



Momentive is proud of its affiliation with the Governor's Guaranteed

## GOVERNOR'S GUARANTEED WORK FORCE PROGRAMS

#### with success in a global marketplace

with the Governor's Guaranteed
Work Force Program. Its funding has helped West Virginians find quality jobs and has aided Momentive with its goal of maintaining the high quality, world class performance that allows Momentive to compete globally from Friendly, West Virginia.

Quietly nestled on the bluffs above the scenic Ohio River, the Momentive Performance Materials plant has gone about its business of providing high quality specialty chemicals that make everyday life possible — from automobiles and adhesives to construction and electronics. The plant has been serving domestic and global clients for nearly 60 years. Quality, on-time delivery, coupled with operational, safety and environmental excellence, prospered under the watchful eyes

of the more than 400 highly skilled Momentive employees.

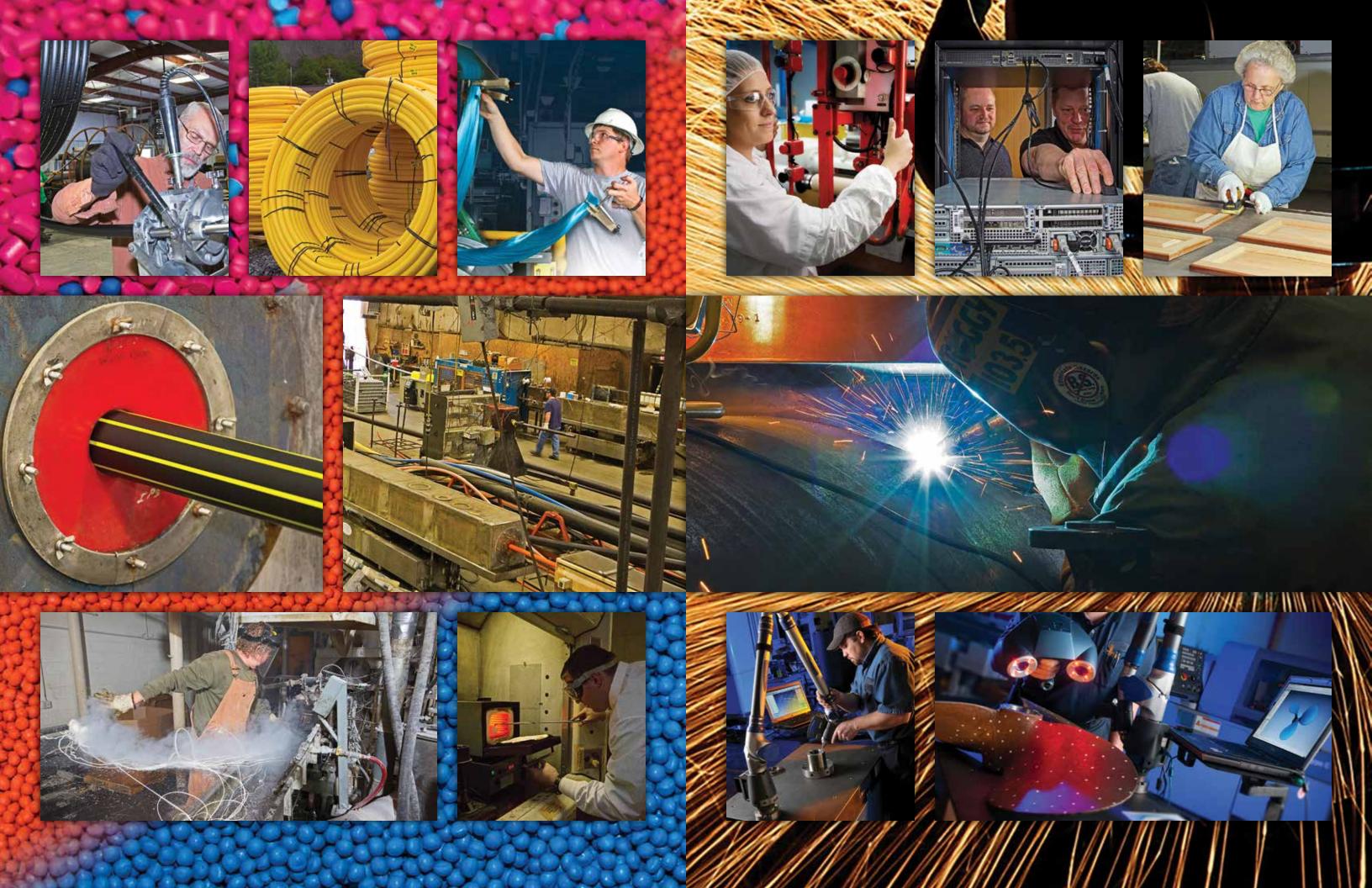
In 2012, it became apparent that a significant portion of Momentive's highly skilled workforce was ready to transition to the next phase of life...retirement. A site that had enjoyed years of staffing stability was facing the challenge of replacing key members of its elite workforce. While management was happy for those who were making the transition, it fully recognized the abundance of institutional knowledge that was "walking out the door."

The Tyler County site needed to move to a new paradigm; one of recruiting and, more importantly, one of providing training to replace the knowledge base that had become such an intricate piece of the employee/employer business partnership. For a

site that competes on a global basis, exporting in excess of 50 percent of its finished goods, training of new employees is a keystone to maintaining the ability to compete globally from Friendly, West Virginia.

#### With the assistance of the Governor's Guaranteed Workforce

Program, Momentive was able to provide more trainers to assist newly recruited employees to learn the necessary technical skills. The process taught Momentive team members to be comfortable with their approach and instructors. As an unexpected benefit, the team learned that training and coaching improves morale, enhances productivity, and improves safety and health performance. All are keys to continued success along with the dynamic, committed and capable talent of West Virginians.



# Preparing WEST VIRGINIA WORKERS



#### for Global Demands

West Virginia workers have earned a world-class reputation among business and industry both here at home and around the world. With a strong work ethic and exceptional productivity, businesses investing in the Mountain State are noticing the changes we have made to strengthen our workforce.

Our state's labor market continues to seek workers who are highly qualified and skilled for the jobs of today and tomorrow. To remain competitive, we must continue to increase training opportunities available to our state's workers.

The Governor's Guaranteed Work Force Program (GGWFP) enables West Virginia businesses to invest in their workers, equipping them with the skills they need to succeed. GGWFP provides eligible new and expanding companies with technical and financial assistance to train, retrain or enhance the skills of their employees.

During fiscal year 2014, GGWFP provided 42 businesses with funding to deliver specialized training to 5,367 workers. In turn, the state invested more than \$940,000 to improve workforce quality, and participating companies invested more than \$3.8 million in approved training programs.

