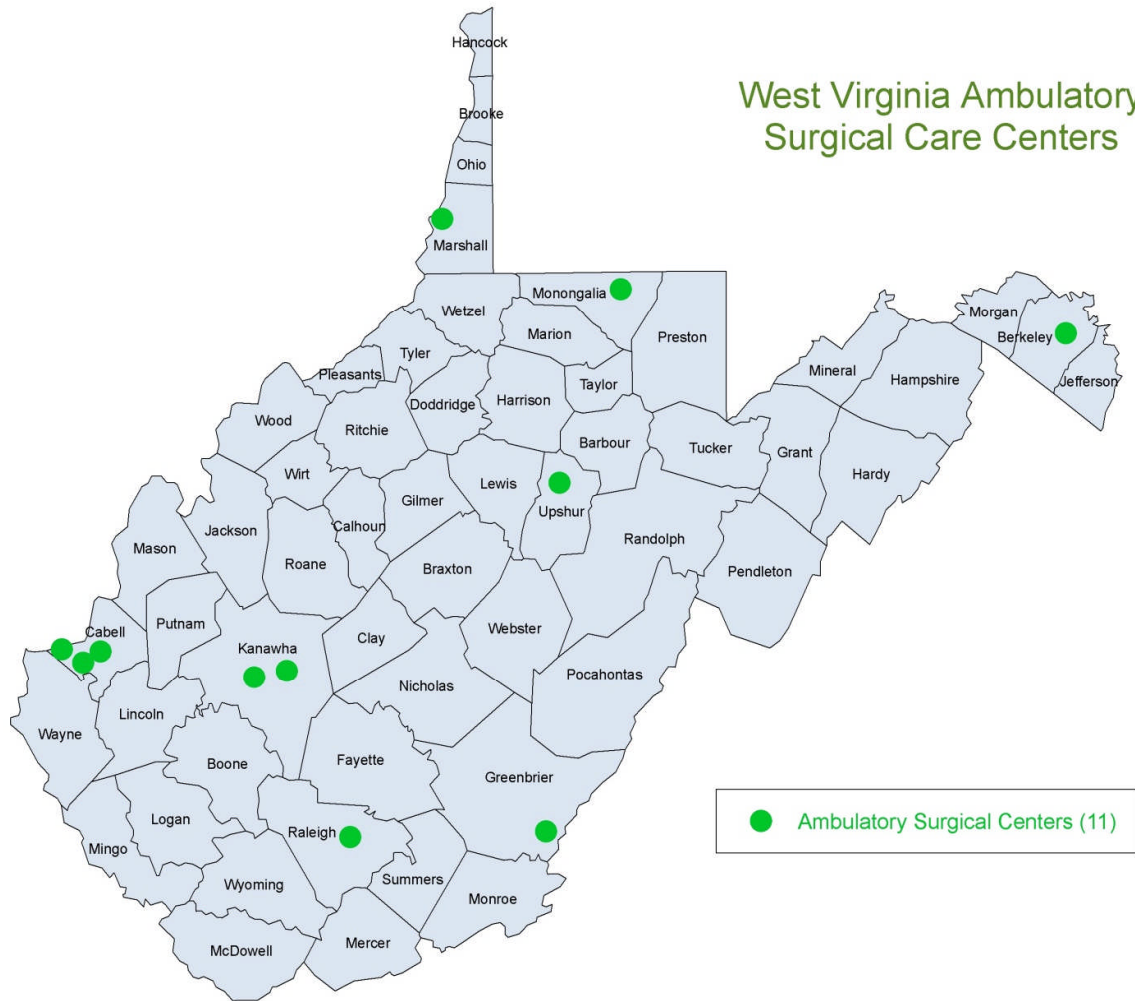
## AMBULATORY SURGERY CENTERS

Ambulatory surgical centers (ASCs) are distinct entities that provide surgical services to patients not requiring a hospital admission.

