#### September 20, 2024

WV State Auditors' Office –  $\underline{lgs@wvsao.gov}$ , Attn: Shellie Humphries WV Joint Committee on Government & Finance –  $\underline{https://www.wvlegislature.gov/Reports/Agency} Reports/AgencyReports.cfm$  WVACVB –  $\underline{Jnuzum@bowlesrice.com}$ 

Dear WV State Auditor's Office, WV Joint Committee on Government & Finance, and WV Association of Convention & Visitor Bureaus.

As you are aware with the passing of Senate Bill 488 during the 2021 West Virginia Legislature's Regular Session several new requirements have been implemented on CVBs to qualify for distributions of Hotel Occupancy taxes by the county(s) and or the municipality(s) we serve.

In compliance with W.Va. Code §7-18-13a, CVBs are to now report to the WVSAO, the WV Joint Committee on Government & Finance, and the WVACVB 90 days following the end of the CVB's fiscal year the following:

- Balance sheet annually,
- Income statement annually, and
- Either an audit or a financial review triennially W.Va. Code § 7-18-14.

In addition, CVBs are to be accredited by an accrediting body such as the WV Association of Convention and Visitors Bureaus (WVACVB) W.Va. Code §7-18-13a(b) which confirms compliance with the following industry standards as follows:

- Annual budget,
- Budget allocation within the industry standard of 40% 40% 20% (Marketing, Personnel, Administrative),
- Marketing plan targeting markets outside of 50 miles of their destination,
- Full time executive director,
- Physical office/ Visitor Center,
- Website, and
- Annual reporting to all the CVBs funding entities.

On behalf of the Board of Directors of the <u>Lewis County Convention and Visitors Bureau</u>, we respectfully submit the required information and confirm that <u>Lewis County Convention and Visitors Bureau</u> is in full compliance with all WV Code 7-18-13 requirements.

If you have any questions, please contact either <u>Chrissy Richards Executive Director</u> at <u>chrissyrichards63@gmail.com</u> or 304-269-7328.

Sincerely,

Chrissy Richards - Executive Director

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Attachments: Income statement (Jan 1, 2023 – Dec 31, 2023), Balance sheet (Dec 31, 2023), Annual report (2023), and Annual audit (2023).

#### **REVIEW REPORT OF**

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. A NON-PROFIT ORGANIZATION

#### FINANCIAL STATEMENTS

FOR THE FISCAL YEAR ENDED JUNE 30, 2023

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. TABLE OF CONTENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2023

FINANCIAL SECTION	<u>Page</u>
Independent Accountant's Review Report	1
<b>Basic Financial Statements</b>	
Statement of Financial Position	2
Statement of Activities	3
Statement of Functional Expenses	4
Statement of Cash Flows	5
Notes to the Financial Statements	6-7

# LISA K. THORNBURG, CPA

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#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors Lewis County Convention and Visitors Bureau, Inc. Weston, West Virginia 26452

We have reviewed the accompanying financial statements of the Lewis County Convention and Visitors Bureau, Inc. (a non-profit organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services Promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of the Lewis County Convention and Visitors Bureau, Inc., and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

#### **Accountant's Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Respectfully submitted,

Leia K. Thornburg

Lisa K. Thornburg, CPA

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2023

### **ASSETS**

CURRENT ASSETS		
Cash - unrestricted	\$	340,988
TOTAL CURRENT ASSETS	-	340,988
PROPERTY PLANT AND EQUIPMENT:		
Equipment and fixtures		15,533
Less accumulated depreciation	_	(14,866)
NET PROPERTY, PLANT AND EQUIPMENT	-	667
TOTAL ASSETS	\$ _	341,655
LIABILITIES AND NET ASSETS  CURRENT LIABILITIES  Accounts payable  TOTAL CURRENT LIABILITIES	\$ <u>-</u>	<u>-</u> -
NET ASSETS		
With donor restrictions		_
Without donor restrictions	_	341,655
TOTAL NET ASSETS	_	341,655
TOTAL LIABILITIES AND NET ASSETS	\$ _	341,655

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2023

	Without Donor Restrictions	With Donor Restrictions	_	Total
INCREASES IN NET ASSETS:  Contributions from Lewis County Commission - Hotel Motel Tax	\$ 494,688	\$ _	\$	494,688
Interest income	273	-	_	273
TOTAL REVENUE BEFORE RECLASSIFICATION	494,961	-	_	494,961
RECLASSIFICATIONS:				
Net assets added to (removed from) restrictions		-		
TOTAL REVENUE AND RECLASSIFICATIONS	494,961		_	494,961
DECREASES IN NET ASSETS: Program Services: Program expenses	243,215	-		243,215
Supporting Services:  Management and general	154,809	-		154,809
TOTAL EXPENSES	398,024	-	_	398,024
CHANGES IN NET ASSETS	96,937	-		96,937
NET ASSETS AT BEGINNING OF YEAR	244,718	-	_	244,718
NET ASSETS AT END OF YEAR	\$ 341,655	\$ -	\$ _	341,655

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE FISCAL YEAR ENDED JUNE 30, 2023

	Program	Management	Total
	Expenses	and General	Expenses
Expenses:	,		
Salaries \$	-	\$ 75,360	\$ 75,360
Payroll taxes and benefits	-	40,321	40,321
Occupancy	-	10,353	10,353
Office expense	-	7,992	7,992
Training	-	178	178
Travel	-	13,339	13,339
Professional fees	-	6,614	6,614
Insurance	-	528	528
Depreciation	-	-	-
Printing/advertising/website	243,215	-	243,215
Interest expense		124	124
TOTAL EXPENSES \$	243,215	\$ 154,809	\$ 398,024

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. STATEMENT OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2023

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$	96,937
Adjustments to reconcile changes in		
net assets to net cash provided by		
operating activities:		
Depreciation expense		-
Total adjustments		-
NET CASH PROVIDED BY OPERATING ACTIVITIES		96,937
NET (DECREASE) IN CASH AND CASH EQUIVALENTS		96,937
CACH AND CACH EQUIVALENTS AT DECIMINAC OF VEAD		244.051
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		244,051
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	340,988
Choir in the Choir Equivillation in the Or 1 East	Ψ	5 10,500

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2023

#### NOTE 1 - NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. NATURE OF ACTIVITIES

The Lewis County Convention and Visitors Bureau, Inc. (the Organization) was incorporated as a non-profit organization in the State of West Virginia in 1987. The Organization's mission is to promote tourism, conferences and visitors in the Lewis County area.

#### **B. BASIS OF ACCOUNTING**

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis of accounting, revenues are recognized when earned and expenses when incurred.

### C. BASIS OF PRESENTATION

The Organization has presented its financial statements in accordance with accounting principles generally accepted in the United States of America for non-profit organizations. Under this guidance, the Organization is required to report information regarding its financial position and activities according to two classes of assets: net assets with donor restrictions and net assets without donor restrictions. In addition, the Organization is required to present a statement of functional expenses and a statement of cash flows.

#### D. CONTRIBUTIONS

The Lewis County Convention and Visitors Bureau Inc. receives the majority of its operating income from contributions from the proceeds of the Hotel Motel Tax imposed by the Lewis County Commission under the provisions of WV Code § 7-18-1 et seq. This section requires that the County Commission distribute at least 50% of the Hotel Motel Tax collected to the convention and visitors bureau covering the county.

The Organization reports any gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of donated assets. When the donor restriction expires, that is, when a stipulated time restriction ends or proposed restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as Net Assets Without Donor Restrictions. The Organization did not receive any such restricted gifts or donations during this fiscal year.

#### E. CASH AND CASH EQUIVALENTS

For purposes of the statement of cash flows, the Organization considers cash on hand, demand deposits, and any highly liquid investments with an initial maturity of three months or less to be cash equivalents. At year end, the Organization had a cash balance of \$340,988, which was insured by FDIC coverage up to \$250,000.

#### F. PROPERTY AND EQUIPMENT

All acquisitions of property and equipment with estimated useful lives exceeding one year are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The Organization reported equipment with a historical cost of \$15,533 and accumulated depreciation of \$14,866.

Depreciation expense for the year ended June 30, 2023 was \$0.

# LEWIS COUNTY CONVENTION AND VISITORS BUREAU, INC. NOTES TO THE FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2023

#### G. INCOME TAX STATUS

The Organization is a non-profit organization that is exempt from income taxes under Section 501(c)(6) of the Internal Revenue Code. The Organization is required to file a Form 990 annually with the Internal Revenue Service.

#### H. USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 2 - NET ASSETS WITH DONOR RESTRICTIONS

At June 30, 2023, the Organization did not have any Net Assets With Donor Restrictions.

#### **NOTE 3 - CONTINGENCIES**

The Organization receives a substantial amount of its support from Hotel and Motel Taxes imposed by the Lewis County Commission. A significant reduction in the level of this support, if such were to occur, would have a material effect on the Organization's programs and activities.

#### **NOTE 4 - RISK MANAGEMENT**

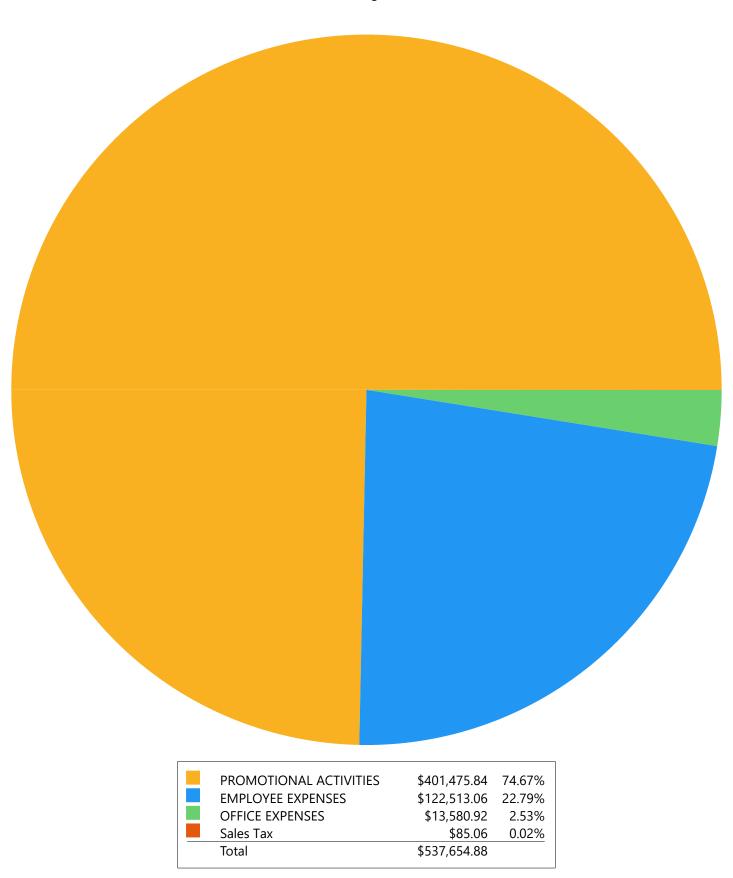
The Organization is exposed to various risks of loss related to torts, theft of, damage to, or destruction of assets; errors and omissions; injuries to health and life; and natural disasters. The Organization manages these risks of loss through the purchase of various insurance policies.