The program has been and will continue to be successful because it emphasizes specialized training designed to fit the needs of individual employers, and it works closely with both education and industry leaders to provide cutting-edge skills to our state's workforce.

By investing in our workers, we are strengthening our ability to create and keep quality jobs here in West Virginia, and I look forward to sharing with you the broad portfolio of our lasting partnerships and many successes.

Sincerely,

Earl Ray Tomblin Governor

al Kay Sombelon



#### Fiscal Year 2014 SUMMARY

138 total projects funded

42 Governor's Guaranteed Work Force Program

80 Governor's Guaranteed Work Force Program – Small Business Work Force

Competitive Improvement Program (Appalachian Regional Commission)

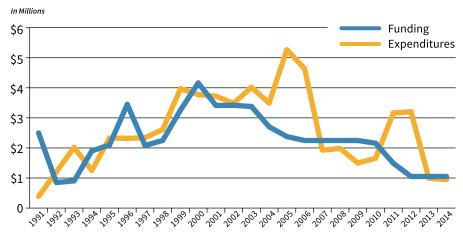
# TRAINING AWARDS Programs

The **Governor's Guaranteed Work Force Program** plays an important role in attracting new enterprises and encouraging the growth and expansion of the state's existing companies. The program provides training funds and technical assistance to support effective employee training strategies.

The award-winning Governor's Guaranteed Work Force Program provides training awards for eligible new and expanding companies that create at least 10 net new jobs within a 12-month period. Overall funding levels are based on wages and benefits, location of the facility, number of employees, and number of individuals to be trained. Awards cannot exceed \$2,000 per trainee.

The Governor's Guaranteed Work Force Program also gives West Virginia small businesses a competitive edge by providing access to quality workforce training and raises the skill level of West Virginia's small business workforce. Small businesses eligible for this program may receive up to 75 percent of actual training cost up to a maximum of \$5,000 for pre-approved technology, technical and regulatory compliance training.

### Governor's Guaranteed Work Force Program FUNDING AND EXPENDITURES\*



\*FUNDING REFLECTS AWARDS AND ADMINISTRATIVE OPERATING EXPENSES

Each organization faces different challenges. The Governor's Guaranteed Work Force Program has successfully developed partnerships with numerous training providers, such as community colleges, universities, and public education to leverage additional resources for our West Virginia businesses, thus ensuring the most cost-effective training for our customers.

**West Virginia's Competitive Improvement Program** (CIP), funded by the Appalachian Regional Commission, helps existing West Virginia businesses that may not be in a hiring mode to train and/or retrain their employees, thus stimulating their global competitiveness, as well as address critical workforce issues through customized workforce training.

The CIP program provides training resources for West Virginia businesses that enable them to provide competitive skills training tailored to their most critical needs, ranging from process improvements and worker training to industry-specific certifications and quality.

Companies interested in making their processes leaner and aligned with customer needs, obtaining specific industry recognized certifications that will enable them to become more competitive globally will receive preference. As well, the CIP program provides basic technology skills training customized and tailored to the business needs.

Using these awards, West Virginia businesses improve productivity and profitability, reduce workforce injuries, increase worker morale and provide higher quality products and services.

West Virginia benefits through the program's emphasis on sharing lessons learned by businesses, training providers and technical service providers. As well, these programs use local community colleges, universities and public education to leverage additional resources whenever possible.

The goal of all three of these programs is to increase the retention of business and industries while developing world-class, high performance, flexible manufacturers able to compete in a global economy.

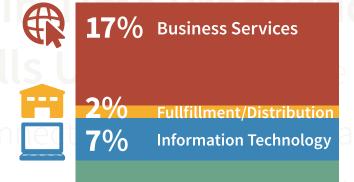
Administered by the West Virginia
Development Office, the GGWFP
and CIP programs are a catalyst for
organizational development that
enhances the overall performance of
the workforce and provides solutions to
complicated human resources issues.
The programs build the capacity of each
company they assist.

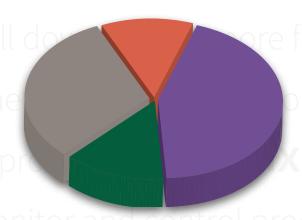
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# Projects for Fiscal Year 2014 GOVERNOR'S GUARANTEED WORK FORCE PROGRAM



# Distribution of 42 PROJECTS by Industry Cluster





### Training Providers PARTICIPATION

13%

31%

Community and Technical Colleges/Higher Education 11%

Internal Trainers

Manufacturing Assistance Centers

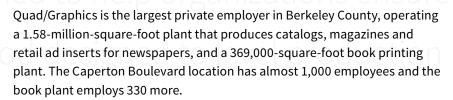
Vendor Training



74% Manufacturing

Quad/Graphics, a global printer and media channel integrator founded in Wisconsin in 1971, operates 71 printing plants in the United States, Latin America and Europe, including two in Martinsburg, West Virginia.

**Quad/Graphics** 



A **Governor's Guaranteed Work Force Program** award helped the plant meet the challenge of quickly training 30 new operators to crew three new production lines.

New equipment was installed in early 2014 after the plant gained a number of new catalog and retail ad insert customers. At Quad/Graphics, a finishing operator position is a skilled position that normally requires anywhere from 12 to 24 months of technical training to achieve proficiency.

The award funded a new, six-month "Fast Track Operator Training" program developed by Quad/Graphics' Technical Training Group, which provides training for employees to prepare them for their jobs and help them advance their careers. The newly hired operators were organized into three groups of 10. Each group worked 40-hour weeks composed of 20 hours of classroom training in the plant and 20 hours working on the production floor. Since each Quad finishing operator is typically assisted on the job by two or more finishing technicians, a semi-skilled position, the program also featured leadership training provided by Quad/Education, the company's internal employee education department, which works closely with the Technical Training Group.

The program's results are so positive that the Technical Training Group, which reviews training priorities and curriculum for each Quad plant annually, is considering it for companywide implementation.

The program delivered an unexpected benefit: an improvement in employee engagement and retention. The program not only trained the new hires to run the new equipment, it quickly created team spirit, which in turn gave them a strong sense of pride and purpose as they prepared themselves to take responsibility to lead other employees in operating a multi-million-dollar production line.



