

2018 Final Report on the Assessment 2015-2017

Prepared by Gifted Hands, LLC

Assessment of the West Virginia Neighborhood Investment Program

Fiscal Year 2015-2017



I. Introduction

The West Virginia legislative code requires every three -years an independent assessment of the Neighborhood Investment Program (NIP). The purpose of this report was to determine compliance according to the Authorizing Legislation Statute: **11-13J** – Senate Bill 293 for fiscal year (FY) 2015-2017.

- II.** Gifted Hands, LLC validates that the West Virginia Development Office is in compliance with the governing legislature codes set forth in the enabling legislation Chapter 11-13J; including the fifty neighborhood participants that was reviewed during (FY) 2015-2017 assessment.

III. Assessment Process

The West Virginia Development Office (WVDO) is a state agency chartered by the state legislature since 1996; for the past 22 years their purpose has been to build stronger West Virginia neighborhoods by providing eligible non-profit organizations with state tax credit vouchers. Throughout the assessment period, there were \$3 million dollars in tax credits allocated annually to Neighborhood Investment Programs (NIP).

Gifted Hands, LLC has reviewed 25% of the 200 approved neighborhood organizations during (FY) 2015-2017. The data populations included were 50 randomly selected approved organizations by the WVDO.

Gifted Hands, LLC assessed the following information to determine if the WVDO is in compliance, a combination of interviews, surveys and onsite visits was conducted by Gifted Hands, LLC to evaluate the following information:

- Did all participating organizations comply with (NIP) policy and procedures?
- Have all (NIP) projects been certified consistent with Chapter 11-13J-4?
- Have the (NIP) advisory Board actions and activities been consistent with chapter 11-13J-4a?

Policies and Procedures

- Did the organization use (NIP) tax credits to fund the approved project as described in the organization's application?
- All reporting requirements consistent with chapter 11-13J-4
 - Awarded tax credits amounts, awarded tax credits requested and distribution amount awarded to organizations.
 - Certification fees
 - Counties Served
 - Donations received
 - Nip Advisory Board
 - Organization uses for NIP credits
 - Approved applications and programs

- Period reports
- Recaptured and supplemental tax credits

Overall human and economic impact from (NIP) tax credits

- Attitudes about the (NIP) program
- Challenges encountered while issuing (NIP) tax credits
- Human impacts on the organization
- Potential impact if the NIP legislation was not renewed in 2021
- Specific impacts for organizations who have participated from 1 to 5 plus years.

NIP Advisory Board Requirements-§145-7-4

The (NIP) advisory board has met twice every fiscal year during (2015-2017) to evaluate the projects applications and to meet for the reallocation process of tax credits.

- According to the West Virginia (NIP) fiscal year annual report, board members met at the end of (FY) 2014 in August, to review a total of 227 applications received requesting \$7,506,900 in tax credits for (FY) 2015. There were 203 applications approved by the board totaling \$2,994,900 in tax credits with \$5,100 held in reserve until March 15th. As stated by the West Virginia (NIP) fiscal year annual report, board members met at the end of (FY) 2015 in August, to review a total of 227 applications received requesting \$7,272,475 in tax credits for (FY) 2016. There were 200 applications approved by the board totaling \$2,973,386 in tax credits with \$16,450 held in reserve until March 15th.
- As reported in the West Virginia (NIP) fiscal year annual report, board members met at the end of (FY) 2016 in August, to review a total of 213 applications received requesting \$6,385,000 in tax credits for (FY) 2017. There were 200 applications approved by the board totaling \$2,993,835 in tax credits with \$6,165 held in reserve until March 15th.
- All organizations must use 70% of their state tax credit vouchers by March 15th each (FY)-If this is not achieved by an organization, then the remaining credit is recaptured, and all available credits are eligible for redistribution. **Table (1)**

Returned/Recaptured Credits (FY) (2015-2017)

Fiscal Year	Unallocated Credit	Returned Credit	Recaptured Credit	Available for Redistribution
2015	\$5,100	\$0	\$61,525	\$66,625
2016	\$16,450	\$3,500	\$43, 300	\$63,250
2017	\$6,165	\$5,450	\$62,064	\$73,679

(Table-1)-Source WV NIP Fiscal Year Annual Report (FY) 2015-2017

Organizations, in order to be eligible for supplemental credits, are required to use 100% of their tax credits by March 15th each fiscal year, any organization who received an award amount of tax credits, that was less than what they requested on their application, is eligible for additional tax credits according to the organization’s rank and the availability of recaptured credits. **(Table 2)**

Supplemental Credits (FY) (2015-2017)

Fiscal Year	Supplemental Credit Requested	Supplemental Credit Awarded	Projects Receiving Supplemental Credit	Total Supplemental Credit Issued	Percentage Used
2015	\$1,206,000	\$66,625	3	\$66,625	100%
2016	\$2,887,051	\$63,250	3	\$63,250	100%
2017	\$2,076,250	\$73,679	3	\$73,679	100%

(Table -2)- Source WV NIP Fiscal Year Annual Report (FY) 2015-2017

NIP Advisory Board Requirements- §145-7-4

All Board members shall be appointed for three years, and no longer than three consecutive terms

- The board shall consist of 13 members chaired by the WV Development Office’s Executive Director
- 4 members are low income individuals
- 4 members are officers or board members from private businesses
- 4 members are Directors, Officers or Board Members from non-profit organizations
- Not more than 7 members can have the same political affiliation
- Not more than 4 members from any 1 congressional district

Advisory Board FY 2015-2017

At the end of each year during 2015 through 2017; there were three vacancies (One from the private sector and two vacant low-income citizens) during that time two board members allotted time had expired.

The current board members during FY 2015-2017 were the following:

- Three from the First Congressional District
- Three from the Second Congressional District
- Three from the Third Congressional District

NIP Advisory Board Key Findings FY (2015-2017)

Gifted Hands, LLC has confirmed that the NIP Advisory Board is in legislative compliance with meetings, required paper work and allocation and supplemental credit process, during a meeting

with Gifted Hands, LLC in August of 2018; the (WVDO) staff acknowledged that there are vacancies on the board and is working toward filling all vacancies.

IV. NIP Program Developments

Over the past 22 years there has been 3,099 neighborhood programs serving distressed communities in WV; and over \$95 million in donations were produced to approved neighborhood programs. There has been over \$44 million in state tax credits given to donors allowing thousands of low-income individuals to benefit from neighborhood services and programs.

The maximum amount of NIP tax credits permitted for each organization is \$75,000 with a minimum of \$2500.00 credits; any WV businesses or private donor can reduce up to 50% of their state tax liability by making a contribution of cash, personal property, in-kind donations, stock and real property.

For the past 10 years NIP has represented all 55 counties in WV. The number of approved applications and available credits throughout the past 10 years has increased with a slight decline in credits awarded in program years (2008, 2010, 2013 and 2015); this was due to an increase in applications. (**Table 3**)

Application Statistics FY (2007-2017)

Program Year	Number of Approved Applicants	Number of Counties Represented	Amount of Credits Available	Average Amount of Credit Awarded
2007	145	55	2,000,000	14,285
2008	158	55	2,000,000	12,658
2009	161	55	2,500,000	15,527
2010	180	55	2,500,000	13,888
2011	177	55	2,500,000	14,124
2012	179	55	3,000,000	16,759
2013	204	55	3,000,000	14,706
2014	201	55	3,000,000	14,925

2015	203	55	3,000,000	14,778
2016	200	55	3,000,000	14,917
2017	200	55	3,000,000	14,969

(Table 3) -Source WV NIP Fiscal Year Annual Report (FY) 2015-2017

During the assessment period there were 55 counties represented by NIP organizations **(Table 4)** represents the organizations and counties served.

NIP Organizations	Counties Served FY 2015-2017
1. A Child's Place CASA, Ltd.	Brooke Hancock
2. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Berkeley
3. Big Brothers Big Sisters of the Tri-State	Berkeley County
4. Brian's Safehouse, Inc.	Cabell and Wayne Counties
5. Cabell-Huntington Coalition for the Homeless	McDowell, Wyoming, Raleigh
6. CASA of the Eastern Panhandle	Cabell County
7. Central WV Community Action, Inc.	Berkeley County, Jefferson County, Morgan County
8. Charleston Ballet	Lewis
9. Christian Help, Inc.	Kanawha
10. Cross Roads Pregnancy Care Center	Monongalia County, all zip codes
11. Dress for Success River Cities	Kanawha, Putnam, Boone, Jackson
12. Eastern West Virginia Community Foundation	Cabell, Wayne, Lincoln, Mason, Putnam
13. Facing Hunger Food Bank	Jefferson, Berkeley, Morgan, Hampshire, and Hardy
14. Faith in Action of the River Cities, Inc.	Lincoln county (2015-2017), Lincoln and Logan county, 2018.
15. Festiv-ALL Charleston, West Virginia, Inc.	Cabell and Northern Wayne County
16. For the Kids By George Children's Museum	Berkeley, Jefferson
17. Friends Of WV Public Broadcasting	Statewide
18. Good Shepherd Care Givers	Jefferson, Berkeley
19. Greenbrier Valley Theatre	Kanawha
20. Harmony House, Inc.	Greenbrier, Monroe, Pocahontas, Nicholas
21. Health Access, Inc.	Marshall and Ohio Counties in WV
22. Huntington Museum of Art	Harrison - Doddridge

- 23. Jefferson County Community Ministries
- 24. Kanawha Hospice Care, Inc.
- 25. Kump Education Center

Jefferson
 Cabell, Mason, and Wayne
 Boone, Braxton, Clay, Fayette, Greenbrier,
 Jackson, Kanawha, Lincoln, Mason, Monroe,
 Nicholas, Pocahontas, Putnam, Roane,
 Summers, and Webster

NIP Organizations

Counties Served FY 2015-2017

- 26. Laotong Yoga, Inc.
- 27. Monroe County Education Foundation, Inc
- 28. Mountaineer Boys and Girls Club
- 29. Panhandle Home Health, Inc.
- 30. Parkersburg Art Center
- 31. Raleigh County Commission on Aging
- 32. Randolph Tucker CAC
- 33. RDVIC
- 34. ROFAYKI, Inc DBA Spark! Imagination and Science Center
- 35. Scott's Run Settlement House
- 36. Shepherdstown Day Care, Inc
- 37. Special Olympics West Virginia
- 38. TEAM for West Virginia Children
- 39. The Children's Home of Wheeling, Inc.
- 40. The Logan Child Advocacy Center, Inc.
- 41. The Salvation Army Charleston Area Command
- 42. Trillium Collective LTD
- 43. Union Mission Ministries, Inc.
- 44. United Way of Greenbrier Valley
- 45. West Virginia Northern Community College Foundation
- 46. West Virginia State University Foundation

Randolph County
 Fayette, Kanawha, Mason
 Monroe County, WV
 Monongalia
 Berkeley, Morgan and Jefferson Counties
 Wood County
 Raleigh
 Randolph and Tucker Counties
 Monongalia, Preston and Taylor
 Monongalia, Preston,
 Jefferson, Berkeley
 Monongalia County
 Barbour, Boone, Fayette, Gilmer, Greenbrier,
 Lincoln, Logan,
 Mason, McDowell, Nicholas, Raleigh,
 Randolph, Tucker, and Wayne
 Cabell, Wayne, Lincoln, Putnam, Boone,
 Kanawha, Jackson, Roane,
 Calhoun, Mason
 Statewide
 Logan and Mingo
 Kanawha / Putnam / Clay / Roane
 Greenbrier
 Fayette, Kanawha, Mason
 Primarily southern WV but will help people
 from any area of the state.
 Greenbrier, Monroe and Pocahontas
 Ohio, Marshall, Brooke, Hancock, Wetzel &
 Tyler

47. Women's Care Center	Mingo, McDowell, Logan, Wyoming, Lincoln, Boone Brooke, Ohio, Marshall, Wetzel and Tyler Counties in West Virginia, and Belmont County, Ohio.
48. WV Health Right, Inc.	
49. WVU at Parkersburg Foundation, Inc.	Wood, Wirt, Jackson, Pleasants, Ritchie, Tyler
50. WVU Medicine Children's	Statewide

Table (4)-Counties served

NIP participants that were sampled on-line during (FY 2015-2017) assessment

FY2015	FY 2016	FY 2017
1. Big Brothers Big Sisters of the Tri-State	1. A Child's Place CASA, Ltd.	1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes
2. Central WV Community Action, Inc.	2. Christian Help, Inc.	2. Boys and Girls Club of the Eastern Panhandle.
3. Charleston Ballet	3. Facing Hunger Food Bank	3. Brian's Safehouse, Inc.
4. Festiv-ALL Charleston, West Virginia, Inc.	4. Greenbrier Valley Theatre	4. Cabell-Huntington Coalition for the Homeless
5. Harmony House, Inc.	5. Health Access, Inc.	5. CASA of the Eastern Panhandle
6. Laotong Yoga, Inc.	6. Huntington Museum of Art	6. Cross Roads Pregnancy Care Center
7. Randolph Tucker CAC	7. Kump Education Center	7. Dress for Success River Cities
8. RDVIC	8. Mountaineer Boys & and Girls Club	8. Eastern West Virginia Community Foundation
9. Scott's Run Settlement House	9. Panhandle Home Health, Inc.	9. Faith in Action of the River Cities, Inc.
10. The Children's Home of Wheeling, Inc.	10. Parkersburg Art Center	10. Kanawha Hospice Care, Inc.
11. The Salvation Army Charleston	11. Raleigh County Commission on Aging-	11. Monroe County Education Foundation, Inc.