#### **NOTE 5 - SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events through July 29, 2024, the date which the financial statements were available to be issued.

# Expenses graph year end 23-24 - 2024

7/1/2023 through 6/30/2024



7/1/2023 through 6/30/2024

9/20/2024
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Date	Num	Description	Memo	Category	Tag	Amount
BALANCE 6/	/30/2023					344,928.22
7/5/2023		Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
7/5/2023	24214	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
7/12/2023	24215	GREAT LAKES PUBLIS	inv#219708	PROMOTIONAL ACTIVITIES:ADVERTISING AD & .		-2,665.00
7/12/2023	24216	Exponet Telegram News.		PROMOTIONAL ACTIVITIES:ADVERTISING AD	fact book full page	-599.00
				PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243.00
7/12/2023	24217	WV Department Of Tour.	inv#WVDTFW20226008	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI	co-op ads	-62,514.13
7/12/2023	24218	GOLf SKOR LLC	ADVERTISING AD inv 114443	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI	·	-295.00
7/12/2023	24219	WOTR Radio	calendar of event inv #0523	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	•	-350.00
7/12/2023	24220	Nikki Butler Design	inv 021627	PROMOTIONAL ACTIVITIES:design		-1,500.00
7/12/2023	24221	WHAW/ WOTR Radio	calendar of events inv #0123	PROMOTIONAL ACTIVITIES:ADVERTISING AD		-655.00
7/12/2023	24222	Shentel	internet and phone	PROMOTIONAL ACTIVITIES:phone & internet		-278.05
7/12/2023	24223	Citibank Credit Card	·	PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-391.14
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr.	**paid online**:google	-3.482.81
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr.		-548.26
			GOOGLE+ macfee	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic.		-161.12
			weston summer music	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr.	facebook	-1,000.00
				PROMOTIONAL ACTIVITIES:Meetings		-81.38
			wv yard sale	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr.	facebook	-354.36
7/12/2023	24224	US Bank	TAP	PROMOTIONAL ACTIVITIES:travel show:TS Travel		-527.89
				PROMOTIONAL ACTIVITIES:WEBSITES	godaddy	-399.78
				PROMOTIONAL ACTIVITIES:Meetings:Meeting trav	•	-381.41
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic.		-21.39
				OFFICE EXPENSES:OFFICE SUPPLIES		-64.01
				statement credit		14.10
7/12/2023	24225	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-127.76
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS	}	-102.62
7/12/2023	24226	American Express		PROMOTIONAL ACTIVITIES: Shipping & stamps	fed ex	-28.00
				statement credit	fed ex	2.80
7/19/2023	24227	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
7/19/2023	24228	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
7/19/2023	2DEP	HotEL MOTEL TAX PAY.	5/2023	HOTEL MOTEL TAX		45,138.36
8/2/2023	24229	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,221.03
8/2/2023	24230	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
8/2/2023	24231	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
8/7/2023	24232	Irs	extra for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68
8/7/2023	24233	WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812.34
8/7/2023	24234	WV State Tax	7/2023 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
8/7/2023	24235	Nikki Butler Design	inv 021632	PROMOTIONAL ACTIVITIES:design		-1,500.00
8/7/2023	24236	WHAW/ WOTR Radio	calendar of events inv #7-31-23	PROMOTIONAL ACTIVITIES:ADVERTISING AD		-655.00
8/7/2023	24237	Mountain State Waste	inv: 640252	OFFICE EXPENSES:trash		-648.38
8/7/2023	24238	Exponet Telegram News.		PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243.00

7/1/2023 through 6/30/2024

		24

24 Date	Num	Description	Memo	Category	Tag	Amount
8/7/2023	24239	WOTR Radio	calendar of event inv #0523	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	<del>-</del>	-355.00
8/7/2023	24240	John Law CPA	Quaterly taxes 2nd quater	EMPLOYEE EXPENSES:QUARTERLY TAXES		-140.00
8/7/2023	24241	Civil War Trails, Inc.	inv#24-w-34	PROMOTIONAL ACTIVITIES: Civil War Trail Sign		-200.00
8/7/2023	24242	WVa Sportsman Magizine	e inv#309	PROMOTIONAL ACTIVITIES:ADVERTISING AD		-220.00
8/7/2023	24243	STONEWALL RESORT	inv#804857	PROMOTIONAL ACTIVITIES:Partnership	WVDT influncer	-588.30
8/7/2023	24244	US Bank		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-127.78
				PROMOTIONAL ACTIVITIES:WEBSITES	godaddy	-78.13
				PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	el	-53.21
				PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	select travel	-2,195.00
				PROMOTIONAL ACTIVITIES: Education		-1,525.00
				PROMOTIONAL ACTIVITIES:Education:Ed travel		-263.24
				PROMOTIONAL ACTIVITIES:Partnership	Ic chamber	-150.37
				PROMOTIONAL ACTIVITIES:Meetings		-116.57
8/7/2023	24245	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. **paid online**:google	-2,475.15
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-704.93
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. software	-2.13
			wv yard sale	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-730.86
			lanyards& christmas cards	PROMOTIONAL ACTIVITIES:ADVERTISING ITEM		-544.73
			weston concert series	PROMOTIONAL ACTIVITIES:Partnership	facebook	-371.45
8/17/2023	3 2DEP	HotEL MOTEL TAX PAY.	6/2023	HOTEL MOTEL TAX		49,926.67
8/17/2023	3 24246	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
8/17/2023		Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
8/17/2023		New Beginnings Design	. inv.#105	PROMOTIONAL ACTIVITIES:promo video & photog.		-150.00
8/17/2023		Shentel	internet and phone	PROMOTIONAL ACTIVITIES:phone & internet		-277.91
8/17/2023		American Express		PROMOTIONAL ACTIVITIES: Shipping & stamps	fed ex	-40.94
8/17/2023	3 24251	AmERICAN Express 41	•	OFFICE EXPENSES:OFFICE SUPPLIES		-311.60
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-234.92
				statement credit		26.50
8/31/2023	_	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
8/31/2023		Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
8/31/2023		Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,221.03
9/7/2023		Irs	2X pay 8/2023	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68
9/7/2023		WVCPRB/Retirement	for 2 pays 8/2023	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812.34
9/7/2023	24257	WV State Tax	8/2023 monthly 2 pays	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
9/7/2023	24258	Nikki Butler Design	inv 021653	PROMOTIONAL ACTIVITIES:design		-1,500.00
9/7/2023	24259	WVa Sportsman Magizino	•	PROMOTIONAL ACTIVITIES:ADVERTISING AD		-220.00
0/7/0000	0.4000	F I	fishing touramount	PROMOTIONAL ACTIVITIES:SPONSORSHIP		-75.00
9/7/2023	24260	Encova Insurance (form		EMPLOYEE EXPENSES:WORKERS COMP		-144.00
9/7/2023		Advent Media Group	gh & wd in cleveland inv#9431	PROMOTIONAL ACTIVITIES:ADVERTISING AD &	•	-1,180.00
9/7/2023		Mountain State Waste	inv: 692032	OFFICE EXPENSES:trash		-539.63
9/7/2023	24263	Recreation News	inv: 42545 & 42631	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-250.00
9/7/2023	24264	New Beginnings Design	. inv.#106	PROMOTIONAL ACTIVITIES:promo video & photog.		-200.00

7/1/2023 through 6/30/2024

		24

Date	Num	Description	Memo	Category	Tag	Amount
9/7/2023	24265	APA Media LLC	inv#230716	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-3,450.00
9/7/2023	24266			PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-2,168.00
9/7/2023	24267	Chris Richards	Mileage for 8/2023	EMPLOYEE EXPENSES:REIMBURSEMENT TRAV		-960.89
9/7/2023	24268	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. **paid online**:google	-379.1
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr		-709.8
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. software	-2.1
			wv yard sale	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-169.8
			labor day	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-1,346.8
			weston concert series	PROMOTIONAL ACTIVITIES:Partnership	facebook	-126.4
				PROMOTIONAL ACTIVITIES:Education	Govenors Conference	-225.0
9/7/2023	24269	US Bank		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-1,052.74
			godaddy and squarespace website	PROMOTIONAL ACTIVITIES:WEBSITES		-288.5
				PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	WV Tourism	-7,986.0
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic		-145.1
				PROMOTIONAL ACTIVITIES:Education:Ed travel		-75.7
				OFFICE EXPENSES:OFFICE STORAGE		-44.1
9/7/2023	24270	American Express		PROMOTIONAL ACTIVITIES:Education:Ed travel		-1,556.9
		•		OFFICE EXPENSES:OFFICE SUPPLIES		-18.9
				PROMOTIONAL ACTIVITIES: Shipping & stamps	fed ex	-54.5
9/7/2023	24271	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-65.7
		•		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-176.1
				statement credit		0.0
9/13/2023	24272	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.3
9/13/2023	24273	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.5
10/6/2023	24274	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,221.0
10/6/2023	24275	Erie Insurance	2023-2024 Q455150436	OFFICE EXPENSES:Insurance		-527.8
10/12/202	324276	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.3
10/12/202	324277	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.5
10/12/202	324278	**VOID** Shentel				0.0
10/13/202	324279	Irs	for 3 pays	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,921.0
10/13/202	324280	WVCPRB/Retirement	for 3 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-1,218.5
10/13/202	324281	WV State Tax	9/2023 monthly 3 pays	EMPLOYEE EXPENSES:Monthly Withholding Tax		-288.0
10/13/202	324282	Nexstar (former Wboy)	Labor Day x 3 invioces	PROMOTIONAL ACTIVITIES:Partnership	commercials & digital	-895.0
10/13/202	324283	Gray TV (was WDTV)	labor day x 2 invioces	PROMOTIONAL ACTIVITIES:Partnership	labor day	-977.0
10/13/202	324284	Advent Media Group	gh & wd in cleveland inv#9431	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-2,523.0
10/13/202	324285	WOTR Radio		PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-355.0
				PROMOTIONAL ACTIVITIES:Partnership	labor day	-500.00
10/13/202	324286	WhAW		PROMOTIONAL ACTIVITIES:Partnership	labor day	-500.0
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-655.00
10/13/202	324287	WvrW Radio	jubilee/jane lew	PROMOTIONAL ACTIVITIES:Partnership	labor day	-500.00
	324288	LC Printing		Sales Tax	sales tax	-12.00

7/1/2023 through 6/30/2024

9/20/2024	4							ſ	Page 4
	Date	Num	Description		Memo	Category	Tag	Amount	Ü
	10/13/2023	24289	Nikki Butler Design	inv 021672		PROMOTIONAL ACTIVITIES:design		-1,500.00	

