Report to Joint Committee on Government and Finance, Governor's Office and Board of Treasury Investments

March 31, 2024

West Virginia Economic Development Authority

Broadband Loan Insurance Program





Memo

To: Joint Committee on Government and Finance

WV Governor's Office

WV Board of Treasury Investments

From: Executive Director, Kris Warner

Date: April 29, 2024

Re: Broadband Loan Insurance report for the quarter ending

March 31, 2024

In accordance with West Virginia Code § 31-15-8a(g), the West Virginia Economic Development Authority (the "WVEDA") is required to submit quarterly reports on the 30th day of each January, April, July and October to the Joint Committee on Government and Finance, the Governor and the Board of Treasury Investments containing information about the WVEDA's Broadband Loan Insurance Program, as defined in West Virginia Code § 31-15-8a(a)(2) ("BLINS"). This quarterly report is being provided pursuant to West Virginia Code § 31-15-8a(g).

The WVEDA executed an Amended Broadband Loan Insurance Promissory Note in July of 2021 increasing the principal amount from \$50 million to \$80 million. The WVEDA has committed \$47,951,861.43 for traditional BLINS and \$32,016,421.26 for RDOF BLINS. The WVEDA has \$31,717.31 available to commit to eligible broadband projects.

To date, the WVEDA has received \$242,003.15 in application and origination fees. The WVEDA charges a one-time \$1,000 application fee and a one-time origination fee (one-half of one percent) to cover the costs associated with administering the program. There are no ongoing revenue streams for this program.

The WVEDA has earned \$1,878,751.00 in interest on disbursed BTI funds and has paid the WV Board of Treasury Investments ("BTI") \$516,689.20 in interest on disbursed loan funds.

Listed below are the outstanding and active Broadband Loan Insurance commitments:

1. Provider Name: Digital Connections, Inc.

Service Area:

WVEDA approval:
Financial Institution:

North Central WV
February 15, 2018
Clear Mountain Bank

 Total Loan Value:
 \$1,258,027.84

 Loan Amount Insured:
 \$1,006,422.27

 BLINS Loan O/S Principal:
 \$1,017,402.64

 Loan Maturity Date:
 March 26, 2030

Loan Status: Current/Amortizing loan

Note: BLINS Loan O/S Principal exceeds Total Loan

Value due to amortization. WVEDA has returned

\$10,980.37 in surplus funds to BTI.

2. Provider Name: CityNet, LLC

Service Area: Harrison County **WVEDA approval:** February 21, 2019

Financial Institution: MVB Bank
Total Loan Value: \$6,396,459.00
Loan Amount Insured: \$5,116,553.01
BLINS Loan O/S Principal: \$4,867,431.76
Loan Maturity Date: April 29, 2040

Loan Status: Current/Not fully funded.

Note: BLINS Loan O/S Principal is less than Total

Loan Value due to bank advances. WVEDA has

requested a draw of \$249,121.25 from

BTI.

3. Provider Name: Roane County Economic Development Authority

Service Area: Roane County, WV WVEDA approval: March 17, 2022 Financial Institution: Wesbanco Bank Total Loan Value: \$5,685,957.00

Loan Amount Insured: \$3,308,069.76 **BLINS Loan O/S Principal:** \$2,646,455.81 **Loan Maturity Date:** June 15, 2043

Loan Status: Current/Not fully funded.

Note: BLINS Loan O/S Principal is less than Total

Loan Value due to bank advances. WVEDA has

requested a draw of \$303,464.15 from BTI.

4. Provider Name: Micrologic, Inc. Service Area: Randolph County WVEDA approval: October 31, 2022

 Total Loan Value:
 \$8,500,000.00

 Loan Amount Insured:
 \$3,218,690.37

 BLINS Loan O/S Principal:
 \$2,574,952.30

 Loan Maturity Date:
 October 31, 2042

Loan Status: Current/Not fully funded.

Note: BLINS Loan O/S Principal is less than Total

Loan Value due to bank advances. WVEDA has

requested a draw of \$271,121.43 from BTI.

5. Provider Name: Digital Connections, Inc.

Service Area:WVEDA approval:
North Central WV
September 21, 2023

 Total Loan Value:
 \$661,500.00

 Loan Amount Insured:
 \$529,200.00

 BLINS Loan O/S Principal:
 \$300,558.44

Loan Maturity Date: October 17, 2043

Loan Status: Current/Not fully funded.

Note: BLINS Loan O/S Principal is less than Total Loan Value due to bank advances. WVEDA

has requested a draw of \$228,641.56 from BTI.

Listed below are the Broadband Loan Insurance commitment allocations that are not yet active:

1. Provider Name: CityNet West Virginia, LLC

Service Area: Harrison County **WVEDA approval:** December 21, 2023

Financial Institution: MVB Bank **Total Loan Value:** \$20,000,000.00

Loan Amount Insured: \$-0-BLINS Loan O/S Principal: \$-0-

Loan Maturity Date: Unknown, not yet closed.

