# The Commission on Aging Family Services, Inc. Audited Financial Statements September 30, 2010

Audited by

Williams & Associates, AC 204 Davis Avenue Post Office Box 2727 Elkins, West Virginia 26241

#### The Commission on Aging Family Services, Inc. September 30, 2010

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INDEPENDENT AUDITOR'S REPORT

Phone: 304-473-0007 Fax: 304-473-0009

To the Board of Directors of The Commission on Aging Family Services, Inc. 111 Virginia Avenue Petersburg, WV 26847

I have audited the accompanying statement of financial position of The Commission on Aging Family Services, Inc (a nonprofit organization) as of September 30, 2010, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Commission on Aging Family Services, Inc as of September 30, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The statement of activities by program is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Williams and Associates, & C. Elkins, West Virginia
January 10, 2011

## The Commission on Aging Family Services, Inc. STATEMENT OF FINANCIAL POSITION September 30, 2010

ASSETS		
Current Assets		
Cash & Equivalents	\$ 243,687	
Investments	240,978	
Accounts Receivable	51,953	
Grants Receivable	25,311	
Prepaid Expenses	9,422	
Total Current Assets		\$ 571,351
Fixed Assets		
Buildings & Equipment	236,684	
Accumulated Depreciation	(107,981)	
Fixed Assets, net		128,703
TOTAL ASSETS		\$ 700,054
LIABILITIES & NET ASSETS		
Liabilities		
Current Liabilities	•	
Accounts Payable	\$ 8,734	
Payroll Tax Liabilities	10,239	
Employee Benefits Payable	138,405	
Accrued Wages	37,011	
Total Current Liabilities		194,389
TOTAL LIABILITIES		194,389
Net Assets		
Net Assets, Unrestricted	537,255	
Prior Period Adjustment	(44,487)	
Unrealized Gain(Loss) on Investments	12,897	
Total Net Assets		505,665
LIABILITIES & NET ASSETS	_	\$ 700,054

The accompanying notes are an integral part of these financial statements.

See Independent Auditor's Report.

## The Commission on Aging Family Services, Inc. STATEMENT OF ACTIVITIES For the Year Ended September 30, 2010

REVENUE & SUPPORT			
Grant Revenues:			
Federal	\$	61,494	
State		300,064	
LIFE 2009-10			
LIFE 2009-11		188,762	
Program Services		507,183	
Project Income		39,437	
Interest & Dividends		7,369	
In-Kind Contributions		6,955	
Contributions		1,157	
Other Income	•	14,093	
TOTAL REVENUE & SUPPORT			\$ 1,126,514
EXPENSES			
Program Service Expenses			741,787
Management & General		,	405,253
TOTAL EXPENSES			1,147,040
INCREASE(DECREASE) IN NET ASSETS			(20,526)
PRIOR PERIOD ADJUSTMENT			(44,487)
UNREALIZED GAIN(LOSS) ON INVESTMEN	TS		12,897
NET ASSETS, 10/1/09			 557,781
NET ASSETS, 9/30/10			\$ 505,665

The accompanying notes are an integral part of these financial statements.

See Independent Auditor's Report.

## The Commission on Aging Family Services, Inc. STATEMENT OF CASH FLOWS For the Year Ended September 30, 2010

#### **CASH FLOWS FROM OPERATING ACTIVITIES:**

Increase(Decrease) in Net Assets	\$ (20,526)	
Adjustments to reconcile net income to net		
cash provided(used) by operating activities:		
Depreciation	18,992	
(Increase)Decrease in Accounts Receivable	(12,996)	
(Increase)Decrease in Grants Receivable	29,960	
(Increase)Decrease in Prepaid Expenses	(3,890)	
Increase(Decrease) in Accounts Payable	7,999	
Increase(Decrease) in Payroll Tax Liabilities	7,206	
Increase(Decrease) in Employee Benefits Payable	103,033	
Increase(Decrease) in Accrued Wages	13,183	
Increase(Decrease) in Deferred Compensation	(26,612)	•
Increase(Decrease) in Due to Grantor	 (2,290)	
Net cash provided(used) by operating activities		\$ 114,059
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Fixed Assets	 (43,788)	
Net Cash provided(used) by investing activities		(43,788)
CASH FLOWS FROM FINANCING ACTIVITIES		
Purchases of Investments	 (50,377)	
Net Cash provided(used) by financing activities		 (50,377)
Increase(Decrease) in Cash		19,894
Prior Period Adjustment		(44,487)
Change in Unrealized Gain(Loss) on Investments		14,579
Cash Balance, 10/1/09		253,701
Cash Balance, 9/30/10	=	\$ 243,687

The accompanying notes are an integral part of these financial statements.