Area Command

12. Union Mission Ministries, Inc.	12. ROFAYKI, Inc DBA Spark! Imagination and Science Center	12. TEAM for West Virginia Children
13. United Way of Greenbrier Valley	13. Special Olympics WV	13. Trillium Collective LTD
14. West Virginia Northern Community College Foundation	14. The Logan Child Advocacy Center, Inc.	14. West Virginia State University Foundation
15. Women's Care Center	15. WV Health Right, Inc.	15. WVU at Parkersburg Foundation, Inc.

Table (5)

Mission Statement

We assist our clients on the road to self-sufficiency through Transitional Employment (TE) & Health & Wellness (H & W) initiatives. One of our newer programs is "Safe Space" where our clients can gather with community volunteers for support and encouragement during times of trouble or loneliness. TE seeks to put unemployed clients to work in paid internships, leading to employment in the community while teaching the value of volunteerism. We also offer budgeting coaching, so our clients spend their newly earned money wisely. H&W offers physician provided health assessments, nutrition and mindfulness programs and more. These programs lead to a healthier, less stressful life-style. Our plan for 2019 is to improve the effectiveness of our programs by developing an overall service plan for each client. This plan will be administered by a JCCM Case Manager who will coordinate not only JCCM services but those offered by other nonprofits and agencies. The plan will be documented in a coordinated database with due dates assigned for each milestone. The Case Manager will follow up with client and involved agencies to document progress or alter the plan as needed. We feel strongly that this individual attention along with the consolidation of all client activity will help our clients to become more self-sufficient. Through case management, we also hope to break the cycle of poverty, that is, children of our clients will not have a need for the services of JCCM. A big stumbling block to our client's success is lack of shelter or fear of homelessness. Part of our plan is to ensure our clients have at least temporary housing. This includes rental assistance, cold-weather shelters and temporary lodging such as motel rooms and referrals to area housing programs. We will also use our Carpenter Apprentice program which provides home repairs, so clients can remain in their homes. Shelter is one of the largest expenses we encounter, and it is the most important to provide.

1. What is your most successful program and why?

“We look at success as providing a sustained supportive presence through all of our programs for the entire year. There are times during the year when any given program becomes more prominent. Currently, our cold-weather is consuming much time and energy and “success” can be claimed for sheltering up to 24 individuals on a cold night and giving motel nights to a homeless woman who had three months to live when she came to us and who was able to die, with her family around her, in a motel room rather than under a tree somewhere. Any “success” can also be countered by the still large number of individuals who remain unsheltered. For every need we are able to meet, there are still more needs that will come in our doors. For everyone who experience health benefits from our “Cooking with the Docs” program, there are many more who still seem locked into health damaging practices. Success, for us, is to be able to field a team of volunteers who can consistently welcome clients with unconditional acceptance and “be with them” as they make their needs known; needs both spoken and unspoken.”

1. Where does most of your funding come from?

Private donors”

2. What are your most urgent needs?

“At the moment we need extra funding to help with a large population of individuals who are experiencing homelessness and those who are on the edge.”

3. How do you measure and report on the effectiveness of your program?

“I can measure and report on specific services which don’t really deal with effectiveness. The number of people who are being followed more closely by three separate but interrelated teams—Emergency Assistance, Transitional Assistance and Case Management—and what differences clients are experiencing as a result of the focus brought by these teams are reported on as “stories” of the people whom we serve. I also report on the stories of those who we have lost for many reasons and suggest that at least for a time, each of those individuals had a place where they knew they were accepted, unconditionally.”

4. Economic impacts NIP tax credits had on local communities being served

“I don’t know how to answer this. Potentially, every person who benefits from our health and well being programs are less likely to need emergency medical services, or those who earn some income from our jobs program are likely to spend most of that in the local community. Hopefully, there are also lower costs for the police and jails as we provide an alternative for those impaired individuals who police had, in the past taken, to the Eastern Regional Jail and now bring them to the cold-weather shelter.”

5. What was the total amount of individuals served by your organization in FY 2017?

“In FY2018 (July 2017 to June 2018) we provided over 4,500 individual services. Over 1,300 individuals attended life-skill training and over 1,400 individuals made use of our week-end and holiday Safe Space Drop-In Center.”

Director Robert stated, “He would like to stop, 2nd and 3rd family generations, that come to depend on the organization and eliminate the curse of poverty in his community”

Good Shepherd Interfaith Volunteer Caregivers- Onsite interview questions and responses

Director-Paula Reese
Contact (304) 876-3325

Mission Statement

Helping Hands addresses the basic needs, health and safety needs, and social needs of the elderly population and those living with disabilities of all ages by using direct, first-hand knowledge of the challenges facing West Virginian's. Volunteers provide requested service such as transportation, home repairs and handicap modifications, visits and phone calls to combat isolation and depression. Medical equipment lending and our newest program, dementia support, are also offered to the frailest and most vulnerable community members. Good Shepherd Caregivers "Helping Hands" assist clients in their pursuit of health and living by providing critical and essential services that connect people with transportation, safer, drier and warmer housing, handicap modification, Alzheimer's and dementia education and other vital support. The lack of these essential services often halts one's ability in the pursuit of better health and quality of life. Essential ingredients to a healthy life such as sufficient housing, transportation and quality health care surround many of us. Unfortunately, for others, these options are out of their reach creating major obstacles resulting in food insecurities, unsafe living environments, homelessness and lack of medical care. The loss of the ability to drive, not being able to afford necessary medical equipment, loss of mobility, not being able to access the outdoors from your house are obstacles. Helping Hands offers volunteers as support to deliver services required and needed by those living in poverty and distress that can no longer do for themselves. Good Shepherd eliminates barriers to healthy choices by helping our community create and expand upon the types of systems that many of the healthiest places have in common. Good Shepherd is committed to fostering good health and promoting healthy living while helping people reach their highest potential by providing free services to those in need and living in poverty.

1. What is your most successful program and why?

Our most successful program in order would be our medical equipment program (many people are in need of medical equipment for mobility purpose and it helps reduce the risk of falls), transportation (another successful program-much needed since the availability of adequate transportation is underrepresented in this community), well calls and visits (many clients live alone and or depressed and lonely-they're good health is dependent on human interaction and many tell us we are the only people they talk to each week), And dementia support (families need knowledge and support when caring for loved ones with dementia). The home repairs would be last although this program is very successful also."

2. Where does most of your funding come from?

"Most of our donations come from individuals which is why NIP is so important to us."

1. What are your most urgent needs?

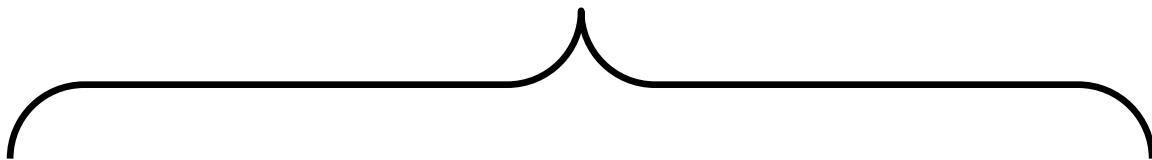
“Our most urgent needs are cash and wheelchairs.”

2. Economic impacts NIP tax credits had on local communities being served.

“Economic impact on our community was \$350,000.”

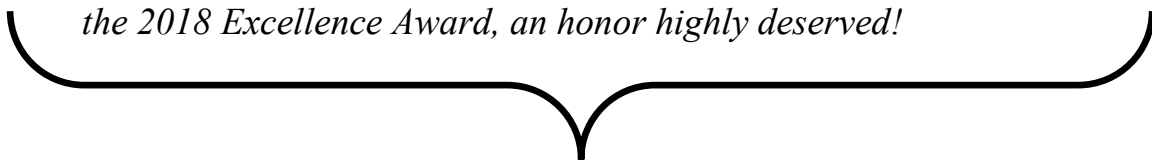
3. What was the total amount of individuals served by your organization in FY 2017?

“Each month we served 200 people.”



Director Paula is very proud to have NIP as their source of funding to gain donor support from the community, for their organization. While 40% of their funding comes from private donors, their organization does not regularly have the resources to cover their budget and sometimes their budget runs out certain times on the year.

Their money is wisely spent with a staff of dedicated volunteers that are creative and engages with the public at all times, this is why -The National Caregiving Network recognized (GSIF) with the 2018 Excellence Award, an honor highly deserved!



Mission Statement

The West Virginia Public Broadcasting Family and Community Learning Program uses high-quality resources from the PBS program, The Ruff Ruffman Show, a series designed to help kids ages 4-8 learn about core science concepts and practices. The West Virginia Public Broadcasting Family and Community Learning Program supports the development of science inquiry and engineering design practices with a multi-generational hands-on family engagement learning model designed to support science and literacy development among children and families. Designed for use in community-based settings, these multi-session sequenced experiences are built to be modular and flexible enough to adapt to a wide variety of communities and contexts. Program resources include full activity plans, supporting materials for facilitators, links to related video and digital media and additional take-home materials to support ongoing family engagement. Designed for families with children ages 4-8 (plus younger and older siblings) the projects four sessions provide comprehensive learning experiences for families that support the development of science inquiry and design practices as they observe, question, predict, investigate, build, share and reflect with one another. The program aims to support and foster positive attitudes and perceptions about what science is and the ability for families to engage in and support one another's learning.

1. Where does most of your funding come from?

“Most of our donations come from individuals, which is why NIP tax credits are so important to us.”

2. Please provide any challenges your organization encountered when applying for NIP tax credits.

“The challenge we encounter when applying for NIP tax credits is a greater demand from donors, than credits awarded to our organization.”

3. What economic impacts have the NIP tax credits had on local communities being served by your organization?

“When children & families are educated, local communities benefit in many ways, especially with positive economic impacts”.

4. How has NIP tax credits impacted the local communities your organization serves?

“Children & families in the distressed counties where our free educational programs have been offered have benefited because of the NIP tax credit program.”

1. How satisfied are you with the NIP?


“Extremely Satisfied”

2. Please provide any suggestions and/or ideas that could improve the NIP?


“It would be so wonderful for the entire state if the program could offer more credits to more organizations.”

3. If the NIP legislation was not renewed in 2021? What impact could it have on your organization?

“I believe that quite a number of donors that support at higher giving levels would not donate at those higher levels if the NIP legislation were not renewed in 2021.”



Friends of WV Public Broadcasting NIP programs involve; The Recovery Project Life after Opioid and the American Graduate. The American Graduate program is a 2- year curriculum for low income disadvantaged residents of WV; students who graduate from this program will obtain a certificate in coding, allowing graduates the skills to enter the workforce making \$35,000 a year for entry level work.



For the Kids by George, Children Museum -Onsite visit
Director /Rob Babbitt
Contact (304) 264-9977

Mission Statement

Our goal is to offer our museum experience to all children and their families in the Eastern Panhandle regardless of their ability to pay. We perform outreach to local elementary schools and summer school programs in Berkeley, Morgan, and Jefferson counties. Many children in this area are from low income families under served by extra curricula cultural and education experiences. Our intent is to provide admission scholarships to this low-income population to offer them the same exposure to culture and education enjoyed by others. We currently use private donations, ticket sales, and a grant from the City of Martinsburg to cover our administrative costs. The funds from the NIP tax credit program will allow us to directly offer our museum experience to this targeted population.

Onsite Visit

For the Kid's by George allows so many disadvantaged families have the greatest learning experience, not only does this organization depend on their NIP tax credits, they make good use of them. During the assessment period (FY) 2015-2017 the museum gave away -1,768 tickets to disadvantaged families to tour the museum. This tour educates the community on the history of George Washington trails and the train system in Berkeley County-WV.

The organization's ultimate goal is to expand resident's visits and allow more schools in the Berkeley, Morgan, and Jefferson counties become more involved with field trips.

Students who visit the museum will not only learn about the WV train history, they get a chance to explore the actual train ticket counter, the old fashion telegraph machine and engage in healthy physical exercise.

The museums allow visitors to take a virtual 3D bike tour of the George Washington heritage trails. Children, parents and grandparents have the opportunity to travel in tunnels to learn about the Native American villages, play in the old general store and see how a furnished log cabin looked during that point in time.

This museum is spectacular as you travel through time from the early 1600's to 1800's, the tour also offers students a bird's eye view of the local train, passing through Martinsburg, WV en-route to Washington, DC. The over pass allows visitors to play with different type of wall locomotives, while learning what is transported on the different freight cars and why.

Mission Statement

Since its founding, Shepherdstown Day Care's (SDC) mission has been to serve the children of the working poor. Approximately 50% of the children qualify for the state tuition subsidy that supports low income parents, and a further 45% are enrolled from families whose income levels are slightly above 125% of the federal poverty level. Tuition for these families is charged on a sliding scale tied to family income. The gap/disparity between tuition payments and funded needed for operations grows larger each year; bridging the gap and balancing SDC's budget is an ongoing and ever-present challenge. This year, the revenue shortfall per child is \$2,800 for the state tuition subsidized student. Funds realized from this project will help keep SDC operational and our educational program strong, and will maintain or increase the access of children of low-income families to SDC's high quality educational programs.