- Eleven certified ASCs operated in West Virginia during FY 2008.
- All ASCs operated as for-profit entities.
- Total Revenue for FY 2008 was \$25.55 million, an increase of \$1.56 million (6.5%) over FY 2007.
- Expenses equaled \$19.77 million, an increase of \$972,000 (5.2%).
- The overall margin (profit as a percent of total revenue) was 22.4%, an increase from the 21.7% margin for FY 2007.
- Average profit was \$521,000 for FY 2008.
- For FY 2008, eight facilities experienced profits; two had a loss and the remaining center had a zero margin.

Tables 27 and 28 show financial and utilization data for the ASCs.

## West Virginia Ambulatory Surgical Care Centers





**Table 27**  
**West Virginia Ambulatory Surgery Centers (ASC)**  
**FY 2006 - FY 2008 Revenue and Expense**  
(Dollars In Thousands)

Ambulatory Surgery Center	County	Date Certified as an ASC*	Total Revenue			Total Expense			EROE			Total Margin		
			2006	2007	2008	2006	2007	2008	2006	2007	2008	2006	2007	2008
Anwar Eye Center	Marshall	6/14/1990	1,739	1,589	1,561	1,774	1,594	1,592	(35)	(5)	(33)	-2.0%	-0.3%	-2.1%
Beckley Surgery Center	Raleigh	3/17/1999	1,671	1,574	1,753	1,043	1,262	1,520	628	311	257	37.6%	19.8%	14.7%
Cabell-Huntington Surgery Center	Cabell	1/24/1985	3,618	4,124	4,027	3,495	3,775	3,780	123	349	52	3.4%	8.5%	1.3%
Cook Eye Center	Cabell	3/21/1991	400	333	425	328	343	320	72	(10)	105	18.0%	-2.9%	24.8%
Day Surgery Center	Kanawha	4/27/1990	6,661	6,534	6,612	3,612	3,396	3,569	3,049	3,138	3,165	45.8%	48.0%	47.9%
Greenbrier Clinic	Greenbrier	5/22/2003	1,416	1,394	1,280	884	964	908	532	431	372	37.6%	30.9%	29.1%
Jerry N. Black, MD, PhD	Upshur	11/10/1986	743	780	792	494	389	398	250	391	394	33.6%	50.1%	49.7%
Lee's Surgicenter	Kanawha	7/30/1990	1,215	1,134	1,134	1,220	1,183	1,140	(5)	(49)	(6)	-0.4%	-4.3%	-0.5%
Surgical Eye Center of Morgantown**	Monongalia	6/11/1997	1,494	1,832	1,806	1,494	1,832	1,806	0	0	0	0.0%	0.0%	0.0%
Tri-State Surgical Center	Berkeley	2/12/2004	3,598	3,884	4,174	3,453	3,241	3,497	145	644	677	4.0%	16.6%	16.2%
Ultimate Health Services	Cabell	6/27/2006	1,371	812	1,984	929	813	1,234	442	~	750	32.2%	0.0%	37.8%
WV Surgery Center***	Kanawha													
<b>Totals</b>			<b>\$23,925</b>	<b>\$23,992</b>	<b>\$25,550</b>	<b>\$18,725</b>	<b>\$18,792</b>	<b>\$19,765</b>	<b>\$5,200</b>	<b>\$5,200</b>	<b>\$5,733</b>	<b>21.7%</b>	<b>21.7%</b>	<b>22.4%</b>
<b>Dollar Change from Prior Year</b>				<b>\$67</b>	<b>\$1,558</b>		<b>\$67</b>	<b>\$972</b>		<b>~</b>	<b>\$533</b>			
<b>Percent Change from Prior Year</b>				<b>0.3%</b>	<b>6.5%</b>		<b>0.4%</b>	<b>5.2%</b>		<b>0.0%</b>	<b>10.2%</b>			

Sources: \*Office of Health Facility Licensure and Certification; Financial Statements submitted by facilities, WVHCA Annual Ambulatory Surgery Center Profile

EROE: Excess (Deficit) of Revenues Over Expenses

\*Certification dates provided by the Office of Health Facility Licensure and Certification.

\*\* Per contract, Surgical Eye Center of Morgantown pays any revenues in excess of operating costs, other than rent, to Mountaintop Limited Partnership for the use of the facilities.