Date	Num	Description	Memo	Category	Tag	Amount
10/13/20232	4289	Nikki Butler Design	inv 021672	PROMOTIONAL ACTIVITIES:design		-1,500.00
10/13/20232	4290	WVa Sportsman Magizine	inv#oct/nov	PROMOTIONAL ACTIVITIES:ADVERTISING AD		-220.00
10/13/20232	4291	Recreation News	inv#8/31/2023	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-899.00
10/13/20232	4292	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
			labor day	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	facebook	-153.19
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr		-446.97
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	software	-2.13
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	Hootesuite	-623.28
			fall fest	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	facebook	-499.83
				PROMOTIONAL ACTIVITIES:Education:Ed travel	Govenors Conference	-7.00
				statement credit		55.08
10/13/20232	4293	American Express		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-72.86
				OFFICE EXPENSES:OFFICE SUPPLIES		-321.39
				PROMOTIONAL ACTIVITIES:Shipping & stamps	fed ex	-23.89
10/13/20232	4294	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-152.64
		•		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-136.68
				statement credit		38.15
10/13/20232	4295	US Bank		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-308.73
			godaddy	PROMOTIONAL ACTIVITIES:WEBSITES		-57.66
				PROMOTIONAL ACTIVITIES:Education		-725.00
				PROMOTIONAL ACTIVITIES:Meetings		-50.25
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic		-158.51
				PROMOTIONAL ACTIVITIES:Education:Ed travel		-1,776.04
				OFFICE EXPENSES:OFFICE STORAGE		0.00
10/17/20232	DEP	Hotel Motel Tax Paymnet	for month of 8/23	HOTEL MOTEL TAX		52,086.64
10/25/20232	4296	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
10/25/20232	4297	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
10/30/20232	4298	WhAW Radio	inv 0923	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-655.00
10/30/20232	4299	Mountain State Waste	inv: 707790	OFFICE EXPENSES:trash		-130.00
10/30/20232	4300	WOTR Radio	calendar of event inv #0923	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-350.00
10/30/20232	4301	Nexstar (former Wboy)	Labor Day x 2 invioces	PROMOTIONAL ACTIVITIES:Partnership	commercials & digital	-105.00
10/30/20232	4302	Naylor Association Solut	.inv#2048202	PROMOTIONAL ACTIVITIES:ADVERTISING AD &	STS	-2,809.50
10/30/20232	4303	WV RADIO CORP	Partnership with Spiker's Bull Ride 2	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI	.radio ads	-1,498.00
10/30/20232	4304	RR Donnelley	3500 - inv#860142035	PROMOTIONAL ACTIVITIES:ADVERTISING ITEM	brochures	-3,227.55
10/30/20232	4305	Advent Media Group	gh & wd in cleveland inv#10066gw_1	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-1,732.00
10/30/20232	4306	Chris Richards	mileage for 2 months	EMPLOYEE EXPENSES:REIMBURSEMENT TRAV		-451.30
10/30/20232	4307	WV State Tax	10/2023 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
10/30/20232	4308	Irs	extra for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68
10/30/20232	4309	WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812.34
10/30/20232	4310	Highmark Insurance	inv#231010090603	EMPLOYEE EXPENSES:Health insurance		-2,221.03
10/30/20232	4311	US Bank		PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	l	-707.96
				PROMOTIONAL ACTIVITIES:Education:Ed travel		-813.96
				PROMOTIONAL ACTIVITIES:Meetings		-77.75

7/1/2023 through 6/30/2024

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Date	Num	Description	Memo	Category	Tag	Amount
				PROMOTIONAL ACTIVITIES:WEBSITES	mmm website	-254.
				PROMOTIONAL ACTIVITIES:WEBSITES	godaddy	-329.
				PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	Partnership	-1,183
				PROMOTIONAL ACTIVITIES: fees for membership		-610.
				PROMOTIONAL ACTIVITIES:phone & internet		-558
11/8/2023 24	4312	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023
11/8/2023 24	4313	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180
11/9/2023 20	DEP	HotEL MOTEL TAX PAY.	9/2023	HOTEL MOTEL TAX		50,126
11/20/202324	4314	US Bank 4535		PROMOTIONAL ACTIVITIES: fees for membership		-55
11/20/202324	4315	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454
			fall fest	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-0
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-99
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. software	-2
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. google	-3,001
				PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	el	-50
				OFFICE EXPENSES:OFFICE SUPPLIES		-37
				statement credit		(
1/20/202324	4316	American Express		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-56
		,		OFFICE EXPENSES:OFFICE SUPPLIES		-6
				PROMOTIONAL ACTIVITIES: Shipping & stamps	fed ex	-19
				PROMOTIONAL ACTIVITIES:Meetings:Meeting trave		-164
11/20/202324	4317	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-360
1/20/202324		Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023
11/20/202324	1319	Chris Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180
11/29/202324		Chase Marriott CC Card		PROMOTIONAL ACTIVITIES:Education:Ed travel	Diy	-848
12/4/2023 24		VOID -void Wva Sortsm	nov & dec 2023 312	voided check		(
12/4/2023 24		Wva Sportsman Magizine		PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-220
12/4/2023 24		Exponet Telegram News.		PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243
2, 1,2020 2	1020	Experiet Tologiam Howe.	nov	PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243
			nov.	PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243
			maps	PROMOTIONAL ACTIVITIES:ADVERTISING AD	Yard Sale	-500
			Паро	PROMOTIONAL ACTIVITIES:Partnership	Jubilee and Jane Lew	-200
				PROMOTIONAL ACTIVITIES:Partnership	Jubilee and Jane Lew	-200
			sept	PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243
2/4/2023 24	1324	John LAW CPA	Quaterly taxes 3rd quater	EMPLOYEE EXPENSES:QUARTERLY TAXES		-140
2/4/2023 24		Nikki Butler Design	inv 021701 & 021691	PROMOTIONAL ACTIVITIES:design		-3,000
12/4/2023 24 12/4/2023 24		WhAW Radio	inv 1023	PROMOTIONAL ACTIVITIES: ADVERTISING AD: C	C of F	-5,000 -655
12/4/2023 24 12/4/2023 24		Mountain State Waste	inv: 722849	OFFICE EXPENSES:trash	JUL	-65°
2/4/2023 24	-	WOTR Radio	calendar of event inv #1023	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-65 -35(
12/4/2023 24 12/4/2023 24		Guest Quest	WTR-23-39	PROMOTIONAL ACTIVITIES.ADVERTISING AD.C PROMOTIONAL ACTIVITIES:ADVERTISING AD.C		-6,13 <u></u>
12/4/2023 24 12/4/2023 24			inv#2023-24976	PROMOTIONAL ACTIVITIES:ADVERTISING AD & PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-6,138 -2,800
		Group Tour Magizine				
12/4/2023 24		Shentel	internet and phone	PROMOTIONAL ACTIVITIES:phone & internet		-307
2/4/2023 24	4332	Encova Insurance (form	inv. vvCS3011851	EMPLOYEE EXPENSES:WORKERS COMP		-36

Page 6

7/1/2023 through 6/30/2024

Date	Num	Description	Memo	Category	Tag	Amount
12/4/2023 2433	33 Che	elle Cole	inv: food	OFFICE EXPENSES:Annual Dinner	<u>_</u>	-700.00
12/4/2023 2433		oin Hardman	inv: kol. haus	OFFICE EXPENSES:Annual Dinner		-400.00
12/4/2023 2433	35 Chr	is Richards	mileage for nov 2023	EMPLOYEE EXPENSES:REIMBURSEMENT TRAV		-647.80
12/4/2023 2433		State Tax	11/2023 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
12/4/2023 2433	37 Irs		extra for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68
12/4/2023 2433	38 WV	CPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812.34
12/4/2023 2433	39 Higl	hmark Insurance	inv 231109395185	EMPLOYEE EXPENSES:Health insurance		-2,221.03
12/6/2023 2434	40 Kim	Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense ETF		-1,023.31
12/6/2023 2434	41 Chr	is Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
12/17/20232434	42US	Bank	· ·	PROMOTIONAL ACTIVITIES:Meetings:Meeting trave		-197.42
				PROMOTIONAL ACTIVITIES:travel show	sts domestic	-1,865.00
			asst.	PROMOTIONAL ACTIVITIES:WEBSITES	godaddy +	-1,258.01
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	google workspace	-51.36
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-80.10
				OFFICE EXPENSES:OFFICE SUPPLIES		-129.02
				statement credit		217.69
12/21/20232DE	P Hot	EL MOTEL TAX PAY.	10/2023	HOTEL MOTEL TAX		58,683.85
12/21/20232434	43 WV	Tourism Office	invoice wvdtsp20236008	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI		-24,933.96
12/21/2023243	44 Mou	untain State Waste	inv: 739021	OFFICE EXPENSES:trash		-651.50
12/21/2023243	45 APA	A Media LLC	inv#231018	PROMOTIONAL ACTIVITIES:ADVERTISING AD &	travel taste +tour	-3,550.00
12/21/20232434	46LC	Printing		Sales Tax	sales tax	-36.00
		•	LCHS basketball Program	PROMOTIONAL ACTIVITIES:Partnership	Partnership	-200.00
			City of Weston	PROMOTIONAL ACTIVITIES:Partnership	Partnership	-200.00
			Lewis Couunty Sherrif	PROMOTIONAL ACTIVITIES:Partnership	Partnership	-200.00
12/21/20232434	47 Wh.	AW Radio	inv 1123	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-655.00
12/21/20232434	48 Joh	n LAW CPA		OFFICE EXPENSES:Tax Preparation	990	-960.00
12/21/20232434	49 WO	TR Radio	calendar of event inv #1123	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-350.00
12/21/2023243	50 Kim	Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
12/21/2023243	51 Chr	is Richards	Executive Director ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
12/21/2023243	52US	Bank 4535		PROMOTIONAL ACTIVITIES:Meetings		-66.32
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-531.44
				OFFICE EXPENSES:OFFICE SUPPLIES		-113.64
12/21/2023243	53 Am	erican Express		OFFICE EXPENSES		-252.49
12/21/2023243	54Citil	oank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-222.56
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-500.00
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. software	-2.13
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. google	-4,169.37
				PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	I	-96.98
12/21/2023243	55Am	erican Express		PROMOTIONAL ACTIVITIES:Shipping & stamps	fed ex	-37.12
		•		OFFICE EXPENSES:OFFICE SUPPLIES		-130.07
12/21/2023243	56 Higl	hmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,448.21
1/11/2024 243			extra for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68