1. What is your most successful program and why?

“Regardless of their age, children at SDC receive a secure and educationally sound day care experience in a child-centered, nurturing environment. SDC’s educational program is targeted to the developmental needs of each age group (infants, toddlers, 2 to 4-year olds) and based on the Creative Curriculum, the planning and assessment model recommended by the National Association for the Education of Young Children. Play-based environments and activities for each age group are designed to encourage curiosity, exploration, creativity, and problem solving and skill development; recent research attests to the efficacy of play-based experiential learning. SDC’s program is specifically designed to help children develop the social skills and empathy necessary to get along with others, to feel accepted in a group, to communicate thoughts and feelings, and to develop a sense of independence.”

“For children who will be 4 years old by June 30, SDC offers the state mandated Universal Pre-K program in cooperation with the Jefferson County School Board, which prepares them to make a successful transition to area elementary schools.”

“We also offer a before and after school program for first to fifth graders, with a full day schedule when the local public schools are not in session. In summer we offer a day-camp program for children aged 5-10.”

Since our program is “seamless,” with children transitioning from one level to another based on their intellectual growth, it is difficult to say which aspect is the “most successful.”

2. What is your principal source of funding?

“Tuition payments are our principal source of income. These payments come either directly from parents or from the state subsidy program for eligible parents, known as Mountain Heart. SDC also receives substantial funding from our yearly Annual Fund drive, and from the United Way of the Eastern Panhandle yearly grant.”

3. What are your most urgent needs?

“In order of importance: operating funds for payroll and employee benefits, program expenses, and property expenses, and funds for needed capital improvements.”

4. How do you measure and report on the effectiveness of your program?

“For infants and toddlers through 4 years of age, we use a child progress report based on developmentally appropriate practice and Creative Curriculum. For Pre-K students, we use ELRS, Early Learning Reporting System, through WV Department of Education. “

5. What is the economic impact of NIP funds?

“NIP credits encourage donations from both current and new donors, thus helping to expand our donor pool.”

6. What is the total amount of individuals served in 2017?

“The average number of enrolled children was 88 per month in the 2017 calendar year, including Pre-K students and Summer Campers. Please note that we have rolling admissions, so it is difficult to give an exact number.”



Good Shepherdstown Daycare Motto is,
“It is better to build a child than to rebuild an adult”



V. Key Findings

Online survey questions from 45 out of 45 organizations revealed the following answers:

- 45 out of 45 non-profit organizations were still in existence for the duration of FY (2015-2017)
- 1% surveyed out 99% applications have been denied during the assessment period; with 44 organizations approved and one denied in FY 2017
- During the assessment 41 surveyed organizations used NIP tax credits during FY 2015; while 41 surveyed organizations used tax credits in the year 2016 and 40 surveyed organizations used allotted credits in 2017; with three organizations 2% will be in their second year in the NIP for the upcoming (FY) 2018
- (41) surveyed organizations used 100% of their NIP tax credits which is (91%) (4) organizations, which did not use all allotted credits, accounts for 9%
- Throughout (FY) 2015 nine of the surveyed organizations were unable to use all awarded tax credits which is (20%) of the total
- For the period of (FY) 2016 seven of the surveyed organizations were unable to use all awarded tax credits which is (16%) of the total
- In (FY) 2017 three of the surveyed organizations were unable to use all awarded tax credits which is (7%) of the total
- There were (41) of the surveyed organizations that used all their allotted tax credits during the assessment period totaling (91%)
- (32) of the 45 surveyed organizations are extremely satisfied with the NIP program (71%), while (5) are extremely dissatisfied totaling (11%)
- (6) Organizations are moderately satisfied totaling (13%), while (2) organizations were neutral which is 4% of the population

VI. Programs Application Requirements Key Findings FY (2015-2017)

All neighborhood participants must have all the following required documents for the application process to be considered complete. Gifted Hands, LLC has reviewed 50 out of 50 files. The organizations during the assessment period were in compliance with the required documentation.

- IRS 501(c) (3) determination letter
- Secretary of State office confirmation letter
- Annual financial letter
- Board resolution letter
- Board members-with names, city and state
- Contract /Agreement

VII. Key Findings Project Impacts

When asked organizations to provide what programs and or projects your organization stated on their NIP application during FY 2015-2017, (45 out of 45) organizations declared the following. Please note that most organizations provided more than one programs and projects.

(Table 6)

Program/Project stated on application	Number of organizations	Percent
Low income individuals living below the WV Federal Poverty Level 125%	32	71%
Community Service	22	49%
Education Programs	17	38%
Distressed WV Neighborhoods	12	27%
Emergency Services	10	22%
Crime Prevention	6	13%
Job Training	6	13%
Homeless Prevention	5	11%

Health Clinics	3	7%
Meal Delivery Services	2	4%
Domestic Violence	0	0%

Table 6-Source online survey questions

Recommendations with regard to economical and environmental aspects

The most prominent suggestion raised by the participants is to change the mandatory workshop for those that have previously attended; The (WVDO) should consider veteran nonprofit organizations that have participated in (NIP) five years or longer and coordinate an online mandatory work shop in regard to economic impacts.

Several organizations expressed the following, “After a person leaves their organization it is difficult to obtain NIP records and understand the program.” In order for these organizations to meet their goals and objectives effectively, the organizations must take into consideration the environmental factors and how they might affect the organization’s functions as a whole.

The (WVDO) sends each organization individual detailed instructions about the NIP program, and they work closely with each non-profit. It is the responsibility of each organization to alert the (WVDO) of any staff changes and ensure each new hire has access to the following information; NIP records, NIP passwords, contact numbers, and the detailed instructions provided by the (WVDO).

Conclusion

Gifted Hands, LLC conducted a thorough review of the vital administrative records generated within the (WVDO); the methodology selected for the neighborhood participants began with surveys, phone and onsite interviews. The survey was selected to determine the organizations views, programs, policies, procedures and required documents.

The (WVDO) has kept accurate accounting of all financial records, including the 3% certification fees, that each (NIP) organization is required to pay to cover (WVDO) administration cost.

The (WVDO) have allowed West Virginia communities a chance to improve their life styles, in healthcare, education or various needs during a crisis. The (WVDO) provides organizations with technical assistance and a clear description of the programs criteria’s, outlining what is exactly required to be a part of the Neighborhood Investment Program and the steps required to maintain eligibility.

Gifted Hands, LLC validates that the West Virginia Development Office is in compliance with the governing legislature codes set forth in the enabling legislation Chapter 11-13J; including the fifty neighborhood participants that were reviewed during the (FY) 2015-2017 assessment.

NIP Participants Online Survey Questions and Responses | **FY 2015**

What is your first name?	What is your job title?	What is the name of your organization?	Is your organization still in existence?	Please provide the date your organization began	Contact Number
Patti	Executive Director	16. Big Brothers Big Sisters of the Tri-State	Yes	1974-11-04	304-522-2191
Shannon	Executive director	17. Central WV Community Action, Inc.	Yes	1967-01-01	304-622-8495
Kim	CEO	18. Charleston Ballet	Yes	1956-02-14	304-342-6541
Brittany	Executive Director	19. Festiv-ALL Charleston, West Virginia, Inc.	Yes	2004-12-01	304-470-0489
Debra	Executive Director	20. Harmony House, Inc.	Yes	2003-03-01	304-230-2205
Sue & Barbara	Co-Directors	21. Laotong Yoga, Inc.	Yes	2012-10-31	304-595-0742
Margot	Executive Director	22. Randolph Tucker CAC	Yes	2003-07-16	304-630-2214
Brenda	Secretary	23. RDVIC	Yes	1974-05-17	304-292-5100
Shay	Executive Director	24. Scott's Run Settlement House	Yes	1922-01-01	304-599-5020
Chasity	Accounting Manager & Director of Quality Assurance	25. The Children's Home of Wheeling, Inc.	Yes	1870-02-14	304-233-2367
Brooks	Area Commander	26. The Salvation Army Charleston Area Command	Yes	1865-06-15	304-343-4548 X1116
Terry	Development Associate	27. Union Mission Ministries, Inc.	Yes	1911-10-08	304-925-0366
Carol	Office Manager	28. United Way of Greenbrier Valley	Yes	1986-08-06	304-647-3783
Rana	Institutional Advancement Coordinator	29. West Virginia Northern Community College Foundation	Yes	1972-01-01	304-214-8906
Janetta	Development Director	30. Women's Care Center	Yes	1991-04-02	304-485-7122

NIP Participants Online Survey Questions and Responses | FY 2015

Organization	Mission Statement FY 2015
1. Big Brothers Big Sisters of the Tri-State	Our mission is to provide children facing adversity with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever
2. Central WV Community Action, Inc.	to provide pathways to economic independence for all families by leading initiatives that address the root causes of poverty
3. Charleston Ballet	The mission of the Charleston Ballet is to inspire through the beauty of professional dance.
4. Festiv-ALL Charleston, West Virginia, Inc.	The mission of FestivALL Charleston is to create, produce and present vibrant arts experiences and entertainment opportunities and serve as a catalyst for others in the community to do the same.
5. Harmony House, Inc.	The mission of Harmony House, Children’s Advocacy Center, is to reduce the effects of abuse on all children, as well as individuals with developmental disabilities, their families, and the community by serving as a community resource to facilitate identification, intervention, and prevention of abuse.
6. Laotong Yoga, Inc.	Improving health and wellness through the inquiry of movement (yoga) and stillness (meditation) in ways that deepen inner connections to self, others, and the world.
7. Randolph Tucker CAC	To support healing and justice to children and families who have been victimized by abuse
8. RDVIC	To provide a community-based comprehensive service that advocates for the equal rights of all individuals to have control of their lives without violence.
9. Scott's Run Settlement House	Scott's Run Settlement House serves individuals and families in Monongalia County by providing basic necessities with kindness, dignity, and respect.
10. The Children's Home of Wheeling, Inc.	<p>The Children’s Home of Wheeling, Inc. provides a temporary home, treatment and quality of life programming for abused, neglected and troubled male youth ages 12-18 from throughout the State of West Virginia. Through individual, group and family therapy, self-esteem building activities, enriching experiences and educational support, our residents have the opportunity to heal and maximize their potential. -GOALS</p> <ul style="list-style-type: none"> •To meet individual needs through providing a safe, stable and nurturing environment. •To provide a continuum of care to address the medical, physical, emotional, educational and social needs of The youth we serve. •To provide each youth with an individualized treatment plan to address his needs. •To provide the most appropriate services and programs in the least restrictive setting. •To help each youth become a positive and productive member of the community. <p>We are committed to providing services to residents, no matter of their race, color, age, disability, religious beliefs, sexual orientation, and national origin.</p>

NIP Participants Online Survey Questions and Responses | **FY 2015**

Organization	Continuation-Mission Statement FY 2015
11. The Salvation Army Charleston Area Command	The Salvation Army supports those in need in His name without discrimination. Millions receive assistance from The Salvation Army each year through the broadest array of social services that range from providing food for the hungry, relief for disaster victims, assistance for the disabled, outreach to the elderly and ill, clothing and shelter to the homeless and opportunities for underprivileged children. 82 cents of every dollar spent is used to carry out those services.
12. Union Mission Ministries, Inc.	Union Mission Ministries, Inc. is set apart by the Spirit of God to preach the Gospel and meet physical and emotional needs throughout West Virginia through the provision of shelter, clothing, food, counseling and structured programs for the poor, the needy, and those bound and bruised by addictive lifestyles.
13. United Way of Greenbrier Valley	Uniting hearts and minds to improve lives
14. West Virginia Northern Community College Foundation	The West Virginia Northern Community College Foundation seeks, receives and manages private funds to increase the College's capabilities in the areas of institutional development, professional development, capital facilities and equipment, and financial assistance to students.
15. Women's Care Center	Women's Care Center is a Christian ministry with a passion to empower individuals to make healthy life choices through education and medical services.

NIP Participants Online Survey Questions and Responses | FY 2015

Please provide any challenges your organization encountered when applying for NIP tax credits.

Organization	Response from survey
1. Big Brothers Big Sisters of the Tri-State	We have encountered no challenges.
2. Central WV Comm. Action	None
3. Charleston Ballet, Inc.	None
4. Festiv-All Charleston WV, Inc.	Tracking the specific information needed to qualify for credits has been challenging at times without being invasive to our program participants. However, we have begun utilizing surveys to better track this information
5. Harmony House, Inc.	. Identifying new statistics as some data and statistics have not been updated since 2013 and 2016.
6. Laotong Yoga, Inc.	None. The process was clear, staff was accessible, and communication was timely.
7. Randolph County Children's Advocacy Center, Inc.	The challenge is to stay creative while still providing our core services
8. Rape and Domestic Violence Information Center, Inc.	Unable to use at least 70% of our awarded amount.
9. Scotts Run Settlement House	None
10. The Children's Home of Wheeling, Inc.	None
11. The Salvation Army	The most significant challenge has been internal (staff changes).
12. Union Mission Ministries, Inc.	None
13. United Way of the Greenbrier Valley	Insufficient NIP credits to meet the community's needs and to meet the demand of our donors.
14. West Virginia Northern Community College Foundation	None
15. Women's Care Center	No technical issues. I would say it is challenging to try to receive a larger distribution.

