

September 25, 2024

WV State Auditors' Office- Igs@wvsao.gov , Attn: Shellie Humphries
WV Joint Committee on Government & Finance - drew.ross@wvlegIslature.gov
WVACVB - Inuzum@bowlessIce.com

Dear WV State Auditor's Office, WV Joint Committee on Government & Finance, and WV Association of Convention and Visitor Bureau,

As you are aware with the passing of Senate Bill 488 during the 2021 West Virginia Legislature's Regular Session several new requirements have been implemented on CVB's to qualify for distributions of Hotel Occupancy taxes by the county(s) and or the municipality (s) we serve.

In compliance with W.Va. Code 7-18-13a, CVB's are to now report to the WVSAO, WV Joint Committee on Government & Finance, and WVACVB 90 days following the end of the CVB's fiscal year, ending June 30, 2023:

- Balance Sheet annually
- · Income statement annually, and
- Either an audit or financial review triennially W.Va. Code 7-18-14.

In addition, CVB's are to be accredited by an accrediting body such as the WV Association of Convention and Visitors Bureaus (WVACVB) W.Va. Code 7-18-13a(b) which conforms compliance with the following industry standards as follows:

- · Annual budget,
- Budget allocation within the industry standard of 40% ± 40% = 20% (Marketing, Personnel, Administrative),
- Marketing plan targeting markets outside of 50 miles of their destination.
- Full-time executive director.
- Physical office/visitor Center.
- Website, and
- Annual reporting to all the CVB's funding entities.

On behalf of the Board of Directors of the Ranson Convention & Visitor Bureau, we respectfully submit the required information and confirm that the Ranson Convention & Visitor Bureau is in full compliance with all WV Code 7-18-13 requirements.

If you have any questions, please contact either Debbie McClure, Executive Director, at dmcclure@ransonwv us or 304-724-3862 or Laura Creamer, President of the Ranson Convention and Visitors Bureau, at laura-storm51@gmill.com or 304-261-5293.

Sincerely,

Debbie McClure Executive Director

Laura Storm Creamer Board President waner

Attachments: Income statement (July 1, 2023 - June 30, 2024), Balance Sheet (June 30, 2024), Annual report (FY2024), and most recent Annual audit, 2021.

FY 2024 Convention & Visitors Bureau June 30, 2024

										11003	
Summary.	Current Budget Approved 6/24/2024	FY2024 Q1	FY2024 Q2	FY2024 Q3	April 2024	May 2024	June 2024	FY2024 Q4	Year to Date	Budget Balance	% of Budget
Corryover Bolance	214,000	214,000	- 8,					1	214.000	-	100%
Revenue Summary									6.7 (A)		
Hotel Taxes	315,000	87,010	86,028	65,426	28,989	29,101	12,635	70,725	309,189	5,811	98%
Fairs & Festivals	12,500	. 24	185	2,305	725	838	4,427	5,990	8,480	4,020	68%
State/Government Grants	6,000		2.970	2,970		- 3	- 6	8	5.940	60	
Miscellaneous	15,750	3,856	3,859	3,918	1,310	3,173	2,219	6,702	18,335	(2,585)	
Total Revenues	563,250	304,865	93,043	74,619	31,024	33,112	19,281	83,418	555,944	7,306	99%
Expenditure Summary					h						
Personnel Services	153,160	38,315	35,889	39,348	11,399	11,534	11,639	34,572	148,124	5,036	97%
Contractual Services	344,050	99,678	22,688	27,314	14,276	64,861	72,271	151,409	₹01,089	42,961	88%
Commodities	66,040	1,292	948	248	381	3,489	2,106	5,977	8,464	57,578	13%
Total Expenditures	\$63,250	139,285	59,524	66,910	26,056	79,885	85,016	191,957	457,677	105,573	81%
Revenues Over Expenses	_	165,580	33,519	7,708	4,968	(46,773)	(66,735)	(108,540)			

<u>Detail</u>	*CURRENT BUDGET	FY2024 Q1	FY2024 Q2	FY2024 Q3	April 2024	May 2024	June 2024	FY2024 Q4	Year to Date	BUDGET BALANCE	% OF BUDGET
Carryover Balance	214,000	214,000	-						214,000	21	1009
REVENUES		27.010	00.000	60.406	20.000		12.020	70 727	200 400		000
308.100 HOTEL MOTEL TAX***	315,000	87,010	86,028	65,426	28,989	29,101	12,635	70,725	309,189	5,811	989
TOTAL HOTEL TAXES	300,000	87,010	86,028	65,426	28,989	29,101	12,635	70,725	309,189	5,811	
*** June Tox Amount will increase once accruals finalized											
MISCELLANEOUS											
366.100 STATE/GOVERNMENT GRANTS	6,000		2,970	2,970			- 62	~ ()	5,940	60	999
380.100 INTEREST EARNEO	15,750	3,811	3,859	3,918	1,310	1,323	1,219	3,852	15,440	310	989
382.100 REFUNDS				- 4		1.41			160		
38S.100 RANSON FESTIVAL FEES	8,500	77	9	2,305	725	838	4,427	5,990	8,295	205	989
38S.103 CORPORATE SPONSORSHIP	3,000	11 7				1,850	1,000	2,850	2,850	150	959
385.104 SPECIAL EVENTS	1,000	-	185				1		185	815	
399.100 MISCELLANEOUS FEES		45		12	-	100.0			45	(45)	
TOTAL MISCELLANEOUS	32,500	3,856	7,014	9,193	2,035	4,011	6,646	12,692	32,755	1,495	
TOTAL REVENUE	563,250	304,865	93,043	74,619	31,024	33,112	19,281	83,418	555,944	7,306	99%
EXPENDITURES	*CURRENT BUDGET	FY2024 Q1	FY2024 Q2	FY2024 Q3	April 2024	May 2024	June 2024	FY2024 Q4	Year to Date	BUDGET	% OF BUDGET
PERSONNEL SERVICES	BODGET								Dett	DALFITTE	DODGE
901.103 SALARY EXPENSE	104,000	26,733	24,849	27,567	7,886	7,881	7,970	23,737	102,886	1,114	999
				-						245	979
	8,360	2,102	1,955	2,183	623	623	629	1,875	8,115		
901.105 INSURANCE	30,000	6,807	6,707	6,841	2,101	2,242	2,242	6,586	26,941	3,059	909
901.106 RETIREMENT	10,300	2,673	2,377	2,757	789	788	797	2,374	10,180	120	999
901.108 OVERTIME	500				44.000		44.000	0.4.000		500	
TOTAL PERSONNEL SERVICES	153,160	38,315	35,889	39,348	11,399	11,534	11,639	34,572	148,124	5,036	973
CONTRACTLIAL SERVICES											
901.211 TELEPHONE	2,250	516	448	448	149	149	707	1,006	2,419	(169)	1079
901.213 UTILITIES	4,000	448	693	1,025	251	214	156	620	2,787	1,213	709
901.214 TRAVEL	3,500	407		1,308		5	7.		1,715	1,785	499
901.21S BUILDING REPAIR & MAINTENANCE	3,500	2,201	442	(6)		-	- 1		2,643	857	769
901.218 POSTAGE	1,000	149	23			- 1	30	30	202	798	209
901.220 ADVERTISING/PUBLICATIONS	214,000	92,582	8,218	12,593	9,092	16,405	65,325	90,823	204,215	9,785	959
901.221 TRAINING	3.000	225	1	684	304			304	1,213	1,787	409
901.222 DUES & SUBSCRIPTIONS	5,000	185	685	3,439			25	25	4,334	666	879
901.224 AUDIT COSTS	2			(4)			525	525	525	(525)	#DIV/0!
901.230 CONTRACTED SERVICES	15,000	2,618	3,007	3,866	873	357	727	1,957	11,448	3,552	769
901.231 SPECIAL EVENTS	92,500	300	9,091	3,882	3,577	47,708	4,748	56,033	69,306	23,194	759
901.232 BANK SERVICE CHARGES	300	46	82	68	29	27	28	85	282	18	949
901.236 REFUNDS	×			161	-			*		14	#OIV/0!
TOTAL CONTRACTUAL SERVICES	344,050	99,678	22,688	27,314	14,276	64,861	72,271	151,409	301,089	42,960	881
COMMODITIES											
901.341 SUPPLIES & MATERIALS	30.000	1,209	879	156	J. J.G.II.	3,441	606	4,047	6,291	23.709	21
901.343 AUTOMOBILE SUPPLIES GAS OIL	1,000	83	69	91	- 77	49	211	49	292	708	29
901.353 COMPUTER SOFTWARE	2,000	2		100	1 70			F - K		2,000	0
901.399 MISCELLANEOUS EXPENSE	400			J116	381	120	1 1 2	381	381	19	
901.699 CONTRIBUTIONS	14				14		1,500	1,500	1,500	(1,500)	#DIV:0
901.699 CONTINGENCIES	32,640									32,640	0
TOTAL COMMODITIES	66,040	1,292	948	248	381	3,489	2,106	5,977	8,464	57,576	139
CAPITAL OUTLAY	,	-,	- 70	_ /-	- 34	-,	-,		-,	,	
901.459 CAPITAL OUTLAY BUILDINGS/EQUIP	- Si	1	29		1 2				F	10	
901.570 MISCELLANEOUS				1		- 8					1
TOTAL CAPITAL OUTLAY		4	5	-	8	- 8	- 4	(a	*	· ·	
TOTAL EXPENDITURES	563,250	139,285	59,524	66,910	26,056	79,885	86,016	191,957	457,677	105,572	819
		165,580	33,519	7,708	4,968	(46,773)	(66,735)	(108,540)	98,268		
REVENUES OVER EXPENSES				/./05	4.300						

FY 2024 Convention & Visitors Bureau Capital June 30, 2024

Revenue Summary	Current Budget	FY2024 Q1	FY2024 Q2	FY2024 Q3	April 2024	May 2024	June 2024	FY2024 Q4	Year to Date	Budget Balance	% of Budget
Carryover Bolonce	376,840	376,840	12	7 81		+6			376,840	- 6	100%
Hotel/Motel Excess Revenue Restricted	*		N 8	100							
Total Revenues	376,840	376,840	2	(3)		*0	*		376,840		100%
Expenditure Summory											
Capital Outlay	376,840	- 1	- 3	387	34,290			34,290	34,290	342,550	9%
Revenues Over Expenses		376,840	_		(34,290)			(34,290)	342,550		

