

Neighborhood Investment Program Independent Assessment (2018-2023)



Assessment Prepared by:



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I. Introduction

The West Virginia legislative code requires every three -years an independent assessment of the Neighborhood Investment Program (NIP). The purpose of this report was to determine compliance according to the Authorizing Legislation Statute: **11-13J** – Senate Bill 293 for the period 2018-2023.

The Neighborhood Investment Program is a program administered through The West Virginia Development Office (WVDO) and is a state agency chartered by the state legislature since 1996. For the past 27 years their purpose has been to build stronger West Virginia neighborhoods by providing eligible non-profit organizations with state tax credit vouchers putting emphasis on Emergency Assistance and Direct Needs. Throughout the assessment period (2018-2023), there were \$3 million dollars in tax credits allocated annually to the Neighborhood Investment Programs (NIP).

The minimum donation eligible to receive a tax credit is \$500, and the maximum total annual NIP eligible donation for a donor is \$200,000.

Both businesses and individuals are eligible for NIP tax credits. Currently, donors may use NIP tax credit on the following WV State Taxes: Corporate Net Income Tax and Personal Income Tax.

Donors have the option of using the tax credit in one year or over a five-year period, with the year of donation being year one.

NIP credits cannot reduce total state tax liability by more than 50%.

The maximum tax credit allowed in any one year to any donor is \$100,000.

All donations remain eligible for the Charitable Contribution Deduction on their federal tax return.

The (WVDO) sends each organization individual detailed instructions about the NIP program, and they work closely with each non-profit. It is the responsibility of each organization to alert the (WVDO) of any staff changes and ensure each new hire has access to the following information: NIP records, NIP passwords, contact numbers, and the detailed instructions provided by the (WVDO).

The (WVDO) provides organizations with technical assistance and a clear description of the programs criteria, outlining what is exactly required to be a part of the Neighborhood Investment Program and the steps required to maintain eligibility.

II. NIP Program Developments

Over the past 26 years there have been 3,891 neighborhood programs serving distressed communities in WV; and over \$115,800,331.83 in donations were produced to approved neighborhood programs. There has been over \$53,191,727.72 million in state tax credits given to donors allowing thousands of low-income individuals to benefit from neighborhood services and programs.

The maximum amount of NIP tax credits permitted for each organization is \$50,000 with a minimum of \$2,500.00 credits; any WV businesses or private donor can reduce up to 75% of their state tax liability by making a contribution of cash, personal property, in-kind donations, stock and real property.

For the past 19 years NIP has represented all 55 counties in WV. In FY-2023, the NIP once again achieved record success and remains a significant incentive for donors to contribute to local non-profit organizations. The growth of the program has been such that the demand for the credits outpaced the supply of credits by 204% in FY-2023. During FY-2023, 205 applicant organizations requested an average of \$29,884 in tax credit per project for a total requested amount of \$6,126,250.00. The NIP Advisory Board voted to approve 200 projects at an average award of \$15,000.00. A total of \$3,000,000 in NIP tax credit was allocated for FY-2023 and participant organizations again utilized a record-setting 100% of the available credit for the seventh year in a row. These credits leveraged \$7,071,746 in donations and helped to serve low-income West Virginia citizens. The request by organizations for additional credit is overwhelming. The program has not had an increase in tax credit since 2011. The program has used 100% of credits for the last seven years, with the request for more credits by the donors expressed to the organizations.

III. Assessment Process

Various procedures were used to assess the organizations including interviews and surveys to determine if the NIP complies.

100 of the 284 (35%) neighborhood organizations that were approved during 2018-2023 were reviewed. The data populations included were 100 randomly selected approved organizations by the WVDO along with an additional study on 20 organizations that included reviewing applications and additional questions that were obtained via phone or e-mail.

IV. NIP Advisory Board Requirements-§145-7-4

The program operates with an active Advisory Board structure as defined by §11-13J-4a.

- All Board members shall be appointed for three years, and no longer than three consecutive terms.
- The Board shall consist of 13 members: The Director of the Development office plus 12 members appointed by the Director.

- The Director shall serve as chair but shall not vote unless it is necessary to break a tie.
- Four members will be officers or members of boards of directors of unrelated corporations that are currently licensed to do business in West Virginia.
- Four members will be executive directors, officers, or members of boards of directors of unrelated not-for-profit organizations which currently hold charitable organization status under section 501(c)3 of the Internal Revenue Code, and which are currently licensed to do business in West Virginia.
- Four board members will be economically disadvantaged citizens of the State, with an annual gross income of not more than 125 percent of the Federal Poverty Level (FPL).
- No more than four of the 12 appointed members may be from the same Congressional District.
- No more than seven of the appointed members may be from the same political party.
- Members are eligible for re-appointment, but no member may serve more than three consecutive terms.
- Board members shall be appointed for three years. Board appointments shall begin the 1st day of July in the year of appointment and end the 30th day of June of the third calendar year in which the appointment took effect. Appointments to fill unexpired terms shall be for the duration of the term.

Advisory Board as of FY 2023

The current board members during FY 2023 were the following:

- Three from the First Congressional District and one Low Income Citizen Vacant
- One from the Second Congressional District and three Vacant (two Low-income citizen & one Private Sector Positions)
- Two from the Third Congressional District and two Vacant (one Private-Sector & One Low-income Citizen)

NIP Advisory Board Key Findings FY (2018-2023)

The NIP Advisory Board is in legislative compliance with meetings, required paperwork and allocation and supplemental credit process, the staff acknowledged that there are vacancies on the board and is working toward filling all vacancies.

The (NIP) advisory board has met twice every fiscal year during (2018-2023) to evaluate the projects applications and to meet for the reallocation process of tax credits. The following are the notes on the Advisory Board meetings for the most recent fiscal year 2023 that were obtained from the Annual Report.

- The Advisory Board met on August 31, 2022, to review project applications for FY-2023. A total of 205 applications were received requesting a total of \$6,126,250.00 in tax credit. A total of 200 applications were approved by the Board totaling \$3,000,000.00 with no

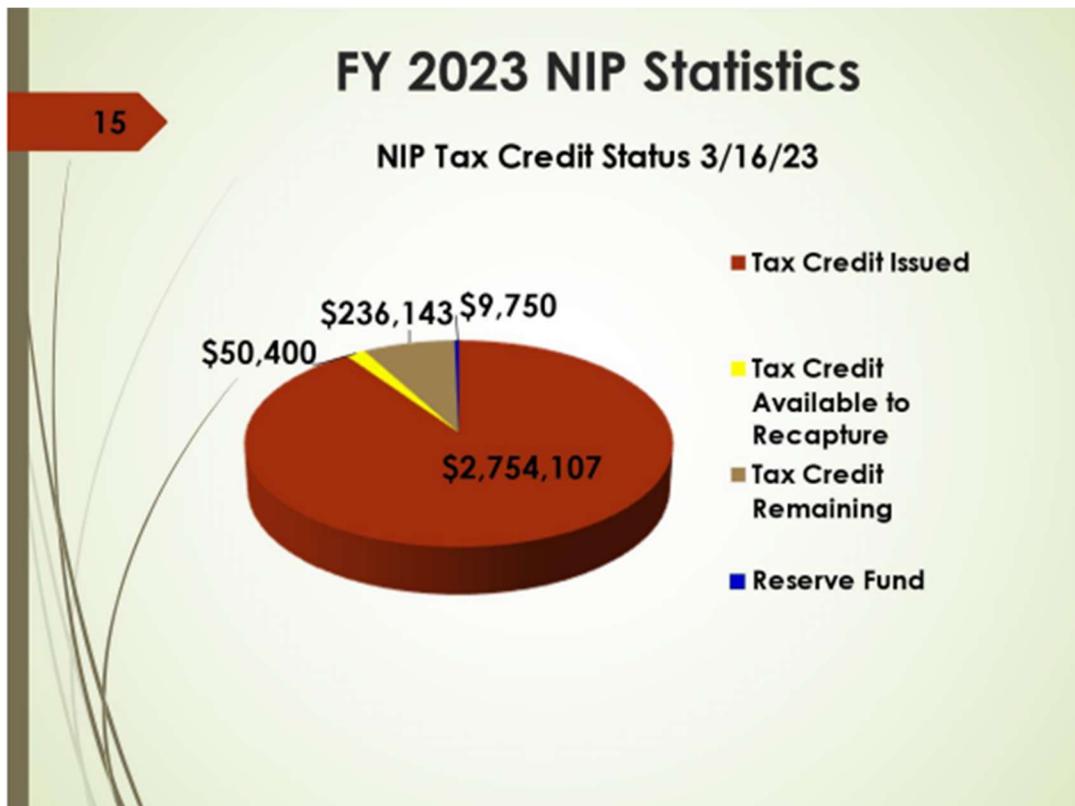
funds held in reserve. Of the total \$3,000,000 credit allocation, \$3,000,000 was issued during the year by organizations to eligible donors representing 100% of the credit issued for the seventh time in a row in the organization's 27-year history.

- The Advisory Board met again on March 29, 2023, addressing the issue of reallocation. The process of recapturing credit from projects and reallocating it to other organizations is outlined in NIP Procedural Rule §145-7-4.8.b as follows: “If the amount awarded by the Board is less than the full amount sought by the project transferee, the Board may also approve a supplemental amount of credits to become available on or after March 30 of the state fiscal year if sufficient credits remain unallocated as of that date or if credits have been returned from previously approved projects: Provided, that the project transferee receiving supplemental credit approval shall, on or before March 15 of the state fiscal year, have issued one hundred percent of the credits they were initially awarded.”
- The NIP Procedural Rule continues (regarding reallocation) in §145-7-4.8.d, stating, “Project transferees may return credits to the Development Office that they do not anticipate using in the fiscal year in which they were awarded. Project transferees that have issued less than seventy percent of their authorized credits prior to March 15 of that state fiscal year in which they were awarded may be directed by the Director of the Development Office to return any unused credits previously authorized by the Board.”
- At the March meeting, the Board approved the recapture of \$50,400 from various projects that had issued less than 70 percent of their awarded credit by March 15, 2023, which included the return of \$29,650 from one project, in which extenuating circumstances were involved. After reviewing the eligible NIP participant organizations, using pre-set formulas, the Board was able to approve supplemental credit awards to sixteen organizations for the entire amount that was available for redistribution (\$60,150). In FY 2023, we had \$9,750 in reserve, which was added into the reallocation amount. The charts on the following two pages provide statistical data for the reallocation process for the past 17 years on Table 1 & 2.

V. NIP Program Statistics

- 134 non-profit organizations were still in existence for the duration of FY (2018-2023)
- During the assessment 200 organizations used NIP tax credits during FY 2018; 200 in the year 2019; 200 in the year 2020; 199 in the year 2021; 191 in the year 2022; 200 in the year 2023
- In 2023 (193) surveyed organizations used 100% of their NIP tax credits which is (96.5%) (7) organizations did not use all allotted credits, (3.5%)
- In 2022, (2) organizations were unable to use all awarded tax credits (1.05%)
- In 2021, (7) organizations were unable to use all awarded tax credits (3.52%)
- In 2020, (5) organizations were unable to use all awarded tax credits (2.5%)
- In 2019 (15) organizations were unable to use all awarded tax credits (7.5%)
- In 2018 (9) organizations were unable to use all awarded tax credits (4.5%)

FY-2023 NIP Statistics



(Table 1) Source WV NIP Fiscal Year Annual Report (FY) 2023

Returned/Recaptured Credit Statistics

Fiscal Year	Unallocated Credit	Returned Credit	Recaptured Credit	Available for Redistribution
2003	\$0	\$17,520	\$210,475	\$227,995
2004	\$0	\$8,091	\$178,824	\$186,915
2005	\$0	\$43,569	\$144,508	\$188,077
2006	\$0	\$635	\$132,400	\$133,035
2007	\$0	\$112,114	\$81,652	\$193,766
2008	\$0	\$36,245	\$181,673	\$217,918
2009	\$0	\$69,285	\$277,021	\$346,306
2010	\$0	\$47,078	\$253,835	\$300,913
2011	\$0	\$27,298	\$216,460	\$243,758
2012	\$0	\$102,464	\$251,155	\$353,619
2013	\$0	29,150	\$241,605	\$270,755
2014	\$0	\$42,700	\$63,695	\$106,395
2015	\$5,100	\$0	\$61,525	\$66,625
2016	\$16,450	\$3,500	\$43,300	\$63,250
2017	\$6,165	\$5,450	\$62,064	\$73,679
2018	\$15,400	\$0	\$39,400	\$54,800
2019	\$5,000	\$28,160	\$42,245	\$75,405
2020	-0-	\$11,000	\$40,615.62	\$51,615.62
2021	\$900	\$4,500	\$32,841.50	\$38,241.50
2022	-0-	\$9,500	\$4,250	\$13,750
2023	\$9,750	\$0	\$50,400	\$60,150

Due to space limitations, we no longer show the years 1997-2002.

(Table 2) Source WV NIP Fiscal Year Annual Report (FY) 2023

Supplemental Credit

More projects are becoming eligible for supplemental credit awards each year while the amount available for reallocation continues to decline significantly. This is due to an increased awareness of the tax credits by the public and more efficient use of the credits by the participating organizations.

Organizations, in order to be eligible for supplemental credits, are required to use 100% of their tax credits by March 15th each fiscal year, any organization may receive an award amount of tax credits, that was less than what they requested on their application, is eligible for additional tax credits according to the organization's rank and the availability of recaptured credits.

Supplemental Credit Statistics

Fiscal Year	Supplemental Credit Requested	Supplemental Credit Awarded	Projects Receiving Supplemental Credit	Total Supplemental Credit Issued	Percentage Issued
2003	\$585,563	\$227,995	35	\$219,023	96%
2004	\$1,626,581	\$186,915	43	\$116,149	62%
2005	\$1,195,033	\$188,077	25	\$175,716	93%
2006	\$1,411,087	\$133,035	20	\$119,677	90%
2007	\$963,094	\$193,766	20	\$189,890	98%
2008	\$1,025,473	\$217,918	20	\$204,020	94%
2009	\$1,086,565	\$346,306	32	\$317,697	92%
2010	\$1,223,611	\$300,913	20	\$279,110	93%
2011	\$1,259,619	\$243,758	25	\$243,758	100%
2012	\$1,291,342	\$353,619	19	\$353,619	100%
2013	\$1,696,483.50	\$270,755	22	\$257,358	95%
2014	\$1,418,739	\$106,395	6	\$102,214	96%
2015	\$1,206,000	\$66,625	3	\$66,625	100%
2016	\$2,887,051*	\$63,250	3	\$63,250	100%
2017	\$2,076,250*	\$73,679	3	\$73,679	100%
2018	*3	\$54,800	8	\$54,800	100%
2019	*	\$75,405	12	\$75,405	100%
2020	*	\$51,615.62	21	\$51,615.62	100%
2021	*	\$38,241	21	\$38,241	100%
2022	*	\$13,750	7	\$13,750	100%
2023	*	\$60,150	16	\$60,150	100%

(Table 3) Source WV NIP Fiscal Year Annual Report (FY) 2023

Application Statistics FY (1997-2023)

Program Year	Number of Applications	Number of Counties Served	Total Amount of Credit Requested	Average Amount of Credit Requested
1997	97	23	\$7,369,600	\$75,975
1998	92	28	\$6,384,080	\$69,932
1999	103	34	\$8,145,690	\$79,084
2000	74	26	\$3,526,044	\$47,649
2001	76	25	\$5,193,221	\$68,332
2002	84	31	\$5,038,025	\$59,976
2003	102	42	\$4,953,955	\$48,568
2004	128	55	\$7,985,241	\$62,385
2005	128	55	\$6,544,070	\$51,125
2006	137	55	\$7,283,960	\$53,558
2007	145	55	\$5,628,703	\$38,818
2008	162	55	\$6,235,056	\$38,488
2009	164	55	\$7,649,339	\$46,642
2010	197	55	\$9,364,182	\$47,533
2011	181	55	\$7,919,127	\$43,646
2012	182	55	\$8,732,821	\$47,802
2013	214	55	\$10,157,595	\$47,465
2014	217	55	\$8,464,264	\$39,005
2015	227	55	\$7,506,900	\$33,070
2016	227	55	\$7,272,475	\$32,037
2017	213	55	\$6,385,000	\$29,977
2018	212	55	\$6,505,157	\$30,684
2019	222	55	\$6,722,557	\$30,282
2020	222	55	\$6,598,400	\$29,722
2021	199	55	\$5,901,250	\$29,655
2022	191 ⁴	55	\$5,817,900	\$30,460
2023	205	55	\$6,126,250	\$29,884

⁴ 192 applied and one withdrew their application, leaving 191.

(Table 4) -Source WV NIP Fiscal Year Annual Report (FY) 2023

During the assessment period there were 55 counties represented by NIP organizations
(Table 5) represents the organizations and number of Counties served.

Approval Statistics – Table 5

Program Year	Number of Approved Applications	Number of Counties Served	Amount of Credit Available	Average Amount of Credit Awarded
1997	69	23	\$1,999,377	\$28,976
1998	73	25	\$2,000,000	\$27,397
1999	77	25	\$1,999,878	\$25,972
2000	61	25	\$2,000,000	\$32,787
2001	73	25	\$2,000,000	\$26,316
2002	81	31	\$2,000,000	\$24,691
2003	102	42	\$2,000,000	\$19,607
2004	116	55	\$2,000,000	\$17,241
2005	119	55	\$2,000,000	\$16,806
2006	128	55	\$2,000,000	\$15,625
2007	140	55	\$2,000,000	\$14,285
2008	158	55	\$2,000,000	\$12,658
2009	161	55	\$2,500,000	\$15,527
2010	180	55	\$2,500,000	\$13,888
2011	177	55	\$2,500,000	\$14,124
2012	179	55	\$3,000,000	\$16,759
2013	204	55	\$3,000,000	\$14,706
2014	201	55	\$3,000,000	\$14,925
2015	203	55	\$3,000,000	\$14,778
2016	200	55	\$3,000,000	\$14,917
2017	200	55	\$3,000,000	\$14,969
2018	200	55	\$3,000,000	\$14,975
2019	200	55	\$3,000,000	\$14,450
2020	200	55	\$3,000,000	\$14,945
2021	199	55	\$3,000,000	\$15,070
2022	191	55	\$3,000,000	\$15,706
2023	200	55	\$3,000,000	\$15,000

(Table 5) -Source WV NIP Fiscal Year Annual Report (FY) 2023

Credit Distribution Statistics – Table 6

Program Year	Amount of Donations Raised	Amount of Credit Issued to Donors	Percentage of Credit Issued to Donors	Certification Fees Collected
1997	\$408,507	\$204,253	10%	\$12,112
1998	\$1,148,194	\$573,986	29%	\$34,445
1999	\$1,603,798	\$801,899	40%	\$48,113
2000	\$2,144,097	\$1,072,048	54%	\$64,322
2001	\$2,466,005	\$1,233,002	62%	\$73,980
2002	\$3,097,307	\$1,518,056	76%	\$92,484
2003	\$3,308,327	\$1,625,990	81%	\$98,238
2004	\$3,369,305	\$1,657,617	83%	\$100,478
2005	\$4,112,131	\$1,843,528	92%	\$111,135
2006	\$4,195,365	\$1,919,585	96%	\$115,748
2007	\$4,345,145	\$1,939,193	97%	\$118,841
2008	\$4,148,178	\$1,932,485	97%	\$116,397
2009	\$5,870,091	\$2,428,528	97%	\$145,774
2010	\$6,067,098	\$2,417,649	97%	\$144,728
2011	\$4,934,920	\$2,368,811	94%	\$143,194
2012	\$5,720,020	\$2,828,735	94%	\$172,012
2013	\$6,149,680	\$2,909,406	97%	\$174,721
2014	\$6,095,092	\$2,927,006	98%	\$177,279
2015	\$6,488,731	\$2,967,575	99%	\$183,074
2016	\$6,350,612	\$2,973,386	99%	\$177,101
2017	\$6,438,892	\$3,000,000	100%	\$180,123
2018	\$6,993,971	\$3,000,000	100%	\$179,406
2019	\$6,752,130	\$3,000,000	100%	\$180,383
2020	\$6,914,281	\$3,000,000	100%	\$180,468
2021	\$6,566,985	\$3,000,000	100%	\$180,254
2022	\$6,869,963	\$3,000,000	100%	\$180,370
2023	\$7,071,746	\$3,000,000	100%	\$180,333

(Table 6) -Source WV NIP Fiscal Year Annual Report (FY) 2023

VI. Program Application Requirements and Assessment Results

All neighborhood participants must have all the following required documents for the application process to be considered complete. 20 files were selected to be reviewed. The organizations during the assessment period were in compliance with the required documentation.

- IRS 501(c) (3) determination letter
- Secretary of State office confirmation letter
- Annual financial letter
- Board resolution letter
- Board members-with names, city and state
- Contract /Agreement

In reviewing the NIP applications for the 20 organizations, the programs and or projects the organization stated on their application declared the following. Please note that most organizations provide more than one program and project.

(Table 7)

Program/Project stated on application	Number of organizations	Percent
Capacity Building	4	6%
Community Service	10	15%
Crim Prevention	2	3%
Direct Needs	8	12%
Drug Help	2	3%
Educational	4	6%
Emergency Assistance	11	16%
Food	8	12%
Health & Wellness	6	9%
Job Training & Education	3	5%
Medical Care	3	5%
Neighborhood Assistance	4	6%
Utility Help	1	2%
Other	1	2%

Table 7-Source - applications

In reviewing the NIP applications for the 20 organizations, the Service and or Catchment Area the organization stated on their application declared the following.

(Table 8)

Service/Catchment Area	Number of organizations	Percent
Local	10	50%
Statewide	1	5%
Multi-Area	2	10%
Multi-County	7	35%

Table 8-Source - applications

VII. NIP Participating Organization Contact Information

Name of Organization	Primary Contact	Phone	Email
Active Southern West Virginia	Kate Armentrout	304-254-8488	kate@activeswv.com
Appalachian Children's Chorus	Blaine Hess	304-343-1111	blaine@wvacc.org
Appalachian Outreach, Inc.	Heather Ray	304-238-4312	director@appalachianoutreaching.org
ArtsLink Inc	Donna Earley	304-455-2278	artslink@artslinkwv.org
Beckley Area Foundation	Dena Cushman	304-253-3806	dena@bafwv.org
Berkeley Senior Services	Amy Orndoff	304-263-8873	amy@berkeleyseniorservices.org
Big Brothers Big Sisters of the Tri-state	Stephanie Hurley Collier	304-522-2191	scollier@bbbstristate.org
Brian's Safehouse, Inc.	Leon Brush	304-573-9226	info@brianssafehouse.org
Burlington UM Family Services, Inc.	Amber Talley	304-788-7720	atalley@bumfs.org
Cabell Huntington Hospital Foundation, Inc.	Bradley Burck	304.526.2658	bradley.burck@MHNetwork.org
Carnegie Hall, Inc	Sally Bray	304-645-7917	development@carnegiehallwv.org
CASA of the Eastern Panhandle, Inc.	Nicki Kubovcik	304-263-5100	nicki@mycasaep.org
Catholic Charities West Virginia	Teea Shook	304-905-9876	tshook@ccwva.org
Charleston Ballet, Inc.	Kim R. Pauley	304-342-6541	info@thecharlestonballet.com
Children's Home Society	Mary A. White	304-988-5413	mwhite@childhswv.org
Christ's Kitchen and Food Pantry, Inc.	Wayne Kersey	3044444374	wkersey@aol.com
Clay Center for the Arts & Sciences of WV	Amanda Pollard	304-561-3566	apollard@theclaycenter.org
Community Combined Ministries Inc	Diana M Wall	304-268-8778	communitycombinedwv@gmail.com
Concord University Foundation	Sarah Turner	304-384-5348	slturner@concord.edu
Connecting Link Inc.	Brandie Singleton	304-363-4882	bsingleton@tcli.us
Cross Roads Pregnancy Care Center	Lori Greathouse	304-344-4511	lori@crossroadspcc.com
Davis Stuart, Inc.	Kasey Carter	304-647-5577	carterk@davisstuart.org
Daymark, Incorporated	Beth Scohy	304-340-3675	beth@daymark.org
East End Resource Center	Dawn Warfield	304-550-2656	dawn.warfield@outlook.com
Easter Seal Rehabilitation Center	Eric Filberto	304-242-1390	efilberto@wv.easterseals.com
EbenezerMedical Outreach, Inc.	Rebecca Glass	304-529-0753	rebeccaglass@emohealth.org
Faith Health Appalachia	Bradley Burck	304.526.2658	bradley.burck@MHNetwork.org
Faith in Action Caregivers, Inc.	Yvonne Verno	304-243-5420	yverno@fiacwhg.org
Faith in Action of the Greater Kanawha Valley, Inc.	Jennifer Waggener	304-881-7253	jennifer@faithinactionkv.com
Faith in Action of the River Cities	Jennifer Plyburn	304-697-1274	office@fiarivercities.org
Foundation for the Tri-State Community	Mary Witten Wiseman	304-942-0046	mwwiseman@tristatefoundation.org
Friends of WV Public Broadcasting	Marilyn DiVita, CFRE	3045564906	mdivita@wvpublic.org
Golden Girl Group Home	Nikki Thomas	304-939-5726	nthomas@gggh.org

Goodwill Industries of KYOWVA Area, Inc.	Deron Runyon, Director of Finance	304-525-7034	drunyon@goodwillhunting.org
Greater Wheeling Coalition for the Homeless, Inc.	Jordan Harris	3042326105	jharris@wheelinghomeless.org
Habitat for Humanity of the Eastern Panhandle	Robin F. Kees	304-263-3154	rkees@habitatep.org
Harmony House, Inc	Rita M. Coyne	304-230-2205	hhdirector@harmonyhousecac.com
Harrison County Child Abuse Task Force, Inc.	Melissa McKeen	304-622-0375	missy@cacwv.com
Heart+ Hand Outreach Ministries	Eddie Bucklen	304-342-0029	executivedirector@hhomwv.org
High Rocks Educational Corporation	Leah Deitz-Jackson	304-647-4994	leah@highrocks.org
Hospice of Huntington, Inc.	Karen Dickson	304-633-2169	kdickson@hospiceofhuntington.org
Hospice of Southern WV	Thomas Redden	304-255-6404	tredden@hospiceofsouthernwv.org
House of the Carpenter	Dr. Michael Linger	304-233-4640	mlinger@houseofthecarpenter.com
Humane Society of Parkersburg WV	Gary McIntyre	304-422-5541	executivedirector@hsop.org
JCCF, Inc.	Stephani Vealey	304-372-4500	director@jccfinc.org
John W. Hereford Boys and Girls Clubs of Huntington	Simon Woods	304-523-5120	hgtnkids@gmail.com
King's Daughters Child Care Center	Jamie Remp	304-233-1114	jamie@kdwheeling.org
Laotong Yoga, Inc.	Jennie Hill	304-595-0504	jennie.hill@laotongyoga.org
Laurance Jones, III Childhood Language Center	Megan Cutlip	(304) 342-7852	mcutlip@childhoodlanguagecenter.org
Legal Aid of West Virginia, Inc.	Amy Crawford	304-343-3013 x2116	acrawford@lawv.net
Lily's Place	Jennifer Chapman	681-432-0600	jennifer@lilysplace.org
Marvel Center, Inc	April Vestal	304-276-0920	avestal@hsc.wvu.edu
Mason County Community Foundaton, Inc.	Darlene A. Haer	304-675-6002	dhaer@suddenlink.net
Milan Puskar Health Right	Laura L. Jones	304-292-5702	Ljones@mphealthright.org
Mountain Mission Inc.	Kim Roberts	3043443407	kroberts@mountainmission.com
Mylan Park Foundation	Terri R. Cutright	3042768046	territrc@gmail.com
New River Community & Technical College Foundaiton, Inc.	Michael Green	304 929-6734	mgreen@newriver.edu
Nicholas County Community Foundation	Tamara Mullins	(304)872-0202	nccfwv@gmail.com
Oglebay Institute	Micah Underwood	304-242-4200	munderwood@oionline.com
Parkersburg Area Community Foundation	Fred Rader	304-428-4438	fred.rader@pacfwv.com
Parkersburg Art Center	Abby Hayhurst	304-615-2229	abby@parkersburgartcenter.org
PROACT, Inc.	Michael Haney	304-696-8700	haney6@marshall.edu
Randolph County Children's Advocacy Cener	Margot Evick	304-630-2214	director@rtcac.com
Ranson Community Gardens	Scott Hutton	304-725-2617	scott@mindcross.com
Rape and Domestic Violence Information Center, Inc.	Brenda Yerby	3042925100	rdvic99@earthlink.net
REACHH-Family Resource Center	Doris Selko	3044662226	doris.starcher.selko@reachhfr.org

ROFAYKI, Inc DBA Spark Imagination and Science Center	Julie Bryan	304-292-4646	director@sparkwv.org
Ronald McDonald House Charities of Southern West Virginia	Bri Murphy	3043460279	bri@charlestonrmhc.org
Scott's Run Settlement House	Michael Richard	304-599-5020	mrichard@srsh.org
Seeing Hand Association	Theresa Kurt	3042324810	theresa@seeinghandassociation.com
Shenandoah Community Health Foundation	Tina Burns	304 263 4999 ext 1066	tburns@svms.net
Shepherd's Center of Greenbrier Valley	Sarah Polk	3046454196	greenbriershepherdscenter@gmail.com
Shepherdstown Day Care, Inc.	Jack Lantzy	304-876-2728	jlantzy@sek.com
Special Olympics West Virginia	John Corbett	304-345-9310	john@sowv.org
St. Mary's Medical Center Foundation, Inc.	Bradley Burck	304.526.2658	bradley.burck@MHNetwork.org
TEAM for West Virginia Children, Inc.	Laurie McKeown	304-523-9587 ext 308	laurie@teamwv.org
The 1982 Foundation	Teresa Overton	304 588-2914	Teresa@The1982Foundation.org
The Children's Home of Wheeling, Inc.	Chasity Birkett	304-233-2367	cbirkett@oprinc.org
The Cortland Foundation	Crystal Boone	304-463-4181	cboone@cortlandacres.org
The Education Alliance	Sally Barton	304-342-7850	sally@educationalliance.org
The Religious Coalition for Community Renewal	Nancy Jones	304-346-6398	njones@rccr.org
The Salvation Army of Parkersburg	Shirley Smith	304-485-4529	shirley.e.smith@uss.salvationarmy.org
United Way of Central West Virginia, Inc.	Margaret O'Neal	304-340-3503	moneal@unitedwaycwv.org
United Way of Monongalia and Preston Counties, Inc.	Brandi Helms	304-296-7525	brandi@unitedwaympc.org
United Way of the River Cities	Bill Rosenberger	724-664-6518	bill.rosenberger@unitedwayrivercities.org
Upshur Cooperative Parish House, Inc.	Isaac Casto	304-472-0743	ParishHouseFinance@gmail.com
West Virginia CASA Association, Inc	Shanna L C Gray	304-543-1056	shanna@wvcasa.org
West Virginia Fund for Law in the Public Interest	Daniel E. Kimble	304-767-1675	dkimble3@mail.wvu.edu
West Virginia Hall of Fame Inc.	Sherry Hobbs	304-342-4412	sherryhobbswv@gmail.com
West Virginia Humanities Council	Michelle Parsons	304-346-8500	parsons@wvhumanities.org
West Virginia University Hospitals, Inc.	Dee O'Palko	304-598-4346 ext. 4	opalkod@wvmedicine.org
Westminster at Wade DBA Wade Center	Karen Harvey	304-323-3777	info@wadecenter.com
Wheeling Health Right	Gary Mulhern	304-233-1135	gmulhern@wheelinghealthright.com
Wheeling Symphony society, Inc.	Gail E. Looney	304-232-6191	glooney@wheelingsymphony.com
Woman's Choice Inc.	Phillip L. Chatting	681-2171586	womchc4life@aol.com
WV Health Right, Inc.	Brandi O'Dell	304-414-5937	bodell@wvhealthright.org
YMCA of Kanawha Valley	Sarah Bolyard	304-340-3527	sbolyard@ymcaofkv.org
Youth Health Service, Inc.	Tammie Rizzio	304-636-9450	tammierizzio@youth-health.org
Youth Services System, Inc.	Tammy Kruse	304-233-9627	tkruse@ysswv.com
YWCA Charleston	Elena Compton	(304)340-3594 X 816	ecompton@ywcacharleston.org

VIII. Surveyed NIP Organizations and Responses

NIP participants that were sampled during (FY 2018-2023) assessment.

1	Active Southern West Virginia	51	Lily's Place
2	Appalachian Children's Chorus	52	Marvel Center, Inc
3	Appalachian Outreach, Inc	53	Mason County Community Foundation, Inc
4	ArtsLink Inc	54	Milan Puskar Health Right
5	Beckley Area Foundation	55	Mountain Mission Inc
6	Berkeley Senior Services	56	Mylan Park Foundation New River Community & Technical College
7	Big Brothers Big Sisters of the Tri-state	57	Foundation, Inc
8	Brian's Safehouse, Inc	58	Nicholas County Community Foundation
9	Burlington UM Family Services, Inc	59	Oglebay Institute
10	Cabell Huntington Hospital Foundation, Inc	60	Parkersburg Area Community Foundation
11	Carnegie Hall, Inc	61	Parkersburg Art Center
12	CASA of the Eastern Panhandle, Inc	62	PROACT, Inc Randolph County Children's Advocacy
13	Catholic Charities West Virginia	63	Center
14	Charleston Ballet, Inc	64	Ranson Community Gardens Rape and Domestic Violence Information
15	Children's Home Society	65	Center, Inc
16	Christ's Kitchen and Food Pantry, Inc	66	REACHH-Family Resource Center ROFAYKI, Inc DBA Spark Imagination and
17	Clay Center for the Arts & Sciences of WV	67	Science Center Ronald McDonald House Charities of
18	Community Combined Ministries Inc	68	Southern West Virginia
19	Concord University Foundation	69	Scott's Run Settlement House
20	Connecting Link Inc	70	Seeing Hand Association
21	Cross Roads Pregnancy Care Center	71	Shenandoah Community Health Foundation
22	Davis Stuart, Inc	72	Shepherd's Center of Greenbrier Valley
23	Daymark, Incorporated	73	Shepherdstown Day Care, Inc
24	East End Resource Center	74	Special Olympics West Virginia
25	Easter Seal Rehabilitation Center	75	St. Mary's Medical Center Foundation, Inc
26	Ebenezer Medical Outreach, Inc	76	TEAM for West Virginia Children, Inc
27	Faith Health Appalachia	77	The 1982 Foundation
28	Faith in Action Caregivers, Inc	78	The Children's Home of Wheeling, Inc
29	Faith in Action of the Greater Kanawha Valley, Inc	79	The Cortland Foundation
30	Faith in Action of the River Cities	80	The Education Alliance The Religious Coalition for Community
31	Foundation for the Tri-State Community	81	Renewal
32	Friends of WV Public Broadcasting	82	The Salvation Army of Parkersburg
33	Golden Girl Group Home	83	United Way of Central West Virginia, Inc

34	Goodwill Industries of KYOWVA Area, Inc	84	United Way of Monongalia and Preston Counties, Inc
35	Greater Wheeling Coalition for the Homeless, Inc	85	United Way of the River Cities
36	Habitat for Humanity of the Eastern Panhandle	86	Upshur Cooperative Parish House, Inc
37	Harmony House, Inc	87	West Virginia CASA Association, Inc
			West Virginia Fund for Law in the Public
38	Harrison County Child Abuse Task Force, Inc	88	Interest
39	Heart + Hand Outreach Ministries	89	West Virginia Hall of Fame Inc
40	High Rocks Educational Corporation	90	West Virginia Humanities Council
41	Hospice of Huntington, Inc	91	West Virginia University Hospitals, Inc
42	Hospice of Southern WV	92	Westminster at Wade DBA Wade Center
43	House of the Carpenter	93	Wheeling Health Right
44	Humane Society of Parkersburg WV	94	Wheeling Symphony society, Inc
45	JCCF, Inc	95	Woman's Choice Inc
	John W Hereford Boys and Girls Clubs of		
46	Huntington	96	WV Health Right, Inc
47	King's Daughters Child Care Center	97	YMCA of Kanawha Valley
48	Laotong Yoga, Inc	98	Youth Health Service, Inc
49	Laurance Jones, III Childhood Language Center	99	Youth Services System, Inc
50	Legal Aid of West Virginia, Inc	100	YMCA Charleston

QUESTION: 1

The Neighborhood Investment Program is well known to most organizations in the nonprofit industry.

Organization	Response from survey
1. Active Southern West Virginia	We learned about this program through a financial advisor rather than another non-profit. However, it seems many WV non-profits are applying.
2. Appalachian Children's Chorus	Having been associated with several non-profit groups, as well as in my current position with the Appalachian Children's Chorus, NIP was either utilized or the groups had applied for NIP credits. In addition, several professional friends, who work with know.
3. Appalachian Outreach, Inc.	I know of several other providers that have accessed NIPS either in the past or currently do.
4. ArtsLink Inc	Going by how many organizations apply for credits, NIP must be fairly well known.
5. Beckley Area Foundation	Yes, it is apparent by the increase in the number of applications submitted each year to the WVDO. It has and continues to be a very competitive process. The number of tax credits allocated to individual organizations decrease each year.
6. Berkeley Senior Services	Most organizations in our area are familiar with the NIPs program.
7. Big Brothers Big Sisters of the Tri-state	All organizations I speak with know about the program
8. Brian's Safehouse, Inc.	The organizations we are associated with know about it.
9. Burlington UM Family Services, Inc.	I work with various nonprofit organizations; I feel as though there is a vast knowledge of this Program.
10. Cabell Huntington Hospital Foundation, Inc.	I don't know of any nonprofit leaders (of organizations of size and substance) that don't know about the program.
11. Carnegie Hall, Inc	Common knowledge.
12. CASA of the Eastern Panhandle, Inc.	Non-profits rely on funds from the Neighborhood Investment Program to encourage donors to donate more as well as attract new donors to our organization. Funds acquired through NIP donations help to better serve the needs in our community.
13. Catholic Charities West Virginia	I have not spoken with other non-profits about NIP and their knowledge of the program.
14. Charleston Ballet, Inc.	Most of the organizations that I know of are aware of this program.
15. Children's Home Society	I believe that most if not all non-profits do know about NIP, it has been in place for a very long time, and each year there are new applicants.
16. Christ's Kitchen and Food Pantry, Inc.	I've heard volunteers from several other non-profit organizations mention that they provide NIP tax credits.

17. Clay Center for the Arts & Sciences of WV	The history of NIP, coupled with the benefits afforded to both nonprofit organizations and donors, make it a well-known program in the industry.
18. Community Combined Ministries Inc	I would agree that it is well known in our area of Berkeley and Jefferson County.
19. Concord University Foundation	I feel like NIP is a fairly well-known program among the WV non-profits.
20. Connecting Link Inc.	The Neighborhood Investment Program is very well known in the nonprofit industry.
21. Cross Roads Pregnancy Care Center	I have only been with Cross Roads since June, so I do not know how well known it is yet. All the nonprofit organizations in our area are aware and apply.
22. Davis Stuart, Inc.	Competition for NIP is usually strong with a lot of applicants asking for more than the allotted number of credits.
23. Daymark, Incorporated	The nonprofits I talk to are aware of the NIP program.
24. East End Resource Center	Many nonprofits I have been involved with have been awarded NIP credits for qualified donations. Some no longer qualify because the program objectives have changed, but they are aware of the NIP Program.
25. Easter Seal Rehabilitation Center	The WV nonprofit association does well in notifying organizations about NIP.
26. Ebenezer Medical Outreach, Inc.	Yes, it is known to most nonprofits in our area.
27. Faith Health Appalachia	I don't know of any nonprofit leaders (of organizations of size and substance) that don't know about the program.
28. Faith in Action Caregivers, Inc.	With the number of agencies applying, the knowledge statewide seems to be known to agencies.
29. Faith in Action of the Greater Kanawha Valley, Inc.	I base this on the number of applicants + new applicants each year.
30. Faith in Action of the River Cities	In speaking with other nonprofit organization leaders and volunteers in our area, I have found very few who are aware of the program.
31. Foundation for the Tri-State Community	I believe most larger nonprofits are familiar with NIP. Smaller and new nonprofits may not be aware of the program.
32. Friends of WV Public Broadcasting	The more mature non-profits surely do, that's why demand is so high. But I cannot say what new non-profits know about.
33. Golden Girl Group Home	Most of my friends in the industry know about it.
34. Goodwill Industries of KYOWVA Area, Inc.	The non-profits funded locally represent many of the organizations in our area and represent a cross section of the different needs to be served in the Huntington area.

35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	I had heard of tax credits but was not familiar with NIP tax credits until just a few years ago. I am sure there are others in the same situation.
37. Harmony House, Inc	Believe most non-profits are aware of the program.
38. Harrison County Child Abuse Task Force, Inc.	As far as I know, most organizations in the nonprofit industry are aware of the NIP.
39. Heart + Hand Outreach Ministries	Very well known.
40. High Rocks Educational Corporation	Nonprofits in my area are familiar with NIP.
41. Hospice of Huntington, Inc.	I believe many non-profits in our area apply and are awarded NIP credits as published by the WV Development Office. Conversations with my donors and other non-profit staff confirm the interest and knowledge of the Neighborhood Investment Program.
42. Hospice of Southern WV	I was unaware until my involvement with HSWV and have worked in the Nonprofit industry for 20 years.
43. House of the Carpenter	Most of the non-profits in our area know, apply for, and receive NIP Credits on an annual basis. Based on this, I would say the program is well known by the agencies.
44. Humane Society of Parkersburg WV	I think the program may be familiar, but I do not believe it is well known to many non-profits.
45. JCCF, Inc.	A lot of smaller non-profits we deal with are not familiar with the NIPS program.
46. John W. Hereford Boys and Girls Clubs of Huntington	In West Virginia, NIP is known by all the non-profits as a good way to help raise money.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Most young people working in nonprofits that I interact with are not aware of the program. Most people who work in nonprofit development work do know about it.
49. Laurance Jones, III Childhood Language Center	All nonprofits I speak with are excited by the NIP program.
50. Legal Aid of West Virginia, Inc.	Each year, the number of submitting applicants increases, and we have never had to explain our NIP application to any of our fundraisers or applicants in the WV nonprofit sector.
51. Lily's Place	Definitely well known to organizations in West Virginia
52. Marvel Center, Inc	NIP credits are well known by many who take advantage of this opportunity

53. Mason County Community Foundation, Inc.	Because of the number of applicants and stiff competition for the credits.
54. Milan Puskar Health Right	More and more organizations are applying for NIP credits.
55. Mountain Mission Inc.	We have not come across any other organization that is not aware of this program.
56. Mylan Park Foundation	There are very few tools in the non-profit world so therefore all WV non-profits I encounter know about NIP
57. New River Community & Technical College Foundation, Inc.	N/A
58. Nicholas County Community Foundation	I believe that foundations and grantors are familiar, but unsure about the front-line organizations.
59. Oglebay Institute	The growing response to the NIP application demonstrates the breadth of awareness about the program among nonprofits in West Virginia.
60. Parkersburg Area Community Foundation	Answer is based on our knowledge of nonprofits in the region.
61. Parkersburg Art Center	Networking among nonprofit groups has helped to spread the word about NIP credits. Many smaller groups do not feel secure enough, or do not have staff enough to engage in efforts to participate. As you know, many nonprofit groups have programs which do
62. PROACT, Inc.	Most individuals I have spoken with associated with non-profits seem familiar with NIP.
63. Randolph County Children's Advocacy Cener	I feel like in our community most of the non-profits are familiar with NIP.
64. Ranson Community Gardens	We interact with mostly smaller non-profits, but I don't think we know enough to have an opinion on this.
65. Rape and Domestic Violence Information Center, Inc.	Without looking at the list I am not sure which agencies participate.
66. REACHH-Family Resource Center	I think most know about it but are unsure how to utilize it fully.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Most people I talk to know about it
68. Ronald McDonald House Charities of Southern West Virginia	NIP is well known to most organizations in the non-profit industry, because non-profit organizations know it is one of the largest ways to obtain funds and donor relationships throughout the year.
69. Scott's Run Settlement House	Not known to all.