NIP Participants Online Survey Questions and Responses | **FY 2015**

Organizations FY 2015	Amount of NIP tax credits allotted to your organization during FY 2015?	How many donors did you have in FY 2015 who utilized NIP tax credits?	Amount of donations received in FY 2015 from NIP credits?	Did your (org.) use 100% of NIP tax credits in FY 2015	Please provide the amount credits recaptured during FY 2015
1. Big Brothers Big Sisters of the Tri-State	\$20,000	24	\$40,000	Y	0
2. Central WV Community Action, Inc.	0	0	0	N/A	0
3. Charleston Ballet	\$28,500	58	\$57,076	Y	0
4. Festiv-ALL Charleston, West Virginia, Inc.	\$11,000	20	\$22,043	Y	0
5. Harmony House, Inc.	\$6,000	11	\$12,000	Y	0
6. Laotong Yoga, Inc.	\$10,000	16	\$21,100	Y	0
7. Randolph Tucker CAC	\$5,000	3	\$10,000	Y	0
8. RDVIC-	\$2,000	4	\$4,000	Y	0
9. Scott's Run Settlement House	\$18,000	29	\$36,454	Y	0
10. The Children's Home of Wheeling, Inc.	\$3,500	11	\$7,000	Y	0
11. The Salvation Army	\$28,500	6	\$131,800	Y	0
12. Union Mission Ministries, Inc.	\$100,000	58	\$218,306	Y	0
13. United Way of Southern WV	\$2,500	1	\$5,000	Y	0
14. WVNCC Foundation	\$25,000	21	\$12,250	N	\$12,500
15. Women's Care Center	\$25,000	27	\$50,051	Y	0

NIP Participants Online Survey Questions and Responses | **FY 2015**

Organizations	If there was no cap limit on the amount of credits awarded to your organization, what amount of tax credits would your organization request to accommodate more donors?	What would your organization do with additional funding from NIP?
1. Big Brothers Big Sisters of the Tri-State	\$30,000	We would be able to serve and impact additional children.
2. Central WV Community Action, Inc.	\$20,000	Same purposes - broader fundraising outreach - add Harrison/Gilmer/Ritchie to our customer area.
3. Charleston Ballet	\$40,000	Expand programming for Ballet for All.
4. Festiv-ALL Charleston, West Virginia, Inc.	\$15,000	We would have potential to cover costs of the Neighborhood Arts Program.
5. Harmony House, Inc.	\$20,000	Utilize to provide additional services not covered under grant funding.
6. Laotong Yoga, Inc.	\$7500	Maintain existing program and explore additional programs that reflect the mission.
7. Randolph Tucker CAC	\$5000	Strengthen services.
8. RDVIC	\$4000	Repairs to our shelter and general operating expenses.
9. Scott's Run Settlement House	\$0	Serve more children in need.
10. The Children's Home of Wheeling, Inc.	\$6000	Offer more services.
11. The Salvation Army Charleston Area Command	\$10,000	Increase the amount of goods / services given out in social services.
12. Union Mission Ministries, Inc.	\$150,000	Expand services especially in addiction recovery.
13. United Way of Greenbrier Valley	\$60,000	Make more of a significant impact to meet the basic need challenges in the Greenbrier Valley.
14. West Virginia Northern Community College Foundation	\$15,000	More scholarships, emergency assistance.
15. Women's Care Center	\$60,000	Add additional free medical testing and provide more patient advocacy.

NIP Participants Online Survey Questions and Responses | FY 2015

Organizations that have participated in the NIP for 1-5 years and the specific impacts the tax credits made on your organization?

Organization	Response from survey
1. Big Brothers Big Sisters of the Tri-State	The tax credits generate donor income which has helped us expand to new schools and increase services in both our Community Based Program and the School-Based Mentoring Program.
2. Central WV Community Action, Inc.	Helped leverage new donors - and larger individual donations.
3. Charleston Ballet	Expose young families in economically distressed local neighborhoods to benefits offered by participating in the arts.
4. Festiv-ALL Charleston, West Virginia, Inc.	N/A
5. Harmony House, Inc.	N/A
6. Laotong Yoga, Inc.	Major impact in leveraging larger donations; incentive to donors to share the wealth.
7. Randolph Tucker CAC	We have a couple donors that call each year looking for NIP credits. Knowing they are helping the community keeps them coming back.
8. RDVIC	Helps with unexpected emergencies. Repairs at our shelter and office.
9. Scott's Run Settlement House	It has dramatically increased community awareness and support.
10. The Children's Home of Wheeling, Inc.	Longer than 5 years.
11. The Salvation Army Charleston Area Command	During the years in which we participated we had several donors pursuing NIP credits call our organization.
12. Union Mission Ministries, Inc.	Able to fund food and counseling services both in our residential programs and in our rural food program.
13. United Way of Greenbrier Valley	Enabled us to be a vital partner in the community to meet the needs of the individuals and has increased our campaign revenue significantly.
14. West Virginia Northern Community College Foundation	We have participated for more than 5 years.
15. Women's Care Center	It has brought new donors into the organization. It has meant higher dollar donations when a gift is given.

NIP Participants Online Survey Questions and Responses | FY 2015

Organizations that have participated in the NIP for 5+ years and the specific impacts the tax credits made on your organization?

Organization	Response from survey
1. Big Brothers Big Sisters of the Tri-State	The tax credits helped to generate new donors and introduce them to our agency and programs. Many have developed a genuine interest in the mission of Big Brothers Big Sisters. Tax credits have been invaluable to our agency in helping us impact more children and motivating them to lead more productive lives. Through evaluation tools we have noted improvements in specific areas pertaining to school attendance, participation, attitude towards school, scholastic competence, self-confidence, and related topics.
2. Central WV Community Action, Inc.	N/A
3. Charleston Ballet	Expanded our donation base and become familiar with individuals in low-income catchments of our city.
4. Festiv-ALL Charleston, West Virginia, Inc.	Helped us leverage/raise funds that we otherwise might not have in support Neighborhood Arts Program and expand our youth/child community engagement reach in the arts.
5. Harmony House, Inc.	Improved services not covered under grant guidelines but needed to fill the gaps for families and children. Continued to allow us to provide all of our services free of charge to our families and children. Allowed us to develop repeat donors who support the mission of the agency. These donors have become community champions for our work and recruited more donors and spread the news of our great work and need for continued support within the community.
6. Laotong Yoga, Inc.	4 years
7. Randolph Tucker CAC	Our program has become stronger in services as well as growth in our staff and team members.
8. RDVIC	Helps with unexpected expenses.
9. Scott's Run Settlement House	It has dramatically increased community awareness and support.
10. The Children's Home of Wheeling, Inc.	It has helped us fund much needed programs such as substance abuse prevention and education. It has allowed us to employ an Education Coordinator who works closely with the schools to ensure that our residents are getting their credits.
11. The Salvation Army	N/A
12. Union Mission Ministries, Inc.	Helped in the typically low-funded months to infuse financial assistance to our food and addiction recovery ministries.
13. United Way of Greenbrier Valley	Enabled us to increase our campaign goals and thus provide more financial support to those in need.

NIP Participants Online Survey Questions and Responses | FY 2015

14. West Virginia Northern Community College Foundation	We have increased the number of available scholarships as well as the amount of money available to help students who have had emergencies that would possibly cause them to leave school.
15. Women's Care Center	It has brought new donors into the organization. It has increased the size of gifts given. It has created a strong base of regular donors who give larger gifts.

Challenges organizations encountered issuing NIP tax credits to your donor base

Organization	Response from survey
1. Big Brothers Big Sisters of the Tri-State	We have encountered no challenges.
2. Central WV Community Action, Inc.	N/A
3. Charleston Ballet	The timing of tax credit issuing is very late for us each year as we begin our fundraising campaigns.
4. Festiv-ALL Charleston, West Virginia, Inc.	N/A
5. Harmony House, Inc.	Lack of understanding of the program so much time is spent explaining and using the material provided to help donors understand how the credits work for them and for our agency.
6. Laotong Yoga, Inc.	Soliciting donors willing to support crime prevention efforts focused on offenders versus victims.
7. Randolph Tucker CAC	None
8. RDVIC	Not able to give donor at least 50% tax credit of their donation.
9. Scott's Run Settlement House	Finding consistent donors.
10. The Children's Home of Wheeling, Inc.	None
11. The Salvation Army Charleston Area Comm.	None
12. Union Mission Ministries, Inc.	Minimal challenge: having to remind a donor to send the promised financial gift.
13. United Way of Greenbrier Valley	The only challenges we experience are when our NIP award is lower than what is needed to accommodate our faithful donors who wish to receive NIP credits.
14. West Virginia Northern Community College Foundation	None

NIP Participants Online Survey Questions and Responses | FY 2015

15. Women's Care Center	There is a gap from the date of application to the reward notification where donors don't understand why we don't have tax credits to give.
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How have NIP tax credits impacted the local communities your organization serves?

Organization	Response from survey
1. Big Brothers Big Sisters of the Tri-State	With the assistance of tax credits our project has shown the impact of youth mentoring through prevention-based programming which will encourage youth towards positive outcomes. This is particularly important in the area of education as we strive for a goal of adult functional independence. When children are motivated to seek training/education post high school and become job ready the community greatly benefits.
2. Central WV Community Action, Inc.	The program has allowed the agency to provide assistance to stabilize low-income customers in crisis, and more importantly, assistance with necessary resources for obtaining and/or maintaining employment.
3. Charleston Ballet	We have strengthened our program by diversity with our audiences and student population. Strong impact on many individual children and their support system.
4. Festiv-ALL Charleston, West Virginia, Inc.	Incentivized and increased giving.
5. Harmony House, Inc.	Positively by providing an opportunity to support agencies filling the gaps for our families in the underserved and vulnerable populations by encouraging others to donate. Sense of community.
6. Laotong Yoga, Inc.	Persons incarcerated welcome contact with members of the broader community; they feel seen and heard, less stigmatized, and more in touch with the positive changes in their lives.
7. Randolph Tucker CAC	Donors know that the money they are providing is being utilized for our children and feel confident in our mission. Knowing they are receiving tax credits sweetens the deal.
8. RDVIC	By partnering with local doctors' offices, nursing homes, CEO's it helps us spread awareness.
9. Scott's Run Settlement House	Increased support and awareness.
10. The Children's Home of Wheeling, Inc.	We have helped provide substance abuse education to our residents.
11. The Salvation Army Charleston Area Comm.	Definitely.
12. Union Mission Ministries, Inc.	Food security; family members returning to society as parents, workers and functioning members of society.

NIP Participants Online Survey Questions and Responses | FY 2015

13. United Way of Greenbrier Valley	Definitely.
14. West Virginia Northern Community College Foundation	Many organizations have credits and issue them, so I know that many low-income WV residents are benefiting.
15. Women's Care Center	It has directly impacted our patients as we have provided both medical services and physical goods at a critical time of their lives. We are the only free pregnancy clinic in the area. It has also impacted our donor community by making them more aware of the needs in our community. Many of these NIP tax credit donors have visited and toured our center.

What economic impacts have the NIP tax credits had on local communities being served by your organization?

Organization	Response from survey
1. Big Brothers Big Sisters of the Tri-State	Tax credits are a win/win for all concerned. Our agency sees an increase in donor funding that can go directly to programs. The donors get benefits directly from the donation to reduce their personal income tax which can allow them to have extra money to spend, therefore, stimulating the local economy.
2. Central WV Community Action, Inc.	The credits have helped a number of customers gain and/or maintain employment.
3. Charleston Ballet	Our performances are attended by statewide audiences adding to the local economy.
4. Festiv-ALL Charleston, West Virginia, Inc.	Difficult to track specific to this project. Unsure how to answer.
5. Harmony House, Inc.	Unsure of this statistic, not captured anywhere I am currently aware.
6. Laotong Yoga, Inc.	For those who graduated from the yoga teacher training and re-enter their local community, they have an opportunity for employment.
7. Randolph Tucker CAC	Families receive services without a cost to them
8. RDVIC	We offer community awareness prevention programs throughout out three county area. We empower local communities and neighborhoods by involving them in violence prevention programs.
9. Scott's Run Settlement House	Allowed agencies to meet great needs of the community
10. The Children's Home of Wheeling, Inc.	Unknown
11. The Salvation Army Charleston Area Comm.	Not significant (for our organization) due primarily to our lack of participation.
12. Union Mission Ministries, Inc.	These people often go back to work and become taxpaying citizens. Also, there is less crime now that they have stopped using drugs/alcohol.

NIP Participants Online Survey Questions and Responses | **FY 2015**

13. United Way of Greenbrier Valley	We were able to allocate more funds to our partner agencies with the increase in campaign funds, and with the increase we are able to meet more needs to our less fortunate residents in the Valley. NIP credits definitely affect our campaign revenue.
14. West Virginia Northern Community College Foundation	The tax credits allow us to help low-income students afford an education and become meaningful employees in our area, which positively impacts the community.
15. Women's Care Center	Over 75% of our patients in our service area make less than \$14,000 a year so we are greatly reducing a critical financial burden for them by providing free medical testing and physical resources for their baby.