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BALANCE SHEET

AS OF: JUNE 30TH, 2024

901-CONVENTION & VISITORS

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE	
ASSETS			
901.101.100	CASH-CHECKING	205,716.96	
901.101.300	RESTRICTED CAPITAL	355,695.56	
901.111.100	ACCOUNTS RECEIVABLE	0.00	
901.112.000	A/R MANUAL	381.00	
901.114.100	DUE FROM OTHER FUND GF	55,670.10	
901.117.100	INTEREST RECEIVABLE	0.00	
901.120.100	INVENTORY ASSET	0.00	
901.122.100	PREPAID EXPENSES	0.00	
901.125.100	INVESTMENTS	0.00	
901,130.100	WAGE ADVANCE	0.00	
901.131.001	ACCUMULATED DEPRECIATION	(26,199.71)	
901,131.100	FIXED ASSETS - BUILDING	0.00	
901.132.100	FIXED ASSETS - OTHER IMPROV	0.00	
901,133.100	FIXED ASSETS - EQUIPMENT	8,986.01	
901.133.101	FIXED ASSETS - VEHICLES	24,591.00	
901.134.100	FIXED ASSETS - CON PROGRESS	0.00	
			624,840.92
TOT	TAL ASSETS		624,840.92
LIABILITIES			
901.200.000	Accts Payable - Manual	0.00	
901.200.002	Accts Payable - Contra	0.00	
901.200.003	Accts Payable - J Hancock	0.00	
901.201.100	FICA & Fed W/H	0.00	
901.201.102	PAYROLL LIABILITIES	0.00	
901.201.110	CHRISTMAS CLUB PAYABLE	0.00	
901.201.120	457b Retirement	0.00	
901.201.150	CHILD SUPPORT WV	0.00	
901.201.160	CHILD SUPPORT VA	0.00	
901.201.200	WV WITHHOLDING	0.00	
901.201.300	VA WITHHOLDING	0.00	
901.201.400	Accounts Payable	46,749.10	
901.201.500	MD Withholding tax	0.00	
901.201.900	AFLAC	0.00	
901.201.901	AFLAC - after tax	0.00	
901.206.100	CONTRACTS PAYABLE - AFLAC	0.00	
901.215.000	DUE TO OTHER FUNDS GF	(60,608.23)	
901.219.100	COMPENSATED ABSENCES PAYABLE	6,925.89	
	SALARIES & WAGES PAYABLE	5,257.68	
901.229.100	WORKERS' COMP PAYABLE	0.00	
TO	TAL LIABILITIES	(1,675.56)
		· ·	

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BALANCE SHEET

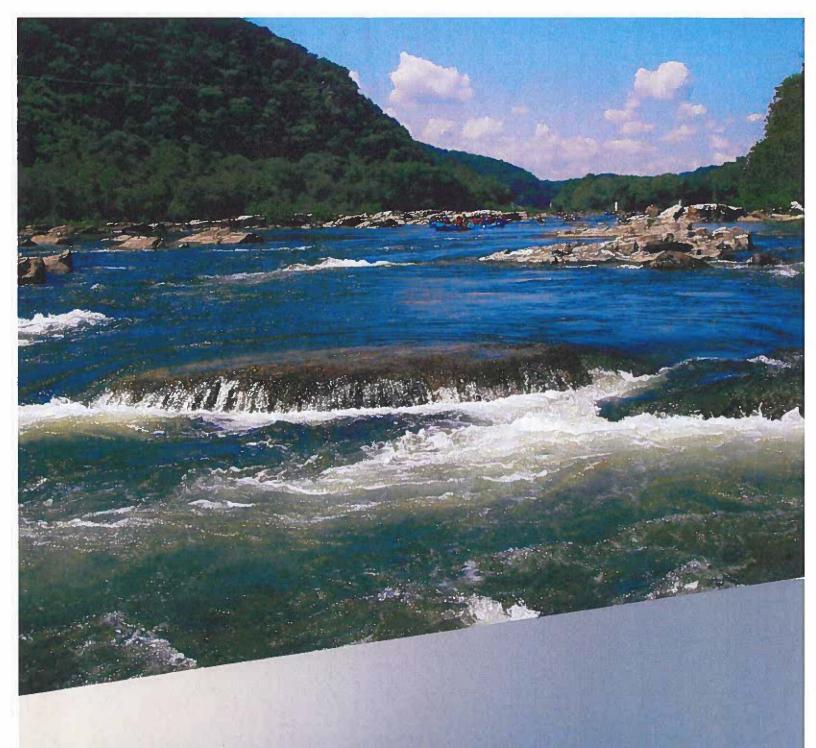
AS OF: JUNE 30TH, 2024

901-CONVENTION & VISITORS

ACCOUNT #	ACCOUNT DESCRIPTION	BALANCE	
EQUITY			
901.295.100	NONSPENDABLE FUND BALANCE	0.00	
901.296.100	RESTRICTED FUND BALANCE	0.00	
901.297.100	COMMITTED FUND BALANCE	0.00	
901.298.100	ASSIGNED FUND BALANCE	0.00	
901.299.100	UNASSIGNED FUND BALANCE	733,233.69	
TOT	AL BEGINNING EQUITY	733,233.69	
TOTAL RE	CVENUE	384,868.92	
TOTAL EX	PENSES	491,586.13	
TOT	AL INCREASE/(DECREASE) IN FUND BAL.	106,717.21)	
TOT	'AL EQUITY & FUND BALANCE	626	5,516.48

TOTAL LIABILITIES, EQUITY & FUND BALANCE

624,840.92



2023-2024
MARKETING
PLAN



RANSON CVB Board

Ranson CVB Board of Directors

Laura Creamer, President
Amanda Stroud, Vice President/City Council
Kareem Washington, Secretary
Tommy Custer, Treasurer/ Ranson City Council
Devon Bonevich, Lodging
Dana Fadely, Lodging
John Armel, Artisan

Ranson CUB Staff

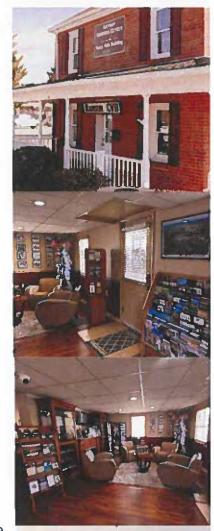
Debbie McClure, Executive Director Emilee Burlett, Tourism & Visitor's Bureau Specialist

Ranson CVB Executive Director is also a member of the following:

- · WV Breeders Classic Board member
- · West Virginia Association of CVB
- West Virginia Hospitality Travel Association
- Southeast Tourism Society
- · Jefferson County Chamber of Commerce

Continuing Education

- WV Governor's Conference on Tourism
- WVHTA Hospitality University
- STS Webinars
- Other Asst. Webinars
- Jefferson County Tourism Summit



MISSION:
The Ranson CVB is charged with promoting tourism in Ranson and surrounding areas to visitors, near and far. To accomplish this mission, the CVB hosts events throughout the year, such as the annual Ranson Festival and Car Show, Tree Lighting, and Skating for the Holidays.



A Word from our Executive Director

The Ranson Convention and Visitors Bureau is proud to present the 2023/2024 Annual Report. This report is from the fiscal year, July 01, 2023 to June 30, 2024.

This report will show some of the collaboration of our CVB and their commitment to our local community.

This year we used 60.8% of our advertising campaign to advertise in Virginia, Pennsylvania, Maryland and the DC Market. Print, Radio, TV and social media were used to help bring tourism into the area. We have been successful and productive this year with designing campaigns, collaborating with the WV Tourism department and working diligently with our regional and local partners.

The Ranson CVB is one of the key players in providing information on recreation and entertainment for the area. This part of the Eastern Panhandle is very attractive for visitors due to its central proximity to the Eastern Panhandle's amenities and attractions. The CVB works diligently to attract competitive tourism dollars and promotes the following assets: Hollywood Casino at Charles Town races, is one of the most popular attractions, bringing millions of visitors per year. Horse racing at Charles Town Races is home to big stake races such as the Charles Town Classics, which offers a million-dollar race, and the WV Breeders' Classic, live entertainment from well-known performers. History is rich in Jefferson County, with the Trial of John Brown, which took place in Charles Town at the courthouse. Harpers Ferry National Park is one of the major destinations in the area. Shepherdstown, Charles Town and Harpers Ferry are known for their Civil War Battlefields, Happy Retreat where history is found with the Washington family. Outdoor recreation is a plus in our area, with River Riders, River and Trail Outfitters and the Mountain Lake Club opened for our seasonal months.

The Ranson CVB is a fully accredited member of the West Virginia Association of Convention and Visitor's Bureau. This accreditation program is required by the West Virginia Legislature and the West Virginia Division of Tourism. The accreditation was formed to ensure that the CVB's receiving hotel/motel tax dollars were using the lodging tax dollars wisely.

Please contact us if you have any questions.

Debbie McClure Executive Director

Website Traffic

40,000 total visits

114,745 total page views **1 minute** average visit duration

34,500

34,173 New Users

Users

Top Five Pages: Christmas in Ranson, Historical Sites, RCVB, Calendar of Events, and Ranson Festival & Car Show

Top five States: Virginia, West Virginia, Maryland, New York & Washington D.C.

E- Newsletter

3027 Subscribers 3%

36%

Subscribers Avg. Click rate Avg. open rate

44,991 Sends

14,178 Opens

1,019 Clicks





Social Media



@RansonCVB

385,500 Page Reach up 181%

1,800

New Page Follows

26,200 Page & Profile Visit

up 158%

5,800

Page follows



@ranson_cvb1

9,200 Page Reach up 2,200% **60**

New Page Follows Page & Profile Visits up 879%

435
Page follows





Ranson CVB

3.4K likes - 3 8K followers









Posts

bout

Mentions

Reviews

ollowers

hotos

More -

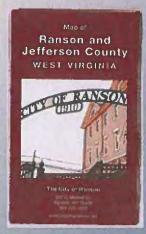
RANSON CVB Advertising & Marketing

Ads and partners for the 2023-2024 fiscal year.

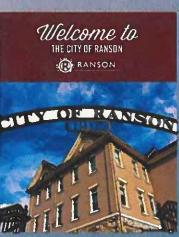
The Journal, The Spirit of Jefferson, The Observer, Recreation News, Richmond Times, Comcast Spotlight, Loudoun Times, Frederick News Post, iHeart Radio, WV Radio, USA Today, Blue Ridge Country Magazine and Blue Ridge Outdoor



Ranson Brochure
2,000 Copies reprinted in 2024



Ranson Map 2,500 Copies printed in 2023

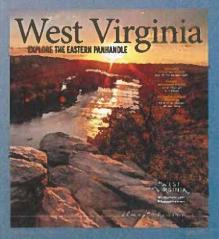


Ranson Welcome Guide 1,500 Copies printed in 2023

Partnerships



By Participating in the Department of Tourism's Cooperative Advertising Program with an 75/25 match, we paid \$14,000 but we received \$47,877 worth of advertisements.



Partnered with the Eastern
Panhandle CVB's
to produce the WV Eastern
Panhandle Guide. This consisted
of the Ranson CVB, JCCVB,
Martinsburg-Berkeley County
CVB & Morgan County CVB



Partnered with WV Breeders Classic & JCCVB

Advertising & Marketing

CVB is the Primary Organizer







Event Sponsorship/ Coordinated Events

Charles Town/ Ranson Christmas Parade
WV Fest

Charles Town Car Show

West Virginia Breeders Classic Hat Contest

West Virginia Breeders Classic Golf Tournament

Harvest Fest

Jefferson County Chamber of Commerce Sponsorship

Jefferson County Fair

African American Heritage Festival

Ranson Festival and Car Show









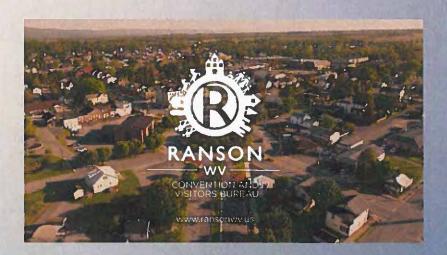


TAKE THE CHARLES TOWN AND RANSON LIGHTS TOUR

USE YOUR SMARTPHONE AND SCAN THE CODE WITH YOUR CAMERA! YOU WILL BE DIRECTED TO A LIST OF ALL 5 TOURS THAT YOU CAN FOLLOW!