See Independent Auditor's Report.

# STATEMENT OF ACTIVITIES BY PROGRAM The Commission on Aging Family Services, Inc. For the Year Ended September 30, 2010

III-B   III-D/MM   III-D   Mause   COC/CM   III-D/MM									;						
both         11-0 <th< th=""><th></th><th><b>.</b></th><th></th><th>=</th><th></th><th><u>=</u> n</th><th>Elder</th><th>}</th><th>iver/</th><th>#  </th><th>된</th><th>Other</th><th></th><th>Management</th><th>1012</th></th<>		<b>.</b>		=		<u>=</u> n	Elder	}	iver/	# 	된	Other		Management	1012
Le \$ 27,075 \$ 26,768 \$ 961 \$ 6,503 \$ 187 \$ \$ \$ 142,986   142,986	evenue & Support –			}.						1					
16,486   142,986			\$26,768	❖			\$ 187	❖	1					ı	
2009-10) 2009-10) 2010-111) 215,251 36,803 59 245,776 245,776 245,776 245,776 245,776 245,776 245,776 245,776 245,776 247,545 26,887 26 898 29,687 27 1,189 8,514 187 477,545 188,762 180,805 89,149 1,104,027 2 28 Support 47,999 109,877 1,189 8,514 187 477,545 188,762 180,805 89,149 1,104,027 2 28 Support 47,999 109,877 1,189 8,514 187 477,545 188,762 180,805 89,149 1,104,027 2 28 Support 47,999 109,877 1,189 8,514 187 477,545 188,762 180,805 89,149 1,104,027 2 29 83 11,012 64,693 114,490 36,469 89,469 1,104,027 2 20 10 20 11,056 2,466 259 11,1056 2,916 4,619 3,835 1,865 25,864 21,266 25,864 22,905 20,501 3,159 164 711 67 30,418 98,608 28,322 382,766 (3,985 26,275 1,180,175 180,1	NSIP Revenue		16,486			,							16,486		16,486
2010-11) 15,251 36,803 59 171,954 29,000 171,954 29,000 20,954 e 898 29,687  171,954 29,000 200,954 e 8,851 39,436 39,436 e 8,851 11,189 8,514 187 477,545 188,762 180,805 18,851 11,104,027 2 18,851 18,851 39,456 2,955 11,138 11,912 64,693 114,490 36,469 89,149 1,104,027 2 18,851 18,851 39,456 2,955 11,104 20 10 20 11,056 20,104 21,104 21,1056 21,1056 22,864 24,775 169 2,011 20 455 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 591 5,015 40,050 20,855 19,266 602 55,622 61,050 20,855 19,266 612 55,622 61,050 20,855 19,266 612 55,622 61,050 20,855 19,266 612 55,622 61,050 20,855 19,266 612 55,622 61,050 20,855 19,266 612 55,622 61,050 20,855 19,266 612 591 5,015 40,050 20,855 19,	LIFE Revenue (2009-10)									142,986			142,986		142,986
15,251   36,803   59	LIFE Revenue (2010-11)									45,776			45,776		45,776
898 29,687	State Revenue	15,251	36,803		59								52,113		52,113
898 29,687	Other State Revenue										171,954	29,000	200,954		200,954
e       4,775       169       2,011       6,955       133       1       6,955       133       1 <td>Program Service Fees</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>4</td> <td>77,545</td> <td></td> <td></td> <td>60,149</td> <td>537,694</td> <td></td> <td>537,694</td>	Program Service Fees							4	77,545			60,149	537,694		537,694
ne uue 4,775 169 2,011 6,955  133 1  8. Support 47,999 109,877 1,189 8,514 187 477,545 188,762 180,805 89,149 1,104,027 2  133 1  133 1  133 1  133 1  133 1  133 1  134 1,1999 109,877 1,189 8,514 187 477,545 188,762 180,805 89,149 1,104,027 2  141 1,104,027 2  141 1,1056 111,056 111,1056 11	Project Income	898	29,687								8,851		39,436		39,436
4,775     169     2,011     6,955       133     133     1,189     8,514     187     477,545     188,762     180,805     89,149     1,104,027     2       28,268     44,220     766     5,466     259     311,912     64,693     114,490     36,469     606,543     31       753     50,104     20     10     20     11,056     412     412     412       105     650     18     14,772     4,619     3,835     1,865     25,864       8,307     3,990     136     2,290     455     19,266     591     5,015     40,050       4,775     169     2,011     67     30,418     98,608     28,322     382,766     662       62,709     10,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	Contributions												1	1,158	1,158
4,775     133     169     2,011     6,955       47,999     109,877     1,189     8,514     187     477,545     188,762     180,805     89,149     1,104,027     2       28,268     44,220     766     5,466     259     311,912     64,693     114,490     36,469     606,543     31       753     50,104     20     10     20     11,056     412     412     412       8,307     3,990     136     2,290     455     19,266     591     5,015     40,050       4,775     3,159     169     2,011     67     30,418     89,608     28,322     382,766     652       62,709     101,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	Interest Income						-							7,369	7,369
47,999     109,877     1,189     8,514     187     477,545     188,762     180,805     89,149     1,104,027     2       28,268     44,220     766     5,466     259     311,912     64,693     114,490     36,469     606,543     31,753       753     50,104     20     10     20     11,056     11,056     11,106       105     20     10     20     14,772     4,619     3,835     1,865     25,864       8,307     3,990     136     2,290     455     19,266     591     5,015     40,050       4,775     169     2,011     67     30,418     8608     28,322     382,766     6522       602,709     101,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	In-Kind Revenue	4,775			169	2,011							6,955		6,955