Organization	How satisfied are you with the NIP?	Please provide any suggestions and/or ideas that could improve the NIP?
1. Big Brothers Big Sisters of the Tri-State	Extremely Satisfied	The NIP Program works wonderfully. The staff is experienced and very helpful.
2. Central WV Community Action, Inc.	Moderately Satisfied	Increase the total number of credits available!
3. Charleston Ballet	Extremely Satisfied	None
4. Festiv-ALL Charleston, West Virginia, Inc.	Extremely Satisfied	None at this time.
5. Harmony House, Inc.	Extremely Satisfied	No improvements it works like it is.
6. Laotong Yoga, Inc.	Extremely Satisfied	NIP is an excellent program, and managed by people who care, who are responsive and knowledgeable.
7. Randolph Tucker CAC	Moderately Satisfied	None
8. RDVIC	Neutral	No suggestions at this time.
9. Scott's Run Settlement House	Extremely Satisfied	N/A
10. The Children's Home of Wheeling, Inc.	Extremely Satisfied	N/A
11. The Salvation Army Charleston Area Comm.	Moderately Satisfied	Nothing specific comes to mind.
12. Union Mission Ministries, Inc.	Extremely Satisfied	The WVDO has implemented MORE services than I could have imagined (Like the paperless, online application and documentation responsibility.)
13. United Way of Greenbrier Valley	Extremely Satisfied	None at this time.

NIP Participants Online Survey Questions and Responses

**FY
2015**

14. West Virginia Northern Community College Foundation	Moderately Satisfied	I think that the mandatory meetings should only be mandatory for new organizations or they should offer webinar participation.
15. Women's Care Center	Extremely Dissatisfied	Maybe shortening the time between cycles.

NIP Participants Online Survey Questions and Responses | FY 2016

What is your first name /job title?	What is the name of your Organization?	Is your org. still in existence?	Please provide the date your organization began	Contact Number
Rhonda/ Executive-Director	1. A Child's Place CASA, Ltd.	Yes	1998-11-22	304- 737-4444
Colleen/ Executive-Director	2. Christian Help, Inc.	Yes	1975-03-26	304-296-0221
Cyndi/ Executive Director	3. Facing Hunger Food Bank	Yes	1983-01-23	304-523-6029
Cathey/ Producing Artistic/Director	4. Greenbrier Valley Theatre	Yes	1967-04-19	304-645-3838 ext. 104
James/ Executive Director	5. Health Access, Inc.	Yes	1992-08-12	304-622-2708
Timothy/ Grant Writer	6. Huntington Museum of Art	Yes	1947-03-20	304-529-2701
Executive Director	7. Kump Education Center	Yes	2010-03-04	304-637-7820
Dennis/	8. Mountaineer Boys & and Girls Club	Yes	1997-10-03	304-292-7510
Christina/Dir. Resource	9. Panhandle Home Health, Inc.	Yes	1976-04-01	304-263-5680
Abby/ Artistic Director	10. Parkersburg Art Center	Yes	1938-09-27	304-485-3859
Terri/ Director of Social Services	11. Raleigh County Commission on Aging-	Yes	1977-07-11	304 255-1397
Julie/ Executive Director	12. ROFAYKI, Inc DBA Spark! Imagination and Science Center	Yes	1998-05-01	304-292-4646
John/ Chief Executive Officer	13. Special Olympics WV	Yes	1977-01-31	304-345-9310
Tammy/ Administrative Assistant	14. The Logan Child Advocacy Center, Inc.	Yes	2006-08-14	304-792-6261
Angie Settle/ CEO	15. WV Health Right, Inc.	Yes	1982-01-01	304-414-5931

NIP Participants Online Survey Questions and Responses | FY 2016

Organization	Mission Statement FY 2016
1. Child's Place CASA, Ltd.-	A Child's Place CASA, Ltd. is a 501(c)3 nonprofit organizations, in Brooke and Hancock Counties, West Virginia and Jefferson County Ohio supporting and promoting court appointed volunteer advocacy for abused and neglected children so that they can thrive in safe, permanent homes.
2. Christian Help, Inc.-	To respond to situations of emergency and need with immediacy and simplicity, respecting the dignity of all persons in the spirit of Jesus Christ.
3. Facing Hunger Food Bank	The mission of Facing Hunger is to help feed hungry people by distributing nutritious food and grocery product through our pantry/agency network. Facing Hunger envisions a future where no person in the service area goes hungry.
4. Greenbrier Valley Theatre	To create live, professional, quality theatre in West Virginia and through theatre to enlighten, enrich, and enliven the life of our region; to engage and empower underserved students to see their way out of poverty and develop their potential to become creative, empathetic, well-rounded adults.
5. Health Access, Inc.	To provide comprehensive primary medical care and prescription medications to low income, uninsured adult patients in Harrison and Doddridge Counties.
6. Huntington Museum of Art-	Huntington Museum of Art serves the public as a museum and cultural center and in the greater community acts as a presence and advocate for the areas of art, education, and nature. HMA's mission is furthered by its four commitments: to acquire and display objects of art, provide excellence in education and arts experiences, maintain a plant conservatory and nature trails, and expand its service population.
7. Kump Education	"...to promote student achievement and enhance teacher excellence."
8. Mountaineer Boys and Girls Club-	To provide after school services to students ages 6-18 in a safe environment
9. Panhandle Home Health,	Panhandle Home Health's mission is to provide the community with the highest quality home health services and to link individuals with available resources.
10. Parkersburg Art Center	To promote, enhance and contribute to the artistic and cultural lives of families living in the Mid-Ohio Valley.
11. Raleigh County Commission on Aging	To enable senior citizens to maintain or improve their quality of life and to live independently in their community at the highest level of wellbeing possible.
12. ROFAYKI, Inc DBA Spark!	Inspire people of all ages to explore science and the arts through hands-on programs and exhibits that spark a lifelong love of learning.

(Continuation from page 33)

Organization	Mission Statement FY 2016
13. Special Olympics	To provide year-round sports training and competition in a variety of Olympic-style sports for individuals with intellectual disabilities, giving them continued opportunities to develop physical fitness, demonstrate courage and experience joy.
14. The Logan Child Advocacy Center, Inc.	The Centers we operate belong to the children of Logan and Mingo Counties. Our mission is to provide a child friendly safe location for the Multi-disciplinary Team approach in the investigation of child abuse and to provide services that facilitate the recovery of the victim such as victim advocacy. Trauma focused therapy and medical services through our Kids First Clinic. We also provide support to non-offending caregivers. The centers will also offer other services and programs that seek to facilitate safe and healthy children in our communities.
15. WV Health Right, Inc.	To provide healthcare to uninsured and underinsured working poor of West Virginia. To insure care for individuals regardless of ability to pay.

Please provide any challenges your organization encountered when applying for NIP tax credits.

Organization	Response from online survey
1. A Child's Place CASA, Ltd.	CASA-EP volunteers advocate for the best interests of abused and neglected children within the court system to assist in securing a safe and permanent home for each child. CASA's highly trained volunteers gather information, submit reports to the court, & serve as a voice of hope for each child. CASA does not discriminate in employment opportunities or practices on the basis of race, color, national origin, religion, disability, age, sex or sexual orientation, veteran status, pregnancy, or any other legally protected status.
2. Christian Help, Inc.	To respond to situations of emergency and need with immediacy and simplicity, respecting the dignity of all persons in the spirit of Jesus Christ.
3. Facing Hunger Food Bank	The mission of Facing Hunger is to help feed hungry people by distributing nutritious food and grocery product through our pantry/agency network. Facing Hunger envisions a future where no person in the service area goes hungry.
4. Greenbrier Valley Theatre	To create live, professional, quality theatre in West Virginia and through theatre to enlighten, enrich, and enliven the life of our region; to engage and empower underserved students to see their way out of poverty and develop their potential to become creative, empathetic, well-rounded adults.
5. Health Access, Inc.	To provide comprehensive primary medical care and prescription medications to low income, uninsured adult patients in Harrison and Doddridge Counties.
6. Huntington Museum of Art	Huntington Museum of Art serves the public as a museum and cultural center and in the greater community acts as a presence & advocate for the areas of art, education, and nature. HMA's mission is furthered by its four commitments: to acquire & display objects of art, provide excellence in education and arts experiences, maintain a plant conservatory and nature trails, and expand its service population.
7. Kump Education Center	"...to promote student achievement and enhance teacher excellence."

(Continuation from page 35) Please provide any challenges your organization encountered when applying for NIP tax credits.

8. Mountaineer Boys and Girls Club	No challenges but we did miss the application deadline last funding cycle.
9. Panhandle Home Health,	To write a competitive grant. To make sure that all available NIP tax credits are used.
10. Parkersburg Art Center	The only challenge was that we could have used more credits. The staff at NIP is good about helping or challenges are emanated when we are writing the applications.
11. Raleigh County Commission on Aging	To enable senior citizens to maintain or improve their quality of life and to live independently in their community at the highest level of wellbeing possible.
12. ROFAYKI,	It was easier to apply and use the NIP credit donations before the change in legislation to direct need and areas of need. This really limits us. Monongalia county may not seem like a place that needs help, but it does. I feel like we could do more for more people before the change.
13. Special Olympics WV	None
14. The Logan Child Center	Confusion on submission dates.
15. WV Health Right, Inc	There are not enough credits awarded for worthy organizations like ours. The number of people impacted is not considered in the award.

NIP Participants Online Survey Questions and Responses FY 2016

Organization	Amount of NIP tax credits allotted to your organization during FY 2016?	How many donors did you have in FY 2016 who utilized NIP tax credits?	Amount of donations received in FY 2016 from NIP credits?	Did your (org.) use 100% of NIP tax credits in FY 2016	Please provide the amount credits recaptured during FY 2016
1. A Child's Place CASA,	\$2,500	6	\$5,050	Y	0
2. Christian Help, Inc.	\$6,000	7	\$12,000	Y	0
3. Facing Hunger Food Bank	\$20,000	16	\$29,745	N	\$5,000
4. Greenbrier Valley Theatre	\$30,000	35	\$60,000	Y	0
5. Health Access, Inc.	\$28,000	21	\$56,000	Y	0
6. Huntington Museum of Art	\$3,500	4	\$7,000	Y	0
7. Kump Education Center-	\$6,000	7	\$12,000	Y	0
8. Mountaineer Boys and Girls Club	\$3,500	4	\$11,000	Y	0
9. Panhandle Home Health, Inc.	\$30,000	22	\$53,525	Y	0
10. Parkersburg Art Center	\$20,000	5	\$40,000	Y	0
11. Raleigh County COA	\$2,100	2	\$1,500	N	\$1,050
12. ROFAYKI,	\$8,000	11	\$16,030	Y	0
13. Special Olympics West Virginia	\$3,500	6	\$11,250	Y	0
14. The Logan Child Advocacy	\$6,250	8	\$11,500	N	\$500.00
15. WV Health Right, Inc.	\$55,000	49	\$110,014	Y	0

NIP Participants Online Survey Questions and Responses | FY 2016

Organization	If there was no cap limit on the amount of credits awarded to your organization, what amount of tax credits would your organization request to accommodate more donors?	What would your organization do with the additional funding from NIP?
1. A Child's Place CASA,	\$5,000	Serve additional abused and neglected children.
2. Christian Help, Inc.	\$25,000	Two (2) life skill development areas that would be implemented on a regular schedule for our clientele are financial sustainability and nutrition courses.
3. Facing Hunger Food Bank	\$50,000	Continue to provide for our backpack programs across our service area.
4. Greenbrier Valley Theatre	\$75,000	Involve more underserved children and families.
5. Health Access, Inc.	\$40,000	Provide medical care/services to more low income under-insured adults in our service area including dental care which is not covered by Medicaid in WV.
6. Huntington Museum of Art	\$40,837	The amount indicated represents the program cost for MMC: After School, Tri-State Elementary, and Tours programs in the three counties indicated as they exist at this time. With more resources, we could expand our offerings to schools in these counties who do not currently participate and could potentially expand to other counties as well given enough resources.
7. Kump Education Center	\$8,000	We would offer family counseling for families of at-risk middle school students with drug abuse in the home, speakers of a foreign language, or in deep poverty. We would try to help prevent suicide and other dysfunctional behaviors.
8. Mountaineer Boys and Girls Club	\$15,000	Expand our Career Path Program to teens.
9. Panhandle Home Health, Inc.	\$50,000	Provide home health care for all people in need who are at 150%, 175%, and 200% of poverty level and are underinsured and can't afford home health because of financial stressors or loss of job during recovery.
10. Parkersburg Art Center	\$40,000	We would increase our art education and STEM programs for disadvantaged children in low income school districts.

NIP Participants Online Survey Questions and Responses | **FY 2016**

Organization	If there was no cap limit on the amount of credits awarded to your organization, what amount of tax credits would your organization request to accommodate more donors?	What would your organization do with the additional funding from NIP?
11. Raleigh County Commission on Aging	0	We are no longer participating in the NIP program.
12. ROFAYKI, Inc DBA Spark! Imagination and Science Center	\$20,000	We could do more educational programs with more of a reach throughout West Virginia. We could also expand our science kit program, where we give schools in low-income counties science kits (these kits are given to the schools at no cost to the schools and contain materials and instructions for STEM-based lessons). If we could go back to using the money for our Museums for All programs which allows people of low income to visit the museum, we could do even more to improve the visitor experience in the museum.
13. Special Olympics West Virginia	\$20,000	Continue to provide programming in support of our mission, but with the opportunity to entice new donors through tax credits (most credits currently go to repeat donors).
14. The Logan Child Advocacy Center, Inc.	\$10,000	Further enhancement of community town hall meetings and public outreach awareness of services accessible to families at the Logan and Mingo Centers.
15. WV Health Right, Inc	\$100,000	We would be able to get a lot more financial support if we had more NIPS in order to further our mission and work.