RANSON CVB Advertising & Marketing



TV Spots

County Ad

30 second & 60 second

Commercials were created for the

Ranson CVB

Impressions, 712,897



15 second & 30 second Commercials were created for the Ranson Festival & Car Show

Impressions: 684,653





15 second & 30 second

Commercials were created for the

Car Show

Partnerships with WV Dept. of Tourism & Eastern Panhandle CO-OP Group

Metro Rail Dulles Airport 5/13 to 6/9





This is a 4-week Dulles Airport Takeover and 4-week DC Bus Wrap Campaign. The cost of this campaign is \$203,831, with the 75/25 match. The 75 match is the Division of Tourism and the 25 match is split between the Eastern Panhandle Partners, which consist of a total of \$50,957, each CVB will be responsible for paying \$12,739.25.



















Partnerships with WV Dept. of Tourism * Eastern Panhandle CO-OP Group Bus Wraps in DC Market





Economic Impacts of Travel in Jefferson County

Govern Jim Justice announced at the WV Tourism Conference West Virginia's Tourism performance for 2023, with the industry's total economic impact approaching \$9 billion last year. Visitor volume to the state reached 75 million visitors last year. The tourism industry generated \$1 billion in tax revenues last year, with \$597.8 million going directly to our state and local governments. Tourism-generated tax dollars contributed approximately \$835 per household in tax dollars, helping to maintain government services across the state.

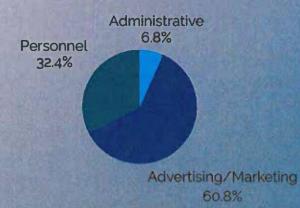
RANSON CVB 2023

Advertising/ Marketing \$278,151

Personnel \$148,124 Includes wages, benefits, taxes and contributions based on two full-time employees

Administrative \$ 31,021





WV Tourism performance for 2023.

41 CVB members creating a positve
economic impact
\$12 million+ dedicated to marketing
West Virginia
32,922 Lodging rooms represented
by CVB's in West Virginia
CVB's are directly involved in
contributing \$5.3 billion in visitor
spending in the state of West
Virginia.*

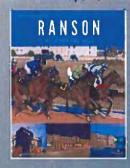
In 2023, more visitors came to WV than ever before, direct spending reached all-time highs, and tourism supported jobs accounted for nearly 7% of all jobs in the state and a total of 2.1 billion of income.

Resource: Towlsm Economics, 2024

RANSON CVB Digital & Print Ads

A strategic advertising campaign was recently executed across several key markets, including Richmond, VA, the DC market, Pennsylvania, and the Baltimore markets. This multi-regional approach aims to maximize brand visibility and engagement by targeting diverse demographics and leveraging the unique characteristics of each area. Richmond, known for its historic charm and growing economy, provides a fertile ground for reaching both long-time residents and newcomers. The DC market, with its political and business epicenter, offers access to a highly influential audience. Pennsylvania's varied landscape, from urban centers to rural communities, allows for a broad spectrum of outreach. Lastly, the Baltimore markets, with their rich cultural heritage and bustling urban environment, present ample opportunities for resonating with a dynamic and vibrant population. By takering messages to the specific interests and needs of these regions, the campaign seeks to create a cohesive yet localized impact, driving brand recognition and customer engagement across the board.

































The Ranson CVB makes a great effort to share other Jefferson County events throughout the year on Social Media and in our Weekend Newsletter.

We are proud members of the following:
West Virginia Association of Convention &
Visitors Bureau,
West Virginia Hospitality & Travel
Association
Southeast Tourism Society

INDEPENDENT AUDITOR'S REPORT OF THE CITY OF RANSON, WEST VIRGINIA FOR THE FISCAL YEAR ENDED JUNE 30, 2021

Fizer and Associates, PLLC 10 Stony Point Road Charleston, West Virginia 25314 (304) 552-5322

CITY OF RANSON, WEST VIRGINIA Schedule of Funds For the Year Ended June 30, 2021

GOVERNMENTAL FUND TYPES

MAJOR FUNDS

General Fund
Coal Severance Tax Fund
Capital Improvement Fund
Sales Tax Fund

NON-MAJOR FUNDS

Building Commission
Law Enforcement Investigative Fund
American Rescue Plan Fund

COMPONENT UNITS

BlendedBuilding Commission

Convention and Visitors Bureau, Inc.
Parks and Recreation, Inc.

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CITY OF RANSON, WEST VIRGINIA

Municipal Officials For the Year Ended June 30, 2021

Elected Officials

 Mayor
 Keith D. Pierson
 07/01/21 - 06/30/25

 City Council
 Michael Anderson
 07/01/21 - 06/30/25

David Cheshire 07/01/18 - 06/30/22

Scott Coulter 07/01/18 – 06/30/22

Amanda Stroud 07/01/21 - 06/30/25

Donnie Haines 07/01/18 – 06/30/22

Gene Taylor 07/01/18 - 06/30/22

Appointed Officials

City Manager Anthony Grant



FIZER & ASSOCIATES, PLLC



Honorable Mayor and Council City of Ranson Ranson, West Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the discretely presented component units, each major fund and the aggregate remaining fund information of the City of Ranson, West Virginia, as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the City of Ranson, West Virginia's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Honorable Mayor and Council City of Ranson Page 2

Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Ranson, West Virginia, as of June 30, 2021, and the respective changes in financial position and cash flows thereof and the respective budgetary comparisons for the General Fund and Coal Severance Tax Special Revenue Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 6–12 and 20–21 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of Other Information the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Ranson, West Virginia's basic financial statements. The Fund financial statements for the discreetly presented component units and the introductory section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

Honorable Mayor and Council City of Ranson Page 3

The fund financial statements for the discreetly presented component units are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements are fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory section has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated April 16, 2023, on our consideration of the City of Ranson, West Virginia's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the City of Ranson, West Virginia's internal control over financial reporting and compliance.

Fizer & Associates, PLLC Charleston, West Virginia

Fre al con to fue

April 16, 2023

The discussion and analysis of the City of Ranson's financial performance provides an overview of the City's financial activities for the fiscal year ended June 30, 2021. Please read it in conjunction with the City's financial statements.

FINANCIAL HIGHLIGHTS

The City's net position increased by \$2.2 million or 9 percent as a result of this year's operations. Unrestricted net position increased by \$1.5 million, or 12 percent.

During the year, the City had expenses for governmental programs that were \$4.6 million more than the \$1.2 million generated by governmental program revenues, which includes fees for services and intergovernmental aid. The remaining cost of governmental activities was financed with general revenues, which totaled \$6.8 million for the year.

The COVID-19 pandemic had a direct effect on consumer based taxes and other consumer based revenues during 2021. Business and occupation taxes and video lottery and table gaming revenues were impacted significantly. Additionally, the pandemic has required increased public safety and administrative workloads. The City was able to offset a portion of the financial effect of the COVID-19 pandemic with \$0.6 million of grant revenues established by the federal Cares Act.

The City is a participant in an intergovernmental project to construct Fairfax Blvd. Improvements. Phase 1 of the project was completed in March, 2017 and the City placed in service \$2.4 million of improvements. Phase 2 of the project was substantially completed in 2019 and the City placed in service \$1.9 million of improvements. In 2020, the City placed in service a remaining \$0.1 million of improvements related to Phase II. Phase 3 of the project was on-going during 2021 and 2020 and the City incurred \$0.8 million and \$0.1 million of costs (design and construction) for these years, respectively.

The City commenced stormwater projects for 12 Avenue/Forrest and Mildred Street during 2020. The 12 Avenue/Forest project was completed in 2021. The Mildred Street project was in progress at the end of 2021.

The general fund ended the year with a fund balance of \$4.8 million, a \$1.4 million increase from the previous year. The increase resulted from the reduced transfers to other funds in 2021.

USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements. The Statement of Net position and the Statement of Activities provide information about the activities of the City as a whole and present a longer-term view of the City's finances. Fund financial statements present a shorter term view, and tell how governmental services were financed in the near term as well as funds remaining for future spending. Fund financial statements also report the City's operations in more detail than the government-wide statements by providing information about the City's most significant funds.

USING THIS ANNUAL REPORT (continued)

Reporting the City as a Whole

One of the most important questions asked about the City's finances is, "Is the City as a whole better off or worse off as a result of the year's activities?" The Statement of Net position and the Statement of Activities report information about the City as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the City's net position and changes in it. You can think of the City's net position-the difference between assets and liabilities-as one way to measure whether the City's financial health is improving or deteriorating. You will need to consider other nonfinancial factors, however, such as changes in the City's property tax base and the condition of the City's infrastructure, to assess the overall health of the City.

In the Statement of Nat position and the Statement of Activities, the City reports its Governmental Activities.

All of the City's basic services are reported here, including the police, streets, sanitation, and general administration. Property taxes, business and occupation taxes, sales taxes, and general revenues finance most of these activities.

Reporting the City's Most Significant Funds

The fund financial statements provide detailed information about the most significant funds-not the City as a whole. Some funds are required to be established by State law. However, the City Council establishes many other funds to help it control and manage money for particular purposes orto show that it is meeting legal responsibilities for using certain taxes, grants, and other money.

Governmental funds focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using an accounting method called modified accruat accounting, which measures cash and all other financial assets that can readily be converted to cash. The governmental fund statements provide a detailed short-term view of the City's general government operations and the basic services it provides. Governmental fund information helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance the City's programs. The relationship (or differences) between governmental activities (reported in the Statement of Net position and the Statement of Activities) and governmental funds is described in the reconciliations following each of the fund financial statements.

The City funds represent governmental activities. The City had no business-type activities except through the Convention and Visitor's Bureau and Parks and Recreation component units.

THE CITY AS A WHOLE

The City's combined net position increased \$2.2 million from a year ago-increasing from \$23.2 million to \$25.4 million. The analysis below focuses on the net position (Table 1) and changes in net position (Table 2) of the City's governmental activities.

Table 1
Net position
(in Millions)

Goy	emmental.Activ	<u> /ities</u>		%
	2021	2020	\$ Change	_Change_
Current and other assets Capital assets	\$ 18.2 11.3	\$ 16.7 10.9	\$ 1.5 0.4	9.0% 3.7%
Total assets	<u>\$ 295</u>	5 27.6.	_1_19	6.9%
Debt outstanding Other liabilities	\$ 0.3 3,8	\$ 0.5 3.9	\$ (0.2) 	-40.0% -2.6%
Total liabilities	4.1.	4.4	(0.3)	-6.8%
Net position:				
Net investment in capital assets Restricted Unrestricted	11.0	10.3 12.9	0.7	6.8% 0.0% 11.6%
Total net position	25.4	23.2	2.2	9.5%
Total liabilities and net position	_\$_295	\$ 276		6.9%

Net position of the City's governmental activities increased by 9 percent (\$2.2 million). Unrestricted net position-the part of net position that can be used to finance day-to-day operations without constraints established by debt covenants, enabling legislation, or other legal requirements-increased from \$12.9 million at June 30, 2020, to \$14.4 million at the end of this year.