70. Seeing Hand Association	There are a lot that know about NIP and still a few that are not sure what it is.
71. Shenandoah Community Health Foundation	Most WV non-profit organizations are knowledgeable about the NIP Program, and NIP staff are very responsive to organizations that request information.
72. Shepherd's Center of Greenbrier Valley	Have talked to a few other area nonprofits that did not know about NIP.
73. Shepherdstown Day Care, Inc.	We have people on our board that are part of other non-profits. I am always surprised that many of them do not know what the NIP program is.
74. Special Olympics West Virginia	There seems to be much more awareness of NIP in the last 5-6 years among the nonprofit community.
75. St. Mary's Medical Center Foundation, Inc.	I don't know of any nonprofit leaders (of organizations of size and substance) that don't know about the program.
76. TEAM for West Virginia Children, Inc.	NIP has been around for a while.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	Based on the number of applications received each year I would say that it is well known.
79. The Cortland Foundation	I don't think many know of this opportunity for giving
80. The Education Alliance	History of organizations offering NIP credits to attract donor support.
81. The Religious Coalition for Community Renewal	It has been around for some time, so I believe many are very much aware of it.
82. The Salvation Army of Parkersburg	Each year there are more applicants for the available tax credits.
83. United Way of Central West Virginia, Inc.	Many nonprofits have participated with NIP since the beginning.
84. United Way of Monongalia and Preston Counties, Inc.	NIP is well known to most organizations in the nonprofit community.
85. United Way of the River Cities	Because I'm at United Way and we're connected with so many nonprofits in our region, most know about and receive some allocation of tax credits.
86. Upshur Cooperative Parish House, Inc.	Nonprofit organizations are fortunate to participate in NIP.
87. West Virginia CASA Association, Inc	I think the program is somewhat known but how it works is not well understood.

88. West Virginia Fund for Law in the Public Interest	I think through there efficiencies and impact... they are a recognized asset to the work of non-profits.
89. West Virginia Hall of Fame Inc.	I don't know I would think quite a few non - profits would know.
90. West Virginia Humanities Council	All nonprofit organizations that I know in my area participate.
91. West Virginia University Hospitals, Inc.	I think most nonprofits know about it but not all.
92. Westminster at Wade DBA Wade Center	The program is well established.
93. Wheeling Health Right	Based on my experience talking with other non-profit staff over the years.
94. Wheeling Symphony society, Inc.	In our northern panhandle communities, I can think of no non-profits that are unaware of the Neighborhood Investment Program. This is demonstrated because of conversations among organizations and as a donor to many non-profits.
95. Woman's Choice Inc.	I have no accurate knowledge of the availability of the NIP to other nonprofit organizations.
96. WV Health Right, Inc.	In my experience with this program, it seems that nonprofits in WV are aware of this program.
97. YMCA of Kanawha Valley	Most 501c3 organizations are aware of NIP.
98. Youth Health Service, Inc.	All the non-profits I'm involved with are aware of the program.
99. Youth Services System, Inc.	In the non-profit, trust and investment sectors, I believe NIP is well known. Average citizens, not so much. Between Strongly and no opinion
100. YWCA Charleston	I strongly agree with this statement, we all check in with one another about when we receive NIP credits and when reports are due.

SURVEY RESULTS:

QUESTION 1: The Neighborhood Investment Program is well known to most organizations in the nonprofit industry.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	40	46	9	4	0	99
Percentage of Responses	40%	47%	9%	4%	0%	100%

QUESTION: 2

The Neighborhood Investment Program is well known to most individual donors in our area.

Organization	Response from survey
1. Active Southern West Virginia	Many of our donors are learning about the program through our organization.
2. Appalachian Children's Chorus	I'm uncertain how widespread the knowledge of NIPS is among donors since our organization typically has the same donors each year interested in the benefits of donating through NIPS.
3. Appalachian Outreach, Inc.	We have mailings go out that let individual donors know that we have available NIPS funds.
4. ArtsLink Inc	I must explain it every time I talk to donors.
5. Beckley Area Foundation	We always have a waiting list of donors and potential new donors seeking NIP tax credits. We never have enough tax credits to go around.
6. Berkeley Senior Services	Many individuals in our area are familiar with the program.
7. Big Brothers Big Sisters of the Tri-state	Most donors I speak with know about the program, but not all.
8. Brian's Safehouse, Inc.	When we expose them to the information, most find it surprising.
9. Burlington UM Family Services, Inc.	I will have donors contacting me, before we have even received award notification, requesting information in regard to the NIP.
10. Cabell Huntington Hospital Foundation, Inc.	Most people who are looking for tax credits know about it.
11. Carnegie Hall, Inc	Stable membership base who we've communicated to about this program.
12. CASA of the Eastern Panhandle, Inc.	At CASA, we have a good amount of donors who are aware of the NIP benefit, but we do have some donors that have never heard of it until we share the information.
13. Catholic Charities West Virginia	NIP well known to some, but not most of individual donors in the area.
14. Charleston Ballet, Inc.	We have many repeat donors each year and sometimes calls from individuals looking for organizations with available NIP credits.
15. Children's Home Society	Yes, I would agree that donors are well educated about NIP, which is why we have repeat donors and new donors. I love talking to new donors about NIP and they get excited about getting something in return for helping us do our work.
16. Christ's Kitchen and Food Pantry, Inc.	We continue to find new donors who are unaware of the NIP program.
17. Clay Center for the Arts & Sciences of WV	The program is well known to most donors. However, it's uncertain if new donors and/or individuals who have recently moved to the area are familiar with NIP.
18. Community Combined Ministries Inc	I believe that our non-profits and the NIP organization get the information about the NIP out to the public, but it does take speaking to individuals for

	them to understand clearly how the program works. That is not a negative towards NIP but simply stating.
19. Concord University Foundation	I feel like the population of individuals in our area who know what NIP is about is fairly small so I wouldn't say "well known" applies here.
20. Connecting Link Inc.	Individual donors look forward to donating through the Neighborhood Investment Program.
21. Cross Roads Pregnancy Care Center	It appears to be very well known by our donors.
22. Davis Stuart, Inc.	There are savvy donors that make use of the NIP program every year, but I have also personally educated some donors about NIP who had not previously been aware.
23. Daymark, Incorporated	Most of OUR donors know about them because we have been involved in the program for so long, but many donors are unaware.
24. East End Resource Center	If you regularly donate to local nonprofits, you may be aware of the availability of NIP credits. However, most donors are usually not aware of the program until we tell them about it.
25. Easter Seal Rehabilitation Center	Most donors we notify about the program are learning of it for the first time.
26. Ebenezer Medical Outreach, Inc.	Yes, most of our individual donors know.
27. Faith Health Appalachia	Most people who are looking for tax credits know about it.
28. Faith in Action Caregivers, Inc.	Several agencies in our area publicize their award and that tax credits are available. We receive calls from out of our area asking for tax credits.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Those who know about it are devoted to it; every year, we introduce it to several folks who have never heard of it before.
30. Faith in Action of the River Cities	Based on my personal connection with individual donors in our area, very few have ever heard of the Neighborhood Investment Program.
31. Foundation for the Tri-State Community	Since NIP has a minimum donation of \$500, many individual donors may not be aware of the program
32. Friends of WV Public Broadcasting	Yes, particularly the high-end donors. And with the tax credits in such demand, they make sure their tax credits are reserved for the next year.
33. Golden Girl Group Home	I got the word out. Most of my donors know about it.
34. Goodwill Industries of KYOWVA Area, Inc.	Many donors are aware of the program and seek out our organization to make donations.
35. Greater Wheeling Coalition for the Homeless, Inc.	

36. Habitat for Humanity of the Eastern Panhandle	I know I do a lot of explaining as to what they are and how they benefit donors.
37. Harmony House, Inc	I would say that it is not widely known. Harmony House does network to get the word out. Majority of our NIP users are from previous years - they know the program.
38. Harrison County Child Abuse Task Force, Inc.	Most people in my area are aware.
39. Heart + Hand Outreach Ministries	It is becoming more known, but I still find lots of individuals who have never heard of it before.
40. High Rocks Educational Corporation	Our donor base is well aware of this program, but I am not certain that it is that well known.
41. Hospice of Huntington, Inc.	My donors are familiar with the Neighborhood Investment Program and contact me to find availability of our credits.
42. Hospice of Southern WV	I am not that familiar with donors and their knowledge of NIP.
43. House of the Carpenter	Individuals who know and participate are well aware of the program. It is more of a challenge helping donors who have not participated join the program. We share the information, but some people remain hesitant.
44. Humane Society of Parkersburg WV	Even after participating with this program, we find new donors who are not familiar with the program and how it works.
45. JCCF, Inc.	Smaller donors are not generally aware of the program because they are not donating enough to qualify.
46. John W. Hereford Boys and Girls Clubs of Huntington	All of our donors who qualify know about it, and we have had potential donors call and ask if we had and if they could receive NIP credits.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	A few people I have talked with about possibly donating and getting the NIP state tax credits were not aware of the program.
49. Laurance Jones, III Childhood Language Center	I educate many of my donors about the NIP program.
50. Legal Aid of West Virginia, Inc.	Our fundraiser believes there could be more knowledge about the program among donors, especially potential donors. Organizations are the only ones cultivating this knowledge now, and that presents its own challenges.
51. Lily's Place	We have many large donors in West Virginia who call around the time of NIP awards and ask if we have some left - some deciding if they will donate to us based on that.
52. Marvel Center, Inc	We were contacted by at least one individual donor prior to advertising that we had received the credits.
53. Mason County Community Foundation, Inc.	Need for more media publicity in our specific area.

54. Milan Puskar Health Right	We have a group of regular donors who are well aware of the program, and we have never not used all of our credits.
55. Mountain Mission Inc.	Most people are familiar with the NIP Program; however, we do occasionally meet people who either never heard of the program or do not understand it well enough to request credits. We do take the time to briefly explain how it works
56. Mylan Park Foundation	yes
57. New River Community & Technical College Foundation, Inc.	We have a fairly solid group of regular donors that take advantage of the program, but we bring in very few new donors. We do our best to promote through press advisories when we receive our award and acknowledge donors publicly but very few new donors.
58. Nicholas County Community Foundation	Our donors love the NIP program and have come accustomed to waiting for NIP announcements before making donations for the year.
59. Oglebay Institute	Among donors who have participated, yes, it is well known. I'm not sure that folks who have not participated are necessarily aware of it.
60. Parkersburg Area Community Foundation	We often get calls asking about the Neighborhood Investment Program and when we expect to be able to offer the credit to donors.
61. Parkersburg Art Center	Based upon the number of phone calls we get, when we announce we have NIP credits, the program is well known. Many of our previous donors expect to be able to get credits from Parkersburg Art Center, we have however, had individual's unknown to us, show understanding.
62. PROACT, Inc.	I have encountered many individuals who have not heard of the program or only have vague knowledge of it.
63. Randolph County Children's Advocacy Cener	I know that I try to make sure our community's individual donors are aware of NIP.
64. Ranson Community Gardens	Most people seem unaware about the program
65. Rape and Domestic Violence Information Center, Inc.	Sometimes donors express that they have donated to other agencies.
66. REACHH-Family Resource Center	Most donors are aware of the program but need assistance in utilizing the credits.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	I have talked about NIP to a lot of people who have not heard of it
68. Ronald McDonald House Charities of Southern West Virginia	Donors know they can use the NIP for their own benefit, making it a well-known resource within the state.
69. Scott's Run Settlement House	Lots of people do not know about the program.

70. Seeing Hand Association	I still get individuals not sure what NIP is and must explain it to them.
71. Shenandoah Community Health Foundation	Individual donors may not be as aware of the value of NIP as business donors. Also, the significant growth in the Eastern Panhandle of people relocating from other states provides an opportunity for grantees to expand their donor base by providing information
72. Shepherd's Center of Greenbrier Valley	Have talked to several individuals that did not know about NIP.
73. Shepherdstown Day Care, Inc.	See number 1. Also, as an accountant, many of my clients do not know about the program.
74. Special Olympics West Virginia	Individual donors are gradually becoming more aware of NIP. Nonprofit organizations have done a commendable job of educating individuals about the program.
75. St. Mary's Medical Center Foundation, Inc.	Most people who are looking for tax credits know about it.
76. TEAM for West Virginia Children, Inc.	Don't really have a way to gauge this. NIP credits are limited to the more generous donors.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	I really don't know if donors are aware. We have our set group of donors every year.
79. The Cortland Foundation	I had never heard of this type of donation until I became a member of The Cortland Foundation
80. The Education Alliance	New prospective individual donors may be unaware of the NIP program. It would be nice if there were a public awareness campaign initiated from the NIP office.
81. The Religious Coalition for Community Renewal	It is known because of the tax write off.
82. The Salvation Army of Parkersburg	While the knowledge regarding the program has grown, I still encounter donors who are not familiar with the program.
83. United Way of Central West Virginia, Inc.	I would definitely agree that it is well known to donors who are regular donors to a nonprofit and also donors who contribute \$500 or more on an annual basis.
84. United Way of Monongalia and Preston Counties, Inc.	We manage hundreds of donors through our office, but rarely get asked for NIP credits.
85. United Way of the River Cities	There is a specific population that knows about NIP -- usually the ones that have received it before. But when I bring it up to new donors, they either haven't heard of it or have but don't know the details.

86. Upshur Cooperative Parish House, Inc.	The majority of our NIP donations come from individual donors.
87. West Virginia CASA Association, Inc	Only somewhat.
88. West Virginia Fund for Law in the Public Interest	Same
89. West Virginia Hall of Fame Inc.	Not sure
90. West Virginia Humanities Council	As far as I know, most individuals are aware of the NIP program.
91. West Virginia University Hospitals, Inc.	I still find that I have to explain the program to potential donors, however, I have found enough regular donors that DO know about the program, so I typically do not have a hard time using all of the credits we have been given.
92. Westminster at Wade DBA Wade Center	The same few uses up the credits we get. We often receive calls and emails from donors asking if we have credits.
93. Wheeling Health Right	We often receive calls and emails from donors asking if we have credits.
94. Wheeling Symphony society, Inc.	Many donors ask if we have NIP tax credits before they decide on the giving amount. We realize that they are seeking NIP credits and will move to another non-profit if we do not offer them.
95. Woman's Choice Inc.	I have limited knowledge of this but feel that only those who regularly donate to nonprofits are aware of the NIP.
96. WV Health Right, Inc.	I think that most donors are aware of this tax program, but I think there may be some who are not aware. Also, donors are not always aware of what nonprofits were granted credits.
97. YMCA of Kanawha Valley	Older donors are more likely to inquire about NIP than millennial donors at our organization.
98. Youth Health Service, Inc.	We have a small donor base; I only know that they are aware of the program.
99. Youth Services System, Inc.	Between no opinion and strongly disagree. I think less than a 1/4 of people I speak with know about NIP
100. YWCA Charleston	I feel that the general public is not very informed about NIP credits. New donors usually have no knowledge about them.

SURVEY RESULTS:

QUESTION 2: The Neighborhood Investment Program is well known to most individual donors in our area.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	15	42	9	29	4	99
Percentage of Responses	15%	43%	9%	29%	4%	100%

QUESTION: 3

The Neighborhood Investment Program is well known to most business donors in our area.

Organization	Response from survey
1. Active Southern West Virginia	Many of our donors are learning about the program through our organization request.
2. Appalachian Children's Chorus	I'm uncertain how widespread the knowledge of NIPS is among business donors since our organization typically has the same donors each year interested in the benefits of donating through NIPS.
3. Appalachian Outreach, Inc.	We also let our board know to tell the business that they partner with or work with about our NIPS availability.
4. ArtsLink Inc	I must explain it every time I talk to donors.
5. Beckley Area Foundation	We have a few businesses that utilize NIP tax credits. I'm not sure why but I suspect they are not familiar with the opportunity or if the current economy is limiting their budgets.
6. Berkeley Senior Services	Many businesses other than non-profits are not familiar with the program.
7. Big Brothers Big Sisters of the Tri-state	Most donors I speak with know about the program, but not all.
8. Brian's Safehouse, Inc.	It's probably 50% of the business owners we contact do know about it if they have a tax problem.
9. Burlington UM Family Services, Inc.	I work more with individual donors in my role, versus business donors.
10. Cabell Huntington Hospital Foundation, Inc.	Hit or miss on this one. Most business leaders don't really know about it.
11. Carnegie Hall, Inc	Never polled and not a common conversation topic.
12. CASA of the Eastern Panhandle, Inc.	We have more individuals that take advantage of the NIP credits versus businesses. I am not certain if this is a result of lack of knowledge of the program.
13. Catholic Charities West Virginia	NIP well known to some, but not most business donors in our area.
14. Charleston Ballet, Inc.	I feel that the NIP program is less well-known to businesses that could take advantage of this program.
15. Children's Home Society	We are a statewide organization, so we have some businesses who utilize NIP, we talk about NIP at our community presentation events. I would like to see more businesses participate.
16. Christ's Kitchen and Food Pantry, Inc.	It is rare that a business donor to our organization is familiar with NIP.
17. Clay Center for the Arts & Sciences of WV	In our experience, it's unclear if business donors are aware of the program. Historically, the Clay Center primarily promotes NIP tax credits to individuals and doesn't receive requests from businesses for tax credits.
18. Community Combined Ministries Inc	I believe, we as local non-profit, could improve in getting the NIP out to all businesses better but as a whole it is fairly well known.

19. Concord University Foundation	I do feel like most businesses in the area are familiar with NIP.
20. Connecting Link Inc.	We have a lot of business donors that know about the Neighborhood Investment Program.
21. Cross Roads Pregnancy Care Center	We have not had a significant number of businesses participate this year.
22. Davis Stuart, Inc.	Same as response on question 2.
23. Daymark, Incorporated	Many businesses are unaware and think it's a scam or that there is a loophole.
24. East End Resource Center	Many businesses I have dealt with do not realize that they can receive tax credits for donating to our nonprofit.
25. Easter Seal Rehabilitation Center	Business donors are perhaps more likely to know about the program. Our donors are typically not business donors.
26. Ebenezer Medical Outreach, Inc.	Not sure if most of the business donors know about the program.
27. Faith Health Appalachia	Hit or miss on this one. Most businesses leaders don't really know about it.
28. Faith in Action Caregivers, Inc.	The majority of our donors are individuals, I think better marketing needs to be done to businesses.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Same as response on question 2.
30. Faith in Action of the River Cities	Again, based on my personal experience, very few business donors in our area are aware of the Neighborhood Assistance Program.
31. Foundation for the Tri-State Community	Not all business donors have charitable intent.
32. Friends of WV Public Broadcasting	We don't deal with business donors
33. Golden Girl Group Home	The program is known by businesses I have relationships with. I am unsure if all businesses in the area know about it.
34. Goodwill Industries of KYOWVA Area, Inc.	Business donors are aware of the program and are some of our greatest donors by amount given.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Most businesses I speak with have heard of the NIP program
37. Harmony House, Inc	Do not have any business donors

38. Harrison County Child Abuse Task Force, Inc.	Yes, businesses are aware of the NIP.
39. Heart + Hand Outreach Ministries	We don't have business donors who have donated in the past, so I am not certain of how well known it is to businesses.
40. High Rocks Educational Corporation	I believe that more outreaches could be made to inform businesses and individual donors about the program.
41. Hospice of Huntington, Inc.	I don't have many business donors. I believe there is an opportunity to market to the business community.
42. Hospice of Southern WV	I am not that familiar with donors and their knowledge of NIP.
43. House of the Carpenter	Most of our business partners do not make donations to us based on NIP credits. It has been explained, but they have not chosen to participate.
44. Humane Society of Parkersburg WV	I do believe businesses are more aware of the advantages of donating from this program over individual donors.
45. JCCF, Inc.	Yes - because we get numerous requests for tax credits in our area.
46. John W. Hereford Boys and Girls Clubs of Huntington	All our business donors who qualify know about it and receive NIP credits.
47. King's Daughters Childcare Center	N/A
48. Laotong Yoga, Inc.	LY received NIP donations from 2 separate law firms in Kanawha County.
49. Laurance Jones, III Childhood Language Center	I educate many of my donors about the NIP program.
50. Legal Aid of West Virginia, Inc.	I think many businesses are completely unaware they could be giving, and that may be because they are often not solicited as much.
51. Lily's Place	We don't have many business donors requesting NIP tax credits so I can't say for sure about this one.
52. Marvel Center, Inc	We plan to advertise the credits but feel like most business donors know about the credits. They may not know that we are able to offer them as this is our first year.
53. Mason County Community Foundation, Inc.	A need for more personal contact.
54. Milan Puskar Health Right	I think that business donors are not as aware as individual donors.
55. Mountain Mission Inc.	Although we have mostly dealt with individual donors that purchase these credits, I'm sure most businesses know about these.
56. Mylan Park Foundation	I think most businesses looking for tax advantages are aware of NIP - also most accountants are aware too.
57. New River Community & Technical College Foundation, Inc.	We have a fairly solid group of regular donors that take advantage of the program, but we bring in very few new donors. We do our best to promote through press advisories when we receive our award and acknowledge donors publicly but very few new donors that are businesses.

58. Nicholas County Community Foundation	Many of our donors and fundholders are business donors.
59. Oglebay Institute	When we have approached businesses about participating, the opportunity has seemed to come as a surprise.
60. Parkersburg Area Community Foundation	We have a limited number of businesses that donate to us for tax credit purposes.
61. Parkersburg Art Center	Most of the donors who ask about credits assigned to the Art Center are individuals who want the vouchers for their personal taxes. That said, many of these same individuals own businesses, so it is likely that the program is known to business donors as well.
62. PROACT, Inc.	Most of the business representatives I have spoken with have been aware of the program, but my sample size of this has been limited.
63. Randolph County Children's Advocacy Cener	I try to make sure that our community businesses are aware of NIP.
64. Ranson Community Gardens	I don't have a broad enough experience to have an opinion.
65. Rape and Domestic Violence Information Center, Inc.	I don't know who is aware.
66. REACHH-Family Resource Center	There is some that don't realize that it can be business or personal.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	I really don't know
68. Ronald McDonald House Charities of Southern West Virginia	Business donors know they can use NIP for a state tax credit, making them aware of the program.
69. Scott's Run Settlement House	None that we know of.
70. Seeing Hand Association	All the business that we deal with are acquainted with NIP.
71. Shenandoah Community Health Foundation	Our experience is that business donors are very aware of the value of the NIP Program for both grantees and for donors.
72. Shepherd's Center of Greenbrier Valley	I don't think that a lot of business realize they can take advantage of NIP.
73. Shepherdstown Day Care, Inc.	See our response from questions 1 and 2.
74. Special Olympics West Virginia	The business community seems to be more aware of NIP tax credits than individual donors. There are instances where businesses will seek out nonprofit organizations in search of available tax credits.

75. St. Mary's Medical Center Foundation, Inc.	Hit or miss on this one. Most businesses leaders don't really know about it.
76. TEAM for West Virginia Children, Inc.	Don't have a way to gauge this.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	This I don't know.
79. The Cortland Foundation	I have never heard of the NIP program prior to being on The Cortland Foundation. I owned a local business for 10 years.
80. The Education Alliance	There is an awareness, but many businesses don't qualify for the state tax incentive.
81. The Religious Coalition for Community Renewal	Yes, because our organization promotes it and others that we deal with do so as well.
82. The Salvation Army of Parkersburg	From my experience I don't think the businesses are as familiar with the program as the individuals appear to be.
83. United Way of Central West Virginia, Inc.	When United Way has an opportunity to speak with the business community about donations, we always mention that we may have NIP credits available. This is often a reason donors seek us out.
84. United Way of Monongalia and Preston Counties, Inc.	We manage roughly 80 campaigns with local businesses, but barely get asked for NIP credits.
85. United Way of the River Cities	Most businesses that deal with either do not know or just don't use it.
86. Upshur Cooperative Parish House, Inc.	We have not received NIP donations from businesses in the past.
87. West Virginia CASA Association, Inc	I encourage more outreach to business.
88. West Virginia Fund for Law in the Public Interest	Same
89. West Virginia Hall of Fame Inc.	I don't know
90. West Virginia Humanities Council	I'm not sure, we do not have many contacts/connections to business donors.
91. West Virginia University Hospitals, Inc.	Same answer as above. I'm still having to explain the program to potential donors, but I have enough regular, repeat donors that do know about it, so I am able to use all of our credits.

92. Westminster at Wade DBA Wade Center	They are shrinking in numbers, though
93. Wheeling Health Right	We often receive calls and emails from donors asking if we have credits.
94. Wheeling Symphony society, Inc.	We have had only a few business donors who request and receive tax credits. The ones who do receive tax credits are grateful for the opportunity.
95. Woman's Choice Inc.	Again, my limited knowledge would make answering this question unreliable.
96. WV Health Right, Inc.	I believe that most business donors are aware of this program.
97. YMCA of Kanawha Valley	I have not had a business donor request NIP.
98. Youth Health Service, Inc.	I'm unsure; we have not had business donors.
99. Youth Services System, Inc.	I have found business owners and donors know about NIP and find organizations who align with their values to donate to support their mission
100. YWCA Charleston	I feel that Businesses are better informed about NIP credits than the general public.

SURVEY RESULTS:

QUESTION 3: The Neighborhood Investment Program is well known to most business donors in our area.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	14	30	31	22	2	99
Percentage of Responses	14%	30%	31%	22%	2%	100%

QUESTION: 4

Information regarding the Neighborhood Investment Program is widely available and easily found online.

Organization	Response from survey
1. Active Southern West Virginia	If people know what to look for, they can find information, but not necessarily plainly written out.
2. Appalachian Children's Chorus	I have found the information easily available online.
3. Appalachian Outreach, Inc.	Always available online
4. ArtsLink Inc	The website has sufficient information.
5. Beckley Area Foundation	I believe it is IF you know about the program. If you don't know about the program, you don't know how to look for it.
6. Berkeley Senior Services	I agree.
7. Big Brothers Big Sisters of the Tri-state	The program is easy to access through a simple google search.
8. Brian's Safehouse, Inc.	That's true!
9. Burlington UM Family Services, Inc.	The website does explain the program very well.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - easy to find when you know about it.
11. Carnegie Hall, Inc	Google search leads you there if you forget website URL.
12. CASA of the Eastern Panhandle, Inc.	When searching for Neighborhood Investment Program, it takes you directly to the WV CAD site.
13. Catholic Charities West Virginia	Information easily found online.
14. Charleston Ballet, Inc.	I think this information is easily available for those looking for it.
15. Children's Home Society	Yes, we have it on our web site, our social media, our locations social media, and in publications. We have had donors go to the NIP website and then contact us.
16. Christ's Kitchen and Food Pantry, Inc.	I've not checked online in the capacity of a donor to know what information is available online.
17. Clay Center for the Arts & Sciences of WV	While easily found online, it's unclear if the information is equally accessible offline.
18. Community Combined Ministries Inc	I believe the website is easy to find and read.

19. Concord University Foundation	The online information about NIP is easily accessible.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	The website is easy to access and use, if you are aware of the program.
22. Davis Stuart, Inc.	I find the CAD website easy to navigate and the NIP info is readily available.
23. Daymark, Incorporated	Yes, I have asked many donors to google it and read about it on the WV Development website.
24. East End Resource Center	It is easy to find if you know what you are looking for. However, I have not seen information about NIP anywhere but the WVDO website, so I can't agree that it is "widely available."
25. Easter Seal Rehabilitation Center	NIP is easily searchable online.
26. Ebenezer Medical Outreach, Inc.	Yes, it is easily found and available.
27. Faith Health Appalachia	Yes - easy to find when you know about it.
28. Faith in Action Caregivers, Inc.	The website is not easily found online.
29. Faith in Action of the Greater Kanawha Valley, Inc.	It's not hard to find via Google.
30. Faith in Action of the River Cities	I was able to find the information online and I have encouraged others to seek online information regarding the program.
31. Foundation for the Tri-State Community	NIP information is easily found online if a donor is looking for it.
32. Friends of WV Public Broadcasting	I don't seem to have a problem finding it
33. Golden Girl Group Home	I agree.
34. Goodwill Industries of KYOWVA Area, Inc.	I have found it easy to retrieve and have been aware of it across several different positions I have held in Finance for different organizations.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Online is how I familiarized myself with the program prior to applying for the first time.
37. Harmony House, Inc	Have to know about it to look for it. Catch-22

38. Harrison County Child Abuse Task Force, Inc.	Unknown.
39. Heart + Hand Outreach Ministries	It is very easy to find.
40. High Rocks Educational Corporation	I agree.
41. Hospice of Huntington, Inc.	I personally have not heard of any donors having an issue with the online navigation.
42. Hospice of Southern WV	Easily found.
43. House of the Carpenter	If you know to search Neighborhood Investment Program, the material is there and easy to understand. The challenge is getting people to search the program the first time.
44. Humane Society of Parkersburg WV	I do think the information is available for those who attempt to find it.
45. JCCF, Inc.	Yes, most of the information is easily found online.
46. John W. Hereford Boys and Girls Clubs of Huntington	We know where the information is online, and point our donors that direction if they ask.
47. King's Daughters Child Care Center	n/a
48. Laotong Yoga, Inc.	I found the NIP website easily--but understanding it took me many, many times to read through the information.
49. Laurance Jones, III Childhood Language Center	I can easily find information online.
50. Legal Aid of West Virginia, Inc.	Most of the NIP resources on the website are informative and helpful. I think if someone was a regular potential donor, they may be a bit unsure about the program, but for anyone with a basic idea, information is present.
51. Lily's Place	Yes, if they know to look for it
52. Marvel Center, Inc	The website is informative and has the list of 2023 recipients.
53. Mason County Community Foundation, Inc.	Inexperienced users found the information and directions to complete the forms.
54. Milan Puskar Health Right	Definitely- easily found online, but not so much in other media.
55. Mountain Mission Inc.	After discussing as much as we can about the NIP program with new donors, we always refer them to the online site for more information and a better understanding about the program.
56. Mylan Park Foundation	The website is excellent, and I have used it to further explain the program to donors
57. New River Community &	Yes, it is readily available.

Technical College Foundation, Inc.	
58. Nicholas County Community Foundation	Easily navigated website.
59. Oglebay Institute	For nonprofits, yes, the information is clear and easily found. For donors, less so. The directory of participating nonprofits is not clearly marked in such a way that a donor might think that's what they're looking for.
60. Parkersburg Area Community Foundation	I have found the information when I needed to.
61. Parkersburg Art Center	The NIP program information is clearly spelled out and easy to find on the Department of Commerce's web page. We keep a supply of brochures, supplied by the NIP office, for use when discussing the program with potential new donors.
62. PROACT, Inc.	NIP information is easily found when searched for and is generally widely advertised on websites of participating organizations.
63. Randolph County Children's Advocacy Cener	You can easily search for NIP and navigate the website.
64. Ranson Community Gardens	I have always found the information to be easily accessible.
65. Rape and Domestic Violence Information Center, Inc.	For the most part I would agree if someone were looking for a tax credit.
66. REACHH-Family Resource Center	I have never been asked for information to use the online site.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	It is easy to find if you know that it is there. Google NIP and you find it. If you just google WV tax credits, it's harder to find
68. Ronald McDonald House Charities of Southern West Virginia	Anyone can obtain basic knowledge about the NIP through an online search. Information can also be found easily on NIP's website.
69. Scott's Run Settlement House	No issues
70. Seeing Hand Association	It only takes a simple search using the key work NIP WV
71. Shenandoah Community Health Foundation	It would be beneficial for the NIP Program to celebrate their accomplishments state-wide to inform individuals not familiar with the Program, especially in the Eastern Panhandle, where there are so many residents relatively new to the area.
72. Shepherd's Center of Greenbrier Valley	Only if you know what you're looking for.

73. Shepherdstown Day Care, Inc.	The information is available on the state tax department web site. The instructions are straight forward.
74. Special Olympics West Virginia	Our organization has not sought information online
75. St. Mary's Medical Center Foundation, Inc.	Yes - easy to find when you know about it.
76. TEAM for West Virginia Children, Inc.	This is true but you have to know what you are looking for.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	If familiar with the program, you can easily find information on their website.
79. The Cortland Foundation	Easily found online.
80. The Education Alliance	The website is easy to get to however, it could be enhanced with stories of how donor support makes a difference in the community.
81. The Religious Coalition for Community Renewal	A simple search gives you plenty of information.
82. The Salvation Army of Parkersburg	I believe it is easy to find but then.... I know what to look for.
83. United Way of Central West Virginia, Inc.	The NIP website is a great asset, and we often refer to it ourselves or can easily refer a potential donor to the site for questions.
84. United Way of Monongalia and Preston Counties, Inc.	I do believe it is easy to locate online.
85. United Way of the River Cities	Yes
86. Upshur Cooperative Parish House, Inc.	The WV NIP website has a wealth of information.
87. West Virginia CASA Association, Inc	Yes, it can be found online if searching specifically for NIP Credits. It is unlikely anyone would 'happen across' this information
88. West Virginia Fund for Law in the Public Interest	Simple google search puts me there immediately!
89. West Virginia Hall of Fame Inc.	Yes, I think so
90. West Virginia Humanities Council	Very easy to find information on the NIP program.

91. West Virginia University Hospitals, Inc.	If you know about the program, a simple Google search will bring up the NIP online site which has lots of information, however, you first have to know about the program in order to easily find the site.
92. Westminster at Wade DBA Wade Center	This is from my own experience; don't know if donors bother.
93. Wheeling Health Right	You do a great job making the information available.
94. Wheeling Symphony society, Inc.	We are able to locate the Neighborhood Investment Program easily and give our donors the site with no concerns.
95. Woman's Choice Inc.	I agree but sometimes people don't do a search to find donating possibilities. They tend to donate to those who are presented to them.
96. WV Health Right, Inc.	I think if an entity is not aware that the NIP program is administered in the CAD Department of the WV Development Office, they may have trouble locating information, and even on the site, it is not readily seen on the front page.
97. YMCA of Kanawha Valley	N/A
98. Youth Health Service, Inc.	It seems to me that if you're looking for it, you'll find it, but you have to be looking for it.
99. Youth Services System, Inc.	I think it is easy to find, if you are looking. The website is user friendly.
100. YWCA Charleston	I feel that information is easy to find online about NIP and the donation process.

SURVEY RESULTS:

QUESTION 4: Information regarding the Neighborhood Investment Program is widely available and easily found online.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	37	43	12	6	1	99
Percentage of Responses	37%	44%	12%	6%	1%	100%

QUESTION: 5

Promoting and explaining NIP tax credits to our donor base is easy.

Organization	Response from survey
1. Active Southern West Virginia	It is easy once initially understood.
2. Appalachian Children's Chorus	The premise of the NIPS program is fairly straightforward to explain to potential donors.
3. Appalachian Outreach, Inc.	It's very easy to explain and helps everyone involved.
4. ArtsLink Inc	A news release from NIP, with a comment from the Governor, would be most helpful.
5. Beckley Area Foundation	Definitely easy to explain to our donors.
6. Berkeley Senior Services	Because many donors who give on a regular basis is familiar with the program, it is fairly easy to give all credits received.
7. Big Brothers Big Sisters of the Tri-state	The program is easy to promote and explain.
8. Brian's Safehouse, Inc.	It is a simple program to understand and easily explained.
9. Burlington UM Family Services, Inc.	The majority of our donors are existing individuals from previous years. However, it is very easy to explain when there are questions.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - easy to pitch and easy for people to understand
11. Carnegie Hall, Inc	Most actually understand it. Others, catch on quickly.
12. CASA of the Eastern Panhandle, Inc.	Literature is made easily accessible to help share NIP information with our donor base. When we are uncertain of the response to a question, we have contacts available.
13. Catholic Charities West Virginia	Easy to explain to donors.
14. Charleston Ballet, Inc.	Available information is easy to explain to our donors.
15. Children's Home Society	I feel like it is because we have been doing it so long, our staff and Board members know how to promote it. Once a donor understands the benefits, they are very pleased. I do believe that once they have a good understanding, they tend to give more.
16. Christ's Kitchen and Food Pantry, Inc.	The program is very straightforward when explaining it to new NIP donors.
17. Clay Center for the Arts & Sciences of WV	For those who are familiar with NIP tax credits, the program is easy to promote. For those unfamiliar, the program is easy to explain.

18. Community Combined Ministries Inc	The understanding of the NIP truly depends on the audience. Most businesses grasp the idea fairly easy. Many individual donors need a little extra explanation and several examples of how it all works.
19. Concord University Foundation	It is very easy to promote and explain NIP credits to our donor base.
20. Connecting Link Inc.	It is very easy to explain to donors
21. Cross Roads Pregnancy Care Center	So far, it has been.
22. Davis Stuart, Inc.	The program brochure is informative and easy to follow. Usually once explained, the NIP credits sell themselves.
23. Daymark, Incorporated	Again, many say that it is too good to be true, it's a scam, etc.
24. East End Resource Center	Once you understand the tax implications yourself, it is easy to explain to donors.
25. Easter Seal Rehabilitation Center	It is not difficult to explain the NIP program to our donors.
26. Ebenezer Medical Outreach, Inc.	Yes, it is easy to explain.
27. Faith Health Appalachia	Yes - easy to pitch and easy for people to understand
28. Faith in Action Caregivers, Inc.	We have repeat donors and promoting to new donors is easy but don't during the end of year campaign letter.
29. Faith in Action of the Greater Kanawha Valley, Inc.	We have several tools we use to spread the word.
30. Faith in Action of the River Cities	I have tried promoting and explaining NIP tax credits to our donor base through our newsletter and social media site, as well as sharing information at our board meetings and with our donors. Providing them with a NIP brochure has been very helpful, as well.
31. Foundation for the Tri-State Community	NIP credits are easy to explain and promote to our donor base since we have distributed them for so many years.
32. Friends of WV Public Broadcasting	Sadly, we could promote the NIP tax credits to a wide audience, but we cannot get enough to do so. They are reserved and mostly taken before they are issued.
33. Golden Girl Group Home	Yes, because I have been involved in the program for a very long time.
34. Goodwill Industries of KYOWVA Area, Inc.	It is pretty straight forward and very helpful as an administrator and former donor myself.
35. Greater Wheeling Coalition for the Homeless, Inc.	It would be helpful to have access to brochures or fliers that provided a simple explanation of the program using basic, non-technical language. New

	donors or those who do not frequently make contributions have difficulty understanding tax credits.
36. Habitat for Humanity of the Eastern Panhandle	Most times.
37. Harmony House, Inc	Supporting documents with program are very easy to understand
38. Harrison County Child Abuse Task Force, Inc.	Yes, I have had no difficulty explaining the program.
39. Heart + Hand Outreach Ministries	It is very simple to explain.
40. High Rocks Educational Corporation	I agree.
41. Hospice of Huntington, Inc.	The required online training as well as the NIP brochure is excellent support for promoting the NIP tax credits.
42. Hospice of Southern WV	Instructions are clear.
43. House of the Carpenter	We face a challenge being in the Northern Panhandle. Our donors come from WV, Ohio and PA. Helping people to grasp this is a WV program is a challenge for some. Getting people to understand and participate for the first time is the challenge.
44. Humane Society of Parkersburg WV	Once the discussion is started, it is easy to explain the benefits of the program with donors.
45. JCCF, Inc.	For interested qualifying donors, this program is very easy to explain.
46. John W. Hereford Boys and Girls Clubs of Huntington	We have also been using them for a long time, and our donors know what they are and how to use them.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	YES, the concept, once I understood it, that an individual or a business can donate \$500 or more and use 50% of that donation towards their state taxes, through the state tax credits, in addition to the federal tax deduction, is an easy enough concept.
49. Laurance Jones, III Childhood Language Center	Information online makes it even easier.
50. Legal Aid of West Virginia, Inc.	I would say most folks are fine with it. However, one of our Board members indicated that the average donor may not understand the tax CREDIT vs write-off piece, and that these credits last longer than one year.
51. Lily's Place	Yes, people usually understand when we explain it
52. Marvel Center, Inc	The process is fairly easy although it was still a learning curve for us as this is our first year.
53. Mason County Community Foundation, Inc.	In most cases, donors understand the process of receiving the credits.

54. Milan Puskar Health Right	Yes, but that may be because I have been doing this for 17 years. Early on it was more difficult.
55. Mountain Mission Inc.	I agree. We learn about the program and how it works in order to apply for the credits ourselves each year. If we have questions that we are unsure about, the website is full of information as well as contact information to help when needed.
56. Mylan Park Foundation	Yes, by using your talking points off the website
57. New River Community & Technical College Foundation, Inc.	It is easy to the individuals that have participated previously but a little more difficult getting new donors that haven't used NIPs before.
58. Nicholas County Community Foundation	Our donor base is very informed on the NIP program, and they take full advantage of the credits annually.
59. Oglebay Institute	Sharing information about NIP tax credits is simple and straightforward.
60. Parkersburg Area Community Foundation	We send a letter to our donors outlining how the process works.
61. Parkersburg Art Center	Most of the Art Center donors who are seeking NIP credits are already familiar with the program, so no explanation is necessary. The "light comes on" for new donors when they realize they are in an indirect way making the decision where their tax money is reduced.
62. PROACT, Inc.	The process is fairly simple and seems to be easily understood once explained. Also, the information included in the credit is generally known to accountants and tax preparers utilized by donors.
63. Randolph County Children's Advocacy Cener	The brochure and website make this task simple.
64. Ranson Community Gardens	The program is very straightforward and easy to explain
65. Rape and Domestic Violence Information Center, Inc.	Donors usually let their accountant handle the process from what I have been told.
66. REACHH-Family Resource Center	Sometimes hard to believe.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	It is easy to promote and explain.
68. Ronald McDonald House Charities of Southern West Virginia	If one has a perfect understanding of the NIP, explaining how the tax credits work to donors can be an easy process. It is hard to convey all the details to the general donor base though.
69. Scott's Run Settlement House	Easy

70. Seeing Hand Association	As the years have gone on it has gotten incredibly easier.
71. Shenandoah Community Health Foundation	NIP staff have provided detailed information to help grantees explain the benefits of the NIP Program for the grantee organization, for the low-income beneficiaries of the project funding, and the value of the tax credits for the donor.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	Explaining the program and the tax benefits is easy, especially that you can take the entire credit in the first year.
74. Special Olympics West Virginia	It is exceptionally easy to explain NIP tax credits, and it's also been helpful that the Development Office has provided materials about the program.
75. St. Mary's Medical Center Foundation, Inc.	Yes - easy to pitch and easy for people to understand
76. TEAM for West Virginia Children, Inc.	We do our best. NIP brochure is helpful to get into the details.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	The information given to us is easy to understand and explain to donors.
79. The Cortland Foundation	It takes some explaining.
80. The Education Alliance	Very good examples provided.
81. The Religious Coalition for Community Renewal	Yes, once they know they receive credit on their taxes, they are game.
82. The Salvation Army of Parkersburg	I have been involved with this program for 11 years, so I probably am not the person to ask but I don't remember having any issues explaining the program from the beginning.
83. United Way of Central West Virginia, Inc.	This is an easy-to-understand tax credit that allows donors to see an immediate benefit.
84. United Way of Monongalia and Preston Counties, Inc.	Instructions are easy to understand.
85. United Way of the River Cities	For the most part.
86. Upshur Cooperative Parish House, Inc.	Many donors are eager to participate in the NIP program.