\*\*\*Not currently operating; CON status pending litigation.

- Value is too small to register in thousands.

**Table 28**  
 West Virginia Ambulatory Surgery Centers (ASC)  
 FY 2008 Utilization  
 By Top Three Primary Procedures with Total Cases Performed

Ambulatory Surgery Center	Total Cases	Top Three Primary Procedures					
		First Procedure	Number Performed	Second Procedure	Number Performed	Third Procedure	Number Performed
Anwar Eye Center	2,959	Cataract removal	1,575	Laser surgery	1,091	Lesion excision,eyelid	48
Beckley Surgery Center	2,879	Cataract removal	647	Colonoscopy	235	Tonsial removal	161
Cabell-Huntington Surgery Center	3,503	Cataract removal	1,743	Colonoscopy	483	Eardrum procedure	198
Cook Eye Center	560	Cataract removal	424	Laser surgery	109	Cataract/filter	10
Day Surgery Center	8,360	Gastroenterology	5,133	Pain management	2,471	Urology	702
Greenbrier Clinic	1,176	Colonoscopy	652	Endoscopy	346	Signomoidoscopy	92
Jerry N. Black, MD, PhD, ASC	930	Cataract removal	737	Secondary cataract	187	Secondary Implant	3
Lee's Surgicenter	1,746	Lesion removal	484	Carpal Tunnel	299	Breast repair and/or reconstruction	144
Surgical Eye Center of Morgantown	1,922	Cataract removal	1,266	Laser surgery	328	Lasix	87
Tri-State Surgical Center LLC	4,816	Knee arthroscopy	863	Colonoscopy	685	Endoscopy	373
Ultimate Health Services	3,785	Colonoscopy	1,895	Endoscopy	1,056	Screening colonoscopy	697
WV Surgery Center*		NA	NA	NA	NA	NA	NA

Source: Data from statements as submitted by facilities.  
 NA: Not Applicable  
 \*Not currently operating; CON status pending litigation.