THE CITY AS A WHOLE (CONTINUED)

Table 2 Changes in Net position (in Mittions)

						\$	%
	20	21	20	20	Cha	ange	Change
Revenues							
Program revenues:							
Charges for services	\$	0.5	\$	0.6	\$	(0.1)	-16.7%
Operating grants and contributions		0.6		0.5		0.1	20.0%
Capital grants and contributions						-	0.0%
General revenues:							
Property taxes		1.3		1.2		0.1	8.3%
Business and occupation tax		2.1		2.1		•	0.0%
Sales tax		1.7		1.6		0.1	6.2%
Alcoholic beverage tax		0.1		0.1			0.0%
Hotel/motel tax		0.4		0.5		(0.1)	-20.0%
Utility services tax		0.2		0.2			0.0%
Video lottery/table gaming		0.7		0.7			0.0%
Gain on insurance settlement		1		06		(0.6)	-100%
Other general revenues) <u>;</u>	0.4		0.3	_	0.1	33.3%
Total revenues		8.0	21	8.4		(0.4)	-4.8%
Expenses							
General government		2.0		1.8		0.2	11,1%
Public safety		1.9		1.8		0.1	56%
Streets and transportation		1.5		1.5		*	0.0%
Health and sanitation		9				8	0.0%
Culture and recreation		0.4		0.6	_	(0.2)	-33,3%
Total expenses		5.8	21	5 7		0.1	1.8%
Change in net position	_ \$	2.2	_\$	2.7	\$	(0.5)	-18.5%

THE CITY AS A WHOLE (CONTINUED)

Governmental Activities

The City's total revenues decreased by \$0.4 million during the year or 5 percent, primarily because of the City receiving a nonrecurring insurance settlement in 2020 of \$0.6 million. The total cost of all programs and services increased by 2 percent (\$0.1 million).

The cost of all governmental activities was \$5.8 million for 2021. However, as shown in the Statement of Activities, the 2021 amount that taxpayers ultimately financed for these activities through City general revenues was \$4.6 million because some of the cost was paid by those who directly benefitted from the programs (\$1.2 million). Overall, the City's governmental program revenues, including intergovernmental aid and fees for services, increased \$0.1 million to \$1.2 million. The remaining "public benefit" portion of governmental activities was financed with \$4.6 million in taxes (some of which could only be used for certain programs) and general revenues, such as video lottery/table gaming revenues, and developer fees.

THE CITY'S FUNDS

As the City completed the year, the governmental funds reported a combined fund balance of \$14.4 million, which is an increase of 12 percent (\$1.5 million).

General Fund Budgetary Highlights

Over the course of the year, the City Council made occasional revisions to the City budget. These budget amendments were made to reflect anticipated funding changes in the City's operations.

Even with the uncertainty related to the COVID-19 pandemic, the City's actual revenues exceeded budgeted revenues by \$0.6 million and actual expenditures were \$1.9 million less than reflected budgeted expenditures. Actual ending general fund balance exceeded budgeted ending general fund balance by \$4.8 million.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

At June 30, 2021, the City had \$11.3 million invested in a broad range of capital assets, including land, buildings and improvements, roads, equipment, and vehicles. (See Table 3 below). This amount represents a net increase (including accumulated depreciation) of \$0.4 million, or 4 percent.

Table 3
Capital Assets at Year-End
(Net of Depreciation, in Millions)

	2021		2020		\$ Change		% Change	
Land	\$	1.6	S	1.6	\$	930	0.0%	
Building		0.1		0.1			0.0%	
Building improvements		2.8		2.8		: (-	0.0%	
Roads		8.6		8.1		0.5	6.2%	
Equipment, vehicles, and software		4.1		3.7		0.4	10.8%	
Construction in progress		0.7	_	0.4	_	0.3	75 0%	
Total		17.9		16.7		12	72%	
Accumulated depreciation	¥ 	(66)	9	(5.8)	_	(0.8)	13 8%	
Capital assets, net of								
accumulated depreciation	\$	11.3	\$	10.9	S	0.4	3 7%	

This year's major additions included (in millions)

Governmental

Fairfax Blvd. Phase III CIP	\$	0.3
Various Equipment		0.2
Street improvements - repaving, sidewalks, lights, other		0.2
Stormwater Projects CIP		0.2
Vehicles and heavy equipment	8	0.3
Total	5	1.2

CAPITAL ASSET AND DEBT ADMINISTRATION (CONTINUED)

Debt and Long-term Liabilities

At year-end, the City had a line of credit outstanding of \$3.2 million. The line-of-credit provides interim, fully reimbursable financing of economic and infrastructure development projects administered by the City. Other long-term liabilities represent accrued compensated absences for employees and building commission bonds outstanding that were used to finance facility improvements.

Table 4
Outstanding Long-Term Liabilities at Year-End (in Millions)

	2	021	2	020	Ch	\$ ange	% Change
Accrued compensated absences Bonds payable	\$	0.2 0.3	\$	0.2 0.5	s	(0.2)	0.0%
Total	\$	0.5	S	0.7	<u>s</u>	(0.2)	-28.6%

ECONOMIC FACTORS

The City's elected and appointed officials considered many factors when setting the fiscal year 2021 budget, tax rates, and fees. Those factors include the potential financial effects of the COVID-19 pandemic and the general economy. A related factor is the County's increasing population..

The City of Ranson is cautiously optimistic about its potential for economic growth in the future. Significant financial uncertainty exists because of the COVID-19 pandemic but the City has successfully addressed that uncertainty through grant awards under the CARES Act. The increasing population, infrastructure improvements, annexation, and procurement of grants and other funding sources are all positive indicators for continued economic growth in the City of Ranson.

CONTACTING THE CITY'S FINANCIAL MANAGEMENT

This financial report is designed to provide citizens, taxpayers, customers, and investors and creditors with a general overview of the City's finances and to show the City's accountability for the money its receives. If you have questions about this report or need additional financial information, contact the Director of Finance at City Hall 312 S. Mildred Street, Ranson, West Virginia.

CITY OF RANSON, WEST VIRGINIA Statement of Net Position

Statement of Net Position June 30, 2021

	Prima ny Government		Component Units	
ASSETS:	Governmental Activities	Total	Convention And Visitors Bureau	Parks And Recreation
Current assets:				
Cash & equivalents	\$ 13,343,558	\$ 13,343,558	\$ 661,457	\$546,025
Restricted cash	90,394	90,394		
Receivables, net				
Taxes	1,241,186	1,241,186		
Accounts	78,291	78,291	(,●)	
Grants	20,051	20051	(8)	(*)
Construction advances	3,423,455	3,423,455		*
Prepaid expenses	17,544	17,544		5.5
Due from primary government	276	276	98,889	76,689
Total current assets	18,214,755	18,214 755	760,346	622,714
Noncurrent assets				
Capital assets, net	10 584,575	10.584,575	17,214	133,675
Construction in process	743,730	743,730	-	
Total noncurrent assets	11,328,305	11,328,305	17,214	133,675
Total assets	\$ 29,543,060	\$ 29,543,060	\$ 777,560	\$ 756,389

The notes to the financial statements are an integral part of this statement.

Statement of Net Position (Cont.)
June 30, 2021

	Primary Go	Component Units		
	Governmental Activities	Total	Convention And Visitors Bureau	Parks And Recreation
LIABILITIES				
Current liabilities			-	
Accounts payable	\$ 109,746	\$ 109,746	\$ 154	\$ 2,147
Accrued expenses	135,445	135,445	5,342	667
Due to component unit	175,578	175,578	The same of	<u> </u>
Que to primary government				276
Development bonds held	84,962	84,962	- T -	
Construction line of credit	3,193,521	3,193,521		
Current portion of long-term debt	203,341	203,341	-	
Total current wabilities	3,902,593	3,902,593	5,496	3,090
Noncurrent liabilities				
Accrued compensated absences	158,204	158,204	3,848	
Bonds payable	81,088	81,088		
Total noncurrent liabilities	239,292	239,292	3,848	
Total Liablities	4,141,885	4,141,885	9,344	3,090
NET POSITION			Dec 1	
Net investment in capital assets	11,043,876	11,043,876	17,214	133675
Restricted	2,850	2,850	100	2
Unrestricted	14,354,449	14,354,449	751,002	619,624
Total net position	25,401,175	25,401,175	768,216	753,299
Total liabilities and net position	\$ 29543,060	<u>\$ 29.543060</u>	\$ 177.560	<u>\$756,389</u>

CITY OF RANSON, WEST VIRGINIA Statement of Activities

Statement of Activities For the Year Ended June 30, 2021

					•	let (Expense) Re Changes in Net		
		Pro	gram Revenues	S	Primary Government		Gompone	nt Units
	Evenages	Chargesfor	Operating Grants and	Capital Grants and	Governmental		Convention And Vistors	Parks And
Eunctions / Programs: Primary government: Governmental activities	Expenses	Services	Controutions	Contributions	Activities	Tolai	Bureau	Recreation
General government Public safety Streets and transportation Health and sanitation Culture and recreation	\$ 1,968,932 1,923,211 1,518,932 4,414 413,643	\$ 295,778 240,151 1,335	\$ 578,730 60,515 8,362	37,481	\$ (1.094,424) (1.622,545) (1.473,089) (3.079) (413,643)	\$ (1,094,424) (1,622,545) (1,473,089) (3,079) (413,643)		•
Total governmental activities	5,829,132	537,264	647,607	37,481	(4,606,780)	(4,606,780)	<u> </u>	
Total primary government Component Units	\$ 5,829,132	\$ 537,264	\$ 647,607	\$ 37,481	<u>(4,606,780)</u>	(4,606,780)	15	
Convention and Vactors Parties and recreation	\$ 182,432 194,159	\$!88.950 211,960	S 8 910 5,000	\$			16.428	22801
Component units	\$ 376,591	\$ 400,910 Taxes:	\$ 13,910	<u> </u>			15.428	22801
		Propertytaxe B&O tax Sales tax Alcoholic bev Utility service Hotel/motel ta Othertaxes	erage tax s tax		1,282,600 2,080,219 1,742,295 88,083 230,396 407,286 8,322	1,282,600 2,080,219 1,742,295 88,083 230,396 407,286 8,322		
		Miscellaneous Developer fees Franchise fees			64.870 98.891 60,637	64,870 98,891 60,637		175
	6	Interest Restaureses Video lottery/ta Gain on insura	ble garning		5,049 33,887 673,843 1,382	5,049 673,843 1,382	241 3 755	203
		Total general	reverues		6,777.760	6,777,760	3,996	378
		Changes in net			2.170,980	2,170,980	19.424	23.179
		Net position at		ar (restaled)	23.230.195 \$ 25,401.175	23,230,195 \$25,401,175	748.792 \$ 768.216	730,120 \$ 753,299

The notes to the financial statements are an integral part of this statement.