47,999         109,877         1,189         8,514         187         477,545         188,762         180,805         89,149         1,104,027         2           28,268         44,220         766         5,466         259         311,912         64,693         114,490         36,469         606,543         31           753         50,104         20         10         20         11,056         11,056         11,106           105         650         18         14,772         4,619         3,835         1,865         25,864           8,307         3,990         136         2,290         455         19,266         591         5,015         40,050           4,775         169         2,011         67         30,418         98,608         28,322         382,766         (5955)           602,709         101,473         1,255         11,138         364         582,975         130,464         217,524         72,273         1,180,175	Other Income		133										133	13,960	14,093
Renefits     28,268     44,220     766     5,466     259     311,912     64,693     114,490     36,469     606,543     31       Disposables obligosables on the Repairs of American Repairs of American supplies of American Repairs	otal Revenue & Support		109,877		1,189	8,514			177,545	188,762	180,805	89,149	1,104,027	- }	1,126,514
28,268 44,220 766 5,466 259 311,912 64,693 114,490 36,469 606,543 31 753 es 50,104 airs 20,104  20,10 20,11,056 8,307 3,990 136 2,290 4,775 169 2,011 20,501 3,159 164 711 67 255,836 62,709 101,473 1,255 11,138 364 582,975 130,464 217,524 72,273 1,180,175	xpenses														
les 50,104  les 50,104  20 10 20 11,056  11,105  11,10	Payroll & Benefits	28,268	44,220		766	5,466			311,912	64,693	114,490	36,469	606,543	310,099	916,642
50,104       412     412     412       41106     41106     41106       41106     41106     41106       41106     41106     41106       41106     41106     41106       41106     41106     41106       41106     41106     41106       41106     41106     41106       41106     41106     41106       41106     4	Communications	753											753		5,194
epairs     412     412     412       ng     105     20     10     20     11,056     11,056     11,106       s     8,307     3,990     136     2,290     455     19,266     591     5,015     40,050       ies     4,775     169     2,011     67     30,418     602     55,622     62,709     55,622     62,709     101,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	Food & Disposables		50,104										50,104	•	50,104
ng     105     20     10     20     11,056     11,106       s     8,307     3,990     136     2,290     455     19,266     591     5,015     40,050       es     4,775     169     2,011     67     30,418     30,418     602     55,622       ses     20,501     3,159     164     711     67     255,836     98,608     28,322     382,766     (3       ses     62,709     101,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	Equipment & Repairs									412			413		412
105       650       18       14,772       4,619       3,835       1,865       25,864         8,307       3,990       136       2,290       455       19,266       591       5,015       40,050         4,775       169       2,011       6,955       6,955       6,955         20,501       3,159       164       711       67       30,418       602       55,622         8       62,709       101,473       1,255       11,138       364       582,975       130,464       217,524       72,273       1,180,175	Office Supplies				20	1		0		11,056		•			15,209
8,307 3,990 136 2,290 455 19,266 591 5,015 40,050 6,955 6,955 10,501 3,159 164 711 67 255,836 98,608 28,322 382,766 (3 62,709 101,473 1,255 11,138 364 582,975 130,464 217,524 72,273 1,180,175	Travel & Training	105				65(		00	14,772		3,835	1,865			28,757
8,307     3,990     136     2,290     455     19,266     591     5,015     40,050       8     4,775     169     2,011     6,955       90,501     3,159     164     711     67     30,418     602     55,622       98,608     28,322     382,766     (3       62,709     101,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	Depreciation													- 18,992	18,992
ses     4,775     169     2,011     6,955       es     20,501     3,159     164     711     67     30,418     602     55,622       ises     255,836     98,608     28,322     382,766     (3       62,709     101,473     1,255     11,138     364     582,975     130,464     217,524     72,273     1,180,175	Other Expenses	8,307		٠	136	2,29	0		455						104,775
es 20,501 3,159 164 711 67 30,418 602 55,622 inses 62,709 101,473 1,255 11,138 364 582,975 130,464 217,524 72,273 1,180,175	In-Kind Expenses	4,775	<b>.</b>		169	2,01	μ.						6,95	5	6,955
ses 255,836 98,608 28,322 382,766 (3 62,709 101,473 1,255 11,138 364 582,975 130,464 217,524 72,273 1,180,175	Direct Expenses	20,50		9	164	71		7		30,418		60			•
62,709 101,473 1,255 11,138 364 582,975 130,464 217,524 72,273 1,180,175	Indirect Expenses								255,836					] 	
	otal Expenses	62,70	{	50	1,255	1		4	582,97		1		t		1,147,040