7/1/2023 through 6/30/2024

M. Regional to-op prepay   Stonewall Resort	4 Date	Num	n Description	Memo	Category	Tag	Amount
MIL Regional co-op prepay   Sionewall Resort   Partnership-co-op   2,500	1/11/2024	4 2DEP	Hotel Motel Tax Paymnet	t	HOTEL MOTEL TAX		32,138.81
1/11/2024					Stonewall Resort	Partnership-co-op	2,500.00
111/2024   24380  Exponet Telegram News	1/11/2024	4 24358	WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812.34
	1/11/2024	4 24359	WV State Tax	12/2023 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
	1/11/2024	4 24360	Exponet Telegram News.	····	PROMOTIONAL ACTIVITIES:ADVERTISING AD	santa letters	-85.00
1/11/2024 24362					PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243.00
1/11/2024   24363  WhAW	1/11/2024	4 24361	West Virginia Tourism O.	inv#WVDTSU20236008	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	co-op ads	-36,116.01
PROMOTIONAL ACTIVITIES.ADVERTISING AD.C	1/11/2024	4 24362	Advent Media Group	gh & wd in cleveland inv#10245GW	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-1,611.00
1/11/2024   24364   Wva Sportsman Magizine 313   PROMOTIONAL ACTIVITIES. Salary Expense   ETF   1,02	1/11/2024	4 24363	WhAW		PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	christmas	-200.00
1/11/2024 24375   Kim Geer   ETF on stub 4365   EMPLOYEE EXPENSES:Salary Expense   ETF   -1,022					PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	. C of E	-655.00
1/11/2024 24375	1/11/2024	4 24364	Wva Sportsman Magizine	e 313	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-220.00
1/11/2024 24365   WwW Radio   inv#12-31-23   PROMOTIONAL ACTIVITIES/Partnership   christmas   -400     1/11/2024 24366   Nikid Butler Design   inv 021719   PROMOTIONAL ACTIVITIES/ADVERTISING AD:C   C of E   -355     1/11/2024 24367  WOTR Radio   PROMOTIONAL ACTIVITIES:ADVERTISING AD:C   c hristmas   -200     1/11/2024 24368  US Bank   PROMOTIONAL ACTIVITIES:ADVERTISING AD:C   c hristmas   -200     1/11/2024 24368  US Bank   PROMOTIONAL ACTIVITIES:ADVERTISING AD:C   c hristmas   -200     1/11/2024 24368  US Bank   PROMOTIONAL ACTIVITIES:BUdeation   sis domestic   1,061	1/11/2024	4 2EFT	Kim Geer	ETF on stub 4365	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
1/11/2024 24366	1/11/2024	4 2EFT	Chris Richards	Exe. Dir.ETF stub 4365	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
1/11/2024 24367	1/11/2024	4 24365	WvrW Radio	inv#12-31-23	PROMOTIONAL ACTIVITIES:Partnership	christmas	-400.00
PROMOTIONAL ACTIVITIES:ADVERTISING AD:C christmas   -200	1/11/2024	4 24366	Nikki Butler Design	inv 021719	PROMOTIONAL ACTIVITIES:design		-1,500.00
1/11/2024 24368  US Bank	1/11/2024	4 24367	WOTR Radio		PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-350.00
PROMOTIONAL ACTIVITIES:Education   sts domestic   1,066					PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	christmas	-200.00
asst. PROMOTIONAL ACTIVITIES:WEBSITES godaddy + 398 and zapier PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic google workspace 297 PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic google workspace 297 PROMOTIONAL ACTIVITIES:PROMOTIONAL OFFICE EXPENSES:OFFICE SUPPLIES 5099 PROMOTIONAL ACTIVITIES:Partnership 5009 State of wv - 330 promotional activities:Partnership 5009 PRO	1/11/2024	4 24368	US Bank		PROMOTIONAL ACTIVITIES:TRAVEL		-652.31
and zapier PROMOTIONAL ACTIVITIES:PROMOTIONAL Officgoogle workspace PROMOTIONAL ACTIVITIES:PROMOTIONAL OFFICEgoogle workspace PROMOTIONAL ACTIVITIES:Partnership State of ww -330					PROMOTIONAL ACTIVITIES:Education	sts domestic	-1,067.84
PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS   1,778   398   399   3				asst.	PROMOTIONAL ACTIVITIES:WEBSITES	godaddy +	-395.68
OFFICE EXPENSES:OFFICE SUPPLIES   -382				and zapier	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. google workspace	-291.24
Fishing   PROMOTIONAL ACTIVITIES:Partnership   State of wv   -330					PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-1,775.31
National tree lighting					OFFICE EXPENSES:OFFICE SUPPLIES		-392.55
1/11/2024 24369  US Bank 4535   PROMOTIONAL ACTIVITIES:Meetings:Meeting travel   -80				fishing	PROMOTIONAL ACTIVITIES:Partnership	state of wv	-330.00
PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS   PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr facebook   456				national tree lighting	PROMOTIONAL ACTIVITIES:Partnership	Stonewall Resort	-299.20
1/11/2024 24370	1/11/2024	4 24369	US Bank 4535		PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	el	-87.43
1/11/2024 24370  Citibank Credit Card					PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-500.00
PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS   -56					OFFICE EXPENSES:OFFICE SUPPLIES		-78.05
ENEWS GOOGLE PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr facebook -456 GOOGLE PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic software -2 PROMOTIONAL ACTIVITIES:Bducation Diy -1,067 PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr google -4,010 PROMOTIONAL ACTIVITIES:Shipping & stamps fed ex -32 OFFICE EXPENSES:OFFICE SUPPLIES -197 Statement credit fed ex -20 OFFICE EXPENSES:OFFICE SUPPLIES -223 OFFICE EXPENSES:OFFICE SUPPLIES -223 OFFICE EXPENSES:OFFICE SUPPLIES -223 OFFICE EXPENSES:Salary Expense ETF -1,023 OFFICE EXPENSES:Salary Expense ETF -1,180 OFFICE EXPENSES:Salary Expen	1/11/2024	4 24370	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
GOOGLE					PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-55.64
PROMOTIONAL ACTIVITIES:Education   Diy   -1,067				ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-456.14
PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr google   -4,010    -4,010      -				GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	software	-2.13
1/11/2024         24371        American Express         PROMOTIONAL ACTIVITIES:Shipping & stamps         fed ex         -33           1/11/2024         24372        American Express         Statement credit         fed ex         26           1/11/2024         24373         Kim Geer         ETF for payroll         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,023           1/17/2024         24374         Chris Richards         Exe. Dir.ETF         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,186           1/18/2024         24375         Greensprings Media         Group Tour digital inv# 2023ci-1803         PROMOTIONAL ACTIVITIES:ADVERTISING AD &         -1,590           1/31/2024         24376         Irs         pay for 2X         EMPLOYEE EXPENSES:Monthly Withholding Tax         **paid online**         -1,280					PROMOTIONAL ACTIVITIES:Education	Diy	-1,067.84
OFFICE EXPENSES:OFFICE SUPPLIES         -197           1/11/2024 24372         American Express         statement credit         fed ex         26           OFFICE EXPENSES:OFFICE SUPPLIES         -223           1/17/2024 24373         Kim Geer         ETF for payroll         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,023           1/17/2024 24374         Chris Richards         Exe. Dir.ETF         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,180           1/18/2024 24375         Greensprings Media         Group Tour digital inv# 2023ci-1803         PROMOTIONAL ACTIVITIES:ADVERTISING AD &         -1,590           1/31/2024 24376         Irs         pay for 2X         EMPLOYEE EXPENSES:Monthly Withholding Tax         **paid online**         -1,280					PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. google	-4,010.97
1/11/2024 24372      American Express       OFFICE EXPENSES:OFFICE SUPPLIES       -197         1/11/2024 24372      American Express       statement credit       fed ex       26         0FFICE EXPENSES:OFFICE SUPPLIES       -223         1/17/2024 24373       Kim Geer       ETF for payroll       EMPLOYEE EXPENSES:Salary Expense       ETF       -1,023         1/17/2024 24374       Chris Richards       Exe. Dir.ETF       EMPLOYEE EXPENSES:Salary Expense       ETF       -1,180         1/18/2024 24375       Greensprings Media       Group Tour digital inv# 2023ci-1803       PROMOTIONAL ACTIVITIES:ADVERTISING AD &       -1,590         1/31/2024 24376       Irs       pay for 2X       EMPLOYEE EXPENSES:Monthly Withholding Tax       **paid online**       -1,280	1/11/2024	4 24371	American Express		PROMOTIONAL ACTIVITIES:Shipping & stamps	fed ex	-32.51
OFFICE EXPENSES:OFFICE SUPPLIES         -223           1/17/2024 24373 Kim Geer         ETF for payroll         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,023           1/17/2024 24374 Chris Richards         Exe. Dir.ETF         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,180           1/18/2024 24375 Greensprings Media         Group Tour digital inv# 2023ci-1803         PROMOTIONAL ACTIVITIES:ADVERTISING AD &         -1,590           1/31/2024 24376 Irs         pay for 2X         EMPLOYEE EXPENSES:Monthly Withholding Tax         **paid online**         -1,280			•				-197.62
1/17/2024         24373         Kim Geer         ETF for payroll         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,023           1/17/2024         24374         Chris Richards         Exe. Dir.ETF         EMPLOYEE EXPENSES:Salary Expense         ETF         -1,180           1/18/2024         24375         Greensprings Media         Group Tour digital inv# 2023ci-1803         PROMOTIONAL ACTIVITIES:ADVERTISING AD &         -1,590           1/31/2024         24376         Irs         pay for 2X         EMPLOYEE EXPENSES:Monthly Withholding Tax         **paid online**         -1,280	1/11/2024	4 24372	American Express		statement credit	fed ex	26.30
1/17/2024 24374 Chris Richards Exe. Dir.ETF EMPLOYEE EXPENSES:Salary Expense ETF -1,180   1/18/2024 24375 Greensprings Media Group Tour digital inv# 2023ci-1803 PROMOTIONAL ACTIVITIES:ADVERTISING AD &1,590   1/31/2024 24376 Irs pay for 2X EMPLOYEE EXPENSES:Monthly Withholding Tax **paid online** -1,280					OFFICE EXPENSES:OFFICE SUPPLIES		-223.36
1/18/2024 24375 Greensprings Media Group Tour digital inv# 2023ci-1803 PROMOTIONAL ACTIVITIES:ADVERTISING AD &1,590 PROMOTIONAL ACTIVITIES:ADVERTISING AD &1,590 PROMOTIONAL ACTIVITIES:ADVERTISING AD &1,280 PROMOTIONAL ACTIVITIES:ADVERTISING AD PROMOTIONAL ACTIVITIES ADVERTISING AD PROMOTIONAL ACTIVITIES ADVERTISING AD PROMOTIONAL ACTIVITIES ADVERTISING ADVERTISING ADVERTISING ADVERTISING ADVERTISING ADVERTISING ADVERTISING ADVERTISING ADVERTIS	1/17/2024	4 24373	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
1/31/2024 24376 Irs pay for 2X EMPLOYEE EXPENSES:Monthly Withholding Tax **paid online** -1,280	1/17/2024	4 24374	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
1/31/2024 24376 Irs pay for 2X EMPLOYEE EXPENSES:Monthly Withholding Tax **paid online** -1,280	1/18/2024	4 24375	Greensprings Media	Group Tour digital inv# 2023ci-1803	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-1,590.00
	1/31/2024	4 24376	Irs	pay for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68
	1/31/2024	4 24377	WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT		-812.34