Loan Status: Not yet funded.

Note: WVEDA is awaiting confirmation of acceptance

of terms and conditions by the Provider.

2. Provider Name: CityNet West Virginia, LLC

Service Area: Harrison County **WVEDA approval:** January 18, 2024

Financial Institution: MVB Bank **Total Loan Value:** \$9,950,306.36

Loan Amount Insured: \$-0-BLINS Loan O/S Principal: \$-0-

Loan Maturity Date: Unknown, not yet closed.

Loan Status: Not yet funded.

Note: WVEDA is awaiting confirmation of acceptance

of terms and conditions by the Provider.

Listed below are the outstanding and active RDOF Broadband Loan Insurance commitments for a Letter of Credit (LOC):

1. Provider Name: CityNet West Virginia, LLC

Service Area: Harrison County, WV **WVEDA approval:** February 2, 2021

Financial Institution: MVB Bank
Commitment Amount: \$16,055,057.49
LOC Amount: \$10,697,329.92
LOC Amount Insured: \$10,697,329.92

LOC Outstanding balance: \$-0-

BLINS Loan O/S Principal \$10,697,329.92 LOC Maturity Date: \$10,697,329.92

LOC Status: Current. LOC can increase to the

commitment amount.

2. Provider Name: CityNet West Virginia, LLC

Service Area: Harrison County, WV

WVEDA approval:

Financial Institution:

Commitment Amount:

LOC Amount:

LOC Amount Insured:

July 21, 2022

MVB Bank

\$652,312.28

\$652,312.28

LOC Outstanding balance: \$0

BLINS Loan O/S Principal \$652,312.28 LOC Maturity Date: \$652,312.28

LOC Status: Current. LOC can increase to the

commitment amount.

3. Provider Name:

Service Area:

WVEDA approval: Financial Institution:

Commitment Amount: LOC Amount:

LOC Amount Insured:

LOC Outstanding balance:

BLINS Loan O/S Principal

LOC Maturity Date:

LOC Status:

4. Provider Name:

Service Area: WVEDA approval:

Financial Institution:

Commitment Amount:

LOC Amount:

LOC Amount Insured:

LOC Outstanding balance:

BLINS Loan O/S Principal

LOC Maturity Date:

LOC Status:

CityNet West Virginia, LLC

Harrison County, WV

May 19, 2022

MVB Bank \$1.303.000.00

\$1,303,000.00

\$1,303,000.00 \$4,000,000

\$1,303,000.00 \$0

\$1,303,000.00

July 29, 2027

Current. LOC can increase to the commitment

among.

MicroLogic, Inc.

Upshur County, WV

January 21, 2021

Pioneer Community Bank

\$3,010,814.31

\$1,505,407.14

\$1,505,407.14

\$-0-

\$1,505,407.14

January 4, 2029

Current, LOC can increase to the

commitment amount.

5. Provider Name:

Service Area:

WVEDA approval: Financial Institution:

Commitment Amount:

LOC Amount:

LOC Amount Insured:

LOC Outstanding balance:

BLINS Loan O/S Principal

LOC Maturity Date:

LOC Status:

Digital Connections, Inc.

North Central WV

February 2, 2021

Clear Mountain Bank

\$2,574,900.42

\$1,287,450.18

\$1,287,450.18

\$-0-

\$1,287,450.18

November 24, 2028

Current. LOC can increase to the

commitment amount.

6. Provider Name: Gigabeam Networks, LLC

Service Area: Upshur County WVEDA approval: February 2, 2021

Financial Institution: Pioneer Community Bank

 Commitment Amount:
 \$8,420,336.76

 LOC Amount:
 \$4,195,940.76

 LOC Amount Insured:
 \$4,195,940.76

LOC Outstanding balance: \$-0-

BLINS Loan O/S Principal \$2,806,788.12 LOC Maturity Date: December 12, 2032

LOC Status: Current. LOC can increase to the

commitment amount.

None of the loans or letters of credit insured under the BLINS Program are in a default status.

I have also attached the WVEDA's internal report from March 31, 2024, which is provided monthly to the WVEDA Board members for review and discussion at the monthly Board meeting.