87. West Virginia CASA Association, Inc	No. Donors are easily confused by how it works.
88. West Virginia Fund for Law in the Public Interest	Fairly simple process.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	It is very simple to explain and share information.
91. West Virginia University Hospitals, Inc.	It is easy to explain.
92. Westminster at Wade DBA Wade Center	I've been doing it a while now.
93. Wheeling Health Right	Again, thanks to your information.
94. Wheeling Symphony society, Inc.	We have always been able to explain NIP tax credits to our donor base. When we keep the message simple, they easily understand it and are grateful for the opportunity to be a part of our program and receive a gift of tax credits.
95. Woman's Choice Inc.	I think it is easy and I always give my phone number to them to call me with any questions. I only promote it to typically large donors.
96. WV Health Right, Inc.	I have not personally encountered anyone who had trouble understanding the objective of the tax credit program.
97. YMCA of Kanawha Valley	I am not likely to promote to our entire donor base given the amount we receive. If we were able to receive more credits I would absolutely share with our donors.
98. Youth Health Service, Inc.	We often utilize the brochure to help with this.
99. Youth Services System, Inc.	Along with years of experience, the online information and strong community relationships make it easy to promote.
100. YWCA Charleston	I feel that promoting NIP credits is easy to existing donors, to new donors it is more difficult to explain.

SURVEY RESULTS:

QUESTION 5: Promoting and explaining NIP tax credits to our donor base is easy.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	47	41	4	7	0	99
Percentage of Responses	48%	41%	4%	7%	0%	100%

QUESTION: 6

NIP tax credits are a good incentive for our organization's individual donors.

Organization	Response from survey
1. Active Southern West Virginia	NIP credits are great to offer donors, however, some donors have held off on donations earlier in the year waiting for NIP credits.
2. Appalachian Children's Chorus	Donors participating in NIPS with our organization are mostly repeat donors who are extremely interested in the tax credits offered through NIPS.
3. Appalachian Outreach, Inc.	Absolutely, it helps them and in turn enables them to help us. It is a great program.
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	Most definitely, I wish we had more tax credits to go around.
6. Berkeley Senior Services	Many of our donors are repeat from previous years, so I am unable to provide a more detailed answer.
7. Big Brothers Big Sisters of the Tri-state	Our agency has some donors who only give through this incentive, so it is effective in gaining those dollars.
8. Brian's Safehouse, Inc.	If they're in state, it gives them a tax advantage.
9. Burlington UM Family Services, Inc.	Individuals always want more credits than we are able to give at times.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - people love it. We don't get enough of them to meet the demand.
11. Carnegie Hall, Inc	Would love to have more as it does drive donor contributions.
12. CASA of the Eastern Panhandle, Inc.	We have several donors who look forward to having this credit available. We have also noticed their gift is larger due to the requirement for the credit.
13. Catholic Charities West Virginia	Yes, NIP credits are a great incentive for our donors.
14. Charleston Ballet, Inc.	We are always pleased to receive NIP credits each year and it helps tremendously as an incentive for our donors.
15. Children's Home Society	Oh, absolutely it is, some start calling by the end of August to say we want to help kids again this year let us know when you have tax credits.
16. Christ's Kitchen and Food Pantry, Inc.	Most of our larger donors are keyed in and looking forward to taking advantage of the tax advantage.
17. Clay Center for the Arts & Sciences of WV	When notified that NIP tax credits are available, donors are eager to renew or increase their donation; they appreciate the benefit of the tax credits.
18. Community Combined Ministries Inc	As a nonprofit we are so very grateful and obtain extra donations due to the NIP. It would leave a void in our bottom line if it was not available.
19. Concord University Foundation	We have a number of individual donors who are interested in donating to us solely for the purpose of getting NIP credits.

20. Connecting Link Inc.	Individual donors look forward to donating to receive NIP credits.
21. Cross Roads Pregnancy Care Center	We saw an increase in donations when these became available.
22. Davis Stuart, Inc.	For those with the means, NIP credits are a good incentive to continue to give at a \$500 or above level.
23. Daymark, Incorporated	Yes, many donors wait until the NIP credits are available before they do their annual giving.
24. East End Resource Center	I feel that many individuals would not make sizeable donations to EERC were it not for the availability of NIP credits.
25. Easter Seal Rehabilitation Center	Yes, and our donors agree.
26. Ebenezer Medical Outreach, Inc.	Yes, it is a good incentive for our organization 's individual donors.
27. Faith Health Appalachia	Yes - people love it. We don't get enough of them to meet the demand.
28. Faith in Action Caregivers, Inc.	We are able to combine marketing our tax credits with our end of year campaign, we send letters to over 1500 new and existing donors.
29. Faith in Action of the Greater Kanawha Valley, Inc.	We've added several new donors as a direct result of the NIP tax credits, including two major donors.
30. Faith in Action of the River Cities	NIP tax credits continue to be a good incentive to many of our organization's individual donors.
31. Foundation for the Tri-State Community	NIP credits have significantly helped in building our endowment.
32. Friends of WV Public Broadcasting	Savvy donors look for them.
33. Golden Girl Group Home	Yes, it is really great. It gives my donors incentive to give more.
34. Goodwill Industries of KYOWVA Area, Inc.	Very helpful to our organization and helps us find donors who didn't know about our complete mission before.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Many of our donors only donate when we have NIP tax credits.
37. Harmony House, Inc	Harmony House is a good base of donors who wait until Harmony House received NIP approval
38. Harrison County Child Abuse Task Force, Inc.	This is a very good incentive!

39. Heart + Hand Outreach Ministries	It is a tremendous incentive. I only wish more dollars would be allotted because we could issue twice the amount we receive, easily.
40. High Rocks Educational Corporation	Our donors report positive feedback about this program, and I believe it is an incentive to make a donation.
41. Hospice of Huntington, Inc.	The NIP tax credits are a win win for our donors!
42. Hospice of Southern WV	Yes, they are very good incentive.
43. House of the Carpenter	Some of our donors only contribute once a year to the NIP program. Our donors who participate do so every year.
44. Humane Society of Parkersburg WV	There really is no downside for donors.
45. JCCF, Inc.	Yes, this helps encourage individuals to donate.
46. John W. Hereford Boys and Girls Clubs of Huntington	We typically raise around \$50,000-\$75,000 more each year using NIP credits, and some of our donors only give to receive them.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Our board of directors are insistent that we continue to participate in NIP and distribute state tax credits.
49. Laurance Jones, III Childhood Language Center	I have donors asking about the program weekly.
50. Legal Aid of West Virginia, Inc.	We have largely been successful incentivizing our donors, especially to give at a higher total in order to get the credits.
51. Lily's Place	Yes, people are very receptive of the NIP Tax Credit program
52. Marvel Center, Inc	This is a great incentive to be able to offer.
53. Mason County Community Foundation, Inc.	Since changes in IRS contribution laws, this provides a great incentive for charitable contributions for building funds and helping others.
54. Milan Puskar Health Right	Yes, we have people who want them before we even receive them!
55. Mountain Mission Inc.	Absolutely. Our donors will increase their financial giving in order to benefit from these credits. We continue to make requests for the credit each year after we have sold out.
56. Mylan Park Foundation	Great for finding new donors to the organization.
57. New River Community & Technical College Foundation, Inc.	Yes!
58. Nicholas County Community Foundation	Great for finding new donors to the organization.
59. Oglebay Institute	No additional comment.

60. Parkersburg Area Community Foundation	We have several donors who give every year for the NIP tax credits.
61. Parkersburg Art Center	Absolutely!
62. PROACT, Inc.	I would love to say that it is, but of late it has been hard to get donors even when offering NIP credits and many donors donate in small amounts because of our cause.
63. Randolph County Children's Advocacy Cener	Absolutely so!
64. Ranson Community Gardens	Once they understand the benefit, they donors are very open to participating.
65. Rape and Domestic Violence Information Center, Inc.	The tax credit can only be used on WV state tax, and it cannot lower the bottom line by more than 50%.
66. REACHH-Family Resource Center	Rural areas sometimes don't have a lot of donors that can give the initial \$500.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	We have people who only give to NIP, not to us in general otherwise
68. Ronald McDonald House Charities of Southern West Virginia	NIP tax credits are a great incentive for organization's donors, because it allows donors the opportunity to receive state tax credits, as well as help a local nonprofit in doing so. This is a great way for donors to become further involved.
69. Scott's Run Settlement House	Very very important to our organization.
70. Seeing Hand Association	We have a few individual Donors that take advantage of the NIP credit, more are businesses.
71. Shenandoah Community Health Foundation	Providing NIP tax credits encourages a higher level of donation for individuals than they might otherwise consider, and an additional incentive for them is that the projects approved for tax credits inform potential donors and the general public about the program
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	The people that know about the credit get the credit as soon as they are approved. We had one person that issued their check too early... and so they did not get the credit.
74. Special Olympics West Virginia	The majority of our individual donors would probably give with or without the tax credits, but having the tax credits has been a valuable tool in inspiring individual donors to increase the amount of their donations
75. St. Mary's Medical Center Foundation, Inc.	Yes - people love it. We don't get enough of them to meet the demand.

76. TEAM for West Virginia Children, Inc.	It helps us secure donors earlier.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	This gives donors options to use all at once or spread out over time.
79. The Cortland Foundation	Yes, the tax incentive improves our donations
80. The Education Alliance	We attract repeat NIP donors.
81. The Religious Coalition for Community Renewal	Yes, very much so.
82. The Salvation Army of Parkersburg	The credits are awarded at just the most opportune time for our organization. July-September are our driest months, so it is extremely helpful to get that influx of cash in September. Some of our donors have doubled their amount to receive greater credits.
83. United Way of Central West Virginia, Inc.	We would be lost without NIP credits. Although many of our annual donors support us because of the work we do, the additional incentive of NIP credits brings us new donors annually.
84. United Way of Monongalia and Preston Counties, Inc.	We will certainly promote the credits to incentivize new donors.
85. United Way of the River Cities	99 percent of our NIP donors are individuals.
86. Upshur Cooperative Parish House, Inc.	Several of our donors have asked to increase their donation this year.
87. West Virginia CASA Association, Inc	Absolutely!
88. West Virginia Fund for Law in the Public Interest	Strong encouragement to donor.
89. West Virginia Hall of Fame Inc.	yes
90. West Virginia Humanities Council	Yes, the NIP program is a great incentive for our individual donors, and we believe it assists with donor retention.
91. West Virginia University Hospitals, Inc.	Yes, we have actually gained some donors that were seeking out the credits.
92. Westminster at Wade DBA Wade Center	These are usually the only donations we get from the few who take NIP credits.

93. Wheeling Health Right	Based on their requests for NIP credits, I would say yes.
94. Wheeling Symphony society, Inc.	Many of our donors will double their gifts if they are able to receive NIP tax credits.
95. Woman's Choice Inc.	Yes, but typically only the one-time large donors.
96. WV Health Right, Inc.	I wholeheartedly agree with this.
97. YMCA of Kanawha Valley	I think they are a good incentive to those who inquire however I am limited on how many I can give out, so it is challenging given my donor database to incentivize using them.
98. Youth Health Service, Inc.	We have returning donors each year.
99. Youth Services System, Inc.	Without a doubt! I have experienced donors looking for credits, when we are out. I talk about the other nonprofits who have credits remaining and send them to research the nonprofit for themselves.
100. YWCA Charleston	I strongly agree that NIP credits are a great incentive for donors, we get a lot of traction for them from our donor base.

SURVEY RESULTS:

QUESTION 6: NIP tax credits are a good incentive for our organization's individual donors.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	81	13	4	1	0	99
Percentage of Responses	82%	13%	4%	1%	0%	100%

QUESTION:7

NIP tax credits are a good incentive for our organization's business donors.

Organization	Response from survey
1. Active Southern West Virginia	NIP credits are great to offer donors, however, some donors have held off on donations earlier in the year waiting for NIP credits.
2. Appalachian Children's Chorus	Our NIPS donors are all individual donors, so I cannot really evaluate the incentive for business donors.
3. Appalachian Outreach, Inc.	Almost every business is looking for ways to save on taxes, and this provides a very good way.
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	Same answer as stated in previous questions. We need more tax credits to distribute.
6. Berkeley Senior Services	Many of our regular donors are business owners and take advantage of the credit for their individual taxes.
7. Big Brothers Big Sisters of the Tri-state	Our agency has some businesses who only give through this incentive, so it is effective in gaining those dollars.
8. Brian's Safehouse, Inc.	Businesses don't have a tax shelter except through NIP and they are glad to give it to a charity.
9. Burlington UM Family Services, Inc.	The majority of the donors are individual donors.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - but it has to be pitched individually on a donor call.
11. Carnegie Hall, Inc	We haven't extended this to business donors.
12. CASA of the Eastern Panhandle, Inc.	Our business donors have not taken advantage of this opportunity recently.
13. Catholic Charities West Virginia	Yes, NIP credits are a great incentive for our business donors.
14. Charleston Ballet, Inc.	We sometimes need to remind our business donors that NIP credits are available to them and their business.
15. Children's Home Society	Yes, NIP is a great incentive for all donor types.
16. Christ's Kitchen and Food Pantry, Inc.	We don't have a significant number of business donors take advantage of NIP tax credits, so it is difficult to determine how strong the incentive.
17. Clay Center for the Arts & Sciences of WV	The Clay Center doesn't have a strong history of issuing credits to business donors. This is due, in part, to the timing of most business donations, i.e. payment schedules, budgeting cycles, and solicitation timelines.
18. Community Combined Ministries Inc	Nip is definitely a great incentive for our business donors.
19. Concord University Foundation	We don't have much interest from businesses in donating for NIP credits.

20. Connecting Link Inc.	Business donors absolutely think it's a good incentive to donate for NIP credits
21. Cross Roads Pregnancy Care Center	I have not seen many businesses take advantage of NIP.
22. Davis Stuart, Inc.	Same as above.
23. Daymark, Incorporated	Yes, although some are not able to use them for various reasons, we still offer them.
24. East End Resource Center	I believe that businesses would not make substantial donations to our organization unless they were eligible to receive NIP credits.
25. Easter Seal Rehabilitation Center	Our donors are typically individuals.
26. Ebenezer Medical Outreach, Inc.	It encourages giving.
27. Faith Health Appalachia	Yes - but it has to be pitched individually on a donor call.
28. Faith in Action Caregivers, Inc.	We don't have many businesses taking advantage of tax credits.
29. Faith in Action of the Greater Kanawha Valley, Inc.	They don't seem as interested in taking advantage - although we do primarily market the tax credits to individuals with the intention of converting them into long-term donors.
30. Faith in Action of the River Cities	I have not worked with this organization long enough to see or personally attest to NIP being a good incentive for business donors.
31. Foundation for the Tri-State Community	Our business donors appreciate the NIP credits. We hope to attract more business donors.
32. Friends of WV Public Broadcasting	Don't deal with businesses
33. Golden Girl Group Home	I educate my businesses of the benefits of the tax credits.
34. Goodwill Industries of KYOWVA Area, Inc.	Very helpful to our organization and helps us find donors who didn't know about our complete mission before.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Again, some of our businesses that donate to us do it during the time of year when we have NIP tax credits
37. Harmony House, Inc	No past history for business donors - we do not receive a large credit amount
38. Harrison County Child Abuse Task Force, Inc.	Very good incentive!

39. Heart + Hand Outreach Ministries	I am unsure the thoughts of business donors since we have never had them.
40. High Rocks Educational Corporation	Our donors report positive feedback about this program, and I believe it is an incentive to make a donation.
41. Hospice of Huntington, Inc.	I do not have many business donors.
42. Hospice of Southern WV	Tax credits are a good incentive.
43. House of the Carpenter	All of our NIP donors are individuals. We do not have any businesses participating at this time.
44. Humane Society of Parkersburg WV	Again, no downside.
45. JCCF, Inc.	Absolutely. This helps encourage our business donors to donate.
46. John W. Hereford Boys and Girls Clubs of Huntington	Same as above
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	We have a couple of business partners who are still considering giving to LY in order to receive tax credits.
49. Laurance Jones, III Childhood Language Center	I have donors asking about the program weekly.
50. Legal Aid of West Virginia, Inc.	Many of our business donors have trouble determining their eligibility and do not donate for credits because they have concerns about the ease of use for their business.
51. Lily's Place	Not many business donors take advantage of the NIP tax credits
52. Marvel Center, Inc	Great incentive for businesses.
53. Mason County Community Foundation, Inc.	Provides extra tax incentives and credits.
54. Milan Puskar Health Right	Less so than individual donors, but definitely a good incentive.
55. Mountain Mission Inc.	Absolutely. Our donors will increase their financial giving in order to benefit from these credits. We continue to make requests for the credit each year after we have sold out.
56. Mylan Park Foundation	Yes, a great tool to offer business donors
57. New River Community & Technical College Foundation, Inc.	Yes!
58. Nicholas County Community Foundation	As stated in the previous question we think it is a great building tool for our donors.

59. Oglebay Institute	Our business donors have been especially excited to give through NIP.
60. Parkersburg Area Community Foundation	We have a limited number of businesses donate for tax credit purposes.
61. Parkersburg Art Center	All of our donors are individuals, but the program is certainly a good incentive for all donors.
62. PROACT, Inc.	I am unsure if this is a good incentive for some of our business donors, but those donors are, admittedly, somewhat limited currently.
63. Randolph County Children's Advocacy Cener	Yes.
64. Ranson Community Gardens	We have gotten most of our new business donors through the NIP program.
65. Rape and Domestic Violence Information Center, Inc.	I do agree that it is more beneficial to business owners.
66. REACHH-Family Resource Center	Business donors are more likely to have the funds for donations.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	We have not had business donors use NIP
68. Ronald McDonald House Charities of Southern West Virginia	NIP tax credits are a good incentive for business donors, because it allows them the opportunity to give back to their communities, while also receiving state tax credits in return.
69. Scott's Run Settlement House	Yes, but individual donors excited more.
70. Seeing Hand Association	The business donors out weight the individual donors
71. Shenandoah Community Health Foundation	Businesses recognize the importance of the NIP Program to enhance the financial viability and range of services provided by non-profits, and it fulfills businesses' commitment to support the needs of their community while receiving tax credits.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	Most of our donors are individuals, or proprietors
74. Special Olympics West Virginia	Our organization has some business donors who give solely based on having tax credits to provide
75. St. Mary's Medical Center Foundation, Inc.	Yes - but it has to be pitched individually on a donor call.
76. TEAM for West Virginia Children, Inc.	For some business donors it doesn't seem to be a motivator.

77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	Not sure
79. The Cortland Foundation	Mostly private donors
80. The Education Alliance	Business doesn't seem to be as interested due to their own tax ramifications.
81. The Religious Coalition for Community Renewal	Yes, good for individuals as well as businesses to reduce tax liability.
82. The Salvation Army of Parkersburg	We do not have a lot of big business donors.
83. United Way of Central West Virginia, Inc.	It's a win/win for the donor and the nonprofit.
84. United Way of Monongalia and Preston Counties, Inc.	We will certainly promote the credits to incentivize new businesses to donate.
85. United Way of the River Cities	We rarely deal with business donors.
86. Upshur Cooperative Parish House, Inc.	We have not received NIP donations from businesses.
87. West Virginia CASA Association, Inc	Yes!
88. West Virginia Fund for Law in the Public Interest	No experience with this.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Not sure
91. West Virginia University Hospitals, Inc.	Again, yes and we have gained some business donors through NIP tax credits.
92. Westminster at Wade DBA Wade Center	Individuals take most of our credits.
93. Wheeling Health Right	They appreciate them too.

94. Wheeling Symphony society, Inc.	Our business donors always appreciate an opportunity to help our underserved children and receive a tax incentive through NIP.
95. Woman's Choice Inc.	Yes, but due to the nature of our organization, some businesses aren't interested.
96. WV Health Right, Inc.	I also wholeheartedly agree with this as well.
97. YMCA of Kanawha Valley	I have not had a business donor request NIP.
98. Youth Health Service, Inc.	To date, we have not had business donors.
99. Youth Services System, Inc.	Business donors search for the credits at the end of the year. I believe they make up a large portion of credit allocation.
100. YWCA Charleston	I strongly agree that NIP tax credits are a good incentive to get donors to give.

SURVEY RESULTS:

QUESTION 7: NIP tax credits are a good incentive for our organization's business donors.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	49	16	27	7	0	99
Percentage of Responses	50%	16%	27%	7%	0%	100%

QUESTION: 8

Our organization has been able to increase charitable giving using NIP tax credits.

Organization	Response from survey
1. Active Southern West Virginia	NIP credits have increased amount of giving.
2. Appalachian Children's Chorus	The revenue realized through NIPS donations is a reliable source of income for our group. If additional NIPS credits were available, I'm certain we could increase our charitable giving through the program.
3. Appalachian Outreach, Inc.	Absolutely. We often receive much larger donations now that we have NIPS.
4. ArtsLink Inc	Yes, it's a very good incentive.
5. Beckley Area Foundation	Yes, especially when we have been able to offer a matching opportunity.
6. Berkeley Senior Services	This year, we were able to receive additional credits and issue them timely.
7. Big Brothers Big Sisters of the Tri-state	Yes, the NIP program has helped us increase charitable giving. More predictability in our allocated NIP credits would help us be more strategic with our donors.
8. Brian's Safehouse, Inc.	Absolutely. It's been a great blessing to our organization, and the community benefits from it.
9. Burlington UM Family Services, Inc.	With the exception of this year, our tax credits have always increased, thus increasing our donations.
10. Cabell Huntington Hospital Foundation, Inc.	Absolutely agree that we've increased giving.
11. Carnegie Hall, Inc	Yes, based on donor actions. They will increase to meet the threshold, and I have seen donors' double commitment to take advantage for the tax credits.
12. CASA of the Eastern Panhandle, Inc.	This adds a boost to our end-of-year giving and frequently "sell out" of our credits by then.
13. Catholic Charities West Virginia	I believe that the incentive to receive tax credits increases charitable giving from our donors.
14. Charleston Ballet, Inc.	This is definitely a positive in increasing our donations.
15. Children's Home Society	Yes, we have increased our contributions over the years due to NIP. We have also engaged our NIP donors to help us in other ways; volunteering, collecting in-kind contributions for us like food, clothing, school supplies, volunteering at fundraising events, ect.
16. Christ's Kitchen and Food Pantry, Inc.	We have a strong core of donors that are contacting us every September to get the NIP tax credit.
17. Clay Center for the Arts & Sciences of WV	The Clay Center successfully uses NIP tax credits to secure increased donations, as well as renewed gifts, which, in today's giving climate, is extremely helpful in retaining donors.

18. Community Combined Ministries Inc	There is no doubt that the NIP has increased charitable giving to our nonprofit. It is a huge blessing
19. Concord University Foundation	NIP tax credits do help us get donations each year from certain donors.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	I believe that NIP has contributed to increased giving, both in terms of dollars and number of donors.
22. Davis Stuart, Inc.	While there have been other mitigating economic factors over the past few years, NIP is a quality addition to our charitable giving program. Without NIP, I do believe we would see a potential decrease in our private giving.
23. Daymark, Incorporated	We have used the NIP to get some donors up to the level that they need to be to receive the credits (500)
24. East End Resource Center	We were able to double our annual donations during the past year due to the availability of NIP credits.
25. Easter Seal Rehabilitation Center	We have received donations we may have typically not received if NIP did not exist.
26. Ebenezer Medical Outreach, Inc.	Yes, the NIP credits help to increase marketing towards charitable giving.
27. Faith Health Appalachia	Absolutely agree that we've increased giving.
28. Faith in Action Caregivers, Inc.	Combining tax credits with end of year campaign increases our end of year giving.
29. Faith in Action of the Greater Kanawha Valley, Inc.	We've added several new donors who contribute more than just at NIP time, and who have become consistent supporters of our program.
30. Faith in Action of the River Cities	Our organization has been able to increase charitable giving using NIP tax credits.
31. Foundation for the Tri-State Community	Absolutely! Our donors have become used to using NIP credits and the number of interested donors continues to increase.
32. Friends of WV Public Broadcasting	Absolutely but again, we don't get enough to really make a significant difference.
33. Golden Girl Group Home	Charitable giving increases with the credits.
34. Goodwill Industries of KYOWVA Area, Inc.	We are known accepting used items as a Goodwill, but this program has helped us solicit direct donations for other needed missions.
35. Greater Wheeling Coalition for the Homeless, Inc.	

36. Habitat for Humanity of the Eastern Panhandle	We are only in our second year of using NIP tax credits, but it has brought in several new donors.
37. Harmony House, Inc	Credit amount has been flat
38. Harrison County Child Abuse Task Force, Inc.	Yes, I believe we have some donors that give solely because we can offer the tax credits.
39. Heart + Hand Outreach Ministries	Without a doubt, NIP tax credits have been instrumental to increasing our contributions.
40. High Rocks Educational Corporation	We have seen a decrease in donations since COVID. This year we will depend on this program to continue to solicit donations.
41. Hospice of Huntington, Inc.	The NIP tax credits are generating donations to our organization.
42. Hospice of Southern WV	We have been able to receive donations for all allocated credits.
43. House of the Carpenter	As mentioned earlier, some of our donors only give during the NIP program. This has helped increase our donations during this time.
44. Humane Society of Parkersburg WV	While this program has not specifically increased our overall donations, it has led to increase in donations in the program the funds are solicited for with this program.
45. JCCF, Inc.	Charitable giving increases proportionately to the number of credits we are able to provide.
46. John W. Hereford Boys and Girls Clubs of Huntington	We see probably \$50,000-\$75,000 more a year due to NIP credits.
47. King's Daughters Child Care Center	We have regular donors to NIP each year. We also get one or two new donors each year. People would still donate with the credits as well - if I ran out.
48. Laotong Yoga, Inc.	Yes, in the first few years we existed NIP was vital to increase donations and fund our work.
49. Laurance Jones, III Childhood Language Center	The NIP tax credits have helped the CLC get through some tough times.
50. Legal Aid of West Virginia, Inc.	We have been able to almost double what would typically be low-dollar unsolicited or end-of-year gifts in some demographic groups of donors.
51. Lily's Place	In the past, yes. Some have based their giving on the amount of NIP credits they can receive.
52. Marvel Center, Inc	We have not fully begun advertising but feel it will increase giving.
53. Mason County Community Foundation, Inc.	New funds have been established because of the offering of NIP credits.
54. Milan Puskar Health Right	The amount of tax credits available based on the number of applicants has increased and every agency's amount has decreased. We have recently had

	two years of very minimal tax credits. We will be meeting with the NIP administrators to try and figure out what can be done.
55. Mountain Mission Inc.	The last two years the number of new donors requesting to purchase tax credits from our organization grew along with the dollar amount given from our existing donors.
56. Mylan Park Foundation	Yes, it brought new money into the organization
57. New River Community & Technical College Foundation, Inc.	Yes!
58. Nicholas County Community Foundation	I believe the use of the NIP credits has helped us to increase donor funds.
59. Oglebay Institute	We have seen donors make larger gifts when NIP tax credits are available.
60. Parkersburg Area Community Foundation	Our charitable giving increases each year due to donations received for tax credit purposes.
61. Parkersburg Art Center	Yes. Many new donors have come aboard since we have been receiving NIP credits.
62. PROACT, Inc.	The NIP credits definitely help us to provide more services to those in need with limited financial resources.
63. Randolph County Children's Advocacy Cener	Absolutely! We have a couple of annual donors that call and donate specifically because they can support our program AND get NIP credits.
64. Ranson Community Gardens	Our fundraising group is very small, but the NIP allocation has made a difference
65. Rape and Domestic Violence Information Center, Inc.	Awareness
66. REACHH-Family Resource Center	NIP credits are a great incentive for donations and help use fully utilize services.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	We would have less donated if we didn't have the credits, but this hasn't translated to donors who give for other reasons too
68. Ronald McDonald House Charities of Southern West Virginia	Through NIP tax credits, we are able to increase charitable giving to the families we serve. Our organization is able to help the families we serve with a free place to rest their heads, meals, hygiene products, laundry services, and much more.
69. Scott's Run Settlement House	Most donate to receive credits.
70. Seeing Hand Association	We have been given the same amount for many years. We normally run out before the beginning of the year
71. Shenandoah Community Health Foundation	The NIP Project gives our non-profit the opportunity for donors to receive a significant tax credit benefit with their contribution and has increased the amount of charitable donations that we have received.

72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	There is no question, the NIP credits are an incentive for increased (and early) giving.
74. Special Olympics West Virginia	Our organization has been having to secure both new donors and increase the level of giving among existing donors by using NIP tax credits
75. St. Mary's Medical Center Foundation, Inc.	Absolutely agree that we've increased giving.
76. TEAM for West Virginia Children, Inc.	It is an extra motivation to get tax credits.
77. The 1982 Foundation	No
78. The Children's Home of Wheeling, Inc.	I feel like having a set project that donors are giving to helps us increase our donations.
79. The Cortland Foundation	Yes, the people donating like the tax credits
80. The Education Alliance	Yes, annually.
81. The Religious Coalition for Community Renewal	When people know they can receive a tax credit, they are more applicable to donate.
82. The Salvation Army of Parkersburg	We have many donors who have increased their donation and between the federal charitable deduction and the WV tax credits it did not cost them any more money. Can't beat that.
83. United Way of Central West Virginia, Inc.	We absolutely use NIP credits to bring in new donors and increase our annual giving.
84. United Way of Monongalia and Preston Counties, Inc.	We will have a few new donors due to offering the incentive that will increase our charitable giving.
85. United Way of the River Cities	Yes. Some donors have gone above and beyond with their gifts to receive additional tax credits.
86. Upshur Cooperative Parish House, Inc.	Our increased NIP credits are being claimed quickly.
87. West Virginia CASA Association, Inc	NIP Credits have not increased our donor base. However, it is a value-added benefit for our donors.
88. West Virginia Fund for Law in the Public Interest	Helps our annual fund raising.
89. West Virginia Hall of Fame Inc.	Yes

90. West Virginia Humanities Council	Yes, the NIP program helps our organization tremendously as we have seen an increase in giving levels due to NIP tax credits.
91. West Virginia University Hospitals, Inc.	I'm not quite sure what you mean by this statement. We have added a few donors to our organization through NIP tax credits. It has increased the giving to the specific program that benefits from NIP tax credits. I don't think we'd receive as many donations
92. Westminster at Wade DBA Wade Center	Steady as she goes.
93. Wheeling Health Right	Anecdotally, yes, I would agree.
94. Wheeling Symphony society, Inc.	In FY15 and FY16, our charitable giving increased by \$15,000 and \$20,000 respectively because of the amount of tax credits we received (\$40,000). Since then, our NIP award has decreased, and we have had a decline in giving.
95. Woman's Choice Inc.	Yes, we have been able to use all our credits every year and I don't request more credits until I am secure with being able to use them.
96. WV Health Right, Inc.	This tax credit program has played a significant role in our ability to increase our donor base, which has led to more donations.
97. YMCA of Kanawha Valley	We have not increased charitable giving using NIP
98. Youth Health Service, Inc.	Our charitable giving has remained consistent with NIP.
99. Youth Services System, Inc.	With \$20,000 in credits, we double the credit to about \$40,000 in cash. What a gift!
100. YWCA Charleston	We see a significant increase of donation due to NIP tax credits.

SURVEY RESULTS:

QUESTION 8: Our organization has been able to increase charitable giving using NIP tax credits.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	61	29	3	3	3	99
Percentage of Responses	62%	29%	3%	3%	3%	100%

QUESTION: 9

Our organization has been able to increase our number of charitable donors through the use of NIP tax credits.

Organization	Response from survey
1. Active Southern West Virginia	Yes, the number of donors has increased.
2. Appalachian Children's Chorus	Our charitable donations through NIPS have been stable since our credits received has not changed over the years.
3. Appalachian Outreach, Inc.	People enjoy the ability to save some money on taxes through NIPS contributions. It helps us to help them. It is a great system.
4. ArtsLink Inc	Yes.
5. Beckley Area Foundation	With a limited number of tax credits, it is a challenge to increase the number of donors.
6. Berkeley Senior Services	This year, we were able to receive additional credits and issue them timely.
7. Big Brothers Big Sisters of the Tri-state	Our agency has some donors who only give through this incentive, so it is effective in gaining those dollars.
8. Brian's Safehouse, Inc.	Yes, it has expanded our donor base.
9. Burlington UM Family Services, Inc.	The majority of our program's donors started through the NIP.
10. Cabell Huntington Hospital Foundation, Inc.	Agree that we've increased donors from NIP. We could increase a lot more if we got more credits.
11. Carnegie Hall, Inc	Size of donation is impacted more than number of donors.
12. CASA of the Eastern Panhandle, Inc.	Every year we acquire several new donors due to the NIP tax credit incentive.
13. Catholic Charities West Virginia	NIP credit can be a way to bring in new donors to the organization.
14. Charleston Ballet, Inc.	We sometimes have an increase in the number of donors, but usually remains close to the same number of donors. Sometimes they are different individuals or businesses, depending on the timing of their contributions.
15. Children's Home Society	Yes, we have increased our donor base over the years due to NIP.
16. Christ's Kitchen and Food Pantry, Inc.	More donors who want to support local charitable organizations are contacting us to see if we have NIP tax credits available.
17. Clay Center for the Arts & Sciences of WV	The Clay Center has been able to use NIP tax credits to welcome a few new/recaptured donors to the organization each year.
18. Community Combined Ministries Inc	We have gained new donors because others shared about the NIP and our nonprofit was on the list having eligible tax credits available.

19. Concord University Foundation	We usually have the same individuals take advantage of NIP credits, so I don't think I'd say they help increase our donor number that much.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	A number of our NIP donors have been first time NIP donors for Cross Roads.
22. Davis Stuart, Inc.	NIP has brought new donors to our organization.
23. Daymark, Incorporated	Donors that have not given before call and ask if we have tax credits.
24. East End Resource Center	Over the years our fundraising has grown from a handful of churches to nearly 20 business and individual donors.
25. Easter Seal Rehabilitation Center	Again, we have been able to target those donors who would typically have not given
26. Ebenezer Medical Outreach, Inc.	Yes, we have been able to increase our charitable donors.
27. Faith Health Appalachia	Agree that we've increased donors from NIP. We could increase a lot more if we got more credits.
28. Faith in Action Caregivers, Inc.	We have increased donors when they cannot get tax credits from other agencies and then become repeat donors.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Same answer as the previous question asked.
30. Faith in Action of the River Cities	There are several of our donors who use the NIP tax credits, but they were already supporting our organization with their charitable donations.
31. Foundation for the Tri-State Community	Donors appreciate the tax credit. NIP has increased our number of donors.
32. Friends of WV Public Broadcasting	Not really because, again, our regular donors take them all. We do not get enough to solicit new donors.
33. Golden Girl Group Home	Not a whole lot but somewhat.
34. Goodwill Industries of KYOWVA Area, Inc.	There were none prior to NIP credits.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	We are only in our second year of using NIP tax credits, but it has brought in several new donors.
37. Harmony House, Inc	Same question as #8 - don't understand the difference in the question

38. Harrison County Child Abuse Task Force, Inc.	Yes, it is a good incentive to offer new donors.
39. Heart + Hand Outreach Ministries	Agree.
40. High Rocks Educational Corporation	I do believe that NIP is an incentive to give to our organization. But we have seen an overall decline in donations and will be working in 2024 to find additional ways to increase this funding source.
41. Hospice of Huntington, Inc.	I have donors who requests the tax credits, as well as new donors calling to inquire of the availability of our tax credits.
42. Hospice of Southern WV	We have increased the amount of donations.
43. House of the Carpenter	We have increased our donors, especially those who donate during the NIP period.
44. Humane Society of Parkersburg WV	This has allowed us to cultivate donors we may not have gotten otherwise.
45. JCCF, Inc.	Yes, we have organizations contact us each year to see if we have any credits available.
46. John W. Hereford Boys and Girls Clubs of Huntington	We have had donors call and ask if they can give in order to receive the NIP credits.
47. King's Daughters Child Care Center	I am a smaller nonprofit. I only apply for \$2500 - \$3500 each year. I have a smaller donor group that I solicit compared to other organizations.
48. Laotong Yoga, Inc.	Yes, people really do like the state tax credits.
49. Laurance Jones, III Childhood Language Center	We have been able to reach lots of new donors.
50. Legal Aid of West Virginia, Inc.	There are donors that only give to receive credits, so our number of donors is increased by the program as well.
51. Lily's Place	Yes, some will only give if they can receive NIP tax credits
52. Marvel Center, Inc	same as question 8
53. Mason County Community Foundation, Inc.	See the response for question 8
54. Milan Puskar Health Right	in the past, yes. Currently, no. I am a strong advocate for the program credits to go to basic needs first such as food, health care, opioid response, housing, etc. before going to cultural events and other types of programming.
55. Mountain Mission Inc.	Over the last two years our requests for tax credits have grown, however, we have had repeat donors that make large purchases of our credits
56. Mylan Park Foundation	At this point yes, but only 1 donor
57. New River Community & Technical College Foundation, Inc.	Yes!

58. Nicholas County Community Foundation	With the use of the NIP credits, more donors have started funds.
59. Oglebay Institute	Most of our donors giving through NIP are existing donors to the organization.
60. Parkersburg Area Community Foundation	We typically get a few new donors through the use of NIP tax credits.
61. Parkersburg Art Center	Many donors who first came to the Art Center seeking NIP credits are now supporting other Art Center programs.
62. PROACT, Inc.	We have been able to increase, somewhat, the number of donors to our organization.
63. Randolph County Children's Advocacy Cener	We have not found this to be so, but donors are happy to receive tax credits.
64. Ranson Community Gardens	This is similar to #8--every year we add a few new donors due to NIP.
65. Rape and Domestic Violence Information Center, Inc.	Yes, a slight increase
66. REACHH-Family Resource Center	We have been able to increase our donors and the program allows us to get our mission to more people.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Same answer as question #8. They only give for NIP
68. Ronald McDonald House Charities of Southern West Virginia	NIP has allowed our organization the opportunity to further connect, obtain, and maintain donor relationships. This gives our donors more opportunities for charitable giving throughout the year.
69. Scott's Run Settlement House	We have brought in additional gifts.
70. Seeing Hand Association	We have been given the same amount for many years.
71. Shenandoah Community Health Foundation	Each year we identify new donors who join established donors in supporting our projects and the needs of the patients who benefit from them. The benefit of the tax credits clearly does encourage donors.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	Unfortunately, we do not get a lot of credits. The credits we do get are taken pretty quickly by individuals that know about the credit. As a result, the takers of the credits are normally the same individuals.
74. Special Olympics West Virginia	Our organization has been able to obtain new donors because of the NIP tax credits... donors that we probably would not otherwise have been able to obtain

75. St. Mary's Medical Center Foundation, Inc.	Agree that we've increased donors from NIP. We could increase a lot more if we got more credits.
76. TEAM for West Virginia Children, Inc.	Probably not. These are folks who were likely to give to us anyway.
77. The 1982 Foundation	No
78. The Children's Home of Wheeling, Inc.	Some of our donors only give when getting the credit, so we would not receive their donation without the NIP credits
79. The Cortland Foundation	Yes, we have increased our pool of donors
80. The Education Alliance	Yes
81. The Religious Coalition for Community Renewal	Yes, each year we pick up some new contributors
82. The Salvation Army of Parkersburg	We have received new donors because of having the WV tax credits.
83. United Way of Central West Virginia, Inc.	United Way is always pleased to see our donor numbers increase. NIP credits can sometimes bring us new donors. And we often see donations increase because of the value of receiving NIP credits.
84. United Way of Monongalia and Preston Counties, Inc.	We anticipate a few new donors due to offering the incentive.
85. United Way of the River Cities	Yes
86. Upshur Cooperative Parish House, Inc.	We have added a few new donors, but most of our NIP donations are from returning donors.
87. West Virginia CASA Association, Inc	Yes. This is because we have actively sought donors and incentivize giving with Credits.
88. West Virginia Fund for Law in the Public Interest	Broadens our base
89. West Virginia Hall of Fame Inc.	Yes some
90. West Virginia Humanities Council	Our existing donors use all of the NIP tax credits we have available.
91. West Virginia University Hospitals, Inc.	Yes, we've gained a few donors this way. We'd gain more donors if we were able to receive more tax credits.

92. Westminster at Wade DBA Wade Center	Our regulars usually clean us out before the end of the year.
93. Wheeling Health Right	Yes, because they call to see if we have credits available. If not, they wait until we do.
94. Wheeling Symphony society, Inc.	In FY15 and FY16, our donor base increased significantly. Since then, we have had faithful donors who continue to give and have lost others.
95. Woman's Choice Inc.	Some of our NIP donors were previous ones who usually gave one-time gifts, but a few are new donors.
96. WV Health Right, Inc.	This tax credit program has played a significant role in increasing the donor base.
97. YMCA of Kanawha Valley	We have not increased donors.
98. Youth Health Service, Inc.	Not sure
99. Youth Services System, Inc.	We have many recurring donors with a few new ones each year through NIP tax credits
100. YWCA Charleston	We have seen a significant increase of donation due to NIP tax credits.

SURVEY RESULTS:

QUESTION 9: Our organization has been able to increase our number of charitable donors through the use of NIP tax credits.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	45	36	10	6	2	99
Percentage of Responses	46%	36%	10%	6%	2%	100%

QUESTION: 10

The NIP has helped increase collaboration and involvement among local businesses, individuals, and our organization.