7/1/2023 through 6/30/2024

9/20/2024
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4 Date	Num	Description	Memo	Category	Tag	Amount
1/31/2024	24378	WV State Tax	1/2024 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
1/31/2024	24379	Wboy TV	pick n sip inv# 4146952-1&2/414690	. PROMOTIONAL ACTIVITIES:ADVERTISING AD &	. lambert's	-1,000.00
1/31/2024	24380	Gray TV (was WDTV)	sip n pick inv # 3223982-2	PROMOTIONAL ACTIVITIES:Partnership	lambert's	-500.00
1/31/2024	24381	John LAW CPA		EMPLOYEE EXPENSES:QUARTERLY TAXES		-165.00
1/31/2024	24382	Gandy Dancer Therate	inv. 013124	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-1,000.00
1/31/2024	24383	Chris Richards	mileage for 1/2024	EMPLOYEE EXPENSES		-146.73
2/2/2024	24384	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
2/2/2024	24385	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
2/2/2024	24386	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,448.21
2/2/2024	24387	Chase Marriott CC Card		PROMOTIONAL ACTIVITIES: PROMOTIONAL Offic	. quicken	-88.91
2/2/2024	24388	American Express		PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	lfed ex	-419.67
				OFFICE EXPENSES:OFFICE SUPPLIES		-164.30
2/2/2024	24389	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-308.65
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-47.33
2/2/2024	24390	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
				PROMOTIONAL ACTIVITIES:Meetings		-47.42
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-537.58
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. software	-2.13
				PROMOTIONAL ACTIVITIES: Shipping & stamps	stamps	-530.30
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. google	-4,022.36
2/2/2024	24391	US Bank		PROMOTIONAL ACTIVITIES:travel show		-1,435.00
				PROMOTIONAL ACTIVITIES:travel show:travel sho	. Stonewall Resort	-2,195.00
			asst.	PROMOTIONAL ACTIVITIES:WEBSITES	godaddy +	-248.82
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. google workspace	-51.36
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-582.57
				PROMOTIONAL ACTIVITIES:phone & internet		-635.95
				PROMOTIONAL ACTIVITIES:Education:Ed travel		-400.00
				OFFICE EXPENSES:OFFICE SUPPLIES		-542.72
				PROMOTIONAL ACTIVITIES: fees for membership		-150.00
2/21/2024	24392	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
2/21/2024	24393	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
2/23/2024	2DEP	Hotel Motel Tax Paymnet		HOTEL MOTEL TAX		22,330.29
				IRS	refund	1,296.95
				Encova	refund	244.00
			kim	Fees and Reuimbursments:Repayment For Cc		139.05
2/23/2024		Exponet Telegram News.	inv#697227	PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-243.00
2/23/2024	24395	Mountain State Waste	inv: 26716	OFFICE EXPENSES:trash		-389.63
2/23/2024		WvaCVB	2024 membership dues	PROMOTIONAL ACTIVITIES: fees for membership		-2,462.00
2/23/2024	24397	Shentel	internet and phone	PROMOTIONAL ACTIVITIES:phone & internet		-312.75
2/23/2024	24398	Nikki Butler Design	inv 021747	PROMOTIONAL ACTIVITIES:design		-1,500.00
2/23/2024		WhAW Radio	inv 124	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-655.00
2/23/2024	24400	** Void** Lc Printing		Sales Tax		0.00
				PROMOTIONAL ACTIVITIES:Partnership		0.00

7/1/2023 through 6/30/2024

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Date	Num	Description	Memo	Category	Tag	Amount
2/23/2024	24401	LC Printing		Sales Tax	sales tax	-12.00
			LC little league basketball	PROMOTIONAL ACTIVITIES:Partnership	Partnership	-200.00
2/23/2024	24402	WOTR Radio	calendar of event inv #0124	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-350.00
2/23/2024	24403	The Rock Shop		PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-287.50
				Sales Tax		-25.06
2/23/2024	24404	US Bank		PROMOTIONAL ACTIVITIES:travel show		-1,795.00
				PROMOTIONAL ACTIVITIES:travel show:TS Travel		-672.20
			asst.	PROMOTIONAL ACTIVITIES:WEBSITES	godaddy +	-526.88
			and more	PROMOTIONAL ACTIVITIES: PROMOTIONAL Offic	google workspace	-276.29
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-2,561.63
				PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	I	-45.75
				OFFICE EXPENSES:OFFICE SUPPLIES		-285.29
2/23/2024	24405	US Bank 4535		PROMOTIONAL ACTIVITIES:Meetings:Meeting trave		-53.49
			dues	PROMOTIONAL ACTIVITIES: fees for membership	WVHTA	-356.00
				OFFICE EXPENSES:OFFICE SUPPLIES		-39.34
2/23/2024	24406	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,448.21
2/28/2024	24407	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
2/28/2024	24408	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
3/13/2024	2DEP	HotEL MOTEL TAX PAY.	1/2024	HOTEL MOTEL TAX		17,189.30
3/13/2024	24409	WvhTA	sponsership	PROMOTIONAL ACTIVITIES:Partnership	Hospitality u	-2,886.59
3/13/2024	24410	Shentel	internet and phone	PROMOTIONAL ACTIVITIES:phone & internet		-318.70
3/13/2024	24411	WhAW Radio	inv 0224	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-655.00
3/13/2024	24412	Advent Media Group	gh & wd in cleveland inv#10245GW	. PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-1,511.00
3/13/2024	24413	WOTR Radio	calendar of event inv #0224	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-350.00
3/13/2024	24414	WV Department Of Tour	.inv#WVDTfa20236008	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI	.co-op ads	-12,387.50
3/13/2024		Road Runner Publishing		PROMOTIONAL ACTIVITIES:ADVERTISING AD &	•	-2,275.00
3/13/2024		Nikki Butler Design	inv 021759	PROMOTIONAL ACTIVITIES:design		-1,500.00
3/13/2024		Void-ohio Magizine				0.00
3/13/2024		GREAT LAKES PUBLIS	. inv#223396	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-1,978.00
3/13/2024		Wva Sportsman Magizine		PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-220.00
3/13/2024		WV State Tax	2/2024 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192.00
3/13/2024		Irs	extra for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,280.68
3/13/2024		WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812.34
3/13/2024		Chris Richards	EFT	EMPLOYEE EXPENSES:REIMBURSEMENT TRAV		-239.86
3/13/2024		Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
3/13/2024		Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
3/13/2024		US Bank 4535		PROMOTIONAL ACTIVITIES:Meetings:Meeting trave		-310.67
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-109.77
				OFFICE EXPENSES:OFFICE SUPPLIES		-72.87
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic		-119.50
3/13/2024	24427	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-250.37
5, 15,2527	,			statement credit		27.70
		American Express		otatomont oroun		-91.16

7/1/2023 through 6/30/2024

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Date	Num	Description	Memo	Category	Tag	Amount
3/13/2024	24429	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.7
			listeng room	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	facebook	-41.6
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	facebook	-858.3
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	software	-2.1
			Choclate Fest	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	facebook	-500.0
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	google	-5,033.4
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-214.4
3/28/2024	24430	APA Media LLC	inv#240105L	PROMOTIONAL ACTIVITIES:ADVERTISING AD &	travel taste +tour	-3,550.0
3/28/2024	24431	Central WV Fishing Intel	1 year of website ads	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	formerly Andy Godwin	-1,600.0
3/28/2024	24432	Chris Richards	march	EMPLOYEE EXPENSES:REIMBURSEMENT TRAV	mileage	-785.9
3/28/2024	24433	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.3
3/28/2024	24434	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.5
3/28/2024	24435	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,448.2
3/28/2024	24436	Chase Marriott CC Card		PROMOTIONAL ACTIVITIES: fees for membership		-99.0
3/28/2024	24437	US Bank		PROMOTIONAL ACTIVITIES:travel show:TS Travel		-31.1
				PROMOTIONAL ACTIVITIES:Education:Ed travel		-1,719.4
			asst.	PROMOTIONAL ACTIVITIES:WEBSITES	godaddy +	-151.1
			and more	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	google workspace	-140.9
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-177.6
				PROMOTIONAL ACTIVITIES: fees for membership		-148.7
				OFFICE EXPENSES:OFFICE SUPPLIES		-256.6
4/15/2024	2DEP	HotEL MOTEL TAX PAY.	2/2024	HOTEL MOTEL TAX		25,796.1
4/15/2024	24438	Irs	extra for 3X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,921.0
4/15/2024	24439	WVCPRB/Retirement	for 3 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-1,218.5
4/15/2024	24440	WV State Tax	3/2024 monthly x3	EMPLOYEE EXPENSES:Monthly Withholding Tax	·	-288.0
4/15/2024	24441	Wva Sportsman Magizine	•	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-220.0
4/15/2024	24442	Nikki Butler Design	inv 021776	PROMOTIONAL ACTIVITIES:design		-1,500.0
4/15/2024		WhAW Radio	inv 0324	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-655.0
4/15/2024		WOTR Radio	calendar of event inv #0324	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-350.0
4/15/2024	24445	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.3
4/15/2024	24446	Chris Richards	Exe. Dir.ETF		ETF	-1,180.5
4/15/2024	24447	US Bank 4535		PROMOTIONAL ACTIVITIES:Education:Ed travel		-54.5
				PROMOTIONAL ACTIVITIES:travel show:TS Travel		-492.7
				PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic		0.0
4/15/2024	24448	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.7
	•		listeng room	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	<u> </u>	-201.9
			ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr		-141.6
			GOOGLE	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic		-2.1
				OFFICE EXPENSES:OFFICE SUPPLIES		-76.0
				PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	google	-3,378.6
				PROMOTIONAL ACTIVITIES:Meetings	googio	-56.6
4/15/2024	24449	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-106.6
4/15/2024	_	American Express	•		fed ex	-45.5