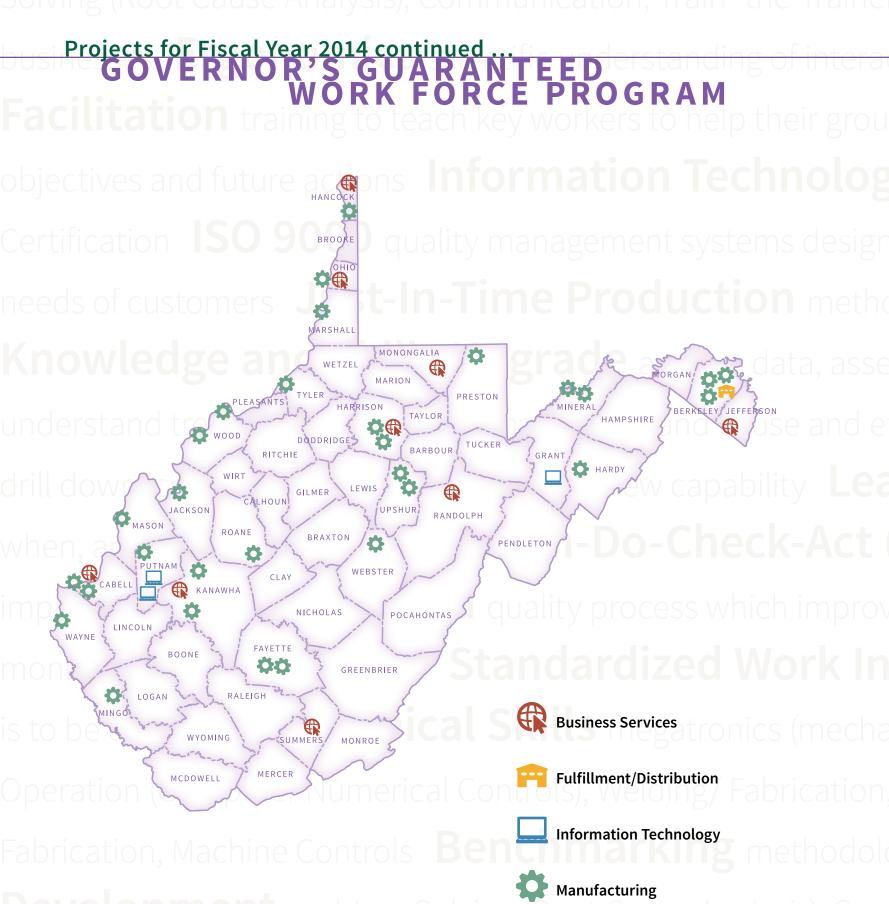
#### **Unilin North America**

Mohawk Industries Inc. is the world's largest flooring manufacturer.
Unilin is a division of Mohawk
Industries, and is headquartered in Dallas, Texas. Unilin, a leader in the laminate, engineered, and solid wood business, operates a solid wood plant in Holden, West Virginia.

The plant was challenged to increase its productivity due to the growing demand for product. An additional shift of people needed to be hired and trained to meet these demands. At the same time, the company wanted to provide its maintenance team with the latest in technological advancements.

The Governor's Guaranteed Work
Force Program staff was instrumental
in promoting collaboration between
state government, education
organizations, U.S. Department of
Labor and industry.

Through this partnership, Mohawk/
Unilin worked with the Robert C.
Byrd Institute, Southern West Virginia
Community and Technical College
and in-house instructors to achieve
its goals. All the training is critical
to the success of the plant in order
for the company to compete in the
global market.



	Industry Tune!	Funding	Emp	loyees Tra	ined	TOTAL	ТОТА
County	Industry Type/ Company Name/ Location	Funding Type	New	Existing	Total	GGWFP Training Investment	Compan Investmer
Berkeley	Ecolab Martinsburg	Existing	3	156	159	\$2,021.80	\$9,774.5
Berkeley	Essroc Italcementi Group Martinsburg	Existing	2	25	27	\$15,485.00	\$26,947.0
Berkeley	Macy's Corporate Services  Martinsburg	Expansion	440	337	777	\$93,634.37	\$239,157.6
Berkeley	Quad/Graphics Inc. Martinsburg	Existing	23	1010	1033	\$13,500.00	\$204,851.8
Cabell	JH Fletcher & Company Huntington	Existing	0	54	54	\$3,038.75	\$15,530.7
Cabell	Rubberlite Inc. Huntington	Existing	0	55	55	\$28,534.68	\$54,335.8
Cabell	TLK LLC Huntington	New	292	0	292	\$10,090.65	\$133,859.0
ayette	ReMet Products Inc. Oak Hill	Existing	2		2	\$2,000.00	\$5,277.
ayette	SanShell Products Inc. Oak Hill	Existing	2	0	2	\$2,000.00	\$5,831.
Grant	Allegheny Wood Products In	c. Expansion	26	5	31	\$15,230.00	\$40,130.
lancock	Ardagh Metal Packaging Weirton	Existing	0	30	30	\$1,960.00	\$9,192.
Hancock	National Church Solutions Chester	Existing	0	114	114	\$4,815.00	\$9,837.
Hardy	American Woodmark Moorefield	Existing	0	148	148	\$22,766.30	\$142,114.
larrison	Aurora Flight Sciences  Bridgeport	Existing	0	3	3	\$5,367.36	\$16,225.
Harrison	Citynet Bridgeport	Existing	0	6	6	\$9,250.00	\$24,473.
Harrison	GrafTech International Anmoore	Existing	0	184	184	\$11,025.49	\$47,491.
lackson	Total Recycling LLC Ravenswood	Existing	0	52	52	\$7,336.39	\$16,930
Kanawha	CDI Corporation Cross Lanes	Expansion	28	0	28	\$16,413.05	\$58,881.
Kanawha	Gestamp WV South Charleston	Expansion	124	166	290	\$232,540.88	\$380,336.
(anawha	NGK Spark Plugs Sissonville	Existing	0	51	51	\$12,750.00	\$48,860.
1arshall	TecnoCap LLC Glen Dale	Existing	0	11	11	\$6,776.70	\$6,776.
lason	ICL-IP Gallipolis Ferry	Existing	0	12	12	\$6,010.00	\$29,276.
Mineral	Alliant Techsystems (ATK) Rocket Center	Existing	0	5	5	\$8,940.00	\$57,570.