Organization	Response from survey
1. Active Southern West Virginia	No valid data on this point.
2. Appalachian Children's Chorus	NIPS has been a valuable tool for our organization and has allowed us to establish good involvement with our donors.
3. Appalachian Outreach, Inc.	Now local businesses and individuals are able to receive a credit to help out during tax time so they sometimes will call and ask questions about how they can receive it. It opens a new pathway in the community.
4. ArtsLink Inc	Yes.
5. Beckley Area Foundation	Yes, there is collaboration among our donors, whether individuals of businesses, and the nonprofits we serve.
6. Berkeley Senior Services	Our donors are repeat donors.
7. Big Brothers Big Sisters of the Tri-state	N/A
8. Brian's Safehouse, Inc.	For sure. It has been a rallying point for those in the community because they feel like they're giving to a cause that rescues the needy in the community.
9. Burlington UM Family Services, Inc.	This is the role of our Public Relations Department.
10. Cabell Huntington Hospital Foundation, Inc.	Lots of work is happening behind the scenes.
11. Carnegie Hall, Inc	Haven't seen this.
12. CASA of the Eastern Panhandle, Inc.	NIP has helped increase collaboration and involvement among local businesses, individuals, and our organization.
13. Catholic Charities West Virginia	Unknown
14. Charleston Ballet, Inc.	I believe this is true.
15. Children's Home Society	Yes, as noted in question 8. Very much so.
16. Christ's Kitchen and Food Pantry, Inc.	More donors are learning about the services we are providing to our clients and their basic needs.
17. Clay Center for the Arts & Sciences of WV	NIP has allowed the Clay Center to strengthen its relationship with school administrators and the individuals who support the funded project.
18. Community Combined Ministries Inc	Many of our individual donors give all that they can monthly, which is normally 20 dollars a month. However, they are excited to share our flyers

	regarding the NIP with the businesses they work with and other individuals. It is a great way for them to help
19. Concord University Foundation	We have not collaborated with anyone regarding NIP.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	As mentioned earlier, I have not seen much business involvement.
22. Davis Stuart, Inc.	I do not have any experience with this particular aspect that I can recollect.
23. Daymark, Incorporated	We have used it as a fund-raising tool only.
24. East End Resource Center	I don't think the NIP program has had any effect on collaboration between businesses and individuals who support our organization.
25. Easter Seal Rehabilitation Center	No opinion.
26. Ebenezer Medical Outreach, Inc.	Yes, it helps to increase local residents to give in WV.
27. Faith Health Appalachia	Lots of work is happening behind the scenes.
28. Faith in Action Caregivers, Inc.	I don't see collaboration in our area.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Yes, for individuals. Once they become donors via the NIP credits, they come to learn more about us and often end up becoming program volunteers and annual donors.
30. Faith in Action of the River Cities	I am not personally aware of any increased collaboration and involvement among these groups.
31. Foundation for the Tri-State Community	NIP has significantly increased our pool of charitable dollars with which we are able to collaborate with others.
32. Friends of WV Public Broadcasting	Not sure what you're asking. Again, we only deal with individuals, not businesses
33. Golden Girl Group Home	This hasn't really happened.
34. Goodwill Industries of KYOWVA Area, Inc.	NIP helps us meet the needs of local persons and we do so by working together to eliminate duplicate efforts among other organizations to get the most "bang for the buck."
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Have not seen a lot of new collaboration as of yet.

37. Harmony House, Inc	No comment
38. Harrison County Child Abuse Task Force, Inc.	Unsure of this.
39. Heart + Hand Outreach Ministries	It has become much more understood and popular over the past couple of years.
40. High Rocks Educational Corporation	I agree.
41. Hospice of Huntington, Inc.	I can appreciate the collaboration between businesses, individuals, and our organization.
42. Hospice of Southern WV	There is no way to directly link collaboration to NIP.
43. House of the Carpenter	Collaboration has been strong among the non-profits and the community. NIP has helped in funding but has not increased the collaborations that are already in place.
44. Humane Society of Parkersburg WV	This program is important for so many organizations within the state.
45. JCCF, Inc.	Yes, through the Make our Impact program we were able to collaborate with 13 non-profits to increase their charitable donations this year.
46. John W. Hereford Boys and Girls Clubs of Huntington	We have established relationships with businesses looking to get NIP credits.
47. King's Daughters Child Care Center	I have one business that reaches out to me annually to make sure they can take advantage of the tax credits. It's great partnership.
48. Laotong Yoga, Inc.	Especially when our founder, Sue Julian, was running the NIP aspect, she was particularly good at finding NIP donors. I am new at it but enjoying the challenge.
49. Laurance Jones, III Childhood Language Center	Because it's a requirement for the program, it pushes us to think outside of the box.
50. Legal Aid of West Virginia, Inc.	I actually would say NIP creates competition among nonprofits, which is not really a problem, but I would say that contributes to a lack of collaboration. Most of our partner organizations are other nonprofits who want to get and use NIP credits, too.
51. Lily's Place	Yes, some people have gotten to know us through their NIP donations
52. Marvel Center, Inc	We do not yet know.
53. Mason County Community Foundation, Inc.	Local businesses or organizations have increased donations after being made aware of credits.
54. Milan Puskar Health Right	Not at this time.
55. Mountain Mission Inc.	We are seeing this collaboration grow each year.

56. Mylan Park Foundation	Not yet with this being only our second year - this is a goal we are working towards
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	Collaboration has become a key component of our efforts, and the NIP program is a large part of that team work!
59. Oglebay Institute	NIP donations have supported programs that involve collaboration and involvement among these parties.
60. Parkersburg Area Community Foundation	Donors who give for tax purposes are often involved with the Foundation on multiple levels.
61. Parkersburg Art Center	This one is hard to quantify, but I believe it to be true. The Nip program is an effective bridge between donors of all sorts, and our non-profit organizations.
62. PROACT, Inc.	I have not seen a great deal of increased collaboration based upon NIP usage.
63. Randolph County Children's Advocacy Cener	I do not have an opinion on this.
64. Ranson Community Gardens	We have not leveraged this as well we should.
65. Rape and Domestic Violence Information Center, Inc.	Our implemented project has been very successful through our community partners.
66. REACHH-Family Resource Center	Once they know more about how the money will be used the more they can get involved.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	We have made a few new collaborators because of NIP projects
68. Ronald McDonald House Charities of Southern West Virginia	NIP has helped increase collaboration and involvement among local businesses, individuals, and our organization. The program is designed to connect donors with organizations. Within our own organization, we see more donor involvement.
69. Scott's Run Settlement House	Somewhat
70. Seeing Hand Association	We haven't had much new Collaboration
71. Shenandoah Community Health Foundation	Our community has a history of collaboration among the business community, individuals, and non-profit organizations. Shenandoah Community Health Foundation's participation in the NIP program has increased mutual collaboration and involvement.
72. Shepherd's Center of Greenbrier Valley	0

73. Shepherdstown Day Care, Inc.	Being part of the program allows us to reach out to the community. In the few years that we received a larger credit, we were able to reach out.
74. Special Olympics West Virginia	NIP has helped our organization secure new donors who have then also become more engaged with our general programming
75. St. Mary's Medical Center Foundation, Inc.	Lots of work is happening behind the scenes.
76. TEAM for West Virginia Children, Inc.	Not sure how that is supposed to happen.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	I agree
79. The Cortland Foundation	I don't believe many local businesses know of this opportunity
80. The Education Alliance	Provides needed funding to enable capacity building.
81. The Religious Coalition for Community Renewal	NIP is discussed with our contacts, and we share success stories.
82. The Salvation Army of Parkersburg	It has definitely helped build a relationship between all the entities involved.
83. United Way of Central West Virginia, Inc.	I do think businesses see the value of NIP credits. I believe they also realize that if we are granted NIP credits that we have been vetted by the state and are worthy of their donation.
84. United Way of Monongalia and Preston Counties, Inc.	We were certainly able to reach out to new businesses and individuals since we had the credit.
85. United Way of the River Cities	In addition to individuals, we actually see more collaboration with other nonprofits
86. Upshur Cooperative Parish House, Inc.	NIP provides benefits in many ways.
87. West Virginia CASA Association, Inc	For one company, yes.
88. West Virginia Fund for Law in the Public Interest	No experience with this.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Possibly somewhat, but not sure.

91. West Virginia University Hospitals, Inc.	I think our program would still collaborate with others even without the tax credits.
92. Westminster at Wade DBA Wade Center	NIP donors who are Board members have increased their involvement.
93. Wheeling Health Right	I would say the NIP Program provides donors with an added incentive for giving. They want to maximize their tax benefits in WV as they do with Federal tax benefits.
94. Wheeling Symphony society, Inc.	Without our partnerships with local non-profits and individuals, our project could not be successful. We depend on many other organizations serving children and families in poverty neighborhoods to work together with us.
95. Woman's Choice Inc.	I believe it has but more exposure is necessary instead of depending on these entities doing a search.
96. WV Health Right, Inc.	Our collaborative partners with respect to the community has increased because of the NIP program.
97. YMCA of Kanawha Valley	I have not had that experience.
98. Youth Health Service, Inc.	Not sure
99. Youth Services System, Inc.	We work together as nonprofits to support those in need. This is just another way to support the good work in our state.
100. YWCA Charleston	Having NIP tax credits helps us be more involved in the community and gives us an opportunity to build new partnerships.

SURVEY RESULTS:

QUESTION 10: The NIP has helped increase collaboration and involvement among local businesses, individuals, and our organization.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	32	23	30	13	1	99
Percentage of Responses	33%	23%	30%	13%	1%	100%

QUESTION: 11

Donations to our organization through NIP tax credits are crucial to the work our organization performs.

Organization	Response from survey
1. Active Southern West Virginia	All donations are crucial to the work we do.
2. Appalachian Children's Chorus	Our organization counts on the revenue we generate each year from NIPS. Without it, we would have difficulty meeting the needs of the youth we serve in our programs.
3. Appalachian Outreach, Inc.	Every bit that our organization receives is so important. Not only does it benefit the person receiving the voucher with taxes, but it makes the donations so much larger in amounts that we haven't received before.
4. ArtsLink Inc	The donations generated by the lure of NIP credits are crucial.
5. Beckley Area Foundation	As a community foundation, it allows us to bring additional funds to the non-profit organizations in our service area.
6. Berkeley Senior Services	Credits from this year were used to offset a grant that has been received in the past, however, was not received this year.
7. Big Brothers Big Sisters of the Tri-state	NIP tax credits are essential to our operation.
8. Brian's Safehouse, Inc.	It is essential.
9. Burlington UM Family Services, Inc.	We rely on these donations every year to expand the services that we offer to the community.
10. Cabell Huntington Hospital Foundation, Inc.	Really helps make our programs work
11. Carnegie Hall, Inc	Absolutely.
12. CASA of the Eastern Panhandle, Inc.	Donations through NIP tax credits is crucial to providing emergency support to the kinship families, children, and youth of the Eastern Panhandle.
13. Catholic Charities West Virginia	CCWV sustains its programs through a variety of sources, including donations. CCWV is grateful for all support received.
14. Charleston Ballet, Inc.	Yes ... this is important to our work.
15. Children's Home Society	Oh, my goodness yes, regardless of the number of credits we get we know we can double that or more.
16. Christ's Kitchen and Food Pantry, Inc.	NIP tax credits provide a great incentive to attract larger donations to allow our organization to effectively meet the needs of our clients.
17. Clay Center for the Arts & Sciences of WV	NIP tax credits are issued to donors who support the Clay Center's general operations. These gifts are the lifeblood of the organization and ensure the Center's ability to fulfill its mission.
18. Community Combined Ministries Inc	As I have stated and will continue to state, the NIP is a huge blessing to our ministry!

19. Concord University Foundation	The NIP credits definitely make a difference in the work we do as some donors only donate if they can get NIP credits.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	NIP donations account for a significant part of our yearly budget for our EWYL program.
22. Davis Stuart, Inc.	NIP donations are crucial to the work that we do because the funds go towards programming that is not eligible for reimbursement through our contractual service agreement with WV DHHR.
23. Daymark, Incorporated	We list the NIP tax credits as a funding source even though it is more of a tool.
24. East End Resource Center	NIP is a major source of fundraising for us.
25. Easter Seal Rehabilitation Center	We rely on the philanthropy of the community to subsidize our services.
26. Ebenezer Medical Outreach, Inc.	It is a direct benefit.
27. Faith Health Appalachia	Really helps make our programs work
28. Faith in Action Caregivers, Inc.	Tax credits help to increase revenue and bring in new donors which is how we sustain our agency.
29. Faith in Action of the Greater Kanawha Valley, Inc.	The ability to leverage these credits has become a vital piece of our donation's growth.
30. Faith in Action of the River Cities	Any donations and NIP tax credits are extremely crucial to the work our organization performs. We rely on these donations and NIP tax credits to do what we do!
31. Foundation for the Tri-State Community	Our grants to NIP eligible projects has greatly increased our available grant funds.
32. Friends of WV Public Broadcasting	Particularly for education projects directed to underserved or marginal communities.
33. Golden Girl Group Home	Very important and crucial to the work we perform.
34. Goodwill Industries of KYOWVA Area, Inc.	The NIP donations go directly toward our job training and financial education programs.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	These donations are used for programmatic costs to fulfill our mission.

37. Harmony House, Inc	The NIP certainly helps with charitable giving to Harmony House.
38. Harrison County Child Abuse Task Force, Inc.	We do rely on our NIP credits.
39. Heart + Hand Outreach Ministries	This is an integral part of our yearly budget, and we depend on these credits!
40. High Rocks Educational Corporation	This year specifically, we are relying on the success of this program.
41. Hospice of Huntington, Inc.	The NIP tax credits generate donations and donations are crucial to provide the services for our patients and their families. We as a non-profit rely on the strength of our donor base.
42. Hospice of Southern WV	The donations made through NIP are vital to our bereavement program.
43. House of the Carpenter	Currently, we are serving hundreds of children/youths every week. Food costs, transportation, materials and staffing costs are all increasing. NIP funds help with these essential costs. Without the support, all the programs would struggle.
44. Humane Society of Parkersburg WV	These donations are critical to our low-income spay/neuter program.
45. JCCF, Inc.	This is a valuable tool that we use to solicit donations for our grant programs.
46. John W. Hereford Boys and Girls Clubs of Huntington	It helps us raise more money, which expands the services we are able to offer.
47. King's Daughters Child Care Center	I do not apply for a large amount of tax credits mainly because my donor base is smaller. Grants and other funding are a large piece of our budget.
48. Laotong Yoga, Inc.	YES, we would not have been able to be financially sound as quickly as we were, when we started 10 years ago. NIP is vital to implementing our vision and mission.
49. Laurance Jones, III Childhood Language Center	More than you will ever know.
50. Legal Aid of West Virginia, Inc.	With proposed cuts to funding that fuels our work, in conjunction with cuts we have already experienced since 2020, the dollars NIP allows us to add to our budget are imperative and help prevent elimination of positions and services.
51. Lily's Place	With some donations relying heavily on NIP tax credit availability, and our organizations relying heavily on donations, NIP credits are crucial
52. Marvel Center, Inc	Our business would not exist without donations.
53. Mason County Community Foundation, Inc.	Donations help us to support local needs, thus keeping our community aware of our organization and what it provides for the area.
54. Milan Puskar Health Right	Yes, donations through NIP are crucial to our work.

55. Mountain Mission Inc.	One hundred percent goes directly to our programs in order to extend our programs.
56. Mylan Park Foundation	Although these are important funds, very small at this point to our overall budget
57. New River Community & Technical College Foundation, Inc.	Yes!
58. Nicholas County Community Foundation	The NIP program has helped us to start and grow many funds that would not have grown as quickly or even come to fruition.
59. Oglebay Institute	For the programs these donations support, absolutely yes. This support is crucial.
60. Parkersburg Area Community Foundation	Donations received through NIP tax credits help increase the charitable giving of Foundation, particularly for projects/programs that support low-income individuals.
61. Parkersburg Art Center	Yes indeed! The NIP program allows us to carry out programming that we would be unable to do otherwise. For example, participation in our low-cost Senior art program has grown by leaps and bounds. This would not have been possible without NIP.
62. PROACT, Inc.	While we generally receive more donations from other events, NIP has been a great help to our organization.
63. Randolph County Children's Advocacy Cener	Without the additional funds we receive through NIP, our programing would see the impact in our budget.
64. Ranson Community Gardens	NIP typically makes up 15-20% of our individual donations each year.
65. Rape and Domestic Violence Information Center, Inc.	It's very helpful
66. REACHH-Family Resource Center	We have used the credits to improve and supply our Food and Supply pantry which has been vital since we continue to see a growth in need.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Since the program was changed to be directed towards emergency needs, this is no longer true. We get less tax credits than we used to since this was changed. Our work tries to break the poverty cycle, where the new directives seem to be more emergency need based.
68. Ronald McDonald House Charities of Southern West Virginia	Donations to our organization through NIP tax credits are absolutely crucial to the work our organization performs. These donations help us secure the funds we need yearly for our daily operational costs; without them we would have to find different strategies.
69. Scott's Run Settlement House	Absolutely critical.
70. Seeing Hand Association	The money we get with NIP credits helps our educational programs tremendously.

71. Shenandoah Community Health Foundation	Donations to our foundation through NIP tax credits have been critical in furthering the mission of the foundation and in providing direct health and wellness-related benefits to the significant number of low-income patients served by the Community Health
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	I'm not sure about the crucial. We have been around helping families for 50 years. The NIP program is an important part of our fund-raising efforts, but it would (I hope) continue without the NIP program.
74. Special Olympics West Virginia	NIP tax credits allow us to obtain and/or retain donors - both of which are extremely important to carrying out our mission
75. St. Mary's Medical Center Foundation, Inc.	Really helps make our programs work
76. TEAM for West Virginia Children, Inc.	Though our agency is mostly funded through grant funding, donations fill in the holes of our budget for use as unrestricted dollars.
77. The 1982 Foundation	n/a
78. The Children's Home of Wheeling, Inc.	With this funding we are able to provide funding for special projects that we may not otherwise be able to fund on our own
79. The Cortland Foundation	We could continue without the NIP tax credits; it does add extra income for us
80. The Education Alliance	It's imperative to be included in an acknowledged group of non-profits who qualify for NIP tax credits to attract donor support.
81. The Religious Coalition for Community Renewal	We would not be able to perform all the services we do without the donations.
82. The Salvation Army of Parkersburg	Absolutely, as I said in a previous comment, July-October are very dry for us regarding donations. This program has helped us tremendously in generating income in September & October.
83. United Way of Central West Virginia, Inc.	NIP is absolutely crucial to continuing our work at this level. Donors are fewer in number and many nonprofits are struggling. Those of us fortunate enough to receive NIP credits have better retention with our donor base.
84. United Way of Monongalia and Preston Counties, Inc.	There is definitely a huge benefit to having the credits available to support our work.
85. United Way of the River Cities	It may not seem like much, but that extra couple thousand dollars donated in order to receive NIP tax credits is critical to provide direct services to those in poverty.
86. Upshur Cooperative Parish House, Inc.	These additional funds are vital to scale-up and expand programming to meet community need.

87. West Virginia CASA Association, Inc	Our organization's budget does not rely on NIP Credits as the amount is always uncertain until after the start of our FY. However, it is helpful for us to include a low amount placeholder in our budget.
88. West Virginia Fund for Law in the Public Interest	This is a key to accomplishing our goals.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Absolutely crucial to our organization.
91. West Virginia University Hospitals, Inc.	It is crucial to the specific program that benefits from the NIP tax credit program.
92. Westminster at Wade DBA Wade Center	We count on these end-of-year funds.
93. Wheeling Health Right	Definitely. We value every donation, and the NIP Program definitely helps to attract larger gifts.
94. Wheeling Symphony society, Inc.	NIP tax credits bring larger donations than would be given without this opportunity. We would not be able to serve as many children and families if we had fewer gifts.
95. Woman's Choice Inc.	Yes, it allows us to take on projects serving the community that we would have been unable to do otherwise.
96. WV Health Right, Inc.	Being that we rely heavily on grants, fundraisers, and donations, it is critical that this program is available to incentivize donations.
97. YMCA of Kanawha Valley	All donations are crucial to our work.
98. Youth Health Service, Inc.	We raise funds for an expensive, non-reimbursable part of our program.
99. Youth Services System, Inc.	Tax credits help two-fold. First, financially with the donations and secondly, educating the community about our programs and services.
100. YWCA Charleston	The money we get through NIP donations is crucial for the people that we serve.

SURVEY RESULTS:

QUESTION 11: Donations to our organization through NIP tax credits are crucial to the work our organization performs.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	79	15	1	4	0	99
Percentage of Responses	80%	15%	1%	4%	0%	100%

QUESTION: 12

If additional tax credits were available, West Virginia citizens could be better served.

Organization	Response from survey
1. Active Southern West Virginia	As long as there are donors to use them.
2. Appalachian Children's Chorus	We could definitely serve more West Virginia children if additional tax credits were available.
3. Appalachian Outreach, Inc.	Absolutely, many people look for tax credits towards the end of the year, and the NIPS grant comes to help right on time.
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	More tax credits would help us serve more organizations. WV citizens would have the incentive to donate to quality programs that improve the quality of life in our communities.
6. Berkeley Senior Services	Many organizations could benefit from more credits.
7. Big Brothers Big Sisters of the Tri-state	I have requests for credits each year I am not able to fulfill.
8. Brian's Safehouse, Inc.	We could further expand our reach into the community because of additional funding. Other organizations would experience the same phenomenon.
9. Burlington UM Family Services, Inc.	I feel as though the donor population would increase with an increased availability of tax credit, thus improving expansion of services.
10. Cabell Huntington Hospital Foundation, Inc.	YES - more NIP credits need to be issued. This is effective use of state resources.
11. Carnegie Hall, Inc	Absolutely.
12. CASA of the Eastern Panhandle, Inc.	Since the pandemic, West Virginia citizens have relied heavily on non-profit associations for assistance and guidance during emergency situations.
13. Catholic Charities West Virginia	Additional tax credits would mean additional donations to our organization and those donations would help us to better serve West Virginia citizens.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes, last year we cared for or supported over 15,000 children and families in some fashion. The need is great, especially in more rural areas.
16. Christ's Kitchen and Food Pantry, Inc.	Yes, last year we cared for or supported over 15,000 children and families in some fashion. The need is great, especially in more rural areas.
17. Clay Center for the Arts & Sciences of WV	Additional tax credits would allow the Clay Center to expand its "Adopt-a-School" program, enabling the organization to bring more students to the Center at no cost to the school.
18. Community Combined Ministries Inc	I guess it would depend on the area of WV as to which you live. If a smaller nonprofit would have to "compete" with many others that have NIP credits to use it might be harder for that smaller nonprofit to get theirs used over the bigger nonprofits.

19. Concord University Foundation	Tax credits are a great incentive for WV residents to make charitable contributions.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	Nonprofits rely so heavily on donors to make our programs possible. Increased donations allow for more citizens to be better served.
22. Davis Stuart, Inc.	The work of nonprofits in WV is integral to the communities that they serve. There would be major gaps in critical service sectors if not for nonprofits.
23. Daymark, Incorporated	Although sometimes it is a hard sell for the reasons listed above, yes. WV citizens could be better served with more tax credits.
24. East End Resource Center	We have too many service organizations vying for too few resources.
25. Easter Seal Rehabilitation Center	Yes, the more credits available, the more donations would be received.
26. Ebenezer Medical Outreach, Inc.	It would provide more opportunity for local nonprofits.
27. Faith Health Appalachia	YES - more NIP credits need to be issued. This is effective use of state resources.
28. Faith in Action Caregivers, Inc.	Adding tax credits adds revenue for agencies to be able to sustain their work.
29. Faith in Action of the Greater Kanawha Valley, Inc.	More money to viable nonprofits doing meaningful work would benefit more WV citizens in need
30. Faith in Action of the River Cities	I believe additional tax credits would better serve the citizens of West Virginia.
31. Foundation for the Tri-State Community	Absolutely! The good we are able to do will be multiplied as we build more NIP eligible funds.
32. Friends of WV Public Broadcasting	We could use three times the amount we receive.
33. Golden Girl Group Home	Yes, because they would pay less taxes.
34. Goodwill Industries of KYOWVA Area, Inc.	More citizens could be helped with additional monies and new applicants for the tax credits.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Yes, because more agencies would receive tax credits or have more credits available to them.
37. Harmony House, Inc	Absolutely

38. Harrison County Child Abuse Task Force, Inc.	I agree with this statement.
39. Heart + Hand Outreach Ministries	Yes, yes and yes! We could issue at least double the amount we currently receive with no hesitation!
40. High Rocks Educational Corporation	I believe that High Rocks has the capacity to distribute more and that other organizations could do the same.
41. Hospice of Huntington, Inc.	Absolutely! Any tax credit benefits to our WV tax payers should be pursued by our legislators.
42. Hospice of Southern WV	Yes, we could increase the services.
43. House of the Carpenter	Unmet needs throughout WV continue to increase. Our food pantry usage alone is up nearly 40% from last year. Additional funds would allow us to not only serve more people but allow us to serve them better such as providing more food.
44. Humane Society of Parkersburg WV	I think the programs funded by organizations that receive tax credits will benefit West Virginia in general.
45. JCCF, Inc.	More tax credits mean more donations and the ability to expand our programs.
46. John W. Hereford Boys and Girls Clubs of Huntington	The Boys and Girls Clubs of Huntington could definitely use more credits. We have gotten \$75,000 in years past and never had a problem using them all.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	YES, we would be happy to be able to distribute more state tax credits through the NIP program.
49. Laurance Jones, III Childhood Language Center	We would be able to accept more donations and treat more children.
50. Legal Aid of West Virginia, Inc.	West Virginia is a state with wonderful organizations serving residents with many challenges, but we do not have a lot of wealth. Programs like NIP allow nonprofit organizations to offer donors a financial benefit, as well as a social services benefit.
51. Lily's Place	Yes. This would increase our giving, which would increase the services we could provide.
52. Marvel Center, Inc	Additional tax credits would be a wonderful opportunity for many nonprofits.
53. Mason County Community Foundation, Inc.	The needs of community could be better served if more credits were available.
54. Milan Puskar Health Right	Yes!
55. Mountain Mission Inc.	Every year we receive calls from donors looking to purchase credits and they are not able to find agencies that still have them available.
56. Mylan Park Foundation	More donations would occur - i.e. people are looking for tax credits for WV & federal

57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	Tax credits are a win for everyone.
59. Oglebay Institute	One of the programs our NIP donations support is summer camp scholarships. Our current funding only covers about 50% of the need demonstrated on applications. Assuming that additional credits would lead to additional donations
60. Parkersburg Area Community Foundation	We always exhaust the tax credit available. If more tax credits were available, we would be able to raise more money and, therefore, provide a greater level of funding for those in need.
61. Parkersburg Art Center	I wish there were a box I could check that was even stronger than "strongly agree!" The NIP program is the best thing to come along in a long time. It makes it possible for us to expand our services to those who are underserved.
62. PROACT, Inc.	I think additional tax credits would be a good idea and is generally a good incentive.
63. Randolph County Children's Advocacy Cener	For sure!!!
64. Ranson Community Gardens	This is an excellent program and I think any additional credits would benefit both the nonprofit and the general public.
65. Rape and Domestic Violence Information Center, Inc.	Not necessarily. The minimum donation is \$500.
66. REACHH-Family Resource Center	Additional credits for less than \$500 would help.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	If more was available and they were more easily given to non-direct needs, emergency needs, WV could be better served. Organizations that try to break the poverty cycle through education should be thought of as just as important.
68. Ronald McDonald House Charities of Southern West Virginia	Additional tax credits, would give nonprofits and donors a chance to help more people in the state.
69. Scott's Run Settlement House	We could use more.
70. Seeing Hand Association	Yes, if there were more tax credits available it could help serve the needs of the community.
71. Shenandoah Community Health Foundation	With increased awareness of the impact of Social Determinants of Health and the well-documented needs of low-income WV citizens, it is evident that an increase in funding to support the issuance of additional tax credits would increase the capacity of state donors.

72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	We have never received the number of NIP credits we think we can use. Having more credits would help our organization serve the families in need.
74. Special Olympics West Virginia	Most, if not all, nonprofit organizations could do even more beneficial work and have a broader impact if more funding was available... and more tax credits would result in more revenue and more programming for more citizens
75. St. Mary's Medical Center Foundation, Inc.	YES - more NIP credits need to be issued. This is good use of state resources.
76. TEAM for West Virginia Children, Inc.	The more encouragement donors receive to make charitable giving, the better off we all are.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	If there are people looking for credits and there are none available, then I feel that increasing them would help
79. The Cortland Foundation	I would hope organizations would take advantage of the program to benefit their projects.
80. The Education Alliance	Yes!
81. The Religious Coalition for Community Renewal	Of course, the more funding, the better we can serve.
82. The Salvation Army of Parkersburg	Every year we get requests for many more than we have. While we are happy to share and glad to see so many new agencies applying, we also know that will reduce the availability of the credits.
83. United Way of Central West Virginia, Inc.	YES! We would love to see the number of credits distributed to nonprofits increased.
84. United Way of Monongalia and Preston Counties, Inc.	More credit could be the incentive needed for individuals and businesses to give. Thus bringing in more dollars to serve the community.
85. United Way of the River Cities	Yes. It would provide more incentive to those who are already giving to give a little more.
86. Upshur Cooperative Parish House, Inc.	Funding raised we raise through NIP goes to direct outreach.
87. West Virginia CASA Association, Inc	Yes, I think so.
88. West Virginia Fund for Law in the Public Interest	More tax credits serve to promote better non-profit leadership.

89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Yes, we would be able to leverage more donors to support additional programming to low-income citizens.
91. West Virginia University Hospitals, Inc.	I think if more tax credits were available, it would increase the amount that individuals/businesses would donate which thus could increase the programs that nonprofits offer to help more WV citizens.
92. Westminster at Wade DBA Wade Center	Yes, yes, yes.
93. Wheeling Health Right	For sure! Since WV doesn't offer charitable tax deductions, this program is the next best thing.
94. Wheeling Symphony society, Inc.	Since NIP awards to our organizations have decreased since FY16, we have had to limit the number of services provided to children in after school programs. We would be able to serve more children with more services with additional tax credits.
95. Woman's Choice Inc.	This just makes sense, but again, exposure of the program is the key, I believe.
96. WV Health Right, Inc.	I wholeheartedly agree with this statement.
97. YMCA of Kanawha Valley	Last year, we had 143 donors who gave in excess of \$1,000 and we were allocated \$2,500 total in NIP credits. This makes it challenging to determine who gets them.
98. Youth Health Service, Inc.	Not sure...tax credits are great, but if folks don't donate for them it doesn't matter.
99. Youth Services System, Inc.	If we had more tax credits to offer, we would have a larger income to operate more or better programs. NIP credits fill more than just the monetary gap. It keeps the money in the state, and we are better off.
100. YWCA Charleston	The more money we put into our communities the better the people of WV will be served.

SURVEY RESULTS:

QUESTION 12: If additional tax credits were available, West Virginia citizens could be better served.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	85	12	1	1	0	99
Percentage of Responses	86%	12%	1%	1%	0%	100%

QUESTION: 13

If additional tax credits were available, the number of donors and the amount of charitable giving would rise.

Organization	Response from survey
1. Active Southern West Virginia	We have not been in this program long enough to give an accurate statement here.
2. Appalachian Children's Chorus	We regularly receive requests for NIPS credits after we have exhausted our annual allotment of NIPS credits.
3. Appalachian Outreach, Inc.	Absolutely. The amount increases because they are able to use the tax credit.
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	Tax credits are a great incentive to support charitable giving and improves lives across the state.
6. Berkeley Senior Services	Within reason, however, our agency could have given more credits before December 31, 2023. After the beginning of the year, it tends to be more difficult to issue the credits.
7. Big Brothers Big Sisters of the Tri-state	I have requests for credits each year I am not able to fulfill.
8. Brian's Safehouse, Inc.	We have more requests for NIP credits than we have funds, always. This year all our credits were accounted for before the end of October.
9. Burlington UM Family Services, Inc.	I feel as though donor population would increase with an increased availability of tax credits.
10. Cabell Huntington Hospital Foundation, Inc.	Absolutely true. Organizations that know how to cultivate donors and serve people know how to make these credits work.
11. Carnegie Hall, Inc	Absolutely.
12. CASA of the Eastern Panhandle, Inc.	Donors frequently seek and request NIP credits when providing their charitable gift.
13. Catholic Charities West Virginia	We use all of the credits given to us. Additional credits would increase our charitable giving.
14. Charleston Ballet, Inc.	I believe this would increase the charitable gifts.
15. Children's Home Society	I definitely think so, we always have folks call at the end of December and we don't have any left, I expect that is true of other non-profits as well.
16. Christ's Kitchen and Food Pantry, Inc.	As long as the donor population becomes more aware of the NIP tax credit program, they will have the incentive to give more.
17. Clay Center for the Arts & Sciences of WV	While grateful for the amount of tax credits awarded, the Center has to be very intentional about the credits issued to donors. If more credits were available, we'd be able to issue more credits to more donors and increase the amount of donations received
18. Community Combined Ministries Inc	As stated above I am unsure. I feel so many are worried over our economy and our nation. It would be wonderful to have the option but also could hurt the nonprofit if all credits were not used.

19. Concord University Foundation	I'm sure more donors would donate more dollars if more credits were available.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	Based on the number of and amount of the NIP donations that we receive, I strongly agree.
22. Davis Stuart, Inc.	We usually have inquiries about NIP credits after we have exhausted our allotted amount, so I do believe that there is capacity for more tax credits in the state program.
23. Daymark, Incorporated	I think if the amount needed to give were lowered more donors would take advantage.
24. East End Resource Center	While it's hard to predict, it seems that increasing the amount of tax credits available would increase the number and amount of donations. When our NIP award was doubled, we were able to double our donations.
25. Easter Seal Rehabilitation Center	Yes, more donors would take advantage of the program.
26. Ebenezer Medical Outreach, Inc.	Yes, it would.
27. Faith Health Appalachia	Absolutely true. Organizations that know how to cultivate donors and serve people know how to make these credits work.
28. Faith in Action Caregivers, Inc.	Promoting tax credits has helped our agency bring in new donors.
29. Faith in Action of the Greater Kanawha Valley, Inc.	?
30. Faith in Action of the River Cities	Additional tax credits would seem very likely to help the number of donors increase.
31. Foundation for the Tri-State Community	Each year, we have more requests for credits than we can provide.
32. Friends of WV Public Broadcasting	Yes, yes, yes!
33. Golden Girl Group Home	More like it would better serve the donors I already have.
34. Goodwill Industries of KYOWVA Area, Inc.	Completely.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	I would hope so

37. Harmony House, Inc	Yes, I have individuals who did not donate because we issued all credits.
38. Harrison County Child Abuse Task Force, Inc.	I believe so.
39. Heart + Hand Outreach Ministries	I strongly agree!
40. High Rocks Educational Corporation	Donors do enjoy getting the added value of this program.
41. Hospice of Huntington, Inc.	I believe if more are available more donations would increase.
42. Hospice of Southern WV	Yes, it is believed additional donations would be received.
43. House of the Carpenter	I believe the number of donors and the amount donated would rise if additional funding was made available.
44. Humane Society of Parkersburg WV	I do think tax credits would increase charitable giving but am not sure that the number of donors would increase.
45. JCCF, Inc.	Absolutely the more donors we have the larger amounts of donations help us expand our programs.
46. John W. Hereford Boys and Girls Clubs of Huntington	We always have donors call looking for credits that we have to turn away because we have used all of them already.
47. King's Daughters Child Care Center	Most organizations that I work with are able to use their tax credits easy.
48. Laotong Yoga, Inc.	YES, people love this program, and it does increase their donations for nonprofits in WV
49. Laurance Jones, III Childhood Language Center	The incentive to give is much larger with NIP tax credits.
50. Legal Aid of West Virginia, Inc.	I believe most organizations do not have problems distributing NIP credits, and applicants would continue to rise, meaning more donors from groups that have yet to be tapped.
51. Lily's Place	Yes. People who base their donations of the availability of NIP tax credits would give or give more to our organization
52. Marvel Center, Inc	Totally agree with this statement.
53. Mason County Community Foundation, Inc.	Our organization would be able to serve more needs in the community.
54. Milan Puskar Health Right	Yes, there is no question this would be the case.
55. Mountain Mission Inc.	I agree.
56. Mylan Park Foundation	Yes

57. New River Community & Technical College Foundation, Inc.	I would think so.
58. Nicholas County Community Foundation	As we continue to receive more NIP credits, we continue to grow in fund numbers and fund amounts.
59. Oglebay Institute	Yes. West Virginia donors would rise to the opportunity.
60. Parkersburg Area Community Foundation	I believe this is unquestionably true.
61. Parkersburg Art Center	Given that we always have more donors than available credits, I believe this to be true.
62. PROACT, Inc.	While I think the current economic climate has reduced donations overall, I do think a larger amount of tax credits along with better advertisement of the program and participating organizations would be helpful in increasing donors.
63. Randolph County Children's Advocacy Cener	I believe this would be true.
64. Ranson Community Gardens	I believe there is a market for additional credits.
65. Rape and Domestic Violence Information Center, Inc.	I don't necessarily agree. Our agency has a couple of fundraising events each year to enhance our charitable giving.
66. REACHH-Family Resource Center	We could reach more people in the community.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Yes, people would take advantage of this.
68. Ronald McDonald House Charities of Southern West Virginia	If additional tax credits were available, the number of donors and charitable giving would rise. Donors would be able to help more nonprofits within their communities, if they had additional tax credits. Donors could pick a few of their favorite charities
69. Scott's Run Settlement House	Yes, we have more desire than credits available.
70. Seeing Hand Association	Running out by the first of the year we lose donors because they are looking for tax credits that we don't have.
71. Shenandoah Community Health Foundation	As WV communities are made aware of the financial and health struggles of low-income WV residents, the number of donors and the dollar amount of charitable giving would increase.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	Yes, no doubt it assists with fund raising.

74. Special Olympics West Virginia	Yes, as stated above
75. St. Mary's Medical Center Foundation, Inc.	Absolutely true. Organizations that know how to cultivate donors and serve people know how to make these credits work.
76. TEAM for West Virginia Children, Inc.	If the number of charities who are able to use NIP credits increases
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	This is hard to determine. Finances are really tough these days and people don't seem to give as much
79. The Cortland Foundation	I agree
80. The Education Alliance	Yes
81. The Religious Coalition for Community Renewal	Yes, people are always looking for ways to reduce their taxes.
82. The Salvation Army of Parkersburg	I totally believe that. After participating for 10 years in this program I now have people calling me to see if we have credits and the local businesses are just now becoming aware of the benefit of the program.
83. United Way of Central West Virginia, Inc.	YES! We definitely agree with this statement.
84. United Way of Monongalia and Preston Counties, Inc.	With more education, more donors would be seeking them.
85. United Way of the River Cities	Yes, to both, if we marketed it well.
86. Upshur Cooperative Parish House, Inc.	We have consistently utilized all the tax vouchers we have been awarded over the years.
87. West Virginia CASA Association, Inc	Of course. We would have sold over 4x the number of credits we were awarded if they were available.
88. West Virginia Fund for Law in the Public Interest	Beyond a doubt!
89. West Virginia Hall of Fame Inc.	I think so
90. West Virginia Humanities Council	Absolutely agree, we go through our credits very quickly.

91. West Virginia University Hospitals, Inc.	Again, if more credits were available, I know that our organization would have more donors that would give to our crucial program.
92. Westminster at Wade DBA Wade Center	More credits = more donors
93. Wheeling Health Right	Definitely!
94. Wheeling Symphony society, Inc.	As demonstrated in FY15 and FY16, the larger the amount of tax credits we have received the larger the number of donors and gifts. As the tax credits decreased, we have had fewer donors and gifts.
95. Woman's Choice Inc.	Yes, but only to the extent that the population considers giving to be a part of serving their community.
96. WV Health Right, Inc.	I do believe this to be the case.
97. YMCA of Kanawha Valley	On several occasions I have had donors decide not to give to our organization because we did not have NIP available.
98. Youth Health Service, Inc.	Not so sure of this.
99. Youth Services System, Inc.	One way to look at this question would be how much money is returned and is it quickly allocated once redistributed. I would say, based upon my experience, all but one year we had donors and trust officers searching for credits.
100. YWCA Charleston	If we had more tax credits, we would be able to get more funding for our programs.

SURVEY RESULTS:

QUESTION 13: If additional tax credits were available, the number of donors and the amount of charitable giving would rise.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	65	25	8	1	0	99
Percentage of Responses	66%	25%	8%	1%	0%	100%

QUESTION: 14

We have experienced the loss of a donor or donors due to not having enough credits to issue.

Organization	Response from survey
1. Active Southern West Virginia	This being the 2nd year, we have not yet run in to this.
2. Appalachian Children's Chorus	We have definitely missed opportunities to gain new donors due to the limits of our current allotment.
3. Appalachian Outreach, Inc.	I don't feel that we have lost anyone. I believe that the amount that we receive is fair for our operation. Any more could be used, but any less would make it more difficult. I feel the right amount was given to us.
4. ArtsLink Inc	Not yet.
5. Beckley Area Foundation	When we run out of tax credits, we refer them to other NIP recipient organizations in our community.
6. Berkeley Senior Services	Our donors give faithfully regardless of the number of credits available.
7. Big Brothers Big Sisters of the Tri-state	I have requests for credits each year I am not able to fulfill.
8. Brian's Safehouse, Inc.	We have lost donations because we did not have credits, yes.
9. Burlington UM Family Services, Inc.	This year we were not able to offer as many credits, this dramatically affected our donations.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - we turn people away every year because we do not get a lot of NIP credits.
11. Carnegie Hall, Inc	Not that I am aware of. However, their donation size may drop.
12. CASA of the Eastern Panhandle, Inc.	This past NIP year, we had several donors that requested NIP credits we were unable to fulfill, and they did not donate to our organization because of that.
13. Catholic Charities West Virginia	To my knowledge we have not lost a donor due to lack of credits, but donors have taken a donation they were going to send to us to another non-profit in order to get credit.
14. Charleston Ballet, Inc.	We lose some donors at the end when we do not have any additional credits left.
15. Children's Home Society	Yes, as mentioned in previous question we have had donors call after we have issued all of our tax credits.
16. Christ's Kitchen and Food Pantry, Inc.	A high majority of our donors continued to give during the year that our organization failed to complete the NIP application. Even in the two years following, when we had a limited amount of tax credits, our donations were strong.
17. Clay Center for the Arts & Sciences of WV	Thankfully, the majority of our donor base understands that the tax credits awarded fluctuate each year and their gift is not dependent on the Clay Center's ability to issue credits. However, we have lost a donor due to not having enough credits.

18. Community Combined Ministries Inc	We have experienced this twice. We were fortunate and all our credits were given out quicker than normal and our donor sought another nonprofit. However, on the other side we have been on the receiving end where we gained a donor because another non profit joined.
19. Concord University Foundation	While this doesn't happen every year, it has happened to us previously.
20. Connecting Link Inc.	Yes-we have had to redirect donors to other agencies due to not having enough NIP credits
21. Cross Roads Pregnancy Care Center	I understand that this happened at the end of last year when we ran out of credits.
22. Davis Stuart, Inc.	This has not yet been our experience.
23. Daymark, Incorporated	We have always had enough.
24. East End Resource Center	We have not yet had to turn a donor away due to exhausting our available credits.
25. Easter Seal Rehabilitation Center	No, we typically have just enough credits.
26. Ebenezer Medical Outreach, Inc.	Not to our knowledge.
27. Faith Health Appalachia	Yes - we turn people away every year because we do not get a lot of NIP credits.
28. Faith in Action Caregivers, Inc.	Our donor base is committed to Faith in Action and our mission.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Not the loss of existing donors, but loss of prospective new donors who were ready to write a check if we'd had more credits available.
30. Faith in Action of the River Cities	I am not aware of the loss of any donors due to not having enough credits to issue.
31. Foundation for the Tri-State Community	When we have used our credits, donors often go elsewhere to receive them.
32. Friends of WV Public Broadcasting	Our donors don't depend on the NIP to donate because they believe in our mission. However, it may increase their giving.
33. Golden Girl Group Home	I have had people not donate at all because I ran out.
34. Goodwill Industries of KYOWVA Area, Inc.	We have had donors who went to other non-profits after our credit allotment was
35. Greater Wheeling Coalition for the Homeless, Inc.	

