Independent Auditors' Report and Financial Statements

September 30, 2020

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Independent Auditors' Report

To the Board of Directors
Raleigh County Commission on Aging, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Raleigh County Commission on Aging, Inc. (a nonprofit organization). which comprise the statement of financial position as of September 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

8 Capitol Street, Suite 600 Charleston, WV 25301-2839



To the Board of Directors Raleigh County Commission on Aging, Inc. Page two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Raleigh County Commission on Aging, Inc. as of September 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Raleigh County Commission on Aging, Inc.'s 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 10, 2020. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of revenue and support on page 15 and the schedule of expenditures of state awards on page 16, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated August 16, 2021, on our consideration of Raleigh County Commission on Aging, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Raleigh County Commission on Aging, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Raleigh County Commission on Aging, Inc.'s internal control over financial reporting and compliance.

Charleston, WV

Herran & Comany

August 16, 2021

Statement of Financial Position

September 30, 2020, with Comparative Totals as of September 30, 2019

| Assets | 2020 | 2019 |
|--|--------------------|-------------|
| Current Assets | | |
| | \$2.205.921 | ¢1 701 010 |
| Cash and cash equivalents | \$3,395,821 | \$1,781,018 |
| Accounts receivable, net Grants receivable | 824,143 | 796,539 |
| | 140,914 | 65,648 |
| Prepaid expenses and deposits | 45,043 | 63,823 |
| Total Current Assets | 4,405,921 | 2,707,028 |
| Noncurrent Assets | | |
| Land | 229,315 | 229,315 |
| Buildings | 4,422,050 | 4,432,096 |
| Furniture, fixtures, and equipment | 238,203 | 286,536 |
| Vehicles | 400,992 | 353,339 |
| | 5,290,560 | 5,301,286 |
| Less accumulated depreciation | 2,054,772 | 1,922,083 |
| Total Noncurrent Assets | 3,235,788 | 3,379,203 |
| Total Assets | <u>\$7,641,709</u> | \$6,086,231 |
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Accounts payable | \$ 16,333 | \$ 19,131 |
| Paycheck Protection Program | 917,500 | -0- |
| Accrued wages payable | 203,124 | 175,905 |
| Accrued annual leave | 30,934 | 22,304 |
| Payroll taxes and withholdings | 7,676 | 7,976 |
| Total Current Liabilities | 1,175,567 | 225,316 |
| Net Assets | | |
| Without donor restrictions | 6,466,142 | 5,860,915 |
| Total Net Assets | 6,466,142 | 5,860,915 |
| Total Liabilities and Net Assets | \$7,641,709 | \$6,086,231 |

Statement of Activities

For the Year Ended September 30, 2020, with Comparative Totals as of September 30, 2019