Organizations that have participated in the NIP for 1-5 years and the specific impacts the tax credits made on your organization?

Organization	Response from survey
1. A Child's Place CASA, Ltd.	N/A
2. Christian Help, Inc.	See below
3. Facing Hunger Food Bank	We have been able to increase our consistency in the foods we provide to the backpack program in Lincoln County, WV and this then allows us to use other resources to provide hunger relief to families in that same area.
4. Greenbrier Valley Theatre	The tax credits are very appealing to donors and we have people who find them very important not only for their personal use but also because they believe in the programs that our NIP credits support.
5. Health Access, Inc.	NIP tax credits have enabled our agency to enhance our service offerings to the lowest income patients we serve and build more capacity to provide care to more of these patients.
6. Huntington Museum of Art	The NIP program encourages donors to contribute to the MMC initiative. With the assistance of the NIP program, the HMA MMC initiative has increased its service population from 24,907 individuals in FY16 to 29,593 in FY18. By providing an incentive for donors, HMA is able to gain support that provides outstanding art education initiatives for children who would not otherwise have such opportunities.
7. Kump Education Center-	We started our STREAM mentoring program in 2015 and have used NIP credits to provide help for at-risk students in grades 4-8. It helps kids stay in school and avoid drugs and suicide.
8. Mountaineer Boys and Girls Club	Teens were provided with career choices that they may not have normally been exposed to. Teens participated in community service opportunities which provided them with a sense of belonging to their community.
9. Panhandle Home Health, Inc.	It has enabled us to provide care to all who are in need of home health and do not have the ability to pay.
10. Parkersburg Art Center	We have been able to afford to take our art education and STEM programs out into the low-income school districts in Parkersburg, which is a growing program that serves the lowest income area in Wood County.
11. Raleigh County Commission on Aging	N/A
12. ROFAYKI,	It has had a huge impact. It has been the single best way for us to raise money for the museum. Our growth in education programs and improving our visitor experience would not have been possible without the NIP credits.
13. Special Olympics West Virginia	N/A
14. The Logan Child Advocacy Center, Inc.	Allowed us to expand services to vulnerable members of the community.
15. WV Health Right, Inc.	It has allowed us to garnish a lot more donations.

Organizations that have participated in the NIP for 5+ years and the specific impacts the tax credits made on your organization?

Organization	Response from survey
1. A Child's Place CASA, Ltd.	It's assisted us with maintaining long time donor relationships and maximized donations.
2. Christian Help, Inc.	The availability of NIP tax credits has permitted the organization to leverage greater donor support for ongoing client assistance by contributions received by Christian Help, as well as allowing greater breadth of services. This support also aids in the organization's stability for continued community support.
3. Facing Hunger Food Bank	N/A
4. Greenbrier Valley Theatre	It has provided us a boost in donations every year just as our school programs are gearing up. It has brought us some donors who will only give for NIP credits.
5. Health Access, Inc.	A NIP tax credit has enabled our agency to build more capacity to provide care to more low income "working poor" patients in our community.
6. Huntington Museum of Art-	The NIP program encourages donors to contribute to the MMC initiative. With the assistance of the NIP program, the HMA MMC initiative has increased its service population from 24,907 individuals in FY16 to 29,593 in FY18. By providing an incentive for donors, HMA is able to gain support that provides outstanding art education initiatives for children who would not otherwise have such opportunities.
7. Kump Education Center	Tax credits have made our STREAM [Science, Technology, Reading, Engineering, Art, and Math] academic mentoring program possible. We have helped hundreds of at-risk students stay in school.
8. Mountaineer Boys and Girls	Not more than 5 years
9. Panhandle Home Health, Inc.	We have been able to offer NIP tax credits to more people in the community which leads to more people being aware of NIP and of our organization. It has also enabled us to provide more care.
10. Parkersburg Art Center	We have developed the structure for a growing program and used the resources not only to bring STEM and art education to low income children, but to provide teaching jobs for low-income instructors. Research shows that STEM and arts education programs encourage children to think, cooperate, and to develop skills in CORE subjects.
11. Raleigh CCOA	NIP has had a minimal impact on our organization.
12. ROFAYKI, Inc	N/A
13. Special Olympics WV	It has allowed us to secure new donors and thus bring those donors into our movement while ensuring that no individuals with intellectual disabilities are denied participation due to lack of funding. The tax credits have not only opened doors financially, but also allowed our organization to develop relationships with donors who become actively involved through volunteer opportunities
14. The Logan Child Advocacy	Helped in expanding services.
15. WV Health Right, Inc.	It has become the largest factor on our annual giving based on our NIP allocation.

Challenges organizations encountered issuing NIP tax credits to your donor base?

Organization	Response from survey
1. A Child's Place CASA, Ltd.	The reallocation period can be difficult to navigate- sometimes it feels like I am pressuring donors.
2. Christian Help, Inc.	None
3. Facing Hunger Food Bank	The first year was a challenge as we were not known to donors as having credits and it was more competitive for us. We have since developed a great donor base that looks for the credits each year.
4. Greenbrier Valley Theatre	We have not had any challenges selling the credits. We have questions that always come up about NIP credits for in-kind gifts.
5. Health Access, Inc.	The only challenge has been running out of credits before all willing donors have received what they have requested.
6. Huntington Museum of Art	The only challenge we have experienced is equitably distributing the credits we are granted among the numerous donors who support the MMC initiative.
7. Kump Education Center-	It takes time, but NIP is worth the effort.
8. Mountaineer Boys and Girls Club	No challenges.
9. Panhandle Home Health, Inc.	Competing with other organizations that have NIP tax credits and finding all the donors needed to use the available credits.
10. Parkersburg Art Center	Once the credits are explained to donors, the only challenge is that they want more than we have to give!
11. Raleigh County Commission on Aging-	We do not have a large donor base and ended up having credits recaptured.
12. ROFAYKI, Inc DBA Spark! Imagination and Science Center	Sometimes it is just hard for people to understand how it works. Once we take the time to explain it to donors, they are very excited about it. So far, we have not had any trouble issuing the credits.
13. Special Olympics West Virginia	None. It is a simple and efficient process.
14. The Logan Child Advocacy Center, Inc	Community economy drives larger donations.
15. WV Health Right, Inc	No challenges. We never have enough to match requests by donors.

How has NIP tax credits impacted the local communities your organization serves?

Organization	Response from survey
1. A Child's Place CASA, Ltd.	The donations have assisted us in serving the abused and neglected children in our community- having the necessary financial resources for our program is critical.
2. Christian Help, Inc.	The key results from the Jobs for Life courses and career closets have been improved employment opportunities, personal development and understanding of workplace expectations by the participants for better financial stability and sustainability.
3. Facing Hunger Food Bank	They have provided food to children in 8 schools in Lincoln county through back packs and school-based pantries and encouraged/supported these children in having full nutritional support and opportunities for better academic development.
4. Greenbrier Valley Theatre	They have made people more aware of how important individual gifts are to our organization.
5. Health Access, Inc.	NIP tax credits have really enhanced charitable giving within our community and sparked routine donors to give even more funding to local non-profits.
6. Huntington Museum of Art	The NIP initiative helps HMA build a culture of creativity in our community. The interventions made through the MMC programs help children develop skills, personality traits, and behavioral habits that increase their potential for future employment. These initiatives support the educational community by providing a resource to help them meet state curriculum requirements. These initiatives also support working parents by providing a structured after-school environment which engages their children in positive self-expression.
7. Kump Education Center	NIP credits have helped our community arts center, local college scholarships, youth health program, and YMCA.
8. Mountaineer Boys and Girls Club	It has impacted the neighborhood by strengthening the individuals who live in those neighborhoods - the teens are an asset to the community rather than a liability.
9. Panhandle Home Health	Donors of NIP have increased which affords us the ability to serve more individuals in the community.
10. Parkersburg Art Center	Our programs have developed pride and enthusiasm in the work, for low income students. One success story was a request from one of our area schools for an art show of their students' work at the Art Center's gallery! The show was enthusiastically received and well-attended.
11. Raleigh County Commission on Aging	Other organizations, which rely more on donations, have benefited greatly from being able to encourage donations using NIP tax credits.
12. ROFAYKI, Inc	The museum is an important part of the community and very important to those who cannot afford other family friendly educational programs. The museum helps kids socialize, learn, and develop.
13. Special Olympics West Virginia	The credits have ensured that those individuals with intellectual challenges who want to participate may do so. The credits have also introduced donors to our mission and programming, and subsequently inspired donors/employees of donors to become active and valuable volunteers.
14. The Logan Child Advocacy Center, Inc	Awareness, prevention, collaboration, recovery services for families, relative placement providers. This also includes partnership agreements in allowing/providing coordination of services.
15. WV Health Right, Inc.	Allowed us to expand services.

NIP Participants Online Survey Questions and Responses | FY 2016

What economic impacts have the NIP tax credits had on local communities being served by your organization?

Organization	Response from online survey
1. A Child's Place CASA, Ltd.	An influx of cash is almost always a positive impact.
2. Christian Help, Inc.	The key results from the Jobs for Life courses and career closets have been improved employment opportunities, personal development and understanding of workplace expectations by the participants for better financial stability and sustainability.
3. Facing Hunger Food Bank	The food that we provide allows families to use resources to purchase needed foods and items, therefore contributing to the greater economy of the community.
4. Greenbrier Valley Theatre-	We have been able to keep important services more readily available to children and underserved populations.
5. Health Access, Inc.	Local nonprofits serving low income populations have been able to provide more services to clients and enabled them to continue working remain in their homes and are productive members of society. A NIP tax credit supporting these nonprofits has enhanced their capacity to develop new programs to increase services to their clients.
6. Huntington Museum of Art	The MMC initiatives bridge the gap for the local public-school systems by providing a resource through which Instructors can meet their state curriculum requirements. MMC: After School positively impacts industry in the area by alleviating parental concern over after school childcare.
7. Kump Education Center-	We keep kids from dropping out of school and help them prepare for a future job.
8. Mountaineer Boys and Girls Club	Teens are more prepared for a career - it may mean the completion of high school and moving into post-secondary education whether that is at a trade school, community college or University.
9. Panhandle Home Health, Inc.	NIP tax credits have enabled our organization to continue to provide charity care and help us ensure that funds are available to care for all in need, regardless of their ability to pay.
10. Parkersburg Art Center	We believe that later research will show that the students who have participated in our programs, thanks to NIP credits, will stay in school longer and complete higher levels of education. This will improve the future income potential of these students. In addition, the Art Center has been able to employ a number of local teachers with excellent credentials, but who were unable to get teaching work without our programs.
11. Raleigh County Commission on Aging	I don't know.
12. ROFAYKI, Inc	I think our economic impact comes later. We are helping children become better citizens and prepare them for future careers.
13. Special Olympics West Virginia	Unsure
14. The Logan Child Advocacy Center, Inc	Employment at CAC in Logan and Mingo Centers.
15. WV Health Right, Inc.	Allowed us to expand services and serve more people

NIP Participants Online Survey Questions and Responses | FY 2016

Organization	How satisfied are you with the NIP?	Please provide any suggestions and/or ideas that could improve the NIP?
1. A Child's Place CASA, Ltd.	Moderately Satisfied	None
2. Christian Help, Inc.	Extremely Dissatisfied	As a recently hired director of the organization, this is my first year working with the NIP processes. I've no suggestions to offer at this time.
3. Facing Hunger Food Bank	Extremely Satisfied	I have none I could offer. We are very happy with the program.
4. Greenbrier Valley Theatre	Extremely Satisfied	If possible, continue to streamline applications and reporting paperwork.
5. Health Access, Inc.	Extremely Satisfied	One issue that we continue to face is the timing of the review of NIP applications and release of results of awards. Our local United Way starts a blackout period for all funded UW agencies at the start of September with their campaign kickoff. It is difficult to market NIP credits to donors when we are bound by the UW agreements that prohibit us from fundraising during "blackout" period. If the process could be moved up even 30 days into August, it would be helpful.
6. Huntington Museum of Art-	Extremely Satisfied	N/A
7. Kump Education Center-	Extremely Satisfied	Keep Cathy Durham because she helps people like me with computer tech problems.
8. Mountaineer Boys and Girls Club	Extremely Satisfied	None
9. Panhandle Home Health, Inc.	Extremely Satisfied	The only thought is to change the scoring guidelines, but since I don't know how that's done, I have no input.
10. Parkersburg Art Center	Extremely Satisfied	Organizations that receive NIP credits should commit to contacting their legislators to encourage a greater allocation. Legislators should be bombarded with success stories from the groups in their districts, so they can see what they are getting for the money! Maybe this would encourage them to give more.
11. Raleigh County COA	Neutral	No suggestions.
12. ROFAYKI, Inc	Extremely Satisfied	You have made great strides in making things easier in terms of application process and reporting (thank you). I would love to go back to the way things were before the change in legislation and the direct need and needy areas directives.
13. Special Olympics	Extremely Dissatisfied	Other than having more credits to award, there are no suggestions as NIP is very effective and an extremely useful tool for nonprofit organizations.
14. The Logan Child Advocacy Center, Inc	Extremely Satisfied	Smaller group sizes for content application and understanding is wonderful.
15. WV Health Right, Inc.	Moderately Satisfied	I would like to see the number of people impacted considered in the award process.