36. Habitat for Humanity of the Eastern Panhandle	Not in the two years of working with NIP tax credits
37. Harmony House, Inc	See the response we gave for question 13.
38. Harrison County Child Abuse Task Force, Inc.	Unsure.
39. Heart + Hand Outreach Ministries	Yes. Usually, all of ours are issued within just a couple of days. I receive calls for months after that with individuals wanting NIP credits.
40. High Rocks Educational Corporation	We have had to turn away potential donors who specifically wanted NIP credits.
41. Hospice of Huntington, Inc.	I would love to have the credits requested, but I understand the number of non-profits applying vs. the available credits. I may miss an opportunity to be a donor, but I don't lose a donor. The donor gives because he has a heart for Hospice.
42. Hospice of Southern WV	There is no direct link between reduced donors and credits available.
43. House of the Carpenter	Our NIP credits have risen over the past few years. Consequently, we have not lost any donors. We have, however, picked up more donors because the funds are available.
44. Humane Society of Parkersburg WV	We have not experienced this.
45. JCCF, Inc.	We have not lost a donor, but we have lost a significant amount of what they were willing to donate due to not having more credits available.
46. John W. Hereford Boys and Girls Clubs of Huntington	I don't think we've lost any donors, but our donors have given less because they weren't able to get as much as they had in years prior.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Last year our founders retired, and we did not participate in the NIP program, so we did have a few donors that did not contribute as much due to this.
49. Laurance Jones, III Childhood Language Center	We have had several donors not return during the years we aren't issued enough credits.
50. Legal Aid of West Virginia, Inc.	Last year, for the first time, we had to turn away multiple donors because we were able to distribute our credits so quickly. Though we got some reallocated in the spring, we were not able to recapture all the lost donors from the fall. More credits would allow more donors.
51. Lily's Place	This happened just a couple of weeks ago.
52. Marvel Center, Inc	This is our first year.
53. Mason County Community Foundation, Inc.	To date we have been able credits to all our donors that have wanted them.

54. Milan Puskar Health Right	Yes, I have had people tell me. "Sorry, we are going to find another agency that has credits left rather than give our yearly donation to Health Right."
55. Mountain Mission Inc.	Yes, we have.
56. Mylan Park Foundation	Have not had this occur
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	I do feel that we would not have the donation participation that we currently have without the NIP program
59. Oglebay Institute	Yes. We have had donors reduce their gift or not give at all as a result of the lack of credits.
60. Parkersburg Area Community Foundation	We have occasionally had donor who were upset and did not make a donation if tax credit was not available.
61. Parkersburg Art Center	We are always careful to make sure our regular donors learn that we have available credits. It may be that we have received smaller donations from some donors, but I do not believe we have ever actually lost one.
62. PROACT, Inc.	I have encountered no issues where this is concerned.
63. Randolph County Children's Advocacy Cener	Our donors see this as a benefit to their giving, 100%, however if we run out of credits, they still make the donation.
64. Ranson Community Gardens	We haven't experienced this.
65. Rape and Domestic Violence Information Center, Inc.	Once this happens to our agency. Considering the years, we have been involved I would say that is a good track record.
66. REACHH-Family Resource Center	We live in a very small, rural and poor community. We struggle to utilize our credits fully every year.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Some only give to NIP. If we run out of credits, we don't get money from those donors.
68. Ronald McDonald House Charities of Southern West Virginia	Yes, we have had donors want to make a donation but go elsewhere because we did not have credits to give.
69. Scott's Run Settlement House	Yes.
70. Seeing Hand Association	Yearly
71. Shenandoah Community Health Foundation	Because some donors delay in deciding to make a donation, we lost a donor previously when we had issued all credits by the time they knew their tax status for the year.

72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	I don't think we have lost donors for not having NIP credits. The donors are giving because they see we are meeting a need in the community. However, with limited resources, donors do give less without the NIP program.
74. Special Olympics West Virginia	Our organization has lost a few donors due to not having enough tax credits to issue
75. St. Mary's Medical Center Foundation, Inc.	Yes - we turn people away every year because we do not get a lot of NIP credits.
76. TEAM for West Virginia Children, Inc.	If we have given away all of our NIP credits and someone who had received NIP credits before is turned away, they have sometimes not given
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	We have not encountered this
79. The Cortland Foundation	We have not lost donors
80. The Education Alliance	There have been times we could have used more.
81. The Religious Coalition for Community Renewal	Yes, this is why we encourage early donations, first come first serve.
82. The Salvation Army of Parkersburg	While it has not happened often it has occurred.
83. United Way of Central West Virginia, Inc.	Thankfully, we have not found ourselves in this position yet. Although it could happen.
84. United Way of Monongalia and Preston Counties, Inc.	This is our first receipt of the credits, so donations have not gone down.
85. United Way of the River Cities	We have not had that experience
86. Upshur Cooperative Parish House, Inc.	We have not lost donors because we have been awarded additional tax credits.
87. West Virginia CASA Association, Inc	Yes. However, we always try to help interested donors connect to other organizations with NIP Credits.
88. West Virginia Fund for Law in the Public Interest	We would certainly have more donors with more credits available.

89. West Virginia Hall of Fame Inc.	We have from time to time
90. West Virginia Humanities Council	Not that I am aware of.
91. West Virginia University Hospitals, Inc.	We absolutely have over the last few years lost donors because we've been out of credits before they had a chance to donate.
92. Westminster at Wade DBA Wade Center	Our credits have declined every year, of course we're losing donors.
93. Wheeling Health Right	Yes, donors have gone to another organization that has them.
94. Wheeling Symphony society, Inc.	We have lost several donors when NIP tax credits were not available, and they have not returned.
95. Woman's Choice Inc.	Yes, but only a minimal number of donors due to our small donor base.
96. WV Health Right, Inc.	This actually happened last fiscal year.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	No, we've had to turn folks away, but we always direct them to another organization that has NIP credits.
99. Youth Services System, Inc.	We have lost donors due to death, moving out of state but I believe our donors support our mission and continue to support us without credits. They are looking forward to seeing the number of credits we will receive for next year.
100. YWCA Charleston	Yes, this year we have lost donors due to not having enough credits.

SURVEY RESULTS:

QUESTION 14: We have experienced the loss of a donor or donors due to not having enough credits to issue.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	28	26	12	22	11	99
Percentage of Responses	29%	26%	12%	22%	11%	100%

QUESTION: 15

If the NIP program were discontinued our donor base would likely decline.

Organization	Response from survey
1. Active Southern West Virginia	NIP is definitely advantageous, but we would hope donors would still donate.
2. Appalachian Children's Chorus	Given the attractiveness of the tax credit incentive to our participating donors, we would no doubt lose donations if the NIPS program was not available. This loss would negatively impact our ability to offer our program to West Virginia youth.
3. Appalachian Outreach, Inc.	It would absolutely decline, and we would be without those donors.
4. ArtsLink Inc	Yes.
5. Beckley Area Foundation	I think the contribution amount would decrease.
6. Berkeley Senior Services	I cannot answer this one way or the other as we have not experienced this issue.
7. Big Brothers Big Sisters of the Tri-state	Our agency has some donors who only give through this incentive.
8. Brian's Safehouse, Inc.	Yes, the donations would be affected in a negative way.
9. Burlington UM Family Services, Inc.	Tax credits provide incentives to donors.
10. Cabell Huntington Hospital Foundation, Inc.	I don't think our donor base would decline because we have a lot of different ways to engage donors. I do think that we could recruit more donors if we had more credits.
11. Carnegie Hall, Inc	Donations would decline. I don't think donor base would decline, though.
12. CASA of the Eastern Panhandle, Inc.	We hope that our donors will find value in the support they are providing to children who have suffered abuse and neglect in our community and continue to contribute financially to grow and support our mission. If that does not happen, it is possible our donors would decline.
13. Catholic Charities West Virginia	Our total amount of donations would likely decline. I do not think our donors would stop supporting our work if they could not receive NIP credit.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	I think it is very likely that we would lose some donors.
16. Christ's Kitchen and Food Pantry, Inc.	That would be hard to predict, since our organization went through several years of no NIP credits or limited credits.
17. Clay Center for the Arts & Sciences of WV	While the Clay Center has a very loyal donor base, if NIP was discontinued it would impact our donor base.
18. Community Combined Ministries Inc	I do feel many of our donors would still give but not the amount that is required by NIP. However, I do feel several businesses would no longer give as it is a bigger incentive for them.

19. Concord University Foundation	I think our regular NIP credit donors would still donate to us even if they weren't getting NIP credits-- they just may not donate as much.
20. Connecting Link Inc.	Donors would be disappointed and ultimately not donate as much
21. Cross Roads Pregnancy Care Center	Some donors are exclusively NIP donors.
22. Davis Stuart, Inc.	While we cannot know for sure I do think it would happen.
23. Daymark, Incorporated	Yes, I think we have donors who would not give as much if they did not receive credits.
24. East End Resource Center	Most of our donors are motivated by the tax credits, and without them we would probably not have many donations.
25. Easter Seal Rehabilitation Center	We would miss out on donors who solely give due to the NIP program.
26. Ebenezer Medical Outreach, Inc.	We believe it would affect our donors giving.
27. Faith Health Appalachia	I don't think our donor base would decline because we have a lot of different ways to engage donors. I do think that we could recruit more donors if we had more credits.
28. Faith in Action Caregivers, Inc.	It would not impact our donor base
29. Faith in Action of the Greater Kanawha Valley, Inc.	?
30. Faith in Action of the River Cities	I would hope that this would not be the case, but it could very well have a negative effect on some of our larger donors.
31. Foundation for the Tri-State Community	Yes, or the amount the donors give is likely to decline.
32. Friends of WV Public Broadcasting	Doubtful, but folks may not give as much.
33. Golden Girl Group Home	I depend on the credits.
34. Goodwill Industries of KYOWVA Area, Inc.	The use of credits is a shared effort between the donor, state and Goodwill. Without credits, the donor base would be less.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Many of those donating makes larger contributions than without the availability of NIP tax credits
37. Harmony House, Inc	The loss of the NIP program would have an adverse effect on donor contributions

38. Harrison County Child Abuse Task Force, Inc.	There is a good probability this would occur.
39. Heart + Hand Outreach Ministries	I do believe this would be true.
40. High Rocks Educational Corporation	Absolutely. This would be a hard hit for High Rocks.
41. Hospice of Huntington, Inc.	Our donors know the benefits of the NIP tax credits and many give because of the benefits. Our donations may decrease, but not our donor base.
42. Hospice of Southern WV	That is unable to be determined.
43. House of the Carpenter	As mentioned, we have donors who only give during NIP. If we did not have the program, funds would decrease and services to those in need would become more of a challenge.
44. Humane Society of Parkersburg WV	Donors love animals, I think some programs could be negatively impacted, but our organization has a strong donor base that would not likely change without NIP.
45. JCCF, Inc.	Yes, donor base would likely decline some.
46. John W. Hereford Boys and Girls Clubs of Huntington	We have donors that only give us money to receive the NIP credits, and we would probably lose them if it were discontinued.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	We do have donors who are only interested in donating because they get NIP state tax credits.
49. Laurance Jones, III Childhood Language Center	We have had several donors not return during the years we aren't issued enough credits.
50. Legal Aid of West Virginia, Inc.	As indicated above, we do have donors that give exclusively during the tax credit distribution period. We would likely lose those donors indefinitely without NIP.
51. Lily's Place	Yes. It would be detrimental to our organization.
52. Marvel Center, Inc	We feel this will be true in the future.
53. Mason County Community Foundation, Inc.	The IRS Tax laws have changed the charitable donations, and the NIP credits help to fill that gap.
54. Milan Puskar Health Right	Yes.
55. Mountain Mission Inc.	Yes, it would be due to losing repeat donors.
56. Mylan Park Foundation	TBD
57. New River Community &	Without a doubt.

Technical College Foundation, Inc.	
58. Nicholas County Community Foundation	I feel that we would not have the donation participation that we currently have without the NIP program
59. Oglebay Institute	Modestly, yes. Our NIP allocation is among the smallest awarded so the impact would be less than for those organizations who receive more substantial awards. However, the impact would be noticed.
60. Parkersburg Area Community Foundation	We would likely lose several donors who are highly motivated by the availability of tax credits.
61. Parkersburg Art Center	This is very true.
62. PROACT, Inc.	I do think we would see less donors overall if NIP was discontinued.
63. Randolph County Children's Advocacy Center	I would hope not but cannot say for sure.
64. Ranson Community Gardens	Some of our donors are linked to us primarily due to NIP and they would definitely not continue donating.
65. Rape and Domestic Violence Information Center, Inc.	As I said before we have a couple of fundraisers throughout the year.
66. REACHH-Family Resource Center	The tax initiative is crucial to our donor base.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Same answer as what was stated in question 14.
68. Ronald McDonald House Charities of Southern West Virginia	The NIP helps connect and attract donors to our organization. Without the program, we would likely see a decline in our charitable giving. Our donors want a personal benefit to helping our organization, the NIP gives them this opportunity.
69. Scott's Run Settlement House	Yes, some donors are strictly NIP.
70. Seeing Hand Association	It likely would decrease but I am not certain to what extent.
71. Shenandoah Community Health Foundation	Since a number of donors decide to donate or to increase their donation because the tax credit is a significant benefit for them, we believe that our donor base would decline if the NIP Program were discontinued or even reduced.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	See our answer for question 14. The donor base would not decline, however, the amount they give would.
74. Special Olympics West Virginia	Quite simply our organization would indeed lose some donors

75. St. Mary's Medical Center Foundation, Inc.	I don't think our donor base would decline because we have a lot of different ways to engage donors. I do think that we could recruit more donors if we had more credits.
76. TEAM for West Virginia Children, Inc.	Yes, somewhat though I would hope that the donors would give perhaps at a lower level.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	We have a few donors that only give to our NIP projects
79. The Cortland Foundation	Yes, we would lose the donations we gain from the NIP program
80. The Education Alliance	I would hope we could retain our donors who may have initially come through the NIP opportunity however, any loss of donors would be a challenge.
81. The Religious Coalition for Community Renewal	Sad to say I believe it would definitely decline.
82. The Salvation Army of Parkersburg	I have people on a waiting list to receive tax credits. I am sure if we did not have any, we would lose some of those funds.
83. United Way of Central West Virginia, Inc.	This is always a concern. If NIP were not available, I do believe we would see a decrease in our donations. We strongly advocate for keeping NIP credits and increasing the amount if possible.
84. United Way of Monongalia and Preston Counties, Inc.	We have a strong donor base already, but we might lose a few new donors.
85. United Way of the River Cities	If it discontinued, I think some donations would decline, but overall, our donor base would be strong because we've positioned ourselves to be changemakers in the community.
86. Upshur Cooperative Parish House, Inc.	The number of donors would likely remain, but the amount of donations would undoubtedly decline.
87. West Virginia CASA Association, Inc	I think so. Some individuals and businesses only donate for NIP Credits.
88. West Virginia Fund for Law in the Public Interest	Yes!!
89. West Virginia Hall of Fame Inc.	Maybe
90. West Virginia Humanities Council	I'm not sure. We try to build relationships with our donors in order to retain them.

91. West Virginia University Hospitals, Inc.	It absolutely would decline because there are a number of donors that only give to our organization because they can do so and receive the tax credits.
92. Westminster at Wade DBA Wade Center	Some donors only give to NIP
93. Wheeling Health Right	It would decline to smaller donations. Donors bump up their donation to get the credits.
94. Wheeling Symphony society, Inc.	We have a faithful donor base. However, some donors would not give if they did not receive tax credits.
95. Woman's Choice Inc.	Absolutely, some donors wait until the end of the year to take advantage of the NIP credits.
96. WV Health Right, Inc.	I believe it is a strong possibility that not having this tax credit to incentivize donors, they may not give as generously as they currently do.
97. YMCA of Kanawha Valley	We did not receive enough NIP in the past two years to where there would be a decline in donors as a result of the program being discontinued.
98. Youth Health Service, Inc.	Our donors seem to be driven to do so by the tax credits.
99. Youth Services System, Inc.	I know of a donor or two who donate mostly due to the credit.
100. YWCA Charleston	Yes, we would lose a significant number of donors if the NIP Program was discontinued.

SURVEY RESULTS:

QUESTION 15: If the NIP program were discontinued our donor base would likely decline.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	45	28	15	10	1	99
Percentage of Responses	46%	28%	15%	10%	1%	100%

QUESTION: 16

If the NIP program were discontinued our organization's charitable contributions would likely decline.

Organization	Response from survey
1. Active Southern West Virginia	I feel donors would still donate but might not be the same amount as with NIP
2. Appalachian Children's Chorus	I do not believe our participating donors would sustain their current level of giving if the tax incentives in the NIPS program were not available.
3. Appalachian Outreach, Inc.	Absolutely
4. ArtsLink Inc	Absolutely.
5. Beckley Area Foundation	We would still receive contributions, but the dollar amount of the donations would decline.
6. Berkeley Senior Services	We would more than likely lose the donors for the program; however, they would find other ways to assist our organization.
7. Big Brothers Big Sisters of the Tri-state	Our agency has some donors who only give through this incentive, so it is effective in gaining those dollars.
8. Brian's Safehouse, Inc.	Definitely.
9. Burlington UM Family Services, Inc.	Tax credits provide incentives to donors.
10. Cabell Huntington Hospital Foundation, Inc.	I don't think we would decline but the state and many low income people would be negatively impacted by the loss of this program.
11. Carnegie Hall, Inc	Yes.
12. CASA of the Eastern Panhandle, Inc.	We hope that our donors will find value in the support they are providing to children who have suffered abuse and neglect in our community and will continue to contribute financially to grow and support our mission. If that does not happen, it is possible the donations would decline.
13. Catholic Charities West Virginia	Yes, if the NIP program was discontinued our total donations would decline.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes, if the NIP program was discontinued our total donations would decline.
16. Christ's Kitchen and Food Pantry, Inc.	I strongly agree that the NIP program has positively impacted our donations.
17. Clay Center for the Arts & Sciences of WV	In reviewing donors' giving history as it relates to NIP, it's likely that donation amounts wouldn't decline. However, it would be more challenging to secure increased gifts.
18. Community Combined Ministries Inc	Agree regarding businesses and individuals wouldn't give as much.

19. Concord University Foundation	I think we could see less donation dollars if we didn't have NIP credits to offer.
20. Connecting Link Inc.	Yes, they would decline
21. Cross Roads Pregnancy Care Center	I believe that our funding would be significantly impacted.
22. Davis Stuart, Inc.	This is a real possibility.
23. Daymark, Incorporated	Yes, I think we have donors who would not give as much if they did not receive credits.
24. East End Resource Center	Without NIP credits we would have to go back to relying on gifts from churches and grants to support our programs.
25. Easter Seal Rehabilitation Center	Yes, our amount of donations would see a decline.
26. Ebenezer Medical Outreach, Inc.	Yes, because they lose incentive.
27. Faith Health Appalachia	I don't think we would decline but the state and many low income people would be negatively impacted by the loss of this program.
28. Faith in Action Caregivers, Inc.	We might lose higher donations, but our donor contributions decline would not be severe.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Quite possibly, as two of our major donors were initially attracted to us through the NIP tax credits.
30. Faith in Action of the River Cities	Again, I would hate to think this would be the case, but the NIP program certainly provides a good incentive for giving. I would hate to see it discontinued.
31. Foundation for the Tri-State Community	Yes, especially from the traditional NIP donors.
32. Friends of WV Public Broadcasting	Again, doubtful. But individual donors may decrease the amount of their gifts.
33. Golden Girl Group Home	The reason why most donors give larger amounts because of the credits.
34. Goodwill Industries of KYOWVA Area, Inc.	Direct cash donations are not common at Goodwill. Without the program they might not exist at all.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Many of those donating makes larger contributions than without the availability of NIP tax credits
37. Harmony House, Inc	Same answer as what was stated on question 15.

38. Harrison County Child Abuse Task Force, Inc.	I believe so.
39. Heart + Hand Outreach Ministries	I agree.
40. High Rocks Educational Corporation	Absolutely. This would be a hard hit for High Rocks.
41. Hospice of Huntington, Inc.	Yes, the contributions may decline.
42. Hospice of Southern WV	We would lose the amount of tax credit donations.
43. House of the Carpenter	If the program was discontinued, without a doubt our contributions would begin to decline. The NIP program is fundamental to some of our donors contributing. Without them, our income would suffer and so would our programs.
44. Humane Society of Parkersburg WV	We receive a number of donations that are not part of the program we utilize the NIP for, while there would be an impact, it is not certain how large the impact would be.
45. JCCF, Inc.	Yes, donors would continue to give but they would donate less. They will seek out other tax advantages for their donations.
46. John W. Hereford Boys and Girls Clubs of Huntington	People would definitely give less if there were no NIP tax credits.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	YES, our donations were much lower the one year (2022) that we did not participate in the program.
49. Laurance Jones, III Childhood Language Center	We have had several donors not return during the years we aren't issued enough credits.
50. Legal Aid of West Virginia, Inc.	Though we work to ensure a robust fundraising program, there are simply some donors who are not incentivized to give within normal service delivery. It's difficult to foresee a fundraising balance that meets our current balance with NIP on a consistent basis
51. Lily's Place	Yes. It would be detrimental to our organization.
52. Marvel Center, Inc	Agreed
53. Mason County Community Foundation, Inc.	Individuals and businesses rely on these credits for tax benefits.
54. Milan Puskar Health Right	Somewhat. We aren't receiving enough credits at this point to make a big difference in our donor contributions. Our tax credits will go to 2 donors this year who have already called and requested NIP credits.
55. Mountain Mission Inc.	Yes, it would be due to losing repeat donors.

56. Mylan Park Foundation	TBD
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	We would not be able to give as much with less organizational growth.
59. Oglebay Institute	Modestly yes. Our NIP allocation is among the smallest awarded so the impact would be less than for those organizations who receive more substantial awards. However, the impact would be noticed, especially in those areas funded by these donations.
60. Parkersburg Area Community Foundation	We would likely lose several donations that we currently receive from donors who are highly motivated by tax credits.
61. Parkersburg Art Center	This is true. Many donors make their contributions based upon their income tax obligations.
62. PROACT, Inc.	While not the only or even the largest charitable opportunity we offer it is still a sizable portion and would definitely affect us.
63. Randolph County Children's Advocacy Cener	I do think the amount of the donations would decrease.
64. Ranson Community Gardens	Same reasoning as stated in question #15.
65. Rape and Domestic Violence Information Center, Inc.	Doubtful, the majority of our NIP donors, also donate throughout the year with our other fundraising event.
66. REACHH-Family Resource Center	We would likely lose a number of contributors.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Same answer as stated in question 15.
68. Ronald McDonald House Charities of Southern West Virginia	If the NIP program was discontinued, we would likely see somewhat of a decline in charitable giving. Donors appreciate that they can receive tax credits for their charitable giving, it is a part of reason they give. If we could not offer this option to our donors we could potentially lose their donations.
69. Scott's Run Settlement House	Yes, some donors are NIP only.
70. Seeing Hand Association	It likely would but I am not certain to what extent.
71. Shenandoah Community Health Foundation	We would anticipate that some donors would reduce the amount of their charitable contributions if the NIP Program were discontinued. Cessation of the program would especially impact donors of middle income who depend on the benefit of the tax credit.

72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	Donors would not give as much, and as early without the program.
74. Special Olympics West Virginia	Contributions would likely decline initially
75. St. Mary's Medical Center Foundation, Inc.	I don't think we would decline but the state and many low income people would be negatively impacted by the loss of this program.
76. TEAM for West Virginia Children, Inc.	There may be some donors who would take their charitable gifts elsewhere.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	We have a few donors that only give to our NIP projects
79. The Cortland Foundation	Yes, we would lose those who donate for the tax credits
80. The Education Alliance	Yes
81. The Religious Coalition for Community Renewal	Most definitely.
82. The Salvation Army of Parkersburg	Absolutely. If we did not have credits to offer, I am certain that at the very least we would receive a lower contribution.
83. United Way of Central West Virginia, Inc.	We totally agree with this statement. This is the risk we face if something were to happen.
84. United Way of Monongalia and Preston Counties, Inc.	We have a strong donor base already, so our contributions could decline.
85. United Way of the River Cities	If it discontinued, I think some donations would decline, but overall, our donor base would be strong because we've positioned ourselves to be changemakers in the community.
86. Upshur Cooperative Parish House, Inc.	A reduction/discontinuation of NIP would have severe negative consequences for our organization.
87. West Virginia CASA Association, Inc	I think so. Some individuals and businesses only donate for NIP Credits.
88. West Virginia Fund for Law in the Public Interest	Beyond a doubt!

89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	The amount of each individual contribution could likely decline without the incentive.
91. West Virginia University Hospitals, Inc.	Absolutely and likely our crucial program would either have to severely cut the program or would have to dissolve.
92. Westminster at Wade DBA Wade Center	This is an important income source we count on.
93. Wheeling Health Right	Yes. Please refer to the response on question 14.
94. Wheeling Symphony society, Inc.	We have a faithful donors base who would give lesser amounts if the NIP program were discontinued. NIP tax credits allow some donors to double the amount of their gifts.
95. Woman's Choice Inc.	Absolutely, it would be devastating to our small budget.
96. WV Health Right, Inc.	As stated in Number 15, I do believe it could negatively affect our organization's donations if we did not have this program to help incentivize giving.
97. YMCA of Kanawha Valley	We did not receive enough NIP in the past two years to where there would be a decline in donors as a result of the program being discontinued.
98. Youth Health Service, Inc.	Our donors seem to be driven to do so by the tax credits.
99. Youth Services System, Inc.	I believe we would have a few fewer donors
100. YWCA Charleston	Yes, we would lose a significant amount of funds if the NIP Program was discontinued.

SURVEY RESULTS:

QUESTION 16: If the NIP program were discontinued our organization's charitable contributions would likely decline.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	52	32	11	3	1	99
Percentage of Responses	53%	32%	11%	3%	1%	100%

QUESTION: 17:

If the NIP program were discontinued it would negatively impact the clients, we serve.

Organization	Response from survey
1. Active Southern West Virginia	This program has helped our organization make a bigger impact in WV
2. Appalachian Children's Chorus	The donations we receive through the NIPS program directly impact youth in the low socio-economic level and would decrease the number we can serve if the NIPS program were discontinued. Loss of this source for donations would be devastating to the children we serve through this program.
3. Appalachian Outreach, Inc.	Absolutely, because we wouldn't have the funds that we receive for the donations that NIPS helps to raise. The donations are higher with NIPS, and we do have a lot of people that are excited about receiving NIPS tax credit.
4. ArtsLink Inc	Yes, we would not be able to provide all our services.
5. Beckley Area Foundation	Since we pass thru part of the donation to a qualified organization, yes, it would negatively impact the clients served.
6. Berkeley Senior Services	Without the donations in the programs that the NIPs credits benefit and without the grant that it was used to offset, seniors would not receive hours of services in their own homes where they are most comfortable.
7. Big Brothers Big Sisters of the Tri-state	Without the donations solicited through this program our agency would have to cut costs, essentially serving fewer clients.
8. Brian's Safehouse, Inc.	We would give us less reach into the community to help those who need it the most.
9. Burlington UM Family Services, Inc.	We utilize donations to expand services to the children and families that we serve.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - we help a lot of people with the resources generated from NIP credits.
11. Carnegie Hall, Inc	Yes.
12. CASA of the Eastern Panhandle, Inc.	If the NIP program were to be discontinued, it would have a detrimental effect on the families and grand families we support through our Make-It-Happen Fund. Furthermore, such a discontinuation would potentially result in an increased number of children we could not help.
13. Catholic Charities West Virginia	If the NIP program was discontinued and our donations declined that would negatively impact the clients we serve.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes, our NIP project is all about emergency child shelter care, foster care, family strengthening programs.
16. Christ's Kitchen and Food Pantry, Inc.	We would definitely have to limit the quality and amount of service to our clients.
17. Clay Center for the Arts & Sciences of WV	While the services might not be as robust, the Clay Center would be able to continue serving students.

18. Community Combined Ministries Inc	Less donations put any of us at risk to be able to serve those through any of the nonprofits.
19. Concord University Foundation	NIP credits are a great incentive for some of our donors and they would miss them if the program was discontinued.
20. Connecting Link Inc.	Yes, without donations from the NIP program we could not serve the clients seeking assistance
21. Cross Roads Pregnancy Care Center	As mentioned early, the NIP program accounts for a large portion of our EWYL operating budget
22. Davis Stuart, Inc.	As stated before, NIP donations support critical programming that does not have another designated funding stream. Programs could disappear without this support.
23. Daymark, Incorporated	Anytime there is a loss in funding (which could happen if the program were discontinued) it negatively impacts clients.
24. East End Resource Center	NIP represents a substantial portion of our budget so if it were discontinued we would have to find a way to make it up so that our clients would not suffer.
25. Easter Seal Rehabilitation Center	We rely on these donations to fund our programs; thus, they would suffer without the NIP program.
26. Ebenezer Medical Outreach, Inc.	Yes, it would decrease our donations have a direct impact on our patients
27. Faith Health Appalachia	Yes - we help a lot of people with the resources generated from NIP credits.
28. Faith in Action Caregivers, Inc.	Our donors believe in our mission and the work we do, our agency would continue to serve the numbers we do now.
29. Faith in Action of the Greater Kanawha Valley, Inc.	?
30. Faith in Action of the River Cities	Discontinuing the NIP program would very definitely impact our clients/Care Receivers. We would have less financial support to provide services.
31. Foundation for the Tri-State Community	Without additional funding generated from NIP contributions, our grant dollars will not grow as needed to serve the clients.
32. Friends of WV Public Broadcasting	This may be true because we look for marginal and underserved communities to serve through NIP.
33. Golden Girl Group Home	Yes, because it is less money for our organization.
34. Goodwill Industries of KYOWVA Area, Inc.	The direct cash donations cover areas of need such as job training and financial education that have minimal other funding options. NIP makes these programs available.
35. Greater Wheeling Coalition for the Homeless, Inc.	

36. Habitat for Humanity of the Eastern Panhandle	It would lessen the number of financial contributions to our work, decreasing the number of clients we are able to serve.
37. Harmony House, Inc	Yes, need donations to support programs/services.
38. Harrison County Child Abuse Task Force, Inc.	Unsure
39. Heart + Hand Outreach Ministries	Yes, we would experience a negative impact as a result.
40. High Rocks Educational Corporation	We rely on these funds to facilitate our programs. This would mean less funding for the demographics we serve.
41. Hospice of Huntington, Inc.	We provide end-of-life care regardless of one's ability to pay or donate.
42. Hospice of Southern WV	Many children would not have access to a bereavement camp.
43. House of the Carpenter	With funds generated through the NIP, we are able to provide healthier options to our weekend backpack students. We are able to provide educational and enrichment programs to low-income students. Without the funds, this would not be possible.
44. Humane Society of Parkersburg WV	We use the funds from this program to help cover costs for spay/neuter services for low-income individuals, if we did not offer this program, many would not likely find funding elsewhere for these services.
45. JCCF, Inc.	Yes, because we would have less funding for programs.
46. John W. Hereford Boys and Girls Clubs of Huntington	Less money means we wouldn't be able to provide the same services.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	YES, the more stable of a donation base we have the more our staff can concentrate on providing quality services.
49. Laurance Jones, III Childhood Language Center	We run on 100% donations.
50. Legal Aid of West Virginia, Inc.	Our services grow and shrink with our budget, and right now, we fundraise enough through NIP to pay a full employee salary annually, and more, depending on the number of credits.
51. Lily's Place	Yes. It would impact the giving, which would negatively impact the services we provide for those clients.
52. Marvel Center, Inc	Childcare services are crucial for our clients and donations are very important to our existence.
53. Mason County Community Foundation, Inc.	We would not be able to grant the clients we serve.
54. Milan Puskar Health Right	We would not be able to grant the clients we serve.

55. Mountain Mission Inc.	We would not be able to grant the clients we serve.
56. Mylan Park Foundation	TBD
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	Our grantees would not be able to enjoy as much support as we currently give if the NIP program would discontinue.
59. Oglebay Institute	While our allocation is modest, the donations allow us to award summer camp scholarships on a scale we are not otherwise able to do. Our engagement with community agencies would also be affected negatively.
60. Parkersburg Area Community Foundation	A reduction in donations would impact our ability to provide funding that benefits low-income persons.
61. Parkersburg Art Center	We would be unable to offer these programs for low-income individuals without this source of funding.
62. PROACT, Inc.	The NIP program has a positive impact on our clients and its absence would definitely be felt.
63. Randolph County Children's Advocacy Cener	If donors did not give as much as they would if they were getting NIP credits, it would impact our program.
64. Ranson Community Gardens	Less money means less ability to offer programs.
65. Rape and Domestic Violence Information Center, Inc.	It may impact how we handle the project but, we still reach out to our community partners through presentations.
66. REACHH-Family Resource Center	This money is used to assist people with basic needs and any cut to the program will be harmful.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	We would not be able to offer some of the programs that we do if this were to happen
68. Ronald McDonald House Charities of Southern West Virginia	If the NIP program were discontinued, our donors may be less likely to give charitable contributions. This could limit our abilities to serve our clients, negatively impacting them. For example, this could mean less provided meals in the house, ect.
69. Scott's Run Settlement House	Giving would go down.
70. Seeing Hand Association	Our education program could continue to do what we are doing now.
71. Shenandoah Community Health Foundation	The patients who benefit from the Foundation's NIP projects would definitely be negatively affected if the NIP Program were discontinued.

72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	The program would continue, but the amount of funds we currently receive would decline. Therefore, those lost funds would have to be made up through additional fund raising, or decrease in service, or a combination.
74. Special Olympics West Virginia	Our organization would have to evaluate our programming given a loss in funding
75. St. Mary's Medical Center Foundation, Inc.	Yes - we help a lot of people with the resources generated from NIP credits.
76. TEAM for West Virginia Children, Inc.	We use funds from donors to fill in the holes of our budget that grants do not cover which ultimately leads to fewer services to individuals/families.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	There are projects that we have been able to fund through the NIP program that we would not have been able to fund without it.
79. The Cortland Foundation	We do not utilize enough of the program to severely impact our bottom line.
80. The Education Alliance	Yes
81. The Religious Coalition for Community Renewal	Yes, most definitely. We would not be able to continue all the services we offer presently. We would not have the funds.
82. The Salvation Army of Parkersburg	We are dependent on the generosity of our donors to support the services offered. While we receive a small portion from other sources more than 70% comes from charitable donations.
83. United Way of Central West Virginia, Inc.	It definitely would impact our clients. We are a donor driven organization. The loss we would take without NIP credits would immediately impact how many individuals and families we could serve.
84. United Way of Monongalia and Preston Counties, Inc.	We have a strong donor base already, so we could likely mitigate any losses over time.
85. United Way of the River Cities	It would negatively impact the amount of donations we collected and how much direct-service awards we'd be able to make in the community.
86. Upshur Cooperative Parish House, Inc.	Funding we raise through NIP goes to direct outreach. A loss of this funding would create huge gaps in services.
87. West Virginia CASA Association, Inc	No. It would affect our ability to reach more children & youth.
88. West Virginia Fund for Law in the Public Interest	We would be able to offer far less fellowships and citizen assistance.

89. West Virginia Hall of Fame Inc.	Possibly
90. West Virginia Humanities Council	Yes, this helps us provide programming in low-income areas.
91. West Virginia University Hospitals, Inc.	It absolutely would because we would no longer be able to offer our program to those families in need. It would also cause a safety issue among young children.
92. Westminster at Wade DBA Wade Center	We would work to raise the money elsewhere.
93. Wheeling Health Right	Yes, as we would have less donations.
94. Wheeling Symphony society, Inc.	If NIP were discontinued, our partnerships of collaboration among agencies in our area would decline significantly and services for children in poverty areas would decline as well. Children would not receive as many services from our organization.
95. Woman's Choice Inc.	Every year since we became part of the NIP program, we have been able to do more to help our clients. Also, the safety classes we give, would most likely not benefit clients.
96. WV Health Right, Inc.	If donors and donations decline, the population we serve will ultimately be the ones who suffer the consequences. We provide free and charitable healthcare, including dental care to impoverished West Virginia adults.
97. YMCA of Kanawha Valley	We did not receive enough NIP in the past two years to where there would be a decline in clients served as a result of the program being discontinued.
98. Youth Health Service, Inc.	We would find a way to make it work...but it would be much harder on us.
99. Youth Services System, Inc.	It would mean we would have fewer dollars to help clients
100. YWCA Charleston	We depend on NIP donations to help serve our client base.

SURVEY RESULTS:

QUESTION 17: If the NIP program were discontinued it would negatively impact the clients we serve.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	54	31	9	1	4	99
Percentage of Responses	55%	31%	9%	1%	4%	100%

QUESTION: 18

If the NIP program were discontinued, it would result in the level of our staffing and employment being reduced.

Organization	Response from survey
1. Active Southern West Virginia	No
2. Appalachian Children's Chorus	Since our staffing levels are dependent upon participation in our programs, our staffing would decline due to our inability to assist low-income children in our programs through the NIPS program.
3. Appalachian Outreach, Inc.	I don't feel that we would have less staff.
4. ArtsLink Inc	Unknown
5. Beckley Area Foundation	It would not affect our staffing
6. Berkeley Senior Services	Staffing is a major issue for our organization, and I do not find that I can answer this question indicating it would be solely because of lack NIP credits.
7. Big Brothers Big Sisters of the Tri-state	Without the donations solicited through this program our agency would have to cut costs, essentially serving fewer clients.
8. Brian's Safehouse, Inc.	We would have fewer clients; therefore, we would have less staff.
9. Burlington UM Family Services, Inc.	We do not use donations for staffing reimbursements.
10. Cabell Huntington Hospital Foundation, Inc.	No – this would not impact our nonprofit
11. Carnegie Hall, Inc	No.
12. CASA of the Eastern Panhandle, Inc.	CASA relies on the financial support generated by the NIP program to provide assistance to families caring for children who have been removed from their homes due to abuse and neglect.
13. Catholic Charities West Virginia	Unknown
14. Charleston Ballet, Inc.	Not sure if our staff would be reduced.
15. Children's Home Society	It could especially be used in under funded programs. We try to use NIP for direct service efforts to families in need.
16. Christ's Kitchen and Food Pantry, Inc.	We only have one paid staff member. Everyone else involved in delivering our services to our clients are all volunteers.
17. Clay Center for the Arts & Sciences of WV	There would be no changes in staffing or employment.
18. Community Combined Ministries Inc	This doesn't affect our nonprofit personally, so I have no opinion.
19. Concord University Foundation	The NIP program does not influence our staffing and employment in any way.

20. Connecting Link Inc.	Possibly, without the NIP program donations would be down and therefore the need for employment would also decrease
21. Cross Roads Pregnancy Care Center	This could impact staffing.
22. Davis Stuart, Inc.	I do not believe that it would reduce staffing.
23. Daymark, Incorporated	Anytime there is a loss in funding, staff may be negatively impacted.
24. East End Resource Center	We rely on grants to cover our employee salaries.
25. Easter Seal Rehabilitation Center	No, we do not use the funding for our employees, rather for services for our clients.
26. Ebenezer Medical Outreach, Inc.	It would have a correlation to the level of care we would provide.
27. Faith Health Appalachia	No - this would not impact our nonprofit
28. Faith in Action Caregivers, Inc.	We have 2 staff members; we would continue to have 2 staff members to run the agency.
29. Faith in Action of the Greater Kanawha Valley, Inc.	No impact there.
30. Faith in Action of the River Cities	Our staff could potentially be reduced, if funds were reduced as a result of the NIP program being discontinued.
31. Foundation for the Tri-State Community	Since our NIP contributions are endowed, our grants will continue.
32. Friends of WV Public Broadcasting	possibly but not probably. We'd just increase our grant seeking.
33. Golden Girl Group Home	We would still have to have the number of staff we have.
34. Goodwill Industries of KYOWVA Area, Inc.	We would work hard to maintain the current staffing level but there might be a need for no pay increases and less other benefits should there be no NIP credit donations.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	We only have 2 PT staff and the funding raised through the NIP tax credit program goes toward programmatic costs not operational costs such as salaries.
37. Harmony House, Inc	Staffing/employment is not contingent on NIP program/donations. Donations go to services/program for clients
38. Harrison County Child Abuse Task Force, Inc.	This would not affect staffing.
39. Heart + Hand Outreach Ministries	I doubt that this would be a result, but it would cause us to have to make reductions in other areas of our operation.

40. High Rocks Educational Corporation	I would hope not.
41. Hospice of Huntington, Inc.	Donations are critical for the stability of our organization.
42. Hospice of Southern WV	Though the funding supports programs staffing is not directly based on receipt.
43. House of the Carpenter	We have never used any of the NIP funds for staffing. If we lost the funds, programs would suffer and could eventually lead to a reduction in staffing.
44. Humane Society of Parkersburg WV	The need would still be there, there would be an impact, but not likely to the point of staff reductions.
45. JCCF, Inc.	No, we this would not affect our office staff, our staffing is minimal.
46. John W. Hereford Boys and Girls Clubs of Huntington	Less money would restrict the number of staff we could hire and lower the maximum number of children we could serve.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	We only have one staff person, but without NIP program our Board of Directors would be much less interested in supporting the organization financially.
49. Laurance Jones, III Childhood Language Center	We run on 100% donations.
50. Legal Aid of West Virginia, Inc.	It is possible we would have to reduce our staffing if we lost the number of dollars raised using our NIP credits; please see answer to 17.
51. Lily's Place	That is very possible. Our staffing is based on the clients we see, and if the services have to be reduced due to a reduction in giving (due to no NIP tax credits), staffing will have to follow along.
52. Marvel Center, Inc	This is our first year.
53. Mason County Community Foundation, Inc.	We already have a limited staff serving two county organizations.
54. Milan Puskar Health Right	We don't rely on NIP donations for staffing.
55. Mountain Mission Inc.	The program does not directly impact our staffing.
56. Mylan Park Foundation	Would not affect staffing
57. New River Community & Technical College Foundation, Inc.	Not initially but over a period time I think that would occur.
58. Nicholas County Community Foundation	Our staffing would not be reduced, since I am the only and a part time employee, all others are volunteer board and committee members, however no growth to a possibility of staff increase, which is needed, would occur.
59. Oglebay Institute	No. Our NIP allocation does not support a level of giving that impacts our staffing and employment.

60. Parkersburg Area Community Foundation	We have a relatively small staff. While the reduction in donations would be impactful to our programs, it would not likely result in a reduction in staff.
61. Parkersburg Art Center	Without the NIP program we would lose at least one employee.
62. PROACT, Inc.	I do not think it would necessarily have an impact on staffing in the short term, but a reduction in funding may result in a future impact that would affect staffing.
63. Randolph County Children's Advocacy Center	Not at all.
64. Ranson Community Gardens	We are a volunteer-based organization and have no employees or paid staff.
65. Rape and Domestic Violence Information Center, Inc.	We don't rely on NIP project for staffing purposes.
66. REACHH-Family Resource Center	We would have to reevaluate the program and make changes, but no actual employee would be affected.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	NO
68. Ronald McDonald House Charities of Southern West Virginia	Though the NIP program is beneficial, we do not rely on that revenue for staffing.
69. Scott's Run Settlement House	No, but programs would go down.
70. Seeing Hand Association	Our staffing would remain the same.
71. Shenandoah Community Health Foundation	Because the Foundation's NIP projects focus on donations for equipment or on programs that directly benefit patients, cessation of the NIP program would impact and reduce benefits to patients rather than result in a reduction in staffing.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	It probably would not involve staffing. See the response we submitted on question 17.
74. Special Olympics West Virginia	Our organization would not expect to reduce staffing
75. St. Mary's Medical Center Foundation, Inc.	No - this would not impact our nonprofit
76. TEAM for West Virginia Children, Inc.	We do not receive that many NIP credits that it would result in loss of staff but over time it could.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	We have not added any staff for our projects.