7/1/2023 through 6/30/2024

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_	Date	Num	Description	Memo	Category  DDOMOTIONAL ACTIVITIES travel about S. Travel	Tag	Amount
	4/24/2024	24454	Kim Geer	ETE for powroll	PROMOTIONAL ACTIVITIES:travel show:TS Travel	Heartland ETF	-696 -1,023
				ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	•
	4/24/2024	_	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	EIF	-1,180
	4/30/2024		WV UNEMPLOYMENT	<u>'</u>	EMPLOYEE EXPENSES:QUARTERLY TAXES	LCHS FBLA	-284
	4/30/2024		LCHS		PROMOTIONAL ACTIVITIES: Partnership		-350
	4/30/2024		Guest Quest	SPr24-27	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-6,344 -2,448
	4/30/2024		Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		
	4/30/2024		Chase Marriott CC Card	INTEREST INCOME For for 2002 or	PROMOTIONAL ACTIVITIES:travel show:TS Travel	sts domestic	-609
	5/6/2024	2DEP	InTEREST INCOME	INTEREST INCOME For for 2022 an		FTF	514
	5/8/2024	24458	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023
	5/8/2024	24459	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180
5	5/13/2024	24460	Citibank Credit Card	Pater an area or	PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454
				listeng room	PROMOTIONAL ACTIVITIES: ADVERTISING AD:Pr.		-250
				ENEWS	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr		-76
				GOOGLE, cavna,adobe	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic.		-250
				hootesuite Al ads	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr		-25
					PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	0 0	-5,40
	- /4 4 /000 A	0050	LISTEL MOTEL TAX DAY	jane lew spring	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-40
	5/14/2024		HotEL MOTEL TAX PAY.		HOTEL MOTEL TAX		31,09
	5/14/2024		Irs	extra for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,28
	5/14/2024	_	WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-812
	5/14/2024		WV State Tax	4/2023 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-192
	5/14/2024		WV Department Of Tour.		PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	co-op ads	-7,11
	5/14/2024		John LAW CPA	1st quater 2024	EMPLOYEE EXPENSES:QUARTERLY TAXES		-14
	5/14/2024		Wva Sportsman Magizine	•	PROMOTIONAL ACTIVITIES ADVERTISING AD &		-50
	5/14/2024		WOTR Radio	calendar of event inv #0424	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-35
	5/14/2024		WhAW Radio	inv 0424	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-65
	5/14/2024		Nikki Butler Design	inv 021793	PROMOTIONAL ACTIVITIES:design		-1,50
	5/14/2024	-	US Bank 4535		PROMOTIONAL ACTIVITIES:Meetings		-94
5	5/14/2024	24471	American Express		PROMOTIONAL ACTIVITIES: Shipping & stamps	fed ex	-14
					PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic.	. Adobe	-27
					PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-10
					OFFICE EXPENSES:OFFICE SUPPLIES		-14
					PROMOTIONAL ACTIVITIES:fees for membership		-9
_	= /4 4/CCC :	04470	110 D1		statement credit	0.70	2
5	5/14/2024	244/2	US Bank		PROMOTIONAL ACTIVITIES: fees for membership	STS	-62
				esto	PROMOTIONAL ACTIVITIES:Education	wv gov conf	-2,07
				asst.	PROMOTIONAL ACTIVITIES:WEBSITES	godaddy +	-51
				and more	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic.		-19
				commisson givaways etc	PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-2,16
					PROMOTIONAL ACTIVITIES:phone & internet	frontier	-15
					OFFICE EXPENSES:OFFICE SUPPLIES		-208
					OFFICE EXPENSES:trash		-713

7/1/2023 through 6/30/2024

Date	Э	Num	Description	Memo	Category	Tag	Amount
					statement credit		145.54
5/14/2	024	24473	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-164.26
					PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-53.74
5/22/2	024	24474	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,064.98
5/22/2	024	24475	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,235.37
6/3/20	24	24476	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,448.21
6/6/20	24	24477	Irs	for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,337.82
6/6/20	24	24478	WVCPRB/Retirement	for 2 pays	EMPLOYEE EXPENSES:RETIREMENT	**paid online**	-834.54
6/6/20	24	24479	WV State Tax	5/2024 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-208.00
6/6/20	24	24480	Exponet Telegram News		PROMOTIONAL ACTIVITIES:ADVERTISING AD	C of E	-972.00
				spring	PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	jane lew spring arts &	-199.00
					PROMOTIONAL ACTIVITIES:ADVERTISING AD	ecom update	-225.00
6/6/20	24	24481	**VOID** IRS	repayment for december 2022 refund.	EMPLOYEE EXPENSES:Monthly Withholding Tax		0.00
6/6/20	24	24482	IRS	repayment for december 2022 refund.	EMPLOYEE EXPENSES:Monthly Withholding Tax		-1,781.56
6/6/20	24	24483	Wva Sportsman Magizine	#316	PROMOTIONAL ACTIVITIES:ADVERTISING AD &		-220.00
6/6/20	24	24484	WV Department Of Tour	•	. PROMOTIONAL ACTIVITIES:PROMOTIONAL ACTI.	co-op ads	-12,175.00
6/6/20	24	24485	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,064.98
6/6/20	24	24486	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,235.37
6/6/20	24	24487	AmERICAN Express 41		OFFICE EXPENSES:OFFICE SUPPLIES		-437.68
					PROMOTIONAL ACTIVITIES: ADVERTISING ITEMS		-93.95
6/6/20	24	24488	American Express		PROMOTIONAL ACTIVITIES: Shipping & stamps	fed ex	-17.68
					PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. Adobe	-256.67
					PROMOTIONAL ACTIVITIES: ADVERTISING ITEMS		-52.96
					OFFICE EXPENSES:OFFICE SUPPLIES		-191.05
6/6/20	24	24489	US Bank		PROMOTIONAL ACTIVITIES:ADVERTISING AD		-100.00
					PROMOTIONAL ACTIVITIES: ADVERTISING ITEMS		-8,893.66
					PROMOTIONAL ACTIVITIES:phone & internet	frontier	-156.07
				and more	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. google workspace	-144.79
				leadership lewis	PROMOTIONAL ACTIVITIES:Partnership		-340.00
					PROMOTIONAL ACTIVITIES:Meetings		-128.36
					PROMOTIONAL ACTIVITIES:travel show		-1,745.00
					PROMOTIONAL ACTIVITIES:Meetings:Meeting trave	el .	-182.67
					OFFICE EXPENSES:trash		-130.00
					OFFICE EXPENSES:OFFICE SUPPLIES		-697.32
6/6/20	24	24490	Citibank Credit Card		PROMOTIONAL ACTIVITIES:e-newsletter	**paid online**:enews	-454.74
				enews	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-228.72
				jane lew spring	PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. facebook	-95.67
				GOOGLE, cavna,adobe	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. software	-122.12
					PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-725.46
					PROMOTIONAL ACTIVITIES:ADVERTISING AD:Pr	. google	-4,898.47
					PROMOTIONAL ACTIVITIES: fees for membership	-	-99.00
6/24/2	024	2EFT	InTEREST INCOME	INTEREST INCOME For May and Ju	. Interest Income		52.20
6/25/2	024	2DEP	Hotel Motel Tax Paymnet	April 2024	HOTEL MOTEL TAX		37,287.09

7/1/2023 through 6/30/2024

24 _				_	_	_
Date	Num	Description	Memo	Category	Tag	Amount
			ended service	Shentel	refund	87.34
6/25/2024	24491	Kim Geer	ETF for payroll from 9/27/2023 never.	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,023.31
6/25/2024	24492	Chris Richards	ETF from 9/27/2023 never logged in .	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,180.59
6/27/2024	24493	WOTR Radio	calendar of event inv #5-31-24	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C		-350.00
6/27/2024	24494	Nikki Butler Design	inv 021797	PROMOTIONAL ACTIVITIES:design		-1,500.00
6/27/2024	24495	WhAW Radio	inv 5-31-24	PROMOTIONAL ACTIVITIES:ADVERTISING AD:C	C of E	-655.00
6/27/2024	24496	WV State Tax	6/2024 monthly	EMPLOYEE EXPENSES:Monthly Withholding Tax		-224.00
6/27/2024	24497	Kim Geer	ETF for payroll	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,064.98
6/27/2024	24498	Chris Richards	Exe. Dir.ETF	EMPLOYEE EXPENSES:Salary Expense	ETF	-1,235.37
6/27/2024	24499	Chris Richards	EFT: april to june	EMPLOYEE EXPENSES:REIMBURSEMENT TRAV	mileage	-295.47
6/27/2024	24500	Irs	for 2X	EMPLOYEE EXPENSES:Monthly Withholding Tax	**paid online**	-1,394.96
6/27/2024	24501	WVCPRB/Retirement		EMPLOYEE EXPENSES:Health insurance		-856.76
6/27/2024	24502	Highmark Insurance		EMPLOYEE EXPENSES:Health insurance		-2,448.2
6/27/2024	24503	US Bank		PROMOTIONAL ACTIVITIES:ADVERTISING AD		-535.60
				PROMOTIONAL ACTIVITIES:ADVERTISING ITEMS		-225.5
				PROMOTIONAL ACTIVITIES:phone & internet	frontier	-156.07
			and more	PROMOTIONAL ACTIVITIES:PROMOTIONAL Offic	. google workspace	-61.3
				PROMOTIONAL ACTIVITIES:WEBSITES	godaddy	-200.96
				PROMOTIONAL ACTIVITIES:Meetings		-203.74
				OFFICE EXPENSES:OFFICE SUPPLIES		-109.02
6/27/2024	2DEP	HotEL MOTEL TAX PAY	Y7/2023 missed in program from 9/29/.	HOTEL MOTEL TAX		68,160.04
7/1/2023 -	6/30/2024					-42,284.3
BALANCE 6	/30/2024					302,643.87
					TOTAL INFLOWS	495,370.53
					TOTAL OUTFLOWS	-537,654.88