The accompanying notes are an integral part of these financial statements. 16,876 \$ (76,148) \$ 55,622 \$ (20,526)

(66) \$ (2,624) \$ (177) \$ (105,430) \$ 58,298 \$ (36,719) \$

:hange in Net Assets

\$(14,710) \$ 8,404 \$

#### Note 1. Summary of Significant Accounting Policies

The Commission on Aging Family Services, Inc. is a nonprofit organization whose purpose is to improve the quality of life for senior citizens in Grant County, West Virginia. The purpose of the Organization is to assist elderly persons and their families regardless of race, religion, creed or color, in finding and making use of their resources; to establish and maintain programs and services which are appropriate and realistic to elderly; to establish the value of human life, dignity, of self-worth, an atmosphere of respect, trust, and support; to make the elderly an integral part of the community allowing them to live with dignity and a purposeful life throughout their golden years and to help avoid institutionalization.

This summary of significant accounting policies of The Commission on Aging Family Services, Inc., is presented to assist in understanding the Organization's financial statements. The financial statements and notes are the representation of management, who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### **Basis of Accounting**

The financial statements of The Commission on Aging Family Services, Inc., have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

#### **Basis of Presentation**

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statements of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### **Estimates**

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management must make estimates based on future events that affect the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities as of the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash and cash equivalents.

#### Accounts and Grants Receivable

Accounts receivable represent amounts owed the Organization for services provided to clients of the Organization under contracts with the West Virginia Department of Health and Human Resources – Medicaid Waiver and Community Care Programs. In addition, the Organization uses the allowance method for accounting for bad debts whereby an allowance for doubtful accounts is established based on the realization of the accounts receivable at year end. As of September 30, 2010, all accounts receivable are deemed collectible.

Contributions/grants are recognized when the donor/grantor makes a promise to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor/grantor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor/grantor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. The Organization uses the allowance method to determine collectibility of grants receivable. As of September 30, 2010, all grants receivable are deemed collectible.

#### **Property and Equipment**

Prior to October 1, 1990, the Organization expensed all property and equipment in the period of acquisition as directed by the grantor agencies. The Organization is currently capitalizing all equipment purchases at cost and all donated equipment at fair market value and is depreciating these costs using the straight-line method over the asset's estimated useful life. All equipment/vehicles purchased with grant monies must have approval from the grantor agency to dispose of such equipment and the method of disposition. The Organization has adopted a capitalization policy in the amount of \$500.

#### **Investments**

The Organization reports investments in marketable securities with readily determinable fair values at their fair values in the statement of financial position. Unrealized gains and losses are included in the changes in net assets.

#### Inventory

Inventory consists primarily of raw food, disposables, and supplies purchased under the Title III-C grant. Because of the rapid inventory turnover as well as the immaterial amount kept on hand, these costs are expensed when incurred.