79. The Cortland Foundation	We are dependent on NIP
80. The Education Alliance	NIP helps us build relationships so that is worth more than the 20K our tax credits generate. It does not affect our operations.
81. The Religious Coalition for Community Renewal	Not sure of staffing.
82. The Salvation Army of Parkersburg	Without the NIP program the number of services we could provide would decrease. That would decrease our need for staffing as well as our ability to pay for those staff members.
83. United Way of Central West Virginia, Inc.	Potentially, overtime, it could result in staffing changes.
84. United Way of Monongalia and Preston Counties, Inc.	Not with the current number of credits received.
85. United Way of the River Cities	Our staffing levels would not be affected
86. Upshur Cooperative Parish House, Inc.	A loss of NIP funding would reduce the amount and types of programming we could offer.
87. West Virginia CASA Association, Inc	No. Our organization secures funding for staff positions from a variety of sources to ensure sustainability.
88. West Virginia Fund for Law in the Public Interest	Our program staff is not funded by this method.
89. West Virginia Hall of Fame Inc.	No
90. West Virginia Humanities Council	We are on a minimal staffing level already.
91. West Virginia University Hospitals, Inc.	I'm honestly not sure what would happen with our staff but it likely would be cut since we wouldn't have the funding to provide needed items to support their program.
92. Westminster at Wade DBA Wade Center	We're short-staffed as it is.
93. Wheeling Health Right	Hard to say.
94. Wheeling Symphony society, Inc.	With no NIP program, our after-school programs would serve fewer students and our staff would be reduced.
95. Woman's Choice Inc.	Since we only have 2 part time employees, I don't know the actual effect from this standpoint.
96. WV Health Right, Inc.	I do not know at this time how this may affect staffing levels.
97. YMCA of Kanawha Valley	We did not receive enough NIP in the past two years to where there would be a decline in employment as a result of the program being discontinued.
98. Youth Health Service, Inc.	We do not rely on NIP donations for salaries.

99. Youth Services System, Inc.	Disagree
100. YWCA Charleston	NIP donations have helped fund staff in previous years.

SURVEY RESULTS:

QUESTION 18: If the NIP program were discontinued, it would result in the level of our staffing and employment being reduced.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	11	10	26	23	29	99
Percentage of Responses	11%	10%	26%	23%	30%	100%

QUESTION: 19

If the NIP program were discontinued, it would negatively impact the communities we serve.

Organization	Response from survey
1. Active Southern West Virginia	Organizations receiving NIP credits are doing great work in WV.
2. Appalachian Children's Chorus	The potential loss of children participating in our programs would no doubt impact the quality of the program provided to our community.
3. Appalachian Outreach, Inc.	We are only able to operate because of the funds we receive. Without NIPS we wouldn't be able to help all that we help.
4. ArtsLink Inc	See the response submitted for question #17
5. Beckley Area Foundation	It would impact the quality of the programs and support services offered within the communities served as there would be less donations to support such services.
6. Berkeley Senior Services	Without the donations in the programs that the NIPs credits benefit and without the grant that it was used to offset, seniors would not receive hours of services in their own homes where they are most comfortable.
7. Big Brothers Big Sisters of the Tri-state	Without the donations solicited through this program our agency would have to cut costs, essentially serving fewer clients.
8. Brian's Safehouse, Inc.	For sure. Addiction is still a huge issue, and those suffering from it do not have the funds to obtain the help they need.
9. Burlington UM Family Services, Inc.	Services expand with increased funding.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - a lot of low-income people would not benefit from the services we provide our patients
11. Carnegie Hall, Inc	Yes
12. CASA of the Eastern Panhandle, Inc.	If the NIP program were to be discontinued, it would have a detrimental effect on the families and grand families we support through our Make-It-Happen Fund. Furthermore, such a discontinuation would potentially result in an increased number of children an
13. Catholic Charities West Virginia	If the NIP program was discontinued our donation would likely decline and that would negatively impact the communities, we serve.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	I believe it would have a negative impact across the state.
16. Christ's Kitchen and Food Pantry, Inc.	Less money donated to our organization would have a strong ripple effect to the clients in our community, which has 22% of the community living below the poverty level.
17. Clay Center for the Arts & Sciences of WV	The impact on the communities we serve would be minor.
18. Community Combined Ministries Inc	I believe this to be true as nonprofits are greatly blessed through the NIP which creates extra donations.

19. Concord University Foundation	We would not have as many scholarship dollars to offer without the NIP program which would impact some of our students.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	Just last month we had 110 client visits, and the majority of those were involved in the EWYL program. Not only did they receive parenting education, but they also received material necessities.
22. Davis Stuart, Inc.	Please see response for question #12
23. Daymark, Incorporated	Anytime there is a loss in funding, communities are negatively impacted.
24. East End Resource Center	NIP funds are helping us to expand our community Senior Program, and if it were discontinued our expansion would be hampered.
25. Easter Seal Rehabilitation Center	Yes, our programs would receive less funding and therefore the community would be negatively impacted.
26. Ebenezer Medical Outreach, Inc.	Absolutely
27. Faith Health Appalachia	Yes - a lot of low-income people would not benefit from the services we provide our patients
28. Faith in Action Caregivers, Inc.	For Faith in Action, no, we would continue to serve the communities.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Yes! It's such an important part of many organizations' developments planning.
30. Faith in Action of the River Cities	Discontinuing the NIP program would negatively impact our communities who greatly depend on the services that nonprofit organizations provide.
31. Foundation for the Tri-State Community	Yes, the communities we serve would see a decline in services from other nonprofits supported by NIP and our grants would not grow as quickly.
32. Friends of WV Public Broadcasting	Absolutely
33. Golden Girl Group Home	Yes, because we serve every county and the girls we serve would suffer if we did not have the program.
34. Goodwill Industries of KYOWVA Area, Inc.	We work hard to help those with employment, financial education and life skill needs. Those services would suffer without NIP credit donors.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	There would be less donors giving to various community organizations thus lowering the level of funding available to assist community members.
37. Harmony House, Inc	Harmony House would continue to provide same level of services

38. Harrison County Child Abuse Task Force, Inc.	Possibly.
39. Heart + Hand Outreach Ministries	The funding definitely goes back to our community 100% with social services assistance, so this is true.
40. High Rocks Educational Corporation	We rely on these funds to facilitate our programs. This would mean less funding for the demographics we serve.
41. Hospice of Huntington, Inc.	Our patients will be provided services regardless of their ability to pay. Donations cover services when they do not have the resources or insurance coverage. Thus, if discontinued it would impact the communities we serve.
42. Hospice of Southern WV	We would not have the funding to provide the vital bereavement services.
43. House of the Carpenter	Yes, our community would be negatively impacted. Those who would lose the most are the children/youth that we serve. Nearly 1/2 of the under 18 population in WV is at risk. Reducing our funds would have a negative impact on this population.
44. Humane Society of Parkersburg WV	Again, without the program we offer, the number of spay/neuter services provided would be significantly reduced.
45. JCCF, Inc.	Yes, if donations go down, then services, grants and community support would also be decreased.
46. John W. Hereford Boys and Girls Clubs of Huntington	If we are able to serve less children, meaning we would have to create a wait list and not be able to take children, they would more likely be unsupervised.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	NIP program positively impacts our clients, our staff, and our donors. They are able to feel their donation is going further for themselves and that their money is doing good in the community.
49. Laurance Jones, III Childhood Language Center	We run on 100% donations.
50. Legal Aid of West Virginia, Inc.	We are one of few civil legal justice organizations in West Virginia, and we are the only one using the Lawyer in the School project delivery of services. Without this ability to serve families directly, many West Virginians would not know where to turn for these services.
51. Lily's Place	Absolutely. The community needs the services we provide, and we need to be able to continue to rely on donations from the community. Those donors count on their NIP tax credits.
52. Marvel Center, Inc	This is our first year
53. Mason County Community Foundation, Inc.	We would not have the funds available to fill the grant request.
54. Milan Puskar Health Right	Somewhat.

55. Mountain Mission Inc.	Yes, because it would decrease the number of services that we offer.
56. Mylan Park Foundation	TBD
57. New River Community & Technical College Foundation, Inc.	Without question.
58. Nicholas County Community Foundation	Yes, it would have a great and negative impact to our communities, as the giving hinges on the availability of the tax credits.
59. Oglebay Institute	Our communities include dozens of organizations who receive donations through NIP. They provide essential services like housing, food, emergency services, child education, healthcare, and more, as well as programs that enhance quality of life and overall health.
60. Parkersburg Area Community Foundation	A reduction in donations would reduce the amount of funding we could provide to benefit low-income persons.
61. Parkersburg Art Center	Our Senior program has a strong impact on this group of individuals and their associates. They also help to let the larger community know what is available at the Parkersburg Art Center. We have no method to measure the social and emotional impact.
62. PROACT, Inc.	This is definitely true. NIP does encourage giving and if it goes away it would affect the community as a whole.
63. Randolph County Children's Advocacy Center	Absolutely.
64. Ranson Community Gardens	We are offering a variety of workshops and programs that use funds generated by NIP. These would definitely be reduced in the program was discontinued.
65. Rape and Domestic Violence Information Center, Inc.	It would not affect our community. We still do presentations and tabling events throughout the year.
66. REACHH-Family Resource Center	Again, we would not be able to serve the needy as well as we do now.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	The programs we do with NIP donations are important as are the many programs that other organizations do with their NIP donations
68. Ronald McDonald House Charities of Southern West Virginia	If the NIP program were discontinued, the communities we serve would be negatively impacted. We may not have the ability to serve as much of Southern West Virginia as we do now, making a needed resource gone for those clients.
69. Scott's Run Settlement House	We need the funds for direct food purchases.
70. Seeing Hand Association	Yes, the individuals that I meet out in the community wouldn't be if we don't have the money from the tax credits.

71. Shenandoah Community Health Foundation	The NIP program does increase the capacity of WV non-profits to provide services and support for the low income and underserved residents of the state. In national statistics, WV consistently ranks at or near the bottom among states related to health, wellness, nutrition, and other personal services.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	It would not discontinue the program, so it would not impact the community. See the response given for question #17.
74. Special Olympics West Virginia	So many nonprofit organizations rely on NIP tax credits to generate much needed funding to carry out their missions in their respective communities
75. St. Mary's Medical Center Foundation, Inc.	Yes - a lot of low-income people would not benefit from the services we provide our patients
76. TEAM for West Virginia Children, Inc.	Any way that we can encourage our citizens to become involved whether as a donor or a volunteer or a Board member, the better.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	These credits help nonprofits offer programs that they wouldn't usually be able to afford to fund
79. The Cortland Foundation	Our programs are not dependent on NIP
80. The Education Alliance	More opportunities for community donors.
81. The Religious Coalition for Community Renewal	Yes, it would lessen services.
82. The Salvation Army of Parkersburg	Without our services there would be more homeless and more hungry people. We feed approximately 30,000 meals a year and spend another 50,000 on rental and utility assistance. That has a big impact on our community. With out those services many individuals would not be fed or housed.
83. United Way of Central West Virginia, Inc.	Many nonprofits would suffer with the loss of the NIP program. Less financial resources would definitely take its toll with the communities we serve.
84. United Way of Monongalia and Preston Counties, Inc.	It could impact other agencies in our service area.
85. United Way of the River Cities	It would remove up to \$30,000 in community assistance our organization could provide
86. Upshur Cooperative Parish House, Inc.	Funds raised through NIP are vital to maintaining and expanding programs to meet community needs.

87. West Virginia CASA Association, Inc	Yes, absolutely.
88. West Virginia Fund for Law in the Public Interest	We would be able to offer far less fellowships and citizen assistance.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Yes
91. West Virginia University Hospitals, Inc.	It absolutely would because we would no longer be able to offer our program to those families in need. It would also cause a safety issue among young children.
92. Westminster at Wade DBA Wade Center	Bluefield needs all the help it can get.
93. Wheeling Health Right	Yes, as we would have less donations to serve them.
94. Wheeling Symphony society, Inc.	With reduced after school programs, reduced staff, and charitable gifts, our residents in poverty neighborhoods would be severely impacted. Families in poverty depend on services for their children so they can move out of poverty.
95. Woman's Choice Inc.	Due to our limited budget, discontinuing the program would impact our effectiveness in the community.
96. WV Health Right, Inc.	If we cannot provide quality care to our patients, ultimately the entire communities will be negatively impacted.
97. YMCA of Kanawha Valley	I think that if the NIP program were discontinued there would be 501c3 organizations that are negatively impacted.
98. Youth Health Service, Inc.	Not with our program, but perhaps with others.
99. Youth Services System, Inc.	There are over 200 applications with only 200 receiving the voucher. Those 200 make a huge impact on our state with healthy eating, WIB, WIC and emergency shelter, just to name a few. They would all be impacted along with the those in their care.
100. YWCA Charleston	We depend on NIP donations to help serve our community.

SURVEY RESULTS:

QUESTION 19: If the NIP program were discontinued, it would negatively impact the communities we serve.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	64	24	5	2	4	99
Percentage of Responses	65%	24%	5%	2%	4%	100%

QUESTION: 20

The online application for NIP credits is easy to complete.

Organization	Response from survey
1. Active Southern West Virginia	Yes, and appreciate it's online.
2. Appalachian Children's Chorus	The online application is straightforward and easy to complete.
3. Appalachian Outreach, Inc.	Very simple, and time efficient.
4. ArtsLink Inc	Yes.
5. Beckley Area Foundation	No issues.
6. Berkeley Senior Services	The application is very user friendly.
7. Big Brothers Big Sisters of the Tri-state	The process is fairly easy to complete.
8. Brian's Safehouse, Inc.	Yes, the application is easy to complete.
9. Burlington UM Family Services, Inc.	Very easy and efficient.
10. Cabell Huntington Hospital Foundation, Inc.	Easy to use.
11. Carnegie Hall, Inc	Steep learning curve.
12. CASA of the Eastern Panhandle, Inc.	The instructions provided make this process easy to complete.
13. Catholic Charities West Virginia	The application is straightforward. The guidance PowerPoint is a great resource.
14. Charleston Ballet, Inc.	Very easy.
15. Children's Home Society	Absolutely and preferred
16. Christ's Kitchen and Food Pantry, Inc.	The requirements for completion of the application are challenging and sometimes labor intensive, but I understand the reason for it. Flowery general statements without statistical backing and measurable goals would defeat the integrity of NIP.
17. Clay Center for the Arts & Sciences of WV	The application is intuitive and easy to complete.
18. Community Combined Ministries Inc	Agree 100 percent.

19. Concord University Foundation	We've had no issues with the online application.
20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	I did not have any problems.
22. Davis Stuart, Inc.	I find the NIP platform and forms all easy to use.
23. Daymark, Incorporated	Yes, this is one of the best applications that I complete.
24. East End Resource Center	Everything is pretty straightforward except for the census information, which is very difficult to find.
25. Easter Seal Rehabilitation Center	The application is straightforward and self-explanatory.
26. Ebenezer Medical Outreach, Inc.	Yes, the online application is easy to complete.
27. Faith Health Appalachia	Easy to use.
28. Faith in Action Caregivers, Inc.	If you have completed as many years as we have, it is NOT difficult, only time consuming.
29. Faith in Action of the Greater Kanawha Valley, Inc.	It's very easy.
30. Faith in Action of the River Cities	I have only completed one online application for NIP, and it was very difficult and stressful for me. I am very appreciative of the help the NIP staff provided!
31. Foundation for the Tri-State Community	Yes, it has evolved over the years into a good process.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	Easy.
34. Goodwill Industries of KYOWVA Area, Inc.	It is well laid out and has been easy to understand as different persons in our organization have utilized it over the years.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	It may be difficult for those with little to no computer experience.
37. Harmony House, Inc	Very simple

38. Harrison County Child Abuse Task Force, Inc.	Yes, it is very user friendly.
39. Heart + Hand Outreach Ministries	I find it to be very easy and user friendly.
40. High Rocks Educational Corporation	I have had some trouble getting used to the system, but I am confident it is more user error on my end. I am good with the system.
41. Hospice of Huntington, Inc.	We have the instructions we need, easy to complete and if I have a question, Cathy Durham is always available to answer any of my questions.
42. Hospice of Southern WV	The application is very thorough but time consuming.
43. House of the Carpenter	Completing the online process is easy and efficient.
44. Humane Society of Parkersburg WV	Easy and straight forward.
45. JCCF, Inc.	The application is not complicated.
46. John W. Hereford Boys and Girls Clubs of Huntington	It is easy to understand.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	This was my first year completing it, so I thought it was lengthy and complicated. As I get used to filling it out each year, I hope it will feel easier.
49. Laurance Jones, III Childhood Language Center	I've never had a problem with the application.
50. Legal Aid of West Virginia, Inc.	While it could certainly be easier, the application and the expectations for it are outlined as clearly as possible by staff. The availability of staff to answer questions, particularly Cathy Durham, is also outstanding.
51. Lily's Place	Yes. Though an error of our own cost us a significant amount of NIP allocations this year. While the application was easy, it was easy to make a mistake and not catch it.
52. Marvel Center, Inc	The application was easy to complete.
53. Mason County Community Foundation, Inc.	The people completing the form each year simply read and follow the instructions and it was easy to submit.
54. Milan Puskar Health Right	Love the online application!
55. Mountain Mission Inc.	It is very easy to complete.
56. Mylan Park Foundation	Excellent format and grant portal
57. New River Community &	Yes. Having applied previously, it is very easy and familiar.

Technical College Foundation, Inc.	
58. Nicholas County Community Foundation	User friendly application.
59. Oglebay Institute	The NIP staff have made significant improvements to the online application in recent years.
60. Parkersburg Area Community Foundation	Previous applications have been completed by the now Executive Director Emeria. None of the current staff has familiarity with the application platform.
61. Parkersburg Art Center	The online application for NIP is easy to complete.
62. PROACT, Inc.	Yes, the application is fairly simple and self-explanatory. It gets easier once you have done it the first time and are familiar with the process.
63. Randolph County Children's Advocacy Cener	The process is easier to navigate.
64. Ranson Community Gardens	Generally, the form is pretty straight forward. I think it may be a little daunting for new/smaller organizations.
65. Rape and Domestic Violence Information Center, Inc.	It's a little intense for first timers trying to answer some of the questions.
66. REACHH-Family Resource Center	A lot of the application is redundant for those who have gotten credits in the past.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	For the most part yes. The Census questions can be difficult. It seems the Census website has changed, and the NIP instructions have not kept up with the changes.
68. Ronald McDonald House Charities of Southern West Virginia	The online application for NIP credits is easy to complete, because it is very direct and simple to understand. It includes directions in every section, which make the process easy.
69. Scott's Run Settlement House	No issue.
70. Seeing Hand Association	Very simple
71. Shenandoah Community Health Foundation	NIP Program staff have perfected the online application to make it user friendly and easy to complete and submit.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	Yes, we have been in the program a number of years, and I do not believe there are parts of the application that are not needed to be able to allocate the credits.
74. Special Olympics West Virginia	It is quite easy to complete

75. St. Mary's Medical Center Foundation, Inc.	Easy to use.
76. TEAM for West Virginia Children, Inc.	It takes a little while, but the instructions are very helpful.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	It walks you through step by step and gives a description of each area.
79. The Cortland Foundation	Easy application, however, it is hard to explain the projects with such limited character use.
80. The Education Alliance	Yes
81. The Religious Coalition for Community Renewal	Very easy and user friendly.
82. The Salvation Army of Parkersburg	There have been great improvements over the years. The current application is simple and easy.
83. United Way of Central West Virginia, Inc.	Very clear and the staff is extremely helpful.
84. United Way of Monongalia and Preston Counties, Inc.	Application was easy to complete.
85. United Way of the River Cities	We appreciate the self-paced tutorial.
86. Upshur Cooperative Parish House, Inc.	The online application is straight forward.
87. West Virginia CASA Association, Inc	It's easy enough. But a fillable spreadsheet that has to be uploaded is an antiquated way to capture data
88. West Virginia Fund for Law in the Public Interest	Smooth process.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Very easy to complete.
91. West Virginia University Hospitals, Inc.	Other than the mandatory Board Resolution, the remaining items are easy to complete. It's always a challenge getting the Board Resolution in time for the application.

92. Westminster at Wade DBA Wade Center	I'm used to it.
93. Wheeling Health Right	I have not had any technical issues.
94. Wheeling Symphony society, Inc.	I applaud the NIP staff for continuing to upgrade the on-line application to make it very easy to use. It is one of the easiest applications that I complete! BRAVO!
95. Woman's Choice Inc.	The application is fairly easy, but I wish the process of processing the donations could be streamlined.
96. WV Health Right, Inc.	I wholeheartedly agree. The platform is one that many funders use, so most nonprofit staff are probably familiar with it, if they have ever applied for a grant. It works similarly in the platform; hence, it is user-friendly.
97. YMCA of Kanawha Valley	No opinion
98. Youth Health Service, Inc.	Yes, very easy.
99. Youth Services System, Inc.	Agree. Not challenging.
100. YWCA Charleston	I agree that the online NIP application is easy to complete.

SURVEY RESULTS:

QUESTION 20: The online application for NIP credits is easy to complete.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	65	26	4	4	0	99
Percentage of Responses	66%	26%	4%	4%	0%	100%

QUESTION: 21

In my opinion, the questions contained in the NIP application adhere to the enacting legislation.

Organization	Response from survey
1. Active Southern West Virginia	Yes
2. Appalachian Children's Chorus	From my knowledge of the legislation, I believe the application to reflect the components of the legislation.
3. Appalachian Outreach, Inc.	I believe they do
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	I am certain if ALL of the questions adhere to enacting legislation because of my own lack of knowledge.
6. Berkeley Senior Services	I am unsure of the frame of reference for "enacting legislation."
7. Big Brothers Big Sisters of the Tri-state	N/A
8. Brian's Safehouse, Inc.	Yes, it emphasizes the need to reach out into those at highest risk.
9. Burlington UM Family Services, Inc.	All questions seem applicable.
10. Cabell Huntington Hospital Foundation, Inc.	Yes – right on
11. Carnegie Hall, Inc	I'd have to look into this. I don't know off the top of my head.
12. CASA of the Eastern Panhandle, Inc.	Yes, we abide by all state laws and requirements.
13. Catholic Charities West Virginia	No opinion.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes, it does
16. Christ's Kitchen and Food Pantry, Inc.	I've never read the legislation, but I'm confident it follows those guidelines.
17. Clay Center for the Arts & Sciences of WV	Based on our understanding of the legislation, the questions are appropriate.
18. Community Combined Ministries Inc	I believe the questions are set to cover all types of nonprofits.
19. Concord University Foundation	The application questions seem straightforward and applicable.

20. Connecting Link Inc.	Yes
21. Cross Roads Pregnancy Care Center	Although my knowledge is new and limited, they appeared to adhere to the legislation.
22. Davis Stuart, Inc.	To my knowledge, the NIP team goes to great lengths to comply with the legislation and translate those requirements to all applicants.
23. Daymark, Incorporated	Yes
24. East End Resource Center	I am unfamiliar with the recently amended enacting legislation.
25. Easter Seal Rehabilitation Center	Unsure of this.
26. Ebenezer Medical Outreach, Inc.	It should, yes.
27. Faith Health Appalachia	Yes – right on
28. Faith in Action Caregivers, Inc.	No answer
29. Faith in Action of the Greater Kanawha Valley, Inc.	Yes.
30. Faith in Action of the River Cities	Yes, I believe the NIP application adheres to the enacting legislation.
31. Foundation for the Tri-State Community	Yes.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	I believe they do.
34. Goodwill Industries of KYOWVA Area, Inc.	Yes.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	I believe so
37. Harmony House, Inc	Agree
38. Harrison County Child Abuse Task Force, Inc.	Yes.

39. Heart + Hand Outreach Ministries	I agree.
40. High Rocks Educational Corporation	No opinion really
41. Hospice of Huntington, Inc.	Really haven't challenged this in any respect.
42. Hospice of Southern WV	No opinion as to adhering to enacting legislation.
43. House of the Carpenter	The staff for NIP and all of the agencies benefiting from the program do everything in their power to adhere to the legislation and requirements set forth by the NIP program.
44. Humane Society of Parkersburg WV	The application process is very thorough and complies with legislation.
45. JCCF, Inc.	Yes, we believe so. The questions are geared to how you are going to help support low to moderate individuals in the state of WV.
46. John W. Hereford Boys and Girls Clubs of Huntington	Everything I have seen leads me to believe this.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Yes, they match well.
49. Laurance Jones, III Childhood Language Center	Agree
50. Legal Aid of West Virginia, Inc.	While we don't have strong opinions on this, we are confident NIP staff are carefully considering and meeting legislative requirements.
51. Lily's Place	No opinion
52. Marvel Center, Inc	Questions are applicable to legislation.
53. Mason County Community Foundation, Inc.	The application request information specified by the legislation.
54. Milan Puskar Health Right	I am not sure anymore what the enacting legislation was. Might need a refresher on that one.
55. Mountain Mission Inc.	I agree.
56. Mylan Park Foundation	As far as I know....
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	The application is up to date and current.

59. Oglebay Institute	The questions in the application should give reviewers the context they need to ensure supported projects align with the intentions of the legislation.
60. Parkersburg Area Community Foundation	Previous applications have been completed by the now Executive Director Emerita. None of the current staff has familiarity with the application.
61. Parkersburg Art Center	Yes
62. PROACT, Inc.	I'm not sure of this. The questions appear to mainly be about the needs of the area where the organization is located and how it will affect the people in those individual communities.
63. Randolph County Children's Advocacy Center	It is in my opinion that it is.
64. Ranson Community Gardens	I am not that familiar with the legislation supporting NIP
65. Rape and Domestic Violence Information Center, Inc.	Not sure how to answer this.
66. REACHH-Family Resource Center	I agree but not always the need for the NIP credits.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Yes
68. Ronald McDonald House Charities of Southern West Virginia	The questions contained in the NIP application adhere to the enacting legislation. The NIP follows the policies they have created within the application process.
69. Scott's Run Settlement House	No opinion
70. Seeing Hand Association	Yes
71. Shenandoah Community Health Foundation	The NIP application and the mandatory training emphasize the requirements of the enacting legislation to ensure that non-profit agencies comply with the requirements.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	I have not read the enacting legislation. However, a number of times, the explanation for a change is the result of the legislation.
74. Special Olympics West Virginia	Yes, to the best of our knowledge
75. St. Mary's Medical Center Foundation, Inc.	Yes – right on

76. TEAM for West Virginia Children, Inc.	As I understand it, yes.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	I will be honest that I have not followed legislation much
79. The Cortland Foundation	I agree
80. The Education Alliance	Clearly
81. The Religious Coalition for Community Renewal	Yes
82. The Salvation Army of Parkersburg	The purpose was to encourage charitable contributions to nonprofits which it has done thus helping those nonprofits to assist those in need in our community. In the beginning we had to solicit those donations but after participating for many years we no longer do.
83. United Way of Central West Virginia, Inc.	I agree
84. United Way of Monongalia and Preston Counties, Inc.	Questions adhere to the enacting legislation.
85. United Way of the River Cities	Agree
86. Upshur Cooperative Parish House, Inc.	The NIP application adheres to the legislation.
87. West Virginia CASA Association, Inc	I am unfamiliar with legislation re: NIP Credits.
88. West Virginia Fund for Law in the Public Interest	I believe that the application lays out clearly the rules of the program.
89. West Virginia Hall of Fame Inc.	No opinion
90. West Virginia Humanities Council	Agree
91. West Virginia University Hospitals, Inc.	To the best of my knowledge, yes, the questions adhere to the legislation.
92. Westminster at Wade DBA Wade Center	I don't know

93. Wheeling Health Right	Best as I can tell.
94. Wheeling Symphony society, Inc.	I believe that the questions on the NIP application fairly represent the legislation as it was enacted and present it in practical terms.
95. Woman's Choice Inc.	I have insufficient knowledge to evaluate this item.
96. WV Health Right, Inc.	I agree.
97. YMCA of Kanawha Valley	No opinion
98. Youth Health Service, Inc.	Yes, I believe so.
99. Youth Services System, Inc.	I am unable to answer do to not enough legislation knowledge.
100. YWCA Charleston	Yes, the questions found in the NIP application adhere to enacted legislation.

SURVEY RESULTS:

QUESTION 21: In my opinion, the questions contained in the NIP application adhere to the enacting legislation.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	51	19	29	0	0	99
Percentage of Responses	52%	19%	29%	0%	0%	100%

QUESTION: 22

When I have questions or concerns, NIP staff are generally helpful, timely, and easy to reach.

Organization	Response from survey
1. Active Southern West Virginia	In the times I have had to reach out, answers were prompt and friendly.
2. Appalachian Children's Chorus	I have found the staff to be very responsive to questions or requests for assistance.
3. Appalachian Outreach, Inc.	It is truly a very simple process.
4. ArtsLink Inc	Very helpful.
5. Beckley Area Foundation	They are always helpful, timely, and easy to reach. A great bunch to work with.
6. Berkeley Senior Services	I cannot agree with this statement enough! The NIP staff are incredibly helpful, patient, and understanding!
7. Big Brothers Big Sisters of the Tri-state	Love Cathy!
8. Brian's Safehouse, Inc.	The staff are incredible! They always are kind, polite, knowledgeable, and helpful.
9. Burlington UM Family Services, Inc.	I always get a timely response and communication is clear.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - I always receive quick responses
11. Carnegie Hall, Inc	Could be more approachable.
12. CASA of the Eastern Panhandle, Inc.	I have never had a problem contacting NIP staff and they have responded quickly to my questions.
13. Catholic Charities West Virginia	NIP staff are always helpful and give prompt responses to my questions.
14. Charleston Ballet, Inc.	I have always had a positive experience when interacting with the NIP staff.
15. Children's Home Society	Always helpful, they answer right away.
16. Christ's Kitchen and Food Pantry, Inc.	I've experienced prompt responses to questions during the application process and throughout the fiscal year.
17. Clay Center for the Arts & Sciences of WV	NIP staff are easily accessible and quick to respond.
18. Community Combined Ministries Inc	They are the best! Cathy, who I speak with the most, is AMAZING!
19. Concord University Foundation	We always get answers to questions we have.

20. Connecting Link Inc.	Always a delight and super easy to work with and very very knowledgeable
21. Cross Roads Pregnancy Care Center	Cathy has been very helpful.
22. Davis Stuart, Inc.	All staff involved with NIP are responsive, courteous, and knowledgeable. You can tell that they want all participating agencies to be success and have all the resources needed to do so.
23. Daymark, Incorporated	Cathy is great to help in a timely manner.
24. East End Resource Center	I usually receive a response to a call or email on the same day, or within a day or two.
25. Easter Seal Rehabilitation Center	Any time our organization has had questions, NIP staff is extremely helpful.
26. Ebenezer Medical Outreach, Inc.	Yes, the staff are very helpful.
27. Faith Health Appalachia	Yes - I always receive quick responses
28. Faith in Action Caregivers, Inc.	Yes
29. Faith in Action of the Greater Kanawha Valley, Inc.	I've never waited more than a day to receive a response.
30. Faith in Action of the River Cities	Absolutely!!! I am very grateful for the NIP staff and their help. I could NOT have completed the application without their assistance! THANK YOU!!!
31. Foundation for the Tri-State Community	The staff has been very helpful.
32. Friends of WV Public Broadcasting	Yes, Cathy is the best.
33. Golden Girl Group Home	The NIP staff are very helpful.
34. Goodwill Industries of KYOWVA Area, Inc.	Always the best service.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	NIP staff readily respond to emails or calls and are very helpful.
37. Harmony House, Inc	Very much so.

38. Harrison County Child Abuse Task Force, Inc.	Very helpful staff!
39. Heart + Hand Outreach Ministries	Yes, anytime I have had to ask a question by phone or email, I get a prompt response.
40. High Rocks Educational Corporation	Cathy Durham has been a huge help to me.
41. Hospice of Huntington, Inc.	Definitely!! Cathy Durham is always prompt to answer any question.
42. Hospice of Southern WV	Calls and emails are always answered timely.
43. House of the Carpenter	In our early years of participating in the NIP, we had lots of questions. The staff has always responded quickly and efficiently to our questions. This allows us to fulfill our obligations appropriately.
44. Humane Society of Parkersburg WV	We have contacted staff a couple of times and always found them very responsive and prompt.
45. JCCF, Inc.	Yes, staff are very helpful.
46. John W. Hereford Boys and Girls Clubs of Huntington	Cathy Durham has been a godsend when we have questions or problems.
47. King's Daughters Child Care Center	Always have fast responses to any questions I have.
48. Laotong Yoga, Inc.	Yes, Cathy is very responsive.
49. Laurance Jones, III Childhood Language Center	Cathy is a rockstar.
50. Legal Aid of West Virginia, Inc.	NIP staff are wonderfully helpful, very knowledgeable, and extremely responsive.
51. Lily's Place	Yes! Cathy has always been a helpful contact regarding NIP tax credits.
52. Marvel Center, Inc	Staff were very helpful as we completed the application.
53. Mason County Community Foundation, Inc.	The staff responded to all questions in a timely manner and provided advice when necessary.
54. Milan Puskar Health Right	Absolutely. The staff are great!
55. Mountain Mission Inc.	I agree with this.
56. Mylan Park Foundation	YES
57. New River Community & Technical College Foundation, Inc.	Absolutely!

58. Nicholas County Community Foundation	Wonderful staff! Cathy Durham is amazing and so supportive!
59. Oglebay Institute	The staff are excellent.
60. Parkersburg Area Community Foundation	I have not had to reach out with questions or concerns.
61. Parkersburg Art Center	The NIP staff are ALWAYS helpful and available when we have questions. They want us to be successful.
62. PROACT, Inc.	NIP staff have always been helpful.
63. Randolph County Children's Advocacy Cener	Absolutely. Cathy is great about responding and an excellent support when needed.
64. Ranson Community Gardens	Cathy Durham is our primary point of contact and has always been helpful, patient and knowledgeable.
65. Rape and Domestic Violence Information Center, Inc.	Cathy Durham is awesome. She has assisted me many times.
66. REACHH-Family Resource Center	Staff have been wonderful.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	I had a lot of questions in my first two years of NIP, and everyone was very helpful and friendly.
68. Ronald McDonald House Charities of Southern West Virginia	The NIP staff are very helpful with answering questions and provide multiple ways to contact them with questions.
69. Scott's Run Settlement House	No issue.
70. Seeing Hand Association	The NIP staff as very easy to reach and helpful.
71. Shenandoah Community Health Foundation	NIP staff are exemplary in responding promptly to questions and in providing information and guidance.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	The staff have been around and know the program and can assist with any questions I have had the first time. They are great!
74. Special Olympics West Virginia	NIP staff are always helpful and responsive
75. St. Mary's Medical Center Foundation, Inc.	Yes – I always receive quick responses

76. TEAM for West Virginia Children, Inc.	Very helpful
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	Cathy is always very helpful when I have reached out.
79. The Cortland Foundation	Yes, very helpful
80. The Education Alliance	Cathy Durham is amazing and goes above and beyond to assist applicants with all the paperwork requirements.
81. The Religious Coalition for Community Renewal	I can always reach someone and get an answer to all my questions
82. The Salvation Army of Parkersburg	I just send an email and someone contacts me. Easy Peasey
83. United Way of Central West Virginia, Inc.	The staff are very supportive and helpful. They respond in a timely fashion and always give helpful information.
84. United Way of Monongalia and Preston Counties, Inc.	They have been helpful to work with.
85. United Way of the River Cities	Cathy is a gem
86. Upshur Cooperative Parish House, Inc.	We have had very few issues with NIP.
87. West Virginia CASA Association, Inc	Absolutely. 100%
88. West Virginia Fund for Law in the Public Interest	Absolutely.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	They have always been responsive when needed.
91. West Virginia University Hospitals, Inc.	The NIP staff is amazing and always willing to help! They are always quick to respond too! They definitely all deserve raises!!
92. Westminster at Wade DBA Wade Center	Always

93. Wheeling Health Right	I strongly agree.
94. Wheeling Symphony society, Inc.	I have always received guidance from Cathy Durham in 24 hours or less. She has always been a great help in answering questions, guiding me in correcting an error on my donation form, and sending thank you messages! She is the BEST!
95. Woman's Choice Inc.	Calls or emails are promptly returned and communicated in an easy-to-understand manner.
96. WV Health Right, Inc.	I am usually able to get answers when I seek them.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	Very helpful!
99. Youth Services System, Inc.	I've called on more than one occasion and have been treated with respect, true kindness, understanding and patience.
100. YWCA Charleston	Yes always!

SURVEY RESULTS:

QUESTION 22: When I have questions or concerns, NIP staff are generally helpful, timely, and easy to reach.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	84	13	1	1	0	99
Percentage of Responses	85%	13%	1%	1%	0%	100%

QUESTION: 23

Reports for NIP such as "donation reports" and "period reports" are generally easy to complete and submit.

Organization	Response from survey
1. Active Southern West Virginia	Agree, however, we have created a pledge process, so we are receiving donations all within the same timeframe to submit together to make it easier on our organization.
2. Appalachian Children's Chorus	These reporting mechanisms are easy to complete.
3. Appalachian Outreach, Inc.	There is nothing confusing about it
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	Much easier now that it is all online.
6. Berkeley Senior Services	Because all our credits are typically issued before the end of the year, the year end report seems redundant as it is the same information as the first half of the year.
7. Big Brothers Big Sisters of the Tri-state	The reports are relatively easy to complete.
8. Brian's Safehouse, Inc.	Yes, they are simple.
9. Burlington UM Family Services, Inc.	Reports are very easy to complete.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - easy to use. Would be great if there was an automated reminder system to remind you.
11. Carnegie Hall, Inc	Again, steep learning curve.
12. CASA of the Eastern Panhandle, Inc.	We keep records of our donors and funds disbursed from NIP donations.
13. Catholic Charities West Virginia	Reports are straight forward and easy to complete and submit.
14. Charleston Ballet, Inc.	Very easy.
15. Children's Home Society	Yes, and makes tracking easy.
16. Christ's Kitchen and Food Pantry, Inc.	The process and guidelines for the spreadsheets are designed very well.
17. Clay Center for the Arts & Sciences of WV	The process is straightforward and easy to follow.

18. Community Combined Ministries Inc	Agree 100 percent.
19. Concord University Foundation	We have no issues submitting the necessary reports.
20. Connecting Link Inc.	Very user friendly!
21. Cross Roads Pregnancy Care Center	So far, I have not had any problems.
22. Davis Stuart, Inc.	Yes, the reports are well organized, and the directions are clear.
23. Daymark, Incorporated	Yes
24. East End Resource Center	It was hard for me to remember to put the check number in the Notes section. Otherwise, the reports are pretty easy to prepare and submit.
25. Easter Seal Rehabilitation Center	Yes, these are easily completed by our finance department.
26. Ebenezer Medical Outreach, Inc.	Yes, the reports are easy to complete.
27. Faith Health Appalachia	Yes - easy to use. Would be great if there was an automated reminder system to remind you.
28. Faith in Action Caregivers, Inc.	Yes
29. Faith in Action of the Greater Kanawha Valley, Inc.	Not difficult at all.
30. Faith in Action of the River Cities	Again, this is my first experience with NIP, and I am trying to learn as I go. I found the reports to be very daunting and required assistance.
31. Foundation for the Tri-State Community	The forms are user-friendly.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	Paperwork is fairly easy.
34. Goodwill Industries of KYOWVA Area, Inc.	Well explained and use of Excel makes the process easy on us.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Took some getting used to. It would be nice to eliminate the need to complete one form that has to be attached to another, etc.

37. Harmony House, Inc	Yes
38. Harrison County Child Abuse Task Force, Inc.	Yes
39. Heart + Hand Outreach Ministries	Yes, they are relatively easy and quick to complete.
40. High Rocks Educational Corporation	I agree.
41. Hospice of Huntington, Inc.	Yes, I agree they are generally easy.
42. Hospice of Southern WV	<u>Directions are generally clear.</u>
43. House of the Carpenter	The guidelines are clear, and the dates set. This helps make it easier to complete and the forms are not difficult.
44. Humane Society of Parkersburg WV	No concerns
45. JCCF, Inc.	Yes, we have not had any issues with this
46. John W. Hereford Boys and Girls Clubs of Huntington	I have never had a problem doing it.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	I haven't done these yet.
49. Laurance Jones, III Childhood Language Center	I've never had a problem.
50. Legal Aid of West Virginia, Inc.	Again, the expectations from NIP on these reports are clearly outlined and explained. The only difficulty comes from staff capacity and ability in our own organization, which varies, but the reports are fairly quick and easy to complete.
51. Lily's Place	Yes
52. Marvel Center, Inc	This is our first year, so no reports have been completed to date.
53. Mason County Community Foundation, Inc.	The forms are simple and easy to complete.
54. Milan Puskar Health Right	Yes, all reports are easy to complete and submit.
55. Mountain Mission Inc.	I agree with this statement.
56. Mylan Park Foundation	YES
57. New River Community &	Yes.

Technical College Foundation, Inc.	
58. Nicholas County Community Foundation	Reporting is user friendly.
59. Oglebay Institute	As with the application, the NIP staff have made significant improvements to the reporting process. It is streamlined and straightforward.
60. Parkersburg Area Community Foundation	There are clear instructions provided for completing the reports.
61. Parkersburg Art Center	Yes
62. PROACT, Inc.	Yes
63. Randolph County Children's Advocacy Cener	No concerns or issues.
64. Ranson Community Gardens	The reporting aspect is very easy.
65. Rape and Domestic Violence Information Center, Inc.	Fill in the blanks.
66. REACHH-Family Resource Center	They could be streamlined a bit.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Yes, they are easy to complete but they don't leave a lot of room for explanation if things don't work out exactly as you thought they would
68. Ronald McDonald House Charities of Southern West Virginia	These reports provide many directions for each section of the report. This makes them easy to complete. The NIP staff also gives the deadlines to these far in advance, so our organization always knows when the reports are coming up and can begin working on them in a timely manner.
69. Scott's Run Settlement House	No issue.
70. Seeing Hand Association	The reports are very simple.
71. Shenandoah Community Health Foundation	Directions for reports are very accessible and detailed, which facilitates timely completion and submission. In addition, NIP staff are very responsive when we have questions.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	The reports are not overly burdensome.
74. Special Olympics West Virginia	Yes, the current reporting system seems to work well.

75. St. Mary's Medical Center Foundation, Inc.	Yes - easy to use. Would be great if there was an automated reminder system to remind you.
76. TEAM for West Virginia Children, Inc.	Not complicated or lengthy
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	Never any issues
79. The Cortland Foundation	Very easy
80. The Education Alliance	They've gotten easier.
81. The Religious Coalition for Community Renewal	I have no problem. As long as your records are kept up to date, the report is straight forward.
82. The Salvation Army of Parkersburg	They have streamlined the reports to make them easy to complete.
83. United Way of Central West Virginia, Inc.	Yes, I agree.
84. United Way of Monongalia and Preston Counties, Inc.	We are new to the process, but reports seem easy to submit.
85. United Way of the River Cities	Yes, they are
86. Upshur Cooperative Parish House, Inc.	NIP reports are easy to compile and submit.
87. West Virginia CASA Association, Inc	Again, they're easy enough but necessarily antiquated. And reports for NIP Staff must be a bear. There are FREE platforms that could easily be implemented
88. West Virginia Fund for Law in the Public Interest	Absolutely
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Yes
91. West Virginia University Hospitals, Inc.	Agreed.

