ENROLLED

COMMITTEE SUBSTITUTE

FOR

Senate Bill No. 551

(SENATOR SNYDER, original sponsor)

[Passed March 10, 2012; in effect from passage.]

AN ACT to amend and reenact §31-17-8 of the Code of West Virginia, 1931, as amended, relating to prohibitions on primary and subordinate mortgage loans.

Be it enacted by the Legislature of West Virginia:

That §31-17-8 of the Code of West Virginia, 1931, as amended, be amended and reenacted to read as follows:

ARTICLE 17. WEST VIRGINIA RESIDENTIAL MORTGAGE LENDER, BROKER AND SERVICER ACT.

- §31-17-8. Maximum interest rate on subordinate loans; prepayment rebate; maximum points, fees and charges; overriding of federal limitations; limitations on lien documents; prohibitions on primary and subordinate mortgage loans; civil remedy.
 - 1 (a) The maximum rate of finance charges on or in
 - 2 connection with any subordinate mortgage loan may not
 - 3 exceed eighteen percent per year on the unpaid balance of
 - 4 the amount financed.

- 5 (b) A borrower shall have the right to prepay his or her 6 debt, in whole or in part, at any time and shall receive a 7 rebate for any unearned finance charge, exclusive of any 8 points, investigation fees and loan origination fees, which 9 rebate shall be computed under the actuarial method.
- (c) Except as provided by section one hundred nine, article three, chapter forty-six-a of this code and by subsection (g) of this section, no additional charges may be made, nor may any charge permitted by this section be assessed unless the loan is made: *Provided*, That in the event the loan is not made, the licensee is not required to refund an appraisal fee that is collected from a loan applicant by the licensee and paid to an unrelated third-party appraiser unless the fee is required to be refunded pursuant to federal law.
- 20 (d) Where loan origination fees, investigation fees or 21points have been charged by the licensee, the charges may not be imposed again in any refinancing of that loan or any 23additional loan on that property made within twenty-four 24months thereof, unless the new loan has a reasonable, tangible net benefit to the borrower considering all of the 26 circumstances, including the terms of both the new and the 27refinanced loans, the cost of the new loan and the borrower's 28circumstances. The licensee shall document this benefit in writing on a form prescribed by the commissioner and 29 30 maintain the documentation in the loan file. To the extent this subdivision overrides the preemption on limiting points and other charges on first lien residential mortgage loans 32contained in the United States Depository Institutions Deregulation and Monetary Control Act of 1980, 12 U.S.C. 35 §1735f-7a, the state law limitations contained in this section shall apply. 36
- 37 (e) Notwithstanding other provisions of this section, a
 38 delinquent charge or late charge may be charged on any
 39 installment made ten or more days after the regularly
 40 scheduled due date in accordance with section one hundred
 41 twelve or one hundred thirteen, article three, chapter
 42 forty-six-a of this code, whichever is applicable. The charge

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- 43 may be made only once on any one installment during the 44 term of the primary or subordinate mortgage loan.
- 45 (f) Hazard insurance may be required by the lender. The 46 charges for any insurance shall not exceed the standard rate approved by the Insurance Commissioner for the insurance. 48 Proof of all insurance in connection with primary and 49 subordinate mortgage loans subject to this article shall be 50 furnished to the borrower within thirty days from and after the date of application therefor by the borrower.
- (g) Except for fees for services provided by unrelated third parties for appraisals, inspections, title searches and credit reports, no application fee may be allowed whether or not the mortgage loan is consummated; however, the bor-56 rower may be required to reimburse the licensee for actual expenses incurred by the licensee in a purchase money 58 transaction after acceptance and approval of a mortgage loan proposal made in accordance with the provisions of this article which is not consummated because of:
- (1) The borrower's willful failure to close the loan; or 61
- 62 (2) The borrower's false or fraudulent representation of a material fact which prevents closing of the loan as pro-63 64 posed.
- 65 (h) No licensee shall make, offer to make, accept or offer to accept any primary or subordinate mortgage loan except on the terms and conditions authorized in this article. 67
- 68 (i) No licensee shall induce or permit any borrower to become obligated to the licensee under this article, directly 69 70 or contingently, or both, under more than one subordinate mortgage loan at the same time for the purpose or with the 71result of obtaining greater charges than would otherwise be permitted under the provisions of this article.
- 74 (j) No instrument evidencing or securing a primary or subordinate mortgage loan shall contain:
- 76 (1) Any power of attorney to confess judgment;

- 77 (2) Any provision whereby the borrower waives any 78 rights accruing to him or her under the provisions of this 79 article;
- (3) Any requirement that more than one installment be payable in any one installment period, or that the amount of any installment be greater or less than that of any other installment, except for the final installment which may be in a lesser amount, or unless the loan is structured as a revolving line of credit having no set final payment date;
- 86 (4) Any assignment of or order for the payment of any 87 salary, wages, commissions or other compensation for 88 services, or any part thereof, earned or to be earned;
- 89 (5) A requirement for compulsory arbitration which does 90 not comply with federal law; or
- 91 (6) Blank or blanks to be filled in after the consummation 92 of the loan. A borrower must be given a copy of every signed 93 document executed by the borrower at the time of closing.
- 94 (k) No licensee shall charge a borrower or receive from 95 a borrower money or other valuable consideration as 96 compensation before completing performance of all services 97 the licensee has agreed to perform for the borrower unless 98 the licensee also registers and complies with all requirements 99 set forth for credit service organizations in article six-c, 100 chapter forty-six-a of this code, including all additional 101 bonding requirements as may be established therein.
- 102 (l) No licensee shall make or broker revolving loans 103 secured by a primary or subordinate mortgage lien for the 104 retail purchase of consumer goods and services by use of a 105 lender credit card.
- 106 (m) In making any primary or subordinate mortgage 107 loan, no licensee may, and no primary or subordinate 108 mortgage lending transaction may, contain terms which:
- 109 (1) Collect a fee not disclosed to the borrower; collect any 110 attorney fee at closing in excess of the fee that has been or