## Renal Dialysis Centers Section Table of Contents

Narrative Summary . . . . .	105
Map of WV Renal Dialysis Centers . . . . .	106

### Tables

Table 29 FY 2008 Revenue and Expense by Facility . . . . .	107
--	-----



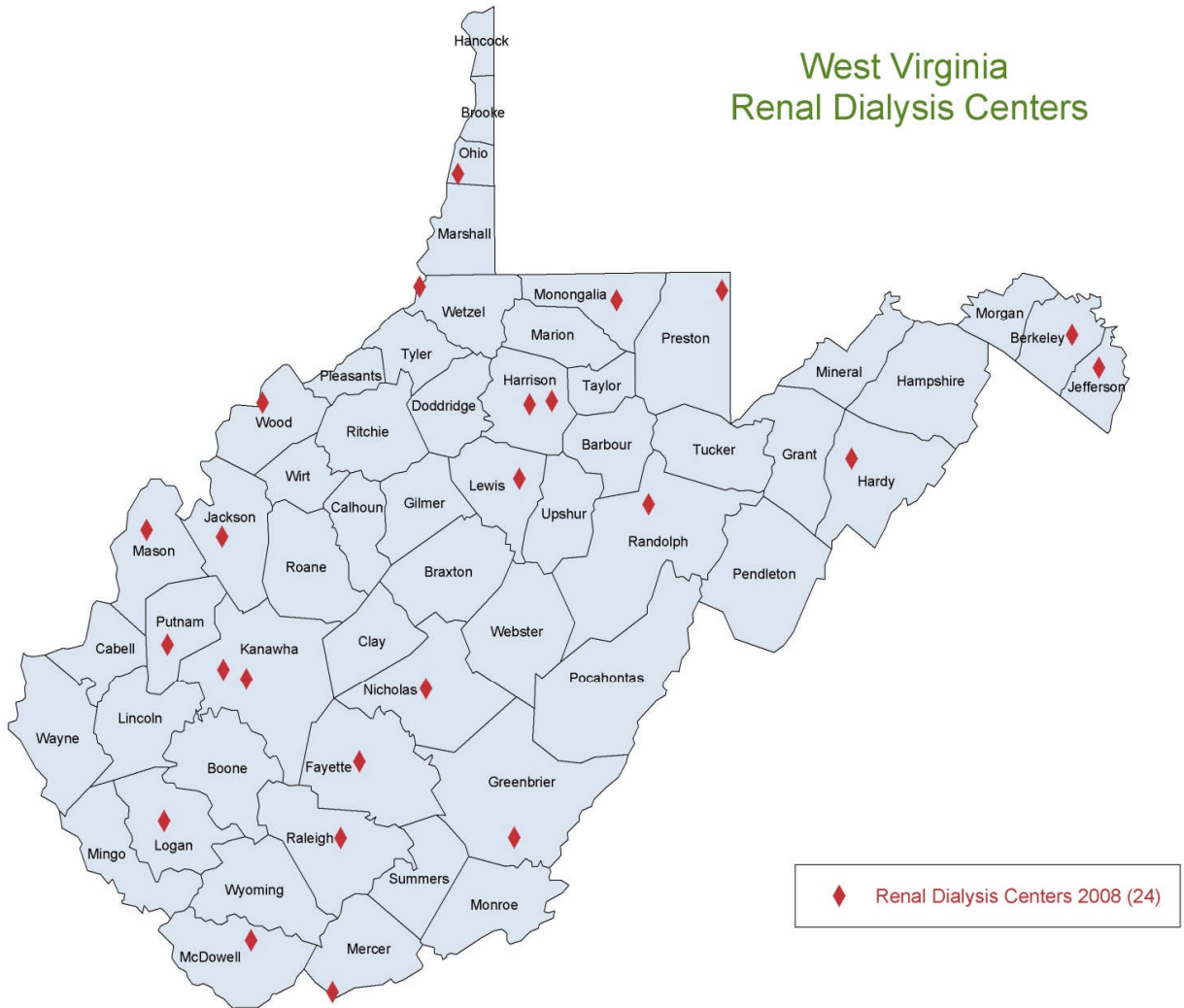
## RENAL DIALYSIS CENTERS

Renal Dialysis Centers are distinct entities that provide treatment for patients in kidney failure using a process of cleansing the blood through a special machine. This is the first year information from renal dialysis centers is included in this report.

- Twenty-four renal dialysis centers operated in West Virginia during FY 2008. Twenty-three centers reported financial information for the year. One center opened late in FY 2008 and did not report.
- All dialysis centers are for-profit entities.
- Total revenue for FY 2008 was \$82.0 million, with expenses of \$60.5 million leaving an aggregate profit of \$21.4 million.
- The overall margin (profit as a percent of total revenue) was 26.2%.
- Seventeen facilities reported profits ranging from \$64,000 to \$6.3 million. Average profit was \$933,000.

Table 29 shows financial data for the centers that reported.