# Projects for Fiscal Year 2014 continued ... GOVERNOR'S GUARANTEED WORK FORCE PROGRAM

		F!:	Emp	loyees Tra	ined	TOTAL	TOTAL
County	Industry Type/ Company Name/ Location	Funding Type	New	Existing	Total	GGWFP Training Investment	Company Investment
Mineral	Luke Paper Piedmont	Existing	0	14	14	\$2,692.98	\$17,216.10
Mingo	Unilin North America LLC Holden	Expansion	96	21	117	\$31,376.00	\$320,711.00
Monongalia	Teletech  Morgantown	Existing	0	518	518	\$78,000.00	\$562,467.78
Ohio	Pietro Fiorentini (USA) Wheeling	Existing	0	6	6	\$5,604.00	\$13,440.29
Ohio	Williams Lea Wheeling	Existing	3	10	13	\$15,072.00	\$46,937.34
Preston	Pioneer Convenyor  Bruceton Mills	Existing	0	2	2	\$2,000.00	\$2,780.00
Putnam	AC&S Inc.	Existing	0	10	10	\$1,275.00	\$7,506.60
Putnam	Advanced Technical Solutions Scott Depot	Existing	0	7	7	\$4,500.00	\$27,739.82
Putnam	Alpha Technologies Inc. Scott Depot	Exiting	0	16	16	\$32,000.00	\$49,799.00
Putnam	Diamond Electric Manufacturing  Eleanor	Existing	6	9	15	\$1,530.32	\$4,226.61
Roane	Barringer Lumber Amma	New	16	0	16	\$9,150.75	\$43,349.09
Summers	PracticeLink  Hinton	Existing	1	26	27	\$7,500.00	\$19,769.17
Tyler	Momentive Performance Materials Friendly	Existing	28	165	193	\$82,176.00	\$667,942.39
Upshur	Aqua Transfer & Field Solutions  Buckhannon	Existing	0	137	137	\$31,327.25	\$65,261.25
Upshur	Weyerhaeuser NR Company Buckhannon	Existing	3	118	121	\$48,006.25	\$104,357.85
Wayne	Allevard Sogefi USA Inc.  Prichard	Expansion	105	62	167	\$1,612.50	\$8,102.83
Webster	Northwest Hardwoods Inc.  Hacker Valley	Existing	28	13	41	\$37,500.00	\$128,564.08
Wood	DuPont-Washington Works Washington	Existing	0	565	565	\$19,098.00	\$181,612.64
Wood	Hino Motors Manufacturing USA Inc. Willamstown	Existing	0	16	16	\$630.00	\$1,768.00
		TOTALS	1228	4139	5367	\$942,537.47	\$3,857,213.46

#### Macy's

Macy's Inc. is one of the nation's premier retailers, with fiscal 2013 sales of \$27.9 billion. Macy's Logistics and Operations is the support organization responsible for the supply chain functions of Macy's Inc. — transporting and distributing merchandise from suppliers to the sales floor, and fulfilling omnichannel customer orders.

The West Virginia fulfillment center opened in 2012 to serve the rapidly growing demand in Macy's direct-to-direct customer business nationwide. Stateof-the-art conveyor systems are pushed to their maximum operating capability during special sales events and peak holiday season. The leadership team identified the need for additional training in systems monitoring, issues detection and issues resolution for 17 engineering and maintenance associates and the process improvement executive.

The Governor's Guaranteed Work Force Program award allowed Macy's to collaborate with two external companies to provide hands-on training for the sortation, operating and controls systems for optimal system performance during peak usage periods.

The engineering associates' enhanced confidence ensured smooth operations with minimum impact and downtime of systems, resulting in increased production and improved customer service. Overall in FY 2014, Macy's West Virginia fulfillment center conducted 142 training sessions of 3,193 hourly associates and executives with assistance from the Governor's **Guaranteed Work Force Program** award.

#### Weyerhaeuser

The Weyerhaeuser Buckhannon, West Virginia, plant was built in 1994 and began operation in 1995. The Buckhannon plant is the world's largest only combination engineered wood products facility producing both Microllam LVL and Parallam PSL. The plant was strategically located to complement distribution to markets and utilize raw material from a 150-mile radius while creating a large number of jobs in the time and transportation business.

"The **GGWFP** has assisted our mill in many ways. For example, we needed certified boom truck operators to operate a Weyerhaeuserowned boom truck on-site. The main purpose of the training was to gain certification for boom truck operations. The training was very effective; we now have the ability to operate our boom truck with our own associates; not only that, our associates now have increased knowledge and skills around rigging."

As a company, we struggle with trying to find the right training for our maintenance associates. Once we find the training we then have to put together a plan for funding. The **GGWFP** was really beneficial in this area. For example, we needed training due to the difficulty of finding qualified millwrights for our facility. This training has increased the overall knowledge of our maintenance team. This training has allowed us to put two machine centers into a precision maintenance running state, and because of that, we have saved \$20K in annual electrical and reliability cost.

Safety is one of our core values. Training was designed to improve safety culture and create an incident-free environment through associate involvement and the courage to intervene with recognized safety-related opportunities. The training has served its purpose and we continue to move in the right direction. The courage to intervene training has put the mill on a path to develop a strong safety culture that is value-based and principle-centered.

"The funds received from **GGWFP** have allowed our plant to become more competitive by increasing the skills of our employees through much-needed training and investing in our community by hiring local talent. Thank you for your support and we will continue to be strong advocates of this program."

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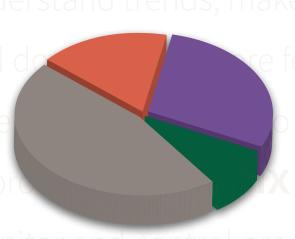
# Projects for Fiscal Year 2014 continued ... COMPETITIVE IMPROVEMENT PROJECTS funded by the Appalachian Regional Commission



#### **Distribution of** 16 PROJECTS by Industry Cluster



19% Business Services



81% Manufacturing

### Training Providers

Community and Technical Colleges/Higher Education 17%

**29**% **Internal Trainers** 

Manufacturing **Assistance Centers** 

46% **Vendor Training** 

#### Flying W Plastics Inc.

Flying W Plastics Inc. is a West Virginia-based manufacturer of polyethylene pipe products for water, gas, oil, sewer, geothermal and conduit applications. Established in 1984, Flying W Plastics Inc. services a broad industry base, including oil and gas, municipal and industrial, telecommunications, commercial and residential, construction, and more. They attribute their success to commitment to excellence, not only in the products they manufacture, but also in the service provided to customers.

With success comes expansion. The addition of new buildings and production lines meant Flying W Plastics needed to update its emergency action plan. With funding from the Governor's Guaranteed **Work Force Training Program,** an experienced trainer provided support for this important task. Knowing what to do in any type of crisis and having everyone on the same page is crucial when there

are numerous people working together. The site updated its emergency response program and provided employees with hands-on training as to what to do in any emergency.

#### **Advanced Technical Solutions**

Advanced Technical Solutions was started 1999 by brothers Gary and Brian Sims. The central theme of the company has always been "Providing Network Solutions That Work." With this mindset the company provides a wide range of technology solutions to business within the state and many outside the state. It was realized early on in the business that a welltrained and diversified workforce was essential to not only the success of the business but the ultimate satisfaction of the customer. Over the years Advanced Technical Solutions has worked with the Governor's Guaranteed Work Force Program to train individuals in new technologies and to keep current with existing ones.

#### **Northwest Hardwoods**

Northwest Hardwoods produces hardwood lumber for the furniture and flooring industries.