92. Westminster at Wade DBA Wade Center	Much easier online
93. Wheeling Health Right	Our accountant handles these reports, and they are submitted on a timely basis.
94. Wheeling Symphony society, Inc.	All NIP reports are easy to complete in a short amount of time. For that, I am very grateful!
95. Woman's Choice Inc.	Period reports are easy, but Donation reports are cumbersome, navigating the different pages, especially the fees page. It would be nice if everything was on one page, if that were possible. However, I am 77 and for most people it's probably ok.
96. WV Health Right, Inc.	Yes, agreed. Again, the platform is user-friendly, and it is a familiar portal to nonprofits, if they have ever applied for grants.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	Yes.
99. Youth Services System, Inc.	Reports are straight forward and a little time consuming and satisfying when you click submit.
100. YWCA Charleston	Yes, simple to complete!

SURVEY RESULTS:

QUESTION 23: Reports for NIP such as "donation reports" and "period reports" are generally easy to complete and submit.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	66	24	2	4	0	96
Percentage of Responses	69%	25%	2%	4%	0%	97%

QUESTION 24:

Some changes may be needed for certain NIP processes.

Organization	Response from survey
1. Active Southern West Virginia	Unsure as of now. I can share more feedback after going through the process this year.
2. Appalachian Children's Chorus	I have no suggestions to make for improving the NIP processes.
3. Appalachian Outreach, Inc.	I feel that the processes are just fine.
4. ArtsLink Inc	I'm happy the way it is.
5. Beckley Area Foundation	There is confusion on the dates of final reports whether July or January.
6. Berkeley Senior Services	One report if all the credits are issued at one time would be helpful. Consolidation of both reports into one if all credits are issued at the same time.
7. Big Brothers Big Sisters of the Tri-state	Predictability of NIP credits would help us with budgeting and staffing. Perhaps we could apply for a 2-year or 3-year cycle?
8. Brian's Safehouse, Inc.	I'm not aware of any changes that need to be made.
9. Burlington UM Family Services, Inc.	I am unaware of any needed changes.
10. Cabell Huntington Hospital Foundation, Inc.	Automated reminder systems on key dates and deadlines
11. Carnegie Hall, Inc	Will need to think on this one.
12. CASA of the Eastern Panhandle, Inc.	I am not aware of any changes necessary.
13. Catholic Charities West Virginia	I do not currently see the need for any changes.
14. Charleston Ballet, Inc.	I think the system works well.
15. Children's Home Society	I don't know what that would be, as far as needed changes.
16. Christ's Kitchen and Food Pantry, Inc.	I'm not aware of any glaring issues with the NIP process.
17. Clay Center for the Arts & Sciences of WV	No changes needed.

18. Community Combined Ministries Inc	I feel the process is easy and the organization is always there to help if we have questions. It is just hard to know how much to ask for because everything seems so uncertain in our nation at the moment. We never want to ask for too much and not qualify
19. Concord University Foundation	We can't think of any changes that need made to the process.
20. Connecting Link Inc.	I am perfectly happy with how the NIP process works
21. Cross Roads Pregnancy Care Center	I do not know of any necessary changes, but it is a lengthy process.
22. Davis Stuart, Inc.	I do not have any problem with the processes nor any suggestions for changes.
23. Daymark, Incorporated	I see no need for changes.
24. East End Resource Center	I can't think of anything that should be changed.
25. Easter Seal Rehabilitation Center	Our staff finds the process to be easily completed.
26. Ebenezer Medical Outreach, Inc.	No, we don't believe so.
27. Faith Health Appalachia	Automated reminder systems on key dates and deadlines
28. Faith in Action Caregivers, Inc.	Uncertain
29. Faith in Action of the Greater Kanawha Valley, Inc.	?
30. Faith in Action of the River Cities	I am not sure which processes are needing changes.
31. Foundation for the Tri-State Community	I don't know of any necessary changes.
32. Friends of WV Public Broadcasting	Not sure what you mean
33. Golden Girl Group Home	I don't think changes are needed.
34. Goodwill Industries of KYOWVA Area, Inc.	The process works well for us, and the office is always helpful.
35. Greater Wheeling Coalition for the Homeless, Inc.	

36. Habitat for Humanity of the Eastern Panhandle	Possibly but it's hard for me to truly say when I don't know what is required for the reporting on your end.
37. Harmony House, Inc	As a Children's Advocacy Center, our services remain the same due to what we do
38. Harrison County Child Abuse Task Force, Inc.	I am not sure.
39. Heart + Hand Outreach Ministries	No opinion.
40. High Rocks Educational Corporation	I do not feel there is a need for changes. But will accommodate any changes that are made.
41. Hospice of Huntington, Inc.	Can not think of any at this time.
42. Hospice of Southern WV	I am unaware of any changes needed.
43. House of the Carpenter	The system is clear and understandable to us. From our perspective it is working and we are not aware of any changes needed from our perspective.
44. Humane Society of Parkersburg WV	I am not aware of any processes that should be changed.
45. JCCF, Inc.	No recommendations at this time.
46. John W. Hereford Boys and Girls Clubs of Huntington	I don't think there are any changes needed.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	I have no idea what this is asking me.
49. Laurance Jones, III Childhood Language Center	I haven't noticed anything needed changed.
50. Legal Aid of West Virginia, Inc.	No additional comments.
51. Lily's Place	It seems to be going fine. It would be good if donations through third party giving (like Network for Good) could qualify.
52. Marvel Center, Inc	We are not able to provide information about this because it is our first year.
53. Mason County Community Foundation, Inc.	Familiarity of the forms make it easy for completion.
54. Milan Puskar Health Right	Not sure what those would be. I like having the annual training and test on-line rather than attending in-person training. I think people who are new directors or staff should maybe meet in person the first time to get their questions answered, but veterans complete these parts online.
55. Mountain Mission Inc.	I think things work well as they are.

56. Mylan Park Foundation	NO
57. New River Community & Technical College Foundation, Inc.	For us, it works because we are very familiar with the process. I would prefer to keep it the way it is now.
58. Nicholas County Community Foundation	I like the current process.
59. Oglebay Institute	There are some quirks to the online system, specifically with regard to due dates not aligning with actual due dates, which could be refined, but generally the processes are functional.
60. Parkersburg Area Community Foundation	We are not aware of any needed changes, other than an increase in the amount of credit available.
61. Parkersburg Art Center	Speaking only for myself--I hope there are no procedural changes. That said, I wish that the process was not limited to Excel. Excel just does not work very well on a Mac!
62. PROACT, Inc.	I have noted no issues but am open to change.
63. Randolph County Children's Advocacy Cener	I don't feel like there are any changes needed.
64. Ranson Community Gardens	I think having a simpler form for smaller organizations might help expand accessibility. Maybe something for groups asking for \$5000 or less that was shorter and less detailed.
65. Rape and Domestic Violence Information Center, Inc.	Not sure what that would be.
66. REACHH-Family Resource Center	Updating the process to make it less burdensome would be helpful.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	It can be hard to figure out how to explain things when the application and report are so restrictive. Not much room for explanation or narrative.
68. Ronald McDonald House Charities of Southern West Virginia	The process works as is, though there is always room for improvement.
69. Scott's Run Settlement House	No suggestions at this time.
70. Seeing Hand Association	The process is great the way it is.
71. Shenandoah Community Health Foundation	The only suggestion that I would make is to provide the correct date for the initial report.
72. Shepherd's Center of Greenbrier Valley	First time submitting a donation report was very confusing.

73. Shepherdstown Day Care, Inc.	If I had a change in procedure, it would be that at times the final report is stated as due on June 30th, and sometimes it is due July 31st.
74. Special Olympics West Virginia	Our organization is comfortable with the existing processes
75. St. Mary's Medical Center Foundation, Inc.	Automated reminder systems on key dates and deadlines
76. TEAM for West Virginia Children, Inc.	Can't think of any recommendations
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	I feel everything works efficiently
79. The Cortland Foundation	NIP is a fairly easy program
80. The Education Alliance	No opinion
81. The Religious Coalition for Community Renewal	I cannot think of any changes that I would suggest.
82. The Salvation Army of Parkersburg	I can't think of anything except to increase the amount available.
83. United Way of Central West Virginia, Inc.	N/A
84. United Way of Monongalia and Preston Counties, Inc.	Thus far, we are satisfied with the processes.
85. United Way of the River Cities	Unsure at this time
86. Upshur Cooperative Parish House, Inc.	I do not have any recommendations to changes NIP processes.
87. West Virginia CASA Association, Inc	Yes. We should be using technology to our advantage
88. West Virginia Fund for Law in the Public Interest	Process works well.
89. West Virginia Hall of Fame Inc.	No opinion
90. West Virginia Humanities Council	No changes needed that I am aware of. However, this is my first year in the process.

91. West Virginia University Hospitals, Inc.	The only changes that I would like to see are getting rid of the Board Resolution requirement and increasing the total amount of NIP tax credits available to nonprofits.
92. Westminster at Wade DBA Wade Center	You run it, we don't
93. Wheeling Health Right	Would prefer to not have to wait to get five donations to submit. Plus working with our accountant on your processes could be streamlined.
94. Wheeling Symphony society, Inc.	We do not see any need for changes in NIP processes currently.
95. Woman's Choice Inc.	Please see my message in the previous question about Donation Reports
96. WV Health Right, Inc.	I am not aware of any needed changes.
97. YMCA of Kanawha Valley	I think it would be helpful to see a report with organizations listed and the amount of NIP they were allocated. There may be something out there, but I have not seen it.
98. Youth Health Service, Inc.	Not sure, the only difficulty we've had is getting reminders for the mid-year reports.
99. Youth Services System, Inc.	I don't know of any changes at this time.
100. YWCA Charleston	I think the promotion of credits to the general public would be helpful.

SURVEY RESULTS:

QUESTION 24: Some changes may be needed for certain NIP processes.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	4	11	55	18	11	99
Percentage of Responses	4%	11%	56%	18%	11%	100%

QUESTION 25:

100% of donations raised through NIP tax credits goes toward funding our NIP project as described in our application.

Organization	Response from survey
1. Active Southern West Virginia	Agree.
2. Appalachian Children's Chorus	We use the NIPS donations as outlined in our application.
3. Appalachian Outreach, Inc.	Absolutely, and we are thankful
4. ArtsLink Inc	Yes
5. Beckley Area Foundation	Yes.
6. Berkeley Senior Services	All NIPs credits for this year are being used for In Home Care services for our seniors. We have also used credits for a respite program in year's past.
7. Big Brothers Big Sisters of the Tri-state	Fully.
8. Brian's Safehouse, Inc.	Definitely.
9. Burlington UM Family Services, Inc.	Funds are utilized to continue services.
10. Cabell Huntington Hospital Foundation, Inc.	Absolutely true
11. Carnegie Hall, Inc	Absolutely.
12. CASA of the Eastern Panhandle, Inc.	Yes, donations raised through NIP tax credits go toward funding our Make-It-Happen fund to supply emergency needs for children and families.
13. Catholic Charities West Virginia	90% of donations raised through NIP are for our specific funding projects. Our agency does retain a 10% admin fee on donations.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes, every year.
16. Christ's Kitchen and Food Pantry, Inc.	Without a doubt, 100%
17. Clay Center for the Arts & Sciences of WV	Agreed.
18. Community Combined Ministries Inc	Yes.

19. Concord University Foundation	All donations for NIP tax credits that we receive goes towards the scholarship fund we include in our application.
20. Connecting Link Inc.	Yes! 100% of the NIP donations raised through NIP tax credits goes to fund our project as described in our application.
21. Cross Roads Pregnancy Care Center	Our NIP credits help fund all aspects of our EWYL program.
22. Davis Stuart, Inc.	We always follow the program guidelines and requirements.
23. Daymark, Incorporated	Yes
24. East End Resource Center	Our NIP donations may be supplemented with other sources of funding, but all go towards our NIP projects.
25. Easter Seal Rehabilitation Center	Yes, these credits directly fund our mission.
26. Ebenezer Medical Outreach, Inc.	Yes, donations go toward NIP projects.
27. Faith Health Appalachia	Absolutely true
28. Faith in Action Caregivers, Inc.	Yes
29. Faith in Action of the Greater Kanawha Valley, Inc.	1
30. Faith in Action of the River Cities	Yes!
31. Foundation for the Tri-State Community	We always exceed the amount going to NIP eligible programs through our grantmaking.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	It serves the proposal submitted.
34. Goodwill Industries of KYOWVA Area, Inc.	Yes.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	HFHEP is diligent and is being good stewards of our donors' funds.
37. Harmony House, Inc	Yes

38. Harrison County Child Abuse Task Force, Inc.	This is correct.
39. Heart + Hand Outreach Ministries	Without question, 100% of donations through NIP tax credits go to funding as described in our application.
40. High Rocks Educational Corporation	Absolutely.
41. Hospice of Huntington, Inc.	Yes, and Hospice of Huntington is pleased to have the NIP tax credits for our donors.
42. Hospice of Southern WV	All money is used to support our Bereavement Program and Camp Hope.
43. House of the Carpenter	We are very intentional regarding the NIP funds that they are used in our children/youth programming.
44. Humane Society of Parkersburg WV	Our project is very easy to track and maintain to ensure all funds are used for only that purpose.
45. JCCF, Inc.	Yes, Make an Impact/Benefit dinner was a huge success this year.
46. John W. Hereford Boys and Girls Clubs of Huntington	All of the money we raise through NIP tax credits, goes toward our project.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Yes. We use our NIP money as we described in the application.
49. Laurance Jones, III Childhood Language Center	Yes!
50. Legal Aid of West Virginia, Inc.	No additional comments
51. Lily's Place	Yes
52. Marvel Center, Inc	We are moving toward completion of goals as stated in our application.
53. Mason County Community Foundation, Inc.	We support various needs as explained in our application that help support the economy in the area.
54. Milan Puskar Health Right	Yes, 100% of the funds received go to direct programming of the project as described.
55. Mountain Mission Inc.	I agree. The monies go directly into our programs that we intended it for.
56. Mylan Park Foundation	YES
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	NIP credits increase donor funds and start new donor funds 100% of the time.

59. Oglebay Institute	Yes.
60. Parkersburg Area Community Foundation	We closely monitor to insure this is true.
61. Parkersburg Art Center	Yes.
62. PROACT, Inc.	TRUE
63. Randolph County Children's Advocacy Cener	Absolutely!
64. Ranson Community Gardens	We are very focused and have always ensured that the funds go to the programs we have documented in the application.
65. Rape and Domestic Violence Information Center, Inc.	Yes, we use it for the supplies we order to implement our project.
66. REACHH-Family Resource Center	Our food and supply pantry utilized the credits fully.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Yes
68. Ronald McDonald House Charities of Southern West Virginia	We rely on our donations raised through NIP tax credits, because our NIP project is based on our daily operational needs and costs. The donations help us maintain and succeed in our mission. We are able to house families free of charge, provide meals, laundry services, and other operational needs.
69. Scott's Run Settlement House	Absolutely.
70. Seeing Hand Association	100% of donations raised through the tax credits go to educational programs.
71. Shenandoah Community Health Foundation	Staff are conscientious about ensuring that 100% of NIP funding is applied as outlined in the application.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	It certainly does. The NIP credits are a small portion of the cost.
74. Special Olympics West Virginia	Absolutely
75. St. Mary's Medical Center Foundation, Inc.	Absolutely true
76. TEAM for West Virginia Children, Inc.	Our accounting system allows us to track the revenue from NIP and the program that it is designated to be used for.

77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	All funds go towards the designated project and are tracked
79. The Cortland Foundation	Yes
80. The Education Alliance	NIP funding is restricted.
81. The Religious Coalition for Community Renewal	I believe this to be true.
82. The Salvation Army of Parkersburg	Absolutely!
83. United Way of Central West Virginia, Inc.	Yes.
84. United Way of Monongalia and Preston Counties, Inc.	Yes, as required by the application and agreement.
85. United Way of the River Cities	We do not deviate from that plan
86. Upshur Cooperative Parish House, Inc.	Our NIP funding is used as outlined in our application.
87. West Virginia CASA Association, Inc	Yes. Always.
88. West Virginia Fund for Law in the Public Interest	Yes....100% accurate!
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Absolutely
91. West Virginia University Hospitals, Inc.	Agreed. Our staff works really hard to make sure that it does.
92. Westminster at Wade DBA Wade Center	Thank you
93. Wheeling Health Right	Definitely!

94. Wheeling Symphony society, Inc.	100% of all donations raised for our NIP project are used for funding our project as described in our application.
95. Woman's Choice Inc.	The classes we provide are intimately connected to our material support to mothers and families in our community. This material support is provided by our donations through NIP credits.
96. WV Health Right, Inc.	This is correct.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	Yes!
99. Youth Services System, Inc.	1
100. YWCA Charleston	Yes, 100% of our donations go directly toward our NIP project.

SURVEY RESULTS:

QUESTION 25: 100% of donations raised through NIP tax credits goes toward funding our NIP project as described in our application.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	93	5	0	1	0	99
Percentage of Responses	94%	5%	0%	1%	0%	100%

QUESTION 26:

100% of donations raised through NIP tax credits are used to benefit only West Virginia citizens.

Organization	Response from survey
1. Active Southern West Virginia	Agree.
2. Appalachian Children's Chorus	All youth participating in our program are residents of WV.
3. Appalachian Outreach, Inc.	Absolutely only WV citizens
4. ArtsLink Inc	We have a few people who attend our concerts from Ohio.
5. Beckley Area Foundation	Yes.
6. Berkeley Senior Services	Credits are used to help seniors in Berkeley County, WV.
7. Big Brothers Big Sisters of the Tri-state	Correct.
8. Brian's Safehouse, Inc.	Yes!
9. Burlington UM Family Services, Inc.	Our program only serves WV.
10. Cabell Huntington Hospital Foundation, Inc.	Absolutely true
11. Carnegie Hall, Inc	Absolutely.
12. CASA of the Eastern Panhandle, Inc.	Yes, donation raised through NIP tax credits are used to benefit children and families in West Virginia's Eastern Panhandle.
13. Catholic Charities West Virginia	Yes, NIP donations benefit WV citizens.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes
16. Christ's Kitchen and Food Pantry, Inc.	100% of our donations stay local to benefit the clients in our community.
17. Clay Center for the Arts & Sciences of WV	Agreed.
18. Community Combined Ministries Inc	Yes, we serve Berkeley and Jefferson County children and citizens of WV.
19. Concord University Foundation	The scholarship funds our NIP tax credit donations support is for WV residents only.

20. Connecting Link Inc.	Yes! 100% of the donations raised through NIP tax credits are used to benefit West Virginia citizens.
21. Cross Roads Pregnancy Care Center	Our clients are WV citizens.
22. Davis Stuart, Inc.	Our program only serves youth in West Virginia.
23. Daymark, Incorporated	Yes, all of our clients and staff are WV citizens.
24. East End Resource Center	We have no Senior Program participants who are not West Virginia residents.
25. Easter Seal Rehabilitation Center	Yes, it directly benefits our community's children.
26. Ebenezer Medical Outreach, Inc.	Yes, the donations raised is used for West Virginia citizens.
27. Faith Health Appalachia	Absolutely true
28. Faith in Action Caregivers, Inc.	Marshall and Ohio Counties
29. Faith in Action of the Greater Kanawha Valley, Inc.	In our case, absolutely. I assume all the other awardees adhere to this, as well.
30. Faith in Action of the River Cities	Yes!
31. Foundation for the Tri-State Community	We target our NIP tax credits to WV specific programs and projects.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	Yes
34. Goodwill Industries of KYOWVA Area, Inc.	NIP helps Goodwill KYOWVA serve Cabell, Wayne, Mingo, Mason and Lincoln counties.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	All our projects are for WV citizens residing in Berkeley, Jefferson and Morgan counties, WV
37. Harmony House, Inc	We do (Ohio and Marshall Counties)
38. Harrison County Child Abuse Task Force, Inc.	This is correct.

39. Heart + Hand Outreach Ministries	Yes. Our service area only serves residents in WV.
40. High Rocks Educational Corporation	Absolutely.
41. Hospice of Huntington, Inc.	We serve patients in Ohio as well.
42. Hospice of Southern WV	All money received benefit children and families in Southern WV.
43. House of the Carpenter	We work heavily with Madison Elementary School, located on Wheeling Island. We serve about 250 children each week through the school. We are also partners with Triadelphia and Wheeling Middle Schools. Consequently, our participants are WV.
44. Humane Society of Parkersburg WV	While not always popular, the funds are utilized only for WV residents.
45. JCCF, Inc.	Yes, our NIP credits benefited our Jackson County, WV area.
46. John W. Hereford Boys and Girls Clubs of Huntington	We only serve West Virginia citizens.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Yes, every single one of our clients is a resident of WV.
49. Laurance Jones, III Childhood Language Center	Yes! We are 100% WV organization.
50. Legal Aid of West Virginia, Inc.	We only serve West Virginia citizens.
51. Lily's Place	Yes
52. Marvel Center, Inc	Donations are for West Virginians.
53. Mason County Community Foundation, Inc.	Only WV organizations are considered for support.
54. Milan Puskar Health Right	Our eligibility requires us to only accept WV residents.
55. Mountain Mission Inc.	Our services help those in Kanawha County, WV.
56. Mylan Park Foundation	YES
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	Correct, all of the donations raised through NIP tax credits benefit WV citizens only.

59. Oglebay Institute	Yes.
60. Parkersburg Area Community Foundation	We closely monitor to insure this is true.
61. Parkersburg Art Center	Not really sure about this. A few of our Senior participants MAY come from Belpre, OH, which is directly across the Ohio River from Parkersburg (only 4 blocks away). We screen this group by age. We do know that WV residents make up most of the group.
62. PROACT, Inc.	TRUE
63. Randolph County Children's Advocacy Center	Yes.
64. Ranson Community Gardens	We are a local Community Garden and therefore 100% of who we serve is WV citizens.
65. Rape and Domestic Violence Information Center, Inc.	I believe that is a requirement.
66. REACHH-Family Resource Center	Our services are mainly only residents of Summers County.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	It goes to our NIP projects which are always based in WV
68. Ronald McDonald House Charities of Southern West Virginia	Although most donations raised through NIP tax credits benefits West Virginia citizens, we occasionally will serve families who are from out of state. These rare instances occur when a family has traveled out of town and have arrived at the hospital with no place to stay.
69. Scott's Run Settlement House	Yes.
70. Seeing Hand Association	Yes
71. Shenandoah Community Health Foundation	All donations are used to benefit only WV residents.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	All the families that are subsidized by Mountain Heart, are WV citizens.
74. Special Olympics West Virginia	Our mission is 100% focused and directed toward West Virginia citizens
75. St. Mary's Medical Center Foundation, Inc.	Absolutely true

76. TEAM for West Virginia Children, Inc.	Our accounting system allows us to track the revenue from NIP and the program that it is designated to be used for. Those programs serve only WV residents.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	I am not sure about other agencies, but all of our funds help only WV citizens
79. The Cortland Foundation	Our facility has residents from other states
80. The Education Alliance	This is good.
81. The Religious Coalition for Community Renewal	Yes, all contributions we receive are from WV residents.
82. The Salvation Army of Parkersburg	Yes
83. United Way of Central West Virginia, Inc.	Yes.
84. United Way of Monongalia and Preston Counties, Inc.	Yes, as required by the application and agreement.
85. United Way of the River Cities	Some WV organizations funded by a UWRC grant also serve individuals who live across the river in Lawence and Gallia counties.
86. Upshur Cooperative Parish House, Inc.	We only serve residents of Upshur County, WV.
87. West Virginia CASA Association, Inc	Yes, we serve children who are wards of the state.
88. West Virginia Fund for Law in the Public Interest	Yes!
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Absolutely
91. West Virginia University Hospitals, Inc.	Agreed. Again, our staff works very hard to make sure that it does.
92. Westminster at Wade DBA Wade Center	We only enroll Mercer County students

93. Wheeling Health Right	Yes! That's how the program works.
94. Wheeling Symphony society, Inc.	We serve only West Virginia citizens in Ohio County in poverty tracts delineated in our NIP application.
95. Woman's Choice Inc.	We don't have any out of state clients.
96. WV Health Right, Inc.	Absolutely.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	In our program, yes.
99. Youth Services System, Inc.	TRUE
100. YWCA Charleston	All donations designated for NIP credits only benefit West Virginia Citizens.

SURVEY RESULTS:

QUESTION 26: 100% of donations raised through NIP tax credits are used to benefit only West Virginia citizens.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	87	9	1	2	0	99
Percentage of Responses	88%	9%	1%	2%	0%	100%

QUESTION 27:

Our organization complies with all reporting requirements by submitting donation and period reports in a timely manner.

Organization	Response from survey
1. Active Southern West Virginia	Agree.
2. Appalachian Children's Chorus	As far as I am aware, our organization has historically met all deadlines pertaining to the program.
3. Appalachian Outreach, Inc.	Absolutely
4. ArtsLink Inc	We strive to complete all our reports in a timely fashion.
5. Beckley Area Foundation	Yes.
6. Berkeley Senior Services	While we do our best to submit reports timely, the year-end one always seems to sneak up and fall through the cracks as 100% of our credits are typically issued before the end of October.
7. Big Brothers Big Sisters of the Tri-state	Correct.
8. Brian's Safehouse, Inc.	Yes!
9. Burlington UM Family Services, Inc.	Reports are completed on time.
10. Cabell Huntington Hospital Foundation, Inc.	Yes – we comply
11. Carnegie Hall, Inc	Yes
12. CASA of the Eastern Panhandle, Inc.	Yes, we strive to comply with all reporting requirements by submitting donation and period reports in a timely manner.
13. Catholic Charities West Virginia	Yes, we submit our donation and period reports on time.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes
16. Christ's Kitchen and Food Pantry, Inc.	Since I took over the NIP program for our organization, I've never missed a report deadline.
17. Clay Center for the Arts & Sciences of WV	The Clay Center follows all reporting guidelines and deadlines.
18. Community Combined Ministries Inc	Yes.

19. Concord University Foundation	We turn in everything that is needed prior to the deadline.
20. Connecting Link Inc.	Yes! Connecting Link completes all reporting requirements by submitting donation and period reports in a timely manner.
21. Cross Roads Pregnancy Care Center	They have been submitted within 30 days of receipt.
22. Davis Stuart, Inc.	We comply with all program guidelines and reporting requirements as outlined by the NIP program administrators.
23. Daymark, Incorporated	Yes
24. East End Resource Center	To my knowledge, we have not missed a NIP deadline yet.
25. Easter Seal Rehabilitation Center	Yes, our finance department adheres to all requirements.
26. Ebenezer Medical Outreach, Inc.	Yes, our organization complies with all the reporting requirements.
27. Faith Health Appalachia	Yes – we comply
28. Faith in Action Caregivers, Inc.	Yes
29. Faith in Action of the Greater Kanawha Valley, Inc.	Yes.
30. Faith in Action of the River Cities	We have certainly tried to comply with all reporting requirements and greatly appreciate any reminders!
31. Foundation for the Tri-State Community	We always meet our deadlines.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	We comply with the period reports in a timely manner.
34. Goodwill Industries of KYOWVA Area, Inc.	Reporting is key to making the program work and we make sure it is done.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	All reports are submitted early or on time.
37. Harmony House, Inc	Yes

38. Harrison County Child Abuse Task Force, Inc.	This is correct.
39. Heart + Hand Outreach Ministries	Yes.
40. High Rocks Educational Corporation	I agree.
41. Hospice of Huntington, Inc.	Yes, we apply.
42. Hospice of Southern WV	We have met reporting deadlines as outlined.
43. House of the Carpenter	We strive to fulfill all of the requirements on a timely and appropriate manner.
44. Humane Society of Parkersburg WV	The timing and reporting are easy to complete and maintain.
45. JCCF, Inc.	All reports are submitted on time.
46. John W. Hereford Boys and Girls Clubs of Huntington	We try to reply to everything in a timely manner.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Yes, we are lucky enough to have our founder Sue Julian helping walk me through the NIP documentation this year.
49. Laurance Jones, III Childhood Language Center	I never want to jeopardize our eligibility.
50. Legal Aid of West Virginia, Inc.	We have historically submitted some of the mid-term reporting a few days past the deadline, but all other reports are timely.
51. Lily's Place	Yes
52. Marvel Center, Inc	We will comply with all required reports.
53. Mason County Community Foundation, Inc.	All information is reported by due date or earlier.
54. Milan Puskar Health Right	We are sometimes late with reports but are doing our best to submit our donations in a timely manner.
55. Mountain Mission Inc.	I agree.
56. Mylan Park Foundation	YES
57. New River Community & Technical College Foundation, Inc.	We are timely but could be a little more frequent.

58. Nicholas County Community Foundation	We provide reporting in a timely manner.
59. Oglebay Institute	Yes, we comply with the published timeline.
60. Parkersburg Area Community Foundation	We have always completed our reports on time.
61. Parkersburg Art Center	We try! If we are slow or have questions, Cathy will remind, or help us. She is a delight to work with!
62. PROACT, Inc.	I generally make a good effort, but I'm not sure that I am perfect with it.
63. Randolph County Children's Advocacy Cener	Yes.
64. Ranson Community Gardens	We try to adhere to the calendar each year.
65. Rape and Domestic Violence Information Center, Inc.	Our reports are submitted in a timely manner.
66. REACHH-Family Resource Center	We try but sometimes we wait until we have more than one donor to report, and that doesn't always allow for the time limit.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	The final report has always been a bit confusing that it is wanted before the due date. I don't understand why they just don't change the due date.
68. Ronald McDonald House Charities of Southern West Virginia	Our staff makes it a priority to submit the reporting needed for the NIP program on time.
69. Scott's Run Settlement House	Yes
70. Seeing Hand Association	IT is a priority to get these reports in on time.
71. Shenandoah Community Health Foundation	Our organization complies with reporting requirements.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	We do the best we can, however, as volunteers, there may be times the payment of fees are not done timely.
74. Special Olympics West Virginia	Our organization takes pride in being in compliance and doing so in a timely manner (and the reminders from NIP staff are helpful)
75. St. Mary's Medical Center Foundation, Inc.	Yes – we comply

76. TEAM for West Virginia Children, Inc.	Added to our calendar of submissions required.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	We always meet the deadlines
79. The Cortland Foundation	Yes
80. The Education Alliance	Cathy is on us otherwise!
81. The Religious Coalition for Community Renewal	We are always on time.
82. The Salvation Army of Parkersburg	I have never missed a reporting deadline but there have been times when I submitted a donation sheet that included donations more than a month old.
83. United Way of Central West Virginia, Inc.	Yes, we think it is very important to respond to reporting in a timely fashion.
84. United Way of Monongalia and Preston Counties, Inc.	Yes, required by the agreement.
85. United Way of the River Cities	Yes
86. Upshur Cooperative Parish House, Inc.	We strive to meet all requirements of the program.
87. West Virginia CASA Association, Inc	Yes.
88. West Virginia Fund for Law in the Public Interest	Yes
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Yes, to the best of our ability.
91. West Virginia University Hospitals, Inc.	Agreed. Each year, once we find out that we are once again receiving NIP tax credits, I put reminders on my and our staff's calendars with the details needed for each period report. I also submit the donation report not long after receiving a batch of donations.
92. Westminster at Wade DBA Wade Center	I think so.

93. Wheeling Health Right	Yes, we do.
94. Wheeling Symphony society, Inc.	Our organization completes reporting requirements in a timely manner as required.
95. Woman's Choice Inc.	We realize that the efficiency of the NIP relies on the submission of timely reports, and we make every effort to comply.
96. WV Health Right, Inc.	We strive to always complete required reporting either before or by the deadline provided.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	We have had some late reports with the reminders generated for the mid-year report.
99. Youth Services System, Inc.	Agreed
100. YWCA Charleston	Yes, we submit all donations and period reports in a timely matter.

SURVEY RESULTS:

QUESTION 27: Our organization complies with all reporting requirements by submitting donations and period reports in a timely manner.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	79	18	1	0	1	99
Percentage of Responses	80%	18%	1%	0%	1%	100%

QUESTION 28:

Our organization's NIP project primarily serves individuals who are at or below 125% of the federal poverty level.

Organization	Response from survey
1. Active Southern West Virginia	Agree.
2. Appalachian Children's Chorus	The process we use to serve the identified youth in our program allow us to verify the income level of families that qualify for financial assistance in our programs.
3. Appalachian Outreach, Inc.	Yes, there are so many that need help. We do everything we can to Ease the Burden of Poverty.
4. ArtsLink Inc	Our service area is impoverished.
5. Beckley Area Foundation	Yes.
6. Berkeley Senior Services	Most seniors are below the poverty level and often receiving other state assistance.
7. Big Brothers Big Sisters of the Tri-state	Correct.
8. Brian's Safehouse, Inc.	Yes, our recipients fall below the federal poverty level.
9. Burlington UM Family Services, Inc.	The majority of our clients are below the federal poverty level.
10. Cabell Huntington Hospital Foundation, Inc.	Yes - in order to qualify for our services - people need to be in extreme situations
11. Carnegie Hall, Inc	Not all.
12. CASA of the Eastern Panhandle, Inc.	Yes, our Make-It-Happen fund supports children and families that do not have financial stability and are at or below 125% of the federal poverty level.
13. Catholic Charities West Virginia	Yes, most households served through emergency assistance and case management meet this income standard.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	Yes, well below that
16. Christ's Kitchen and Food Pantry, Inc.	100% of our clients are below the 125% of the federal poverty level.
17. Clay Center for the Arts & Sciences of WV	The Clay Center's NIP project was designed to serve this group specifically.
18. Community Combined Ministries Inc	We serve children that are food insecure and are identified through their school staff as poverty level.

19. Concord University Foundation	Most of our students receive some sort of financial aid so the recipients of the scholarship our NIP tax credit donations support meet this threshold.
20. Connecting Link Inc.	Yes! Our organization's clients are mostly at or below 125% of the federal poverty level.
21. Cross Roads Pregnancy Care Center	Our clients are typically in desperate need of the classes, as well as the resources they "earn" while taking the classes.
22. Davis Stuart, Inc.	100% of our clients are below the federal poverty level.
23. Daymark, Incorporated	Yes
24. East End Resource Center	While a few individuals who participate in the Senior Program do not fall within that category, the majority of our participants do.
25. Easter Seal Rehabilitation Center	Yes, we adhere to this guideline.
26. Ebenezer Medical Outreach, Inc.	Yes, many are even farther than 125%
27. Faith Health Appalachia	Yes - in order to qualify for our services - people need to be in extreme situations
28. Faith in Action Caregivers, Inc.	Our population in Marshall and Ohio counties is predominating low income.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Yes.
30. Faith in Action of the River Cities	Yes.
31. Foundation for the Tri-State Community	Our grants to those individuals far exceed the number specifically supported by our NIP project.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	We serve only clients who are poverty stricken.
34. Goodwill Industries of KYOWVA Area, Inc.	Yes, many persons are entering the workforce for the first time and need life skills and other employment training.
35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	Our projects serve individuals between 60 and 80% of the AMI.
37. Harmony House, Inc	As per the application process

38. Harrison County Child Abuse Task Force, Inc.	Yes, most individuals served by our project are at or below poverty level.
39. Heart + Hand Outreach Ministries	Yes.
40. High Rocks Educational Corporation	Absolutely.
41. Hospice of Huntington, Inc.	Primarily.
42. Hospice of Southern WV	We accept all applicants to our children's bereavement camp and that includes children whose families are about the federal poverty line.
43. House of the Carpenter	Yes, our neighborhood is a low-income neighborhood. Madison has a student population that is close to 100% of the students below the poverty level. Yes, our services primarily go to those in poverty.
44. Humane Society of Parkersburg WV	Because of the forms of assistance, we utilize as a qualifier for the program funds are normally always used for individuals who are at or below 125% FPL.
45. JCCF, Inc.	We have no data compiled to support this question concerning the Federal poverty level. However, 25% of Jackson County Children are below the State poverty level and 18% of its adults.
46. John W. Hereford Boys and Girls Clubs of Huntington	Currently, all of our members are within 125% of the poverty level.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Yes, all of the clients we serve are unemployed.
49. Laurance Jones, III Childhood Language Center	Yes!
50. Legal Aid of West Virginia, Inc.	We are a poverty-focused law firm, and almost all of our clients are below that level. The only exceptions in the project under application are for cases of domestic violence, and they are rare. Most of those clients easily meet the low-income requirements
51. Lily's Place	Yes. Almost all of our clients are at or below 125% of the federal poverty level.
52. Marvel Center, Inc	Many of our clients meet this definition.
53. Mason County Community Foundation, Inc.	According to recent figures we primarily serve those individuals.
54. Milan Puskar Health Right	Yes, most of our clientele are at or below the Federal Poverty Level.
55. Mountain Mission Inc.	I strongly agree.
56. Mylan Park Foundation	YES

57. New River Community & Technical College Foundation, Inc.	Exclusively.
58. Nicholas County Community Foundation	Our grantees primarily serve those at or below the poverty level.
59. Oglebay Institute	Yes.
60. Parkersburg Area Community Foundation	All of the donations primarily benefit low-income persons.
61. Parkersburg Art Center	Yes, our NIP-funded program serves mostly female Senior persons who receive Social Security or other aid programs.
62. PROACT, Inc.	Our project targets those who cannot pay for themselves.
63. Randolph County Children's Advocacy Cener	Yes.
64. Ranson Community Gardens	Our Garden is located in a low-income area and targets those groups for our workshops and activities.
65. Rape and Domestic Violence Information Center, Inc.	We base our project on underserved individuals, seniors, all ages of school children.
66. REACHH-Family Resource Center	The food and supply pantry are almost 100% utilized by families under the FPL.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Because we work with the schools, we have to serve a whole class room or whole school. We choose areas with high poverty level, but we cannot know the exact socioeconomic status of each individual student.
68. Ronald McDonald House Charities of Southern West Virginia	Our organization primarily serves clients from Southern West Virginia areas who are mostly at or below the federal poverty level.
69. Scott's Run Settlement House	Yes
70. Seeing Hand Association	Yes
71. Shenandoah Community Health Foundation	Our organization's NIP project primarily serves individuals who are at or below 125% of federal poverty level.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	All families that qualify for Mountain Heart, qualify because they are below 125% of the federal poverty level.
74. Special Olympics West Virginia	While socioeconomic status is not "qualifying demographic" to participate in our programming, we do mostly serve individuals below the poverty level

75. St. Mary's Medical Center Foundation, Inc.	Yes - in order to qualify for our services - people need to be in extreme situations
76. TEAM for West Virginia Children, Inc.	We understand that NIP funds are to be used for those in greatest need, which our programs serve.
77. The 1982 Foundation	N/A
78. The Children's Home of Wheeling, Inc.	Our children are all in DHHR custody that we serve and receive Medicaid
79. The Cortland Foundation	Yes, most of the residents are supported by Medicare
80. The Education Alliance	Helping those who are at most need.
81. The Religious Coalition for Community Renewal	We serve low and very low-income individuals.
82. The Salvation Army of Parkersburg	We only serve people at or below 125% of the poverty level.
83. United Way of Central West Virginia, Inc.	Yes.
84. United Way of Monongalia and Preston Counties, Inc.	Yes, as outlined in the application.
85. United Way of the River Cities	100 percent compliance
86. Upshur Cooperative Parish House, Inc.	The majority of those we serve are well below the TEFAP guidelines.
87. West Virginia CASA Association, Inc	Yes, as required by our project and contract.
88. West Virginia Fund for Law in the Public Interest	Yes
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Yes, our project only serves individuals at or below 125% of the federal poverty level.
91. West Virginia University Hospitals, Inc.	

92. Westminster at Wade DBA Wade Center	We serve at-risk elementary school children and their families
93. Wheeling Health Right	Our mission is focused on the medically underserved, uninsured or under-insured (financially challenged) people.
94. Wheeling Symphony society, Inc.	We serve only Ohio County individuals who are at or below 125% of the federal poverty level who are residents in tracts delineated in our NIP application.
95. Woman's Choice Inc.	The location and mission of our pregnancy center virtually ensures that the vast majority of our clients fall in this category.
96. WV Health Right, Inc.	We provide services to low-income, uninsured, and under-insured adults in West Virginia. Eligibility is confirmed on intake to determine if the patient meets income guidelines as defined by the Federal Poverty Level.
97. YMCA of Kanawha Valley	Yes
98. Youth Health Service, Inc.	Our clients are at or below 125% of the FPL.
99. Youth Services System, Inc.	Yes
100. YWCA Charleston	Yes, most of our client base is at or below 125% of the federal poverty line.

SURVEY RESULTS:

QUESTION 28: Our organization's NIP project primarily serves individuals who are at or below 125% of the federal poverty level.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	80	15	2	1	1	99
Percentage of Responses	81%	15%	2%	1%	1%	100%

QUESTION 29:

The NIP has had a positive economic impact in the counties and communities that our organization serves.

Organization	Response from survey
1. Active Southern West Virginia	Agree.
2. Appalachian Children's Chorus	The funding available to our organization through the NIPS program allows us to fulfill our mission. Our programs contribute positively to the local economy by bringing visitors to the area which supports areas of the hospitality industry.
3. Appalachian Outreach, Inc.	It has allowed for businesses like ours to help more individuals that are impoverished, which in turn, has helped the communities that our business serves.
4. ArtsLink Inc	Yes.
5. Beckley Area Foundation	Yes, without NIP our donated dollars would decrease.
6. Berkeley Senior Services	Many seniors have been able to receive services in their own homes because of the donations received to receive NIP credits.
7. Big Brothers Big Sisters of the Tri-state	Correct.
8. Brian's Safehouse, Inc.	Yes, and it goes beyond monies being spent in the area; our graduates go out into the communities and become productive citizens, being gainfully employed and increasing the economy of the area.
9. Burlington UM Family Services, Inc.	NIP donations increase budgets to organizations.
10. Cabell Huntington Hospital Foundation, Inc.	Strongly agree - many people are served in our community because of NIP.
11. Carnegie Hall, Inc	Absolutely.
12. CASA of the Eastern Panhandle, Inc.	Yes, NIP has had a positive economic impact in the counties and communities that our organization serves.
13. Catholic Charities West Virginia	Unknown
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	It certainly has and we are thankful for the NIP support so we can do more to help children and families.
16. Christ's Kitchen and Food Pantry, Inc.	Without NIP, our organization would not be able to provide the additional services that our clients are receiving. We would still be able to do the basics, but not much more.
17. Clay Center for the Arts & Sciences of WV	The Center's NIP program covers transportation and lunch costs for students, and provides them with a Clay Center membership, allowing the school and individuals to invest their personal/professional resources into their community.