NIP Participants Online Survey Questions and Responses | FY 2016

What is your first name/job title?	What is the name of your Organization?	Is your org. still in existence?	The date your organization began	Contact Number
Beverly	1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Yes	1982-01-01	304-263-3940
Patty	2. Boys & Girls Club Eastern Panhandle	Yes	2005-05-17	304.263.1832
Leslie	3. Brian's Safehouse, Inc.	Yes	2006-05-21	304-763-7655
Bill	4. Cabell-Huntington Coalition for the Homeless	Yes	1987-10-01	304-523-2764
Vicki	5. CASA of the Eastern Panhandle	Yes	2004-11-01	304-263-5100
Lauren Bare	6. Cross Roads Pregnancy Care Center	Yes	2012-03-20	304-344-4511
Jessica	7. Dress for Success River Cities	Yes	2006-07-01	304-522-3011
Michael	8. Eastern West Virginia Community Foundation	Yes	1995-05-16	304-264-0353
Rose	9. Faith in Action of the River Cities, Inc.	Yes	1996-05-15	304-697-1274
Larry	10. Kanawha Hospice Care, Inc.	Yes	1981-10-04	304 768-8523
Laura	11. Monroe County Education Foundation, Inc.	Yes	2001-08-23	304- 772-4406
Laurie	12. TEAM for West Virginia Children	Yes	1986-06-01	304- 523-9587
Lynda	13. Trillium Collective LTD	Yes	1986-06-01	304-645-3003
Betsy	14. West Virginia State University Foundation	Yes	1959-06-01	304-766-5259
Senta	15. WVU at Parkersburg Foundation, Inc	Yes	1971-07-01	304-424-8341

NIP Participants Online Survey Questions and Responses | FY 2016

Please provide any challenges your organization encountered when applying for NIP tax credits.

Organization	Response from survey
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Steady reduction in tax credit awards in spite of compliance with all regulations, use of all credits in a timely manner and diligent efforts to provide thorough documentation of the need in the grant application. This seems related to the increase in applicants and the limit on credits allotted to the program. It is counterproductive when we have to inform donors that we are out of credits.
2. Boys & Girls Club Eastern Panhandle	N/A
3. Brian's Safehouse, Inc.	Getting to Charleston for the mandatory workshop (location/limited dates).
4. Cabell-Huntington Coalition for the Homeless	None
5. CASA of the Eastern Panhandle	None
6. Cross Roads Pregnancy Care Center	I honestly can't think of any challenges. Learning the system is a process, but once you know what you're doing it's pretty easy. Tedious, but easy.
7. Dress for Success River Cities	Access to prior NIP information following the dismissal of a previous Executive Director.
8. Eastern West Virginia Community Foundation	The only challenge is trying to anticipate what amount of NIP tax credits will be awarded to EWVCF during any year. There can be a fairly large swing in the number of credits awarded from year to year.
9. Faith in Action of the River Cities, Inc.	None
10. Kanawha Hospice Care, Inc.	None
11. Monroe County Education Foundation, Inc.	None
12. TEAM for West Virginia Children	Making the math come out right with the final credits to be given.
13. Trillium Collective LTD	Just trying to explain the relevance and need in our community for the programs we provide.
14. West Virginia State University Foundation	There were no challenges.
15. WVU at Parkersburg	None

NIP Participants Online Survey Questions and Responses FY 2016

Organization FY 2017	Amount of NIP tax credits allotted to your organization during FY 2017?	How many donors did you have in FY 2017 who utilized NIP tax credits?	Amount of donations received in FY 2017 from NIP credits?	Did your (org.) use 100% of NIP tax credits in FY 2017	Please provide the amount credits recaptured during FY 2017
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	\$50,000	43	\$100,027	Y	0
2. Boys & Girls Club Eastern Panhandle	\$10,000	16	\$20,052	Y	0
3. Brian's Safehouse, Inc.	\$75,000	28	\$150,000	Y	0
4. Cabell-Huntington Coalition for the Homeless	\$30,000	36	\$60,000	Y	0
5. CASA of the Eastern Panhandle	\$5,000	12	\$10,000	Y	0
6. Cross Roads Pregnancy Care Center	\$50,000	61	\$100,079	Y	0
7. Dress for Success River Cities	\$10,000	14	\$24,506	Y	0
8. Eastern West Virginia Community Foundation	\$50,000	38	\$118,368	Y	0
9. Faith in Action of the River Cities, Inc.	\$8,000	18	\$16,000	Y	0
10. Kanawha Hospice Care, Inc.	\$2,500	4	\$8,000	Y	0
11. Monroe County Education Foundation, Inc.	\$2,500	4	\$5,000	Y	0
12. TEAM for West Virginia Children	\$12,000	16	\$25,390	Y	0
13. Trillium Collective LTD	\$6,500	16	\$13,000	Y	0
14. West Virginia State University Foundation	\$10,000	5	\$10,610	No	\$4,750
15. WVU at Parkersburg Foundation, Inc.	\$5,000	10	\$10,000	Y	0

NIP Participants Online Survey Questions and Responses | FY 2016

Organization	Mission Statement FY 2017
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	CCAP/Loaves & Fishes (CCAP/L&F) was founded in 1982 by a group of churches as "The Church Visible in Berkeley County", to provide emergency services to eligible low-income residents of Berkeley County, WV for basic human needs that those persons cannot meet themselves.
2. Boys & Girls Club Eastern Panhandle	To enable all young people, especially those who need us most, to reach their full potential as productive, caring and responsible citizens.
3. Brian's Safehouse, Inc.	Brian's Safehouse is a faith-based ministry offering hope and healing for men and women who are struggling with life-controlling issues. Our mission is to provide comprehensive support and safe habitats for those seeking to recover from alcohol and substance abuse, teaching them not only how to overcome their addiction and associated issues, but also how to become productive citizens, leaders in their homes, churches and communities.
4. Cabell-Huntington Coalition for the Homeless	Harmony House affirms the right of all people to adequate food, clothing, shelter and healthcare. We believe these are human rights and should be available to everyone. To that end, the mission of Harmony House is to provide those basic resources and housing to the homeless and formerly homeless of the Huntington area, as well as to collaborate with partner agencies for the provision of such basic resources.
5. CASA of the Eastern Panhandle	CASA-EP volunteers advocate for the best interests of abused and neglected children within the court system to assist in securing a safe and permanent home for each child. CASA's highly trained volunteers gather information, submit reports to the court, and serve as a voice of hope for each child. CASA does not discriminate in employment opportunities or practices on the basis of race, color, national origin, religion, disability, age, sex or sexual orientation, veteran status, pregnancy, or any other legally protected status.
6. Cross Roads Pregnancy Care Center	We believe that all human life is created by God and has infinite value. Sharing the love of Jesus Christ, we endeavor to come along side and serve women and men facing crucial decisions surrounding pregnancy and sexuality with compassion and understanding. We offer alternatives to abortion, promote sexual purity, and provide after-abortion recovery peer counseling in a safe, confidential setting.
7. Dress for Success River Cities	The mission of Dress for Success River Cities is to empower women to achieve economic independence by providing a network of support, professional attire, and development tools to help women thrive in work and life.
8. Eastern West Virginia Community Foundation	Our Mission is to improve the quality of life for all people in Eastern West Virginia. The Community Foundation embraces the concept that people working together can make a difference. We seek a common philosophy whereby people recognize, understand, and act upon the benefits philanthropy brings to our community. We build permanent endowment, offer maximum flexibility to our donors, meet high professional standards, promote effective and efficient grant making, and strengthen charitable organizations in our community.

Organization	(Continuation from page 48) Mission Statement FY 2017
9. Faith in Action of the River Cities, Inc.	Joining people of faith into one fellowship to serve others in need of assistance.
10. Kanawha Hospice Care, Inc.	To affirm life by committing to enhance the lives of the dying and their families by recognizing the dignity and uniqueness of individuals and by responding to the changing needs of our communities.
11. Monroe County Education Foundation, Inc.	Our mission is to assist citizens of all ages, who live in Monroe County, in higher education and to promote educational activities within the borders of the county.
12. TEAM for West Virginia Children	To work with communities and families to promote and advance the well-being of children, making their needs and healthy development a priority.
13. Trillium Collective LTD	To encourage artistic expression and creative opportunities thru education, participation, and performance.
14. West Virginia State University Foundation	The WVSU Foundation is dedicated to supporting the mission of West Virginia State University, a public, land-grant, historically black university, which has evolved into a fully accessible, racially integrated, and multi-generational institution. Its mission to meet higher education and economic development needs of the state and the region through innovative teaching and applied research.
15. WVU at Parkersburg Foundation, Inc.	The WVU at Parkersburg Foundation supports and promotes the vision and goals of West Virginia University at Parkersburg.

Please provide any challenges your organization encountered when applying for NIP tax credits.

1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Steady reduction in tax credit awards in spite of compliance with all regulations, use of all credits in a timely manner and diligent efforts to provide thorough documentation of the need in the grant application. This seems related to the increase in applicants and the limit on credits allotted to the program. It is counterproductive when we have to inform donors that we are out of credits.
2. Boys & Girls Club Eastern Panhandle	N/A
3. Brian's Safehouse, Inc.	Getting to Charleston for the mandatory workshop (location/limited dates).
4. Cabell-Huntington Coalition for the Homeless	None
5. CASA of the Eastern Panhandle	None
6. Cross Roads Pregnancy Care Center	I honestly can't think of any challenges. Learning the system is a process, but once you know what you're doing it's pretty easy. Tedious, but easy.
7. Dress for Success River Cities	Access to prior NIP information following the dismissal of a previous Executive Director
8. Eastern West Virginia Community Foundation	The only challenge is trying to anticipate what amount of NIP tax credits will be awarded to EWVCF during any year. There can be a fairly large swing in the number of credits awarded from year to year.
9. Faith in Action of the River Cities, Inc.	None
10. Kanawha Hospice Care, Inc.	None
11. Monroe County Education Foundation, Inc.	None
12. TEAM for West Virginia Children	Making the math come out right with the final credits to be given.
13. Trillium Collective LTD	Just trying to explain the relevance and need in our community for the programs we provide.
14. West Virginia State University Foundation	There were no challenges.
15. WVU at Parkersburg Foundation, Inc.	None

Organization	If there was no cap limit on the amount of credits awarded to your organization, what amount of tax credits would your org. request to accommodate more donors?	What would your organization do with the additional funding from NIP?
1. Berkeley County Congregational Cooperative Action (CCAP)	\$55,000	The same program: Provision of emergency financial assistance for rent, electric and water to maintain safe housing for poverty level residents in Berkeley County.
2. Boys & Girls Club Eastern Panhandle	\$25,000	Solicit more donors. NIPS credits support the unfunded portion of a child's membership which is currently \$1000/per child.
3. Brian's Safehouse, Inc.	\$300,000	Expand the reach of our ministry/services.
4. Cabell-Huntington Coalition for the Homeless	\$45,000	Continue to improve services and programs, retain quality staff and upgrade Infrastructure.
5. CASA of the Eastern Panhandle	\$10,000	Serve under-served children.
6. Cross Roads Pregnancy Care Center	\$60,000	We would use the funding for marketing to get more clients in our doors. We would love to get into the schools as well.
7. Dress for Success River Cities	\$30,000	Create a service delivery model to provide a means to serve women who cannot travel to our location, perhaps a mobile program, which could reach women in need where they are.
8. Eastern West Virginia Community Foundation	\$125,000	Build endowments for and award grants to nonprofit organizations that provide services that qualify under the guidelines of the Neighborhood Investment Program.
9. Faith in Action of the River Cities, Inc.	\$20,000	Broaden our scope of services. Hire a part-time case manager for care receivers.
10. Kanawha Hospice Care, Inc.	\$50,000	Expand our Palliative Care and inpatient hospice facility programs.
11. Monroe County Education	\$15,000	Raise additional funds for scholarships.
12. TEAM for West Virginia Children	\$20,000	Increase recruitment activities so as to have more volunteers available in 10 counties to advocate for more abused children.

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Organization	If there was no cap limit on the amount of credits awarded to your organization, what amount of tax credits would your org. request to accommodate more donors?	What would your organization do with the additional funding from NIP?
13. Trillium Collective LTD	\$8,000	Continue to provide free educational and entertaining programs for Greenbrier County students. Add new performances for more grades. Provide more scholarships for Trillium Performing Youth and the performance school.
14. West Virginia State University	\$3,000	Put additional funding into our scholarships.
15. WVU at Parkersburg	\$25,000	Support student retention program such as mentoring & tutoring to help more students succeed.

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Organizations that have participated in the NIP for 1-5 years and the specific impacts the tax credits made on your organization?