In response to growing demand, Northwest Hardwoods decided to add a second shift at its Hacker Valley facility. With many long-term experienced employees on the first shift, the leadership team was concerned it might have trouble finding experienced employees for the expansion project.

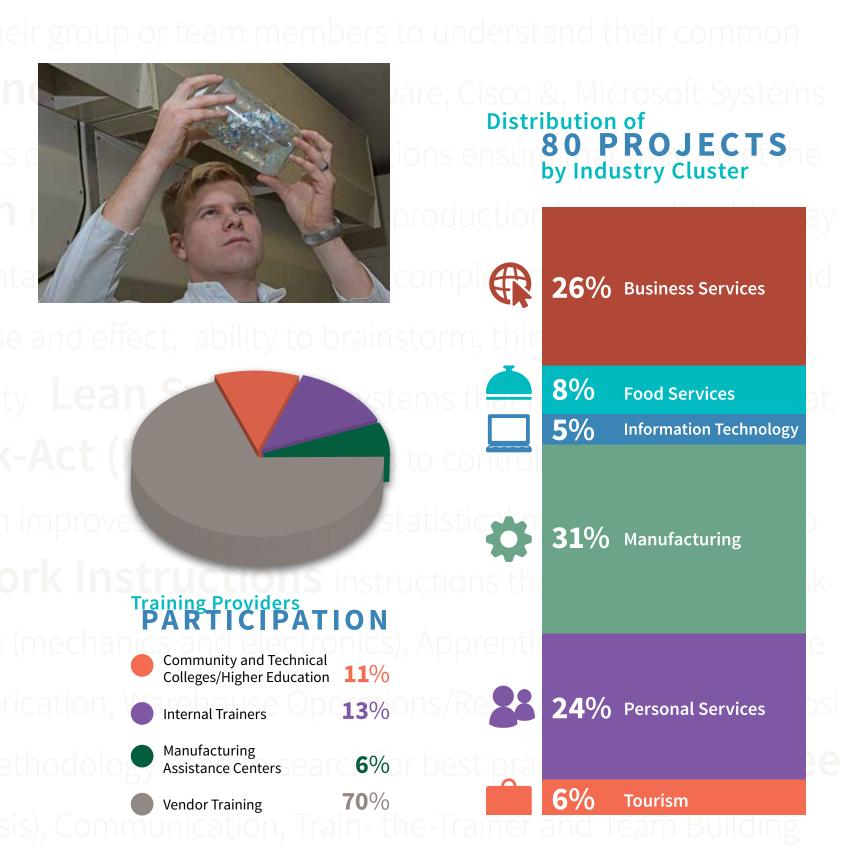
By working with the Governor's Guaranteed Work Force Program, the team realized they could use in-house trainers to develop a training program to onboard new employees safely and within the project deadline.



## Projects for Fiscal Year 2014 continued ... COMPETITIVE IMPROVEMENT PROJECTS funded by the Appalachain Regional Commission

	Industry Type/	Emp	oloyees Trai	ined	TOTAL	TOTAL
County	Industry Type/ Company Name/ Location	New	Existing	Total	TOTAL ARC Investment	Company Investment
Berkeley	Variform Inc.  Martinsburg	0	4	4	\$2,374.67	\$3,778.63
Cabell	Hercules International Inc.  Huntington	4	2	6	\$3,000.00	\$4,550.00
Cabell	TLK Group LLC Huntington	192	136	328	\$7,625.00	\$78,110.56
Gilmer	Flying W Plastics Inc.  Glenville	0	64	64	\$1,665.00	\$2,433.00
Grant	Allegheny Wood Products International Inc. Petersburg	0	12	12	\$768.75	\$5,619.31
Hardy	American Woodmark Corporation Morefield	0	450	450	\$46,065.70	\$64,501.68
Jackson	Constellium Rolled Products Ravenswood LLC Ravenswood	0	87	87	\$2,300.00	\$17,674.00
Jefferson	Automated Merchandising Inc.  Kearneysville	0	15	15	\$2,257.72	\$4,808.55
Jefferson	Summit Point Raceway Associates Inc. Summit Point	192	136	328	\$10,490.13	\$27,327.08
Marion	Extreme Plastics Plus Inc. Fairmont	14	9	23	\$2,873.92	\$12,332.92
Mercer	T & N Electric Motor Exchange Inc.  Bluefield	0	20	20	\$16,000.00	\$289,492.10
Monongalia	Action Facilities Management Inc.  Morgantown	0	24	24	\$10,500.00	\$14,046.00
Raleigh	Klockner Pentaplast of America Inc. Beaver	0	66	66	\$5,778.00	\$16,483.00
Tyler	Aleris Recycling Inc.  Friendly	0	8	8	\$3,290.00	\$6,337.00
( Tyler	Momentive Performance Materials Inc. Friendly	1	28	29	\$101,295.00	\$440,594.46
Tyler	Sistersville Tank Works Inc. Sistersville	0	27	27	\$8,716.11	\$12,142.91
	TOTALS	403	1088	1491	\$225,000.00	\$1,000,231.20