18. Community Combined Ministries Inc	I believe this to be true as nonprofits will share information about other nonprofits when they no longer have credits to issue. Also due to the extra donations we are able to serve more in our community which in turn gives them a hand up in their situation
19. Concord University Foundation	The donations we receive through these credits makes a huge impact in the lives of the students that receive the scholarship.
20. Connecting Link Inc.	Yes! Without the donations to the NIP program our community could suffer greatly. We love to hear how our assistance helps in the community
21. Cross Roads Pregnancy Care Center	Last year, Cross Roads had over 1000 client visits, and most of them left with material necessities, so I truly believe that we are having an impact in our community.
22. Davis Stuart, Inc.	There is no doubt that NIP has an important positive impact on our communities in West Virginia.
23. Daymark, Incorporated	Yes
24. East End Resource Center	Our organization serves the East End of Charleston, providing food and activities to senior citizens.
25. Easter Seal Rehabilitation Center	Yes, because of NIP, our community is better off.
26. Ebenezer Medical Outreach, Inc.	Absolutely, we see a large turnout for our eye clinics.
27. Faith Health Appalachia	Strongly agree - many people are served in our community because of NIP.
28. Faith in Action Caregivers, Inc.	We are human services
29. Faith in Action of the Greater Kanawha Valley, Inc.	I've not ever seen any data on this, although I would presume the answer to be yes.
30. Faith in Action of the River Cities	For sure!
31. Foundation for the Tri-State Community	The economic impact of NIP to our service area is clear.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	We are able to serve the communities in a greater way because of the credits.
34. Goodwill Industries of KYOWVA Area, Inc.	NIP helps Goodwill KYOWVA serve Cabell, Wayne, Mingo, Mason and Lincoln counties.
35. Greater Wheeling Coalition for the Homeless, Inc.	

36. Habitat for Humanity of the Eastern Panhandle	Materials are purchased locally, and we use local contractors to perform the work.
37. Harmony House, Inc	The NIP program via non-profits promotes the mission of the organizations in the community. It does make the donor aware of the programs the non-profit delivers to the community
38. Harrison County Child Abuse Task Force, Inc.	I am unsure.
39. Heart + Hand Outreach Ministries	Yes.
40. High Rocks Educational Corporation	Absolutely.
41. Hospice of Huntington, Inc.	Whenever we can help WV tax payers and do the positive work our organization and other great organizations in our state provide, it will create a positive impact.
42. Hospice of Southern WV	Yes.
43. House of the Carpenter	Economically, we purchase food for pantry, weekend backpacks locally. We have stipends for instructors in the arts and support group leaders. Utility assistance has helped people keep basic services in their homes. There is a significant impact.
44. Humane Society of Parkersburg WV	I think the program as a whole has helped many individuals in the counties of WV that we serve (Wood, Pleasants, Wirt, Ritchie, Calhoun, Jackson).
45. JCCF, Inc.	Donations to the small non-profits to expand their programs.
46. John W. Hereford Boys and Girls Clubs of Huntington	I think it allows the people who are able to donate to charitable organizations feel like they can give more generously.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Yes, we are able to provide the services we do because of the community support that NIP program helps to build.
49. Laurance Jones, III Childhood Language Center	It is helping fund nonprofits and helping communities prosper.
50. Legal Aid of West Virginia, Inc.	Removing legal barriers, especially through Lawyer in the School, helps ensure families have more stable housing, access public benefits, and more. Parents can miss work less, and children can excel in school, which often leads to more opportunities in the community
51. Lily's Place	Very positive. The clients we serve have great success stories.
52. Marvel Center, Inc	This is our first year.
53. Mason County Community Foundation, Inc.	It is our goal to impact the community.

54. Milan Puskar Health Right	Yes, although I'm not sure how to measure that as an outcome. There are so many other types of grants and foundations that fund various programs in our community.
55. Mountain Mission Inc.	I agree.
56. Mylan Park Foundation	YES
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	With the use of NIP credits, funding to our boots on the ground organizations has increase, giving further and more expansive support to those who are most in need.
59. Oglebay Institute	I don't have specific data regarding this question and cannot speak to it in a meaningful way.
60. Parkersburg Area Community Foundation	Although the amount of tax credit available is relatively small compared to the size of the local economy, there is a positive impact from the funding provided.
61. Parkersburg Art Center	This is true. Non-profit organizations such as the Parkersburg Art Center, the Wood County Society and the Boys & Girls Club, for example, have been able to expand programs in Wood County, creating a positive impact. We all make up the community support for these organizations.
62. PROACT, Inc.	Our project, as benefited by NIP, has a positive impact on the patients in our community seeking help, which I feel translate to helping the community as a whole
63. Randolph County Children's Advocacy Cener	Yes. I see it in all of the program's NIP helps.
64. Ranson Community Gardens	We are able to teach people how to grow and use healthy food and offer a non-threatening greenspace.
65. Rape and Domestic Violence Information Center, Inc.	It has had an impact in our service area.
66. REACHH-Family Resource Center	The donors get a better understanding of the services we provide and the direct need for them.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	we provide services that these communities would otherwise not have so yes.
68. Ronald McDonald House Charities of Southern West Virginia	Absolutely, because of the multitude of organizations benefiting, it has an impact on all communities.
69. Scott's Run Settlement House	Yes

70. Seeing Hand Association	Yes
71. Shenandoah Community Health Foundation	Since the inception of the NIP, the program has had a positive economic impact for the Eastern Panhandle communities that our organization serves.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	The additional funds received from the NIP program help with the program. Our program helps the underprivileged be able to either work in the community or get an education to better themselves and the community, while their children are receiving a high level education in schools
74. Special Olympics West Virginia	We are not positioned to have an opinion on this
75. St. Mary's Medical Center Foundation, Inc.	Strongly agree - many people are served in our community because of NIP.
76. TEAM for West Virginia Children, Inc.	By providing an extra incentive for giving, NIP has improved the non-profit landscape in WV.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	This funding helps many agencies
79. The Cortland Foundation	Unknown
80. The Education Alliance	Helps us reach students who have attendance, behavior and academic challenges by providing a caring adult mentor.
81. The Religious Coalition for Community Renewal	I believe this to be a true statement
82. The Salvation Army of Parkersburg	Yes, it has. Since covid we have increased our utility and rental assistance and started a free lunch program in one of our outlying counties. Without the funds the NIP has helped us receive we would not have been able to do that.
83. United Way of Central West Virginia, Inc.	Yes.
84. United Way of Monongalia and Preston Counties, Inc.	Having credits available certainly helps with soliciting donors.
85. United Way of the River Cities	It may be one person or family at a time, but lives are being impacted.
86. Upshur Cooperative Parish House, Inc.	We feel fortunate to participate in NIP.

87. West Virginia CASA Association, Inc	I think so. I would be interested to see impact & data reports.
88. West Virginia Fund for Law in the Public Interest	Tremendous impact.
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	We believe so.
91. West Virginia University Hospitals, Inc.	This would be hard to track in my opinion.
92. Westminster at Wade DBA Wade Center	It helps keep us going
93. Wheeling Health Right	We would have less donations without it and we would have less impact on the communities, plus indirectly, our donors have a better economic situation as a result of receiving credits.
94. Wheeling Symphony society, Inc.	The NIP has had a positive economic impact by providing services to families who are working toward improving their lives by being dependable workers. When West Virginia statistics show improvement in employment and poverty, we all win.
95. Woman's Choice Inc.	While we cannot ever do enough to meet all the needs of our clients, our ability to serve them would greatly diminish with the loss of the NIP
96. WV Health Right, Inc.	There is no question that this program has had a positive impact. This tax credit program incentivizes individuals and businesses to donate, which in turn helps the nonprofits carry out their mission, which in our case is providing quality, comprehensive health programs
97. YMCA of Kanawha Valley	No opinion
98. Youth Health Service, Inc.	It has absolutely assisted our agency!
99. Youth Services System, Inc.	Agreed. An increase in monetary donations through NIP allows the nonprofits to do more
100. YWCA Charleston	Yes, all donation from NIP has a positive economic impact for each county that we serve.

SURVEY RESULTS:

QUESTION 29: The NIP has had a positive economic impact in the counties and communities that our organization serves.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	73	14	12	0	0	99
Percentage of Responses	74%	14%	12%	0%	0%	100%

QUESTION 30:

The NIP has had a positive human impact in the lives of the individuals and families we serve.

Organization	Response from survey
1. Active Southern West Virginia	NIP allows us to continue programming, making a positive impact in the communities we serve.
2. Appalachian Children's Chorus	The Appalachian Children's Chorus has positively impacted thousands of children over its 33-year history. In addition to the impact on these participating children, the cultural life of WV has been enhanced through our existence.
3. Appalachian Outreach, Inc.	Such an amazing impact. It helps with us help others.
4. ArtsLink Inc	Yes.
5. Beckley Area Foundation	Yes, support directly impacts organizations providing a variety of services to the community served whether it is addressing food insecurity, homelessness, healthy active lifestyles, education, and/or substance abuse.
6. Berkeley Senior Services	Seniors are able to receive care in their own homes where they are comfortable rather than be forced into long term care facilities.
7. Big Brothers Big Sisters of the Tri-state	Correct!
8. Brian's Safehouse, Inc.	The impact is incredible. Individuals restored to their families; they become contributing citizens instead of citizens of need.
9. Burlington UM Family Services, Inc.	Funds have directly benefited the children and families that we serve.
10. Cabell Huntington Hospital Foundation, Inc.	Strongly agree with this. See the answer to question #29.
11. Carnegie Hall, Inc	Yes.
12. CASA of the Eastern Panhandle, Inc.	Yes, NIP has had a positive human impact in the lives of the individuals and families we serve.
13. Catholic Charities West Virginia	CCWV is grateful for the support received via NIP.
14. Charleston Ballet, Inc.	Yes
15. Children's Home Society	We have found homes for children living in emergency shelters, we have provided educational, psychological, medical needs. We have strengthened families to better be able to care for their children, we have helped prevent further abuse and neglect.
16. Christ's Kitchen and Food Pantry, Inc.	With NIP, our organization has been able to expand our services to more than just food by providing basic dental, personal and feminine hygiene needs to our clients.
17. Clay Center for the Arts & Sciences of WV	NIP is a meaningful program that has a far-reaching impact for donors, organizations, and clients.

18. Community Combined Ministries Inc	Almost daily we receive testimonies from those we serve and those that volunteer with us on how the nonprofit has changed their life or brought meaning to their life. Through covid to present the NIP has brought in extra donations to make a bigger impact
19. Concord University Foundation	The donations we receive through these credits makes a huge impact in the lives of the students that receive the scholarship.
20. Connecting Link Inc.	Yes! The NIP has had a positive human impact in the lives of the individuals and families we serve!
21. Cross Roads Pregnancy Care Center	NIP donations allow us to continue the vital work that we do, caring for mothers, babies, and families in our community and beyond.
22. Davis Stuart, Inc.	There is no doubt that NIP has a positive impact on the lives of our clients. The increased donations are used to help fund programs that are not eligible for state reimbursements. Without private giving we would not be able to administer these important programs for the lives of our clients.
23. Daymark, Incorporated	We hope so
24. East End Resource Center	We provide senior residents of the East End of Charleston with socialization, arts and crafts activities, recreation, and nutritious meals. Most are regular participants and enjoy seeing their friends and neighbors there.
25. Easter Seal Rehabilitation Center	Yes, NIP funds our important mission.
26. Ebenezer Medical Outreach, Inc.	Many residents and citizens use the eye clinic every year to update prescriptions.
27. Faith Health Appalachia	Strongly agree with this. See my answer to question #29.
28. Faith in Action Caregivers, Inc.	The NIP tax credits help to sustain the agency and we serve older adults and individuals with disabilities.
29. Faith in Action of the Greater Kanawha Valley, Inc.	Given that we are a direct service provide, the answer for us is 100% yes!
30. Faith in Action of the River Cities	Absolutely!
31. Foundation for the Tri-State Community	We are able to serve significantly more individuals and families because of NIP.
32. Friends of WV Public Broadcasting	Yes
33. Golden Girl Group Home	Yes, because we are able to better serve our clients because of the credits.
34. Goodwill Industries of KYOWVA Area, Inc.	There is nothing like helping a person show their worth by earning their own money. We help persons, many of whom, have been told they can't contribute in a meaningful way. They get training and life skills and experience the dignity of work.

35. Greater Wheeling Coalition for the Homeless, Inc.	
36. Habitat for Humanity of the Eastern Panhandle	NIP allows us to provide services to provide safe, affordable living conditions for the individuals and families we serve.
37. Harmony House, Inc	NIP allows us to provide services to provide safe, affordable living conditions for the individuals and families we serve.
38. Harrison County Child Abuse Task Force, Inc.	I agree.
39. Heart + Hand Outreach Ministries	Yes. Stories we get and share prove this to be true.
40. High Rocks Educational Corporation	Absolutely.
41. Hospice of Huntington, Inc.	Best stated above.
42. Hospice of Southern WV	Yes, children benefit greatly from Camp Hope.
43. House of the Carpenter	Madison's academics have improved steadily. We have youth participants who are working and/or attending college. We have participants developing skills in the arts and performance. We can see lives being changed through the work we do.
44. Humane Society of Parkersburg WV	We utilize the funds for spay/neuter-this always helps the owners as much as the animals and definitely helps prevent continued pet overpopulation.
45. JCCF, Inc.	Funding received through The NIP Program we were able to increase funding for the Snack Pak Program and the Rotary Adopt A Family programs.
46. John W. Hereford Boys and Girls Clubs of Huntington	We see how we impact families every day, and that is attributable to how we are able to use our NIP tax credits.
47. King's Daughters Child Care Center	N/A
48. Laotong Yoga, Inc.	Absolutely, the NIP program is creating positive change in our communities.
49. Laurance Jones, III Childhood Language Center	More than you will ever know!
50. Legal Aid of West Virginia, Inc.	The legal services work our attorneys and advocates do has an immediate impact on our communities, its families and individuals, and the relationships between systems and the people they serve.
51. Lily's Place	Very positive. The clients we serve have great success stories.
52. Marvel Center, Inc	This is our first year.
53. Mason County Community Foundation, Inc.	The number of college scholarships presented in Mason County affect the lives of 55 families as well as the grants that were awarded to schools affecting many children.

54. Milan Puskar Health Right	Yes, the funding we receive the helps support programs directly impacts vulnerable individuals and families in our community.
55. Mountain Mission Inc.	Yes, the funding we receive the helps support programs directly impacts vulnerable individuals and families in our community.
56. Mylan Park Foundation	YES
57. New River Community & Technical College Foundation, Inc.	Yes.
58. Nicholas County Community Foundation	The NIP program has a large and positive effect on the population here in Nicholas County through our grantee programs.
59. Oglebay Institute	We see this tangible impact in our summer camp scholarship recipients and through partnerships with community organizations. The human impact is substantial and cannot be overstated.
60. Parkersburg Area Community Foundation	Low-income persons have benefited from funding provided to address hunger, homelessness, emergency needs, and a variety of other human services.
61. Parkersburg Art Center	Absolutely! Please see question 17. Our Seniors have certainly benefitted -- economically and socially -- from the Art Center's NIP-funded program.
62. PROACT, Inc.	Our project, as benefited by NIP, has a positive impact on the patients in our community seeking help.
63. Randolph County Children's Advocacy Cener	Same as I stated before. Yes!
64. Ranson Community Gardens	I believe the Gardens have a very positive impact on our local residents and I know that NIP has played a large role in helping us make our area a little bit of a nice place to live and work.
65. Rape and Domestic Violence Information Center, Inc.	Providing back packs filled with useful information and supplies geared towards the people we choose through our community partners.
66. REACHH-Family Resource Center	Nutritional food makes a great impact on the individuals and families we serve. We developed a point system for shopping which help ensure that families have access to their personal preferences and adequate supplies for the number of members in their family.
67. ROFAYKI, Inc DBA Spark Imagination and Science Center	Children learning and being excited about learning is always a positive impact.
68. Ronald McDonald House Charities of Southern West Virginia	The NIP has had a positive human impact in the lives of individuals and families we serve. Without the help of the NIP, we would not be able to help these families and individuals as much as we are able to.
69. Scott's Run Settlement House	Yes
70. Seeing Hand Association	Yes

71. Shenandoah Community Health Foundation	Although the Eastern Panhandle is perceived to be a prosperous area, there are significant pockets of low income and underserved residents who have gotten great benefit from the projects supported by NIP funding.
72. Shepherd's Center of Greenbrier Valley	0
73. Shepherdstown Day Care, Inc.	See response to question #29
74. Special Olympics West Virginia	So many positive and inspiring stories of how West Virginians have benefitted through programming made possible (at least in part) because of funding generated by NIP tax credits
75. St. Mary's Medical Center Foundation, Inc.	Strongly agree with this. See response to question #29
76. TEAM for West Virginia Children, Inc.	By strengthening our programs, we are better able to serve children and families.
77. The 1982 Foundation	Agree
78. The Children's Home of Wheeling, Inc.	By providing these funds we have been able to help more of our clients with programs that they need
79. The Cortland Foundation	By providing these funds we have been able to help more of our clients with programs that they need
80. The Education Alliance	Proud to be a NIP recipient.
81. The Religious Coalition for Community Renewal	I believe so.
82. The Salvation Army of Parkersburg	Without the funds raised through the NIP credits we would not have been able to continue our assistance at our current rate. Meaning 969 people received food from our food pantry, 402 people kept their heat on and 114 people kept a roof over their heads.
83. United Way of Central West Virginia, Inc.	Yes.
84. United Way of Monongalia and Preston Counties, Inc.	More dollars donated to organizations allows for more services to help meet the needs of individuals and families across the state.
85. United Way of the River Cities	As the former development director of a nonprofit that was a recipient of a UWRC grant award, I can tell you firsthand of positive impact the services provided were to those in need.
86. Upshur Cooperative Parish House, Inc.	Funds we raise through NIP are vital to meet the needs of our community.

87. West Virginia CASA Association, Inc	Absolutely. 100%
88. West Virginia Fund for Law in the Public Interest	It has provided training to our students and assistance to our citizens!!
89. West Virginia Hall of Fame Inc.	Yes
90. West Virginia Humanities Council	Yes, very much agree.
91. West Virginia University Hospitals, Inc.	Absolutely! The individuals and families we serve are extremely grateful for the services that we provide as they likely would not receive them any other way.
92. Westminster at Wade DBA Wade Center	Our students are healthy, engaged and cared for.
93. Wheeling Health Right	Our donations, in particularly the ones that qualify for NIP definitely make a difference with our patients!
94. Wheeling Symphony society, Inc.	The NIP has had a positive human impact on families we serve by helping them move their children out of poverty by completing their education and finding work as dependable citizens.
95. Woman's Choice Inc.	Most people in our community do not have the knowledge of all the needs of some less fortunate than us. Often, mothers come in with several children, having ridden public transportation to get there, then leaving with several bags of material items.
96. WV Health Right, Inc.	We believe that this program has had a significantly positive impact on the lives of underserved West Virginians.
97. YMCA of Kanawha Valley	No opinion
98. Youth Health Service, Inc.	We have been able to offer services to children and families that may not otherwise be able to attend them.
99. Youth Services System, Inc.	NIP funding makes a difference to the organization who is making an impact. One helps the other
100. YWCA Charleston	Yes, all funds directly impact our families for the better.

SURVEY RESULTS:

QUESTION 30: The NIP has had a positive human impact in the lives of the individuals and families we serve.

Key	5- Strongly Agree	4- Agree	3- No Opinion	2- Disagree	1- Strongly Disagree	Total Responses Received
Total Responses	86	11	2	0	0	99
Percentage of Responses	87%	11%	2%	0%	0%	100%

IX. Further Study on 20 Organizations

A further study was completed on 20 organizations that consisted of 10 additional questions. These organizations were contacted by phone and e-mail. The following are the questions and responses of these organizations.

Appalachian Outreach, Inc. - Interview questions and responses

Completed by: Heather Ray

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Project Description

The counties AOI serves have large populations of ALICE residents – Asset Limited, Income Constrained, Employed workers who educate our children, keep us healthy and keep our community running smoothly and yet who do not earn enough to make ends meet. United for ALICE is a research movement initiated by the United Way of New Jersey and adopted nationwide, statistics gathered by which is now being used by organizations like AOI to assess and address community need. AOI has also gauged the need using data by local community assessments by the United Way of the Upper Ohio Valley and Ohio County Family Resource Network, the Marshall County Network and the Wetzel County Center for Children and Families. The ALICE Essentials Index has increased almost twice as fast as the Consumer Price Index (CPI). The two differ as the ALICE Essentials Index includes only essential household basics (housing, childcare, food, transportation, health care, and a smartphone plan), while CPI includes all consumer goods - including manufactured goods, from apparel to luxury vehicles. ALICE is reflective of the reality of the way of life of the people who form the backbone of the American workforce. These are the working poor.

According to the 2020 United for ALICE report, 28% of American households live in the ALICE profile. In the counties that AOI serves, the following are the rates for ALICE households: Ohio County – 43%, Marshall County – 44%, Wetzel County – 48%. To summarize, those percentages of our neighbors are struggling to make ends meet; they can't afford the basic to take care of their families. These – and those whose resources are even lower - are the residents AOI serves.

1. **What is your most successful program and why?**

Our most successful program would be our warehouse with furniture and hygiene items to give to those less fortunate to help 'Ease the Burden of Poverty' throughout the region.

2. **Where does most of your funding come from?**

Most of our funding comes from grants.

3. **What are your most urgent needs?**

Appliances and hygiene items for families.

4. **How do you measure and report on the effectiveness of your program?**

We request the number of people that are in the client's family, then give sufficiently for the amount of people.

5. **What Economic impacts has the NIP tax credits had on local communities being served?**

It has allowed small business owners and individuals to help our organization a little bit more, while receiving a nice tax credit for their assistance. When most of the time the donation would have only been \$100, they are more apt to give \$500 for a tax credit. So, it makes our donations that we receive much higher than it would have been beforehand.

6. **What was the total amount of individuals served by your organization in FY 2023?**

3,361 individuals have been helped by Appalachian Outreach this year so far.

7. **What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?**

I think that it is fast and efficient. I don't have any problem with it, and to be honest, I don't believe there are any issues or improvements to be made.

8. **Please provide any challenges your organization encountered when applying for NIP tax credits.**

No Challenges

9. **Please provide any suggestions and/or ideas that could improve the NIP?**

Perhaps at the top of the page we could put a tally of how much money has been donated to the organization, the amount of credit issued, and the amount of credit remaining. We keep a very good record of it, so it's not necessary for us, but it would still be very helpful.

10. **If the NIP legislation was not renewed in 2024? What impact could it have on your organization?**

We would not receive as much funding as we have been getting. Instead of small businesses or individuals donating \$500 they could possibly go back to donating \$100 because there would be nothing in it for them. We really love the program and are so grateful for the opportunity to be a part of it.

Eastern West Virginia Community Foundation - Interview questions and responses

Completed by: Michael Whalton

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Project Description

The Eastern West Virginia Community Foundation (EWVCF) uses West Virginia Neighborhood Investment Program Tax Credits to help many of the more than 31,900 households in Berkeley, Hampshire, Hardy, Jefferson, and Morgan counties who living at or below 125% of the Federal Poverty Level. With NIP-inspired contributions, we support dozens of programs that provide direct services to people with the greatest needs, and we build permanent endowments to provide a source of funding that will last forever. We do this with a three-pronged approach:

1. Emergency Assistance – Since COVID began in early 2020, EWVCF has experienced an unprecedented demand to provide resources to a wide variety of food programs, fund emergency shelters for the homeless, and support organizations serving victims of domestic abuse. With rising inflation, we anticipate even greater needs in the months ahead.
2. Community Service – Organizations that provide daycare, foster care, youth recreation, healthcare, transportation, sheltered workshops, and food pantries for low-income families will also be supported with NIP donations to EWVCF.
3. Job Training & Education – By awarding grants to schools for job training programs, mini-grants to teachers in Title 1 schools, and scholarships to students from low-income families, we address these needs in all five counties we serve.

EWVCF works with nonprofit organizations, donors, businesses, and private foundations to forge innovative, creative, and unique partnerships that fill an under-served population in the eastern region of West Virginia. We are good stewards, operating with a small budget and four full-time employees who serve hundreds of donors, dozens of other nonprofit organizations, scores of scholarship recipients, and the general public throughout five counties. Grant requests from nonprofit organizations are normally twice the amount of what we are able to award.

1. What is your most successful program and why?

Our most successful program that benefits from NIP tax credits is funding for the Community Impact Funds for each of the five counties we serve (Berkeley, Hampshire, Hardy, Jefferson, and Morgan). NIP donations are added to the Community Impact Funds to address the most critical needs in our region.

2. Where does most of your funding come from?

Most of our funding comes from individual donors who establish endowed Funds at the Community Foundation. As for the Neighborhood Investment Program, virtually all of the donors that make contributions for NIP tax credits are West Virginia residents who use the tax credits to offset WV Personal Income Tax.

3. What are your most urgent needs?

As a nonprofit Community Foundation, we support other nonprofit organizations that are providing direct services in our region. I'd say our most urgent needs include finding adequate resources to address homelessness and the cost of housing. Many who are at risk in our neighborhoods suffer from mental and physical health issues and find themselves homeless and without direction.

4. How do you measure and report on the effectiveness of your program?

We receive grant reports from the nonprofit organizations we serve. The reports contain hard numbers that provide a better understanding of the effectiveness of our grant funding.

5. What Economic impacts has the NIP tax credits had on local communities being served?

Honestly, the Eastern Panhandle receives so few NIP tax credits that the impact isn't nearly as great as we would hope. Many of the nonprofit organizations we serve are still just barely getting by with our support. More resources are needed. Additional funding, counseling, healthcare, and housing are necessary to address the greater needs we've been experiencing the past couple of years.

6. What was the total amount of individuals served by your organization in FY 2023?

This is a challenging question since community foundations don't provide direct services like other charities. We build endowments (so the benefits are everlasting) and we pass through funds to front line nonprofit organizations.

7. What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?

Chris has done an excellent job of streamlining the application process.

8. Please provide any challenges your organization encountered when applying for NIP tax credits.

There simply aren't enough NIP tax credits to go around. The Eastern West Virginia Community Foundation (and I'm guessing the other Community Foundations in West Virginia) could easily place twice as many NIP tax credits each year if more were available.

9. Please provide any suggestions and/or ideas that could improve the NIP?

Increase the amount of NIP tax credits by \$1 million dollars annually and allocate all those \$1 million in credits to Community Foundations in West Virginia for building endowments and for granting funds to front line nonprofit organizations in our communities. That would allow other nonprofit organizations the opportunity to access the full \$3 million in annual tax credits.

10. If the NIP legislation was not renewed in 2024? What impact could it have on your organization?

We would survive, but it would be challenging to make up the loss and it would have a much greater negative impact on the front-line charities that rely more heavily on the NIP tax credits.

Nicholas County Community Foundation - Interview questions and responses

Completed by: Tamara Mullins

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Project Description

The Nicholas County Community Foundation project is more than the sum of its parts. The work of the Nicholas County Community Foundation falls into three basic areas: (1) we raise funds from individuals, families, businesses and groups for all types of local charitable needs; (2) we invest funds for long-term sustainability and prudent growth; and (3) we distribute funds as grants and scholarships according to donor's wishes and in light of local needs. Our project is one that ebbs and flows with the changes of the local needs over time. We visualize Nicholas County as a vibrant, compassionate community without walls, where all people collaborate to build a prosperous community. Whether it be food, hygiene and household needs, education, town improvements, job training and collaboration, safety, drug rehabilitation and more, the NCCF is there, providing support and hope. The foundation is a leader in the development of this vision by providing expertise and inspiration for community members to participate in local charitable giving as a way to connect their personal values with long-term community impact. Through the ever-changing landscape and the adversity that we face in the challenges of today and tomorrow, the Nicholas County Community Foundation will be a steadfast support, "Like A Bridge Over Troubled Water".

1. What is your most successful program and why?

We are a small foundation and provide grants to non-profit organizations and scholarships to students. I feel that both programs are equally successful. The grants provide funding for projects that help our community, especially those who need assistance the most. Our scholarships assist students with their higher education. All funding provided by the foundation is done with our fundholder wishes in mind.

2. Where does most of your funding come from?

Most funding comes from our fundholders, who donate to endow their funds for a permanent legacy.

3. What are your most urgent needs?

Our most urgent needs are constantly changing, however, food, non-food essentials, safety and drug rehabilitation are some of the mainstay topics that typically lead the list.

4. How do you measure and report on the effectiveness of your program?

We provide a set point of numbers affected by our assistance in previous years and assess the current year based on those numbers to make sure we are meeting the needs.

5. What Economic impacts has the NIP tax credits had on local communities being served?

The NIP tax credits have a wonderful impact economically. First, donors receive a tax credit, relieving some of the tax burden. They can provide more to their businesses, employees, and have more purchasing power. The Foundation overall fund continues to grow. This growth, in effect, increases the amount that we are able to feed into the economy through grant and scholarship funding. It is a win-win for the entire community.

6. What was the total amount of individuals served by your organization in FY 2023?

The population of our county is over 24k. Our programs, although they target those with the greatest need, also provide improvements and updates that serve our entire community of 24k.

7. What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?

I like the NIP application process. I do not feel that any improvements are necessary for the application process.

8. Please provide any challenges your organization encountered when applying for NIP tax credits.

Now that I am well versed in the application process, I have not recently had any issues with the application process.

9. Please provide any suggestions and/or ideas that could improve the NIP?

The only suggestion I have for improvement is in the reporting process. The way we provide NIP credits is through a tier system to make sure we are transparent and fair when giving the NIP credits out. Some of the donors give regardless of the amount of NIP credits and want to give the donation straight away, while others will wait to see the total amount of credits they can receive prior to the donation. Allowing the reporting to be done within a few months will allow a smoother process.

10. If the NIP legislation was not renewed in 2024? What impact could it have on your organization?

The NIP credit program is wildly popular in Nicholas County. No matter how many credits we have received, we are able to quickly disburse them. The impact on our organization would be detrimental. Many of our regular annual donations come in during and through the NIP credit process. I would be happy to talk at the WV legislature regarding the effects of the program on Nicholas County.

Parkersburg Area Community Foundation - Interview questions and responses

Completed by: Fred Rader

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Project Description

Based locally in Wood County, West Virginia, PACF's proposed NIP project benefits low-income citizens who are vulnerable and in need in eight counties in central West Virginia within our Mid-Ohio Valley community foundation service region. We seek to use NIP credit to raise funds to supply current grants to help to meet essential basic human needs and to reduce the effects of poverty through our Give Local MOV, Community Action and Advised Grants programs. These crucial PACF grant programs provide essential funds to help children, adults and families through direct need and emergency assistance programs and with grants to community-based organizations that provide shelter, clothing, medical, dental support or supplies for needy citizens, relieve food insecurity, mitigate the impact of substance use disorders, and meet fundamental personal safety or hardship needs. Our proposal will also build PACF's regional "Safety Net" and "Hunger" funds, which are the core charitable funds from which annual grants are made to fund programs and services that aid children in need and other low-income vulnerable populations, and, in the case of adults, which emphasize building self-sufficiency and independence from government aid.

1. What is your most successful program and why?

As a community foundation we fund a variety of nonprofits addressing many different issues. Probably the most important are projects related to basic human services such as those that address hunger and food access.

2. Where does most of your funding come from?

Nearly all of our funding comes from individual donors. Last fiscal year we received donations from 800 different donors.

3. What are your most urgent needs?

Projects related to addressing the foster care crisis are probably our most urgent issue. Organizations dealing with substance use disorder and food access are high priorities.

4. How do you measure and report on the effectiveness of your program?

Grantees are required to provide final reports on the use of grant funds. The number of people served is the most common measure.

5. What Economic impacts has the NIP tax credits had on local communities being served?

Most of the donations we receive for NIP tax credits are to our Hunger Fund, Safety Net Fund, or the grantmaking fund in our rural, low-income counties. Providing funds, rental assistance, utility assistance, and clothing provide an economic impact by enabling low-income individuals to better participate in society.

6. What was the total amount of individuals served by your organization in FY 2023?

We provide grants to well over 100 different nonprofits who each serve a varying number of individuals. Funding from our organization benefits several thousand people.

7. What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?

I am the new Executive Director at PACF. The previous Executive Director prepared the NIP Credit application. I do not, yet, have experience with the application.

8. Please provide any challenges your organization encountered when applying for NIP tax credits.

I don't believe we experienced any significant challenges in the application process.

9. Please provide any suggestions and/or ideas that could improve the NIP?

I don't have any suggested improvements.

10. If the NIP legislation was not renewed in 2024? What impact could it have on your organization?

We would have significantly less funding to provide to organizations providing basic human needs. In particular, our Hunger Fund and our Safety Net Fund would be substantially impacted.

Scott's Run Settlement House - Interview questions and responses

Completed by: Michael Richard

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Project Description

Locally based in Wood County, West Virginia, PACF's proposed NIP project benefits low-income children at Scott's Run Settlement House's (SRSH) Backpack Feeding Program provides food for the weekend to children who rely on school meals as their primary source of nutrition and experience food insecurity. Each week SRSH delivers bags containing two breakfast items, two lunch items, two dinner items, two snacks, and one fruit item to the schools who then distribute them to the children enrolled in the program. Beginning in 2011 with 100 children participating at one school, the program has grown to serve over 500 children at 11 schools.

The benefits of this program are quite substantial. Surveys from both parents and teachers indicate a positive impact in the children's mental, emotional, and physical health in addition to improved academic performance. Specifically, 78% of parents reported an improvement in their child's overall mood and behavior while 72% of teachers reported improved attention in class. The additional nourishment the program provides allows children to develop properly and decreases the stress associated with childhood food insecurity.

The cost of this program is roughly \$100 per child, per school year. This reflects food costs alone and does not include transportation or staff expenses. For the 2022 - 2023 school year, SRSH's food cost will be approximately \$50,000. Additional funding will not only allow SRSH to continue to provide for hundreds of children in need, but it will also allow healthier foods to be purchased. With your support our program will continue to evolve and expand to ensure no child goes hungry.

1. What is your most successful program and why?

Our food pantry and student weekend backpack program.

2. Where does most of your funding come from?

Grants, NIP, some private gifts

3. What are your most urgent needs?

Doubled size of backpack program this school year due to community need, so food and funds for that program.

4. How do you measure and report on the effectiveness of your program?

Surveys, numbers served, administrator feedback.

5. What Economic impacts has the NIP tax credits had on local communities being served?

A lot, we could not directly serve the amount of people we do without them.

6. **What was the total amount of individuals served by your organization in FY 2023?**
Over 14,000 for pantry and 950 students every week for backpack. Thousands of others with other programs we provide.
7. **What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?**
No issues.
8. **Please provide any challenges your organization encountered when applying for NIP tax credits.**
No issues.
9. **Please provide any suggestions and/or ideas that could improve the NIP?**
No suggestions.
10. **If the NIP legislation was not renewed in 2024? What impact could it have on your organization?**
Massive. Every dollar goes towards food purchases.

Union Mission Ministries - Interview questions and responses
Completed by: Troy McClung
Phone: 304-925-0366 E-Mail: troy@wefeedpeople.com

Project Description

Union Mission has identified three major issues affecting the quality of life for fellow West Virginians: Food Insecurity, Homelessness and Addiction. Our Basic Needs program addresses these three issues directly to not only provide emergency assistance but provide training, education, and services that can help remove barriers and improve quality of life for people. Our program helps break the cycle of these three issues. For food insecurity, we offer daily opportunities for people to visit our Charleston location and receive food for their families from our warehouse. We also distribute large quantities of food throughout the year by partnering with over 15 churches and organizations across central WV. We send food to them weekly. During the holiday season, we provide large food distribution events where thousands of people can receive food baskets for the holidays. For this issue of homelessness, we provide food and shelter for men at our Men's Shelter in downtown Charleston. Our shelter also offers the men services to retire fines, meet parole requirements, and help them apply for government assistance, ids, and other social services. For addiction issues, we offer our year-long, in-patient addiction recovery program for men and women. This residential program helps men and women overcome the struggle of addiction while helping them with behavior health services, life skill training, employment training, physical fitness, and housing.

1. What is your most successful program and why?

Our most successful program based upon results, is our yearlong addiction recovery program. Our rate of men and women sober after 5 years is higher than average. Our program that generates the most revenue from donations is our Family Services/Food Distribution.

2. Where does most of your funding come from?

Almost all funding comes from private donations of our constituents.

3. What are your most urgent needs?

General fund dollars to fix aging infrastructure.

4. How do you measure and report on the effectiveness of your program?

We track data for all our programs: Addition Recovery we track number of years still sober. Family Services we have software where we enter client information with regular updates. Men's Shelter we track each man that acquires housing, receives transportation to get to another town where family and friends are, or enters into an addiction recovery program. Thrift stores track sales.

5. What Economic impacts has the NIP tax credits had on local communities being served?

NIP has had a huge impact as it allows us to explore expanded service opportunities for potential clients. It also motivates our base to give more.

6. What was the total amount of individuals served by your organization in FY 2023?

That total data has not been compiled yet but would be in the thousands of people served

7. What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?

I would like to see NIP award credit based upon the longevity of an organization (be part of the coring system). Union Mission has been serving our area for 112 years. It has proven processes that help improve our communities.

8. Please provide any challenges your organization encountered when applying for NIP tax credits.

It appears that scoring is better when a new program or service is introduced. Our proven programs need funding as they continue each year to show results. Starting new programs may look attractive but they don't always continue or prove to be inadequate.

9. Please provide any suggestions and/or ideas that could improve the NIP?

No suggestions.

10. If the NIP legislation was not renewed in 2024? What impact could it have on your organization?

This could have a devastating effect on our ability to serve families in our area. Removal of NIP credits could cost us close to \$100K each year.

Westminster at Wade DBA The Wade Center - Interview questions and responses

Completed by: Karen Harvey

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Project Description

The Wade Center's After-School Program is licensed for 50 at-risk students in grades 1-5. We do not charge a fee for this program and rely on donations for funding. Bluefield Elementary and Intermediate schools bus students to the Wade Center, where they do homework; practice reading, writing, math and computer skills; play in the gym or playground; have weekly devotionals and classes in art and music; and eat healthy snacks and dinner. They also take-home bags of weekend food with students on Thursdays. Three tutors and volunteers work with the children in 3 classrooms, the auditorium, cafeteria, and grounds.

1. What is your most successful program and why?

We consider both our after-school and summer programs to be successful. Enrollment at each is at the licensed maximums of 50 and 70.

2. Where does most of your funding come from?

The Wade Center is funded solely by grants and contributions. We do not charge a fee for attendance.

3. What are your most urgent needs?

Located in a 100-year-old school building, overhead expenses of utilities and maintenance are large and constant.

4. How do you measure and report on the effectiveness of your program?

We receive copies of students' report cards and provide extra help in areas where we see deficiencies. In the last round, approximately 90% of our students made the honor rolls in their schools. Interim cards showed a decline, so we are arranging the curriculum accordingly. We are in the process of developing an alumni database so we can determine Wade students' progress after they leave our program.

5. What Economic impacts has the NIP tax credits had on local communities being served?

The NIP funds are essential to our daily operations. The children eat well and do their homework so they can succeed in school. The benefits extend to their families, who have an affordable, safe and creative place to send their children. Low-income working parents comprise most of those we serve.

6. What was the total amount of individuals served by your organization in FY 2023?

The numbers we can validate are 50 and 70. We believe our services extend to the benefit of families and our community.

7. What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?

The application process works well. Instead of sitting through an entire presentation for the N-th year, I would prefer an updated version with changes as an option to the full presentation.

8. Please provide any challenges your organization encountered when applying for NIP tax credits.

None

9. Please provide any suggestions and/or ideas that could improve the NIP?

The State needs to fund NIP as a level closer to application amounts.

10. If the NIP legislation was not renewed in 2024? What impact could it have on your organization?

We would have a very difficult winter. NIP gets us through the giving drought, and we would be hard-pressed to replace it.

Youth Health Service, Inc. - Interview questions and responses

Completed by: Tammie Rizzio

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Project Description

Youth Health Service provides behavioral/mental health counseling to children and adolescents throughout central WV. As a part of providing services to children and adolescents we recognize that the ability for families to access services is key in them actually attending and receiving the help they need to improve their overall well-being and quality of life; furthermore, we recognize that it is simply unrealistic for many families to transport their children for weekly appointments, time lost from work can be extremely impactful to many of our families and for others not possible at all. YHS has provided transportation services to children and adolescents accessing services for more than 12 years. Through our Safe, Reliable Access to Care transportation services, those in need of mental/behavioral health services are able to access them without the caregiver's burden of missing work on a routine basis. Our drivers are trained in safety procedures for transporting young people, including seat belt, car seat and booster seat safety, and pediatric First Aid/CPR. Additionally, our drivers are familiar with early childhood development standards and appropriate management of trauma symptoms. Funds raised through our participation in the NIP will go directly towards making this service available, completely free of charge, to families accessing our services. Our ability to provide Safe, Reliable Access to Care ensures that children receive the care they need to improve their management of mental/behavioral health diagnosis while not creating more stress for the family.

1. What is your most successful program and why?

It is difficult to say that one of our programs is more successful than another...is success defined by revenue, by the number of people assisted, by the offering of a service? We operate three core programs: Behavioral Health @ YHS, Home Ties Child Development Center, Strengthening Families Support Center @ YHS. Behavioral Health reaches the most clients and is the most revenue producing; Home Ties reaches the youngest population we serve and provides a valuable service to the community; the FSC assists families with getting their basic needs of food, clothing and household supplies met in addition to providing valuable parenting services.

2. Where does most of your funding come from?

The majority of our funding is generated from our Behavioral Health program in the form of payment for those services; we are credentialed with every MCO in the state (Medicaid) and are credentialed with most private insurance companies.

3. What are your most urgent needs?

Staffing is probably our most urgent need; we nearly always have a shortage of professional staff to provide services.

4. How do you measure and report on the effectiveness of your program?

We maintain data on the number of clients and families served for each of our programs.

5. What Economic impacts has the NIP tax credits had on local communities being served?

I can only speak to the economic impacts NIP tax credits have had on our community, and specifically the program for which we earmark our NIP tax credits. Our credits are applied to our agency's transportation services; services that we do not charge for and are not reimbursed for in any other way. Prior to our receiving of NIP credits, we budgeted for this service out of our general budget; since receiving NIP credits for this service, we have been able to keep more money in the general budget which has benefited us by allowing for creating ease in purchasing of equipment and items we may not have otherwise been able to purchase for our programs.

6. What was the total amount of individuals served by your organization in FY 2023?

We do not have our final numbers in for the year; however, as it currently stands, I would say, with confidence, more than 1,500 unique individuals have been served by our programs this year.

7. What are your thoughts on the NIP Credit application process? What improvements, if any, would you suggest for the program?

I don't currently have any suggestions for improvement; the NIP application process is one of the easier funding requests I complete for our agency.

8. Please provide any challenges your organization encountered when applying for NIP tax credits.

I don't believe we have had any challenges in applying for NIP tax credits.

9. Please provide any suggestions and/or ideas that could improve the NIP?

I don't have any suggestions or ideas for improving the NIP at this time.

10. If the NIP legislation was not renewed in 2024? What impact could it have on your organization?

Transportation services paid for through NIP donations would continue (we simply believe in the need of transportation services for clients and families we serve that strongly) with funding for it earmarked in our general budget; therefore, reducing the amount of funds for other programming needs such as therapy and classroom supplies.

X. Conclusion

As required by the enacting legislation, the West Virginia Economic Development contracted Smith Accounting Services to perform an independent assessment on the Neighborhood Investment Program. The period covered by this Assessment included the FY 2018-2023. During the period covered, there were 284 organizations approved by the WVDO for the Credit and the assessment included reviewing one hundred of the 284. The procedures used for the assessment included surveys, inquiries, review of applications, annual reports, and sources available online.

The assessment report provided includes the results of the procedures performed along with the responses obtained from the organizations reviewed.

As a conclusion of performing this assessment, Smith Accounting Services validates that the West Virginia Development Office is following the governing legislature codes set forth in the enabling legislation Chapter 11-13J; including the one hundred neighborhood participants reviewed by Smith Accounting Services during the 2018-2023 assessment.