## West Virginia Renal Dialysis Centers



**Table 29**  
**West Virginia Renal Dialysis Centers**  
**FY 2008 Revenue and Expense**  
(Dollars In Thousands)

Renal Dialysis Centers	County	Total Revenue	Total Expense	EROE	Total Margin
BMA Beckley	Raleigh	\$5,823	\$4,640	\$1,183	20.3%
BMA Charleston	Kanawha	12,121	5,833	6,289	51.9%
BMA Elkins	Randolph	1,927	1,828	99	5.1%
BMA Morgantown	Monongalia	6,304	3,718	2,586	41.0%
BMA Oak Hill	Fayette	1,437	1,604	(167)	-11.6%
BMA Two Virginias	Mercer	4,029	3,044	984	24.4%
BMA Welch Dialysis	McDowell	2,308	1,317	991	42.9%
DaVita - Greenbrier	Greenbrier	1,896	2,075	(179)	-9.5%
DaVita - Parkersburg	Wood	6,440	3,956	2,484	38.6%
DaVita - West Virginia Dialysis	Logan	2,972	2,758	214	7.2%
Fresenius Medical Care of Bruceton Mills	Preston	1,725	1,024	701	40.6%
Fresenius Medical Care of Charles Town	Jefferson	1,559	1,597	(38)	-2.4%
Fresenius Medical Care of Clarksburg	Harrison	6,699	6,531	168	2.5%
Fresenius Medical Care of Hurricane	Putnam	2,020	1,852	168	8.3%
Fresenius Medical Care of Martinsburg	Berkeley	5,528	3,964	1,565	28.3%
Fresenius Medical Care of Ripley	Jackson	1,087	1,250	(164)	-15.0%
Fresenius Medical Care of Weston	Lewis	1,337	1,346	(9)	-0.7%
Gentle Dialysis Center	Harrison	603	538	64	10.7%
Greater Charleston Dialysis, PLLC	Kanawha	7,860	5,923	1,937	24.6%
Mountain Ridge Dialysis	Nicholas	1,450	1,586	(136)	-9.4%
New Martinsville Dialysis Facility*	Wetzel	1,862	1,211	651	34.9%
Pleasant Valley Dialysis**	Mason	NR	NR	NR	
Renal Center of Moorefield, LLC	Hardy	1,041	349	692	66.5%
Wheeling Dialysis Center*	Ohio	3,991	2,628	1,363	34.2%
<b>Totals</b>		<b>\$82,018</b>	<b>\$60,571</b>	<b>\$21,448</b>	<b>26.2%</b>

Source: Financial Statements submitted by facilities.

EROE: Excess (Deficit) of Revenues Over Expenses

NR: Not Reported

\*Unit of Wheeling Renal Care, LLC. (Belmont Dialysis Center, Peritoneal Dialysis Program and Acute Dialysis Program are not included)

\*\*Pleasant Valley Dialysis opened in October 2008.





## GLOSSARY OF TERMS

**Accounts Payable:** Amounts owed to others for goods, services, and supplies purchased and received, but not yet paid for as of the balance sheet date.

**Accumulated Depreciation:** Amount charged to expense through the annual amortization of the cost of the property, plant, and equipment.

**Bad Debt:** Amount not recoverable from a patient following exhaustion of all collection efforts.

**Capital Lease Obligations:** Consists of a portion of the long-term debt obligations incurred for leased items such as equipment and other long-lived assets when leases meet criteria necessary for being capitalized.

**Cash:** Money in the bank available for immediate expenditure. This may include cash equivalents which are financial instruments that may be readily and quickly converted into cash.

**Charity Care:** Uncompensated care given by a health care facility to indigent and medically-indigent people as part of a written mission or charity care policy. It does not include accounts written off as “bad debts” or thirty-party adjustments, including those for Medicare and Medicaid. This represents health care services accounted for on the accrual basis which were provided, but were never expected to result in cash inflows.

**Contractual Allowance:** Accounting adjustment to reflect uncollectable differences between established charges for services rendered to insured persons and rates payable for those services under contracts with third-party payors. The amount of the discount from total charges negotiated by the health care provider with an insurer for the provision of health care services. Or, the difference between total charges and the reimbursement allowed by a governmental payor.

**Critical Access Hospital:** Rural acute care hospital with no more than 25 licensed beds consisting of acute care beds and/or swing beds. The average length of stay must not exceed 96 hours. The Critical Access Hospital has emergency services available 24 hours and agreements, contracts or affiliations for transfer and services.

**Current Maturities of Long Term Debt:** Amounts payable on bonds, mortgage loans, capital lease obligations, and other long-term debts to be paid in the next 12 months.

**Derivative Agreement:** A financial instrument that is derived from some other asset, index, event, value or condition (known as the underlying asset). Rather than trade or exchange the underlying asset itself, derivative traders enter into an agreement to exchange cash or assets over time based on the underlying asset.

## Glossary of Terms (Cont.)

**Diagnosis-related Groups (DRGs):** Classifications in a system to group patients by diagnosis, type of treatment, age, and other relevant factors. Hospitals are paid a set fee for treatment of patients in each DRG category regardless of resource utilization (within limits) under this prospective payment system.