NET TOTAL

-42,284.35

Uncategorized         0.00           EMPLOYEE EXPENSES         122,513.06           Health insurance         29,099.38           Monthly Withholding Tax         21,145.82           QUARTERLY TAXES         869.87           Other EMPLOYEE EXPENSES:QUART         869.87           REIMBURSEMENT TRAVEL         3,381.23           RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         146.73           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         111,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital Pathershil         1,000.00           Other PROMOTION	Category	7/1/2023- 6/30/2024
EMPLOYEE EXPENSES         122,513.06           Health insurance         29,099.38           Monthly Withholding Tax         21,145.82           QUARTERLY TAXES         869.87           Other EMPLOYEE EXPENSES:QUART         869.87           REIMBURSEMENT TRAVEL         3,381.23           RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE STENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00	Uncategorized	0.00
Health insurance         29,099.38           Monthly Withholding Tax         21,145.82           QUARTERLY TAXES         869.87           Other EMPLOYEE EXPENSES:QUART         869.87           REIMBURSEMENT TRAVEL         3,381.23           RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         145.73           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401.475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69	-	
Monthly Withholding Tax         21,145.82           QUARTERLY TAXES         869.87           Other EMPLOYEE EXPENSES:QUART         869.87           REIMBURSEMENT TRAVEL         3,381.23           RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           design         18,000.00 <td></td> <td>-</td>		-
QUARTERLY TAXES         869.87           Other EMPLOYEE EXPENSES:QUART         869.87           REIMBURSEMENT TRAVEL         3,381.23           RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design		•
REIMBURSEMENT TRAVEL         3,381.23           RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401.475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-	,	•
RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,775.33           Givil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28	Other EMPLOYEE EXPENSES:QUART	869.87
RETIREMENT         9,770.28           Salary Expense         57,590.75           WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         9600.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         111,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Educatio	REIMBURSEMENT TRAVEL	3,381.23
WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVIT	RETIREMENT	•
WORKERS COMP         509.00           Other EMPLOYEE EXPENSES         146.73           OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVIT	Salary Expense	
OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITI	•	•
OFFICE EXPENSES         13,580.92           Annual Dinner         1,100.00           Insurance         527.89           OFFICE STORAGE         44.14           OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITI	Other EMPLOYEE EXPENSES	146.73
Insurance		13,580.92
Insurance	Annual Dinner	1,100.00
OFFICE SUPPLIES         6,842.58           Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           phone & internet         3,154.37           prom	Insurance	•
Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photograph	OFFICE STORAGE	44.14
Tax Preparation         960.00           trash         3,853.82           Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography	OFFICE SUPPLIES	6,842.58
Other OFFICE EXPENSES         252.49           PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership	Tax Preparation	•
PROMOTIONAL ACTIVITIES         401,475.84           ADVERTISING AD         72,783.73           Commercials         11,160.00           Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo vi	·	3,853.82
ADVERTISING AD Commercials Commercials Promotional Internet Ads Other PROMOTIONAL ACTIVITIES:ADV ADVERTISING AD & Ditigital ADVERTISING AD & Ditigital ADVERTISING AD & Ditigital ADVERTISING AD & Ditigital Partnershil 1,000.00 Other PROMOTIONAL ACTIVITIES:ADV ADVERTISING ITEMS Printed 3,772.28 Other PROMOTIONAL ACTIVITIES:ADV Other PROMOTIONAL ACTIVITIES:ADV Other PROMOTIONAL ACTIVITIES:ADV Civil War Trail Sign design 18,000.00 e-newsletter 5,393.28 Education 4,196.56 Ed travel 7,515.88 Other PROMOTIONAL ACTIVITIES:Edu 6,680.68 fees for membership 4,703.03 Meetings 3,675.33 Meeting travel Other PROMOTIONAL ACTIVITIES:Mee Partnership Other PROMOTIONAL ACTIVITIES:Part 11,019.34 Other PROMOTIONAL ACTIVITIES:Part 11,019.34 Phone & internet 3,154.37 promo video & photography 350.00 PROMOTIONAL ACTIVITIES partnership Other PROMOTIONAL ACTIVITIES:PRO 13,356.65 PROMOTIONAL ACTIVITIES With WV Tou 155,241.60 State co-op ads Other PROMOTIONAL ACTIVITIES:PRO State co-op ads Other PROMOTIONAL ACTIVITIES:PRO State co-op ads Other PROMOTIONAL ACTIVITIES PRO State co-op ads Other PROMOTIONAL ACTIVITIES With WV Tou State co-op ads Other PROMOTIONAL ACTIVITIES With WV Tou 155,241.60 PROMOTIONAL Office 2,844.23 Shipping & stamps SPONSORSHIP 75.00 TRAVEL travel show travel show partnership 2,195.00	Other OFFICE EXPENSES	252.49
ADVERTISING AD Commercials Commercials Promotional Internet Ads Other PROMOTIONAL ACTIVITIES:ADV ADVERTISING AD & Ditigital ADVERTISING AD & Ditigital ADVERTISING AD & Ditigital ADVERTISING ITEMS Other PROMOTIONAL ACTIVITIES:ADV  ADVERTISING ITEMS Printed Other PROMOTIONAL ACTIVITIES:ADV Other PROMOTIONAL ACTIVITIES:Edu Other PROMOTIONAL ACTIVITIES:Edu Other PROMOTIONAL ACTIVITIES:Mee Other PROMOTIONAL ACTIVITIES:Mee Partnership Other PROMOTIONAL ACTIVITIES:Part 11,019.34 Other PROMOTIONAL ACTIVITIES:Part 11,019.34 Phone & internet Other PROMOTIONAL ACTIVITIES:Part 11,019.34 Other PROMOTIONAL ACTIVITIES:Part 13,356.65 PROMOTIONAL ACTIVITIES partnership Other PROMOTIONAL ACTIVITIES:PRO PROMOTIONAL ACTIVITIES PRO 13,356.65 PROMOTIONAL ACTIVITIES With WV Tou 155,241.60 State co-op ads Other PROMOTIONAL ACTIVITIES:PRO State co-op ads Other PROMOTIONAL ACTIVITIES PRO State co-op ads Other PROMOTIONAL ACTIV	PROMOTIONAL ACTIVITIES	401,475.84
Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.6	ADVERTISING AD	·
Promotional Internet Ads         54,493.13           Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.6	Commercials	•
Other PROMOTIONAL ACTIVITIES:ADV         7,130.60           ADVERTISING AD & Ditigital         52,620.50           ADVERTISING AD & Ditigital Partnershil         1,000.00           Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59	Promotional Internet Ads	
ADVERTISING AD & Ditigital ADVERTISING AD & Ditigital Partnershil 1,000.00 Other PROMOTIONAL ACTIVITIES:ADV 51,620.50 ADVERTISING ITEMS 25,507.97 printed 3,772.28 Other PROMOTIONAL ACTIVITIES:ADV 21,735.69 Civil War Trail Sign design 18,000.00 e-newsletter 5,393.28 Education Ed travel 7,515.88 Other PROMOTIONAL ACTIVITIES:Edu 6,680.68 fees for membership 4,703.03 Meetings 3,675.33 Meetings 3,675.33 Meeting travel Other PROMOTIONAL ACTIVITIES:Mee Partnership 11,019.34 Other PROMOTIONAL ACTIVITIES:Part 11,019.34 phone & internet 3,154.37 promo video & photography 350.00 PROMOTIONAL ACTIVITIES partnership 13,356.65 Other PROMOTIONAL ACTIVITIES:PRO 13,356.65 PROMOTIONAL ACTIVITIES with WV Tou 155,241.60 State co-op ads 119,125.59 Other PROMOTIONAL ACTIVITIES:PRO 36,116.01 PROMOTIONAL Office 2,844.23 Shipping & stamps Software 2,844.23 Shipping & stamps SPONSORSHIP 75.00 TRAVEL travel show partnership 2,195.00	Other PROMOTIONAL ACTIVITIES:ADV	·
ADVERTISING AD & Ditigital Partnershil Other PROMOTIONAL ACTIVITIES:ADV 51,620.50 ADVERTISING ITEMS 25,507.97 printed 3,772.28 Other PROMOTIONAL ACTIVITIES:ADV 21,735.69 Civil War Trail Sign design 18,000.00 e-newsletter 5,393.28 Education 44,196.56 Ed travel 7,515.88 Other PROMOTIONAL ACTIVITIES:Edu 6,680.68 fees for membership 4,703.03 Meetings 3,675.33 Meeting travel Other PROMOTIONAL ACTIVITIES:Mee Partnership 11,019.34 Other PROMOTIONAL ACTIVITIES:Part 11,019.34 Other PROMOTIONAL ACTIVITIES:Part 11,019.34 phone & internet 3,154.37 promo video & photography 350.00 PROMOTIONAL ACTIVITIES partnership Other PROMOTIONAL ACTIVITIES:PRO 13,356.65 Other PROMOTIONAL ACTIVITIES PRO 13,356.65 PROMOTIONAL ACTIVITIES With WV Tou 155,241.60 State co-op ads 119,125.59 Other PROMOTIONAL ACTIVITIES:PRO 2,844.23 Shipping & stamps Software 2,844.23 Shipping & stamps SPONSORSHIP 75.00 TRAVEL travel show travel show partnership 2,195.00	ADVERTISING AD & Ditigital	•
Other PROMOTIONAL ACTIVITIES:ADV         51,620.50           ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Shipping & stamps         935.88	<u> </u>	
ADVERTISING ITEMS         25,507.97           printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL <td< td=""><td></td><td></td></td<>		
printed         3,772.28           Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL	ADVERTISING ITEMS	•
Other PROMOTIONAL ACTIVITIES:ADV         21,735.69           Civil War Trail Sign         200.00           design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         <	printed	
design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.0	Other PROMOTIONAL ACTIVITIES:ADV	21,735.69
design         18,000.00           e-newsletter         5,393.28           Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.0	Civil War Trail Sign	200.00
Education         14,196.56           Ed travel         7,515.88           Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	_	18,000.00
Ed travel       7,515.88         Other PROMOTIONAL ACTIVITIES:Edu       6,680.68         fees for membership       4,703.03         Meetings       3,675.33         Meeting travel       2,752.30         Other PROMOTIONAL ACTIVITIES:Mee       923.03         Partnership       11,019.34         Other PROMOTIONAL ACTIVITIES:Part       11,019.34         phone & internet       3,154.37         promo video & photography       350.00         PROMOTIONAL ACTIVITIES partnership       13,356.65         Other PROMOTIONAL ACTIVITIES:PRO       13,356.65         PROMOTIONAL ACTIVITIES With WV Tou       155,241.60         State co-op ads       119,125.59         Other PROMOTIONAL ACTIVITIES:PRO       36,116.01         PROMOTIONAL Office       2,844.23         Software       2,844.23         Shipping & stamps       935.88         SPONSORSHIP       75.00         TRAVEL       652.31         travel show       12,065.33         travel show partnership       2,195.00	e-newsletter	5,393.28
Other PROMOTIONAL ACTIVITIES:Edu         6,680.68           fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Education	14,196.56
fees for membership         4,703.03           Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Ed travel	7,515.88
Meetings         3,675.33           Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Other PROMOTIONAL ACTIVITIES:Edu	6,680.68
Meeting travel         2,752.30           Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	fees for membership	4,703.03
Other PROMOTIONAL ACTIVITIES:Mee         923.03           Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Meetings	3,675.33
Partnership         11,019.34           Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Meeting travel	2,752.30
Other PROMOTIONAL ACTIVITIES:Part         11,019.34           phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Other PROMOTIONAL ACTIVITIES:Mee	923.03
phone & internet         3,154.37           promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Partnership	11,019.34
promo video & photography         350.00           PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Other PROMOTIONAL ACTIVITIES:Part	11,019.34
PROMOTIONAL ACTIVITIES partnership         13,356.65           Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	phone & internet	3,154.37
Other PROMOTIONAL ACTIVITIES:PRO         13,356.65           PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	promo video & photography	350.00
PROMOTIONAL ACTIVITIES With WV Tou         155,241.60           State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	PROMOTIONAL ACTIVITIES partnership	13,356.65
State co-op ads         119,125.59           Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Other PROMOTIONAL ACTIVITIES:PRO	13,356.65
Other PROMOTIONAL ACTIVITIES:PRO         36,116.01           PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	PROMOTIONAL ACTIVITIES With WV Tou	155,241.60
PROMOTIONAL Office         2,844.23           Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	State co-op ads	119,125.59
Software         2,844.23           Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Other PROMOTIONAL ACTIVITIES:PRO	36,116.01
Shipping & stamps         935.88           SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	PROMOTIONAL Office	2,844.23
SPONSORSHIP         75.00           TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Software	2,844.23
TRAVEL         652.31           travel show         12,065.33           travel show partnership         2,195.00	Shipping & stamps	935.88
travel show 12,065.33 travel show partnership 2,195.00	SPONSORSHIP	75.00
travel show partnership 2,195.00	TRAVEL	652.31
<u>'</u>	travel show	12,065.33
TS Travel 3,030.33	travel show partnership	2,195.00
	TS Travel	3,030.33