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- 111 will be remitted to the attorney; collect a fee for a product or service where the product or service is not actually provided; 113 misrepresent the amount charged by or paid to a third party for a product or service; or collect duplicate fee or points to 114act as both broker and lender for the same mortgage loan, 115116 however, fees and points may be divided between the broker 117and the lender as they agree, but may not exceed the total 118 charges otherwise permitted under this article: Provided, That the fact of any fee, point or compensation is disclosed 119 120 to the borrower consistent with the solicitation representa-121 tion made to the borrower;
- 122 (2) Compensate, whether directly or indirectly, coerce or 123 intimidate an appraiser for the purpose of influencing the independent judgment of the appraiser with respect to the 124value of real estate that is to be covered by a deed of trust or 125 126 is being offered as security according to an application for a primary or subordinate mortgage loan; 127
- (3) Make or assist in making any primary or subordinate mortgage loan with the intent that the loan will not be 129 repaid and that the lender will obtain title to the property 130 through foreclosure: *Provided*, That this subdivision shall not apply to reverse mortgages obtained under the provisions of article twenty-four, chapter forty-seven of this code;
- 134 (4) Require the borrower to pay, in addition to any 135 periodic interest, combined fees, compensation or points of 136 any kind to the lender and broker to arrange, originate, 137 evaluate, maintain or service a loan secured by any encumbrance on residential property that exceed, in the aggregate, 138 139 six percent of the loan amount financed, including any yield 140 spread premium paid by the lender to the broker: *Provided*, 141 That reasonable closing costs, as defined in section one 142hundred two, article one, chapter forty-six-a of this code, 143 payable to unrelated third parties may not be included 144 within this limitation: Provided, however, That no yield spread premium is permitted for any loan for which the 145 146 annual percentage rate exceeds eighteen percent per year on 147 the unpaid balance of the amount financed: *Provided further*, That if no yield spread premium is charged, the aggregate of 148

- 149 fees, compensation or points can be no greater than five percent of the loan amount financed. The financing of the 151 fees and points are permissible and, where included as part of the finance charge, does not constitute charging interest 152on interest. To the extent that this section overrides the 153 154preemption on limiting points and other charges on first lien 155residential mortgage loans contained in the United States 156 Depository Institutions Deregulation and Monetary Control Act of 1980, 12 U.S. C. §1735f-7a, the state law limitations 158 contained in this section apply;
- 159 (5) Secure a primary or subordinate mortgage loan by 160 any security interest in personal property unless the personal 161 property is affixed to the residential dwelling or real estate;
- 162 (6) Allow or require a primary or subordinate mortgage 163 loan to be accelerated because of a decrease in the market 164 value of the residential dwelling that is securing the loan;
- 165 (7) Require terms of repayment which do not result in 166 continuous monthly reduction of the original principal amount of the loan: Provided, That the provisions of this 167subdivision may not apply to reverse mortgage loans ob-168 tained under article twenty-four, chapter forty-seven of this 169code, home equity, open-end lines of credit, bridge loans 170171used in connection with the purchase or construction of a 172new residential dwelling or commercial loans for multiple 173 residential purchases;
- 174 (8) Secure a primary or subordinate mortgage loan in a 175principal amount that, when added to the aggregate total of the outstanding principal balances of all other primary or 176 177subordinate mortgage loans secured by the same property, 178 exceeds the fair market value of the property on the date that the latest mortgage loan is made. For purposes of this 179 paragraph, a broker or lender may rely upon a bona fide 180 181 written appraisal of the property made by an independent third-party appraiser, duly licensed or certified by the West 182Virginia Real Estate Appraiser Licensing and Certification 183 184 Board and prepared in compliance with the uniform stan-185 dards of professional appraisal practice: Provided, That

- 186 commencing January 1, 2012, and continuing until January
- 187 1, 2015, this prohibition does not apply to any mortgage
- 188 modification or refinancing loan made in participation with
- 189 and in compliance with the federal Homes Affordable
- 190 Modification Program, a part of the federal Making Home
- 191 Affordable program, or any other mortgage modification or
- 192 refinancing loan funded through any other federal or state
- 193 program or litigation settlement;
- 194 (9) Advise or recommend that the consumer not make
- 195 timely payments on an existing loan preceding loan closure
- 196 of a refinancing transaction; or
- 197 (10) Knowingly violate any provision of any other
- 198 applicable state or federal law regulating primary or subor-
- 199 dinate mortgage loans, including, without limitation, chapter
- 200 forty-six-a of this code.

| The Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled. |
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| Chairman Senate Committee |
| Chairman House Committee |
| Originated in the Senate. |
| In effect from passage. |
| Clerk of the Senate |
| Clerk of the House of Delegates |
| President of the Senate |
| Speaker of the House of Delegates |
| The within this the |
| Day of,2012. |
| Governor |