CITY OF RANSON, WEST VIRGINIA Balance Sheet – Governmental Funds June 30, 2021

	General Fund	Coal Severance Fund	Capital Improvement Fund	Sales Tax Fund	Other Non-Major Governmental Funds	Total
ASSETS:						
Cash & equivalents	\$ 4,486,126	\$ 246,571	\$ 6,780,758	\$ 1,829,875	S 228	\$ 13,343,558
Restricted cash		₹\$	87,344	**	3,050	90394
Receivables, net:						
Taxes	743,725	:*5	U∰n	497,461		1,241,186
Accounts	35,129	2,527	40,635		*	76,291
Grants	20,051	X. 10.5	: * /	1.00	ж	20,051
Construction advances	.*2	(*)		3,423,455		3,423,455
Prepaid expenses				*	17,544	17,544
Due from other funds	30.994	391		*		30,994
Due from component chit	276	-	*			276
Total assets	<u>\$ 5,316,301</u>	\$ 249,098	\$ 6,908,737	\$ 5,750,791	\$ 20,822	\$ 18,245,749
LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES: LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES:						
	e 00.404		£ 47.044	e 44.224		\$ 109 746
Accounts payable Construction line of credit	\$ 80,481	\$ -	\$ 17,944	\$ 11,321	\$ -	
Development bands		*	84,962	3,193,521		3.193.521 84.962
Due to other funds) *		•	8	200	30994
Due to component unit	175,578		30,794			
Other accrued expenses	134,557	•	3	<u></u>	000	175,578 135,445
·			1000111-5	<u> </u>	888	
Total Habities	390,616		133,700	3,204,842	1,088	3,730,246
Deferred inflows of resources:						
Unavailable revenue - property taxes	93,714	*	<u> </u>			93,714
Total deferred inflows of resources	93 714					93,714
Fund balances:						
Nonspendable			4	82	17,544	17 544
Restricted		(a)			2,850	2850
Committed	(a)	444	6,775,037	2,545,949		9,320,986
Assigned	4,831.971	249,098	©.	114	100	5,081 169
Unassigned	*			NAMES .	(760)	
Total fund balances	4,831.971	249,098	6.775,037	2,545,949	19,734	14,421,789
Total liabilities and fund balances	\$ 5,316,301	\$ 249,098	\$ 6,908,737	\$ 5,750,791	\$ 20,822	\$ 18.245,749

The notes to the financial statements are an integral part of this statement.

CITY OF RANSON, WEST VIRGINIA Reconciliation of the Balance Sheet Governmental Funds to the Statement of Net Position For the Year Ended June 30, 2021

Total fund balances on the governmental funds balance sheet	\$ 14,421,789
Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds	
Bonds payable	(284,429)
Compensated absences	(158,204)
Certain revenues are not available to fund current year	
expenditures and therefore are deferred in the funds	93,714
Capital assets used in governmental activities are not financial resources and therefore are	
not reported in the funds.	11,328,305
Net position of governmental activities	\$ 25,401,175

Statement of Revenues, Expenditures, and Changes in Fund Balances – Governmental Funds For the Year Ended June 30, 2021

	General Fund	Coal Severance Tax	Capital Improvement Fund	Sales Tax Fund	Other Non-Major Governmental Funds	Total
Ravanuss:						
Taxes	\$ 4,063,592	\$.	\$ -	\$ 1,742,295	\$ -	\$ 5,805,887
Licenses and permits	295,778	•			(**)	295,778
Intergovernmental						
Federal	639,245	:• (37,481		(**)	676,726
State		8,362	1.0	79.1	1,00	8,362
Charges for services	1,335	E#1		S * /2	0.00	1,335
Fines and forfeits	240,151	50 0 0	00.004	3#3	296	240,151
Developer fees	*	(1.90)	98,891	1.9.	390	98,891
Franchise fees	60,637		0.740		1097	60,637
Interest	1,510	97	2,749	692	1	5,049
Video/Gaming	22.023	*	673,843	•	•	673,843
Reimbursements/refunds	33,887		4.000	(€)	4 040	33,887
Gain on insurance settlement Miscellaneous	50.453	•	1,382		1,313	2,695
MISCEIIANEOUS	50,457		13,055			<u>63,512</u>
Total revenues	5.386,592	8.459	827,401	1,742,987	1,314	<u>7,966,753</u>
Expenditures:						
General government	1,845,434		93,342		,	1,938,776
Public safety	1,847,075		181,094			2,028,169
Streets and transportation	964,807	-	939,075	말	74	1,903,882
Health and sanitation	4,414	*		-		4,414
Culture and recreation	377,761		10,862	2	(4)	388.623
Debt service:						
Principal Principal	383	(40)	-		195,839	195.839
Interest	9#	(#O)	· ·		14,197	14,197
Total expenditures	5,039,491		1.224,373		210,036	<u>6,473,900</u>
Excess (deficiency) of revenues						
over expenditures	347,101	8,459	(396,972)	1,742,987	(208,722)	1,492,853
Other financing sources (uses)						
Transfers in	1,450,000	•	235,555	3.0	210,629	1,896 184
Transfers out	(446,184)			(1,450,000)		(1,896,184)
Total other financing sources	1,003,816		235,555	(1,450,000)	210,629	
Net change in fund balances	1,350,917	8,459	(161,417)	292,987	1,907	1.492.853
Fund balances - beginning	3,481,054	<u>240,639</u>	6,936,454	2,252,962	17,827	_12,928,936
Fund balances - ending	<u>\$ 4,831,971</u>	\$ 249,098	\$ 6,775,037	\$ 2.545,949	\$ 19 734	\$ 14,421.789

The notes to the financial statements are an integral part of this statement.

Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities For the Year Ended June 30, 2021

Net changes in fund balances total governmental funds	\$ 1,492,853
Capital outlays are reported as an expenditure in the governmental funds. In the statement of activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount of depreciation expense charged	
during the year.	(778,081)
Capital outlays are reported as an expenditure in the governmental funds. In the statement of activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount of capital outlay for the year.	1,202,433
expense. This is the amount of capital outlay for the year.	1,202,455
The repayment of long-term debt uses financial resources of governmental funds, however, this has no effect on net position. Principal paid in the current period, and additions and reductions to deferred discounts, premiums	
and insurance on long-term debt represent this amount	195,886
Revenues in the statement of activities that do not require the use of current financial resources are not reported as revenues in governmental funds.	
Deferred revenues decreased by this amount in the current period.	33.314
Compensated absences due in more than one year is considered to be a long term liability and therefore not reported in the fund level statements.	24.575
Change in net position of governmental activities	\$ 2,170.980

Statement of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – General Fund For the Year Ended June 30, 2021

	Original Budget	Revised Budget	Actual	Variance Favorable (Unfavorable)
Revenues:				
Taxes, net:				
General property tax	\$ 1,217,246	\$ 1.217.246	\$ 1,249,286	\$ 32,040
B&O tax	1,699,377	1,699,377	2,080,219	380,842
Alcoholic beverage tax	65,000	65,000	88,083	23,083
Utility services tax	160,000	160,000	230,396	70,396
Hotel/motel tax	550,000	550,000	407,286	(142,714)
Other taxes	6,000	6,000	8,322	2,322
Total taxes	3,697,623	3,697,623	4,063,592	365,969
Licenses, permits and fees Intergovernmental:	145,000	145,000	295,778	150,778
Federal		83,300	639,245	555,945
State	2.00	500,000	-	(500,000)
Charges for services	276	970	1,335	1,335
Fines and forfeits	250,400	250,400	240,151	(10,249)
Franchise Fees	35 000	35,000	60,637	25,637
Interest	10.000	10,000	1,510	(8,490)
Reimbursements/refunds	45,000	45,000	33,887	(11,113)
Miscellaneous	19,000	19,000	50,457	31,457
Total revenues	4,202,023	4,785,323	5,386,592	601,269
Expenditures:				
General government	1,954,263	2,947,422	1,845,434	1,101,988
Public safety	2,006,340	2,234,340	1,847,075	387,265
Streets and transportation	1,141,420	1,179,770	964,807	214,963
Health and sanitation	3	7,000	4,414	2,586
Culture and recreation	550,000	550,000	377,761	172,239
Total expenditures	5,652,023	6,918,532	_5,039,491	1,879,041
Excess of revenues over expenditures	(1,450,000)	(2.133,209)	347,101	2,480,310
Other financing sources (uses)	1,250,000	792,200	1,003,816	211,616
Fund balances at beginning of year	200,000	1.341.009	3,481,054	2,140,045
Fund balances at end of year	<u>s </u>	<u>\$</u>	\$ 4,831,971	\$ 4,831,971

The notes to the financial statements are an integral part of this statement.

Statement of Revenues, Expenditures, and Changes in Fund Balance – Budget and Actual – Coal Severance Tax Fund For the Year Ended June 30, 2021

	Original Budget	Revised Budget	Actual	Variance Favorable (Unfavorable)	
Revenues:					
Taxes Interest	\$ 6,000	\$ 6,000	\$ 8.362 97	\$ 2,362 97	
Total revenues	6,000	6,000	8,459	2,459	
Expenditures:					
Streets and transportation	186,000	248,325		248,325	
Total expenditures	186,000	248,325		248,325	
Excess (deficiency) of revenues over (under) expenditures	(180,000)	(242,325)	8,459	250,784	
Fund balance at beginning of year	180,000	242,325	240,639	(1,686)	
Fund balance at end of year	\$.	\$ -	\$ 249,098	\$ 249,098	

Notes to the Financial Statements For the Year Ended June 30, 2021

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the City of Ranson, West Virginia (the Municipality), conform to generally accepted accounting principles as applicable to governmental units. The following is a summary of significant accounting policies:

A. Reporting Entity

The City of Ranson is a municipal corporation governed by an elected mayor and six member council. The accompanying financial statements present the government and its component units as required by generally accepted accounting principles.

The services provided by the government and accounted for within these financial statements include general government administration, public safety, recreation and cultural and historic activities.

The accompanying financial statements present the government and its component units as required by accounting principles generally accepted in the United States. In determining whether to include a governmental department, agency, commission or organization as a component unit, the government must evaluate each entity as to whether they are legally separate and financially accountable based on the criteria set forth by the Governmental Accounting Standards Board (GASB). Legal separateness is evaluated on the basis of (1) its corporate name, (2) the right to sue and be sued and (3) the right to buy, sell or lease and mortgage property. Financial accountability is based on (1) the appointment of the governing authority and (2) the ability to impose will or (3) the providing of specific financial benefit or imposition of specific financial burden. Another factor to consider in this evaluation is whether an entity is fiscally dependent on the City.

Blended Component Unit

The entities below are legally separate from the Municipality and meet GAAP criteria for component units. These entities are blended with the primary government because they provide services entirely or almost entirely to the Municipality.

The Building Commission serves the Municipality of Ranson, West Virginia, and is governed by a Board comprised of three members appointed by the Municipality for a term of five years each. The Building Commission acquires property and debt on behalf of the Municipality. The Building Commission is reported as a debt service fund.

Discretely Presented Component Units

Discretely presented component units are entities which are legally separate from the Municipality, but are financially accountable to the Municipality, or whose relationship with the Municipality is such that exclusion would cause the Municipality's financial statements to be misleading or incomplete. Because of the nature of services they provide and the Municipality's ability to impose its will on them or a financial benefit/burden relationship exists, the following component units are discretely presented in accordance with GASB Statement No. 61. The discretely presented component units are presented on the government-wide statements.

The Ranson Parks and Recreation Board serves all citizens of the Municipality of Ranson by providing recreational services and is governed by a five member Board appointed by the Municipality. The Municipality provides financial support to the Board on an annual basis.

The Ranson Convention and Visitor's Bureau serves all citizens of Municipality of Ranson and is governed by a seven member Board comprised of four members appointed by the Municipality.