Organization	Response from survey
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Tax credit donations have allowed the organization to expand provision of emergency financial assistance for below poverty residents in Berkeley County to maintain safe housing. The WV tax credit program has been an incentive for donors and has expanded the organization's donor base over the years since inception of the program. Donors look forward to this program and often contact us in anticipation of making a donation.
2. Boys & Girls Club Eastern Panhandle	New member recruitment, higher member participation in core programs, working with teens especially in Students Against Destructive Decisions (SADD), teen career preparation and matching/tracking members to mentors.
3. Brian's Safehouse, Inc.	Our donations have almost doubled, we have been able to expand our program facilities for both the women's and men's programs, and we have been able to assist more individuals in their recovery from substance abuse disorders.
4. Cabell-Huntington Coalition for the Homeless	N/A
5. CASA of the Eastern Panhandle	10000 enable CASA to work with 10 children each year. The cost on working with a child for one year is approximately 1000. We have over 400 children each year.
6. Cross Roads Pregnancy Care Center	Our funding has significantly increased, and we've been able to serve more families in need than ever before.
7. Dress for Success River Cities	We accept personal property donations of clothing, shoes, etc and have been able to utilize NIP credits to leverage monetary donations from personal property donors. While personal property donations are important to the work that we do, they cannot be used to sustain our work. NIP credits have provided a sense of security by helping us raise monetary donations and create new programs and services to meet the needs of our clients.
8. Eastern West Virginia Community Foundation	NIP tax credits have allowed EWVCF to award grants and build endowments in order to serve more at-risk individuals in the Eastern Panhandle counties and to provide scholarships to low-income students.
9. Faith in Action of the River Cities, Inc.	Over 5 years.
10. Kanawha Hospice Care, Inc.	More than 5 years.
11. Monroe County Education Foundation, Inc.	N/A
12. TEAM for West Virginia Children	Increased our ability to increase number of sizeable donations; provided a service to donors; stabilized our budget for Western Regional CASA.
13. Trillium Collective LTD	Many donors will not donate without the NIP credit. With these donations we have been able to provide free programming for the youth of Greenbrier County.
14. West Virginia State University	They have helped us award scholarships to Southern Counties to help students.
15. WVU at Parkersburg Foundation, Inc.	Help from our donors, thanks to the incentive of tax credits has helped nearly 100 students with emergency needs that threatened their ability to complete their education. Help with food, gas, housing and car repairs has allowed them to continue to come to classes. It is a blessing to watch them fulfill their dreams.

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Organizations that have participated in the NIP for 5+ years and the specific impacts the tax credits made on your organization?

Organization	Response from survey
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	When I became the NIP Coordinator, I received records that date to FY2009. I am unsure whether the organization participated before that date. The NIP program has enabled CCAP/L&F to expand the amount and frequency of emergency financial support we can provide and has helped grow the donor base.
2. Boys & Girls Club Eastern Panhandle	New member recruitment, higher member participation in core programs, working with teens especially in Students Against Destructive Decisions (SADD), teen career preparation and matching/tracking members to mentors.
3. Brian's Safehouse, Inc.	N/A
4. Cabell-Huntington Coalition for the Homeless	The tax credits have allowed us to court new donors, retain donors, and increase dollars from existing donors -- all the while updating infrastructure, adding services and staff to meet the needs of the people we serve.
5. CASA of the Eastern Panhandle	10000 enable CASA to work with 10 children each year. the cost on working with a child for one year is approximately 1000. We have over 400 children each year.
6. Cross Roads Pregnancy Care Center	N/A
7. Dress for Success River Cities	N/A
8. Eastern West Virginia Community Foundation	Since EWVCF has participated in the NIP program for 15 years, we've been able to expand our reach by awarding more grants and scholarships virtually every year.
9. Faith in Action of the River Cities, Inc.	It makes fundraising easier when able to provide donors an incentive or "reward" for their generosity.
10. Kanawha Hospice Care, Inc.	Helped raise over a quarter of a million dollars
11. Monroe County Education Foundation, Inc.	We have significantly increased number of scholarships awarded due to donations raised through the NIP program.
12. TEAM for West Virginia Children	N/A
13. Trillium Collective LTD	See above
14. West Virginia State University	N/A
15. WVU at Parkersburg Foundation, Inc.	Because of this and other retention efforts WVU Parkersburg has the highest student retention rate in the state.

Challenges organizations encountered issuing NIP tax credits to your donor base

Organization	Response from survey
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	I am not aware of any challenges. From my review of the records we maintain and talking with previous NIP coordinators, this program was a win-win for the organization and its donors from the start. Of course, there is a learning curve for new NIP coordinators, but the Development Program staff is knowledgeable, available and patient in generously providing guidance and answering questions.
2. Boys & Girls Club Eastern Pan.	N/A
3. Brian's Safehouse, Inc.	Making sure the individual's or business's personal information on the voucher matches their tax forms can be a challenge. From the tax payer's perspective, individuals struggle with understanding the difference between tax credits and deductions, despite being given the literature and having it explained.
4. Cabell-Huntington Coalition for the Homeless	None--ran out of credits last year, with more people wanting to give.
5. CASA of the Eastern Panhandle	N/A
6. Cross Roads Pregnancy Care Center	Donors often with the minimum donation could be an accumulation of donations instead of a onetime donation.
7. Dress for Success River Cities	We rely on in-kind donations from the community, who sometimes feel that is "enough" supporting, or that they are providing us with everything we "need" to serve our clients. It has been a slow process of relationship building and education to help donors understand that monetary support is important in carrying out our mission. Being able to provide NIP credits for in-kind donations has been helpful for us though.
8. Eastern West Virginia Community Foundation	No challenges at all. Our donors would be happy to contribute even more if we had more NIP tax credits to award.
9. Faith in Action of the River Cities, Inc.	Timing is sometimes an issue.
10. Kanawha Hospice Care, Inc.	None
11. Monroe County Education	None
12. TEAM for West Virginia	Making the math come out right with the final credits to be given.
13. Trillium Collective LTD	None
14. West Virginia State University	We have not encountered any challenges.
15. WVU at Parkersburg Foundation	As we grow our donor base it would be helpful if the state helped to tell the story about how these funds make a difference.

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How have the NIP tax credits impacted the local communities your organization serves?

Organization	Response from survey
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Our organization is the only resource for emergency financial assistance to below poverty level residents to maintain safe housing. As such, CCAP/L&F collaborates with DHHR, landlords, churches, businesses, civic organizations and other non-profits in the community.
2. Boys & Girls Club Eastern Pan.	By allowing us to help more members, especially those at or below FPL.
3. Brian's Safehouse, Inc.	There is hope growing within the communities that there is help for substance abuse disorders, that addiction can be overcome. There is a growing recovery community, individuals who are now reaching out to others trapped in addiction, support services are growing, and men and women are receiving assistance for themselves and their families in aftercare housing. Individuals are being rescued and families are being restored, growing healthier communities. Various graduates have received GEDs, college and masters degrees and are impacting both the recovery community and communities at large through their jobs, which are very often service-oriented.
4. Cabell-Huntington Coalition for the Homeless	Positively
5. CASA of the Eastern Panhandle	Through our ability to make a difference in children's lives while in stressful transition through foster care, CASA contributes to our community's future through providing stability for these kids.
6. Cross Roads Pregnancy Care Center	We've been able to serve more families in need than ever before. We've also been able to equip families with parenting education to ensure they become better parents.
7. Dress for Success River Cities	We have had a steady increase in clients served each year since we began receiving credits in 2015. Being able to issue NIP credits, and therefore leverage monetary support has enabled us to meet the needs of even more women in our community.
8. Eastern West Virginia Community Foundation	EWVCF has successfully placed all the NIP tax credits that we have received during the past 15 years and in doing so, we've been able to support dozens of small local nonprofit organizations that serve the target population of the NIP program. Many of these other nonprofit organizations simply don't have the staff to manage NIP tax credits directly so partnering with EWVCF is a great way for them, and their constituents to benefit.
9. Faith in Action of the River Cities, Inc.	Donations due to tax credits have enabled us to continue providing vital, non-medical assistance to seniors in the community.
10. Kanawha Hospice Care, Inc.	By providing quality end-of-life care to patients and their families through south central WV.
11. Monroe County Education	Able to decrease the financial stress on college students.
12. TEAM for West Virginia	Stabilized funding to provide volunteer advocates for abused children in the court system.
13. Trillium Collective LTD	Many children in the area could not take performance classes without scholarships. Many more would be unable to attend and experience live inter-active performances that enhance the education they receive in school. Teachers are given guides to help them in their class rooms.
14. West Virginia State University	It has given students opportunities to attend school where they wouldn't have been able to before.
15. WVU at Parkersburg Foundation	WVU Parkersburg students typically remain in their community upon graduation. Our region's educational attainment rate is among the highest in the state.

Economic impacts NIP tax credits had on local communities being served

Organization	Response from survey
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Improved quality of life and increased stability for below poverty level residents who we enable to maintain safe housing.
2. Boys & Girls Club Eastern Panhandle	The tax credits have helped us to match additional mentors with members and increase our membership. This funding allows for additional mentors to work with more members. These members have access to homework help, tutoring, and academic enrichment. Additionally, teen members have access to career and driver safety programs. This helps teen members to gain valuable knowledge thus giving them an even hand when applying for jobs and learning to drive. The economic impact of our member's success may not be felt for years, but each step forward points to positive economic impact in the future.
3. Brian's Safehouse, Inc.	Graduates of the program are now employed, paying taxes, some are even buying homes. Instead of stealing from their neighbors and local businesses and draining resources from healthcare providers and the government (law enforcement/jails and prisons), people are giving back to their communities, producers rather than consumers. An example of the economic impact is Daniel, a graduate who had his 20-year sentence suspended and was sentenced to complete the program at Brian's Safehouse, a year of Day Reporting, and 5 years of probation. His 20-year sentence would have cost the state over \$560,000 in prison costs had he served his full sentence. Instead, he has a good job that provides health insurance and other benefits (with a company that "doesn't hire felons"), is paying taxes, buying a house, is now married and has a 2-year-old happy, healthy child, and is actively, consciously giving back to his community and his church. He returns often to the Safehouse to encourage current residents and remains active in the recovery community to maintain his sobriety. This is duplicated annually through residents of our program.
4. Cabell-Huntington Coalition for the Homeless	Pretty tremendous impact because there are other organizations in our community that receive those credits. It's allowed donors to connect more directly with organizations.
5. CASA of the Eastern Panhandle	CASAs save taxpayer dollars by shortening the time a child spends in foster care.
6. Cross Roads Pregnancy Care Center	We have been able to see people in our communities learn and grow in their abilities to parent as well as take responsibility for their families. We love when we're able to walk alongside and see families implement strategies learned from our curriculum.
7. Dress for Success River Cities	Helping more women gain and maintain employment and contribute to the local economy has a definite economic impact.
8. Eastern West Virginia Community Foundation	Besides the grants that are awarded to nonprofit organizations through NIP tax credits each year, EWVCF is able to grow endowments to support these same organizations in perpetuity.
9. Faith in Action of the River Cities,	Helped provide services to under-served populations.

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Economic impacts NIP tax credits had on local communities being served

Organization	Response from survey
10. Kanawha Hospice Care, Inc.	Not sure
11. Monroe County Education Foundation, Inc.	Helping educate our youth provides a better educated work force and increases economic opportunity in our community.
12. TEAM for West Virginia Children	Provided incentives for donors to make contributions to their favorite charities.
13. Trillium Collective LTD	Unknown
14. West Virginia State University	N/A
15. WVU at Parkersburg Foundation, Inc.	An educated workforce helps the local economy grow by attracting new businesses and helping existing businesses expand. While we can't specify a new business that is here because of these specific students, we do know that our all of our students have a positive impact on their communities.

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Organization	How satisfied are you with the NIP?	Please provide any suggestions and/or ideas that could improve the NIP?
1. Berkeley County Congregational Cooperative Action Project/Loaves & Fishes	Extremely Satisfied	Start now to make the case to the legislature to increase the amount of tax credit allotment to the NIP in 2021.
2. Boys & Girls Club Eastern Pan.	Extremely Satisfied	None
3. Brian's Safehouse, Inc.	Extremely Satisfied	More funding.
4. Cabell-Huntington Coalition for the Homeless	Extremely Dissatisfied	Online donation platforms -- we need to be able to accept online donations through vendors like Network for Good.
5. CASA of the Eastern Panhandle	Extremely Satisfied	Make reports easier to download.
6. Cross Roads Pregnancy Care Center	Extremely Satisfied	I would love for the process to be more streamlined. Processing donations takes a lot of time.
7. Dress for Success River Cities	Extremely Satisfied	N/A
8. Eastern West Virginia CF	Extremely Satisfied	Our only suggestion would be to try to make the awards more consistent year to year. In 2018, EWVCF received \$53,700 in NIP tax credits. In 2019, we were allocated \$34,250 in credits.
9. Faith in Action of the River Cities, Inc.	Extremely Satisfied	N/A
10. Kanawha Hospice Care, Inc.	Extremely Satisfied	None, great program.
11. Monroe County Education	Extremely Satisfied	None
12. TEAM for West Virginia Children	Extremely Satisfied	Make promotional literature available for agency recipients to download and print that explain how NIP works for potential donors.
13. Trillium Collective LTD	Extremely Satisfied	The support is great. Unless there are changes to the program, the need for previous NIP recipients to attend the meeting should not be required. This is hard for a little organization like ours with a staff of one.
14. West Virginia State University	Extremely Dissatisfied	N/A
15. WVU at Parkersburg Foundation, Inc.	Extremely Satisfied	Assist us with attracting new donors by drawing more attention to this great program.