# Spending by Category year end 23-24 - 2024

7/1/2023 through 6/30/2024

7/24/2024

	7/1/2023-
Category	6/30/2024
Other PROMOTIONAL ACTIVITIES:trav	6,840.00
WEBSITES	4,700.73
Sales Tax	85.06
OVERALL TOTAL	537 654 88

Category	7/1/2021- 9/20/2024
INCOME	
Encova	244.00
Fees and Reuimbursments	420.05
Repayment For Cc TOTAL Fees and Reuimbursments	139.05 139.05
HOTEL MOTEL TAX	489,957.27
Interest Income	566.54
IRS	1,296.95
Shentel	87.34
statement credit	579.38
Stonewall Resort	2,500.00
voided check	0.00
TOTAL INCOME	495,370.53
EXPENSES	
Uncategorized	0.00
EMPLOYEE EXPENSES	146.73
Health insurance	29,099.38
Monthly Withholding Tax	21,145.82
QUARTERLY TAXES	869.87
REIMBURSEMENT TRAVEL	3,381.23
RETIREMENT	9,770.28
Salary Expense	57,590.75
WORKERS COMP	509.00
TOTAL EMPLOYEE EXPENSES	122,513.06
OFFICE EXPENSES	252.49
Annual Dinner	1,100.00
Insurance	527.89
OFFICE STORAGE	44.14
OFFICE SUPPLIES	6,842.58
Tax Preparation	960.00
trash	3,853.82
TOTAL OFFICE EXPENSES	13,580.92
PROMOTIONAL ACTIVITIES	
ADVERTISING AD	7,130.60
Commercials	11,160.00
Promotional Internet Ads	54,493.13
TOTAL ADVERTISING AD	72,783.73
ADVERTISING AD & Ditigital	51,620.50
ADVERTISING AD & Ditigital Par	1,000.00
TOTAL ADVERTISING AD & Diti	52,620.50
ADVERTISING ITEMS	21,735.69
printed	3,772.28
TOTAL ADVERTISING ITEMS	25,507.97
Civil War Trail Sign	200.00
design	18,000.00
e-newsletter	5,393.28
Education	6,680.68
Ed travel	7,515.88
TOTAL Education	14,196.56
fees for membership	4,703.03
Meetings	923.03
Meeting travel	2,752.30
TOTAL Meetings	3,675.33
Partnership	11,019.34
phone & internet	3,154.37
promo video & photography	350.00

#### Page 2

# Banking Summary year end 2023-2024

7/1/2021 through 9/20/2024

9/20/2024

	7/4/0004
Category	7/1/2021- 9/20/2024
PROMOTIONAL ACTIVITIES partn	13,356.65
PROMOTIONAL ACTIVITIES With	36,116.01
State co-op ads	119,125.59
TOTAL PROMOTIONAL ACTIVIT	155,241.60
PROMOTIONAL Office	
Software	2,844.23
TOTAL PROMOTIONAL Office	2,844.23
Shipping & stamps	935.88
SPONSORSHIP	75.00
TRAVEL	652.31
travel show	6,840.00
travel show partnership	2,195.00
TS Travel	3,030.33
TOTAL travel show	12,065.33
WEBSITES	4,700.73
TOTAL PROMOTIONAL ACTIVITIES	401,475.84
Sales Tax	85.06
TOTAL EXPENSES	537,654.88
OVERALL TOTAL	-42,284.35



# A Word from our Executive Director

The team at the Lewis County Convention & Visitors Bureau firmly believes that we have a responsibility to our community to be not only good stewards of the hotel/motel tax dollars used to promote and increase tourism and economic impact in our county, but to also be the best ambassadors for our region—showing visitors how very unique our little corner of "almost heaven" truly is.

We use the bulk of our funding to advertise outside of a 50-mile radius of the county, which is where the majority of our tourists come from. We also support our residents through a partnership program that assists with the promotion of local events. Without a doubt, these events enhance our local quality of life and attract tourists into our community—directly impacting the success of our local businesses and attractions.





With the continued efforts of the LCCVB and you, the residents, we can continue to increase tourism to our area, support our local businesses and make our slice of "almost heaven" the best in West Virginia!

Thank you! Chrissy Richards Executive Director. Lewis County CVB

2

We are grateful for all the tremendous work that the members of the West Virginia Association of Convention and Visitors Bureaus do each year, from serving as local and regional ambassadors for our industry to partnering closely with the Department of Tourism team on advertising campaigns that drive visitation to all corners of the state. We depend on their members to welcome visitors and connect them with the world-class tourism experiences that West Virginia has to offer. We look forward to another year of partnership

- Chelsea A. Ruby Secretary of Tourism



# **Tourism Saves Every Household** in taxes



## **Tourism advertising in West Virginia** has proven to be a strong investment.

For every dollar spent on tourism advertising, the state yields \$8 in state and local tax revenue and \$106 in direct traveler spending. Without this tourism-generated revenue, each household in West Virginia would have to pay an additional \$700 a year in state and local taxes. Source: Longwoods International, 2016.

COUNTY	DIRECT SPENDING	EARNINGS	JOBS	LOCAL GOVT REVENUE	STATE GOVT REVENUE
Lewis County Travel	\$107.22 millio (up 18.22%)		1,255 (29.5% of the county jobs)	800 thousand	11,138 thousand
OVERNIGHT VISITO	R VOLUME	NIGHTS/PERSON	NIGHTS/PARTY	TRIPS/PERSON	TRIPS/PARTY
Lewis County		408,070	195,870	191,880	92,850

Tourism Economics 2022 Economic Impact of Tourism on WV 2024 tourism day highlights

# **Lewis County CVB by the numbers:**

**Facebook** 11,799 1,343 **Twitter** 987 **Instagram Newsletter Subscribers** 50,200 **Travel Guides & Rack Cards Produced 33,000** 347 with 649/monthly views **Pinterest** 

#### **Continuing Programs**

Calendar of Events WV Governor's Conference \$26.369 on Tourism Program Partnership Program \$25,451 STS Connections Miles Media Webinars Special Local Advertising \$19,973 STS Webinars Other Asst. Webinars

#### **Continuing Education**

WVHTA Hospitality University WVU Extension Tourism Series DIY Tourism Conference

# Lewis County CVB Director, Chrissy Richards is also on the following Boards of Directors:

WV State Recreational Trail Advisory Board WVACVB Past President WVHTA Mountain Lakes Regional Representative Southeast Tourism Society Board of Directors / State Legislative Chair Lewis County EDA

#### **Website Statistics**

Users 403,531 Sessions 371.346 **Engaged Sessions** 278,768 Total Page Views 465,247 Total Events 1,559,898 Top 5 States PA, VA, OH, FL, WV Top 5 Pages Viewed

Home Page, Labor-Day, Lodging, Outdoor-Rec, Special-Events

### **Office Statistics**

Digital and Social Ads - leads -8,021,572 Spent \$54,139 Total Ads 60 .006 ROI 9.628 Website Downloads Mailed leads 13,869 Calls/Visits 2,388 **Enewsletters and Master Copies** 576,428 Total Subscribers 50,200 Goody Bags Program 350 bags with 5,790 items inside Bulk Orders 61 orders with 28,765 items inside Returned mail **Total contacts** 8,658,836



3

members

**Creating a positive** economic impact

\$12 Dedicated to marketing million+ West Virginia **Dedicated to** 

32,922

**Lodging rooms represented by CVBs** 

\$5.3 billion in visitor spending in the state

of West Virginia.\*

\*Resource: Tourism Economics, 2024

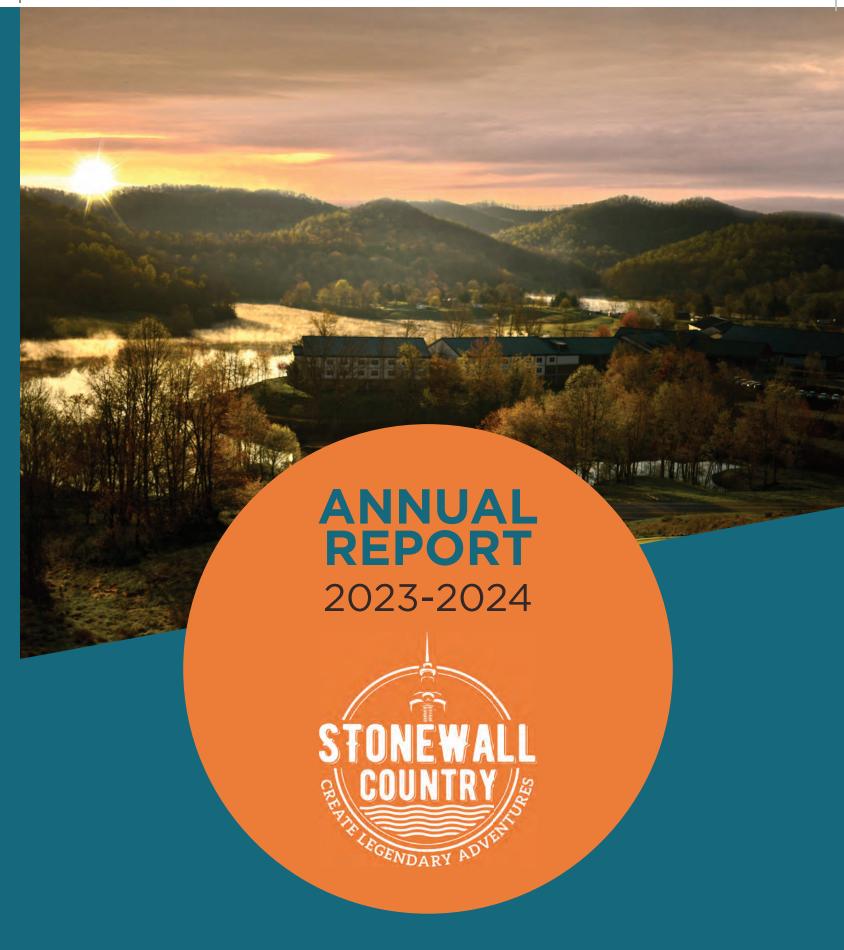


Scan the QR code above for most up-to-date travel research from West Virginia Department of Tourism.

#### **WVACVB POSITION STATEMENT**

WEST LINGWIA

Local and regional Convention and Visitors Bureaus are essential parts of the overall effort to promote and encourage travel to West Virginia. It is Convention and Visitors Bureaus that truly know the attractions, activities and events in their areas of our state, and can do the best job of advertising and marketing those local and regional assets. However, the creation of additional CVBs in areas that are already served by an established organization may have the effect of diluting the limited resources available, creating a duplication of overhead, administrative and personnel costs, with the result being that fewer actual dollars are spent on the primary mission of advertising and marketing. It is the position of the West Virginia Association of Convention and Visitors Bureaus that all CVB's follow West Virginia Code Chapter 7, Article 18 regarding Hotel Occupancy Tax and as a general principle, having the fewest practicable number of CVB's per county leads to a more efficient and effective use of financial resources.



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