Related Organizations

The Municipality's officials are also responsible for appointing the members of boards of other organizations, but the Municipality's accountability for these organizations does not extend beyond making the appointments. The Municipality appoints board members to the following organizations:

Name of Organization: Charles Town Utility Board Hagerstown/Eastern Panhandle MPO Jefferson County Development Authority Region 9

B. Government-wide and Fund Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government and its component units. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. Likewise, the primary government is reported separately from certain legally separate component units for which the primary government is financially accountable.

The statement of activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include: 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Taxes and other items not properly included among program revenues are reported instead as general revenues. Interest on general long-term debt liabilities is considered an indirect expense and is reported in the Statement of Activities as a separate line.

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements. The fund financial statements for the Ranson Parks and Recreation Board and the Ranson Convention and Visitors Bureau are included in supplementary information.

C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are the proprietary fund and fiduciary fund financial statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied and collectible. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collectible within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, franchise taxes, interest and special assessments are susceptible to accrual. Also, certain taxpayer-assessed revenues such as business and occupation and utility taxes are accrued as revenue at year end. Only the portion of special assessments receivable due within the current fiscal period is considered to be susceptible to accrual as revenue of the current period. Other receipts and taxes become measurable and available when cash is received by the government and are recognized as revenue at that time.

Entitlements and shared revenues are recorded at the time of receipt or earlier if the susceptible to accrual criteria are met. Expenditure-driven grants are recognized as revenue when the qualifying expenditures have been incurred and all other grant requirements have been met.

The government reports the following major governmental funds:

- The General fund is the government's primary operating fund. It accounts for all financial sources of the general government, except those required to be accounted for in another fund.
- The Coal Severance Tax fund, a special revenue fund, accounts for revenues and expenditures from a severance tax placed on coal that is distributed to West Virginia municipalities.
- The Capital Improvements fund, a capital projects fund, accounts for receipts and expenditures related to capital projects and improvements throughout the city.
- The Sales Tax fund, a special revenue fund, accounts for receipts and disbursements of a local sales tax. These revenues are accumulated in the sales tax fund and transferred to the general fund to supplement general governmental operations.
- The Building Commission fund, a debt service fund, accounts for servicing debt for the Municipality.
- As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.
- Amounts reported as program revenues include: 1) charges to customers or applicants for goods, services, or privileges provided, 2) operating grants and contributions, and 3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than program revenues. Likewise, general revenues include all taxes.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services in connection with a proprietary fund's principal ongoing operations. The principal operating revenue of the sewerage enterprise fund and the Parks and Recreation, a discretely presented component unit, charges to customers for services. Operating expenses for the enterprise funds include the cost of services, administrative expenses, and depreciation of capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the government's policy to use restricted resources first, then unrestricted resources as they are needed.

D. Assets, Deferred Outflows, Liabilities, Deferred Inflows, and Net Position

1. Deposits and Investments

The Municipality of Ranson, West Virginia's cash and cash equivalents are considered to be cash on hand, demand deposits and short-term investments with original maturities of less than three months from the date of acquisition. For purposes of the Statement of Cash Flows, restricted assets may be considered cash equivalents based on liquidity.

The government reports its investments at fair value, except for: 1) non-participating investment contracts (nonnegotiable certificates of deposit and repurchase agreements) which are reported at cost, which approximates fair value, and 2) investments held by 2a7-like external investment pools such as the WV Money Market and WV Government Money Market pools are measured at amortized cost, as permissible under Governmental Accounting Standards Board (GASB) Statement No. 31, as amended by GASB Statement Nos. 72 and 79. Investments of the Municipal Bond Commission are reported at fair value. All investment income, including changes in fair value of investments, are recognized as revenue in the operating statement. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The composition of investments and fair values are presented in Note III-A.

State statutes authorize the government to invest in the State Investment Pool or the Municipal Bond Commission or to invest such funds in the following classes of securities: Obligations of the United States or any agency thereof, certificates of deposit (which mature in less than one year), general and direct obligations of the State of West Virginia; obligations of the federal mortgage association; indebtedness secured by first lien deeds of trust for property situated within this State if the payment is substantially insured or guaranteed by the federal government; pooled mortgage trusts (subject to limitations); indebtedness of any private corporation that is properly graded in the top three ratings, at the time of acquisition; interest earning deposits which are fully insured or collateralized; and mutual funds registered with the S.E.C. which have fund assets over three hundred million dollars.

State statute §8-13-22c places limitations on the aforementioned investments include the following: at no time can investment portfolios consist of more than seventy-five percent of the indebtedness of any private corporation nor can the portfolio have over twenty-five percent of its portfolio consisting of the indebtedness of a private corporation's debt which matures in less than one year; at no time may more than nine percent of the portfolio be invested in securities issued by a single private corporation or association; and at no time can more than sixty percent of the portfolio be invested in equity mutual funds.

Municipal Pension Funds are governed as to type of investments by West Virginia Code §8-22-22. Pension funds are permitted to invest in all of the above mentioned types of investments with the exceptions of: (1) Direct and general obligations of the State, and (2) Pooled mortgage trusts. Additionally, pension funds are permitted to invest funds in the following categories of investments: (1) Repurchase agreements, and (2) Common stock, securities convertible into common stocks, or warrants and rights to purchase such securities. Pension funds have different rules concerning the purchase of marketable debt securities.

The following restrictions apply only to pension portfolios and are separate and distinct from the limitations mentioned above: (1) fixed income securities which are issued by one issuer (with the exception of the United States government) are not to exceed five percent of the total pension fund assets; and (2) at no time can the nonreal estate equity portion of the portfolio exceed seventy-five percent of the total portfolio.

2. Receivables and payables

Interfund Transactions

Activity between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "interfund receivables or payables" (i.e., the current portion of interfund loans) or "advances to/from other funds" (i.e., the non-current portion of interfund loans). All other outstanding balances between funds are reported as "due to/from other funds." Any residual balance outstanding between governmental activities and the business-type activities are reported in the government-wide financial statements as "internal balances".

Trade Receivables

All trade receivables are shown at their gross value and, where appropriate, are reduced by the estimated portion that is expected to be uncollectible.

Property Tax Receivable

All current taxes assessed on real and personal property may be paid in two installments; the first installment is payable on September 1st of the year for which the assessment is made, and becomes delinquent on October 1st, and the second installment is payable on the first day of the following March and becomes delinquent on April 1st. Taxes paid on or before the date when they are payable, including both first and second installments, are subject to a discount of two and one-half percent. If taxes are not paid on or before the date on which they become delinquent, including both first and second installments, interest at the rate of nine percent per annum is added from the date they become delinquent until paid.

All municipalities within the state are authorized to levy taxes not in excess of the following maximum levies per \$100.00 of assessed valuation: on Class I property, twelve and five-tenths cents (12.5 cents); on Class II property, twenty-five cents (25 cents); and on Class IV property, fifty cents (50 cents). In addition, municipalities may provide for an election to lay an excess levy; the rates not to exceed fifty percent of such authorized maximum levies, provided that at least sixty percent of the voters cast ballots in favor of the excess levy.

The rates levied by the City per \$100.00 of assessed valuation for each class of property for the fiscal year ended June 30, 2021, were as follows:

	Assessed	
Class of	Valuation For	Current
Property	Tax Purposes	Expense
Class II	\$ 150,781,800	25.00 cents
Class IV	\$ 190,894,115	50 00 cents

3. Prepaid Items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items.

4. Restricted Assets

Certain assets of the Building Commission, a debt service fund, are classified as restricted assets because their use is restricted by bond agreements.

Certain assets of the Capital Improvement fund are classified as restricted assets because their use is strictly for developer bonds.

5. Capital Assets and Depreciation

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the assets or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized in proprietary funds as projects are constructed. Interest incurred during the construction phase of proprietary fund capital assets is reflected in the capitalized value of the asset constructed, net of interest earned on the invested proceeds during the same period.

Capital assets of the primary government, as well as the component units, are depreciated using the straight-line method over the following estimated useful lives:

Assets	<u>Years</u>
Buildings	25-40
Improvements	10-40
Machinery and Equipment	03-10
Vehicles	5

6. Compensated Absences

It is the government's policy to permit employees to accumulate earned but unused vacation pay benefits. All vacation pay is accrued when incurred in the government-wide, proprietary, and fiduciary fund financial statements in accordance with GASB Statement No. 16, Accounting for Compensated Absences. The compensated absences liability is liquidated using funds to which the liability accrued as the accumulated leave is used.

7. Long-Term Obligations

In the government-wide financial statements, the proprietary fund types in the fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs are recognized as an expense in the period incurred.

8. Fund Balances

In the governmental fund financial statements, fund balance is reported in five classifications:

Nonspendable – Inventories and prepaid amounts represent fund balance amounts that are not in spendable form.

Restricted - Amounts that can be spent only for specific purposes because of the City's code, state or federal laws, or externally imposed conditions by grantors or creditors.

Committed - Amounts that can be used only for specific purposes determined by a formal action by the City's council.

Assigned - Amounts that are designed by the City's council for a particular purpose but are not spendable until there is a majority vote of approval by the City's council.

Unassigned - All amounts not included in other spendable classifications.

The City Council is the government's highest level of decision-making authority. The Council would take formal action to establish, and modify or rescind, a fund balance commitment or to assign fund balance amounts to a specific purpose. The government has adopted a revenue spending policy that provides guidance for programs with multiple revenue sources. For purposes of fund balance classification, expenditures are to be spent from restricted fund balance first followed in order by committed fund balance, assigned fund balance and lastly unassigned fund balance. The government has the authority to deviate from this policy if it is in the best interest of the City.

9. Stabilization Arrangements

The government has created a stabilization arrangement in accordance with West Virginia Code §8-37-3. The government may appropriate a sum to the arrangement from any surplus in the general fund at the end of each fiscal year or from other money available. The amount of money committed to the arrangement may not exceed thirty percent of the government's most recent general fund budget. The money may be used for short falls in future periods.

10. Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of net position will sometimes report a separate section of deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time.

II. STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

A. Budgetary Information

Annual budgets are adopted on a basis consistent with generally accepted accounting principles for the Coal Severance Tax Special Revenue Fund. All annual appropriations lapse at fiscal year end.

The Municipality of Ranson, West Virginia prepares its budget for the General Fund on the modified accrual basis of accounting, excluding the amount set aside for stabilization. Therefore, a reconciliation has been performed on the Statement of Revenues, Expenditures and Changes in Fund Balance - Budget and Actual for the General Fund

The governing body of the Municipality is required to hold a meeting or meetings between the seventh and twenty-eighth days of March to ascertain the financial condition of the Municipality and to prepare the levy estimate (budget) for the fiscal year commencing July 1. The budget is then forthwith submitted to the State Auditor for approval. The governing body then reconvenes on the third Tuesday in April to hear objections from the public and formally lay the levy.

The appropriated budget is prepared by fund, function and department. Transfers of appropriations between departments and revenue related revisions to the budget require approval from the governing council and then submission to the State Auditor for approval. Revisions become effective when approved by the State Auditor and budgeted amounts in the financial statements reflect only such approved amounts.