West Virginia Economic Development Authority March 31, 2024 Broadband Loan Insurance Report

WVBTI Nonrecourse Revolving Loan	\$50,000,000.00
WVBTI Nonrecourse Revolving Loan (Executed July 2021)	\$30,000,000.00
Total WVBTI Nonrecourse Revolving Loan	\$80,000,000.00
Less:	
Committed Traditional BLINS to date	\$47,951,861.43
Committed RDOF BLINS to date	\$32,016,421.26
Remaining funds available to commit	\$31,717.31
WVEDA loan disbursements required by WVBTI	\$30,525,424.76
WVEDA exposure for loans funded by financial institutions	\$11,873,583.38
WVEDA exposure for unfunded loans	\$36,078,278.05
Letters of Credit funded by financial Institutions	80.00
* Interest Paid to WVBTI	\$516,689.20
* Interest Earned on invested Loan Disbursements	\$1,878,751.00
Application and Origination Fees Collected	\$242,003.15

Traditional BLINS					Required Exposure			Bank	WVEDA	BTI		
Insured Projects:		Bank	Commitment	Closing	Bank Amount	Insured	WVEDA	Outstanding	Estimated	Amount transferred	Loan	Loan Insurance
Borrower	Service Area		Date	Date	Commitment	%	Exposure	Balance	Exposure	to WVEDA	Status	Expiration
Digital Connections, Inc.	North Central WV	٧	2/15/2018	3/26/2018	\$1,850,000.00	0.80	1,480,000.00	1,258,027.84	1,006,422.27	1,017,402.64	Current	3/26/2030
*CityNet, LLC	Harrison County, WV	В	2/21/2019	4/29/2020	\$6,396,459.00	0.80	5,117,167.20	6,395,691.26	5,116,553.01	4.867.431.76	Current	4/29/2040
*Roane County EDA	Roane County, WV	O	3/17/2022	6/15/2023	\$5,685,957.00	0.80	4,548,765.60	3,308,069.76	2,646,455.81	2,342,991.66	Current	6/15/2043
*MicroLogic, Inc.	Randolph County, WV	ŋ	10/20/2022	10/31/2022	\$8,500,000.00	0.80	6,800,000.00	3,218,690.37	2,574,952.30	2,303,830.87	Current	10/31/2042
*Digital Connections, Inc.	North Central WV	٧	9/21/2023	10/17/2023	\$661,500.00	0.80	529,200.00	661,500.00	529,200.00	300.558.44	Current	10/17/2043
*Citynet West Virginia, LLC	Harrison County, WV	V	12/21/2023	Not yet closed.	\$20,000,000.00	1.00	20,000,000.00	0.00	0.00	0.00	Current	Not vet closed
*Citynet West Virginia, LLC	Harrison County, WV	В	1/18/2024	Not yet closed.	\$10,000,000.00	1.00	9,950,306.36	0.00	0.00	0.00	Current	Not vet closed
TOTAL Traditional BLINS					\$53,093,916.00		\$48,425,439.16	\$14,841,979.23	\$11,873,583.38	\$10,832,215.37		
BLINS Letters of Credit Insured Projects:	d Projects:	_										
*CityNet West Virginia, LLC	Harrison County, WV	í.	2/2/2021	10/15/2021	\$16,055,057.49	100.00	10,697,329.92	00:00	0.00	10.697.329.92	Current	10/15/2028
*CityNet West Virginia, LLC	Harrison County, WV	ī	7/21/2022	7/29/2022	\$652,312.28	100.00	652,312.28	0.00	0.00	652,312,28	Current	7/29/2027
*CityNet West Virginia, LLC	Harrison County, WV	Ľ	5/19/2022	7/29/2022	\$1,303,000.00	100.00	1,303,000.00	0.00	0.00	1,303,000.00	Current	7/29/2027
*MicroLogic, Inc.	Upshur County, WV	D	1/21/2021	1/4/2022	\$3,010,814.31	100.00	1,505,407.14	0.00	0.00	1,505,407,14	Current	1/4/2029
* Digital Connections, Inc.	North Central WV	Э	2/2/2021	11/24/2021	\$2,574,900.42	100.00	1,287,450.18	0.00	0.00	1.287.450.18	Current	11/24/2028
* Gigabeam Networks, LLC	Upshur County, WV	D	2/2/2021	12/12/2022	\$8,420,336.76	100.00	4,195,940.76	0.00	0.00	4,195,940,76	Current	12/12/2032
TOTAL BLINS Letters of Credit	redit				\$32,016,421.26		\$19,641,440.28	80.00	80.00	\$19,641,440.28		

COMBINED TOTAL Traditional BLINS & RDOF BLINS

\$30,473,655.65

\$11,873,583.38

\$14,841,979.23

\$68,066,879.44

* NOTE: Loan is not fully funded, Letter of Credit has not been issued or Letter of Credit is issued but not presented and has a \$0 balance. NOTE - Digital Connections, Inc. \$1,480,000 Exposure is in amortization.

BANK NAME BANK CODE

Clear Mountain Bank	MVB Bank	Wesbanco Bank, Parkersburg	Letter of Credit with Pioneer Community Bank, there will be a zero balance until drawn upon.	Letter of Credit with Clear Mountain Bank, there will be a zero balance until drawn upon.	Letter of Credit with MVB Bank of Bridgeport, there will be a zero balance until drawn upon.	Citizens Bank of WV
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I hereby certify the required WVBTI exposure as of March 31, 2024.

J. Mer Meh. M. Steven Webb, Associate Director WV Economic Development Authority