| | 2020 | | | | |
|--|------------------|-----------------------|-------------|--------------------|--|
| | Without Donor | | | 2019 | |
| B 0: 1041 6 | _Restrictions_ | Restrictions | _Total_ | Total | |
| Revenues, Gains and Other Support | | | | | |
| Grants Appalachian Area Agency on Aging | \$ -0- | \$ 515,127 | \$ 515,127 | \$ 355,305 | |
| Bureau of Senior Services | -0- | \$ 515,127 690,946 | 690,946 | , | |
| Other | -0- | 37,237 | 37,237 | 772,852 | |
| Medicaid waiver | 2,401,881 | 37,237 -0- | | 30,185 | |
| Personal care and case management | 2,134,906 | -0- -0- | 2,401,881 | 1,961,523 | |
| Nutrition contract - AAA | 2,134,900 -0- | 507,401 | 2,134,906 | 1,873,095 | |
| United Way of Southern WV | 15,260 | 307,401 -0- | 507,401 | 439,612 | |
| Program and private pay services | 220,391 | -0- | 15,260 | 20,833 | |
| Contributions | 66,818 | -0- -0- | 220,391 | 223,535 | |
| Interest income | | -0- -0- | 66,818 | 5,138 | |
| Rental income | 6,579 6,501 | -0- -0- | 6,579 | 10,146 | |
| Other miscellaneous | 6,501 | -0- -0- | 6,501 | 15,478 | |
| Net assets released from restrictions | 9,968 | -0- | 9,968 | 20,061 | |
| | 1 750 711 | 71 750 711) | 0 | 0 | |
| Satisfaction of grant activities | 1,750,711 | (1,750,711) | | | |
| Total Revenues, Gains, and Other Support | 6,613,015 | -0- | 6,613,015 | 5,727,763 | |
| Expenses and Losses | | | | | |
| Program Services: | | | | | |
| Title III-B | 157,324 | -0- | 157,324 | 162,542 | |
| Title III-D | 35,117 | -0- | 35,117 | 33,716 | |
| Title III-E | 119,842 | -0- | 119,842 | 114,766 | |
| Title III-C - congregate | 315,123 | -0- | 315,123 | 305,091 | |
| Title III-C - home delivered | 411,701 | -0- | 411,701 | 389,970 | |
| LIFE | 83,394 | -0- | 83,394 | 84,753 | |
| Waiver | 2,185,471 | -0- | 2,185,471 | 1,620,740 | |
| Personal Care | 1,450,647 | -0- | 1,450,647 | 1,221,739 | |
| Transportation | 50,807 | -0- | 50,807 | 52,145 | |
| Fair | 125,595 | -0- | 125,595 | 119,475 | |
| Lighthouse | 601,888 | -0- | 601,888 | 622,487 | |
| Living Well Elder Care | 29,342 | -0- | 29,342 | 33,177 | |
| Case Management | 109,771 | -0- | 109,771 | 109,525 | |
| Management and general | 331,766 | -0- | 331,766 | 340,957 | |
| Total Expenses and Losses | 6,007,788 | -0- | 6,007,788 | 5,211,083 | |
| Change in Net Assets | 605,227 | -0- | 605,227 | 516,680 | |
| Net Assets, Beginning of Year | 5,860,915 | | 5,860,915 | 5,344,235 | |
| Net Assets, End of Year | \$6,466,142 | \$ -0- | \$6,466,142 | <u>\$5,860,915</u> | |

Statement of Functional Expenses

For the Year Ended September 30, 2020, with Comparative Totals as of September 30, 2019

| | | | | Title I | IIC |
|-------------------------------|------------|------------|------------|------------|------------------|
| | | | | | Home |
| | Title IIIB | Title IIID | Title IIIE | Congregate | Delivered |
| Expenses: | | | | | 2 |
| Salaries and wages | \$ 67,963 | \$20,111 | \$ 93,656 | \$ 97,901 | \$139,683 |
| Taxes and benefits | 11,812 | 2,532 | 11,552 | 13,572 | 28,840 |
| Mileage | -0- | -0- | -0- | -0- | -0- |
| Travel & training | 2,949 | 174 | 861 | 1,715 | 2,124 |
| Raw food | (51) | 2 | -0- | 106,678 | 189,068 |
| Medical supplies | -0- | -0- | 69 | -0- | -0- |
| Disposables | -0- | -0- | -0- | 10,044 | 13,978 |
| Gas and oil | 7,721 | -0- | -0- | 1,127 | 3,386 |
| Repairs & maintenance (vans) | 13,660 | -0- | 590 | 1,146 | 5,679 |
| Insurance | -0- | -0- | 15 | -0- | - 0- |
| Maintenance contract | 2,433 | 110 | 602 | 2,604 | 2,087 |
| Office supplies | 7,315 | 655 | 1,473 | 7,457 | 3,847 |
| Postage expenses | 2,306 | 101 | 550 | 2,382 | 1,870 |
| Equipment rental and repair | 2,695 | 919 | 625 | 4,352 | 928 |
| Equipment | 136 | 115 | 612 | 4,804 | 2,150 |
| Building repair & maintenance | 9,449 | 3,575 | 2,129 | 8,213 | 3,364 |
| Telephone and utilities | 14,977 | 5,142 | 2,996 | 30,771 | 4,526 |
| Parking rent | -0- | -0- | -0- | -0- | -0- |
| Advertising | 8,528 | 428 | 2,407 | 10,036 | 7,932 |
| Other taxes & licenses | 434 | 22 | 118 | 414 | 402 |
| Professional services | 4,521 | 1,189 | 1,040 | 7,515 | 1,145 |
| Activities | -0- | 14 | 79 | 1,205 | 269 |
| Bank charges | -0- | -0- | -0- | -0- | -0- |
| Other | 476 | 28 | 468 | 3,187 | 423 |
| Interest | -0- | -0- | -0- | -0- | -0- |
| Bad debts | -0- | -0- | -0- | -0- | -0- |
| Depreciation expense | | <u> </u> | | 0- | 0- |
| Total Expenses | \$157,324 | \$35,117 | \$119,842 | \$315,123 | \$411,701 |