### Projects for Fiscal Year 2014 continued ... SMALL BUSINESS WORK FORCE



### Projects for Fiscal Year 2014 continued ... SMALL BUSINESS WORK FORCE

									Oak Hill					
) j	County	Industry Type/ Company Name/ Location		ployees Tra		<b>Total</b> GGWFP – Small Business Training Investment	Total Company Investment	Fayette	Beauty Mountain Studio Fayetteville	0	1	1	\$1,390.00	\$463.00
2 r	Berkeley	Anvil Works LLC Hedgesville	New 0	3	3	\$450.00	\$150.00	Fayette	Elliptio LLC Fayetteville	0	3	3	\$5,000.00	\$6,190.00
	Berkeley	Chem-Pak Inc.  Martinsburg	0	1	1	\$1,078.87	\$899.61	Fayette	Marathon Bicycle Company LLC Fayetteville	0	2	2	\$1,195.83	\$818.61
	Berkeley		0	1	1	\$1,954.05	\$651.36	Fayette	Riverworks Inc. Oak Hill	1	1	2	\$213.00	\$263.70
		Innovative Homes LLC Falling Waters		1	1			Grant	Central Tie and Lumber Company Inc.	16	0	16	\$5,000.00	\$55,226.00
	Berkeley	JTB Machining LLC Hedgesville	0	1	1	\$1,050.00	\$512.00		Company Inc.  Petersburg					
	Berkeley	Strategic Resolution Experts Inc.  Martinsburg	0	2	2	\$2,418.30	\$2,276.27	Greenbrier	Greenbrier Communications Inc.  Lewisburg	0	1	1	\$2,883.00	\$1,557.00
	Berkeley	SVB Food & Beverage Company Martinsburg	0	12	12	\$5,000.00	\$6,622.60	Harrision	Clarksburg	0	2	2	\$3,499.00	\$2,432.20
	Cabell	Atkins Home Inspections & Services LLC Ona	1	0	1	\$1,376.00	\$2,530.10	Harrison	Absolute Service Construction Inc. Clarksburg	0	2	2	\$3,750.00	\$1,250.00
	Cabell	Atkins Investigations LLC Ona	0	1	1	\$1,259.00	\$2,140.00	Harrison	Allegheny Science and Technology  Clarksburg	2	0	2	\$1,942.00	\$3,109.76
	Cabell	Co-Ex Plastic Tooling Inc.  Milton	1	3	4	\$1,530.00	\$914.00	Harrison	Engine & Airframe Solutions LLC  Bridgeport	0	1	1	\$5,000.00	\$7,197.42
	Cabell	Hercules International Inc. Huntington	0	19	19	\$5,000.00	\$27,097.40	Jackson	Appalachian Distillery LLC Kenna	0	1	1	\$4,237.29	\$1,812.43
	Cabell	Mullarky Inc. dba Lattas  Huntington	0	6	6	\$3,412.00	\$2,979.84	Kanawha	Amy Williams Wellness Charleston	0	1	1	\$4,999.88	\$9,453.95
	Cabell	Profit Plus LLC Ona	0	1	1	\$436.46	\$420.00	Kanawha	April's Kitchen LLC  Charleston	0	2	2	\$3,225.06	\$1,709.01
	Cabell	Star Technologies LLC Huntington	0	1	1	\$5,000.00	\$4,700.00	Kanawha	Canterbury Strategies LLC Charleston	0	2	2	\$5,000.00	\$2,488.00
	Cabell	TGL Aviation Management LLC	0	1	1	\$5,000.00	\$4,512.00	Kanawha	CFWV LC dba CrossFit WV Charleston	0	1	1	\$1,051.00	\$865.80
	Cabell	The Learning Station  Barboursville	0	2	2	\$3,562.00	\$1,188.00	Kanawha	David's Continuous Gutter Inc.  Charleston	1	1	2	\$2,302.00	\$1,033.92
	Cabell	United Mountaineer Machine LLC Barboursville	0	2	2	\$2,964.38	\$2,848.12	Kanawha	Eats of Eden Ltd Charleston	0	1	1	\$1,693.31	\$2,544.43
		pment prob	lem	Solv	ing	(Root Cal			cation, Irain-the	-Irai		and	leam Bu	

SMALL BUSIN		NESS WORK FORCE				interac				ployees Tra	ined	Total GGWFP - Small	Total	
							Cour	unty	Industry Type/ Company Name/ Location	New	Existing	Total	Business Training Investment	Compa Investme
CILIL	.ation training	to t	each	key	workers	to help	Fayet	ette	American Canadian Expeditions LTD Oak Hill	14	10	24	\$2,907.56	\$4,36
	Industry Type/		ployees Tra		<b>Total</b> GGWFP – Small Business Training	<b>Total</b> Company	Fayet	rette	Beauty Mountain Studio Fayetteville	0	1	1	\$1,390.00	\$46
County  Berkeley	Company Name/ Location  Anvil Works LLC  Hedgesville	New 0	Existing 3	Total 3	Investment \$450.00	\$150.00	Fayet	ette	Elliptio LLC Fayetteville	0	3	3	\$5,000.00	\$6,19
Berkeley	Chem-Pak Inc.  Martinsburg	0	1	1	\$1,078.87	\$899.61	Fayet	ette	Marathon Bicycle Company LLC Fayetteville	0	2	2	\$1,195.83	\$83
Berkeley	-	0	1	1	\$1,954.05	\$651.36	Metho Fayet	ette	Riverworks Inc.	1	1	2	\$213.00	\$2
-	Falling Waters	U	1	1	\$1,954.05		Gran	ınt	◆ Central Tie and Lumber	16	0	16	\$5,000.00	\$55,2
Berkeley	JTB Machining LLC Hedgesville	0	1	1	\$1,050.00	\$512.00			Company Inc. Petersburg					
Berkeley	Strategic Resolution Experts Inc.  Martinsburg	0	2	2	\$2,418.30	\$2,276.27	Green	enbrier	Greenbrier Communications Inc.  Lewisburg	0	1	1	\$2,883.00	\$1,5
Berkeley	SVB Food & Beverage Company Martinsburg	0	12	12	\$5,000.00	\$6,622.60	Harri	rision	Compton Metals Inc. Clarksburg	0	2	2	\$3,499.00	\$2,4
Cabell	Atkins Home Inspections & Services LLC Ona	1	0	1	\$1,376.00	\$2,530.10	Harri	rrison	Absolute Service Construction Inc. Clarksburg	0	2	2	\$3,750.00	\$1,2
Cabell	Atkins Investigations LLC Ona	0	1	1	\$1,259.00	\$2,140.00	Harri	rison	Allegheny Science and Technology  Clarksburg	2	0	2	\$1,942.00	\$3,1
Cabell	Co-Ex Plastic Tooling Inc.  Milton	1	3	4	\$1,530.00	\$914.00	Harri	rison	Engine & Airframe Solutions LLC  Bridgeport	0	1	1	\$5,000.00	\$7,2
Cabell	Hercules International Inc.  Huntington	0	19	19	\$5,000.00	\$27,097.40	Jacks	kson	Appalachian Distillery LLC Kenna	0	1	1	\$4,237.29	\$1,8
Cabell	Mullarky Inc. dba Lattas  Huntington	0	6	6	\$3,412.00	\$2,979.84	Kana	nawha	Amy Williams Wellness Charleston	0	1	1	\$4,999.88	\$9,4
Cabell	Profit Plus LLC	0	1	1	\$436.46	\$420.00	Kana	nawha	April's Kitchen LLC  Charleston	0	2	2	\$3,225.06	\$1,7
Cabell	Star Technologies LLC Huntington	0	1	1	\$5,000.00	\$4,700.00	Mecha Kana	nawha	Canterbury Strategies LLC Charleston	0	2	2	\$5,000.00	\$2,4
Cabell	TGL Aviation Management LLC	0	1	1	\$5,000.00	\$4,512.00	Cation, Kana	nawha	CFWV LC dba CrossFit WV Charleston	0	1	1	\$1,051.00	\$8
Cabell	The Learning Station  Barboursville	0	2	2	\$3,562.00	\$1,188.00	Kana	nawha	David's Continuous Gutter Inc.  Charleston	1	1	2	\$2,302.00	\$1,0
Cabell	United Mountaineer Machine LLC Barboursville	0	2	2	\$2,964.38	\$2,848.12	MODOLC Kana	nawha	Eats of Eden Ltd Charleston	0	1	1	\$1,693.31	\$2,5