#### **Income Taxes**

The Organization is exempt from income taxes under the provisions of Internal Revenue Code Section 501(c)(3).

#### **Grant Monies**

Grant monies are received in three ways:

- 1 On a cost reimbursement basis for which the Organization requests reimbursement for monies already spent. This is utilized for the LIFE program grant.
- 2 -On an as needed basis in which the Organization requests monies that it feels it will need in the immediate future; this is utilized for Title III-B, Title III-E, Title III-D/MM, and Elder Abuse grants. Upon completion of a grant year any unexpended money has to be approved for carryover to the next year, but if approval is denied, the money has to be reimbursed to the grantor.
- 3 -Title III-C grant funds are received on a meal reimbursement basis but not to exceed the total grant award. Upon completion of the grant year, any unexpended monies are restricted for future Title III-C program operating expenses.

Operating expenditures made against federal and state grants are subject to audit by the Grantor agency. These agencies may subsequently make adjustments to the grant as originally awarded due to their audit findings.

#### **Donated Facilities**

The Commission on Aging Family Services, Inc.'s facilities are owned by the Grant County Commission. These facilities are leased to the Organization and are recorded as in-kind contributions and in-kind expenses in the financial statements.

#### Advertising

Advertising costs are expensed as incurred. There were no advertising costs for the year ended September 30, 2010.

#### Note 2. Receivables

Grants receivable consisted of the following at September 30, 2010:

Lighthouse	\$ 11,796
Veterans Care	4,619
LIFE	1,735
Respite	630
FAIR	 6,531
	\$ 25,311

Accounts receivable consisted of the following at September 30, 2010:

WV DHHR	\$ 51,95	3

#### Note 3. Investments

Investments are stated at fair value and consist of U.S. Government Agency Obligations and U.S. Treasury Bills. Fair values and appreciation (depreciation) at September 30, 2010 are summarized below:

Cost	Fair Market Value	Unrealized Appreciation (Depreciation)
\$ 228,081	\$ 240,978	\$ 12,897

#### Note 4. Property and Equipment

Property and equipment consisted of the following at September 30, 2010:

Vehicles	\$	115,190
Kitchen Equipment	•	48,973
Building Improvements		31,782
Office Equipment		34,504
Office Furniture	<u></u>	6,235
Total Fixed Assets		236,684
Less accumulated depreciation		(107,981)
Net property and equipment	\$	128,702
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#### Note 5. Retirement Program

Certain employees are eligible to be included in the organization's retirement program. The employee contributes 4.5% of his/her gross wages which is combined with 9.5% contributed by The Commission on Aging Family Services, Inc. The covered employees are eligible to draw benefits upon retirement. Service contributions to the retirement program were \$21,893 for the year.

#### Note 6. Other Post-Employment Benefits (Defined Benefit OPEB Plan)

The Commission on Aging Family Services, Inc. participates in the West Virginia Public Employee Insurance Agency's health insurance plan. In order to comply with GASB Statement No. 43 Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans and GASB Statement No. 45 Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, effective July 1, 2007 the Organization began recording annual required contributions (ARC) as a liability. The total of this liability was \$121,208 as of September 30, 2010.

#### Note 7. Support Concentration

The Commission on Aging Family Services, Inc., receives approximately 43% of its support from the West Virginia Department of Health and Human Services for providing services under the Medicaid Waiver and Community Care programs. Any significant reduction in the level of support from these sources could have a material effect on the Organization's programs and activities.

#### Note 8. Endowment Fund

The Commission on Aging Family Services, Inc., is the beneficiary of an endowment held by the Tucker Community Foundation and currently invested under a trust agreement with Citizens National Bank. Fund distributions occur at the discretion of the Tucker Community Foundation. The balance of this fund at September 30, 2010 was \$10,500. The market value as of September 30, 2010 was \$9,742.

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MANAGEMENT LETTER

40 East Main Street Buckhannon, WV 26201 Phone: 304-473-0007

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To Senior Management and The Board of Directors of The Commission on Aging Family Services, Inc.

In planning and performing my audit of the financial statements of The Commission on Aging Family Services, Inc for the year ended September 30, 2010, in accordance with auditing standards generally accepted in the United States of America, I considered the Organization's internal control over financial reporting (internal control) as a basis for designing my auditing procedures for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, I do not express an opinion on the effectiveness of the Organization's internal control.