Statement of Functional Expenses (Continued)

For the Year Ended September 30, 2020, with Comparative Totals as of September 30, 2019

| | Living Well | Case | Personal | | |
|------------------------------|-------------|------------|-------------|-----------------------|-------------|
| | Elder Care | Management | Care_ | Transportation | <u>Life</u> |
| Expenses: | | | | | |
| Salaries and wages | \$12,667 | \$ 89,729 | \$1,278,983 | \$36,304 | \$28,205 |
| Taxes and benefits | 2,970 | 11,161 | 146,246 | 3,663 | 3,578 |
| Mileage | -0- | -0- | -0- | -0- | -0- |
| Travel & training | 218 | 572 | 4,137 | -0- | 1,233 |
| Raw food | -0- | 65 | -0- | -0- | -0- |
| Medical supplies | -0- | -0- | 4,073 | -0- | -0- |
| Disposables | -0- | -0- | -0- | -0- | -0 |
| Gas and oil | -0- | -0- | -0- | 4,097 | -0- |
| Repairs & maintenance (vans | -0- | 153 | -0- | 5,048 | -0- |
| Insurance | -0- | -0- | -0- | -0- | 44,722 |
| Maintenance contract | 115 | 596 | 774 | -0- | 147 |
| Office supplies | 1,867 | 1,996 | 2,660 | 656 | 686 |
| Postage expenses | 103 | 534 | 697 | -0- | 134 |
| Equipment rental and repair | 683 | 237 | 389 | -0- | 335 |
| Equipment | 458 | 608 | 794 | -0- | 153 |
| Building repair & maintenand | ee 2,885 | 592 | 1,185 | - 0- | 1,098 |
| Telephone and utilities | 3,808 | 777 | 1,509 | 1,039 | 1,767 |
| Parking rent | -0- | -0- | -0- | -0- | -0- |
| Advertising | 1,190 | 2,264 | 3,842 | -0- | 659 |
| Other taxes & licenses | 88 | 33 | 240 | -0- | 27 |
| Professional services | 2,045 | 273 | 524 | -0- | 600 |
| Activities | 15 | 77 | -0- | -0- | 19 |
| Bank charges | -0- | -0- | -0- | -0- | -0- |
| Other | 230 | 104 | 4,594 | -0- | 31 |
| Interest | -0- | -0- | -0- | -0- | -0- |
| Bad debts | -0- | -0- | -0- | -0- | -0- |
| Depreciation expense | -0- | -0- | -0- | | -0- |
| Total Expenses | \$29,342 | \$109,771 | \$1,450,647 | \$50,807 | \$83,394 |

Statement of Functional Expenses (Continued)

