#### Statement of Financial Position

As of December 31, 2023

|   | TOTAL  |
|---|--|
| ASSETS  |  |
| Current Assets  |  |
| Bank Accounts   |  |
| 1010 CLOSED CVB Main Account  | 92,194.40                                    |
| 1020 Payroll  | 1,229.73                                     |
| 1030 Hotel Motel Tax  | 0.00   |
| Total Bank Accounts   | \$93,424.13                                  |
| Other Current Assets  |  |
| Inventory Asset   | 1,713.92                                     |
| Total Other Current Assets  | \$1,713.92                                   |
| Total Current Assets  | \$95,138.05                                  |
| Fixed Assets  |  |
| Long-term office equipment  | 400.00                                       |
| Computers & tablets   | 1,017.57                                     |
| Furniture   | 561.78                                       |
| Total Long-term office equipment  | 1,979.35                                     |
| Total Fixed Assets  | \$1,979.35                                   |
| TOTAL ASSETS  | \$97,117.40                                  |
| LIABILITIES AND EQUITY  |  |
| Liabilities   |  |
| Current Liabilities   |  |
| Credit Cards  |  |
| TCM Credit Card   | 62.99  |
| Total Credit Cards  | \$62.99                                      |
| Other Current Liabilities   |  |
| Direct Deposit Payable  | 0.00   |
| Payroll Liabilities   |  |
| Federal Taxes (941/943/944)   | 342.46                                       |
| WV Income Tax   | 318.00                                       |
| WV Unemployment Tax   | 0.00   |
| Total Payroll Liabilities   | 660.46                                       |
| Total Other Current Liabilities   |  |
| Total Other Current Liabilities   | \$660.46                                     |
| Total Current Liabilities   |  |
|   | \$660.46<br>\$723.45<br>\$723.45             |
| Total Current Liabilities   | \$723.45                                     |
| Total Current Liabilities Total Liabilities   | \$723.45<br>\$723.45                         |
| Total Current Liabilities  Total Liabilities  Equity  | \$723.45<br>\$723.45<br>38,563.15            |
| Total Current Liabilities  Total Liabilities  Equity  Opening balance equity                    | \$723.45<br>\$723.45<br>38,563.15<br>-815.90 |
| Total Current Liabilities  Total Liabilities  Equity  Opening balance equity  Retained Earnings | \$723.45                                     |

#### Profit and Loss by Tag Group

January - December 2023

|   | TOTAL        |
|---|--------------|
| Revenue                                   |              |
| Billable Expense Income                   | -50.56       |
| Business Contribution                     | 54,152.48    |
| Hotel Motel Tax Income                    |              |
| Hotel Motel County                        | 58,017.76    |
| Hotel Motel Town                          | 8,272.07     |
| Total Hotel Motel Tax Income              | 66,289.83    |
| Sales                                     |              |
| Sales of Product Income                   | 27.00        |
| Total Sales                               | 27.00        |
| Total Revenue                             | \$120,418.75 |
| GROSS PROFIT                              | \$120,418.75 |
| Expenditures                              |              |
| Advertising & marketing                   | 31,771.34    |
| Digital Marketing                         | 30.96        |
| Social Media                              | 643.69       |
| Total Digital Marketing                   | 674.65       |
| Donations & Sponsorships                  | -300.00      |
| Event Expenses                            | 10,435.79    |
| Marketing/Advertising Contract Services   | 981.39       |
| Merchandise                               | 3,427.34     |
| Print Advertising                         | 303.16       |
| Brochures & Guides                        | 5,989.00     |
| Posters & Flyers                          | 310.01       |
| Total Print Advertising                   | 6,602.17     |
| Website                                   | 2,785.00     |
| Total Advertising & marketing             | 56,377.68    |
| Building & property rent                  | 7,800.00     |
| Business licences                         | 40.00        |
| Contract labor                            | 40.00        |
| Cleaning Services                         | 850.00       |
| Total Contract labor                      | 850.00       |
| Employee benefits                         | 33333        |
| Worker's compensation insurance           | 209.00       |
| Total Employee benefits                   | 209.00       |
| Entertainment with clients                |              |
|   | 380.69       |
| General business expenses                 | 101 70       |
| Bank fees & service charges               | 191.79       |
| Bookkeeping March archine 8 subscriptions | 1,730.98     |
| Memberships & subscriptions               | 1,567.10     |
| Total General business expenses           | 3,489.87     |
| Insurance                                 | 573.11       |
| Liability insurance                       | 984.00       |

#### Profit and Loss by Tag Group

January - December 2023

|                                   | TOTAL                                   |
|-----------------------------------|---|
| Total Insurance                   | 1,557.11                                |
| Legal & accounting services       | 0.22                                    |
| Accounting fees                   | 20.00                                   |
| Total Legal & accounting services | 20.22                                   |
| Meals                             |   |
| Meals with clients                | 1,389.83                                |
| Travel meals                      | 54.17                                   |
| Total Meals                       | 1,444.00                                |
| Office expenses                   | 304.89                                  |
| Office supplies                   | 1,164.90                                |
| Printing & photocopying           | 768.66                                  |
| Shipping & postage                | 134.70                                  |
| Software & apps                   | 105.99                                  |
| Total Office expenses             | 2,479.14                                |
| Payroll expenses                  | 3,735.48                                |
| Taxes                             | 471.76                                  |
| Taxes (deleted)                   | 1,769.06                                |
| Wages                             | 29,291.73                               |
| Total Payroll expenses            | 35,268.03                               |
| Repairs & maintenance             | 1,472.35                                |
| Supplies                          |   |
| Supplies & materials              | 227.50                                  |
| Total Supplies                    | 227.50                                  |
| Travel                            |   |
| Conference and Meetings           | 1,239.22                                |
| Hotels                            | 1,404.58                                |
| Mileage Reimbursement             | 1,862.90                                |
| Total Travel                      | 4,506.70                                |
| Utilities                         |   |
| Internet & TV services            | 5,296.62                                |
| Phone service                     | 338.15                                  |
| Total Utilities                   | 5,634.77                                |
| Total Expenditures                | \$121,757.06                            |
| NET OPERATING REVENUE             | \$ -1,338.31                            |
| Other Revenue                     | . ,                                     |
| Other income                      | 60,085.01                               |
| Fotal Other Revenue               | \$60,085.01                             |
| Other Expenditures                | , |
| Home office (deleted)             |   |
| Repairs & maintenance (deleted)   | 100.00                                  |
| Total Home office (deleted)       | 100.00                                  |
|                                   | 100100                                  |

### Profit and Loss by Tag Group

January - December 2023

|                   | TOTAL       |
|-------------------|-------------|
| NET OTHER REVENUE | \$59,985.01 |
| NET REVENUE       | \$58,646.70 |