### Projects for Fiscal Year 2014 continued ... SMALL BUSINESS WORK FORCE

County	Industry Type/ Company Name/ Location	Em <sub>I</sub>	oloyees Tra	ined Total	<b>Total</b> GGWFP – Small Business Training Investment	<b>Total</b> Company Investment	C
Kanawha	Grant Advantage (The) LLC Charleston	0	1	1	\$3,260.00	\$1,648.56	$\ominus$
Kanawha	Infinity Transport  Charleston	2		2	\$5,000.00	\$3,190.00	
Kanawha	Kerry Fabulous Charleston	0	1	1	\$1,298.18	\$432.73	
Kanawha	Kinder Books & Tax Charleston	0	1	1	\$5,000.00	\$2,470.00	
Kanawha	Lifespring Yoga & Wellness Charleston	0	1	1	\$3,226.00	\$2,261.76	
Kanawha	Ms Groovy LLC Charleston	8	0	8	\$2,475.00	\$5,577.00	
Kanawha	Precision Pump & Valve Service Inc.  Cross Lanes	19	16	35	\$2,565.00	\$7,231.62	
Kanawha	The Dressmaker's Closet LLC Charleston	3	1	4	\$1,068.19	\$2,436.06	
Kanawha	West Virginia Cheer Academy LLC  Elkview	3	0	3	\$5,000.00	\$4,940.00	
Lewis	Hillbilly Proud Productions  Jane Lew	0	3	3	\$3,937.00	\$2,063.00	
Lewis	HK Engine Components LLC Weston	0	39	39	\$5,000.00	\$10,978.20	
Lewis	Starett's Well Service LLC  Jane Lew	0	7	7	\$918.75	\$1,194.25	
Marion	Healthcare Management Solutions LLC White Hall	0	7	7	\$3,885.00	\$21,073.50	
Marion	Sunbeam Child Care LLC Fairmont	0	15	15	\$4,112.23	\$12,227.39	
Marion	TMC Technologies of WV Corp Fairmont	0	2	2	\$937.50	\$2,235.70	

S	MALL BUSIN	ES:	SW	ESS WORK FORCE			ig of interac		Industry Type/	Employees Trained			<b>Total</b> GGWFP – Small  Business Training	<b>Total</b> Company
								County	Company Name/ Location	New	Existing	Total	Investment	Investment
uu	.actori training		eacn	кеу	workers	to net		McDowell	Ashland Scenic Campground LLC Norfork	4	12	16	\$5,000.00	\$4,975.18
	Industry Type/		ployees Tra		<b>Total</b> GGWFP – Small Business Training	<b>Total</b> Company		Mercer	Tabor Machine Company LLC Princeton	0	20	20	\$337.00	\$563.0
a	Company Name/ Location  Grant Advantage (The) LLC  Charleston	New 0	Existing 1	Total 1	\$3,260.00	\$1,648.56		Mineral	ThermoGauge Instruments Inc. Fort Asby	2	2	4	\$3,123.17	\$3,191.0
		_		_				Monongalia	Double Dutch Confections  Morgantown	0	1	1	\$337.50	\$225.00
	Infinity Transport Charleston	2		2	\$5,000.00	\$3,190.00		Monongalia	Industrial Maintenance Solutions LLC	0	1	1	\$1,046.25	\$796.75
	Kerry Fabulous Charleston	0	1	1	\$1,298.18	\$432.73			Morgantown					
	Kinder Books & Tax Charleston	0	1	1	\$5,000.00	\$2,470.00		Monongalia	Mills Group LLC  Morgantown	0	24	24	\$4,200.00	\$4,553.02
	Lifespring Yoga & Wellness Charleston	0	1	1	\$3,226.00	\$2,261.76		Morgan	Country Inn of Berkeley Springs LLC Berkeley Springs	0	7	7	\$2,512.00	\$1,417.8
	Ms Groovy LLC Charleston	8	0	8	\$2,475.00	\$5,577.00		Nicholas	Advantage Precision Products LLC Summersville	0	8	8	\$4,999.44	\$4,480.5
1	Precision Pump & Valve Service Inc. Cross Lanes	19	16	35	\$2,565.00	\$7,231.62		Ohio	AM Architecture Triadelphia	0	1	1	\$450.00	\$750.00
	The Dressmaker's Closet LLC Charleston	3	1	4	\$1,068.19	\$2,436.06		Ohio	Direct Online Marketing LLC Wheeling	0	10	10	\$3,990.51	\$3,016.79
	West Virginia Cheer Academy LLC  Elkview	3	0	3	\$5,000.00	\$4,940.00		Ohio	McKinley & Associates Inc. Wheeling	0	17	17	\$4,800.00	\$8,793.3
	Hillbilly Proud Productions  Jane Lew	0	3	3	\$3,937.00	\$2,063.00		Ohio	Pietro Fiorentini (USA) Inc. Wheeling	0	1	1	\$5,000.00	\$5,568.09
	HK Engine Components LLC Weston	0	39	39	\$5,000.00	\$10,978.20		Preston	Pioneer Conveyor LLC  Bruceton Mills	0	1	1	\$5,000.00	\$19,271.70
	Starett's Well Service LLC  Jane Lew	0	7	7	\$918.75	\$1,194.25		Preston	Preston Machine Inc. Kingwood	0	1	1	\$1,125.00	\$375.00
	Healthcare Management Solutions LLC White Hall	0	7	7	\$3,885.00	\$21,073.50		Preston	Summit Health Care Inc. Terra Alta	0	4	4	\$1,779.10	\$2,380.6
	Sunbeam Child Care LLC Fairmont	0	15	15	\$4,112.23	\$12,227.39		Putnam	Advanced Technical Solutions LLC  Scott Depot	0	27	27	\$5,000.00	\$12,058.2
	TMC Technologies of WV Corp	0	2	2	\$937.50	\$2,235.70		Putnam	Beacon Home Inspection Services LLC Culloden	0	2	2	\$3,918.43	\$5,556.1