However, during my audit I became aware of several matters that are opportunities for strengthening internal controls and operating efficiency. The memorandum that accompanies this letter summarizes our comments and suggestions regarding those matters. (I previously reported on the Organization's internal control in my letter dated January 10, 2011.) This letter does not affect my report dated January 10, 2011, on the financial statements of The Commission on Aging Family Services, Inc.

I will review the status of these comments during my next audit engagement. I have already discussed many of these comments and suggestions with various Organization personnel, and I will be pleased to discuss them in further detail at your convenience, to perform any additional study of these matters, or to assist you in implementing the recommendations. My comments are summarized as follows:

#### **Organizational Structure**

The size of the Organization's accounting and administrative staff precludes certain internal controls that would be preferred if the office staff were large enough to provide optimum segregation of duties. This situation dictates that the Board of Directors remain involved in the financial affairs of the Organization to provide oversight and independent review functions.

#### **Bank Reconciliations**

Bank reconciliations are not consistently completed on all accounts. Bank reconciliations should be completed in a timely manner on all accounts. Old items not cleared should be investigated and dealt with appropriately.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission on Aging Family Services, Inc's financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

I noted certain matters that I reported to management of The Commission on Aging Family Services, Inc in a separate letter dated January 10, 2011.

This report is intended solely for the information and use of management, the Board of Directors, others within the entity and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Williams and Associates, & c. Elkins, West Virginia
January 10, 2011

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### REPORT ON SELECTED COMPLIANCE REQUIREMENTS OF THE WEST VIRGINIA BUREAU OF SENIOR SERVICES

To the Board of Directors The Commission on Aging Family Services, Inc. Elkins, West Virginia

I have audited the financial statements of The Commission on Aging Family Services, Inc. (a non-profit organization) as of and for the year ended September 30, 2010 and have issued my report thereon dated January 10, 2011. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial statement audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

As part of obtaining reasonable assurance about whether The Commission on Aging Family Services, Inc.'s financial statements are free of material misstatement, I performed tests of certain compliance requirements per the directive of the West Virginia Bureau of Senior Services. Providing an opinion on compliance with these provisions was not an objective of my audit and, accordingly, I do not express such an opinion. However, the results of my tests disclosed no instances of noncompliance that are required to be reported under the directive of the West Virginia Bureau of Senior Services.

This report is intended for the information of the Board of Directors, management and the granting agencies and it not intended to be and should not be used by anyone other than those specified parties.

Williams & Associates, A.C.
January 10, 2011

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# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of The Commission on Aging Family Services, Inc. Petersburg, West Virginia

I have audited the financial statements of The Commission on Aging Family Services, Inc (a nonprofit organization) as of and for the year ended September 30, 2010, and have issued my report thereon dated January 10, 2011. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Internal Control over Financial Reporting

In planning and performing my audit, I considered the Commission on Aging Family Services, Inc's internal control over financial reporting as a basis for designing my auditing procedures for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission on Aging Family Services, Inc's internal control over financial reporting. Accordingly, I do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

My consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. I did not identify any deficiencies in internal control over financial reporting that I consider to be material weaknesses, as defined above.

#### Other Post-Employment Benefits Liability

The annual required contribution (ARC) liability required to be recorded under GASB Statement No. 43 Financial Reporting for Postemployment Benefit Plans Other than Pension Plans and GASB Statement No. 45 Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, effective July 1, 2007 is still not being recorded. The Organization should have begun recording annual required contributions (ARC) as a liability effective July 1, 2007. The ARC liability and corresponding expense should be recorded monthly.

#### Accounting Records/Adjusting Entries

The trial balance provided did not correspond to the amounts on last year's audit report. Adjusting entries should be entered by accounting staff to insure that the audited amounts correspond with the Organization's accounting records. Additionally, the trial balance did not balance. This seems to be an internal issue with the accounting software. I recommend either changing accounting software or creating a new company within the current accounting software in order to correct this issue.

After you have had the opportunity to review these comments and recommendations, I would be pleased to discuss those points that you desire. I would like to thank your staff for their support and assistance during my audit and the Board of Directors for the opportunity to serve the Commission on Aging Family Services, Inc.

This report is intended solely for the information and use of management, the board of directors, and others within the Organization and is not intended to be and should not be used by anyone other than these specified parties.

William and Associates, A.C. Elkins, West Virginia
January 10, 2011