For the Year Ended September 30, 2020, with Comparative Totals as of September 30, 2019

| | | | | Admin. & | | 2019 |
|-----------------------------|-------------|-------------|---------------|----------------|---------------|---------------|
| | Lighthouse | <u>Fair</u> | <u>Waiver</u> | <u>General</u> | <u>Totals</u> | <u>Totals</u> |
| Expenses: | | | | | | |
| Salaries and wages | \$507,954 | \$ 98,780 | \$1,861,772 | \$ 86,332 | \$4,420,040 | \$3,838,603 |
| Taxes and benefits | 78,502 | 14,301 | 261,039 | 15,602 | 605,370 | 448,623 |
| Mileage | -0- | -0- | 6,863 | 10 | 6,873 | 24,695 |
| Travel & training | 1,917 | 461 | 3,532 | 39 | 19,932 | 13,064 |
| Raw food | -0- | -0- | -0- | -0- | 295,762 | 285,225 |
| Medical supplies | 2,549 | 503 | 5,117 | 84 | 12,395 | 5,938 |
| Disposables | -0- | -0- | -0- | 1 | 24,023 | 22,100 |
| Gas and oil | -0- | -0- | -0- | -0- | 16,331 | 24,009 |
| Repairs & maintenance (vans | s) -0- | -0- | -0- | 85 | 26,361 | 17,219 |
| Insurance | -0- | -0- | -0- | -0- | 44,737 | 42,524 |
| Maintenance contract | 597 | 147 | 1,044 | 140 | 11,396 | 9,107 |
| Office supplies | 1,809 | 425 | 3,324 | 648 | 34,818 | 23,215 |
| Postage expenses | 546 | 135 | 955 | 259 | 10,572 | 9,866 |
| Equipment rental and repair | 292 | 831 | 717 | 118 | 13,121 | 8,391 |
| Equipment | 622 | 154 | 1,088 | 146 | 11,840 | 9,177 |
| Building repair & maintenan | ce 804 | 3,104 | 2,279 | 554 | 39,231 | 35,276 |
| Telephone and utilities | 1,044 | 4,594 | 3,116 | 665 | 76,731 | 67,910 |
| Parking rent | -0- | -0- | -0- | 2,250 | 2,250 | 2,489 |
| Advertising | 2,733 | 619 | 4,793 | 639 | 46,070 | 42,288 |
| Other taxes & licenses | 117 | 29 | 205 | 1,219 | 3,348 | 2,154 |
| Professional services | 380 | 1,089 | 1,050 | 12,193 | 33,564 | 34,660 |
| Activities | 78 | 19 | 137 | 1,220 | 3,132 | 5,861 |
| Bank charges | -0- | -0- | -0- | 1,639 | 1,639 | 3,343 |
| Other | 1,944 | 404 | 28,440 | 1,303 | 41,632 | 37,865 |
| Interest | -0- | -0- | -0- | -0- | -0- | 39 |
| Bad debts | -0- | -0- | -0- | 2,542 | 2,542 | 4,741 |
| Depreciation expense | <u>-0</u> - | | | 204,078 | 204,078 | 197,701 |
| Total Expenses | \$601,888 | \$125,595 | \$2,185,471 | \$331,766 | \$6,007,788 | \$5,211,083 |

Statement of Cash Flows

For the Year Ended September 30, 2020, with Comparative Totals as of September 30, 2019