### Projects for Fiscal Year 2014 continued ... SMALL BUSINESS WORK FORCE

		Emp	oloyees Trai	ned	<b>Total</b> GGWFP – Small	Total	
County	Industry Type/ Company Name/ Location	New	Existing	Total	Business Training Investment	Company Investment	
Putnam	Island Teriyaki LLC Winfield	0	1	1	\$4,620.00	\$2,630.00	$\in$
Putnam	Netranom Communications Inc.  Hurricane	0	1	1	\$5,000.00	\$3,140.00	
Putnam	Sunflower Herbals Hurricane	0	3	3	\$4,106.93	\$4,268.97	
Putnam	VAM Tobacco Inc. Hurricane	0	4	4	\$906.30	\$542.10	
Putnam	Warehouse Kids LLC Hurricane	0	2	2	\$952.41	\$317.47	
Raleigh	Hughes Supply Company Beckley	0	3	3	\$3,690.71	\$3,225.65	
Randolph	Cimarolli Forestry and Wildlife Elkins	0	1	1	\$566.85	\$2,708.95	
Summers	MountainPlex Properties LLC  Hinton	0	8	8	\$4,398.00	\$4,147.36	
Taylor	Champion Brake and Driveshaft Inc.  Grafton	0	2	2	\$2,871.78	\$2,489.81	
Tucker	Canaan Valley Lawn and Landscape Canaan Valley	0	1	1	\$1,073.59	\$957.86	
Tucker	East-West Printing Inc.  Davis	0	4	4	\$2,250.00	\$1,250.00	
Tucker	PIMBY Energy LLC Thomas	0	2	2	\$2,200.70	\$7,348.57	
Tucker	TipTop Thomas Thomas	0	1	1	\$408.12	\$136.04	
Wetzel	Bee Electric LLC New Martinsville	0	1	1	\$4,649.81	\$6,078.15	
	TOTALS	77	355	432	\$234,776.44	\$360,389.81	



#### **Engine & Airframe Solutions Worldwide**

Since its inception in 2006, Engine & Airframe Solutions Worldwide LLC (EASW) has become a key provider of scheduled inspections and maintenance to a fleet of fractionally-owned business jets operated around the world and also provides 24/7 Aircraft on Ground (AOG) support to same.

It was difficult finding personnel with the qualifications and experience required to perform maintenance and inspections on a wide variety of aircraft and aircraft engines. Even though all the personnel brought into EASW were Federal Aviation Administration, Airframe & Powerplant Certificated personnel, EASW had to provide in-house and factory training to bring the personnel up to the experience and knowledge level that was required to meet EASW and customer requirements.

The training received from Flight
Safety International, Pratt & Whitney
Canada and the Robert C. Byrd
Institute was very effective. It allowed

EASW trainees to gain the knowledge on current and new products, thus allowing the company to increase its product and customer base, as well as meet the very stringent training requirements required by the FAA. This has allowed EASW to grow and hire several new employees over the past two years and to offer additional positions to two new technicians, bringing the total to 17 full-time technicians and five part-time technicians.

#### Because of the Governor's Guaranteed Work Force Program

support, which helped to send technicians to the highly specialized aviation maintenance training, the levels of expertise and job growth at the company have increased. EASW can say without any reservation that assistance from the Governor's Guaranteed Work Force Program has helped in increasing customer and product base, while hiring new local West Virginia technicians — both experienced and newly graduated technicians from the Robert C. Byrd National Aerospace Education Center.



"Our recommendations would only be to continue to help West Virginia businesses by providing training assistance to companies as you have for EASW."

Edward F. Waske, Jr.
Accountable Manager
ENGINE & AIRFRAME
SOLUTIONS WORLDWIDE



# TRAINING COURSES 2014

Achieving Global Customers

**AMS Device** 

Android Applications (Developing)

Apprentice: Electrical

Maintenance Tool and Die

Axis (Advanced)

Beumer Tilt Tray

**Building Wordpress Sites** 

Cable Plant Design

CAD

Central Boiler

**CNC Programming** 

Confined Space Rescue

**Continuous Improvement** 

Control Logix

Corona Binder

Countertops and Cabinet Making (Customized Job Skills)

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**Customer Service** 

Deploying ASA

Designing Effective Training

Programs (How to)

Destacker

**DIA High Density Drivers** 

Dipper

Electricity

Engine

Falcon 2000Ex/Easy Avopmocs

Faro Arm

Federal Acquisition Management

Fiber Optic Installer

Fire Brigade

Firewall Solutions

Five Star Standard

FlexSim

Google Adwords (Developing a Website)

Hazard Recognition/Risk Assessment

HAZWOPER

Hot Stamping

Hydraulic

Industrial Rope

Infrared Camera

Injection Molding

Inspection: Systems

Modules

Instrumentation and Process Control

Intellispec Closure Camera

Internal: Technical (Job Specific)

Cross Training for Exisiting Workers (Specific Job Skills) New Hire Job Skills ISO Development

i-Vu Open VAV Controls

Java Development

Job Instructions (Developing)

Laser Printing; 3d

**Laser Trimming** 

**Leadership** (Operations Management)

Leadership

(Developing Frontline Supervisors)

Lean Procedures

Loesche Vertical Roller

Machine Maintenance

Machine Shop Techniques

Manufacturing (World Class)

Marketing with Social Media

Master Cam Fundamentals

Maximizing Use of MS Dynamics GP

MicroMotion Flow Meter

NEC

New Technology & System Training

Operation: Ram Equipment

Chemical Crane Incinerator

Maintenance

Performance Based Training

PLC

Press Brake

**Printer Operations** 

Private Link Building Boot Camp

Process Control

Process Instrumentation & Control

Programming (SE Factory Talk View)

Pyramid

**Quick Books** (Accounting)

Radiation

Robotics (Programming)

Robotics (Tandem Line)

Roll Table

Rosgen-Wetland

SafeStart

Safety Manuals; Development of

Safety (Developing Procedures)

Sage 50 Accounting

Sales IP Telephony

SAP Plant Maintenance

Securing Networks

Shop-Vue

Social Media Development (WordCamp)

Solar Water Engineering

Solder

Surfcam 3

SW Simulation Essentials

Train the

Trainer: Electricity

Mechanics

Forklift HVAC Troubleshooting

OSHA Certification

Swiftwater Rescue

Swiftwater Rescue

Troubleshooting UC

**Universal Binder** 

Vacuum Truck Technician

VFT Software

VMWare World

Voice Portals

Web CMS Dev & Training

Website Development & Training

Welding (ARC Flash)

Welding (Robotic)

Welding (Sheet Metal)

Well Servicing

XFL 235 Assy

ZFAS-U2 Training



"The training programs delivered through the GOVERNOR'S GUARANTEED WORK FORCE PROGRAM SMALL BUSINESS WORK FORCE DEVELOPMENT are an investment in the future of Ashland Scenic Campground LLC. Effectiveness is documented by past performance. Historically, we can document that the award we received this past year helped us achieve: record income, profit, employee bonus, and an 'A'-rated campground by GuestReview based on exit surveys of guests. In addition, this has allowed the campground to continue to expand and hire more staff. The GGWFP has enabled us to make a huge economic impact locally and for the state of West Virginia."

**Tara C. Elder**Director of Resort Development
ASHLAND RESORT



#### **West Virginia Development Office**

State Capitol Complex • Building 6, Room 504 Charleston, West Virginia 25305

304-558-2234 • Toll-Free: 800-982-3386 • Fax: 304-558-0449

WVDO.org