**Diagnosis-related Group (DRG) Case Weight:** Measure of the relative average expected resource utilization or costliness of patient care in a particular DRG in comparison to the average costliness of all DRGs. A case weight of 1.0000 is given to a DRG with expected resource consumption equal to that of the average of all DRGs.

**Employment Retirement Income Security Act (ERISA) of 1974:** A federal law which established rules for pension and retirement plans, which excluded states from regulating these plans. The majority of health plans in the US are covered by ERISA, and therefore exempted from certain regulations. Only federal courts have jurisdiction for lawsuits against ERISA covered plans.

**Excess Revenue (Deficit) Over Expenses (EROE):** Bottom line measure of residual income or (loss) that is generated from the aggregate revenues, expenses, gains, and losses of the facility due to the overall activities of the facility.

**Fund Balance and/or Equity:** Consists of tax-exempt corporation fund balances and proprietary corporation owner's equity including capital invested and retained earnings.

**Gross Patient Revenue (GPR):** Amount charged by the facility for services provided to patients. It is the standard charge made by the facility before discounts and contractual allowances.

**Income (Loss) from Patient Services:** Equals net patient revenue less operating expenses. Net patient revenue only includes payments for patient services rendered, it does not include other operating or non-operating revenues.

**Inventory:** Cost of supply items on hand that will be used in the next period. It may consist of medical supplies, surgical supplies, pharmaceutical supplies, food, and other supplies.

**Long Term Acute Care Hospital (LTCH):** Acute care hospital that provides care for patients who have been in an intensive care or short-term care setting and who require an extended length of stay (greater than 25 days). LTCHs are often referred to as a "hospital within a hospital".

**Long-term Debt:** Consists of notes payable to banks, revenue bonds payable, and, in some cases, capital lease obligations due to be paid at a date more than one year in the future.

**Major Diagnosis Category (MDC):** Grouping of DRGs in a higher category of medically related system classifications.

## Glossary of Terms (Cont.)

**Margin:** The percentage of revenue or net income that has been realized after expenses.

**Medicare Severity Diagnosis Related Groups (MSDRG):** Classification system which groups inpatient discharges by principal and secondary diagnosis. System became effective as of 10/1/07 replacing the DRG classification system.

**Net Patient Receivables:** Amounts owed by patients less contractual adjustments and estimated allowances for bad debt.

**Net Patient Revenue (NPR):** Amount the facility receives or expects to receive from patients and/or third-party payors for the services provided by the facility less contractual adjustments, and allowances for Charity Care and Bad Debt.

**Net Property, Plant, and Equipment:** Remaining book value of physical assets such as buildings and equipment after subtracting accumulated depreciation.

**Non-operating Revenue:** Amounts the facility receives from items that are neither directly nor indirectly the result of treating patients or other operating activity. Examples of revenue in this category are investment income and donations.

**Other Assets:** Items not expected to be expended in the current period, but with limited use due to restrictions. These consist of items such as funds held for bond indenture requirements, investments for self-insured malpractice, and hospitalization programs.

**Other Current Assets:** Items expected to be expended during the current period. These consist of items such as short-term investments and current portion of assets.

**Other Current Liabilities:** Accrued expenses for wages and salaries, benefits, and interest.

**Other Liabilities:** Consists of items such as liabilities for self-insured malpractice, employee benefit programs (pension and health care), and inter-company payables for affiliated facilities.

**Other Operating Revenue:** Amount the facility receives from sales of items not directly resulting from treating patients. It includes items such as cafeteria sales and the sale of copies of medical records.

**Other Receivables:** Receivables from revenue sources other than patients. The receivable may consist of settlement amounts due from Medicare, Medicaid, or from other parties.

**Payor:** The person, government body, or public or private organization that is responsible for payment of health care expenses. Payors include insurance companies and self-insured employers.

## Glossary of Terms (Cont.)

**Pre-tax Income:** Revenues minus expenses before income tax, and may also exclude extraordinary items.

**Prepaid Expenses:** Amounts already paid for the cost of items that will be expended in the current period. The prepaid expenses may consist of items such as prepaid insurance.