| | 2020 | 2019 |
|--|---------------------------|-------------|
| Cash Flows From Operating Activities | | <u> </u> |
| Change in net assets | \$ 605,227 | \$ 516,680 |
| Adjustment to reconcile change in net assets to net cash | | |
| provided by operating activities: | | |
| Depreciation | 204,078 | 192,701 |
| Gain on sale of vehicles | -0- | 432 |
| (Increase) decrease in operating assets: | -0- | 732 |
| Accounts receivable | (27,604) | (158,118) |
| Grants receivable | (75,266) | 1,048 |
| Prepaid expenses and deposits | 18,780 | (51,520) |
| Increase (decrease) in operating liabilities: | 10,700 | (31,320) |
| Accounts payable | (2,798) | 9,731 |
| Accrued wage payable | 27,219 | 34,736 |
| Accrued annual leave | 8,630 | -0- |
| Accrued payroll taxes and withholdings | (299) | (54,018) |
| Net Cash Provided By Operating Activities | (<u>299</u>) 757,967 | 491,672 |
| Net Cash 110vided by Operating Activities | | 491,072 |
| Cash Flows From Investing Activities | | |
| Purchase of buildings and equipment | (60,664) | (268,867) |
| Proceeds from sale of property and equipment | -0- | 1,226 |
| Net Cash Used In Investing Activities | (60,664) | (267,641) |
| , | | |
| Cash Flows From Financing Activities | | |
| Proceeds from Paycheck Protection Program | 917,500 | -0- |
| Principal payments on long-term debt | | (10,541) |
| Net Cash Used in Financing Activities | 917,500 | (10,541) |
| | | |
| Net Increase in Cash and Cash Equivalents | 1,614,803 | 213,490 |
| Cash and Cash Equivalents - Beginning of Year | 1,781,018 | _1,567,528 |
| Cash and Cash Equivalents - End of Year | \$3,395,821 | \$1,781,018 |
| Supplemental Disclosure of Cash Flow Information: | | |
| Interest paid | <u>\$ -0</u> - | \$ 39 |

Notes to Financial Statements

September 30, 2020, with Comparative Totals as of September 30, 2019

Note A – Summary of Significant Accounting Policies

<u>Nature of Activities</u> - Raleigh County Commission on Aging, Inc. is a nonprofit corporation, created by an act of the Raleigh County Commission on October 1, 1980. The organization was formed to provide a governing and management body for a senior citizens program in Raleigh County, WV, and to set up the necessary organizations, committees, and functions to further all possible interest and participation in benefits and programs for the senior population of Raleigh County. Funding for the organization consists of Medicaid revenues received for services performed and federal and state grant programs which are utilized to enhance the mission of the Organization.

Basis of Accounting and Financial Statement Presentation – The financial statements of Raleigh County Commission on Aging, Inc. are prepared in accordance with generally accepted accounting principles (GAAP); using the accrual basis of accounting. Under the accrual basis of accounting revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants are recognized when grantor eligibility requirements are met.

Source of Revenue - Raleigh County Commission on Aging, Inc. receives revenues in the form of grants from Title IIB, Title IIID, Title IIIE, Title IIIC, Title VII (Elder Abuse), the Life Plan Grant, the Lighthouse Grant, the Fair Grant, the Healthy Benefit/SHIP Grant, a Community Partnership Grant, a Transportation Grant, and other various grants from organizations when approved. Grants are recognized when grantor eligibility requirements are met. Raleigh County Commission on Aging, Inc. also receives revenue from personal care services, serviced billed through the Medicaid/Waiver program, case management services, private pay services, day care services, catering services, rents paid on short term rentals of conference rooms and dining facilities, transportation services, and donations.

Classes of Net Assets – The financial statements report amounts by class of net assets.

Net assets without donor restrictions are currently available for operating purposes under the direction of the board, designated by the board for specific use, donor-advised funds, or invested in property and equipment.

Net assets with donor restrictions are stipulated by donors for specific operating purposes or for the acquisition of property and equipment or are time restricted.

At September 30, 2020, the Organization did not have activities that created net assets that would be recorded as net assets with donor restrictions.

Notes to Financial Statements

September 30, 2020, with Comparative Totals as of September 30, 2019

Note A – Summary of Significant Accounting Policies (Continued)

<u>Expense Allocation</u> - Expenses are charged to programs and supporting services based on grant stipulations. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

<u>Income Taxes</u> - Raleigh County Commission on Aging, Inc. has been granted an exemption from income taxes under Section 501(c)(3) of the Internal Revenue Code and is not considered a private foundation.

As of September 30, 2020, the tax years that remain subject to examination by taxing authorities begin with 2018. Tax returns for 2018, 2019 and 2020 remain open to examination by taxing authorities. Management believes that all positions taken in those returns would be sustained if examined by taxing authorities.