III. DETAILED NOTES ON ALL FUNDS

A. Deposits and Investments

Cash and temporary investments represent amounts being held at banks and consist of the following accounts and amounts on June 30, 2021:

	Primary Government		Com	ponent Units
Unrestricted accounts				
Bank accounts	5	13,343,558	5	1,207,482
Total unrestricted accounts	\$	13,343,558	3	1,207,482
Restricted accounts				
Development bond funds Law enforcement investigative fund	\$	87,344 3,050	\$	
Total restricted accounts	\$	90,394	<u>\$</u>	

Municipalities are authorized by statute to provide excess funds to the Municipal Bond Commission for investment purposes, or to invest such funds in the following classes of securities: obligations of the United States or any agency thereof, certificates of deposit and repurchase agreements.

The market value of the above cash and temporary investments approximates cost on June 30, 2021.

Interest Rate Risk

The government does not have a policy for interest rate risk.

Credit Risk

For deposits, the primary government could be exposed to risk in the event of a bank failure where the primary government's deposits may not be returned. The primary government does not have a deposit policy for custodial credit risk. At year end, the primary government's bank balances were \$13,433,952 which were collateralized with securities held by the pledging financial institution's trust department or agent in the primary government's name.

B. Internal Balances, Interfund Transfers and Due To/From Component Units

The composition of internal balances as of June 30, 2021 is as follows:

Receivable Fund	Payable Fund	Amount		
General General	Capital improvement Law enforcement investigative	\$	30,794 200	
	Total	\$	30,994	

The balance represents timing differences due to routine advances between the organization's General Fund and other funds. Internal receivables and payables are expected to be substantially extinguished on a quarterly basis.

Interfund/component unit transfers for the year ended June 30, 2021 are as follows:

Transfer Fund	Transferee Fund/Compone	Transferee Fund/Component Unit			
Sales Tax	General		\$	1 450 000	
General	American rescue plan act			100	
General	Capital Improvement			235,555	
General	Building Commission		_	210,529	
		Total	\$	1,896,184	

Sales tax fund and sewer fund transfers to the general fund were for operational purposes. General fund transfers made to the capital improvement fund were to fund anticipated capital projects and general fund transfers to the building commission were to provide for debt service payments.

Amounts due to/from component units on June 30, 2021 are as follows:

-	Due To		Due From	Amount			
-	Convention and Visitors Parks and Recreation	General General	1	\$	98,889 76,689		
·		Conordi	Total	\$	175,578		

The component unit balances were extinguished during the year ending June 30, 2021.

Amounts due represent hotel/motel tax collections.

C. Receivables

The organization's governmental funds receivables on June 30, 2021, consist of accounts receivable, taxes receivable and grants receivable of \$78,291, \$1,241,186 and \$20.051 respectively.

The organization periodically analyzes delinquent accounts and use the allowance method for accounting for bad.

D. Capital Improvement Developer Bonds

The organization requires certain developer bonds to assure that projects are completed in accordance with organization policies and procedures. These bonds are refunded upon completion of satisfactory project construction. Total outstanding developer bonds amounted to \$84,962 on June 30, 2021.

E. Capital Assets

Changes in capital assets of the General Fund during the year were as follows:

	Beginning	Additions	Deletions	Ending
Capital assets not being depreciated:				
Land	\$ 1,620,374	\$	\$ 22	\$ 1,620,374
Construction in process	438,697	500,051	<u>(195,018)</u>	743,730
Total capital assets not				
being depreciated	2,059,071	500,051	(195,018)	2,364,104
Capital assets being depreciated:				
Buildings and improvements	2,976,799			2,976,799
Roads	8,106,992	422,629		8,529,621
Machinery and equipment	3,597,358	474,771		4,072,129
Total capital assets				
being depreciated	14,681,149	897,400		_15,578,549
Less: accumulated depreciation	(5,836,268)	(778,080)		(6,614,348)
Total capital assets being				
depreciated, net	<u>8,844,881</u>	119,320		8,964,201
Total governmental activities				
capital assets, net	\$10,903,952	\$ 619,371	\$ (195,018)	\$11,328,30 <u>5</u>

Depreciation expense was charged to functions/programs of the primary government as follows:

Governmental activities

General government	\$	109,374
Public Safety		103,336
Streets and transportation		529,490
Culture and recreation	20	35,880
Total	\$	778,080

The following is a summary of the changes in component unit capital assets:

Convention and Visitors Bureau

	B	eginning	Ad	ditions	Delet	ions		nding
Capital assets being depreciated Equipment	\$	8.986	S		s		S	8,986
Vehicle		24,591					-	24,591
Total capital assets			N.	Literal				
being depreciated		33,577	_				_	33.577
Less accumulated depreciation		(11,281)		<u>{5.082}</u>		P.	_	(16,363)
Total capital assets being depreciated, net	\$	22,296	5_	(5,082)	\$	(4)	<u> </u>	17,214

Parks and Recreation

	Beginning	Additions	Deletions	Ending	
Capital assets being depreciated: Building and equipment	\$ 212,746	\$ 52,622	<u>\$</u>	<u>\$ 265,368</u>	
Total capital assets being depreciated	212,746	52,622		<u>265,368</u>	
Less accumulated depreciation	(112,779)	(18 914)	<u></u>	(131,693)	
Total capital assets being depreciated, net	\$ 99,967	\$ 33,708	<u>\$</u>	<u>\$133,675</u> ,	

F. Long-term Debt

Revenue Bonds

Series 2008 City of Ranson Building Commission Lease Revenue Improvement Revenue Improvement and Refunding Bonds in the original amount of \$2,500,000 with an outstanding balance of \$284,429 on June 30, 2021. The bond bears interest at 3,747% and matures November 2022:

Revenue bond debt service requirements to maturity are as follows:

Year Ending	Principal		In	terest	Total		
2022 2023	\$	203,341 81,088	\$	7,188 724	\$	210,529 81,812	
Total	\$	284,429	<u>\$</u>	7,912	\$	292,341	

Bond debt service is payable solely from lease from lease rental payments pursuant to an agreement and lease between the Building Commission and the City. Lease rentals are subject to annual appropriation by the city. The bonds are secured by a lease assignment and deed of trust.

Changes in the Building Commission long-term debt for the year ended June 30, 2021 was as follows:

Purpose	Maturity Date	Interest Rate	Beginning Balance	Retired	Ending Balance	Due Within One Year
2008 Building Commission Bonds	11/22	3.747%	\$ 2,500,000	\$ (2,215,571)	\$ 284,429	\$203,341
			\$ 2,500,000	\$ (2,215,571)	\$ 284,429	\$203,341

G. Lease Agreements

Operating Lease

The city and the Building Commission entered into leases whereby the city leases from the Building Commission certain improved real estate in consideration for the issuance by the Building Commission of Lease Revenue Bonds.

The lease term corresponds to the related bond terms. The City has pledged to pay lease rentals to the Building Commission consisting of amounts sufficient to promptly pay principal and interest due on the Building Commission's Lease Revenue Bonds, Series 2008. The City is responsible for all operation and maintenance costs associated with the leased property.

H. Employee's Retirement Plan

The City has established a combined 401a/457b retirement plan. All full time employees are eligible to participate in the plan. The City makes a contribution to the 401a plan equal to 5% of eligible employee compensation. In addition, the City matches employee contributions to the 457b plan up to 5% of eligible compensation.

The retirement plan is administered by John Hancock Life Insurance Company. John Hancock Life Insurance Company maintains all record keeping and maintenance of all plan assets. The City's sole responsibility is to fund the plan in accordance with City resolutions establishing the plan.

I. Fund Balance

Fund balance is classified as nonspendable, restricted, committed, assigned and/or unassigned based primarily on the extent to which the City is bound to observe constraints imposed upon the use of the resources in governmental funds. The constraints placed on fund balance for the major governmental funds are as follows:

	Capital Coal Improvement General Severance Fund		Improvement	Sales Tax Fund	Other Funds
Nonspendable for:					
Prepaid debt service payment	\$ -	\$	\$	\$	\$ 17,544
Restricted for:					
Law enforcement					2 850
Committed for:					
Capital outlays/debt service on capital projects	*	648	6,775,037	2,545,949	€
Assigned for					
Carryover in fiscal year June 30, 2022 budget	4,831,971	•		91	9
Streets and transportation capital outlay	*	249,098		3.67	* ,
ARPA funding	11.	if.	8	•	100
Unassigned for:					
Special revenue fund deficit					(760)
Total fund balance	\$ 4,831,971	\$ 249,098	\$ 6,775,037	\$ 2,545,949	\$ 19,734

J. Changes in Long-term Liabilities

		Beginning Balance Additions			Reductions		Ending Balance		One Year	
Compensated absences Bonds payable	\$	182,780 480,314	\$	•	\$	(24.576) (195,885)	\$	158,204 284,429	\$	203,341
Total long-term liabilities	\$_	663,094	\$		\$	(220,461)	\$	442,633	\$	203,341

K. Economic Development Activities

On July 18, 2017, the city entered into a memorandum of understanding with Roxul USA, Inc. ("Company") to increase the employment base, economic development and related revenues for the city and promote investment on the Route 9 corridor. The Company is constructing and will operate, within the city municipal limits, a state-of-the-art manufacturing facility along with necessary infrastructure and improvements.

The city has agreed to the following:

- 1. Cap all one-time City related and imposed land development fees, building permitfees, city service fees, and one-time B&O taxes on contracting to 1% of the total capital investment spent by the Company within the envelope of existing Company property (approximately 130 acres). The fee cap on one-time fees and taxes will not exceed \$1.5 million. One-half of the fee, amounting to \$750,000 was paid to the city during the year ended June 30,2018. The remaining \$750,000 was paid to thecity during the year ended June 30, 2019.
- 2. The City has agreed to work cooperatively with the Company, the West Virginia Development Office, the Jefferson County Development Office and other agencies to secure funding, coordinate with off-site utility providers and administer contracts where necessary.

As part of the City's administration of road and water and sewer utility design contracts, the City has obtained a line of credit from a local financial institution dated November 16, 2017, in the amount of \$5,000,000. The line of credit has a variable interest rate based on the Lender's Prime Rate Index (3% at June 30, 2021) and the note matures on November 15, 2021 and is payable in full at that time. The outstanding balance of the line of credit is \$3,193,521 as of June 30, 2021. The loan is unsecured.

The City has the following assets and obligations related to contract administration at June 30, 2021:

Assets	
Administrative fees receivable	\$ 166,269
Road design funding receivable	3,257,186
Total	\$ 3,423,455
Liabilities: Bank line of credit outstanding	<u> 3 193 521</u>

The city has enforceable guarantee of repayment of these economic development expenditures, including those drawn from the line of credit.

A multi-jurisdictional payment in lieu of taxes agreement (PILOT) has been executed regarding the development project. The City is a party to the agreement. The agreement calls for payments to be made by the Company in lieu of property tax assessments. Thefollowing is a schedule of expected payments in lieu of taxes.

Payment Date	Re	eal Estate	Personal Property				
T dyment Date	-140	our Lotate	-	Troperty			
09/01/20	\$	225,000	\$		-		
09/01/21	\$		\$		*		
09/01/22	\$	-	\$				
09/01/23	\$		\$				
09/01/24	\$		\$				
09/01/25	\$		\$		-		
09/01/26	\$	90,000	\$		-		
09/01/27	\$	180,000	\$		-		
09/01/28	\$	725,000		RPPT*			
09/01/29	\$	815,000		RPPT*			

^{*}Equivalent Personal Property Tax (EPPT) which shall be equal to the amount of ad valorem property tax chargeable against tangible property of the Project were it fully taxable and appraised at salvage value based on 5% of its book value.