**Property, Plant, and Equipment:** Historical cost of land, buildings, and equipment owned by the facility. It may also include capital leases, which are leases for the approximate life of the asset.

**Renal Dialysis:** A process that filters the blood, the way kidneys do when functioning normally, using a special machine. The filtration rids the blood of waste products then returns it to the patient through a venous catheter.

**SFAS 159:** Statement of Financial Accounting Standards (SFAS) 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. This Statement allows entities to report certain financial instruments at fair value, and avoid employing complex hedge accounting practices.

**Swing Bed:** Beds certified by Medicare for use in small hospitals as either general medical/surgical or skilled nursing beds with reimbursement based on the specific care provided. Swing beds provide small hospitals with greater flexibility to meet fluctuating demands for inpatient hospital and skilled nursing care.

**Total Assets:** Total of all assets listed in the balance sheet.

**Total Liabilities:** Total of all liabilities listed on the balance sheet.

**Total Liabilities and Fund Balances and/or Equity:** Summation of the total liabilities and fund balance or equity shown on the balance sheet.

**Total Operating Expenses:** Amount recorded by the facility for items purchased or accrued as normal operating expenses. It includes, but is not limited to, items such as salaries, employee benefits, medical supplies, utilities, depreciation, interest on debt, income and provider taxes (if applicable), and all other necessary supplies.

**Uncompensated Care:** Amount of patient care provided without compensation or reimbursement, consisting of charity care and bad debt. Contractual allowances are not included.

# Infection Control Advisory Panel Tracking Two Key Indicators

The *West Virginia Healthcare Associated Infection Control Advisory Panel* began its work in January 2009 with the task of developing guidelines for the reporting and release of information on infections that are acquired among patients admitted to the hospital. The Advisory Panel selected two indicators that must be reported by West Virginia hospitals: certain blood stream infections and flu vaccinations.



Central line-associated blood stream infections (CLABSIs) refer to a general category of primary bloodstream infections that are associated with the presence of a vascular infusion device (central line) that ends at or close to the heart or in one of the great vessels such as the aorta. These infections can often be prevented when health care personnel adhere to established guidelines for the insertion of central lines.

Seasonal flu vaccinations among staff who are directly employed by WV hospitals must be reported to the Advisory Panel. The Centers for Disease Control and Prevention state that people infected with influenza virus, including those with subclinical infection, can transmit it to persons at higher risk for complications from influenza. Employee vaccination is associated with fewer deaths among nursing home residents and elderly hospital patients.



It is estimated that between 250,000 to 500,000 CLABSIs occur in U.S. hospitals each year, causing serious complications including longer in-patient days, increased costs, and higher risk of death.

"Frequently Asked Questions on Central Line-Associated Bloodstream Infections;"  
MHC Keystone Center for Patient Safety & Quality  
[http://www.msic-online.org/pdf/BSI\\_Frequently\\_Asked\\_Questions.pdf](http://www.msic-online.org/pdf/BSI_Frequently_Asked_Questions.pdf)

"The Infection Control Advisory Panel will continue to meet on a regular basis to evaluate the collected data and determine how to disseminate the results to the public in a meaningful way," explained Amy B. Wenmoth, epidemiologist/director of clinical analysis.

The Authority will ensure that health care associated infections are reported in concert with the federal Centers for Disease Control and Prevention's National Healthcare Safety Network. Reporting began on July 1, 2009.

For more information, visit the Infection Control Panel section of the West Virginia Health Care Authority Web site, [www.hcawv.org](http://www.hcawv.org)





## Vision

All West Virginians will have appropriate access to a continuum of affordable, quality, coordinated health care services.

## Mission

The West Virginia Health Care Authority will work with public and private sector entities to:

- Protect citizens from unreasonable increases in the cost of health care services;
- Assure the collection, analysis and dissemination of health related information to citizens, providers, policy makers and other customers;
- Promote appropriate distribution of health care services; and,
- Promote the financial viability of the health care delivery system.

[www.hcawv.org](http://www.hcawv.org)