<u>Use of Estimates</u> – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash Equivalents</u> - For purposes of the statement of cash flows, the organization considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

<u>Accounts/Grants Receivable</u> - Receivables are stated at the amount management expects to collect from outstanding balances. Managements utilizes a bad debt expense account to track uncollectible amounts. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. The determination of uncollectability is based on historical bad debt experience and an evaluation of the periodic aging of accountings.

Advertising - Advertising costs are expensed as incurred. The total advertising expense for the years ended September 30, 2020 and 2019 is \$46,070 and \$42,288, respectively.

<u>Comparative Totals</u> - The financial statements include certain prior year summarized comparative information in total but not by net class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended September 30, 2019, from which the summarized information was derived.

Notes to Financial Statements

September 30, 2020, with Comparative Totals as of September 30, 2019

Note A – Summary of Significant Accounting Policies (Continued)

<u>Property and Equipment and Depreciation</u> - Property and equipment are stated at cost or, if donated, at fair market value at date of donation less accumulated depreciation. Depreciation is computed using the straight line method over the estimated useful lives of the assets. The Organization's policy is to capitalize assets costing greater than \$1,000. In addition, all property and equipment purchased with grant monies must be used and disposed of in accordance with the grantor agency's policies. Maintenance and repairs are expenses as incurred.

Major classifications of capital assets of Raleigh County Commission on Aging, Inc. along with their respective useful lives at September 30, 2020 are summarized below:

| Classification | <u> Useful Lives</u> |
|-----------------------------------|----------------------|
| Building | 5-30 years |
| Furniture, fixtures and equipment | 3-7 years |
| Vehicles | 5 years |

<u>Inventories</u> - Inventories of raw food, materials, and supplies are deemed immaterial and are accordingly expensed as purchased.

Note B – Allowance for Uncollectible Accounts Receivable

The Organization uses the direct write-off method and the allowance method to record uncollectible accounts receivable. The determination of uncollectability is based on historical bad debt experience and an evaluation of the periodic aging of accounts. During the years ended September 30, 2020 and 2019, the Organization directly wrote off uncollectible accounts receivable of \$2,542 and \$4,741, respectively.

Additionally, the Organization has an allowance for losses on additional accounts receivable of \$60 and \$60 for the years ended September 30, 2020 and 2019, respectively, for potentially uncollectible receivables. The amount is recorded in the accompanying financial statements as follows:

| | | <u>2019</u> |
|---------------------------------|-------------------|-------------------|
| Accounts receivable | \$824,203 | \$796,599 |
| Allowance for doubtful accounts | (60) \$824,143 | (60) \$796,539 |

Notes to Financial Statements

September 30, 2020, with Comparative Totals as of September 30, 2019

Note C – Business and Credit Concentration

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization's bank accounts are collateralized by U.S. Treasury notes held with the federal reserve in New York.

Additionally, the Organization receives a majority of its revenues from services rendered and federal and state grant funds. A material reduction in those services or grant support would have a significant impact on the Organization's programs and activities.

Note D - Grants Receivable

The total grants receivable by program at September 30, 2020 and 2019 is as follows:

| Title IIIB | \$ 19,238 | \$ 7,687 |
|------------------------|-----------|----------|
| Title IIID | 958 | 1,216 |
| Life | 10,614 | 8,080 |
| Title IIIE | 5,471 | 6,635 |
| III C - Congregate | -0- | 14,863 |
| III C – Home Delivered | _104,633 | 27,167 |
| | \$140,914 | \$65,648 |

Note E - Donated Services

The value of donated volunteer services is not reflected in the accompanying financial statements, since there is no objective basis available by which to measure the value of such services. However, a substantial number of volunteers, including the Board of Directors (who receive no fees for performing their duties as members, officers, or special committee members) have donated their time, which has not been recorded as revenue and an offsetting expense in the financial statements.