The Jefferson County Sheriff is responsible for allocating the PILOT payments among the entities that would, except for this agreement, receive assessed property taxes from the Company.

L. Prior Period Adjustment

The government had the following prior period adjustment to ending net position for the fiscal year ended June 30, 2020:

	General Fund
Net position as of June 30, 2021 as reported	\$ 20,555,907
Miscellaneous accounting adjustments	2.674.288
Net position as of June 30, 2021 as restated	<u>\$ 23.230,195</u>

IV. OTHER INFORMATION

A. Risk Management

The government is exposed to various risks of loss related to torts; theft of; damage to and destruction of assets; errors and omissions; and natural disasters for which the government carries umbrella (general liability) insurance for these various risks.

The City provides insurance coverage to employees for job-related injuries through Travelers Insurance Company and offers health insurance to all eligible employees through WV Public Employees Insurance Agency (PEIA).

Liabilities are reported when it is probable a loss has occurred, and the amount of the loss can be reasonably estimated.

B. Commitments and Contingencies

Litigation

The City is routinely a party to various legal proceedings which normally occur in governmental operations. These legal proceedings are not likely to have a material adverse impact on the affected funds of the City, when considered in relation to insurance coverage in force.

Federal and State Grants

In the normal course of operations, the City receives grant funds from various federal and state agencies. The grant programs are subject to audit by agents of the granting authority, the purpose of which is to ensure compliance with conditions precedent to the granting offunds. Any liability for reimbursement which may arise as a result of these audits is not believed to be material.

Fairfax Boulevard Improvement Project

The city is a participant in an intergovernmental project to construct improvements to Fairfax Boulevard. Phase 1 construction was completed at a cost of \$2,382,817. Phase 2 was substantially completed at a cost of \$1,929,694. Phase 3 of the Fairfax Boulevard Project commenced during the year ended June 30, 2020. The city incurred costs of \$120,500 and \$240,074, respectively during the years ended June 30, 3030 and 2021. Phase 3 amounts are recorded as construction in progress at June 30, 2021.

Stormwater Projects

During the year ended June 30, 2020, the City commenced the 12 Avenue/Forrest and Mildred Street Stormwater projects. The City incurred \$224,531 of costs associated with these projects which is included in construction in progress at June 30, 2021.

C. Subsequent Events

The City has considered all subsequent events through April 16, 2023, the date the financial statements were made available.

D. Uncertainties related to the Global pandemic

During the year ended June 30, 2021, local, U.S. and world governments encouraged self-isolation to curtail the spread of the global pandemic, coronavirus disease (COVID-19), by mandating temporary work stoppage in many sectors and imposing limitations on travel, size and duration of group meetings. Most organizations have, and continue to, experience disruption to business operations and the impact of reduced consumer spending and increased operating costs, including the City. There is unprecedented uncertainty surrounding the duration of the pandemic, its potential economic ramifications, and any governmental actions to mitigate them. Accordingly, while it is difficult to quantify the effects on the City, it is reasonably possible there will be an effect on the City's operations in fiscal year 2022 and beyond.

Federal and state governments have passed legislation, promulgated regulations, and taken other administrative actions intended to assist organizations during the COVID-19 public health emergency. Sources of relief include the federal Coronavirus Aid, Relief, and Economic Security (CARES) Act, which was enacted on March 27, 2020, which included, among other programs, the Coronavirus Relief Fund and Provider Relief Fund.

The government funding received by the City, and the corresponding accounting for the funding is outlined below:

Coronavirus Relief Funds

During the year ended June 30, 2021, the City incurred \$578,730 of qualified expenses that are reimbursable through the coronavirus relief fund program established by the CARES Act. According to guidance provided by the department of the Treasury, funding can be used to meet payroll expenses for public safety, public health, health care, human services, and similar employees whose services are substantially dedicated to mitigating or responding to the COVID-19 public health emergency. Funds can also be used for eligible COVID-19 related expenses. Funds are passed through the State of West Virginia to the City.

Based on the City's calculation of qualifying expenses, the City has recognized \$578,730 of funds as operating grants on the statement of revenues, expenditures, and changes in fund balance during the year ended June 30, 2021.

While the City has utilized all available current information in determining the proper utilization and accounting for these funds, additional regulatory guidance is expected that could have a material impact on how the City has recognized pandemic relief funds.



CITY OF RANSON, WEST VIRGINIA Combining Balance Sheet – Non-major Governmental Funds June 30, 2021

	Con	uilding nmission lended mponent Unit	Pla	in Rescue n Act und	inve	nforcement stigative Fund		Fotal
ASSETS:								
Cash & equivalents	\$	128	\$	100	\$	t. = 6	\$	228
Restricted cash						3,050		3,050
Prepaid expenses	_	<u>17,544</u>		•	-	1000	_	17,544
Total assets	<u>\$_</u>	17,672	\$	100	\$	3,050	\$	20,822
LIABILITIES AND FUND BALANCES:								
Liabilities:								
Other accrued expenses	\$	888	\$		\$	*	\$	888
Due to other funds	_			(*)		200	_	200
Total liabilities	_	888		•	_	200	-	1,088
Fund balances								
Nonspendable		17,544						17,544
Restricted				*		2,850		2,850
Assigned		*		100		•		100
Unassigned		(760)	-		_		_	(760)
Total fund balances	_	16,784	<u> </u>	100		2,850	_	19,734
Total liabilities and fund balances	<u>\$</u>	17,672	\$	100	\$	3,050	\$	20,822

Combining Statement of Revenues, Expenditures, and Changes in Fund Balances – Non-major Governmental Funds For the Year Ending June 30, 2021

	Building Commission Blended Component Unit		American Rescue Plan Act Fund		Law-Enforcement Investigative Fund		Total	
Revenues:								
Charges for services	S		S		S		S	1.4
Interest				190		1		_ 1
Confiscated property		(m.)		(0)		1,313		1,313
Miscellaneous	_	<u>.</u>	_)(•)			-	
Total revenues	_	-				1,314		1,314
Expenditures:								
Current								
Public Safety		; e.,						
Debt Service								
Principal		195,839		*		350		195,839
Interest	_	14,197	_	-	-		_	14,197
Total expenditures	_	210,036	_	<u>.</u>	-	742		_210,036
Excess (deficiency)of revenues over expenditures		(210,036)		3		1,314		(208,722)
Other financing sources (usea):								
Transfers from (to) other funds	()	210,529	_	100	-	: <u>**</u>	-	210,629
Total other financing sources (uses)		210,529		100		•		210,629
Net change in fund balance	_	493	_	100		1,314		1,907
Fund balancea at beginning of year	-	16,291		.9	_	1,536	-	17,827
Fund balancea at end of year	<u>\$</u>	16,784	\$	100	\$	2,850	<u>\$</u>	19,734

CITY OF RANSON, WEST VIRGINIA Schedule of Net Position - Component Units For the Year Ended June 30, 2021

	Convention And Visitors	Parks And		
The second state of the second	Bureau	Recreation		
ASSETS:				
Current assets:				
Cash and cash equivalents	\$ 661,457	\$ 546,025		
Due from primary government	98.889	76,689		
Total current assets	760,346	622,714		
Long-term assets	DOMESTIC:			
Capital assets, net	17,214	133,675		
Total assets	\$ 7,77,560	\$ 756,389		
LIABILITIES AND NET POSITION: Current liabilities: Accounts payable Accrued expenses Due to primary government Total current liabilities Noncurrent liabilities; Accrued compensated absences Total noncurrent liabilities Total liabilities	\$ 154 5.342 5.496 3.848 3.848	\$ 2,147 667 276 3.090		
I Otal liabilities	9,344	3,090		
Net Position: Net investment in capital assets Unrestricted Total net position	17,214 751,002 768,216	133,675 619,624 753,299		
Total liabilities and net position	\$ 777,560	\$ <u>756,389</u>		

Schedule of Revenues, Expenses and Changes in Net Position – Component Units

For the Year Ended June 30, 2021

	Convention	
	And	Parks
	Visitors	And
	Bureau	Recreation
Operating revenues:	E 1	
Hotel/motel tax allocation	\$ 188,880	\$ 188,880
Rentals		23,080
Program service revenues		-
Special events	70	
Sponsorships		•
Concessions	Children of the last of the la	-
Miscellaneous	3,755	175
Total operating revenues	192 705	212,135
Operating expenses:	A LAND	
Advertising	21,359	239
Compensation	123,125	83.046
Contract services	8,171	26,364
General and administrative	5,082	18,914
Maintenance and repair	3,776	4,373
Supplies	85	1,840
Utilities and telephone	17,233	23,927
Depreciation	3,601	35,456
Total operating expenses	182,432	194,159
Operating Income (loss)	10,273	17,976
Interest income	241	203
Grants and donations	8,910	5,000
Net nonoperating revenues (expenses)	9,151	5,203
Changes in net position	19,424	23,179
Net position at beginning of year	748,792	730,120
Net position at end of year	\$ 768,216	\$ 753,299

CITY OF RANSON, WEST VIRGINIA Schedule of Cash Flows – Component Units For the Year Ended June 30, 2021

	Convention And Visitors Bureau	Parks And Recreation		
Cash flows from operating activitiea: Cash received from customers Cash paid to suppliers Cash paid to employees	\$ 190,536 (53,949) (123,125)	\$ 222,411 (97,378) (83,046)		
Net cash used by operating activities	13,462	41,987		
Cash flows from capital and related financing activitiea: Purchase of capital assets	all below	(52,622)		
Net cash used by capital and related financing activities	tellite and	(52,622)		
Cash flows from Investing activities: Interest income Grants and donations	241 8,910	203 5,000		
Net cash provided by investing activities	9,151	5,203		
Net Increase in cash and equivalents	22,613	(5,432)		
Cash and equivalenta (including restricted), beginning	638,844	551,457		
Cash and equivalents (including restricted), ending	\$ 661,457	\$ 546,025		
Reconciliation of operating Income to net cash provided by operating activities:				
Operating income (loss)	\$ 10,273	\$ 17,976		
Adjustments: Depreciation (Increase) decrease in due from primary government Increase (decrease) in accounts payable Increase (decrease) in accrued expenses	3,601 (688) (100) 376	35,456 (5,990) 1,840 (7,295)		
Total adjustments	3,189	24,011		
Net cash used by operating activities	<u>\$ 13,462</u>	\$ 41,987		



-- FIZER & ASSOCIATES, PLLC +--

Andrew J. Fizer, Owner | CPA | MBA | CGMA | Certified Forensic Accountant

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Honorable Mayor and Council City of Ranson Ranson, West Virginia 26170

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Ranson, West Virginia, as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the City of Ranson, West Virginia's basic financial statements, and have issued our report thereon dated April 16, 2023.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the City of Ranson. West Virginia's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City of Ranson, West Virginia's internal control. Accordingly, we do not express an opinion on the effectiveness of the City of Ranson, West Virginia's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct. misstatements on a timely basis. A material weakness is a deficiency or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Honorable Mayor and Council City of Ranson Page 2

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City of Ranson, West Virginia's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fizer & Associates, PLLC Charleston, West Virginia

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April 16, 2023