Note F - Tax Deferred Annuity Plan

The Organization has a defined contribution retirement plan for its employees which is authorized under Internal Revenue Code Section 403(b). Employees are eligible to participate once they are 18 years old and have been employed for twelve months. The Organization make contributions to the plan at an amount equal to 8% of the contributions made by each eligible employee. The Organization's expense related to this plan for the years ended September 30, 2020 and 2019 was \$2,959 and \$1,413, respectively.

Notes to Financial Statements

September 30, 2020, with Comparative Totals as of September 30, 2019

Note G - Debt

On May 1, 2020, Raleigh County Commission on Aging, Inc. received loan proceeds in the amount of \$917,500 under the Paycheck Protection Program ("PPP"). Established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), the PPP provides for loans to qualifying businesses in amounts up to 2.5 times the business's average monthly payroll expenses. PPP loans and accrued interest are forgivable after a "covered period" (eight or 24 weeks) as long as the borrowers maintains its payroll levels and uses the loan proceeds for eligible purposes, including payroll, benefits, rent, and utilities. The forgiveness amount will be reduced if the borrower terminates employees or reduces salaries during the covered period. Any unforgiven portion of a PPP loan is payable over two or five years at an interest rate of 0.98%, with a deferral of payments for 10 months after the end of the covered period. Raleigh County Commission on Aging, Inc. intends to use PPP loan proceeds for purposes consistent with the PPP and apply for forgiveness within 10 months of the end of the covered period.

To the extent Raleigh County Commission on Aging, Inc. is not granted forgiveness, the Organization will be required to pay interest on the PPP loan at a rate of 0.98% per annum. If the application for forgiveness is not made within 10 months of the end of the covered period, payments of principal and interest will be required through the maturity date to be determined. The terms of the loan provide for customary events of default, including payment defaults, breach of representation of warranties, and insolvency events. The PPP loan may be accelerated upon the occurrence of a default event.

Note H - Subsequent Events

Subsequent events were evaluated through August 16, 2021, which is the date the financial statements were available to be issued.

The COVID-19 pandemic has developed rapidly in 2020, with a significant number of cases. Measures taken by the United States government and the State of West Virginia have affected economic activity and the Organization's business in various ways:

- The Organization has re-opened but there are still some impacts to on-site services provided to seniors.
- Meals to seniors are now being served via on-site pick-up or thru delivery and on-site.

The Organization anticipates to maintain normal revenue during the pandemic since most services have been rendered.

Notes to Financial Statements

September 30, 2020, with Comparative Totals as of September 30, 2019

Note I - Liquidity and Availability of Financial Assets

The following table reflects the Organization's financial assets as of September 30, 2020 and 2019, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year or because they have been set aside for a specific program.

| | 2020 | 2019 |
|---|-------------|-------------|
| Financial assets: | | |
| Cash and cash equivalents | \$3,395,821 | \$1,781,018 |
| Accounts receivable, net | 824,143 | 796,539 |
| Grants receivable | 140,914 | 65,648 |
| Financial assets, at year-end | 4,360,878 | 2,643,205 |
| Less: Assets unavailable for general expenditures within one year due to restrictions | -0- | |
| Financial assets available to meet cash needs for general expenditure within one year | \$4,360,878 | \$2,643,205 |



Schedule of Revenue and Support

For the Year Ended September 30, 2020

| | ror the r | ear Ended Septe | mber 50, 2020 | Title III | C |
|-----------------------------|---------------|-----------------|-----------------|----------------|------------------|
| | | | | | Home |
| | Title IIIB | Title IIID | Title IIIE | Congregate | Delivered |
| Revenue | | | | | |
| Federal monies | \$111,902 | \$7,620 | \$51,644 | \$86,814 | \$436,024 |
| State monies | 31,462 | 1,344 | 20,320 | 21,710 | 83,625 |
| Donations/other grants | -0 | - 3,800 | -0- | 68,970 | 15,260 |
| Personal Care Services | -0 | -0 | -0- | -0- | -0- |
| Program income | -0 | 0 | -0- | 32,571 | 29,086 |
| Private pay in home service | ces -0 | -0 | - 933 | -0- | -0- |
| Building space revenue | -0 | -0 | -0- | -0- | -0- |
| Daycare Revenue | -0 | 0 | -0- | -0- | -0- |
| Miscellaneous revenue | | | | | |
| Total Revenue | \$143,364 | \$12,764 | <u>\$72,897</u> | \$210,065 | \$563,995 |
| | Living Well | Case | Personal | | |
| | Elder Care | Management | Care | Transportation | Life |
| Revenue | | | | | |
| Federal monies | \$ -0 | - \$ -0 | - \$ -0- | \$ -0- | \$ -0- |
| State monies | -0 | 0 | -0- | -0- | 185,500 |
| Donations/other grants | -0 | -0 | -0- | 2,918 | -0- |
| Personal care services | -0 | 0 | -0- | -0- | -0- |
| Program income | -0 | - 112,880 | 2,022,025 | -0- | -0- |
| Private pay in home service | ces -0 | -0 | -0- | -0- | -0- |
| Building space revenue | -0 | -0 | -0- | -0- | -0- |
| Day care revenue | 840 | -0 | -0- | -0- | -0- |
| Miscellaneous revenue | | 0 | 0- | 0- | |
| Total Revenue | <u>\$ 840</u> | \$112,880 | \$2,022,025 | <u>\$2,918</u> | \$185,500 |
| | | | | Admin. & | |
| | Lighthouse | <u> Fair</u> | Waiver | <u>General</u> | Totals |
| Revenue | | | | | |
| Federal monies | \$ -0 | • | - \$ -0- | \$ -0- | \$ 694,004 |
| State monies | 615,485 | 75,461 | -0- | -0- | 1,034,907 |
| Donations/other grants | -0 | 0 | -0- | 14,162 | 105,110 |
| Personal care services | -0 | | , , | -0- | 2,394,751 |
| Program income | -0 | | | -0- | 2,196,562 |
| Private pay in home servi | | | | , | 152,691 |
| Building space revenue | -0 | | | , | 6,501 |
| Day Care Revenue | -0 | | | | 840 |
| Miscellaneous revenue | -0 | | | 20,519 | 27,649 |
| Total Revenue | \$675,149 | \$84,624 | \$2,401,881 | \$124,113 | \$6,613,015 |

See independent auditor's report.

Raleigh County Commission on Aging, Inc. Schedule of Expenditures of State Awards

For the Year Ended September 30, 2020

| | Grant Period | State Expenditure |
|--|--|--|
| Direct Programs | | |
| WV Bureau of Senior Services Lighthouse Lighthouse FAIR Total Direct Programs | June 30, 2020 June 30, 2021 June 30, 2020 | \$ 475,841 139,644 |
| Pass-through Awards Appalachian Area Agency on Aging IIIB State IIIC-1 | September 30, 2020 September 30, 2020 | 31,462 |
| IIIC-1 IIIC-2 IIID IIIE LIFE LIFE | September 30, 2020 September 30, 2020 September 30, 2020 June 30, 2020 June 30, 2021 | 21,710 83,625 1,344 20,320 171,691 13,809 |
| Total pass-through awards | | 343,961 |
| Total Expenditures of State Awards | | <u>\$1,034,907</u> |

See independent auditor's report.



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors Raleigh County Commission on Aging, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Raleigh County Commission on Aging, Inc. (a nonprofit organization), which comprise the statement of financial position as of September 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 16, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Raleigh County Commission on Aging, Inc.'s internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Raleigh County Commission on Aging, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Raleigh County Commission on Aging, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

8 Capitol Street, Suite 600 Charleston, WV 25301-2839



To the Board of Directors Raleigh County Commission on Aging, Inc. Page two

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Raleigh County Commission on Aging, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Charleston, West Virginia

Helman & Comany

August 16, 2021